### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 20-F/A

# □ REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

## ☑ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2006

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

□ SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report

Commission file number: 1-10110

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

(Exact name of Registrant as specified in its charter)

# BANK BILBAO VIZCAYA ARGENTARIA, S.A.

(Translation of Registrant's name into English)

Kingdom of Spain (Jurisdiction of incorporation)

Plaza de San Nicolás 4 48005 Bilbao Spain (Address of principal executive offices)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of Each Class

American Depositary Shares, each representing the right to receive one ordinary share, par value €€0.49 per share Ordinary shares, par value €€0.49 per share Name of Each Exchange on which Registered

New York Stock Exchange

**New York Stock Exchange\*** 

\* The ordinary shares are not listed for trading, but are listed only in connection with the registration of the American Depositary Shares, pursuant to requirements of the New York Stock Exchange.

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

The number of outstanding shares of each class of stock of the Registrant at December 31, 2006 was:

Ordinary shares, par value €0.49 per share—3,551,969,121

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes 🗵 No 🗆

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes 🗆 No 🗵

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer  $\square$  Accelerated filer  $\square$  Non-accelerated filer  $\square$ 

Indicate by check mark which financial statement item the registrant has elected to follow.

Item 17 □ Item 18 ⊠

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes 🛛 No 🗵

#### BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

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#### EXPLANATORY NOTE

BBVA filed on May 14, 2007 an amendment ("Amendment No. 1") to its annual report on Form 20-F for the year ended December 31, 2006 (filed with the Securities and Exchange Commission on March 30, 2007 (the "original filing")) to report a reclassification between the lines "net income in accordance with U.S. GAAP before changes in accounting principles" and "changes in accounting principles" of the income statement under US GAAP for the year ended December 31, 2005. This matter does not modify the net income presented under US GAAP for the year ended December 31, 2005.

Amounts included in Note 62 Differences between the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and United States generally accepted accounting principles and certain other required disclosures appearing solely on the following pages were amended pursuant to Amendment No. 1:

| Page 132              | Item 15 Report of Independent Public Accounting Firm        |
|-----------------------|---|
| Page F-3              | Report of Independent Public Accounting Firm                |
| Pages F-112 and F-113 | Note 62 - Income Statement                                  |
| Page F-113            | Note 62 - Earning per share                                 |
| Pages F-124 and F-125 | Note 62 - Pension Plan Cost                                 |
| Page F-126            | Note 62 - Earning per share                                 |
| Pages F-131 and F-132 | Note 62 - Consolidated Statements of Income under U.S. GAAP |

BBVA is filing this amendment to the original filing, as amended by Amendment No. 1, to clarify that BBVA's basis of accounting is the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. The principal sections amended to clarify such matter are:

| Page 2               | Presentation of Financial Information  |
|----------------------|--|
| Page 8               | Item 3. D. Risk Factors  |
| Page 44              | Item 4A Unresolved Staff Comments  |
| Pages 45 and 48      | Item 5 Critical Accounting Policies  |
| Pages 72 and 73      | Item 5 Operating Results   |
| Page 132             | Item 15 Controls and Procedures—Report of Independent Registered Public Accounting Firm            |
| Page F-3             | Report of Independent Registered Public Accounting Firm  |
| Page F-13            | Note 1.2- Basis of Presentation of the Consolidated Financial Statements                           |
| Page F-25            | Note 2.2. e) Pensions Commitments and Other Commitments to Employees                               |
| Page F-80            | Note 29 Commitments with Personnel   |
| Pages F-112 to F-145 | Note 62- Differences between the EU-IFRS required to be applied under the Bank of Spain's Circular |
| -                    | 4/2004 and United States generally accepted accounting principles and other required disclosures   |

Certain conforming and related changes have been made in other sections. In addition, we have attached hereto the exhibits required as a result of this amendment.

Except for these specific amendments and the updating of Note 61, we have not made any modifications or updates to the original filing, and all other information contained in the original filing remains unchanged. This amendment does not describe other information, events or development occuring after the original filing, including exhibits, or modify or update those disclosures affected by any subsequent events. This amendment should be read in conjunction with the company's filings made with the Securities and Exchange Commission subsequent to the original filing, as information in such reports and documents may update or supersede certain information contained in this amendment. This amendment retains the page numbering of the original filing for ease of reference.

#### GLOSSARY

The terms below are used as follows throughout this Annual Report:

- "Argentaria" means Argentaria, Caja Postal y Banco Hipotecario, S.A. and its consolidated subsidiaries, unless otherwise indicated or the context otherwise requires.
- "BBV" means Banco Bilbao Vizcaya, S.A. and its consolidated subsidiaries, unless otherwise indicated or the context otherwise requires.
- "BBVA", "Bank" or "Group" means Banco Bilbao Vizcaya Argentaria, S.A. and its consolidated subsidiaries unless otherwise indicated or the context otherwise requires. BBVA was formed by the merger of BBV and Argentaria, which was approved by the shareholders of each institution on December 18, 1999.
- "Consolidated Financial Statements" means BBVA's audited Consolidated Financial Statements as of and for the years ended December 31, 2006, 2005 and 2004 prepared in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

#### FORWARD-LOOKING STATEMENTS

This Annual Report contains statements that constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the U.S. Securities Exchange Act of 1934, as amended, and the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may include words such as "believe", "expect", "estimate", "project", "anticipate", "should", "intend", "probability", "risk", "VaR", "target", "goal", "objective" and similar expressions or variations on such expressions. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ materially from those in the forward-looking statements as a result of various factors. The accompanying information in this Annual Report, including, without limitation, the information under

- "Item 3. Key Information—Risk Factors";
- "Item 4. Information on the Company";
- "Item 5. Operating and Financial Review and Prospects"; and
- "Item 11. Quantitative and Qualitative Disclosures About Market Risk"

identifies important factors that could cause such differences.

Other important factors that could cause actual results to differ materially from those in forward-looking statements include, among others:

- general political, economic and business conditions in Spain, the European Union ("EU"), Latin America and other regions, countries or territories in which we operate;
- changes in applicable laws and regulations, including taxes;
- the monetary, interest rate and other policies of central banks in Spain, the EU, the United States and elsewhere;
- changes or volatility in interest rates, foreign exchange rates (including the euro to U.S. dollar exchange rate), asset prices, equity markets, commodity prices, inflation or deflation;
- the effects of competition in the markets in which we operate, which may be influenced by regulation or deregulation;
- changes in consumer spending and savings habits, including changes in government policies which may influence investment decisions;
- our ability to hedge certain risks economically;
- the ability to obtain regulatory approvals of the proposed transaction to acquire Compass Bancshares, Inc. ("Compass") on the proposed terms and schedule;
- the failure of BBVA or Compass shareholders to approve the capital increase or the proposed transaction, respectively;

- the risk that the businesses of BBVA and Compass will not be integrated successfully;
- the risk that the cost savings and any other synergies from the proposed transaction to acquire Compass may not be fully realized or may take longer to realize than expected;
- disruption from the proposed transaction to acquire Compass making it more difficult to maintain relationships with customers, employers or suppliers;
- our success in managing the risks involved in the foregoing, which depends, among other things, on our ability to anticipate events that cannot be captured by the statistical models we use; and
- force majeure and other events beyond our control.

Readers are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date hereof. BBVA undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in its business or acquisition strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

#### CERTAIN TERMS AND CONVENTIONS

First person personal pronouns used in this report, such as "we", "us", or "our", mean BBVA.

In this report, "\$", "U.S. dollars", and "dollars" refer to United States Dollars, "€" and "euro" refer to Euro and "Ptas" or "peseta" refer to Spanish Pesetas.

"Latin America" refers to the countries in which we operate in South America, Central America and Mexico.

#### PRESENTATION OF FINANCIAL INFORMATION

#### Accounting Principles Affecting 2003 and 2002

Unless otherwise indicated, the financial information included in this Annual Report with respect to 2003 and 2002 has been derived from financial statements that have been prepared in accordance with generally accepted accounting principles which were in effect during the above mentioned years for banks in Spain, which include the accounting requirements established by the Bank of Spain ("Spanish GAAP").

#### Accounting Principles Affecting 2006, 2005 and 2004

Under Regulation (EC) no. 1606/2002 of the European Parliament and of the Council of July 19, 2002, all companies governed by the law of an EU Member State and whose securities are admitted to trading on a regulated market of any Member State must prepare their Consolidated Financial Statements for the years beginning on or after January 1, 2005 in conformity with the International Financial Reporting Standards adopted by the European Union ("EU-IFRS"). The Bank of Spain issued Circular 4/2004 of December 22, 2004 on Public and Confidential Financial Reporting Rules and Formats (the "Circular" or "Circular 4/2004"), which requires Spanish credit institutions to adapt their accounting system to the principles derived from the adoption by the European Union of EU-IFRS. Therefore, the Group is required to prepare its Consolidated Financial Statements for the year ended December 31, 2006 (together with comparative financial information for the years ended December 31, 2005 and 2004) in conformity with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Under IFRS financial institutions that have entity specific historical loss experience should evaluate impairment in future cash flows in a group of financial assets on the basis of such historical loss experience for assets with similar credit risk characteristics. The Group has entity specific historical loss experience. In applying the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 in our consolidated financial statements we must follow the methodology developed by the Bank of Spain in relation to allowances for loan losses based on historical statistical data relating to the entire Spanish financial system (peer group) until such time as the Bank of Spain has reviewed and verified our internal risk models (see Note 2.2.b.4). The Bank of Spain has allowed us to use our internal risk models with respect to a portion of the loan portfolio of our wholly-owned Mexican subsidiary, Bancomer. Once the Bank of Spain has completed its review and verification and considered whether our historical information is adequate, we expect to be allowed to use our internal models for our entire loan portfolio, but we cannot predict whether the Bank of Spain will require any modifications to such models.

Consistent with our past practice, we use our internal risk models for US GAAP purposes. As a result, there is an adjustment in the reconciliation to US GAAP in order to reflect in net income the reversal of the provisions recorded in each year and in stockholders' equity the excess of the accumulated allowance for loan losses caused by the use of peer data as opposed to entity specific historical loss experience. Note 62.7 to our Consolidated Financial Statements provides additional information about this reconciliation.

The EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 differs in certain significant respects from Spanish GAAP applicable to the years 2003 and 2002. As a result, our financial information presented under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 is not directly comparable to our financial information presented with respect to previous years under Spanish GAAP, and readers should avoid such a comparison. For quantitative information regarding the adjustments required to reconcile our Spanish GAAP financial information to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, see Appendix VI to the Consolidated Financial Statements.

See Note 62 to our Consolidated Financial Statements for a quantitative reconciliation of profit for the year and stockholders' equity from the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 to generally accepted accounting principles in the United States ("U.S. GAAP").

The Consolidated Financial Statements have been presented in the same format as that used in the Consolidated Financial Statements included in BBVA's annual and interim reports to shareholders. This format differs from that required by the United States Securities and Exchange Commission (the "SEC" or "Commission") for the Consolidated Financial Statements of bank holding companies. Consolidated balance sheets and summary statements of income that reflect the reclassifications required by the Commission are included in Note 62 to the Consolidated Financial Statements.

The BBVA Group implemented a new organizational structure during 2006, which affects the comparability of financial information included in this Annual Report on Form 20-F. During 2005 and for purposes of the financial statements included in BBVA's annual report on Form 20-F for the year ended December 31, 2005 filed with the SEC on July 7, 2006 (the "**2005 20-F**"), BBVA's organizational structure was divided into the following four business areas (the "**2005 Business Segments**"): Retail Banking in Spain and Portugal; Wholesale Businesses; the Americas; and Corporate Activities. In December 2005, BBVA's Board of Directors approved a new organizational structure for the BBVA Group, which has been implemented since the beginning of 2006 and is the basis for the financial statements included herein (the "**2006 Business Segments**"): Retail Banking in Spain and Portugal; Wholesale Businesses; Mexico and the United States; South America; and Corporate Activities. The transition from the 2005 Business Segments to the 2006 Business Segments has affected principally the business area of the Americas, since in 2006 BBVA separated its business in Mexico and the United States into a segment independent of South America. The financial information for our business areas for 2006, 2005 and 2004 presented in this Annual Report on Form 20-F have been prepared on a uniform basis, consistent with our organizational structure in 2006 in order to provide a year-on-year comparison. Due to the adoption of the new organizational structure, BBVA's financial information by business area included in this Annual Report on Form 20-F is not directly comparable to its financial information by business area included in this Annual Report on Form 20-F is not directly comparable to its financial information by business area included in the 2005 20-F.

The management of our business during 2006 along five segmental lines is discussed in "Item 4. Information on the Company" and each area's operating results are described in "Item 5. Operating and Financial Review and Prospects".

Certain numerical information in this Annual Report may not sum due to rounding. In addition, information regarding period-toperiod changes is based on numbers which have not been rounded.

#### **Statistical and Financial Information**

The following principles should be noted in reviewing the statistical and financial information contained herein:

- Average balances, when used, are based on the beginning and the month-end balances during each year. We do not believe that such monthly averages present trends that are materially different from those that would be presented by daily averages.
- The book value of BBVA's ordinary shares held by its consolidated subsidiaries has been deducted from stockholders' equity.
- Unless otherwise stated, any reference to loans refers to both loans and leases.
- Interest income figures include interest income on non-accruing loans to the extent that cash payments have been received in the period in which they are due.
- Financial information with respect to subsidiaries may not reflect consolidation adjustments.

#### PART I

#### ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

#### A. Directors and Senior Managers

Not Applicable.

#### B. Advisers

Not Applicable.

#### C. Auditors

Not Applicable.

#### ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not Applicable.

#### **ITEM 3. KEY INFORMATION**

#### A. Selected Financial Data

The historical financial information set forth below has been selected from, and should be read together with, the Consolidated Financial Statements included herein. For information concerning the preparation and presentation of financial information contained herein, see "Presentation of Financial Information". Also see Note 62 of the Consolidated Financial Statements for a presentation of our stockholders' equity and net income reconciled to U.S. GAAP.

#### EU-IFRS (\*)

|   | Y        | ear ended December 31,                               |         |  |  |
|---|----------|--|---------|--|--|
|   | 2006     | 2005   | 2004    |  |  |
|   | (in mill | ions of euros, except per shar<br>ADS data (in euro) | re/     |  |  |
| Consolidated Statement of Income data                                     |          |  |         |  |  |
| Interest and similar income   | 19,210   | 15,848   | 12,352  |  |  |
| Interest expense and similar charges                                      | (11,216  | ) (8,932)  | (6,447) |  |  |
| Income from equity instruments  | 379      | 292  | 255     |  |  |
| Net interest income   | 8,374    | 7,208  | 6,160   |  |  |
| Share of profit or loss of entities accounted for using the equity method | 308      | 121  | 97      |  |  |
| Fee and commission income   | 5,119    | 4,669  | 4,057   |  |  |
| Fee and commission expenses   | (784     |  | (644)   |  |  |
| Insurance activity income   | 650      | 487  | 391     |  |  |
| Gains/losses on financial assets and liabilities (net)                    | 1,656    |  | 762     |  |  |
| Exchange differences (net)  | 378      | 287  | 298     |  |  |
| Gross income  | 15,700   | 13,023   | 11,121  |  |  |
| Sales and income from the provision of non-financial services             | 605      | 576  | 468     |  |  |
| Cost of sales   | (474     |  | (342)   |  |  |
| Other operating income  | 117      | 134  | 22      |  |  |
| Personnel expenses  | (3,989   |  | (3,247) |  |  |
| Other administrative expenses   | (2,342   |  | (1,851) |  |  |
| Depreciation and amortization   | (472     | ) (449)  | (448)   |  |  |
| Other operating expenses  | (263     | ) (249)  | (132)   |  |  |
| Net operating income  | 8,883    | 6,823  | 5,591   |  |  |
| Impairment losses (net)   | (1,504   | ) (854)  | (958)   |  |  |
| Provision expense (net)   | (1,338   | ) (454)  | (850)   |  |  |
| Finance income from non-financial activities                              | 58       | 2  | 9       |  |  |
| Finance expenses from non-financial activities                            | (55      |  | (5)     |  |  |
| Other gains   | 1,129    |  | 622     |  |  |
| Other losses  | (142     | ) (208)  | (271)   |  |  |
| Income before tax   | 7,030    | 5,592  | 4,138   |  |  |
| Income tax  | (2,059   | ) (1,521)  | (1,029) |  |  |
| Income from continuing operations   | 4,971    | 4,071  | 3,109   |  |  |
| Income from discontinued operations (net)                                 |          | —  |         |  |  |
| Consolidated income for the year  | 4,971    | 4,071  | 3,109   |  |  |
| Income attributed to minority interests                                   | (235     | ) (265)  | (186)   |  |  |
| Income attributed to the Group  | 4,736    | 3,806  | 2,923   |  |  |
| Per share/ADS <sup>(1)</sup> Data   |          |  |         |  |  |
| Net operating income <sup>(2)</sup>                                       | 2.61     | 2.01   | 1.66    |  |  |

| Numbers of shares outstanding (at period end) | 3,551,969,121 | 3,390,852,043 | 3,390,852,043 |
|---|---------------|---------------|---------------|
| Income attributed to the Group <sup>(2)</sup> | 1.39          | 1.12          | 0.87          |
| Dividends declared                            | 0.637         | 0.531         | 0.442         |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

- <sup>(1)</sup> Each American Depositary Share ("ADS" or "ADSs") represents the right to receive one ordinary share.
- <sup>(2)</sup> Calculated on the basis of the weighted average number of BBVA's ordinary shares outstanding during the relevant period (3,406 million, 3,391 million and 3,369 million shares in 2006, 2005 and 2004, respectively).

#### EU-IFRS (\*)

|  | Year ended December, 31 |  |               |  |  |
|--|-------------------------|--|---------------|--|--|
|  | 2006                    | 2005   | 2004          |  |  |
|  | (in millions of euro    | s, except per share/ADS da<br>and percentages) | ta (in euros) |  |  |
| Consolidated balance sheet data  |                         |  |               |  |  |
| Total assets   | 411,916                 | 392,389  | 329,441       |  |  |
| Capital stock  | 1,740                   | 1,662  | 1,662         |  |  |
| Loans and receivables (net)  | 279,855                 | 249,397  | 196,892       |  |  |
| Deposits from other creditors  | 192,374                 | 183,375  | 150,726       |  |  |
| Marketable debt securities and subordinated liabilities                | 91,271                  | 76,565   | 57,809        |  |  |
| Minority interests   | 768                     | 971  | 738           |  |  |
| Stockholders' equity   | 18,210                  | 13,034   | 10,961        |  |  |
| Consolidated ratios  |                         |  |               |  |  |
| Profitability ratios:  |                         |  |               |  |  |
| Net interest margin <sup>(3)</sup>                                     | 2.12%                   | 1.98%  | 1.91%         |  |  |
| Return on average total assets <sup>(4)</sup>                          | 1.26%                   | 1.12%  | 0.97%         |  |  |
| Return on average equity <sup>(5)</sup>                                | 37.6%                   | 37.0%  | 33.2%         |  |  |
| Credit quality data  |                         |  |               |  |  |
| Loan loss reserve  | 6,417                   | 5,587  | 4,622         |  |  |
| Loan loss reserve as a percentage of total loans and receivables (net) | 2.29%                   | 2.19%  | 2.31%         |  |  |
| Substandard loans  | 2,492                   | 2,346  | 2,202         |  |  |
| Substandard loans as a percentage of total loans and receivables (net) | 0.89%                   | 0.94%  | 1.12%         |  |  |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

<sup>(3)</sup> Represents net interest income as a percentage of average total assets.

<sup>(4)</sup> Represents consolidated income for the year as a percentage of average total assets.

<sup>(5)</sup> Represents income attributed to the Group as a percentage of average stockholders' equity.

#### **U.S. GAAP Information**

|  | Year ended December 31, |  |              |              |         |  |  |
|--|-------------------------|--|--------------|--------------|---------|--|--|
|  | 2006                    | 2005                                     | 2004         | 2003         | 2002    |  |  |
|  |                         | (in millions of euros, except per share/ |              |              |         |  |  |
|  | ADS                     | data (in eui                             | o) or as oth | erwise indic | ated)   |  |  |
| Consolidated statement of income data                        |                         |  |              |              |         |  |  |
| Net income   | 4,972                   | 2,018                                    | 3,095        | 1,906        | 1,846   |  |  |
| Basic earnings per share/ADS <sup>(1)(2)</sup>               | 1.460                   | 0.595                                    | 0.918        | 0.60         | 0.58    |  |  |
| Diluted earnings per share/ADS <sup>(1)(2)</sup>             | 1.460                   | 0.595                                    | 0.918        | 0.60         | 0.58    |  |  |
| Dividends per share/ADS (in dollars) (1)(2)(3)               | 0.807                   | 0.658                                    | 0.552        | 0.34         | 0.33    |  |  |
| Consolidated balance sheet data                              |                         |  |              |              |         |  |  |
| Total assets <sup>(4)</sup>                                  | 420,971                 | 401,799                                  | 314,350      | 287,912      | 290,430 |  |  |
| Stockholders' equity <sup>(4)</sup>                          | 30,461                  | 25,375                                   | 23,465       | 19,583       | 18,908  |  |  |
| Basic stockholders' equity per share/ADS <sup>(1)(2)</sup>   | 8.94                    | 7.48                                     | 6.96         | 6.13         | 5.92    |  |  |
| Diluted stockholders' equity per share/ADS <sup>(1)(2)</sup> | 8.94                    | 7.48                                     | 6.96         | 6.13         | 5.91    |  |  |

- <sup>(1)</sup> Calculated on the basis of the weighted average number of BBVA's ordinary shares outstanding during the relevant period.
- <sup>(2)</sup> Each ADS represents the right to receive one ordinary share.
- <sup>(3)</sup> Dividends per share/ADS are translated into dollars at the average exchange rate for the relevant year, calculated based on the average of the noon buying rates for euro from the Federal Reserve Bank of New York on the last date of each month during the relevant period.
- <sup>(4)</sup> At the end of the reported period.

#### **Exchange Rates**

Spain's currency is the euro. Unless otherwise indicated, the amounts that have been converted to euro in this Annual Report have been done so at the corresponding exchange rate published by the European Central Bank ("ECB") on December 31 of the relevant year.

For convenience in the analysis of the information, the following tables describe, for the periods and dates indicated, information concerning the noon buying rate for euro, expressed in dollars per  $\in 1.00$ . The term "**noon buying rate**" refers to the rate of exchange for euros, expressed in U.S. dollars per euro, in the City of New York for cable transfers payable in foreign currencies as certified by the Federal Reserve Bank of New York for customs purposes.

| Year ended December 31  | Average <sup>(1)</sup> |
|-------------------------|------------------------|
| 2002                    | 0.9495                 |
| 2003                    | 1.1411                 |
| 2004                    | 1.2478                 |
| 2005                    | 1.2400                 |
| 2006                    | 1.2661                 |
| 2007 (through March 28) | 1.3186                 |

<sup>(1)</sup> The average of the noon buying rates for the euro on the last day of each month during the relevant period.

| Month ended                       | High   | Low    |
|-----------------------------------|--------|--------|
| October 31, 2006                  | 1.2773 | 1.2502 |
| November 30, 2006                 | 1.3261 | 1.2705 |
| December 29, 2006                 | 1.3327 | 1.3073 |
| January 31, 2007                  | 1.3286 | 1.2904 |
| February 28, 2007                 | 1.3246 | 1.2933 |
| March 31, 2007 (through March 28) | 1.3359 | 1.3094 |

The noon buying rate for euro from the Federal Reserve Bank of New York, expressed in dollars per €1.00, on March 28, 2007, was \$1.3331.

As of December 31, 2006, approximately 31% of our assets and approximately 33% of our liabilities were denominated in currencies other than euro (principally dollars).

For a discussion of our foreign currency exposure, please see "Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk in Non-Trading Activities in 2006—Exchange Rate Risk".

#### **B.** Capitalization and Indebtedness

Not Applicable.

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#### C. Reasons for the Offer and Use of Proceeds

Not Applicable.

#### **D.** Risk Factors

#### **Risks Relating to us**

### Since our loan portfolio is highly concentrated in Spain, adverse changes affecting the Spanish economy could have a material adverse effect on our financial condition.

We historically have developed our lending business in Spain, which continues to be our main place of business. As of December 31, 2006, business activity in Spain accounted for 70.2% of our loan portfolio. See "Item 4. Information on the Company—Selected Statistical Information—Loans by Geographic Area". Any adverse changes affecting the Spanish economy are likely to have a significant adverse impact on our loan portfolio and, as a result, on our financial condition and results of operations.

### A substantial percentage of our customer base is particularly sensitive to adverse developments in the economy, which renders our lending activities relatively riskier than if we lent primarily to higher-income customer segments.

Medium- and small-size companies and middle- and lower-middle- income individuals typically have less financial strength than large companies and high-income individuals and accordingly can be expected to be more negatively affected by adverse developments in the economy. As a result, it is generally accepted that lending to these segments of our existing and targeted customer base represents a relatively higher degree of risk than lending to other groups.

A substantial portion of our loan portfolio consists of residential mortgages and consumer loans to middle- and lower-middleincome customers and commercial loans to medium- and small-size companies. Consequently, during periods of slowdown in economic activity we may experience higher levels of past due amounts which could result in higher levels of allowance for loan losses. We cannot assure you that we will not suffer substantial adverse effects on our base loan portfolio to these customer segments in the event of adverse developments in the economy.

#### Increased exposure to real estate in Spain makes us more vulnerable to developments in this market.

The sound economic growth, the strength of the labor market and a decrease in interest rates in Spain have caused an increase in the demand for mortgage loans in the last few years. This has had repercussions in housing prices, which have also risen significantly. As residential mortgages are one of our main assets, comprising 26%, 27% and 26% of our loan portfolio at December 31, 2006, 2005 and 2004, respectively, we are currently highly exposed to developments in real estate markets. We expect the worsening financial conditions in Spain to cause a gradual adjustment process in the Spanish real estate sector, after several years of price increases.

In addition, a strong increase in interest rates or unemployment in Spain might have a significant negative impact in mortgage payment delinquency rates. An increase in such delinquency rates could have an adverse effect on our business, financial condition and results of operations.

#### Highly-indebted households and corporations could endanger our asset quality and future revenues.

Spanish households and firms have reached, in recent years, a high level of indebtedness, which represents increased risk for the Spanish banking system. The increase of loans referenced to variable interest rates makes debt service on such loans more vulnerable to changes in interest rates than in the past. In fact, the debt burden of the Spanish households on disposable income has increased substantially from 12.5% in 2003 to 16.4% in 2006. The increase in households' and firms' indebtedness also limits their ability to incur additional debt, decreasing the number of new products we may otherwise be able to sell them.

#### A sudden shortage of funds could cause an increase in our costs of funding and an adverse effect on our operating revenues.

Historically, one of our principal sources of funds has been savings and demand deposits. Time deposits represented 23.3%, 25.4% and 27.6% of our total funding at December 31, 2006, 2005 and 2004, respectively. Large-denomination time deposits may, under some circumstances, such as during periods of significant changes in market interest rates for these types of deposit products and resulting increased competition for such funds, be a less stable source of deposits than savings and demand deposits. In addition,

since we rely heavily on short-term deposits for our funding, we cannot assure you that, in the event of a sudden or unexpected shortage of funds in the banking systems or money markets in which we operate, we will be able to maintain our current levels of funding without incurring higher funding costs or having to liquidate certain of our assets.

#### We face increasing competition in our business lines.

The markets in which we operate are highly competitive. Financial sector reforms in the markets in which we operate have increased competition among both local and foreign financial institutions, and we believe that this trend will continue. For example, the adoption of the euro as the common currency throughout the EU is making it easier for European banks to compete against us in Spain. In addition, the trend towards consolidation in the banking industry has created larger and stronger banks with which we must now compete. This is particularly the case of the consumer credit market, where foreign entrants are operating in the segment of small credits to subprime households.

We also face competition from non-bank competitors, such as:

- department stores (for some credit products);
- leasing companies;
- factoring companies;
- mutual funds;
- pension funds; and
- insurance companies.

We cannot assure you that this competition will not adversely affect our business, financial condition and results of operations.

#### Our business is particularly vulnerable to volatility in interest rates.

Our results of operations are substantially dependent upon the level of our net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. Interest rates are highly sensitive to many factors beyond our control, including deregulation of the financial sectors in the markets in which we operate, monetary policies pursued by the EU and national governments, domestic and international economic and political conditions and other factors.

Changes in market interest rates could affect the spread between interest rates charged on interest-earning assets and interest rates paid on interest-bearing liabilities and thereby negatively affect our results of operations. For example, an increase in interest rates could cause our interest expense on deposits to increase more significantly and quickly than our interest income from loans, resulting in a reduction in our net interest income.

In addition, income from treasury operations is particularly vulnerable to interest rate volatility. Since approximately 75% of our loan portfolio consists of variable interest rate loans maturing in more than one year, rising interest rates may also bring about an increase in the non-performing loan portfolio.

### Our financial statements and periodic disclosure under securities laws may not give you the same information as financial statements prepared under U.S. accounting rules and periodic disclosures provided by domestic U.S. issuers.

Publicly available information about public companies in Spain is generally less detailed and not as frequently updated as the information that is regularly published by or about listed companies in the United States. In addition, although we are subject to the periodic reporting requirements of the United States Securities Exchange Act of 1934 (the "**Exchange Act**"), the periodic disclosure required of foreign issuers under the Exchange Act is more limited than the periodic disclosure required of U.S. issuers. Finally, we maintain our financial accounts and records and prepare our financial statements in conformity with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, which differs in certain respects from U.S. GAAP, the financial reporting standard to which many investors in the United States may be more accustomed. See Note 62 of the Consolidated Financial Statements for the presentation of our stockholders' equity and net income reconciled to U.S. GAAP.

### We have a substantial amount of commitments with personnel considered wholly unfunded due to the absence of qualifying plan assets.

The amounts of commitments with personnel considered wholly unfunded are recognized in the heading "Provisions—Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets.

These amounts include "Post-employment benefits", "Early Retirements" and "Post-employment welfare benefits", amounted to  $\notin 2,817$  million,  $\notin 3,186$  million and  $\notin 223$  million, respectively, as of December 31, 2006.

These amounts are considered wholly unfunded due to the absence of qualifying plan assets.

In order to avoid the liquidity risk related to:

- "Post- employment benefits" commitments, the Group maintains insurance contracts which were contracted with insurance companies owned by the Group (Note 2.2.e). The insurance companies have recorded in their balance sheets specific assets (fixed interest deposit and bonds) assigned to the funding of these commitments. The insurance companies manage derivatives (mainly swaps) to mitigate the interest rate risk regarding the payments of these commitments.
- "Early Retirements" and "Post-employment welfare benefits", the Assets and Liabilities Committee (ALCO) of the Group manages a specific assets portfolio to mitigate the liquidity risk regarding the payments of these commitments. These assets are government and cover bonds (AAA/AA rated). These bonds are issued at fixed interest rates and their maturities are matching the maturity of aforementioned commitments. The Assets and Liabilities Committee (ALCO) manages derivatives (mainly swaps) to mitigate the interest rate risk regarding the payments of these commitments.

#### BBVA may fail to realize all of the anticipated benefits of the proposed transaction to acquire Compass.

The success of the proposed transaction to acquire Compass will depend, in part, on BBVA's ability to realize the anticipated benefits from combining the businesses of BBVA and Compass. However, to realize these anticipated benefits, BBVA and Compass must successfully combine their businesses, which are currently principally conducted in different countries by management and employees coming from different cultural backgrounds. If BBVA is not able to achieve these objectives, the anticipated benefits of the transaction may not be realized fully or at all or may take longer to realize than expected.

BBVA and Compass have operated and, until the completion of the proposed transaction, will continue to operate, independently. It is possible that the integration process could result in the loss of key employees, the disruption of each company's ongoing businesses or inconsistencies in standards, controls, procedures and policies that adversely affect the ability of BBVA and Compass to maintain relationships with clients, customers, depositors and employees or to achieve the anticipated benefits of the transaction. Integration efforts between the two companies will also divert management attention and resources. These integration matters could have an adverse effect on each of Compass and BBVA during the transition period and on the combined company following completion of the transaction.

See "Item 4. Information on the Company-Business Overview-Mexico and the United States".

#### **Risks Relating to Latin America**

### Political events in Mexico could adversely affect our operations, given that approximately 37% of our income attributed to the Group is generated in Mexico.

The Mexican government has exercised, and continues to exercise, significant influence over the Mexican economy. Mexican governmental actions concerning the economy and state-owned enterprises could have a significant effect on Mexican private sector entities in general, and on our Mexican subsidiaries in particular.

Mexico's presidential elections were held on July 2, 2006. Felipe Calderon's victory was confirmed by the Federal courts on September 5, 2006, and Calderon took office on December 1, 2006, but the election results were contested by Andres Manuel López Obrador and his party, the Democratic Revolutionary Party, which alleged irregularities in over 30% of the country's polling stations, sought a vote recount, unsuccessfully appealed the results of the election and staged street protests. The uncertainty caused by the election could result in political and economic instability and social unrest, which could adversely affect the business, financial condition and results of operations of our Mexican subsidiaries. Moreover, the new administration could implement significant changes in laws, public policies and government programs, which could have a material adverse effect on the business, financial condition and results of operations of our Mexican subsidiaries.

### Our Latin American subsidiaries' growth, asset quality and profitability may be affected by volatile macroeconomic conditions, including government default on public debt, in the Latin American countries where they operate.

The Latin American countries in which we operate have experienced significant economic volatility in recent decades, characterized by slow growth, declining investment and significant inflation. This volatility has resulted in fluctuations in the levels of deposits and in the relative economic strength of various segments of the economies to which we lend. Negative and fluctuating economic conditions, such as a changing interest rate environment, also affect our profitability by causing lending margins to decrease and leading to decreased demand for higher-margin products and services. The results of several recent electoral processes entail an increased risk of greater state intervention in the domestic economy, especially in Bolivia and Venezuela.

Negative and fluctuating economic conditions in some Latin American countries could result in government defaults on public debt. This could affect us in two ways: directly, through portfolio losses, and indirectly, through instabilities that a default in public debt could cause to the banking system as a whole, particularly since commercial banks' exposure to government debt is generally high in several Latin American countries in which we operate.

While we seek to mitigate these risks through what we believe to be conservative risk policies, no assurance can be given that our Latin American subsidiaries' growth, asset quality and profitability will not be affected by volatile macroeconomic conditions in the Latin American countries in which we operate.

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#### Latin American economies can be directly and negatively affected by adverse developments in other countries.

Financial and securities markets in Latin American countries in which we operate, are to varying degrees, influenced by economic and market conditions in other countries in Latin America and beyond. Negative developments in the economy or securities markets in one country, particularly in an emerging market, may have a negative impact on other emerging market economies. These developments may adversely affect the business, financial condition and operating results of our subsidiaries in Latin America.

# We are exposed to foreign exchange and, in some instances, political risks as well as other risks in the Latin American countries in which we operate, which could cause an adverse impact on our business, financial condition and results of operations.

We operate commercial banks in 10 Latin American countries and our overall success as a global business depends, in part, upon our ability to succeed in differing economic, social and political conditions. We are confronted with different legal and regulatory requirements in many of the jurisdictions in which we operate. These include, but are not limited to, different tax regimes and laws relating to the repatriation of funds or nationalization of assets. Our international operations may also expose us to risks and challenges which our local competitors may not be required to face, such as exchange rate risk, difficulty in managing a local entity from abroad, and political risk which may be particular to foreign investors. Our expansion in these markets requires us to respond to rapid changes in market conditions in these countries. We cannot assure you that we will continue to succeed in developing and implementing policies and strategies that are effective in each country in which we operate or that any of the foregoing factors will not have a material adverse effect on our business, financial condition and results of operations.

### Regulatory changes in Latin America that are beyond our control may have a material effect on our business, financial condition and results of operations.

A number of banking regulations designed to maintain the safety and soundness of banks and limit their exposure to risk are applicable in certain Latin American countries in which we operate. Local regulations differ in a number of material respects from equivalent regulations in Spain and the United States.

Changes in regulations that are beyond our control may have a material effect on our business and operations, particularly in Venezuela. In addition, since some of the banking laws and regulations have been recently adopted, the manner in which those laws and related regulations are applied to the operations of financial institutions is still evolving. No assurance can be given that laws or regulations will be enforced or interpreted in a manner that will not have a material adverse effect on our business, financial condition and results of operations.

#### **Risks Relating to Other Countries**

### Our strategic growth in Asia exposes us to increased regulatory, economic and geopolitical risk relating to emerging markets in the region, particularly in China.

Strategic growth in Asia, particularly China, continued in 2006. The BBVA Group formed a strategic alliance with the CITIC Group, in which we committed to invest €501 million to purchase 5% of China Citic Bank ("CNCB") as well as €488 million to purchase 15% of Citic International Financial Holdings ("CIFH") as of December 31, 2006. See "Item 4. Information on the Company—Business Overview—Wholesale Businesses".

As a result of our expansion into Asia, we are exposed to increased risks relating to emerging markets in the region, particularly in China. The Chinese government has exercised, and continues to exercise, significant influence over the Chinese economy. Chinese governmental actions concerning the economy and state-owned enterprises could have a significant effect on Chinese private sector entities in general, and on CNCB or CIFH in particular.

We also are exposed to regulatory uncertainty and geopolitical risk as a result of our investments in Asia. Changes in laws or regulations or in the interpretation of existing laws or regulations, whether caused by a change in government or otherwise, could adversely affect our investments. Moreover, Asian economies can be directly and negatively affected by adverse developments in other countries in the region and beyond.

Any of these developments could have a material adverse effect on our investments in Asia or the business, financial condition and operating results of the Group.

#### Our continued expansion in the United States increases our exposure to the U.S. market.

The Group's expansion continued in the United States in 2006 with the acquisition of Texas Regional Bancshares, Inc. ("**Texas Regional Bancshares**") (for \$2,141 million (approximately  $\notin$ 1,674 million) in November 2006) and State National Bancshares, Inc. ("**State National Bancshares**") (for \$484 million (approximately  $\notin$ 368 million), which closed in January 2007). These purchases, together with Laredo National Bank, Inc. ("**LNB**") (acquired in 2005), have nearly tripled our presence in the United States in the past two years. In addition, we recently announced our proposed acquisition of Compass, which, if consummated, will substantially

increase our presence in the United States. See "Item 4. Information on the Company—Business Overview—Mexico and the United States" and "Item 4. Information on the Company—History and Development of the Company—Capital Expenditures".

Our expansion in the United States makes us more vulnerable to developments in this market, particularly the real estate market. The sound economic growth, the strength of the labor market and a decrease in interest rates in the United States have caused an increase in the demand for mortgage loans in the last few years. This has had repercussions in housing prices, which have also risen significantly. As we have acquired entities in the United States, our exposure to the U.S. real estate market has increased, and this will increase further if the proposed acquisition of Compass is consummated. If there were a significant downturn in the U.S. economy in general, or the real estate market in particular, it could have a material adverse effect on our business, financial condition and results of operations.

#### ITEM 4. INFORMATION ON THE COMPANY

#### A. History and Development of the Company

Our legal name is Banco Bilbao Vizcaya Argentaria, S.A. BBVA's predecessor bank, BBV, was incorporated in Spain as a limited liability company (a *sociedad anónima* or "**S.A.**") under the Spanish Corporations Law on October 1, 1988. BBVA was formed as the result of a merger by absorption of Argentaria into BBV that was approved by the shareholders of each institution on December 18, 1999 and registered on January 28, 2000. It conducts its business under the commercial name "BBVA". BBVA is registered with the Commercial Registry of Vizcaya (Spain). It has its registered office at Plaza de San Nicolás 4, Bilbao, Spain, 48005, telephone number +34-91-3746201. BBVA's agent in the U.S. for U.S. federal securities law purposes is Raúl Santoro de Mattos Almeida (BBVA New York, 1345 Avenue of the Americas, 45<sup>th</sup> floor, New York, 10105, telephone number +1-212-728-1660). BBVA is incorporated for an unlimited term.

#### **Recent Developments**

#### Proposed Transaction to Acquire Compass Bancshares, Inc.

On February 16, 2007 BBVA entered into a definitive agreement to acquire 100% of the shares of Compass for a consideration made up of a combination of ordinary shares of BBVA and cash (the "**Agreement**"). Pursuant to the Agreement, Compass shareholders can elect to receive 2.8 BBVA ordinary shares or ADSs or \$71.82 in cash for each Compass share, subject to proration. Based on BBVA's closing stock price on Thursday, February 15, 2007, the transaction has an aggregate value of approximately \$9.6 billion. See "—Business Overview—Mexico and the United States".

#### **Capital Expenditures**

Our principal investments are financial, in subsidiaries and in affiliates. The main capital expenditures from 2004 to the date of this Annual Report were the following:

#### 2007

On July 12, 2006, BBVA entered into an agreement to purchase the U.S. banking group, State National Bancshares, which is domiciled and conducts its main business activity in the State of Texas. Upon receipt of the required shareholder approval and other necessary administrative authorizations, the transaction concluded on January 3, 2007. The agreed purchase price was \$484 million (approximately €368 million) at this date.

On December 22, 2006, BBVA reached an agreement with the Chinese banking group CITIC Group to develop a strategic alliance in the Chinese market. In accordance with this agreement, BBVA will acquire a 5% ownership interest in CNCB with a call option to acquire 9.9% of its share capital. The price for the initial 5% share capital is approximately €501 million. Additionally BBVA will acquire a 15% ownership interest in the banking entity CIFH, which is headquartered in Hong Kong and is quoted on the Hong Kong Stock Exchange. The price for this 15% share is approximately €488 million. As of the date of the filing of this Annual Report, certain regulatory and other approvals remain pending.

#### 2006

On November 30, 2006 the Group acquired all the shares of the Italian vehicle rental company Maggiore Fleet S.p.A., for €70.2 million, giving rise to goodwill of €35.7 million.

On November 10, 2006, the Group acquired Texas Regional Bancshares through the investment of \$2,141 million ( $\notin$ 1,674 million). The goodwill recognized as of December 31, 2006 amounted to  $\notin$ 1,257 million.

On July 28, 2006, BBVA acquired 100 % ownership of Uno-E Bank, S.A. The process to acquire all of Uno-E Bank S.A.'s shares commenced on January 10, 2003 when Telefónica España, S.A., pursuant to the agreement entered into by Terra Networks, S.A. (subsequently merged into Telefónica España, S.A.) and BBVA, proceeded on January 10, 2003 to start selling to BBVA its 33 % ownership interest in Uno-E Bank, S.A. for an aggregated amount of €148.5 million.

On June 12, 2006, BBVA reached agreements to acquire State National Bancshares, Inc. and Texas Regional Bancshares, each of which are U.S. banking groups domiciled in Texas. The acquisition price agreed for State National Bancshares was approximately \$480 million while the acquisition price agreed for Texas Regional Bancshares was approximately \$2,164 million. In both cases, the acquisitions were subject to both shareholder and regulatory approvals. The acquisitions closed on January 3, 2007 (State National Bancshares) and in November, 2006 (Texas Regional Bancshares). The acquisition of Texas Regional Bancshares added  $\notin$ 3,115 million in lending and  $\notin$ 4,651 million in deposits to the Group's accounts as well as 73 branches and 2,009 employees, in each case at December 31, 2006.

In May 2006, BBVA acquired a 51% ownership interest in Forum, a Chilean company specializing in car purchase financing, through the Chilean entities Forum Distribuidora, S.A. and Forum Servicios Financieros, S.A. (which in turn own all the shares of ECASA, S.A.), giving rise to the incorporation of BBVA Financiamiento Automotriz. The goodwill recognized as of December 31, 2006 amounted to €51 million.

On March 3, 2006, BBVA purchased 0.43% of BBVA Chile's share capital for 2,318 million Chilean pesos (€3.7 million), increasing BBVA's share capital in BBVA Chile to 67.05%. As the share capital of BBVA in BBVA Chile is higher than two thirds of BBVA Chile's total share capital, BBVA, in compliance with Chilean legislation launched a public tender offer for all of BBVA Chile's share capital. The public tender offer was effective from April 3, 2006 to May 2, 2006. After the acceptance of the public tender offer by 1.13% of BBVA Chile's outstanding shares, BBVA's share capital in BBVA Chile increased to 68.18%.

#### 2005

On January 6, 2005, pursuant to the agreement entered into in September 2004 and after obtaining the mandatory authorizations, the Group, through BBVA Bancomer, S.A. de C.V. ("**BBVA Bancomer**"), acquired all the shares of Hipotecaria Nacional, S.A. de C.V., a Mexican company specializing in the mortgage business. The price paid was 4,121 million Mexican pesos (approximately  $\notin$  276,048 thousand) and the goodwill recognized amounted to  $\notin$  259,111 thousand at December 31, 2005.

On April 28, 2005, pursuant to the agreement entered into on September 20, 2004 and after obtaining the mandatory authorizations, BBVA, acquired all the shares of LNB, a bank holding company located in Texas (United States) which operates in the banking business through two independent banks: Laredo National Bank and South Texas National Bank. The price paid was U.S.\$ 859.6 million (approximately  $\notin$  666,110 thousand) and the goodwill recognized amounted to  $\notin$  473,941 thousand at December 31, 2005.

On October 31, 2005, the Guarantee Fund for Colombian Financial Institutions ("FOGAFIN"), sold by public auction 98.78% of the share capital of Banco Granahorrar, S.A. (a Colombian financial institution) ("**Banco Granahorrar**") to the BBVA Group's subsidiary in Colombia, BBVA Colombia, S.A. The offer made by BBVA Colombia, S.A. for the acquisition of Banco Granahorrar totaled U.S.\$ 423.66 million. This transaction was consummated in December 2005 after the required authorizations had been obtained from the supervisory and control bodies. The price paid was 981,572.2 million Colombian pesos, approximately  $\notin$  364,163 thousand, and the goodwill recognized amounted to  $\notin$  266,862 thousand at December 31, 2005.

#### 2004

On January 30, 2004, our Board of Directors adopted a resolution to launch a tender offer for the approximately 40.6% of the shares of Bancomer, our Mexican affiliate, which were not already owned by BBVA. The tender offer was launched on February 19, 2004 and expired on March 19, 2004. As a result of the successful completion of the tender offer and subsequent purchases during 2004 of Bancomer's capital stock, at December 31, 2004, we owned 99.70% of Bancomer's outstanding shares.

On March 18, 2004, the Board of Directors of BBVA Banco Francés, S.A. ("**Banco Francés**"), our Argentine affiliate, resolved to implement a plan intended to improve Banco Francés's adjusted stockholders' equity and enable Banco Francés to comply with new minimum capital requirements established by the Argentine Central Bank. Under this plan, we:

- acquired from Banco Francés its entire interest in Banco Francés (Cayman) Limited for \$238.5 million; and
- subscribed to a capital increase by capitalizing a loan we granted to Banco Francés in an amount of \$78 million.

The transactions involving Banco Francés described above did not affect BBVA's consolidated operating results because (i) in the case of the loan capitalization, BBVA had previously fully provisioned the loan, and (ii) in the case of the purchase of Banco Francés (Cayman) Limited, this entity was already fully consolidated by BBVA.

On October 8, 2004, we acquired all the shares of Valley Bank, a bank licensed in the state of California, for U.S.\$16.7 million, which was BBVA's first commercial banking acquisition in the United States.

#### **Capital Divestitures**

Our principal divestitures are financial, in subsidiaries and in affiliates. The main capital divestitures from 2004 to the date of this Annual Report were the following:

#### 2006

On June 14, 2006, BBVA sold its 5.04% capital share in Repsol YPF, S.A ("**Repsol**"). The selling procedure was executed through the closing and settlement of hedging equity swaps previously contracted. This sale gave rise to a gain of €523 million.

On May 19, 2006, BBVA sold its stake in the share capital of Banca Nazionale del Lavoro ("**BNL**") to BNP Paribas, for a price of  $\notin$ 1,299 million following its adhesion on May 12, 2006, as shareholder of BNL, to the public tender offer launched by BNP Paribas to acquire 100% of BNL's capital. The sale gave rise to a gain of  $\notin$ 568.3 million.

On April 5, 2006, BBVA sold its stake of 51% in the share capital of Banc Internacional d'Andorra, S.A. ("Andorra") to the rest of the shareholders of said entity, the Andorran founding partners of the bank, for a price of €395.15 million.

#### 2005

There were no significant capital divestures during 2005.

#### 2004

In January 2004, BBVA sold 2.2% of the capital stock of Gas Natural S.D.G., S.A. At the time the transaction closed, BBVA had not completed preparation of its 2003 Consolidated Financial Statements and therefore, in accordance with Spanish GAAP, reflected the amortization of €70 million of consolidation goodwill which resulted from the transaction in such financial statements rather than in its 2004 Consolidated Financial Statements.

In March 2004, the Group sold its 24.4% holding in Banco Atlántico, S.A. at the price established by Banco Sabadell, S.A. in its tender offer for all the shares of Banco Atlántico, S.A. This sale gave rise to a gain of €217.7 million for the BBVA Group.

In March 2004, the Group sold its 50% holding in Hilo Direct Seguros y Reaseguros, S.A, which represented all of the Group's interests. This sale gave rise to a gain of €26 million for the BBVA Group.



In June 2004, the Group sold its 5.0% holding in Acerinox, S.A., which represented all of the Group's interests. This sale gave rise to a gain of  $\notin$  34.6 million for the BBVA Group.

On September 6, 2004, the Group sold its 17.2% holding in Vidrala, S.A., giving rise to a gain of €19.3 million.

On October 12, 2004, the Group sold the El Salvador welfare business composed of BBVA Crecer AFP and BBVA Seguros, S.A. – Seguros de Personas – in which BBVA had ownership interests of 62% and 51%, respectively, for \$42.8 million (€34.76 million), giving rise to a gain of €12.3 million.

In December 2004, the Group sold its 3% holding in Gamesa, S.A., which represented all of the Group's interests. This sale gave rise to a gain of €53.1 million for the BBVA Group.

In the second quarter of 2004, the Group exercised a sale option it had on its 33.3% holding in Grubarges Inversión Hotelera, S.L., and recognized a gain of €26.3 million on such sale.

During the first six months of 2004, the Group sold its 0.6% holding in Repsol. These sales gave rise to a loss of  $\notin 6.5$  million for the BBVA Group.

During 2004, the Group purchased and sold shares of Telefónica, S.A. without any material variation in its aggregate holding in such company as of December 31, 2003. These sales gave rise to a gain of €141.7 million.

#### **Public Takeover Offers**

On June 20, 2005, we launched an exchange offer for the approximately 85.3% of the shares of BNL which we did not already own. Under the terms of the exchange offer, BBVA offered one of its ordinary shares for every five ordinary shares of BNL. We withdrew our offer following a third party's announcement that it had entered into certain agreements pursuant to which it controlled a 47% stake in BNL.

On March 3, 2006, BBVA purchased 0.43% of BBVA Chile's share capital for 2,318 million Chilean pesos (€3.7 million), increasing BBVA's share capital in BBVA Chile to 67.05%. See "—Capital Expenditures".

#### **B.** Business Overview

BBVA is a highly diversified international financial group, with strengths in the traditional banking businesses of retail banking, asset management, private banking and wholesale banking. We also have a portfolio of investments in some of Spain's leading companies.

#### **Business Areas**

During 2006, our organizational structure was divided into the following business areas:

- Retail Banking in Spain and Portugal;
- Wholesale Businesses;
- Mexico and the United States;
- South America; and
- Corporate Activities.

The foregoing description of our business areas is consistent with our current internal organization. The financial information for our business areas for 2006, 2005 and 2004 presented below has been prepared on a uniform basis, consistent with our organizational structure in 2006. See "Presentation of Financial Information". Unless otherwise indicated, the financial information provided below for each business area does not reflect the elimination of transactions between companies within one business area or between different business areas, since we consider these transactions to be an integral part of each business area's activities. For the presentation and discussion of our consolidated operating results in "Item 5. Operating and Financial Review and Prospects", however, such intra- and inter-business area transactions are eliminated and the eliminations are generally reflected in the operating results of the Corporate Activities business area.

In December 2006, the Group adopted a new organizational structure that it expects to implement in 2007, which is designed to streamline the Group's corporate structure and give greater weight and autonomy to its business units. The Group expects to focus its operations on five major business areas: Spain and Portugal; Wholesale Businesses; South America; Mexico and the United States; and Corporate Activities. As part of the reorganization, the Business Banking, Corporate Banking and Institutional Banking units ("**BEC**") will be included in the Spain and Portugal area (as of December 31, 2006 such units had been included in the Wholesale Businesses area) and the Asset Management unit will form part of the Global Business unit in the Wholesale Businesses area.

The following table sets forth information relating to income attributed to the Group for each of our business areas for the years ended December 31, 2006, 2005 and 2004.

|                                      | Year ended December 31, |                |             |      |              |              |             |                            |           |
|--------------------------------------|-------------------------|----------------|-------------|------|--------------|--------------|-------------|----------------------------|-----------|
|                                      | Income/(Loss            | ) Attributed t | o the Group | %    | of Subtot:   | al           | % of Income | e/(Loss) Attribut<br>Group | ed to the |
|                                      | 2006                    | 2005           | 2004        | 2006 | 2005         | 2004         | 2006        | 2005                       | 2004      |
| Retail Banking in Spain and Portugal | 1,499                   | 1,317          | 1,194       | 30%  | 33%          | 40%          | 32%         | 35%                        | 41%       |
| Wholesale Businesses                 | 1,282                   | 873            | 658         | 25%  | 22%          | 22%          | 27%         | 23%                        | 23%       |
| Mexico and the United States         | 1,775                   | 1,370          | 891         | 35%  | 35%          | 30%          | 37%         | 36%                        | 30%       |
| South America                        | 509                     | 379            | 229         | 10%  | 10%          | 8%           | 11%         | 10%                        | 8%        |
| Subtotal                             | 5,065                   | 3,939          | 2,973       | 100% | <u>100</u> % | <u>100</u> % | 107%        | <u>103</u> %               | 102%      |
| Corporate Activities                 | (329)                   | (132)          | (50)        |      |              |              | (7)%        | (3)%                       | (2)%      |
| Income attributed to the Group       | 4,736                   | 3,807          | 2,923       |      |              |              | 100%        | 100%                       | 100%      |

In terms of net interest income, the principal markets in which the Group competes, based on the business area which generates the activity, for 2006, 2005 and 2004 were as follows:

|                                      | Year ended December 31, |                     |       |  |  |  |  |
|--------------------------------------|-------------------------|---------------------|-------|--|--|--|--|
|                                      | Net i                   | Net interest income |       |  |  |  |  |
|                                      | 2006                    | 2006 2005 2004      |       |  |  |  |  |
| Retail Banking in Spain and Portugal | 2,865                   | 2,623               | 2,509 |  |  |  |  |
| Wholesale Businesses                 | 1,032                   | 1,017               | 947   |  |  |  |  |
| Mexico and the United States         | 3,535                   | 1,899               |       |  |  |  |  |
| South America                        | 1,310                   | 1,039               | 908   |  |  |  |  |
| Subtotal                             | 8,742                   | 7,357               | 6,263 |  |  |  |  |
| Corporate Activities                 | (368)                   | (150)               | (103) |  |  |  |  |
| Net interest income to the Group     | 8,374                   | ,374 7,207 6,160    |       |  |  |  |  |

#### **Retail Banking in Spain and Portugal**

Retail Banking in Spain and Portugal focuses on providing banking services and consumer finance to private individuals and small businesses in Spain and Portugal. As of December 31, 2006, this business area conducted its activities through 3,629 branch offices, of which 99 were located in Portugal. During the fourth quarter the Group implemented a new structure in the retail banking branch network. The new structure consists of 7 regional departments.

The business units included in the Retail Banking in Spain and Portugal business area are:

- Financial Services;
- Asset Management and Private Banking;
- BBVA Portugal; and
- Insurance Business in Europe.

Total net lending in this business area as of December 31, 2006 was approximately  $\in$ 118,113 million, an increase of 18.3% from  $\notin$ 99,804 million as of December 31, 2005, with contributions from all of BBVA's main products such as mortgage lending, consumer credit cards and loans to small businesses.

The non-performing loan ratio remained low at 0.67% as of December 31, 2006 compared to 0.65% as of December 31, 2005.

Total customer funds (deposits, mutual and pension funds and other brokered products) were €131,989 million as of December 31, 2006 from €120,745 million as of December 31, 2005, an increase of 9.3% as a result of an increase in deposits collected during the year. Mutual funds under management were €44,824 million as of December 31, 2006, a decrease of 1.7% from €45,609 million as of December 31, 2005. Pension fund assets under management were €16,583 million as of December 31, 2006, an increase of 8.0% from €15,352 million as of December 31, 2005.

#### **Financial Services**

This business unit's principal activities were focused on the following areas:

- Financial Services for Individuals: focused on retail customers and aimed at providing customers with more value from their relationship with us by offering a wide range of products and services at attractive prices, which are made available through different channels, along with solutions tailored to their specific needs.
- Financial Services for Small Businesses: focused on small businesses (including professional practices, the self-employed, retailers and farmers) by providing them with customized services, a comprehensive range of products and continuous, quality financial advice.
- Consumer Finance: focused on the following lines of business (through Finanzia Bank, our online bank, Uno-e Bank, S.A., Finanzia Autorenting and Finanziamento Portugal): financing of cars, consumer items and equipment; e-banking; bill payment; and car and equipment rental.

Lending by the Financial Services unit increased 18.1% to €112,480 million as of December 31, 2006 from €95,278 million as of December 31, 2005, principally due to strong growth in mortgage loans, which increased 16.6% from December 31, 2005.

Customer funds under management by the Financial Services unit increased 9.9% to  $\notin 116,990$  million as of December 31, 2006 from  $\notin 106,403$  million as of December 31, 2005, principally due to an increase in time deposits. Mutual and pension fund assets managed by the Financial Services unit increased by 10.1%, respectively, as of December 31, 2006 as compared to December 31, 2005.

#### **Financial Services for Individuals**

Retail customers were targeted through a series of new products. Housing access was facilitated by making the conditions of the *Hipoteca Fácil* (Easy Mortgage) more flexible and adapting for the youth and immigrant segments. The range of consumer loans was strengthened with the *Préstamo Inmediato PIDE* (Immediate Loan ASK, available 24 hours a day), the new *Crédito Fácil* (Easy Loan, approved quickly) and *Credinómina* (Payroll-loan), an interest-free loan granted immediately and free of commissions tied to the Payroll Campaign. The BlueBBVA Program targeting the youth segment was renewed (with offers such as the Youth Loan carrying zero interest). Marketing of new services such as BBVA health insurance, real estate, travel and hotel reservations services, among others, was initiated as part of the new business model development program.

Fund gathering continued through existing and expanded deposit products, including the *Quincenas del Ahorro* (Savings Fortnights), *Depósitos Crecientes* (Growing Deposits), *Triple 6* and *Triple 10*. On the investment fund side, managed fund portfolios and the ongoing renewal of the range of new funds on offer, including *BBVA Consolida Garantizado* (BBVA Guaranteed), *Garantizado Doble 10*, (Double 10 Guaranteed), *106 Doble 10* (106 Double 10), *Extra 10, 110 Ibex* and *105 Ibex*, remained a focus.

In addition, BBVA was the first entity to be granted a regulatory permit to market certain new products approved in Spain in the fourth-quarter of 2006, including exchange traded funds ("**ETFs**") in the Spanish market on the Ibex 35 (the *Acción Ibex 35 ETF*), the Euro Stoxx 50 and the FTSE Latibex Top (in collaboration with the Wholesale Businesses area) as well as hedge funds (*BBVA Codespa Microfinanzas FIL*) and venture capital funds (*BBVA Capital Privado*).

#### **Financial Services for Small Businesses**

During 2006, the Financial Services for Small Businesses offered a wider product range targeting small companies, professional practices, the self-employed, retailers and the framing sector, including:

• the ICO Pymes 2006 small and medium-sized entities ("SME" or "SMEs") line of financing;

- the Préstamo Bienvenida (Welcome Loan) for new customers;
- StockPyme, a range of products designed to hedge interest rate risk;
- the Diferencial 0% loan or overdraft;
- a business mortgage with a balloon payment; and
- the Pack Negocios (Business Pack), a transactional services package launched in November.

#### Asset Management and Private Banking

This business unit is responsible for the design and management of products to be distributed through the Retail Banking in Spain and Portugal business area's different networks, as well as for the direct management of our private banking services (through the Personal Banking and International Private Banking sub-units and *BBVA Patrimonios*). As of December 31, 2006, total customer funds (including both mutual and pension funds and assets managed in the private banking units) totaled approximately €80 billion, an increase of 3.9% from December 31, 2005. As of December 31, 2006, BBVA's private banking business in Spain managed assets totaling approximately €11,987 million, an increase of 29.2% from December 31, 2005.

#### **BBVA** Portugal

As of December 31, 2006, BBVA Portugal's customer loans amounted to €4,237 million, an increase of 22% from €3,472 million in 2005. In 2006, mortgage lending was the most dynamic sector, with a 31.5% increase over 2005.

As of December 31, 2006, customer funds managed by BBVA Portugal totaled  $\notin 2,737$  million, representing a 9% increase over  $\notin 3,037$  million in 2005, principally due to the increase in mutual and pension fund assets under management by BBVA Portugal.

#### European Insurance

Our European insurance activities are conducted through various insurance companies that provide direct insurance, reinsurance and insurance brokering services in Spain and Portugal and market products for different types of customers (private individuals, SMEs, retailers, professional service firms and providers and self-employed individuals) through this unit's branch offices.

#### Wholesale Businesses

Wholesale Businesses focuses on, large corporations, governmental, non-governmental organizations and institutional investor clients.

As of December 31, 2006, lending by the Wholesale Businesses area totalled €90,305 million, an increase of 18.6% from €76,129 million as of December 31, 2005. Non-performing loans ("NPL" or "NPLs") of this business area decreased to an NPL ratio of 0.22% as of December 31, 2006, compared to 0.29% as of December 31, 2005, principally due to an improvement in risk quality. Deposits decreased and mutual funds increased 10.3% and 22.2%, respectively, as of December 31, 2006 from December 31, 2005.

The business units included in this business area are:

- Corporate and Business Banking;
- Global Businesses; and
- Business and Real Estate Projects.

#### Corporate and Business Banking

The Corporate and Business Banking unit includes the Group's products and services with SMEs (previously reported under Retail Banking In Spain and Portugal), large companies and institutions in the Spanish market, transaction services and product management.

In 2006, a new Corporate Banking business model was introduced to meet the needs of Spanish SMEs, large companies and institutions. The new model marks a simplification of the central structure, the creation of 7 new regional departments and, in November 2006, the addition of 26 new offices to the branch network (6 in corporate and 20 in institutions). This was part of the Blue Net project announced in July and completes the 2006 expansion plan with a total of 272 new branches. Of this number, the SME segment accounted for 209, institutions banking for 52 (extending the network to cover nearly all provinces in Spain) and 11 branches were for corporate banking.

In 2006, the Group led the SME market by marketing the ICO-Pymes line of financing for small businesses. It formalised two new lines with the European Investment Bank (each totalling €200 million to finance SME and regional government investment projects, respectively). It launched the BEC Markets Plan to reinforce the sale of cash management and capital markets products to network clients. The BBVA net cash electronic banking system was also extended to the branch offices abroad.

#### **Global Businesses**

The Global Businesses unit includes the global customers unit, investment banking, global markets and distribution, treasury management and distribution and Asia and is aimed at serving large international companies.

In Global Businesses, the business continues to be increasingly international. The foreign network and international customers made greater overall contributions to this unit's operations than in previous years. In domestic cash management businesses, the Group was a pioneer in the Spanish market when it was the first to launch ETFs on national and international indices. It also led the initial public offering ("**IPO**") league tables in Spain due to its role as global coordinator of the Bolsas y Mercados Españoles, Técnicas Reunidas, S.A. and Vocento IPOs. BBVA extended its product range targeted at institutional customers with the addition of hedge funds in Spain due to the creation of Próxima Alfa, which is 51%-owned by BBVA.

As part of the Group's strategy to increase its presence in Asia, BBVA formed a strategic partnership with the CITIC Group in China and other parts of Asia. This partnership is expected to entail an initial investment of €989 million, none of which had been invested as of year end. BBVA expects the partnership with CITIC Group to open the mainland Chinese markets (through a 5% stake in China Citic Bank ("CNCB"), which is headquartered in Beijing, costing €501 million) and the Hong Kong market (via a 15% stake in Citic International Financial Holdings ("CIFH") costing €488 million). The combined assets of CNCB and CIFH totaled €71,507 million and together the two entities have more than 15,000 staff and 454 branches, in each case at December 31, 2006. The bank also opened a branch in Singapore and agency offices in Taipei, Seoul and Sydney and struck agreements with banks in China, India and the Philippines to carry emigrant money transfers.

#### **Business and Real Estate Projects**

This business area also handles the Group's the real estate business, though its subsidiary Anida, as well as its private equity business.

During the year the Business Projects unit was transformed into a venture capital manager operating under the *Valanza* brand, and began operations in Mexico.

#### Mexico and the United States

The Mexico and the United States business area conducts the Group's banking, insurance and pension businesses in Mexico and the United States (including Puerto Rico).

#### Mexico

Mexican GDP increased approximately 4.6% in 2006, mainly due to favorable trends in domestic demand and moderate price increases. Inflation stood at just over 4%, substantially in line with the Bank of Mexico's long-term goals. The Mexican peso remained strong against the dollar throughout 2006, which limited Mexican exports to the United States, though in 2006 both the Mexican peso and the US dollar weakened against the euro.

BBVA Bancomer's income attributed to the Group for 2006 increased 30.3% to  $\notin 1,552$  million from  $\notin 1,191$  million in 2005, resulting in a Return on Equity (defined as income attributed to the Group divided by average shareholders' equity) of 48.5% compared to 46.0% in 2005.

As of December 31, 2006, lending by BBVA Bancomer totalled €23,480 million, an increase of 30.6% from €17,978 million as of December 31, 2005, while customer funds (deposits, securities sold under agreements to repurchase and mutual funds) increased 14.6% to €45,741 million as of December 31, 2006 from €39,928 million as of December 31, 2005.



As of December 31, 2006, this business unit conducted its activities through 1,977 branch offices and had an aggregate of 32,847 employees.

In Mexico during 2006, the Group invested to expand its branch network, ATMs and point of sale terminals. Other projects were designed to increase service quality and enabled a reduction in customer waiting time. These factors boosted commercial productivity during 2006.

In retail banking, the Group diversified and expanded the consumer products offered in Mexico, so that approximately 4 million new credit cards were issued by BBVA Bancomer and Finanzia during 2006. New credit card products were introduced such as the *Bancomer Platinum Card*, which was marketed to certain valued clients, as well as the *Tarjeta 40*, which was the first prepaid card to be marketed by BBVA to the youth segment. In addition, BBVA Bancomer continued to offer the *Libretón* passbook to attract low cost funds by rewarding customers' savings with various gift articles; this product marked its 10-year anniversary in 2006.

In consumer lending, BBVA Bancomer began to market car loans, the *Creditón Nómina* (Payroll Loan) and the *Crédito Inmediato Bancomer* (Bancomer Immediate Loan) at retail establishments in Mexico in 2006.

In mortgage lending, BBVA Bancomer introduced products such as the *Hipoteca Binacional* (Bi-national Mortgage) in collaboration with the LNB in the United States, the *Hipoteca Cambio de Casa* (Change House Mortgage) and two programs in collaboration with the Mexican Institute of Workers' Housing Fund.

Investment funds in Mexico performed well, underpinned by distribution through the retail network and the design of new products aimed at cash management and increased finance to companies through derivative instruments.

In the SME business, the number of customers taking out loans increased due to enhanced service and more flexible loan granting by delegating greater approval autonomy to the branch level. The Group continued to raise money for large companies in the fixed income markets (with BBVA Bancomer acting as lead placement agent) and through derivative products.

#### **United States**

As of December 31, 2006, this business unit conducted its activities through 207 branch offices and had an aggregate of 3,646 employees.

In the United States, the Group is structured into five lines of business:

- banking in Texas through LNB, Texas State Bank and State National Bancshares. 2006 was the first full year in which LNB was part of the BBVA Group;
- banking in Puerto Rico through BBVA Puerto Rico;
- money transfers through Bancomer Transfer Services, which provides remittance services between the U.S. and Mexico and has extended its services from the U.S. to the rest of Latin America, China, India and the Philippines;
- BBVA Bancomer USA, a bank franchise in California targeting first and second-generation customers of Latin American origin with basic banking products and services, and
- BBVA Finanzia USA, a business unit specialised in consumer financing and credit card issuance.

The Group made progress on its strategy of establishing a franchise in the United States with the incorporation of Texas Regional Bancshares in November and State National Bancshares at the beginning of 2007. The acquisition of Texas Regional Bancshares contributed €3,115 million in lending and €4,651 million in deposits, as well as 73 branches and 2,009 employees, in each case at December 31, 2006.

#### Proposed Transaction to Acquire Compass Bancshares, Inc.

On February 16, 2007 BBVA entered into a definitive agreement to acquire 100% of the shares of Compass for a consideration made up of a combination of ordinary shares of BBVA and cash (the "**Agreement**"). Pursuant to the Agreement, Compass shareholders can elect to receive 2.8 BBVA ordinary shares or ADSs or \$71.82 in cash for each Compass share, subject to proration. Based on BBVA's closing stock price on Thursday, February 15, 2007, the transaction has an aggregate value of approximately \$9.6 billion.

As of the date this Annual Report was filed with the SEC, the proposed transaction has been approved by the Board of Directors of each of BBVA and Compass but remains subject to regulatory and shareholder approvals. The aggregate consideration is composed of a fixed number of 196 million ordinary shares of BBVA and approximately \$4.6 billion in cash.

Upon completion of the proposed transaction, BBVA expects that its business in the United States will contribute approximately 10% of the Group's earnings and that it will become a regional leader across the U.S. Sunbelt. BBVA's U.S. business, upon completion of the proposed transaction, is expected to consist of approximately 622 branches and \$47 billion in assets.

Established in 1970, and based in Birmingham, Alabama, Compass has a presence in the retail, wholesale and private banking segments. Compass shares are traded through the NASDAQ Global Select Market exchange. Compass conducts a general commercial banking and trust business in 415 banking centers, including 164 in Texas, 89 in Alabama, 75 in Arizona, 44 in Florida, 33 in Colorado and 10 in New Mexico, as of December 31, 2006.

For the year ended December 31, 2006, Compass had total assets of \$34 billion, and total shareholders' equity of \$2.8 billion. Net interest income was \$1.1 billion for the year ended December 31, 2006. Net income was \$460 million for the year ended December 31, 2006.

#### **South America**

The South America, business area includes the banking, insurance and pension businesses of the Group in South America. As of December 31, 2006, this business area conducted its activities through 1,631 branch offices and had an aggregate of 28,609 employees.

The business units included in this business area are:

- Banks in South America, including banks in Argentina, Chile, Colombia, Panama, Paraguay, Peru, Uruguay and Venezuela; and
- Pension Funds and Insurance in South America.

Unless otherwise specified, information included below relating to macroeconomic data in the South American countries in which we operate, such as GDP or inflation, has been derived from our internal statistical studies based on information published by local governmental or regulatory authorities.

Economic conditions in the region were favorable in 2006, with an economic upturn in the largest countries in South America, reflected in an average growth in GDP of approximately 5% per year over the last three years. This positive economic climate is a result of a check on inflation — which decreased to record lows in some countries — and interest rates similar to 2005, though with some relatively important fluctuations over the year.

Local currencies in the South America fell against the euro in 2006, with a resulting negative impact on our consolidated financial statements as of and for the year ended December 31, 2005. See "Item 5. Operating and Financial Review and Prospects— Operating Results—Factors Affecting the Comparability of our Results of Operations and Financial Condition". Nonetheless, in most cases, variations in average exchange rates were more moderate than in 2005, and, as a result, the overall effect on our results of operations for the year ended December 31, 2006 was not significant.

The following is a brief description of our operations and the economic and political factors that most significantly affect such operations, on a country-by-country basis, in the South America business area. The operating results described below refer to each individual unit's contribution to the South America business area's operating results, unless otherwise stated.

#### Banks in South America

#### Argentina

In 2006, the Argentinean economy benefited from a GDP growth rate of 8.5%. Banco Francés's income attributed to the Group for 2006 increased to €136 million from €90 million in 2005.

BBVA Banco Francés reduced its exposure to the public sector in Argentina, focusing its lending activity on the private sector, particularly retail loans.

#### Chile

The first half of the year was marked by successive increases in interest rates by the Chilean Central Bank. There was also significant competition at the local level. Chilean GDP increased 4% in 2006, while inflation was 2.6% for the year.

BBVA Chile's income attributed to the Group for 2006 decreased 74% to €7 million from €27 million in 2005.

BBVA Chile launched the new 2006-2009 "CxC" strategic plan. Under the framework of this plan, the bank's positioning in the consumer lending segment was reinforced with the expansion of the BBVA Express network and the acquisition of 51% of Forum in May 2006, an entity specializing in car loans.

#### Colombia

Colombia's GDP increased approximately 7% in 2006, coupled with a lower inflation rate (4.5%), volatility in interest rates and significant local competition (particularly in the mortgage segment) caused in part by the concentration process in the finance system.

BBVA Colombia acquired Banco Granahorrar in December 2005 and the prominent factor this year for BBVA Colombia was the merger and integration with Banco Granahorrar. BBVA Colombia's income attributed to the Group for 2006 increased significantly to €96 million from €47 million in 2005.

In Colombia, the merger between BBVA Colombia and Banco Granahorrar undertaken at the beginning of May and completed at the operating level in November, reinforced the Group's position in the mortgage market.

#### Panama

Panama's GDP increased 7.5% in 2006. BBVA Panama's income attributed to the Group for 2006 increased 16.3% to €22 million from €19 million in 2005.

#### Paraguay

Paraguay's GDP increased 3% in 2006, supported by appreciation of the guarani against the U.S. dollar. BBVA Paraguay's income attributed to the Group for 2006 increased 26.7% to €14 million from €10 million in 2005.

#### Peru

Peru's GDP increased 7% in 2006. BBVA Banco Continental's income attributed to the Group for 2006 increased 20.9% to €56 million from €47 million in 2005.

All lines of lending experienced growth in 2006 and lower cost deposits were achieved.

#### Uruguay

Uruguay's GDP increased 7% in 2006. BBVA Uruguay's profit attributed to the Group for 2006 increased to  $\notin$ 8 million compared to the loss attributable to the Group of  $\notin$ 2 million in 2005.

#### Venezuela

Venezuela's GDP increased approximately 10% in 2006. BBVA Banco Provincial's income attributed to the Group for 2006 increased 54.2% to €82 million from €55 million in 2005.

BBVA Banco Provincial experienced a year fraught with political and regulatory uncertainty. The lending portfolio was diversified to prioritize the retail business, particularly consumer lending and credit cards with products such as the Instant Payroll Loan, which was a first consumer finance product of this type offered in Venezuela.

#### Pension Funds and Insurance in South America

The BBVA Group's pension fund and insurance companies in South America income attributed to the Group for 2006 increased 9.2% to 109 million from 99 million in 2005.

As of December 31, 2006, the BBVA Group's pension fund and insurance companies in South America managed €31,872 million in pension fund assets, an increase of 22.2% over December 31, 2005.

The BBVA Group's insurance companies in South Americas' income attributed to the Group for 2006 increased 16.3% to €41 million.

In the actuarial business, the intense level of competition in most countries with the advent of new competitors triggered increases in sales forces and downward pressure on income at the pension managers. It was a better year for insurance and progress was made in all business lines, especially in the bank assurance segment.

#### **Corporate Activities**

Our Corporate Activities business area includes the Assets and Liabilities Committee ("ALCO") and activities regarding our interests in industrial and financial companies.

#### Holdings in Industrial and Financial Companies

The Holdings in Industrial and Financial Companies business unit manages the Group's holdings in listed industrial companies, principally Telefónica, S.A., Iberdrola, S.A. and until June 2006, Repsol, as well as its financial holdings, which are currently limited to Banco Bradesco S.A. All of these shareholdings are recorded on our consolidated balance sheet as "available-for-sale". As of December 31, 2006, the portfolio of shareholdings of this business unit had a market value (including equity swaps) of €7,387 million. In 2006, the BBVA Group's holdings in industrial and financial companies generated €257 million in dividends (an increase of 25% over 2005) and net trading income of €333 million, a 11.8% increase over 2005 (excluding the divestitures in BNL and Repsol).

#### Assets and Liabilities Management Committee

The Assets and Liabilities Management Committee manages the BBVA Group's overall financing needs and interest and exchange rate risks. ALCO also manages the BBVA Group's investments and capital resources in an effort to improve the return on capital for our shareholders.

As of December 31, 2006, ALCO's portfolio of fixed-income assets, which is held in an effort to reduce the negative effect on BBVA's net interest income of a fall in interest rates, and denominated in euro, Mexican pesos and U.S. dollars, amounted to approximately  $\in 11$  billion.

#### **Supervision and Regulation**

The Spanish government traditionally has been closely involved with the Spanish banking system, both as a direct participant through its ownership of the *Instituto de Crédito Oficial* ("**ICO**") and as a regulator retaining an important role in the regulation and supervision of financial institutions.

#### The Bank of Spain

The Bank of Spain was established in 1962 as a public law entity (*entidad de derecho público*) that operates as Spain's autonomous central bank. In addition, it has the ability to function as a private bank. Except in its public functions, the Bank of Spain's relations with third parties are governed by private law and its actions are subject to the civil and business law codes and regulations.

Until January 1, 1999, the Bank of Spain was also the sole entity responsible for implementing Spanish monetary policy. For a description of monetary policy since the introduction of the euro, see "—Monetary Policy—General".

Since January 1, 1999, the Bank of Spain has performed the following basic functions attributed to the European System of Central Banks ("**ESCB**"):

- defining and implementing the ESCB's monetary policy, with the principal aim of maintaining price stability across the euro area;
- conducting currency exchange operations consistent with the provisions of Article 109 of the Treaty on European Union ("EU Treaty"), and holding and managing the States' official currency reserves;
- promoting the sound working of payment systems in the euro area; and
- issuing legal tender banknotes.

Recognizing the foregoing functions as a fully-fledged member of the Eurosystem, the *Ley de Autonomía del Banco de España* (the Bank of Spain Law of Autonomy) stipulates the performance of the following functions by the Bank of Spain:

- holding and managing currency and precious metal reserves not transferred to the ECB;
- supervising the solvency and behavior of credit institutions, other entities and financial markets, for which it has been assigned supervisory responsibility, in accordance with the provisions in force;
- promoting the sound working and stability of the financial system and, without prejudice to the functions of the ECB, of national payment systems;
- placing coins in circulation and the performance, on behalf of the State, of all such other functions entrusted to it in this connection;
- preparing and publishing statistics relating to its functions, and assisting the ECB in the compilation of the necessary statistical information;
- providing treasury services and acting as financial agent for government debt;
- · advising the government, preparing the appropriate reports and studies; and
- exercising all other powers attributed to it by legislation.

Subject to the rules and regulations issued by the Ministry of Economy, the Bank of Spain has the following supervisory powers over Spanish banks:

- conducting periodic inspections of Spanish banks to evaluate a bank's compliance with current regulations including the preparation of financial statements, account structure and credit policies;
- advising a bank's board of directors and management on its dividend policy;
- undertaking extraordinary inspections of banks; and
- collaborating with other regulatory entities to impose penalties for infringement or violation of applicable regulations.

#### Fondo de Garantía de Depósitos

The Fondo de Garantía de Depósitos en Establecimientos Bancarios ("FGD"), which operates under the guidance of the Bank of Spain, guarantees both bank and securities deposits up to  $\notin$ 20,000 per customer for each type of deposit, which is the minimum insured amount for all EU member banks. Pursuant to Bank of Spain regulations, the FGD may purchase doubtful loans or may acquire, recapitalize and sell banks that are experiencing difficulties.

The FGD is funded by annual contributions from member banks. The rate of such contributions in 2006 was 0.06% of the yearend amount of deposits to which the guarantee extended, in accordance with legislation in effect. Nevertheless, once the capital of the FGD exceeds its requirements, the Minister of Economy may reduce the member banks' contributions and, when the FGD's funds exceed the capital requirements by one percent or more of the member banks' deposits, such contributions may be suspended.

In order to safeguard the stability of its members, the FGD may also receive contributions from the Bank of Spain. At December 31, 2006, all of the Spanish banks belonging to the BBVA Group were members of the FGD and thus obligated to make annual contributions to it.

#### Fondo Garantía Inversores

Royal Decree 948 of August 3, 2001 regulates investor guarantee schemes related to both investment firms and to credit institutions. These schemes are set up through an investment guarantee fund for securities broker and broker-dealer firms and the deposit guarantee funds already in place for credit institutions. A series of specific regulations have also been enacted, defining the system for contributing to the funds.

The General Investment Guarantee Fund Management Company was created in a relatively short period of time and is a business corporation with capital in which all the fund members hold an interest. Member firms must make a joint annual contribution to the fund equal to 0.06% over the 5% of the securities that they hold on their client's behalf. However, it is foreseen that these contributions may be reduced if the fund reaches a level considered to be sufficient.

#### Liquidity Ratio

In an effort to implement European monetary policy, effective January 1, 1999, the ECB and the national central banks of the member states of the European Monetary Union ("EMU") adopted a regulation that requires banks to deposit an amount equal to two percent of their qualifying liabilities, as defined by the regulation, with the central bank of their home country. These deposits will earn an interest rate equal to the average interest rate of the ESCB. Qualifying liabilities for this purpose include:

- deposits;
- · debt securities issued; and
- monetary market instruments.

Furthermore, the liquidity ratio is set at 0% instead of 2% for those qualifying liabilities that have a maturity over two years and are sold under repurchase agreements.

#### **Investment Ratio**

In the past, the government used the investment ratio to allocate funds among specific sectors or investments. As part of the liberalization of the Spanish economy, it was gradually reduced to a rate of zero percent as of December 31, 1992. However, the law that established the ratio has not been abolished and the government could re-impose the ratio, subject to applicable EU requirements.

#### Capital Adequacy Requirements

As part of a program to modernize Spain's banking regulations, capital adequacy requirements were revised in 1985 and, pursuant to EU directives, amended as of January 1, 1993. The capital adequacy requirements are applicable to BBVA on both a consolidated and individual basis.

The principal characteristics of the capital adequacy requirements pursuant to EU directives are a distinction between "core" and "complementary" capital and the adoption of a ratio of stockholders' equity to risk-weighted assets. Core capital generally includes:

- voting equity;
- certain nonvoting equity, including certain nonvoting guaranteed preference shares of subsidiaries;
- most reserves and generic allowances;
- less participation in other financial institutions; and
- treasury stock and financing for the acquisition, by persons other than the issuer's employees, of the issuer's shares.

Complementary capital generally includes certain nonvoting equity, revaluation and similar reserves, and subordinated and perpetual debt. The computation of both core and complementary capital is subject to provisions limiting the type of stockholding and the level of control which these stockholdings may give a banking group. The level of non-perpetual subordinated debt taken into account for the calculation of complementary capital may not exceed 50% of core capital. The total amount of complementary capital admissible for computing total capital may not exceed the total amount of core capital.

The consolidated total of core and complementary capital of a banking group calculated in the manner described above may not be less than eight percent of the group's risk-weighted assets net of specified provisions and amortizations. The calculation of total risk-weighted assets applies minimum multipliers of 0%, 20%, 50% and 100% to the group's assets. Countries with special loan arrangements with the International Monetary Fund, which have not renegotiated their foreign debt in the five preceding years, receive a 0% risk weight. Pursuant to Bank of Spain regulations, the following loans also receive a 0% risk weighting:

- credits to Spanish governmental autonomous bodies, credits to Social Security, and credits to certain Spanish governmental public entities;
- certain debt securities related to the securitization of the Spanish Nuclear Moratorium; and
- credits guaranteed by:
  - (a) the EU and the Organization for Economic Co-operation and Development ("**OECD**") countries' governments or central banks,

- (b) governments or central banks of countries with special loan agreements with the International Monetary Fund (provided such countries have not renegotiated their external debt in the five preceding years), or
- (c) Spanish governmental public entities. Loans to autonomous communities, the EU and the OECD regional and local governments, banks, savings banks, brokerage firms and multilateral development banks receive at least a 20% weighting. Residential mortgage loans receive at least a 50% weighting.

All other loans are weighted at 100%; however, such weighting may be lower if the loan is guaranteed or secured. Off-balance sheet assets are also included in the calculation of risk-weighted assets.

The computation of core capital is subject to reductions of capital in amounts equivalent to unrealized losses on investment securities that are not charged to income and are accounted for as assets under the caption "Asset Accrual Accounts".

The Basel Committee on Banking Supervision (the "**Basel Committee**"), which includes the supervisory authorities of thirteen major industrial countries, has adopted an international framework (the "**Basel Accord**") for capital measurement and capital standards of banking institutions. The framework provides:

- definitions for "Tier 1" (core) capital and "Tier 2" (supplemental) capital;
- a system for weighting assets and off balance sheet items according to credit risk; and
- a requirement that banks engaged in international operations maintain Tier 1 capital of at least 4% of risk-weighted assets and "total" capital, Tier 1 capital plus up to an equal amount of Tier 2 capital, of at least 8% of risk-weighted assets.

As described above, the capital adequacy of Spanish banks is regulated by EU directives applicable to the Spanish banking system as well as to the banking systems of other EU member states. Certain EU member states are parties to the Basel Accord. Spain joined the Basel Accord on February 1, 2001. Each national authority that is a party to the Basel Accord has implemented it in a significantly different fashion, mainly in countries outside the EU. The capital requirements imposed by the Basel Accord are in many respects similar to those imposed by EU directives, Spanish law and the Bank of Spain.

The Basel Committee published a new Basel capital accord (also known as Basel II) which has replaced the Basel Accord. A new regulatory framework (Directives 2006/48/EC and 2006/49/EC) was adopted in June and EU countries intend to implement them during 2007 or in January 2008 if advanced risk models are adopted.

The Group expects to enter the final stage of adoption to Basel II by year-end 2007. The Group has opted to use the advanced models for both credit and operational risk (it already has an internal market risk model to calculate capital utilization which has been approved by the Bank of Spain). In accordance with the timetable established by applicable regulators, in 2006 the Group submitted the mandatory documentation on the models for approval. The Group is collaborating with applicable regulatory supervisors, particularly the Bank of Spain and the Securities Commission in Mexico, in order to make consistent and coordinated progress to obtain validation of the advance models in accordance with the timeframe established in the EU.

Banks in EU countries are permitted to net the credit exposure arising from certain interest rate and foreign exchange-related derivative contracts (rather than include the entire notional amount of such contracts) in calculating their total risk-adjusted assets for purposes of calculating their capital adequacy ratios, provided that such derivative contracts are subject to regulatory limitations on total credit exposure and the relevant regulatory authorities approve the inclusion in risk-adjusted assets of such credit risks on a net basis.

Spanish banks are permitted to include the net credit exposure arising from interest rate and foreign exchange transactions related to derivative products provided the following conditions are met:

- all derivative related transactions between the parties form a single agreement;
- the incumbent bank has submitted to the Bank of Spain two legal opinions with regard to the validity of the netting provisions; and
- the incumbent bank has implemented the appropriate procedures to revise the treatment of netting if there is an amendment of the regulations in force.

In addition, the Bank of Spain may not accept the accounting treatment of netting if the conditions set forth above are not met or if the Bank of Spain does not concur with the legality or validity of the netting provisions.

#### **Concentration of Risk**

The Bank of Spain regulates the concentration of risk. Since January 1, 1999, any exposure to a person or group exceeding 10% of a group's or bank's regulatory capital has been deemed a concentration. The total amount of exposure represented by all of such concentrations may not exceed 800% of regulatory capital. Exposure to a single person or group may not exceed 25% (20% in the case of an affiliate) of a bank's or group's regulatory capital.

#### Legal and Other Restricted Reserves

We are subject to the legal and other restricted reserves requirements applicable to Spanish companies. Please see "—Capital Adequacy Requirements". See Note 36 to the Consolidated Financial Statements.

#### Allowance for Loan Losses

For a discussion of the Bank of Spain regulations relating to allowances for loan losses and country risk, see "—Selected Statistical Information—Assets—Loan Loss Reserve".

#### **Regulation** of the Disclosure of Fees and Interest Rates

Interest rates on most kinds of loans and deposits are not subject to a maximum limit. Banks must publish their preferential rates, rates applied on overdrafts, and fees and commissions charged in connection with banking transactions. Banking clients must be provided with written disclosure adequate to permit customers to ascertain transaction costs. The foregoing regulations are enforced by the Bank of Spain in response to bank client complaints.

Law 44/2002 concerning measures to reform the Spanish financial system contained a rule concerning the calculation of variable interest applicable to loans and credit secured by mortgages, bails, pledges or any other equivalent guarantee.

#### **Employee Pension Plans**

Under the relevant collective labor agreements, BBVA and some of its subsidiaries provide supplemental pension payments to certain active and retired employees and their beneficiaries. These payments supplement social security benefits from the Spanish state. See Note 2.2.e and Note 29 to the Consolidated Financial Statements.

#### Dividends

If a bank meets the Bank of Spain's minimum capital requirements described above under "—Capital Adequacy Requirements", it may dedicate all of its net profits to the payment of dividends, although, in practice, banks consult with the Bank of Spain before declaring a dividend. We calculate that as of December 31, 2006, we had approximately €7.0 billion of unrestricted reserves in excess of applicable capital and reserve requirements available for the payment of dividends. Compliance with such requirements notwithstanding, the Bank of Spain may advise a bank against the payment of dividends on grounds of prudence. In no event may dividends be paid from non-distributable reserves. Banks which fail to comply with the capital adequacy ratio by more than 20% are required to devote all of their net profits to increasing their capital ratios. Banks which fail to meet the required ratio by 20% or less must obtain prior approval of the Bank of Spain to distribute any dividends and must devote at least 50% of net profits to increasing their capital ratios. Compliance with the liquidity and investment ratios and capital adequacy requirements may be subject to fines or other sanctions. Compliance with the Bank of Spain's capital requirements is determined on both a consolidated and individual basis. BBVA's Spanish subsidiaries are in compliance with these capital adequacy requirements on both a consolidated and individual basis. If a bank has no net profits, the board of directors may propose at the general meeting of the stockholders that a dividend be declared out of retained earnings.

The Bank of Spain recommends that interim dividends not exceed an amount equal to one-half of net attributable profit from the beginning of the corresponding fiscal year. No interim dividend may be declared when a bank does not meet the minimum capital requirements and, according to the recommendations of the Bank of Spain, interim dividends may not be declared until the Bank of Spain has sufficient knowledge with respect to the year's profits. Although banks are not legally required to seek prior approval from the Bank of Spain before declaring interim dividends, the Bank of Spain has asked that banks consult with it on a voluntary basis before declaring interim dividends.

#### Limitations on Types of Business

Spanish banks are subject to certain limitations on the types of businesses in which they may engage directly, but they are subject to few limitations on the types of businesses in which they may engage indirectly.

#### Mortgage Legislation

Spanish law limits the prepayment penalties on floating rate mortgage loans and limits the notarial costs and registration fees charged to borrowers in connection with renegotiation of mortgage terms on fixed and floating rate mortgages.

#### Mutual Fund Regulation

Mutual funds in Spain are regulated by the *Dirección General del Tesoro y Política Financiera del Ministerio de Economía* (the Ministry of the Economy) and by the *Comisión Nacional del Mercado de Valores* ("**CNMV**"). All mutual funds and mutual fund management companies are required to be registered with the CNMV. Spanish mutual funds are subject to investment limits with respect to single sectors or companies and overall portfolio diversification minimums. In addition, periodic reports including a review of the fund's performance and any material events affecting the fund are required to be distributed to the fund's investors and filed with the CNMV.

#### U.S. Regulation

#### **Banking Regulation**

By virtue of our branch in New York, our agency in Miami and our ownership of commercial banks in Texas, California and Puerto Rico we are subject to the U.S. Bank Holding Company Act of 1956, as amended, which imposes certain restrictions on the activities in which BBVA and its subsidiaries may engage in the United States and subjects us to supervision and regulation by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). In addition, certain of our banking activities in the United States are subject to supervision by state banking authorities. We have two securities subsidiaries operating in New York and Puerto Rico, which are regulated by the SEC and the National Association of Securities Dealers.

On June 12, 2000, BBVA and its Miami and New York offices entered into an agreement (the "Written Agreement") with the Federal Reserve Board. The Written Agreement required BBVA, on behalf of its U.S. offices, to establish programs designed to identify and report known or suspected criminal activity with respect to money laundering and to comply with rules and regulations related to anti-money laundering compliance. BBVA responded to the Written Agreement by enhancing its U.S. internal controls through its Office of the Country Manager, implementing improved compliance policies and procedures, transferring its U.S. private banking activities from its New York branch to its Miami agency, and adopting an enhanced customer due diligence program. These remedial actions were subject to examination by the Federal Reserve Bank of New York and the New York State Banking Department. On February 21, 2003, the Written Agreement was terminated.

#### U.S. Foreign Corrupt Practices Act

BBVA, as well as all other foreign private issuers with a class of securities registered pursuant to Section 12 of the Exchange Act, is subject to the U.S. Foreign Corrupt Practices Act. This Act generally prohibits such issuers and their directors, officers, employees and agents from using any means or instrumentality of U.S. interstate commerce in furtherance of any offer or payment of money to any foreign official or political party for the purpose of influencing a decision of such person in order to obtain or retain business. It also requires that the issuer maintain books and records and a system of internal accounting controls sufficient to provide reasonable assurance that accountability of assets is maintained and accurate financial statements can be prepared. Penalties, fines and imprisonment can be imposed for violations of such Act.

#### **Monetary Policy**

#### General

On May 2, 1998, the EU established the bilateral conversion rates among the member countries that make up the EMU, and on December 31, 1998 the EU established the irrevocable conversion rates between the euro and each of the member countries of the EMU. The exchange rate in Spain was fixed at 166.386 pesetas per euro.

Monetary policy within the 12 members of the euro zone is set by the ECB. The ECB has itself set the objective of containing inflation and will adjust interest rates in line with this policy. It has further declared that it will not set an exchange rate target for the euro.

As of January 1, 1999, the euro became the national currency of the Spanish monetary system, replacing the peseta. However, the peseta was used as a unit of account in any judicial/legal instrument as a fraction of the euro and according to the exchange rate during the transitory period (from January 1, 1999 through December 31, 2001).

On January 1, 1999, the monetary system adopted the euro exclusively as a unit of account. From this date through February 28, 2002, the Bank of Spain, commercial banks, savings banks and credit co-operatives exchanged pesetas into euro free of charge but did not exchange euro into pesetas. Beginning July 1, 2002, only the Bank of Spain was able to perform this exchange, as determined by the Ministry of the Economy.

As of January 1, 2002, all legal instruments that were not denominated in euro during the transitory period were understood to be expressed in the euro unit of account, subject to the established conversion and rounding procedure.

# Monetary Policy in the EMU

The integration of Spain into the EMU on January 1, 1999 implied the yielding of monetary policy sovereignty to the ESCB. The ESCB is composed of the ECB and the national central banks of the 13 member countries that form the EMU.

The ESCB determines and executes the single monetary policy of the 13 member countries of the EMU. The ESCB collaborates with the central banks of member countries to take advantage of the experience of the central banks in each of its national markets. The basic tasks to be carried out by the ESCB include:

- defining and implementing the single monetary policy of the EU;
- conducting foreign exchange operations in accordance with the set exchange policy;
- holding and managing the official foreign reserves of the member states; and
- promoting the smooth operation of the payment systems.

In addition, the EU Treaty establishes a series of rules designed to safeguard the independence of the system, in its institutional as well as in its administrative functions.

#### Law Reforming the Spanish Financial System

On November 22, 2002, the Spanish government approved the *Ley de Medidas de Reforma del Sistema Financiero* ("**Law 44/2002**"), which amended, among others, the Spanish Securities Markets Act of 1988 (the "Securities Markets Act"), the Credit Entities Discipline and Intervention Law and Private Insurance law. Law 44/2002 affects the following matters: market transparency (concept of privileged information); accounting practices of companies (in particular, independence and reliability of external audits and creation of audit committees for every listed company); systems and risk coverage (promotion of the integration of various existing entry settlement systems into one); securitization (assignment of credit rights against public administration within a period before the bankruptcy of the companies, mortgage transfer certificates, territorial bonds, etc.); electronic money (definition and issuance); pre-emptive rights; collective investment schemes (merger of collective investments schemes and guarantees and security interest); venture capital (investments in its group companies, etc.); ring-fencing transactions (extending protection against bankruptcy to some special financial master transactions and OTC transactions); savings banks (legal regime of *cuotas participativas*, or participating shares) and other rules concerning the disciplinary regime for listed companies.

On June 18, 2003, the Spanish Government approved the *Ley de Transparencia* ("**Law 26/2003**"), modifying both the Spanish Securities Markets Act and Law 22/2003, to reinforce the transparency of information regarding listed Spanish companies. This law adds a new chapter, Title X, to the Securities Markets Act, which (i) requires disclosure of shareholder agreements relating to listed companies, (ii) regulates the operation of the general shareholders' meetings and of the boards of directors of listed companies, (iii) requires the publication of an annual report of corporate governance and (iv) establishes measures designed to increase the availability of information to shareholders.

In addition, this law amends the *Ley de Sociedades Anonimas* (the "**Corporate Law**"), and requires: (i) offering to shareholders the possibility of exercising voting rights directly or remotely by delegation, so long as the identity of the person who exercises the vote can be properly guaranteed, (ii) an increase in the information that shareholders have the right to obtain from the company and (iii) that existing regulation of the duties and responsibilities of directors be expanded.

### **Order on Securities Information**

On September 27, 2004, the Order on Securities Information (EHA/3050/2004) was published in the Official Gazette.

The order is part of an effort to increase the transparency of companies with securities listed on a public stock exchange, which has been implemented by legislation that includes the Law on Reform of the Financial System (44/2002) and Law 26/2003, which amended the Securities Market Law and the Corporations Law in order to increase the transparency of listed corporations.

The transparency laws imposed new obligations with regard to corporate information (e.g., to publish an annual corporate governance report which, among other matters, must include information on related-party transactions between the company and its shareholders, directors and executives).

The order imposes an obligation on companies issuing securities which are admitted to listing on any official Spanish secondary market (e.g., the stock exchanges, the Association of Financial Asset Brokers ("**AIAF**") fixed income market and the financial futures exchange) to include in their biannual information quantified data on all their transactions with related parties.

This obligation is in addition to the obligation to include information on related-party transactions in the annual corporate governance report, as provided by the Corporate Governance Report Order (ECO/3722/2003).

### Royal Decree-Law on Measures to Promote Productivity (5/2005)

The Spanish government has published the Royal Decree-Law on Measures to Promote Productivity (5/2005). Among other things, the measures include:

- implementation of the EU Prospectus Directive (2003/71/EC) into Spanish law;
- reform of the system for securities represented by book entry; and
- reform of the system for bonds and other debt securities.

#### Implementation of the EU Prospectus Directive

The first measure seeks partly to implement the EU Prospectus Directive into Spanish law. The EU Prospectus Directive governs the content of prospectuses that must be delivered when securities are offered to the public or admitted to listing on a regulated market in the EU. The EU Prospectus Directive was required to be implemented by member states by July 1, 2005.

The measure amends Part III of the Securities Market Act, including Articles 25 to 30(2) concerning primary markets.

#### Securities represented by book entry

The new measures also eliminate the requirement that certain securities represented by book entry must be executed in a public instrument. Under Royal Decree-Law 5/2005, a document delivered by the issuer with the key terms of such securities is sufficient.

#### Debt securities

Royal Decree 5/2005 adds a new Chapter II to Part III (on primary markets) of the Securities Market Act concerning issues of bonds and other debt securities.

The new Chapter II removes certain requirements imposed by Spanish legislation on certain issues of bonds and other debt securities. The following requirements have been removed:

- to execute a public instrument;
- to record the issuance in the Commercial Registry; and
- to publish an announcement in the Official Gazette of the Commercial Registry.

#### Royal Decree (1310/2005)

The Royal Decree (1310/2005), on the admission of securities to official stock exchanges, listing, tender offers and Prospectuses, modifies the Securities Markets Law. This Royal Decree complements the Royal Decree Law on Measures to Promote Productivity (5/2005) and implements the Directive 2001/34/CE of the European Parliament and of the Council of May 28, 2001 on the admission of securities to official stock exchange listings and on information to be published on those securities.

#### Royal Decree on Market Abuse (1333/2005)

This Royal Decree develops the Securities Market Act and completes the implementation into the Spanish legal regime of the European Directive regarding insider trading and market manipulation. This Royal Decree

establishes the definitions of insider trading and listing manipulation, regulates activities that could affect market prices and imposes certain disclosure obligations on participants in the market in order to avoid market manipulation.

### Law Establishing a European Company with a Corporate Domicile in Spain (19/2005)

This law has amended several provisions of Spanish Company Law with general applicability not only to European companies with a corporate domicile in Spain (*sociedades anónimas europeas*) but also to all Spanish companies, irrespective of whether such companies are listed on a stock exchange. For instance, one of the most notable amendments to Spanish Company Law is that all Spanish companies are now required to give shareholders at least 30 days' notice, as opposed to 15 days' notice previously required, of General Shareholders' Meetings by publishing a notice in the Official Gazette of the Company Registry and in one daily newspaper.

#### C. Organizational Structure

Below is a simplified organizational chart of BBVA's most significant subsidiaries as of December 31, 2006. An additional 277 companies are domiciled in the following countries: Argentina, Belgium, Bolivia, Brazil, Cayman Islands, Channel Islands, Chile, Colombia, Ecuador, France, Ireland, Italy, Luxembourg, Mexico, Netherlands, Netherlands Antilles, Panama, Paraguay, Peru, Portugal, Puerto Rico, Spain, United Kingdom, United States of America, Dominican Republic, Uruguay and Venezuela.

| Subsidiary   | Country of<br>Incorporation | Activity           | BBVA<br>Voting<br>Power | BBVA<br><u>Ownership</u> | Total<br>Assets<br>(in millions |
|--|-----------------------------|--------------------|-------------------------|--------------------------|---------------------------------|
|  |                             |                    |                         | entages)                 | of euros)                       |
| Administradora de Fondos Para el Retiro-Bancomer, S.A. de C.V. | Mexico                      | Financial services | 100.00                  | 97.29                    | 204                             |
| Administradora de Fondos de Pensiones Provida                  | Chile                       | Financial services | 64.32                   | 64.32                    | 410                             |
| Banco Bilbao Vizcaya Argentaria Panama, S.A.                   | Panama                      | Bank               | 98.93                   | 98.93                    | 853                             |
| Banco Bilbao Vizcaya Argentaria (Portugal), S.A.               | Portugal                    | Bank               | 100.00                  | 100.00                   | 5,286                           |
| Banco Bilbao Vizcaya Argentaria Puerto Rico, S.A.              | Puerto Rico                 | Bank               | 100.00                  | 100.00                   | 4,797                           |
| Banco Bilbao Vizcaya Argentaria Uruguay, S.A.                  | Uruguay                     | Bank               | 100.00                  | 100.00                   | 354                             |
| Banco Continental, S.A.  | Peru                        | Bank               | 92.08                   | 46.04                    | 4,427                           |
| Banco de Crédito Local, S.A.                                   | Spain                       | Bank               | 100.00                  | 100.00                   | 11,563                          |
| Banco Provincial S.A.—Banco Universal                          | Venezuela                   | Bank               | 55.60                   | 55.60                    | 6,561                           |
| BBVA Chile, S.A.   | Chile                       | Bank               | 67.84                   | 67.84                    | 6,534                           |
| BBVA Banco Francés, S.A.                                       | Argentina                   | Bank               | 76.09                   | 76.07                    | 4,176                           |
| BBVA Colombia, S.A.  | Colombia                    | Bank               | 95.43                   | 95.43                    | 4,765                           |
| BBVA Factoring E.F.C., S.A.                                    | Spain                       | Financial services | 100.00                  | 100.00                   | 5,468                           |
| BBVA Renting, S.A.   | Spain                       | Financial services | 100.00                  | 99.95                    | 575                             |
| BBVA Ireland Public Limited Company                            | Ireland                     | Financial services | 100.00                  | 100.00                   | 4,347                           |
| BBVA Paraguay, S.A.  | Paraguay                    | Bank               | 99.99                   | 99.99                    | 330                             |
| BBVA Bancomer USA (formerly Valley Bank)                       | U.S.A                       | Bank               | 100.00                  | 99.96                    | 84                              |
| BBVA Bancomer, S.A. de C.V.                                    | Mexico                      | Bank               | 100.00                  | 99.96                    | 54,059                          |
| Hipotecaria Nacional, S.A. de C.V.                             | Mexico                      | Financial services | 100.00                  | 99.96                    | 721                             |
| Pensiones Bancomer, S.A. de C.V.                               | Mexico                      | Insurance          | 100.00                  | 99.96                    | 1,276                           |
| Seguros Bancomer S.A. de C.V.                                  | Mexico                      | Insurance          | 100.00                  | 99.97                    | 912                             |
| Texas State Bank   | U.S.A                       | Bank               | 100.00                  | 100.00                   | 6,507                           |
| BBVA Switzerland   | Switzerland                 | Bank               | 100.00                  | 100.00                   | 539                             |
| BBVA Seguros, S.A.   | Spain                       | Insurance          | 99.94                   | 99.94                    | 12,285                          |
| Finanzia, Banco de Credito, S.A.                               | Spain                       | Bank               | 100.00                  | 100.00                   | 3,573                           |
| Uno-e Bank, S.A.   | Spain                       | Bank               | 100.00                  | 100.00                   | 1,428                           |
| Laredo National Bank, Inc.                                     | U.S.A                       | Bank               | 100.00                  | 100.00                   | 3,389                           |

# D. Property, Plants and Equipment

We own and rent a substantial network of properties in Spain and abroad, including 3,635 branch offices in Spain and, principally through our various affiliates, 3,950 branch offices abroad at December 31, 2006. As of

December 31, 2006, approximately 46.9% and 60% of these properties are rented in Spain and abroad, respectively, from third parties pursuant to short-term leases that may be renewed by mutual agreement. The remaining properties, including most of our major branches and our headquarters, are owned by us.

# E. Selected Statistical Information

The following is a presentation of selected statistical information for the periods indicated. Where required under Industry Guide 3, we have provided such selected statistical information separately for our domestic and foreign activities, pursuant to our calculation that our foreign operations are significant according to Rule 9-05 of Regulation S-X.

### **Average Balances and Rates**

The tables below set forth selected statistical information on our average balance sheets, which are based on the beginning and month-end balances in each year. We do not believe that monthly averages present trends materially different from those that would be presented by daily averages. Interest income figures, when used, include interest income on non-accruing loans to the extent that cash payments have been received. Loan fees are included in the computation of interest revenue.

|   | Average Balance Sheet - Assets and Interest from Earning Assets |           |                      |                    |           |                      |                    |            |                      |
|---|---|-----------|----------------------|--------------------|-----------|----------------------|--------------------|------------|----------------------|
|   | Year Ende   | d Decembe | r 31, 2006           | Year Ende          | d Decembe | r 31, 2005           | Year Ende          | r 31, 2004 |                      |
|   | Average<br>Balance  | Interest  | Average<br>Yield (1) | Average<br>Balance | Interest  | Average<br>Yield (1) | Average<br>Balance | Interest   | Average<br>Yield (1) |
|   | Datance   | Interest  |                      |                    |           | t percentages)       |                    | Interest   |                      |
| Assets                                    |   |           | (                    |                    | ,         | - F A/               |                    |            |                      |
| Cash and balances with central banks      | 11,903  | 444       | 3.73%                | 10,494             | 458       | 4.37%                | 9,089              | 275        | 3.03%                |
| Debt securities, equity instruments and   |   |           |                      |                    |           |                      |                    |            |                      |
| derivatives                               | 103,387   | 4,156     | 4.02%                | 116,373            | 4,328     | 3.72%                | 100,174            | 3,604      | 3.60%                |
| Loans and receivables                     | 256,463   | 14,792    | 5.77%                | 213,520            | 11,171    | 5.23%                | 181,899            | 8,626      | 4.74%                |
| Loans and advances to credit institutions | 23,671  | 991       | 4.19%                | 20,600             | 767       | 3.72%                | 23,144             | 762        | 3.80%                |
| In euro <sup>(2)</sup>                    | 14,090  | 452       | 3.21%                | 10,653             | 276       | 2.59%                | 10,144             | 192        | 1.89%                |
| In other currencies <sup>(3)</sup>        | 9,581   | 540       | 5.63%                | 9,947              | 491       | 4.94%                | 13,000             | 570        | 4.38%                |
| Loans and advances to customers           | 232,792   | 13,800    | 5.93%                | 192,920            | 10,404    | 5.39%                | 158,755            | 7,864      | 7.80%                |
| In euro <sup>(2)</sup>                    | 177,331   | 7,366     | 4.15%                | 150,358            | 5,699     | 3.79%                | 129,076            | 5,105      | 3.96%                |
| In other currencies <sup>(3)</sup>        | 55,461  | 6,435     | 11.60%               | 42,562             | 4,705     | 11.06%               | 29,679             | 2,759      | 9.30%                |
| Other financial income                    | _   | 198       | —                    |                    | 183       |                      |                    | 103        | —                    |
| Non-earning assets                        | 24,198  |           | _                    | 23,669             |           |                      | 30,664             |            |                      |
| Total average assets                      | 395,950   | 19,590    | 4.95%                | 364,055            | 16,140    | 4.43%                | 321,826            | 12,608     | 3.92%                |

<sup>(1)</sup> Rates have been presented on a non-taxable equivalent basis.

<sup>(2)</sup> Amounts reflected in euro correspond to predominantly domestic activities.

<sup>(3)</sup> Amounts reflected in other currencies correspond to predominantly foreign activities.

|  |           | Average         | Balance Sheet | - Liabilities a | nd Interest | paid on Interes | t Bearing Lia | bilities   |           |
|--|-----------|-----------------|---------------|-----------------|-------------|-----------------|---------------|------------|-----------|
|  | Year Ende | d December      | : 31, 2006    | Year Ende       | d December  | 31,2005         | Year Ende     | r 31, 2004 |           |
|  | Average   | Average Average |               | Average Average |             | Average         |               | Average    |           |
|  | Balance   | Interest        | Yield (1)     | Balance         | Interest    | Yield (1)       | Balance       | Interest   | Yield (1) |
| T 1 - 1 - 11-11-1                      |           |                 | (in           | millions of e   | uros, excep | t percentages)  |               |            |           |
| Liabilities                            |           |                 |               |                 |             |                 |               |            |           |
| Deposits from central banks and credit |           |                 |               |                 |             |                 |               |            |           |
| institutions                           | 63,730    | 2,420           | 3.80%         | 64,804          | 2,176       | 3.36%           | 67,187        | 1,814      | 2.70%     |
| In euro                                | 34,550    | 984             | 2.85%         | 36,453          | 797         | 2.19%           | 41,327        | 824        | 1.99%     |
| In other currencies                    | 29,180    | 1,437           | 4.92%         | 28,352          | 1,379       | 4.86%           | 25,860        | 989        | 3.83%     |
| Customer deposits                      | 177,927   | 5,392           | 3.03%         | 159,103         | 4,433       | 2.79%           | 147,695       | 2,838      | 1.92%     |
| In euro(2)                             | 99,148    | 1,736           | 1.75%         | 87,418          | 1,078       | 1.23%           | 87,207        | 1,089      | 1.25%     |
| In other currencies(3)                 | 78,779    | 3,656           | 4.64%         | 71,685          | 3,355       | 4.68%           | 60,488        | 1,750      | 2.89%     |
| Debt securities and subordinated       |           |                 |               |                 |             |                 |               |            |           |
| liabilities                            | 87,526    | 3,026           | 3.46%         | 68,925          | 1,886       | 2.74%           | 51,518        | 1,466      | 2.85%     |
| In euro(2)                             | 77,483    | 2,506           | 3.23%         | 64,188          | 1,573       | 2.45%           | 47,455        | 1,254      | 2.64%     |
| In other currencies(3)                 | 10,043    | 520             | 5.18%         | 4,736           | 313         | 6.61%           | 4,063         | 211        | 5.20%     |
| Other financial costs                  |           | 377             |               |                 | 437         |                 |               | 331        |           |
| Non-interest-bearing liabilities       | 47,979    |                 |               | 55,544          | —           |                 | 42,688        |            |           |
| Stockholders' equity                   | 18,787    |                 |               | 15,680          | _           |                 | 12,739        |            | _         |
| Total average liabilities              | 395,950   | 11,216          | 2.83%         | 364,055         | 8,932       | 2.45%           | 321,827       | 6,448      | 2.00%     |

- (1) Rates have been presented on a non-taxable equivalent basis.
- (2) Amounts reflected in euro correspond to predominantly domestic activities.
- (3) Amounts reflected in other currencies correspond to predominantly foreign activities.

### **Changes in Net Interest Income-Volume and Rate Analysis**

The following table allocates changes in our net interest income between changes in volume and changes in rate for 2006 compared to 2005, and 2005 compared to 2004. Volume and rate variance have been calculated based on movements in average balances over the period and changes in interest rates on average interest-earning assets and average interest-bearing liabilities. The only out-of-period items and adjustments excluded from the following table are interest payments on loans which are made in a period other than the period during which they are due. Loan fees were included in the computation of interest income.

|   | Increas    | 2006/2005<br>Increase (Decrease) due to changes in |            |  |  |  |
|---|------------|--|------------|--|--|--|
|   | Volume (1) | <u>Rate (1) (2)</u><br>(in millions of euros)      | Net Change |  |  |  |
| Interest income                                     |            | · · · ·  |            |  |  |  |
| Cash and balances with central bank                 | 61         | (76)   | (14)       |  |  |  |
| Debt securities, equity instruments and derivatives | (483)      | 311  | (172)      |  |  |  |
| Loans and advances to credit institutions           | 114        | 110  | 224        |  |  |  |
| In euro   | 89         | 86   | 175        |  |  |  |
| In other currencies                                 | (18)       | 67   | 49         |  |  |  |
| Loans and advances to customers                     | 2,150      | 1,246  | 3,396      |  |  |  |
| In euro   | 1,022      | 644  | 1,667      |  |  |  |
| In other currencies                                 | 1,426      | 303  | 1,729      |  |  |  |
| Other financial income                              |            | 16   | 16         |  |  |  |
| Total income  | 1,414      | 2,036  | 3,449      |  |  |  |
| Interest expense                                    |            |  |            |  |  |  |
| Deposits from central banks and credit institutions | (36)       | 281  | 245        |  |  |  |
| In euro   | (42)       | 228  | 187        |  |  |  |
| In other currencies                                 | 40         | 18   | 58         |  |  |  |
| Customer deposits                                   | 524        | 435  | 959        |  |  |  |
| In euro   | 145        | 514  | 658        |  |  |  |
| In other currencies                                 | 332        | (32)   | 301        |  |  |  |
| Debt certificates and subordinated liabilities      | 509        | 631  | 1,140      |  |  |  |
| In euro   | 326        | 607  | 933        |  |  |  |
| In other currencies                                 | 351        | (144)  | 207        |  |  |  |
| Other financial costs                               |            | (60)   | (60)       |  |  |  |
| Total expense                                       | 783        | 1,501  | 2,283      |  |  |  |
| Net interest income                                 | 631        | 535  | 1,166      |  |  |  |

(1) Variances caused by changes in both volume and rate have been allocated proportionally to volume and rate.

(2) Rates have been presented on a non-taxable equivalent basis.



|   |            | 2005/2004                        |            |  |  |
|---|------------|----------------------------------|------------|--|--|
|   |            | se (Decrease) due to cha         |            |  |  |
|   | Volume (1) | $\frac{\text{Rate } (1) (2)}{2}$ | Net Change |  |  |
| Interest income                                     |            | (in millions of euros)           |            |  |  |
| Cash and balances with central banks                | 42         | 141                              | 183        |  |  |
| Debt securities, equity instruments and derivatives | 583        | 141                              | 724        |  |  |
| Loans and advances to credit institutions           | (84)       | 90                               | 6          |  |  |
| In euro   | 10         | 75                               | 85         |  |  |
| In other currencies                                 | (134)      | 55                               | (79)       |  |  |
| Loans and advances to customers                     | 1,692      | 847                              | 2,539      |  |  |
| In euro   | 842        | (249)                            | 593        |  |  |
| In other currencies                                 | 1,198      | 749                              | 1,946      |  |  |
| Other financial income                              |            | 82                               | 82         |  |  |
| Fotal income  | 1,654      | 1,880                            | 3,534      |  |  |
| Interest expense                                    |            |                                  |            |  |  |
| Deposits from central banks and credit institutions | (64)       | 427                              | 362        |  |  |
| In euro   | (97)       | 70                               | (28)       |  |  |
| In other currencies                                 | 95         | 294                              | 390        |  |  |
| Customer deposits                                   | 219        | 1,375                            | 1,595      |  |  |
| In euro   | 3          | (14)                             | (11)       |  |  |
| In other currencies                                 | 324        | 1,282                            | 1,606      |  |  |
| Debt certificates and subordinated liabilities      | 495        | (75)                             | 421        |  |  |
| In euro   | 442        | (123)                            | 319        |  |  |
| In other currencies                                 | 35         | 67                               | 102        |  |  |
| Other financial costs                               |            | 109                              | 109        |  |  |
| Fotal expense                                       | 846        | 1,640                            | 2,486      |  |  |
| Net interest income                                 | 808        | 240                              | 1.048      |  |  |

(1) Variances caused by changes in both volume and rate have been allocated proportionally to volume and rate.

(2) Rates have been presented on a non-taxable equivalent basis.

# Interest Earning Assets—Margin and Spread

The following table analyzes the levels of our average earning assets and illustrates the comparative gross and net yields and spread obtained for each of the years indicated.

|   |  | December 31, |         |  |  |  |
|---|--|--------------|---------|--|--|--|
|   | 2006 2005                                  |              | 2004    |  |  |  |
|   | (in millions of euros, except percentages) |              |         |  |  |  |
| Average interest earning assets                                 | 371,752                                    | 340,387      | 291,163 |  |  |  |
| Gross yield <sup>(1)</sup>                                      | 5.27%                                      | 4.74%        | 4.33%   |  |  |  |
| Net yield <sup>(2)</sup>  | 4.95%                                      | 4.43%        | 3.92%   |  |  |  |
| Net interest margin <sup>(3)</sup>                              | 2.25%                                      | 2.12%        | 2.12%   |  |  |  |
| Average effective rate paid on all interest-bearing liabilities | 2.83%                                      | 2.45%        | 2.00%   |  |  |  |
| Spread <sup>(4)</sup>   | 2.44%                                      | 2.29%        | 2.33%   |  |  |  |

<sup>(1)</sup> Gross yield represents total interest income divided by average interest earning assets.

<sup>(2)</sup> Net yield represents total interest income divided by total average assets.

<sup>(3)</sup> Net interest margin represents net interest income as percentage of average interest earning assets.

<sup>(4)</sup> Spread is the difference between gross yield and the average cost of interest-bearing liabilities.

# ASSETS

# **Interest-Bearing Deposits in Other Banks**

As of December 31, 2006, interbank deposits represented 4.00% of our assets. Of such interbank deposits, 41.16% were held outside of Spain and 58.84% in Spain. We believe that our deposits are generally placed with highly rated banks and have a lower risk than many loans we could make in Spain. Such deposits, however, are subject to the risk that the deposit banks may fail or the banking system of certain of the countries in which a portion of our deposits are made may face liquidity or other problems.

## **Securities Portfolio**

As of December 31, 2006, our securities were carried on our consolidated balance sheet at a book value of €88.59 billion, representing 21.51% of our assets. €11.58 billion or 13.07% of our securities consisted of Spanish Treasury bonds and Treasury bills. The average yield during 2006 on investment securities that BBVA held was 4.34%, compared to an average yield of approximately 5.77% earned on loans and receivables during 2006. The market or appraised value of our total securities portfolio as of December 31, 2006 was €88.44 billion. See Notes 11, 12, 13 and 15 to the Consolidated Financial Statements. For a discussion of our investments in affiliates, see Note 18 to the Consolidated Financial Statements. For a discussion of the manner in which we value our securities, see Notes 2.1 and 2.2.b to the Consolidated Financial Statements.

The following table analyzes the book value and market value of our ownership of debt securities and equity securities at December 31, 2006, December 31, 2005 and December 31, 2004. Investments in affiliated companies consolidated under the equity method are not included in the table below.

2006

2005

|   |            | 06            | 2005        |               | 20         | 04            |  |
|---|------------|---------------|-------------|---------------|------------|---------------|--|
|   | Amortized  |               | Amortized   |               | Amortized  | ****          |  |
|   | Cost       | Fair Value    | <u>Cost</u> | Fair Value    | Cost       | Fair Value    |  |
| DEBT SECURITIES -                       |            |               | (1 nousand  | is of euros)  |            |               |  |
| AVAILABLE FOR SALE PORTFOLIO            |            |               |             |               |            |               |  |
| Domestic-                               | 9,232,907  | 9,505,359     | 15,817,717  | 16,704,883    | 18,221,714 | 19,059,038    |  |
| Spanish Government                      | 6,595,500  | 6,858,367     | 13,490,060  | 14,273,482    | 15,601,738 | 16,437,231    |  |
| Other debt securities                   | 2,637,407  | 2,646,992     | 2,327,657   |               | 2,619,976  | 2,621,807     |  |
| International-                          | 22,004,348 | 22,724,097    | 33,296,372  | 34,267,094    | 25,465,178 | 25,978,189    |  |
| United States -                         | 5,513,902  | 5,505,584     | 3,993,296   | 3,989,578     |            | 1,750,192     |  |
| U.S. Treasury and other U.S. Government | , ,        | , ,           | , ,         | , ,           | , ,        | , ,           |  |
| agencies                                | 342,396    | 343,738       | 2,970,831   | 2,958,000     | 1,032,242  | 1,046,061     |  |
| States and political subdivisions       | 309,779    | 309,118       | 51,258      | 51,672        | 55,814     | 56,254        |  |
| Other debt securities                   | 4,861,726  | 4,852,728     | 971,207     | 979,906       | 642,962    | 647,877       |  |
| Other countries -                       | 16,490,446 | 17,218,513    | 29,303,076  | 30,277,516    | 23,734,160 | 24,227,997    |  |
| Securities of other foreign Governments |            |               | 20,884,928  |               |            |               |  |
| Other debt securities                   | 6,632,351  | 6,832,591     | 8,418,148   | 8,484,672     | 7,806,379  | 7,820,130     |  |
| TOTAL AVAILABLE FOR SALE PORTFOLIO      | 31,237,256 | 32,229,456    | 49,114,089  | 50,971,977    | 43,686,892 | 45,037,227    |  |
| HELD TO MATURITY PORTFOLIO              |            |               |             |               |            |               |  |
| Domestic-                               | 2,403,867  | 2,336,588     | 1,205,138   | 1,237,273     | 602,854    | 619,519       |  |
| Spanish Government                      | 1,416,607  | 1,377,828     | 363,022     | 374,594       | 337,434    | 346,357       |  |
| Other debt securities                   | 987,260    | 958,760       | 842,116     | 862,679       | 265,420    | 273,162       |  |
| International-                          | 3,501,769  | 3,420,658     | 2,754,127   | 2,797,975     | 1,618,648  | 1,645,227     |  |
| TOTAL HELD TO MATURITY PORTFOLIO        | 5,905,636  | 5,757,246     | 3,959,265   | 4,035,248     | 2,221,502  | 2,264,746     |  |
| TOTAL DEBT SECURITIES                   | 37,142,892 | 37,986,705    | 53,073,354  | 55,007,225    | 45,908,394 | 47,301,973    |  |
|   | 20         | 06            | 20          | 05            | 20         | 04            |  |
|   | Amortized  | 00            | Amortized   | 05            | Amortized  | 04            |  |
|   | Cost       | Fair Value(1) | Cost        | Fair Value(1) | Cost       | Fair Value(1) |  |
|   |            |               | (Thousand   | s of euros)   |            |               |  |
| EQUITY SECURITIES -                     |            |               |             |               |            |               |  |
| AVAILABLE FOR SALE PORTFOLIO            |            | 10,037,322    | 6,118,055   | 9,141,403     | 5,783,440  | 8,034,071     |  |
| Domestic-                               | 4,564,255  | 7,381,243     | 5,165,444   | 7,458,601     | 4,975,863  | 7,069,950     |  |
| Equity listed                           | 4,524,956  | 7,341,945     | 5,094,126   | 7,324,135     | 4,864,987  | 6,891,320     |  |
| Equity Unlisted                         | 39,299     | 39,299        | 71,318      | 134,466       | 110,876    | 178,630       |  |
| International-                          | 1,859,917  | 2,656,078     | 952,611     | 1,682,802     | 807,577    | 964,121       |  |
| United States-                          | 52,698     | 53,707        | 53,709      | 51,688        | 10,287     | 10,287        |  |
| Equity listed                           | 26,476     | 27,485        | 43,560      | 41,539        | 6,518      | 6,518         |  |
|   |            |               |             |               |            |               |  |

| Equity Unlisted                    | 26,222     | 26,222     | 10,149     | 10,149     | 3,769      | 3,769      |
|------------------------------------|------------|------------|------------|------------|------------|------------|
| Other countries-                   | 1,807,219  | 2,602,371  | 898,902    | 1,631,114  | 797,290    | 953,834    |
| Equity listed                      | 1,702,231  | 2,497,383  | 853,451    | 1,585,663  | 527,155    | 683,699    |
| Equity Unlisted                    | 104,988    | 104,988    | 45,451     | 45,451     | 270,135    | 270,135    |
| TOTAL AVAILABLE FOR SALE PORTFOLIO | 6,424,172  | 10,037,322 | 6,118,055  | 9,141,403  | 5,783,440  | 8,034,071  |
| TOTAL EQUITY SECURITIES            | 6,424,172  | 10,037,322 | 6,118,055  | 9,141,403  | 5,783,440  | 8,034,071  |
| TOTAL INVESTMENT SECURITIES        | 43,567,064 | 48,024,027 | 59,191,409 | 64,148,628 | 51,691,834 | 55,336,044 |

(1) Market values for listed securities are determined on the basis of their quoted values at the end of the year. Appraised values are used for unlisted securities based on our estimate or on unaudited financial statements, when available.

The following table analyzes the maturities of our debt investment and fixed income securities, excluding trading portfolio, by type and geographical area as of December 31, 2006.

|                             | Maturing at<br>les |                  | Maturing after one year<br>to five years |                  | Maturing after five year<br>to ten years |                  | Maturing a year |                  |            |
|-----------------------------|--------------------|------------------|--|------------------|--|------------------|-----------------|------------------|------------|
|                             | Amount             | Yield $\%^{(1)}$ | Amount                                   | Yield $\%^{(1)}$ | Amount                                   | Yield $\%^{(1)}$ | Amount          | Yield $\%^{(1)}$ | Total      |
|                             |                    |                  | (  | Thousands        | of euros, except                         | percentages      | s)              |                  |            |
| AVAILABLE FOR SALE PORT     | IFOLIO             |                  |  |                  |  |                  |                 |                  |            |
| Domestic:                   |                    |                  |  |                  |  |                  |                 |                  |            |
| Spanish Government          | 311,715            | 7.53             | 1,524,000                                | 6.73             | 1,683,607                                | 4.08             | 3,339,044       |                  | 6,858,367  |
| Other debt securities       | 525,157            | 4.65             | 708,301                                  | 4.94             | 540,394                                  | 3.86             | 873,139         | 4.09             | 2,646,992  |
| Total Domestic              | 836,873            | 5.59             | 2,232,301                                | 6.14             | 2,224,002                                | 4.00             | 4,212,184       | 4.19             | 9,505,359  |
| International:              |                    |                  |  |                  |  |                  |                 |                  |            |
| United States:              |                    |                  |  |                  |  |                  |                 |                  |            |
| U.S. Treasury and other U.S |                    |                  |  |                  |  |                  |                 |                  |            |
| government securities       | 30,609             | 4.74             | 8,199                                    | 4.39             | 304,931                                  | 2.05             |                 | _                | 343,738    |
| States and political        |                    |                  |  |                  |  |                  |                 |                  |            |
| subdivisions                | 21,037             | 1.53             | 51,695                                   | 2.74             | 32,410                                   | 4.08             | 203,976         | 5.05             | 309,118    |
| Other debt securities       | 664,220            | 4.22             | 1,296,577                                | 4.64             | 335,578                                  | 4.64             | 2,556,355       | 4.91             | 4,852,728  |
| Other countries:            |                    |                  |  |                  |  |                  |                 |                  |            |
| Securities of other foreign |                    |                  |  |                  |  |                  |                 |                  |            |
| Governments                 | 662,591            | 8.26             | 2,998,420                                | 4.64             | 3,648,320                                | 4.73             | 3,076,591       | 3.14             | 10,385,922 |
| Other debt securities       | 687,071            | 3.83             | 2,025,507                                | 4.61             | 1,624,971                                | 4.45             | 2,495,042       | 4.87             | 6,832,591  |
| <b>Total International</b>  | 2,065,528          | 4.85             | 6,380,399                                | 4.60             | 5,946,211                                | 4.55             | 8,331,964       | 5.03             | 22,724,097 |
| Total Available for sale    | 2,902,401          | 5.04             | 8,612,699                                | 5.02             | 8,170,212                                | 4.17             | 12,544,147      | 4.91             | 32,229,456 |
| HELD TO MATURITY PORTE      | OLIO               |                  |  |                  |  |                  |                 |                  |            |
| Domestic:                   |                    |                  |  |                  |  |                  |                 |                  |            |
| Spanish Government          |                    | _                | 261,508                                  | 4.81             | 1,100,266                                | 3.28             | 54,833          | _                | 1,416,607  |
| Other debt securities       | _                  |                  | 128,975                                  | 3.56             | 706,448                                  | 4.09             | 151,837         | 3.75             | 987,260    |
| International:              | 306,994            | 3.62             | 1,147,021                                | 4.80             | 1,760,187                                | 4.13             | 287,567         | 4.15             | 3,501,769  |
| Total Held to maturity      | 306,994            | 3.62             | 1,537,504                                | 4.73             | 3,566,901                                | 3.86             | 494,237         | 4.03             | 5,905,636  |
| TOTAL DEBT SECURITIES       | 3,209,395          | 4.91             | 10,150,203                               | 4.97             | 11,737,113                               | 4.08             | 13,038,384      | 4.88             | 38,135,092 |
|                             | , ,                |                  | , ,                                      |                  | , , -                                    |                  | , , -           |                  | , ,        |

<sup>(1)</sup> Rates have been presented on a non-taxable equivalent basis.

# Loans and advances to credit institutions

As of December 31, 2006, our total loans and advanced to credit institutions amounted to  $\notin$ 16.99 billion, or 4.12% of total assets. Net of our valuation adjustments, loans and advances to credit institutions amounted to  $\notin$ 17.05 billion as of December 31, 2006, or 4.14% of our total assets.

### Loans and advances to other debtors

As of December 31, 2006, our total loans and leases amounted to  $\notin$ 262.4 billion, or 63.70% of total assets. Net of our valuation adjustments, loans and leases amounted to  $\notin$ 256.6 billion as of December 31, 2006, or 62.29% of our total assets. As of December 31, 2006 our loans in Spain increased by 18.2% compared to December 31, 2005, which amounted to  $\notin$ 222.0 billion. Our foreign loans amounted to  $\notin$ 79.1 billion at December 31, 2006, an increase of 20.2% compared to December 31, 2005, as a result of the strong lending growth in most countries in Latin America (in local currencies the increase was 30% in Mexico and more than 20% in Argentina, Chile, Colombia, Peru and Venezuela). For a discussion of certain mandatory ratios relating to our loan portfolio, see "—Supervision and Regulation—Liquidity Ratio" and "—Investment Ratio".

## Loans by Geographic Area

The following table analyzes, by domicile of the customer, our net loans and leases for each of the years indicated.

|                           | As of December 31, |         |         |  |
|---------------------------|--------------------|---------|---------|--|
|                           | 2006               | 2005    | 2004    |  |
|                           | (in                | os)     |         |  |
| Domestic                  | 183,231            | 156,127 | 137,687 |  |
| Foreign                   |                    |         |         |  |
| Western Europe            | 17,999             | 14,662  | 6,645   |  |
| Central and South America | 49,158             | 43,490  | 27,099  |  |
| United States             | 9,597              | 6,196   | 3,044   |  |
| Other                     | 2,390              | 1,519   | 1,118   |  |
| Total Foreign             | 79,143             | 65,867  | 37,906  |  |
| Total loans and leases    | 262,374            | 221,994 | 175,593 |  |
| Valuation adjustments     | (5,809)            | (5,144) | (3,510) |  |
| Total net lending         | 256,565            | 216,850 | 172,083 |  |

## Loans by Type of Customer

The following table analyzes by domicile and type of customer our net loans and leases for each of the years indicated. The analyses by type of customer are based principally on the requirements of the regulatory authorities in each country.

|                              | As      | 31,                    |         |  |
|------------------------------|---------|------------------------|---------|--|
|                              | 2006    | 2005                   | 2004    |  |
|                              | (in     | (in millions of euros) |         |  |
| Domestic                     |         |                        |         |  |
| Government                   | 15,987  | 16,089                 | 16,039  |  |
| Agriculture                  | 1,818   | 1,550                  | 1,272   |  |
| Industrial                   | 15,965  | 14,774                 | 13,216  |  |
| Real estate and construction | 33,803  | 24,937                 | 19,952  |  |
| Commercial and financial     | 15,231  | 11,736                 | 13,998  |  |
| Loans to individuals         | 78,190  | 67,964                 | 54,725  |  |
| Lease financing              | 6,717   | 5,910                  | 5,014   |  |
| Other                        | 15,519  | 13,167                 | 13,471  |  |
| Total domestic               | 183,231 | 156,127                | 137,687 |  |
| Foreign                      | ,       | <i>,</i>               | ,       |  |
| Government                   | 5,207   | 6,036                  | 2,686   |  |
| Agriculture                  | 1,315   | 955                    | 529     |  |
| Industrial                   | 8,765   | 3,155                  | 9,360   |  |
| Real estate and construction | 7,698   | 11,624                 | 4,457   |  |
| Commercial and financial     | 23,679  | 24,459                 | 8,083   |  |
| Loans to individuals         | 25,728  | 14,619                 | 9,262   |  |
| Lease financing              | 975     | 816                    | 352     |  |
| Other                        | 5,775   | 4,203                  | 3,177   |  |
| Total foreign                | 79,143  | 65,867                 | 37,906  |  |
| Total loans and leases       | 262,374 | 221,994                | 175,593 |  |

| Valuation adjustments | (5,809) | (5,144) | (3,510) |
|-----------------------|---------|---------|---------|
| Total net lending     | 256,565 | 216,850 | 172,083 |

The following table sets forth a breakdown, by currency, of our net loan portfolio for 2006, 2005 and 2004.

|                            | As      | As of December 31, |         |  |
|----------------------------|---------|--------------------|---------|--|
|                            | 2006    | 2005               | 2004    |  |
|                            | (in ı   | nillions of e      | iros)   |  |
| In euro                    | 193,253 | 164,309            | 140,398 |  |
| In other currencies        | 63,312  | 52,541             | 31,685  |  |
| Total net loans and leases | 256,565 | 216,850            | 172,083 |  |

As of December 31, 2006, loans by BBVA and its subsidiaries to associates and jointly controlled companies amounted to  $\notin$ 374.2 million, compared to  $\notin$ 267.6 million as of December 31, 2005. Loans outstanding to the Spanish government and its agencies amounted to  $\notin$ 15.9 billion, or 6.09% of our total loans and leases as of December 31, 2006, compared to  $\notin$ 16.1 billion, or 7.25% of our total loans and leases as of December 31, 2005. None of our loans to companies controlled by the Spanish government are guaranteed by the government and, accordingly, we apply normal credit criteria in extending credit to such entities. Moreover, we carefully monitor such loans because governmental policies necessarily affect such borrowers.

Diversification in our loan portfolio is our principal means of reducing the risk of loan losses. We also carefully monitor our loans to borrowers in sectors or countries experiencing liquidity problems. Our exposure to our five largest borrowers as of December 31, 2006, excluding government-related loans, amounted to €17.89 billion, or approximately 6.82% of our total outstanding loans and leases.

### Maturity and Interest Sensitivity

The following table sets forth an analysis by maturity of our total loans and leases by domicile of the office that issued the loan and type of customer as of December 31, 2006. The determination of maturities is based on contract terms.

|                              | Due in One<br><u>Year or Less</u><br>(i | Maturity<br>Due After One<br>Year Through<br>Five Years<br>in millions of euros) | Due After<br>Five Years | Total   |
|------------------------------|---|--|-------------------------|---------|
| Domestic:                    |   |  |                         |         |
| Government                   | 5,126                                   | 4,012  | 6,849                   | 15,987  |
| Agriculture                  | 708                                     | 721  | 389                     | 1,818   |
| Industrial                   | 11,688                                  | 2,959  | 1,317                   | 15,965  |
| Real estate and construction | 15,640                                  | 7,966  | 10,197                  | 33,803  |
| Commercial and financial     | 7,789                                   | 3,156  | 4,287                   | 15,231  |
| Loans to individuals         | 8,914                                   | 16,800   | 52,476                  | 78,190  |
| Lease financing              | 368                                     | 3,480  | 2,869                   | 6,717   |
| Other                        | 8,981                                   | 2,946  | 3,592                   | 15,519  |
| Total domestic               | 59,213                                  | 42,040   | 81,977                  | 183,231 |
| Foreign:                     |   |  |                         |         |
| Government                   | 460                                     | 4,161  | 586                     | 5,207   |
| Agriculture                  | 614                                     | 644  | 57                      | 1,315   |
| Industrial                   | 3,116                                   | 5,312  | 338                     | 8,765   |
| Real estate and construction | 1,862                                   | 2,492  | 3,344                   | 7,698   |
| Commercial and financial     | 13,631                                  | 7,642  | 2,406                   | 23,679  |
| Loans to individuals         | 2,514                                   | 5,297  | 17,917                  | 25,728  |
| Lease financing              | 448                                     | 403  | 124                     | 975     |
| Other                        | 2,297                                   | 2,735  | 743                     | 5,775   |
| Total foreign                | 24,941                                  | 28,686   | 25,516                  | 79,143  |
| Total loans and leases       | 84,154                                  | 70,726   | 107,494                 | 262,374 |

The following table sets forth a breakdown of our fixed and variable rate loans which had a maturity of one year or more as of December 31, 2006.

|                        | Interest Sensitivity of                     |
|------------------------|---|
|                        | Outstanding Loans and Leases                |
|                        | Maturing in More Than One                   |
|                        | Year  |
|                        | Domestic Foreign Total                      |
|                        | (in millions of euros)                      |
| Fixed rate             | 21,070 23,329 44,399                        |
| Variable rate          | <u>98,392</u> <u>35,428</u> <u>133,821</u>  |
| Total loans and leases | <u>119,462</u> <u>58,758</u> <u>178,220</u> |

# Loan Loss Reserve

For a discussion of loan loss reserves, see "Item 5. Operating and Financial Review and Prospects—Critical accounting policies—Allowance for loan losses" and Note 2.2.b.4 to the Consolidated Financial Statements.

The following table provides information, by domicile of customer, regarding our loan loss reserve and movements of loan charge-offs and recoveries for periods indicated.

# EU-IFRS (\*)

|   | At December 31, |                       |           |
|---|-----------------|-----------------------|-----------|
|   | 2006            | 2005                  | 2004      |
| Lean loss reserve at haginning of nariad  | (in millions o  | of euros, except perc | centages) |
| Loan loss reserve at beginning of period:<br>Domestic                           | 3,079           | 2,374                 | 1,771     |
| Foreign   | 2,508           | 2,248                 | 3,274     |
|   |                 |                       |           |
| Total loan loss reserve at beginning of period                                  | 5,587           | 4,622                 | 5,046     |
| Loans charged off:  |                 |                       |           |
| Government and other Agencies   | 0               | 0                     | 0         |
| Real estate and loans to individuals  | (255)           | (138)                 | (103)     |
| Commercial and financial  | (2)             | (76)                  | (36)      |
| Other   | 0               | 0                     | 0         |
| Total Domestic  | (257)           | (215)                 | (134)     |
| Foreign   | (289)           | (452)                 | (579)     |
| Total loans charged off   | (546)           | (667)                 | (713)     |
| Provision for loan losses:  |                 |                       |           |
| Domestic  | 883             | 624                   | 737       |
| Foreign   | 778             | 196                   | 408       |
| Total provision for loan losses   | 1,661           | 820                   | 1,145     |
| Acquisition and disposition of subsidiaries                                     | 69              | 144                   | _         |
| Effect of foreign currency translation  | (332)           | 370                   | (146)     |
| Other   | (21)            | 297                   | (708)     |
| Loan loss reserve at end of period:   |                 |                       |           |
| Domestic  | 3,735           | 3,079                 | 2,374     |
| Foreign   | 2,683           | 2,508                 | 2,248     |
| Total loan loss reserve at end of period  | 6,417           | 5,587                 | 4,622     |
| Loan loss reserve as a percentage of total loans and leases at end of period    | 2.45%           | 2.52%                 | 2.63%     |
| Net loan charge-offs as a percentage of total loans and leases at end of period | 0.21%           | 0.30%                 | 0.41%     |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Our loan loss reserves as a percentage of total loans and leases declined from 2.52% as of December 31, 2005, to 2.45% as of December 31, 2006, principally due to the increase in the volume of loans granted in 2006.

We do not maintain records allocating the amount of charge-offs and the amount of recoveries by loan category. See "—Substandard Loans" for information as to the breakdown as of December 31, 2006 by loan category of substandard loans. Also, at the time that a loan is charged off in accordance with Bank of Spain guidelines, it will normally be substantially or fully reserved and, accordingly, such charge-off would have a very limited effect on our net attributable profit or stockholders' equity. Accordingly, we believe that information relating to domestic reserves and charge-offs by loan category is of less relevance than would be the case for a U.S. bank.

# Spanish GAAP

|  | At Decemb                 | At December 31,   |  |  |
|--|---------------------------|-------------------|--|--|
|  | 2003                      | 2002              |  |  |
|  | (in millions of euros, ex | cept percentages) |  |  |
| Loan loss reserve at beginning of period:        |                           |                   |  |  |
| Domestic   | 1,599                     | 1,375             |  |  |
| Foreign  | 3,747                     | 4,945             |  |  |
| Acquisition and disposition of subsidiaries      | _                         | (2)               |  |  |
| Total loan loss reserve at beginning of period   | 5,346                     | 6,318             |  |  |
| Loans written off:                               |                           |                   |  |  |
| Domestic   | (292)                     | (337)             |  |  |
| Foreign  | (931)                     | (1,205)           |  |  |
| Total loans written off                          | (1,223)                   | (1,542)           |  |  |
| Recoveries of loans previously written off:      |                           |                   |  |  |
| Domestic   | 105                       | 112               |  |  |
| Foreign  | 122                       | 96                |  |  |
| Total recoveries of loans previously written off | 227                       | 208               |  |  |
| Net loans written off                            | <u>(996</u> )             | (1,334)           |  |  |
| Provision for possible loan losses:              |                           |                   |  |  |
| Domestic   | 468                       | 504               |  |  |
| Foreign  | 809                       | 1,238             |  |  |
| Total  | 1,277                     | 1,742             |  |  |
| Effect of foreign currency translation           | (711)                     | (1,441)           |  |  |
| Other  | (179)                     | 61                |  |  |
| Total provision for possible loan losses         | 387                       | 362               |  |  |
| Loan loss reserve at end of period:              |                           |                   |  |  |
| Domestic   | 1,832                     | 1,599             |  |  |
| Foreign  | 2,905                     | 3,747             |  |  |
| Total loan loss reserve at end of period         | 4,737                     | 5,346             |  |  |
|  |                           |                   |  |  |

# Substandard Loans

We classify loans as substandard loans in accordance to the requirements under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 in respect of "impaired loans". As we described in Note 2.2.b.4 to the Consolidated Financial Statements, loans are

considered to be impaired loans, and accrual of the interest thereon is suspended, when there are reasonable doubts that the loans will be recovered in full and/or the related interest will be collected for the amounts and on the dates initially agreed upon, taking into account the guarantees received by the consolidated entities to assure (in part or in full) the performance of transactions. In addition, all loans that are 90 days past due, even if well-collateralized and in the process of being collected, are automatically considered non-accrual if they are classified as substandard loans.

When the recovery of any recognized amount is considered to be remote, this amount is removed from the consolidated balance sheet, without prejudice to any actions taken by the consolidated entities in order to collect the amount until their rights extinguish in full through expiry, forgiveness or for other reasons.

Interest on all of our substandard non-accrual loans is not credited to income until actually collected. The amount of gross interest income that would have been recorded in respect of our substandard loans as of December 31, 2006, 2005 and 2004 under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 was  $\in$ 1,107 million,  $\in$ 1,052 million and  $\in$ 750 million, respectively.

Amounts collected in relation to impaired loans and receivables are used to recognize the related accrued interest and any excess amount is used to reduce the principal not yet repaid. The approximate amount of interest income on our substandard loans which was included in net attributable profit under Spanish GAAP in 2003 was  $\notin$ 357.4 million. The approximate amount of interest income on our substandard loans which was included in income attributed to the Group in 2006, 2005 and 2004 under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 was  $\notin$ 130.7 million,  $\notin$ 148.1 million and  $\notin$ 138.3 million, respectively

The following table provides information regarding our substandard loans for periods indicated.

## EU-IFRS (\*)

|   | A              | At December 31,                            |         |  |
|---|----------------|--|---------|--|
|   | 2006           | 2005                                       | 2004    |  |
|   | (in millions o | (in millions of euros, except percentages) |         |  |
| Substandard loans:  |                |  |         |  |
| Domestic  | 1,128          | 849  | 954     |  |
| Public sector   | 151            | 33   | 33      |  |
| Other resident sectors  | 953            | 721  | 832     |  |
| Non-resident sector   | 24             | 96   | 89      |  |
| Foreign   | 1,363          | 1,497                                      | 1,248   |  |
| Public sector   | 62             | 89   | 74      |  |
| Other resident sectors  | 0              | 73   | 48      |  |
| Non-resident sector   | 1,301          | 1,335                                      | 1,126   |  |
| Total substandard loans   | 2,492          | 2,346                                      | 2,202   |  |
| Total loan loss reserve   | 6,417          | 5,587                                      | 4,622   |  |
| Substandard loans net of reserves                                       | (3,926)        | (3,241)                                    | (2,420) |  |
| Substandard loans as a percentage of loans and leases                   | 0.95 %         | 0.92 %                                     | 1.10 %  |  |
| Substandard loans (net of reserves) as a percentage of loans and leases | (1.50)%        | (1.27)%                                    | (1.21)% |  |

Spanish GAAP

|  | At December                 | 31,             |
|--|-----------------------------|-----------------|
|  | 2003                        | 2002            |
|  | (in millions of euros, exce | pt percentages) |
| Substandard loans:                             |                             |                 |
| Non-performing loans                           | 2,672                       | 3,474           |
| Public sector                                  | 535                         | 508             |
| Other resident sectors                         | 733                         | 771             |
| Non-resident sector                            |                             |                 |
| Country risk                                   | 12                          | 196             |
| Other  | 1,392                       | 1,999           |
| Other non-performing loans                     | 454                         | 57              |
| Resident sector                                | _                           | _               |
| Non-resident sector                            | 454                         | 57              |
| Total substandard loans                        | 3,127                       | 3,531           |
| Loan loss reserve                              |                             |                 |
| Credit loan loss reserve                       | 4,444                       | 5,098           |
| Other loan loss reserve—Fixed income portfolio | 121                         | 125             |
| *  |                             |                 |

| Credit entities   | 171     | 123     |
|---|---------|---------|
| Total loan loss reserve   | 4,736   | 5,346   |
| Substandard loans net of reserves                                     | (1,609) | (1,815) |
| Non-performing loans as a percentage of total loans and leases        | 1.74%   | 2.37%   |
| Non performing loans (net of reserves) as a percentage of total loans | (1.16)% | (1.11)% |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Our total substandard loans amounted to  $\notin 2,492$  million as of December 31, 2006, compared to  $\notin 2,346$  million as of December 31, 2005, principally due to the influence of growth in lending and period loan writedowns. As a result of the increase in loan loss reserves described above under "—Loan Loss Reserve" and the small increase in total substandard loans described above, our substandard loans as a percentage of total loans and receivables increased from 0.92% to 0.95% and our loan loss reserves as a percentage of substandard loans increased from 238.15% to 257.55%, in each case as of December 31, 2005 and December 31, 2006, respectively.

We experience higher substandard loans in our Latin American operations, as a percentage of total loans, than in our Spanish operations and actively monitor the higher risk profile of the loan portfolios of our Latin American operations.

As of December 31, 2006, we do not believe that there is a material amount of loans not included in the foregoing table where known information about possible credit problems of the borrowers gives rise to serious doubts as to the ability of the borrowers to comply with the currently applicable loan repayment terms.

The following table provides information, by domicile and type of customer, regarding our substandard loans and the loan loss reserves taken for each substandard loan category, as of December 31, 2006.

|                              | Substandard<br>Loans | Loan<br>Loss<br><u>Reserve</u><br>(in millions of euros | Substandard<br>Loans as a<br>percentage<br>of Loans in<br><u>Category</u> |
|------------------------------|----------------------|---|---|
| Domestic:                    |                      |   |   |
| Government                   | 127                  | 66  | 0.80%   |
| Agricultural                 | 18                   | 10  | 0.97%   |
| Industrial                   | 120                  | 74  | 0.75%   |
| Real estate and construction | 151                  | 85  | 0.45%   |
| Commercial and financial     | 129                  | 85  | 0.85%   |
| Loans to individuals         | 511                  | 225   | 0.65%   |
| Other                        | 23                   | 35  | 0.10%   |
| Total domestic               | 1,080                | 581   | 0.59%   |
| Total foreign                | 1,411                | 1,350   | 1.78%   |
| General reserve              |                      | 4,487   |   |
| Total substandard loans      | 2,492                | 6,417   | 0.95%   |

## **Foreign Country Outstandings**

The following tables sets forth, as of the end of the years indicated, the aggregate amounts of our cross-border outstandings (which consist of loans, interest-bearing deposits with other banks, acceptances and other monetary assets denominated in a currency other than the home-country currency of the office where the item is booked) where outstandings in the borrower's country exceeded 1% of our total assets as of December 31, 2006, as of December 31, 2005 and as of December 31, 2004. Cross-border outstandings do not include loans in local currency made by our subsidiary banks to customers in other countries to the extent that such loans are

funded in the local currency or hedged. As a result, they do not include the vast majority of the loans made by our Latin American subsidiaries.

|                           |        |            | At Dece         | ember 31,        |         |            |
|---------------------------|--------|------------|-----------------|------------------|---------|------------|
|                           | 2      | 006        | 2               | 005              | 2       | 2004       |
|                           |        | % of Total |                 | % of Total       |         | % of Total |
|                           | Amount | Assets     | Amount          | Assets           | Amount  | Assets     |
|                           |        | (in mi     | llions of euros | s, except percen | (tages) |            |
| OECD                      |        |            |                 |                  |         |            |
| United Kingdom            | 5,612  | 1.36       | 5,497           | 1.4              | 2,326   | 0.71       |
| Mexico                    | 2,337  | 0.57       | 5,961           | 1.52             | 5,892   | 1.79       |
| Other OCDE                | 5,460  | 1.33       | 5,239           | 1.34             | 43,313  | 1.31       |
| Total OCDE                | 13,409 | 3.26       | 16,697          | 4.26             | 12,531  | 3.8        |
| Central and South America | 2,725  | 0.66       | 3,747           | 0.95             | 3,005   | 0.91       |
| Other OCDE                | 3,460  | 0.84       | 1,785           | 0.45             | 1,208   | 0.37       |
| Total                     | 19,594 | 4.76       | 22,229          | 5.67             | 16,744  | 5.08       |

The following tables set forth the amounts of our cross-border outstandings as of December 31 of each year indicated by type of borrower where outstandings in the borrower's country exceeded 1% of our total assets.

|                | Governments | Banks and<br>Other<br>Financial<br><u>Institutions</u><br>(in millions o | Commercial,<br>Industrial<br><u>and Other</u><br>of euros) | Total  |
|----------------|-------------|--|--|--------|
| 2006           |             |  |  |        |
| Mexico         | 4           | 108  | 2,225  | 2,337  |
| United Kingdom | —           | 3,386  | 2,226  | 5,612  |
| Total          | 4           | 3,494  | 4,451  | 7,949  |
| 2005           |             |  |  |        |
| Mexico         | 2,650       | 739  | 2,572  | 5,961  |
| United Kingdom |             | 3,701  | 1,796  | 5,497  |
| Total          | 2,650       | 4,440  | 4,368  | 11,458 |
| 2004           |             |  |  |        |
| Mexico         | 2,494       | 892  | 2,507  | 5,892  |
| United Kingdom |             | 1,360  | 966  | 2,326  |
| Total          | 2,494       | 2,252  | 3,473  | 8,218  |

The Bank of Spain requires that minimum reserves be maintained for cross-border risk arising with respect to loans and other outstandings to countries, or residents of countries, falling into certain categories established by the Bank of Spain on the basis of the level of perceived transfer risk. The category that a country falls into is determined by us, subject to review by the Bank of Spain.

The following table shows the minimum required reserves with respect to each category of country for BBVA's level of coverage as of December 31, 2006.

| Categories <sup>(1)</sup>  | Minimum Percentage of<br>Coverage (Outstandings<br>Within Category) |
|--|---|
| Countries belonging to the OECD whose currencies are quoted in the |   |
| Spanish foreign exchange market                                    | 0.0   |
| Countries with transitory difficulties <sup>(2)</sup>              | 10.1  |
| Doubtful countries <sup>(2)</sup>                                  | 22.8  |
| Very doubtful countries <sup>(2)(3)</sup>                          | 83.5  |
| Bankrupt countries <sup>(4)</sup>                                  | 100.0   |

<sup>(1)</sup> Any outstanding which is guaranteed may be treated, for the purposes of the foregoing, as if it were an obligation of the guarantor.

- <sup>(2)</sup> Coverage for the aggregate of these three categories (doubtful countries, very doubtful countries, and bankrupt countries) must equal at least 35% of outstanding loans within the three categories. The Bank of Spain has recommended up to 50% aggregate coverage.
- <sup>(3)</sup> Outstandings to very doubtful countries are treated as substandard under Bank of Spain regulations.
- <sup>(4)</sup> Outstandings to bankrupt countries must be charged off immediately. As a result, no such outstandings are reflected on our consolidated balance sheet. Notwithstanding the foregoing minimum required reserves, certain interbank outstandings with an original maturity of three months or less have minimum required reserves of 50%. We met or exceeded the minimum percentage of required coverage with respect to each of the foregoing categories.

Our exposure to borrowers in countries with difficulties (the last 4 categories in the foregoing table), excluding our exposure to subsidiaries or companies we manage and trade-related debt, amounted to  $\notin$ 951 million,  $\notin$ 690 million and  $\notin$ 378 million as of December 31, 2006, 2005 and 2004, respectively. These figures do not reflect loan loss reserves of 12.01%, 11.9% and 30.0%, respectively, against the relevant amounts outstanding at such dates. Deposits with or loans to borrowers in all such countries as of December 31, 2006 did not in the aggregate exceed 0.23% of our total assets.

The country-risk exposures described in the preceding paragraph as of December 31, 2006, 2005 and 2004 do not include exposures for which insurance policies have been taken out with third parties that include coverage of the risk of confiscation, expropriation, nationalization, nontransfer, nonconvertibility and, if appropriate, war and political violence. The sums insured as of December 31, 2006, 2005 and 2004 amounted to \$59 million, \$108 million and \$153 million, respectively (approximately  $\notin$ 45 million,  $\notin$ 91 million and  $\notin$ 113 million, respectively, based on a euro/dollar exchange rate on December 31, 2006 of \$1.00 =  $\notin$ 0.76, on December 31, 2005 of \$1.00 =  $\notin$ 0.85 and on December 31, 2004 of \$1.00= $\notin$ 0.73).

# LIABILITIES

## Deposits

The principal components of our customer deposits are domestic demand and savings deposits and foreign time deposits. The following tables provide information regarding our deposits by principal geographic area for the dates indicated.

|                | At December 31, 2006 |  |  |             |
|----------------|----------------------|--|--|-------------|
|                | Customer<br>Deposits | Bank of Spain and<br>Other Central<br>Banks<br>(in thousands | Other<br>Credit<br>Institutions<br>of euros) | Total       |
| Total domestic | 100,789,281          | 12,190,360   | 12,404,658                                   | 125,384,299 |
| Foreign:       |                      |  |  |             |
| Western Europe | 11,340,441           | 1,175,717  | 12,988,690                                   | 25,504,848  |
| Latin America  | 60,851,441           | 678,763  | 9,321,829                                    | 70,852,033  |
| United States  | 14,023,901           | 993,113  | 3,559,340                                    | 18,576,354  |
| Other          | 4,072,812            | 153,165  | 4,011,188                                    | 8,237,165   |
| Total foreign  | 90,288,595           | 3,000,757  | 29,881,047                                   | 123,170,399 |
| Total          | 191,077,876          | 15,191,117   | 42,285,705                                   | 248,554,698 |

|                | At December 31, 2005 |  |  |             |
|----------------|----------------------|--|--|-------------|
|                | Customer<br>Deposits | Bank of Spain and<br>Other Central<br>Banks<br>(in thousands | Other<br>Credit<br>Institutions<br>of euros) | Total       |
| Total domestic | 62,471,990           | 19,652,319   | 8,487,493                                    | 90,611,802  |
| Foreign:       |                      |  |  |             |
| Western Europe | 42,986,820           | —  | 15,615,660                                   | 58,602,480  |
| Latin America  | 58,155,217           | 1,512,672  | 7,750,921                                    | 67,418,810  |
| United States  | 11,867,934           | 2,368  | 5,388,919                                    | 17,259,221  |
| Other          | 5,901,750            |  | 7,725,480                                    | 13,627,230  |
| Total foreign  | 118,911,721          | 1,515,040  | 36,480,980                                   | 156,907,741 |
| Total          | 181,383,711          | 21,167,359   | 44,968,473                                   | 247,519,543 |

|                      | At December 31, 2004                        |                                 |             |  |
|----------------------|---|---------------------------------|-------------|--|
| Customer<br>Deposits | Bank of Spain and<br>Other Central<br>Banks | Other<br>Credit<br>Institutions | Total       |  |
|                      | (in thousands of euros)                     |                                 |             |  |
| 77,221,614           | 17,907,860                                  | 13,012,661                      | 108,142,135 |  |
|                      |   |                                 |             |  |

Foreign:

| Western Europe | 11,937,071  |            | 16,882,647 | 28,819,718  |
|----------------|-------------|------------|------------|-------------|
| Latin America  | 46,054,545  | 2,228,168  | 7,135,061  | 55,417,774  |
| United States  | 7,852,097   | —          | 775,779    | 8,627,876   |
| Other          | 5,175,346   |            | 5,853,690  | 11,029,036  |
| Total foreign  | 71,019,059  | 2,228,168  | 30,647,177 | 103,894,404 |
| Total          | 148,240,673 | 20,136,028 | 43,659,838 | 212,036,539 |

For an analysis of our deposits, including non-interest bearing demand deposits, interest-bearing demand deposits, saving deposits and time deposits, see Note 26 to the Consolidated Financial Statements.

As of December 31, 2006, the maturity of our time deposits (excluding interbank deposits) in denominations of \$100,000 (approximately €75,775 considering the noon buying rate as of December 31, 2006) or greater was as follows:

|                     | At December 31, 2006   |
|---------------------|------------------------|
|                     | Domestic Foreign Total |
|                     | (in millions of euros) |
| 3 months or under   | 17,756 24,397 42,153   |
| Over 3 to 6 months  | 4,208 2,941 7,149      |
| Over 6 to 12 months | 5,563 2,430 7,993      |
| Over 12 months      | 23,101 1,849 24,950    |
| Total               | 50,628 31,617 82,244   |

Time deposits from Spanish and foreign financial institutions amounted to  $\notin$ 27.02 billion as of December 31, 2006, substantially all of which were in excess of \$100,000 (approximately  $\notin$ 75,775 as of December 31, 2006).

Large denomination deposits may be a less stable source of funds than demand and savings deposits because they are more sensitive to variations in interest rates. For a breakdown by currency of customer deposits as of December 31, 2006 and 2005, see Note 26 to the Consolidated Financial Statements.

# **Short-term Borrowings**

Securities sold under agreements to repurchase and promissory notes issued by us constituted the only categories of short-term borrowings that equaled or exceeded 30% of stockholders' equity at December 31, 2006 and 2005.

|  | At December 31, |              |                |                     |        |              |
|--|-----------------|--------------|----------------|---------------------|--------|--------------|
|  | 2006            |              | 2005           |                     |        | 2004         |
|  | Amount          | Average rate | Amount         | Average rate        | Amount | Average rate |
|  |                 | (in m        | illions of eur | o, except percentag | jes)   |              |
| Securities sold under agreements to repurchase |                 |              |                |                     |        |              |
| (principally Spanish Treasury bills):          |                 |              |                |                     |        |              |
| At December 31                                 | 37,098          | 4.27%        | 48,254         | 3.54%               | 38,529 | 3.36%        |
| Average during year                            | 38,721          | 3.61%        | 38,467         | 3.52%               | 43,488 | 3.44%        |
| Maximum quarter-end balance                    | 46,449          | _            | 48,254         |                     | 49,642 | _            |
| Bank promissory notes:                         |                 |              |                |                     |        |              |
| At December 31                                 | 7,596           | 3.75%        | 7,569          | 2.58%               | 6,255  | 2.20%        |
| Average during year                            | 8,212           | 3.16%        | 6,894          | 2.34%               | 5,675  | 2.08%        |
| Maximum quarter-end balance                    | 9,036           | _            | 7,569          |                     | 6,255  | _            |
| Bonds and Subordinated debt:                   |                 |              |                |                     |        |              |
| At December 31                                 | 7,756           | 4.01%        | 14,273         | 3.54%               | 7,082  | 2.81%        |
| Average during year                            | 8,076           | 3.74%        | 10,324         | 3.61%               | 7,628  | 2.39%        |
| Maximum quarter-end balance                    | 10,872          | _            | 14,273         | _                   | 9,568  | _            |
| Total short-term borrowings at December 31     | 52,450          | 4.16%        | 70,096         | 3.44%               | 51,866 | 3.14%        |



#### **Return on Equity**

The following table sets out our return on equity ratios:

|   | As of or for the year ended |      |      |
|---|-----------------------------|------|------|
|   | December 31,                |      |      |
|   | 2006                        | 2005 | 2004 |
| ROE (income attributed to the Group/average equity)           | 37.6                        | 37.0 | 33.2 |
| ROA (income before minority interests/average total assets)   | 1.26                        | 1.12 | 0.97 |
| RORWA (income before minority interests/risk weighted assets) | 2.12                        | 1.91 | 1.62 |
| Dividend pay-out ratio  | 46.9                        | 47.3 | 53.4 |
| Equity to assets ratio  | 4.42                        | 3.32 | 3.32 |

### F. Competition

The commercial banking sector in Spain has undergone significant consolidation. In the majority of the markets where we provide financial services, Santander Central Hispano is our strongest competitor.

We face strong competition in all of our principal areas of operation. The deregulation of interest rates on deposits in the past decade has led to increased competition for large demand deposits in Spain and the widespread promotion of interest-bearing demand deposit accounts and mutual funds. The capturing of customer funds in Spain had been characterized for several years by a large shift of deposits into mutual funds. However, last year we experienced a reverse shift of mutual funds into deposits. In 2005, mutual fund assets under management grew by 12.0% and in 2006 by 3.5%. The trend in deposits has been favorable and deposits in the banking sector increased by 27.2% and 24.6% in 2005 and in 2006, respectively.

Spanish savings banks and money market mutual funds provide strong competition for savings deposits, which form an important part of our deposit base, and, in the case of savings banks, for other retail banking services. Credit cooperatives, which are active principally in rural areas, where they provide savings bank and loan services and related services such as the financing of agricultural machinery and supplies, are also a source of competition.

The entry of on-line banks into the Spanish banking system has increased competition, mainly in customer funds businesses such as deposits and especially in saving and time deposits. Insurance companies and other financial services firms also compete for customer funds. Like the commercial banks, savings banks, insurance companies and other financial services firms are expanding the services offered to consumers in Spain. We face competition in mortgage loans from saving banks and, to a lesser extent, cooperatives.

The EU Directive on Investment Services took effect on December 31, 1995. The EU Directive permits all brokerage houses authorized to operate in other member states of the EU to carry out investment services in Spain. Although the EU Directive is not specifically addressed to banks, it affects the activities of banks operating in Spain.

Foreign banks also have a strong presence in Spain. As of December 31, 2006, approximately 90 foreign banks, of which 70 were branches, operated in Spain and several foreign banks have acquired small and medium-sized Spanish banks.

#### **ITEM 4A. UNRESOLVED STAFF COMMENTS**

Not Applicable.

### ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS

## Overview

With world growth at approximately 5% in terms of global GDP (according to our internal estimates), 2006 became an extension of the economic boom that started in 2003. Despite the risks (oil prices, adjustments in

asset prices such as the U.S. housing market, increased disparity of trade balances, etc), the world's economy continued expansion was supported by technical innovation and the emerging economies. This facilitated substantial growth and low inflation and generated a considerable increase in world trade. With long-term interest rates at relatively low levels and buoyant company earnings, share prices enjoyed an excellent year and recovered levels not seen since the recession in 2001.

In the U.S., with the economy slowing gradually in the second quarter, the U.S. Federal Reserve Board halted the upward cycle in interest rates at 5.25% in June. From that moment, long-term rates started a decline that led to a negative slope on the yield curve. The 10-year U.S. bond fell below the U.S. Federal Reserve Board's benchmark rate.

The EU enjoyed solid growth in 2006; as domestic demand recovered and exceeded expectations. The Spanish economy benefited from these conditions and exceeded the forecasts made by the Group at the beginning of the year. Growth in terms of GDP (according to INE) in Spain was around 3.9%, helped by a smaller gap between the positive contributions of domestic demand and the negative effect of the trade balance. As soon as the momentum in activity was confirmed, the ECB increased the pace at which it increased interest rates bringing them to 3.5% at year-end. This increase was reflected in short-term market rates (one-year Euribor moved up to 4% by year-end). However, after gaining ground in the first half, long-term rates declined in the second half of 2006 (although not as fast as the U.S. bond). This resulted in a flat yield curve at the end of the year.

In Latin America, 2006 was also favorable. Growth was around 5% in terms of GDP (according to our own internal estimates) and the economic cycles of the different countries were largely in step. Country risk premiums fell in a context of institutional stability, capital flowed into the region and inflation moderated. The Mexican economy exceeded expectations with growth of 4.6% in terms of GDP (according to our own internal estimates) in 2006. This was supported by domestic demand and foreign trade as well as inflation, which was kept under control despite a slight rebound at year-end. As a result, the local central bank held rates steady at 7% after a series of declines that ended in April.

In 2006, the U.S. dollar depreciated against the euro, dragging most Latin-American currencies with it. This had a negative effect on year-on-year comparisons on the Group's balance sheet as of December 31, 2006. However, the impact on the income statement, which is determined by the variation in average exchange rates between 2005 and 2006, is only slightly negative.

#### **Critical Accounting Policies**

The BBVA Group's Consolidated Financial Statements as of and for the years ended December 31, 2006 and December 31, 2005 were prepared by the Bank's directors in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and by applying the basis of consolidation, accounting policies and measurement bases described in Note 2 to the Consolidated Financial Statements, so that they present fairly the Group's equity and financial position at December 31, 2006 and December 31, 2005, and the results of its operations, the changes in consolidated equity and the consolidated cash flows in 2006 and 2005. These Consolidated Financial Statements were prepared on the basis of the accounting records kept by the Bank and by each of the other Group companies and include the adjustments and reclassifications required to unify the accounting policies and measurement bases used by the Group (Note 2.2 to the Consolidated Financial Statements).

In preparing the Consolidated Financial Statements estimates were occasionally made by the Group and the consolidated companies in order to quantify certain of the assets, liabilities, income, expenses and commitments reported herein. These estimates relate mainly to the following:

- The impairment losses on certain assets.
- The assumptions used in the actuarial calculation of the post-employment benefit liabilities and commitments.
- The useful life of tangible and intangible assets.
- The measurement of goodwill arising on consolidation.
- The fair value of certain unquoted assets.

Although these estimates were made on the basis of the best information available at December 31, 2006 on the events analyzed, events that take place in the future might make it necessary to change these estimates (upwards or downwards) in coming years.

The presentation format used under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 vary in certain respects from the presentation format and accounting rules required to be applied under U.S. GAAP and other rules that are applicable to U.S. banks. The tables included in Note 62 to our Consolidated Financial Statements give the effect that application of U.S. GAAP would have on income for the year and stockholders' equity.

Note 2 to the Consolidated Financial Statements contains a summary of our significant accounting policies. We consider certain of these policies to be particularly important due to their effect on the financial reporting of our financial condition and because they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Our reported financial condition and results of operations are sensitive to accounting methods, assumptions and estimates that underlie the preparation of the Consolidated Financial Statements. The nature of critical accounting policies, the judgments and other uncertainties affecting application of those policies and the sensitivity of reported results to changes in conditions and assumptions are factors to be considered when reviewing our Consolidated Financial Statements and the discussion below. We have identified the following accounting policies as critical to the understanding of our results of operations, since the application of these policies requires significant management assumptions and estimates that could result in materially different amounts to be reported if conditions or underlying circumstances were to change.

#### Fair value of financial instruments

The fair value of an asset or a liability on a given date is taken to be the amount for which it could be bought or sold on that date by two knowledgeable, independent parties in an arm's length transaction acting prudently. The most objective and common reference for the fair value of an asset or a liability is the price that would be paid for it on an organized, transparent and deep market ("quoted price" or "market price").

If there is no market price for a given asset or liability, its fair value is estimated on the basis of the price established in recent transactions involving similar instruments and, in the absence thereof, by using mathematical measurement models sufficiently tried and trusted by the international financial community. Such estimates would take into consideration the specific features of the asset or liability to be measured and, in particular, the various types of risk associated with the asset or liability. However, the limitations inherent to the measurement models developed and the possible inaccuracies of the assumptions required by these models may signify that the fair value of an asset or liability thus estimated does not coincide exactly with the price for which the asset or liability could be purchased or sold on the date of its measurement.

#### Derivatives and other futures transactions

These instruments include unmatured foreign currency purchase and sale transactions, unmatured securities purchase and sale transactions, futures transactions relating to securities, exchange rates or interest rates, forward interest rate agreements, options relating to exchange rates, securities or interest rates and various types of financial swaps.

All derivatives are recognized in the balance sheet at fair value from the date of arrangement. If the fair value of a derivative is positive, it is recorded as an asset and if it is negative, it is recorded as a liability. Unless there is evidence to the contrary, it is understood that on the date of arrangement the fair value of the derivatives is equal to the transaction price. Changes in the fair value of derivatives after the date of arrangement are recognized with a balancing entry under the heading Gains or Losses on Financial Assets and Liabilities in the consolidated income statement. Specifically, the fair value of the standard financial derivatives included in the held for trading portfolios is equal to their daily quoted price, If, under exceptional circumstances, their quoted price cannot be established on a given date, these derivatives are measured using methods similar to those used to measure over-the-counter ("**OTC**") derivatives.

The fair value of OTC derivatives is equal to the sum of the future cash flows arising from the instrument, discounted at the measurement date ("present value" or "theoretical close"); these derivatives are measured using methods recognized by the financial markets, including the net present value ("**NPV**") method and option price calculation models.

Financial derivatives that have as their underlying equity instruments, whose fair value cannot be determined in a sufficiently objective manner and are settled by delivery of those instruments, are measured at cost.

#### Goodwill in consolidation

The positive differences between the cost of business combinations and the acquired percentage of the net fair value of the assets, liabilities and contingent liabilities of the acquirees are recorded as goodwill on the asset side of the balance sheet. Goodwill represents the future economic benefits from assets that cannot be individually identified and separately recognized. Goodwill is not amortized but is submitted to impairment analysis. Any impaired goodwill is written off.

Goodwill is allocated to one or more cash-generating units expected to benefit from the synergies arising from business combinations. The cash-generating units represent the Group's business and/or geographical segments as managed internally by its directors.

The cash-generating units to which goodwill has been allocated are tested for impairment based on the carrying amount of the unit including the allocated goodwill. Such testing is performed at least annually and whenever there is an indication of impairment.

For the purpose of determining the impairment of a cash-generating unit to which goodwill has been allocated, the carrying amount of that unit, adjusted by the theoretical amount of the goodwill attributable to the minority interest, shall be compared with its recoverable amount. The resulting loss shall be apportioned by reducing, firstly, the carrying amount of the goodwill allocated to that unit and, secondly, if there are still impairment losses remaining to be recognized, the carrying amount of the rest of the assets. This shall be done by allocating the remaining loss in proportion to the carrying amount of each of the assets in the unit. It will be taken into account that no impairment of goodwill attributable to the minority interest may be recognized. In any case, impairment losses on goodwill can never be reversed.

#### Pension commitments and other commitments to employees

Pension and post-retirement benefit costs and credits are based on actuarial calculations. Inherent in these calculations are assumptions including discount rates, rate of salary increase and expected return on plan assets. Changes in pension and post-retirement costs may occur in the future as a consequence of changes in interest rates, expected return on assets or other assumptions. See Note 2.2.e and Note 29 to the Consolidated Financial Statements, which contains a summary of our significant accounting policies.

#### Allowance for loan losses

Our loan loss reserve is intended to cover losses in connection with substandard loans (including risks and other losses relating to certain performing loans and operations). As we describe in Note 2.2.b.4 to the Consolidated Financial Statements, a loan is considered to be an impaired or substandard loan—and therefore its carrying amount is adjusted to reflect the effect of its impairment—when there is objective evidence that events have occurred which, in the case of loans, give rise to a negative impact on the future cash flows that were estimated at the time the transaction was arranged.

As a general rule, the carrying amount of a specifically identified impaired loan is adjusted with a charge to the consolidated income statement for the year in which the impairment becomes known, and the recoveries of previously recognized impairment losses are recognized in the consolidated income statement for the year in which the impairment is reversed or reduced.

The amount of the impairment losses incurred on these instruments relates to the positive difference between their respective carrying amounts and the present values of their expected future cash flows. The following is to be taken into consideration when estimating the future cash flows:

- all the amounts that are expected to be obtained over the residual life of the instrument, including, where appropriate, those which may result from the guarantees provided for the instrument (after deducting the costs required for foreclosure and subsequent sale);
- the various types of risk to which each instrument is subject; and
- the circumstances in which collections will foreseeably be made.

These cash flows are subsequently discounted using the instrument's effective interest rate (if its contractual rate is fixed) or the effective contractual interest rate at the discount date (if it is variable).

The possible impairment losses on these assets are determined:

• individually, for all significant loans and for those which, although not significant, cannot be classified in homogenous groups of instruments of similar characteristics, i.e., by instrument type, debtor's industry and geographical location, type of guarantee, age of past-due amounts, etc.; or

• collectively, in all other cases.

Criteria for determining impairment losses resulting from materialization of the insolvency risk of the obligors have been established. Under these criteria, a loan is impaired due to insolvency:

- when there is evidence of a deterioration of the obligor's ability to pay, either because it is in arrears or for other reasons; and/or
- when country risk materializes; country risk is considered to be the risk associated with debtors resident in a given country due to circumstances other than normal commercial risk.

Similarly, different classifications of transactions have been established on the basis of the nature of the obligors, the conditions of the countries in which they reside, transaction status, type of associated guarantees, and time in arrears. For each of these risk groups minimum impairment losses ("**identified losses**") that must be recognized in the financial statements of consolidated entities are established by BBVA.

In addition to the recognition of identified losses, provisioning, for the losses inherent in loans not measured at fair value through profit or loss and in contingent risks classified as standard is recognized taking into account the historical experience of impairment and the other circumstances known at the time of the assessment. For these purposes, inherent losses are the losses incurred at the date of the financial statements, calculated using statistical procedures, that have not been allocated to specific transactions.

The Group has implemented a methodology which complies with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and is consistent with the Bank of Spain's requirements related to the determination of the level of provisions required to cover inherent losses. The aforementioned methodology takes as the first step the classification of portfolios considered as normal risk (debt instruments not valued at their fair value with changes in the income statement, as with contingent risks and contingent commitments). Once the portfolios have been classified in the aforementioned groups, the Bank of Spain, based on its experience and the information available to it with respect to the Spanish banking sector, has determined the method and amount of the parameters that entities should apply in the calculation of the provisions for inherent losses in debt instruments and contingent risks classified as normal risk.

The Group estimates the provisions to be made to create these allowances using models based on our own credit loss experience and management's estimates of future credit losses. The Group has developed internal risk models, based on historical information available for each country and type of risk (homogenous portfolios). For a discussion of our credit risk management system, see "Item 11. Quantitative and Qualitative Disclosures about Market Risk". These models produce a range of results that comprises the level of provisions that we arrive at using the model established by the Bank of Spain as explained above. These internal models may be applied in future periods but are subject to local regulatory review (the Bank of Spain). In order for each internal model to be considered valid by the local regulator, the calculation should be methodologically correct, and be supported by historical information which covers at least one complete economic cycle and stored in databases which are consistent with information that has been audited by both the Group's internal audit function. The Bank of Spain has allowed us to use our internal risk models with respect to a portion of the loan portfolio of our wholly-owned Mexican subsidiary, Bancomer.

The development of the internal model has led to the introduction of databases that can be used to accurately estimate the risk parameters required in the calculation of capital and expected loss, following best practices in the market and the guidelines of the New Capital Accord (Basel II).

Although there should be no substantial difference in the calculation of loan allowances between the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP, the Bank has included in the reconciliation of stockholders' equity and net income a difference between both GAAP related to the determination of allowance losses not allocated to specific loans. According to U.S. GAAP, the loan loss allowance should represent the best estimate of probable losses, and the Bank determines this amount using its internal risk models which are populated with its historical experience. Under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, the Bank has additionally applied the statistical percentages obtained from historical trends as determined by the Bank of Spain's guidance (peer data). As a result, the loan allowances not allocated to specific loans, as determined by using this method, are higher than those meeting the requirements of U.S. GAAP, being the amounts determined under both generally accepted accounting principles within the range of possible estimated losses calculated internally by the Group based on its historical loss experience.

The estimates of the portfolio's inherent risks and overall recovery vary with changes in the economy, individual industries, countries and individual borrowers' or counterparties' ability and willingness to repay their obligations. The degree to which any particular assumption affects the allowance for credit losses depends on the severity of the change and its relationship to the other assumptions.

Key judgments used in determining the allowance for loan losses include: (i) risk ratings for pools of commercial loans and leases; (ii) market and collateral values and discount rates for individually evaluated loans; (iii) product type classifications for consumer and commercial loans and leases; (iv) loss rates used for consumer and commercial loans and leases; (v) adjustments made to assess current events and conditions; (vi) considerations regarding domestic, global and individual countries economic uncertainty; and (vii) overall credit conditions.

# A. Operating Results

# Factors Affecting the Comparability of our Results of Operations and Financial Condition

We are exposed to foreign exchange rate risk in that our reporting currency is the euro, whereas certain of our subsidiaries keep their accounts in other currencies, principally Mexican pesos, Argentine pesos, Chilean pesos, Colombian pesos, Venezuelan bolivars, Peruvian nuevos soles and U.S. dollars. For example, if Latin American currencies and the U.S. dollar depreciate against the euro, when the results of operations of our Latin American subsidiaries are included in our Consolidated Financial Statements, the euro value of their results declines, even if, in local currency terms, their results of operations and financial condition have remained the same or improved relative to the prior year. Accordingly, declining exchange rates may limit the ability of our results of operations, stated in euro, to fully describe the performance in local currency terms of our Latin American subsidiaries. By contrast, the appreciation of Latin American subsidiaries, when their results of operations are included in our Consolidated Financial Statements.

The assets and liabilities of our subsidiaries which keep their accounts in currencies other than the euro have been translated to euro at the period-end exchange rates for inclusion in our Consolidated Financial Statements. Income statement items have been translated at the average exchange rates for the period. The following table sets forth the exchange rates of several Latin American currencies and the U.S. dollar against the euro, expressed in local currency per €1.00 at December 31, 2006, 2005 and 2004, respectively, according to the European Central Bank.

|                    | As of December 31, |          |          | Change    |           |
|--------------------|--------------------|----------|----------|-----------|-----------|
|                    | 2006               | 2005     | 2004     | 2006/2005 | 2005/2004 |
|                    |                    |          |          | (in perce | entages)  |
| Mexican peso       | 14.3230            | 12.6357  | 15.1823  | (13.4)    | 20.2      |
| Venezuelan bolivar | 2,824.86           | 2,531.65 | 2,610.97 | (11.6)    | 3.1       |
| Colombian peso     | 2,941.18           | 2,695.42 | 3,205.13 | (9.1)     | 18.9      |
| Chilean peso       | 703.73             | 606.80   | 759.30   | (16.0)    | 25.1      |
| Peruvian new sol   | 4.2098             | 4.0434   | 4.4745   | (4.1)     | 10.7      |
| Argentinean peso   | 4.0679             | 3.5907   | 4.0488   | (13.3)    | 12.8      |
| U.S. dollar        | 1.3170             | 1.1797   | 1.3621   | (11.6)    | 15.5      |

As shown in the table above, in 2006, the main Latin American currencies and the U.S. dollar depreciated against the euro, which had a negative impact on our results of operations for 2006 compared to 2005 and therefore affects the comparability of our historical results of operations for these two years.

For information on the extent to which foreign currency net investments are hedged, see "Item 11. Quantitative and Qualitative Disclosures about Market Risk".

# BBVA Group Results of Operations for 2006 Compared with 2005

The changes in the Group's consolidated income statements for 2006 and 2005 were as follows:

|   | Year ended De  | cember 31, | Change              |
|---|----------------|------------|---------------------|
|   | 2006           | 2005       | 2006/2005           |
|   | (in millions o | of euros)  | (in percentages)    |
| Consolidated Statement of Income  | 10 010         | 15.040     | 21.2                |
| Interest and similar income   | 19,210         | 15,848     | 21.2                |
| Interest expense and similar charges                                      | (11,216)       | (8,932)    | 25.6                |
| Income from equity instruments  | 379            | 292        | 29.7                |
| Net interest income   | 8,374          | 7,208      | 16.2                |
| Share of profit or loss of entities accounted for using the equity method | 308            | 121        | 153.2               |
| Fee and commission income   | 5,119          | 4,669      | 9.6                 |
| Fee and commission expenses   | (784)          | (729)      | 7.5                 |
| Insurance activity income   | 650            | 487        | 33.6                |
| Gains/(losses) on financial assets and liabilities (net)                  | 1,656          | 980        | 68.9                |
| Exchange differences (net)  | 378            | 287        | 31.6                |
| Gross income  | 15,701         | 13,023     | 20.6                |
| Sales and income from the provision of non-financial services             | 605            | 576        | 5.0                 |
| Cost of sales   | (474)          | (451)      | 5.2                 |
| Other operating income  | 117            | 135        | (13.0)              |
| Personnel expenses  | (3,989)        | (3,602)    | 10.7                |
| Other administrative expenses   | (2,342)        | (2,160)    | 8.4                 |
| Depreciation and amortization   | (472)          | (449)      | 5.2                 |
| Other operating expenses  | (263)          | (249)      | 5.6                 |
| Net operating income  | 8,883          | 6,823      | 30.2                |
| Impairment losses (net) of which:   | (1,504)        | (854)      | 76.0                |
| Loan loss provisions  | (1,477)        | (813)      | 81.6                |
| Provision expense (net)   | (1,338)        | (454)      | 194.6               |
| Finance income from non-financial activities                              | 58             | 2          | n.m. <sup>(1)</sup> |
| Finance expenses from non-financial activities                            | (55)           | (2)        | n.m. <sup>(1)</sup> |
| Other gains   | 1,129          | 285        | 296.3               |
| Other losses  | (142)          | (208)      | (31.9)              |
| Income before tax   | 7,031          | 5,591      | 25.7                |
| Income tax  | (2,059)        | (1,521)    | 35.4                |
| Income from continuing operations   | 4,971          | 4,070      | 22.1                |
| Income from discontinued operations (net)                                 | _              |            | _                   |
| Consolidated income for the period  | 4,971          | 4,070      | 22.1                |
| Income attributed to minority interests                                   | (235)          | (264)      | (11.0)              |
| Income attributed to the Group  | 4,736          | 3,806      | 24.4                |

(1) Not meaningful

# Net Interest Income

The following table summarizes the principal components of net interest income for 2006 compared to 2005.

|                                      | Year ended De  | Year ended December 31, |           |
|--------------------------------------|----------------|-------------------------|-----------|
|                                      | 2006           | 2005                    | 2006/2005 |
|                                      | (in millions o | (in millions of euros)  |           |
| Interest and similar income          | 19,210         | 15,848                  | 21.2      |
| Interest expense and similar charges | (11,216)       | (8,932)                 | 25.6      |
| Income from equity instruments       | 379            | 292                     | 29.7      |
| Net interest income                  | 8,374          | 7,208                   | 16.2      |

Net interest income came to  $\notin 8,374$  million, an increase of 16.2% over the  $\notin 7,208$  million obtained in 2005. This increase was due to the growth in lending and customer funds in Latin America and Spain, as well as customer spreads.

Spreads in the Spanish private sector maintained an upward trend throughout the year. This is because increases in market rates, which are largely transferred to loan yields, increased at a faster pace than the cost of deposits.

In Mexico, in 2006 average TIIE (*Tasa de Interés Interbancaria de Equilibrio* – Interbank Interest Rate) was lower than in 2005. Despite this decline in interest rates, BBVA Bancomer improved customer spreads. These improvements in spreads and the increase in business volume, especially lending, boosted net interest income 33.7% year-on-year in pesos. The South America area also recorded strong growth in net interest income supported by the higher volume of lending and deposits.

# Share of Profit or Loss of Entities Accounted for Using the Equity Method

Our share of profit from entities accounted for using the equity method was  $\notin$ 308 million in 2006, compared to  $\notin$ 121 million in 2005. The main contributor was Corporación IBV ( $\notin$ 251 million), boosted by the sale of part of its investment in Gamesa, S.A. The sale of shares in BNL in May reduced its contribution to  $\notin$ 25 million, compared to  $\notin$ 73 million in 2005.

# Net Fee and Commission Income

## Fee and Commission Income

The breakdown of fee and commission income in 2006 and 2005 is as follows:

|   | Year ended De       | cember 31, | Change           |
|---|---------------------|------------|------------------|
|   | 2006                | 2005       | 2006/2005        |
|   | (millions of euros) |            | (in percentages) |
| Commitment fees   | 56                  | 50         | 11.6             |
| Contingent liabilities                                    | 204                 | 176        | 15.6             |
| Documentary credits                                       | 33                  | 31         | 6.8              |
| Bank and other guarantees                                 | 171                 | 145        | 17.4             |
| Arising from exchange of foreign currencies and banknotes | 20                  | 18         | 12.6             |
| Collection and payment services                           | 2,274               | 2,019      | 12.7             |
| Securities services                                       | 2,017               | 1,948      | 3.5              |
| Counseling on and management of one-off transactions      | 14                  | 16         | (12.3)           |
| Financial and similar counseling services                 | 18                  | 11         | 71.2             |
| Factoring transactions                                    | 19                  | 19         | 3.4              |
| Non-banking financial products sales                      | 79                  | 40         | 96.5             |
| Other fees and commissions                                | 416                 | 372        | 11.9             |
| Fee and commission income                                 | 5,119               | 4,669      | 9.6              |

Fee and commission income for 2006 amounted to  $\notin$ 5,119 million, a 9.6% increase from  $\notin$ 4,669 million in 2005, mainly due to a 12.7% increase in collection and payment services to  $\notin$ 2,274 million in 2006 from  $\notin$ 2,019 million in 2005, primarily due to an increase in business volume.

# Fee and Commission Expenses

The breakdown of the fee and commission expenses in 2006 and 2005 is as follows:

|  | Year ended Dec | Year ended December 31, |                  |
|--|----------------|-------------------------|------------------|
|  | 2006           | 2005                    | 2006/2005        |
|  | (in millions o | f euro)                 | (in percentages) |
| Brokerage fees on lending and deposit transactions | (11)           | (13)                    | (15.5)           |
| Fees and commissions assigned to third parties     | (560)          | (519)                   | 7.9              |
| Other fees and commissions                         | (213)          | (197)                   | 7.9              |
| Fee and commission expenses                        | (784)          | (729)                   | 7.5              |

Fee and commission expenses for 2006 amounted to €784 million, a 7.5% increase from €729 million in 2005, mainly due to a 7.9% increase in fees and commissions assigned to third parties to €560 million in 2006 from €519 million in 2005, primarily due to an increase in fees paid to intermediary service providers as a result of increased business volumes.

## Net Fee and Commission Income

As a result of the foregoing, net fee and commission income for 2006 totaled €4,335 million, a 10.0% increase from €3,940 million in 2005.

### **Insurance** Activity Income

Net insurance activity income for 2006 amounted to €650 million, a 33.6% increase from €487 million in 2005, relating mainly to growth in our insurance business in Spain and Portugal, as well as in South America.

#### Gains or Losses on Financial Assets and Liabilities (Net) – Exchange Differences (Net)

Gains on financial assets (net) amounted to  $\notin 1,656$  million in 2006, a 68.9% increase from  $\notin 980$  million in 2005. Exchange differences (net) amounted to  $\notin 378$  million, an increase of 31.6% from  $\notin 287$  million in 2005. The increase was mainly due to the Wholesale Businesses area (primarily market operations and the sale of derivatives to customers) and to South America (especially Argentina). Therefore, net trading income in 2006 contributed  $\notin 2,034$  million an increase of 60.5% from  $\notin 1,267$  million in 2005. Of this figure,  $\notin 523$  million were capital gains related to the sale of the Group's interest in Repsol.

### **Gross Income**

As a result of the foregoing, gross income amounted to €15,701 million in 2006, a 20.6% increase from €13,023 million in 2005.

## Personnel Expenses

The breakdown of personnel expenses in 2006 and 2005 is as follows:

|  | Year ended December 31, |                        | Change    |
|--|-------------------------|------------------------|-----------|
|  | 2006                    | 2005                   | 2006/2005 |
|  | (in millions            | (in millions of euros) |           |
| Wages and salaries                                 | (3,012)                 | (2,744)                | 9.8       |
| Social security costs                              | (504)                   | (472)                  | 6.8       |
| Transfers to internal pension provisions (Note 29) | (74)                    | (69)                   | 7.8       |
| Contributions to external pension funds (Note 29)  | (53)                    | (56)                   | (5.7)     |
| Other personnel expenses                           | (346)                   | (262)                  | 32.0      |
| Personnel expenses                                 | (3,989)                 | (3,602)                | 10.7      |

Personnel expenses for 2006 amounted to  $\notin 3,989$  million, a 10.7% increase from  $\notin 3,602$  million in 2005, mainly due to a 9.8% increase in wages and salaries to  $\notin 3,012$  million in 2006 from  $\notin 2,744$  million in 2005 as a result of an increase in the average number of employees of the BBVA Group to 95,738 in 2006 from 90,744 in 2005. The increase in the number of employees in 2006 was due mainly to the addition of employees resulting from the acquisition of Texas Regional Bancshares in November 2006.

## **Other Administrative Expenses**

The breakdown of other administrative expenses during in 2006 and 2005 is as follows:

|                                  | Year ended December 31, |           | Change           |
|----------------------------------|-------------------------|-----------|------------------|
|                                  | 2006                    | 2005      | 2006/2005        |
|                                  | (in millions o          | of euros) | (in percentages) |
| Technology and systems           | (496)                   | (434)     | 14.1             |
| Communications                   | (218)                   | (203)     | 7.5              |
| Advertising                      | (207)                   | (212)     | (2.1)            |
| Property, fixtures and materials | (451)                   | (415)     | 8.5              |
| Taxes other than income tax      | (203)                   | (213)     | (4.9)            |
| Other expenses                   | (768)                   | (683)     | 12.4             |
| Other administrative expenses    | (2,342)                 | (2,160)   | 8.4              |

Other administrative expenses amounted to  $\notin 2,342$  million in 2006, an 8.4% increase from  $\notin 2,160$  million in 2005. This increase was mainly due to technology and systems expenses, property, fixtures and materials expenses and other expenses.

We calculate our efficiency ratio as (i) the sum of gross income, sales and income from the provision of non-financial services and other operating income, divided by (ii) the sum of cost of sales, personnel expenses, other administrative expenses and other operating expenses. Our efficiency ratio was 40.9% in 2006 compared to 43.2% in 2005. Including depreciation and amortization expense, our efficiency ratio was 44.0% in 2006 compared to 46.7% in 2005.

# Net Operating Income

Our net operating income for 2006 was €8,883 million, an increase of 30.2% from €6,823 million in 2005.

### Impairment Losses (Net)

Impairment losses (net) was  $\notin 1,504$  million in 2006, an increase of 76.0% from 2005. This increase is mainly due to an increase of 81.6% in loan loss provisions ( $\notin 1,477$  million in 2006 compared to  $\notin 813$  million in 2005) which was attributable to a sharp rise in consumer lending (that required allocating  $\notin 1,051$  million to generic provisions compared to  $\notin 646$  million in 2005).

### **Provision Expense (Net)**

Provision expense (net) was  $\notin 1,338$  million in 2006, an increase of 194.6% from  $\notin 454$  million in 2005, due to the higher charges for early retirements including a  $\notin 777$  million non-recurrent charge in the forth quarter for the early retirement program associated with the restructuring of the branch networks in Spain and those derived from the new organizational structure announced in December.

# Other Gains and Losses (Net)

The breakdown of other gains and losses during in 2006 and 2005 is as follows:

|  | Year ended Dece | Year ended December 31, |                     |  |
|--|-----------------|-------------------------|---------------------|--|
|  | 2006            | 2005                    | 2006/2005           |  |
|  | (in millions of | euros)                  | (in percentages)    |  |
| Net gains on sales of held-to-maturity investments     | 93              | 108                     | (13.9)              |  |
| Net gains on sale of long-term investments             | 934             | 40                      | n.m. <sup>(1)</sup> |  |
| Income from the provision of non-typical services      | 4               | 4                       | 9.4                 |  |
| Other income   | 97              | 133                     | (27.0)              |  |
| Other gains  | 1,129           | 285                     | 296.3%              |  |
| Net losses on fixed assets disposals                   | (20)            | (22)                    | (10.4)              |  |
| Net losses on long-term investments due to write-downs | _               | (12)                    | n.m. <sup>(1)</sup> |  |
| Other losses   | (121)           | (174)                   | (30.2)              |  |
| Other Losses   | (142)           | (208)                   | (31.9)              |  |
| Other gains (net)                                      | 987             | 77                      | n.m. <sup>(1)</sup> |  |

### (1) Not meaningful

Other gains (net) were  $\notin$ 987 million in 2006 compared to  $\notin$ 77 million in 2005. In 2006, we sold our holdings in BNL ( $\notin$ 568 million) and Andorra ( $\notin$ 183 million) in 2006, whereas in 2005 there were no significant disposals.

#### Income Tax

Income tax expense was  $\notin 2,059$  million in 2006, an increase of 35.4% from  $\notin 1,521$  million in 2005. Our effective tax rate (income tax expense as a percentage of our income before tax) was 29.3% in 2006 compared to 27.2% in 2005, principally reflecting the change in the composition of our pre-tax income. A  $\notin 457$  million provision was made in 2006 due to new corporate tax rules in Spain that will reduce the effective rate in future years but which required the Group to write off its existing tax credits in 2006.

# Income Attributed to Minority Interests

Income attributed to minority interests amounted to €235 million in 2006, a decrease of 11.0% from €264 million in 2005.

## Income Attributed to the Group

As a result of the foregoing, income attributed to the Group amounted to €4,736 million in 2006, a 24.4% increase from €3,806 million in 2005.

# **BBVA Group Results of Operations for 2005 Compared with 2004**

The changes in the Group's consolidated income statements for 2005 and 2004 were as follows:

|   | Year ended December 31,<br>2005 2004 |         | Change<br>2005/2004 |
|---|--------------------------------------|---------|---------------------|
|   | (in millions of                      |         | (in percentages)    |
| Consolidated Statement of Income  |                                      |         |                     |
| Interest and similar income   | 15,848                               | 12,352  | 28.3                |
| Interest expense and similar charges                                      | (8,932)                              | (6,447) | 38.5                |
| Income from equity instruments  | 292                                  | 255     | 14.6                |
| Net interest income   | 7,208                                | 6,160   | 17.0                |
| Share of profit or loss of entities accounted for using the equity method | 122                                  | 97      | 25.2                |
| Fee and commission income   | 4,669                                | 4,057   | 15.1                |
| Fee and commission expenses   | (729)                                | (644)   | 13.2                |
| Insurance activity income   | 487                                  | 391     | 24.7                |
| Gains/(losses) on financial assets and liabilities (net)                  | 980                                  | 762     | 28.7                |
| Exchange differences (net)  | 287                                  | 298     | (3.7)               |
| Gross income  | 13,024                               | 11,121  | 17.1                |
| Sales and income from the provision of non-financial services             | 576                                  | 468     | 23.1                |
| Cost of sales   | (451)                                | (342)   | 31.9                |
| Other operating income  | 134                                  | 22      | n.m. <sup>(1)</sup> |
| Personnel expenses  | (3,602)                              | (3,247) | 10.9                |
| Other administrative expenses   | (2,160)                              | (1,851) | 16.7                |
| Depreciation and amortization   | (449)                                | (448)   | n.m. <sup>(1)</sup> |
| Other operating expenses  | (249)                                | (132)   | 88.7                |
| Net operating income  | 6,823                                | 5,591   | 22.0                |
| Impairment losses (net) of which:   | (854)                                | (958)   | (10.8)              |
| Loan loss provisions  | (813)                                | (784)   | 3.7                 |
| Provision expense (net)   | (454)                                | (850)   | (46.6)              |
| Finance income from non-financial activities                              | 2                                    | 9       | (71.8)              |
| Finance expenses from non-financial activities                            | (2)                                  | (5)     | (61.2)              |
| Other gains   | 285                                  | 622     | (54.2)              |
| Other losses  | (208)                                | (271)   | (23.2)              |
| Income before tax   | 5,592                                | 4,138   | 35.2                |
| Income tax  | (1,521)                              | (1,029) | 47.9                |
| Income from continuing operations   | 4,071                                | 3,109   | 31.0                |
| Income from discontinued operations (net)                                 |                                      | —       | —                   |
| Consolidated income for the period  | 4,071                                | 3,109   | 31.0                |
| Income attributed to minority interests                                   | (265)                                | (186)   | 42.3                |
| Income attributed to the Group  | 3,806                                | 2,923   | 30.2                |

(1) Not meaningful

### **Net Interest Income**

The following table summarizes the principal components of net interest income for 2005 compared to 2004.

|                                      | Year ended De | Year ended December 31, |                  |
|--------------------------------------|---------------|-------------------------|------------------|
|                                      | 2005          | 2004                    | 2005/2004        |
|                                      | (in millions  | of euros)               | (in percentages) |
| Interest and similar income          | 15,848        | 12,352                  | 28.3             |
| Interest expense and similar charges | (8,932)       | (6,447)                 | 38.5             |
| Income from equity instruments       | 292           | 255                     | 14.6             |
| Net interest income                  | 7,208         | 6,160                   | 17.0             |

Net interest income for 2005 amounted to €7,208 million, a 17.0% increase from €6,160 million in 2004. This increase is principally due to an increase in the BBVA Group's overall business volume, which was driven mainly by increases in loans and advances to customers, primarily individuals in Spain and in the commercial and financial and real estate and construction sectors outside of Spain. Low interest rates in Spain during 2005 reduced the spread between the interest we paid on interest-bearing liabilities, principally deposits, and the interest we earned on our interest-earning assets, principally loans, in our core Spanish market. This low yield spread was offset by the significant increase in business volume in Spain during 2005 and an increase in both interest rates and business volume in Latin America, most significantly in Mexico, which resulted in a higher yield spread, and an increase in net interest income generated by the operations in Latin America, most significantly in Mexico.

# Share of Profit or Loss of Entities Accounted for Using the Equity Method

Our share of profit from entities accounted for using the equity method was  $\in 122$  million in 2005 compared to  $\notin 97$  million in 2004. Our share of profit from entities accounted for using the equity method in 2005 related mainly to our interests in BNL and Corporación IBV.

#### Net Fee and Commission Income

# Fee and Commission Income

The breakdown of fee and commission income in 2005 and 2004 is as follows:

|   | Year ended December 31, |           | Change           |
|---|-------------------------|-----------|------------------|
|   | 2005                    | 2004      | 2005/2004        |
|   | (in millions            | of euros) | (in percentages) |
| Commitment fees   | 50                      | 41        | 22.6             |
| Contingent liabilities                                    | 177                     | 160       | 10.8             |
| Documentary credits                                       | 31                      | 27        | 6.9              |
| Bank and other guarantees                                 | 145                     | 133       | 9.6              |
| Arising from exchange of foreign currencies and banknotes | 18                      | 17        | 7.0              |
| Collection and payment services                           | 2,019                   | 1,732     | 16.5             |
| Securities services                                       | 1,948                   | 1,739     | 12.0             |
| Counseling on and management of one-off transactions      | 16                      | 15        | 10.2             |
| Financial and similar counseling services                 | 11                      | 6         | 66.5             |
| Factoring transactions                                    | 19                      | 17        | 10.4             |
| Non-banking financial products sales                      | 40                      | 46        | (12.9)           |
| Other fees and commissions                                | 372                     | 284       | 30.9             |
| Fee and commission income                                 | 4,669                   | 4,057     | 15.1             |

Fee and commission income for 2005 amounted to €4,669 million, a 15.1% increase from €4,057 million in 2004, mainly due to:

• a 16.5% increase in collection and payment services to €2,019 million in 2005 from €1,732 million in 2004, primarily due to an increase in fees and commissions relating to retail banking services in Latin America, most significantly in Mexico; and

• a 12.0% increase in securities services to €1,948 million in 2005 from €1,739 million in 2004, primarily attributable to an increase in brokerage fees as a result of increased trading activity by our customers in 2005 due in part to favorable market conditions.

## Fee and Commission Expenses

The breakdown of the fee and commission expenses in 2005 and 2004 is as follows:

|  | Year               |                  |           |
|--|--------------------|------------------|-----------|
|  | ended December 31, |                  | Change    |
|  | 2005               | 2004             | 2005/2004 |
|  | (in millions       | (in percentages) |           |
| Brokerage fees on lending and deposit transactions | (13)               | (8)              | 52.0      |
| Fees and commissions assigned to third parties     | (519)              | (430)            | 20.8      |
| Other fees and commissions                         | (197)              | (206)            | (4.2)     |
| Fee and commission expenses                        | (729)              | (644)            | 13.2      |

Fee and commission expenses for 2005 amounted to  $\notin$ 729 million, a 13.2% increase from  $\notin$ 644 million in 2004, mainly due to a 20.8% increase in fees and commissions assigned to third parties to  $\notin$ 519 million in 2005 from  $\notin$ 430 million in 2004, primarily due to an increase in fees paid to intermediary service providers as a result of increased business volumes.

### Net Fee and Commission Income

As a result of the foregoing, net fee and commission income for 2005 totaled  $\in$ 3,940 million, a 15.4% increase from  $\in$ 3,413 million in 2004.

#### **Insurance Activity Income**

Net insurance activity income for 2005 amounted to €487 million, a 24.7% increase from €391 million in 2004, relating mainly to growth in our insurance business in Spain and Portugal, as well as in South America, Mexico and the United States.

#### Gains or Losses on Financial Assets and Liabilities (Net)

Gains on financial assets (net) amounted to €980 million in 2005, a 28.7% increase from €762 million in 2004. The 56.0% decrease in gains from available-for-sale financial assets to €429 million in 2005 from €974 million in 2004, (mainly due to a lower volume of sales of available-for-sale financial assets in 2005 compared to 2004) and the 19.2% decrease in gains from securities held for trading to €898 million in 2005 from €1,111 million in 2004, (mainly due to decreases in the fair value of securities held for trading purposes, principally fixed income public debt securities) where partially offset by the significant 62% decrease in losses on derivatives held for trading purposes to €508 million in 2005 from €1,338 million in 2004, reflecting less volatile market conditions in 2005.

### **Gross Income**

As a result of the foregoing, gross income amounted to €13,024 million in 2005, a 17.1% increase from €11,120 million in 2004.

#### **Personnel Expenses**

The breakdown of personnel expenses in 2005 and 2004 is as follows:

|  | Year ended December 31, |          | Change           |
|--|-------------------------|----------|------------------|
|  | 2005                    | 2004     | 2005/2004        |
|  | (in millions            | of euro) | (in percentages) |
| Wages and salaries                                 | (2,743)                 | (2,460)  | 11.6             |
| Social security costs                              | (472)                   | (437)    | 8.0              |
| Transfers to internal pension provisions (Note 29) | (69)                    | (59)     | 16.8             |
| Contributions to external pension funds (Note 29)  | (56)                    | (57)     | (2.8)            |
| Other personnel expenses                           | (262)                   | (234)    | 11.8             |
| Personnel expenses                                 | (3,602)                 | (3,247)  | 10.9             |

Personnel expenses for 2005 amounted to &3,602 million, a 10.9% increase from &3,247 million in 2004, mainly due to an 11.6% increase in wages and salaries to &2,743 million in 2005 from &2,460 million in 2004 as a result of an increase in the average number of employees of the BBVA Group to 90,744 in 2005 from &4,704 in 2004. The increase in the average number of employees in 2005 was due mainly to the addition of employees resulting from the acquisition of Hipotecaria Nacional, S.A. de C.V. in January 2005, the acquisition of LNB in April 2005 and the acquisition of an approximately 99% interest in Banco Granahorrar in December 2005.

## **Other Administrative Expenses**

The breakdown of other administrative expenses during in 2005 and 2004 is as follows:

|                                  | Year ended December 31, |           | Change           |
|----------------------------------|-------------------------|-----------|------------------|
|                                  | 2005                    | 2004      | 2005/2004        |
|                                  | (in millions            | of euros) | (in percentages) |
| Technology and systems           | (434)                   | (411)     | 5.5              |
| Communications                   | (203)                   | (183)     | 11.0             |
| Advertising                      | (212)                   | (144)     | 47.3             |
| Property, fixtures and materials | (415)                   | (361)     | 15.0             |
| Taxes other than income tax      | (213)                   | (153)     | 39.6             |
| Other expenses                   | (683)                   | (599)     | 14.1             |
| Other administrative expenses    | (2,160)                 | (1,851)   | 16.7             |

Other administrative expenses amounted to  $\notin 2,160$  million in 2005, a 16.7% increase from  $\notin 1,851$  million in 2004. This increase was mainly due to increases in other expenses, advertising expenses and taxes other than income tax.

We calculate our efficiency ratio as (i) the sum of gross income, sales and income from the provision of non-financial services and other operating income, divided by (ii) the sum of cost of sales, personnel expenses, other administrative expenses and other operating expenses. Our efficiency ratio was 43.2% in 2005 compared to 44.6% in 2004. Including depreciation and amortization expense, our efficiency ratio was 46.7% in 2005 compared to 48.6% in 2004.

# Net Operating Income

Our net operating income for 2005 was €6,823 million, an increase of 22.0% from €5,591 million in 2004.

## Impairment Losses (Net)

Impairment losses (net) was €854 million in 2005, a decrease of 10.8% from 2004. This decrease is mainly due to the fact that, in 2004, impairment losses reflected €145 million that corresponded to the impairment of goodwill relating to BNL in the fourth quarter of 2004.

## **Provision Expense** (Net)

Provision expense (net) was €454 million in 2005, a decrease of 46.6% from €850 million in 2004, reflecting a decrease in charges relating to early retirement plans. See Note 2.2(e) to the Consolidated Financial Statements.

# Other Gains and Losses (Net)

The breakdown of other gains and losses during in 2005 and 2004 is as follows:

|  | Year                   |       |                  |  |
|--|------------------------|-------|------------------|--|
|  | ended December 31,     |       | Change           |  |
|  | 2005                   | 2004  | 2005/2004        |  |
|  | (in millions of euros) |       | (in percentages) |  |
| Net gains on sales of held-to-maturity investments     | 108                    | 103   | 4.8              |  |
| Net gains on sale of long-term investments             | 40                     | 317   | (87.4)           |  |
| Income from the provision of non-typical services      | 4                      | 5     | (18.6)           |  |
| Other income   | 133                    | 197   | (32.5)           |  |
| Other gains  | 285                    | 622   | (54.2)           |  |
| Net losses on fixed assets disposals                   | (22)                   | (22)  | 0.1              |  |
| Net losses on long-term investments due to write-downs | (12)                   | (9)   | 28.7             |  |
| Other losses   | (174)                  | (240) | (27.4)           |  |
| Other Losses   | (208)                  | (271) | (23.2)           |  |
| Other gains (net)                                      | 77                     | 351   | (78.2)           |  |

Other gains (net) were €77 million in 2005 compared to €351 million in 2004. In 2005, we sold small stakes in various companies compared to more significant sales in 2004 of interests in companies, including Banco Atlántico, Direct Seguros, Grubarges Inversión Hotelera, S.L. and Vidrala, S.A.

# Income Tax

Income tax expense was  $\notin 1,521$  million in 2005, an increase of 47.9% from  $\notin 1,029$  million in 2004. Our effective tax rate (income tax expense as a percentage of our income before tax) was 27.2% in 2005 compared to 24.9% in 2004, principally reflecting the change in the composition of our pre-tax income.

# Income Attributed to Minority Interests

Income attributed to minority interests amounted to  $\pounds$ 265 million in 2005, an increase of 42.3% from  $\pounds$ 186 million in 2004, mainly due to the increased profit of most of our majority owned subsidiaries and the impact of the appreciation of Latin American currencies when translating the profit of certain of these subsidiaries into euro.

# Income Attributed to the Group

As a result of the foregoing, income attributed to the Group amounted to €3,806 million in 2005, a 30.2% increase from €2,923 million in 2004.

# Results of Operations by Business Areas for 2006 Compared with 2005

As described under "Item 4. Information on the Company—Business Overview", our business areas during 2006 were the following:

- Retail Banking in Spain and Portugal;
- Wholesale Businesses;
- Mexico and United States;
- South America; and
- Corporate Activities.

See "Presentation of Financial Information" for information on the year-on-year comparability of the financial information by business area.

## Retail Banking in Spain and Portugal

|   | Year ended De<br>2006 | <u>cember 31,</u><br>2005 | Change<br>2006/2005 |
|---|-----------------------|---------------------------|---------------------|
|   | (in millions o        | (in millions of euros)    |                     |
| Net interest income   | 2,865                 | 2,623                     | 9.2                 |
| Share of profit of entities accounted for using the equity method | 1                     | 1                         | (15.7)              |
| Net fee and commission income                                     | 1,589                 | 1,456                     | 9.1                 |
| Insurance activity income   | 376                   | 309                       | 21.4                |
| Basic income <sup>(1)</sup>                                       | 4,830                 | 4,390                     | 10.0                |
| Gains on financial assets and liabilities (net)                   | 72                    | 55                        | 31.8                |
| Gross income  | 4,902                 | 4,444                     | 10.3                |
| Sales and income from the provision of non-financial services     | 32                    | 26                        | 25.5                |
| Personnel expenses and other administrative expenses              | (2,193)               | (2,092)                   | 4.9                 |
| Depreciation and amortization                                     | (102)                 | (103)                     | (0.7)               |
| Other operating income and expenses (net)                         | 14                    | 43                        | (68.4)              |
| Net operating income  | 2,653                 | 2,319                     | 14.4                |
| Impairment losses (net)   | (356)                 | (328)                     | 8.3                 |
| Net loan loss provisions  | (357)                 | (330)                     | 8.0                 |
| Other writedowns  | 1                     | 2                         | (43.5)              |
| Provision expense (net)   | (3)                   | (2)                       | 14.7                |
| Other gains and losses (net)                                      | 16                    | 18                        | (11.2)              |
| Income before tax   | 2,311                 | 2,007                     | 15.1                |
| Income tax  | (808)                 | (686)                     | 17.9                |
| Income from continuing operations                                 | 1,503                 | 1,321                     | 13.7                |
| Income attributed to minority interests                           | (4)                   | (4)                       | 4.3                 |

Income attributed to the Group

<sup>(1)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method and net fees and commissions. Basic income is not a line item in our Consolidated Financial Statements.

#### Net Interest Income

Net interest income of this business area for 2006 amounted to  $\pounds$ 2,865 million, a 9.2% increase from  $\pounds$ 2,623 million in 2005, principally due to an increase in business volume and an improvement in customer spreads. The customer spread between the interest we paid on interest-bearing liabilities, principally deposits, and the interest we earned on our interest-earning assets, principally loans, in Spain during 2006 increased (which had grown successively narrower since 2003).

# Basic Income

Basic income of this business area for 2006 amounted to  $\notin$ 4,830 million, an increase of 10.0% from  $\notin$ 4,390 million in 2005, principally attributable to the increases in net interest income and net fee and commission income and, to a lesser extent, an increase in insurance activity income. Insurance activity income increased 21.4% to  $\notin$ 376 million in 2006 from  $\notin$ 309 million in 2005.

#### Gross Income

As a result of the foregoing generally, though principally attributable to increases in net interest income, gross income of this business area for 2006 amounted to  $\notin$ 4,902 million, an increase of 10.3% from  $\notin$ 4,444 million in 2005.

# Net Operating Income

Personnel and other administrative expenses for 2006 amounted to  $\notin 2,193$  million, an increase of 4.9% compared to  $\notin 2,092$  million in 2005, despite an increase of 80 new branches.

Net operating income of this business area for 2006 amounted to  $\notin 2,653$  million, an increase of 14.4% compared to  $\notin 2,319$  million in 2005, reflecting the Group's focus on expenses, which remained relatively stable year-on-year.

As a result of the foregoing, the efficiency ratio of this business area decreased to 43.4% in 2006 from 45.1% in 2005 as expenses rose at a slower pace than revenues. Including depreciation and amortization expense of this business area, the efficiency ratio of this business area was 45.4% in 2006 compared to 47.4% in 2005.



### Impairment Losses (Net)

Impairment losses (net) of this business area for 2006 was €356 million, a 8.3% increase from €328 million in 2005, mainly due to a 16.3% increase in net loan loss provisions to €357 million in 2006 from €330 million in 2005. The increase in loan loss provisions was principally due to an increase in the size of our loan portfolio. The Retail Banking in Spain and Portugal business area's non-performing loan ratio was 0.67% as of December 31, 2006 compared to 0.65% as of December 31, 2005.

## Income Attributed to the Group

As a result of the foregoing, income attributed to the Group from this business area for 2006 was  $\in$ 1,498 million, an increase of 13.8% from  $\in$ 1,317 million in 2005.

# Wholesale Businesses

|   | Year ended Dec<br>2006 | Year ended December 31,<br>2006 2005 |                               |
|---|------------------------|--------------------------------------|-------------------------------|
|   | (in millions o         |                                      | 2006/2005<br>(in percentages) |
| Net interest income   | 1,032                  | 1,017                                | 1.4                           |
| Share of profit of entities accounted for using the equity method | 283                    | 51                                   | 454.0                         |
| Net fee and commission income                                     | 491                    | 425                                  | 15.7                          |
| Insurance activity income   |                        |                                      | —                             |
| Basic income <sup>(1)</sup>                                       | 1,806                  | 1,494                                | 20.9                          |
| Gains on financial assets and liabilities (net)                   | 642                    | 448                                  | 43.4                          |
| Gross income  | 2,448                  | 1,941                                | 26.1                          |
| Sales and income from the provision of non-financial services     | 104                    | 95                                   | 9.9                           |
| Personnel expenses and other administrative expenses              | (644)                  | (582)                                | 10.7                          |
| Depreciation and amortization                                     | (12)                   | (12)                                 | (2.4)                         |
| Other operating income and expenses (net)                         | 16                     | 29                                   | (45.2)                        |
| Net operating income  | 1,912                  | 1,471                                | 30.0                          |
| Impairment losses   | (322)                  | (269)                                | 19.8                          |
| Net loan loss provisions  | (322)                  | (269)                                | 19.8                          |
| Other writedowns  | —                      |                                      | —                             |
| Provision expense (net)   | (11)                   | 5                                    | n.m. <sup>(2)</sup>           |
| Other gains and losses (net)                                      | 159                    | 31                                   | n.m. <sup>(2)</sup>           |
| Income before tax   | 1,738                  | 1,238                                | 40.4                          |
| Income tax  | (449)                  | (361)                                | 24.4                          |
| Income from continuing operations                                 | 1,288                  | 876                                  | 47.0                          |
| Income attributed to minority interests                           | (6)                    | (4)                                  | 54.2                          |
| Income attributed to the Group                                    | 1,282                  | 873                                  | 47.0                          |

<sup>(1)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method and net fees and commissions. Basic income is not a line item in our Consolidated Financial Statements.
 <sup>(2)</sup> Not meaningful.

Not meaningful.

#### Net Interest Income

Net interest income of this business area for 2006 amounted to €1,032 million, a 1.4% increase from €1,017 million in 2005.

# Basic Income

Basic income of this business area for 2006 increased 20.9% to 1,806 million from  $\notin$ 1,494 million in 2005, principally due to the increase in share of profit of entities accounted for using the equity as a result of the sale of our interest in certain entities, including Gamesa, S.A., accounted for by the equity method in 2005. The share of profit of entities accounted for using the equity method increased 454% to  $\notin$ 283 million in 2006 from  $\notin$ 51 million in 2005.

### Gross Income

As a result of the foregoing and adding the increase in gains on financial assets and liabilities (net) (43.4%), gross income of this business area for 2006 amounted to  $\notin$ 2,448 million, an increase of 26.1% compared to  $\notin$ 1,941 million in 2005.

#### Net Operating Income

Personnel and other administrative expenses of this business area for 2006 amounted to  $\notin$ 644 million, an increase of 10.7% compared to  $\notin$ 582 million in 2005, mainly due to an increase in the average number of employees in 2006.

Net operating income of this business area for 2006 was €1,912 million, a 30% increase from €1,471 million in 2005, because operating expenses including depreciation increased at a considerably lower pace than ordinary revenues.

As a result of the foregoing, the efficiency ratio of this business area was 24.8% in 2006 compared to 28.0% in 2005. Including depreciation and amortization expense of this business area, the efficiency ratio of this business area was 25.2% in 2006 compared to 28.6% in 2005.

## Impairment Losses (Net)

Impairment losses (net) of this business area for 2006 were €322 million, a 19.8% increase from €269 million in 2005, mainly due to higher generic provisions related to increase lending. The Wholesale Businesses area's non-performing loan ratio fell from 0.29% at the end of 2005 to 0.22% as of December 31, 2006.

### Income Attributed to the Group

In addition to the foregoing, divestment in holdings also helped to generate income attributed to the Group . As a result of the foregoing, income attributed to the Group was  $\notin$ 1,282 million, a 47% increase from  $\notin$ 873 million in 2005.

# Mexico and the United States

As discussed above under "Factors Affecting the Comparability of our Results of Operations and Financial Condition", in 2006, the depreciation of the currencies countries (including Mexico, the U.S. and countries in South America) in which we operate against the euro negatively affected the results of operations of our foreign subsidiaries in euro terms. By contrast, in 2005, the appreciation of the currencies of the countries in which we operate against the euro positively affected, to a limited extent, the results of operations of our foreign subsidiaries in euro terms.

In addition, the results of operations of this business area were affected by the acquisition of Texas Regional Bancshares in November 2006 as well as the acquisition of LNB in April 2005 (in that 2006 was the first full year its operations were consolidated with the Group), each of which are consolidated in our Consolidated Financial Statements as from their respective date of acquisition.

|   | Year ended December 31, |          | Cha                 | nge                      |
|---|-------------------------|----------|---------------------|--------------------------|
|   | 2006                    | 2005     | 2006/2005           | 2006/2005 <sup>(1)</sup> |
|   | (in millions o          | f euros) | (in perce           | entages)                 |
| Net interest income   | 3,535                   | 2,678    | 32.0                | 33.3                     |
| Share of profit of entities accounted for using the equity method | (2)                     | 0        | n.m. <sup>(2)</sup> | n.m. <sup>(2)</sup>      |
| Net fee and commission income                                     | 1,390                   | 1,212    | 14.7                | 15.8                     |
| Insurance activity income   | 305                     | 229      | 33.3                | 34.6                     |
| Basic income <sup>(3)</sup>                                       | 5,227                   | 4,119    | 26.9                | 28.2                     |
| Gains on financial assets and liabilities (net)                   | 196                     | 168      | 16.9                | 18.0                     |
| Gross income  | 5,423                   | 4,287    | 26.5                | 27.8                     |
| Sales and income from the provision of non-financial services     | (4)                     | (3)      | 61.0                | 62.6                     |
| Personnel expenses and other administrative expenses              | (1,946)                 | (1,737)  | 12.0                | 13.1                     |
| Depreciation and amortization                                     | (126)                   | (138)    | (8.9)               | (8.0)                    |
| Other operating income and expenses (net)                         | (117)                   | (106)    | 10.8                | 11.9                     |
| Net operating income  | 3,231                   | 2,303    | 40.3                | 41.7                     |
| Impairment losses   | (685)                   | (315)    | 117.6               | 119.7                    |
| Net loan loss provisions  | (672)                   | (289)    | 132.9               | 135.2                    |
| Other writedowns  | (13)                    | (26)     | (50.1)              | (49.6)                   |
| Provision expense (net)   | (73)                    | (51)     | 43.5                | 44.9                     |
| Other gains and losses (net)                                      | 43                      | (8)      | n.m. <sup>(2)</sup> | n.m. <sup>(2)</sup>      |
| Income before tax   | 2,515                   | 1,929    | 30.4                | 31.7                     |
| Income tax  | (739)                   | (556)    | 32.8                | 34.1                     |

| Income from continuing operations       | 1,777 | 1,373 | 29.4   | 30.7   |
|---|-------|-------|--------|--------|
| Income attributed to minority interests | (2)   | (4)   | (43.3) | (42.8) |
| Income attributed to the Group          | 1,775 | 1,370 | 29.6   | 30.8   |

#### Net Interest Income

Net interest income of this business area for 2006 amounted to  $\notin$ 3,535 million, a 32.0% increase from  $\notin$ 2,678 million in 2005, due to principally to an increase in this business area's overall business volume, which was driven mainly by increases in loans and advances to customers.

#### Basic Income

Basic income of this business area for 2006 amounted to €5,227 million, an increase of 26.9% from €4,119 million in 2005, principally attributable to the increases in net interest income and, to a lesser extent, an increase in insurance activity income.

#### Gross Income

As a result of the foregoing, gross income of this business area for 2006 amounted to €5,423 million, an increase of 27.8% from €4,287 million in 2005.

# Net Operating Income

Personnel and other administrative expenses of this business area for 2006 amounted to  $\notin$ 1,946 million, an increase of 12.0% compared to  $\notin$ 1,737 million in 2005, mainly due to the consolidation of Texas Regional Bancshares in November 2006 as well as a full year consolidation of LNB.

Net operating income of this business area for 2006 was  $\notin 3,231$  million, a 40.3% increase from  $\notin 2,303$  million in 2005, because operating expenses including depreciation increased at a considerably lower pace than ordinary revenues.

As a result of the foregoing, the efficiency ratio of this business area was 35.9% in 2006 compared to 40.5% in 2005. Including depreciation and amortization expense of this business area, the efficiency ratio of this business area was 38.2% in 2006 compared to 43.8% in 2005.

#### Impairment Losses (Net)

Impairment losses (net) of this business area for 2006 were €685 million, a 117.6% increase from €315 million in 2005, mainly due to higher generic provisions, influenced by those has been provisioning for its consumer and mortgage loan portfolios on the basis of expected losses. The business area's non-performing loan ratio has fallen from 2.24% at the end of 2005, to 2.19% as of December 31, 2006.

## Income Attributed to the Group

As a result of the foregoing, income attributed to the Group from this business area for 2006 was  $\notin$ 1,775 million, an increase of 29.6% from  $\notin$ 1,370 million in 2005.

<sup>&</sup>lt;sup>(1)</sup> At constant exchange rates from 2005.

<sup>&</sup>lt;sup>(2)</sup> Not meaningful.

<sup>&</sup>lt;sup>(3)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method, net fee and commission income and insurance activity income. Basic income is not a line item in our Consolidated Financial Statements.

# South America

For a discussion of the appreciation/depreciation of South American currencies relative to the euro which affects the comparability of our results of operations and financial condition in this business area, see above under "Factors Affecting the Comparability of our Results of Operations and Financial Condition" and "Mexico and the United States".

In addition, the results of operations of this business area were affected by the acquisition of Forum in Chile in May 2006 and an approximately 99% interest in Banco Granahorrar in December 2005 in Colombia (in that 2006 was the first full year its operations were consolidated with the Group), each of which are consolidated in our Consolidated Financial Statements as from their respective date of acquisition.

|   | Year ended Dec | Year ended December 31, |                     | inge                     |
|---|----------------|-------------------------|---------------------|--------------------------|
|   | 2006           | 2005                    | 2006/2005           | 2006/2005 <sup>(1)</sup> |
|   | (in millions o | ,                       | (in perce           |                          |
| Net interest income   | 1,310          | 1,039                   | 26.1                | 28.4                     |
| Share of profit of entities accounted for using the equity method | 3              | (1)                     | n.m. <sup>(2)</sup> | n.m. <sup>(2)</sup>      |
| Net fee and commission income                                     | 815            | 695                     | 17.3                | 18.1                     |
| Insurance activity income   | (6)            | 5                       | n.m. <sup>(2)</sup> | n.m. <sup>(2)</sup>      |
| Basic income <sup>(3)</sup>                                       | 2,122          | 1,738                   | 22.1                | 24.1                     |
| Gains on financial assets and liabilities (net)                   | 282            | 157                     | 80.3                | 85.5                     |
| Gross income  | 2,405          | 1,895                   | 26.9                | 29.1                     |
| Sales and income from the provision of non-financial services     | 0              | 9                       | (99.0)              | 99.0                     |
| Personnel expenses and other administrative expenses              | (1,103)        | (933)                   | 18.3                | 20.4                     |
| Depreciation and amortization                                     | (93)           | (69)                    | 34.9                | (36.2)                   |
| Other operating income and expenses (net)                         | (46)           | (40)                    | 14.2                | 17.3                     |
| Net operating income  | 1,163          | 861                     | 35.0                | 37.4                     |
| Impairment losses   | (149)          | (80)                    | 87.6                | 85.4                     |
| Net loan loss provisions  | (151)          | (71)                    | 114.1               | 111.5                    |
| Other writedowns  | 2              | (9)                     | n.m. <sup>(2)</sup> | n.m. <sup>(2)</sup>      |
| Provision expense (net)   | (59)           | (78)                    | (24.7)              | (22.1)                   |
| Other gains and losses (net)                                      | 0              | 14                      | (97.8)              | (97.8)                   |
| Income before tax   | 955            | 718                     | 33.1                | 35.5                     |
| Income tax  | (229)          | (166)                   | 38.4                | 41.6                     |
| Income from continuing operations                                 | 726            | 552                     | 31.5                | 33.7                     |
| Income attributed to minority interests                           | (217)          | (173)                   | 25.1                | 26.5                     |
| Income attributed to the Group                                    | 509            | 379                     | 34.4                | 37.0                     |

<sup>(1)</sup> At constant exchange rates from 2005.

<sup>(2)</sup> Not meaningful.

<sup>(3)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method, net fee and commission income and insurance activity income. Basic income is not a line item in our Consolidated Financial Statements.

## Net Interest Income

Net interest income of this business area for 2006 amounted to  $\notin$ 1,310 million, a 26.1% increase from  $\notin$ 1,039 million in 2005, principally due to the higher business volumes.

# Basic Income

Basic income of this business area for 2006 amounted to €2,122 million, an increase of 22.1% from €1,738 million in 2005, principally attributable to the increase in net interest income and net fee and commission income.

#### Gross Income

As a result of the foregoing, gross income of this business area for 2006 amounted to  $\notin 2,405$  million, an increase of 26.9% from  $\notin 1,895$  million in 2005. The stability in the financial markets had a positive impact on gains on financial assets and liabilities.

#### Net Operating Income

Personnel and other administrative expenses of this business area for 2006 amounted to  $\notin$ 1,103 million, an increase of 18.3% compared to  $\notin$ 933 million in 2005, mainly due to the consolidation of Forum and Banco Granahorrar in 2006.

Net operating income of this business area for 2006 amounted to  $\notin$ 1,163 million, an increase of 35.0% compared to  $\notin$ 861 million in 2005, due to a increase in operating expenses (21%) during the year owing to the sharp increase in business at all units and an increase in the pensions sales force. The relatively high inflation in two main countries (Argentina and Venezuela) and the addition of Banco Granahorrar and Forum also contributed to the rise in costs.

Despite this, expenses grew less than revenues and efficiency ratio of this business area improved to 45.9% in 2006 (49% in 2005). Including depreciation and amortization expense of this business area, the efficiency ratio of this business area was 49.7% in 2006 compared to 52.6% in 2005.

#### Income Attributed to the Group

Impairment losses (net) of this business area for 2006 was  $\in$ 149 million, a 87.6% increase from  $\in$ 80 million in 2005, mainly due to the of generic provisions caused by the sharp rise in business volumes. The business area's non-performing loan ratio was 2.67% as of December 31, 2006 compared to 3.67% as of December 31, 2005.

As a result of the foregoing, income attributed to the Group from this business area for 2006 was €509 million, an increase of 34.4% from €379 million in 2005.

## **Corporate** Activities

|   | Year ended Dece         | Change          |                               |
|---|-------------------------|-----------------|-------------------------------|
|   | 2006<br>(in millions of | 2005<br>(euros) | 2006/2005<br>(in percentages) |
| Net interest income   | (368)                   | (150)           | 145.5                         |
| Share of profit of entities accounted for using the equity method | 23                      | 71              | (67.2)                        |
| Net fee and commission income                                     | 50                      | 152             | (67.0)                        |
| Insurance activity loss   | (24)                    | (56)            | (57.0)                        |
| Basic income/loss <sup>(2)</sup>                                  | (319)                   | 16              | <b>n.m.</b> <sup>(2)</sup>    |
| Gains on financial assets and liabilities (net)                   | 841                     | 441             | 90.9                          |
| Gross income  | 522                     | 457             | 14.3                          |
| Sales and income from the provision of non-financial services     | (1)                     | (1)             | 36.4                          |
| Personnel expenses and other administrative expenses              | (444)                   | (419)           | 5.9                           |
| Depreciation and amortization                                     | (139)                   | (127)           | 10.1                          |
| Other operating income and expenses (net)                         | (12)                    | (41)            | (69.4)                        |
| Net operating income  | (75)                    | (131)           | (42.5)                        |
| Impairment losses   | 9                       | 138             | (93.3)                        |
| Net loan loss provisions  | 26                      | 146             | (82.2)                        |
| Other writedowns  | (17)                    | (8)             | 114.2                         |
| Provision expense (net)   | (1,193)                 | (328)           | 263.2                         |
| Other gains and losses (net)                                      | 771                     | 22              | n.m. <sup>(2)</sup>           |
| Loss before tax   | (488)                   | (300)           | 62.8                          |
| Income tax  | 166                     | 247             | (33.0)                        |
| Loss from ordinary activities                                     | (323)                   | (53)            | n.m. <sup>(2)</sup>           |
| Income or loss attributed to minority interests                   | (6)                     | (79)            | (92.1)                        |
| Loss attributed to the Group                                      | (329)                   | (132)           | 149.0                         |

# <sup>(1)</sup> Not meaningful.

<sup>(2)</sup> Basic income/(loss) for this business area consists of net interest income/(expense), share of profit/(loss) of entities accounted for using the equity method, net fee and commission income and insurance activity income/(loss). Basic income/(loss) is not a line item in our Consolidated Financial Statements.

# Net Interest Income/(Expense)

Net interest expense of this business area for 2006 amounted to €368 million, a 145.5% increase from €150 million in 2005, due to principally to the negative impact of higher interest rates and the disposal of BNL in May.

### Share of Profit of Entities Accounted for Using the Equity Method

Share of profit of entities accounted for using the equity method of this business area for 2006 amounted to  $\notin$ 23 million compared to  $\notin$ 71 million in 2005, a decrease of 67.2%, which related principally to our share of the profit in 2005 in BNL, which was sold in 2006.

## Basic Income/(Loss)

Basic loss of this business area for 2005 amounted to  $\notin$  319 million compared to basic income of  $\notin$ 16 million in 2005. This was principally attributable to decreases in net fee and commission income and the increase in net interest expense.

## Gains on Financial Assets and Liabilities (Net)

Gains on financial assets and liabilities (net) of this business area for 2006 amounted to &841 million, an increase of 90.9% from &441 million in 2005. Gains on financial assets and liabilities in 2006 includes &523 million in capital gains from the disposal of our holding in Repsol.

#### Gross Income

As a result of the foregoing, gross income of this business area for 2006 amounted to €522 million, an increase of 14.3% from €457 million in 2005.

# Net Operating Income/Loss

Net operating loss of this business area for 2006 was €75 million, a 42.5% decrease from €131 million in 2005.

# Provision Expense (net)

Provision expense (net) amounted to  $\notin$ 1,193 million in 2006, a 263.2% increase from  $\notin$ 328 million in 2005, due to the higher charges for early retirements, which includes a special charge of  $\notin$ 777 million for a plan to transform the branch network in Spain and those derived from the changes in the reorganization announced in December 2006.

# Other Gains and Losses (Net)

Other gains and losses (net) amounted  $\notin$ 771 million in 2006, a significant increase from  $\notin$ 22 million in 2005. These included earnings from the sale of holdings in BNL. ( $\notin$ 568 million) and Andorra ( $\notin$ 183 million) in 2006, whereas in 2005 there were no significant disposals.

# Income/(Loss) Attributed to the Group

As a result of the foregoing, the area's loss attributed to the Group was  $\in$  329 million in 2006 compared to a loss of  $-\in$  132 million in 2005.



# Results of Operations by Business Areas for 2005 Compared with 2004

**Retail Banking in Spain and Portugal** 

|   |                        | Year ended December 31, |                               |
|---|------------------------|-------------------------|-------------------------------|
|   | 2005<br>(in millions ) | 2004<br>of euros)       | 2005/2004<br>(in percentages) |
| Net interest income   | 2,623                  | 2,509                   | 4.5                           |
| Share of profit of entities accounted for using the equity method | 1                      | 1                       | (10.8)                        |
| Net fee and commission income                                     | 1,456                  | 1,341                   | 8.6                           |
| Insurance activity income   | 309                    | 257                     | 20.4                          |
| Basic income <sup>(1)</sup>                                       | 4,390                  | 4,108                   | 6.9                           |
| Gains on financial assets and liabilities (net)                   | 55                     | 33                      | 66.0                          |
| Gross income  | 4,444                  | 4,141                   | 7.3                           |
| Sales and income from the provision of non-financial services     | 26                     | 27                      | (4.5)                         |
| Personnel expenses and other administrative expenses              | (2,092)                | (2,003)                 | 4.4                           |
| Depreciation and amortization                                     | (103)                  | (106)                   | (3.1)                         |
| Other operating income and expenses (net)                         | 43                     | 30                      | 44.2                          |
| Net operating income  | 2,319                  | 2,089                   | 11.0                          |
| Impairment losses (net)   | (328)                  | (274)                   | 19.8                          |
| Net loan loss provisions  | (330)                  | (274)                   | 20.5                          |
| Other writedowns  | 2                      | _                       | n.m. <sup>(2)</sup>           |
| Provision expense (net)   | (2)                    | (5)                     | (54.4)                        |
| Other gains and losses (net)                                      | 18                     | 8                       | 129.4                         |
| Income before tax   | 2,007                  | 1,818                   | 10.4                          |
| Income tax  | (686)                  | (619)                   | 10.7                          |
| Income from continuing operations                                 | 1,321                  | 1,199                   | 10.2                          |
| Income attributed to minority interests                           | (4)                    | (4)                     | 4.9                           |
| Income attributed to the Group                                    | 1,317                  | 1,195                   | 10.2                          |

<sup>(1)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method and net fees and commissions. Basic income is not a line item in our Consolidated Financial Statements.

<sup>(2)</sup> Not meaningful.

## Net Interest Income

Net interest income of this business area for 2005 amounted to €2,623 million, a 4.5% increase from €2,509 million in 2004, principally due to an increase in banking business related to private individuals, SMEs and small businesses.

### Basic Income

Basic income of this business area for 2005 amounted to €4,390 million, an increase of 6.9% from €4,108 million in 2004, reflecting a higher business activity responsible for growth in net fee income. Insurance activity income increased 20.4% to €309 million in 2005 from €257 million in 2004.

# Gross Income

As a result of the foregoing generally, gross income of this business area for 2005 amounted to  $\notin$ 4,444 million, an increase of 7.3% from  $\notin$ 4,141 million in 2004.

## Net Operating Income

Personnel and other administrative expenses for 2005 amounted to  $\notin 2,092$  million, an increase of 4.4% compared to  $\notin 2,003$  million in 2004, despite an increase of 80 new branches in our branch network in Spain and Portugal, reflecting continued savings achieved through our efficiency plans.

Net operating income of this business area for 2005 amounted to  $\notin 2,319$  million, an increase of 11.0% compared to  $\notin 2,089$  million in 2004.

### Impairment Losses (Net)

Impairment losses (net) of this business area for 2005 was  $\notin$  328 million, a 19.8% increase from  $\notin$  274 million in 2004, mainly due to a 20.5% increase in net loan loss provisions to  $\notin$  330 million in 2005 from  $\notin$  274 million in 2004. The increase in loan loss provisions was principally due to generic provisioning.

#### Income Attributed to the Group

As a result of the foregoing, income attributed to the Group from this business area for 2005 was  $\in$ 1,317 million, an increase of 10.2% from  $\in$ 1,195 million in 2004.

# Wholesale Businesses

|   | Year ended Dec          | Year ended December 31, |                         |
|---|-------------------------|-------------------------|-------------------------|
|   | 2005                    | 2004                    | 2005/2004               |
| Net interest income   | (in millions o<br>1,017 | f euros)<br>947         | (in percentages)<br>7.4 |
| Share of profit of entities accounted for using the equity method | 51                      | 104                     | (50.9)                  |
| Net fee and commission income                                     | 425                     | 380                     | 11.8                    |
| Insurance activity income   |                         |                         |                         |
| Basic income <sup>(1)</sup>                                       | 1,494                   | 1,431                   | 4.4                     |
| Gains on financial assets and liabilities (net)                   | 448                     | 225                     | 98.9                    |
| Gross income  | 1,941                   | 1,656                   | 17.2                    |
| Sales and income from the provision of non-financial services     | 95                      | 81                      | 17.1                    |
| Personnel expenses and other administrative expenses              | (582)                   | (544)                   | 6.9                     |
| Depreciation and amortization                                     | (12)                    | (12)                    | 2.3                     |
| Other operating income and expenses (net)                         | 29                      | 4                       | n.m. <sup>(2)</sup>     |
| Net operating income  | 1,471                   | 1,185                   | 24.1                    |
| Impairment losses   | (269)                   | (366)                   | (26.4)                  |
| Net loan loss provisions  | (269)                   | (366)                   | (26.4)                  |
| Other writedowns  |                         |                         | —                       |
| Provision expense (net)   | 5                       | 6                       | (13.7)                  |
| Other gains and losses (net)                                      | 31                      | 59                      | (47.5)                  |
| Income before tax   | 1,238                   | 884                     | 40.0                    |
| Income tax  | (361)                   | (222)                   | 62.8                    |
| Income from continuing operations                                 | 876                     | 662                     | 32.4                    |
| Income attributed to minority interests                           | (4)                     | (4)                     | (7.7)                   |
| Income attributed to the Group                                    | 873                     | 658                     | 32.6                    |

<sup>(1)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method and net fees and commissions. Basic income is not a line item in our Consolidated Financial Statements.

<sup>(2)</sup> Not meaningful.

#### Net Interest Income

Net interest income of this business area for 2005 amounted to  $\notin$ 1,017 million, a 7.4% increase from  $\notin$ 947 million in 2004, principally due to an increase in this business area's overall business volume.

#### Basic Income

Basic income of this business area for 2005 increased 4.4% to  $\notin$ 1,494 million from  $\notin$ 1,431 million in 2004, principally due to the increase in net fee and commission from Markets and Wholesale Banking, offset in part by the decrease in share of profit of entities accounted for using the equity method.

#### Gross Income

Gross income of this business area for 2005 amounted to  $\notin 1,941$  million, an increase of 17.2% compared to  $\notin 1,656$  million in 2004, principally due to the increase in gains on financial assets and liabilities, which grew 98.4% from  $\notin 225$  million in 2004 to  $\notin 448$  million in 2005, mainly due to Market activities.

### Net Operating Income

Personnel and other administrative expenses of this business area for 2005 amounted to  $\notin$ 582 million, an increase of 6.9% compared to  $\notin$ 544 million in 2004, mainly due to an increase in the average number of employees in 2005.

Net operating income of this business area for 2005 was  $\notin$ 1,471 million, a 24.1% increase from  $\notin$ 1,185 million in 2004, mainly due to revenues on non-financial services, which contributed  $\notin$ 95 million to the area, most of them from real-estate transactions.

### Impairment Losses (Net)

Impairment losses (net) of this business area for 2005 were €269 million, a 26.4% decrease from €366 million in 2004, mainly due to a reduction in loan-loss provisions due to fewer non-performing loans.

#### Other Gains and Losses (Net)

Other gains and losses was €31 million, a 47.5% decrease from €59 million. Other gains and losses of this business area for 2004 reflected gains on the sale of our holdings in Grubarges Inversión Hotelera, S.L. (€26.3 million) and Vidrala (€19.3 million).

## Income Attributed to the Group

As a result of the foregoing, income attributed to the Group from this business area for 2005 was €873 million, an increase of 32.6% from €658 million in 2004.

#### Mexico and the United States

As discussed above under "Factors Affecting the Comparability of our Results of Operations and Financial Condition", in 2005, the appreciation of the currencies countries (including Mexico, the U.S. and countries in South America) in which we operate against the euro positively affected, to a limited extent, the results of operations of our foreign subsidiaries in euro terms. By contrast, in 2004, the depreciation of the currencies of the countries in which we operate against the euro negatively affected the results of operations of our foreign subsidiaries in euro terms.

In addition, the results of operations of this business area were affected by the acquisition of Hipotecaria Nacional, S.A. de C.V. in January 2005 and the acquisition of LNB in April 2005, each of which are consolidated in our Consolidated Financial Statements as from their respective date of acquisition.

|   | Year ended De  | Year ended December 31, |                     |
|---|----------------|-------------------------|---------------------|
|   | 2005           | 2004                    | 2005/2004           |
|   | (in millions o |                         | (in percentages)    |
| Net interest income   | 2,678          | 1,899                   | 41.0                |
| Share of profit of entities accounted for using the equity method | —              | (2)                     | (98.8)              |
| Net fee and commission income                                     | 1,212          | 993                     | 22.0                |
| Insurance activity income   | 229            | 191                     | 19.7                |
| Basic income <sup>(2)</sup>                                       | 4,119          | 3,081                   | 33.7                |
| Gains on financial assets and liabilities (net)                   | 168            | 141                     | 18.9                |
| Gross income  | 4,287          | 3,222                   | 33.0                |
| Sales and income from the provision of non-financial services     | (3)            | (1)                     | 159.5               |
| Personnel expenses and other administrative expenses              | (1,737)        | (1,350)                 | 28.7                |
| Depreciation and amortization                                     | (138)          | (124)                   | 11.5                |
| Other operating income and expenses (net)                         | (106)          | (98)                    | 7.7                 |
| Net operating income  | 2,303          | 1,649                   | 39.7                |
| Impairment losses   | (315)          | (234)                   | 34.6                |
| Net loan loss provisions  | (289)          | (234)                   | 23.3                |
| Other writedowns  | (26)           | _                       | n.m. <sup>(1)</sup> |
| Provision expense (net)   | (51)           | (79)                    | (35.9)              |
| Other gains and losses (net)                                      | (8)            | (19)                    | (57.9)              |
| Income before tax   | 1,929          | 1,317                   | 46.5                |
| Income tax  | (556)          | (387)                   | 43.7                |
| Income from continuing operations                                 | 1,373          | 930                     | 47.7                |
| Income attributed to minority interests                           | (4)            | (40)                    | (91.1)              |
| Income attributed to the Group                                    | 1,370          | <u> </u>                | 53.9                |

# <sup>(1)</sup> Not meaningful.

<sup>(2)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method, net fee and commission income and insurance activity income. Basic income is not a line item in our Consolidated Financial Statements.

# Net Interest Income

Net interest income of this business area for 2005 amounted to  $\notin$ 2,678 million, a 41.0% increase from  $\notin$ 1,899 million in 2004, due to principally to an increase in this business area's overall business volume, especially business related to individuals, including consumer finance and credit card products.

## Basic Income

Basic income of this business area for 2005 amounted to  $\notin$ 4,119 million, an increase of 33.7% from  $\notin$ 3,081 million in 2004, principally attributable to the increases in net interest income and, to a lesser extent, an increase in net fee and commission income. Net fee income grew mainly due to the increase in mutual funds, securities and credit cards.

### Gross Income

As a result of the foregoing, gross income of this business area for 2005 amounted to €4,287 million, an increase of 33.0% from €3,222 million in 2004.

# Net Operating Income

Personnel and other administrative expenses of this business area for 2005 amounted to  $\notin 1,737$  million, an increase of 28.7% compared to  $\notin 1,350$  million in 2004, mainly due to a increased marketing activity.

Net operating income of this business area for 2005 was €2,303 million, a 39.7% increase from €1,649 million in 2004.

## Impairment Losses (Net)

Impairment losses (net) of this business area for 2005 were €315 million, a 34.6% increase from €234 million in 2005, mainly due to a 23.3% increase in net loan loss provisions to €289 million in 2005 from €234 million in 2004. The increase in loan loss provisions was principally due to an increase in the size of our loan portfolio.

# Income Attributed to the Group

As a result of the foregoing, income attributed to the Group from this business area for 2005 was €1,370 million, an increase of 53.9% from €890 million in 2004.

## South America

For a discussion of the appreciation/depreciation of South American currencies relative to the euro which affects the comparability of our results of operations and financial condition in this business area, see above under "—Factors Affecting the Comparability of our Results of Operations and Financial Condition" and "—Mexico and the United States".

|   | Year ended De           | <u>Change</u><br>2005/2004 |                            |
|---|-------------------------|----------------------------|----------------------------|
|   | 2005<br>(in millions of | 2004<br>of euros)          | (in percentages)           |
| Net interest income   | 1,039                   | 908                        | 14.4                       |
| Share of profit of entities accounted for using the equity method | (1)                     |                            | <b>n.m.</b> <sup>(1)</sup> |
| Net fee and commission income                                     | 695                     | 596                        | 16.6                       |
| Insurance activity income   | 5                       | (20)                       | n.m. <sup>(1)</sup>        |
| Basic income <sup>(2)</sup>                                       | 1,738                   | 1,484                      | 17.1                       |
| Gains on financial assets and liabilities (net)                   | 157                     | 95                         | 64.8                       |
| Gross income  | 1,895                   | 1,579                      | 20.0                       |
| Sales and income from the provision of non-financial services     | 9                       | 5                          | 71.8                       |
| Personnel expenses and other administrative expenses              | (933)                   | (815)                      | 14.5                       |
| Depreciation and amortization                                     | (69)                    | (85)                       | (19.1)                     |
| Other operating income and expenses (net)                         | (40)                    | (33)                       | 22.4                       |
| Net operating income  | 861                     | 651                        | 32.3                       |
| Impairment losses   | (80)                    | (73)                       | 9.1                        |

| Net loan loss provisions                | (71)  | (73)  | (3.2)               |
|---|-------|-------|---------------------|
| Other writedowns                        | (9)   | _     | n.m. <sup>(1)</sup> |
| Provision expense (net)                 | (78)  | (101) | (22.7)              |
| Other gains and losses (net)            | 14    | 21    | (32.8)              |
| Income before tax                       | 718   | 498   | 44.1                |
| Income tax                              | (166) | (139) | 19.1                |
| Income from continuing operations       | 552   | 359   | 53.8                |
| Income attributed to minority interests | (173) | (130) | 33.3                |
| Income attributed to the Group          | 379   | 229   | 65.5                |

# <sup>(1)</sup> Not meaningful.

<sup>(2)</sup> Basic income for this business area consists of net interest income, share of profit of entities accounted for using the equity method, net fee and commission income and insurance activity income. Basic income is not a line item in our Consolidated Financial Statements.

## Net Interest Income

Net interest income of this business area for 2005 amounted to  $\notin$ 1,039 million, a 14.4% increase from  $\notin$ 908 million in 2005, principally due to an increase in this business area's overall business volume, with growth in all lines of business, though particularly the retail business.

## Basic Income

Basic income of this business area for 2005 amounted to  $\notin 1,738$  million, an increase of 17.1% from  $\notin 1,484$  million in 2004, principally attributable to the increase in net fee and income due to greater activity, including a recovery in mutual and pension funds and favorable trends in traditional banking services, and, to a lesser extent, an increase in insurance activity due to higher marketing activity.

## Gross Income

Gains on financial assets and liabilities increased 64.8% to €157 million in 2005 from €95 million in 2004, due to the favorable conditions in the capital markets in the second half of 2005.

As a result of the foregoing, gross income of this business area for 2006 amounted to €2,405 million, an increase of 26.9% from €1,895 million in 2005.

## Net Operating Income

Personnel and other administrative expenses of this business area for 2005 amounted to  $\notin$ 933 million, an increase of 14.5% compared to  $\notin$ 815 million in 2004 mainly due to the major marketing effort undertaken in 2005.

Net operating income of this business area for 2005 amounted to €861 million, an increase of 32.3% compared to €651 million in 2005.

## Impairment Losses (Net)

Impairment losses (net) of this business area for 2005 was €80 million, a 9.1% increase from €73 million in 2004, mainly due to the increase in our loan portfolio.

#### Income Attributed to the Group

As a result of the foregoing, income attributed to the Group from this business area for 2005 was €379 million, an increase of 65.5% from €229 million in 2005.

#### **Corporate Activities**

|   | Year ended December 31,           2005         2004 |       | Change<br>2005/2004        |
|---|---|-------|----------------------------|
| Not interest in some  | (in millions o                                      |       | (in percentages)           |
| Net interest income   | (150)   | (103) | 45.5                       |
| Share of profit of entities accounted for using the equity method | 71  | (8)   | n.m. <sup>(1)</sup>        |
| Net fee and commission income                                     | 152   | 103   | 47.3                       |
| Insurance activity loss   | (56)  | (38)  | 48.6                       |
| Basic income/loss <sup>(2)</sup>                                  | 16  | (46)  | 136.1                      |
| Gains on financial assets and liabilities (net)                   | 441   | 567   | (22.3)                     |
| Gross income  | 457   | 521   | (12.5)                     |
| Sales and income from the provision of non-financial services     | (1)   | 15    | (105.6)                    |
| Personnel expenses and other administrative expenses              | (419)   | (385) | 8.9                        |
| Depreciation and amortization                                     | (127)   | (121) | 4.7                        |
| Other operating income and expenses (net)                         | (41)  | (13)  | <b>n.m.</b> <sup>(1)</sup> |
| Net operating income  | (131)   | 17    | <b>n.m.</b> <sup>(1)</sup> |
| Impairment losses   | 138   | (10)  | <b>n.m.</b> <sup>(1)</sup> |
| Net loan loss provisions  | 146   | 164   | (11.2)                     |
| Other writedowns  | (8)   | (174) | (95.5)                     |
| Provision expense (net)   | (328)   | (671) | (51.1)                     |
| Other gains and losses (net)                                      | 22  | 286   | (92.4)                     |
| Loss before tax   | (300)   | (378) | (20.5)                     |
| Income tax  | 247   | 338   | (26.9)                     |
| Loss from continuing operations                                   | (53)  | (40)  | 35.1                       |
| Income or loss attributed to minority interests                   | (79)  | (8)   | <b>n.m.</b> <sup>(2)</sup> |
| Loss attributed to the Group                                      | (132)   | (48)  | 181.0                      |

<sup>(1)</sup> Not meaningful.

<sup>(2)</sup> Basic income/(loss) for this business area consists of net interest income/(expense), share of profit/(loss) of entities accounted for using the equity method, net fee and commission income and insurance activity income/(loss). Basic income/(loss) is not a line item in our Consolidated Financial Statements.

## Net Interest Income/(Expense)

Net interest expense of this business area for 2005 amounted to  $\notin$ 150 million, a 45.5% increase from  $\notin$ 103 million in 2005, due principally to the increased costs relating to derivative transactions we entered into to hedge exchange rate risk in Latin America.

# Share of Profit/(Loss) of Entities Accounted for Using the Equity Method

Share of profit of entities accounted for using the equity method of this business area for 2005 amounted to  $\notin$ 71 million compared to a loss for 2004 of  $\notin$ 8 million. Share of profit in entities accounted for using the equity method of this business area for 2005 related principally to our share of BNL, which had losses in 2004.

#### Basic Income/(Loss)

Basic income of this business area for 2005 amounted to  $\notin$ 16 million compared to basic loss of  $\notin$ 46 million in 2004. This was principally attributable to increases in net fee and commission income and share of profit of entities accounted for using the equity method, which more than offset increased net interest expense of insurance activity income.

#### Gross Income

Gains on financial assets and liabilities (net) decreased 22.3% to €441 million in 2005 from €567 million in 2004, mainly due to the sale of Acerinox in 2004. Gross income of this business area for 2005 amounted to €457 million, a decrease of 12.5% from €521 million in 2005.

#### Net Operating Income/Loss

As a result of the foregoing, net operating loss of this business area for 2005 was  $\in$ 131 million, from a net operating income of  $\in$ 17 million in 2004.

# Impairment losses (net)

Recoveries of impairment losses in this business area for 2005 was €138 million compared to impairment losses (net) of €10 million in 2004, mainly reflected the amortization of €193 million of goodwill relating to BNL.

#### Provision expense (net)

Provision expense in this business area for 2005 was €328 million, a decrease of 51.1% compared to €671 million in 2004, reflecting the reduced early retirements in 2005.

#### Other Gains and Losses (Net)

Other gains and losses (net) amounted to  $\notin$ 22 million in 2005, a significant decrease from  $\notin$ 286 million in 2004, due to the fact that the capital gains on Banco Atlantico and Direct Seguros were entered in 2004, whereas in 2005 there were no significant disposals.

#### Income/(Loss) Attributed to the Group

As a result of the foregoing, the area's loss attributed to the Group in 2005 totalled €132 million compared with a loss of €48 million in 2004.

# Material Differences between U.S. GAAP and the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004

As of December 31, 2006, 2005 and 2004, our Consolidated Financial Statements have been prepared in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, which differ in certain respects from U.S. GAAP. The tables included in Note 62 to our Consolidated Financial Statements give the effect that application of U.S. GAAP would have on income for the year and stockholders' equity as reported under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

The transition of the Group's Consolidated Financial Statements to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 has been carried out by applying IFRS 1: First-Time Adoption of International Financial Reporting Standards ("**IFRS 1**"); as January 1, 2004 was the beginning of the earliest period presented for comparative purposes under the new accounting standards. This date is considered as the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

As a general rule, the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 in force at December 31, 2006 must be applied retrospectively to prepare an opening balance sheet at the date of transition and all following periods. IFRS 1 provides for certain exemptions from full retrospective application of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 in the opening balance sheet. The main exemptions are disclosed in Appendix VI to our Consolidated Financial Statements.

# **Reconciliation to U.S. GAAP**

As of December 31, 2006, 2005 and 2004, stockholders' equity under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 were €21,550 million, €16,330 million and €13,068 million, respectively.

As of December 31, 2006, 2005 and 2004, stockholders' equity under U.S. GAAP would have been €30,461 million, €25,375 million and €23,465 million, respectively.

The increase in stockholders' equity under U.S. GAAP as of December 31, 2006, December 31, 2005 and December 31, 2004 as compared with stockholders' equity under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 at each of those dates is principally due to the goodwill that arose from the business combinations with Argentaria (2000) and Bancomer (2004). See Note 62 to our Consolidated Financial Statements.

As of December 31, 2006, 2005 and 2004, to income attributed to the Group under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 were €4,735 million, €3,806 million and €2,923 million, respectively.

As of December 31, 2006, 2005 and 2004, net income under U.S. GAAP would have been €4,972 million, €2,018 million and €3,095 million, respectively.

The differences in net income in 2006 under U.S. GAAP as compared with income attributed to the Group for the year in 2006 under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 are principally due to the following reconciliation items: "loans adjustments" and "accounting of goodwill." The decrease in net income in 2005 between both GAAP is principally due to in the first adoption of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 we have taken certain charges to stockholders' equity as of January 1, 2004, while under U.S. GAAP we have taken these charges to stockholders' equity as of January 1, 2005. See Note 62 to our Consolidated Financial Statements.

See Note 62 to our Consolidated Financial Statements for a quantitative reconciliation of net income and stockholders' equity to U.S. GAAP.

## B. Liquidity and Capital Resources

Our principal source of funds is our customer deposit base, which consists primarily of demand, savings and time deposits. In addition to relying on our customer deposits, we also access the interbank market (overnight and time deposits) and domestic and international capital markets for our additional liquidity requirements. To access the capital markets, we have in place a series of domestic and international programs for the issuance of commercial paper and medium- and long-term debt. We also generally maintain a diversified portfolio of liquid assets and securitized assets. Another source of liquidity is our generation of cash flow. Finally, we supplement our funding requirements, to a very limited extent, with borrowings from the Bank of Spain, mostly short-term and at market interest rates, which is a common practice in Spain.

The following table shows the balances at December 31, 2006, 2005 and 2004 of our principal sources of funds:

|                             | 2006    | 2005          | 2004    |
|-----------------------------|---------|---------------|---------|
|                             | (in n   | nillions of e | iros)   |
| Customer deposits           | 192,374 | 182,635       | 149,892 |
| Due to credit entities      | 57,804  | 66,315        | 64,349  |
| Debt securities in issue    | 91,271  | 76,565        | 57,809  |
| Other financial liabilities | 6,995   | 6,075         | 5,807   |
| Total                       | 348,445 | 331,590       | 277,857 |

### **Customer** deposits

Our total customer funds (customer deposits, excluding assets sold under repurchase agreements) amounted to €173 billion as of December 31, 2006, an increase of 7.65% from €161 billion as of December 31, 2005. Including assets sold under repurchase agreements, customer funds amounted to €192 billion as of December 31, 2006, an increase of 5.33% from €182 billion as of December 31, 2005. Customer funds increased principally due to an increase in time deposits and savings accounts in Spain.

### Interbank and Capital Markets

We have increased debt issuances in the domestic and international capital markets in order to finance our activities and as of December 31, 2006, we had  $\notin$ 76,861 million of senior debt outstanding, comprising  $\notin$ 69,305 million in bonds and debentures and  $\notin$ 7,556 million in promissory notes and other securities, compared to  $\notin$ 60,887 million,  $\notin$ 53,469 million and  $\notin$ 7,418 million outstanding as of December 31, 2005 and  $\notin$ 44,203 million,  $\notin$ 37,830 million and  $\notin$ 6,372 million outstanding as of December 31, 2005 and  $\notin$ 44,203 million,  $\notin$ 37,830 million and  $\notin$ 6,372 million in subordinated debt and  $\notin$ 4,025 million in preferred stock issued or guaranteed by Banco Bilbao Vizcaya Argentaria S.A. was outstanding as of December 31, 2006, compared to  $\notin$ 9,179 million and  $\notin$ 4,128 million outstanding as of December 31, 2005 and  $\notin$ 3,809 million outstanding as of December 31, 2004, respectively. See Note 26.5 to the Consolidated Financial Statements.

The average maturity of our outstanding debt as of December 31, 2006 was the following:

| Senior debt       | 4 years |
|-------------------|---------|
| Subordinated debt | 8 years |

The cost and availability of debt financings are influenced by credit ratings. A reduction in these ratings could increase the cost of, and reduce our access to, debt financing. As of December 31, 2006, our credit ratings were as follows:

| Moody's           | Short Term<br>Aa2 | Long Term<br>P-1 | <u>Financial Strength</u><br>B+ |
|-------------------|-------------------|------------------|---------------------------------|
| Fitch—IBCA        | AA-               | F-1+             | A/B                             |
| Standard & Poor's | AA-               | A-1+             | —                               |

#### Generation of Cash Flow

We operate in Spain and over 30 other countries, mainly in Europe and Latin America. Other than in Argentina and Venezuela, we are not aware of any legal or economic restrictions on the ability of our subsidiaries to transfer funds to our parent company in the form of cash dividends, loans or advances, capital repatriation or otherwise. There is no assurance that in the future such restrictions will not be adopted or that, if adopted, they will not negatively affect our liquidity. The geographic diversification of our businesses, however, limits the effect of any restrictions that could be adopted in any given country.

We believe that our working capital is sufficient for our present requirements and to pursue our planned business strategies.

## Capital

Under the Bank of Spain's capital adequacy regulations, as of December 31, 2006, 2005 and 2004, we were required to have a ratio of consolidated stockholders' equity to risk-weighted assets and off-balance sheet items (net of certain amounts) of not less than 8%.

As of December 31, 2004, this ratio was 10.67% and our stockholders' equity exceeded the minimum level required by 33%. As of December 31, 2005, this ratio was 9.26% and our stockholders' equity exceeded the minimum level required by 16%. As of December 31, 2006, this ratio was 11.23% and our stockholders' equity exceeded the minimum level required by 40.4%. However, based purely on the framework of the Basel Accord and using such additional assumptions as we consider appropriate, we have estimated that as of December 31, 2004, 2005 and 2006 our consolidated Tier I risk-based capital ratio was 8.1%, 7.5% and 7.8%, respectively, and our consolidated total risk-based capital ratio (consisting of both Tier I capital and Tier II capital) was 12.5%, 12.0% and 12.0%, respectively. The Basel Accord recommends that these ratios be at least 4% and 8%, respectively, and under Basel II, the recommended ratios are a minimum of 4% and 8%, respectively.

For qualitative and quantitative information on the principal risks we face, including market, credit, and liquidity risks as well as information on funding and treasury policies and exchange rate risk, see "Item 11. Quantitative and Qualitative Disclosures About Market Risk".

#### C. Research and Development, Patents and Licenses, etc.

In 2006, the BBVA Group continued to foster the use of new technologies as a key component of its global development strategy. It explored new business and growth opportunities, focusing on three major areas: emerging technologies; asset capture/exploitation; and the customer as the focal point of its banking business.

We did not incur any significant research and development expenses in 2004, 2005 and 2006.

#### **D.** Trend Information

The European financial services sector is likely to remain competitive with increasing numbers of providers of financial services and alternative distribution channels. Further consolidation in the sector (through mergers, acquisitions or alliances) is likely as the other major banks look to increase their market share or combine with complementary businesses. It is foreseeable that regulatory changes will take place in the future that will diminish barriers to such consolidation transactions. However, some of hurdles that should be dealt with are the result of local preferences, as, potentially, consumer protection. If there are clear local consumer preferences, leading to specific local consumer protection rules, the same products cannot be sold across all the jurisdictions in which the Group operates, which reduces potential synergies. Certain challenges, such as the Value Added Tax regime for banks, do not however, relate to the interest or preferences of consumers.

The following are the most important trends, uncertainties and events that are reasonably likely to have a material adverse effect on us or that would cause the financial information disclosed herein not to be indicative of our future operating results or financial condition:

- uncertainties relating to economic growth expectations and interest rate cycles, especially in the United States, where the high current account deficit of the U.S. economy may translate into an upward adjustment of risk premium and higher global interest rates. In this scenario, the Spanish economy could perform similarly to how it performed during the recession at the beginning of the 1990s;
- the possibility of experiencing a severe slowdown in the U.S. real estate market, which could have pervasive effects in the North American economy and consequently in the global markets;
- a downturn in capital markets or a downturn in investor confidence, linked to factors such as geopolitical risk, particularly
  given the environment in the Middle East. Continued or new crises in the region could cause an increase in oil prices,
  generating inflationary pressures that will have a negative effect on interest rates and economic growth;
- the effect that an economic slowdown may have over Latin American markets and fluctuations in local interest and exchange rates;
- a downturn in the Spanish economy or an abrupt adjustment in housing prices, which could affect the credit quality of our portfolio; and
- although it is foreseeable that entry barriers to domestic markets in Europe will be lowered, our plans for expansion into other European markets could be affected by entry barriers in such countries.

### E. Off-Balance Sheet Arrangements

In addition to loans, we had outstanding the following contingent liabilities and commitments at the dates indicated:

|  | At December 31, |               | 1,     |
|--|-----------------|---------------|--------|
|  | 2006            | 2005          | 2004   |
|  | (in m           | illions of eu | ros)   |
| Contingent liabilities:                      |                 |               |        |
| Rediscounts, endorsements and acceptances    | 44              | 42            | 39     |
| Guarantees and other sureties                | 37,002          | 25,790        | 17,574 |
| Other contingent liabilities                 | 5,235           | 4,030         | 3,945  |
| Total contingent liabilities                 | 42,281          | 29,862        | 21,558 |
| Commitments:                                 |                 |               |        |
| Balances drawable by third parties:          |                 |               |        |
| Credit entities                              | 4,356           | 2,816         | 2,665  |
| Public authorities                           | 3,122           | 3,128         | 1,638  |
| Other domestic customers                     | 43,730          | 36,063        | 29,617 |
| Foreign customers                            | 47,018          | 42,994        | 26,797 |
| Total balances drawable by third parties     | 98,226          | 85,001        | 60,717 |
| Other commitments                            | 4,995           | 4,497         | 6,045  |
| Total commitments                            | 103,221         | 89,498        | 66,762 |
| Total contingent liabilities and commitments | 145,502         | 119,360       | 88,320 |

In addition to the contingent liabilities and commitments described above, the following table provides information regarding off-balance-sheet funds managed by us as of December 31, 2006, 2005 and 2004:

|                      | As o    | As of December 31, |         |  |
|----------------------|---------|--------------------|---------|--|
|                      | 2006    | 2005               | 2004    |  |
|                      | (in n   | nillions of eu     | iros)   |  |
| Mutual funds         | 58,452  | 59,003             | 51,040  |  |
| Pension funds        | 57,147  | 53,959             | 41,491  |  |
| Other managed assets | 26,465  | 30,926             | 31,968  |  |
| Total                | 142,064 | 143,888            | 124,499 |  |

Our off-balance sheet funds decreased in 2006 principally due to customer preferences for fixed-term deposits.

See Note 44 to the Consolidated Financial Statements for additional information with respect to our off-balance sheet arrangements.

# F. Tabular Disclosure of Contractual Obligations

Our consolidated contractual obligations as of December 31, 2006 were as follows:

|                             | Less Than<br>One Year | One to Five<br>Years | Over<br>Five Years | Total  |
|-----------------------------|-----------------------|----------------------|--------------------|--------|
|                             |                       | (in millions         |                    |        |
| Senior debt                 | 15,244                | 39,994               | 21,622             | 76,861 |
| Subordinated debt           | 1,191                 | 3,435                | 8,785              | 13,410 |
| Capital lease obligations   | 83                    | 2,200                | 5,315              | 7,598  |
| Operating lease obligations | 134                   | 531                  | 502                | 1,167  |
| Purchase obligations        | 23                    | 1                    | 0                  | 23     |
| Total (*)                   | 16,675                | 46,161               | 36,224             | 99,059 |

(\*) Interest to be paid is not included. The majority of the senior and subordinated debt were issuances at variable rates. The financial cost of such issuances for 2006, 2005 and 2004 is detailed in Note 45.2 to the Consolidated Financial Statements.

# ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

The BBVA Board of Directors is very conscious of the importance of a good corporate governance system to run the structure and operation of its corporate bodies in the best interests of the company and its shareholders.

Thus, the bank's Board of Directors is subject to regulations that reflect and develop the principles and elements that have shaped BBVA's system of corporate governance. These comprise standards for the internal regime and operation of the board and its committees, as well as the rights and obligations of directors in pursuit of their duties, which are contained in the directors charter. Shareholders and investors may find these on the company website (www.bbva.com).

The Annual General Meeting has its own set of regulations on issues such as how it operates and what rights shareholders enjoy regarding AGMs. These establish the possibility of exercising or delegating votes over remote communication media.

The board of directors has also approved a report on Corporate Governance for the year ended December 31, 2006, according to the guidelines laid down in prevailing disclosure regulations for listed companies. It can be found on the BBVA website.

This site was created as an instrument to facilitate information and communication with shareholders. It provides special direct access to all information considered relevant to BBVA's corporate governance system, laid out in a clear, readable manner.

### A. Directors and Senior Management

BBVA is managed by a Board of Directors, which, in accordance with BBVA's current bylaws (*Estatutos*), must consist of no less than 9 and no more than 16 members. In accordance with the resolutions approved by the General Shareholders' Meeting on March 16, 2007, we currently have 14 directors.

Directors are appointed to the Board of Directors by our shareholders. All members of the Board of Directors are elected to serve five-year terms. Directors must resign at the age of 70. The Chairman of the Board must resign his or her chairmanship upon reaching the age of 65, but may continue to serve as a director thereafter, until reaching the age of 70. The President and Chief Operating Officer and other executive directors must resign from their management positions upon reaching the age of 62, at which point they must also submit their resignation as directors to the Board of Directors. The Board of Directors may nonetheless determine that such executive directors may continue to serve on the Board of Directors.

One of the characteristic elements of BBVA's Corporate Governance System is to have a majority of independent directors on its governing bodies, especially on the Board of Directors and Executive Committee. We consider directors to be independent when they do not hold any other position with BBVA or any of our subsidiaries and they:

- do not own, directly or indirectly, over 3% of our shares and have not been appointed by a shareholder holding over 3% of our shares;
- are not an entity designated to serve on our Board of Directors, or a representative of any such entity, which holds one or more directorships (an institutional director);
- have not served as an executive officer, an executive director or as an employee of BBVA's external auditor, in each case within the last three years;
- do not have a significant relationship with BBVA, directly or as a partner, shareholder, manager or employee of an entity that has such a relationship, where the relationship could be considered to affect such director's independence;
- do not have a family relationship with any director failing to meet the criteria described above; and
- do not possess any other quality or characteristic that, in the judgment of the Board of Directors, might compromise such director's independence.

An institutional director is an external director designated by virtue of her or his relationship with a person or entity that is a significant shareholder of BBVA. For this purpose we consider a significant shareholder to be a person or entity that owns, directly or indirectly, at least 5% of the share capital or voting rights of BBVA. If a lower percentage of shares or voting rights allows such person or entity to exercise significant influence over BBVA, such person or their designee shall also be considered an institutional director.

# **Regulations of the Board of Directors**

The following discussion provides a brief description of several significant matters covered in the Regulations of the Board of Directors.

#### Appointment and Re-election of Directors

The Regulations of the Board of Directors provide that the qualifications of the persons proposed for appointment as directors shall be assessed by the Appointments and Compensation Committee of the Board of Directors with due reference to the candidates' personal and professional attributes, as well as the needs of BBVA's governing bodies.

When proposals for re-electing directors are made, the Board of Directors will evaluate the performance of directors proposed for a further term, their dedication, and such other considerations that may affect the advisability of re-electing such directors.

# Term of Directorships

Directors shall retire from their directorships at the age of 70 except our Chairman and Chief Executive Officer who shall retire from his executive position at the age of 65, but may continue to serve on the Board of Directors until reaching age 70. Resignation should occur in the first session of the Board of Directors to be held after the General Shareholders' Meeting that approves the accounts for the year in which a director reaches age 65 or 70 as the case may be.

Executive directors, other than our Chairman and Chief Executive Officer, are required to resign from their management positions at the age of 62, following the same timing rules as established in the paragraph above. Following such resignation, the executive director shall place his or her directorship at the disposal of the Board of Directors, which may agree that they should continue to serve as a member of the Board of Directors, notwithstanding their resignation from their executive position.

Directors may serve an unlimited number of terms.

# Performance of Directors' Duties

The members of the Board of Directors shall carry out the duties inherent in their directorship and membership on any Board Committee in accordance with applicable law, BBVA's bylaws, the Regulations of the Board of Directors and resolutions adopted by BBVA's Board of Directors.

Each director will be required to attend the meetings of the Board of Directors and Committees of which he or she is a member, except in cases duly justified, and participate in the deliberations, discussions and debates thereof with regard to the matters which arise at such meetings.

The directors shall have sufficient information to be able to form opinions on issues raised by the Board of Directors and its Committees, and the information shall be furnished as far in advance as required. Additionally, directors may propose to the Board of Directors that external experts be consulted to assist the Board to consider matters of special complexity or importance.

Directors shall keep confidential the deliberations of the Board of Directors and the Committees of which he or she is a member, and all information to which they may have access in the discharge of their duties, which they shall use exclusively in pursuit of their duties and with due diligence. Directors' obligation of confidentiality shall remain in force after they have ceased to serve on the Board of Directors.

#### Ethics and Code of Conduct

Directors shall behave ethically in their activities and in good faith, consistent with applicable statutory, requirements and the principles comprising BBVA's values.

The Regulations of the Board of Directors regulate conflicts of interest that may arise between, the interests of the directors and/or their family members, and the interests of BBVA and set forth the circumstances where a director's activities may be incompatible with their duties as a member of the Board of Directors.

Directors shall abstain from attending and taking part in matters which may give rise to a conflict of interest.

Directors shall not be present during the deliberations of the Board of Directors or Committees of which he or she is a member when such deliberations relate to matters in which they may have a direct or indirect interest. Directors are also prohibited from carrying out personal, professional or commercial transactions with BBVA or its subsidiaries, other than normal banking transactions, unless such transactions are entered into in connection with transparent and open bidding procedures and at market prices.

Directors shall also abstain from having a direct or indirect stake in businesses or companies in which BBVA or its subsidiaries has an interest, unless (i) the stake predates their joining the Board of Directors, or BBVA or its subsidiaries acquires its or their interest, as the case may be, after they join the Board of Directors, or (ii) the companies are listed on a domestic or international stock exchange, or (iii) the director's stake is authorized by the Board of Directors.

Directors may not use their position with BBVA to obtain, directly or indirectly, a material advantage, nor take advantage of any business opportunity of which they become aware as a result of their membership on the Board of Directors.

## Incompatibilities

In pursuit of their duties, directors shall be subject to rules on incompatible activities.

The Regulations of the Board of Directors establish specific rules regarding director activities that are incompatible membership on the Board of Directors, except for those cases expressly authorized by the Board.

Under the incompatibility rules, directors may not: (i) provide professional services or be an employee, manager or director of companies competing with BBVA or any of BBVA's subsidiaries; (ii) hold a directorship or equivalent position in any company in which BBVA holds an interest or (iii) perform any activity that may in any way adversely affect BBVA's public image.

As an exception, on our initiative, executive directors may perform management tasks in subsidiaries directly or indirectly controlled by BBVA with the consent of the Executive Committee, and other companies in which BBVA participates with the consent of the Board of Directors.

The non-executive directors may serve as directors for companies in which BBVA directly or indirectly holds an ownership interest if such position is not held as a result of our ownership interest and with the prior consent of the Board of Directors. This limitation does not apply where we have acquired an interest in another company in the ordinary course of our asset management, derivatives coverage or other similar business lines.

## Directors' Resignation and Dismissal

Directors shall resign their office when the term for which they were appointed has expired, unless they are re-elected.

Furthermore, in the following circumstances directors must tender their resignation to the Board and accept its decision regarding their continuity in office:

- when they are affected by circumstances of incompatibility or prohibition as defined in current Spanish legislation, in BBVA's Bylaws or in the Directors' Charter;
- when there is a significant change in their professional status or in the condition that led to their appointment;
- in the event of a serious breach of their obligations related to the performance of their duties as directors; and
- when, through action in their capacity as directors, serious harm has been caused to the corporate assets or when they have lost the commercial and professional reputation required for the office of director of the Bank.

#### Incompatibility After Severance

Directors who cease to belong to the Board of Directors may not provide services to any other financial institution competing with BBVA or any of its subsidiaries for two years after leaving the Board of Directors, unless the Board of Directors expressly authorizes otherwise. Such authorization may be denied on the ground of BBVA's best interest.

# The Board of Directors

The Board of Directors is currently comprised of 14 members. The following table sets forth the names of the members of the Board of Directors as of the date of this Annual Report on Form 20-F, their date of appointment and, if applicable, reelection, their current positions and their present principal outside occupation and five-year employment history.

| Name <sup>(*)</sup>                                 | Birth Year | Current Position                               | Date Nominated       | Date Re-elected      | Present Principal Outside Occupation<br>and Five-Year Employment History <sup>(**)</sup>   |
|---|------------|--|----------------------|----------------------|--|
| Francisco González Rodríguez <sup>(1)</sup>         | 1944       | Chairman and<br>Chief<br>Executive<br>Officer  | December 18,<br>1999 | February 26,<br>2005 | Chairman, Argentaria, May<br>1996–January 2000; Chairman,<br>BBVA, since January 2000.<br>Director of BBVA Bancomer<br>Servicios, S.A.; Grupo<br>Financiero BBVA Bancomer,<br>S.A. C.V. and BBVA Bancomer<br>S.A.  |
| José Ignacio Goirigolzarri Tellaeche <sup>(1)</sup> | 1954       | President and<br>Chief<br>Operating<br>Officer | December 18,<br>2001 | March 1,<br>2003     | Director, Telefónica, S.A., April<br>2000–April 2003; Vice<br>President, Repsol YPF, S.A.,<br>2002–2003; Director of BBVA<br>Bancomer Servicios, S.A.;<br>Director, Grupo Financiero<br>BBVA Bancomer and BBVA<br>Bancomer, S.A.; President and<br>Chief Operating Officer, BBVA,<br>since 2001. |
| Tomás Alfaro Drake <sup>(2)</sup>                   | 1951       | Independent<br>Director                        | March 18,<br>2006    |                      | Director of Business<br>Management and Administration<br>and Business Sciences programs<br>at Universidad Francisco de<br>Vitoria, since 1998.   |
| Juan Carlos Álvarez Mezquíriz <sup>(1)(3)</sup>     | 1959       | Independent<br>Director                        | December 18,<br>1999 | March 18,<br>2006    | Managing Director, Grupo<br>Eulen; Director, Bodegas Vega<br>Sicilia, S.A.   |
| Rafael Bermejo Blanco <sup>(2) (4)</sup>            | 1940       | Independent<br>Director                        | March 16,<br>2007    |                      | Technical Secretary General of<br>Banco Popular, 1999–2004.  |
| Richard C. Breeden                                  | 1949       | Independent<br>Director                        | October 29,<br>2002  | February 28,<br>2004 | Chairman, Richard C. Breeden & Co.   |
| Ramón Bustamante y de la Mora <sup>(2)(4)</sup>     | 1948       | Independent<br>Director                        | December 18,<br>1999 | February 26,<br>2005 | Director, Ctra. Inmo. Urba.<br>Vasco-Aragonesa, S.A.   |
| José Antonio Fernández Rivero <sup>(4)</sup>        | 1949       | Independent<br>Director                        | February 28,<br>2004 |                      | Appointed Group General<br>Manager, 2000–2003; From<br>2003 to 2005: Deputy Chairman<br>of Telefónica and Member of its<br>Audit and Regulation<br>Committees. Member of the<br>Board and Executive Committee<br>of Iberdrola, Director of Banco<br>de Crédito Local, and Chairman<br>of Adquira |

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of Adquira.

| Name <sup>(*)</sup>                               | Birth Year | Current Position                     | Date Nominated       | Date Re-elected      | Present Principal Outside Occupation and Five-Year Employment History <sup>(**)</sup>   |
|---|------------|--------------------------------------|----------------------|----------------------|---|
| Ignacio Ferrero Jordi <sup>(1)(3)</sup>           | 1945       | Independent<br>Director              | December 18,<br>1999 | February 26,<br>2005 | Chairman, Nutrexpa, S.A.<br>Director La Piara S.A.; Director<br>Lladró Comercial S.A.   |
| Román Knörr Borrás <sup>(1)</sup>                 | 1939       | Independent<br>Director              | May 28, 2002         | March 1,<br>2003     | Chairman, Carbónicas Alavesas,<br>S.A.; Director, Mediasal 2000,<br>S.A. and President of the Alava<br>Chamber of Commerce;<br>Chairman, Confebask (Basque<br>Business Confederation) from<br>1999 to 2005; Director of Aguas<br>de San Martín de Veri, S.A. until<br>January 2006. Plenary member<br>and Chairman of the Training<br>Committee of the Supreme<br>Council of Chambers of<br>Commerce. |
| Carlos Loring Martínez de Irujo <sup>(2)(3)</sup> | 1947       | Independent<br>Director              | February 28,<br>2004 | March 18,<br>2006    | He was a partner of J&A<br>Garrigues, from 1977 until 2004;<br>Director of the Department of<br>Mergers and Acquisitions, of<br>Banking and Capital Markets,<br>Member of the Management<br>Committee since 1985.   |
| José Maldonado Ramos <sup>(4)(5)</sup>            | 1952       | Director<br>and General<br>Secretary | December 18,<br>1999 | February 28,<br>2004 | Director, Telefónica S.A.,<br>February 1999 – April 2003;<br>Secretary of the Board of<br>Directors and Director and<br>General Secretary, Argentaria,<br>May 1997 – 2000; Director and<br>General Secretary, BBVA, since<br>January 2000.  |
|   |            |                                      | 81                   |                      |   |

| Name*                                      | Birth Year | Current Position        | Date Nominated       | Date Re-elected      | Present Principal Outside Occupation<br>and Five-Year Employment History <sup>(**)</sup> |
|--|------------|-------------------------|----------------------|----------------------|--|
| Enrique Medina Fernández <sup>(1)(4)</sup> | 1942       | Independent<br>Director | December 18,<br>1999 | February 28,<br>2004 | Director and Secretary, Sigma<br>Enviro, S.A.  |
| Susana Rodríguez Vidarte <sup>(2)(3)</sup> | 1955       | Independent<br>Director | May 28, 2002         | March 18,<br>2006    | Dean of Deusto "La Comercial"<br>University since 1996.                                  |

(\*) Telefónica de España, S.A. and Mr. Ricardo Lacasa Suárez each left their respective position on the Board of Directors on March 16, 2007 and March 28, 2007, respectively.

- (\*\*) Where no date is provided, the position is currently held.
- (1) Member of the Executive Committee.
- (2) Member of the Audit and Compliance Committee.
- (3) Member of the Appointments and Compensation Committee.
- (4) Member of the Risk Committee.
- (5) Secretary of the Board of Directors.

# Executive Officers ("Comité de Dirección")

Our executive officers were each appointed for an indefinite term. Their positions as of the date of this Annual Report on Form 20-F are as follows:

| Name                                 | Current Position   | Present Principal Outside Occupation and<br>Five-Year Employment History(*)  |
|--------------------------------------|--|--|
| Francisco González Rodríguez         | Chairman and<br>Chief<br>Executive<br>Officer                | Chairman, Argentaria, May 1996 – January 2000;<br>Chairman, BBVA, since January 2000. Director of<br>BBVA Bancomer Servicios, S.A; Grupo Financiero<br>BBVA Bancomer, S.A. C.V. and BBVA Bancomer<br>S.A.                  |
| José Ignacio Goirigolzarri Tellaeche | President and<br>Chief<br>Operating<br>Officer               | Director, Telefónica, S.A. April 2000 – April 2003;<br>Vice President, Repsol YPF, S.A., April 2002 – April<br>2003; Director, BBVA Bancomer Servicios, S.A.,<br>Grupo Financiero BBVA Bancomer and BBVA<br>Bancomer, S.A. |
| José Maldonado Ramos                 | Director and<br>General<br>Secretary                         | Director, Telefónica S.A., February 1999 – April<br>2003; Director and General Secretary, Argentaria<br>(BBVA since January 2001), since May 1997.   |
| Eduardo Arbizu Lostao                | Head of Legal,<br>Tax, Audit and<br>Compliance<br>department | Head of Legal department of BBVA, since 2002;<br>Chief Executive Officer, Barclays Bank Spain, 1997 –<br>2002.   |
| Ángel Cano Fernández                 | Human<br>Resources and<br>Services                           | Chief Financial Officer, BBVA, 2001–2002,<br>Controller, BBVA, 2000–2001; Controller,<br>Argentaria, 1998–2000.  |
| Manuel González Cid                  | Finance Division   | Deputy General Manager, BBVA – Head of the<br>Merger Office, 1999 – 2001; Head of Corporate<br>Development, BBVA, 2001 – 2002. Director and Vice<br>president of Repsol YPF, S.A. 2003-2005.                               |

| Name                           | Current Position   | Present Principal Outside Occupation and<br>Five-Year Employment History(*)  |
|--------------------------------|--|--|
| José Sevilla Álvarez           | Risk   | Head of Finance Division, Latin American<br>Banking, BBV, 1998 – December 2001; Head of<br>Business Development, BBVA, December 2001 –<br>January 2003; Head of the Office of the Chairman,<br>with responsibility for accountancy, internal audit<br>and compliance, since January 2003-2006. |
| Javier Ayuso Canals            | Corporate<br>Communications                                    | Head of Information Relations, BBVA, 2000-2001.<br>Corporate Communications Director, BBVA,<br>December 2001.  |
| Javier Bernal Dionis           | Business development<br>and innovation –<br>Spain and Portugal | Director of "Doctor Music Networks", 2000-2004.<br>Innovation and Development Director, BBVA,<br>2004-2006. Director Iniciativas Residenciales en<br>Internet S.A. (Atrea) since 2005.   |
| José María García Meyer-Dohner | United States  | BBVA Business Management and Coordination<br>Manager for Mexico, 2000-2001. Commercial<br>Banking Manager for BBVA Bancomer, 2001-<br>2004. Retail Banking Manager for the U.S., August<br>2004.   |
| Ignacio Deschamps González     | Mexico   | Commercial Banking Director for BBVA<br>Bancomer to 2006. General Director of BBVA<br>Bancomer since December 2006.  |
| Jaime Guardiola Romojaro       | Spain and Portugal   | Chairman BBVA Puerto Rico, 2000-2001. Deputy<br>Chairman and Managing Director BBVA Banco<br>Francés, 2001-2003. Managing Director and<br>Vicepresident BBVA Bancomer Mexico, January<br>2003-2006.  |
| Juan Asúa Madariaga            | Corporate and<br>Business. Spain and<br>Portugal               | Global Corporate Banking Director, BBVA, 2000.<br>E-Commerce Director, BBVA, 2000-2001.<br>Corporate Global Banking Director, BBVA, 2001-<br>2005.   |
| Jose Barreiro Hernández        | Global Operations  | Spanish Markets Director, BBVA, 2000-2001.<br>Head of Global Markets and Distribution, Trading<br>and Equity, BBVA, 2001-2005.   |
| Vicente Rodero Rodero          | South America  | BBVA Corporate Banking Director for Mexico,<br>1995-1999. BBVA Personal Banking Director,<br>1999-2003. BBVA Regional Director for Madrid,<br>2003-2004. BBVA Commercial Banking Director<br>for Spain, 2004-2006.   |

(\*) Where no date is provided, positions are currently held.

(\*\*) Mr. Sánchez Asiaín left his position on the Executive Committee in December 2006.

# Compliance with NYSE Listing Standards on Corporate Governance

On November 4, 2003, the SEC approved new rules proposed by the New York Stock Exchange (the "**NYSE**") intended to strengthen corporate governance standards for listed companies. In compliance therewith, the following is a summary of the significant differences between our corporate governance practices and those applicable to domestic issuers under the NYSE listing standards. The Group's website address is www.bbva.com. We include on such website a narrative description in English of corporate governance differences between NYSE rules and home country practice in Spain.

# Independence of the Directors on the Board of Directors and Committees

Under the NYSE corporate governance rules, (i) a majority of a U.S. company's board of directors must be composed of independent directors, (ii) all members of the audit committee must be independent and (iii) all U.S. companies listed on the NYSE must have a compensation committee and a nominations committee and all members of such committees must be independent. In each case, the independence of directors must be established pursuant to highly detailed rules promulgated by the NYSE and, in the case of the audit committee, the NYSE and the SEC.

Spanish law does not contain any requirement that members of the board of directors or the committees thereof be independent, nor does Spanish law provide any definition of what constitutes independence for the purpose of board or committee membership or otherwise. In addition, Spanish law does not require that a company have a compensation committee or a nominations committee. However, there is a non-binding recommendation for listed companies in Spain to have these committees and for them to be composed of a majority of non-executive directors as well as a definition of what constitutes independence for directors.

As described above under "—Directors and Senior Management," BBVA considers directors to be independent when they do not hold any other position with BBVA or any of our subsidiaries and they:

- do not own, directly or indirectly, over 3% of our shares and have not been appointed by a shareholder holding over 3% of our shares;
- are not an entity designated to serve on our Board of Directors, or a representative of any such entity, which holds one or more directorships (an institutional director);
- have not served as an executive officer, an executive director or as an employee of BBVA's external auditor, in each case
  within the last three years;
- do not have a significant relationship with BBVA, directly or as a partner, shareholder, manager or employee of an entity that has such a relationship, where the relationship could be considered to affect such director's independence;
- do not have a family relationship with any director failing to meet the criteria described above; and
- do not possess any other quality or characteristic that, in the judgment of the Board of Directors, might compromise such director's independence.

Our Board of Directors has a large majority of non-executive directors and 11 out of the 14 members of our Board are independent under the definition of independence described above. In addition, our Audit and Compliance Committee is composed exclusively of independent directors and the committee Chairman is required to have experience in financial management and an understanding of the standards and accounting procedures required by the governmental authorities that regulate the banking sector. In accordance with the non-binding recommendation, BBVA's Board of Directors has created an Appointments and Compensation Committee which is composed exclusively of independent directors.

#### Separate Meetings for Independent Directors

In accordance with the NYSE corporate governance rules, independent directors must meet periodically outside of the presence of the executive directors. Under Spanish law, this practice is not contemplated as such. We note, however, that our independent directors meet periodically outside the presence of our executive directors anytime the Audit and Compliance Committee or the Appointments and Compensation Committee meet, since these Committees are comprised solely of independent directors. In addition, our independent directors meet outside the presence of our executive directors as often as they deem fit, and usually prior to meetings of the Board of Directors or its Committees.

## Code of Ethics

The NYSE listing standards require U.S. companies to adopt a code of business conduct and ethics for directors, officers and employees, and promptly disclose any waivers of the code for directors or executive officers. For information with respect to BBVA's code of business conduct and ethics see "Item 16B. Code of Ethics".

## **B.** Compensation

Under BBVA's bylaws, the Board of Directors is permitted to distribute up to four percent of BBVA's annual net income to its members, but only after legally required reserve provisions have been made and after distribution of four percent of BBVA's net income in the form of dividends to its shareholders.

The Board of Directors, at the proposal of the Appointments and Compensation Committee, which is comprised solely of independent directors, approves BBVA's system for remuneration of members of the Board of Directors. The compensation criteria adopted by the Appointments and Compensation Committee are based on the responsibilities of the members of the Board of Directors, including their service on Board Committees, as well as the limitations service on the Board of Directors and its Committees places on other professional activities that may be pursued by the directors. This Committee adopted in 2003 criteria for the compensation of directors and determined that executive directors would be compensated solely pursuant to their employment contracts relating to their executive positions with BBVA.

The following table presents information regarding the compensation (in thousands of euros) paid to each member of our Board of Directors serving during 2006:

|  |                       |                        | Audit and               |                   | Appointments<br>and       |       |
|--|-----------------------|------------------------|-------------------------|-------------------|---------------------------|-------|
| Director   | Board of<br>Directors | Executive<br>Committee | Compliance<br>Committee | Risk<br>Committee | Compensation<br>Committee | Total |
| Tomás Alfaro Drake                               | 89                    |                        | 43                      | _                 |                           | 132   |
| Juan Carlos Álvarez Mezquíriz                    | 119                   | 152                    |                         | —                 | 39                        | 310   |
| Richard C. Breeden                               | 324                   |                        |                         |                   |                           | 324   |
| Ramón Bustamante y de la Mora                    | 119                   | —                      | 65                      | 97                | —                         | 281   |
| José Antonio Fernández Rivero (*)                | 119                   |                        |                         | 194               | —                         | 313   |
| Ignacio Ferrero Jordi                            | 119                   | 101                    | 22                      | —                 | 58                        | 300   |
| Román Knörr Borrás                               | 119                   | 152                    |                         | —                 | —                         | 271   |
| Ricardo Lacasa Suárez                            | 119                   |                        | 162                     | 97                | —                         | 378   |
| Carlos Loring Martínez de Irujo                  | 119                   |                        | 65                      | —                 | 78                        | 262   |
| Enrique Medina Fernández                         | 119                   | 152                    |                         | 97                |                           | 368   |
| Susana Rodríguez Vidarte                         | 119                   |                        | 65                      | _                 |                           | 184   |
| Telefónica de España, S.A. (Mr. Ángel Vilá Boix) | 119                   |                        |                         |                   |                           | 119   |
| Total (**)                                       | 1,603                 | 557                    | 422                     | 485               | 175                       | 3,242 |

(\*) Mr. José Antonio Fernández Rivero, apart from the amounts detailed above, also received a total of €652 thousand during 2006 in early retirement payments as a former member of the BBVA management.

(\*\*) Mr. José María San Martín Espinós, who stood down as director at the AGM held on March 18, 2006, received €77 thousand in 2006 in payment of his membership on the Board of Directors.

Compensation paid to BBVA's executive directors, which under BBVA's bylaws must be based solely on their employment contracts relating to their executive positions with BBVA, in 2006 was as follows (in thousands of euros):

|                                       | Fixed<br>remunerations | Variable<br>Remunerations (*) | <u>Total (**)</u> |
|---------------------------------------|------------------------|-------------------------------|-------------------|
| Chairman and Chief Executive Officer  | 1,740                  | 2,744                         | 4,484             |
| President and Chief Operating Officer | 1,287                  | 2,304                         | 3,591             |
| Director and General Secretary        | 581                    | 703                           | 1,284             |

(\*) Figures relating to variable remuneration for 2005 paid in 2006.

(\*\*) In addition, the executive directors received remuneration in kind in 2006 totalling €37 thousand, of which €8 thousand relates to Chairman and Chief Executive Officer, €14 thousand relates to President and Chief Operating Officer and €15 thousand to Director and General Secretary.

The executive directors also earned variable remuneration during 2006, which was paid to them in the first quarter of 2007. Such amounts earned in 2006 include  $\notin$ 3,255 thousand by the Chairman and Chief Executive Officer,  $\notin$ 2,730 thousand by the President and Chief Operating Officer and  $\notin$ 794 thousand by the Director and General Secretary. Such amounts are recognized under the heading "Accrued Expenses and Deferred Income" in the consolidated balance sheet as of December 31, 2006.

The information given here on the Management Committee covers all members at December 31, 2006, excluding executive directors. Remuneration paid to members of the Management Committee in 2006, excluding executive directors, came to  $\notin 5,763$  thousand of fixed remuneration, and  $\notin 11,403$  thousand of variable remuneration earned in 2005 and received in 2006. In addition, the members of the Management Committee, excluding executive directors, received remuneration in kind totaling  $\notin 526$  thousand in 2006.

The members of the Management Committee also earned variable remuneration totaling €12,689 thousand in 2006, and this amount, which is recognized under the heading "Accrued Expenses and Deferred Income" in the consolidated balance sheet as of December 31, 2006, was paid in the first quarter of 2007.

The following table provides the provisions recorded at December 31, 2006 for welfare benefit obligations for the executive directors that are members of the Board of Directors (in thousands of euros):

|                                       | Cumulative |
|---------------------------------------|------------|
| Executive Directors                   | amount     |
| Chairman and Chief Executive Officer  | 53,193     |
| President and Chief Operating Officer | 44,141     |
| Director and General Secretary        | 7,235      |
| Total                                 | 104,569    |

Of the aggregate  $\in 104,569$  thousand,  $\in 16,795$  thousand was charged to 2006 earnings, in which the majority of such commitments were insured under policies with BBVA as beneficiary that were underwritten by an insurance company belonging to the Group. In accordance with Spanish legal regulations, such insurance policies were matched to financial assets. The internal return recorded at December 31, 2006 on these insurance policies was  $\in 3,946$  thousand, which partly offset the amount allocated to provisions during the year.

In addition, during 2006 a total of €79 thousand was paid in insurance premiums for the non-executive directors members of the Board of Directors.

As of December 31, 2006, the provisions recorded for post-employment welfare commitments for the Management Committee members, excluding executive directors, amounted to  $\notin$ 39,161 thousand. Of this amount,  $\notin$ 11,215 thousand was charged against 2006 earnings. The internal return recorded at December 31, 2006 on these insurance policies was  $\notin$ 1,021 thousand, which partly offset the amount allocated to provisions for the year.

#### **Severance Payments to Executive Directors**

The contracts of the Bank's executive directors (Chairman and Chief Executive Officer, President and Chief Operating Officer and Director and General Secretary) recognize each such executive director's entitlement to be compensated should he leave his post for grounds other than by his own decision, retirement, disablement or serious dereliction of duty. These entitlements amounted to an aggregate compensation of  $\notin$ 141,390,000 in respect of such persons as of December 31, 2006.

In order to receive such compensation, the director must place his directorship at the disposal of the Board of Directors, resign from any posts they he may hold as a representative of the Bank in other companies, and waive pre-existing employment agreements with the Bank, including any senior management positions and any right to obtain compensation other than that already indicated.

Upon doing so, the director will be rendered unable to provide services to other financial institutions in competition with the Bank or its subsidiaries for two years, as established in the Board Regulations.

## Remuneration System for Non-Executive Directors with Deferred Delivery of Shares

The AGM held on March 18, 2006 resolved to establish a remuneration scheme using deferred delivery of shares to the Bank's non-executive directors, to substitute the earlier scheme that had covered these directors.

The new plan assigns 'theoretical' shares each year to non-executive director beneficiaries equivalent to 20% of the total remuneration paid to each in the previous year, using the average of BBVA stock closing prices from the 60 trading sessions prior to the annual general meetings approving the financial statements for the years covered by the scheme as of 2006. These shares, where applicable, are to be delivered when the beneficiaries cease to be directors on any grounds other than serious dereliction of duties.

This AGM resolution granted non-executive directors who were beneficiaries of the earlier scheme the option to convert the amounts to which they were entitled under the previous scheme into "theoretical shares". Such entitlements totalled  $\notin$ 2,228 thousand as of December 31, 2006. All the non-executive director beneficiaries exercised the option for this conversion. The non-executive directors eligible for the new scheme received the number of theoretical shares indicated in the following table.

| Non-Executive Directors         | Theoretical<br>Shares |
|---------------------------------|-----------------------|
| Juan Carlos Álvarez Mezquíriz   | 16,208                |
| Ramón Bustamante y de la Mora   | 16,941                |
| José Antonio Fernández Rivero   | 6,595                 |
| Ignacio Ferrero Jordi           | 16,879                |
| Román Knörr Borrás              | 12,720                |
| Ricardo Lacasa Suárez           | 16,004                |
| Carlos Loring Martínez de Irujo | 4,906                 |
| Enrique Medina Fernández        | 24,134                |
| Susana Rodríguez Vidarte        | 8,559                 |

#### Long Term Incentive Plan for the Group's Management Team (Period 2003-2005)

The long-term incentive plan for the period 2003-2005 was settled in 2006 according to the terms and conditions of such plan. It applied to all members of the management team, including executive directors and members of the Management Committee, and was linked to the achievement of certain long-term targets established at the beginning of the plan and to the BBVA Group's comparative performance in earnings per share, cost-income ratio and ROE against its benchmark peers at the end of the period.

Pursuant to such plan, in 2006, the executive directors received the following amounts for the applicable period covered by the plan: Chairman and Chief Executive Officer,  $\notin$ 5,294 thousand; President and Chief Operating Officer,  $\notin$ 4,438 thousand; and Director and General Secretary,  $\notin$ 1,351 thousand.

In addition, in 2006, the members of the Management Committee, excluding the executive directors, received the total sum of  $\notin$ 13,026 thousand under the plan for the applicable period.

### Long Term Incentive Plan for the Group's Management Team (Period 2006-2008)

At the Annual General Meeting held on March 18, 2006, the Bank's shareholders approved a long-term share-based remuneration plan for the members of the Group's management team (the "**Plan**"). The Plan has a term of three years from January 1, 2006 and will be settled in the first half of 2009.

Under this Plan the Bank promises to deliver ordinary shares of BBVA to the members of the Group's management team (including executive directors and Management Committee members). A number of "theoretical shares" will be allocated to the beneficiaries based on the annual variable remuneration earned by each member in the last three years and on their level of responsibility. This number will serve as the basis for the calculation of the BBVA shares that will be delivered, as the case may be, when the Plan expires. The specific number of BBVA shares to be delivered to each beneficiary on expiry of the Plan will be calculated by multiplying the number of "theoretical shares" allocated by a coefficient ranging from 0 to 2. The value of the coefficient will be established by comparing the performance of the Total Shareholder Return ("**TSR**"), which is comprised of share appreciation plus dividends, of the Bank over the term of the Plan with the performance of the same indicator for 14 leading European banks.

If such financial benchmarks are met, and all other terms and conditions of the Plan that apply are satisfied, settlements will be made in the first half of 2009. The maximum number of BBVA shares approved for delivery to the Group's management's team (including executive directors and Management Committee members) in connection with the Plan is 22 million.

# C. Board Practices

# Committees

The Board of Directors has created the Executive Committee, the Audit and Compliance Committee, the Appointments and Compensation Committee and the Risk Committee. These Committees are discussed below.

### Executive Committee

BBVA's Board of Directors is assisted in fulfilling its responsibilities by the Executive Committee (*Comisión Delegada Permanente*) of the Board of Directors The Board of Directors delegates all management functions, except those that it must retain due to legal or statutory requirements, to the Executive Committee.

As of March 28, 2007, BBVA's Executive Committee was comprised of two executive directors and four independent directors, as follows.

| Chairman and Chief Executive Officer:  | Mr. Francisco González Rodriguez   |
|--|--|
| President and Chief Operating Officer: | Mr. José Ignacio Goirigolzarri Tellaeche   |
| Members:                               | Mr. Juan Carlos Álvarez Mezquíriz<br>Mr. Ignacio Ferrero Jordi<br>Mr. Román Knörr Borrás<br>Mr. Enrique Medina Fernández |

The Executive Committee is also responsible for the matters delegated to it by the Board of Directors, so long as such matters are also consistent with its authority as set forth in BBVA's bylaws. Such matters include the management of BBVA and establishment of BBVA's general policy guidelines, review and authorization of investments by BBVA, approval or rejection of transactions and initiation of internal investigations and audits in any area of BBVA's business. The Executive Committee generally holds meetings two times a month, but may meet as often as deemed necessary by the Committee chairman or at the request of a majority of the Committee's members. During 2006, the Executive Committee held a total of 23 meetings.

## Audit and Compliance Committee

The Audit and Compliance Committee supervises preparation of BBVA's Consolidated Financial Statements and is responsible for the functioning of BBVA's internal control function. The Audit and Compliance Committee is required under our bylaws to have a minimum of four members, one of whom acts as Chairman, appointed by the Board of Directors. The committee Chairman is required to have experience in financial management and an understanding of the standards and accounting procedures required by the governmental authorities that regulate the banking sector.

As of March 28, 2007, the Audit and Compliance Committee members were:

Chairman: Mr. Rafael Bermejo Blanco Members: Mr. Tomás Alfaro Drake

Mr. Ramón Bustamante y de la Mora Mr. Carlos Loring Martínez de Irujo Mrs. Susana Rodríguez Vidarte

The Audit and Compliance Committee's governing charter, which has been approved by the Board of Directors, sets forth its responsibilities and procedures. The Audit and Compliance Committee is generally responsible for assisting the Board of Directors with preparation of BBVA's Consolidated Financial Statements and supervising BBVA's internal control procedures.

In this regard, the Audit and Compliance Committee's principal responsibilities include:

• Supervising the sufficiency, adequacy and effectiveness of BBVA's internal control systems to ensure the accuracy, reliability, sufficiency and clarity of (i) BBVA's financial statements contained in annual and quarterly reports and (ii) accounting or financial information which may be requested by the Bank of Spain or other regulators, including regulators in countries outside of Spain where BBVA operates.

- Monitoring BBVA's compliance with applicable domestic and international regulations relating to money laundering, conduct in securities markets, data protection and competition, as well as ensuring that requests for information or remedial action by regulators holding competency in these areas are fulfilled.
- Ensuring that the ethical and other codes of conduct applicable to BBVA's personnel meet regulatory requirements and are otherwise adequate.
- Monitoring compliance by BBVA directors with BBVA's Regulations of the Board of Directors, as well as with regulations applicable to directors' conduct in the securities markets.

To ensure the accuracy, reliability, sufficiency and clarity of BBVA's Consolidated Financial Statements, the Audit and Compliance Committee closely supervises the preparation of such financial statements, holding frequent meetings with BBVA executives responsible for preparation of the Consolidated Financial Statements as well as with BBVA's external auditor.

The Audit and Compliance Committee is responsible for selecting BBVA's external auditor, which is appointed at the General Shareholders' Meeting, and supervising the performance by such external auditor of the services it was contracted to perform, in accordance with the terms of the engagement. In particular, the Audit and Compliance Committee's supervision of the external auditor is aimed at ensuring compliance with regulatory requirements as well as with BBVA's internal policies.

The Audit and Compliance Committee is responsible for ensuring that BBVA's external auditor is independent. This duty is discharged by the Audit and Compliance Committee through its monitoring of the external auditor's activities, including assessing whether any report, opinion or recommendation delivered by the external auditor is conditioned on any other relationship of the external auditor with BBVA and by prohibiting the delivery of consulting and auditing services by the same external auditing firm, other than in special circumstances receiving the Committee's (or the Chairman's, if such authority is delegated to him) specific prior approval.

The Audit and Compliance Committee is also responsible for supervising BBVA's internal audit and reviews and approves BBVA's internal audit schedule for each fiscal year and monitors the execution of the internal audit through ongoing contact with BBVA's chief internal audit officer. During the year ended December 31, 2006, the Audit and Compliance Committee held a total of 15 meetings.

In order to effectively discharge its duties, the Audit and Compliance Committee may request that BBVA staff from any area of its operations attend its meetings to provide additional information or expertise regarding any topic on the Committee's agenda. External experts may also be contracted to attend Committee meetings to provide expertise in areas relevant to the Committee's duties that, due to their technical nature or as a result of conflicts of interest that may exist, cannot be advised upon by internal staff.

# Appointments and Compensation Committee

The Appointments and Compensation Committee assists the Board of Directors in selecting candidates proposed to be appointed as members of the Board of Directors and in setting director compensation, though the Board of Directors itself must approve such matters. On behalf of the Board of Directors, this Committee evaluates the qualification of the persons proposed to be appointed as members of the Board of Directors and considers the suitability of the candidates' personal and professional attributes for such appointment. The Committee also assists the Board of Directors as well as the limitations service on the Board of Directors places on other professional activities that may be pursued by the directors. The Appointments and Compensation Committee also analyzes proposals for multi-annual incentive plans for senior management.

As of March 28, 2007, the members of the Appointments and Compensation Committee were:

| Chairman: | Mr. Carlos Loring Martínez de Irujo                            |
|-----------|--|
| Members:  | Mr. Juan Carlos Álvarez Mezquíriz<br>Mr. Ignacio Ferrero Jordi |
|           | Mrs. Susana Rodríguez Vidarte                                  |
|           | Mis. Susana Rounguez Vidance                                   |

During 2006, the Appointments and Compensation Committee held a total of 9 meetings. The Committee may meet as often as it deems necessary in order to discharge its responsibilities.

The Appointments and Compensation Committee may request that BBVA staff from any area of its operations attend its meetings to provide additional information or expertise regarding any topic on the Committee's agenda. External experts may also be contracted to attend Committee meetings to provide expertise in areas that, due to their technical nature or as a result of conflicts of interest that may exist, cannot be advised upon by internal staff.

# **Risk Committee**

The Risk Committee is responsible for supervising the analysis and periodic monitoring of the various risks BBVA faces on behalf of the Board of Directors. Though the Executive Committee is required to approve BBVA's overall risk strategies and policies, the Risk Committee analyzes these matters and makes recommendations to the Executive Committee relating thereto. The Risk Committee also monitors the overall level of credit, market and other risks BBVA assumes, reviews transactions delegated to it for approval and verifies that BBVA has established the procedures and structures representing the best practices for risk management in the market.

The Committee is required to be comprised of a majority of non-executive directors. At March 28, 2007, the members of the Risk Committee were:

| Chairman: | Mr. José Antonio Fernández Rivero  |
|-----------|--|
| Members:  | Mr. Ramón Bustamante y de la Mora<br>Mr. Rafael Bermejo Blanco<br>Mr. José Maldonado Ramos<br>Mr. Enrique Medina Fernández |

The Risk Committee is governed by a charter approved by the Board of Directors. The charter states that the Risk Committee may meet as often as necessary to discharge its responsibilities. During 2006, the Risk Committee held a total of 81 meetings.

# **D.** Employees

As of December 31, 2006, we, through our various affiliates, had 98,553 employees. Approximately 76% of our employees in Spain held technical, managerial and executive positions, while the remainder were clerical and support staff. The table below sets forth the number of BBVA employees by geographic area.

| Country             | BBVA   | Banks | Companies | Total  |
|---------------------|--------|-------|-----------|--------|
| Spain               | 28,601 | 722   | 1,259     | 30,582 |
| United Kingdom      | 127    | —     | 7         | 134    |
| France              | 108    | —     | —         | 108    |
| Italy               | 55     | —     | —         | 55     |
| Germany             | 4      | —     | —         | 4      |
| Switzerland         | 2      | 108   | —         | 110    |
| Portugal            | —      | 953   |           | 953    |
| Belgium             | 36     | —     | —         | 36     |
| Jersey              | —      | 3     | —         | 3      |
| Russia              | 3      | —     | —         | 3      |
| Andorra             | —      |       |           |        |
| Ireland             | —      | 4     | —         | 4      |
| Gibraltar           |        |       |           |        |
| Total Europe        | 28,936 | 1,790 | 1,266     | 31,992 |
| New York            | 137    | 20    | —         | 157    |
| Miami               | 112    | —     | —         | 112    |
| Grand Cayman        | 3      | —     | —         | 3      |
| U.S.A.              |        | 3,646 |           | 3,646  |
| Total North America | 252    | 3,666 | _         | 3,918  |
| Panama              |        | 266   |           | 266    |
| Puerto Rico         |        | 1,044 | _         | 1,044  |
| Argentina           | _      | 7,215 |           | 7,215  |
| Brazil              | 4      |       |           | 4      |
| Colombia            | —      | 6,408 | —         | 6,408  |
| Venezuela           |        | 5,749 | —         | 5,749  |

| Mexico              | _      | 32,847 |       | 32,847 |
|---------------------|--------|--------|-------|--------|
| Uruguay             | 39     | 151    |       | 190    |
| Paraguay            |        | 108    |       | 108    |
| Bolivia             | —      | —      | 188   | 188    |
| Chile               | —      | 4,068  | —     | 4,068  |
| Dominican Republic  |        | —      | 97    | 97     |
| Cuba                | 1      |        | —     | 1      |
| Peru                |        | 4,191  | —     | 4,191  |
| Ecuador             |        |        | 168   | 168    |
| Total Latin America | 44     | 62,047 | 453   | 62,544 |
| Hong Kong           | 77     | —      | —     | 77     |
| Japan               | 9      | —      |       | 9      |
| China               | 8      |        | —     | 8      |
| Singapore           | 5      |        |       | 5      |
| Total Asia          | 99     |        |       | 99     |
| Total               | 29,331 | 67,503 | 1,719 | 98,553 |

The terms and conditions of employment in private sector banks in Spain are negotiated with trade unions representing bank employees. Wage negotiations take place on an industry-wide basis. This process has historically produced collective bargaining agreements binding upon all Spanish banks and their employees. The collective bargaining agreement in application during 2005 came into effect as of January 1, 2005 and will apply until December 31, 2006.

As of December 31, 2006, we had 1,670 temporary employees in our Spanish offices.

## E. Share Ownership

As of March 28, 2007, the members of the Board of Directors owned an aggregate of 2,099,713 BBVA shares as shown in the table below:

| Name                                 | Directly<br>Owned<br>Shares | Indirectly<br>Owned<br>Shares | Total Shares | % of<br>Capital<br>Stock |
|--------------------------------------|-----------------------------|-------------------------------|--------------|--------------------------|
| Francisco González Rodríguez         |                             | 1,376,814                     | 1,379,150    |                          |
| José Ignacio Goirigolzarri Tellaeche | 480                         | 434,680                       | / /          | 0.0123%                  |
| Tomás Alfaro Drake                   | 7,800                       |                               | 7,800        | 0.0002%                  |
| Juan Carlos Álvarez Mezquiriz        | 30,530                      |                               | 30,530       | 0.0009%                  |
| Rafael Bermejo Blanco                | 5,000                       | _                             | 5,000        | 0.0001%                  |
| Richard C. Breeden                   | 30,000                      |                               | 30,000       | 0.0008%                  |
| Ramón Bustamante y de la Mora        | 10,139                      | 2,000                         | 12,139       | 0.0003%                  |
| José Antonio Fernández Rivero        | 50,000                      |                               | 50,000       | 0.0014%                  |
| Ignacio Ferrero Jordi                | 2,566                       | 51,300                        | 53,866       | 0.0015%                  |
| Román Knörr Borrás                   | 26,500                      | 6,500                         | 33,000       | 0.0009%                  |
| Carlos Loring Martínez De Irujo      | 9,149                       |                               | 9,149        | 0.0003%                  |
| José Maldonado Ramos                 | 11,537                      |                               | 11,537       | 0.0003%                  |
| Enrique Medina Fernández             | 28,391                      | 1,065                         | 29,456       | 0.0008%                  |
| Susana Rodríguez Vidarte             | 10,838                      | 2,088                         | 12,926       | 0.0004%                  |
| Total                                | 225,266                     | 1,874,447                     | 2,099,713    | 0.0591%                  |

As of March 28, 2007 the Chairman and Chief Executive Officer held 600,000 put options and 1,200,000 call options over BBVA's shares.

As of March 28, 2007 the executive officers (excluding executive directors) and their families owned 314,501 shares. None of our executive officers holds 1% or more of BBVA's shares.

As of March 28, 2007 a total of 16,446 employees (excluding executive officers and directors) owned 24,207,229 shares, which represents 0.6815% of our capital stock.

## ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

### A. Major Shareholders

As of December 31, 2006, no shareholder beneficially held more than five percent of BBVA's shares. To our knowledge, no other person, corporation or government owned beneficially, directly or indirectly, five percent or more of BBVA's shares. BBVA's major shareholders do not have voting rights which are different from those held by the rest of its shareholders. To the extent known to us, BBVA is not controlled, directly or indirectly, by any other corporation, government or any other natural or legal person. As of December 31, 2006, there were 864,226 registered holders of BBVA's shares, with a total of 1,033,296,710 shares held by 230 shareholders with registered addresses in the United States. Since certain of such shares and American Depositary Receipts ("**ADRs**") are held by nominees, the foregoing figures are not representative of the number of beneficial holders. BBVA's directors and executive officers did not own any ADRs as of December 31, 2006.

## **B.** Related Party Transactions

## Loans to Directors, Executive Officers and Related Parties

As of December 31, 2006, the Group had no amounts outstanding under any loans and had not provided any guarantees to members of the Board of Directors of BBVA. The loans granted at December 31, 2006 to the members of the Management Committee, excluding the executive directors, amounted to  $\notin$ 2,355 thousand. As of December 31, 2006, guarantees provided on behalf of members of the Management Committee amounted to  $\notin$ 12 thousand.

As of December 31, 2006, the loans granted to parties related to key personnel (the aforementioned members of the Board of Directors of Banco Bilbao Vizcaya Argentaria, S.A. and of the Management Committee) totaled  $\notin$ 12,676 thousand. As of December 31, 2006, the other exposure to parties related to key personnel (guarantees, finance leases and commercial loans) amounted to  $\notin$ 14,545 thousand.

## **Related Party Transactions in the Ordinary Course of Business**

Loans extended to related parties were made in the ordinary course of business, on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons, and did not involve more than the normal risk of collectibility or present other unfavorable features.

BBVA subsidiaries engage, on a regular and routine basis, in a number of customary transactions with other BBVA subsidiaries, including:

- overnight call deposits;
- foreign exchange purchases and sales;
- derivative transactions, such as forward purchases and sales;
- money market fund transfers;
- letters of credit for imports and exports;

and other similar transactions within the scope of the ordinary course of the banking business, such as loans and other banking services to BBVA's shareholders, to employees of all levels, to the associates and family members of all the above and to other BBVA non-banking subsidiaries or affiliates. All these transactions have been made:

in the ordinary course of business;

- on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons; and
- did not involve more than the normal risk of collectibility or present other unfavorable features.

## C. Interests of Experts and Counsel

Not Applicable.

## **ITEM 8. FINANCIAL INFORMATION**

## A. Consolidated Statements and Other Financial Information

## Financial Information

See Item 18.

## Dividends

The table below sets forth the amount of interim, final and total dividends paid by BBVA on its shares for the years 2002 to 2006, adjusted to reflect all stock splits. The rate used to convert euro ( $\in$ ) amounts to dollars was the Noon Buying Rate at the end of each year.

|      |         |                              |        |         | Per S         | Share   |        |         |        |         |
|------|---------|------------------------------|--------|---------|---------------|---------|--------|---------|--------|---------|
|      | First I | First Interim Second Interim |        | Interim | Third Interim |         | Final  |         | Total  |         |
|      | €       | \$                           | €      | \$      | €             | \$      | €      | \$      | €      | \$      |
| 2002 | €0.090  | \$0.086                      | €0.090 | \$0.086 | €0.090        | \$0.086 | €0.078 | \$0.075 | €0.348 | \$0.333 |
| 2003 | €0.090  | \$0.103                      | €0.090 | \$0.103 | €0.090        | \$0.103 | €0.114 | \$0.130 | €0.384 | \$0.439 |
| 2004 | €0.100  | \$0.125                      | €0.100 | \$0.125 | €0.100        | \$0.125 | €0.142 | \$0.177 | €0.442 | \$0.552 |
| 2005 | €0.115  | \$0.143                      | €0.115 | \$0.143 | €0.115        | \$0.143 | €0.186 | \$0.231 | €0.531 | \$0.660 |
| 2006 | €0.132  | \$0.174                      | €0.132 | \$0.174 | €0.132        | \$0.174 | €0.241 | \$0.318 | €0.637 | \$0.841 |

BBVA has paid annual dividends to its shareholders since the date it was founded. Historically, BBVA has paid interim dividends each year. The total dividend for a year is proposed by the Board of Directors following the end of the year to which it relates. The unpaid portion of this dividend (the final dividend) is paid after the approval of our financial statements by the shareholders at the General Shareholders' Meeting. Interim and final dividends are payable to holders of record on the dividend payment date. Unclaimed dividends revert to BBVA five years after declaration.

While BBVA expects to declare and pay dividends on its shares on a quarterly basis in the future, the payment of dividends will depend upon its earnings, financial condition, governmental regulations and policies and other factors.

Subject to the terms of the deposit agreement, holders of ADRs are entitled to receive dividends attributable to the shares represented by the ADSs evidenced by their ADRs to the same extent as if they were holders of such shares.

For a description of BBVA's access to the funds necessary to pay dividends on the shares, see "Item 4. Information on the Company—Supervision and Regulation—Dividends". In addition, BBVA may not pay dividends except out of its unrestricted reserves available for the payment of dividends, after taking into account the Bank of Spain's capital adequacy requirements. Capital adequacy requirements are applied by the Bank of Spain on both a consolidated and individual basis. See "Item 4. Information on the Company—Supervision and Regulation—Capital Adequacy Requirements" and "Item 5. Operating and Financial Review and Prospects—Liquidity and Capital Resources—Capital". Under Spain's capital adequacy requirements, we estimate that as of December 31, 2006, BBVA had approximately €9.4 billion of reserves in excess of applicable capital and reserve requirements, which were not restricted as to the payment of dividends.

## Legal Proceedings

On March 15, 2002, the Bank of Spain announced that it was opening an administrative proceeding against BBVA and certain individuals who have served as members of BBVA's Board of Directors or as executive officers. This announcement was the result of BBVA's voluntary disclosure to the Bank of Spain on January 19, 2001 that BBVA funds then amounting to approximately Ptas. 37,427 million (approximately €225

million) had been held in offshore accounts and not been reflected in its financial statements. These funds had been generated largely as a result of capital gains realized on transactions in BBV and Argentaria shares and were included in our financial statements in 2000. See Note 32.2.B.15 to our Consolidated Financial Statements included in our Annual Report on Form 20-F for the year ended December 31, 2002. The Bank of Spain subsequently conducted a confidential investigation which led to the commencement of its administrative proceeding. The Bank of Spain's administrative proceeding was suspended upon commencement of the proceeding initiated by the National Criminal Court (discussed below) and has remained suspended pending completion of such proceeding.

At the time the Bank of Spain proceeding was suspended, no formal charges had been made by the Bank of Spain relating to the facts and events under investigation. BBVA is therefore unable to determine what, if any, charges will be made by the Bank of Spain and to what conduct any such charges may relate. However, based on BBVA's assessment of the probable charges and penalties that could be imposed by the Bank of Spain and that since the initiation of the Bank of Spain proceeding, BBVA has continued to be engaged regularly in extending commercial and other types of credit and accepting demand and other types of deposits, BBVA believes that once the Bank of Spain proceeding is recommenced after the conclusion of the criminal proceeding, resolution of such proceeding would not have a material adverse effect on BBVA or its consolidated financial position or results of operations.

## **Criminal Proceedings**

On April 9, 2002, Spain's National Criminal Court (*Audiencia Nacional*) commenced a criminal proceeding regarding the previously unreported funds and suspended the administrative proceeding initiated by the Bank of Spain. The National Criminal Court proceeding was subsequently split into two separate proceedings. One proceeding relating to the use of the unreported funds to create pension accounts, was in the first instance resolved by the National Criminal Court in 2005, with just one person indicted from the former five people charged. The High Court of Spain (*Tribunal Supremo*) in November 2006 resolved on this case by acquitting this person of any responsibility and establishing that no criminal offence took place. In the second proceeding, which generally relates to the unreported funds, and is directed at four of our former directors and two former executive officers, the National Criminal Court has initially ruled on the 12th of March 2007 that there is no ground to continue with the criminal proceeding, although this decision may be appealed by the Prosecutor. None of these directors and executive officers continue to serve as directors on BBVA's Board of Directors or are affiliated with BBVA in any other capacity.

## Spanish National Market Commission (the "CNMV")

On May 22, 2002, the Spanish securities market regulator, the CNMV, instituted administrative proceedings against BBVA for alleged violations of the Securities Markets Act in connection with the same events being investigated by the Bank of Spain. As with the Bank of Spain proceeding, the National Criminal Court requested that the CNMV suspend its proceedings until resolution of the criminal proceedings described above. The CNMV proceeding was suspended on January 7, 2003 and has remained suspended pending completion of the proceeding initiated by the National Criminal Court.

Based on BBVA's assessment of the probable charges and penalties that could be imposed by the CNMV, and the fact that since the initiation of the CNMV proceeding the CNMV has not restricted BBVA from continuing to be actively involved in capital markets transactions in Spain, including by conducting offerings of its own debt and equity securities, BBVA believes that once the CNMV proceeding is recommenced after the conclusion of the criminal proceeding, resolution of such proceeding would not have a material adverse effect on BBVA or its consolidated financial position or results of operations.

## Internal Control Procedures

As a result of our discovery that BBVA funds had been held in offshore accounts and not been reflected in its financial statements, we have implemented several accounting internal control procedures in order to obtain reasonable assurance that breaches of our internal controls do not occur. For example, BBVA has significantly strengthened its internal audit function. BBVA's internal audit department is responsible for such matters as verifying accuracy and completeness of BBVA's financial reporting and ensuring the compliance, appropriateness and effectiveness of BBVA's internal audit activities to include all of BBVA's diverse operations, both in terms of business area and geographical location. In addition, in 2002, BBVA implemented a "Directors Plan" in respect of fiscal years 2003 and 2004 to further strengthen its internal controls. As part of this plan, BBVA's internal audit function was further expanded to include review of

information and documentation used by the management of each business unit, review of BBVA's financial statement consolidation process and review and assessment of BBVA's compliance with capital adequacy requirements. In addition, the Directors Plan provides for the standardization of internal audit work procedures, from making initial contact with the business area or unit being audited to documenting the results of the audit.

BBVA has also reinforced its internal compliance department. This department, whose functions have been established by the Audit and Compliance Committee of BBVA's Board of Directors, is responsible for developing and implementing internal norms and procedures to ensure compliance with legal requirements and ethical guidelines established by BBVA, such as BBVA's Code of Ethics and Conduct. For example, this department is responsible for establishing internal controls and procedures related to matters such as the prevention of money-laundering and trading in BBVA's securities.

Besides the accounting internal control procedures implemented by BBVA described above, in order to further obtain reasonable assurance that breaches of BBVA's internal controls do not occur, BBVA has taken a series of steps to strengthen its corporate governance structures in keeping with the most recent trends in this area and new legislation that has taken effect in Spain and the other countries in which BBVA operates. For a description of these corporate governance structures, see "Item 6.—Directors, Senior Management and Employees".

## **Other Proceedings**

## Puerto Rico

The proceedings, which were described in our Annual Report on Form 20-F for the year ended December 31, 2001, initiated in Spain based on the testimony of a former BBV Puerto Rico employee, have been finally closed due to the fact that there was no evidence of any wrongdoing.

#### BBVA Privanza Bank Ltd. (Jersey)

A proceeding was initiated alleging that certain employees of BBVA Privanza Bank Ltd. (Jersey) cooperated in the creation of accounts and financial products in Jersey which were allegedly used by Spanish individuals to avoid Spanish tax obligations. The proceedings also included an allegation of a tax offense due to the purported non-consolidation of a fully-owned subsidiary. This proceeding is ongoing and charges have not been brought against any BBVA employee or director.

In light of the surrounding events and circumstances, our legal advisers do not expect that the proceedings described above will have a material effect on us.

#### **B.** Significant Changes

No significant change has occurred since the date of the Consolidated Financial Statements.

## ITEM 9. THE OFFER AND LISTING

BBVA's shares are listed on the Spanish stock exchanges in Madrid, Bilbao, Barcelona and Valencia (the "**Spanish Stock Exchanges**") and quoted on the computerized trading system of the Spanish Stock Exchanges (the "**Automated Quotation System**"). BBVA's shares are also listed on the Frankfurt, Milan, Zurich, Mexican and London stock exchanges as well as quoted on SEAQ International in London.

ADSs are quoted on the New York Stock Exchange and are also traded on the Lima (Peru) Stock Exchange, by virtue of an exchange agreement entered into between these two exchanges. Each ADS represent the right to receive one share.

Fluctuations in the exchange rate between the euro and the dollar will affect the dollar equivalent of the euro price of BBVA's shares on the Spanish Stock Exchanges and the price of BBVA's ADSs on the New York Stock Exchange. Cash dividends are paid by BBVA in euro, and exchange rate fluctuations between the euro and the dollar will affect the dollar amounts received by holders of ADRs on conversion by The Bank of New York (acting as depositary) of cash dividends on the shares underlying the ADSs evidenced by such ADRs.

The table below sets forth, for the periods indicated, the high and low sales closing prices for the shares of BBVA on the Automated Quotation System.

|   | Euro pe |      |
|---|---------|------|
|   | High    | Low  |
| iscal year ended December 31, 2002            | 14.21   | 7.0  |
| Annual<br>First Overster                      | 14.21   | 7.2  |
| First Quarter                                 |         |      |
| Second Quarter                                | 13.90   | 10.9 |
| Third Quarter                                 | 11.99   | 7.4  |
| Fourth Quarter                                | 10.60   | 7.2  |
| scal year ended December 31, 2003             | 10.05   | ( )  |
| Annual  | 10.95   | 6.8  |
| First Quarter                                 | 10.25   | 6.8  |
| Second Quarter                                | 9.68    | 7.7  |
| Third Quarter                                 | 10.10   | 8.8  |
| Fourth Quarter                                | 10.95   | 8.9  |
| iscal year ended December 31, 2004            |         |      |
| Annual  | 13.09   | 10.2 |
| First Quarter                                 | 11.28   | 10.2 |
| Second Quarter                                | 11.42   | 10.4 |
| Third Quarter                                 | 11.39   | 10.: |
| Fourth Quarter                                | 13.09   | 11.3 |
| scal year ended December 31, 2005             |         |      |
| Annual  | 15.17   | 11.9 |
| First Quarter                                 | 13.38   | 12.3 |
| Second Quarter                                | 12.93   | 11.9 |
| Third Quarter                                 | 14.59   | 12.6 |
| Fourth Quarter                                | 15.17   | 14.1 |
| iscal year ended December 31, 2006            |         |      |
| Annual  | 19.49   | 14.9 |
| First Quarter                                 | 17.26   | 15.0 |
| Second Quarter                                | 17.60   | 14.9 |
| Third Quarter                                 | 18.30   | 15.  |
| Fourth Quarter                                | 19.49   | 18.0 |
| Month ended October 31, 2006                  | 19.24   | 18.0 |
| Month ended November 30, 2006                 | 19.49   | 18.  |
| Month ended December 31, 2006                 | 18.60   | 18.0 |
| iscal year ended December 31, 2007            |         |      |
| Month ended January 31, 2007                  | 19.35   | 18.4 |
| Month ended February 28, 2007                 | 20.08   | 18.4 |
| Month ended March 31 (through March 28), 2007 | 18.50   | 17.3 |

From January 1, 2006 through December 31, 2006 the percentage of outstanding shares held by BBVA and its affiliates ranged between 0.020% and 0.858% respectively, calculated on a monthly basis. On March 21, 2007, the percentage of outstanding shares held by BBVA and its affiliates was 1.024%.

The table below sets forth the reported high and low sales closing prices for the ADSs of BBVA on the New York Stock Exchange for the periods indicated.

|                                     |       | per ADS |
|-------------------------------------|-------|---------|
|                                     | High  | Low     |
| Fiscal year ended December 31, 2002 |       |         |
| Annual                              | 12.77 | 6.93    |
| First Quarter                       | 12.77 | 10.82   |
| Second Quarter                      | 12.50 | 10.67   |
| Third Quarter                       | 11.73 | 7.14    |
| Fourth Quarter                      | 10.58 | 6.93    |
| Fiscal year ended December 31, 2003 |       |         |
| Annual                              | 13.85 | 7.67    |
| First Quarter                       | 10.81 | 7.67    |
| Second Quarter                      | 11.16 | 8.46    |
| Third Quarter                       | 11.16 | 10.28   |
| Fourth Quarter                      | 13.85 | 10.54   |
| Fiscal year ended December 31, 2004 |       |         |

| Annual  | 17.77 | 12.47 |
|---|-------|-------|
| First Quarter                                 | 14.45 | 12.51 |
| Second Quarter                                | 13.80 | 12.47 |
| Third Quarter                                 | 13.96 | 12.82 |
| Fourth Quarter                                | 17.77 | 14.12 |
| Fiscal year ended December 31, 2005           |       |       |
| Annual  | 17.91 | 15.08 |
| First Quarter                                 | 17.64 | 16.14 |
| Second Quarter                                | 16.47 | 15.12 |
| Third Quarter                                 | 17.64 | 15.08 |
| Fourth Quarter                                | 17.91 | 16.85 |
| Fiscal year ended December 31, 2006           |       |       |
| Annual  | 25.15 | 18.21 |
| First Quarter                                 | 20.91 | 18.21 |
| Second Quarter                                | 22.55 | 18.61 |
| Third Quarter                                 | 23.39 | 19.83 |
| Fourth Quarter                                | 25.15 | 23.11 |
| Month ended October 31, 2006                  | 24.20 | 23.11 |
| Month ended November 30, 2006                 | 25.15 | 23.81 |
| Month ended December 31, 2006                 | 24.40 | 23.87 |
| Fiscal year ended December 31, 2007           |       |       |
| Month ended January 31, 2007                  | 25.15 | 23.92 |
| Month ended February 28, 2007                 | 26.23 | 24.28 |
| Month ended March 31, 2007 (through March 28) | 24.67 | 22.79 |
|   |       |       |

#### Securities Trading in Spain

The Spanish securities market for equity securities consists of the Automated Quotation System and the four stock exchanges located in Madrid, Bilbao, Barcelona and Valencia. During 2006, the Automated Quotation System accounted for the majority of the total trading volume of equity securities on the Spanish Stock Exchanges.

Automated Quotation System. The Automated Quotation System links the four local exchanges, providing those securities listed on it with a uniform continuous market that eliminates certain of the differences among the local exchanges. The principal feature of the system is the computerized matching of buy and sell orders at the time of entry of the order. Each order is executed as soon as a matching order is entered, but can be modified or canceled until executed. The activity of the market can be continuously monitored by investors and brokers. The Automated Quotation System is operated and regulated by Sociedad de Bolsas, S.A. ("Sociedad de Bolsas"), a corporation owned by the companies that manage the local exchanges. All trades on the Automated Quotation System must be placed through a bank, brokerage firm, an official stock broker or a dealer firm member of a Spanish stock exchange directly. Since January 1, 2000, Spanish banks have been allowed to place trades on the Automated Quotation System and have been allowed to become members of the Spanish Stock Exchanges.

In a pre-opening session held from 8:30 a.m. to 9:00 a.m. each trading day, an opening price is established for each security traded on the Automated Quotation System based on orders placed at that time. The legal regime concerning opening prices was changed by an internal rule issued by the Sociedad de Bolsas. The new legal regime sets forth that all references to maximum changes in share prices will be substituted by a definition of prices and creation of static and dynamic ranks for each listed share to be published on a periodic basis by the Sociedad de Bolsas. The computerized trading hours are from 9:00 a.m. to 5:30 p.m., during which time the trading price of a security is permitted to vary by up to the stated level. If the quoted price exceeds this limit, trading in the security is suspended until the next day. Between 5:30 p.m. and 5:35 p.m. a closing price is established for each security through an auction system similar to the one held for the pre-opening early in the morning.

Between 5:30 p.m. and 8:00 p.m., trades may occur outside the computerized matching system without prior authorization of the Sociedad de Bolsas at a price within the range of 5% above the higher of the average price and closing price for the day and 5% below the lower of the average price and closing price for the day, if, among other things, the trade involves more than  $\notin$  300,000 and more than 20% of the average daily trading volume of the stock during the preceding three months. At any time trades may take place (with the prior authorization of the Sociedad de Bolsas) at any price if:

- the trade involves more than €1.5 million and more than 40% of the average daily volume of the stock during the preceding three months;
- the transaction derives from a merger or spin-off process, or from the reorganization of a group of companies;
- the transaction is executed for the purposes of settling a litigation or completing a complex group of contracts; or
- the Sociedad de Bolsas finds other justifiable cause.

Information with respect to the computerized trades between 9:00 a.m. and 5:30 p.m. is made public immediately, and information with respect to trades outside the computerized matching system is reported to the Sociedad de Bolsas by the end of the trading day and published in the *Boletín de Cotización* and in the computer system by the beginning of the next trading day.

## Clearance and Settlement System.

Law 44/2002 and Rule 689/2003 of March 27, 2003 approved by the Spanish Ministry of Economy have promoted the integration of the two main existing book entry settlement systems existing in Spain, the non-gilts settlement system *Servicio de Compensación y Liquidación de Valores* ("SCLV") and the gilts settlement system *Central de Anotaciones en Cuenta*, into one system known as *Sociedad de Gestión de los Sistemas de Registro Compensación y Liquidación de Valores* (the "Iberclear").

Notwithstanding the above, rules concerning the book entry settlement system enacted before this amendment by the SCLV and the Bank of Spain are still in force, but any reference to the SCLV must be substituted by Iberclear.

Under this regulation, transactions carried out on the Spanish Stock Exchanges are cleared and settled through Iberclear. Only members of Iberclear are entitled to use it, and membership is restricted to authorized members of the Spanish Stock Exchanges, the Bank of Spain (when an agreement, approved by the Spanish Ministry of Economy and Finance, is reached with Iberclear) and, with the approval of the CNMV, other brokers not members of the Spanish Stock Exchanges, banks, savings banks and foreign settlement and clearance systems. The clearance and settlement system and its members are responsible for maintaining records of purchases and sales under the book-entry system. Shares of listed Spanish companies are held in book-entry form. Iberclear, which manages the clearance and settlement system, maintains a registry reflecting the number of shares held by each of its member entities (each an "*entidad participada*"), as well as the amount of such shares held on behalf of beneficial owners. Each member entity, in turn, maintains a registry of the owners of such shares. Spanish law considers the legal owner of the shares to be:

- the member entity appearing in the records of Iberclear as holding the relevant shares in its own name, or
- the investor appearing in the records of the member entity as holding the shares.

The SCLV has introduced the so-called "**D+3 Settlement System**" by which the settlement of any transactions must be made three working days following the date on which the transaction was carried out.

Obtaining legal title to shares of a company listed on a Spanish stock exchange requires the participation of a Spanish official stockbroker, broker-dealer, bank or other entity authorized under Spanish law to record the transfer of shares. To evidence title to shares, at the owner's request the relevant member entity must issue a certificate of ownership. In the event the owner is a member entity, Iberclear is in charge of the issuance of the certificate with respect to the shares held in the member entity's name.

Brokerage commissions are not regulated. Brokers' fees, to the extent charged, will apply upon transfer of title of our shares from the depositary to a holder of ADRs, and upon any later sale of such shares by such

holder. Transfers of ADSs do not require the participation of an official stockbroker. The deposit agreement provides that holders depositing our shares with the depositary in exchange for ADSs or withdrawing our shares in exchange for ADSs will pay the fees of the official stockbroker or other person or entity authorized under Spanish law applicable both to such holder and to the depositary.

#### **Securities Market Legislation**

The Securities Markets Act was enacted in 1988 with the purpose of reforming the organization and supervision of the Spanish securities markets. This legislation and the regulation implementing it:

- established an independent regulatory authority, the CNMV, to supervise the securities markets;
- established a framework for the regulation of trading practices, tender offers and insider trading;
- required stock exchange members to be corporate entities;
- required companies listed on a Spanish stock exchange to file annual audited financial statements and to make public quarterly financial information;
- established the legal framework for the Automated Quotation System;
- exempted the sale of securities from transfer and value added taxes;
- · deregulated brokerage commissions; and
- provided for transfer of shares by book-entry or by delivery of evidence of title.

On February 14, 1992, Royal Decree No. 116/92 established the clearance and settlement system and the book-entry system, and required that all companies listed on a Spanish stock exchange adopt the book-entry system.

On November 16, 1998, the Securities Markets Act was amended in order to adapt it to Directive 93/22/CEE on investment services (later amended by Directive 95/26/CE and Directive 97/9/CE of the European Parliament and Council on investors indemnity systems).

On November 22, 2002, the Securities Markets Act was amended by Law 44/2002 in order to update Spanish financial law to global financial markets. See "Item 4. Information on the Company—Business Overview—Supervision and Regulation—Monetary Policy—Law Reforming the Spanish Financial System".

On June 18, 2003, the Spanish Government approved the *Ley de Transparencia* ("**Law 26/2003**"), modifying both the Securities Markets Act and the Corporate Law, to reinforce the transparency of information available regarding listed Spanish companies. This law adds a new chapter, Title X, to the Securities Markets Act, which: (i) requires disclosure of shareholders' agreements relating to listed companies; (ii) regulates the operation of the general shareholders' meetings and of boards of directors of listed companies; (iii) requires the publication of an annual report on corporate governance; and (iv) establishes measures designed to increase the availability of information to shareholders.

As of the date of the filing of this Annual Report, a draft amendment to the Securities Market Act is pending approval of the Spanish authorities. If such legislation is approved, the legal regime in Spain applicable to tender offers as well as the transparency of issuers will be modified and will result in additional disclosure requirements.

#### Trading by the Bank and its Affiliates in the Shares

Trading by subsidiaries in their parent companies shares is restricted by the Spanish Companies Act.

Neither BBVA nor its affiliates may purchase BBVA's shares unless the making of such purchases is authorized at a meeting of BBVA's shareholders by means of a resolution establishing, among other matters, the maximum number of shares to be acquired within a maximum period of 18 months. Restricted reserves equal to the purchase price of any shares that are purchased by BBVA or its subsidiaries must be made by the purchasing entity. The total number of shares held by BBVA and its subsidiaries may not exceed five percent of BBVA's total capital. It is the practice of Spanish banking groups, including ours, to establish subsidiaries to trade in their parent company's shares in order to meet imbalances of supply and demand, to provide liquidity (especially for trades by their customers) and to modulate swings in the market price of their parent company's shares.

## **Reporting Requirements**

Any entity which transfers five percent or any multiple of five percent, of the capital stock of a company listed on a Spanish stock exchange must, within seven days after that transfer, report the transfer to such company, to the stock exchange on which such company is listed and to the CNMV. In addition, any company listed on a Spanish stock exchange must report on a non-public basis any acquisition by such company (or an affiliate) of the company's own shares if such acquisition, together with any previous one from the date of the last communication, exceeds 1% of its capital stock, regardless of the balance retained. Members of the Board of Directors must report any transfer or acquisition of share capital of a company listed on the Spanish Stock Exchanges, regardless of the size of the transaction. Additionally, since we are a credit entity, any individual or company which intends to acquire a significant participation in BBVA's share capital must obtain prior approval from the Bank of Spain in order to carry out the transaction. See "Item 10. Additional Information—Exchange Controls—Restrictions on Acquisitions of Shares".

Royal Decree 2590/98 has amended Royal Decree 377/91 by incorporating new reporting requirements in connection with any entity acting from a tax haven or a country where no securities regulatory commission exists, in which case the threshold of five percent is reduced to one percent. Furthermore, Royal Decree 2590/98 has extended the meaning of "transfer" to include voting agreements between shareholders.

Each Spanish bank is required to provide to the Bank of Spain a list dated the last day of each quarter of all the bank's shareholders that are financial institutions and other non-financial institution shareholders owning at least 0.25% of a bank's total share capital. Furthermore, the banks are required to inform the Bank of Spain, as soon as they become aware, and in any case not later than in 15 days, of each acquisition by a person or a group of at least one percent of such bank's total share capital.

### **ITEM 10. ADDITIONAL INFORMATION**

## A. Share Capital

Not Applicable.

## B. Memorandum and Articles of Association

Spanish law and BBVA's bylaws are the main sources of regulation affecting the company. All rights and obligations of BBVA's shareholders are contained in its bylaws and in Spanish law.

On February 28, 2004, BBVA's shareholders adopted a resolution amending its bylaws. The amendments were to: (i) Article 24 in order to expand shareholders' rights to participate in shareholders' meetings by proxy or representative; (ii) Article 29 in order to enhance shareholders' ability to obtain information regarding the Company; (iii) Article 31 regarding the procedures for the adoption of shareholder resolutions; (iv) Article 35 regarding the requirements for being a director; (v) Article 38 regarding the chairman and secretary of the Board of Directors; (vi) Article 45 regarding nomination and composition of the Board of Directors; (vii) Article 37 to make a technical amendment required by virtue of the amendment to Article 35; and (viii) Article 34 to reduce the maximum number of directors from 18 to 16.

On March 18, 2006, BBVA's shareholders adopted a resolution amending Article 53 of its bylaws in order to contemplate the possibility of remunerating members of the Board of Directors through delivery of shares, share options or remuneration indexed to the share price, according to Article 130 of Spanish Companies Act.

On November 28, 2006, BBVA's Board of Directors approved a capital increase of BBVA with the issuance by BBVA of 161,117,078 ordinary shares, which also resulted in an amendment to Article 5 of BBVA's bylaws.

On March 16, 2007, BBVA's shareholders adopted a resolution amending Article 36 of its bylaws in order to eliminate the annual renewal of one fifth of the Board of Directors seats each year so that the term of office for members of the Board of Directors is five years and members may be reelected one or more times for terms of the same maximum duration. As of the date of this Annual Report, the amendment is pending registration at the Commercial Registry of Vizcaya.

## **Registry and Company's Objects and Purposes**

BBVA is registered with the Commercial Registry of Vizcaya (Spain). Its registration number at the Commercial Registry of Vizcaya is volume 2,083, Company section folio 1, sheet BI-17-1, 1<sup>st</sup> entry. Its corporate objects and purposes are to: (i) directly or indirectly conduct all types of activities, transactions, acts, agreements and services relating to the banking business which are permitted or not prohibited by law and all banking

ancillary activities; (ii) acquire, hold and dispose of securities; and (iii) make public offers for the acquisition and sale of securities and all types of holdings in any kind of company. BBVA's objects and purposes are contained in Article 3 of the bylaws.

#### **Certain Powers of the Board of Directors**

In general, provisions limiting the powers of BBVA's directors are not contained in its bylaws. Such limitations, where they exist, often (i) limit a director's power to vote on a proposal, arrangement or contract in which the director is materially interested; (ii) limit the power to vote on compensation for themselves; (iii) limit borrowing powers exercisable by the directors and how such borrowing powers can be varied; or (iv) require retirement of directors at a certain age. The powers of BBVA's directors in these and other matters, however, are limited by and subject to BBVA's internal regulations. In addition, BBVA's Board of Directors is subject to the Regulations of the Board of Directors, which contains a series of ethical standards. See "Item 6. Directors, Senior Management and Employees".

The provisions of BBVA's bylaws that relate to compensation of directors are in strict accordance with the relevant provisions of Spanish law. The main provisions of the bylaws that relate to these matters are those that, in accordance with applicable Spanish law, allow the members of the Board of Directors to determine their administrative expenses or agree on such additional benefits they consider appropriate or necessary, up to four percent of our paid-up capital per year, which may only be paid after the minimum yearly dividend of four percent of the paid-in capital has been paid to our shareholders.

As of the date of the filing of this Annual Report, 11 of the 14 members of the Board of Directors were independent.

Members of the Board of Directors are elected for a term in office of five years. The members of the Board of Directors may be re-elected for an unlimited number of terms. See "Item 6. Directors, Senior Management and Employees".

## **Certain Provisions Regarding Preferred Shares**

The bylaws authorize BBVA to issue ordinary, non-voting, redeemable and preferred shares. As of the date of the filing of this Annual Report, BBVA has no non-voting, redeemable or preferred shares outstanding.

The characteristics of preferred shares must be agreed by the Board of Directors before they are issued.

Only shares that have been issued as redeemable may be redeemed by BBVA. Redemption of shares may only occur according to the terms set forth when they are issued. Redeemable shares must be fully paid-up at the time of their subscription. If the right to redeem redeemable shares is exclusively given to BBVA, it may not be exercised until at least three years after the issue. Redemption of shares must be financed against profits, free reserves or the proceeds of new securities issued especially for financing the redemption of an issue. If financed against profits or free reserves, BBVA must create a reserve for the amount of the par value of the redeemed shares. If the redemption is not financed against profits, free reserves or a new issue, it may only be done in compliance with the requirements of a reduction in share capital by the refund of contributions.

Holders of non-voting shares, if issued, are entitled to a minimum annual dividend, fixed or variable, set out at the time of the issue. The right of non-voting shares to accumulate unpaid dividends whenever funds to pay dividends are not available, any preemptive rights associated with non-voting shares, and the ability of holders of non-voting shares to recover voting rights also must be established at the time of the issue. Non-voting shares are entitled to the dividends to which ordinary shares are entitled in addition to their minimum dividend.

### **Certain Provisions Regarding Shareholders Rights**

As of the date of the filing of this Annual Report, BBVA's capital is comprised of one class of ordinary shares, all of which have the same rights.

Once all legal reserves and funds have been provided for out of the net profits of any given fiscal year, shareholders have the right to the distribution of an annual dividend of at least four percent of our paid-in capital. Shareholders will participate in the distribution of dividends in proportion to their paid-in capital. The right to collect a dividend lapses after five years as of the date in which it was first available to the shareholders. Shareholders also have the right to participate in proportion to their paid-in capital in any distribution resulting from our liquidation.

Each shareholder present at a General Shareholders' Meeting is entitled to one vote per each share. However, unpaid shares with respect to which a shareholder is in default of the resolutions of the Board of Directors relating to their payment will not be entitled to vote. The bylaws contain no provisions regarding cumulative voting.

The bylaws do not contain any provisions relating to sinking funds or potential liability of shareholders to further capital calls by BBVA.

The bylaws do not establish that special quorums are required to change the rights of shareholders. Under Spanish law, the rights of shareholders may only be changed by an amendment to the bylaws that complies with the requirements explained below under "—Shareholders' Meetings", plus the affirmative vote of the majority of the shares of the class that will be affected by the amendment.

## **Shareholders' Meetings**

General meetings may be ordinary or extraordinary. Ordinary general meetings are held within the first six months of each financial year in order to review, among other things, the management of the company, and to approve, if applicable, annual financial statements for the previous fiscal year. Extraordinary general meetings are those meetings that are not ordinary. In any case, the requirements mentioned below for constitution and adoption of resolutions are applicable to both categories of general meetings.

General meetings must be convoked by the Board of Directors, whether by their own decision or upon the request of shareholders holding at least five percent of BBVA's share capital. General meetings must generally be advised at least one month in advance by means of an advertisement published in the Official Companies Registry Gazette (*Boletín Oficial del Registro Mercantil*) ("**Borme**") and in one of the widely-circulated newspapers.

As of the date of the filing of this Annual Report, shareholders have the right to attend general meetings if they:

- own at least 500 shares;
- have registered their shares in the appropriate account registry at least five days prior to the date for which the general meeting has been convened; and
- retain the ownership of at least 500 shares until the general meeting takes place.

Additionally, holders of fewer than 500 shares may aggregate their shares to reach at least such number of shares and appoint a shareholder as proxy to attend the general meeting.

General meetings will be validly constituted on first call with the presence of at least 25% of BBVA's voting capital, either in person or by proxy. No minimum quorum is required to hold a general meeting on second call. In either case, resolutions will be agreed by the majority of the votes. However, a general meeting will only be validly held with the presence of 50% of BBVA's voting capital on first call or of 25% of the voting capital on second call, in the case of resolutions concerning the following matters:

- issuances of debt;
- capital increases or decreases;
- merger of BBVA; and
- any other amendment to the bylaws.

In these cases, resolutions may only be approved by the vote of the majority of the shares if at least 50% of the voting capital is present at the meeting. If the voting capital present at the meeting is less than 50%, then resolutions may only be adopted by two-thirds of the shares present.

Additionally, our bylaws state that, in order to adopt resolutions regarding a change in corporate purpose or the total liquidation or dissolution of BBVA, at least two-thirds of the voting capital must be present at the meeting on first call and at least 60 percent of voting capital must be present on second call.

## **Restrictions on the Ownership of Shares**

Our bylaws do not provide for any restrictions on the ownership of our ordinary shares. Spanish law, however, provides for certain restrictions which are described below under "-Exchange Controls-Restrictions on Acquisitions of Shares".

#### **Restrictions on Foreign Investments**

Spanish Stock Exchanges are open to foreign investors. However, the acquisition of 50% or more of the share capital of a Spanish company by a person or entity residing in a tax haven must be notified to the Ministry of Economy and Treasury prior to its execution. All other investments in BBVA's shares by foreign entities or individuals only require the notification of the Spanish authorities through the Spanish intermediary that took part in the investment once it is executed.

Current Spanish regulations provide that once all applicable taxes have been paid, see "—Exchange Controls", foreign investors may freely transfer out of Spain any amounts of invested capital, capital gains and dividends.

#### **Change of Control Provisions**

In addition to the restrictions on acquisitions of BBVA's shares discussed above, certain antitrust freeze-out regulations may also delay, defer or prevent a change of control of BBVA or any of its subsidiaries in the event of a merger, acquisition or corporate restructuring. In Spain, the application of both Spanish and European antitrust regulations require that prior notice of domestic or cross-border merger transactions be given in order to obtain a "non-opposition" ruling from antitrust authorities.

Spanish regulation of takeover bids may also delay, defer or prevent a change of control of BBVA or any of its subsidiaries in the event of a merger, acquisition or corporate restructuring. Spanish regulation of takeover bids contained in Royal Decree 1197/1991 was as amended by Royal Decree 432/2003 dated April 11, 2003. See "—Exchange Controls—Tender Offers". Regulations on public takeover bids require a bid to be launched if the acquisition of the listed company grants control to the purchaser, regardless of whether the acquired stake reaches the 25% threshold. These rules state that it is necessary to launch a tender offer if the bidder intends to acquire less than 25% of the target's share capital but intends to appoint more than one-third and less than one-half plus one of the target's directors.

Since BBVA is a credit entity, it is necessary to obtain approval from the Bank of Spain in order to acquire a number of shares considered to be a significant participation by Law 26/1988, of July 29, 1998. See "—Exchange Controls—Restrictions on Acquisitions of Shares". Also, any agreement that contemplates BBVA's merger with another credit entity will require the authorization of the Ministry of Economy. This could also delay, defer or prevent a change of control of BBVA or any of its subsidiaries that are credit entities in the event of a merger.

#### C. Material Contracts

During the past two years BBVA was not a party to any contract outside its ordinary course of business that was material to it as a whole.

## **D.** Exchange Controls

In 1991, Spain adopted the EU standards for free movement of capital and services. As a result, exchange controls and restrictions on foreign investments have generally been abolished and foreign investors may transfer invested capital, capital gains and dividends out of Spain without limitation as to amount, subject to applicable taxes. See "—Taxation".

Pursuant to Spanish Law 18/1992 on Foreign Investments (*Ley 18/1992, de 1 de julio*) and Royal Decree 664/1999 (*Real Decreto 664/1999, de 23 de abril*), foreign investors may freely invest in shares of Spanish companies, except in the case of certain strategic industries.

Shares in Spanish companies held by foreign investors must be reported to the Spanish Registry of Foreign Investments by the depositary bank or relevant Iberclear member. When a foreign investor acquires shares that are subject to the reporting requirements of the CNMV, notice must be given by the foreign investor directly to the Registry of Foreign Investments in addition to the notices of majority interests that must be sent to the CNMV and the applicable stock exchanges. This notice must be given through a bank or other financial institution duly registered with the Bank of Spain and the CNMV or through bank accounts opened with any branch of such registered entities.

Investment by foreigners domiciled in enumerated tax haven jurisdictions is subject to special reporting requirements under Royal Decree 1080/1991 (*Real Decreto 1080/1991, de 5 de julio*).

On July 5, 2003, Law 19/2003 (Ley sobre el regimen juridico de los movimientos de capitales y de las transacciones economicas con el exterior y sobre determinadas medidas de prevencion del blanqueo de capitales), came into effect. This law is an update to other Spanish exchange control and money laundering prevention laws.

## **Restrictions on Acquisitions of Shares**

Spanish law provides that any individual or corporation that intends to acquire, directly or indirectly, a significant participation ("*participación significativa*") in a Spanish bank must obtain the prior approval of the Bank of Spain, including the amount of such participation, the terms and conditions of the acquisition and the period in which it is intended to execute the transaction. A significant participation is considered five percent of the outstanding share capital of a bank or a lower percentage if such holding allows for the exercise of a significant influence.

Any individual or company that intends to increase, directly or indirectly, its significant participation in such a way that its share capital or voting rights after the acquisition reaches or exceeds 10%, 15%, 20%, 25%, 33%, 40%, 50%, 66% or 75% is required to give prior notice to the Bank of Spain of such transaction. Any acquisition without such prior notification, or before three months have elapsed after the date of such notification, or against the objection of the Bank of Spain, will produce the following results:

- the acquired shares will have no voting rights; and
- if considered appropriate, the target bank may be taken over or its directors replaced and a sanction imposed.

The Bank of Spain has a period of three months to object to a proposed transaction. Such objection may be based on the fact that the Bank of Spain does not consider the acquiring person suitable to guarantee the sound and prudent operation of the target bank.

Any individual or institution that intends to sell its significant participation or reduce the above mentioned percentages, or which, because of such sale, loses control of the entity, must give prior notice to the Bank of Spain, indicating the amount to be sold and the period in which the transaction is to be executed. Non-compliance with this requirement will result in sanctions.

The Ministry of Economy and the Treasury, following a proposal by the Bank of Spain, may, whenever the control by a person with a significant participation may jeopardize the sound and prudent management of a credit institution, adopt any of the following measures as deemed appropriate:

- suspend the voting rights corresponding to such shares for up to three years;
- take control of the bank or replace the directors; or
- revoke the bank's license.

### **Tender Offers**

As stated above, the Spanish legal regime concerning takeover bids was amended by Royal Decree 432/2003 of April 11, 2003, in order to introduce more cases in which it is necessary to launch a takeover in order to acquire a stake of the share capital of a listed company. Subject to certain exceptions, any individual or corporation proposing to acquire shares of a company's share capital (or other securities that may directly or indirectly give the right to subscribe for such shares), which is fully or partly admitted for trading on a Spanish stock exchange, may not do so without first launching a public tender offer on the terms and conditions laid down in the Royal Decree, if it intends to appoint more than one-third but less than one-half of the directors of the target company.

Legislation is currently pending in Spanish Parliament to adopt Directive 2004/25/EC of the European Parliament and of the Council dated April 21, 2004 into Spanish law. Such legislation will materially amend the current tender offer rules in Spain. Under the currently proposed legislation, anyone who directly or indirectly acquires 30% or more of the voting capital of a listed company, or a smaller stake but appoints more than half of the directors, will have to make a tender offer for all the shares of the company at a fair price. The price will be considered fair if it is at least equal to the highest price that would have been paid by the party obliged to make the offer or by persons acting in concert during a certain period of time before the offer. The wording of the legislation may change during its passage through Spanish Parliament, and the enacted legislation may be different than the description of the proposed legislation described above.

If the draft amendment to the Securities Market Act is approved, the Spanish legal regime applicable to acquisitions and tender offers will be significantly modified. See "Item 9. The Offer and the Listing—Securities Market Legislation".

## E. Taxation

## **Spanish Tax Considerations**

The following is a summary of the material Spanish tax consequences to U.S. Residents (as defined below) of the acquisition, ownership and disposition of BBVA's ADSs or ordinary shares as of the date of the filing of this Annual Report. This summary does not address all tax considerations that may be relevant to all categories of potential purchasers, some of whom (such as life insurance companies, tax-exempt entities, dealers in securities or financial institutions) may be subject to special rules. In particular, the summary deals only with the U.S. Holders (as defined below) that will hold ADSs or ordinary shares as capital assets and who do not at any time own individually, nor are treated as owning, 25% or more of BBVA's shares, including ADSs.

As used in this particular section, the following terms have the following meanings:

- (1) "U.S. Holder" means a beneficial owner of BBVA's ADSs or ordinary shares that is for U.S. federal income tax purposes:
- a citizen or a resident of the United States,
- a corporation or other entity treated as a corporation, created or organized under the laws of the United States or any political subdivision thereof, or
- an estate or trust the income of which is subject to United States federal income tax without regard to its source.

(2) "**Treaty**" means the Convention between the United States and the Kingdom of Spain for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Income, together with a related Protocol.

(3) "**U.S. Resident**" means a U.S. Holder that is a resident of the United States for the purposes of the Treaty and entitled to the benefits of the Treaty, whose holding is not effectively connected with (1) a permanent establishment in Spain through which such holder carries on or has carried on business, or (2) a fixed base in Spain from which such holder performs or has performed independent personal services.

Holders of ADSs or ordinary shares should consult their tax advisors, particularly as to the applicability of any tax treaty. The statements regarding Spanish tax laws set out below are based on interpretations of those laws in force as of the date of this Annual Report. Such statements also assume that each obligation in the Deposit Agreement and any related agreement will be performed in full accordance with the terms of those agreements.

#### Taxation of Dividends

Under Spanish law, dividends paid by BBVA to a holder of ordinary shares or ADSs who is not resident in Spain for tax purposes and does not operate through a permanent establishment in Spain, are subject to Spanish Non-Resident Income Tax, withheld at source, currently at a 18% tax rate. For these purposes, upon distribution of the dividend, BBVA or its paying agent will withhold an amount equal to the tax due according to the rules set forth above (i.e., applying the general withholding tax rate of 18%), transferring the resulting net amount to the depositary.

However, under the Treaty, if you are a United States Resident, you are entitled to a tax rate of 15%.

To benefit from the Treaty-reduced rate of 15%, if you are a United States Resident, you must provide to the depositary, before the tenth day following the end of the month in which the dividends were payable, a certificate from the IRS stating that, to the best knowledge of the IRS, you are a resident of the United States within the meaning of the Treaty and entitled to its benefits.

Those depositaries providing timely evidence (i.e., by means of the IRS certificate) of your right to apply the Treaty-reduced rate will immediately receive the surplus amount withheld, which will be credited to you. The IRS certificate is valid for a period of one year from issuance.

If the certificate referred to in the above paragraph is not provided to the depositary within said term, you may afterwards obtain a refund of the amount withheld in excess of the rate provided for in the Treaty.

## Spanish Refund Procedure

According to Spanish Regulations on Non-Resident Income Tax, approved by Royal Decree 1776/2004 dated July 30, 2004, as amended, a refund for the amount withheld in excess of the Treaty-reduced rate can be obtained from the relevant Spanish tax authorities. To pursue the refund claim, if you are a United States Resident, you are required to file:

- the corresponding Spanish tax form,
- the certificate referred to in the preceding section, and
- evidence of the Spanish Non-Resident Income Tax that was withheld with respect to you.

The refund claim must be filed within four years from the date in which the withheld tax was collected by the Spanish tax authorities.

United States Residents are urged to consult their own tax advisors regarding refund procedures and any U.S. tax implications thereof.

Additionally, under the Spanish law, the first  $\in 1,500$  of dividends obtained by individuals who are not resident in Spain for tax purposes, and do not operate through a permanent establishment in Spain, will be exempt from taxation in certain circumstances. United States Residents should consult their tax advisors in order to make effective this exemption.

#### Taxation of Rights

Distribution of preemptive rights to subscribe for new shares made with respect to your shares in BBVA will not be treated as income under Spanish law and, therefore, will not be subject to Spanish Non-Resident Income Tax. The exercise of such preemptive rights is not considered a taxable event under Spanish law and thus is not subject to Spanish tax. Capital gains derived from the disposition of preemptive rights obtained by U.S. Residents are generally not taxed in Spain provided that certain conditions are met (See "—Taxation of Capital Gains" below).

## Taxation of Capital Gains

Under Spanish law, any capital gains derived from securities issued by persons residing in Spain for tax purposes are considered to be Spanish source income and, therefore, are taxable in Spain. For Spanish tax purposes, income obtained by you, if you are a U.S. Resident, from the sale of BBVA's ADSs or ordinary shares will be treated as capital gains. Spanish Non-Resident Income Tax is currently levied at a 18% tax rate on capital gains obtained by persons who are not residents of Spain for tax purposes, who are not entitled to the benefit of any applicable treaty for the avoidance of double taxation and who do not operate through a fixed base or a permanent establishment in Spain.

Notwithstanding the above, capital gains derived from the transfer of shares on an official Spanish secondary stock market by any holder who is resident in a country that has entered into a treaty for the avoidance of double taxation with an "exchange of information" clause (the Treaty contains such a clause) will be exempt from taxation in Spain. Additionally, capital gains realized by non-residents of Spain who are entitled to the benefit of an applicable treaty for the avoidance of double taxation will, in the majority of cases, not be taxed in Spain (since most tax treaties provide for taxation only in the taxpayer's country of residence). If you are a U.S. Resident, under the Treaty, capital gains arising from the disposition of ordinary shares or ADSs will not be taxed in Spain. You will be required to establish that you are entitled to this exemption by providing to the relevant Spanish tax authorities an IRS certificate of residence in the United States, together with the corresponding Spanish tax form.

### Spanish Wealth Tax

If you do not reside in Spain and you hold shares located in Spain, you are subject to Spanish Wealth Tax (Spanish Law 19/1991), which imposes a tax on property located in Spain on the last day of any year. It is possible that the Spanish tax authorities may contend that all shares of a Spanish corporation and all ADSs representing such shares are located in Spain for Spanish tax purposes. If such a view were to prevail, and you are a non-resident of Spain who held BBVA's ADSs or ordinary shares on the last day of any year, you would be subject to the Spanish Wealth Tax for such year at marginal rates varying between 0.2% and 2.5% of the average market value of such ordinary shares or ADSs during the last quarter of such year. U.S. Residents should consult their tax advisors with respect to the applicability of Spanish Wealth Tax.

## Spanish Inheritance and Gift Taxes

Transfers of BBVA's shares or ADRs upon death or by gift are subject to Spanish inheritance and gift taxes (Spanish Law 29/1987), if the transferee is a resident in Spain for tax purposes, or if BBVA's shares or ADSs are located in Spain, regardless of the residence of the beneficiary. In this regard, the Spanish tax authorities may argue that all shares of a Spanish corporation and all ADSs representing such shares are located in Spain for Spanish tax purposes. The applicable tax rate, after applying all relevant factors, ranges between 7.65% and 81.6% for individuals, approximately.

Alternatively, corporations that are non-resident of Spain that receive BBVA's shares or ADSs as a gift are subject to Spanish Non-Resident Income Tax at a 18% tax rate on the fair market value of such ordinary shares or ADSs as a capital gain. If the donee is a United States resident corporation, the exclusions available under the Treaty described in "—Taxation of Capital Gains" above will be applicable.

### Spanish Transfer Tax

Transfers of BBVA's ordinary shares or ADSs will be exempt from Transfer Tax (*Impuesto sobre Transmisiones Patrimoniales*) or Value-Added Tax. Additionally, no stamp duty will be levied on such transfers.

#### **U.S. Tax Considerations**

The following summary describes the material U.S. federal income tax consequences of the acquisition, ownership and disposition of ADSs or ordinary shares, but it does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a particular person's decision to acquire such securities. The summary applies only to U.S. Holders (as defined under "Spanish Tax Considerations" above) that hold ADSs or ordinary shares as capital assets for tax purposes and does not address all of the tax consequences that may be relevant to holders subject to special rules, such as:

- certain financial institutions;
- insurance companies;
- dealers and traders in securities or foreign currencies;
- persons holding ADSs or ordinary shares as part of a hedge, straddle, conversion transaction or other integrated transaction;
- persons whose "functional currency" for U.S. federal income tax purposes is not the U.S. dollar;
- persons liable for the alternative minimum tax;
- tax-exempt organizations;
- partnerships or other entities classified as partnerships for U.S. federal income tax purposes;
- persons who acquired our ADSs or ordinary shares pursuant to the exercise of any employee stock option or otherwise as compensation; or
- persons who own or are deemed to own 10% or more of our voting shares.

The summary is based upon the tax laws of the United States including the Internal Revenue Code of 1986, as amended to the date hereof (the "**Code**"), administrative pronouncements, judicial decisions and final, temporary and proposed Treasury regulations, as of the date hereof. These laws are subject to change, possibly with retroactive effect. In addition, the summary is based on the Treaty (as defined under "Spanish Tax Considerations" above) and is based in part on representations of the depositary and assumes that each obligation provided for in or otherwise contemplated by BBVA's deposit agreement or any other related document will be performed in accordance with its terms. Prospective purchasers of the ADSs or ordinary shares are urged to consult their tax advisors as to the U.S., Spanish or other tax consequences of the purchase, ownership and disposition of ADSs or ordinary shares in their particular circumstances, including the effect of any U.S. state or local tax laws.

For United States federal income tax purposes, U.S. Holders of ADSs will generally be treated as the owners of the underlying ordinary shares represented by those ADSs. Accordingly, no gain or loss will be recognized if a U.S. Holder exchanges ADSs for the underlying ordinary shares represented by those ADSs.

The U.S. Treasury has expressed concerns that parties to whom ADSs are pre-released may be taking actions that are inconsistent with the claiming of foreign tax credits for U.S. holders of ADSs. Such actions would

also be inconsistent with the claiming of the reduced rate of tax applicable to dividends received by certain noncorporate U.S. Holders, as described below. Accordingly, the analysis of the creditability of Spanish taxes described below, and the availability of the reduced tax rate for dividends received by certain noncorporate U.S. Holders, could be affected by future actions that may be taken by the parties to whom the ADSs are released.

This discussion assumes that BBVA was not a passive foreign investment company ("PFIC") for 2006 (as discussed below).

#### Taxation of Distributions

Distributions, before reduction for any Spanish income tax withheld by BBVA or its paying agent, made with respect to ADSs or ordinary shares (other than certain pro rata distributions of BBVA's capital stock or rights to subscribe for shares of its capital stock) will be includible in the income of a U.S. Holder as ordinary dividend income, to the extent paid out of our current or accumulated earnings and profits as determined in accordance with U.S. federal income tax principles. The amount of such dividends will be treated as foreign source dividend income and not be eligible for the "dividends received deduction" generally allowed to U.S. corporations under the Code. Subject to applicable limitations and the discussion above regarding concerns expressed by the U.S. Treasury, dividends paid to noncorporate U.S. Holders in taxable years beginning before January 1, 2011 will be taxable at a maximum tax rate of 15%. Noncorporate U.S. Holders should consult their own tax advisors to determine the implications of the rules regarding this favorable rate in their particular circumstances.

The amount of the distribution will equal the U.S. dollar value of the euro received, calculated by reference to the exchange rate in effect on the date such distribution is received (which, for U.S. Holders of ADSs, will be the date such distribution is received by the depositary), whether or not the depositary or U.S. Holder in fact converts any euro received into U.S. dollars at that time. If the dividend is converted into U.S. dollars on the date of receipt, a U.S. Holder may have foreign currency gain or loss if such dividend is not converted into U.S. dollars on the date of its receipt.

Subject to applicable limitations that may vary depending upon a U.S. Holder's circumstances and subject to the discussion above regarding concerns expressed by the U.S. Treasury, a U.S. Holder will be entitled to a credit against its U.S. federal income tax liability, or a deduction in computing its U.S. federal taxable income, for Spanish income taxes withheld by BBVA or its paying agent. A U.S. Holder must satisfy minimum holding period requirements in order to be eligible to claim a foreign tax credit for foreign taxes withheld on dividends. The rules governing foreign tax credits are complex and, therefore, U.S. Holders should consult their tax advisers regarding the availability of foreign tax credits in their particular circumstances.

#### Sale and Other Disposition of ADSs or Shares

Gain or loss realized by a U.S. Holder on (i) the sale or exchange of ADSs or ordinary shares or (ii) the depositary's sale or exchange of ordinary shares received as distributions on the ADSs, will be subject to U.S. federal income tax as capital gain or loss in an amount equal to the difference between the U.S. Holder's tax basis in the ADSs or ordinary shares and the amount realized on the disposition. Such gain or loss will be long-term capital gain or loss if the U.S. Holder held the ordinary shares or ADSs for more than one year. Gain or loss, if any, will generally be U.S. source for foreign tax credit purposes. The deductibility of capital losses is subject to limitations.

#### Passive Foreign Investment Company Rules

Based upon certain proposed Treasury regulations ("**Proposed Regulations**") we believe that we were not a PFIC for U.S. federal income tax purposes for our 2006 taxable year. However, since our PFIC status depends upon the composition of our income and assets and the market value of our assets (including, among others, less than 25% owned equity investments) from time to time and since there is no guarantee that the Proposed Regulations will be adopted in their current form, there can be no assurance that we will not be considered a PFIC for any taxable year.

If we were treated as a PFIC for any taxable year during which a U.S. Holder held ADSs or ordinary shares, gain recognized by such U.S. Holder on a sale or other disposition of an ADS or an ordinary share would be allocated ratably over the U.S. Holder's holding period for the ADS or the ordinary share. The amounts allocated to the taxable year of the sale or other exchange and to any year before we became a PFIC would be taxed as ordinary income. The amount allocated to each other taxable year would be subject to tax at the highest rate in effect for ordinary income of taxpayers of the U.S. Holder's type for such taxable year, and an

interest charge would be imposed on the amount allocated to such taxable year. Similar tax rules would apply to any distribution in respect of ADSs or ordinary shares in excess of 125% of the average of the annual distributions on ADSs or ordinary shares received by the U.S. Holder during the preceding three years or the U.S. Holder's holding period, whichever is shorter. Additionally, if we were a PFIC for any taxable year during which a U.S. Holder held an ADS or ordinary share, such U.S. Holder would be required to make an annual return on IRS Form 8621 for that year, describing the distributions received from BBVA and any gain realized on the disposition of ADSs or ordinary shares. Certain elections may be available (including a mark-to-market election) to U.S. persons that may help mitigate the adverse consequences resulting from PFIC status.

## Information Reporting and Backup Withholding

Information returns may be filed with the Internal Revenue Service in connection with payments of dividends on, and the proceeds from a sale or other disposition of, ADSs or ordinary shares. A U.S. Holder may be subject to U.S. backup withholding on these payments if the U.S. Holder fails to provide its taxpayer identification number to the paying agent and comply with certain certification procedures or otherwise establish an exemption from backup withholding. The amount of any backup withholding from a payment to a U.S. Holder will be allowed as a credit against the U.S. Holder's U.S. federal income tax liability and may entitle the U.S. Holder to a refund, provided that the required information is timely furnished to the Internal Revenue Service.

## F. Dividends and Paying Agents

Not Applicable.

## G. Statement by Experts

Not Applicable.

## H. Documents on Display

The documents concerning BBVA which are referred to in this Annual Report may be inspected at its offices at Plaza de San Nicolás 4, 48005 Bilbao, Spain. In addition, we are subject to the information requirements of the Exchange Act, except that as a foreign issuer, we are not subject to the proxy rules or the short-swing profit disclosure rules of the Exchange Act. In accordance with these statutory requirements, we file or furnish reports and other information with the SEC. Reports and other information filed or furnished by BBVA with the SEC may be inspected and copied at the public reference facilities maintained by the SEC at 100 F Street, N.E., Washington, D.C. 20549. Copies of such material may also be inspected at the offices of the New York Stock Exchange, 11 Wall Street, New York, New York 10005, on which BBVA's ADSs are listed. In addition, the SEC maintains a web site that contains information filed or furnished electronically with the SEC, which can be accessed over the internet at http://www.sec.gov.

## I. Subsidiary Information

Not Applicable.

# ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK RISK MANAGEMENT OVERVIEW

Activities involving financial instruments may involve the assumption or transfer of one or more types of risk by financial entities such as BBVA. The risks associated with financial instruments are:

- Market risks: these arise as a consequence of holding financial instruments whose value may be affected by changes in market conditions. There are three types of market risk:
  - Currency risk: arises as a result of changes in the exchange rate between currencies;
  - · Fair value interest rate risk: arises as a result of changes in market interest rates; and
  - Price risk: arises as a result of changes in market prices, due either to factors specific to the individual instrument or to factors that affect all instruments traded on the market.
- Credit risk: this is the risk that one of the parties to the financial instrument agreement will fail to honour its contractual obligations due to the insolvency or incapacity of the individuals or legal entities involved and will cause the other party to incur a financial loss.

• Liquidity risk: occasionally referred to as funding risk, this arises either because the entity may be unable to sell a financial asset quickly at an amount close to its fair value, or because the entity may encounter difficulty in finding funds to meet commitments associated with financial instruments.

The Group has developed a global risk management system based on three components: a corporate risk management structure, with segregated functions and responsibilities; a set of tools, circuits and procedures that make up the different risk management systems; and an internal control system.

## **MARKET RISK IN TRADING PORTFOLIO IN 2006**

In the BBVA Group market areas, credit and market risk are jointly managed through a limits system adapted to the activities performed on each of the trading floors. This system measures the impact of a possible adverse market evolution on positions, both under ordinary circumstances and under situations of risk factor stress. The Executive Committee approves global Value-at-Risk ("**VaR**") limits for each unit according to the specific risks each unit presents, differentiated by type of risk, business activities undertaken and the unit's organizational structure. The market risk unit is responsible for maintaining an adequate equilibrium between the limits of the units and the global limits as well as the correlation between VaR limits and delta sensitivity.

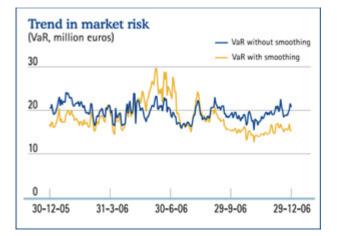
In order to account for profits already obtained in the applicable year, the accrual of negative profits from business units is correlated to the reduction in the VaR limits set. This scheme is complemented by loss limits and warning alerts that automatically trigger procedures designed to alleviate potentially harmful situations that might compromise the business area activities.

The measurement model employed is parametric VaR, which applies a covariance matrix, with a confidence level of 99% and a one-day time horizon. This model also considers basis risk, spread, convexity and other risks associated with embedded options and structured products. The VaR provides a forecast of the expected maximum loss over a fixed time horizon (one-day in the case of BBVA) that portfolios could incur stemming from fluctuations recorded in the equity market and in interest and exchange rates, as well as in credit markets through the credit spread. In the case of the BBVA Group, this is the maximum expected loss in 99 days out of every 100 days. We have used 2 years of historical data in preparing our measurement model.

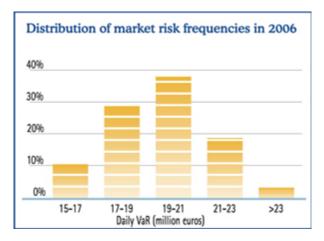
In order to assess impacts on less liquid markets or those with a higher probability of transitory nonliquidity, periodical analyses are carried out taking into account the different liquidity conditions affecting the financial markets. These are likewise combined with economic capital and VaR limits in stress situations, considering the impact of past financial crises and foreseeable future scenarios. Finally, the market risk measurement model incorporates back-testing or ex-post comparison, which verifies the accuracy of the risk measurements made, comparing day-on-day management results at different aggregation levels, with the corresponding VaR measurements for those same levels.

We expect the expansion of the new risk measurement platform, which had been implemented in Spain and Mexico as of December 31, 2006, to the BBVA Group's Latin American business units in 2007 will provide a more accurate and flexible measurement based on VaR calculation by historical and Monte Carlo simulation. The new platform will lead to the future integration of market risk and credit risk for the entire perimeter of the Advanced Internal model for capital cost allocation.

The BBVA Group's market risk in 2006 (measured as VaR without smoothing) has remained at moderate levels. The increase in the volatility of some Latin American markets in the second quarter of the year (during election periods) indicated recoveries in the VaR with smoothing, which continued to fall in the subsequent months of 2006. The below table shows the evolution of the BBVA Group's market risk (measured as VaR without smoothing) in 2006.



In 2006, the BBVA Group's daily market risk stood at an average of €19.6 million (VaR without smoothing). The dispersion of the VaR figures in 2006 is shown below.



By risk factors, the most important was interest rate risk (46% of the total at the close of the year), which includes systematic risk and specific risk linked to spreads. Vega risk and correlation risk account for 18.5% and 11% of the total, respectively, while equity and foreign exchange risks represented 21.5% and 3%, respectively, at December 31, 2006.

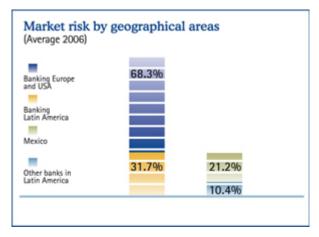
# Market risk by risk factors in 2006

(Million euros)

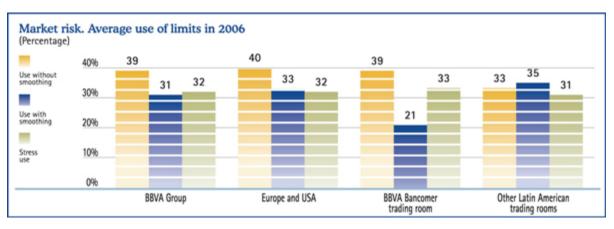
|                              | 31-12-06 | Average | Maximum | Minimum |
|------------------------------|----------|---------|---------|---------|
| Interest <sup>(1)</sup>      | 12.1     | 11.8    | 16.9    | 8.0     |
| Exchange rate <sup>(1)</sup> | 0.7      | 1.2     | 3.6     | 0.5     |
| Equity <sup>(1)</sup>        | 5.8      | 4.2     | 9.9     | 1.8     |
| Vega and correlation         | 5.2      | 5.2     | 7.0     | 4.1     |
| Diversification effect       | (3.1)    | (2.9)   |         |         |
| TOTAL                        | 20.7     | 19.6    | 24.2    | 15.4    |

<sup>(1)</sup> Includes gamma risk of fixed-income, exchange rate and equity options, respectively. Interest risk includes the spread.

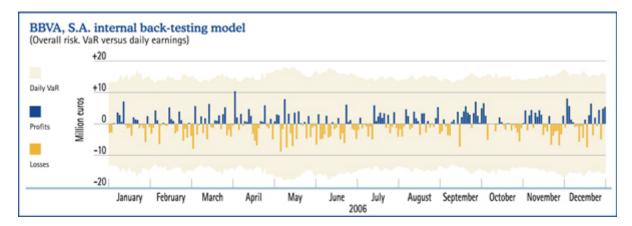
By geographical areas, based on the BBVA entity as to which the risk relates, as of December 31, 2006, 68.3% of the market risk in terms of VaR corresponded to Europe and the United States and 31.7% to the Group's Latin American banks, of which 21.2 p.p. was concentrated in Mexico. In 2006, the risk profile for developed and emerging countries remained similar to that observed in 2005.



The aggregate daily VaR limit for 2006 was €50.2 million. The average daily VaR limits used by the Group's main business units reached 39% when calculated without exponential smoothing and 31% with exponential smoothing, for the year ended December 31, 2006.



The back-testing comparison performed with market risk management results for the BBVA S.A. perimeter in 2006, which made a day-on-day comparison between holding earnings and the risk level estimated by the model, confirmed the accurate functioning of the Group's risk model.



The breakdown of the risk exposure by categories of the instruments within the trading portfolio, as of December 31, 2006, 2005 and 2004 were as follows:

|                              | Thousands of euros |             |             |  |  |
|------------------------------|--------------------|-------------|-------------|--|--|
|                              | 2006               | 2006 2005   |             |  |  |
| Loans to Credit institutions | 17,149,744         | 27,470,224  | 16,702,957  |  |  |
| Debt securities              | 68,737,919         | 82,009,555  | 83,211,589  |  |  |
| Derivatives                  | 6,195,150          | 8,525,664   | 7,607,036   |  |  |
| Total                        | 92,082,813         | 118,005,443 | 107,521,582 |  |  |

## MARKET RISK IN NON-TRADING ACTIVITIES IN 2006

### Interest Rate Risk

The exposure of financial institutions to variations in interest rates is a risk inherent to the banking business. The different terms of maturity and repricing of debtor and creditor positions represent the main source of interest rate risk, by virtue of how they are affected to a greater or lesser degree by interest rate variations. Nevertheless, the effect of changes in the slope or shape of interest rate curves must also be taken into consideration, as must the embedded option of certain products.

In accordance with the recommendations made by the Basel Committee on Banking Supervision, the BBVA Group has a suitable organizational structure to control and manage its structural interest rate risk, which assures the necessary independence in undertaking such functions. ALCO is responsible for management of the asset and liability risk, excluding the Markets or Cash Management areas' activities, in accordance with the risk profile defined by the Group's managerial bodies. To comply with its commitments, Financial Management is supported by the measurements taken by the Risk Management area, which, acting as an independent unit, designs the measurement, monitoring, reporting and control systems, as well as the limits policies.

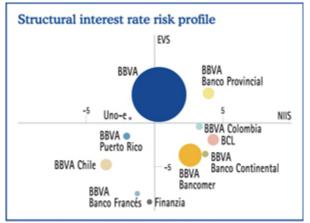
The effects of structural interest rate risk may be analyzed both from the viewpoint of their repercussions on the Group's income statement, in the short and medium term, and from the viewpoint of their impact on its economic value, taking a longer term view. To this end, the BBVA Group uses several indicators to perform a complementary assessment of the impact that variations in interest rates could have on its net interest income one or two years in the future, and thus on the Group's economic value.

A gap analysis provides a simplified view of the balance sheet structure and highlights the impact of temporary movements in interest rates. The table included shows the gaps in the BBVA structural balance sheet (expressed in euro) as of December 31, 2006, calculated from the maturity and repricing dates of the main items sensitive to interest rate variations, depending on whether they are fixed or variable rate.

Matrix of maturities and repricing dates of BBVA's structural balance sheet in euros

| (Million euros)             | Balance | 1 month | 1-3<br>months | 3-12<br>months | 1-2<br>years | 2-3<br>years | 3-4<br>vears | 4-5<br>years | As of<br>5 years |
|-----------------------------|---------|---------|---------------|----------------|--------------|--------------|--------------|--------------|------------------|
| ASSETS                      |         |         |               |                |              | <u> </u>     |              |              |                  |
| Money market                | 29,412  | 14,724  | 8,756         | 4,753          | 573          | 123          | 262          | 7            | 214              |
| Lending                     | 157,008 | 36,273  | 39,229        | 63,754         | 6,073        | 2,898        | 1,829        | 2,032        | 4,919            |
| Securities portfolios       | 12,565  | 834     | 865           | 989            | 820          | 1,116        | 295          | 1,368        | 6,279            |
| Other sensitive assets      | 36,113  | 33,694  | 43            | 65             | 922          | 1,039        | 225          | 33           | 93               |
| Derivatives                 | 53,905  | 1,326   | 1,547         | 8,526          | 1,970        | 5,947        | 7,280        | 4,812        | 22,496           |
| TOTAL SENSITIVE ASSETS      | 289,003 | 86,851  | 50,440        | 78,087         | 10,358       | 11,123       | 9,981        | 8,252        | 34,001           |
| LIABILITIES                 |         |         |               |                |              |              |              |              |                  |
| Money market                | 18,288  | 10,911  | 3,778         | 3,494          | 4            | 3            | 3            | 3            | 93               |
| Customer funds              | 83,010  | 14,747  | 5,846         | 7,705          | 14,684       | 1,961        | 1,212        | 18,757       | 18,098           |
| Wholesale financing         | 79,384  | 14,051  | 23,132        | 3,670          | 484          | 5,256        | 6,061        | 4,578        | 22,152           |
| Other sensitive liabilities | 51,120  | 27,758  | 8,227         | 6,140          | 1,820        | 739          | 616          | 911          | 4,909            |
| Derivatives                 | 63,188  | 23,711  | 32,494        | 5,709          | 422          | 513          | 27           | 52           | 259              |
| TOTAL SENSITIVE LIABILITIES | 294,990 | 91,178  | 73,477        | 26,717         | 17,415       | 8,473        | 7,919        | 24,300       | 45,512           |
| GAPS                        | (5,987) | (4,327) | (23,037)      | 51,370         | (7,057)      | 2,650        | 1,972        | (16,048)     | (11,511)         |

The Risk Management area also calculates the sensitivities of net interest income and economic value and the impact that parallel shifts in interest rate curves have on them. Although parallel shifts of various magnitudes are assessed, both upwards and downwards, the shift used as the standard benchmark in BBVA is 100 basis points. The graph included shows the structural interest rate risk profile of the Group's main component institutions, according to their sensitivities as of December 31, 2006.

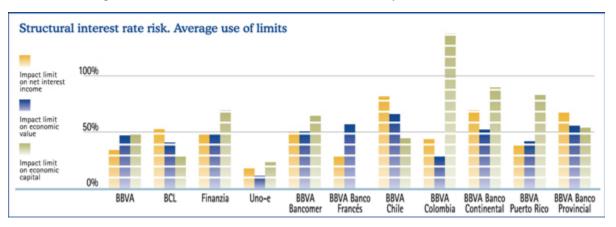


NIIS: Net interest income sensitivity. EVS: Economic value sensitivity.

In addition to sensitivity calculations, BBVA uses interest rate curve simulation models, which also generate and assess movements other than parallel shifts, such as changes in slope and curvature. Estimation of the impacts of such curves enables calculation of the maximum expected losses the Group might incur for a particular confidence level and time horizon in terms of net interest income and economic value. The expected loss for a 99% confidence level represents the economic capital through structural interest rate risk. These measurements are complemented by an assessment of foreseeable and stress scenarios, which are periodically updated in accordance with the evolution of the economic and financial environment.

Throughout 2006, the BBVA Group endeavoured to improve its structural interest rate risk measurement tools to adapt them to the sophisticated and varied range of products and markets in which it operates. It has likewise furthered its analysis of the different structural interest rate risk factors in order to identify the most significant specific exposure factors. Financial Management manages the structural balance sheet and aims to ensure stability and recurrence of net interest income while maximizing value creation. To do so, it takes asset and liability positions and employs a wide range of financial instruments to achieve appropriate coverage. The

measures Financial Management can take in the sphere of structural interest rate risk are constrained by the limits structure, which is approved annually by the Executive Committee and monitored by the Risk Management area. The graph shows the average use of limits in 2006, in which the upward trend in interest rates increased market volatility.



The following tables indicate in millions of euros the average interest rate risk exposure levels of the main financial institutions of the BBVA Group in 2006:

|                        | Average Impact on Net Interest Income |             |                             |       |       |  |
|------------------------|---------------------------------------|-------------|-----------------------------|-------|-------|--|
|                        | 1                                     | 00 Basis-Po | 100 Basis-Point<br>Decrease |       |       |  |
| ENTITIES               | Euro                                  | Dollar      | Other                       | Total | Total |  |
| BBVA                   | -141                                  | +15         | -1                          | -127  | +144  |  |
| Other Europe           | +1                                    |             |                             | +1    | -1    |  |
| BBVA Bancomer          | —                                     | +23         | +58                         | +81   | -81   |  |
| BBVA Puerto Rico       |                                       | -4          |                             | -4    |       |  |
| BBVA Chile             | —                                     | -1          | -3                          | -4    | +4    |  |
| BBVA Colombia          | _                                     | _           | +6                          | +6    | -6    |  |
| BBVA Banco Continental | —                                     | +1          | +4                          | +5    | -6    |  |
| BBVA Banco Provincial  | _                                     | +1          | +10                         | +11   | -11   |  |
| BBVA Banco Francés     | _                                     | _           | -2                          | -2    | +3    |  |

|                        |      | Average Impact on Economic Value |                             |       |       |  |  |
|------------------------|------|----------------------------------|-----------------------------|-------|-------|--|--|
|                        | 10   | 00 Basis-Po                      | 100 Basis-Point<br>Decrease |       |       |  |  |
| ENTITIES               | Euro | Dollar                           | Other                       | Total | Total |  |  |
| BBVA                   | +450 | +3                               | -5                          | +448  | -490  |  |  |
| Other Europe           | -26  | —                                | —                           | -26   | +28   |  |  |
| BBVA Bancomer          |      | +18                              | -195                        | -177  | +174  |  |  |
| BBVA Puerto Rico       |      | -17                              | —                           | -17   | +3    |  |  |
| BBVA Chile             |      | _                                | -45                         | -45   | +32   |  |  |
| BBVA Colombia          |      |                                  | -6                          | -6    | +7    |  |  |
| BBVA Banco Continental |      | -12                              |                             | -12   | +13   |  |  |
| BBVA Banco Provincial  |      |                                  | +12                         | +12   | -12   |  |  |
| BBVA Banco Francés     |      | _                                | -42                         | -42   | +47   |  |  |

#### **Exchange Rate Risk**

Structural exchange rate risk refers to the effects that variations in exchange rates can have on a banking institution's strategic or permanent positions. In the BBVA Group, this risk essentially stems from its holdings in institutions in South America, Mexico and the United States. Exchange rate variations affect the value of such investments in euro and impact on the Group's equity value. Furthermore, the earnings in foreign currencies generated by the holdings in the aforementioned institutions are also exposed to exchange rate variations.

In BBVA, the structural exchange rate risk management and monitoring functions are appropriately segregated, as Financial Management is responsible for the former and the Risk Management area for the latter. The Risk Management area is responsible for measuring the risk, assessing its impact on the Group's equity value and also on its income statement. To do so, it uses exchange rate simulation models that take into account the historical behaviour of these variables and their foreseeable future evolution, in accordance with market expectations and the possibility of exchange rate crises arising. Such simulations enable calculation of the economic capital through structural exchange rate risk, which means the expected loss that the Group's equity value would undergo due to an exchange rate variation, given a 99% confidence level. This methodology is also used to estimate possible impacts on the income statement and determine each currency's independent contribution to the risk assumed, in order to identify the most significant exchange rate risk exposures.

Financial Management manages structural exchange rate risk in order to stabilize income in euro and maximize the Group's equity value, in accordance with its market expectations and by taking hedging alternatives and their cost into consideration. Financial Management is therefore continually assessing the instruments available on the market to perform hedging operations that prove effective and imply the lowest possible cost. During 2006, a year marked by the strength of the euro versus the dollar and by the generalised depreciation of Latin American currencies, the average coverage of the book value of BBVA Group's holdings in foreign currency stood at 35%. Financial Management hedged around 70% of the 2006 income in foreign currency as of December 31, 2006 and it has sought to provide coverage of the earnings forecast for 2007.

Financial Management's activity concerning exchange rate risk is constrained by the economic capital limit set annually by the Executive Committee, in order to maintain exposure within acceptable tolerance levels. The Risk Management area regularly monitors compliance with this limit, whose average use during 2006 was 72% of the limit.

#### Equity Portfolio Risk

The risks implicit in the Group's holdings in industrial and financial companies are managed in order to minimise the potential effect of adverse market fluctuations on the value of these portfolios, as well as to keep maintaining them at levels aligned with the desired, long term, global risk profile of the Group.

In accordance with the corporate governance scheme, the Executive Committee defines the general framework governing the policies and procedures for management of such risks, and it determines the maximum tolerance levels for the main portfolios. The Risk Management area is responsible for identifying, measuring and monitoring the risks inherent in these investments. It is also responsible for keeping executive management informed of these issues and pre-empting, if possible, any deviation with respect to the Group's previously defined strategy by applying a series of risk and income indicators.

The corporate risk model provides conservative estimations of potential losses based on statistical models for the holdings portfolios, including positions held in derivative instruments over the same underlying assets. The market data employed is relevant for the risk profile of the holdings kept in portfolios and reflects an extended sampling period to account to the different phases of the cycle in a manner consistent with the investments' medium and long term horizon. In order to verify the validity of the estimations, these are compared with the yields actually obtained in the holdings portfolios for the same periods. Stress tests and sensitivity analyses are likewise carried out under different scenarios simulated for the relevant risk factors, over the foundations of forecasts by the Research department and other analysts, which enable greater depth to be attained in risk profile analysis.

Among other measures, the model generates the economic capital assigned to these investments for a one-year horizon with a confidence level at the institution's objective rating, as a uniform measurement for the Group's overall risk map. These estimations are also used to assess the equity portfolios through risk-adjusted yield and value creation measurements.

The Group's level of equity exposure fell considerably in 2006, enhanced by divestments and the increase in the use of hedging strategies with derivative instruments to preserve the capital gains obtained through the

generalized rise in stock market share prices in the course of the year. The aggregate sensitivity of the Group's equity holdings before a 1% fall in share prices stood at  $\in$ 75 million at the close of year, with 73% concentrated in highly liquid equities in the EU.

## **CREDIT RISK MANAGEMENT**

## Methodologies for credit risk quantification

A credit risk profile can be quantified in two ways: (i) expected loss and (ii) expected loss measured in terms of economic capital. The Group has implemented numerous tools for loan classification and historic information infrastructures that enable estimation of the inputs necessary to calculate expected loss and capital. Such measurements considered together with cost and yield information, provide effective internal risk management, and facilitate compliance with the regulatory requirements set forth within the framework of Basel II.

## Group master scale

BBVA has a master scale designed to facilitate homogenous classification of the Group's various risk portfolios. Two versions of this exist: the narrow version, which classifies outstanding risks into 17 groups, and the broad version, which breaks them down into 34 degrees.

# **BBVA** master scale

(Long version)

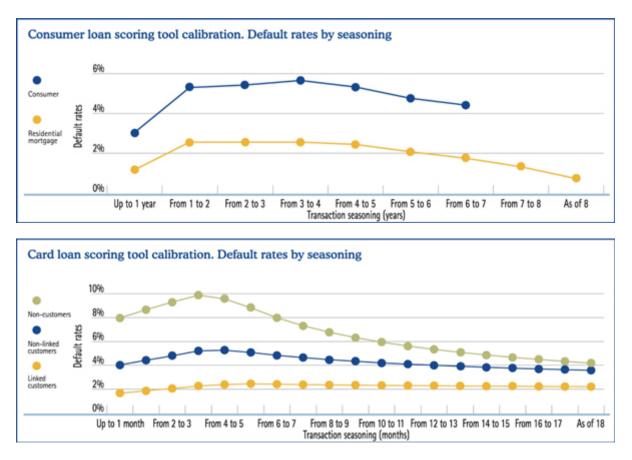
|                     |         | Default probability<br>(in basis points) |                |  |  |  |
|---------------------|---------|--|----------------|--|--|--|
|                     |         | Minimum                                  | Maximum        |  |  |  |
| Master scale rating | Average | from ≥                                   | <u>to &lt;</u> |  |  |  |
| AAA                 | 1       | 0  | 2              |  |  |  |
| AA+                 | 2       | 2  | 3              |  |  |  |
| AA                  | 3       | 3  | 4<br>5         |  |  |  |
| AA-                 | 4       | 4  | 5              |  |  |  |
| A+                  | 5       | 5  | 6              |  |  |  |
| A                   | 8       | 6  | 9              |  |  |  |
| A-                  | 10      | 9  | 11             |  |  |  |
| BBB+1               | 12      | 11                                       | 14             |  |  |  |
| BBB+2               | 15      | 14                                       | 17             |  |  |  |
| BBB1                | 18      | 17                                       | 20             |  |  |  |
| BBB2                | 22      | 20                                       | 24             |  |  |  |
| BBB-1               | 27      | 24                                       | 30             |  |  |  |
| BBB-2               | 34      | 30                                       | 39             |  |  |  |
| BB+1                | 44      | 39                                       | 50             |  |  |  |
| BB+2                | 58      | 50                                       | 67             |  |  |  |
| BB1                 | 78      | 67                                       | 90             |  |  |  |
| BB2                 | 102     | 90                                       | 116            |  |  |  |
| BB-1                | 132     | 116                                      | 150            |  |  |  |
| BB-2                | 166     | 150                                      | 194            |  |  |  |
| B+1                 | 204     | 194                                      | 226            |  |  |  |
| B+2                 | 250     | 226                                      | 276            |  |  |  |
| B+3                 | 304     | 276                                      | 335            |  |  |  |
| B1                  | 370     | 335                                      | 408            |  |  |  |
| B2                  | 450     | 408                                      | 490            |  |  |  |
| B3                  | 534     | 490                                      | 581            |  |  |  |
| B-1                 | 633     | 581                                      | 689            |  |  |  |
| B-2                 | 750     | 689                                      | 842            |  |  |  |
| B-3                 | 945     | 842                                      | 1,061          |  |  |  |
| CCC+                | 1,191   | 1,061                                    | 1,336          |  |  |  |
| CCC                 | 1,500   | 1,336                                    | 1,684          |  |  |  |
| CCC-                | 1,890   | 1,684                                    | 2,121          |  |  |  |
| CC+                 | 2,381   | 2,121                                    | 2,673          |  |  |  |
| CC                  | 3,000   | 2,673                                    | 3,367          |  |  |  |
| CC-                 | 3,780   | 3,367                                    | 4,243          |  |  |  |
|                     | 5,780   | 5,507                                    | 4,243          |  |  |  |

# Probability of default

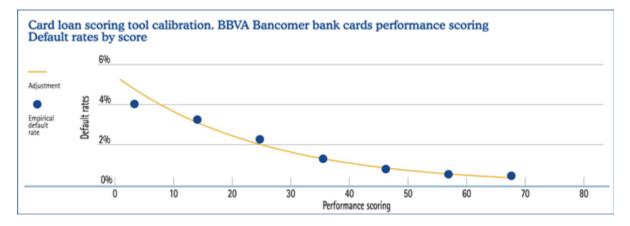
BBVA has two classification tools (scorings and ratings) that allow for measuring the creditworthiness of transactions or customers, as applicable, by allocating a score. BBVA also allocates the probability of default by using BBVA's historical databases to ascertain how this probability varies in terms of the scores allocated by these tools and of other potentially relevant factors (e.g. the seasoning of the transaction).

#### Scorings

These tools classify retail operations (consumer mortgages, credit cards, small businesses, etc.). The accompanying graphs provide a breakdown of the default rates, at one-year intervals, of some of the BBVA Group tools in Spain. As can be seen, there is a correlation between the length of time an entity has been in existence and the increased creditworthiness of a retail operation.



In addition to the scoring metric above (referred to as "reactive scoring"), BBVA analyzes classification tools used to determine the possible approval of new operations based on information that is unrelated to customer behavior (referred to as "behavioral scorings". Behavioral scorings are the analysis tools used in the Group that account for past behavior (product and customer), using a variety of variables, such as the number of default cycles over prior periods or the number of consecutive increases in the customer's balance. The graph shows an example of behavioral scoring from the BBVA Group in Mexico.

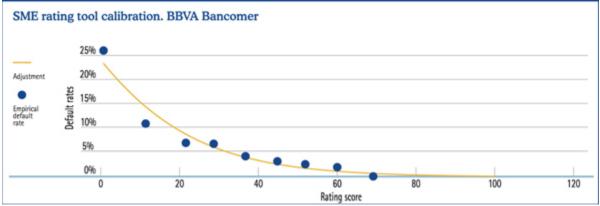


#### Ratings

The Group has rating tools to classify different customer segments. These tools do not classify operations; they classify customers.

For example, the accompanying graphs show the probabilities of default deriving from some of the Group's rating tools, based on the scores assigned by each tool. These probabilities have been calculated using internal data. For low default segments (sovereign borrowers, financial institutions and large corporate risk), internal information is complemented by benchmarkings from external rating agencies.



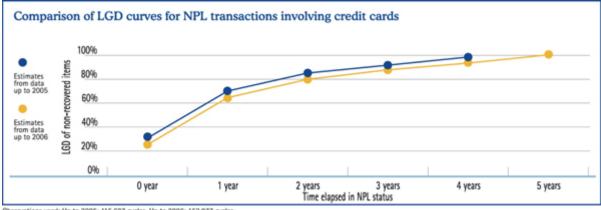


The probabilities of default assigned to each score of the rating tool are business cycle-adjusted, to account for the historical rates and how the future economic cycles are expected to evolve. This probability is then linked to the BBVA Group master scale so that all the Group's transactions have an internal rating assigned to them.

#### Loss Given Default

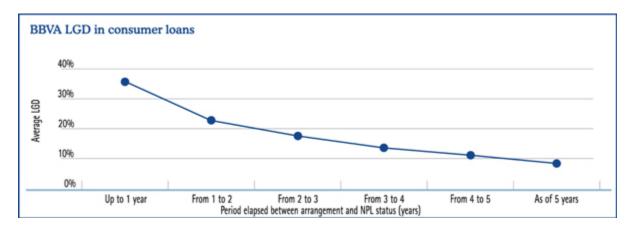
Loss given default ("LGD") is defined as the percentage of risk exposure that is not expected to be recovered in the event of default. The primary method the BBVA Group uses to calculate loss given default is known as "Workout LGD". It is based on discounting the cash flows of the defaulted exposure that have been collected at different times as a result of the recovery process. In the case of low default rate portfolios, other methods are also used, such as external sources for obtaining market references on LGD rates similar to those of the internal portfolio.

In the course of 2006, the greater depth in its historical databases has enabled the Group to enhance consistency in its estimations of the LGD parameter. The accompanying graph provides, as an example, the stability of the LGD estimations associated with default on credit card operations in Spain (where LGD is expressed as a percentage of what is not expected to be recovered, with respect to an operation's exposure that still remains in default). The results of such LGD estimations appear to remain stable, as illustrated when the data for previous periods was analyzed and did not produce any substantial changes in the conclusions that were previously reached.



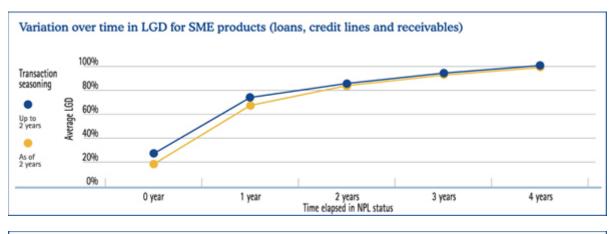
Observations used: Up to 2005: 115,687 cycles. Up to 2006: 152,977 cycles.

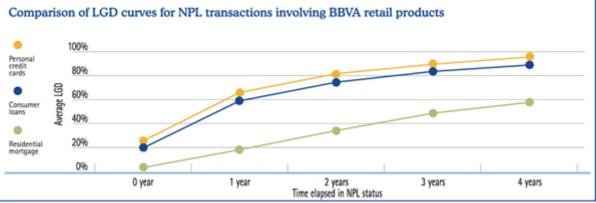
As was the case for the probability calculations, the Group's historical databases allow it to analyze the characteristics of customers or transactions relevant for LGD assignation, and to thus determine their intrinsic characteristics (such as bimodal distribution, seasoning, etc.).



In the BBVA Group, different LGD rates are allocated to outstanding receivables (defaulted or non-defaulted), according to a combination of significant factors, such as the features of each product and whether or not there is a guarantee for such receivable. In addition, these LGD rates are estimated in order to determine expected loss, economic capital and regulatory capital under Basel II. Some of the factors assessed are outlined below:

- Seasoning: one of the key factors determining LGD is the period that elapses from contract arrangement to default; the higher a transaction's seasoning, the lower its LGD.
- Time elapsed in default: a further important factor in LGD estimations is the time that a transaction remains in default.
- **Combination of significant factors**: another material analysis is how LGD evolves according to the time that elapses from contract arrangement to customer default and the time the customer is in default. The accompanying graph provides an aggregate representation of this evolution for unsecured loans, credits and receivables. Each line of the graph corresponds to different seasonings.





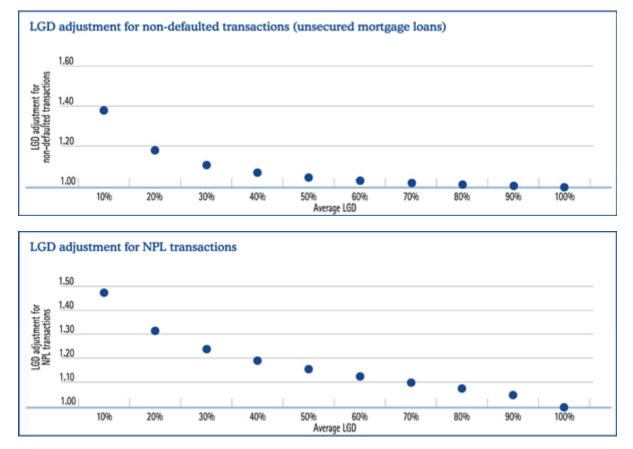
• Loan/value ratio: internal studies show that LGD increases according to increase in the loan to value ("LTV") percentage. LTV is the ratio between the amount of the loan and the property value. However, this relationship does not apply to mortgages with an LTV exceeding 85%, given that in such transactions there are usually additional guarantees or guarantors. For example, the accompanying table shows LGDs for mortgages within an LTV range of 65% and 85%, and reflects the combined impact of the significant factors listed herein.



## LGD for mortgage loans with LTV between 65% and 85%

|               | Transaction seasoning (years) |             |             |               |  |  |
|---------------|-------------------------------|-------------|-------------|---------------|--|--|
|               | Up to 1 year                  | From 1 to 2 | From 2 to 3 | As of 3 years |  |  |
| Non-defaulted | 7.3%                          | 5.5%        | 4.0%        | 2.9%          |  |  |
| Up to 1 year  | 26.4%                         | 21.8%       | 17.4%       | 15.7%         |  |  |
| From 1 to 2   | 45.8%                         | 40.5%       | 36.4%       | 29.8%         |  |  |
| From 2 to 3   | 58.7%                         | 54.2%       | 51.4%       | 35.4%         |  |  |
| From 3 to 4   | 65.0%                         | 60.3%       | 60.3%       | 39.6%         |  |  |
| From 4 to 5   | 68.4%                         | 61.0%       | 61.0%       | 45.8%         |  |  |
| From 5 to 6   | 89.5%                         | 87.0%       | 87.0%       | 81.9%         |  |  |
| As of 6 years | 100.0%                        | 100.0%      | 100.0%      | 100.0%        |  |  |

In order to comply with the requirements of the Basel Banking Supervision Committee under concerning estimation of the "downturn LGD", the BBVA Group adjusts the LGD of all its portfolio transactions, with some differences depending on the transaction status (defaulted or non-defaulted). The graphs below show the suggested adjustments for defaulted and non-defaulted portfolio transactions. These graphs indicate that the higher the LGD, the lower is the proposed adjustment due to the lower level of volatility experienced by the LGD when it rises.



## Exposure at default

Exposure at default is another fundamental parameter required for calculating expected loss and economic capital in the Group's operations. During 2006, we undertook further studies to estimate conversion factors

required for determining exposure at default, using the same input data structure as that employed for estimating the other risk parameters. We expect these estimations, obtained with internal data, will be incorporated into the historical databases, which we expect to contribute to improving internal estimations of expected loss and economic capital for those exposure positions off the balance sheet.

### **CREDIT RISK IN 2006**

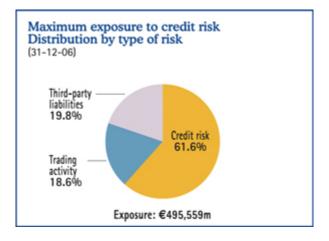
The Group's maximum exposure to credit risk stood at €495,559 million as of December 31, 2006, representing an increase of 8.8% over year-end 2005. By business areas, Retail Banking in Spain and Portugal accounted for 32.9% of the exposure, Wholesale Businesses for 44.6%, Mexico and the United States for 16.8% and South America for 5.8%.

## Maximum exposure to credit risk

(Million euros)

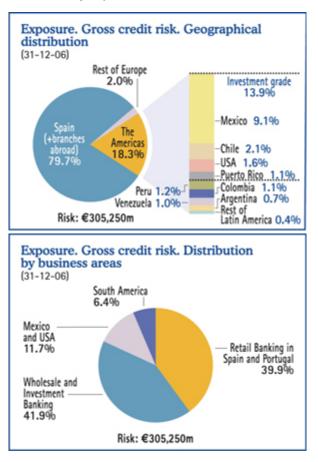
|                           | 31-12-06                       |                                |                   |                         | 31-12-05                | 31-12-04       |                |                |
|---------------------------|--------------------------------|--------------------------------|-------------------|-------------------------|-------------------------|----------------|----------------|----------------|
|                           | Retail Banking<br>Spain and P. | Wholesale and<br>Investment B. | Mexico<br>and USA | South<br><u>America</u> | Corporate<br>Activities | GROUP<br>TOTAL | GROUP<br>TOTAL | GROUP<br>TOTAL |
| GROSS CREDIT RISK (DRAWN) | 122,764                        | 128,774                        | 36,027            | 19,735                  | (2,050)                 | 305,250        | 252,275        | 198,230        |
| Loans and receivables     | 119,325                        | 91,877                         | 35,053            | 17,685                  | (972)                   | 262,969        | 222,413        | 176,673        |
| Contingent liabilities    | 3,439                          | 36,896                         | 975               | 2,050                   | (1,079)                 | 42,281         | 29,862         | 21,558         |
| TRADING ACTIVITY          | 11,529                         | 29,869                         | 26,598            | 7,838                   | 16,250                  | 92,083         | 118,005        | 107,534        |
| Credit entities           | 388                            | 8,592                          | 2,086             | 3,187                   | 2,896                   | 17,150         | 27,470         | 16,703         |
| Fixed income              | 11,141                         | 18,858                         | 22,617            | 3,768                   | 13,354                  | 68,738         | 82,010         | 83,224         |
| Derivatives               |                                | 3,418                          | 1,895             | 883                     |                         | 6,195          | 8,526          | 7,607          |
| THIRD-PARTY LIABILITIES   | 28,605                         | 62,161                         | 20,752            | 1,372                   | (14,664)                | 98,226         | 85,001         | 60,717         |
| TOTAL                     | 162,898                        | 220,803                        | 83,377            | 28,945                  | (464)                   | 495,559        | 455,282        | 366,4281       |

As of December 31, 2006, customer lending risks (61.6% of the total, including contingent liabilities) and third party liabilities (accounting for 19.8%) increased by 21.0% and 15.6%, respectively, whereas the potential exposure to credit risk in market activities including potential exposure from derivatives (18.6% of the total) fell by 22.0%.



Risk distribution over the year has been affected by the depreciation of Latin American currencies versus the euro and the incorporation of Texas State Bank in the United States. Taking both factors into consideration, in addition to organic growth, the Group's geographic distribution remained stable at the close of December 31, 2006 and 2005. At December 31, 2006 the Group's operations in Spain (including foreign branches, basically in Europe) accounted for 79.7%, the rest of Europe accounted for 2.0% (spread almost equally between the retail

and wholesale businesses), while exposure in the United States, Mexico and South America (shown in the graph below as "The Americas") represented 18.3%, of which the vast majority (75.8%) was concentrated in investment grade countries.



The accompanying table, as of December 31, 2006, indicates the distribution of customer lending. Lending to the private domestic sector in Spain amounted to  $\notin$ 167 billion, and risks were widely spread in terms of counterparties and sectors.

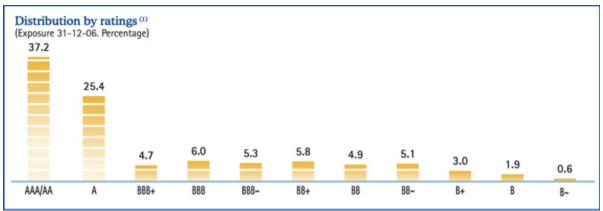


#### Customer lending by sectors

(Million euros)

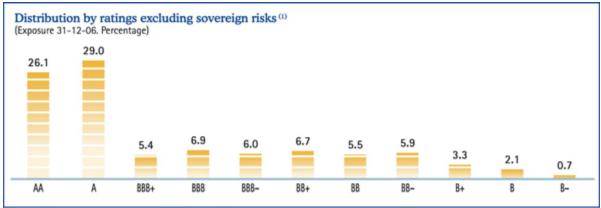
|                               | 31-12-06  |               |         | 31-12-05               | 31-12-04 |
|-------------------------------|-----------|---------------|---------|------------------------|----------|
|                               | Residents | Non-residents | TOTAL   | TOTAL                  | TOTAL    |
| Public sector                 | 15,987    | 5,207         | 21,194  | 22,125                 | 20,345   |
| Agriculture                   | 1,818     | 1,315         | 3,133   | 2,505                  | 1,608    |
| Industry                      | 15,965    | 8,765         | 24,731  | 17,930                 | 16,715   |
| Real estate and development   | 33,803    | 7,698         | 41,502  | 36,562                 | 25,232   |
| Commercial and financial      | 15,231    | 23,679        | 38,910  | 36,194                 | 17,703   |
| Loans to individual customers | 78,190    | 25,728        | 103,918 | 82,583                 | 70,613   |
| Leasing                       | 6,717     | 975           | 7,692   | 6,726                  | 6,431    |
| Others                        | 15,519    | 5,775         | 21,294  | 17,370                 | 17,036   |
|                               | 100.001   |               |         | <b>001</b> 00 <b>5</b> | 188 800  |
| SUBTOTAL                      | 183,231   | 79,143        | 262,374 | 221,995                | 175,593  |
| Interest, fees and others     | 166       | 429           | 595     | 418                    | 1,080    |
| TOTAL                         | 183,397   | 79,572        | 262,969 | 222,413                | 176,673  |

Exposure distribution by ratings, which comprises companies, financial entities, institutions and sovereign borrowers, indicated that 63% of the exposure was concentrated on customers with an A rating or above at December 31, 2006.



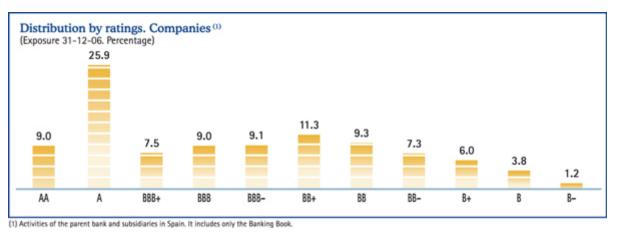
(1) Activities of the parent bank and subsidiaries in Spain. Companies, financial entities, institutions and sovereign risks.

If sovereign risks were excluded, 57% of customers held an A rating and 76% had a rating equal to or above BBB-.



(1) Activities of the parent bank and subsidiaries in Spain. Companies, financial entities and institutions.

The distribution by ratings is also provided for business segment ratings corresponding to the parent bank as of December 31, 2006.



#### **Expected** losses

The expected loss in the non-performing portfolio, expressed in attributed terms and adjusted to business cycle average, stood at  $\notin 2,030$  million as of December 2006. The corresponding graph shows the consumption of attributable expected losses by business areas as of December 31, 2006. Wholesale Businesses, with an exposure accounting for 37.3% of the total, had an expected loss to exposure ratio of 0.16%. Retail Banking in Spain and Portugal, with an exposure weight of 36.8%, showed an expected loss to exposure ratio of 0.35%. Mexico and the United States had a weight of 20.2% and a ratio of 1.27%, while South America represented a weight of 5.7% with an exposure risk of 1.64%.



The principal portfolios of the parent company in Spain have experienced consumption of expected loss and economic capital as shown in following table.

 $(\mathbf{1})$ 

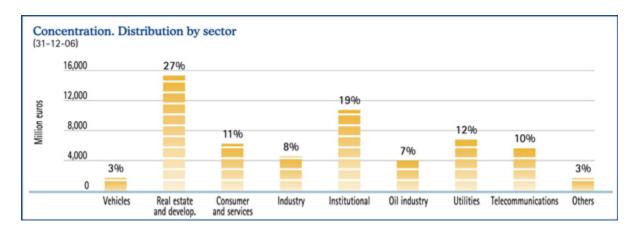
#### Risk statistics for the main BBVA, S.A. portfolios

|                | Exposure <sup>(1)</sup> | Expected losses |       | Economic | capital |
|----------------|-------------------------|-----------------|-------|----------|---------|
|                | Million                 | Million         |       | Million  |         |
|                | euros                   | euros           | %     | euros    | %       |
| Consumer loans | 7,440                   | 87              | 1.17% | 278      | 3.74%   |
| Mortgage       | 60,817                  | 93              | 0.15% | 1,096    | 1.80%   |
| SMEs           | 16,818                  | 44              | 0.26% | 560      | 3.33%   |
| Corporates     | 47,186                  | 37              | 0.08% | 1,189    | 2.52%   |

<sup>(1)</sup> Includes off-balance-sheet positions to which the corresponding conversion factors are applied. Segmentation according to tool used for rating.

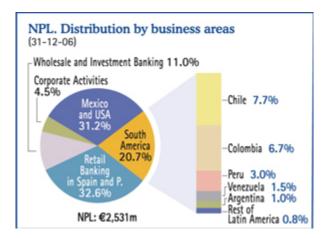
#### Concentration

At the close of the year, the Group had 104 company groups (79 in 2005) with credit risk exposure (consisting of investment and guarantees) exceeding  $\notin$ 200 million, which represented 19% of the Group's overall risk (compared to 15% as of December 31, 2005). 90% of such company groups had an investment grade loan rating. At December 31, 2006, this risk was concentrated as follows: 69% in Spain, 22% from the Bank's branches abroad, and 9% in Latin America, of which Mexico accounted for 7%. The major sectors in which the credit exposure was concentrated at December 31, 2006 were: real estate and construction (27%), institutional (19%), electricity and gas (12%), consumption and services (11%) and telecommunications (10%).



#### Non-performing Loans

As of December 31, 2006, the volume of NPLs was at  $\notin 2,531$  million, of which  $\notin 40$  million corresponded to non-performing contingent liabilities. Despite strong growth in credit activities, NPLs recorded an increase of only 6.3%, which was attained without increasing transfers to write-offs and the rate of which fell to 13.9% of the critical mass (which is composed of the existing NPL at the end of 2005 plus the NPL originated during 2006), in comparison with the 15.9% and 14.2% recorded for 2005 and 2004, respectively.



The movement in non-performing loans between January 1, 2006 and December 31, 2006 for deteriorated credit to the customer base and non-performing contingent liabilities is shown in the following table.



#### Trend in NPL (Million euros)

|                                 | 2006    | 2005    | 2004    |
|---------------------------------|---------|---------|---------|
| BEGINNING BALANCE               | 2,382   | 2,248   | 3,028   |
| Entries                         | 2,742   | 1,943   | 1,988   |
| Recoveries                      | (1,830) | (1,531) | (1,575) |
| NET ENTRY                       | 912     | 412     | 413     |
| Transfers to write-offs         | (707)   | (667)   | (713)   |
| Exchange differences and others | (56)    | 389     | (480)   |
| FINAL BALANCE                   | 2,531   | 2,382   | 2,248   |

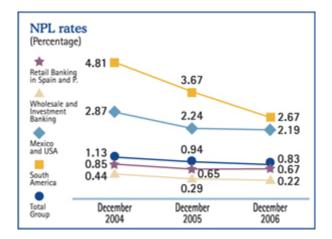
When analyzed by business areas, NPL trends in 2006 indicate that Wholesale Businesses and in South America had reduced net entries. Mexico has been affected by strong growth in its consumer loan and credit card activity, which while more profitable, were coupled with higher default rates; whereas Retail Banking in Spain and Portugal increased its NPLs due to strong risk growth recorded in all segments and especially the boost in consumer products.

#### NPL trend by business areas

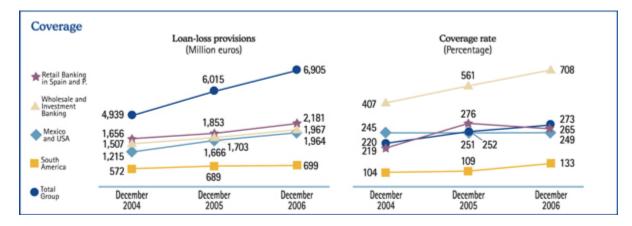
(Million euros)

|                                 | Retail Banking Wholesale<br>Spain and Portugal Investment B |       |      |      |       | South<br>America |            |       |
|---------------------------------|---|-------|------|------|-------|------------------|------------|-------|
|                                 | 2006  | 2005  | 2006 | 2005 | 2006  | 2005             | 2006       | 2005  |
| BEGINNING BALANCE               | 672   | 740   | 303  | 370  | 663   | 495              | 631        | 549   |
| NET ENTRY                       | 277   | 76    | 57   | 4    | 512   | 292              | 59         | 32    |
| Transfers to write-offs         | (129)   | (144) | (73) | (77) | (406) | (291)            | (99)       | (149) |
| Exchange differences and others | 5   | _     | (9)  | 6    | 20    | 167              | (65)       | 199   |
| FINAL BALANCE                   | 825   | 672   | 278  | 303  | 789   | 663              | <u>526</u> | 631   |

The Group's default rate dropped 11 basis points in the course of the year to reach 0.83%, which was the result of high credit growth and containment of non-performing balances. The default rate in South America dropped 100 basis points to 2.67%. The Mexico and United States area, affected by the incorporation of the Texas State Bank and the strong growth experienced in consumer loans and credit cards, also reduced its default rate by 5 basis points, to stand at 2.19%. Wholesale Businesses, reduced its rate by 7 basis points to a historic low of 0.22%. Despite the change in investment structure, Retail Banking in Spain and Portugal nearly managed to maintain a practically stable default rate.



Provisioning for insolvency risk in the customer lending portfolio increased by 14.8%, to reach  $\in 6,905$  million. Such increase was due to the growth of generic provisions produced by the strong credit activity. This increase in funds, which was spread across all the business areas, was key in leveraging the BBVA Group coverage rate up to 272.8%, and thus enhancing its capital strength.



#### LIQUIDITY RISK

Liquidity risk is that which can give rise to the entity not being able to meet its payment obligations or that which, in order to meet them, implies having to do so on onerous terms.

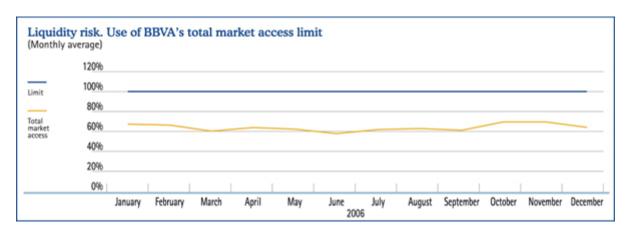
Liquidity risk measurement and control in BBVA is performed by the Risk Management area and is kept separate from liquidity risk management. Its day-to-day management comes under the Market area, whereas monitoring of medium-term liquidity corresponds to Financial Management, which executes the decisions taken by the ALCO in its monthly meetings.

BBVA's principal measures for controlling liquidity risk include the daily monitoring of short term liquidity (payments and collections within the cash management activity and the most important in the bank as a whole), comprising a time horizon from one to ninety days, and the monthly monitoring of structural liquidity, which projects the liquidity gaps for the next twelve months, in accordance with the institution's Financial Forecast.

Measurement, both for the short and medium-term, is performed using a number of quantitative indicators, for which limits and/or alerts are set. These limits vary, covering different factors that are susceptible to control, ranging from liquidity gaps to the capacity for market access or the concentration degree such capacity exhibits. However, qualitative indicators that may influence liquidity are also monitored, such as the perception the market or rating agencies may have of liquidity. The limits structure is approved annually by the Executive Committee.

BBVA has developed a Contingency Plan, the object of which is to establishes actions to be taken in the event of a liquidity crisis and which allocates responsibilities and provides measures to be taken should various types of scenarios arise. Liquidity analysis in crisis situations includes the performance of stress analyses, differentiating between specific BBVA and system-wide crises

During 2006, consumption of liquidity indicators has remained below the limits authorised by the Executive Committee at all times.



#### ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES

Not Applicable.

#### PART II

#### ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES

Not Applicable.

# **ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS** Not Applicable.

#### **ITEM 15. CONTROLS AND PROCEDURES**

#### Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

As of December 31, 2006, BBVA, under the supervision and with the participation of BBVA's management, including our Chairman and Chief Executive Officer, President and Chief Operating Officer and Chief Accounting Officer, performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(f) under the Exchange Act). There are, as described below, inherent limitations to the effectiveness of any control system, including disclosure controls and procedures. Accordingly, even effective disclosure controls and procedures can provide only reasonable assurance of achieving their control objectives.

Based on such evaluation, BBVA's Chairman and Chief Executive Officer, President and Chief Operating Officer and Chief Accounting Officer concluded that BBVA's disclosure controls and procedures were effective for gathering, analyzing and disclosing the information BBVA is required to disclose in the reports it files under the Exchange Act, within the time periods specified in the SEC's rules and forms.

#### Management's Report on Internal Control Over Financial Reporting

The management of BBVA is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15 (f) under the Exchange Act. BBVA's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of BBVA;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of BBVA's management and directors; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of BBVA's management, including our Chairman and Chief Executive Officer, President and Chief Operating Officer and Chief Accounting Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("**COSO**"). Based on this assessment, our management concluded that, as of December 31, 2006, our internal control over financial reporting was effective based on those criteria.

Our management's assessment of the effectiveness of our internal control over financial reporting as of December 31, 2006 has been audited by Deloitte S.L., an independent registered public accounting firm, as stated in their report which follows below.

#### **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of Banco Bilbao Vizcaya Argentaria, S.A.:

We have audited management's assessment, included in the accompanying *Management's Annual Report on Internal Control* over Financial Reporting, that BANCO BILBAO VIZCAYA ARGENTARIA, S.A. (the "Company") and subsidiaries composing the BANCO BILBAO VIZCAYA ARGENTARIA Group (the "Group" — Note 4) maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Group's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Group's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Group maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also, in our opinion, the Group maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also, in our opinion, the Group maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets as of December 31, 2006, 2005 and 2004 of the Group and the related consolidated statements of income, changes in equity (recognized income and expense), and cash flows for the years then ended, and our report dated March 30, 2007 (May 11, 2007 as to the effects of the restatement discussed in Note 62 and June 28, 2007 as to subsequent events discussed in Note 61), expressed an unqualified opinion on those Consolidated Financial Statements and included an explanatory paragraph stating that the International Financial Reporting Standards adopted by the European Union ("EU-IFRS") required to be applied under the Bank of Spain's Circular 4/2004 vary in certain significant respects from accounting principles generally accepted in the United States of America ("U.S. GAAP"), that the information relating to the nature and effect of such differences is presented in Note 62 to the Consolidated Financial Statements of the Group under U.S. GAAP changed its method of recognition of actuarial gains and losses regarding defined benefit plans from deferral method to immediate recognition in 2005 and that certain information relating to the nature and effect of differences between the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP for the period ended December 31, 2005 has been restated.

DELOITTE, S.L.

Madrid – Spain March 30, 2007

#### Changes in Internal Control Over Financial Reporting

There has been no change in BBVA's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the period covered by this Annual Report that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

### ITEM 16. [RESERVED]

#### ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT

We have not determined whether any particular member of our Audit and Compliance Committee is a "financial expert" and, therefore, have not named any particular member of such Committee as our "Audit Committee Financial Expert" in accordance with SEC rules and regulations. The charter for our Audit and Compliance Committee which was approved by our Board of Directors, however, provides that the Chairman of the Audit and Compliance Committee is required to have experience in financial matters as well as knowledge of the accounting standards and principles required by BBVA's regulators. In addition, we believe that the remaining members of the Audit and Compliance Committee have an understanding of applicable generally accepted accounting principles, experience analyzing and evaluating financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can reasonably be expected to be raised by our Consolidated Financial Statements, an understanding of internal controls over financial reporting, and an understanding of audit committee functions. Our Audit and Compliance Committee has experience overseeing and assessing the performance of BBVA and its consolidated subsidiaries and our external auditors with respect to the preparation, auditing and evaluation of our Consolidated Financial Statements.

### ITEM 16B. CODE OF ETHICS

BBVA's Code of Ethics and Conduct applies to its chief executive officer, chief financial officer and chief accounting officer. This code establishes the principles that guide these officers' respective actions: ethical conduct, professional standards and confidentiality. It also establishes the limitations and defines the conflicts of interest arising from their status as senior executives. We have not waived compliance with, nor made any amendment to, the Code of Ethics and Conduct. BBVA's Code of Ethics and Conduct can be found on its website at www.bbva.com.

# ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The following table provides information on the aggregate fees billed by our principal accountants, Deloitte, S.L., by type of service

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rendered for the periods indicated.

|                        | Year en | Year ended December 31, |       |  |  |
|------------------------|---------|-------------------------|-------|--|--|
| Services Rendered      | 2006    | 2005                    | 2004  |  |  |
|                        | (thou   | (thousands of euros)    |       |  |  |
| Audit Fees (1)         | 4,216   | 3,459                   | 3,756 |  |  |
| Audit-Related Fees (2) | 5,163   | 1,205                   | 1,932 |  |  |
| Tax Fees (3)           | 234     |                         | —     |  |  |
| All Other Fees (4)     | 805     | 1,197                   | 348   |  |  |
| Total                  | 10,418  | 5,861                   | 6,036 |  |  |

- (1) Aggregate fees billed for each of the last three fiscal years for professional services rendered by Deloitte, S.L. for the audit of BBVA's annual financial statements or services that are normally provided by Deloitte, S.L. in connection with statutory and regulatory filings or engagements for those fiscal years. Total audit fees billed by Deloitte, S.L. and its worldwide affiliates, were €9,051 thousand, €7,660 thousand and €6,766 thousand in 2006, 2005 and 2004, respectively.
- (2) Aggregate fees billed in each of the last three fiscal years for assurance and related services by Deloitte, S.L. that are reasonably related to the performance of the audit or review of BBVA's financial statements and are not reported under (1) above.
- (3) Aggregate fees billed in each of the last three fiscal years for professional services rendered by Deloitte, S.L. for tax compliance, tax advice, and tax planning.
- (4) Aggregate fees billed in each of the last three fiscal years for products and services provided by Deloitte, S.L. other than the services reported in (1), (2) and (3) above. Services in this category consisted primarily of employee education courses and verification of the security of information systems.

#### The Audit and Compliance Committee's Pre-Approval Policies and Procedures

In order to assist in ensuring the independence of our external auditor, the charter of our Audit and Compliance Committee provides that our external auditor is generally prohibited from providing us with non-audit services, other than under the specific circumstance described below. For this reason, our Audit and Compliance Committee has developed a pre-approval policy regarding the contracting of BBVA's external auditor, or any affiliate of the external auditor, for professional services. The professional services covered by such policy include audit and non-audit services provided to BBVA or any of its subsidiaries reflected in agreements dated on or after May 6, 2003.

The pre-approval policy is as follows:

- 1. The hiring of BBVA's external auditor or any of its affiliates is prohibited, unless there is no other firm available to provide the needed services at a comparable cost and that could deliver a similar level of quality.
- 2. In the event that there is no other firm available to provide needed services at a comparable cost and delivering a similar level of quality, the external auditor (or any of its affiliates) may be hired to perform such services, but only with the preapproval of the Audit and Compliance Committee.
- 3. The Chairman of the Audit and Compliance Committee has been delegated the authority to approve the hiring of BBVA's external auditor (or any of its affiliates). In such an event, however, the Chairman would be required to inform the Audit and Compliance Committee of such decision at the Committee's next meeting.
- 4. The hiring of the external auditor for any of BBVA's subsidiaries must also be pre-approved by the Audit and Compliance Committee.
- 5. Agreements entered into prior to May 6, 2003 between BBVA or any of its subsidiaries and any of their respective external auditors, required the approval of the Audit and Compliance Committee in the event that services provided under such agreements continued after May 6, 2004.

### ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES

Not Applicable.

### ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS

| Period of Fiscal Year       | (a) Total<br>Number of<br>Ordinary<br>Shares<br>Purchased | (b) Average Price<br>Paid per Share (or<br>Unit) | (c) Total Number of<br>Shares (or Units)<br>Purchased as Part of<br>Publicly Announced<br>Plans or Programs | (d) Maximum Number (or<br>Approximate Dollar Value) of<br>Shares (or Units) that May Yet<br>Be Purchased Under the Plans or<br>Programs |
|-----------------------------|---|--|---|---|
| January 1 to January 31     | 21,561,320  | 15.43  |   |   |
| February 1 to February 28   | 31,776,781  | 16.42  |   |   |
| March 1 to March 31         | 26,166,736  | 16.91  |   | _   |
| April 1 to April 30         | 46,850,011  | 16.99  |   |   |
| May 1 to May 31             | 37,404,087  | 16.54  | _   |   |
| June 1 to June 30           | 42,044,668  | 15.47  |   |   |
| July 1 to July 31           | 28,954,627  | 16.35  | _   |   |
| August 1 to August 31       | 16,337,806  | 17.36  |   |   |
| September 1 to September 30 | 14,230,660  | 17.96  | _   |   |
| October 1 to October 31     | 26,093,614  | 18.48  |   |   |
| November 1 to November 30   | 15,235,362  | 18.58  | _   |   |
| December 1 to December 31   | 31,361,408  | 18.24  | _   |   |
| Total                       | 338,017,080   |  | —   | —   |

During 2006, we sold a total of 337,319,748 shares for an average price of €16.77 per share.

# PART III

### **ITEM 17. FINANCIAL STATEMENTS**

We have responded to Item 18 in lieu of this item.

# **ITEM 18. FINANCIAL STATEMENTS**

Reference is made to Item 19 for a list of all financial statements filed as a part of this Annual Report.

# **ITEM 19. EXHIBITS**

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(b) Index to Exhibits:

| Exhibit<br>Number | Description  |
|-------------------|--|
| 1.1               | Extracts of Amended and Restated Bylaws (Estatutos) of the Registrant.   |
| 4.1               | Plan of Merger between Banco Bilbao Vizcaya, S.A. and Argentaria, Caja Postal y Banco Hipotecario, S.A.*                               |
| 4.2               | Master Agreement of Strategic Alliance between Telefónica and BBVA, together with an English translation.**                            |
| 4.3               | Transaction Agreement by and between Banco Bilbao Vizcaya Argentaria, S.A. and Compass Bancshares, Inc. dated as of February 16, 2007. |
| 8.1               | Consolidated Companies Composing Registrant.   |
| 12.1              | Section 302 Chairman and Chief Executive Officer Certification.  |
| 12.2              | Section 302 President and Chief Operating Officer Certification.   |
| 12.3              | Section 302 Chief Accounting Officer Certification.  |
| 13.1              | Section 906 Certification.   |

- \* Incorporated by reference to BBVA's Registration Statement on Form F-4 (File No. 333-11090) filed with the Securities and Exchange Commission on November 4, 1999.
- \*\* Incorporated by reference to BBVA's 1999 Annual Report on Form 20-F.

We will furnish to the Commission, upon request, copies of any unfiled instruments that define the rights of holders of our long-term debt.

#### SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the Registrant certifies that it meets all of the requirements for filing on Form 20-F/A and had duly caused this Amendment to the Annual Report to be signed on its behalf by the undersigned, thereto duly authorized.

BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

By: /s/ JAVIER MALAGON NAVAS Name: JAVIER MALAGON NAVAS Title: Chief Accounting Officer

Date: June 28, 2007

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#### AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Banco Bilbao Vizcaya Argentaria, S.A.:

We have audited the accompanying consolidated balance sheets of BANCO BILBAO VIZCAYA ARGENTARIA, S.A. (the "Company") and subsidiaries composing the BANCO BILBAO VIZCAYA ARGENTARIA Group (the "Group"—Note 4) as of December 31, 2006, 2005 and 2004, and the related consolidated statements of income, changes in equity (recognized income and expense), and cash flows for the years then ended. These consolidated financial statements are the responsibility of the controlling Company's Directors. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States of America). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of BANCO BILBAO VIZCAYA ARGENTARIA, S.A. and subsidiaries composing the BANCO BILBAO VIZCAYA ARGENTARIA Group as of December 31, 2006, 2005 and 2004, the results of their operations and their cash flows for the years then ended, in conformity with the International Financial Reporting Standards adopted by the European Union ("EU-IFRS") required to be applied under the Bank of Spain's Circular 4/2004 (see Note 1.2).

The International Financial Reporting Standards adopted by the European Union required to be applied under the Bank of Spain's Circular 4/2004 vary in certain significant respects from accounting principles generally accepted in the United States of America ("U.S. GAAP"). Information relating to the nature and effect of such differences is presented in Note 62 to the consolidated financial statements. Such Note explains that the Group under U.S. GAAP changed its method of recognition of actuarial gains and losses regarding defined benefit plans from deferral method to immediate recognition in 2005. Note 62 also discusses that certain information related to the nature and effect of differences between the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP for the period ended December 31, 2005 has been restated.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Group's internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 30, 2007 expressed an unqualified opinion on management's assessment of the effectiveness of the Group's internal control over financial reporting and an unqualified opinion on the effectiveness of the Group's internal control over financial reporting.

### DELOITTE, S.L.

Madrid – Spain March 30, 2007 (May 11, 2007 as to the effects of the restatement discussed in Note 62 and June 28, 2007 as to subsequent events discussed in Note 61)



### BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

# CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2006, 2005 AND 2004

|   | Thousands of Euros |             |            |
|---|--------------------|-------------|------------|
| ASSETS  | 2006               | 2005        | 2004       |
| CASH AND BALANCES WITH CENTRAL BANKS (Note 10)              | 12,515,122         | 12,341,317  | 10,123,090 |
| FINANCIAL ASSETS HELD FOR TRADING (Note 11)                 | 51,835,109         | 44,011,781  | 47,036,060 |
| Loans and advances to credit institutions                   | · · · · —          |             | —          |
| Money market operations through counterparties              |                    |             |            |
| Loans and advances to other debtors                         |                    | _           |            |
| Debt securities   | 30,470,542         | 24,503,507  | 30,396,579 |
| Other equity instruments                                    | 9,948,705          | 6,245,534   | 5,690,885  |
| Trading derivatives   | 11,415,862         | 13,262,740  | 10,948,596 |
| OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS |                    |             |            |
| (Note 12)   | 977,114            | 1,421,253   | 1,059,490  |
| Loans and advances to credit institutions                   |                    |             |            |
| Money market operations through counterparties              |                    |             |            |
| Loans and advances to other debtors                         |                    |             |            |
| Debt securities   | 55,542             | 282,916     | 58,771     |
| Other equity instruments                                    | 921,572            | 1,138,337   | 1,000,719  |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS (Note 13)               | 42,266,774         | 60,033,988  | 53,003,545 |
| Debt securities   | 32,229,459         | 50,971,978  | 45,037,228 |
| Other equity instruments                                    | 10,037,315         | 9,062,010   | 7,966,317  |
| LOANS AND RECEIVABLES (Note 14)                             |                    | 249,396,647 |            |
| Loans and advances to credit institutions                   | 17,049,692         | 27,470,224  | 16,702,957 |
| Money market operations through counterparties              | 100,052            |             | 241,999    |
| Loans and advances to other debtors                         |                    | 216,850,480 |            |
| Debt securities   | 77,334             |             | 5,497,509  |
| Other equity instruments                                    | 6,062,805          | 2,784,054   | 2,366,666  |
| HELD-TO-MATURITY INVESTMENTS (Note 15)                      | 5,905,636          |             | 2,221,502  |
| CHANGES IN THE FAIR VALUE OF THE HEDGED ITEMS IN THE        | -,,                | -,,         | , ,        |
| PORTFOLIO HEDGES OF INTEREST RATE RISK                      | _                  | _           | _          |
| HEDGING DERIVATIVES (Note 16)                               | 1,963,320          | 3,912,696   | 4,273,450  |
| NON-CURRENT ASSETS HELD FOR SALE (Note 17)                  | 186,062            | 231,260     | 159,155    |
| Loans and advances to credit institutions                   |                    |             |            |
| Loans and advances to other debtors                         |                    |             |            |
| Debt securities   |                    |             |            |
| Equity instruments  |                    |             |            |
| Tangible assets   | 186,062            | 231,260     | 159,155    |
| Other assets  |                    |             |            |
| INVESTMENTS (Note 18)                                       | 888,936            | 1,472,955   | 1,399,140  |
| Associates  | 206,259            | 945,858     | 910,096    |
| Jointly controlled entities                                 | 682,677            | 527,097     | 489,044    |
| INSURANCE CONTRACTS LINKED TO PENSIONS                      |                    |             |            |
| REINSURANCE ASSETS (Note 19)                                | 31,986             | 235,178     | 80,268     |
| TANGIBLE ASSETS (Note 20)                                   | 4,527,006          | 4,383,389   | 3,939,636  |
| Property, plants and equipment                              | 3,816,309          | 3,840,520   | 3,337,728  |
| Investment properties                                       | 61.082             | 76,742      | 162,649    |
| Other assets leased out under an operating lease            | 649,615            | 466,127     | 439,259    |
| other assets reased out under an operating rease            | 0-7,015            | +00,127     | -57,239    |

## (Notes 1 to 9)

|  | Thousands of Euros |             |             |  |
|--|--------------------|-------------|-------------|--|
| ASSETS (Continuation)                    | 2006               | 2005        | 2004        |  |
| INTANGIBLE ASSETS (Note 21)              | 3,269,265          | 2,070,049   | 821,084     |  |
| Goodwill                                 | 2,973,435          | 1,857,854   | 710,493     |  |
| Other intangible assets                  | 295,830            | 212,195     | 110,591     |  |
| TAX ASSETS (Note 37)                     | 5,278,197          | 6,420,745   | 5,990,696   |  |
| Current                                  | 386,827            | 254,151     | 165,959     |  |
| Deferred                                 | 4,891,370          | 6,166,594   | 5,824,737   |  |
| PREPAYMENTS AND ACCRUED INCOME (Note 22) | 673,818            | 557,278     | 717,755     |  |
| OTHER ASSETS (Note 23)                   | 1,742,703          | 1,941,693   | 1,724,082   |  |
| Inventories                              | 470,137            | 339,472     | 279,897     |  |
| Other                                    | 1,272,566          | 1,602,221   | 1,444,185   |  |
| TOTAL ASSETS                             | 411,916,307        | 392,389,494 | 329,441,156 |  |

The accompanying Notes 1 to 62 and Appendices I to VI are an integral part of the consolidated balance sheet as of December 31, 2006.

### BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

# CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2006, 2005 AND 2004

# (Notes 1 to 9)

| I LA DIT TRIES AND EQUIPY  | <u> </u>    | housands of Euro<br>2005 | <u>2004</u> |
|--|-------------|--------------------------|-------------|
| LIABILITIES AND EQUITY<br>FINANCIAL LIABILITIES HELD FOR TRADING (Note 11) |             | 16,270,865               | 14,134,413  |
| Deposits from credit institutions  | 14,725,554  | 10,270,005               |             |
| Money market operations through counterparties                             |             |                          |             |
| Deposits from other creditors  | _           | _                        |             |
| Debt certificates  |             |                          |             |
| Trading derivatives  | 13,218,654  | 13,862,644               | 12,802,912  |
| Short positions  | 1,704,880   | 2,408,221                | 1,331,501   |
| OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR                | ,,          | , ,                      | ,,          |
| LOSS (Note 24)   | 582,537     | 740,088                  | 834,350     |
| Deposits from credit institutions  |             |                          |             |
| Deposits from other creditors  | 582,537     | 740,088                  | 834,350     |
| Debt certificates  |             |                          |             |
| FINANCIAL LIABILITIES AT FAIR VALUE THROUGH EQUITY (Note 25)               | _           | _                        | _           |
| Deposits from credit institutions  |             |                          |             |
| Deposits from other creditors  | _           |                          | _           |
| Debt certificates  |             |                          |             |
| FINANCIAL LIABILITIES AT AMORTISED COST (Note 26)                          | 348,444,532 | 331,589,962              | 277,857,075 |
| Deposits from central banks  | 15,237,435  | 21,189,193               | 20,301,105  |
| Deposits from credit institutions  |             | 45,125,943               | 44,048,115  |
| Money market operations through counterparties                             | 223,393     | 23,252                   | 657,997     |
| Deposits from other creditors  |             | 182,635,181              |             |
| Debt certificates  |             | 62,841,755               |             |
| Subordinated liabilities   | 13,596,803  |                          |             |
| Other financial liabilities  | 6,771,925   | 6,051,376                | 5,148,561   |
| CHANGES IN THE FAIR VALUE OF THE HEDGED ITEMS IN PORTFOLIO                 |             |                          |             |
| HEDGES OF INTEREST RATE RISK   |             | _                        | 183,201     |
| HEDGING DERIVATIVES (Note 16)  | 2,279,740   | 2,870,086                | 3,131,572   |
| LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE               | · · · ·     |                          |             |
| Deposits from central banks  |             | _                        | _           |
| Deposits from credit institutions  |             |                          |             |
| Deposits from other creditors  |             | _                        | _           |
| Debt certificates  |             |                          |             |
| Other liabilities  |             |                          |             |
| LIABILITIES UNDER INSURANCE CONTRACTS (Note 27)                            | 10,120,646  | 10,500,567               | 8,114,429   |
| PROVISIONS (Note 28)   | 8,648,834   | 8,701,085                | 8,391,848   |
| Provisions for pensions and similar obligations                            | 6,357,820   | 6,239,744                | 6,304,284   |
| Provisions for taxes   | 232,172     | 146,971                  | 173,229     |
| Provisions for contingent exposures and commitments                        | 501,933     | 452,462                  | 348,782     |
| Other provisions   | 1,556,909   | 1,861,908                | 1,565,553   |
| TAX LIABILITIES (Note 37)  | 2,369,166   | 2,100,023                | 1,620,795   |
| Current  | 622,277     | 598,285                  | 223,656     |
| Deferred   | 1,746,889   | 1,501,738                | 1,397,139   |
| ACCRUED EXPENSES AND DEFERRED INCOME (Note 22)                             | 1,509,573   | 1,709,690                | 1,265,780   |
| ACCRUED EAT ENSES AND DEFERRED INCOME (Note 22)                            |             |                          |             |
| OTHER LIABILITIES (Note 23)  | 719,267     | 605,016                  | 102,430     |

|   | Thousands of Euros |  |             |  |
|---|--------------------|--|-------------|--|
| LIABILITIES AND EQUITY (Continuation)                               | 2006               | 2005                                   | 2004        |  |
| MINORITY INTERESTS (Note 30)  | 768,162            | 971,490                                | 737,539     |  |
| VALUATION ADJUSTMENTS   | 3,340,694          | 3,294,955                              | 2,106,914   |  |
| Available-for-sale financial assets                                 | 3,355,572          | 3,002,784                              | 2,320,133   |  |
| Financial liabilities at fair value through equity                  |                    |  | _           |  |
| Cash flow hedges  | 16,859             | (102,538)                              | (24,776)    |  |
| Hedges of net investments in foreign operations                     | (4,576)            | (443,561)                              | 282,895     |  |
| Exchange differences  | (27,161)           | 838,270                                | (471,338)   |  |
| Non-current assets held for sale                                    | —                  | _                                      |             |  |
| STOCKHOLDER'S EQUITY  | 18,209,622         | 13,035,667                             | 10,960,810  |  |
| Capital (Note 32)   | 1,740,465          | 1,661,518                              | 1,661,518   |  |
| Issued  | 1,740,465          | 1,661,518                              | 1,661,518   |  |
| Unpaid and uncalled (-)   | —                  | _                                      | _           |  |
| Share premium (Note 33)   | 9,579,443          | 6,658,390                              | 6,682,603   |  |
| Reserves (Note 34)  | 3,628,984          | 2,172,158                              | 745,134     |  |
| Accumulated reserves (losses)                                       | 3,405,655          | 1,933,243                              | 444,193     |  |
| Retained earnings   | —                  | —                                      | _           |  |
| Reserves (losses) of entities accounted for using the equity method | 223,329            | 238,915                                | 300,941     |  |
| Associates  | 38,956             | (60,542)                               | 8,153       |  |
| Jointly controlled entities   | 184,373            | 299,457                                | 292,788     |  |
| Other equity instruments  | 34,809             | 141                                    | _           |  |
| Equity component of compound financial instruments                  | —                  | _                                      |             |  |
| Other (Note 29)   | 34,809             | 141                                    |             |  |
| Less: Treasury shares (Note 35)                                     | (147,258)          | (96,321)                               | (35,846)    |  |
| Income attributed to the Group                                      | 4,735,879          | 3,806,425                              | 2,922,596   |  |
| Less: Dividends and remuneration                                    | (1,362,700)        | (1,166,644)                            | (1,015,195) |  |
| TOTAL EQUITY (Note 31)  | 22,318,478         | 17,302,112                             | 13,805,263  |  |
| TOTAL LIABILITIES AND EQUITY  | 411,916,307        | 392,389,494                            | 329,441,156 |  |
|   | 11,910,007         | ······································ |             |  |

|  | Thousands of Euros |            |            |
|--|--------------------|------------|------------|
|  | 2006               | 2005       | 2004       |
| MEMORANDUM ITEMS                             |                    |            |            |
| CONTINGENT EXPOSURES (Note 40)               | 42,280,698         | 29,861,597 | 21,557,649 |
| Financial guarantees                         | 41,448,405         | 29,176,854 | 21,102,311 |
| Assets encumbered by third-party obligations | —                  | —          | 5,215      |
| Other contingent exposures                   | 832,293            | 684,743    | 450,123    |
| CONTINGENT COMMITMENTS (Note 40)             | 103,221,153        | 89,498,392 | 66,762,402 |
| Drawable by third parties                    | 98,226,297         | 85,001,452 | 60,716,878 |
| Other commitments                            | 4,994,856          | 4,496,940  | 6,045,524  |

The accompanying Notes 1 to 62 and Appendices I to VI are an integral part of the consolidated balance sheet as of December 31, 2006.

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

# CONSOLIDATED INCOME STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004 (Notes 1 to 9)

|   |              | ousands of Euro |             |
|---|--------------|-----------------|-------------|
|   | 2006         | 2005            | 2004        |
| INTEREST AND SIMILAR INCOME (Note 45)                               | / /          | 15,847,674      | / /         |
| INTEREST EXPENSE AND SIMILAR CHARGES (Note 45)                      | (11,215,569) | (8,932,200)     | (6,447,944) |
| Income on equity having the nature of a financial liability         |              | —               |             |
| Other   | (11,215,569) |                 |             |
| INCOME FROM EQUITY INSTRUMENTS (Note 46)                            | 379,473      | 292,495         | 255,146     |
| NET INTEREST INCOME   | 8,374,138    | 7,207,969       | 6,159,540   |
| SHARE OF PROFIT OR LOSS OF ENTITIES ACCOUNTED FOR USING THE EQUITY  |              |                 |             |
| METHOD  | 307,648      | 121,495         | 97,040      |
| Associates  | 49,349       | 87,491          | 3,753       |
| Jointly controlled entities   | 258,299      | 34,004          | 93,287      |
| FEE AND COMMISSION INCOME (Note 47)                                 | 5,118,682    | 4,669,124       | 4,056,981   |
| FEE AND COMMISSION EXPENSES (Note 48)                               | (783,802)    | (729,128)       | (643,959)   |
| INSURANCE ACTIVITY INCOME (Note 49)                                 | 650,431      | 486,923         | 390,618     |
| Insurance and reinsurance premium income                            | 2,483,999    | 2,916,831       | 2,062,030   |
| Reinsurance premiums paid   | (44,167)     | (63,403)        | (71,931)    |
| Benefits paid and other insurance-related expenses                  |              | (1,785,514)     | (1,704,113) |
| Reinsurance income  | 75,953       | 44,228          | 8,534       |
| Net provisions for insurance contract liabilities                   | (995,999)    | (1,274,283)     | (413,744)   |
| Finance income  | 968,057      | 904,318         | 708,901     |
| Finance expense   | (298,516)    | (255,254)       | (199,059)   |
| GAINS OR LOSSES ON FINANCIAL ASSETS AND LIABILITIES (NET) (Note 50) | 1,655,911    | 980,164         | 761,857     |
| Held for trading  | 715,651      | 897,484         | 1,110,551   |
| Other financial instruments at fair value through profit or loss    | 62,068       | 33,022          | 1,296       |
| Available-for-sale financial assets                                 | 1,120,591    | 428,560         | 974,412     |
| Loans and receivables   | 77,263       | 129,203         | 13,932      |
| Other   | (319,662)    | (508,105)       | (1,338,334) |
| EXCHANGE DIFFERENCES (NET)  | 377,628      | 287,014         | 297,972     |
| GROSS INCOME  | 15,700,636   | 13,023,561      | 11,120,049  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES       |              |                 |             |
| (Note 51)   | 605,227      | 576,373         | 468,236     |
| COST OF SALES (Note 51)   | (473,869)    | (450,594)       | (341,745)   |
| OTHER OPERATING INCOME (Note 52)                                    | 117,070      | 134,559         | 22,306      |
| PERSONNEL EXPENSES (Note 53)  | ,            | (3,602,242)     | (3,247,050) |
| OTHER ADMINISTRATIVE EXPENSES (Note 54)                             |              | (2,160,478)     |             |
| DEPRECIATION AND AMORTISATION                                       | (472,198)    | (448,692)       | (448,206)   |
| Tangible assets (Note 20)   | (382,890)    |                 | (363,312)   |
| Intangible assets (Note 21)   | (89,308)     | (87,650)        | (84,894)    |
| OTHER OPERATING EXPENSES (Note 52)                                  | (263,340)    |                 | (132,139)   |
| NET OPERATING INCOME  | 8,883,105    | 6,823,084       | 5,590,606   |
|   | 5,000,100    | .,              | -,,0,000    |

|  | T           | 5           |             |
|--|-------------|-------------|-------------|
| (Continuation)   | 2006        | 2005        | 2004        |
| NET OPERATING INCOME                                     | 8,883,105   | 6,823,084   | 5,590,606   |
| IMPAIRMENT LOSSES (NET)                                  | (1,503,549) | (854,327)   | (958,194)   |
| Available-for-sale financial assets (Note 13)            | 19,105      | (7,928)     | 55,856      |
| Loans and receivables (Note 14)                          | (1,476,666) | (813,080)   | (783,909)   |
| Held-to-maturity investments (Note 15)                   | 422         | (1)         |             |
| Non-current assets held for sale (Note 17)               | (34,783)    | (33,159)    | 4,222       |
| Investments  | —           | —           | (39,508)    |
| Tangible assets (Note 20)                                | 4,827       | (1,589)     | 2,135       |
| Goodwill (Notes 18 and 21)                               | (12,322)    |             | (196,990)   |
| Other intangible assets                                  | —           |             | —           |
| Other assets   | (4,132)     | 1,430       |             |
| PROVISION EXPENSE (NET) (Note 28)                        | (1,338,205) | (454,182)   | (850,557)   |
| FINANCE INCOME FROM NON-FINANCIAL ACTIVITIES (Note 55)   | 57,602      | 2,467       | 8,737       |
| FINANCE EXPENSES FROM NON-FINANCIAL ACTIVITIES (Note 55) | (55,227)    | (1,826)     | (4,712)     |
| OTHER GAINS (Note 56)                                    | 1,128,628   | 284,816     | 622,180     |
| Gains on disposal of tangible assets                     | 92,902      | 107,838     | 102,874     |
| Gains on disposal of investment                          | 934,469     | 40,157      | 317,510     |
| Other  | 101,257     | 136,821     | 201,796     |
| OTHER LOSSES (Note 56)                                   | (142,018)   | (208,279)   | (271,220)   |
| Losses on disposal of tangible assets                    | (20,413)    | (22,477)    | (22,450)    |
| Losses on disposal of investment                         | (181)       | (11,751)    | (9,127)     |
| Other  | (121,424)   | (174,051)   | (239,643)   |
| INCOME BEFORE TAX  | 7,030,336   | 5,591,753   | 4,136,840   |
| INCOME TAX (Note 37)                                     | (2,059,301) | (1,521,181) | (1,028,631) |
| INCOME FROM CONTINUING OPERATIONS                        | 4,971,035   | 4,070,572   | 3,108,209   |
| INCOME FROM DISCONTINUED OPERATIONS (NET)                | _           |             |             |
| CONSOLIDATED INCOME FOR THE YEAR                         | 4,971,035   | 4,070,572   | 3,108,209   |
| INCOME ATTRIBUTED TO MINORITY INTEREST (Note 30)         | (235,156)   | (264,147)   | (185,613)   |
| INCOME ATTRIBUTED TO THE GROUP                           | 4,735,879   | 3,806,425   | 2,922,596   |
| EARNINGS PER SHARE FOR CONTINUING OPERATIONS (Note 6)    |             |             |             |
| Basic earnings per share                                 | 1.39        | 1.12        | 0.87        |
| Diluted earnings per share                               | 1.39        | 1.12        | 0.87        |

The accompanying Notes 1 to 62 and Appendices I to VI are an integral part of the consolidated income statement for the year ended December 31, 2006.

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

#### CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY – CONSOLIDATED STATEMENTS OF RECOGNIZED INCOME AND EXPENSE FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004 (Notes 1 to 9)

|  | Thousands of Euros |             | ros       |
|--|--------------------|-------------|-----------|
|  | 2006               | 2005        | 2004      |
| NET INCOME RECOGNISED DIRECTLY IN EQUITY                           | 45,739             | 1,188,041   | 415,589   |
| Available-for-sale financial assets                                | 352,788            | 682,651     | 642,754   |
| Revaluation gains/losses   | 1,294,598          | 1,478,792   | 1,963,264 |
| Amounts removed to income statement                                | (1,120,591)        | (428,560)   | (974,412  |
| Income tax   | 178,781            | (367,581)   | (346,098) |
| Other financial liabilities at fair value                          |                    |             |           |
| Revaluation gains/losses   | _                  |             |           |
| Amounts removed to income statement                                | _                  |             |           |
| Income tax   |                    |             |           |
| Cash flow hedges   | 119,397            | (77,762)    | (38,722)  |
| Revaluation gains/losses   | 181,835            | (119,634)   | (59,572   |
| Amounts removed to income statement                                |                    |             |           |
| Amounts removed to the initial carrying amount of the hedged items |                    |             |           |
| Income tax   | (62,438)           | 41,872      | 20,850    |
| Hedges of net investment in foreign operations                     | 438,985            | (726,456)   | 282,895   |
| Revaluation gains/losses   | 675,864            | (1,117,625) | 435,223   |
| Amounts removed to income statement                                |                    | (1,117,625) |           |
| Income tax   | (236,879)          | 391,169     | (152,328  |
| Exchange differences   | (865,431)          | 1,309,608   | (471,338  |
| Translation gains/losses   | (1,328,448)        | 2,014,782   | (725,135  |
| Amounts removed to income statement                                | (1,520,110)        | 2,011,702   | (725,155  |
| Income tax   | 463,017            | (705,174)   | 253,797   |
| Non-current assets held for sale                                   | 405,017            | (705,174)   | 235,171   |
| Revaluation gains  |                    |             |           |
| Amounts removed to income statement                                |                    |             |           |
| Income tax   |                    |             |           |
| CONSOLIDATED INCOME FOR THE YEAR                                   | 4,971,035          | 4,070,572   | 3,108,209 |
| Published consolidated income for the year                         | 4,971,035          | 4,070,572   | 3,108,209 |
| Adjustments due to changes in accounting policy                    | 4,971,035          | 4,070,372   | 5,108,209 |
| Adjustments made to correct errors                                 |                    | _           |           |
| TOTAL INCOME AND EXPENSES FOR THE YEAR                             | 5,016,774          | 5,258,613   | 3,523,798 |
| Parent entity  | 4,781,618          | 4,994,466   | 3,338,185 |
| Minority interest  | 235,156            | 264,147     | 185,613   |
| MEMORANDUM ITEM: EQUITY ADJUSTMENTS ALLOCABLE TO PRIOR             | 255,150            | 204,147     | 165,015   |
| YEARS  |                    |             |           |
| Due to changes in accounting policies                              |                    |             |           |
| Stockholder's Equity   |                    |             |           |
| Valuation adjustments  |                    |             |           |
|  | _                  | _           | _         |
| Minority interests   | _                  |             | _         |
| Due to errors  |                    |             |           |
| Stockholder's Equity   |                    |             |           |
| Valuation adjustments  |                    |             | _         |
| Minority interests   | —                  |             | —         |

The accompanying Notes 1 to 62 and Appendices I to VI are an integral part of the consolidated statement of changes in equity (consolidated statement of recognized income and expense) for the year ended December 31, 2006.

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

# CONSOLIDATED CASH FLOW STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004 (Notes 1 to 9)

|   |              | Thousands of Euros |              |
|---|--------------|--------------------|--------------|
|   | 2006         | 2005               | 2004         |
| CASH FLOW FROM OPERATING ACTIVITIES   |              |                    |              |
| Consolidated profit for the year  | 4,971,035    | 4,070,572          | 3,108,209    |
| Adjustment to profit:   | 4,596,678    | 4,354,633          | 3,251,332    |
| Depreciation of tangible assets (+)   | 382,890      | 361,042            | 363,312      |
| Amortisation of intangible assets (+)   | 89,308       | 87,650             | 84,894       |
| Impairment losses (net) (+/-)   | 1,503,549    | 854,327            | 958,194      |
| Net provisions for insurance contract liabilities (+/-)                           | 995,999      | 1,274,283          | 413,744      |
| Provision expense (net) (+/-)   | 1,338,205    | 454,182            | 850,557      |
| Gains/Losses on disposal of tangible assets (+/-)                                 | (72,489)     | (85,361)           | (80,424)     |
| Gains/Losses on disposal of investment (+/-)                                      | (934,288)    | (28,406)           | (308,383)    |
| Share of profit or loss of entities accounted for using the equity method (net of |              |                    |              |
| dividends) (+/-)  | (307,648)    | (121,495)          | (97,040)     |
| Taxes (+/-)   | 2,059,301    | 1,521,181          | 1,028,631    |
| Other non-monetary items (+/-)  | (458,149)    | 37,230             | 37,847       |
| Adjusted profit   | 9,567,713    | 8,425,205          | 6,359,541    |
| Net increase/decrease in operating assets   | (20,293,306) | (55,959,375)       | (30,388,986) |
| Financial assets held for trading   | (7,823,349)  | 3,330,819          | (10,299,383) |
| Loans and advances to credit institutions   | _            | _                  |              |
| Money market operations through counterparties                                    |              |                    | —            |
| Loans and advances to other debtors   |              |                    |              |
| Debt securities   | (5,967,035)  | 5,893,072          | (1,731,181)  |
| Other equity instruments  | (3,703,192)  | (554,470)          | (3,661,105)  |
| Trading derivatives   | 1,846,878    | (2,007,783)        | (4,907,097)  |
| Other financial assets at fair value through profit or loss                       | 444,139      | (361,763)          | (102,013)    |
| Loans and advances to credit institutions   | _            | _                  | _            |
| Money market operations through counterparties                                    | _            | _                  |              |
| Loans and advances to other debtors   | _            | _                  | _            |
| Debt securities   | 227,374      | (224,145)          | (58,771)     |
| Other equity instruments  | 216,765      | (137,618)          | (43,242)     |
| Available-for-sale financial assets   | 18,345,927   | (4,024,366)        | (271,582)    |
| Debt securities   | 19,006,148   | (5,998,254)        | 2,280,133    |
| Other equity instruments  | (660,221)    | 1,973,888          | (2,551,715)  |
| Loans and receivables   | (34,041,410) | (54,290,431)       | (21,282,492) |
| Loans and advances to credit institutions   | 6,983,780    | (10,773,069)       | 4,206,274    |
| Money market operations through counterparties                                    | (100,052)    | 241,999            | 157,998      |
| Loans and advances to other debtors   | (40,347,544) | (46,158,632)       | (25,208,703) |
| Debt securities   | 2,214,603    | 3,204,972          | 710,578      |
| Other financial assets  | (2,792,197)  | (805,701)          | (1,148,639)  |
| Other operating assets  | 2,781,387    | (613,634)          | 1,566,484    |

|  |   | housands of Euro                      |                                      |
|--|---|---------------------------------------|--------------------------------------|
| (Continuation)   | 2006  | 2005                                  | 2004                                 |
| Net increase/decrease in operating liabilities                   |   | 53,544,980                            | 27,562,514                           |
| Financial liabilities held for trading                           | (1,347,331)                                       | 2,136,452                             | 7,786,360                            |
| Deposits from credit institutions                                | _   | _                                     | _                                    |
| Money market operations through counterparties                   |   | _                                     |                                      |
| Deposits from other creditors                                    | _   |                                       |                                      |
| Debt certificates  | (6.42,000)  | 1.050.722                             | 7 019 096                            |
| Trading derivatives  | (643,990)   |                                       | 7,918,086                            |
| Short positions  | (703,341)   |                                       | (131,726)                            |
| Other financial liabilities at fair value through profit or loss | (157,551)   | (94,262)                              | (123,127)                            |
| Deposits from credit institutions                                | (157 551)   | (04.262)                              | (102.107)                            |
| Deposits from other creditors<br>Debt certificates               | (157,551)   | (94,262)                              | (123,127)                            |
|  |   |                                       |                                      |
| Financial liabilities at fair value through equity               | —   | _                                     | _                                    |
| Deposits from credit institutions                                |   | _                                     | _                                    |
| Deposits from other creditors<br>Debt certificates               | —   |                                       |                                      |
|  | 17 700 111  | <u> </u>                              | 22 047 117                           |
| Financial liabilities measured at amortised cost                 | 17,799,111  | 51,218,706                            | 22,047,117                           |
| Deposits from central banks                                      | (5,976,242)                                       |                                       | (723,613)                            |
| Deposits from credit institutions                                | (2,682,765)                                       |                                       | 5,552,861                            |
| Money market operations through counterparties                   | 200,000   | (634,752)                             | 514,759                              |
| Deposits from other creditors                                    |   | 31,823,914                            | 5,315,333                            |
| Debt certificates  |   | 16,555,131                            | 10,502,918                           |
| Other financial liabilities                                      | 591,207   | 1,134,450                             | 884,859                              |
| Other operating liabilities                                      | (2,750,815)                                       |                                       | (2,147,836)                          |
| Total net cash flows from operating activities (1)               |   | 6,010,810                             | 3,533,069                            |
| CASH FLOWS FROM INVESTING ACTIVITIES                             |   | (4,190,926)                           |                                      |
| Investment (-)   |   | (4,832,207)                           |                                      |
| Group entities, jointly controlled entities and associates       | (1,708,382)                                       |                                       | (403,094)                            |
| Tangible assets  |   | (1,487,654)                           | (635,335)                            |
| Intangible assets  |   | (1,375,290)                           | (99,917)                             |
| Held-to-maturity investments                                     | (1,945,948)                                       | (1,884,772)                           | (2,225,606)                          |
| Other financial assets   | _   |                                       | _                                    |
| Other assets   | —   |                                       |                                      |
| Divestments (+)  | 2,380,304   | 641,281                               | 1,259,361                            |
| Group entities, jointly controlled entities and associates       | 1,759,082   | 10,676                                | 488,339                              |
| Tangible assets  | 501,264   | 509,380                               | 644,861                              |
| Intangible assets  | 119,958   | 121,225                               | 126,161                              |
| Held-to-maturity investments                                     | —   | —                                     | —                                    |
| Other financial assets   | —   |                                       | —                                    |
| Other assets   |   |                                       |                                      |
| Total net cash flows investing activities (2)                    | (2,740,766)                                       | <u>(4,190,926</u> )                   | (2,104,591)                          |
| CASH FLOWS FROM FINANCING ACTIVITIES                             | 887,480   | (555,819)                             | 507,462                              |
| Issuance/ Redemption of capital (+/-)                            | 2,938,600   |                                       | 1,998,750                            |
| Acquisition of own equity instruments (-)                        | (5,677,433)                                       | (3,839,510)                           | (3,220,752)                          |
| Disposal of own equity instruments (+)                           | 5,639,506   | 3,779,037                             | 3,266,937                            |
| Issuance/Redemption of other equity instruments (+/-)            | (34,668)  |                                       |                                      |
| Issuance/Redemption of subordinated liabilities(+/-)             | 103,970   | 1,387,248                             | 1,030,243                            |
| Issuance/Redemption of other long-term liabilities (+/-)         |   |                                       | _                                    |
| Increase/Decrease in minority interest (+/-)                     | (168,009)   | 233,951                               | (1,179,625)                          |
| Dividends paid (-)   |   | (1,595,222)                           | (1,349,369)                          |
| Other items relating to financing activities (+/-)               |   | (521,323)                             | (38,722)                             |
| Total net cash flows from financing activities (3)               | 887,480   | (555,819)                             | 507,462                              |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH OR CASH EQUIVALENTS      |   |                                       |                                      |
| (4)  | (785,267)   | 929,971                               | 77,273                               |
|  | (100,201)   |                                       |                                      |
|  | 170 760   | 2 104 024                             | 2 012 212                            |
| NET INCREASE/DECREASE IN CASH OR CASH EQUIVALENTS (1+2+3+4)      | 179,268   | 2,194,036                             | 2,013,213                            |
|  | <u>179,268</u><br><u>12,317,126</u><br>12,496,394 | 2,194,036<br>10,123,090<br>12,317,126 | 2,013,213<br>8,109,304<br>10,122,517 |

The accompanying Notes 1 to 62 and Appendices I to VI are an integral part of the consolidated cash flow statement for the year ended December 31, 2006.

#### BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2006

# 1. INTRODUCTION, BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND OTHER INFORMATION

### **1.1. INTRODUCTION**

Banco Bilbao Vizcaya Argentaria, S.A. ("the Bank" or "BBVA") is a private-law entity governed by the rules and regulations applicable to banks operating in Spain. The Bank leads its business through branches and offices located throughout Spain and abroad.

The bylaws of association and other public information on the Bank can be consulted both at its registered office (Plaza San Nicolás, 4, Bilbao) and on its official website, www.bbva.com.

In addition to the operations carried on directly by it, the Bank is the head of a group of subsidiaries, jointly controlled entities and associates that engage in various business activities and which compose, together with the Bank, the Banco Bilbao Vizcaya Argentaria Group ("the Group" or "BBVA Group"). Therefore, the Bank is obliged to prepare, in addition to its own financial statements, the Group's consolidated financial statements.

As of December 31, 2006 the Group was composed by 304 entities that were fully consolidated, 6 were consolidated by the proportionate method and 58 entities accounted for using the equity method (Notes 4 and 18 and appendix I to III of the present consolidated financial statements).

The Group's consolidated financial statements for 2005 were approved by the shareholders at the Bank's Annual General Meeting on March 18, 2006.

The 2006 consolidated financial statements of the Group and the 2006 financial statements of the Bank and of substantially all the Group companies have not yet been approved by their shareholders at the respective Annual General Meetings. However, the Bank's Board of Directors considers that the aforementioned financial statements will be approved without any changes.

### **1.2. BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS**

Under Regulation (EC) no 1606/2002 of the European Parliament and of the Council of July 19, 2002, all companies governed by the law of an EU Member State and whose securities are admitted to trading on a regulated market of any Member State must prepare their consolidated financial statements in conformity with the International Financial Reporting Standards adopted by the European Union ("EU-IFRS"). The Bank of Spain issued Circular 4/2004 of December 22, 2004 on Public and Confidential Financial Reporting Rules and Formats (the "Circular" or "Circular 4/2004"), which requires Spanish credit institutions to adapt their accounting system to the principles derived from the adoption by the European Union of EU-IFRS. Therefore, the Group is required to prepare its consolidated financial statements for the year ended December 31, 2006 in conformity with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Under IFRS financial institutions that have entity specific historical loss experience should evaluate impairment in future cash flows in a group of financial assets on the basis of such historical loss experience for assets with similar credit risk characteristics. The Group has entity specific historical loss experience. In applying the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 in our consolidated financial statements we must follow the methodology developed by the Bank of Spain in relation to allowances for loan losses based on historical statistical data relating to the entire Spanish financial system (peer group) until such time as the Bank of Spain has reviewed and verified our internal risk models (see Note 2.2.b.4). The Bank of Spain has allowed us to use our internal risk models with respect to a portion of the loan portfolio of our wholly-owned Mexican subsidiary, Bancomer. Once the Bank of Spain has completed its review and verification and considered whether our historical information is adequate, we expect to be allowed to use our internal models for our entire loan portfolio, but we cannot predict whether the Bank of Spain will require any modifications to such models.

The BBVA Group's consolidated financial statements for 2006 were prepared by the Bank's directors (at the Board Meeting on February 12, 2007) in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, and by applying the basis of consolidation, accounting policies and measurement bases described in Note 2, so that they present fairly the Group's equity and financial position at December 31, 2006, and the results of its operations, the changes in consolidated equity and the consolidated cash flows in 2006. These consolidated financial statements were prepared on the basis of the accounting records kept by the Bank and by each of the other Group companies and include the adjustments and reclassifications required to unify the accounting policies and measurement bases used by the Group (Note 2.2).

All accounting policies and measurement bases with a significant effect on the consolidated financial statements were applied in their preparation.

# **1.3. COMPARATIVE INFORMATION**

The information relating to 2005 and 2004 contained in these notes to the consolidated financial statements is presented, solely for comparison purposes, with information relating to 2006 and, accordingly, it does not constitute the Group's statutory consolidated financial statements for 2005 and 2004.

The consolidated financial statements for the year ended December 31, 2005 were the first to have been prepared in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004; these standards entail, with respect to the rules in force (Bank of Spain Circular 4/1991) when the Group's consolidated financial statements for 2004 were prepared, significant changes in the accounting policies, measurement bases and presentation of the financial statements making up the annual financial statements. The main effects of the adaptation to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 are explained in Note 3 and Appendix VI.

### 1.4. RESPONSIBILITY FOR THE INFORMATION AND FOR THE ESTIMATES MADE

The information in these BBVA Group consolidated financial statements is the responsibility of the Group's directors. In preparing these consolidated financial statements estimates were occasionally made by the Bank and the consolidated companies in order to quantify certain of the assets, liabilities, income, expenses and commitments reported herein. These estimates relate mainly to the following:

- The impairment losses on certain financial assets (Notes 13, 14, 15 y 18).
- The assumptions used in the actuarial calculation of the post-employment benefit liabilities and commitments (Note 29).
- The useful life of tangible and intangible assets (Notes 20 and 21).
- The measurement of goodwill arising on consolidation (Notes 18 and 21).
- The fair value of certain unquoted assets (Note 13).

Although these estimates were made on the basis of the best information available as of December 31, 2006 on the events analysed, events that take place in the future might make it necessary to change these estimates (upwards or downwards) in coming years.

#### **1.5. ENVIRONMENTAL IMPACT**

As of December 31, 2006 the Group's consolidated financial statements did not disclose any item that should be included in the environmental information document envisaged in the related Ministry of the Economy Order dated October 8, 2001.

### **1.6. DETAIL OF AGENTS OF CREDIT INSTITUTIONS**

The detail of BBVA agents required pursuant to Article 22 of Royal Decree 1245/1995 of 14 July of the Ministry of Economy and Finance is disclosed in the BBVA financial statements for the year ended December 31, 2006.

### 1.7. REPORT ON THE ACTIVITY OF THE CUSTOMER CARE DEPARTMENT AND THE CUSTOMER OMBUDSMAN

The report on the activity of the Customer Care Department and the Customer Ombudsman required pursuant to Article 17 of Ministry of Economy and Finance Order ECO/734/2004 of 11 March is included in the management report accompanying these consolidated financial statements.

#### **1.8. CAPITAL RATIOS**

Law 13/1992 of June 1, 1992 and Bank of Spain Circular 5/1993 and subsequent amendments thereto regulate the minimum capital requirements for Spanish credit institutions – both as individual entities and as consolidated groups – and the manner in which these capital requirements are to be calculated.

As of December 31, 2006, 2005 and 2004 the Group's qualifying capital exceeded the minimum required under the aforementioned legislation (Note 36).

#### 2. BASIS OF CONSOLIDATION, ACCOUNTING POLICIES AND MEASUREMENT BASES APPLIED

### 2.1. BASIS OF CONSOLIDATION

#### a) SUBSIDIARIES

The parent company subsidiaries are included in the BBVA Group consolidated financial statements using the full consolidation method. "Subsidiaries" are defined as entities over which the Group has the capacity to exercise control, taken to be the power to govern the financial and operating policies of an entity so as to obtain profits from its activities, is, in general but not exclusively, presumed to exist when the parent company owns directly or indirectly, more than half of the voting power of the investee or, even if this percentage is lower or zero, when, for example, there are agreements with other shareholders of the investee that give the Group control.

In this connection, there are several companies forming part of the BBVA Banco Continental (Peru) Group which, although less than 50% owned by the Group, are fully consolidated because the agreements entered into with the other shareholders give the Group effective control. Similarly, Banco Provincial Overseas, N.V. is fully consolidated since the Group has effective control due to its 48% ownership interest in Inversiones Banpro International Inc. N.V., which it owns 100% of Banco Provincial Overseas N.V.

For the mentioned entities, the percentage of ownership and voting rights of the Group is as follows as of December 31, 2006:

| COMPANY  | % Voting Rights | % Ownership |
|--|-----------------|-------------|
| Banco Continental, S.A.                            | 92.08           | 46.04       |
| Continental Bolsa, Sociedad Agente de Bolsa, S.A.  | 100             | 46.04       |
| Continental Sociedad Titulizadora, S.A.            | 100             | 46.04       |
| Continental S.A. Sociedad Administradora de Fondos | 100             | 46.04       |
| Inmuebles y Recuperaciones Continental, S.A.       | 100             | 46.04       |
| Banco Provincial Overseas N.V.                     | 100             | 48.01       |

The financial statements of the subsidiaries are fully consolidated with those of the Bank. Accordingly, all material balances and effects of the transactions between consolidated companies were eliminated on consolidation. Since the accounting policies and measurement bases used in preparing the Group's consolidated financial statements as of December 31, 2006 may differ from those used by certain Group companies, the required adjustments and reclassifications were made on consolidation to unify the policies and bases used and to make them compliant with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

The share of third parties in the Group's equity is presented under the heading "Minority Interests" in the consolidated balance sheet and their share in the profit or loss for the year is presented under the heading "Income Attributed to Minority Interests" in the consolidated income statement (Note 30).

The results of subsidiaries acquired during the year are included in the consolidated income statement from the date of acquisition to year-end, similarly, the results of subsidiaries disposed of during the year are included in the consolidated income statement from the beginning of the year to the date of disposal.

Note 4 contains information on the most significant investments and divestments in subsidiaries that took place in 2006, 2005 and 2004.

Appendix I includes the most significant information on these companies.

#### **b)** Jointly controlled entities

A "Jointly controlled entity" is defined as an entity that, although not been subsidiary, is controlled jointly by two or more unrelated entities ("ventures") that, following the definition of "joint ventures", are bound by a contractual agreement to take on an economic activity by sharing the strategic management tasks (both financial and operational) of the "jointly controlled entity" in order to benefit from its operations. All the strategic financial and operating decisions require the unanimous consent of the ventures.

There are two methods for the recognition of jointly controlled entities: the equity method and the proportionate consolidation method. Under the proportionate consolidation method, the aggregation of balances and subsequent eliminations are only made in proportion to the Group's ownership interest in the capital of these entities. The assets and liabilities assigned by the Group to jointly controlled operations and the Group's share of the jointly controlled assets are recognised in the consolidated balance sheet classified according to their specific nature. Similarly, the Group's share of the income and expenses of joint ventures is recognised in the consolidated income statement on the basis of their nature. As of December 31, 2006 this method was applied to the following entities: Holding de Participaciones Industriales 2000, S.A., PSA Finance Argentina Compañía Financiera, S.A., Ecasa, S.A., Forum Distribuidora, S.A., Darby – BBVA Latin American Investors, Ltd. and Forum Servicios Financieros, S.A.

Since the accounting policies and measurement bases used in preparing the Group's consolidated financial statements as of December 31, 2006 may differ from those used by certain Group companies, the required adjustments and reclassifications were made on consolidation to unify the policies and bases used and to make them compliant with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Appendix II includes the most significant information on these companies.

The Group opted to value its ownership interests in certain jointly controlled entities using the equity method, since it considered that this better reflected the financial situation of these holdings. The joint ventures that the Group accounted for using the equity method as of December 31, 2006, are listed in Appendix III.

Had these entities been proportionately consolidated, the Group's total assets as of December 31, 2006, 2005 and 2004, would have increased by approximately  $\in$ 1,017,007 thousand,  $\notin$ 777,699 thousand and  $\notin$ 727,679 thousand, respectively; this decision did not have a material economic impact on the items in the consolidates income statements for 2006, 2005 and 2004.

#### c) ASSOCIATES

"Associates" are defined as entities over which the Group is in a position to exercise significant influence, but not control. Significant influence is presumed to exist when the Group owns directly or indirectly 20% or more of the voting power of the investee.

However, certain entities in which the Group owns 20% or more of the voting rights are not included as Group associates, since it is considered that the Group does not have the capacity to exercise significant influence over these entities. The investments in these entities, which do not represent material amounts for the Group, are classified as available-for-sale investments.

Investments in associates are accounted for using the equity method, i.e. at the Group's share of net assets of the investee, after taking into account the dividends received there from and other equity eliminations.

Since the accounting policies and measurement bases used in preparing the Group's consolidated financial statements as of December 31, 2006 may differ from those used by certain associates, the required adjustments and reclassifications were made on consolidation to unify the policies and bases used and to make them compliant with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Appendix III contains significant information on the associates.

# d) INFORMATION ABOUT ASSOCIATES AND JOINTLY CONTROLLED ENTITIES BY THE PROPORTIONATE CONSOLIDATION METHOD

The following table provides significant information regarding the most relevant associates and jointly controlled entities (see Note 18 and Appendix III) as of December 31, 2006, 2005 and 2004:

|                         |         | Thousands of Euros |            |  |
|-------------------------|---------|--------------------|------------|--|
|                         | 2006    | 2005               | 2004       |  |
| Net sales               | 276,329 | 762,674            | 199,479    |  |
| Operating Income        | 317,492 | 158,606            | 331,669    |  |
| Net Income              | 282,393 | 121,752            | 274,363    |  |
| Current Assets          | 780,313 | 2,251,259          | 7,446,924  |  |
| Non-current Assets      | 432,748 | 11,815,458         | 12,557,183 |  |
| Current Liabilities     | 238,033 | 1,543,243          | 5,742,964  |  |
| Non-current Liabilities | 975,029 | 12,523,475         | 14,261,143 |  |

(\*) Non audited information

# 2.2. ACCOUNTING POLICIES AND MEASUREMENT BASES APPLIED

The accounting policies and measurement bases used in preparing these consolidated financial statements were as follows:

#### a) FAIR VALUE

The fair value of an asset or a liability on a given date is taken to be the amount for which it could be bought or sold on that date by two knowledgeable, independent parties in an arm's length transaction acting prudently. The most objective and common reference for the fair value of an asset or a liability is the price that would be paid for it on an organised, transparent and deep market ("quoted price" or "market price").

If there is no market price for a given asset or liability, its fair value is estimated on the basis of the price established in recent transactions involving similar instruments and, in the absence thereof, by using mathematical measurement models sufficiently tried and trusted by the international financial community. Such estimates would take into consideration the specific features of the asset or liability to be measured and, in particular, the various types of risk associated with the asset or liability. However, the limitations inherent to the measurement models developed and the possible inaccuracies of the assumptions required by these models may signify that the fair value of an asset or liability that is estimated does not coincide exactly with the price for which the asset or liability could be purchased or sold on the date of its measurement.

#### **b) FINANCIAL INSTRUMENTS**

#### b.1) Classification

*Financial assets/liabilities held for trading*: these include the financial assets and liabilities acquired with the intention of generating a profit from short-term fluctuations in their prices or from differences between their purchase and sale prices.

These headings also include financial derivatives not considered to qualify for hedge accounting and, in the case of financial liabilities held for trading, the financial liabilities arising from the outright sale of financial assets purchased under reverse repurchase agreements or borrowed ("short positions").

*Other financial assets and financial liabilities at fair value through profit or loss*: this heading include, among others, those are not held for trading but are:

- Assets and liabilities which have the nature of hybrid financial assets and liabilities and contain an embedded derivative whose fair value cannot reliably be determined, or
- Financial assets that are managed jointly with "liabilities under insurance contracts" measured at fair value, with financial derivatives whose purpose and effect is to significantly reduce exposure to changes in fair value, or with financial liabilities and derivatives whose purpose is to significantly reduce overall interest rate risk exposure.

Financial instruments involved in this category are permanently subject to an integrated and consistent system of measuring, managing and controlling risks and profits or loss that enables all the financial instruments involved to be monitored and identified and allows effective reduction of risk to be checked.

These headings include both the investment and customer deposits through life insurance policies in which the policyholder assumes the investment risk (named "Unit-links").

Available-for-sale financial assets: these include debt securities not classified as "held-to-maturity investments" or as "financial assets at fair value through profit or loss", and equity instruments issued by entities other than subsidiaries, associates and those jointly controlled, provided that such instruments have not been classified as "held for trading" or as "other financial assets at fair value through profit or loss".

*Loans and receivables*: this heading relates to the financing granted to third parties, classified on the basis of the nature thereof, irrespective of the nature of the borrower and the form of financing granted, and includes finance leases in which consolidated companies act as lessors.

The consolidated companies generally intend to hold the loans and credits granted by them until their final maturity; therefore, they are presented in the consolidated balance sheet at their amortised cost (which includes any corrections required to reflect the estimated losses on their recovery).

*Held-to-maturity investments*: this heading includes debt securities for which the Group, from inception and at any subsequent date, has the intention to hold until final maturity, since it has the financial capacity to do so.

*Financial liabilities at fair value through equity*: these include financial liabilities arising as a result of a transfer of financial assets in which the transferor retains its control.

*Financial liabilities at amortised cost*: this heading includes, irrespective of their instrumentation and maturity, the financial liabilities not included in any other heading in the consolidated balance sheet which relate to the typical deposit-taking activities carried on by financial institutions.

### b.2) Measurement

All financial instruments are initially recognised at fair value which, in the absence of evidence to the contrary, shall be the transaction price. These instruments will subsequently be measured on the basis of their classification. In the case of quoted financial instruments, fair value will be taken to be their market price. For unquoted financial instruments, fair value will be obtained using the valuation techniques customarily used in the market.

#### Financial assets:

Financial assets are measured at fair value, except for:

- Loans and receivables,
- Held-to-maturity investments, and
- Equity instruments whose fair value cannot be determined in a sufficiently objective manner and financial derivatives that have those instruments as their underlying and are settled by delivery of those instruments.

Loans and receivables and held-to-maturity investments are measured at amortised cost using the effective interest rate method. Amortised cost is understood to be the acquisition cost of a financial asset or liability minus principal repayments, plus or minus the systematic amortisation (as reflected in the income statements) of any difference between the initial cost and the maturity amount. In the case of financial assets, amortised cost also includes any value adjustments for impairment.

The effective interest rate is the discount rate that exactly equates the carrying amount of a financial instrument to all its estimated cash flows of all kinds during its residual life. For fixed rate financial instruments, the effective interest rate coincides with the contractual interest rate established on the acquisition date plus, where applicable, the fees and commissions which, because of their nature, can be equated with a rate of interest. In the case of floating rate financial instruments, the effective interest rate coincides with the rate of return prevailing in all connections until the date on which the reference interest rate is to be revised for the first time.

Equity instruments whose fair value cannot be determined in a sufficiently objective manner and financial derivatives that have those instruments as their underlying and are settled by delivery of those instruments are measured at acquisition cost adjusted, where appropriate, by any related impairment loss.

### Financial liabilities:

Financial liabilities are measured at amortised cost, except for:

- Those included under the headings "Financial Liabilities Held for Trading", "Financial Liabilities at Fair Value through Profit or Loss" and "Financial Liabilities at Fair Value through Equity" and the financial liabilities designated as hedged items in fair value hedges or as hedging instruments, which are all measured at fair value.
- Financial derivatives that have as their underlying equity instruments whose fair value cannot be determined in a sufficiently objective manner and are settled by delivery of those instruments; these derivatives are measured at cost.

### Measurement of financial instruments at fair value

In 2006 most of the operations of Global Markets were measured at market value using benchmark prices published by independent market data sources, either by using the actual price of the financial instrument or by applying observable market variables to generate the fair value of the financial instruments (assets, liabilities and derivatives).

In most of the cases in which primary variables observed in the market were used rather than a direct observable price, financial models that are generally accepted and used in the markets were applied. In a limited number of cases, more sophisticated models were used, most of whose variables were objectively observable in the market.

In particular, equity and clearing house product prices, spot exchange rates, mutual funds and most fixed-income securities and credit default swaps, inter alia, can be directly observed and captured, whereas other fixed-income products, swaps, forwards, FRAs, etc. are valued by discounting cash flows using quoted interest rate curves.

Most options (financial instruments) are measured by applying commonly used valuation models, in which the observed volatility is included. The most frequently used models for equity and exchange rate options are the Monte Carlo model, the numerical integration method and the Black-Scholes model, whereas in the case of interest rate options, valuers resort mainly to the Black-Derman-Toy (BDT) model. The models are selected and validated by areas separate from the business.

Lastly, in more exceptional circumstances in which it is necessary to use an indirect market date (e.g. correlation), or in the event of shallow markets, the variable is inferred on the basis of direct market data in most cases, and of models based indirectly on market data in other cases (e.g. the Libor Market Model). However, the estimate is always made by an area separate from the business.

The following table presents the fair value of the principal financial instruments carried at fair value and the valuation methods used to determine it as of December 31, 2006:

|  | Tl<br>Quoted<br>market price  | iousands of Eur<br>Market and<br>non-market<br>observable<br>prices   | os   |
|--|---|---|--|
| ncial assets   |   |   |  |
| Financial assets held for trading (Note 11)                                | 37,508,955  | 14,326,154  | 51,835,109   |
| Other financial assets at fair value through profit and loss (Note 12)     | 654,131   | 322,983   | 977,114  |
| Available-for-sale financial assets (Note 13)                              | 30,361,050  | 11,905,724  | 42,266,774   |
| Hedging derivatives (Note 16)  |   | 1,963,320   | 1,963,320  |
| ncial liabilities  |   |   |  |
| Financial liabilities held for trading (Note 11)                           | 1,774,552   | 13,148,982  | 14,923,534   |
| Other financial liabilities at fair value through profit or loss (Note 24) |   | 582,537   | 582,537  |
| Hedging derivatives (Note 16)  | 6,342   | 2,273,398   | 2,279,740  |
|  | Financial assets held for trading (Note 11)<br>Other financial assets at fair value through profit and loss (Note 12)<br>Available-for-sale financial assets (Note 13)<br>Hedging derivatives (Note 16)<br><b>acial liabilities</b><br>Financial liabilities held for trading (Note 11)<br>Other financial liabilities at fair value through profit or loss (Note 24) | Quoted       market price         ncial assets       market price         Financial assets held for trading (Note 11)       37,508,955         Other financial assets at fair value through profit and loss (Note 12)       654,131         Available-for-sale financial assets (Note 13)       30,361,050         Hedging derivatives (Note 16)       —         ncial liabilities       —         Financial liabilities at fair value through profit or loss (Note 24)       — | Quoted<br>market pricenon-market<br>observable<br>pricescial assets37,508,95514,326,154Financial assets held for trading (Note 11)37,508,95514,326,154Other financial assets at fair value through profit and loss (Note 12)654,131322,983Available-for-sale financial assets (Note 13)30,361,05011,905,724Hedging derivatives (Note 16)—1,963,320ItabilitiesItabilitiesItabilitiesFinancial liabilities held for trading (Note 11)1,774,55213,148,982Other financial liabilities at fair value through profit or loss (Note 24)—582,537 |

As of December 31, 2006, the percentage of those financial instruments where the fair values were estimated using valuation techniques which are based in full or in part on assumptions that are not supported by observable market prices over total financial instruments' fair value is 0.52%.

The potential effect of using reasonably possible alternative assumptions as inputs to valuation models, relying on non marketobservable inputs, has been estimated as plus or minus €1.8 million.

#### b.3) Recognition of changes arising from the measurement of financial assets and liabilities

Based on the classification of financial instruments, any changes in the carrying amounts of the financial assets and liabilities classified as "held for trading" and as "other financial assets and liabilities though profit or loss" are recognised with a balancing entry in the consolidated income statement. A distinction is made between the changes resulting from the accrual of interest and similar items, which are recorded under the headings "Interest and Similar Income" or "Interest Expense and Similar Charges", as appropriate, and those arising for other reasons, which are recorded at their net amount under the heading "Gains or Losses on Financial Assets and Liabilities" in the consolidated income statement.

Valuation adjustments arising on available-for-sale financial assets are recognised temporarily under the heading "Valuation Adjustments - Available-for-Sale Financial Assets", unless they relate to exchange differences, in which case they are recognised temporarily under the heading "Valuation Adjustments - Exchange Differences".

The amounts charged or credited to the headings "Valuation Adjustments - Available-for-Sale Financial Assets" and "Valuation Adjustments - Exchange Differences" remain in the Group's consolidated equity until the asset giving rise to them is removed from the consolidated balance sheet, whereupon those amounts are charged or credited to the consolidated income statement.

Valuation adjustments arising on non-current assets held for sale and the liabilities associated with them are recognised with a balancing entry under the heading "Valuation Adjustments - Non-Current Assets Held for Sale".

Valuation adjustments arising on financial liabilities at fair value through equity are recognised with a balancing entry under the heading "Valuation Adjustments - Financial Liabilities at Fair Value through Equity".

In the specific case of financial instruments designated as hedged items or qualifying for hedge accounting (Note 2.2.d), valuation differences are recognised as follows:

- In fair value hedges, the differences arising on both the hedging instruments and the hedged items with regard to the type of risk being hedged are recognised directly in the consolidated income statement.
- In cash flow hedges and hedges of net investments in foreign operations, the valuation differences relating to the ineffective portion of the hedging transaction are recognised directly in the consolidated income statement.
- In cash flow hedges, the valuation differences arising on the effective portion of the hedging instruments are recognised temporarily under the heading "Valuation Adjustments Cash Flow Hedges".
- In hedges of net investments in foreign operations, the valuation differences arising on the effective portion of the hedging instruments are recognised temporarily under the heading "Valuation Adjustments Hedges of Net Investments in Foreign Operations".

In the two last-mentioned cases, the valuation differences are not recognised in profit or loss until the gains or losses of the hedged item are recognised in the income statement or until the date of maturity of the hedged item.

In fair value portfolio hedges of interest rate risk, the gains or losses that arise on measuring the hedging instruments are recognised directly in the consolidated income statement, with a balancing entry under the heading "Hedging derivatives" on the assets or liability side of the consolidated balance sheet, whereas the gains or losses due to changes in the fair value of the hedged amount are recorded in the consolidated income statement with a balancing entry under the heading "Changes in the Fair Value of the Hedged Items in Portfolio Hedges of Interest Rate Risk" on the asset or liability side of the balance sheet, as appropriate.

In cash flow portfolio hedges of interest rate risk, the effective portion of the change in value of the hedging instrument is recognised temporarily under the heading "Valuation Adjustments - Cash Flow Hedges" until the forecast transactions are performed, at which time it is recorded in the consolidated income statement. The ineffective portion of the change in value of hedging derivatives is recognised directly in the consolidated income statement.

#### **b.4)** Impairment

A financial asset is considered to be impaired – and therefore its carrying amount is adjusted to reflect the effect of its impairment – when there is objective evidence that events have occurred which:

- In the case of debt instruments (loans and debt securities), give rise to a negative impact on the future cash flows that were estimated at the time the transaction was arranged.
- In the case of equity instruments, mean that the carrying amount of these instruments cannot be recovered.

As a general rule, the carrying amount of impaired financial instruments is adjusted with a charge to the consolidated income statement for the year in which the impairment becomes known, and the recoveries of previously recognised impairment losses are recognised in the consolidated income statement for the year in which the impairment is reversed or reduced, with the exception that any recovery of previously recognised impairment losses for an investment in an equity instrument classified as available for sale which are not recognised through consolidated profit or loss but recognised under the heading "Valuation Adjustments – Available for sale Financial Assets" in the consolidated balance sheet.

Balances are considered to be impaired, and accrual of the interest thereon is suspended, when there are reasonable doubts that the balances will be recovered in full and/or the related interest will be collected for the amounts and on the dates initially agreed upon, taking into account the guarantees received by the consolidated entities to assure (in part or in full) the performance of transactions. Amounts collected in relation to impaired loans and receivables are used to recognise the related accrued interest and any excess amount is used to reduce the principal not yet paid.

When the recovery of any recognised amount is considered to be remote, this amount is removed from the consolidated balance sheet, without prejudice to any actions taken by the consolidated entities in order to collect the amount until their rights extinguish in full through expiry, forgiveness or for other reasons.

#### Debt instruments carried at amortised cost:

The amount of the impairment losses incurred on these instruments relates to the positive difference between their respective carrying amounts and the present values of their expected future cash flows. However, the market value of quoted debt instruments is deemed to be a fair estimate of the present value of their future cash flows.

The following is to be taken into consideration when estimating the future cash flows of debt instruments:

- All the amounts that are expected to be obtained over the residual life of the instrument; including, where appropriate, those which may result from the guarantees provided for the instrument (after deducting the costs required for foreclosure and subsequent sale).
- The various types of risk to which each instrument is subject.
- The circumstances in which collections will foreseeable be made.

These cash flows are subsequently discounted using the original effective interest rate. If a financial instrument has a variable interest rate, the discount rate for measuring any impairment loss is the current effective rate determined under the contract.

The possible impairment losses on these assets are determined:

- Individually, for all significant debt instruments and for those which, although not significant, cannot be classified in homogenous groups of instruments of similar characteristics, i.e. by instrument type, debtor's industry and geographical location, type of guarantee, age of past-due amounts, etc.
- Collectively, in all other cases.

Criteria for determining impairment losses resulting from materialization of insolvency risk of the obligors have been established. Under these criteria, a debt instrument is impaired due to insolvency:

- When there is evidence of a deterioration of the obligor's ability to pay, either because it is in arrears or for other reasons, and/or
- When country risk materialises; country risk is considered to be the risk associated with debtors resident in a given country due to circumstances other than normal commercial risk.

Similarly, different classifications of transactions have been established on the basis of the nature of the obligors, the conditions of the countries in which they reside, transaction status, type of associated guarantees, and age of the arrears, establishing for each of these risk groups the minimum impairment losses ("identified losses") that must be recognised in the financial statements of consolidated entities.

In addition to the recognition of identified losses, it requires provisioning for the losses inherent to the risks classified as standard risk for the different categories of debt instruments not measured at fair value through profit or loss and in contingent risks classified as standard, taking into account the historical experience of impairment and the other circumstances known at the time of the assessment. For these purposes, inherent losses are the losses incurred at the date of the financial statements, calculated using statistical procedures that have not been allocated to specific transactions.

Impairment losses are quantified by applying the parameters established by the Bank of Spain on the basis of its experience and of information on the Spanish banking industry.

#### Other debt instruments:

The impairment losses on debt securities included in the available-for-sale financial asset portfolio are equal to the positive difference between their acquisition cost (net of any principal repayment) and their fair value after deducting any impairment loss previously recognised in the consolidated income statement.

When there is objective evidence that the negative differences arising on measurement of these assets are due to impairment, they are no longer considered as "Valuation Adjustments - Available-for-Sale Financial Assets" and are recognised in the consolidated income statement. If all or part of the impairment losses are subsequently recovered, the amount is recognised in the consolidated income statement for the year in which the recovery occurred.

Similarly, in the case of debt instruments classified as "non-current assets held for sale", losses previously recorded in equity are considered to be realised – and are recognised in the consolidated income statement – on the date the instruments are so classified.

### Equity instruments measured at fair value:

The criteria for quantifying and recognising impairment losses on equity instruments are similar to those for other debt instruments, with the exception that any recovery of previously recognized impairment losses for an investment in an equity instrument classified as available for sale which are not recognised through profit or loss but recognized under the heading "Valuation Adjustments – Available for sale Financial Assets" in the consolidated balance sheet.

#### Equity instruments measured at cost:

The impairment losses on equity instruments measured at acquisition cost are equal to the difference between their carrying amount and the present value of expected future cash flows discounted at the market rate of return for similar securities. These impairment losses are determined taking into account the equity of the investee (except for valuation adjustments due to cash flow hedges) for the last approved (consolidated) balance sheet, adjusted for the unrealised gains at the measurement date.

Impairment losses are recognised in the consolidated income statement for the year in which they arise as a direct reduction of the cost of the instrument. These losses may only be reversed subsequently in the event of the sale of the assets.

#### c) Recognition of income and expenses

The most significant criteria used by the Group to recognise its income and expenses are summarised as follows:

#### Interest income and expenses and similar items:

As a general rule, interest income and expenses and similar items are recognised on the basis of their year of accrual using the effective interest method. Specifically, the financial fees and commissions that arise on the arrangement of loans, basically origination and analysis fees must be deferred and recognised in the income statement over the life of the loan. The direct costs incurred in arranging these transactions can be deducted from the amount thus recognised. Also dividends received from other companies are recognised as income when the consolidated companies' right to receive them arises.

However, when a debt instrument is deemed to be impaired individually or is included in the category of instruments that are impaired because of amounts more than three months past-due, the recognition of accrued interest in the consolidated income statement is interrupted. This interest is recognised for accounting purposes when it is received, as a recovery of the impairment loss.

#### Commissions, fees and similar items:

Income and expenses relating to commissions and similar fees are recognised in the consolidated income statement using criteria that vary according to their nature. The most significant income and expense items in this connection are:

- Those relating linked to financial assets and liabilities measured at fair value through profit or loss, which are recognised when collected.
- Those arising from transactions or services that are provided over a year of time, which are recognised over the life of these transactions or services.
- Those relating to a single act, which are recognised when the single act is carried out.

#### Non-financial income and expenses:

These are recorded for accounting purposes on an accrual basis.

#### **Deferred collections and payments:**

These are recorded for accounting purposes at the amount resulting from discounting the expected cash flows at market rates.

#### d) Financial derivatives and hedge accounting

Financial derivatives are instruments that permit the transfer to third parties of all or part of the credit and/or market risks associated with balances and transactions. The underlying used in these derivatives can be interest rates, specific indices, the prices of certain securities, cross-currency exchange rates or other similar references.

The holding of positions in derivatives is the result of the Group's need to manage the risks incurred by it in the course of its normal business activities. Derivatives represent another of the tools available to the Group, and are necessary for the management of:

- Market Risk: Positions taken by the Group mostly in order to satisfy its customers' needs (franchise model). In most cases the derivatives used are: interest-rate derivatives, to manage the risks arising as a result of long- and short-term variations in interest rates; exchange-rate derivatives, to mitigate exposure to exchange-rate fluctuations; and equity security derivatives, to manage price risks.
- Structural Interest-Rate Risk: Structural interest-rate risk is defined as an entity's exposure to variations in market interest rates arising from mismatches in the maturity and repricing dates of the entity's assets and liabilities, including derivatives. The Asset and Liability Committee (ALCO) is the body responsible for actively managing BBVA's balance sheet in order to stabilize net interest income without prejudice to net asset value. Basically, the derivatives used to achieve this goal are interest-rate derivatives.
- Structural Exchange-Rate Risk: An entity's structural exchange-rate risk refers to the potential losses in the value of structural positions arising from variations in exchange rates. The Asset and Liability Committee (ALCO) is the body responsible for managing this risk, for which purpose it uses exchange- and interest-rate derivatives.
- Credit Risk in market activities: this is the risk that one of the parties to the financial instrument over-the-counter (OTC) agreement will fail to honour its contractual obligations due to the insolvency or incapacity of the legal entities involved. Credit default swap are used to manage this risk.

All derivatives are recognized in the balance sheet at fair value from the date of arrangement. If the fair value of a derivative is positive, it is recorded as an asset and if it is negative, it is recorded as a liability. Unless there is evidence to the contrary, it is understood that on the date of arrangement the fair value of the derivatives is equal to the transaction price. Changes in the fair value of derivatives after the date of arrangement are recognized with a balancing entry under the heading "*Gains or Losses on Financial Assets and Liabilities*" in the consolidated income statement. Specifically, the fair value of the standard financial derivatives included in the held for trading portfolios is equal to their daily quoted price. If, under exceptional circumstances, their quoted price cannot be established on a given date, these derivatives are measured using methods similar to those used to measure over-the-counter ("OTC") derivatives.

The fair value of OTC derivatives is equal to the sum of the future cash flows arising from the instrument, discounted at the measurement date ("present value" or "theoretical close"); these derivatives are measured using methods recognised by the financial markets, including the net present value (NPV) method and option price calculation models.

Financial derivatives that have as their underlying equity instruments, whose fair value cannot be determined in a sufficiently objective manner and are settled by delivery of those instruments, are measured at cost.

### Hedge accounting

The Group, for risk management purposes, applies fair value hedge accounting, cash flow hedge accounting or hedging of a net investment in a foreign operation as appropriate to the risks being hedged.

A financial derivative may be considered as qualifying for hedge accounting only if it meets the following three conditions:

- It is designated as hedging item of one of the three types of hedging relationships (fair value hedge, cash flow hedge or net investment in a foreign operation);
- It must effectively eliminate a significant portion of the risk inherent in the hedged item or position over the expected term of the hedge, which means that:
  - At the date of arrangement the hedge is expected, under normal conditions, to be highly effective ("prospective effectiveness") and,
  - There is sufficient evidence that the hedge was fully effective during the whole life of the hedged item or position ("retrospective effectiveness").
- Lastly, there must be adequate documentation evidencing the specific designation of the financial derivative to hedge certain balances or transactions and the manner in which this hedge is expected to be achieved (provided that this is in line with the Group's management of own risks).

### Fair value hedge

The changes in the fair value of the derivative and the hedged item attributable to the hedged risk are recognized in earnings. This type of hedging relationships hedge changes in the value of assets and liabilities due to fluctuations in the interest rate and/or exchange rate to which the position or balance to be covered.

The main transactions whose risks are hedged by fair value hedge are:

- Available for sale fixed rate debt securities: this risk is hedged using interest-rate derivatives (interest-rate swaps through which the fixed-coupon of the bond is exchanged for a variable return).
- Long term fixed rate debt issued: this risk is hedged using interest-rate derivatives (interest-rate swaps which replicate, on the collection leg, the payment resulting from the issue and transform it into a variable cost for the Bank).
- Available for sale equity securities: this risk is hedged using equity swaps through which the risk of variation in the price per books of the portfolio is transferred to the counterparty.
- Fixed rate loans: this risk is hedged using interest-rate derivatives (interest-rate swaps through which the fixed-coupon of the loans is exchanged for a variable return).

#### Cash flow hedge

The effective portions of changes in the fair value of the derivative are recorded in "Valuation adjustments-Cash Flow hedges" and are recognized in the income statement when the hedged item affects earnings. Ineffective portions of changes in the fair value of cash flow hedges are recognized in earnings. In a cash flow hedge is hedged the changes in the estimated cash flows arising from financial assets and liabilities and highly probable transactions which an entity plans to carry out.

Most of the hedged items are floating interest rate loans: this risk is hedged using currency and interest rate swaps.

# Net investment in a foreign operation hedge

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. The gain or loss on a hedging derivative instrument that is designated as, and is effective as, an economic hedge of the net investment in a foreign operation is reported in the same way as a translation adjustment to the extent it is effective as a hedge. The ineffective portion of net investment hedges is reported in earnings.

Most of the risks hedged are foreign currency of a net investment in a foreign subsidiary: the risk of a net investment in a foreign operation is exchanged for the currency in which the investment is denominated.

# Portfolio hedge of interest rate risk

A portfolio hedge of interest rate risk is that which hedges the interest rate risk exposure of a certain amount of financial assets or financial liabilities forming part of the overall financial instrument portfolio, but not the interest rate risk exposure of specific instruments. Portfolio hedges can take the form of fair value or cash flow hedges.

The gains or losses arising from changes in the fair value of the interest rate risk of effectively financial instruments are charged or credited, as appropriate, to the heading "Changes in the Fair Value of the Hedged Items in Portfolio Hedges of Interest Rate Risk" on the asset or liability side of the consolidated balance sheet.

As of December 31, 2006 and 2005, the Group had no portfolio hedge of interest rate risk operations.

Note 16 presents additional information relating to hedging derivatives.

# e) PENSION COMMITMENTS AND OTHER COMMITMENTS TO EMPLOYEES

Following is a description of the most significant accounting criteria relating to the commitments to employees, related to postemployment benefits and other commitments, of certain Group companies in Spain and abroad.

# Commitments valuation: assumptions and gains/losses recognition.

The present values of the vested obligations are quantified on a case-by-case basis. The valuation method used for current employees is the projected unit credit method, which views each year of service as giving rise to an additional unit of benefit entitlement and measures each unit separately.

As of December 31, 2006, 2005 and 2004, actuarial gains or losses arising from differences between the actuarial assumptions and what had actually occurred, were recognized in the consolidated income statements. The Group did not use the corridor approach.

# Post-employment benefits.

# • Pensions.

Under the collective labor agreement, Spanish banks are required to supplement the social security benefits received by employees or their beneficiary rightholders in the event of retirement (except for those hired after 8 March 1980), permanent disability, death of spouse or death of parent.

The employee welfare systems in place at the Group's Spanish banks supersede and improve the terms and conditions of the collective labor agreement for the banking industry; the commitments envisaged in the event of retirement, death and disability cover all employees, including those hired on or after March 8, 1980.

The Spanish banks of the Group externalized all their commitments to serving and retired employees pursuant to Royal Decree 1588/1999 of October 15. These commitments are instrumented in Pension Plans, insurance contracts with a non-Group company and insurance contracts with BBVA Seguros, S.A. de Seguros y Reaseguros, which is 99.94% owned by the Banco Bilbao Vizcaya Argentaria Group. The externalized commitments with this insurance company owned by the Group are recognized in the heading "Provisions - Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets. They are measured using the criteria and assumptions as described in this note. Whereas, the balances of the assets assigned by the insurance company owned by the Group to the funding of commitments are recognized and measured in the accompanying consolidated balance sheets. They are measured using the criteria as described in the note 2.2.b) about "Financial instruments".

On the other hand, the balances of the aforementioned insurance policies which were contracted with non-related insurance companies were disclosed net of the fair value of the assets assigned to the funding of commitments in the accompanying consolidated balance sheets.

Additionally, certain Group companies and some BBVA branches abroad, have post-employment benefit commitments to certain current and/or retired employees. The previous employee welfare systems include defined contribution and defined obligation commitments.

<u>Defined contribution commitments</u>: the amounts of these commitments are determined, on a case-by-case basis, as a percentage of certain remuneration items and/or as a pre-established annual amount. The current contributions made by the Group's companies for defined contribution retirement commitments covering substantially all current employees, which are recognized with a charge to the heading "Personnel Expenses – Contributions to external pension funds" in the accompanying consolidated income statements.

<u>Defined benefit commitments</u>: Certain Group's companies have defined benefit commitments for permanent disability and death of current employees and early retirees; for death of certain retired employees; and defined-benefit retirement commitments applicable only to certain groups of serving employees (unvested benefits), or early retired employees (vested benefits) and of retired employees (ongoing benefits). Defined benefit commitments are funded by insurance contracts and internal Group provisions.

The amounts recognized in the heading "Provisions - Funds for Pensions and Similar Obligations" are the differences between the present values of the vested obligations for defined obligation retirement commitments at balance sheet date, adjusted by actuarial gains/losses, the prior service cost and the fair value of assets assigned to the funding of commitments which are to be used directly to settle employee benefit obligations.

The provisions for defined obligation retirement commitments were charged to the heading "Provisions for Pensions and Similar Obligations" in the accompanying consolidated income statements. The amounts recognized in the heading "Provisions—Funds for Pensions and Similar Obligations" (see Note 29) are considered wholly unfunded due to the absence of qualifying plan assets as defined by paragraph 7 of IAS 19.

The current contributions made by the Group's companies for defined obligation retirement commitments covering current employees are charged to the heading "Personnel Expenses – Transfers to internal pension provisions" in the accompanying consolidated income statements.

# • Early retirements.

In 2006, 2005 and 2004, the Group offered certain employees the possibility of taking early retirement before reaching the age stipulated in the collective labor agreement in force. The corresponding provisions by the Group were recognized with a charge to the heading "Provision Expense (Net) - Transfers to Funds for Pensions and Similar Obligations—Early Retirements" in the accompanying consolidated income statements. The present values of the vested obligations are quantified on a case-by-case basis and they are recognized in the heading "Provisions - Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets. The amounts recognized in the heading "Provisions—Funds for Pensions and Similar Obligations" (see Note 29) are considered wholly unfunded due to the absence of qualifying plan assets as defined by paragraph 7 of IAS 19.

The commitments to early retirees include the compensation and indemnities and contributions to external pension funds payable during the year of early retirement. The commitments relating to this group of employees after they have reached the age of effective retirement are included in the employee welfare system.

# • Post-employment welfare benefits.

Certain Group companies have welfare benefit commitments the effects of which extend beyond the retirement of the employees entitled to the benefits. These commitments relate to certain current employees and retirees, depending upon the employee group to which they belong.

The present values of the vested obligations for post-employment welfare benefits are quantified on a case-by-case basis. They are recognized in the heading "Provisions - Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets and they are charged to the heading "Personnel expenses – Other personnel expenses" in the accompanying income statements. The amounts recognized in the heading "Provisions—Funds for Pensions and Similar Obligations" (see Note 29) are considered wholly unfunded due to the absence of qualifying plan assets as defined by paragraph 7 of IAS 19.

# Other commitments to employees.

# **Compensation in kind**

Certain Spanish Group companies are obliged to deliver partially or fully subsidised goods and services under the collective labour agreements applicable to them and/or the related corporate agreements. The most significant employee welfare benefits granted by the Group's Spanish banks, in terms of the type of compensation and the event giving rise to the commitment, are loans to employees, life insurance, study aid and long-service bonuses.

The scope of application of these employee welfare benefits varies from one company to another depending on the specific agreements that govern them. They may also be applied differently to employees of the same company, when different agreements are in force for each of the various employee groups.

Long-service bonuses are a form of long-term compensation, entitlement to which is conditional upon the qualifying beneficiary

employees remaining in service for a stipulated number of years (15, 25, 40 or 50 years' effective service in the case of share-based bonuses and 45 years' effective service in the case of cash bonuses).

The present values of the vested obligations for long-service cash bonuses, long-service share-based payment and for the corresponding were quantified on a case-by-case basis. They are recognized in the heading "Provisions –

Other provisions" in the accompanying consolidated balance sheets. The cost of the employee welfare benefits provided by the Group's Spanish companies to their current employees are charged to the heading "Personnel expenses – Other personnel expenses" in the accompanying income statements.

Since all other employee welfare benefits for current employees accrue and are settled on a yearly basis, it is not necessary to record a provision in this connection.

## f) Foreign currency transactions and exchange differences

The Group's functional currency is the euro. Therefore, all balances and transactions denominated in currencies other than the euro are deemed to be denominated in "foreign currency". Foreign currency balances are translated to euros in two consecutive stages:

- Translation of foreign currency to the functional currency of the entities and branches, and
- Translation to euros of the balances held in the functional currencies of entities whose functional currency is not the euro.

**Translation of foreign currency to the functional currency**: foreign currency transactions performed by the consolidated entities and their branches are initially recognised in their respective financial statements at the equivalent value in their functional currencies, translated using the exchange rates prevailing at the transaction date. Subsequently, for the purpose of presentation in their separate financial statements, the consolidated entities translate the foreign currency balances to their functional currencies using the average spot exchange rates at the end of the year.

- a) Assets and liabilities monetary items are translated using the average spot exchange rates at the end of the year to which the financial statements refer.
- b) Non-monetary items measured at amortized cost and fair value, are translated at the exchange rate of the date of acquisition and the date of determination of their fair value, respectively.
- c) The income and expenses are translated at the exchange rate prevailing at the transaction date, with the possibility of using the average exchange rate of the period for all the transactions carried out during it, unless a significant variation in the exchange rate has occurred during the period. The depreciation will be translated at the exchange rate applied to the corresponding assets.

**Entities whose functional currency is not the euro**: the balances in the financial statements of consolidated entities whose functional currency is not the euro are translated to euros as follows:

- Assets and liabilities: at the average spot exchange rates as of December 31, 2006, 2005 and 2004.
- Income and expenses and cash flows: at the average exchange rates for 2006, 2005 and 2004.
- Equity items: at the historical exchange rates.

The exchange differences arising on the translation of foreign currency balances to the functional currency of the consolidated entities and their branches are generally recorded in the consolidated income statement. Exceptionally, the exchange differences arising on non-monetary items whose fair value is adjusted with a balancing item in equity are recorded under the heading "Valuation Adjustments - Exchange Differences".

The exchange differences arising on the translation to euros of balances in the functional currencies of the consolidated entities whose functional currency is not the euro are recorded under the heading "Valuation Adjustments - Exchange Differences" in the consolidated balance sheet until the item to which they relate is derecognised, at which time they are recorded in the income statement.

The breakdown of the main foreign currency balances in the consolidated balance sheet as of December 31, 2006, 2005 and 2004, based on the nature of the related items, is as follows:

|                                      | Thousands of Euros |             |            |
|--------------------------------------|--------------------|-------------|------------|
|                                      | 2006               | 2005        | 2004       |
| Assets -                             | 126,190,212        | 117,409,477 | 86,777,076 |
| Cash and balances with Central Banks | 8,857,791          | 9,091,495   | 6,176,800  |
| Financial held for trading           | 22,398,309         | 17,137,145  | 15,637,769 |
| Available-for-sale financial assets  | 14,800,895         | 15,476,934  | 10,587,927 |
| Loans and receivables                | 71,727,999         | 66,632,376  | 47,381,972 |
| Investments                          | 66,455             | 63,267      | 94,957     |
| Tangible assets                      | 1,660,901          | 1,680,676   | 1,256,658  |
| Other                                | 6,677,862          | 7,327,584   | 5,640,993  |
| Liabilities-                         | 135,829,166        | 127,768,806 | 98,698,453 |
| Financial held for trading           | 1,878,775          | 1,571,117   | 2,329,659  |

Financial liabilities at amortised cost Other

| 128,154,672 | 118,665,788 | 91,845,928 |
|-------------|-------------|------------|
| 5,795,719   | 7,531,901   | 4,522,866  |

Of the foreign currency balances shown in the table above, approximately 64% of the assets and liabilities relate to transactions in Mexican pesos and US dollars.

# g) ENTITIES AND BRANCHES LOCATED IN COUNTRIES WITH HYPERINFLATIONARY ECONOMIES

None of the functional currencies of the consolidated subsidiaries and associates and their branches located abroad relate to hyperinflationary economies. Accordingly, as of December 31, 2006, 2005 and 2004 it was not necessary to adjust the financial statements of any of the consolidated subsidiaries or associates to correct for the effect of inflation.

## h) NON-CURRENT ASSETS HELD FOR SALE AND LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE

The heading "Non-current Assets Held for Sale" reflects the carrying amount of the assets – composing a "disposal group" or forming part of a business unit that the Group intends to sell ("discontinued operations") – which will very probably be sold in their current condition within one year from the date of the consolidated financial statements. Therefore, the carrying amount of these assets – which can be financial or non-financial – will foreseeably be recovered through the price obtained on their sale.

Specifically, the assets received by the consolidated entities from their debtors in full or part settlement of the debtors' payment obligations (foreclosed assets) are treated as non-current assets held for sale, unless the consolidated entities have decided to make continuing use of these assets.

Symmetrically, the heading "Liabilities Associated with Non-current Assets Held for Sale" reflects the balances payable arising on disposal groups and discontinued operations.

## i) SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES

This heading shows the carrying amount of the sales of assets and income from the services provided by the consolidated Group companies that are not financial institutions. In the case of the Group, these companies are mainly real estate and services companies.

# j) Insurance and reinsurance contracts

In accordance with standard accounting practice in the insurance industry, the consolidated insurance entities credit to the income statement the amounts of the premiums written and charge to income the cost of the claims incurred on final settlement thereof. Insurance entities are therefore required to accrue at year-end the unearned revenues credited to their income statements and the accrued costs not charge to income.

The most significant accruals recorded by the consolidated entities in relation to direct insurance contracts arranged by them relate to the following (Note 27):

Mathematical provisions, which include:

- Life insurance provisions: these represent the value of the life insurance obligations of the insurance companies at year-end, net of the obligations of the policyholder.
- Non-life insurance provisions: provisions for unearned premiums. These provisions are intended for the accrual, at the date of calculation, of the premiums written. Their balance reflects the portion of the premiums accrued in the year that has to be allocated to the period from the reporting date to the end of the policy period.

Provision for claims: this reflects the total amount of the obligations outstanding arising from claims incurred prior to the reporting date. The insurance companies calculate this provision as the difference between the total estimated or certain cost of the claims not yet reported, settled or paid, and the total amounts already paid in relation to these claims.

Provisions for unexpired risks and other provisions, which include:

Non-life insurance provisions – unexpired risks: the provision for unexpired risks supplements the provision for unearned
premiums by the amount by which that provision is not sufficient to reflect the assessed risks and expenses to be covered
by the insurance companies in the policy period not elapsed at year-end.

- Technical provisions for reinsurance ceded: calculated by applying the criteria indicated above for direct insurance, taking account of the cession conditions established in the reinsurance contracts in force.
- Other technical provisions: the insurance companies have recognised provisions to cover the probable mismatches in the market reinvestment interest rates with respect to those used in the measurement of the technical provisions.
- Provision for bonuses and rebates: this provision includes the amount of the bonuses accruing to policyholders, insureds or beneficiaries and the premiums to be returned to policyholders or insureds, as the case may be, based on the behaviour of the risk insured, to the extent that such amounts have not been individually assigned to each of them.

The Group controls and monitors the exposure of the insurance companies to financial risk and, to this end, uses internal methods and tools that enable it to measure credit risk and market risk and to establish the limits for these risks.

## Reinsurance assets and Liabilities under insurance contracts -

The heading "Reinsurance Assets" includes the amounts that the consolidated entities are entitled to receive under the reinsurance contracts entered into by them with third parties and, more specifically, the share of the reinsurer in the technical provisions recorded by the consolidated insurance entities (Note 19).

The heading "Liabilities under Insurance Contracts" includes the technical reserves of direct insurance and inward reinsurance recorded by the consolidated entities to cover claims arising from insurance contracts in force at year-end (Note 27).

The income or loss reported by the Group's insurance companies on their insurance activities is recorded under the heading "Insurance Activity Income" in the consolidated income statement (Note 49).

# **k)** TANGIBLE ASSETS

## Non-Current tangible assets for own use:

The heading Non-Current Tangible Assets for own use relates to the tangible assets intended to be held for continuing use and the tangible assets acquired under finance leases. It also includes tangible assets received by the consolidated entities in full or part settlement of financial assets representing receivables from third parties, tangible assets acquired under finance leases and those assets expected to be held for continuing use. Non-Current tangible assets for own use are presented at acquisition cost less any accumulated depreciation and, where appropriate, any estimated impairment losses (net carrying amount higher than fair value).

For this purpose, the acquisition cost of foreclosed assets held for continued use is equal to the carrying amount of the financial assets delivered in exchange for their foreclosure.

Depreciation is calculated, using the straight-line method, on the basis of the acquisition cost of the assets less their residual value; the land on which the buildings and other structures stand has an indefinite life and, therefore, is not depreciated.

The period tangible asset depreciation charge is recognised with a balancing entry in the consolidated income statement and is based on the application of the following depreciation rates (determined on the basis of the average years of estimated useful life of the various assets):

|                                     | Annual Percentage |
|-------------------------------------|-------------------|
| Buildings for own use               | 1.33% to 4%       |
| Furniture                           | 8% to 10%         |
| Fixtures                            | 6% to 12%         |
| Office supplies and computerisation | 8% to 25%         |
| Remodelling of rented offices       | 6%                |

At each accounting close, the consolidated entities analyse whether there is any internal or external indication that the net carrying amounts of their tangible assets exceed the related recoverable amounts. If there is such an indication, the carrying amount of the asset in question is reduced to its recoverable amount and the future depreciation charges are adjusted in proportion to the asset's new remaining useful life and / or to its revised carrying amount.

Similarly, if there is any indication that the value of a tangible asset has been recovered, the consolidated entities recognise the reversal of the impairment loss recorded in previous years and, consequently, adjust the future depreciation charges. In no circumstances may the reversal of an impairment loss on an asset raise its carrying amount above that which it would have if no impairment losses had been recognised in prior years.

Upkeep and maintenance expenses relating to tangible assets held for continued use are charged to the income statement for the year in which they are incurred.

# Investment property and other assets leased out under an operating lease:

The heading "Tangible assets - Investment Property" in the consolidated balance sheet reflects the net values of the land, buildings and other structures held either to earn rentals or for capital appreciation at disposal date.

The criteria used to recognise the acquisition cost of assets leased out under operating leases, to calculate their depreciation and their respective estimated useful lives and to record the impairment losses thereon are the same as those described in relation to tangible assets for continued use.

# **I) BUSINESS COMBINATIONS**

A business combination is the bringing together of two or more separate entities or businesses into one single entity or group of entities. As a result of a business combination, which is accounted for using the purchase method, the Group obtains control over one or several entities.

The purchase method accounts for business combinations from the perspective of the acquirer. The acquirer must recognise the assets acquired and the liabilities and contingent liabilities assumed, including those not previously recognised by the acquired entity. This method measures the cost of the business combination and the assignation of it, at the date of acquisition, to the identifiable assets, liabilities and contingent liabilities measured at fair value.

In addition, any purchases of minority interests after the date on which the Group obtains control of the acquired are recorded as equity transactions, i.e. the difference between the price paid and the carrying amount of the percentage of minority interests acquired is charged directly to equity.

# m) INTANGIBLE ASSETS

# Goodwill

The positive differences between the cost of business combinations and the amount corresponding to the acquired percentage of the net fair value of the assets, liabilities and contingent liabilities of the acquired entity are recorded as goodwill on the asset side of the consolidated balance sheet. Goodwill represents the future economic benefits from assets that cannot be individually identified and separately recognised. Goodwill is not amortised and is subject periodically to an impairment analysis. Any impaired goodwill is written off.

Goodwill is allocated to one or more cash-generating units expected to benefit from the synergies arising from business combinations. The cash-generating units represent the Group's smallest identifiable business and/or geographical segments as managed internally by its directors within the Group.

The cash-generating units to which goodwill has been allocated are tested for impairment based on the carrying amount of the unit including the allocated goodwill. Such testing is performed at least annually and whenever there is an indication of impairment.

For the purpose of determining the impairment of a cash-generating unit to which a part of goodwill has been allocated, the carrying amount of that unit, adjusted by the theoretical amount of the goodwill attributable to the minority interest, shall be compared with its recoverable amount. The resulting loss shall be apportioned by reducing, firstly, the carrying amount of the goodwill allocated to that unit and, secondly, if there are still impairment losses remaining to be recognised, the carrying amount of the rest of the assets. This shall be done by allocating the remaining loss in proportion to the carrying amount of each of the assets in the unit. It will be taken into account that no impairment of goodwill attributable to the minority interest may be recognised. In any case, impairment losses on goodwill can never be reversed.

# Other intangible assets

These assets can have an "indefinite useful life" – when, based on an analysis of all relevant factors, it is concluded that there is no foreseeable limit to the year over which the asset is expected to generate net cash flows for the consolidated entities – or a "finite useful life", in all other cases.

Intangible assets with indefinite useful life are not amortised, but rather at the end of each reporting period the consolidated entities

review the remaining useful life of the assets in order to ensure that they continue to be indefinite or, if this is not the case, to classify them as having a finite useful life. The Group has not recognised any intangible assets with indefinite useful life.

Intangible assets with finite useful life are amortised over those useful lives using methods similar to those used to depreciate tangible assets.

In both cases the consolidated entities recognise any impairment loss on the carrying amount of these assets with charge to the heading "Impairment Losses (Net) - Other Intangible Assets" in the consolidated income statement. The criteria used to recognise the impairment losses on these assets and, where applicable, the recovery of impairment losses recognised in prior years are similar to those used for tangible assets.

## n) INVENTORIES

Inventories are assets, other than financial instruments, that are held for sale in the ordinary course of business, that are in the process of production, construction or development for such sale, or that are to be consumed in the production process or in the rendering of services. The balance of the heading "Other Assets – Inventories" in the accompanying consolidated balance sheet included the land and other property held for sale in the property development business by the Group's real state companies (Note 23).

Inventories are measured at the lower of cost and net realisable value, which is the estimated selling price of inventories in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

The amount of any write-down of inventories, such as that reflecting damage, obsolescence, and reduction of the sale price, to net realisable value and any other losses is recognised as an expense in the year in which the write-down or loss occurs. Subsequent reversal of any write-down is recognised in the consolidated income statement for the year in which it occurs.

When inventories are sold, the carrying amount of those inventories is derecognised and recorded as an expense in the year in which the related revenue is recognised. The expense is included under the heading "Cost of Sales" in the accompanying consolidated income statement (Note 51) when it corresponds to activities relating to the provision of non-financial services, or under the heading "Other Operating Expenses" in other cases (Note 52).

# **o)** TAX ASSETS AND LIABILITIES

The Spanish corporation tax expense and the expense for similar taxes applicable to the consolidated entities abroad are recognised in the consolidated income statement, except when they result from transactions the profits or losses on which are recognised directly in equity, in which case the related tax effect is also recognised in equity.

The current income tax expense is calculated by aggregating the current tax arising from the application of the related tax rate to the taxable profit (or tax loss) for the year (after deducting the tax credits allowable for tax purposes) and the change in deferred tax assets and liabilities recognised in the income statement.

Deferred tax assets and liabilities include temporary differences, measured at the amount expected to be payable or recoverable on future fiscal years for the differences between the carrying amounts of assets and liabilities and their tax bases, and tax loss and tax credit carry forwards. These amounts are measured applying to each temporary difference the tax rates that are expected to apply in the year when the asset is realised or the liability settled (Note 37).

Deferred tax assets are recognised to the extent that it is considered probable that the consolidated entities will have sufficient taxable profits in the future against which the deferred tax assets can be utilised.

The deferred tax assets and liabilities recognised are reassessed by the consolidated entities at each balance sheet date in order to ascertain whether they still exist, and the appropriate adjustments are made on the basis of the findings of the analyses performed.

Income and expenses recognised directly in equity are recorded as temporary differences.

## **p) FINANCIAL GUARANTEES**

"Financial guarantees" are defined as contracts whereby the Group undertakes to make specific payments for a third party if the latter does not do so, irrespective of the various legal forms they may have.

Financial guarantees, irrespective of the guarantor, instrumentation or other circumstances, are reviewed periodically so as to determine the credit risk to which they are exposed and, if appropriate, to consider whether a provision is required. The credit risk is determined by application of criteria similar to those established for quantifying impairment losses on debt instruments measured at amortised cost, (see section d) of the present Note).

The provisions made for these transactions are recognised under "Provisions - Provisions for Contingent Liabilities and Commitments" on the liability side of the consolidated balance sheet (Note 28). These provisions are recognised and reversed with a charge or credit, respectively, to "Provisions (Net)" in the consolidated income statement.

#### q) LEASES

Leases are classified as finance from the start of the transaction leases when they transfer substantially the risks and rewards incidental to ownership of the asset forming the subject matter of the contract. Leases other than finance leases are classified as operating leases.

When the consolidated entities act as the lessor of an asset in finance leases, the aggregate present values of the lease payments receivable from the lessee plus the guaranteed residual value (normally the exercise price of the lessee's purchase option on expiration of the lease agreement) are recorded as financing provided to third parties and, therefore, are included under the heading "Loans and Receivables" in the accompanying consolidated balance sheets.

Assets provided under operating leases to other Group entities are treated in the consolidated financial statements as assets held for continued use and in the individual financial statements of the owner as other assets leased out under an operating lease or as investment property.

## r) Provisions, contingent assets and contingent liabilities

Provisions are existing obligations arising from legal or contractual requirements, valid expectations created by Group companies in third parties regarding the assumption of certain types of responsibilities, or virtual certainty as to the future course of regulation in particular respects, especially proposed new legislation that the Group cannot avoid.

Provisions are recognised in the balance sheet when each and every one of the following requirements is met: the Group has an existing obligation resulting from a past event and, at the balance sheet date, it is more likely than not that the obligation will have to be settled; it is probable that to settle the obligation the entity will have to give up resources embodying economic benefits; and a reliable estimate can be made of the amount of the obligation.

Contingent liabilities are possible obligations of the Group that arise from past events and whose existence is conditional on the occurrence or non-occurrence of one or more future events beyond the control of the entity. They include the existing obligations of the entity when it is not probable that an outflow of resources embodying economic benefits will be required to settle them or when, in extremely rare cases, their amount cannot be measured with sufficient reliability.

Contingent assets are possible assets that arise from past events and whose existence is conditional on, and will be confirmed only by the occurrence or non-occurrence of, events beyond the control of the Group. Contingent assets are not recognised in the balance sheet or in the income statement; however, they are disclosed in the notes to financial statements, provided that it is probable that these assets will give rise to an increase in resources embodying economic benefits.

# s) TRANSFERS OF FINANCIAL ASSETS AND DERECOGNITION OF FINANCIAL ASSETS AND LIABILITIES

The accounting treatment of transfers of financial assets depends on the extent to which the risks and rewards associated with the transferred assets are transferred to third parties. If substantially all the risks and rewards are transferred to third parties, the transferred financial asset is derecognised and, at the same time, any right or obligation retained or created as a result of the transfer is recognised.

If substantially all the risks and rewards associated with the transferred financial asset are retained, the transferred financial asset is not derecognised and continues to be measured using the same criteria as those used before to the transfer.

Financial assets are only derecognised when the cash flows they generate have extinguished or when substantially all the risks and rewards incidental to them have been transferred. Similarly, financial liabilities are only derecognised when the obligations they generate have extinguished or when they are acquired (with the intention either settle them or re-sell them).

## t) OWN EQUITY INSTRUMENTS

The balance of the heading "Stockholders' Equity - Treasury Shares" in the accompanying consolidated balance sheets relates mainly to Bank shares held by certain consolidated companies as of December 31, 2006, 2005 and 2004. These shares are carried at acquisition cost, and the gains or losses arising on their disposal are credited or debited, as appropriate, to the heading "Stockholders' Equity-Reserves" in the accompanying consolidated balance sheets (Note 35).

## u) EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS

Equity-settled share-based payment transactions, when the instruments granted do not vest until the counterparty completes a specified period of service, shall be accounted for those services as they are rendered by the counterparty during the vesting period, with a corresponding increase in equity. The entity shall measure the goods or services received, and the corresponding increase in equity, directly, at the fair value of the goods or services received, unless that fair value cannot be estimated reliably. If the entity cannot estimate reliably the fair value of the goods or services received, the entity shall measure their value, and the corresponding increase in equity, indirectly, by reference to the fair value of the equity instruments granted, at grant date.

Market conditions shall be taken into account when estimating the fair value of the equity instruments granted, thus, their evolution will not be reflected on the profit and loss account. Vesting conditions, other than market conditions, shall not be taken into account when estimating the fair value of the shares at the measurement date. Instead, vesting conditions shall be taken into account by adjusting the number of equity instruments included in the measurement of the transaction amount so that, ultimately, the amount recognised for goods or services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest. As a consequence the effect of vesting conditions other than market conditions, will be recognized on the profit and loss account with the corresponding increase in equity.

# v) ACQUIRE OF SHARES WITH DISCOUNT

In the last quarter of 2005, certain Group companies implemented a corporate programme for its permanent employees to enable them to acquire, with a 10% discount, shares of Banco Bilbao Vizcaya Argentaria, S.A. The total number of shares acquired in 2005 as part of this programme amounted to 2.5 million at a market price of  $\notin$ 14.68 per share. The possibility of financing the acquisition through a personal loan was offered to the employees. The unamortised balance of the financing granted to employees amounted to  $\notin$ 23,722 thousand as of December 31, 2006. Additionally, in 2006 a new phase of this corporate programme has been developed, this time without the possibility of financing for the acquisition of the shares. The total number of shares acquired in this second phase amounted to 578.333.

The total cost of this programme is charged to the heading "Personnel expenses" of the consolidated income statement.

# w) TERMINATION BENEFITS

Termination benefits must be recognised when the company is committed to severing its contractual relationship with its employees and, to this end, has a formal detailed redundancy plan. There were no redundancy plans, so it is not necessary to recognise a provision for this issue.

# 3. RECONCILIATION OF THE CLOSING BALANCES FOR 2003 AND 2004 TO THE OPENING BALANCES FOR 2004 AND 2005

It is required that the first consolidated financial statements prepared in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 include a reconciliation of the closing balances for the immediately preceding year to the opening balances for the year to which these financial statements refer.

The reconciliation of the balances in the consolidated balance sheets and consolidated income statements is shown in Appendixes VI. The definition of certain terms used therein is as follows:

2003 closing: the balances as of December 31, 2003 in accordance with the standards in force at that date (Bank of Spain Circular 4/1991) applying, as a general rule, the basis of presentation envisaged under the new standards.

2004 opening: the balances resulting from considering the effect on the closing balances for the preceding year of the adjustments and reclassifications made under the new standards in force since January 1.

2004 closing: the balances as of December 31, 2004 in accordance with Bank of Spain Circular 4/1991 in force at that date applying, as a general rule, the basis of presentation envisaged under the new standards.

2005 opening: the balances resulting from considering the effect on the closing balances for the preceding year of the adjustments and reclassifications made under the new standards in force.

2004 re-stated balances: balances of year 2004 in accordance with new standards.

# 4. BANCO BILBAO VIZCAYA ARGENTARIA GROUP

Banco Bilbao Vizcaya Argentaria, S.A. (BBVA) is the Group's parent company. Its individual financial statements are prepared on the basis of the accounting policies and methods contained in Bank of Spain Circular 4/2004. (See Note 1.2)

The Bank represented approximately 65% of the Group's assets and 33% of consolidated profit before tax as of December 31, 2006 (63% and 27%, respectively, as of December 31, 2005 and 63% and 21%, respectively, as of December 31, 2004), after the related consolidation adjustments and eliminations.

Summarized below are the financial statements of Banco Bilbao Vizcaya Argentaria, S.A. as of December 31, 2006, 2005 and 2004:

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. BALANCE SHEETS AS OF DECEMBER 31, 2006, 2005 AND 2004 (SUMMARIZED)

|  | Thousands of Euros |             |             |
|--|--------------------|-------------|-------------|
| ASSETS                                 | 2006               | 2005        | 2004        |
| CASH AND BALANCES WITH CENTRAL BANKS   | 3,264,155          | 2,707,634   | 3,584,389   |
| FINANCIAL ASSETS HELD FOR TRADING      | 35,899,495         | 31,223,865  | 33,786,124  |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS    | 17,535,502         | 32,895,371  | 27,320,242  |
| LOANS AND RECEIVABLES                  | 213,027,835        | 183,250,928 | 149,381,995 |
| HELD-TO-MATURITY INVESTMENTS           | 5,905,636          | 3,959,264   | 2,221,502   |
| HEDGING DERIVATIVES                    | 1,758,932          | 2,505,102   | 4,033,289   |
| NON-CURRENT ASSETS HELD FOR SALE       | 26,393             | 29,722      | 51,919      |
| INVESTMENT                             | 14,159,672         | 13,296,918  | 12,068,994  |
| INSURANCE CONTRACTS LINKED TO PENSIONS | 2,114,052          | 2,089,985   | 2,097,376   |
| TANGIBLE ASSET                         | 2,093,446          | 2,060,765   | 2,034,013   |
| INTANGIBLE ASSETS                      | 63,055             | 51,920      | 37,316      |
| TAX ASSETS                             | 3,275,977          | 3,939,982   | 3,308,695   |
| ACCRUED INCOME                         | 505,276            | 512,377     | 310,954     |
| OTHER ASSETS                           | 561,914            | 616,788     | 426,173     |
| TOTAL ASSETS                           | 300,191,340        | 279,140,621 | 240,662,981 |

|  | Thousands of Euros |             |             |
|--|--------------------|-------------|-------------|
| TOTAL LIABILITIES AND EQUITY                               | 2006               | 2005        | 2004        |
| LIABILITIES  |                    |             |             |
| FINANCIAL LIABILITIES HELD FOR TRADING                     | 13,658,091         | 14,579,963  | 11,735,827  |
| FINANCIAL LIABILITIES AT AMORTISED COST                    | 258,697,166        | 242,037,543 | 206,918,252 |
| CHANGES IN THE FAIR VALUE OF THE HEDGED ITEMS IN PORTFOLIO |                    |             |             |
| HEDGES OF INTEREST RATE RISK                               |                    |             | 183,201     |
| HEDGING DERIVATIVES  | 2,088,420          | 947,007     | 2,317,121   |
| PROVISIONS   | 6,926,134          | 6,376,428   | 6,292,468   |
| TAX LIABILITIES  | 1,249,537          | 1,579,989   | 786,274     |
| ACCRUED EXPENSES AND DEFERRED INCOME                       | 736,057            | 762,477     | 718,074     |
| OTHER LIABILITIES  | 104,998            | 7,004       | 1,262       |
| TOTAL LIABILITIES  | 283,460,403        | 266,290,411 | 228,952,479 |
| EQUITY   |                    |             |             |
| VALUATION ADJUSTMENTS                                      | 2,264,193          | 1,809,782   | 933,037     |
| SHAREHOLDER'S EQUITY                                       | 14,466,744         | 11,040,428  | 10,777,465  |
| Capital  | 1,740,465          | 1,661,518   | 1,661,518   |
| Share premium  | 9,579,443          | 6,658,390   | 6,682,603   |
| Reserves   | 2,085,465          | 2,001,854   | 1,877,718   |
| Other equity instruments                                   | 25,874             | 141         |             |
| Less: Treasury shares                                      | (40,283)           | (29,773)    | (8,500)     |
| Profit attributed to the Group                             | 2,439,825          | 1,918,142   | 1,581,382   |
| Less: Dividends and remuneration                           | (1,364,045)        | (1,169,844) | (1,017,256) |
| TOTAL EQUITY   | 16,730,937         | 12,850,210  | 11,710,502  |
| TOTAL EQUITY AND LIABILITIES                               | 300,191,340        | 279,140,621 | 240,662,981 |

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. INCOME STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004 (SUMMARIZED)

|  | Thousands of Euros |             |             |
|--|--------------------|-------------|-------------|
|  | 2006               | 2005        | 2004        |
| INTEREST AND SIMILAR INCOME                            | 9,556,032          | 7,169,319   | 6,382,852   |
| INTEREST EXPENSE AND SIMILAR CHARGES                   | (6,976,992)        | (4,473,854) | (3,701,087) |
| INCOME FROM EQUITY INSTRUMENTS                         | 1,528,495          | 1,056,912   | 1,091,478   |
| NET INTEREST INCOME                                    | 4,107,535          | 3,752,377   | 3,773,243   |
| FEE AND COMMISSION INCOME                              | 2,062,234          | 1,928,985   | 1,689,587   |
| FEE AND COMMISSION EXPENSES                            | (329,939)          | (330,718)   | (326,743)   |
| GAINS/LOSSES ON FINANCIAL ASSETS AND LIABILITIES (NET) | 1,246,393          | 529,671     | 189,643     |
| EXCHANGE DIFFERENCES (NET)                             | 235,899            | 132,573     | 205,341     |
| GROSS INCOME   | 7,322,122          | 6,012,888   | 5,531,071   |
| OTHER OPERATING INCOME                                 | 69,826             | 80,690      | 80,326      |
| PERSONNEL EXPENSES                                     | (2,158,072)        | (2,014,247) | (1,938,901) |
| OTHER ADMINISTRATIVE EXPENSES                          | (849,074)          | (804,027)   | (757,170)   |
| DEPRECIATION AND AMORTISATION                          | (200,678)          | (196,843)   | (207,526)   |
| OTHER OPERATING EXPENSES                               | (64,906)           | (62,807)    | (56,649)    |
| NET OPERATING INCOME                                   | 4,119,218          | 3,015,654   | 2,651,151   |
| IMPAIRMENT LOSSES (NET)                                | (645,101)          | (441,825)   | (601,981)   |
| PROVISION EXPENSE (NET)                                | (1,024,593)        | (378,539)   | (670,962)   |
| OTHER GAINS  | 614,950            | 107,872     | 448,368     |
| OTHER LOSSES   | (34,922)           | (34,985)    | (2,472)     |
| INCOME BEFORE TAX                                      | 3,029,552          | 2,268,177   | 1,824,104   |
| INCOME TAX   | (589,727)          | (350,035)   | (242,722)   |
| INCOME FROM CONTINUING OPERATIONS                      | 2,439,825          | 1,918,142   | 1,581,382   |
| INCOME FROM DISCONTINUED OPERATIONS (NET)              |                    |             |             |
| INCOME FOR THE YEAR                                    | 2,439,825          | 1,918,142   | 1,581,382   |

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004 (SUMMARIZED)

|  | Thousands of Euros |           |           |
|--|--------------------|-----------|-----------|
|  | 2006               | 2005      | 2004      |
| NET INCOME RECOGNISED DIRECTLY IN EQUITY           | 454,411            | 876,745   | 291,581   |
| Available-for-sale financial assets                | 453,247            | 992,180   | 279,767   |
| Financial liabilities at fair value through equity |                    | _         |           |
| Cash flow hedges                                   | (29,110)           | (65,607)  |           |
| Hedges of net investments in foreign operations    |                    | _         |           |
| Exchange differences                               | 30,274             | (49,828)  | 11,814    |
| Non-current assets held for sale                   |                    | _         |           |
| INCOME FOR THE YEAR                                | 2,439,825          | 1,918,142 | 1,581,382 |
| TOTAL INCOME AND EXPENSES FOR THE YEAR             | 2,894,236          | 2,794,887 | 1,872,963 |

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

# CASH FLOW STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004 (SUMMARIZED)

|  |              | Thousands of Euros |              |
|--|--------------|--------------------|--------------|
|  | 2006         | 2005               | 2004         |
| CASH FLOW FROM OPERATING ACTIVITIES                              | 0.400.005    | 1 0 1 0 1 4 0      | 1 501 000    |
| Profit for the year  | 2,439,825    | 1,918,142          | 1,581,382    |
| Adjustment to profit:  | 2,035,759    | 1,414,257          | 1,445,596    |
| Adjusted profit  | 4,475,584    | 3,332,399          | 3,026,978    |
| Net increase/decrease in operating assets                        | (17,526,778) | (35,678,851)       | (19,824,845) |
| Financial assets held for trading                                | (4,675,630)  | 2,562,259          | (4,127,044)  |
| Other financial assets at fair value through profit or loss      | 15,574,430   | (4,130,001)        | 1,676,829    |
| Available-for-sale financial assets                              | (30,201,808) | (34,133,846)       | (18,220,954) |
| Loans and receivables  | 1,776,230    | 22,737             | 846,324      |
| Net increase/decrease in operating liabilities                   | 15,204,261   | 35,212,225         | 22,358,151   |
| Financial liabilities held for trading                           | (921,872)    | 2,844,136          | 1,036,983    |
| Other financial liabilities at fair value through profit or loss | 15,833,182   | 33,983,507         | 21,055,019   |
| Other operating liabilities                                      | 292,951      | (1,615,418)        | 266,149      |
| Total net cash flows from operating activities (1)               | 2,153,067    | 2,865,773          | 5,560,284    |
| CASH FLOWS FROM INVESTING ACTIVITIES                             |              |                    |              |
| Investments (-)  | (4,455,669)  | (2,982,316)        | (6,613,831)  |
| Divestments (+)  | 1,689,535    | 266,755            | 752,289      |
| Total net cash flows from investing activities (2)               | (2,766,134)  | (2,715,561)        | (5,861,542)  |
| CASH FLOWS FROM FINANCING ACTIVITIES                             |              |                    |              |
| Issuance/Redemption of capital (+/-)                             | 2,960,087    |                    | 1,998,750    |
| Acquisition of own equity instruments (-)                        | (4,728,219)  | (2,619,475)        | (2,228,215)  |
| Disposal of own equity instruments (+)                           | 4,760,145    | 2,615,499          | 2,280,902    |
| Issuance/Redemption of other equity instruments (+/-)            | 25,733       | 141                | _            |
| Issuance/Redemption of subordinated liabilities (+/-)            | 63,942       | 701,763            | 784,458      |
| Issuance/Redemption of other long-term liabilities (+/-)         |              |                    |              |
| Dividends paid (-)   | (1,915,831)  | (1,600,483)        | (1,352,353)  |
| Other items relating to financing activities (+/-)               | 1,164        | (115,435)          | (14,516)     |
| Total net cash flows from financing activities (3)               | 1,167,021    | (1,017,990)        | 1,469,026    |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH OR CASH                  | , ,          |                    | , ,          |
| EQUIVALENTS (4)  | 2,495        | (1,623)            | 573          |
| NET INCREASE/DECREASE IN CASH OR CASH EQUIVALENTS (1+2+3+4)      | 556,449      | (869,401)          | 1,168,341    |
| Cash or cash equivalents at beginning of year                    | 2,707,482    | 3,576,883          | 2,408,542    |
| Cash or cash equivalents at end of year                          | 3,263,931    | 2,707,482          | 3,576,883    |
|  |              |                    |              |

The total assets and finance income of the Group's most significant subsidiaries as of December 31, 2006, 2005 and 2004 are as follows:

|                             |             | Thousands of Euros  |              | ros          |
|-----------------------------|-------------|---------------------|--------------|--------------|
|                             |             | 2006                | 2005         | 2004         |
|                             | COUNTRY     | <b>Total Assets</b> | Total Assets | Total Assets |
| Grupo BBVA Bancomer         | Mexico      | 55,992,005          | 59,219,806   | 47,641,124   |
| Grupo BBVA Chile            | Chile       | 6,415,379           | 6,468,472    | 5,040,878    |
| BBVA Puerto Rico            | Puerto Rico | 4,731,683           | 5,852,238    | 3,977,188    |
| Grupo BBVA Banco Francés    | Argentina   | 4,594,966           | 4,273,340    | 3,436,801    |
| Grupo BBVA Banco Provincial | Venezuela   | 6,823,833           | 5,133,080    | 3,620,137    |
| Grupo BBVA Continental      | Peru        | 4,463,740           | 4,555,641    | 3,133,771    |
| Grupo BBVA Colombia         | Colombia    | 4,797,426           | 4,740,948    | 2,331,336    |

|                             |             | Thousands of Euros    |                |                |
|-----------------------------|-------------|-----------------------|----------------|----------------|
|                             |             | 2006                  | 2005           | 2004           |
|                             | COUNTRY     | <b>Finance Income</b> | Finance Income | Finance Income |
| Grupo BBVA Bancomer         | Mexico      | 5,886,223             | 5,495,088      | 3,498,240      |
| Grupo BBVA Chile            | Chile       | 429,156               | 486,809        | 323,876        |
| BBVA Puerto Rico            | Puerto Rico | 324,647               | 258,016        | 196,720        |
| Grupo BBVA Banco Francés    | Argentina   | 375,889               | 398,241        | 285,231        |
| Grupo BBVA Banco Provincial | Venezuela   | 572,615               | 454,128        | 393,699        |
| Grupo BBVA Continental      | Peru        | 326,212               | 251,337        | 174,526        |
| Grupo BBVA Colombia         | Colombia    | 436,789               | 290,508        | 220,608        |

Appendix V includes a detail of the fully consolidated subsidiaries which, based on the information available, were more than 5% owned by non-Group shareholders as of December 31, 2006.

As of December 31, 2006 and 2005, in its capacity as a depository in the ADR programme, Bank of New York, a foreign non-BBVA Group credit institution, held a significant ownership interest in the fully consolidated company A.F.P Próvida.

Additionally, as of December 31, 2004, a non-Group company then, Granahorrar held a significant ownership interest in A.F.P Horizonte Colombia.

The changes in the ownership interests held by the Group in the most significant subsidiaries and the situation of these interests as of December 31, 2006 were as follows:

# **BBVA BANCOMER GROUP (MEXICO)**

Grupo Financiero BBV-Probursa, S.A. de C.V. and the companies in its group, including most notably Banco Bilbao Vizcaya México, S.A., joined the Group in July 1995. In the first half of 2000, it was resolved to merge Grupo Financiero BBV-Probursa, S.A. de C.V. into Grupo Financiero BBVA Bancomer, S.A. de C.V. Following this merger, which was carried out in July 2000, the Group's ownership interest in Grupo Financiero BBVA Bancomer, S.A. de C.V. was 36.6%.

In the year from 2001 to 2003, the Group acquired various holdings in the share capital of Grupo Financiero BBVA Bancomer, S.A. de C.V., as a result of which its ownership interest was 59.43% as of December 31, 2003.

On March 20, 2004, the BBVA Group completed the tender offer on 40.6% of the share capital of Grupo Financiero BBVA Bancomer, S.A. de C.V. The final number of shares presented in the offer and accepted by BBVA was 3,660,295,210, which represented 39.45% of the share capital of the Mexican entity. Following the acquisition of these shares through the tender offer, the ownership interest held by BBVA in the capital of Grupo Financiero BBVA Bancomer, S.A. de C.V. was 98.88%, which, as a result of the purchase of shares subsisting in the market, increased to 99.70% as of December 31, 2004.

As of December 31, 2006 and 2005, BBVA held an ownership interest of 99.96% in the share capital of Grupo BBVA Financiero Bancomer, S.A.

# BBVA BANCO FRANCÉS GROUP (ARGENTINA)

In December 1996, the Group acquired 30% of BBVA Banco Francés, S.A. (formerly Banco Francés Río de la Plata, S.A.) and assumed its management. Further acquisitions and a capital increase prior to December 31, 2003 brought the Group's ownership interest to 79.6% at that date.

On January 21, 2004, BBVA Banco Francés, S.A. presented the new formulation of the regularization and reorganization plan (which had begun in 2002) requested by the Argentine authorities. The new plan envisaged, mainly, the sale of this company's subsidiary BBVA Banco Francés (Cayman) Ltd. to BBVA, which was carried out on March 18, 2004, and the conversion into equity of a \$78 million loan granted by BBVA to BBVA Banco Francés, S.A.

In compliance with the commitment thus assumed, on April 22, 2004, the Annual General Meeting of BBVA Banco Francés, S.A. authorized a capital increase with a par value of ARP 385 million, which was carried out in October 2004, BBVA subscribed to the capital increase at BBVA Banco Francés, S.A. through the conversion into equity of a \$78 million loan it had granted to this investee. On February 23, 2005, the Superintendant of Financial and Exchange Institutions considered that the regularization and reorganization plan had been completed.

The ownership interest held by the Group as of December 31, 2004 and 2005 was 76.11% and 76.08%, respectively.

The ownership interest held by the Group as of December 31, 2006 was 76.07%.

# BBVA PUERTO RICO, S.A.

In July 1998 BBV Puerto Rico absorbed PonceBank, an entity with total assets of \$1,095 million, through a capital increase of \$166 million. Also in 1998, BBV Puerto Rico acquired the assets and liabilities of Chase Manhattan Bank in Puerto Rico for a disbursement of \$50 million.

The ownership interest held by the Group as of December 31, 2006 was 100%.

# **BBVA CHILE GROUP**

In September 1998, the Group acquired a 44% holding in Banco BHIF, S.A., currently BBVA Chile, S.A., and assumed the management of the group headed by this Chilean financial institution. In 1999 additional shares were acquired, bringing the Group's total holding in this entity to 53.3% as of December 31, 1999.

As of December 31, 2004, the ownership interest held in BBVA Chile, S.A. was 66.27%, and additional acquisitions of capital in 2005 brought this figure up to 66.62%.

On March 3, 2006, BBVA purchased 0.43% of BBVA Chile's share capital for Chilean pesos 2,318 million ( $\notin$ 3.7 million), increasing BBVA's share capital in BBVA Chile to 67.05%. As the share capital of BBVA in BBVA Chile was higher than two thirds of BBVA Chile's total share capital, BBVA in compliance with Chilean legislation launched a public tender offer for all of BBVA Chile's share capital. The public tender offer was effective from April 3, 2006 to May 2, 2006. After the acceptance of the public tender offer, BBVA's share capital in BBVA Chile increased to 68.18%.

The ownership interest held by the Group as of December 31, 2006 was 67.84%.

# BBVA BANCO PROVINCIAL GROUP (VENEZUELA)

In March 1997, the Group acquired 40% of the share capital of Banco Provincial, S.A. and higher-percentage holdings in the other Provincial Group companies; consequently, it assumed the management of this group. Further acquisitions made in subsequent years raised the Bank's holding in the Provincial Group to 55.60% as of December 31, 2006.

# BBVA BANCO CONTINENTAL GROUP (PERU)

In April 1995, the Group acquired 50% of the share capital of Banco Continental, S.A. through Holding Continental, S.A. (50%-owned by the Group) and assumed the management of the financial group headed by Banco Continental, S.A. (Note 2.1.a). The ownership interest held by the Group as of December 31, 2006 was 92.08%.

# **BBVA COLOMBIA GROUP**

In August 1996, the Group acquired 40% of the ordinary shares (equal to 35.1% of the total share capital) of Banco Ganadero, S.A. (currently BBVA Colombia, S.A.). Subsequently, additional holdings were acquired, bringing the ownership interest to 95.37% as of December 31, 2003.

On December 31, 2005, BBVA Colombia acquired 98.78% of Banco Granahorrar, S.A., proceeding to merger both entities on May 2006.

The ownership interest held by the Group as of December 31, 2006 was 95.43%.

# **CHANGES IN THE GROUP IN 2006**

The most noteworthy acquisitions and sales of subsidiaries in 2006 were as follows:

- On July 28, 2006, Telefónica España, S.A., on behalf of the liquidity mechanism to integrate Uno-E Bank, S.A., as established in the agreement entered into by Terra (subsequently merged into Telefónica España, S.A.) and BBVA, proceeded on January 10, 2003 to start selling to BBVA its 33 % ownership interest in Uno-E Bank, S.A. for an aggregated amount of €148.5 million, reaching BBVA a 100 % ownership of Uno-E Bank, S.A.
- In May 2006 BBVA acquired a 51% ownership interest in Forum, a Chilean company specialising in car purchase financing, through the Chilean entities Forum Distribuidora, S.A. and Forum Servicios Financieros, S.A. (which in turn own all the shares of ECASA, S.A.), giving rise to the incorporation of BBVA Financiamiento Automotriz. The goodwill recognised as of December 31, 2006 amounted €51 million.

- On April 5, 2006 the Group sold its 51% ownership interest in Banc Internacional d'Andorra, S.A. for €395.15 million, which gave rise to a gain of €184 million.
- On November 10, 2006 the Group acquired Texas Regional Bancshares Inc. through the investment of \$2,141 million (€1,674 million). The goodwill recognised as of December 31, 2006 amounted €1,257 million.
- On November 30, 2006 the Group acquired all the shares of the Italian vehicle rental company Maggiore Fleet S.p.A., for €70.2 million, giving rise to goodwill of €35.7 million.
- In January 3, 2007 the acquisition of State National Bancshares Inc. was accomplished (see Note 61).

## **CHANGES IN THE GROUP IN 2005**

The most noteworthy acquisitions of subsidiaries in 2005 were as follows:

- On 6 January, pursuant to the agreement entered into in September 2004 and after obtaining the mandatory authorisations, the Group, through BBVA Bancomer, acquired all the shares of Hipotecaria Nacional, S.A. de C.V., a Mexican company specialising in the mortgage business. The price paid was MXP 4,121 million (approximately €276 million) and the goodwill recognised amounted to €259 million as of December 31, 2005.
- On 28 April, pursuant to the agreement entered into on September 20, 2004 and after obtaining the mandatory authorisations, BBVA acquired all the shares of Laredo National Bancshares, Inc., a bank holding located in Texas (United States) which operates in the banking business through two independent banks: Laredo National Bank and South Texas National Bank. The price paid was \$859.6 million (approximately €666 million) and the goodwill recognised amounted to €474 million as of December 31, 2005.
- On October 31, 2005, the Guarantee Fund for Colombian Financial Institutions, FOGAFIN, sold by public auction 98.78% of the share capital of Banco Granahorrar, S.A. (a Colombian financial institution) to the BBVA Group's subsidiary in Colombia, BBVA Colombia, S.A. The financial offer made by BBVA Colombia for the acquisition of Banco Granahorrar, S.A. totalled \$423.66 million. This transaction was performed in December 2005 after authorisation had been obtained from the related supervisory and control bodies. The price paid was Colombian pesos 981,572.2 million, approximately €364 million, and the goodwill recognised amounted to €267 million as of December 31, 2005.

## CHANGES IN THE GROUP IN 2004-

The most noteworthy transactions in 2004 were as follows:

- On March 31, 2004, Finanzia Renting, S.A. was merged into BBVA Renting, S.A., effective for accounting purposes from January 1, 2004. These two companies were wholly-owned investees of BBVA.
- On July 21, 2004, the deed was executed for the merger of Corporación Área Inmobiliaria, S.L. into BBVA Área Inmobiliaria, S.L. through the transfer en bloc of the assets and liabilities of the former to the latter, and the dissolution of the former. On this same date the deed was executed whereby BBVA Área Inmobiliaria, S.L. changed its name to Anida Grupo Inmobiliario, S.L.
- On October 8, 2004, the Group completed the purchase of all the shares of Valley Bank, an entity located in California, for \$16.7 million (€13,130 thousand). This was BBVA's first commercial banking transaction in mainland USA.
- On October 12, 2004, the Group sold the El Salvador welfare business comprising BBVA Crecer AFP and BBVA Seguros, S.A. Seguros de Personas—in which BBVA had ownership interests of 62% and 51%, respectively, for \$42.8 million (€32,827 thousand), giving rise to a gain of €12,287 thousand.

# **INVESTMENTS ON COURSE**

On November 22, 2006 BBVA reached an agreement with the Chinese banking group CITIC Group to develop a strategic alliance in the Chinese market. In accordance with this agreement, BBVA will acquire a 5% ownership interest in "China Citic Bank" ("CNCB") with a call option to acquire 9.9% of its sharecapital. The price for the initial 5% sharecapital is of approximately €501 million. Additionally BBVA will acquire al 15% ownership interest in the banking entity "Citic International Financial Holdings" ("CIFH"), which develops its activity in Hong Kong, being quoted as well in the Hong Kong Stock Exchange. The price for this 15% sharecapital is of approximately €488 million. Full effect of this transaction is conditional upon the obtainance of the corresponding approvals and registers supervising organisms.

# **5. DISTRIBUTION OF PROFIT**

In 2006 the Board of Directors of Banco Bilbao Vizcaya Argentaria, S.A. resolved to pay the shareholders three interim dividends out of 2006 profit, amounting to a total of  $\notin 0.396$  gross per share. The aggregate amount of the interim dividends declared as of December 31, 2006, net of the amount collected and to be collected by the consolidable Group companies, was  $\notin 1,362,700$  thousand and is recorded under "Equity-Dividends and Remuneration" in the related consolidated balance sheet (Note 31). The last of the aforementioned interim dividends, which amounted to  $\notin 0.132$  gross per share and was paid to the shareholders on January 10, 2007, was recorded under the heading "Financial Liabilities at Amortised Cost – Other Financial Liabilities" in the consolidated balance sheet as of December 31, 2006 (Note 26).

The provisional accounting statements prepared in 2006 by Banco Bilbao Vizcaya Argentaria, S.A. in accordance with legal requirements evidencing the existence of sufficient liquidity for the distribution of the interim dividends were as follows:

|   | Thousands of Euros       |                          |                          |
|---|--------------------------|--------------------------|--------------------------|
|   | 31-05-2006<br>Dividend 1 | 31-08-2006<br>Dividend 2 | 30-11-2006<br>Dividend 3 |
| Interim dividend -  |                          |                          |                          |
| Profit at each of the dates indicated, after the provision for income tax | 1,535,235                | 2,376,266                | 2,244,779                |
| Less -  |                          |                          |                          |
| Estimated provision for Legal Reserve                                     | —                        |                          | (15,789)                 |
| Interim dividends paid  |                          | (447,592)                | (895,184)                |
| Maximum amount distributable  | 1,535,235                | 1,928,674                | 1,333,806                |
| Amount of proposed interim dividend                                       | 447,592                  | 447,592                  | 468,861                  |

The Bank's Board of Directors will propose to the shareholders at the Annual General Meeting that a final dividend of  $\notin 0.241$  per share be paid out of 2006 income. Based on the number of shares representing the share capital as of December 31, 2006 (Note 32), the final dividend would amount to  $\notin 856,025$  thousand and profit would be distributed as follows:

| Thousands of |
|--------------|
| Euros        |
| 2,439,825    |
|              |
|              |
| 1,364,045    |
| 856,025      |
| 15,789       |
| 203,966      |
|              |

The distribution of profit per share during 2006, 2005 and 2004 is as follows:

|      | First   | Second  | Third   |       |       |
|------|---------|---------|---------|-------|-------|
|      | interim | interim | interim | Final | Total |
| 2004 | 0.100   | 0.100   | 0.100   | 0.142 | 0.442 |
| 2005 | 0.115   | 0.115   | 0.115   | 0.186 | 0.531 |
| 2006 | 0.132   | 0.132   | 0.132   | 0.241 | 0.637 |

## 6. EARNINGS PER SHARE

Basic earnings per share are determined by dividing net profit or losses attributable to the Group in a given period by the weighted average number of shares outstanding during the period.

Diluted earnings per share are determined using a method similar to that used to calculate basic earnings per share; however, the weighted average number of shares outstanding is adjusted to take into account the potential dilutive effect of share options, warrants and convertible debt instruments outstanding at year-end.

The "diluted number" of shares linked to warrants outstanding at year-end is determined in two stages: firstly, the hypothetical liquid amount that would be received on the exercise of these warrants is divided by the annual average price of the share and, secondly, the difference between the amount thus quantified and the present number of potential shares is calculated; this represents the theoretical number of shares issued disregarding the dilutive effect. Profit or loss for the year is not adjusted.

# Therefore:

| EARNINGS PER SHARE FOR CONTINUING OPERATIONS                    | 2006      | 2005      | 2004      |
|---|-----------|-----------|-----------|
| Numerator for basic earnings per share:                         |           |           |           |
| Income available to common stockholders (thousands of euros)    | 4,735,879 | 3,806,425 | 2,922,596 |
| Numerator for diluted earnings per share:                       |           |           |           |
| Income available to common stockholders (thousands of euros)    | 4,735,879 | 3,806,425 | 2,922,596 |
| Denominator for basic earnings per share (millions of shares)   | 3,406     | 3,391     | 3,369     |
| Denominator for diluted earnings per share (millions of shares) | 3,406     | 3,391     | 3,369     |
| Basic earnings per share (euros)                                | 1.39      | 1.12      | 0.87      |
| Diluted earnings per share (euros)                              | 1.39      | 1.12      | 0.87      |

As of December 31, 2006, 2005 and 2004, there were neither instruments nor share based payment to employees that could potentially dilute basic earnings per share.

As of December 31, 2006, 2005 and 2004, there were no discontinued operations that affected the earnings per share calculation for periods presented.

# 7. BASIS AND METHODOLOGY INFORMATION FOR SEGMENT REPORTING

Information by business area is a fundamental tool for monitoring and managing the Group's various businesses. Preparation of this information starts at the lowest-level units, and all the accounting data relating to the business managed by these units are recorded. Management classifies and combines data from these units in accordance with a defined structure by the Group to arrive at the picture for the principal units and, finally, for the entire area itself. Likewise, the Group's individual companies also belong to different business areas according to their type of activity. If a company's activities do not match a single area, the Group assigns them and its earnings to a number of relevant units.

Once management has defined the composition of each area, it applies the necessary management adjustments inherent in the model. The most relevant of these are:

- Stockholders' equity: the Group allocates economic capital commensurate with the risks incurred by each business (CeR). This is based on the concept of unexpected loss at a certain level of statistical confidence, depending on the Group's targets in terms of capital adequacy. These targets are applied at two levels: the first is core equity, which determines the allocated capital. The Bank uses this amount as a basis for calculating the return generated on the equity in each business (ROE). The second level is total capital, which determines the additional allocation in terms of subordinate debt and preference shares. The CeR calculation combines lending risk, market risk (including structural risk associated with the balance sheet and equity positions), operational risk and fixed asset and technical risks in the case of insurance companies.
- Stockholders' equity, as calculated under BIS rules, is an extremely important reference to the entire Group. However, for the purpose of allocating capital to business areas the Bank prefers CeR. It is risk-sensitive and thus linked to the management policies for the individual businesses and the business portfolio. This procedure anticipates the approach likely to be adopted by the future Basel II rules on capital. These provide an equitable basis for assigning capital to businesses according to the risks incurred and make it easier to compare returns.
- In this note the above method of allocating capital is applied to all business units without exception (in previous years, capital was assigned to most units in the Americas based on book value).
- Internal transfer prices: management uses rates adjusted for maturity to calculate the margins for each business. It also revises the interest rates for the different assets and liabilities that make up each unit's balance sheet.

- Assignment of operating expenses: the Bank assigns direct and indirect costs to the business areas except for those where there is no close and defined relationship, i.e., when they are of a clearly corporate or institutional nature for the entire Group.
- Cross-business register: in some cases, and for the correct assignment of results, consolidation adjustments are done to eliminate double accounting produced by the incentives given to boost cross-business between units.

Concerning the structure by segments, the main level is set out by type of business.

The secondary basis of segment reporting relates to geographical segments. Information is prepared for the Group companies located in the Americas, detailing the banking, pension and insurance activities carried on in each of the countries.

This segmentation is based on the current internal organisational structure established by the BBVA Group for the management and monitoring of its business activities in 2006; the arrangement of the areas is different to that in 2005 and reflects the new structure of the Group in effect since January 1, 2006.

Thus the present composition of the Group's main business areas as of December 31, 2006, was as follows:

- **Retail Banking in Spain and Portugal**: this includes the Financial Services unit, i.e., individual customers, small companies and businesses in the domestic market, plus consumer finance provided by Finanzia and Uno-e, mutual and pension fund managers, private banking, the insurance business and BBVA Portugal.
- Wholesale Businesses: this area consists of the corporate banking unit, including SMEs (previously reported under Retail Banking), large companies and institutions in the domestic market. Global Businesses covers the global customers unit, investment banking, treasury management and distribution. The area also takes care of business and real estate projects.
- Mexico and the United States: this area includes the banking, insurance and pension businesses in Mexico and the United States (including Puerto Rico).
- South America: this consists of banking, insurance and pension businesses in South America.
- **Corporate Activities**: This area includes the results of the ALCO unit (the assets and liabilities committee) and Holdings in Industrial and Financial Companies. It also books the costs from central units that have a strictly corporate function and makes allocations to corporate and miscellaneous provisions, e.g., for early retirement. Earnings from the Group's companies in Andorra were reported under this area until April, when the Group divested its holding there.

The figures corresponding to 2005 and 2004 have been calculated following the same criteria and structure used for 2006, in order that 2006, 2005 and 2004 are homogeneous for comparison.

On December 19, 2006 the Board of Directors approved a new organisational structure for the BBVA Group, which became effective on January 1, 2007.

The summarised income statements and main activity ratios by business area are as follows:

|  | Thousands of Euros |                  |             |           |                 |           |  |
|--|--------------------|------------------|-------------|-----------|-----------------|-----------|--|
|  | Re                 | tail Banking Spa |             |           |                 |           |  |
|  |                    | and Portugal     |             |           | olesale Busines |           |  |
|  | 2006               | 2005             | 2004        | 2006      | 2005            | 2004      |  |
| NET INTEREST INCOME                                  | 2,865,005          | 2,623,068        | 2,508,950   | 1,031,627 | 1,017,415       | 946,662   |  |
| Income by the equity method                          | 752                | 892              | 1,269       | 283,160   | 51,115          | 104,006   |  |
| Net fee income                                       | 1,588,617          | 1,456,420        | 1,341,146   | 491,491   | 424,980         | 380,078   |  |
| Income from insurance activities                     | 375,534            | 309,317          | 257,057     |           |                 | _         |  |
| CORE REVENUES  | 4,829,908          | 4,389,698        | 4,108,423   | 1,806,278 | 1,493,510       | 1,430,746 |  |
| Gains and losses on financial assets and liabilities | 72,180             | 54,777           | 32,592      | 641,987   | 447,551         | 225,137   |  |
| GROSS INCOME   | 4,902,088          | 4,444,474        | 4,141,015   | 2,448,265 | 1,941,061       | 1,655,884 |  |
| Net revenues from non-financial activities           | 32,347             | 25,777           | 27,379      | 104,258   | 94,853          | 80,797    |  |
| Personnel and general administrative expenses        | (2,193,474)        | (2,091,867)      | (2,002,966) | (643,886) | (581,525)       | (543,955) |  |
| Depreciation and amortization                        | (102,011)          | (102,725)        | (106,441)   | (11,989)  | (12,278)        | (12,208)  |  |
| Other operating income and expenses                  | 13,657             | 43,274           | 29,810      | 15,701    | 28,643          | 4,336     |  |
| OPERATING PROFIT                                     | 2,652,608          | 2,318,933        | 2,088,797   | 1,912,348 | 1,470,755       | 1,184,853 |  |
| Impairment losses on financial assets                | (355,547)          | (328,229)        | (274,499)   | (322,444) | (269,223)       | (366,100) |  |
| – Loan Loss provisions                               | (356,644)          | (330,170)        | (274,499)   | (322,444) | (269,152)       | (366,100) |  |
| – Other  | 1,097              | 1,941            |             |           | (71)            |           |  |
| Provisions   | (2,617)            | (2,281)          | (5,285)     | (11,272)  | 5,177           | 5,868     |  |
| Other income/losses                                  | 16,295             | 18,353           | 7,945       | 158,886   | 31,001          | 59,129    |  |
| PRE-TAX PROFIT                                       | 2,310,740          | 2,006,775        | 1,816,959   | 1,737,519 | 1,237,709       | 883,752   |  |

| Corporate income tax    | (807,891) | (685,515) | (619,395) | (449,417) | (361,334) | (221,610) |
|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| NET PROFIT              | 1,502,849 | 1,321,260 | 1,197,565 | 1,288,103 | 876,374   | 662,141   |
| Minority interests      | (4,373)   | (4,194)   | (3,700)   | (5,697)   | (3,694)   | (4,110)   |
| NET ATTRIBUTABLE PROFIT | 1,498,476 | 1,317,066 | 1,193,864 | 1,282,406 | 872,680   | 658,031   |
|                         |           |           |           |           |           |           |

|  |             |              |             | Thous       | ands of Eur | 05        |             |                      |           |  |
|--|-------------|--------------|-------------|-------------|-------------|-----------|-------------|----------------------|-----------|--|
|  | Μ           | éxico and US | SA          | So          | uth Americ  | a         | Corpo       | Corporate Activities |           |  |
|  | 2006        | 2005         | 2004        | 2006        | 2005        | 2004      | 2006        | 2005                 | 2004      |  |
| NET INTEREST INCOME                                  | 3,535,013   | 2,678,277    | 1,898,796   | 1,310,464   | 1,039,113   | 908,169   | (367,971)   | (149,904)            | (103,049) |  |
| Income by the equity method                          | (2,109)     | (24)         | (1,651)     | 2,598       | (1,383)     | 485       | 23,247      | 70,895               | (7,069)   |  |
| Net fee income                                       | 1,389,794   | 1,211,898    | 993,231     | 814,943     | 694,942     | 596,081   | 50,035      | 151,755              | 102,556   |  |
| Income from insurance activities                     | 304,783     | 228,671      | 191,337     | (5,607)     | 5,418       | (20,065)  | (24,279)    | (56,483)             | (37,711)  |  |
| CORE REVENUES  | 5,227,481   | 4,118,822    | 3,081,713   | 2,122,398   | 1,738,090   | 1,484,670 | (318,968)   | 16,264               | (45,273)  |  |
| Gains and losses on financial assets and liabilities | 195,966     | 167,706      | 140,877     | 282,358     | 156,573     | 94,566    | 841,048     | 440,570              | 566,657   |  |
| GROSS INCOME   | 5,423,447   | 4,286,528    | 3,222,590   | 2,404,756   | 1,894,663   | 1,579,236 | 522,080     | 456,835              | 521,384   |  |
| Net revenues from non-financial activities           | (4,178)     | (2,595)      | (1,385)     | 82          | 8,588       | 5,013     | (1,151)     | (844)                | 14,687    |  |
| Personnel and general administrative expenses        | (1,945,609) | (1,737,009)  | (1,350,334) | (1,103,151) | (932,873)   | (815,360) | (444,301)   | (419,445)            | (385,218) |  |
| Depreciation and amortization                        | (125,997)   | (138,248)    | (123,770)   | (92,717)    | (68,723)    | (85,065)  | (139,484)   | (126,718)            | (120,746) |  |
| Other operating income and expenses                  | (117,008)   | (105,586)    | (98,154)    | (46,133)    | (40,395)    | (33,054)  | (12,487)    | (40,780)             | (12,771)  |  |
| OPERATING PROFIT                                     | 3,230,655   | 2,303,089    | 1,648,947   | 1,162,836   | 861,260     | 650,770   | (75,343)    | (130,952)            | 17,273    |  |
| Impairment losses on financial assets                | (685,332)   | (314,964)    | (233,673)   | (149,470)   | (79,658)    | (73,148)  | 9,243       | 137,747              | (10,775)  |  |
| <ul> <li>Loan Loss provisions</li> </ul>             | (672,204)   | (288,638)    | (233,673)   | (151,331)   | (70,671)    | (73,148)  | 25,956      | 145,551              | 163,510   |  |
| – Other  | (13,128)    | (26,326)     | —           | 1,861       | (8,987)     | —         | (16,713)    | (7,804)              | (174,285) |  |
| Provisions   | (72,680)    | (50,646)     | (78,747)    | (58,722)    | (78,025)    | (101,049) | (1,192,914) | (328,406)            | (671,345) |  |
| Other income/losses                                  | 42,734      | (7,995)      | (18,915)    | 316         | 14,110      | 21,108    | 770,753     | 21,710               | 285,725   |  |
| PRE-TAX PROFIT                                       | 2,515,378   | 1,929,484    | 1,317,612   | 954,960     | 717,687     | 497,681   | (488,261)   | (299,902)            | (379,122) |  |
| Corporate income tax                                 | (738,578)   | (556,044)    | (386,521)   | (229,135)   | (165,519)   | (138,918) | 165,720     | 247,231              | 337,813   |  |
| NET PROFIT   | 1,776,799   | 1,373,440    | 931,092     | 725,825     | 552,169     | 358,762   | (322,541)   | 52,671               | (41,308)  |  |
| Minority interests                                   | (2,026)     | (3,574)      | (40,021)    | (216,756)   | (173,276)   | (129,571) | (6,304)     | (79,409)             | (8,210)   |  |
| NET ATTRIBUTABLE PROFIT                              | 1,774,773   | 1,369,866    | 891,070     | 509,069     | 378,893     | 229,191   | (328,845)   | 132,080              | (49,519)  |  |

|   |                    |              |            |             |                | Thousands o | f Euros    |             |            |            |             |            |
|---|--------------------|--------------|------------|-------------|----------------|-------------|------------|-------------|------------|------------|-------------|------------|
|   | <b>Retail Bank</b> | ing Spain an | d Portugal | Who         | olesale Busine | esses       | Μ          | exico and U | SA         | S          | outh Americ | ca         |
|   | 2006               | 2005         | 2004       | 2006        | 2005           | 2004        | 2006       | 2005        | 2004       | 2006       | 2005        | 2004       |
| Customer lending <sup>(1)</sup><br>Customer                 | 118,113,013        | 99,804,281   | 83,404,724 | 90,305,179  | 76,128,933     | 65,242,787  | 31,328,586 | 25,185,435  | 13,595,011 | 17,365,538 | 15,018,433  | 10,159,770 |
| deposits (2)  | 63,479,068         | 52,701,542   | 47,988,750 | 57,230,341  | 63,789,930     | 55,372,269  | 43,306,970 | 40,969,714  | 30,463,746 | 22,772,734 | 21,022,982  | 14,515,110 |
| Deposits  | 63,444,931         | 52,637,971   | 47,955,575 | 46,831,691  | 46,838,587     | 41,500,415  | 36,791,331 | 34,910,483  | 27,765,673 | 21,666,754 | 19,864,273  | 14,050,572 |
| Assets sold<br>under<br>repurchase                          | 24 120             | (2,571       | 22.175     | 10 200 (51  | 16 051 244     | 12 971 952  | (515 (40   | ( 050 221   | 2 (09 072  | 1 105 000  | 1 159 710   | 464 529    |
| agreement<br>Off-balance-sheet                              | 34,138             | 63,571       | 33,175     | 10,398,651  | 16,951,344     | 13,871,853  | 6,515,640  | 6,059,231   | 2,698,073  | 1,105,980  | 1,158,710   | 464,538    |
| funds   | 61,407,132         | 60,961,549   | 55.334.658 | 2,248,710   | 2,154,716      | 1,659,717   | 18,477,848 | 16.977.135  | 11,440.099 | 33,446,899 | 30.978.438  | 22.328.831 |
| Mutual funds  | 44,824,240         | 45,609,071   | 41,637,056 | 2,181,492   | 2,099,689      | 1,623,221   | 9,852,848  | 8,115,135   | 5,005,099  | 1,574,899  | 1,299,438   | 1,016,831  |
| Pension funds   | 16,582,892         | 15,352,478   | 13,697,602 | 67,218      | 55,027         | 36,496      | 8,625,000  | 8,862,000   | 6,435,000  | 31,872,000 | 29,679,000  | 21,312,000 |
| Other placements  | 7,137,102          | 7,145,773    | 7,068,019  | _           | _              | _           | 3,293,560  | 2,235,125   | 1,922,806  | _          | _           | _          |
| Customer portfolios   | 19,031,860         | 15,588,000   | 13,547,000 | 491,000     | 2,909,000      | 4,525,000   | 6,941,000  | 5,713,000   | 5,785,000  | _          | —           | 85,000     |
| Total assets (3)  | 124,292,144        | 105,383,399  | 88,978,818 | 195,049,807 | 176,939,514    | 154,934,628 | 69,288,564 | 66,983,799  | 47,991,557 | 29,390,918 | 27,349,854  | 18,699,463 |
| ROE (%)   | 35.6               | 34.6         | 33.3       | 31.8        | 24.4           | 18.9        | 46.7       | 44.2        | 36.4       | 31.8       | 30.1        | 19.6       |
| Efficiency ratio (%)  | 43.4               | 45.1         | 46.3       | 24.8        | 28.0           | 30.7        | 35.9       | 40.5        | 41.9       | 45.9       | 49.0        | 51.5       |
| Efficiency incl.<br>depreciation and<br>amortization<br>(%) | 45.4               | 47.4         | 48.8       | 25.2        | 28.6           | 31.4        | 38.2       | 43.8        | 45.8       | 49.7       | 52.6        | 56.8       |
| NPL ratio (%)   | 0.67               | 0.65         | 0.85       | 0.22        | 0.29           | 0.44        | 2.19       | 2.24        | 2.87       | 2.67       | 3.67        | 4.81       |
| Coverage ratio (%)  | 264.5              | 275.6        | 219.0      | 707.9       | 561.5          | 406.7       | 248.9      | 251.3       | 245.2      | 132.8      | 109.3       | 104.1      |

Gross lending excluding NPLs.
 Includes collection accounts and individual annuities.
 Excluding insurance.

# 8. REMUNERATION OF THE BANK'S DIRECTORS AND SENIOR MANAGEMENT

Remuneration and other provisions for the Board of Directors and members of the Management Committee

• Remuneration of non-executive directors

The remuneration paid to the non-executive members of the Board of Directors during 2006 is indicated below. The figures are given individually for each non-executive director and itemised in thousand euros:

|                                       | Thousands of Euros |                                |     |     |  |              |  |  |
|---------------------------------------|--------------------|--------------------------------|-----|-----|--|--------------|--|--|
|                                       | Board              | Standing<br>rd Committee Audit |     |     | Appointments<br>and<br>Risk Compensation |              |  |  |
| Tomás Alfaro Drake                    | 89                 |                                | 43  |     |  | Total<br>132 |  |  |
| Juan Carlos Álvarez Mezquíriz         | 119                | 152                            |     |     | 39                                       | 310          |  |  |
| Richard C. Breeden                    | 324                |                                | —   | —   |  | 324          |  |  |
| Ramón Bustamante y de la Mora         | 119                |                                | 65  | 97  |  | 281          |  |  |
| José Antonio Fernández Rivero (*)     | 119                |                                | —   | 194 |  | 313          |  |  |
| Ignacio Ferrero Jordi                 | 119                | 101                            | 22  |     | 58                                       | 300          |  |  |
| Román Knörr Borrás                    | 119                | 152                            | —   |     |  | 271          |  |  |
| Ricardo Lacasa Suárez                 | 119                |                                | 162 | 97  |  | 378          |  |  |
| Carlos Loring Martínez de Irujo       | 119                |                                | 65  | —   | 78                                       | 262          |  |  |
| Enrique Medina Fernández              | 119                | 152                            | —   | 97  |  | 368          |  |  |
| Susana Rodríguez Vidarte              | 119                |                                | 65  | —   |  | 184          |  |  |
| Telefónica de España, S.A. (Sr. Vila) | 119                | _                              | _   | _   |  | 119          |  |  |
| Total (**)                            | 1,603              | 557                            | 422 | 485 | 175                                      | 3,242        |  |  |

(\*) Mr José Antonio Fernández Rivero, apart from the amounts detailed above, also received a total of €652,000 during 2006 in early retirement payments as a former member of the BBVA management.

- (\*\*) Mr José María San Martín Espinós, who stood down as director at the AGM, 18th March 2006, received €77,000 in 2006 in payment of his membership of the Board of Directors.
- REMUNERATION OF EXECUTIVE DIRECTORS

The remuneration paid to the executive members of the Board of Directors during 2006 is indicated below. The figures are given individually for each executive director and itemised:

|                         |               | Thousands of Euros |                   |  |  |  |
|-------------------------|---------------|--------------------|-------------------|--|--|--|
|                         | Fixed         | Fixed Variable     |                   |  |  |  |
|                         | remunerations | Remunerations (*)  | <u>Total (**)</u> |  |  |  |
| Chairman                | 1,740         | 2,744              | 4,484             |  |  |  |
| Chief Executive Officer | 1,287         | 2,304              | 3,591             |  |  |  |
| General Secretary       | 581           | 703                | 1,284             |  |  |  |
| Total                   | 3,608         | 5,751              | 9,359             |  |  |  |

(\*) Figures relating to variable remuneration for 2005 paid in 2006.

(\*\*) In addition, the executive directors received remuneration in kind in 2006 totalling €37 thousand, of which €8 thousand relates to Chairman, €14 thousand relates to Chief Executive Officer and €15 thousand to General Secretary.

The executive directors also earned a variable remuneration during 2006, which will be satisfied to them during 2007. The amount earned by the Chairman was of  $\notin 3,255$  thousand, the Chief Executive Officer earned  $\notin 2,730$  thousand while the General Secretary earned  $\notin 794$  thousand. These amounts are recognised under the heading "Accrued Expenses and Deferred Income" in the consolidated balance sheet as of December 31, 2006.

• Remuneration of the members of the management committee(\*)

The remuneration paid in 2006 to the members of BBVA's Management Committee, excluding executive directors, comprised €5,763 thousand of fixed remuneration and €11,403 thousand of variable remuneration earned in 2005 and received in 2006.

In addition, the members of the Management Committee, excluding executive directors, received remuneration in kind totalling €526 thousand in 2006.

The members of the Management Committee earned variable remuneration totalling €12,689 thousand in 2006, and this amount, which is recognised under the heading "Accrued Expenses and Deferred Income" in the consolidated balance sheet as of December 31, 2006, will be paid in 2007.

- (\*) The membership of the Management Committee decreased from 18 to 16 in December 2006. This section includes information relating to all the members of the Management Committee as of December 31, 2006, excluding executive directors.
- Long Term incentive plan for the period 2003-2005

The long-term incentive plan for 2003-2005 was settled in 2006. It applied to all the management team, including executive directors and members of the Management committee, and was pegged to the achievement of the long-term targets established at the beginning of the plan (2003) and to the BBVA Group's comparative performance in earnings per share, cost-income ratio and ROE against their benchmark peers at the end of the plan.

This plan was published in the 2005 Annual Report, estimating the settlement figures on the basis of data from 2003 and 2004 and the published information for 2005 available at the time of going to press.

Once the final data required to settle the plan were obtained (ie, once the benchmark peers published their earnings per share, costincome ratio and ROE figures and BBVA's performance could be ranked against these) the plan was paid out in 2006. The executive directors received the following amounts for the three years (2003, 2004 and 2005): Chairman and CEO,  $\notin$ 5,294 thousand; President and COO,  $\notin$ 4,438 thousand and Company Secretary,  $\notin$ 1,351 thousand.

Meanwhile, the members of the Management committee, excluding the executive directors, received the total sum of  $\notin$ 13,026 thousand from the plan, for all three years covered under the plan.

Welfare benefit obligations

The provisions recorded at 2006 year-end to cater for welfare benefit obligations to executive directors were as follows:

|                         | Thousands |
|-------------------------|-----------|
|                         | of Euros  |
| Chairman                | 53,193    |
| Chief Executive Officer | 44,141    |
| General Secretary       | 7,235     |
| Total                   | 104,569   |

Of this aggregate amount,  $\pounds$ 16,796 thousand were charged to 2006 earnings. Most of these commitments were insured under policies with BBVA as beneficiary, underwritten by an insurance company belonging to the Group. These insurance policies were matched to financial assets in compliance with Spanish legal regulations. The internal return on the insurance policies associated to said commitments was  $\pounds$ 3,946 thousand, which partly offset the amount allocated to provisions during the year.

Also, insurance premiums amounting to €79 thousand were paid on behalf of the non-executive directors members of the Board of Directors.

The provisions charged as of December 31, 2006 for post-employment welfare commitments for the Management committee members, excluding executive directors, amounted to  $\notin$ 39,161 thousand. Of these,  $\notin$ 11,215 thousand were charged against 2006 earnings. The internal return on the insurance policies associated to said commitments was  $\notin$ 1,021 thousand, which partly offset the amount allocated to provisions during the year.

# • REMUNERATION SYSTEM FOR NON-EXECUTIVE DIRECTORS WITH DEFERRED DELIVERY OF SHARES

The annual general meeting celebrated on March 18, 2006, under agenda item eight, resolved to establish a remuneration scheme using deferred delivery of shares to the Bank's non-executive directors, to substitute the earlier scheme that had covered these directors.

The new plan assigns 'theoretical' shares each year to non-executive director beneficiaries equivalent to 20% of the total remuneration paid to each in the previous year, using the average of BBVA stock closing prices from the trading sessions prior to the annual general meetings approving the financial statements for the years covered by the scheme as of 2006. These shares, where applicable, are to be delivered when the beneficiaries cease to be directors on any grounds other than serious dereliction of duties.

The Annual General Meeting resolution granted the non-executive directors who were beneficiaries of the earlier scheme the possibility of choosing to convert the amounts to which they were entitled under the previous scheme for non-executive directors into "theoretical shares". These entitlements amounted to a total of €2,228 thousand as of December 31, 2006. All the beneficiaries opted for this conversion.

Consequently, the non-executive directors who were beneficiaries of the new system for deferred delivery of shares, approved by the AGM, received the following number of theoretical shares:

| DIRECTORS                       | Theoretical<br>Shares |
|---------------------------------|-----------------------|
| Juan Carlos Alvarez Mezquiriz   | 16,208                |
| Ramón Bustamante y de la Mora   | 16,941                |
| José Antonio Fernández Rivero   | 6,595                 |
| Ignacio Ferrero Jordi           | 16,879                |
| Román Knörr Borrás              | 12,720                |
| Ricardo Lacasa Suarez           | 16,004                |
| Carlos Loring Martínez de Irujo | 4,906                 |
| Enrique Medina Fernández        | 24,134                |
| Susana Rodríguez Vidarte        | 8,559                 |

## SEVERANCE PAYMENTS

The contracts of the Bank's executive directors (Chairman and CEO, President and COO, and Company Secretary) recognise their entitlement to be compensated should they leave their post for grounds other than their own decision, retirement, disablement or serious dereliction of duty. These entitlements amount to an aggregate compensation of  $\pounds$ 141,390 thousand.

In order to receive such compensation, directors must place their directorships at the disposal of the board, resign from any posts that they may hold as representatives of the Bank in other companies, and waive pre-existing employment agreements with the Bank, including any senior management positions and any right to obtain compensation other than that already indicated.

On standing down, they will be rendered unable to provide services to other financial institutions in competition with the Bank or its subsidiaries for two years, as established in the board regulations.

# 9. RISK EXPOSURE

Activities concerned with financial instruments may involve the assumption or transfer of one or more types of risk by financial entities. The risks associated with financial instruments are:

- Market risks: these arise as a consequence of holding financial instruments whose value may be affected by changes in market conditions; they include three types of risk:
  - Currency risk: arises as a result of changes in the exchange rate between currencies.
  - Fair value interest rate risk: arises as a result of changes in market interest rates.
  - Price risk: arises as a result of changes in market prices, due either to factors specific to the individual instrument or to factors that affect all instruments traded on the market.

- Credit risk: this is the risk that one of the parties to the financial instrument agreement will fail to honour its contractual obligations due to the insolvency or incapacity of the individuals or legal entities involved and will cause the other party to incur a financial loss.
- Liquidity risk: occasionally referred to as funding risk, this arises either because the entity may be unable to sell a financial asset quickly at an amount close to its fair value, or because the entity may encounter difficulty in finding funds to meet commitments associated with financial instruments.

The Group has developed a global risk management system based on three components: a corporate risk management structure, with segregated functions and responsibilities; a set of tools, circuits and procedures that make up the different risk management systems; and an internal control system. Following is a summary of each of the three components:

## 1. CORPORATE MANAGEMENT STRUCTURE

The Board of Directors is the body that determines the Group's risk policy. It approves, where appropriate, any non-delegated financial transactions or programmes involving credit risk, with no restrictions as to the amount. It also authorises the operating limits and the delegation of powers relating to credit risk, market risk and structural risk.

These tasks are performed by the Standing Committee, which reports to the Board.

The Board has a Lending Committee, a specialized body whose functions include, inter alia: assessment of the Group's risk management in terms of risk profile and capital map, broken down by business and area of activity; evaluation of the general risk policies and establishment of limits by type of risk or business, and of management resources, procedures and systems, structures and processes; approval of individual or group risks that may affect the Bank's solvency, in keeping with the established delegation system; analysis and approval, where appropriate, of credit risks in terms of maximum customer or group exposure; monitoring of the Group's various risks, ensuring they comply with the profile defined by the Group; ensuring compliance with the recommendations of regulatory and supervisory bodies, and implementation of these recommendations in the Group's risk management model; and analysis of the Group's risk control systems.

The Asset-Liability Committee (ALCO) is the body responsible for actively managing the Group's structural liquidity, interest rate and currency risks, and its core capital.

The Internal Risk Committee, which is composed of the persons responsible for Group risk management at corporate level, develops and implements the risk management model at the Group and ensures that the risks assumed by the Group are in line with the target risk profile defined by the governing bodies.

The Technical Transactions Committee analyses and approves, where appropriate, the financial transactions and programmes that are within its level of authorisation, and refers any transactions exceeding the scope of its delegated powers to the Lending Committee.

# 2. Tools, circuits and procedures

The Group has implemented an integral risk management system designed to cater for the needs arising in relation to the various types of risk; this prompted it to equip the management processes for each risk with measurement tools for risk acceptance, assessment and monitoring and to define the appropriate circuits and procedures, which are reflected in manuals that also include management criteria. Specifically, the main risk management activities performed are as follows: calculation of the risk exposures of the various portfolios, considering any related mitigating factors (netting, collateral, etc.); calculation of the probability of default (PD), loss severity and expected loss of each portfolio, and assignment of the PD to the new transactions (ratings and scorings); measurement of the values-at-risk of the portfolios based on various scenarios using historical and Monte Carlo simulations; establishment of limits to the potential losses based on the various risks incurred; determination of the possible impacts of the structural risks on the income statement; setting of limits and alerts to safeguard the Group's liquidity; identification and quantification of operational risks by business line to enable the mitigation of these risks through corrective measures; and definition of efficient circuits and procedures which contribute to the achievement of the targets set.

## 3. INTERNAL CONTROL – RISK MAPS

The Group has an independent function which, in keeping with the recommendations of the regulators, draws up Risk Maps identifying any gaps in the Group's risk management and the best practices, and establishes working plans with the various business areas to remedy these gaps.

#### a) Market risk management

## a.1) Market Risk in market areas

The BBVA Group manages together credit and market risks in the market and treasury areas through their Central Risk Unit.

The detail, by instrument, of the risk exposure as of December 31, 2006, 2005 and 2004 is as follows:

|                         | Thousands of Euros |             |             |  |
|-------------------------|--------------------|-------------|-------------|--|
|                         | 2006               | 2005        | 2004        |  |
| Credit institutions     | 17,149,744         | 27,470,224  | 16,702,957  |  |
| Fixed-income securities | 68,737,919         | 82,009,555  | 83,211,589  |  |
| Derivatives             | 6,195,150          | 8,525,664   | 7,607,036   |  |
| Total                   | 92,082,813         | 118,005,443 | 107,521,582 |  |

In the market areas the Group has legal compensation rights and contractual compensation agreements which give rise to a reduction of  $\notin 9,142$  million in credit risk exposure as of December 31, 2006.

With regard to market risk (including interest rate risk, currency risk and equity price risk), BBVA's limit structure determines an overall VaR limit for each business unit and specific sublimits by type of risk, activity and desk. The Group also has in place limits on losses and other control mechanisms such as delta sensitivity calculations, which are supplemented by a range of indicators and alerts which automatically activate procedures aimed at addressing any situations that might have a negative effect on the activities of the business area.

The market risk profile as of December 31, 2006, 2005 and 2004 was as follows:

|                   | Tho   | Thousands of Eu |        |  |  |
|-------------------|-------|-----------------|--------|--|--|
|                   | 2006  | 2005            | 2004   |  |  |
| Interest risk     | 7,405 | 11,284          | 12,322 |  |  |
| Spread risk       | 5,531 | 3,343           | 3,967  |  |  |
| Currency risk     | 727   | 1,717           | 1,216  |  |  |
| Stock-market risk | 5,756 | 2,024           | 2,261  |  |  |
| Vega risk         | 4,928 | 4,443           | 3,904  |  |  |
| Correlation risk  | 2,968 | 1,817           | 1,986  |  |  |

## a.2) Structural interest rate risk

The aim of on-balance-sheet interest rate risk management is to maintain the BBVA Group's exposure to market interest rate fluctuations at levels in keeping with its risk strategy and profile. To this end, the ALCO actively manages the balance sheet through transactions intended to optimize the level of risk assumed in relation to the expected results, thus enabling the Group to comply with the tolerable risk limits.

The ALCO bases its activities on the interest rate risk measurements performed by the Risk Area. Acting as an independent unit, the Risk Area periodically quantifies the impact of interest rate fluctuations on the BBVA Group's net interest income and economic value.

In addition to measuring sensitivity to 100-basis-point changes in market interest rates, the Group performs probabilistic calculations to determine the economic capital for structural interest rate risk in the BBVA Group's banking activity (excluding the Treasury Area) based on interest rate curve simulation models.

All these risk measurements are subsequently analysed and monitored, and the levels of risk assumed and the degree of compliance with the limits authorised by the Standing Committee are reported to the various managing bodies of the BBVA Group.

Following is a detail in millions of euros of the average interest rate risk exposure levels of the main financial institutions of the BBVA Group in 2006:

|                        | Average Impact on Net Interest Income |             |             |       | t Income        |
|------------------------|---------------------------------------|-------------|-------------|-------|-----------------|
|                        |                                       |             |             |       | 100 Basis-Point |
|                        | 1                                     | 00 Basis-Po | oint Increa | se    | Decrease        |
| ENTITIES               | Euro                                  | Dollar      | Other       | Total | Total           |
| BBVA                   | -141                                  | +15         | -1          | -127  | +144            |
| Other Europe           | +1                                    |             | _           | +1    | -1              |
| BBVA Bancomer          |                                       | +23         | +58         | +81   | -81             |
| BBVA Puerto Rico       | —                                     | -4          | —           | -4    |                 |
| BBVA Chile             | —                                     | -1          | -3          | -4    | +4              |
| BBVA Colombia          | —                                     | —           | +6          | +6    | -6              |
| BBVA Banco Continental | —                                     | +1          | +4          | +5    | -6              |
| BBVA Banco Provincial  |                                       | +1          | +10         | +11   | -11             |
| BBVA Banco Francés     |                                       |             | -2          | -2    | +3              |

|                        | Average Impact on Economic Value |        |       |                             | 2 Value |
|------------------------|----------------------------------|--------|-------|-----------------------------|---------|
|                        | 100 Basis-Point Increase         |        |       | 100 Basis-Point<br>Decrease |         |
| ENTITIES               | Euro                             | Dollar | Other | Total                       | Total   |
| BBVA                   | +450                             | +3     | -5    | +448                        | -490    |
| Other Europe           | -26                              |        | _     | -26                         | +28     |
| BBVA Bancomer          | —                                | +18    | -195  | -177                        | +174    |
| BBVA Puerto Rico       | —                                | -17    | —     | -17                         | +3      |
| BBVA Chile             | —                                |        | -45   | -45                         | +32     |
| BBVA Colombia          | —                                |        | -6    | -6                          | +7      |
| BBVA Banco Continental | —                                | -12    | —     | -12                         | +13     |
| BBVA Banco Provincial  | —                                |        | +12   | +12                         | -12     |
| BBVA Banco Francés     | —                                | —      | -42   | -42                         | +47     |

As part of the measurement process, the Group established the assumptions regarding the evolution and behaviour of certain items, such as those relating to products with no explicit or contractual maturity. These assumptions are based on studies that estimate the relationship between the interest rates on these products and market rates and enable specific balances to be classified into trend-based balances maturing at long term and seasonal or volatile balances with short-term residual maturity.

The average annual interest rate of the debt securities included in the "financial assets held for trading" heading during 2006 was of 3.94% (5.29% and 7.02% during 2005 and 2004, respectively).

# a.3) Structural currency risk

Structural currency risk derives mainly from exposure to exchange rate fluctuations arising in relation to the Group's foreign subsidiaries and from the endowment funds of the branches abroad financed in currencies other than the investment currency.

The ALCO is responsible for arranging hedging transactions to limit the net worth impact of fluctuations in exchange rates, based on their projected trend, and to guarantee the equivalent euro value of the foreign currency earnings expected to be obtained from these investments.

Structural currency risk management is based on the measurements performed by the Risk Area. These measurements use an exchange rate scenario simulation model which quantifies possible changes in value with a confidence interval of 99% and a preestablished time horizon. The Standing Committee limits the economic capital or unexpected loss arising from the currency risk of the foreign-currency investments.

As of December 31, 2006, the coverage of structural currency risk exposure stood at 34%.

## a.4) Structural equity price risk

The BBVA Group's exposure to structural equity price risk derives mainly from investments in industrial and financial companies with medium- to long-term investment horizons. It is reduced by the net short positions held in derivative instruments on the same underlyings in order to limit the sensitivity of the portfolio to possible falls in prices. As of December 31, 2006 the aggregate sensitivity of the Group's equity positions to a 1% fall in the price of the shares amounted to  $\notin$ 75 million, 73% of which is concentrated in highly liquid European Union equities. This figure is determined by considering the exposure on shares measured at market price or, in the absence thereof, at fair value, including the net positions in equity swaps and options on the same underlyings in delta equivalent terms. Treasury Area portfolio positions are not included in the calculation.

The Risk Area measures and effectively monitors the structural equity price risk. To this end, it estimates the sensitivity figures and the capital required to cover the possible unexpected losses arising from fluctuations in the value of the companies in the investment portfolio, with a confidence interval equal to the entity's target rating, taking into account the liquidity of the positions and the statistical behaviour of the assets under consideration. These measurements are supplemented by periodic stress- and back-testing and scenario analyses.

b) Credit risk management

## Loans and receivables

The detail, by nature of the related financial instrument, of the carrying amounts of the financial assets included under "Loans and Receivables" in the accompanying consolidated balance sheets as of December 31, 2006, 2005 and 2004, is shown in Note 14.

The detail, by heading, of the Group's maximum credit risk exposure as of December 31, 2006, 2005 and 2004 is as follows:

|                                       | Thousands of Euros |             |             |  |
|---------------------------------------|--------------------|-------------|-------------|--|
|                                       | 2006               | 2005        | 2004        |  |
| Gross credit risk (amount drawn down) | 305,249,671        | 252,274,622 | 198,230,469 |  |
| Loans and receivables                 | 262,968,973        | 222,413,025 | 176,672,820 |  |
| Contingent liabilities                | 42,280,698         | 29,861,597  | 21,557,649  |  |
| Market activities                     | 92,082,813         | 118,005,443 | 107,533,914 |  |
| Drawable by third parties             | 98,226,297         | 85,001,452  | 60,716,878  |  |
| Total                                 | 495,558,781        | 455,281,517 | 366,481,261 |  |

The detail, by geographical area, of the Gross credit risk (amount drawn down) of the foregoing detail as of December 31, 2006, 2005 and 2004 is as follows:

|                          | Thousands of Euros |             |             |  |
|--------------------------|--------------------|-------------|-------------|--|
|                          | 2006               | 2005        | 2004        |  |
| Spain                    | 243,366,824        | 199,043,387 | 163,821,433 |  |
| Other European countries | 6,120,288          | 6,462,795   | 5,721,920   |  |
| The Americas             | 55,762,559         | 46,768,440  | 28,687,116  |  |
| Mexico                   | 27,728,518         | 24,499,054  | 14,714,176  |  |
| Puerto Rico              | 3,247,768          | 3,293,317   | 2,484,770   |  |
| Chile                    | 6,263,848          | 5,918,357   | 3,941,860   |  |
| USA                      | 5,050,880          | 1,797,094   | 56,691      |  |
| Argentina                | 2,203,496          | 2,109,233   | 1,695,668   |  |
| Perú                     | 3,665,819          | 2,846,359   | 1,959,688   |  |
| Colombia                 | 3,310,663          | 2,845,845   | 1,446,183   |  |
| Venezuela                | 3,139,140          | 2,397,018   | 1,543,935   |  |
| Other                    | 1,152,427          | 1,062,163   | 844,145     |  |
| Total                    | 305,249,671        | 252,274,622 | 198,230,469 |  |

As of December 31, 2006, 104 corporate groups had drawn down loans of more than €200 million, which taken together constitute a total risk exposure of 19% of the total for the Group as of December 31, 2006. 90% of these corporate groups have an investment grade rating. The breakdown, based on the geographical area in which the transaction was originated, is as follows: 69% in Spain, 22% in the Bank's branches abroad, and 9% in Latin America (7% in Mexico alone). The detail, by sector, is as follows: Institutional (19%), Real Estate and Construction (27%), Electricity and Gas (12%), Consumer Goods and Services (11%), and Telecommunications (10%).

The parent and subsidiaries business activity exposure to the private sector in Spain, is of very high credit quality as evidenced by the fact that as of December 31, 2006, 76.9% of the portfolio is rated BBB- (investment grade) or higher, and 59.3% is rated A or higher, as indicated in the following table as of December 31, 2006:

|        | % of Total Exposure |
|--------|---------------------|
| AAA/AA | 29.5%               |
| A      | 29.8%               |
| BBB+   | 5.2%                |
| BBB    | 6.6%                |
| BBB-   | 5.8%                |
| BB+    | 6.3%                |
| BB     | 5.5%                |
| BB-    | 5.2%                |
| B+     | 3.3%                |
| В      | 2.1%                |
| B-     | 0.7%                |

## Loans and advances to other debtors

The detail, by transaction type, status, sector and geographical area, of the carrying amounts of the financial assets included under "Loans and Advances to Other Debtors" in the accompanying consolidated balance sheets as of December 31, 2006, 2005 and 2004, disregarding the impairment losses, is shown in Note 14.3.

The Group's lending to the private sector resident in Spain totalled €167 billion. Its risk exposure is highly diversified between financing provided to individuals and businesses, and there are no significant concentrations in the sectors that are more sensitive to the current economic scenario.

Non-performing assets (past-due and overdrawn amounts and overruns) included in "Receivable on Demand and Other" amounted to €1,804 million as of December 31, 2006 (€1,023 million and €946 million as of December 31, 2005 and 2004, respectively).

## Impaired assets

The detail, by nature of the related financial instrument, of the carrying amounts of the financial assets included under the heading "Impaired loans and advances to other debtors" in the accompanying consolidated balance sheets as of December 31, 2006, 2005 and 2004 is shown in Note 14.4. Additionally, as of December 31, 2006 the substandard contingent liabilities amounted to  $\notin$ 40 million ( $\notin$ 36 million and  $\notin$ 46 million as of December 31, 2005 and 2004 respectively).

The detail, by geographical area, of the headings "impaired loans and advances to other debtors" and "Substandard contingent liabilities" as of December 31, 2006, 2005 and 2004 is as follows:

|                          | Th        | Thousands of Euros |           |  |
|--------------------------|-----------|--------------------|-----------|--|
|                          | 2006      | 2005               | 2004      |  |
| Spain                    | 1,174,294 | 1,051,072          | 1,169,599 |  |
| Other European countries | 42,055    | 37,419             | 33,708    |  |
| The Americas             | 1,315,061 | 1,293,838          | 1,044,746 |  |
| Mexico                   | 611,986   | 573,004            | 433,314   |  |
| Puerto Rico              | 66,962    | 71,482             | 62,102    |  |
| Chile                    | 194,366   | 234,513            | 172,190   |  |
| USA                      | 110,128   | 18,576             |           |  |
| Argentina                | 25,950    | 38,464             | 71,892    |  |
| Peru                     | 76,571    | 82,139             | 66,498    |  |
| Colombia                 | 169,136   | 223,041            | 160,548   |  |
| Venezuela                | 38,469    | 15,795             | 22,588    |  |
| Other                    | 21,493    | 36,824             | 55,614    |  |
| Total                    | 2,531,410 | 2,382,329          | 2,248,053 |  |

The changes in 2006, 2005 and 2004 in "Impaired loans and advances to other debtors" and "Substandard contingent liabilities" in the foregoing detail are as follows:

|  | Thousands of Euros |             |             |  |
|--|--------------------|-------------|-------------|--|
|  | 2006               | 2005        | 2004        |  |
| Balance at the beginning of the period | 2,382,329          | 2,248,053   | 3,028,121   |  |
| Additions                              | 2,741,853          | 1,942,774   | 1,987,574   |  |
| Recoveries                             | (1,829,894)        | (1,531,039) | (1,574,475) |  |
| Transfers to write-off                 | (707,451)          | (666,534)   | (713,188)   |  |
| Exchange differences and others        | (55,427)           | 389,075     | (479,979)   |  |
| Balance at the end of the period       | 2,531,410          | 2,382,329   | 2,248,053   |  |

The changes in 2006, 2005 and 2004 impaired loans and advances to other debtors heading are detailed in Note 14.4.

As of December 31, 2006, 2005 and 2004, the detail of the headings "Impaired loans and advances to other debtors" and "Substandard contingent liabilities" of the various business segments were as follows:

|                                   | Th        | Thousands of Euros |           |  |
|-----------------------------------|-----------|--------------------|-----------|--|
|                                   | 2006      | 2005               | 2004      |  |
| Retail Banking Spain and Portugal | 824,689   | 672,418            | 740,253   |  |
| Wholesale and Investment Banking  | 277,838   | 303,365            | 369,646   |  |
| Mexico and USA                    | 789,076   | 663,062            | 495,416   |  |
| The Americas                      | 525,985   | 630,776            | 549,330   |  |
| Corporate Activities              | 113,822   | 112,708            | 93,408    |  |
| Total                             | 2,531,410 | 2,382,329          | 2,248,053 |  |

#### **Impairment losses**

The changes in the balance of the provisions for impairment losses on the assets included under the heading "Loans and Receivables" are shown in Note 14.4.

In addition, as of December 31, 2006, the provisions for impairment losses on off-balance-sheet items amounted to €501,993 thousand (€452,462 thousand and €348,782 thousand as of December 31, 2005 and 2004, respectively) (see Note 28).

#### c) LIQUIDITY RISK

The aim of liquidity risk management and control is to ensure that the Bank's payment commitments can be met without having to resort to borrowing funds under onerous conditions.

The Group's liquidity risk is monitored using a dual approach: the short-term approach (90-day time horizon), which focuses basically on the management of payments and collections of Treasury and Markets, ascertains the Bank's possible liquidity requirements; and the structural, medium- and long-term approach, which focuses on the financial management of the balance sheet as a whole, with a minimum monitoring time frame of one year.

The Risk Area performs a control function and is totally independent of the management areas of each of the approaches and of the Group's various units. Each of the risk areas, which are independent from each other, complies with the corporative principles of liquidity risk control that are established by the Market Risk Central Unit (UCRAM) – Structural Risks.

For each entity, the management areas request an outline of the quantitative and qualitative limits and alerts for short-, medium- and long-term liquidity risk, which is authorized by the Standing Committee. Also, the Risk Area performs periodic (daily and monthly) risk exposure measurements, develops the related valuation tools and models, conducts periodic stress tests, measures the degree of concentration on interbank counterparties, prepares the policies and procedures manual, and monitors the authorised limits and alerts, which are reviewed al least one time every year.

The liquidity risk data are sent periodically to the Group's ALCO and to the management areas involved. As established in the Contingency Plan, the Technical Liquidity Group (GTL), in the event of an alert of a possible crisis, conducts an initial analysis of the Bank's short- and long-term liquidity situation. The GTL comprises personnel from the Short-Term Cash Desk, Financial Management and the Market Area Risk Unit (UCRAM-Structural Risk). If the alert is serious, the GTL reports the matter to the Liquidity Committee, which is composed of the managers of the related areas. The Liquidity Committee is responsible, in situations requiring urgent attention, for calling a meeting of the Crisis Committee chaired by the CEO.

# 10. CASH AND BALANCES WITH CENTRAL BANKS

The breakdown of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|                                 | Th         | <b>Thousands of Euros</b> |            |  |  |
|---------------------------------|------------|---------------------------|------------|--|--|
|                                 | 2006       | 2005                      | 2004       |  |  |
| Cash                            | 2,756,458  | 2,408,841                 | 1,790,632  |  |  |
| Balances at the Bank of Spain   | 2,704,792  | 2,381,328                 | 3,139,819  |  |  |
| Balances at other central banks | 7,035,144  | 7,526,957                 | 5,192,066  |  |  |
| Valuation adjustments (*)       | 18,728     | 24,191                    | 573        |  |  |
| Total                           | 12,515,122 | 12,341,317                | 10,123,090 |  |  |

(\*) Valuation adjustments include accrued interests

# 11. FINANCIAL ASSETS AND LIABILITIES HELD FOR TRADING

# 11.1. BREAKDOWN OF THE BALANCE

The breakdown of the balances of these headings in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|                          |            |            | Thousand   | s of Euros |            |            |
|--------------------------|------------|------------|------------|------------|------------|------------|
|                          | 2006 2005  |            | 20         | 04         |            |            |
|                          | Receivable | Payable    | Receivable | Payable    | Receivable | Payable    |
| Debt securities          | 30,470,542 |            | 24,503,507 | _          | 30,396,579 |            |
| Other equity instruments | 9,948,705  |            | 6,245,534  | _          | 5,690,885  | _          |
| Trading derivatives      | 11,415,862 | 13,218,654 | 13,262,740 | 13,862,644 | 10,948,596 | 12,802,912 |
| Short positions          | —          | 1,704,880  | —          | 2,408,221  | —          | 1,331,501  |
| Total                    | 51,835,109 | 14,923,534 | 44,011,781 | 16,270,865 | 47,036,060 | 14,134,413 |

# 11.2. Debt securities

The breakdown of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|  | Thousands of Euros |            |            |  |
|--|--------------------|------------|------------|--|
|  | 2006               | 2005       | 2004       |  |
| Issued by central banks                  | 623,017            | 141,820    | 294,242    |  |
| Spanish government bonds                 | 3,345,024          | 2,501,499  | 6,906,877  |  |
| Foreign government bonds                 | 16,971,034         | 13,132,841 | 14,654,416 |  |
| Issued by Spanish financial institutions | 1,572,260          | 923,835    | 747,864    |  |
| Issued by foreign financial institutions | 4,779,493          | 5,022,035  | 4,879,106  |  |
| Other debt securities                    | 3,179,714          | 2,780,373  | 2,914,074  |  |
| Securities lending                       | _                  | 1,104      |            |  |
| Total                                    | 30,470,542         | 24,503,507 | 30,396,579 |  |

The detail, by geographical area, of the balance of Debt Securities is as follows:

|                   | Th         | Thousands of Euros |            |  |  |
|-------------------|------------|--------------------|------------|--|--|
|                   | 2006       | 2005               | 2004       |  |  |
| Europe            | 10,509,316 | 9,331,740          | 16,795,670 |  |  |
| United States     | 3,597,575  | 3,187,479          | 2,394,949  |  |  |
| Latin America     | 15,662,674 | 11,518,730         | 10,826,552 |  |  |
| Rest of the world | 700,977    | 465,558            | 379,408    |  |  |
| Total             | 30,470,542 | 24,503,507         | 30,396,579 |  |  |

# 11.3. OTHER EQUITY INSTRUMENTS

The breakdown of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|   | Th        | Thousands of Euros |           |  |  |
|---|-----------|--------------------|-----------|--|--|
|   | 2006      | 2005               | 2004      |  |  |
| Shares of Spanish companies             | 5,196,520 | 3,326,259          | 2,998,917 |  |  |
| Credit institutions                     | 671,594   | 502,968            | 272,833   |  |  |
| Other                                   | 4,524,926 | 2,823,291          | 2,726,084 |  |  |
| Shares of foreign companies             | 1,955,920 | 1,273,550          | 1,493,200 |  |  |
| Credit institutions                     | 526,694   | 140,167            | 86,741    |  |  |
| Other                                   | 1,429,226 | 1,133,383          | 1,406,459 |  |  |
| Share in the net assets of mutual funds | 2,796,265 | 1,645,725          | 1,198,768 |  |  |
| Total                                   | 9,948,705 | 6,245,534          | 5,690,885 |  |  |

# 11.4. TRADING DERIVATIVES

The detail, by transaction type and market, of the balances of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|  |                  |                       | Thou                 | isands of Euros     |                |                |             |
|--|------------------|-----------------------|----------------------|---------------------|----------------|----------------|-------------|
| 2006                                   | Currency<br>Risk | Interest<br>Rate Risk | Equity Price<br>Risk | Commodities<br>Risk | Credit<br>Risk | Other<br>Risks | Total       |
| Organised markets                      | (747,483)        | (11)                  | 270,441              | 1,587               | _              | 878            | (474,588)   |
| Financial futures                      | 13,157           |                       | 1,162                | _                   | —              | —              | 14,319      |
| Options                                | (760,640)        | (11)                  | 269,279              | 1,587               | —              | 878            | (488,907)   |
| Other products                         | —                |                       | —                    | —                   | —              | —              | _           |
| OTC markets                            | (239,459)        | 586,992               | (1,654,265)          | 4,842               | (3,863)        | (22,451)       | (1,328,204) |
| Credit institutions                    | (266,228)        | (296,607)             | (637,446)            | 635                 | (8,669)        | (22,551)       | (1,230,866) |
| Forward transactions                   | 8,559            |                       |                      | 635                 | _              | _              | 9,194       |
| Future rate agreements (FRAs)          | _                | 43,791                |                      |                     | _              |                | 43,791      |
| Swaps                                  | (269,231)        | (176,475)             | (23,929)             |                     | _              |                | (469,635)   |
| Options                                | (5,552)          | (164,042)             | (613,517)            |                     | (8,669)        | (22,551)       | (814,331)   |
| Other products                         | (4)              | 119                   |                      |                     | _              |                | 115         |
| Other financial Institutions           | (5,094)          | 952,973               | (569,798)            |                     | 3,157          |                | 381,238     |
| Forward transactions                   | (3,345)          |                       |                      |                     | _              |                | (3,345)     |
| Future rate agreements (FRAs)          |                  | (9)                   |                      |                     |                |                | (9)         |
| Swaps                                  |                  | 1,045,435             | 7,068                |                     | _              |                | 1,052,503   |
| Options                                | (1,749)          | (92,453)              | (576,866)            |                     | 3,157          |                | (667,911)   |
| Other products                         | i                |                       |                      |                     | _              |                | _           |
| Other sectors                          | 31,863           | (69,374)              | (447,021)            | 4,207               | 1,649          | 100            | (478,576)   |
| Forward transactions                   | 1,576            |                       | _                    |                     | —              |                | 1,576       |
| Future rate agreements (FRAs)          | _                | (133)                 |                      |                     |                |                | (133)       |
| Swaps                                  | 1                | (346,393)             | (395,711)            | 4,207               | _              | 100            | (737,796)   |
| Options                                | 30,286           | 277,440               | (51,310)             | _                   | 1,649          |                | 258,065     |
| Other products                         |                  | (288)                 |                      |                     | _              |                | (288)       |
| Total                                  | (986,942)        | 586,981               | (1,383,824)          | 6,429               | (3,863)        | (21,573)       | (1,802,792) |
| of which: Asset Trading<br>Derivatives | 468,913          | 8,518,060             | 2,262,409            | 34,650              | 81,054         | 50,776         | 11,415,862  |
| of which: Liability Trading            |                  |                       |                      |                     |                |                |             |

which: Liability Trading

Derivatives

|   | Thousands of Euros  |                       |                      |                  |                  |              |
|---|---------------------|-----------------------|----------------------|------------------|------------------|--------------|
| 2005                                    | Currency<br>Risk    | Interest<br>Rate Risk | Equity Price<br>Risk | Credit<br>Risk   | Other<br>Risks   | Total        |
| Organised markets                       |                     |                       |                      |                  |                  |              |
| Financial futures                       | 4,069               | (5,833)               | (53)                 | 39,747           | 10,724           | 48,654       |
| Options                                 | (299)               | (279)                 | 253,062              | —                |                  | 252,484      |
| Other products                          |                     | 593                   | —                    | —                |                  | 593          |
| OTC markets                             |                     |                       |                      |                  |                  |              |
| Credit institutions                     |                     |                       |                      |                  |                  |              |
| Forward transactions                    | 107,695             | 128,384               | (7,614)              |                  |                  | 228,465      |
| Future rate agreements (FRAs)           |                     | 20                    |                      | —                | _                | 20           |
| Swaps                                   | (7,656)             | (78,072)              | 29,639               | (1,896)          |                  | (57,985)     |
| Options                                 | (92,819)            | 154,547               | (189,327)            | —                | (4,132)          | (131,731)    |
| Other products                          | (2,276)             | (235,129)             | —                    | —                | —                | (237,405)    |
| Other financial Institutions            |                     |                       |                      |                  |                  |              |
| Forward transactions                    | (25,389)            | —                     |                      | _                | —                | (25,389)     |
| Future rate agreements (FRAs)           | _                   | (68)                  |                      | —                | —                | (68)         |
| Swaps                                   |                     | (108,432)             | (4,830)              | (592)            | —                | (113,854)    |
| Options                                 | (31,527)            | (177,943)             | (40,845)             | —                | —                | (250,315)    |
| Other products                          | (262)               | 54,917                |                      | _                | —                | 54,655       |
| Other sectors                           |                     |                       |                      |                  |                  |              |
| Forward transactions                    | (168,653)           | —                     | 214                  | _                | —                | (168,439)    |
| Future rate agreements (FRAs)           |                     | 1,736                 |                      | —                | _                | 1,736        |
| Swaps                                   |                     | 421,392               | (346,225)            | (1,471)          | —                | 73,696       |
| Options                                 | (12,434)            | 294,900               | (557,431)            | —                | _                | (274,965)    |
| Other products                          | (56)                |                       |                      |                  |                  | (56)         |
| Total                                   | (229,607)           | 450,733               | (863,410)            | 35,788           | 6,592            | (599,904)    |
| of which: Asset Trading Derivatives     | 1,301,581           | 9,836,714             | 1,921,374            | 98,444           | 104,627          | 13,262,740   |
| of which: Liability Trading Derivatives | <u>(1,531,188</u> ) | <u>(9,385,981</u> )   | <u>(2,784,784</u> )  | <u>(62,656</u> ) | <u>(98,035</u> ) | (13,862,644) |

|   | Thousands of Euros |                       |                      |                |              |
|---|--------------------|-----------------------|----------------------|----------------|--------------|
| 2004                                    | Currency<br>Risk   | Interest<br>Rate Risk | Equity<br>Price Risk | Credit<br>Risk | Total        |
| Organised markets                       | KISK               | Kate KISK             | I HUC KISK           | KISK           | Total        |
| Options                                 | 4,434              | (18)                  | (56,911)             |                | (52,495)     |
| OTC markets                             | 1, 15 1            | (10)                  | (30,911)             |                | (52,175)     |
| Credit institutions                     |                    |                       |                      |                |              |
| Forward transactions                    | (58,944)           | 865                   |                      |                | (58,079)     |
| Future rate agreements (FRAs)           |                    | (1,829)               |                      | _              | (1,829)      |
| Swaps                                   | (7,521)            | (631,399)             | (15,728)             | (331)          | (654,979)    |
| Options                                 | 31,208             | (29,367)              | (176,823)            | _              | (174,982)    |
| Other financial Institutions            |                    |                       |                      |                |              |
| Forward transactions                    | (110,128)          |                       |                      |                | (110,128)    |
| Future rate agreements (FRAs)           |                    | (47)                  |                      | —              | (47)         |
| Swaps                                   | (14,052)           | (382,059)             | (5,094)              | (287)          | (401,492)    |
| Options                                 | 1,068              | (36,310)              | 13,356               | —              | (21,886)     |
| Other sectors                           |                    |                       |                      |                |              |
| Forward transactions                    | (737,767)          |                       |                      | —              | (737,767)    |
| Future rate agreements (FRAs)           | —                  | 677                   |                      | —              | 677          |
| Swaps                                   | (94,137)           | 530,896               | (15,768)             | (721)          | 420,270      |
| Options                                 | 36,108             | (25,765)              | (71,922)             |                | (61,579)     |
| Total                                   | (949,731)          | (574,356)             | <u>(328,890</u> )    | (1,339)        | (1,854,316)  |
| of which: Asset Trading Derivatives     | 2,030,065          | 8,611,741             | 285,815              | 20,975         | 10,948,596   |
| of which: Liability Trading Derivatives | (2,979,796)        | (9,186,097)           | (614,705)            | (22,314)       | (12,802,912) |

# 12. OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

The detail of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004, based on the nature of the related transactions, is as follows:

|                          | T       | Thousands of Euros |           |  |
|--------------------------|---------|--------------------|-----------|--|
|                          | 2006    | 2005               | 2004      |  |
| Debt securities          | 55,542  | 282,916            | 58,771    |  |
| Unit-Linked products     | 55,542  | 282,916            | 58,771    |  |
| Other equity instruments | 921,572 | 1,138,337          | 1,000,719 |  |
| Other securities         | 449,759 | 264,249            | 241,618   |  |
| Unit-Linked products     | 471,813 | 874,088            | 759,101   |  |
| Total                    | 977,114 | 1,421,253          | 1,059,490 |  |

Life insurance policies where the risk is borne by the policyholder, are policies in which the funds constituting the insurance technical provisions, are invested in the name of the insurer in units in collective investment undertaking and other financial assets selected by the policyholder, who ultimately bears the investment risk.

# 13. AVAILABLE-FOR-SALE FINANCIAL ASSETS

## 13.1. BREAKDOWN OF THE BALANCE

The detail of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004, based on the nature of the related transactions, is as follows:

|                                     | T          | Thousands of Euros |            |  |  |
|-------------------------------------|------------|--------------------|------------|--|--|
|                                     | 2006       | 2005               | 2004       |  |  |
| Avaliable-for-sale financial assets |            |                    |            |  |  |
| Debt securities                     | 32,229,459 | 50,971,978         | 45,037,228 |  |  |
| Other equity instruments            | 10,037,315 | 9,062,010          | 7,966,317  |  |  |
| Total                               | 42,266,774 | 60,033,988         | 53,003,545 |  |  |

The detail of the balance of the heading "Debt securities" as of December 31, 2006, 2005 and 2004, based on the nature of the related transactions, is as follows:

|  | Thousands of Euros |            |            |  |
|--|--------------------|------------|------------|--|
|  | 2006               | 2005       | 2004       |  |
| Debt securities  |                    |            |            |  |
| Issued by central banks  | 189,370            | 514,633    | 450,698    |  |
| Spanish government bonds   | 6,818,343          | 14,277,305 | 16,318,064 |  |
| Foreign government bonds   | 10,955,143         | 21,919,543 | 16,137,449 |  |
| of which: doubtfully receivable from foreign general government  | 2,929              | 3,056      | 346,484    |  |
| Issued by credit institutions                                    | 9,199,471          | 9,523,871  | 7,149,153  |  |
| Resident   | 1,034,586          | 773,652    | 608,017    |  |
| Non resident   | 8,164,885          | 8,750,219  | 6,541,136  |  |
| of which: doubtfully receivable from foreign credit institutions |                    | 81         | _          |  |
| Other debt securities  | 4,916,735          | 4,496,245  | 4,758,913  |  |
| Resident   | 1,480,788          | 1,583,903  | 2,001,701  |  |
| Non resident   | 3,435,947          | 2,912,342  | 2,757,212  |  |
| of which: doubtfully receivable from non residents               | _                  | _          | 1,030      |  |
| Other  |                    |            |            |  |
| Total gross  | 32,079,062         | 50,731,597 | 44,814,277 |  |
| Impairments losses   | (31,036)           | (64,526)   | (99,409)   |  |
| Accrued expenses and adjustments for hedging derivatives         | 181,433            | 304,907    | 322,360    |  |
| Total net  | 32,229,459         | 50,971,978 | 45,037,228 |  |

As of December 31, 2006, 2005 and 2004 the amount of gains/losses net from tax recognised in equity from the heading "Debt securities" under Available-for-sale financial assets amounted to  $\notin$ 702,139 thousand,  $\notin$ 1,056,638 thousand and  $\notin$ 893,141 thousand, respectively.

The breakdown of the balance of the heading "Other equity instruments" by nature of the operations as of December 31, 2006, 2005 and 2004 is as follows:

|   | Thousands of Euros |           |           |
|---|--------------------|-----------|-----------|
|   | 2006               | 2005      | 2004      |
| Other equity instruments                                      |                    |           |           |
| Shares of Spanish companies                                   | 3,312,018          | 3,774,323 | 6,080,784 |
| Credit institutions   |                    | 16,587    | 18,803    |
| Quoted  | _                  |           | 2,216     |
| Unquoted  |                    | 16,587    | 16,587    |
| Other   | 3,312,018          | 3,757,736 | 6,061,981 |
| Quoted  | 3,261,123          | 3,665,876 | 5,969,084 |
| Unquoted  | 50,895             | 91,860    | 92,897    |
| Shares of foreign companies                                   | 686,565            | 730,524   | 1,026,635 |
| Credit institutions   | 345,084            | 272,256   | 260,399   |
| Quoted  | 320,455            | 236,847   | 245,747   |
| Unquoted  | 24,629             | 35,409    | 14,652    |
| Other   | 341,481            | 458,268   | 766,236   |
| Quoted  | 284,386            | 391,200   | 487,185   |
| Unquoted  | 57,095             | 67,068    | 279,051   |
| Shares in the net assets of mutual funds                      | 1,962,589          | 1,480,271 | 875,367   |
| Total gross   | 5,961,172          | 5,985,118 | 7,982,786 |
| Valuation adjustments and adjustments for hedging derivatives | 4,076,143          | 3,076,892 | (16,469)  |
| Total net   | 10,037,315         | 9,062,010 | 7,966,317 |

As of December 31, 2006, 2005 and 2004 the amount of gains/losses net from tax recognised in equity from the heading "Other equity instruments" under Available-for-sale financial assets amounted to  $\notin$ 2,653,433 thousand,  $\notin$ 1,946,146 thousand and  $\notin$ 1,426,992 thousand, respectively.

In 2006, 2005 and 2004, €1,120,591 thousand, €428,560 thousand and €974,412 thousand, respectively, were debited to "Valuation Adjustments" and recorded under "Gains/Losses on Financial Assets and Liabilities" in the consolidated income statements for 2006, 2005 and 2004. These amounts correspond to debt securities and other equity instruments (See Note 50)

As of December 31, 2006, most of our unrealised losses of "Available-for-sale assets" registered in equity correspond to "Debt securities". This unrealised are considered temporary because they have mainly arisen in a period shorter than one year.

The detail, by geographical area, of this heading, disregarding accruals and impairment losses, is as follows:

|                   | T          | Thousands of Euros |            |  |
|-------------------|------------|--------------------|------------|--|
|                   | 2006       | 2005               | 2004       |  |
| Europe            | 24,258,081 | 42,174,090         | 41,377,085 |  |
| United States     | 5,637,656  | 4,129,727          | 1,575,299  |  |
| Latin America     | 6,677,481  | 9,820,752          | 9,000,123  |  |
| Rest of the world | 1,517,669  | 665,919            | 894,549    |  |
| Total             | 38,090,887 | 56,790,488         | 52,847,056 |  |

## 13.2. Impairment losses

Following is a summary of the changes in 2006, 2005 and 2004 in the impairment losses on available-for-sale financial assets:

| 004    |
|--------|
| 2,797  |
|        |
| 8,815) |
|        |
|        |
| _      |
| 5,420  |
| 9,402  |
|        |
| 5,782  |
| 3,620  |
|        |

As of December 31, 2006, 2005 and 2004, the balances of the individually determined impairment losses related in full to debt securities from countries belonging to the Latin America geographical area.

## 14. LOANS AND RECEIVABLES

14. 1. BREAKDOWN OF THE BALANCE

The detail of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004, based on the nature of the related financial instrument, is as follows:

|  | Thousands of Euros |             |             |
|--|--------------------|-------------|-------------|
|  | 2006               | 2005        | 2004        |
| Loans and advances to credit institutions      | 17,049,692         | 27,470,224  | 16,702,957  |
| Money market operations through counterparties | 100,052            |             | 241,999     |
| Loans and advances to other debtors            | 256,565,376        | 216,850,480 | 172,083,072 |
| Debt securities                                | 77,334             | 2,291,889   | 5,497,509   |
| Other financial assets                         | 6,062,805          | 2,784,054   | 2,366,666   |
| Total  | 279,855,259        | 249,396,647 | 196,892,203 |

#### 14. 2. LOANS AND ADVANCES TO CREDIT INSTITUTIONS

The detail of the balance of this heading in the consolidated balance sheets as of December 31, 2005 and 2004, based on the nature of the related financial instrument, is as follows:

|                               |                   | Thousands of Euros |            |  |
|-------------------------------|-------------------|--------------------|------------|--|
|                               | 2006              | 2005               | 2004       |  |
| Reciprocal accounts           | 131,153           | 379,827            | 396,719    |  |
| Deposits with agreed maturity | 9,469,423         | 13,202,414         | 9,429,882  |  |
| Demand deposits               | 438,892           | 540,982            | 342,951    |  |
| Other accounts                | 1,460,477         | 791,623            | 443,547    |  |
| Reverse repurchase agreements | 5,490,240         | 12,459,111         | 5,990,595  |  |
| Total gross                   | <u>16,990,185</u> | 27,373,957         | 16,603,694 |  |
| Valuation adjustments         | 59,507            | 96,267             | 99,263     |  |
| Total                         | 17,049,692        | 27,470,224         | 16,702,957 |  |

## 14. 3. LOANS AND ADVANCES TO OTHER DEBTORS

The detail, by loan type and status, of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004, disregarding the balance of the impairment losses, is as follows:

|                                | Thousands of Euros |             |             |
|--------------------------------|--------------------|-------------|-------------|
|                                | 2006               | 2005        | 2004        |
| Financial paper                | 9,084              | 6,566       | 48,540      |
| Commercial credit              | 22,453,040         | 20,101,790  | 12,289,969  |
| Secured loans                  | 116,737,348        | 101,527,208 | 77,221,112  |
| Credit accounts                | 21,699,873         | 19,312,007  | 17,028,327  |
| Other loans                    | 77,748,275         | 61,671,944  | 53,703,804  |
| Reverse repurchase agreements  | 1,526,211          | 1,176,327   | 719,798     |
| Receivable on demand and other | 11,658,109         | 8,716,758   | 6,595,709   |
| Finance leases                 | 8,053,327          | 7,138,174   | 5,784,623   |
| Impaired assets                | 2,488,670          | 2,343,812   | 2,201,614   |
| Total gross                    | 262,373,937        | 221,994,586 | 175,593,496 |
| Valuation adjustments (*)      | (5,808,561)        | (5,144,106) | (3,510,424) |
| Total                          | 256,565,376        | 216,850,480 | 172,083,072 |

(\*) Includes accrued interests of impaired assets that amounted to €3,020 thousand and €2,260 thousand in 2006 and 2005, respectively.

Through several of its financial institutions the Group finances the acquisition by its customers of both personal and real property through finance lease contracts which are recorded under this heading. As of December 31, 2006, approximately €4,700 million related to finance lease contracts for personal property and €3,353 million related to finance lease contracts for real property. Of the total finance leases as of December 31, 2006, 90% are floating rate finance leases and the remaining 10% are fixed rate finance leases.

The breakdown, by borrower sector, of the balance of this heading as of December 31, 2006, 2005 and 2004 was as follows:

|                              | Thousands of Euros |             |             |
|------------------------------|--------------------|-------------|-------------|
|                              | 2006               | 2005        | 2004        |
| Public Sector                | 21,193,915         | 22,125,331  | 20,345,386  |
| Agriculture                  | 3,132,919          | 2,504,423   | 1,607,838   |
| Industry                     | 24,730,676         | 17,929,750  | 16,714,665  |
| Real estate and construction | 41,501,749         | 36,561,531  | 25,232,071  |
| Trade and finance            | 38,910,058         | 36,194,157  | 17,703,404  |
| Loans to individuals         | 103,918,072        | 82,583,257  | 70,613,169  |
| Leases                       | 7,692,088          | 6,725,825   | 6,340,870   |
| Other                        | 21,294,460         | 17,370,312  | 17,036,093  |
| Valuation adjustments        | (5,808,561)        | (5,144,106) | (3,510,424) |
| Total                        | 256,565,376        | 216,850,480 | 172,083,072 |

The detail, by geographical area, of this heading as of December 31, 2006, 2005 and 2004, disregarding valuation adjustments, is as follows:

|                   | T           | Thousands of Euros |             |  |
|-------------------|-------------|--------------------|-------------|--|
|                   | 2006        | 2005               | 2004        |  |
| Europe            | 201,229,765 | 170,789,741        | 144,332,632 |  |
| United States     | 9,596,951   | 6,196,086          | 3,043,899   |  |
| Latin America     | 49,157,570  | 43,490,220         | 27,099,398  |  |
| Rest of the world | 2,389,651   | 1,518,539          | 1,117,567   |  |
| Total             | 262,373,937 | 221,994,586        | 175,593,496 |  |

Of the total balance of "Loans and Advances to Other Debtors",  $\notin$ 9,055,899 thousand,  $\notin$ 5,468,142 thousand and  $\notin$ 1,972,784 thousand relate to securitised loans as of December 31, 2006, 2005 and 2004, respectively. Since the Group retains the risks and rewards of these loans, they cannot be derecognised unless they meet the requirements to do so. The breakdown of these securitised loans, based on the nature of the related financial instrument and of their status (recognised or derecognised), is as follows (see Note 44):

|   | Tho        | Thousands of Euros |           |  |
|---|------------|--------------------|-----------|--|
|   | 2006       | 2005               | 2004      |  |
| Derecognised on the balance sheet       | 1,058,132  | 1,587,209          | 2,096,440 |  |
| Securitised mortgage assets             | 209,368    | 376,180            | 387,855   |  |
| Other securitised assets                | 848,764    | 1,211,029          | 1,708,585 |  |
| Retained on the balance sheet           | 9,055,899  | 5,468,142          | 1,972,784 |  |
| Securitised mortgage assets             | 2,320,363  | 2,249,752          | 579,351   |  |
| Other securitised assets                | 6,735,536  | 3,218,390          | 1,393,433 |  |
| Retained partially on the balance sheet | 65         |                    |           |  |
| Total                                   | 10,114,096 | 7,055,351          | 4,069,224 |  |

14.4. IMPAIRED ASSETS AND IMPAIRMENT LOSSES

The changes in 2006, 2005 and 2004 in the heading "Impaired Assets of Loans and advances to other debtors" of the foregoing detail, are as follows:

|                                | Thousands of Euros |             |             |
|--------------------------------|--------------------|-------------|-------------|
|                                | 2006               | 2005        | 2004        |
| Balance at beginning of year   | 2,346,072          | 2,201,614   | 2,923,849   |
| Additions                      | 2,709,656          | 1,939,737   | 2,004,660   |
| Recoveries                     | (1,805,252)        | (1,527,040) | (1,559,012) |
| Transfers to writte-off        | (707,451)          | (666,534)   | (713,188)   |
| Exchange differences and other | (51,335)           | 398,295     | (454,695)   |
| Balance at end of year         | 2,491,690          | 2,346,072   | 2,201,614   |

Following is a detail of the financial assets classified as "Loans and receivables to other debtors" and considered to be impaired due to credit risk as of December 31, 2006 and 2005, broken down on the basis of the time elapsed from the due date of the oldest amount outstanding of each transaction or from the date on which the transaction was considered to be impaired:

|                      | Thousand  | s of Euros |
|----------------------|-----------|------------|
|                      | 2006      | 2005       |
| Between 3-6 months   | 1,101,018 | 961,827    |
| Between 6-12 months  | 352,009   | 256,805    |
| Between 12-18 months | 320,105   | 106,178    |
| Between 18-24 months | 94,779    | 89,946     |
| More than 24 months  | 623,779   | 931,315    |
| Total                | 2,491,690 | 2,346,071  |

As of 31 December 2006 and 2005, the financial assets classified as loans and receivables which, although not considered to be impaired, had amounts past due at these dates, amounted to  $\notin 2,021,752$  thousand and  $\notin 893,080$  thousand, respectively.

The changes during 2006 in the impaired financial assets derecognised in balance for considering remote its possibility of recovery was as follows:

|                                      | TOTAL     |
|--------------------------------------|-----------|
| Balance at the beginning of the year | 6,186,524 |
| Increase:                            | 639,034   |
| Assets of remote collectability      | 472,352   |
| Products overdue not collected       | 166,682   |
| Decrease:                            | (596,316) |
| Cash recovery                        | (462,849) |
| Foreclosed assets                    | (4,736)   |
| Other causes                         | (128,731) |
| Net Exchange differences             | (109,712) |
| Balance at the end of the year       | 6,119,530 |

The changes in the impairment losses during 2006, 2005 and 2004 on the assets included under the heading "Loans and Receivables" are as follow:

|  | Thousands of Euros |           |           |
|--|--------------------|-----------|-----------|
|  | 2006               | 2005      | 2004      |
| Balance at beginning of year                     | 5,586,656          | 4,621,654 | 5,045,608 |
| Increase in impairment losses charged to income  | 2,107,162          | 1,418,758 | 1,724,056 |
| Decrease in impairment losses credited to income | (444,839)          | (422,554) | (574,998) |
| Acquisition of subsidiaries in the year          | 91,177             | 145,884   | 1,095     |
| Disposal of entities in the year                 | (22,231)           | (2,034)   | —         |
| Recovery of fixed-income security provisions     | (1,620)            | —         |           |
| Based on the nature of the asset                 | (545,823)          | (666,534) | (713,188) |
| Transfers to written-off loans                   | (1,751)            | 2,960     | (21,226)  |
| Exchange differences                             | (332,489)          | 370,128   | (146,401) |
| Other  | (18,813)           | 118,394   | (693,292) |
| Balance at end of year                           | 6,417,429          | 5,586,656 | 4,621,654 |
| Of which:  | , ,                | , ,       | , ,       |
| - Determined individually                        | 1,930,254          | 2,041,573 | 1,867,695 |
| - Determined collectively                        | 4,487,175          | 3,545,083 | 2,753,959 |
| Of which:  |                    |           |           |
| Based on the nature of the asset covered:        | 6,417,429          | 5,586,656 | 4,621,654 |
| Loans and advances to credit institutions        | 6,603              | 17,423    | 31,860    |
| Loans and advances to other debtors              | 6,403,597          | 5,562,545 | 4,589,748 |
| Debt securities                                  | 600                | 648       |           |
| Other financial assets                           | 6,629              | 6,040     | 46        |
| Of which:  |                    |           |           |
| By geographical area:                            | 6,417,429          | 5,586,656 | 4,621,654 |
| Europe   | 3,785,061          | 3,179,172 | 2,783,002 |
| United States                                    | 198,570            | 39,444    | 1,169     |
| Latin America                                    | 2,433,282          | 2,350,656 | 1,821,313 |
| Rest of the world                                | 516                | 17,384    | 16,170    |

Recoveries if assets written off in 2006, 2005 and 2004 amounted to  $\notin$ 184,037 thousand,  $\notin$ 183,124 thousand and  $\notin$ 365,149 thousand, respectively, and are deducted from the balance of the heading "Impairment losses (net) – Loans and receivables" in the accompanying consolidated income statements.

As of December 31, 2006, 2005 and 2004, financial income amounting to  $\notin 1,106,513$  thousand,  $\notin 1,051,687$  thousand and  $\notin 750,018$  thousand had accrued, respectively, but was not recorded in the consolidated income statements because there were doubts regarding its collection.

# **15. HELD-TO-MATURITY INVESTMENTS**

As of December 31, 2006, 2005 and 2004, the detail of the balance of this heading in the consolidated balance sheets was as follows:

|                                       | Th        | Thousands of Euros |           |  |
|---------------------------------------|-----------|--------------------|-----------|--|
|                                       | 2006      | 2005               | 2004      |  |
| Quoted Spanish government bonds       | 1,416,607 | 363,022            | 337,435   |  |
| Quoted foreign government bonds       | 3,023,259 | 2,272,187          | 1,297,558 |  |
| Issued by Spanish credit institutions | 344,186   | 264,150            | 154,065   |  |
| Issued by foreign credit institutions | 478,508   | 481,940            | 325,191   |  |
| Debentures and bonds                  | 647,767   | 583,080            | 111,357   |  |
| Issued by other resident sectors      | 647,767   | 583,080            | 111,357   |  |
| Total gross                           | 5,910,327 | 3,964,379          | 2,225,606 |  |
| Impairment losses                     | (4,691)   | (5,114)            | (4,104)   |  |
| Total                                 | 5,905,636 | 3,959,265          | 2,221,502 |  |

All these balances are in Europe.

The gross changes in 2006, 2005 and 2004 in the balance of this heading in the consolidated balance sheets are summarised as follows:

|                              | Th        | Thousands of Euros |           |  |
|------------------------------|-----------|--------------------|-----------|--|
|                              | 2006      | 2005               | 2004      |  |
| Balance at beginning of year | 3,964,379 | 2,225,606          |           |  |
| Acquisitions                 | 2,210,483 | 1,884,773          | 2,225,606 |  |
| Redemptions                  | (274,000) | (146,000)          |           |  |
| Other                        | 9,465     |                    |           |  |
| Balance at end of year       | 5,910,327 | 3,964,379          | 2,225,606 |  |

Following is a summary of the gross changes in 2006, 2005 and 2004 in the impairment losses on held-to-maturity investments:

|  | Thousands of Euros |       |       |
|--|--------------------|-------|-------|
|  | 2006               | 2005  | 2004  |
| Balance at beginning of year                     | 5,114              | 4,104 |       |
| Increase in impairment losses charged to income  | —                  | 1,008 | 4,106 |
| Decrease in impairment losses credited to income | (422)              | —     | —     |
| Other  | (1)                | 2     | (2)   |
| Balance at end of year                           | 4,691              | 5,114 | 4,104 |
| - Determined collectively                        | 4,691              | 5,114 | 4,104 |

# 16. HEDGING DERIVATIVES (RECEIVABLE AND PAYABLE)

The detail of the fair value of the hedging derivatives held by the Group as of December 31, 2006, 2005 and 2004 and recognised in the consolidated balance sheets is as follows:

|   | Thousands of Euros    |                      |             |
|---|-----------------------|----------------------|-------------|
| 2006  | Interest Rate<br>Risk | Equity Price<br>Risk | Total       |
| Non organised markets                                 |                       |                      |             |
| Credit institutions                                   | (381,889)             | (115,557)            | (497,446)   |
| Fair value micro-hedge                                | (404,296)             | (115,557)            | (519,853)   |
| Cash flow micro-hedge                                 | 22,407                |                      | 22,407      |
| Micro-hedges of net investments in foreign operations |                       |                      | —           |
| Other financial institutions                          | 178,127               | (2,909)              | 175,218     |
| Fair value micro-hedge                                | 126,340               | (2,909)              | 123,431     |
| Cash flow micro-hedge                                 | 51,787                |                      | 51,787      |
| Other sectors   | 9,354                 | (3,546)              | 5,808       |
| Fair value micro-hedge                                | 9,354                 | (3,546)              | 5,808       |
| Cash flow micro-hedge                                 |                       |                      | —           |
| Micro-hedges of net investments in foreign operations | _                     |                      | _           |
| Total   | (194,408)             | (122,012)            | (316,420)   |
| of which: Asset Hedging Derivatives                   | 1,915,623             | 47,697               | 1,963,320   |
| of which: Liability hedging Derivatives               | (2,110,031)           | (169,709)            | (2,279,740) |

As of December 31, 2006, the interest rate risk was hedged in its majority by interest swaps while the equity price risk was hedged in its majority by equity swaps.

|   | Thousands of Euros |                       |                      |             |
|---|--------------------|-----------------------|----------------------|-------------|
| 2005  | Exchange Risk      | Interest Rate<br>Risk | Equity Price<br>Risk | Total       |
| Organised Markets                                     |                    |                       |                      |             |
| Fair value micro-hedge                                | —                  | (8,067)               | (2,377)              | (10,444)    |
| Non organised markets                                 |                    |                       |                      |             |
| Credit institutions                                   |                    |                       |                      |             |
| Fair value micro-hedge                                | (1,715,271)        | 740,877               | 31,370               | (943,024)   |
| Cash flow micro-hedge                                 | 1,599,175          | (150,024)             | —                    | 1,449,151   |
| Micro-hedges of net investments in foreign operations | (35)               | —                     |                      | (35)        |
| Other financial institutions                          |                    |                       |                      |             |
| Fair value micro-hedge                                |                    | 194,522               | (307)                | 194,215     |
| Other sectors   |                    |                       |                      |             |
| Fair value micro-hedge                                | —                  | 355,317               | (2,832)              | 352,484     |
| Cash flow micro-hedge                                 |                    | 227                   |                      | 227         |
| Micro-hedges of net investments in foreign operations | 35                 |                       |                      | 35          |
| Total   | (116,096)          | 1,132,851             | 25,854               | 1,042,609   |
| of which: Asset Hedging Derivatives                   | 1,599,176          | 2,281,663             | 31,857               | 3,912,696   |
| of which: Liability hedging Derivatives               | (1,715,271)        | (1,148,812)           | (6,003)              | (2,870,086) |

|                              | Т                     | Thousands of Euros   |          |  |
|------------------------------|-----------------------|----------------------|----------|--|
| 2004                         | Interest Rate<br>Risk | Equity Price<br>Risk | Total    |  |
| Non organised markets        |                       |                      |          |  |
| Credit institutions          |                       |                      |          |  |
| Fair value micro-hedge       | 761,929               | (235,013)            | 526,916  |  |
| Cash flow micro-hedge        | (34,210)              |                      | (34,210) |  |
| Fair value macro-hedge       | 118,290               |                      | 118,290  |  |
| Other financial institutions |                       |                      |          |  |
| Fair value micro-hedge       | 72,339                | 163                  | 72,502   |  |
| Fair value macro-hedge       | 15,369                |                      | 15,369   |  |
| Resto de sectores            |                       |                      |          |  |
| Fair value micro-hedge       | 391,957               |                      | 391,957  |  |
| Cash flow micro-hedge        | 1,512                 |                      | 1,512    |  |
| Fair value macro-hedge       | 49,542                |                      | 49,542   |  |

| Total                                   | 1,376,728   | (234,850) | 1,141,878   |
|---|-------------|-----------|-------------|
| of which: Asset Hedging Derivatives     | 3,834,083   | 439,367   | 4,273,450   |
| of which: Liability hedging Derivatives | (2,457,355) | (674,217) | (3,131,572) |

The Group has hedged the following forecast cash flows. These cash flows are expected to impact the income statement in the following periods:

|                                |                  | Thousands of Euros |                   |             |           |
|--------------------------------|------------------|--------------------|-------------------|-------------|-----------|
|                                |                  | More than 3        |                   |             |           |
|                                |                  | months but less    |                   | More than 5 |           |
|                                | 3 months or less | than 1 year        | From 1 to 5 years | years       | Total     |
| Cash inflows from assets       | 76,701           | 197,845            | 316,457           | 46,644      | 637,647   |
| Cash outflows from liabilities | (104,609)        | (315,111)          | (347,330)         | (136,855)   | (903,905) |

The amounts that were so recognized in equity during the period and the amounts that were removed from equity and included in profit or loss for the period are showed in the "Consolidated Statement of changes in equity- Consolidated Statements of recognized income and expense".

As of December 31, 2006, 2005 and 2004, there were not amounts that were removed from equity during the periods and included in the initial measurement of the acquisition cost or other carrying amount of a non-financial asset or non-financial liability in a hedged highly probable forecast transaction.

# 17. NON-CURRENT ASSETS HELD FOR SALE AND LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE

The balance of "Non-Current Assets Held for Sale" relates in full to foreclosed assets.

The changes in 2006, 2005 and 2004 in the balance of this heading in the consolidated balance sheets were as follows:

|   | Thousands of Euros |           |           |
|---|--------------------|-----------|-----------|
|   | 2006               | 2005      | 2004      |
| Revalued cost -                         |                    |           |           |
| Balance beginning of year               | 401,283            | 338,860   | 385,620   |
| Additions                               | 278,947            | 122,438   | 84,968    |
| Retirements                             | (370,136)          | (212,304) | (170,986) |
| Acquisition of subsidiaries in the year | 16,746             | 90,903    | 7,409     |
| Transfers                               | 13,153             | 8,431     | 37,630    |
| Exchange difference and other           | (72,167)           | 52,955    | (5,781)   |
| Balance at end of year                  | 267,826            | 401,283   | 338,860   |
| Impairment -                            |                    |           |           |
| Balance beginning of year               | 170,023            | 179,705   | 202,448   |
| Additions                               | 60,365             | 31,093    | 51,529    |
| Retirements                             | (104,966)          | (51,533)  | (61,567)  |
| Acquisition of subsidiaries in the year | 486                | 28,205    |           |
| Transfers                               | 6,258              | 4,084     | (250)     |
| Exchange difference and other           | (50,402)           | (21,531)  | (12,455)  |
| Balance at end of year                  | 81,764             | 170,023   | 179,705   |
| Balance total at end of year            | 186,062            | 231,260   | 159,155   |

As of December 31, 2006, 2005 and 2004, there were no liabilities associated with non-current assets held for sale.

Most of the non-current assets held for sale recorded as assets in the consolidated balance sheets as of December 31, 2006 relate to properties. These properties classified as "non-current assets held for sale" are assets available for sale, which is considered highly probable. The sale of most of these assets is expected to be completed within one year of the date on which they are classified as "non-current assets held for sale".

The fair value of these items was determined by reference to appraisals performed by companies registered as valuers in each of the geographical areas in which the assets are located.

The independent valuation and appraisal companies entrusted with the appraisal of these assets were Eurovaloraciones, S.A., Valtecnic, S.A., General de Valoraciones, S.A., Krata, S.A., Tinsa, S.A., Alia Tasaciones, S.A., Ibertasa, S.A., Tasvalor, S.A. y Gesvalt, S.A. (these companies are registers in the official register of the Bank of Spain).

# **18. INVESTMENTS**

#### **18.1.** INVESTMENTS IN ASSOCIATES

The most significant investment in associates as of 31 December 2006, 2005 and 2004 was that held in Tubos Reunidos, S.A.

The gross changes in 2006, 2005 and 2004 in this heading of the consolidated balance sheets were as follows:

|                              | The       | Thousands of Euros |           |  |
|------------------------------|-----------|--------------------|-----------|--|
|                              | 2006      | 2005               | 2004      |  |
| Balance at beginning of year | 945,858   | 910,096            | 1,186,154 |  |
| Acquisitions                 | 28,116    | 9,647              | 212,281   |  |
| Disposals                    | (801,521) | (10,676)           | (307,505) |  |
| Transfers                    | 33,806    | 36,791             | (180,834) |  |
| Balance at end of year       | 206,259   | 945,858            | 910,096   |  |

The changes in 2006 include the disposal of the ownership interest in Banca Nazionale del Lavoro, S.p.A. and the disposal of the long-term investment in Técnicas Reunidas, S.A., carrying amounts of which totaled €751,544 thousand and €17,615 thousand, respectively.

#### 18.2. INVESTMENTS IN JOINTLY CONTROLLED ENTITIES

As of December 31, 2006, 2005 and 2004, the holdings included under the heading "Investments- Jointly controlled entities" were accounted using the equity method, as described in Note 2.1.b

The most significant entity included in this heading is Corporación IBV Participaciones Empresariales, S.A., which reflects a balance of  $\in$ 564,762 thousand and  $\notin$ 251,246 thousand in the heading "Income from equity investments" of the consolidated income statement of 2006.

The most significant changes during 2006 include the acquisition of Telepeaje Electrónico S.A. de C.V. and the recognition of Camarote Golf, S.A., Hestenar, S.L. and Hesteralia Málaga, S.L. as jointly controlled entities (previously recognised as associates).

#### 18.3. NOTIFICATIONS OF THE ACQUISITION OF INVESTMENTS

Appendix IV lists the Group's acquisitions and disposals of holdings in associates or jointly controlled entities and the notification dates thereof, in compliance with Article 86 of the Spanish Corporations Law and Article 53 of Securities Market Law 24/1988.

#### 18.4. Impairment

During 2006, the goodwill in jointly controlled entities has registered an impairment of €6,162 thousand.

# **19. REINSURANCE ASSETS**

The most representative companies composing the insurance business of the consolidated Group are as follows: BBVA Seguros, S.A., Seguros Bancomer, S.A., BBVA Seguros de Vida, S.A. and Consolidar Group's insurance companies.

As of December 31, 2006, 2005 and 2004, the detail of the balance of this heading in the consolidated balance sheets is as follows:

|   | Tho    | Thousands of Euros |        |
|---|--------|--------------------|--------|
| ITEMS   | 2006   | 2005               | 2004   |
| Reinsurance assets  | 31,986 | 223,276            | 80,245 |
| Reinsurer's share of technical provisions                     | 31,986 | 223,276            | 80,245 |
| Debtors arising from insurance and reinsurance operations (*) |        | 11,902             | 23     |
| Total   | 31,986 | 235,178            | 80,268 |

(\*) This caption is included in the heading "Loans and Receivables" as of December 31, 2006.

# **20. TANGIBLE ASSETS**

The detail of the changes in 2006, 2005 and 2004 in this heading in the consolidated balance sheets, based on the nature of the related items, is as follows:

|   | Thousands of Euros    |                     |  |                          |  |             |  |
|---|-----------------------|---------------------|--|--------------------------|--|-------------|--|
|   | Property              | , plants and e      | quipment                               |                          | Assets<br>Leased out                         |             |  |
| 2006                                    | Land and<br>Buildings | Work in<br>Progress | Furniture,<br>Fixtures and<br>Vehicles | Investment<br>Properties | Leased out<br>under an<br>Operating<br>Lease | Total       |  |
| Revalued cost -                         |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2006               | 3,152,321             | 19,107              | 4,976,346                              | 93,151                   | 629,922                                      | 8,870,847   |  |
| Additions                               | 57,773                | 31,925              | 436,030                                | 775                      | 304,124                                      | 830,627     |  |
| Retirements                             | (14,155)              | (14,638)            | (195,376)                              | (5,343)                  | (186,652)                                    | (416,164)   |  |
| Acquisition of subsidiaries in the year | 127,438               | 1,860               | 32,145                                 |                          | 149,602                                      | 311,045     |  |
| Disposal of entities in the year        | (47,362)              | (780)               | (36,709)                               | (249)                    | —  | (85,100)    |  |
| Transfers                               | (17,635)              | (6,680)             | 4,841                                  | (1,466)                  | —  | (20,940)    |  |
| Exchange difference and other           | (170,031)             | (6,749)             | (243,217)                              | (11,354)                 | (16,081)                                     | (447,432)   |  |
| Balance at 31 December 2006             | 3,088,349             | 24,045              | 4,974,060                              | 75,514                   | 880,915                                      | 9,042,883   |  |
| Accumulated depreciation -              |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2006               | (796,955)             | _                   | (3,482,086)                            | (15,028)                 | (163,795)                                    | (4,457,864) |  |
| Additions                               | (67,535)              |                     | (266,502)                              | (1, 174)                 | (47,679)                                     | (382,890)   |  |
| Retirements                             | 12,930                |                     | 160,171                                | 1,112                    | 12,544                                       | 186,757     |  |
| Acquisition of subsidiaries in the year | (638)                 |                     | (9,383)                                |                          | (48,451)                                     | (58,472)    |  |
| Disposal of entities in the year        | 2,992                 |                     | 34,969                                 | 94                       | —  | 38,055      |  |
| Transfers                               | 7,230                 |                     | 1,108                                  | 321                      | —  | 8,659       |  |
| Exchange difference and other           | 43,799                |                     | 116,708                                | 1,329                    | 16,081                                       | 177,917     |  |
| Balance at 31 December 2006             | (798,177)             | _                   | (3,445,015)                            | (13,346)                 | (231,300)                                    | (4,487,838) |  |
| Impairment -                            |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2006               | (28,213)              | _                   |  | (1,381)                  | —  | (29,594)    |  |
| Additions                               | (3,563)               |                     |  | 0                        | —  | (3,563)     |  |
| Retirements                             | 8,095                 |                     |  | 295                      | —  | 8,390       |  |
| Acquisition of subsidiaries in the year | 16                    |                     |  | 0                        | —  | 16          |  |
| Exchange difference and other           | (3,288)               |                     |  | 0                        | —  | (3,288)     |  |
| Balance at 31 December 2006             | (26,953)              |                     |  | (1,086)                  | —  | (28,039)    |  |
| Net tangible assets -                   |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2006               | 2,327,153             | 19,107              | 1,494,260                              | 76,742                   | 466,127                                      | 4,383,389   |  |
| Balance at 31 December 2006             | 2,263,219             | 24,045              | 1,529,045                              | 61,082                   | 649,615                                      | 4,527,006   |  |



|   | Thousands of Euros    |                     |  |                          |  |             |  |
|---|-----------------------|---------------------|--|--------------------------|--|-------------|--|
|   | Property              | plants and e        | quipment                               |                          | Assets                                       |             |  |
| 2005                                    | Land and<br>Buildings | Work in<br>Progress | Furniture,<br>Fixtures and<br>Vehicles | Investment<br>Properties | Leased out<br>under an<br>Operating<br>Lease | Total       |  |
| Revalued cost -                         |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2005               | 2,765,508             | 9,068               | 4,357,093                              | 194,518                  | 566,386                                      | 7,892,573   |  |
| Additions                               | 109,089               | 19,351              | 374,831                                | 5,094                    | 239,553                                      | 747,918     |  |
| Retirements                             | (148,671)             | (6,758)             | (159,614)                              | (38,868)                 | (113,749)                                    | (467,660)   |  |
| Acquisition of subsidiaries in the year | 158,848               | 10,102              | 124,147                                | —                        | —  | 293,097     |  |
| Disposal of entities in the year        | (5,594)               | (462)               | (3,531)                                | —                        | —  | (9,587)     |  |
| Transfers                               | 2,844                 | (7,512)             | 6,912                                  | (34,377)                 |  | (32,133)    |  |
| Exchange difference and other           | 270,297               | (4,682)             | 276,508                                | (33,216)                 | (62,268)                                     | 446,639     |  |
| Balance at 31 December 2005             | 3,152,321             | 19,107              | 4,976,346                              | 93,151                   | 629,922                                      | 8,870,847   |  |
| Accumulated depreciation -              |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2005               | (663,965)             | (897)               | (3,013,054)                            | (31,869)                 | (127,127)                                    | (3,836,912) |  |
| Additions                               | (52,348)              |                     | (218,681)                              | (1,389)                  | (88,624)                                     | (361,042)   |  |
| Retirements                             | 41,417                | 1,011               | 142,521                                | 4,294                    | 53,717                                       | 242,960     |  |
| Acquisition of subsidiaries in the year | (28,631)              |                     | (79,702)                               | _                        | _  | (108,333)   |  |
| Disposal of entities in the year        | 119                   | —                   | 2,254                                  | 1,083                    |  | 3,456       |  |
| Transfers                               | (10,131)              |                     | 4,422                                  | 5,709                    | —  | —           |  |
| Exchange difference and other           | (83,416)              | (114)               | (319,846)                              | 7,144                    | (1,761)                                      | (397,993)   |  |
| Balance at 31 December 2005             | (796,955)             | _                   | (3,482,086)                            | (15,028)                 | (163,795)                                    | (4,457,864) |  |
| Impairment -                            |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2005               | (116,025)             |                     | —                                      | —                        | —  | (116,025)   |  |
| Additions                               | (2,176)               |                     |  | (1,375)                  | —  | (3,551)     |  |
| Retirements                             | 9,515                 |                     | _                                      | _                        | _  | 9,515       |  |
| Acquisition of subsidiaries in the year | (1,855)               |                     |  | —                        | —  | (1,855)     |  |
| Exchange difference and other           | 82,328                |                     | _                                      | (6)                      | _  | 82,322      |  |
| Balance at 31 December 2005             | (28,213)              | _                   | _                                      | (1,381)                  | _  | (29,594)    |  |
| Net tangible assets -                   |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2005               | 1,985,518             | 8,171               | 1,344,039                              | 162,649                  | 439,259                                      | 3,939,636   |  |
| Balance at 31 December 2005             | 2,327,153             | 19,107              | 1,494,260                              | 76,742                   | 466,127                                      | 4,383,389   |  |

|                               | Thousands of Euros    |                     |  |                          |  |             |  |
|-------------------------------|-----------------------|---------------------|--|--------------------------|--|-------------|--|
|                               | Property              | , plants and e      | quipment                               | Assets<br>Leased out     |  |             |  |
| 2004                          | Land and<br>Buildings | Work in<br>Progress | Furniture,<br>Fixtures and<br>Vehicles | Investment<br>Properties | Leased out<br>under an<br>Operating<br>Lease | Total       |  |
| Revalued cost -               |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2004     | 2,746,953             | 11,519              | 4,511,749                              | 169,293                  | 462,585                                      | 7,902,099   |  |
| Additions                     | 60,822                |                     | 356,902                                | 16,645                   | 200,967                                      | 635,336     |  |
| Retirements                   | (32,467)              | (2,451)             | (433,427)                              | _                        | (37,945)                                     | (506,290)   |  |
| Transfers                     | 111                   | —                   | (15,740)                               | 8,580                    | (21,580)                                     | (28,629)    |  |
| Exchange difference and other | (9,911)               |                     | (62,391)                               | —                        | (37,641)                                     | (109,943)   |  |
| Balance at 31 December 2004   | 2,765,508             | 9,068               | 4,357,093                              | 194,518                  | 566,386                                      | 7,892,573   |  |
| Accumulated depreciation -    |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2004     | (643,263)             |                     | (3,111,237)                            | (23,504)                 | (157,871)                                    | (3,935,875) |  |
| Additions                     | (45,869)              | (897)               | (234,195)                              | (8,365)                  | (73,986)                                     | (363,312)   |  |
| Retirements                   | 16,830                |                     | 351,871                                | —                        | 43,901                                       | 412,602     |  |
| Transfers                     | 9,004                 | _                   | (872)                                  |                          | 60,829                                       | 68,961      |  |
| Exchange difference and other | (667)                 |                     | (18,621)                               | —                        |  | (19,288)    |  |
| Balance at 31 December 2004   | (663,965)             | (897)               | (3,013,054)                            | (31,869)                 | (127,127)                                    | (3,836,912) |  |
| Impairment -                  |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2004     | (157,970)             | _                   | (9,424)                                | _                        | (323)  | (167,717)   |  |
| Additions                     | (2,467)               | —                   | (7,393)                                |                          | —  | (9,860)     |  |
| Retirements                   | 5,887                 | _                   | 16,817                                 | _                        | 323  | 23,027      |  |
| Exchange difference and other | 38,525                |                     |  |                          |  | 38,525      |  |
| Balance at 31 December 2004   | (116,025)             | _                   | _                                      | _                        | _  | (116,025)   |  |
| Net tangible assets -         |                       |                     |  |                          |  |             |  |
| Balance at 1 January 2004     | 1,945,720             | 11,519              | 1,391,088                              | 145,789                  | 304,391                                      | 3,798,507   |  |
| Balance at 31 December 2004   | 1,985,518             | 8,171               | 1,344,039                              | 162,649                  | 439,259                                      | 3,939,636   |  |

The net tangible asset impairment losses recoveries with credit to the accompanying consolidated income statements for 2006 and 2004 amounted to  $\notin$ 4,827 thousand and  $\notin$ 2,135 thousand, respectively.

The net tangible asset impairment losses charged to the consolidated income statements for 2005 amounted to €1,589 thousand.

The gains and losses on tangible asset disposals amounted to  $\notin 92,902$  thousand and  $\notin 20,413$  thousand in 2006 ( $\notin 107,838$  thousand and  $\notin 22,477$  thousand, respectively in 2005 and  $\notin 102,874$  thousand and  $\notin 22,450$  thousand, respectively in 2004) and are presented under the headings "Others Gains and Others Losses" the accompanying consolidated income statements (Note 56).

The carrying amount as of December 31, 2006, 2005 and 2004 of the tangible assets relating to foreign subsidiaries was  $\in 1,857,383$  thousand,  $\in 1,825,050$  thousand and  $\in 1,457,362$  thousand, respectively. Also, the amount of the assets held under finance leases on which the purchase option is expected to be exercised is not material as of December 31, 2006, 2005 and 2004.

The main real estate companies forming part of the consolidated Group are as follows: Anida Desarrollos Inmobiliarios, S.L., Montealiaga, S.A. and Desarrollo Urbanístico de Chamartín S.A.

The contribution of these companies to the consolidated income statement is recorded under "Sales and Income from the Provision of Non-Financial Services" (Note 51).

The main consolidated Group companies engaging in operating leases are: Finanzia Autorenting, S.A., Automercantil-Comercio e Aluger de Vehículos Autom., Lda. and Maggiore Fleet, S.p.A.

The Group conducts its business mainly through a branch network, as shown in the following table:

|                   | Numl  | Number of bran |       |  |
|-------------------|-------|----------------|-------|--|
|                   | 2006  | 2005           | 2004  |  |
| Spain             | 3,635 | 3,578          | 3,385 |  |
| America (*)       | 3,797 | 3,658          | 3,303 |  |
| Rest of the world | 153   | 174            | 180   |  |
| Total             | 7,585 | 7,410          | 6,868 |  |

(\*) Includes those related to the BBVA Group's banking, pensions fund managers and insurance companies in all the American countries in which it is present.

As of 31 December 2006, 2005 and 2004, 46.9%, 47.9% and 47.2%, respectively, of the branches in Spain were leased from third parties. As of 31 December 2006 and 2005, 60% and 58.69%, respectively, of the branches in America were leased from third parties.

## **21. INTANGIBLE ASSETS**

## 21.1. GOODWILL

The detail, by company, of the changes in 2006, 2005 and 2004 in the balance of this heading in the consolidated balance sheets is as follows:

|   | Thousands of Euros                 |           |                  |             |                         |            |                           |
|---|------------------------------------|-----------|------------------|-------------|-------------------------|------------|---------------------------|
| 2006                                    | Balance at<br>beginning<br>of year | Additions | Other            | Withdrawals | Exchange<br>Differences | Impairment | Balance at<br>end of year |
| Texas Regional Bancshares, Inc.         | —                                  | 1,294,351 |                  | —           | (37,385)                | —          | 1,256,966                 |
| Grupo Financiero BBVA Bancomer, S.A. de |                                    |           |                  |             |                         |            |                           |
| C.V.                                    | 617,101                            | —         | —                |             | (72,695)                | —          | 544,406                   |
| Grupo Laredo                            | 473,941                            | —         | (2,783)          |             | (49,354)                |            | 421,804                   |
| Hipotecaria Nacional, S.A. de C.V.      | 259,112                            | —         | 10,438           |             | (30,306)                |            | 239,244                   |
| Grupo BBVA Colombia                     | 266,862                            | —         | (34,984)         |             | (19,375)                |            | 212,503                   |
| BBVA Pensiones Chile                    | 104,139                            | _         | —                |             | (14,344)                |            | 89,795                    |
| Forum Servicios Financieros, S.A.       | —                                  | 50,814    | —                |             | (1,459)                 |            | 49,355                    |
| Maggiore Fleet, S.p.A.                  | _                                  | 35,696    | —                |             |                         |            | 35,696                    |
| Banco BHIF                              | 40,532                             |           | _                |             | (5,608)                 |            | 34,924                    |
| BBVA Puerto Rico, S.A.                  | 39,034                             | —         | —                |             | (4,068)                 |            | 34,966                    |
| AFP Provida                             | 26,059                             |           | _                |             | (3,590)                 |            | 22,469                    |
| BBVA Portugal, S.A.                     | 15,914                             | —         | —                |             |                         |            | 15,914                    |
| Finanzia, Banco de Crédito              | 5,163                              |           | —                |             |                         |            | 5,163                     |
| BBVA Bancomer USA (*)                   | 5,091                              | _         | —                |             | (531)                   |            | 4,560                     |
| BBVA Finanzia, S.p.A.                   | —                                  | 3,804     | —                |             |                         |            | 3,804                     |
| Forum Distribuidora, S.A.               | —                                  | 1,921     | —                |             | (55)                    |            | 1,866                     |
| Invesco Management N°1                  |                                    | 6,160     | _                |             |                         | (6,160)    |                           |
| Other companies                         | 4,906                              | 3,362     | 1,000            | (9,268)     |                         |            |                           |
| TOTAL FULLY CONSOLIDATED                |                                    |           |                  |             |                         |            |                           |
| COMPANIES                               | 1,857,854                          | 1,396,108 | <u>(26,329</u> ) | (9,268)     | (238,770)               | (6,160)    | 2,973,435                 |

(\*) Former Valley Bank.

|  | Thousands of Euros                 |           |       |                         |                           |
|--|------------------------------------|-----------|-------|-------------------------|---------------------------|
| 2005   | Balance at<br>beginning of<br>year | Additions | Other | Exchange<br>Differences | Balance at<br>end of year |
| Grupo Financiero BBVA Bancomer, S.A. de C.V. | 513,589                            |           |       | 103,513                 | 617,102                   |
| Grupo Laredo                                 |                                    | 433,250   |       | 40,691                  | 473,941                   |
| Grupo BBVA Colombia (*)                      |                                    | 266,862   |       | —                       | 266,862                   |
| Hipotecaria Nacional, S.A. de C.V.           |                                    | 223,902   | —     | 35,209                  | 259,111                   |
| Grupo Provida                                | 104,047                            | —         | —     | 26,151                  | 130,198                   |
| BBVA Chile, S.A.                             | 32,349                             | —         | 195   | 7,988                   | 40,532                    |
| BBVA Puerto Rico, S.A.                       | 33,741                             | —         | —     | 5,293                   | 39,034                    |
| BBVA (Portugal), S.A.                        | 15,914                             |           |       |                         | 15,914                    |
| Finanzia, Banco de Crédito, S.A.             | 5,163                              | —         | —     | —                       | 5,163                     |
| Valley Bank                                  | 5,690                              |           | (975) | 376                     | 5,091                     |
| Other companies                              |                                    | 4,906     |       |                         | 4,906                     |
| TOTAL FULLY CONSOLIDATED COMPANIES           | 710,493                            | 928,920   | (780) | 219,221                 | 1,857,854                 |

(\*) Goodwill corresponding to purchase of Banco Granahorrar, S.A. (Note 4)

|  | Thousands of Euros                 |           |       |                         |                              |
|--|------------------------------------|-----------|-------|-------------------------|------------------------------|
| 2004   | Balance at<br>beginning of<br>year | Additions | Other | Exchange<br>Differences | Balance<br>at end of<br>year |
| Grupo Financiero BBVA Bancomer, S.A. de C.V. | 549,574                            | —         | —     | (35,985)                | 513,589                      |
| BBVA Pensiones Chile, S.A.                   | 84,423                             | _         |       | (1,200)                 | 83,223                       |
| Grupo Provida                                | 54,144                             | —         | —     | (971)                   | 53,173                       |
| BBVA Puerto Rico, S.A.                       | 36,457                             | —         | —     | (2,716)                 | 33,741                       |
| BBVA (Portugal), S.A.                        | 15,914                             |           |       |                         | 15,914                       |
| Finanzia, Banco de Crédito, S.A.             | 5,163                              | —         | —     |                         | 5,163                        |
| Valley Bank                                  |                                    | 6,085     |       | (395)                   | 5,690                        |
| Other companies                              |                                    |           |       |                         |                              |
| TOTAL FULLY CONSOLIDATED COMPANIES           | 745,675                            | 6,085     | _     | (41,267)                | 710,493                      |

Based on the estimates and projections available to the Bank's directors, the forecast revenues of these companies attributable to the Group support perfectly the carrying amount of the goodwill recorded.

On November 10, 2006 the Group acquired Texas Regional Bancshares Inc. through the investment of \$2,141 million (€1,674 million). The goodwill recognised as of December 31, 2006 amounted €1,257 million.

On October 31, 2005, the Guarantee Fund for Colombian Financial Institutions, FOGAFIN, sold by public auction 98.78% of the share capital of Banco Granahorrar, S.A. (a Colombian financial institution) to the BBVA Group's subsidiary in Colombia, BBVA Colombia, S.A. The financial offer made by BBVA Colombia for the acquisition of Banco Granahorrar, S.A. totalled \$423.66 million. This transaction was performed in December 2005 after authorisation had been obtained from the related supervisory and control bodies. The price paid was Colombian pesos 981,572.2 million, approximately €364 million, and the goodwill recognised amounted to €267 million as of December 31, 2005.

On 28 April, pursuant to the agreement entered into on September 20, 2004 and after obtaining the mandatory authorisations, BBVA acquired all the shares of Laredo National Bancshares, Inc., a bank holding located in Texas (United States) which operates in the banking business through two independent banks: Laredo National Bank and South Texas National Bank. The price paid was \$859.6 million (approximately €666 million) and the goodwill recognised amounted to €474 million as of December 31, 2005.

The breakdown of the acquisition cost of the companies foregoing indicated, gross of tax, which, according to the purchase method, has been assigned to the headings financial asset and liabilities, tangible assets and other intangible assets, is as follows:

|                                  |                             | Thousands of Euros          |                               |  |  |
|----------------------------------|-----------------------------|-----------------------------|-------------------------------|--|--|
|                                  | Texas Regional<br>Bancshare | Banco<br><u>Granahorrar</u> | Laredo National<br>Bancshares |  |  |
| Financial assets and liabilities | (16,855)                    |                             |                               |  |  |
| Tangible assets                  | 30,039                      | _                           | 33,778                        |  |  |
| Other intangible assets          | 73,191                      | 31,077                      | 42,251                        |  |  |
| Total                            | 86,375                      | 31,077                      | 76,029                        |  |  |

No gains or losses were allocated to assets or liabilities with respect to the other acquisitions made in 2006.

#### 21.2. Other intangible assets

The detail of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|                                       | Th      | Thousands of Euros |         |                        |
|---------------------------------------|---------|--------------------|---------|------------------------|
|                                       | 2006    | 2005               | 2004    | Useful Life<br>(years) |
| Computer software acquisition expense | 56,199  | 44,972             | 23,438  | 5                      |
| Other deferred charges                | 116,175 | 80,312             | 48,865  | 5                      |
| Other intangible assets               | 131,437 | 92,011             | 38,287  | 5                      |
| Impairment                            | (7,981) | (5,100)            |         |                        |
| Total                                 | 295,830 | 212,195            | 110,590 |                        |

The changes in 2006, 2005 y 2004 in this heading are as follow:

|                                | The      | Thousands of Euros |          |  |
|--------------------------------|----------|--------------------|----------|--|
|                                | 2006     | 2005               | 2004     |  |
| Balance at beginning of year   | 212,195  | 110,591            | 101,653  |  |
| Additions                      | 171,254  | 227,929            | 86,415   |  |
| Year amortisation              | (89,308) | (87,650)           | (84,894) |  |
| Exchange differences and other | 4,570    | (33,575)           | 7,417    |  |
| Impairment                     | (2,881)  | (5,100)            |          |  |
| Balance at end of year         | 295,830  | 212,195            | 110,591  |  |

## 22. PREPAYMENTS AND ACCRUED INCOME AND ACCRUED EXPENSES AND DEFERRED INCOME

The detail of the balance of these headings in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|  | <b>Thousands of Euros</b> |           |           |
|--|---------------------------|-----------|-----------|
|  | 2006                      | 2005      | 2004      |
| Assets -                                   |                           |           |           |
| Prepaid expenses                           | 278,778                   | 199,111   | 149,532   |
| Other prepayments and accrued income       | 395,040                   | 358,167   | 568,223   |
| Total                                      | 673,818                   | 557,278   | 717,755   |
| Liabilities -                              |                           |           |           |
| Unmatured accrued expenses                 | 1,168,427                 | 1,146,815 | 867,228   |
| Other accrued expenses and deferred income | 341,146                   | 562,875   | 398,552   |
| Total                                      | 1,509,573                 | 1,709,690 | 1,265,780 |

# 23. OTHER ASSETS AND LIABILITIES

The detail of the balances of these headings in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 was as follows:

|                         | 1               | Thousands of Euros |           |  |
|-------------------------|-----------------|--------------------|-----------|--|
|                         | 2006            | 2005               | 2004      |  |
| Assets -                |                 |                    |           |  |
| Inventories (*)         | 470,13          | 7 339,472          | 279,897   |  |
| Transactions in transit | 106,27          | 3 8,787            | 25,065    |  |
| Hacienda Pública        | 62,292          | 2 101,197          | 266,673   |  |
| Other                   | 1,104,00        | 1 1,492,237        | 1,152,447 |  |
| Total                   | <u>1,742,70</u> | <u>3 1,941,693</u> | 1,724,082 |  |
| Liabilities -           |                 |                    |           |  |
| Transactions in transit | 139,904         | 4 24,211           | 16,019    |  |
| Other                   | 579,363         | 3 580,805          | 86,411    |  |
| Total                   | 719,26          | 7 605,016          | 102,430   |  |
|                         |                 |                    |           |  |

(\*) The balance of the heading Inventories in the consolidated financial statements relates basically to the following companies: Anida Desarrollos Inmobiliarios, S.L., Montealiaga, S.A. y Desarrollo Urbanístico Chamartín, S.A.

# 24. OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

The balance of this heading in the consolidated balance sheet as of December 31, 2006, 2005 and 2004 amounted to  $\notin$ 582,537 thousand,  $\notin$ 740,088 thousand and  $\notin$ 834,350 thousand, respectively, and related to deposits from other creditors through the so-called unit-linked life insurance policies (in which the policyholder bears the risk).

# 25. FINANCIAL LIABILITIES AT FAIR VALUE THROUGH EQUITY

As of December 31, 2006, 2005 and 2004 there were no financial liabilities at fair value through equity.

# 26. FINANCIAL LIABILITIES AT AMORTISED COST

The detail of the items composing the balances of this heading in the accompanying consolidated balance sheets is as follows:

|                                     | Thousands of Euros |             |             |
|-------------------------------------|--------------------|-------------|-------------|
|                                     | 2006               | 2005        | 2004        |
| Deposits from central banks         | 15,237,435         | 21,189,193  | 20,301,105  |
| Deposits from central banks         | 42,566,999         | 45,125,943  | 44,048,115  |
| Money markets operations            | 223,393            | 23,252      | 657,997     |
| Deposits from other creditors       | 192,373,862        | 182,635,181 | 149,891,799 |
| Debt certificates (including bonds) | 77,674,115         | 62,841,755  | 45,482,121  |
| Subordinated liabilities            | 13,596,803         | 13,723,262  | 12,327,377  |
| Other financial liabilities (*)     | 6,771,925          | 6,051,376   | 5,148,561   |
| Total                               | 348,444,532        | 331,589,962 | 277,857,075 |

(\*) Includes tax collection accounts that amounted to €2,226,874 thousand, €2,084,712 thousand and €2,273,548 thousand, as of December 31, 2006, 2005 and 2004, respectively.

## 26.1. Deposits from central banks

The breakdown of the balance of this heading in the consolidated balance sheets is as follows:

|  | Thousands of Euros |            |            |
|--|--------------------|------------|------------|
|  | 2006               | 2005       | 2004       |
| Bank of Spain  | 7,943,687          | 16,139,044 | 15,770,750 |
| Credit account drawdowns                                       | 4,688,790          | 6,822,123  | 11,066,829 |
| Other State debt and Treasury bills under repurchase agreement |                    | 385,791    | 222,092    |
| Other assets under repurchase agreement                        | 3,254,897          | 8,931,130  | 4,481,829  |
| Other central banks  | 7,247,430          | 5,028,315  | 4,365,278  |
| Valuation adjustments  | 46,318             | 21,834     | 165,077    |
| Total  | 15,237,435         | 21,189,193 | 20,301,105 |

As of December 31, 2006, 2005 and 2004, the financing limit assigned to the Group by the Bank of Spain and other central banks was  $\notin 8,136,222$  thousand,  $\notin 10,003,353$  thousand and  $\notin 13,932,391$  thousand, respectively, of which  $\notin 4,535,323$  thousand,  $\notin 6,822,123$  thousand and  $\notin 11,249,454$  thousand had been drawn down.

#### 26.2 Deposits from credit institutions

The breakdown of the balance of this heading in the consolidated balance sheets, based on the nature of the related transactions, is as follows:

|                               | T          | Thousands of Euros |            |  |
|-------------------------------|------------|--------------------|------------|--|
|                               | 2006       | 2005               | 2004       |  |
| Reciprocal accounts           | 77,840     | 271,075            | 62,231     |  |
| Deposits with agreed maturity | 27,016,079 | 28,807,457         | 25,958,006 |  |
| Demand deposits               | 1,781,744  | 1,053,651          | 938,790    |  |
| Other accounts                | 392,884    | 1,113,102          | 353,452    |  |
| Repurchase agreements         | 13,017,158 | 13,723,185         | 16,347,359 |  |
| Valuation adjustments         | 281,294    | 157,473            | 388,277    |  |
| Total                         | 42,566,999 | 45,125,943         | 44,048,115 |  |

The detail, by geographical area, of this heading as of December 31, 2006, 2005 and 2004 disregarding valuation adjustments is as follows:

|                   | Thousands of Euros |            |            |            |
|-------------------|--------------------|------------|------------|------------|
|                   |                    |            | Funds      |            |
|                   |                    |            | Received   |            |
|                   |                    |            | Under      |            |
|                   |                    | Deposits   | Financial  |            |
|                   | Demand             | with Agree | Asset      |            |
| 2006              | Deposits           | Maturity   | Transfers  | Total      |
| Europe            | 1,449,542          | 17,639,571 | 6,304,235  | 25,393,348 |
| United States     | 109,607            | 2,653,129  | 796,604    | 3,559,340  |
| Latin America     | 239,202            | 3,166,308  | 5,916,319  | 9,321,829  |
| Rest of the world | 61,233             | 3,949,955  |            | 4,011,188  |
| Total             | 1,859,584          | 27,408,963 | 13,017,158 | 42,285,705 |

|                   | Thousands of Euros |                        |                    |            |
|-------------------|--------------------|------------------------|--------------------|------------|
|                   |                    |                        | Funds              |            |
|                   |                    |                        | Received           |            |
|                   |                    | D                      | Under              |            |
|                   | Demand             | Deposits<br>with Agree | Financial<br>Asset |            |
| 2005              | Deposits           | Maturity               | Transfers          | Total      |
| Europe            | 1,033,225          | 14,814,501             | 8,255,127          | 24,102,853 |
| United States     | 68,568             | 3,670,356              | 1,649,995          | 5,388,919  |
| Latin America     | 1,289,817          | 2,643,338              | 3,818,063          | 7,751,218  |
| Rest of the world | 46,218             | 7,679,262              | —                  | 7,725,480  |
| Total             | 2,437,828          | 28,807,457             | 13,723,185         | 44,968,470 |

|                   | Thousands of Euros |                        |                    |            |
|-------------------|--------------------|------------------------|--------------------|------------|
|                   |                    |                        | Funds              |            |
|                   |                    |                        | Received           |            |
|                   |                    | Domosita               | Under<br>Financial |            |
|                   | Demand             | Deposits<br>with Agree | Asset              |            |
| 2004              | Deposits           | Maturity               | Transfers          | Total      |
| Europe            | 888,625            | 17,896,390             | 11,110,293         | 29,895,308 |
| United States     | 625                | 173,143                | 602,011            | 775,779    |
| Latin America     | 350,798            | 2,149,208              | 4,635,055          | 7,135,061  |
| Rest of the world | 114,425            | 5,739,265              |                    | 5,853,690  |
| Total             | 1,354,473          | 25,958,006             | 16,347,359         | 43,659,838 |

# 26.3 Deposits from other creditors

The breakdown of the balance of this heading in the accompanying consolidated balance sheets, based on the nature of the related transactions, is as follows:

|                        | T           | Thousands of Euros |             |  |  |
|------------------------|-------------|--------------------|-------------|--|--|
|                        | 2006        | 2005               | 2004        |  |  |
| General Government(*)  | 14,170,556  | 17,673,354         | 11,193,877  |  |  |
| Spanish                | 7,123,828   | 9,753,109          | 4,861,198   |  |  |
| Foreign                | 7,046,728   | 7,920,245          | 6,332,679   |  |  |
| Other resident sectors | 94,392,548  | 79,754,851         | 74,857,893  |  |  |
| Current accounts       | 25,345,848  | 20,644,607         | 21,293,205  |  |  |
| Savings accounts       | 22,460,077  | 20,628,845         | 18,235,544  |  |  |
| Fixed-term deposits    | 27,681,607  | 20,435,029         | 19,537,882  |  |  |
| Reverse repos          | 9,080,811   | 12,029,507         | 12,503,084  |  |  |
| Other accounts         | 9,112,210   | 5,381,823          | 2,000,023   |  |  |
| Valuation adjustments  | 711,995     | 635,040            | 1,288,155   |  |  |
| Non-resident sectors   | 83,810,758  | 85,206,976         | 63,840,029  |  |  |
| Current accounts       | 19,043,024  | 18,717,430         | 14,203,508  |  |  |
| Savings accounts       | 13,635,966  | 11,370,344         | 7,374,054   |  |  |
| Fixed-term deposits    | 40,906,369  | 45,266,207         | 37,894,962  |  |  |
| Repurchase agreements  | 9,554,904   | 9,215,471          | 3,981,250   |  |  |
| Other accounts         | 110,331     | 76,512             | 23,284      |  |  |
| Valuation adjustments  | 560,164     | 561,012            | 362,971     |  |  |
| Total                  | 192,373,862 | 182,635,181        | 149,891,799 |  |  |
| Of which:              |             |                    |             |  |  |
| In euros               | 108,312,891 | 100,623,473        | 88,987,322  |  |  |
| In foreign currency    | 84,060,971  | 82,011,708         | 60,904,477  |  |  |

(\*) As of December 31, 2006 and 2005, the balance of general government includes valuation adjustments of accrued interests that amounted to €23,827 and € 55,418, respectively.

The detail, by geographical area, of this heading as of December 31, 2006, 2005 and 2004 disregarding valuation adjustments is as follows:

|                   |                    | Г                  | housands of Eu          | ros        |             |
|-------------------|--------------------|--------------------|-------------------------|------------|-------------|
|                   |                    | ~ •                | Deposits                |            |             |
| 2006              | Demand<br>Deposits | Saving<br>Deposits | with Agreed<br>Maturity | Repos      | Total       |
| Europe            | 33,652,676         | 23,574,543         | 44,151,489              | 10,751,014 | 112,129,722 |
| United States     | 1,419,538          | 2,018,588          | 10,528,592              | 57,183     | 14,023,901  |
| Latin America     | 17,816,513         | 11,465,943         | 22,504,665              | 9,064,320  | 60,851,441  |
| Rest of the world | 794,650            | 402,644            | 2,875,518               |            | 4,072,812   |
| Total             | 53,683,377         | 37,461,718         | 80,060,264              | 19,872,517 | 191,077,876 |
|                   |                    |                    |                         |            |             |

|                   | Thousands of Euros |            |             |            |             |
|-------------------|--------------------|------------|-------------|------------|-------------|
|                   |                    |            | Deposits    |            |             |
|                   | Demand             | Saving     | with Agreed |            |             |
| 2005              | Deposits           | Deposits   | Maturity    | Repos      | Total       |
| Europe            | 30,293,574         | 21,676,353 | 36,343,595  | 17,145,239 | 105,458,761 |
| United States     | 1,007,038          | 354,345    | 10,371,430  | 135,121    | 11,867,934  |
| Latin America     | 17,040,525         | 10,163,779 | 22,967,518  | 7,983,395  | 58,155,217  |
| Rest of the world | 775,467            | 518,216    | 4,608,067   | 49         | 5,901,750   |
| Total             | 49,116,604         | 32,712,693 | 74,290,610  | 25,263,804 | 181,383,711 |

|                   |            | Т          | housands of Eu    | ros        |             |
|-------------------|------------|------------|-------------------|------------|-------------|
|                   |            |            | Deposits          |            |             |
|                   | Demand     | Saving     | with Agreed       |            |             |
| 2004              | Deposits   | Deposits   | Maturity          | Repos      | Total       |
| Europe            | 29,745,644 | 18,560,468 | 27,155,322        | 13,697,251 | 89,158,685  |
| United States     | 648,658    | 468,762    | 6,734,521         | 156        | 7,852,097   |
| Latin America     | 13,114,743 | 6,962,493  | 22,137,721        | 3,839,588  | 46,054,545  |
| Rest of the world | 197,899    | 43,044     | 4,934,403         |            | 5,175,346   |
| Total             | 43,706,944 | 26,034,767 | <u>60,961,967</u> | 17,536,995 | 148,240,673 |

## 26.4 Debt certificates (including bonds)

The breakdown of the balance of this heading in the accompanying consolidated balance sheets is as follows:

|                                  | T          | Thousands of Euros |            |  |
|----------------------------------|------------|--------------------|------------|--|
|                                  | 2006       | 2005               | 2004       |  |
| Promissory notes and bills       | 7,555,766  | 7,417,516          | 6,372,310  |  |
| Bonds and debentures issued:     | 70,118,349 | 55,424,239         | 39,109,811 |  |
| Mortgage-backed securities       | 36,028,808 | 26,926,995         | 19,036,759 |  |
| Other non-convertible securities | 33,276,013 | 26,542,102         | 18,793,732 |  |
| Valuation adjustments            | 813,528    | 1,955,142          | 1,279,320  |  |
| Total                            | 77,674,115 | 62,841,755         | 45,482,121 |  |

26.4.1. PROMISSORY NOTES AND BILLS:

These promissory notes were issued mainly by Banco de Financiación, S.A., and the detail thereof, by currency, is as follows:

|                     |           | Thousands of Euros |           |  |
|---------------------|-----------|--------------------|-----------|--|
|                     | 2006      | 2005               | 2004      |  |
| In euros            | 6,670,764 | 6,724,347          | 5,458,822 |  |
| In other currencies | 885,002   | 693,169            | 913,488   |  |
| Total               | 7,555,766 | 7,417,516          | 6,372,310 |  |

26.4.2. Bonds and debentures issued:

The detail of the balance of this account in the accompanying consolidated balance sheets, based on the currency in which the bonds and debentures are issued, and of the related interest rates is as follows:

|   | Thousands of Euros |            |            |
|---|--------------------|------------|------------|
|   | 2006               | 2005       | 2004       |
| In euros -  |                    |            |            |
| Non-convertible bonds and debentures at floating interest rates | 18,345,909         | 18,488,246 | 13,732,198 |
| Non-convertible bonds and debentures                            | 6,437,879          | 5,213,827  | 4,266,690  |
| Covered bonds   | 35,808,166         | 26,683,165 | 18,811,281 |
| Valuation adjustments   | 734,015            | 1,939,639  | 1,265,560  |
| In foreign currencies -   |                    |            |            |
| Non-convertible bonds and debentures at floating interest rates | 7,865,859          | 2,613,766  | 405,956    |
| Non-convertible bonds and debentures                            | 626,366            | 226,263    | 388,705    |
| Covered bonds   | 220,642            | 243,830    | 225,661    |
| Valuation adjustments   | 79,513             | 15,503     | 13,760     |
| Total   | 70,118,349         | 55,424,239 | 39,109,811 |

As of December 31, 2006, the (weighted average) interest rate relating to fixed and floating rate issues in euros was 3.83% and 3.67%, respectively. The (weighted average) interest rate relating to fixed and floating rate issues in foreign currencies at that date was 5.34% and 5.25%, respectively.

The valuation adjustments caption mainly include adjustments for accrued interest, hedging transactions and issuance fees.

Most of the foreign-currency issues are denominated in U.S. dollars.

The accrued interests on promissory notes, bills and debentures in 2006, 2005 and 2004 amounted to €2,820,536 thousand, €1,898,396 thousand and €1,374,631 thousand, respectively (Note 45.2).

# 26.5. Subordinated liabilities

The detail, by company, of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|                       | Tł         | Thousands of Euros |            |  |
|-----------------------|------------|--------------------|------------|--|
|                       | 2006       | 2005               | 2004       |  |
| Subordinated debt     | 9,385,347  | 9,178,935          | 8,100,383  |  |
| Preference shares     | 4,025,002  | 4,127,786          | 3,808,893  |  |
| Valuation adjustments | 186,454    | 416,541            | 418,101    |  |
| Total                 | 13,596,803 | 13,723,262         | 12,327,377 |  |

In 2006, 2005 and 2004 the subordinated debt and preference shares bore interest of  $\notin$ 567,195 thousand,  $\notin$ 556,121 thousand and  $\notin$ 539,027 thousand, respectively (see Note 45.2).

## 26.5.1. Subordinated debt

These issues are non-convertible subordinated debt and, accordingly, for debt seniority purposes, they rank behind ordinary debt.

The detail, disregarding valuation adjustments, of the balance of this heading in the accompanying consolidated balance sheets, based on the related issue currency and interest rate, is as follows:

|                                   |          | Thousands of Euros |           |           | Prevailing<br>Interest Rate |               |
|-----------------------------------|----------|--------------------|-----------|-----------|-----------------------------|---------------|
| ISSUER                            | Currency | 2006               | 2005      | 2004      | 2006                        | Maturity Date |
| ISSUES IN EUROS                   |          |                    |           |           |                             |               |
| BBVA                              |          |                    |           |           |                             |               |
| July-96                           | EUR      |                    | 79,307    | 84,142    | 9.33%                       | 22-Dec-06     |
| July-96                           | EUR      | 27,332             | 27,332    | 27,947    | 9.37%                       | 22-Dec-16     |
| February-97                       | EUR      | 60,101             | 60,101    | 60,101    | 6.97%                       | 18-Dec-07     |
| September-97                      | EUR      | 36,061             | 36,061    | 36,061    | 6.65%                       | 17-Dec-07     |
| December-01                       | EUR      | 1,500,000          | 1,500,000 | 1,500,000 | 3.50%                       | 01-Jan-17     |
| July-03                           | EUR      | 600,390            | 600,390   | 600,000   | 2.54%                       | 17-Jul-13     |
| November-03                       | EUR      | 749,782            | 749,782   | 750,000   | 4.50%                       | 12-Nov-15     |
| October-04                        | EUR      | 991,101            | 992,000   | 1,000,000 | 4.37%                       | 20-Oct-19     |
| BBVA CAPITAL FUNDING, LTD.        |          |                    |           |           |                             |               |
| September-95                      | EUR      |                    |           | 13,613    | 3.10%                       | 05-Sep-05     |
| March-97                          | EUR      | 45,735             | 45,735    | 45,735    | 2.71%                       | 20-Mar-07     |
| October-97                        | EUR      | 76,694             | 76,694    | 76,694    | 2.38%                       | 08-Oct-07     |
| October-97                        | EUR      | 228,672            | 228,588   | 228,616   | 6.00%                       | 24-Dec-09     |
| July-99                           | EUR      | 73,000             | 73,000    | 73,000    | 6.35%                       | 16-Oct-15     |
| February-00                       | EUR      | 498,668            | 500,002   | 500,000   | 6.38%                       | 25-Feb-10     |
| December-00                       | EUR      |                    |           | 750,000   | 2.71%                       | 04-Dec-10     |
| July-01                           | EUR      |                    | 500,002   | 500,000   | 5.50%                       | 04-Jul-11     |
| October-01                        | EUR      | 60,000             | 60,000    | 60,000    | 5.73%                       | 10-Oct-11     |
| October-01                        | EUR      | 40,000             | 40,000    | 40,000    | 6.08%                       | 10-Oct-16     |
| October-01                        | EUR      | 50,000             | 50,000    | 50,000    | 2.79%                       | 15-Oct-16     |
| November-01                       | EUR      | 55,000             | 55,000    | 55,000    | 2.96%                       | 02-Nov-16     |
| December-01                       | EUR      | 56,002             | 56,002    | 56,000    | 3.18%                       | 20-Dec-16     |
| BBVA SUBORDINATED CAPITAL, S.A.U. |          |                    |           |           |                             |               |
| May-05                            | EUR      | 496,783            | 480,444   |           | 2.74%                       | 23-May-17     |
| October-05                        | EUR      | 150,000            | 150,000   |           | 2.49%                       | 13-Oct-20     |
| October-05                        | EUR      | 250,000            | 250,000   |           | 2.44%                       | 20-Oct-17     |
| October-06                        | EUR      | 1,000,000          |           |           | 3.82%                       | 24-Oct-16     |
| ISSUES IN FOREIGN CURRENCY        |          |                    |           |           |                             |               |
| BBVA PUERTO RICO, S.A.            |          |                    |           |           |                             |               |
| September-04                      | USD      | 37,965             | 42,384    | 36,708    | 4.20%                       | 23-Sep-14     |
| September-06                      | USD      | 28,094             |           |           | 5.76%                       | 29-Sep-16     |
| •                                 |          |                    |           |           |                             |               |

| September-06                           | USD  | 22,779    |           | —         | 6.00%    | 29-Sep-16   |
|--|------|-----------|-----------|-----------|----------|-------------|
| BBVA BANCO FRANCÉS, S.A.               |      |           |           |           |          |             |
| May-05 (*)                             | USD  |           |           | 4,118     | 7.07%    | 04-Oct-20   |
| BBVA GLOBAL FINANCE, LTD.              |      |           |           |           |          |             |
| July-95                                | USD  |           |           | 110,124   | 6.88%    | 01-Jul-05   |
| July-95                                | USD  |           |           | 36,708    | 2.36%    | 15-Jan-05   |
| December-95                            | USD  | 151,860   | 169,535   | 146,832   |          | 01-Dec-25   |
| December-95                            | USD  |           | 63,575    | 55,062    |          | 09-May-06   |
| December-95                            | USD  | —         | —         | 55,062    | 2.45%    | 11-May-05   |
| BANCO BILBAO VIZCAYA ARGENTARIA, CHILE | CLP  | 276,496   | 172,053   | 93,552    | Various  | Various     |
| BBVA BANCOMER, S.A. de C.V.            |      |           |           |           |          |             |
| November-98                            | MNX  |           | 197,853   | 157,406   | 9.44%    | 28-Sep-06   |
| July-05                                | USD  | 377,259   | 420,809   |           | 7.38%    | 22-Jul-15   |
| September-06                           | MNX  | 174,545   |           | _         | 7.62%    | 18-Sep-14   |
| BBVA CAPITAL FUNDING, LTD.             |      |           |           |           |          | 1           |
| August-95 (*)                          | JPY  |           | _         | 21,480    | 3.45%    | 09-Aug-10   |
| October-95                             | USD  |           |           | 71,600    |          | 26-Oct-05   |
| October-95                             | JPY  | 63,700    | 72,000    | 110,124   | 6.00%    |             |
| February-96                            | USD  |           | 211,918   | 183,540   |          | 14-Feb-06   |
| November-96                            | USD  | _         | 169,535   | 146,832   |          | 27-Nov-06   |
| BBVA BANCOMER CAPITAL TRUST, INC.      |      |           |           | ,         |          |             |
| February-01                            | USD  | _         | 423,837   | 364,326   | 10.50%   | 16-Feb-11   |
| LNB CAPITAL TRUST I                    |      |           | - ,       | )         |          |             |
| November-01                            | USD  |           | 17,800    | _         | 6.44%    | 08-Dec-31   |
| LNB STATUTORY TRUST I                  | 0.52 |           | 17,000    |           | 0111/0   | 00 200 01   |
| December-01                            | USD  |           | 25,430    |           | 6.64%    | 18-Dec-31   |
| BBVA SUBORDINATED CAPITAL, S.A.U.      | 0.52 |           | 20,100    |           | 010170   | 10 200 01   |
| October-05                             | JPY  | 127,400   | 144,000   |           | 2.75%    | 22-Oct-35   |
| October-05                             | GBP  | 446,760   | 437,766   | _         | 4.79%    |             |
| March-06                               | GBP  | 446,760   |           |           |          | 31-Mar-16   |
| RIVERWAY HOLDING CAPITAL TRUST I       | ODI  | 110,700   |           |           | 5.00 /0  | 51 1/10 10  |
| March-01                               | USD  | 8,646     | _         |           | 10.18%   | 08-Jun-31   |
| RIVERWAY HOLDING CAPITAL TRUST II      | COD  | 0,010     |           |           | 10.10 // | 00 5411 51  |
| July-01                                | USD  | 3,797     |           |           | 9.30%    | 25-Jul-31   |
| TEXAS REGIONAL STATUTORY TRUST I       | 050  | 5,171     |           | _         | 7.5070   | 25 501-51   |
| February-04                            | USD  | 37,965    |           |           | 8 21%    | 17-Mar-34   |
| BBVA COLOMBIA, S.A.                    | 050  | 51,705    |           |           | 0.2170   | 17 14141-54 |
| August-06                              | COP  | 136,000   |           |           | 9 50%    | 28-Aug-11   |
| TOTAL                                  |      |           | 0 179 025 | <u> </u>  | 7.5070   | 20 Mug-11   |
| IUIAL                                  |      | 9,383,34/ | 9,178,935 | 0,100,383 |          |             |

(\*) Issuances cancelled before their maturity date

The issues of BBVA Capital Funding, LTD. and BBVA Global Finance, LTD. are guaranteed (secondary liability) by the Bank, and the issue of BBVA Bancomer Capital Trust, Inc. is guaranteed (secondary liability) by BBVA Bancomer, S.A de C.V.

# 26.5.2. Preference Shares

The detail, by company, of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|  | Th        | Thousands of Euros |           |  |
|--|-----------|--------------------|-----------|--|
|  | 2006      | 2005               | 2004      |  |
| BBVA Internacional, Ltd. <sup>(1)</sup>                      | 1,000,002 | 1,340,000          | 1,341,230 |  |
| BBVA Preferred Capital, Ltd. <sup>(2)</sup>                  |           | 203,447            | 176,198   |  |
| BBVA Privanza Internacional (Gibraltar), Ltd. <sup>(2)</sup> |           | 59,339             | 51,646    |  |
| BBVA Capital Finance, S.A.                                   | 1,975,000 | 1,975,000          | 1,980,966 |  |
| BBVA Capital Funding, Ltd.                                   | _         |                    | 258,853   |  |
| BBVA Internactional Preferred, S.A.U.                        | 1,050,000 | 550,000            |           |  |
| Total  | 4,025,002 | 4,127,786          | 3,808,893 |  |

(1) Listed on the Spanish AIAF market as well as in the stock exchange markets of Luxembourg, Frankfurt and Amsterdam.

(2) Listed in New York Stock Exchange

The foregoing balances include several issues of non-cumulative non-voting preference shares guaranteed by Banco Bilbao Vizcaya Argentaria, S.A., the detail being as follows:

| 2006   | Currency | Amount Issued<br>(Millions) | Fixed Anual<br>Dividend |
|--|----------|-----------------------------|-------------------------|
| BBVA Internacional, Ltd.                                   |          |                             |                         |
| March 2002   | EUR      | 500                         | 3.50%                   |
| December 2002  | EUR      | 500                         | 3.41%                   |
| BBVA Capital Finance, S.A.                                 |          |                             |                         |
| December 2003  | EUR      | 350                         | 3.41%                   |
| July 2004  | EUR      | 500                         | 3.41%                   |
| December 2004  | EUR      | 1,125                       | 3.41%                   |
| BBVA Internactional Preferred, S.A.U.                      |          |                             |                         |
| September 2005   | EUR      | 550                         | 3.80%                   |
| September 2006   | EUR      | 500                         | 4.95%                   |
|  |          | Amount Issued               | Fixed Anual             |
| 2005<br>DDV A Drivenza Internacional (Cibraltar) I tel     | Currency | (Millions)                  | Dividend                |
| BBVA Privanza Internacional (Gibraltar), Ltd.<br>June 1997 | LICD     | 70                          | 7760                    |
| BBVA Privanza Internacional, Ltd.                          | USD      | 70                          | 7.76%                   |
|  | EUD      | 240                         | 7.000                   |
| April 2001   | EUR      | 340                         | 7.00%                   |
| March 2002   | EUR      | 500                         | 3.50%                   |
| December 2002  | EUR      | 500                         | 3.25%                   |
| BBVA Preferred Capital, Ltd.                               | LICD     | 210                         |                         |
| June 2001  | USD      | 240                         | 7.75%                   |
| BBVA Capital Finance, S.A.                                 | EUD      | 250                         | 2.75%                   |
| December 2003  | EUR      | 350                         | 2.75%                   |
| July 2004  | EUR      | 500                         | 3.00%                   |
| December 2004  | EUR      | 1,125                       | 3.00%                   |
| BBVA Internactional Preferred, S.A.U.                      |          |                             |                         |
| September 2005   | EUR      | 550                         | 3.80%                   |
| 2004   | Currency | Amount Issued<br>(Millions) | Fixed Anual<br>Dividend |
| BBVA Privanza Internacional (Gibraltar), Ltd.              | ourrency | (Willions)                  | Dividend                |
| June 1997  | USD      | 70                          | 7.76%                   |
| BBVA Internacional, Ltd.                                   | 052      | 10                          | 1.10%                   |
| April 2001   | EUR      | 340                         | 7.00%                   |
| March 2002   | EUR      | 500                         | 3.50%                   |
| December 2002  | EUR      | 500                         | 3.25%                   |
| BBVA Capital Funding, Ltd.                                 | Lok      | 500                         | 5.2570                  |
| April 1998   | EUR      | 256                         | 6.36%                   |
| BBVA Preferred Capital, S.A.                               | EUK      | 250                         | 0.30%                   |
| June 2001  | USD      | 240                         | 7.75%                   |
| June 2001  | 03D      | 240                         | 1.1570                  |
|  |          |                             |                         |

| BBVA Capital Finance, S.A. |     |       |       |
|----------------------------|-----|-------|-------|
| December 2003              | EUR | 350   | 2.75% |
| July 2004                  | EUR | 500   | 3.00% |
| December 2004              | EUR | 1,125 | 3.00% |

The option to redeem the preference share issues launched by BBVA Preferred Capital, Ltd. (€203 million), BBVA Privanza Internacional (Gibraltar), Ltd. (€59 million) and BBVA Internacional, Ltd. (€340 million) was exercised in 2006.

These issues were subscribed by third parties outside the Group and are wholly or partially redeemable at the Company's option after five or ten years from the issue date, depending on the terms of each issue.

# 27. LIABILITIES UNDER INSURANCE CONTRACTS

The detail of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|                                      | Th         | Thousands of Euros |           |  |
|--------------------------------------|------------|--------------------|-----------|--|
|                                      | 2006       | 2005               | 2004      |  |
| Technical provisions for:            |            |                    |           |  |
| Mathematical reserves                | 8,677,303  | 9,023,585          | 7,026,605 |  |
| Provision for unpaid claims reported | 655,048    | 419,123            | 125,682   |  |
| Other insurance technical provisions | 788,295    | 1,057,859          | 962,142   |  |
| Total                                | 10,120,646 | 10,500,567         | 8,114,429 |  |

#### **28. PROVISIONS**

The detail of the balance of this heading in the consolidated balance sheets as of December 31, 2006, 2005 and 2004 is as follows:

|   | The       | Thousands of Euros |           |  |
|---|-----------|--------------------|-----------|--|
|   | 2006      | 2005               | 2004      |  |
| Provisions for pensions and similar obligations (Note 29) | 6,357,820 | 6,239,744          | 6,304,284 |  |
| Provisions for taxes                                      | 232,172   | 146,971            | 173,229   |  |
| Provisions for contingent exposures and commitments       | 501,933   | 452,462            | 348,782   |  |
| Other provisions  | 1,556,909 | 1,861,908          | 1,565,553 |  |
| Total   | 8,648,834 | 8,701,085          | 8,391,848 |  |

The changes in 2006, 2005 and 2004 in the balances of this heading in the accompanying consolidated balance sheets were as follows:

|   | Thousands of Euros<br>Provisions for Pensions and similar<br>obligation |           |           |
|---|---|-----------|-----------|
|   | 2006  | 2005      | 2004      |
| Balance at beginning of year                        | 6,239,744   | 6,304,284 | 6,481,288 |
| Add -   |   |           |           |
| Year provision with a charge to income for the year | 1,410,275   | 646,948   | 883,638   |
| Transfers and other changes                         | _   | 97,630    | 4,714     |
| Less -  |   |           |           |
| Payments  | (1,208,127)   | (777,746) | (658,904) |
| Amount use and other variations                     | (84,072)  | (31,372)  | (406,452) |
| Balance at end of year                              | 6,357,820   | 6,239,744 | 6,304,284 |



The year provisions for pensions charged to income in 2006 under the heading "Provisions for pensions and similar obligations" registered as "interest expenses and similar charges", "personal expenses" and "provision expenses" in the consolidated income statement amounted to  $\notin 254,548, \notin 74,281$  and  $\notin 1,081,446$  thousand. The amount charged in this respect in 2005 was  $\notin 255,370$ ,  $\notin 68,893$  y  $\notin 322,685$  thousand, respectively. The amount charged in this respect in 2004 was  $\notin 210,342, \notin 58,982$  y  $\notin 614,314$  thousand, respectively (Note 29).

|   |          | Thousands of Euros<br>Commitments and contingent risl<br>provisions |          |  |
|---|----------|---|----------|--|
|   | 2006     | 2005  | 2004     |  |
| Balance at beginning of year                        | 452,462  | 348,782   | 279,708  |  |
| Add -   |          |   |          |  |
| Year provision with a charge to income for the year | 73,487   | 114,028   | 126,173  |  |
| Transfers and other Changes                         | 4,726    | 9,566   | 1,412    |  |
| Less -  |          |   |          |  |
| Available funds                                     | (16,700) | (12,378)  | (12,673) |  |
| Payments  |          |   |          |  |
| Amount use and other variations                     | (11,070) | (7,536)   | (45,802) |  |
| Transfers   |          |   | (36)     |  |
| Disposal of subsidiaries                            | (972)    |   |          |  |
| Balance at end of year                              | 501,933  | 452,462   | 348,782  |  |

|   |           | Thousands of Euros<br>Provisions for taxes and other<br>provisions |           |  |
|---|-----------|--|-----------|--|
|   | 2006      | 2005   | 2004      |  |
| Balance at beginning of year                        | 2,008,879 | 1,738,782  | 1,874,006 |  |
| Add -   |           |  |           |  |
| Year provision with a charge to income for the year | 353,038   | 278,249  | 424,578   |  |
| Acquisition of subsidiaries                         | 4,415     | 42,355   | 497       |  |
| Transfers and other Changes                         | 100,611   | 317,849  | 330,248   |  |
| Less -  |           |  |           |  |
| Available funds                                     | (50,913)  | (160,048)  | (153,465) |  |
| Amount use and other variations                     | (608,170) | (204,761)  | (649,401) |  |
| Transfers   |           |  | (87,474)  |  |
| Disposal of subsidiaries                            | (18,779)  | (3,547)  | (207)     |  |
| Balance at end of year                              | 1,789,081 | 2,008,879  | 1,738,782 |  |

# 29. COMMITMENTS WITH PERSONNEL

As of December 31, 2006, 2005 and 2004, the commitments to Group employees were as follows:

|                           | Thousands of Euros |                 |            |                                |           |           |           |           |           |
|---------------------------|--------------------|-----------------|------------|--------------------------------|-----------|-----------|-----------|-----------|-----------|
|                           | Commitm            | ents in Spain ( | Note 29.1) | Commitments abroad (Note 29.2) |           | Total     |           |           |           |
|                           | 2006               | 2005            | 2004       | 2006                           | 2005      | 2004      | 2006      | 2005      | 2004      |
| Post-employment benefits  | 3,386,448          | 3,442,986       | 3,471,738  | 955,582                        | 966,125   | 746,893   | 4,342,030 | 4,409,111 | 4,218,631 |
| Early retirement          | 3,185,500          | 2,582,567       | 2,656,743  |                                |           |           | 3,185,500 | 2,582,567 | 2,656,743 |
| Post-employment welfare   |                    |                 |            |                                |           |           |           |           |           |
| benefits                  | 222,688            | 210,610         | 203,893    | 422,302                        | 436,434   | 324,043   | 644,990   | 647,044   | 527,936   |
| Long-service cash bonuses | 31,781             | 30,033          | 31,590     |                                |           | —         | 31,781    | 30,033    | 31,590    |
| Long-service share-based  |                    |                 |            |                                |           |           |           |           |           |
| bonuses                   | 48,677             | 45,550          | 32,614     |                                |           | —         | 48,677    | 45,550    | 32,614    |
| Total                     | 6,875,094          | 6,311,746       | 6,396,578  | 1,377,884                      | 1,402,559 | 1,070,936 | 8,252,978 | 7,714,305 | 7,467,514 |

These commitments were funded as follows:

|                                |           |                 |             | Th        | ousands of Eu  | ros        |           |           |           |
|--------------------------------|-----------|-----------------|-------------|-----------|----------------|------------|-----------|-----------|-----------|
|                                | Commitm   | ents in Spain ( | (Note 29.1) | Commitm   | ents aborad (l | Note 29.2) |           | Total     |           |
|                                | 2006      | 2005            | 2004        | 2006      | 2005           | 2004       | 2006      | 2005      | 2004      |
| Insurance contracts coverage   |           |                 |             |           |                |            |           |           |           |
| Post-employment benefits       | 569,492   | 626,966         | 645,501     |           |                |            | 569,492   | 626,966   | 645,501   |
|                                | 569,492   | 626,966         | 645,501     |           |                | _          | 569,492   | 626,966   | 645,501   |
| Assets assigned to the funding |           |                 |             |           |                |            |           |           |           |
| of commitments                 |           |                 |             |           |                |            |           |           |           |
| Post-employment benefits       |           |                 |             | 879,176   | 687,039        | 514,835    | 879,176   | 687,039   | 514,835   |
| Post-employment welfare        |           |                 |             |           |                |            |           |           |           |
| benefits                       |           | _               |             | 367,927   | 84,973         | 40,122     | 367,927   | 84,973    | 40,122    |
|                                |           |                 | _           | 1,247,103 | 772,012        | 554,957    | 1,247,103 | 772,012   | 554,957   |
| Internal provisions (Note 28)  |           |                 |             | , ,       | ,              | ,          | , ,       | ,         | ,         |
| Funds for Pensions and         |           |                 |             |           |                |            |           |           |           |
| Similar Obligations            |           |                 |             |           |                |            |           |           |           |
| Post-employment benefits       | 2,816,956 | 2,816,020       | 2,826,237   | 76,406    | 279,086        | 232,058    | 2,893,362 | 3,095,106 | 3,058,295 |
| Early retirement               | 3,185,500 | 2,582,567       | 2,656,743   |           |                | —          | 3,185,500 | 2,582,567 | 2,656,743 |
| Post-employment welfare        |           |                 |             |           |                |            |           |           |           |
| benefits                       | 222,688   | 210,610         | 203,893     | 54,375    | 351,461        | 283,921    | 277,063   | 562,071   | 487,814   |
|                                | 6,225,144 | 5,609,197       | 5,686,873   | 130,781   | 630,547        | 515,979    | 6,355,925 | 6,239,744 | 6,202,852 |
| Other provisions               |           |                 |             |           | ,              | ,          |           |           | , ,       |
| Long-service cash bonuses      | 31,781    | 30,033          | 31,590      |           |                |            | 31,781    | 30,033    | 31,590    |
| Long-service share-based       |           |                 |             |           |                |            |           |           |           |
| bonuses                        | 48,677    | 45,550          | 32,614      |           |                |            | 48,677    | 45,550    | 32,614    |
|                                | 80,458    | 75,583          | 64,204      | _         |                | _          | 80,458    | 75,583    | 64,204    |
| Subtotal                       | 6,305,602 | 5,684,780       | 5,751,077   | 130,781   | 630,547        | 515,979    | 6,436,383 | 6,315,327 | 6,267,056 |
| Total                          | 6,875,094 | 6,311,746       | 6,396,578   | 1,377,884 | 1,402,559      | 1,070,936  | 8,252,978 | 7,714,305 | 7,467,514 |

The aforementioned insurance contracts were contracted with non-related insurance companies and the balances of these insurance policies were disclosed net of the balances of the assets assigned to the funding of commitments in the accompanying consolidated balance sheets.

The amounts recognized in the heading "Provisions—Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets, include:

a) "Post employment Commitments" covered with insurance contracts with insurance companies owned by the Group (see Note 2.2.e), which amounted to €2,816,956 thousand as of December 31, 2006.

These amounts are considered wholly unfunded due to the fact that the assets assigned to the funding of these commitments are assets of an affiliated insurance company and therefore, they do not qualify as plan assets as defined by paragraph 7 of IAS 19.

These assets are mainly fixed interest deposit and bonds. These assets are recognized at fair value (see Note 2.2.b) in the heading "Available-for-sale assets" in the accompanying consolidated balance sheets.

b) Other commitments: "Early Retirements" and "Post-employment welfare benefits", amounted to €3,185,500 thousand and €222,688 thousand, respectively.

These amounts are considered wholly unfunded due to the absence of qualifying plan assets.

However, the Assets and Liabilities Committee (ALCO) of the Group manages an specific assets portfolio to cover the liquidity risk regarding the payments of these commitments.

These assets are government and covered bonds (AAA/AA rated). These bonds are issued at fixed interest rates and their maturities are matching the maturity of aforementioned commitments.

These assets are recognized at amortized cost in the heading "Held-to-maturity assets" in the accompanying consolidated balance sheets.

# 29.1. Companies in Spain

29.1.1. Post-employment benefits

# 29.1.1.1. Pensions

The most significant actuarial assumptions used to quantify these vested obligations in 2006, 2005 and 2004, were as follows:

Mortality tables Discount rate (cumulative annual) Consumer price index Salary growth rate Retirement ages PERM/F 2000P 4%/ AA corporate bond yield curve 1.5% at least 2.5% (depending on employee) First date at which the employees are entitled to retire

The defined benefit commitments and their coverage as of December 31, 2006, 2005 and 2004 were as follows:

|  | Thousands of Euros |           |           |
|--|--------------------|-----------|-----------|
|  | 2006               | 2005      | 2004      |
| Pension commitments to retired employees               | 3,186,706          | 3,202,581 | 3,244,431 |
| Pension contingencies in respect of current employees  | 199,742            | 240,405   | 227,307   |
|  | 3,386,448          | 3,442,986 | 3,471,738 |
| Coverage at end of each year:                          |                    |           |           |
| Internal provisions (*)                                | 2,816,956          | 2,816,020 | 2,826,237 |
| Insurance contracts with unrelated insurance companies | 569,492            | 626,966   | 645,501   |
| Total  | 3,386,448          | 3,442,986 | 3,471,738 |

\* The internal provisions showed above were recognised with a charge to the heading "Provision Expense (Net)—Transfers to Funds for Pensions and Similar Obligations" in the accompanying consolidated income statements, and these provisions are recognised in the heading "Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets (Note 28).

The changes in 2006, 2005 and 2004 in the present value of the vested obligation for defined benefit commitments covered by the Group's internal provisions were as follows:

|   | Thousands of Euros |           |           |  |
|---|--------------------|-----------|-----------|--|
|   | 2006               | 2005      | 2004      |  |
| Present actuarial value at beginning of the year    | 2,816,020          | 2,826,237 | 3,240,686 |  |
| + Interest cost                                     | 110,021            | 106,926   | 112,988   |  |
| + Normal cost for the year (current services costs) | 22,510             | 19,440    | (100)     |  |
| - Payments made                                     | (158,938)          | (145,347) | (135,676) |  |
| +/- Other   | 11,142             | 1,635     | (359,041) |  |
| +/- Actuarial losses (gains)                        | 16,201             | 7,129     | (32,620)  |  |
| Present actuarial value at end of the year          | 2,816,956          | 2,816,020 | 2,826,237 |  |

#### **29.1.1.2.** Early retirements

In 2006, 2005 and 2004, the Group offered certain employees the possibility of taking early retirement before reaching the age stipulated in the collective labour agreement in force. This offer was accepted in 2006, 2005 and 2004 by 1,887, 677 and 1,372 employees, respectively.

The most significant actuarial assumptions used to quantify these vested obligations in 2006, 2005 and 2004, were as follows:

| Mortality tables                  | PERM/F 2000P                                   |
|-----------------------------------|--|
| Discount rate (cumulative annual) | 4%/ AA corporate bond yield curve              |
| Consumer price index              | 1.5%   |
| Retirement ages                   | Date agreed contractually for each individual  |
| -                                 | employee at which the employee are entitled to |
|                                   | retire   |

The total cost of these agreements amounts to  $\notin 1,019,494$  thousand,  $\notin 286,279$  thousand and  $\notin 571,628$  thousand as of December 31, 2006, 2005 and 2004, respectively, and the corresponding provisions were recognised with a charge to the heading "Provision Expense (Net) - Transfers to Funds for Pensions and Similar Obligations - Early Retirements" in the accompanying consolidated income statements, and these provisions are recognised in the heading "Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets statements (Note 28).

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The changes in 2006, 2005 and 2004 in the present value of the vested obligation for commitments to early retirees in Spain were as follows:

|  | Thousands of Euros |           |           |  |
|--|--------------------|-----------|-----------|--|
|  | 2006               | 2005      | 2004      |  |
| Present actuarial value at beginning of the year | 2,582,567          | 2,656,743 | 2,461,263 |  |
| + Interest cost                                  | 91,550             | 94,528    | 86,904    |  |
| + Early retirements in the year                  | 1,019,494          | 286,279   | 571,628   |  |
| - Payments made                                  | (504,857)          | (477,197) | (466,413) |  |
| +/- Other changes                                | (2,482)            | 5,929     | (3,068)   |  |
| +/- Actuarial losses (gains)                     | (772)              | 16,285    | 6,429     |  |
| Present actuarial value at end of the year       | 3,185,500          | 2,582,567 | 2,656,743 |  |

# 29.1.1.3. Post-employment welfare benefits

The most significant actuarial assumptions used to quantify these vested obligations in 2006, 2005 and 2004, were as follows:

| Mortality tables                  | PERM/F 2000P                                      |
|-----------------------------------|---|
| Discount rate (cumulative annual) | 4%/ AA corporate bond yield curve                 |
| Consumer price index              | 1.5%  |
| Retirement ages                   | First date at which the employees are entitled to |
|                                   | retire  |

The detail of these commitments as of December 31, 2006, 2005 and 2004 is as follows:

|  | Thousands of Euros |         |         |
|--|--------------------|---------|---------|
|  | 2006               | 2005    | 2004    |
| Post-employment welfare benefit commitments to retired employees                     | 168,710            | 158,889 | 155,786 |
| Vested post-employment welfare benefit contingencies in respect of current employees | 53,978             | 51,721  | 48,107  |
| Total:   | 222,688            | 210,610 | 203,893 |
| Coverage at end of each year:  |                    |         |         |
| Internal provisions  | 222,688            | 210,610 | 203,893 |

The changes in 2006, 2005 and 2004 in the present value of the vested obligation for post-employment welfare benefit commitments were as follows:

|  | Thousands of Euros |          |          |
|--|--------------------|----------|----------|
|  | 2006               | 2005     | 2004     |
| Present actuarial value at the beginning of the year | 210,610            | 203,893  | 202,217  |
| + Interest cost                                      | 8,512              | 8,227    | 7,857    |
| + Normal cost for the year (current services costs)  | 2,405              | 2,165    | 2,051    |
| - Payments made                                      | (13,440)           | (12,193) | (11,566) |
| +/- Other movements                                  | 6,541              | (362)    |          |
| +/- Actuarial losses (gains)                         | 8,060              | 8,880    | 3,334    |
| Present actuarial value at the end of the year       | 222,688            | 210,610  | 203,893  |

#### 29.1.1.4. Summary of post-employment compensation commitments in Spanish companies

Following is the impact on profit or loss of the charges recorded in the 2006, 2005 and 2004 consolidated income statements for the post-employment compensation commitments of Group companies in Spain:

|   | Thousands of Euros |         |          |
|---|--------------------|---------|----------|
|   | 2006               | 2005    | 2004     |
| Interest expense and similar charges:                   |                    |         |          |
| Interest cost of pension funds                          | 210,083            | 210,999 | 208,977  |
| Personnel expenses:                                     |                    |         |          |
| Social attentions                                       | 2,247              | 2,165   | 2,051    |
| Transfers to pension plans                              | 59,318             | 61,019  | 44,286   |
| Provision expense (net):                                |                    |         |          |
| Transfers to funds for pensions and similar obligations |                    |         |          |
| Pension funds   | 23,489             | 33,426  | (29,720) |
| Early retirement  | 1,019,494          | 286,279 | 571,628  |
| Total   | 1,314,631          | 593,888 | 797,222  |

The current contributions made by the Group's Spanish companies for defined contribution retirement commitments were charged to the heading "Personnel Expenses - Transfers to Pension Plans" in the accompanying consolidated income statements, amounted to  $\in$  32,486 thousand,  $\in$  38,099 thousand and  $\in$  42,503 thousand in 2006, 2005 and 2004, respectively.

As of December 31, 2006, 2005 and 2004 all actuarial gains or losses arising from differences between the actuarial assumptions and what had actually occurred or, where appropriate, from the effects of changes in the actuarial assumptions used, were charged to the heading "Personnel Expenses - Transfers to Pension Plans" in the accompanying consolidated income statements.

# 29.1.2. Other commitments to employees in Spanish companies:

#### 29.1.2.1. Compensation in kind

The present values of the vested obligations for long-service cash bonuses and for the gifts relating to long-service share-based bonuses (the treatment applicable to share-based payment is summarised in section below) was quantified on a case-by-case basis using the projected unit credit valuation method. The main actuarial assumptions used in quantifying these obligations are unbiased and mutually compatible. Specifically, the most significant actuarial assumptions used in 2006, 2005 and 2004 were as follows:

| Mortality tables                  | PERM/F 2000P  |
|-----------------------------------|---|
| Disability tables                 | IASS - 90 (reflecting the experience of the Spanish |
|                                   | Social Security authorities)                        |
| Discount rate (cumulative annual) | 4%/ AA Corporate bonds                              |
| Retirement ages                   | First date at which the employees are entitled to   |
|                                   | retire  |

The changes in 2006, 2005 and 2004 in the present value of the vested obligation for these commitments were as follows:

|   | Thou   | Thousands of Euros |        |
|---|--------|--------------------|--------|
|   | 2006   | 2005               | 2004   |
| Present actuarial value at beginning of the year                              | 30,033 | 31,590             | 30,693 |
| + Interest cost   | 1,265  | 1,318              | 1,228  |
| + Normal cost for the year (current services costs)                           | 1,594  | 1,377              | 1,323  |
| - Payments made   | (532)  | (545)              | (735)  |
| - Cash settlements for long-service bonus redemptions due to early retirement | (643)  | (2,464)            | (570)  |
| +/- Actuarial losses (gains)  | 64     | (1,243)            | (349)  |
| Present actuarial value at end of the year                                    | 31,781 | 30,033             | 31,590 |
| Coverage at end of each year:   |        |                    |        |
| Internal provisions (*)   | 31.781 | 30.033             | 31.590 |

(\*) The internal provisions showed above were recognised in the heading "Provisions—Other provisions" in the accompanying consolidated balance sheets (Note 28).

Since all other employee welfare benefits for current employees accrue and are settled on a yearly basis, it is not necessary to record a provision in this connection.

The total cost of the employee welfare benefits provided by the Group's Spanish companies to their current employees in the 2006, 2005 and 2004 was  $\in$  33,941 thousand,  $\notin$  29,723 thousand and  $\notin$  34,746 thousand, respectively, and these amounts were recognised with a charge to "Personnel Expenses—Other personnel expenses" in the accompanying consolidated income statements.

#### 29.1.2.2. Bank share-based compensation system

However, as mentioned previously, the Bank is obliged, under the related corporate agreement, to deliver shares of Banco Bilbao Vizcaya Argentaria, S.A. to certain of its employees when they complete a given number of years of effective service:

|          | Number of Shares |
|----------|------------------|
| 15 years | 180              |
| 25 years | 360              |
| 40 years | 720              |
| 50 years | 900              |

The present values of the vested obligation as of December 31, 2006, 2005 and 2004, in terms of the probable number of shares, were quantified on a case-by-case basis using the projected unit credit method. The main actuarial assumptions used in quantifying this obligation are summarised as follows:

| Mortality tables  | PERM/F 2000P.                                     |
|-------------------|---|
|                   | IASS - 90 (reflecting the                         |
|                   | experience of the Spanish Social Security         |
| Disability tables | authorities)                                      |
| Retirement ages   | First date at which the employees are entitled to |
| -                 | retire  |

The changes in 2006, 2005 and 2004 in the present value of the vested obligation of the probable number of shares due to the notarget-based compensation plans were as follows:

|     |   | Th        | Thousands of Euros |           |  |  |
|-----|---|-----------|--------------------|-----------|--|--|
|     |   | 2006      | 2005               | 2004      |  |  |
| Pre | sent actuarial value at the beginning of the year | 6,946,467 | 6,658,067          | 6,932,004 |  |  |
| +   | Year accrual                                      | 407,487   | 399,753            | 385,661   |  |  |
| -   | Deliveries made                                   | (186,480) | (269,100)          | (305,100) |  |  |
| +/- | Actuarial losses (gains)                          | (628,526) | 157,747            | (354,498) |  |  |
| Pre | sent actuarial value at the end of year           | 6,538,948 | 6,946,467          | 6,658,067 |  |  |

In March 1999, pursuant to a resolution adopted by the Bank's shareholders at the Annual General Meeting on February 27, 1999, 32,871,301 new shares were issued at a price of €2.14 per share (similar to the average reference price of the share-based commitments to Group employees existing at that date which the new shares were assigned to fund). These shares were subscribed and paid by a non-Group company and, simultaneously, the Bank acquired a call option on these shares which can be exercised on any date, at one or several times, prior to December 31, 2011, at an exercise price equal to the share based commitments to Group employees. Since 1999 the call option has been partially exercised to meet share-based commitments to Group employees, for a total of 28,500,236 shares, which means that on December 31, 2006, the Bank still held an option on a total of 4,371,065 shares at a price of €2.09 per share (4,557,545 and 4,826,645 shares as of December 31, 2005 and 2004). In addition, it had arranged a futures transaction with a non-Group entity on a total of 2,167,883 shares at an exercise price of €18.24 per share (2,388,922 shares at an exercise price of 15.06 per share and 1,831,422 shares at an exercise price of €12.30 per share as of December 31, 2005 and 2004).

The changes in 2006, 2005 and 2004 in the related internal provisions, which take into account the present value of the vested obligation, at any given date, in terms of the probable number of shares and the instruments assigned to the commitment, were as follows:

|    |   | Thou    | isands of E | uros    |
|----|---|---------|-------------|---------|
|    |   | 2006    | 2005        | 2004    |
| I  | nternal provision at beginning of year  | 45,550  | 32,614      | 33,692  |
| +  | Normal cost for the year (current service costs)  | 6,787   | 5,879       | 4,389   |
| -  | Payments relating to partial exercises of the call option (Settlement of long-service bonuses when they |         |             |         |
|    | fall due)   | (390)   | (562)       | (638)   |
| +. | /- Collections/(Payments) due to quarterly settlements of futures transactions                          | (783)   | 5,244       | 1,685   |
| +. | /- Actuarial losses (gains)   | (2,487) | 2,375       | (6,514) |
| Iı | nternal provision at end of year(*)   | 48,677  | 45,550      | 32,614  |

(\*) The internal provisions showed above were recognised in the heading "Provisions—Other provisions" in the accompanying consolidated balance sheets (Note 28).

## 29.2. Companies abroad

#### 29.2.1. Pension benefit supplement

The main commitments abroad are related to Mexico and Portugal.

#### Mexico

The main actuarial assumptions used in quantifying the commitments of BBVA Bancomer, S.A. de C.V. as of December 31, 2006,2005 and 2004 are summarised as follows:

|  | 2006     | 2005     | 2004     |
|--|----------|----------|----------|
| Mortality tables                       | EMSSA 97 | EMSSA 97 | EMSSA 97 |
| Discount rate (cumulative annual)      | 9.0%     | 9.20%    | 10.25%   |
| Consumer price index                   | 3.5%     | 4.00%    | 5.00%    |
| Salary growth rate                     | 6.0%     | 6.60%    | 7.63%    |
| Expected rate of return on plan assets | 9.0%     | 9.20%    | 10.25%   |

The changes in 2006, 2005 and 2004 in the present value of the vested obligations of Bancomer, S.A. de C.V., and in the value of the assets assigned to fund these commitments (fair value of plan assets) are as follows:

|  | Thousands of Euros |           |           |
|--|--------------------|-----------|-----------|
|  | 2006               | 2005      | 2004      |
| Present actuarial value at beginning of the year                                   | 632,783            | 478,478   | 466,516   |
| Value of the assets assigned to funding of commitments (fair value of plan assets) | (465,664)          | (330,509) | (324,318) |
| Balance at beginning of year   | 167,119            | 147,969   | 142,198   |
| Present actuarial value at end of year   | 623,418            | 632,783   | 478,478   |
| Value of assets assigned to funding of commitments                                 | (623,418)          | (465,664) | (330,509) |
| Balance at end of year   |                    | 167,119   | 147,969   |

The aforementioned assets assigned to the funding of commitments are the assets that are to be used directly to settle employee benefit obligations and which meet the following conditions: they are not owned by the Group entities; they are available only to pay post-employment benefits; and they cannot be returned to the Group entities. The balances of the vested obligations related to the previously mentioned commitments were disclosed net of the balances of the aforementioned assets assigned to the funding of commitments in the accompanying consolidated balance sheets.

The changes in 2006, 2005 and 2004, in the balances of "Provisions - Provisions for Pensions and Similar Obligations" relating to BBVA Bancomer, S.A. de C.V. are as follows:

|  | Thousands of Euros |          |          |
|--|--------------------|----------|----------|
|  | 2006               | 2005     | 2004     |
| Balance at beginning of year                       | 167,119            | 147,969  | 142,198  |
| + Finance expenses                                 | 51,609             | 47,187   | 44,814   |
| - Finance Income                                   | (38,375)           | (33,326) | (32,753) |
| + Normal cost for the year (current service costs) | 21,295             | 22,711   | 16,327   |
| +/- Payments made and other net variations         | (173,645)          | (36,569) | (12,077) |
| +/- Exchange differences                           | (2,666)            | 29,097   | (10,540) |
| +/- Actuarial losses (gains)                       | (25,337)           | (9,950)  |          |
| Balance at end of year                             |                    | 167,119  | 147,969  |

# Portugal

The main actuarial assumptions used in quantifying the commitments of BBVA Portugal, S.A. as of December 31, 2006, 2005 and 2004 are summarised as follows:

|  | 2006     | 2005                      | 2004     |
|--|----------|---------------------------|----------|
| Mortality tables                       | TV 88/90 | TV 88/90                  | TV 88/90 |
| Disability tables                      | 50% EKV  |                           | 50% EKV  |
|  | 80       | 50% EKV 80                | 80       |
| Turnover tables                        |          | 50% MSSL employees before |          |
|  |          | 1995                      |          |
| Discount rate (cumulative annual)      | 4.75%    | 4.50%                     | 4.50%    |
| Consumer price index                   | 2.00%    | 2.00%                     | 2.00%    |
| Salary growth rate                     | 3.00%    | 3.00%                     | 3.00%    |
| Expected rate of return on plan assets | 4.50%    | 4.50%                     | 4.50%    |

The changes in 2006, 2005 and 2004 in the present value of the vested obligations of BBVA Portugal, S.A., and in the value of the assets assigned to fund these commitments (fair value of plan assets) are as follows:

|  | Thousands of Euros |           |           |
|--|--------------------|-----------|-----------|
|  | 2006               | 2005      | 2004      |
| Present actuarial value at beginning of the year                                   | 262,153            | 268,415   | 249,438   |
| Value of the assets assigned to funding of commitments (fair value of plan assets) | (221,375)          | (184,326) | (175,897) |
| Balance at beginning of year   | 40,778             | 84,089    | 73,541    |
| Present actuarial value at end of year   | 295,473            | 262,153   | 268,415   |
| Value of assets assigned to funding of commitments                                 | (255,758)          | (221,375) | (184,326) |
| Balance at end of year   | 39,715             | 40,778    | 84,089    |

The aforementioned assets assigned to the funding of commitments are the assets that are to be used directly to settle employee benefit obligations and which meet the following conditions: they are not owned by the Group entities; they are available only to pay post-employment benefits; and they cannot be returned to the Group entities. The balances of the vested obligations related to the previously mentioned commitments were disclosed net of the balances of the aforementioned assets assigned to the funding of commitments in the accompanying consolidated balance sheets.

The internal provisions showed above were recognised in the heading "Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets (Note 28). The changes in 2006, 2005 and 2004 in this heading related to BBVA Portugal, S.A., are as follows:

|  | Tho      | Thousands of Euros |           |  |
|--|----------|--------------------|-----------|--|
|  | 2006     | 2005               | 2004      |  |
| Balance at beginning of year                       | 40,778   | 84,089             | 73,541    |  |
| + Finance expenses                                 | 11,538   | 8,437              | 10,458    |  |
| - Finance Income                                   | (11,521) | (9,930)            | (9,334)   |  |
| + Normal cost for the year (current service costs) | 39,059   | 3,985              | 14,375    |  |
| +/- Payments made and other net variations         | (40,879) | (48,987)           | (10, 242) |  |
| +/- Actuarial losses (gains)                       | 740      | 3,184              | 5,291     |  |
| Balance at end of year                             | 39,715   | 40,778             | 84,089    |  |

#### 29.2.2. Post-employment welfare benefits:

BBVA Bancomer, S.A. de C.V.'s accrued liability for defined benefit commitments to current and former employees, net of the specific assets assigned to fund them, amounted to  $\notin$ 54,375 thousand,  $\notin$ 351,461 thousand and  $\notin$ 283,921 thousand as of December 31, 2006, 2005 and 2004, respectively and is included under the heading "Provisions - Provisions for Pensions and Similar Obligations" in the accompanying consolidated balance sheets.

The main actuarial assumptions used to quantify the current values of the commitments accrued in connection with the aforementioned commitment, as of December 31, 2006, 2005 and 2004, are as follows:

|  | 2006     | 2005     | 2004     |
|--|----------|----------|----------|
| Mortality tables                       | EMSSA 97 | EMSSA 97 | EMSSA 97 |
| Discount rate (cumulative annual)      | 9.0%     | 9.20%    | 10.25%   |
| Consumer price index                   | 3.5%     | 4.00%    | 5.00%    |
| Medical cost trend rates               | 6.0%     | 6.08%    | 7.10%    |
| Expected rate of return on plan assets | 9.0%     | 9.20%    | 10.25%   |

The changes in 2006, 2005 and 2004 in the present value of the vested obligations are as follows:

|  | Thousands of Euros |          |          |
|--|--------------------|----------|----------|
|  | 2006               | 2005     | 2004     |
| Present actuarial value at beginning of the year                                   | 436,434            | 324,043  | 319,885  |
| Value of the assets assigned to funding of commitments (fair value of plan assets) | (84,973)           | (40,122) | (22,887) |
| Balance at beginning of year   | 351,461            | 283,921  | 296,998  |
| Present actuarial value at end of year   | 422,302            | 436,434  | 324,043  |
| Value of assets assigned to funding of commitments                                 | (367,927)          | (84,973) | (40,122) |
| Balance at end of year   | 54,375             | 351,461  | 283,921  |

The aforementioned assets assigned to the funding of commitments are the assets that are to be used directly to settle employee benefit obligations and which meet the following conditions: they are not owned by the Group entities; they are available only to pay post-employment benefits; and they cannot be returned to the Group entities. The balances of the vested obligations related to the previously mentioned commitments were disclosed net of the balances of the aforementioned assets assigned to the funding of commitments in the accompanying consolidated balance sheets.

The internal provisions showed above were recognised in the heading "Other provisions" in the accompanying consolidated balance sheets (Note 28). The changes in 2006, 2005 and 2004 in this heading related to BBVA Bancomer, S.A. de C.V., are as follows:

|  | Thousands of Euros |          |          |
|--|--------------------|----------|----------|
|  | 2006               | 2005     | 2004     |
| Balance at beginning of year                       | 351,461            | 283,921  | 296,998  |
| + Finance expenses                                 | 36,436             | 32,953   | 30,288   |
| - Finance Income                                   | (6,862)            | (3,896)  | (2,692)  |
| + Normal cost for the year (current service costs) | 11,290             | 9,001    | 1,759    |
| +/- Payments made and other net variations         | (312,066)          | (40,771) | (22,465) |
| +/- Exchange differences                           | (41,373)           | 57,925   | (19,967) |
| +/- Actuarial losses (gains)                       | 15,489             | 12,328   |          |
| Balance at end of year                             | 54,375             | 351,461  | 283,921  |

As of December 31, 2006, the sensitivity analysis for changes in assumed medical cost trend rates of BBVA Bancomer S.A. de C.V. is as follow:

|  | Thousands of Euros |          |  |
|--|--------------------|----------|--|
|  | 1%                 | 1%       |  |
|  | Increase           | Decrease |  |
| Increase/Decrease in Current Services Cost and Interest Cost | 12,827             | (9,694)  |  |
| Increase/Decrease in defined benefit obligation              | 88,960             | (68,537) |  |

#### 29.2.3. Summary of impact on profit or loss of post-employment benefit commitments of group companies abroad:

The charges recorded in the 2006, 2005 and 2004 consolidated income statements for the post-employment benefit commitments of Group companies abroad totalled  $\in$ 139,410 thousand,  $\in$ 110,550 thousand and  $\in$ 82,787 thousand, respectively.

As of December 31, 2006, 2005 and 2004, all actuarial gains or losses arising from differences between the actuarial assumptions and what had actually occurred or, where appropriate, from the effects of changes in the actuarial assumptions used, were charged to the accompanying consolidated income statements.

#### **30. MINORITY INTERESTS**

The detail, by consolidated company, of the balance of the heading "Minority Interests" is as follows:

|                                    | Tho     | Thousands of Euros |         |  |
|------------------------------------|---------|--------------------|---------|--|
|                                    | 2006    | 2005               | 2004    |  |
| BBVA Colombia Group                | 18,336  | 16,467             | 14,059  |  |
| BBVA Chile Group                   | 94,829  | 120,998            | 87,615  |  |
| BBVA Banco Continental Group       | 234,657 | 222,304            | 171,035 |  |
| BBVA Banco Provincial Group        | 223,546 | 203,860            | 165,485 |  |
| Provida Group                      | 66,220  | 70,544             | 52,921  |  |
| Banc Internacional d'Andorra, S.A. |         | 185,713            | 142,677 |  |
| Other companies                    | 130,574 | 151,604            | 103,747 |  |
| Total                              | 768,162 | 971,490            | 737,539 |  |

The detail of the changes in the foregoing balances, which are due to the share of minority interests in income for the year (Note 4), is as follow:

|  | Thousands of Euros |         |         |  |
|--|--------------------|---------|---------|--|
|  | 2006               | 2005    | 2004    |  |
| BBVA Colombia Group                    | 3,470              | 4,166   | 2,943   |  |
| BBVA Chile Group                       | 2,573              | 13,526  | 4,829   |  |
| BBVA Banco Continental Group           | 66,989             | 59,689  | 39,721  |  |
| BBVA Banco Provincial Group            | 68,944             | 47,279  | 65,834  |  |
| Provida Group                          | 24,970             | 18,169  | 8,831   |  |
| Banc Internacional d'Andorra, S.A. (*) | 8,306              | 41,607  | 34,264  |  |
| Other companies                        | 59,904             | 79,711  | 29,191  |  |
| Total                                  | 235,156            | 264,147 | 185,613 |  |

(\*) Accumulated minority until the date of its sale (See Note 4).

# **31. CHANGES IN TOTAL EQUITY**

The changes in equity in the years ended December 31, 2006, 2005 and 2004 were as follows:

|                             |                               |                               |                        | Thousands o   | of Euros                        |                                   |                                  |              |
|-----------------------------|-------------------------------|-------------------------------|------------------------|---|---------------------------------|-----------------------------------|----------------------------------|--------------|
| 2006                        | Share<br>Capital<br>(Note 32) | Reserves<br>(Note 33 &<br>34) | Profit for<br>the year | Treasury shares<br>and other equity<br>instruments<br>(Note 35) | Valuation<br>Adjustments<br>(*) | Minority<br>Interest<br>(Note 30) | Interim<br>Dividends<br>(Note 5) | Total Equity |
| Balance at beginning of     |                               |                               |                        |   |                                 |                                   |                                  |              |
| year                        | 1,661,518                     | 8,830,548                     | 3,806,425              | (96,180)  | 3,294,955                       | 971,490                           | <u>(1,166,644</u> )              | 17,302,112   |
| Valuation adjustments       | —                             | —                             | —                      | —   | 472,185                         | (3,185)                           | —                                | 469,000      |
| Distribution of prior       |                               |                               |                        |   |                                 |                                   |                                  |              |
| Years' profit               | —                             | 2,010,936                     | (2,010,936)            |   | —                               | —                                 |                                  |              |
| Dividends                   |                               |                               | (1,795,489)            |   | _                               | (16,818)                          | 1,166,644                        | (645,663)    |
| Gains or losses on          |                               |                               |                        |   |                                 |                                   |                                  |              |
| transactions involving      |                               |                               |                        |   |                                 |                                   |                                  |              |
| treasury                    | —                             | 17,131                        | —                      | (16,269)  | —                               | —                                 |                                  | 862          |
| shares and other equity     |                               |                               |                        |   |                                 |                                   |                                  |              |
| instruments                 | —                             | —                             | —                      |   | —                               | —                                 |                                  | —            |
| Increase of capital         | 78,947                        | 2,921,053                     |                        | —   | —                               | —                                 | —                                | 3,000,000    |
| Profit for the year         | —                             | —                             | 4,735,879              | _   | —                               | —                                 | (1,362,700)                      | 3,373,179    |
| Dividends paid to minority  |                               |                               |                        |   |                                 |                                   |                                  |              |
| shareholders                |                               |                               |                        |   |                                 | (86,957)                          |                                  | (86,957)     |
| Changes in the              |                               |                               |                        |   |                                 |                                   |                                  |              |
| composition of the          |                               | (54.000)                      |                        |   |                                 |                                   |                                  | (224 204)    |
| Group                       |                               | (54,998)                      |                        |   |                                 | (279,386)                         |                                  | (334,384)    |
| Exchange differences        | —                             | —                             | —                      | —   | (426,446)                       | (62,301)                          |                                  | (488,747)    |
| Share of minority interests |                               |                               |                        |   |                                 | 225 156                           |                                  | 225 156      |
| in profit for the year      |                               | (516 242)                     |                        |   |                                 | 235,156                           |                                  | 235,156      |
| Other                       |                               | (516,243)                     |                        |   | -                               | 10,163                            |                                  | (506,080)    |
| Balance at end of year      | <u>1,740,465</u>              | 13,208,427                    | 4,735,879              | (112,449)   | 3,340,694                       | 768,162                           | <u>(1,362,700</u> )              | 22,318,478   |

(\*) See change in net consolidated equity

|                              |           | Thousands of Euros |             |                                     |             |           |                     |              |
|------------------------------|-----------|--------------------|-------------|-------------------------------------|-------------|-----------|---------------------|--------------|
|                              | Share     | Reserves           |             | Treasury shares<br>and other equity | Valuation   | Minority  | Interim             |              |
|                              | Capital   | (Note 33 y         | Profit for  | instruments                         | Adjustments | Interest  | Dividends           |              |
| 2005                         | (Note 32) | 34)                | the year    | (Note 35)                           | (*)         | (Note 30) | (Note 5)            | Total Equity |
| Balance at beginning of      |           |                    |             |                                     |             |           |                     |              |
| year                         | 1,661,518 | 7,427,737          | 2,922,596   | (35,846)                            | 2,106,914   | 737,539   | <u>(1,015,195</u> ) | 13,805,263   |
| Valuation adjustments        | —         |                    | —           | —                                   | 604,889     | 2,569     | —                   | 607,458      |
| Distribution of prior Years' |           |                    |             |                                     |             |           |                     |              |
| profit                       |           | 1,427,165          | (1,427,165) | —                                   | —           |           | —                   |              |
| Dividends                    | —         |                    | (1,495,431) | —                                   |             | (9,312)   | 1,015,195           | (489,548)    |
| Gains or losses on           |           |                    |             |                                     |             |           |                     |              |

| transactions involving<br>treasury shares and other |           |           |           |          |           |          |             |            |
|---|-----------|-----------|-----------|----------|-----------|----------|-------------|------------|
| equity instruments                                  |           | 34,093    | _         | (60,334) |           | (626)    | _           | (26,867)   |
| Profit for the year                                 | —         |           | 3,806,425 |          | —         | —        | (1,166,644) | 2,639,781  |
| Dividends paid to minority                          |           |           |           |          |           |          |             |            |
| shareholders  | —         |           |           |          | —         | (55,010) |             | (55,010)   |
| Changes in the composition                          |           |           |           |          |           |          |             |            |
| of the Group  | —         |           |           |          | —         | (7,612)  | —           | (7,612)    |
| Exchange differences                                | —         |           |           |          | 583,152   | 42,750   |             | 625,902    |
| Share of minority interests in                      |           |           |           |          |           |          |             |            |
| profit for the year                                 | —         |           |           |          | —         | 264,147  | —           | 264,147    |
| Other   | —         | (58,447)  |           | _        | —         | (2,955)  |             | (61,402)   |
| Balance at end of year                              | 1,661,518 | 8,830,548 | 3,806,425 | (96,180) | 3,294,955 | 971,490  | (1,166,644) | 17,302,112 |

(\*) See change in net consolidated equity

|   | . <u></u>                     |                               |                        | Thousands   | of Euros                        |                                   |                                  |                      |
|---|-------------------------------|-------------------------------|------------------------|---|---------------------------------|-----------------------------------|----------------------------------|----------------------|
| 2004  | Share<br>Capital<br>(Note 32) | Reserves<br>(Note 33 y<br>34) | Profit for<br>the year | Treasury shares<br>and other equity<br>instruments<br>(Note 35) | Valuation<br>Adjustments<br>(*) | Minority<br>Interest<br>(Note 30) | Interim<br>Dividends<br>(Note 5) | Total Equity         |
| Balance at beginning of   |                               |                               |                        |   |                                 |                                   |                                  |                      |
| year  | 1,565,968                     | 5,780,075                     | 2,226,701              | (82,001)  | 1,691,325                       | <u>1,917,164</u>                  | (859,896)                        | 12,239,336           |
| Valuation adjustments   |                               | _                             | —                      |   | 604,032                         | 9,154                             | —                                | 613,186              |
| Dsitribution of prior   |                               |                               |                        |   |                                 |                                   |                                  |                      |
| Years' profit   | —                             | 977,264                       | (977,264)              | _   | —                               |                                   |                                  |                      |
| Dividends   |                               | _                             | (1,249,437)            |   | _                               | (48,621)                          | 859,896                          | (438,162)            |
| Gains or losses on<br>transactions involving<br>treasury shares and<br>other equity |                               |                               |                        |   |                                 |                                   |                                  |                      |
| instruments   | —                             | —                             |                        | 46,155  | —                               | —                                 |                                  | 46,155               |
| Profit for the year   | —                             | —                             | 2,922,596              |   | —                               | —                                 | (1,015,195)                      | 1,907,401            |
| Capital increases and reductions  | 95,550                        | 1,903,200                     | _                      | _   | _                               | _                                 | _                                | 2,010,306            |
| Dividends paid to<br>minority shareholders  | _                             | _                             | _                      |   | _                               | (63,074)                          | _                                | (63,074)             |
| Changes in the composition of the   |                               | (1.255.000)                   |                        |   |                                 |                                   |                                  | (2 (00 552)          |
| Group   |                               | (1,375,898)                   |                        | —   |                                 | (1,224,655)                       |                                  | (2,600,553)          |
| Exchange differences<br>Share of minority<br>interests in profit for                | _                             | _                             | _                      | _   | (188,443)                       | 23,716                            | _                                | (164,727)            |
| the year  |                               | 142.006                       |                        |   |                                 | 185,613                           |                                  | 185,613              |
| Other<br>Balance at end of year   | 1,661,518                     | 143,096<br><b>7,427,737</b>   | 2,922,596              | (35,846)  | 2,106,914                       | (61,758)<br><b>737,539</b>        | <u>(1,015,195</u> )              | 69,782<br>13,805,263 |

(\*) See change in net consolidated equity

# **32. CAPITAL STOCK**

As of December 31, 2006, the capital of Banco Bilbao Vizcaya Argentaria, S.A. amounted to €1,740,464,869.29, and consisted of 3,551,969,121 fully subscribed and paid registered shares of €0.49 par value each.

All the shares of BBVA carry the same voting and dividend rights and no single shareholder enjoys special voting rights.

All the shares represent an interest in the Bank's capital.

In November 2006 capital was increased through the issuance of 161,117,078 new shares with a par value of  $\notin 0.49$  each and a share premium of  $\notin 18.13$  per share. In 2005 there were no variations in the share capital. In February 2004 capital was increased through the issuance of 195,000,000 shares, with a price per share of  $\notin 10.25$  (consisting of a par value of  $\notin 0.49$  and additional paid-in capital of  $\notin 9.76$ ).

The shares of Banco Bilbao Vizcaya Argentaria, S.A. are quoted on the computerized trading system of the Spanish stock exchanges and on the New York, Frankfurt, London, Zurich, Milan and Mexico stock market.

American Depositary Shares (ADSs) quoted in New York are also traded on the Lima (Peru) Stock Exchange, by virtue of an exchange agreement entered into between these two markets.

Also, as of December 31, 2006, the shares of BBVA Banco Continental, S.A., Banco Provincial C,A., BBVA Colombia, S.A., BBVA Chile, S.A., BBVA Banco Francés, S.A. and AFP Provida were quoted on their respective local stock markets and, in the case of the last two entities, on the New York Stock Exchange. BBVA Banco Francés, S.A. is listed on the Latin-American market of the Madrid Stock Exchange.

As of December 31, 2006, no individual shareholder owned more than 5% of the capital of the Bank. However, at the date of filing of this registration document, Chase Nominees Ltd. And State Street Bank and Trust Co., in their capacity as international depositary banks, held more than 5%.

BBVA is not aware of any direct or indirect interests through which ownership or control of the Bank may be exercised.

BBVA has not been notified of the existence of any side agreements that regulate the exercise of voting rights at the Bank's General Meetings, or which restrict or place conditions upon the free transferability of BBVA shares. Neither is the Bank aware of any agreement that might result in changes in the control of the issuer.

The BBVA Group has not issued any convertible and/or exchangeable debentures or any warrants on BBVA shares.

At the Annual General Meeting celebrated on February 28, 2004 the shareholders resolved to delegate to the Board of Directors, in accordance with Article 153.1.b) of the Spanish Corporations Law, the power to increase capital, on one or several occasions, by a maximum par value equal to 50% of the Company's subscribed and paid capital at the date of the resolution, i.e. €830,758,750.54. The legally stipulated year within which the directors can carry out this increase is five years.

In addition to the aforementioned resolutions, at the Annual General Meetings held in February 2005 and in February 2004, the shareholders authorized the Board of Directors, for a year of five years, to issue fixed-income securities of any class or type, up to a maximum of €121,750 million.

As of December 31, 2006, there were no significant capital increases in progress at any of the Group companies.

## **33. SHARE PREMIUM**

The balance of this heading in the consolidated balance sheet amounts to  $\notin 9,579,443$  thousand and includes, inter alia, the amounts of the share premiums arising from the capital increases, in particular the capital increase in 2006 for an amount of  $\notin 2,921,053$  thousand (see Note 31), as well as the surpluses arising from the merger of Banco Bilbao, S.A. and Banco Vizcaya, S.A., amounted to  $\notin 641,142$  thousand.

The revised Spanish Corporations Law expressly permits the use of the share premium balance to increase capital and establishes no specific restrictions as to its use.

#### **34. RESERVES**

The breakdown of the balance of this heading in the accompanying consolidated balance sheets is as follows:

|  | Thousands of Euros |           |             |  |
|--|--------------------|-----------|-------------|--|
|  | 2006               | 2005      | 2004        |  |
| Legal reserve  | 332,303            | 332,303   | 313,194     |  |
| Restricted reserve for retired capital                                 | 87,918             | 87,918    | 87,918      |  |
| Restricted reserve for Parent Company shares                           | 814,870            | 356,821   | 20,826      |  |
| Restricted reserve for redenomination of capital in euros              | 1,861              | 1,861     | 1,861       |  |
| Revaluation Royal Decree-Law 7/1996                                    | 176,281            | 176,281   | 176,281     |  |
| Voluntary reserves   | 672,232            | 1,046,670 | 1,277,638   |  |
| Consolidation reserves attributed to the Bank and dependents companies | 1,543,519          | 170,304   | (1,132,584) |  |
| Total  | 3,628,984          | 2,172,158 | 745,134     |  |

## 34.1. Legal reserve:

Under the revised Corporations Law, 10% of profit for each year must be transferred to the legal reserve until the balance of this reserve reaches 20% of capital. This limit had already been reached by Banco Bilbao Vizcaya Argentaria, S.A. as of December 31, 2006, after deliberation on the 2006 income application proposal (Note 5). The legal reserve can be used to increase capital provided that the remaining reserve balance does not fall below 10% of the increased capital amount.

Except as mentioned above, until the legal reserve exceeds 20% of capital, it can only be used to offset losses, provided that sufficient other reserves are not available for this purpose.

#### **34.2. Restricted reserves:**

Pursuant to the Consolidated Spanish Companies Law, the respective restricted reserves were recorded in relation to the reduction of the par value of each share in April 2000, the treasury shares held by the bank at each year-end, and the customer loans outstanding at those dates that were granted for the purchase of, or are secured by, Bank shares.

Pursuant to Law 46/1998 on the introduction of the euro, the respective restricted reserves were recorded in relation to the redenomination of capital in euros.

#### 34.3. Revaluation Royal Decree-Law 7/1996 (Asset revaluations):

Prior to the merger, Banco de Bilbao, S.A. and Banco de Vizcaya, S.A. availed themselves of the asset revaluation provisions of the applicable enabling legislation. In addition, on December 31, 1996, the Bank revalued its tangible assets pursuant to Royal Decree-Law 7/1996 by applying the maximum coefficients authorized, up to the limit of the market value arising from the existing measurements. The resulting increases in the cost and accumulated depreciation of tangible assets and, where appropriate, in the cost of equity securities, were allocated as follows:

|   | Thousands of<br>Euros |
|---|-----------------------|
|   | 2006                  |
| Legal revaluations of tangible assets:                          |                       |
| Cost  | 186,692               |
| Less -  |                       |
| Single revaluation tax (3%)                                     | (5,601)               |
| Balance as of December 31, 1999                                 | 181,091               |
| Adjustment as a result of review by the tax authorities in 2000 | (4,810)               |
| Total   | 176,281               |

Following the review of the balance of the account Revaluation Reserve Royal Decree-Law 7/1996 by the tax authorities in 2000, this balance can only be used, free of tax, to offset recorded losses and to increase capital until January 1, 2007. From that date, the remaining balance of this account can also be taken to unrestricted reserves, provided that the surplus has been depreciated or the revalue assets have been transferred or derecognised. If this balance were used in a manner other than that described above, it would be subject to tax.

## 34.4 Reserves and losses at consolidated companies:

The breakdown, by company or corporate group, of the balances of these headings in the accompanying consolidated balance sheets is as follows:

|  | Thousands of Euros |           |           |
|--|--------------------|-----------|-----------|
|  | 2006               | 2005      | 2004      |
| Fully and proportionately consolidated companies | 6,926,696          | 5,382,488 | 4,102,068 |
| Grupo BBVA Bancomer                              | 2,911,082          | 2,228,304 | 1,752,690 |
| Grupo BBVA Cotinental                            | 94,727             | 84,936    | 66,868    |
| Grupo Provida                                    | 259,236            | 231,836   | 235,555   |
| Grupo BBVA Colombia                              | 235,725            | 181,438   | 159,783   |
| Grupo BBVA Banco Francés                         | 578,527            | 367,701   | 338,750   |
| Grupo BBVA Chile                                 | 3,398              | (2,849)   | 1,439     |
| Grupo BBVA Banco Provincial                      | 199,074            | 146,566   | 102,756   |
| Grupo Laredo                                     | (12,971)           | —         | —         |
| Grupo BBVA Uruguay, S.A.                         | (2,615)            | (464)     | 2,538     |
| BBVA International Investment Corporation        | (425,719)          | (432,772) | (423,816) |
| Banc Internacional d'Andorra, S.A.               | _                  | 141,733   | 103,257   |
| Ancla Investments S.A.                           | —                  | 10,850    | 5,813     |
| Grupo BBVA Portugal, S.A.                        | (105,362)          | · · · /   |           |
| Grupo BBVA Puerto Rico                           | 205,161            | 183,272   | 168,651   |
| BBVA Suiza (BBVA Switzerland)                    | 171,366            | 145,860   | 121,679   |
| BBVA Seguros, S.A.                               | 485,794            | 230,428   | 70,024    |
| Banco de Promoción de Negocios                   | 16,580             | 16,649    | 16,584    |
| Finanzia, Banco de Crédito, S.A.                 | 105,673            | 71,880    | 61,212    |
| Banco Industrial de Bilbao, S.A.                 | 31,982             | 87,067    | 85,101    |
| Banco Depositario BBVA                           | (6,987)            |           |           |
| BBVA Trade, S.A.                                 | 19,283             | 14,793    | 6,740     |
| BBVA Gestión, SGIIC., S.A.                       | (1,777)            | 8,223     | 16,137    |

| BBVA Privanza Bank (Jersey), Ltd.                       | 75,720    | 66,957    | 64,787    |
|---|-----------|-----------|-----------|
| BBVA Luxinvest, S.A.                                    | 932,453   | 699,585   | 688,489   |
| Cía. de Cartera e Inversiones, S.A.                     | (34,360)  | 238,309   | 44,361    |
| Corporación General Financiera, S.A.                    | 605,683   | 458,307   | 393,429   |
| Corporación Industrial y Servicios, S.L.                | 1,663     | 27,948    | 110,150   |
| Cidessa UNO, S.L.                                       | 213,198   | 67,362    | 71,002    |
| BBVA Ireland, P.L.C.                                    | 73,873    | 71,071    | 61,917    |
| Bilbao Vizcaya América, B.V.                            | (230,645) | (266,936) |           |
| BBVA Cartera de Inversiones, S.I.C.A.V., S.A.           | 60,239    | 58,220    | 56,405    |
| Anida Grupo Inmobiliario                                | 212,688   | 189,292   | 184,575   |
| BBVA Pensiones, S.A.                                    | 13,157    | 13,139    | (53,619)  |
| Compañía Chilena de Inversiones, S.L.                   | (61,592)  | (61,423)  | (68,710)  |
| BBVA Puerto Rico Holding Corporation                    | (165,328) | (165,288) |           |
| SEAF, Sociedad de Estudios y Análisis Financieros, S.A. | 69,012    | 59,648    | 59,129    |
| BBV América, S.L.                                       | 228,071   | 247,958   | 161,748   |
| Bilbao Vizcaya Holding, S.A.                            | 34,526    | 24,096    | 9,269     |
| BBVA Renting, S.A.                                      | 59,946    | 49,557    | 38,715    |
| BBVA Factoring E.F.C., S.A.                             | 59,355    | 44,576    | 33,441    |
| BBVA Patrimonios Gestora, SGIIC,S.A.                    | 27,813    | 19,447    | 10,609    |
| Almacenes generales de Depósitos, S.A.E. DE             | 83,174    | 82,195    | 26,175    |
| Banco de Crédito Local, S.A.                            | (269,090) | (263,601) | (267,153) |
| BBVA Participaciones Internacional, S.L.                | 46,461    | 42,829    | 37,726    |
| Anida Desarrollos Inmobiliarios, S.L.                   | 56,254    | 22,427    | (37,731)  |
| Ibertrade, Ltd.   | (28,767)  | (53,960)  | (41,948)  |
| Other   | 101,015   | 108,701   | 134,076   |
| For using the equity method:                            | 223,329   | 238,915   | 300,941   |
| Onexa, S.A. de C.V.                                     | _         | (324)     | (21,006)  |
| Banca Nazionale del Lavoro, S.p.A.                      |           | (124,882) | 66,084    |
| Corporación IBV Participaciones Empresariales, S.A.     | 176,131   | 298,098   | 197,603   |
| Part. Servired, Sdad. Civil                             | 8,273     | 8,308     | 7,946     |
| Tubos Reunidos, S.A.                                    | 54,519    | 49,653    | 47,964    |
| Other   | (15,594)  | 8,062     | 2,350     |
| Total   | 7,150,025 | 5,621,403 | 4,403,009 |

For the purpose of allocating the reserves and accumulated losses at consolidated companies shown in the foregoing table, the transfers of reserves arising from the dividends paid and the writedowns or transactions between these companies are taken into account in the period in which they took place.

In the individual financial statements of the subsidiaries giving rise to the balances recorded under the "Reserves and Losses at Consolidated Companies—Fully and Proportionately Consolidated Companies" shown in the foregoing table, as of December 31, 2006, 2005 and 2004, €1,743,236 thousand, €1,556,797 thousand and €1,162,989 thousand were treated as restricted reserves, all of which are reflected as restricted reserves for Parent Company shares.

## **35. TREASURY SHARES**

In 2006, 2005 and 2004 the Group companies performed the following transactions involving Bank shares:

|                                 | Number of<br>shares | Thousands<br>of Euros |
|---------------------------------|---------------------|-----------------------|
| Balance as of January 1, 2004   | 7,493,411           | 82,001                |
| + Purchases                     | 277,652,703         | 3,213,465             |
| - Sales                         | (282,272,150)       | (3,266,937)           |
| +/- Other                       | —                   | 7,853                 |
| - Derivatives over BBVA shares  |                     | (536)                 |
| Balance as of December 31, 2004 | 2,873,964           | 35,846                |
| + Purchases                     | 279,496,037         | 3,839,510             |
| - Sales                         | (274,760,734)       | (3,756,669)           |
| +/- Other                       | —                   | (5,976)               |
| - Derivatives over BBVA shares  |                     | (16,390)              |
| Balance as of December 31, 2005 | 7,609,267           | 96,321                |
| + Purchases                     | 338,017,080         | 5,677,431             |
| - Sales                         | (337,319,748)       | (5,639,506)           |
| +/- Other                       | (394)               | (1,361)               |
| - Derivatives over BBVA shares  |                     | 14,373                |
| Balance as of December 31, 2006 | 8,306,205           | 147,258               |

The average purchase price of the Bank's shares in 2006 was €16.80 per share and the average selling price of the Bank's shares in 2006 was €16.77 per share.

The net gains or losses on transactions with shares issued by the Bank were recognised in equity under the heading "Stockholders' Equity-Reserves" of the consolidated balance sheet. As of December 31, 2006, the gains on transactions involving treasury shares amounted to  $\notin$ 17,131 thousand.

The Bank and certain consolidated instrumentality companies held 8,306,205, 7,609,267 and 2,873,964 shares of Banco Bilbao Vizcaya Argentaria S.A. as of December 31, 2006, 2005 and 2004, respectively, representing 0.234%, 0.2244% and 0.0848% of share capital outstanding in 2006, 2005 and 2004, respectively. The carrying amount of these shares was €147 million, €96 million and €36 million as of December 31, 2006, 2005 and 2004, respectively. In 2006 the Group's treasury shares ranged between a minimum of 0.020% and a maximum of 0.858% of share capital (between 0.07% and 0.66% in 2005 and 0.08% and 0.58% in 2004).

|                   |                                | Number of        | %              |
|-------------------|--------------------------------|------------------|----------------|
| DATE              | ENTITY                         | Shares           | CAPITAL        |
|                   | BBVA                           | 2,462,171        | 0.069%         |
|                   | Corporación General Financiera | 5,827,394        | 0.164%         |
|                   | Other                          | 16,640           | 0.000%         |
| December 31, 2006 | Total                          | <u>8,306,205</u> | <u>0.234</u> % |
|                   | BBVA                           | 3,099,470        | 0.091%         |
|                   | Corporación General Financiera | 4,420,015        | 0.130%         |
|                   | Other                          | 89,782           | 0.003%         |
| December 31, 2005 | Total                          | 7,609,267        | <u>0.224</u> % |
|                   | BBVA                           | 654,051          | 0.193%         |
|                   | Corporación General Financiera | 2,208,628        | 0.065%         |
|                   | Other                          | 11,285           | 0.000%         |
| December 31, 2004 | Total                          | 2,873,964        | 0.258%         |

## **36. CAPITAL RATIO**

Bank of Spain Circular 5/1993, of March 26, as amended by Bank of Spain Circular 2/2006, of June 30, implementing Law 13/1992, of June 1, on the capital and supervision on a consolidated basis of financial institutions, stipulates that consolidable groups of credit institutions must at all times have a capital ratio of no less than 8% of the weighted credit risk of their assets and liabilities, commitments and other memorandum items, and of no less than 8% of the exchange risk exposure of their net global foreign currency positions and of their weighted held-for-trading and derivatives positions.

The amounts used to calculate the capital ratio are as follows:

|                   | Mil     | Millions of Euros |        |  |
|-------------------|---------|-------------------|--------|--|
|                   | 2006    | 2005              | 2004   |  |
| Basic equity      | 18,313  | 15,352            | 14,329 |  |
| Additional equity | 12,344  | 7,520             | 6,726  |  |
| Other deductions  | (1,223) | (2,023)           | (940)  |  |

| Additional Capital due to mixed Group | 980    | 1,048  | 4      |
|---------------------------------------|--------|--------|--------|
| Total Equity                          | 30,414 | 21,897 | 20,119 |
| Minimum equity required               | 21,047 | 18,420 | 15,495 |

## **37. TAX MATTERS**

#### A) CONSOLIDATED TAX GROUP

Pursuant to current legislation, the Consolidated Tax Group includes Banco Bilbao Vizcaya Argentaria, S.A., as the Parent company, and the Spanish subsidiaries that meet the requirements provided for in Spanish legislation regulating the taxation of the consolidated income of corporate groups.

The Group's other banks and subsidiaries file individual tax returns in accordance with the tax legislation in force in each country.

#### B) YEARS OPEN FOR REVIEW BY THE TAX AUTHORITIES

As of December 31, 2006, 2005 and 2004, the Consolidated Tax Group had 2001 and subsequent years open for review by the tax authorities for the main taxes applicable to it.

In general, the other Spanish consolidated companies, except for those at which the statute-of-limitations year has been interrupted by the commencement of a tax audit, have the last four years open for review by the tax authorities for the main taxes applicable to them.

In 2005, as a result of the tax audit conducted by the tax authorities, tax assessments were issued against several Group companies for the years up to and including 2000, some of which were signed on a contested basis. After considering the temporary nature of certain of the items assessed, the amounts, if any, that might arise from these assessments were provisioned in full in at 2006 year-end.

Also, in 2005 and 2006, notification was received of the commencement of tax audits for 2001 to 2003 for the main taxes to which the Tax Group is subject. These tax audits had not been completed at 2006 year-end.

In view of the varying interpretations that can be made of the applicable tax legislation, the outcome of the tax audits of the open years that could be conducted by the tax authorities in the future could give rise to contingent tax liabilities which cannot be objectively quantified at the present time. However, the Banks' Board of Directors and its tax advisers consider that the possibility of these contingent liabilities becoming actual liabilities is remote and, in any case, the tax charge which might arise there from would not materially affect the Group's consolidated financial statements.

## C) RECONCILIATION

The reconciliation of the corporation tax expense resulting from the application of the standard tax rate to the corporation tax expense recognised is as follows:

|   | Thousands of Euros |           |           |  |
|---|--------------------|-----------|-----------|--|
|   | 2006               | 2005      | 2004      |  |
| Corporation tax at 35%                                  | 2,460,618          | 1,957,114 | 1,447,894 |  |
| Decreases due to permanent differences:                 |                    |           |           |  |
| Tax credits and tax relief at consolidated Companies    | (352,679)          | (360,446) | (501,273) |  |
| Other items net   | (150,611)          | 10,837    | 250,572   |  |
| Net increases (decreases) due to temporary differences  | (38,047)           | (263,481) | 80,231    |  |
| Charge for income tax and other taxes                   | 1,919,281          | 1,344,024 | 1,277,424 |  |
| Deferred tax assets and liabilities recorded (utilised) | 38,047             | 263,481   | (80,231)  |  |
| Income tax and other taxes accrued in the year          | 1,957,328          | 1,607,505 | 1,197,193 |  |
| Adjustments to prior years' income tax and other taxes  | 101,973            | (86,324)  | (168,562) |  |
| Income tax and other taxes                              | 2,059,301          | 1,521,181 | 1,028,631 |  |

The effective tax rate is as follows:

|                        | Т              | Thousands of Euros |                |  |  |
|------------------------|----------------|--------------------|----------------|--|--|
|                        | 2006           | 2005               | 2004           |  |  |
| Consolidated Tax Group | 3,376,315      | 2,771,398          | 2,651,930      |  |  |
| Other Spanish entities | 102,236        | 56,277             | 54,593         |  |  |
| Foreign entities       | 3,551,785      | 2,764,078          | 1,430,317      |  |  |
|                        | 7,030,336      | 5,591,753          | 4,136,840      |  |  |
| Income tax             | 2,059,301      | 1,521,181          | 1,028,631      |  |  |
| Effective tax rate     | <u>29.29</u> % | 27.20%             | <u>24.87</u> % |  |  |

#### D) TAX RECOGNISED IN EQUITY

In addition to the income tax recognised in the consolidated income statements, in 2006, 2005 and 2004 the Group recognised the following amounts in consolidated equity:

|                    | T           | Thousands of Euros |             |  |  |
|--------------------|-------------|--------------------|-------------|--|--|
|                    | 2006        | 2005               | 2004        |  |  |
| Charges to equity  |             |                    |             |  |  |
| Debt securities    | (290,853)   | (179,245)          | (197,278)   |  |  |
| Equity instruments | (1,105,495) | (1,018,056)        | (881,992)   |  |  |
| Credits to equity  |             |                    |             |  |  |
| Other              | 40,824      | 55,796             |             |  |  |
| Total              | (1,355,524) | (1,141,505)        | (1,079,270) |  |  |

#### E) Deferred taxes

The balance of the heading "Tax Assets" in the consolidated balance sheets includes the tax receivables relating to deferred tax assets; in turn, the balance of the heading "Tax Liabilities" includes the liability relating to the Group's various deferred tax liabilities.

As a result of the tax reforms enacted in Spain in 2006, including, inter alia, the modification of the standard income tax rate, which was set at 32.5% for 2007 and at 30% for 2008 and subsequent years, Spanish companies have adjusted their deferred tax assets and liabilities on the basis of tax rates that are expected to apply when they are recovered or settled.

As of December 31, 2006 the Group has registered the effects of this regulation with charge to the heading "Income tax" ( $\notin$ 379,656 thousand) in the consolidated income statement and the heading "Reserves" ( $\notin$ 105,022 thousand) in the consolidated balance sheet and with credit to the heading "Valuation Adjustments" ( $\notin$  200,607 thousand) in the consolidated balance sheet.

The detail of these balances is as follows:

| Thousands of Euros |  |   |  |
|--------------------|--|---|--|
| 2006               | 2005   | 2004  |  |
| 5,278,197          | 6,420,745  | 5,590,696   |  |
|                    |  |   |  |
| 1,639,834          | 1,645,126  | 1,289,825   |  |
| 672,289            | 1,129,248  | 1,196,557   |  |
| 1,464,314          | 1,195,382  | 1,431,655   |  |
| 926,960            | 1,300,780  | 1,657,077   |  |
| 2,369,166          | 2,100,023  | 1,620,795   |  |
|                    |  |   |  |
| (1,769,252)        | (1,218,567)  | (1,170,362)   |  |
|                    | 2006<br>5,278,197<br>1,639,834<br>672,289<br>1,464,314<br>926,960<br>2,369,166 | 2006         2005           5,278,197         6,420,745           1,639,834         1,645,126           672,289         1,129,248           1,464,314         1,195,382           926,960         1,300,780           2,369,166         2,100,023 |  |

F) Tax assessments issued to BBVA Seguros, S.A. and Senorte Vida y Pensiones, S.A

In 1990, 1994 and 1995, tax assessments for 1986 to 1990 were issued to BBVA Seguros, S.A. (formerly Euroseguros, S.A.) and Senorte Vida y Pensiones, S.A. totalling €88,066 thousand of principal and €39,072 thousand of late-payment interest, plus €66,057 thousand of penalties, after correction pursuant to the revised General Tax Law. The companies filed pleadings and appeals against the assessments and several administrative decisions and court rulings were handed down in 1997 through 2000. As a result of application of the criteria set forth in these court rulings, some of which have been appealed against by the Group and by the Spanish tax authorities, the tax debts would be reduced to €50,677 thousand of principal and €19,851 thousand of interest. In order to file these appeals, the Bank provided guarantees totalling €97,876 thousand to the tax authorities. In 2003 further court rulings were handed down, which have been appealed against. However, the Bank's directors and legal advisers consider that, in any case, the possible effects of these rulings would not materially affect the consolidated financial statements and, additionally, in accordance with the accounting principle of prudence, adequate provisions have been recorded therefore. Lastly, in 2005 the check relating to Senorte Vida y Pensiones was completed with no material effect on the Group.

## **38. RESIDUAL MATURITY OF TRANSACTIONS**

A detail, by maturity, of the balances of certain headings in the consolidated balance sheets as of December 31, 2006, disregarding valuation adjustments, is as follows:

|   | Thousands of Euros |            |                  |                  |                   |              |              |
|---|--------------------|------------|------------------|------------------|-------------------|--------------|--------------|
| 2006                                      | Total              | Demand     | Up to 1<br>month | 1 to 3<br>months | 3 to 12<br>months | 1 to 5 years | Over 5 years |
| ASSETS -                                  |                    |            |                  |                  |                   |              |              |
| Cash and balances with central banks      | 12,496,394         | 12,445,976 | 49,978           | —                | 275               | —            | 165          |
| Loans and advances to credit institutions | 16,990,185         | 2,210,723  | 8,622,454        | 1,229,446        | 2,064,912         | 2,241,461    | 621,189      |
| Loans and advances to other debtors       | 262,373,937        | 1,816,980  | 22,812,143       | 21,553,498       | 37,291,557        | 71,381,946   | 107,517,813  |
| Money market operations through           |                    |            |                  |                  |                   |              |              |
| counterparties                            | 100,052            | —          | 100,052          |                  |                   |              |              |
| Debt securities                           | 68,593,407         | 379,463    | 1,273,263        | 16,223,863       | 7,077,518         | 16,482,273   | 27,157,027   |
| Other assets                              | 6,076,462          | 3,596,968  | 985,798          | 59,721           | 145,530           | 1,282,103    | 6,342        |
| OTC derivatives                           | 10,300,483         |            | 314,304          | 331,390          | 704,215           | 3,130,358    | 5,820,216    |
| LIABILITIES-                              |                    |            |                  |                  |                   |              |              |
| Deposits from central banks               | 15,191,117         | 1,802,152  | 11,040,714       | 1,850,162        | 498,089           | —            | —            |
| Deposits from credit institutions         | 42,285,705         | 2,529,383  | 22,017,266       | 5,267,898        | 5,967,747         | 4,460,057    | 2,043,354    |
| Money market operations through           |                    |            |                  |                  |                   |              |              |
| counterparties                            | 223,393            | —          | 223,000          |                  |                   | 393          |              |
| Deposits from other creditors             | 191,660,412        | 81,106,847 | 48,362,407       | 12,888,611       | 17,177,776        | 29,354,181   | 2,770,590    |
| Debt certificates (including bonds)       | 76,860,587         | 179        | 3,551,101        | 2,469,899        | 9,223,318         | 39,993,783   | 21,622,307   |
| Subordinated liabilities                  | 13,410,349         | _          | _                | 559,675          | 631,214           | 3,434,905    | 8,784,555    |
| Other financial liabilities               | 6,771,925          | 4,551,644  | 1,596,472        | 262,410          | 210,385           | 146,939      | 4,075        |
| OTC derivatives                           | 11,628,687         |            | 222,770          | 439,410          | 1,002,044         | 5,468,474    | 4,495,989    |

# **39. FAIR VALUE OF ASSETS AND LIABILITIES**

Following is a comparison of the carrying amounts of the Group's financial assets and liabilities and their respective fair values at year-end 2006, 2005 and 2004:

|  | Thousand    | s of Euros  |
|--|-------------|-------------|
| 2006   | Book value  | Fair value  |
| Assets   |             |             |
| Cash and balances with central banks                             | 12,515,122  | 12,515,122  |
| Financial assets held for trading                                | 51,835,109  | 51,835,109  |
| Other financial assets at fair value through profit or loss      | 977,114     | 977,114     |
| Available-for-sale financial assets                              | 42,266,774  | 42,266,774  |
| Loans and receivables  | 279,855,259 | 287,590,187 |
| Held-to-maturity investments                                     | 5,905,636   | 5,757,246   |
| Hedging derivatives  | 1,963,320   | 1,963,320   |
| Liabilities  |             |             |
| Financial liabilities held for trading                           | 14,923,534  | 14,923,534  |
| Other financial liabilities at fair value through profit or loss | 582,537     | 582,537     |
| Financial liabilities at amortised cost                          | 348,444,532 | 347,557,024 |
| Hedging derivatives  | 2,279,740   | 2,279,740   |

|  | Thousand    | s of Euros  |
|--|-------------|-------------|
| 2005   | Book value  | Fair value  |
| Assets   |             |             |
| Cash and balances with central banks                             | 12,341,317  | 12,341,317  |
| Financial assets held for trading                                | 44,011,781  | 44,011,781  |
| Other financial assets at fair value through profit or loss      | 1,421,253   | 1,421,253   |
| Available-for-sale financial assets                              | 60,033,988  | 60,033,988  |
| Loans and receivables  | 249,396,647 | 249,514,581 |
| Held-to-maturity investments                                     | 3,959,265   | 4,035,248   |
| Hedging derivatives  | 3,912,696   | 3,912,696   |
| Liabilities  |             |             |
| Financial liabilities held for trading                           | 16,270,865  | 16,270,865  |
| Other financial liabilities at fair value through profit or loss | 740,088     | 740,088     |
| Financial liabilities at amortised cost                          | 329,505,250 | 323,015,482 |
| Hedging derivatives  | 2,870,086   | 2,870,086   |

|  | Thousand    | ls of Euros |
|--|-------------|-------------|
| 2004   | Book value  | Fair value  |
| Assets   |             |             |
| Cash and balances with central banks                             | 10,123,090  | 10,123,090  |
| Financial assets held for trading                                | 47,036,060  | 47,036,060  |
| Other financial assets at fair value through profit or loss      | 1,059,490   | 1,059,490   |
| Available-for-sale financial assets                              | 53,003,545  | 53,003,545  |
| Loans and receivables  | 196,892,203 | 197,226,006 |
| Held-to-maturity investments                                     | 2,221,502   | 2,264,421   |
| Hedging derivatives  | 4,723,450   | 4,723,450   |
| Liabilities  |             |             |
| Financial liabilities held for trading                           | 14,134,413  | 14,134,413  |
| Other financial liabilities at fair value through profit or loss | 834,350     | 834,350     |
| Financial liabilities at amortised cost                          | 275,583,527 | 274,821,153 |
| Hedging derivatives  | 3,131,572   | 3,131,572   |

The fair value of "Cash and Balances with Central Banks" is the same that the book value because it is short-terms operations. The fair value of the "Held-to-Maturity Investments" corresponds with the quoted market price. The fair value of "Loans and Receivables" and "Financial Liabilities at Amortised Cost" was estimated by discounting the expected cash flows using the markets interest rates at each year-end.

## 40. FINANCIAL GUARANTEES AND DRAWABLE BY THIRD PARTIES

The memorandum items "Contingent Exposures" and "Contingent Commitments" in the consolidated balance sheets include the amounts that would be payable by the consolidated entities on behalf of third parties if the parties originally obliged to pay fail to do so, in connection with the commitments assumed by those entities in the course of their ordinary business.

The breakdown of the balances of these items as of December 31, 2006, 2005 and 2004 is as follows:

|   | Thousands of Euros |            |            |  |
|---|--------------------|------------|------------|--|
|   | 2006               | 2005       | 2004       |  |
| Contingent exposures -                      |                    |            |            |  |
| Collateral, bank guarantees and indemnities | 37,001,563         | 25,789,616 | 17,573,555 |  |
| Rediscounts, endorsements and acceptances   | 43,641             | 41,742     | 38,921     |  |
| Other                                       | 5,235,494          | 4,030,239  | 3,945,173  |  |
|   | 42,280,698         | 29,861,597 | 21,557,649 |  |
| Contingent commitments -                    |                    |            |            |  |
| Drawable by third parties:                  | 98,226,297         | 85,001,452 | 60,716,878 |  |
| Credit institutions                         | 4,355,567          | 2,816,351  | 2,665,031  |  |
| General government sector                   | 3,122,379          | 3,127,773  | 1,637,821  |  |
| Other resident sectors                      | 43,730,259         | 36,062,799 | 29,617,468 |  |
| Non-resident sector                         | 47,018,092         | 42,994,529 | 26,796,558 |  |
| Other commitments                           | 4,994,856          | 4,496,940  | 6,045,524  |  |
|   | 103,221,153        | 89,498,392 | 66,762,402 |  |

Since a significant portion of these amounts will reach maturity without any payment obligation materializing for the consolidated companies, the aggregate balance of these commitments cannot be considered as an actual future requirement for financing or liquidity to be provided by the Group to third parties.

Income from the guarantee instruments is recorded under the heading "Fee and Commission Income" in the consolidated income statement and is calculated by applying the rate established in the related contract to the nominal amount of the guarantee (see Note 47).

# 41. ASSETS ASSIGNED TO OTHER OWN AND THIRD-PARTY OBLIGATIONS

As of December 31, 2006, 2005 and 2004, the face amount of the assets owned by the consolidated entities pledged as security for own transactions, amounted to  $\notin$ 45,774,143 thousand,  $\notin$ 64,440,394 thousand and  $\notin$ 52,768,086 thousand, respectively, and related basically to the pledge of certain assets as security for financing liabilities with the Bank of Spain and to a portion of the assets assigned to mortgage bond issues, which pursuant to the Mortgage Market Law are admitted as security for obligation to third parties.

As of December 31, 2006 and 2005, there were no assets assigned to third-party obligations. As of December 31, 2004, the balance of this caption amounted to  $\notin$ 5,215 thousand.

# 42. OTHER CONTINGENT ASSETS

As of December 31, 2006, 2005 and 2004, there were no significant contingent assets registered in the consolidated financial statements attached.

# 43. PURCHASE AND SALE COMMITMENTS

The financial instruments sold with a commitment to subsequently repurchase them are not derecognized from the consolidated balance sheets and the amount received from the sale is considered financing from third parties.

As of December 31, 2006, 2005 and 2004, the consolidated entities had sold financial assets totalling  $\in$  36,139,119 thousand,  $\in$  48,311,628 thousand and  $\in$  37,836,241 thousand, respectively, with a commitment to subsequently repurchase them, and had purchased financial assets totalling  $\in$  7,017,393 thousand,  $\in$  13,636,016 thousand and  $\in$  6,718,828 thousand, respectively, with a commitment to subsequently resell them.

Following is a breakdown of the maturity of future payment obligations from December 31, 2006:

|                                 | Thousands of Euros |              |              |              |           |
|---------------------------------|--------------------|--------------|--------------|--------------|-----------|
|                                 | Up to 1 year       | 1 to 3 years | 3 to 5 years | Over 5 years | Total     |
| Financial leases                | 82,967             | 1,148,436    | 1,051,899    | 5,314,864    | 7,598,166 |
| Operational leases              | 133,754            | 386,871      | 144,294      | 502,217      | 1,167,136 |
| Purchase commitments            | 22,518             | 501          | —            |              | 23,019    |
| Technology and systems projects | 8,499              |              |              |              | 8,499     |
| Organizational projects         |                    |              | —            |              |           |
| Other projects                  | 2,260              |              |              |              | 2,260     |
| Tangible assets acquisition     | 11,759             | 501          |              |              | 12,260    |
| Credit institutions             | 11,759             | 501          | —            |              | 12,260    |
| Total                           | 239,239            | 1,535,808    | 1,196,193    | 5,817,081    | 8,788,321 |

# 44. TRANSACTIONS FOR THE ACCOUNT OF THIRD PARTIES

As of December 31, 2006, 2005 and 2004, the detail of the most significant items composing this heading is as follows:

|  | Thousands of Euros |             |             |  |
|--|--------------------|-------------|-------------|--|
|  | 2006               | 2005        | 2004        |  |
| Financial instruments entrusted by third parties               | 524,151,036        | 502,274,442 | 448,515,742 |  |
| Asset transfers (see Note 14.3)                                | 10,114,096         | 7,055,351   | 4,069,224   |  |
| Derecognised in full from the balance sheet                    | 1,058,132          | 1,587,209   | 2,096,440   |  |
| Retained in full on the balance sheet                          | 9,055,899          | 5,468,142   | 1,972,784   |  |
| Retained in part on the balance sheet                          | 65                 | —           |             |  |
| Conditional bills and other securities received for collection | 3,640,337          | 3,765,253   | 3,879,312   |  |
| Securities received in credit                                  | 69,747             |             |             |  |
| Off-balance-sheet customer funds Managed by the Group          | 142,064,178        | 143,888,172 | 124,498,577 |  |
| - Investment companies and mutual funds(*)                     | 58,452,427         | 59,002,787  | 51,040,176  |  |
| - Pension funds(*)   | 57,147,044         | 53,958,782  | 41,490,401  |  |
| - Customer portfolios managed on a discretionary basis         | 26,464,707         | 30,926,603  | 31,968,000  |  |
| Total  | 680,039,394        | 656,983,218 | 580,962,855 |  |

(\*) Nearly all of the off balance sheet customer funds correspond to funds commercialised by the Group

## 45. INTEREST INCOME AND EXPENSE AND SIMILAR ITEMS

45.1. INTEREST AND SIMILAR INCOME

The breakdown of the most significant interest and similar income earned by the Group in 2006, 2005 and 2004 is as follows:

|   | Thousands of Euros |            |            |  |
|---|--------------------|------------|------------|--|
|   | 2006               | 2005       | 2004       |  |
| Central Banks   | 444,177            | 458,272    | 275,282    |  |
| Loans and advances to credit institutions                   | 957,670            | 713,779    | 747,330    |  |
| Loans and advances to other debtors                         | 13,598,673         | 10,190,534 | 7,809,691  |  |
| General government  | 538,818            | 436,905    | 393,969    |  |
| Resident sector   | 6,394,199          | 4,852,472  | 4,298,604  |  |
| Non-resident sector   | 6,665,656          | 4,901,157  | 3,117,118  |  |
| Debt securities   | 3,196,493          | 3,624,304  | 3,310,590  |  |
| Rectification of income as a result of hedging transactions | 684,410            | 530,136    | (31,843)   |  |
| Other income  | 328,811            | 330,649    | 241,288    |  |
| Total   | 19,210,234         | 15,847,674 | 12,352,338 |  |

45.2. INTEREST EXPENSE AND SIMILAR CHARGES

The breakdown of the balance of this heading in the accompanying consolidated income statements is as follows:

|   | Thousands of Euros |           |           |  |
|---|--------------------|-----------|-----------|--|
|   | 2006               | 2005      | 2004      |  |
| Bank of Spain and other central banks                         | 299,879            | 288,006   | 287,884   |  |
| Deposits from credit institutions                             | 2,343,395          | 1,985,215 | 1,499,735 |  |
| Deposits from other creditors                                 | 5,038,002          | 4,070,843 | 2,962,928 |  |
| Debt certificates   | 3,387,731          | 2,454,517 | 1,913,658 |  |
| Promissory notes, bills and debt securities                   | 2,820,536          | 1,898,396 | 1,374,631 |  |
| Subordinated liabilities                                      | 567,195            | 556,121   | 539,027   |  |
| Rectification of expenses as a result of hedging transactions | (230,617)          | (303,826) | (546,747) |  |
| Cost attributable to pension funds (Note 29)                  | 254,548            | 255,370   | 210,342   |  |
| Other charges   | 122,631            | 182,075   | 120,144   |  |
| Total   | 11,215,569         | 8,932,200 | 6,447,944 |  |

## 45.3. Averages return on invensiments and average borrowing cost

The detail of the average return on investments in 2006 and 2005 is as follows:

|   | Thousands of Euros  |                        |                       |                     |                        |                       |  |  |
|---|---------------------|------------------------|-----------------------|---------------------|------------------------|-----------------------|--|--|
|   |                     | 2006                   |                       |                     | 2005                   |                       |  |  |
| ASSETS                                    | Average<br>Balances | Income and<br>Expenses | Interest<br>Rates (%) | Average<br>Balances | Income and<br>Expenses | Interest<br>Rates (%) |  |  |
| Cash and balances with central banks      | 11,902,549          | 444,177                | 3.73                  | 10,493,669          | 458,272                | 4.37                  |  |  |
| Securities portfolio and derivatives      | 103,386,608         | 4,155,734              | 4.02                  | 116,372,745         | 4,328,062              | 3.72                  |  |  |
| Loans and advances to credit institutions | 23,671,225          | 991,397                | 4.19                  | 20,599,821          | 767,267                | 3.72                  |  |  |
| Euros                                     | 14,090,224          | 451,660                | 3.21                  | 10,652,534          | 276,258                | 2.59                  |  |  |
| Foreign currency                          | 9,581,001           | 539,737                | 5.63                  | 9,947,287           | 491,009                | 4.94                  |  |  |
| Loans and advances to customers           | 232,791,867         | 13,800,243             | 5.93                  | 192,920,262         | 10,404,017             | 5.39                  |  |  |
| Euros                                     | 177,330,701         | 7,365,539              | 4.15                  | 150,358,110         | 5,698,769              | 3.79                  |  |  |
| Foreign currency                          | 55,461,166          | 6,434,704              | 11.60                 | 42,562,153          | 4,705,248              | 11.06                 |  |  |
| Other finance income                      |                     | 198,156                | _                     |                     | 182,551                |                       |  |  |
| Other assets                              | 24,197,741          |                        |                       | 23,668,878          |                        |                       |  |  |
| ASSETS/FINANCE INCOME                     | 395,949,989         | 19,589,707             | 4.95                  | 364,055,375         | 16,140,169             | 4.43                  |  |  |

The average borrowing cost in 2006 and 2005 was as follows:

|   | Thousands of Euros |            |           |             |            |           |  |  |
|---|--------------------|------------|-----------|-------------|------------|-----------|--|--|
|   |                    | 2006       |           |             | 2005       |           |  |  |
|   | Average            | Income and | Interest  | Average     | Income and | Interest  |  |  |
| LIABILITIES   | Balances           | Expenses   | Rates (%) | Balances    | Expenses   | Rates (%) |  |  |
| Deposits from central banks and credit institutions | 63,730,498         | 2,420,401  | 3.80      | 64,804,285  | 2,175,694  | 3.36      |  |  |
| Euros   | 34,550,341         | 983,559    | 2.85      | 36,452,664  | 796,742    | 2.19      |  |  |
| Foreign currency                                    | 29,180,157         | 1,436,842  | 4.92      | 28,351,621  | 1,378,952  | 4.86      |  |  |
| Customer deposits                                   | 177,927,164        | 5,391,797  | 3.03      | 159,103,045 | 4,432,818  | 2.79      |  |  |
| Euros   | 99,148,191         | 1,736,101  | 1.75      | 87,418,240  | 1,077,653  | 1.23      |  |  |
| Foreign currency                                    | 78,778,973         | 3,655,696  | 4.64      | 71,684,805  | 3,355,165  | 4.68      |  |  |
| Marketable securities and subordinated liabilities  | 87,526,176         | 3,026,192  | 3.46      | 68,924,553  | 1,886,243  | 2.74      |  |  |
| Euros   | 77,482,812         | 2,506,358  | 3.23      | 64,188,180  | 1,573,252  | 2.45      |  |  |
| Foreign currency                                    | 10,043,364         | 519,834    | 5.18      | 4,736,371   | 312,991    | 6.61      |  |  |
| Other finance expenses                              | _                  | 377,179    | _         |             | 437,445    |           |  |  |
| Other liabilities                                   | 47,978,991         |            | _         | 55,543,874  |            | —         |  |  |
| Equity  | 18,787,160         |            |           | 15,679,619  |            |           |  |  |
| LIABILITIES + EQUITY/ FINANCE EXPENSE               | 395,949,989        | 11,215,569 | 2.83      | 364,055,375 | 8,932,200  | 2.45      |  |  |

The year-on-year changes (2006/2005) resulted from the price effect and the effect of the changes in business volume, as detailed below:

|   | Thousands of Euros<br>Volume Price-Effect |                  |                 |  |
|---|---|------------------|-----------------|--|
|   | Volume<br>Effect (1)                      | Price Effect (2) | Total<br>Effect |  |
| Cash and balances with central banks                | 61,528                                    | (75,623)         | (14,095)        |  |
| Securities portfolio and derivatives                | (482,972)                                 | 310,644          | (172,328)       |  |
| Loans and advances to credit institutions           | 114,398                                   | 109,732          | 224,130         |  |
| Euros   | 89,151                                    | 86,251           | 175,402         |  |
| Foreign currency                                    | (18,080)                                  | 66,808           | 48,728          |  |
| Loans and advances to customers                     | 2,150,240                                 | 1,245,986        | 3,396,226       |  |
| Euros   | 1,022,296                                 | 644,474          | 1,666,770       |  |
| Foreign currency                                    | 1,425,987                                 | 303,469          | 1,729,456       |  |
| Other financial income                              | —   | 15,605           | 15,605          |  |
| FINANCE INCOME                                      | 1,414,028                                 | 2,035,510        | 3,449,538       |  |
| Deposits from central banks and credit institutions | (36,051)                                  | 280,758          | 244,707         |  |
| Euros   | (41,579)                                  | 228,396          | 186,817         |  |
| Foreign currency                                    | 40,298                                    | 17,592           | 57,890          |  |
| Customer deposits                                   | 524,464                                   | 434,515          | 958,979         |  |
| Euros   | 144,602                                   | 513,846          | 658,448         |  |
| Foreign currency                                    | 332,038                                   | (31,507)         | 300,531         |  |
| Marketable securities and subordinated liabilities  | 509,067                                   | 630,882          | 1,139,949       |  |
| Euros   | 325,851                                   | 607,255          | 933,106         |  |
| Foreign currency                                    | 350,699                                   | (143,856)        | 206,843         |  |
| Other finance expense                               |   | (60,266)         | (60,266)        |  |
| FINANCE EXPENSE                                     | 782,543                                   | 1,500,826        | 2,283,369       |  |
| NET INTEREST INCOME                                 | 631,485                                   | 534,684          | 1,166,169       |  |

(1) The volume effect is calculated by multiplying the interest rate for the first year by the difference between the average balances for the two years.

(2) The price effect is calculated by multiplying the average balance for the second year by the difference between the interest rates for the two years.

## **46. INCOME FROM EQUITY INSTRUMENTS**

The amount recorded under this heading relates in full to dividends from other shares and equity instruments. The breakdown is as follows:

|   | Thousands of Euros   |      |
|---|----------------------|------|
|   | 2006 2005 20         | 04   |
| Dividends from other shares and other equity instrument |                      |      |
| Held for investment                                     | 258,584 222,217 202, | ,507 |
| Held for trading  | 120,889 70,278 52,   | ,639 |
| Total   | 379,473 292,495 255, | ,146 |

#### 47. FEE AND COMMISSION INCOME

The breakdown of the balance of this heading in the accompanying consolidated statements of income is as follows:

|   | Thousands of Euros |           |           |  |
|---|--------------------|-----------|-----------|--|
|   | 2006               | 2005      | 2004      |  |
| Commitment fees   | 55,951             | 50,130    | 40,875    |  |
| Contingent liabilities                                    | 203,960            | 176,745   | 159,484   |  |
| Documentary credits                                       | 33,272             | 31,418    | 26,875    |  |
| Bank and other guarantees                                 | 170,688            | 145,327   | 132,609   |  |
| Arising from exchange of foreign currencies and banknotes | 19,993             | 17,752    | 16,589    |  |
| Collection and payment services                           | 2,274,436          | 2,018,500 | 1,732,119 |  |
| Securities services                                       | 2,016,566          | 1,947,746 | 1,739,055 |  |
| Counselling on and management of one-off transactions     | 14,410             | 16,423    | 14,906    |  |
| Financial and similar counselling services                | 18,471             | 10,790    | 6,482     |  |

| Factoring transactions               | 19,448    | 18,815    | 17,041    |
|--------------------------------------|-----------|-----------|-----------|
| Non-banking financial products sales | 79,426    | 40,424    | 46,388    |
| Other fees and commissions           | 416,021   | 371,799   | 284,042   |
| Total                                | 5,118,682 | 4,669,124 | 4,056,981 |

# 48. FEE AND COMMISSION EXPENSES

The breakdown of the balance of this heading in the accompanying consolidated income statements is as follows:

|  | Tho     | usands of E | uros    |
|--|---------|-------------|---------|
|  | 2006    | 2005        | 2004    |
| Brokerage fees on lending and deposit transactions | 10,858  | 12,843      | 8,449   |
| Fees and commissions assigned to third parties     | 560,369 | 519,302     | 429,884 |
| Other fees and commissions                         | 212,575 | 196,983     | 205,626 |
| Total  | 783,802 | 729,128     | 643,959 |

# **49. INSURANCE ACTIVITY INCOME**

This heading in the accompanying consolidated income statement reflects the contribution of the consolidated insurance and reinsurance companies to the Group's gross income. The detail of the balance of this heading is as follows:

|  | T           | Thousands of Euros |             |  |  |  |
|--|-------------|--------------------|-------------|--|--|--|
|  | 2006        | 2005               | 2004        |  |  |  |
| Premium income                                     | 2,483,999   | 2,916,831          | 2,062,030   |  |  |  |
| Reinsurance premiums paid                          | (44,167)    | (63,403)           | (71,931)    |  |  |  |
| Benefits paid and other insurance-related expenses | (1,538,896) | (1,785,514)        | (1,704,113) |  |  |  |
| Reinsurance Income                                 | 75,953      | 44,228             | 8,534       |  |  |  |
| Net provisioning expense                           | (995,999)   | (1,274,283)        | (413,744)   |  |  |  |
| Finance increase                                   | 968,057     | 904,318            | 708,901     |  |  |  |
| Finance expense                                    | (298,516)   | (255,254)          | (199,059)   |  |  |  |
| Total  | 650,431     | 486,923            | 390,618     |  |  |  |

Following is a breakdown of the balances of the insurance activity as of December 31, 2006, 2005 and 2004, distinguishing between "life" and "non-life" insurance:

|                | Thousands of Euros |          |           |           |          |           |           |          |           |
|----------------|--------------------|----------|-----------|-----------|----------|-----------|-----------|----------|-----------|
|                | 2006 2005          |          |           | 2004      |          |           |           |          |           |
|                | Life               | Non-Life | Total     | Life      | Non-Life | Total     | Life      | Non-Life | Total     |
| Premium income | 1,897,034          | 586,965  | 2,483,999 | 2,047,326 | 869,505  | 2,916,831 | 1,614,189 | 447,841  | 2,062,030 |

## 50. GAINS/LOSSES ON FINANCIAL ASSETS AND LIABILITIES

The detail of the balance of this heading in the accompanying consolidated income statements is as follows:

|   | Th        | Thousands of Euros |             |  |  |
|---|-----------|--------------------|-------------|--|--|
|   | 2006      | 2005               | 2004        |  |  |
| Financial assets held for trading                           | 715,651   | 897,484            | 1,110,551   |  |  |
| Other financial assets at fair value through profit or loss | 62,068    | 33,022             | 1,296       |  |  |
| Available-for-sale financial assets (*)                     | 1,120,591 | 428,560            | 974,412     |  |  |
| Loans and receivables                                       | 77,263    | 129,203            | 13,932      |  |  |
| Other   | (319,662) | (508,105)          | (1,338,334) |  |  |
| Total   | 1,655,911 | 980,164            | 761,857     |  |  |

(\*) In 2006 it includes €522,287 thousand from the gains obtained in the disposal of the interest ownership in Repsol-YPF, S.A.

The breakdown, by type, of the financial instruments that gave rise to the above balances is as follows:

|                                     | Thousands of Euros |           |           |
|-------------------------------------|--------------------|-----------|-----------|
|                                     | 2006               | 2005      | 2004      |
| Debt instruments                    | 79,319             | 48,354    | 346,232   |
| Equity instruments                  | 2,604,056          | 1,111,223 | 817,505   |
| Loans and advances to other debtors | 113,431            | 193,399   |           |
| Derivatives                         | (1,178,012)        | (415,128) | (455,172) |
| Deposits from other creditors       |                    | (318)     |           |
| Other                               | 37,117             | 42,634    | 53,292    |
| Total                               | 1,655,911          | 980,164   | 761,857   |

# 51. SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES AND COST OF SALES

These headings of the accompanying consolidated statements of income show, respectively, sales of assets and income from the provision of services that constitute the typical activity of non-financial consolidated entities forming part of the Group and the related costs of sales. The main lines of business of these entities are as follows:

|                    | Thousands of Euros |         |           |         |         |         |
|--------------------|--------------------|---------|-----------|---------|---------|---------|
|                    | 2006 2005          |         | 2005 2004 |         | 04      |         |
|                    | Sales/             | Cost of | Sales/    | Cost of | Sales/  | Cost of |
|                    | Income             | Sales   | Income    | Sales   | Income  | Sales   |
| Real estate        | 333,540            | 230,944 | 285,323   | 214,763 | 226,296 | 132,455 |
| Services and other | 271,687            | 242,925 | 291,050   | 235,831 | 241,940 | 209,290 |
| Total              | 605,227            | 473,869 | 576,373   | 450,594 | 468,236 | 341,745 |

# 52. OTHER OPERATING INCOME AND EXPENSES

As of December 31, 2006, the balance of the heading "Other Operating Expenses" relates mostly to the contribution to the Deposit Guarantee Fund, amounted to  $\notin$ 214,582 thousand. The balance of the heading "Other Operating products" includes among others the rents collected from leases.

## **53. PERSONNEL EXPENSES**

The detail of the balance of this heading in the accompanying consolidated income statements is as follows:

|  | Thousands of Euros |           |           |
|--|--------------------|-----------|-----------|
|  | 2006               | 2005      | 2004      |
| Wages and salaries                                 | 3,011,963          | 2,743,684 | 2,459,582 |
| Social security costs                              | 503,766            | 471,799   | 436,651   |
| Transfers to internal pension provisions (Note 29) | 74,281             | 68,893    | 58,982    |
| Contributions to external pension funds (Note 29)  | 52,637             | 55,813    | 57,419    |
| Other personnel expenses                           | 345,938            | 262,053   | 234,416   |
| Total  | 3,988,585          | 3,602,242 | 3,247,050 |

The average number of employees in the Group in 2006, 2005 and 2004, by professional category and country is as follows:

|                             | 2006   | 2005   | 2004   |
|-----------------------------|--------|--------|--------|
| Spanish banks               |        |        |        |
| Executives                  | 1,104  | 1,087  | 1,054  |
| Other line personnel        | 21,818 | 21,807 | 21,427 |
| Clerical staff              | 7,141  | 7,429  | 7,954  |
| Abroad branches             | 676    | 674    | 662    |
|                             | 30,739 | 30,997 | 31,097 |
| Companies abroad            |        |        |        |
| Mexico                      | 25,157 | 24,721 | 24,688 |
| Venezuela                   | 5,555  | 5,568  | 5,779  |
| Argentina                   | 3,604  | 3,428  | 3,396  |
| Colombia                    | 5,155  | 3,487  | 3,327  |
| Peru                        | 2,705  | 2,358  | 2,308  |
| Other                       | 6,175  | 5,561  | 4,483  |
|                             | 48,351 | 45,123 | 43,981 |
| Pension fund managers       | 8,297  | 7,078  | 5,415  |
| Other non-banking companies | 8,351  | 7,546  | 4,211  |
| Total                       | 95,738 | 90,744 | 84,704 |

#### Equity-instrument-based employee remuneration -

At the Annual General Meeting held on 18 March 2006, the Bank's shareholders approved a long-term share-based remuneration plan for the members of the Group's management team ("the Plan"). The Plan has a term of three years from 1 January 2006 and will be settled in the first half of 2009.

Under this Plan the Bank promises to deliver ordinary shares of BBVA to the members of the Group's management team (including executive directors and management committee members). A number of "theoretical shares" will be allocated to the beneficiaries based on the annual variable remuneration earned by each member in the last three years and on their level of responsibility. This number will serve as the basis for the calculation of the BBVA shares that will be delivered, as the case may be, when the Plan expires. The specific number of BBVA shares to be delivered to each beneficiary on expiry of the Plan will be calculated by multiplying the number of "theoretical shares" allocated by a coefficient ranging from 0 to 2. The value of the coefficient established by comparing the performance of the Total Shareholder Return (TSR) - share appreciation plus dividends - of the Bank over the term of the Plan with the performance of the same indicator for 14 leading European banks. The amount of the obligation that will be registered in the consolidated financial statements will be determined by multiplying the number of the shares by the estimated average price at the moment of the liquidation of the Plan. ( $\in$ 15.02 at the moment of approved the Plan).

Both TSR and estimated average price per share were considered market variations at the moment of calculated the cost of the Plan when the Plan was initiated (Note 2.u). The value of the TSR (0.896) was calculated by Montecarlo simulations. The estimated average price (15.02) was calculated by the future price.

As of December 31, 2006, the estimated number of theoretical shares for the Group as a whole, including executive directors and BBVA's Management Committee members (see Note 8), was 9,998,202, representing 0.281% of the Bank's share capital.

As of December 31, 2006, the total accrued amount during the Plan's life is €134,555 thousand.

As of December 31, 2006, the expense recognized in this period amounted to  $\notin$ 44,852 thousand ( $\notin$ 3,095 thousand corresponding to executive directors) and was recognised under "Personnel Expenses – Other" in the Group's consolidated income statement with a charge to "Equity-Other equity instrument-Rest" in the consolidated balance sheet as of December 31, 2006, net of tax.

## 54. OTHER GENERAL ADMINISTRATIVE EXPENSES

The breakdown of the balance of this heading in the consolidated income statements is as follows:

|                                  | Thousands of Euros |         |         |
|----------------------------------|--------------------|---------|---------|
|                                  | 2006               | 2005    | 2004    |
| Technology and systems           | 495,563            | 434,274 | 411,524 |
| Communications                   | 217,734            | 202,578 | 182,552 |
| Advertising                      | 207,175            | 211,677 | 143,706 |
| Property, fixtures and materials | 450,814            | 415,421 | 361,368 |
| Taxes other than income tax      | 202,861            | 213,210 | 152,775 |

| Other expenses | 767,689   | 683,318   | 598,920   |
|----------------|-----------|-----------|-----------|
| Total          | 2,341,836 | 2,160,478 | 1,850,845 |

The heading "Property, Fixtures and Materials" includes expenses relating to operating leases of buildings amounting to  $\notin$ 172,675 thousand,  $\notin$ 157,804 thousand and  $\notin$ 139,241 thousand in 2006, 2005 and 2004, respectively. The consolidated companies do not expect to terminate the lease contracts early.

## 55. FINANCE INCOME AND EXPENSES FROM NON-FINANCIAL ACTIVITIES

The amounts recorded under these headings relates in full to finance income and expenses from the Group's real estate and renting companies, net amounted to  $\notin 2,375$  thousand,  $\notin 641$  thousand and  $\notin 4,025$  thousand as of December 31, 2006, 2005 and 2004, respectively.

# 56. OTHER GAINS AND OTHER LOSSES

The breakdown of the balances of these headings in the accompanying consolidated income statements is as follows:

|   | Thousands of Euros |         |         |
|---|--------------------|---------|---------|
|   | 2006               | 2005    | 2004    |
| Gains   |                    |         |         |
| Gains from tangible assets disposal (Note 20)     | 92,902             | 107,838 | 102,874 |
| Gains on sale of long-term investment (*)         | 934,469            | 40,157  | 317,510 |
| Income from the provision of non-typical services | 4,213              | 3,852   | 4,733   |
| Other income                                      | 97,044             | 132,969 | 197,063 |
|   | 1,128,628          | 284,816 | 622,180 |
| Losses  |                    |         |         |
| Losses on fixed asset disposals (Note 20)         | 20,413             | 22,477  | 22,450  |
| Losses on sale of investments                     | 181                | 11,751  | 9,127   |
| Other losses                                      | 121,424            | 174,051 | 239,643 |
| Total   | 142,018            | 208,279 | 271,220 |

(\*) The balance in 2006 corresponds mainly to the gains obtained in the sale of the ownership interest in Banca Nazionale del Lavoro, S.p.A., Banc Internacional d'Andorra and Técnicas Reunidas, S.A. (see Notes 4 and 18).

## 57. RELATED PARTY TRANSACTIONS

57.1. TRANSACTIONS WITH BBVA GROUP

The balances of the main aggregates in the consolidated financial statements arising from the transactions carried out by the Group with associated and jointly controlled companies (Note 2.1.b-c), which consist of ordinary business and financial transactions carried out on an arm's-length basis, in 2006, 2005 and 2004 are as follows:

|   | Thousands of Euros |         | uros    |
|---|--------------------|---------|---------|
|   | 2006               | 2005    | 2004    |
| Assets:                                 |                    |         |         |
| Due from credit institutions            |                    | 4,636   | 594     |
| Total net lending                       | 374,156            | 267,654 | 227,206 |
| Liabilities:                            |                    |         |         |
| Due to credit institutions              |                    | 1,966   | 134     |
| Deposits                                | 82,791             | 19,070  | 47,208  |
| Debt certificates                       | 463,249            | 256,881 | 82,363  |
| Memorandum accounts:                    |                    |         |         |
| Contingent liabilities                  | 23,316             | 35,218  | 97,694  |
| Commitments and contingents liabilities | 457,161            | 44,133  | 96,439  |
| Statement of income:                    |                    |         |         |
| Financial Revenues                      | 12,484             | 7,745   | 6,230   |
| Financial Expenses                      | 13,482             | 5,569   | 1,705   |

There are no other material effects on the financial statements of the Group arising from dealings with these companies, other than the effects arising from using the equity method (Note 2.1.-c), and from the insurance policies to cover pension or similar commitments (Note 29).

As of December 31, 2006, 2005 and 2004, the notional amount of the futures transactions arranged by the Group with the main related companies amounted to approximately  $\notin$ 9,112 thousand,  $\notin$ 7,619,019 thousand and  $\notin$ 5,047,704 thousand, respectively.

In addition, as part of its normal activity, the Group has entered into agreements and commitments of various types with shareholders of subsidiaries and associates, which have no material effects on the consolidated financial statements.

## 57.2. TRANSACTIONS WITH KEY ENTITY PERSONNEL

The information on the remuneration of key personnel (members of the Board of Directors of BBVA and of the Management Committee) is included in Note 8.

As of December 31, 2006 the Group had not granted any loans or provided any guarantees to members of the Board of Directors of BBVA.

The loans granted as of December 31, 2006, to 16 members of the Management Committee, excluding the executive directors, amounted to  $\notin 2,355$  thousand. As of December 31, 2006, guarantees provided on behalf of members of the Management Committee amounted to  $\notin 12$  thousand.

As of December 31, 2006, the loans granted to parties related to key personnel (the aforementioned members of the Board of Directors of BBVA and of the Management Committee) totalled  $\notin$ 12,676 thousand. As of December 31, 2006, the other exposure to parties related to key personnel (guarantees, finance leases and commercial loans) amounted to  $\notin$ 14,545 thousand.

The demand and time deposits held on an arm's length basis as part of BBVA's ordinary banking business by directors, Management Committee members and their related parties totalled €15,467 thousand as of December 31, 2006.

In addition, BBVA and other Group companies, in the normal course of their business and in their capacity as financial institutions, habitually perform transactions with members of the Board of Directors of BBVA and of the Management Committee and their respective related parties. All these transactions, which are scantly material, are conducted on an arm's-length basis.

57.3. TRANSACTIONS WITH OTHER RELATED PARTIES

There are no other material transactions with other related parties.

# 58. ACCOUNTANTS FEES AND SERVICES

The detail of the fees for the services provided to the Group companies by their respective accountants in 2006 is as follows:

|   | Thousands<br>of Euros |
|---|-----------------------|
| Audits of the companies audited by firms belonging to the Deloitte worldwide organisation   | 9,051                 |
| Fees for audits conducted by other firms  | 2,539                 |
| Other reports required pursuant to applicable legislation and tax regulations issued by the |                       |
| national supervisory bodies of the countries in which the Group operates, reviewed by firms |                       |
| belonging to the Deloitte worldwide organisation  | 6,508                 |

The detail of the other services provided to the various Group companies in 2006 is as follows:

|  | Thousands<br>of Euros |
|--|-----------------------|
| Firms belonging to the Deloitte worldwide organisation | 2,624                 |
| Other firms  | 2,699                 |

The services provided by our accountants meet the independence requirements established in Law 44/2002, of 22 November, on Measures Reforming the Financial System and in the Sarbanes-Oxley Act of 2002 adopted by the Securities and Exchange Commission (SEC), and accordingly they did not include the performance of any work that is incompatible with the auditing function.

## **59. OTHER INFORMATION**

On March 22, 2002, BBVA notified the supervisory authorities of the stock markets on which its shares are listed that the Bank of Spain had commenced a proceeding against BBVA and 16 of its former directors and executives. These proceedings arose as a result of the existence of funds belonging to BBV that were not included in the entity's financial statements until they were voluntarily regularized by being recorded in the 2000 consolidated income statement as extraordinary income, for which the related corporation tax was recorded and paid. These funds totalled Ptas. 37,343 million (approximately €225 million) and arose basically from the gains on the sale of shares of Banco de Vizcaya, S.A. and Banco Bilbao Vizcaya, S.A. from 1987 to 1992, and on the purchase and sale by BBV of shares of Argentaria, Caja Postal and Banco Hipotecario, S.A. in 1997 and 1998.

After dissolving the legal vehicles where the unrecorded funds were located and including the funds in its accounting records, BBVA notified the Bank of Spain of these matters on January 19, 2001. The Bank of Spain's supervisory services commenced an investigation into the origin of the funds, their use and the persons involved, the findings of which were included in the supervisory services' report dated March 11, 2002. On March 15, 2002, the Bank of Spain notified the Bank of the commencement of a proceeding relating to these events.

On May 22, 2002, the Council of the Spanish National Securities Market Commission (CNMV) commenced a proceeding against BBVA for possible contravention of the Securities Market Law (under Article 99 ñ) thereof) owing to the same events as those which gave rise to the Bank of Spain's proceeding.

Since various court proceedings are in progress to determine the possible criminal liability of the persons involved in the aforementioned events, the conduct of the two administrative proceedings was stayed until the final court decision is handed down.

At the date of preparation of these consolidated financial statements, none of the persons party to the proceedings or prosecuted in relation to the events referred to above was a member of the Board of Directors or the Management Committee or held executive office at BBVA, BBVA is not party to the criminal proceedings and no charges or claim for liability have been levelled against the Bank.

The proceedings DP 161/00 initiated in 2000 relating to the alleged participation of certain BBVA Privanza Bank employees in purported tax offences resulting from the marketing of BBVA Privanza Jersey fiduciary products, as well as to the purported tax offence by BBVA for not including in its balance sheet the net assets of Canal Trust Company (a wholly-owned subsidiary of BBVA Privanza) are still at the initial investigative stage.

The Group's legal advisers do not expect the aforementioned administrative and criminal proceedings to have any material impact on the Bank.

## 60. DETAIL OF THE DIRECTORS' HOLDINGS IN COMPANIES WITH SIMILAR BUSINESS ACTIVITIES

As of December 31, 2006 pursuant to Article 127 third section of the Spanish Corporations Law, introduced by Law 26/2003 of 17 July amending Securities Market Law 24/1988 of 28 July, and the revised Corporations Law, in order to reinforce the transparency of listed companies, set forth below are the companies engaging in an activity that is identical, similar or complementary to that which constitutes the corporate purpose of BBVA, in which the members of the Board of Directors have a direct or indirect ownership interest. None of the directors discharge executive or administrative functions at these companies.

|                                | Investments               |           |                   |
|--------------------------------|---------------------------|-----------|-------------------|
|                                |                           | Number of | Type of Ownership |
| Surname (s) and First Name     | Company                   | Shares    | Interest          |
| Alfaro Drake, Tomás            |                           | —         | —                 |
| Alvarez Mezquiriz, Juan Carlos |                           | —         | —                 |
| Breeden, Richard C.            | —                         | —         |                   |
| Bustamante y de la Mora, Ramón |                           | —         | —                 |
| Fernández Rivero, José Antonio | —                         | —         |                   |
| Ferrero Jordi, Ignacio         | Santander Central Hispano | 9,940     | Indirect          |
| -                              | Banco Popular Español     | 2,490     | Indirect          |

| Goirigolzarri Tellaeche, José Ignacio                        | _                         |                   |
|--|---------------------------|-------------------|
| González Rodríguez, Francisco                                | Bancoval                  | 76,040 Indirect   |
| Knörr Borrás, Román  | _                         |                   |
| Lacasa Suárez, Ricardo                                       | Banco Popular Español     | 91,440 Direct     |
| Loring Martínez de Irujo, Carlos                             |                           |                   |
| Maldonado Ramos, José  | —                         |                   |
| Medina Fernández, Enrique                                    | Banco Español de Crédito  | 482.88 Indirect   |
|  | Banco Popular Español     | 863.95 Indirect   |
|  | Bankinter                 | 268.96 Indirect   |
|  | BNP Paribas               | 94.96 Indirect    |
|  | Royal Bank of Scotland    | 349.35 Indirect   |
|  | Santander Central Hispano | 1,618.26 Indirect |
|  | Standard Chartered        | 245.70 Indirect   |
| Rodriguez Vidarte, Susana                                    | —                         |                   |
| Vilá Boix, Ángel (representant of Telefonica de España S.A.) | Banco Sabadell            | 3,125 Direct      |
| -  | <b>BNP</b> Paribas        | 500 Direct        |

## 61. SUBSEQUENT EVENTS AND IFRS RECENT PRONOUNCEMENTS

#### Acquisition of State National Bancshares Inc.

On 12 July, 2006, BBVA entered into an agreement to purchase the US banking group, State National Bancshares, Inc., which is domiciled and conducts its main business activity in the State of Texas. Once the approval of the General Meeting of this company has been obtained together with the necessary administrative authorisations, the transaction was concluded on 3 January 2007. The agreed purchase price was \$484 million (approximately  $\in$ 368 million at this date).

## Proposed Transaction to Acquire Compass Bancshares, Inc. ("Compass")

On February 16, 2007 BBVA entered into a definitive agreement to acquire 100% of the shares of Compass for a consideration made up of a combination of ordinary shares of BBVA and cash (the "**Agreement**"). Pursuant to the Agreement, Compass shareholders can elect to receive 2.8 BBVA ordinary shares or American Depositary Shares ("**ADSs**") or \$71.82 in cash for each Compass share, subject to proration. Based on BBVA's closing stock price on Thursday, February 15, 2007, the transaction has an aggregate value of approximately \$9.6 billion.

As of the date this Annual Report was filed with the SEC, the proposed transaction has been approved by the Board of Directors of each of BBVA and Compass, the Federal Reserve Board and the Alabama State Banking Department but remains subject to other regulatory and shareholder approvals. The aggregate consideration is composed of a fixed number of 196 million ordinary shares of BBVA and approximately \$4.6 billion in cash.

On June 21, 2007, at an extraordinary general meeting of BBVA shareholders, BBVA shareholders approved the capital increase required to issue BBVA shares to be delivered to Compass stockholders as consideration in the transaction.

## **IFRS RECENT PRONOUNCEMENTS**

At the date of preparation of the Consolidated Financial Statements new IFRS Standards and Interpretations (IFRICs) have been issued, which are not required to be applied for December 2006 year-ends, although in some cases earlier application is encouraged.

#### • IFRS 7 "Financial Instruments: Disclosures"

It will be effective for annual periods beginning on or after 1 January 2007.

IFRS 7 includes all of the disclosure requirements relating to financial instruments and will replace the disclosure section of IAS 32 *Financial Instruments: Disclosure and Presentation* and all of IAS 30 *Disclosures in the Financial Statements of Banks and Similar Financial Institutions.* IAS 32 will then contain only presentation requirements for financial instruments.

The most significant additional disclosure requirements of IFRS 7 (compared to IAS 32 and IAS 30) are as follows:

- o Nature and extent of risks
  - qualitative risk disclosures are to include information on the processes that an entity uses to manage end measure its risks
  - quantitative data about the exposure to each type of risk (including credit risk, liquidity risk and market risk) arising from financial instruments
  - information about the credit quality of financial assets that are neither past due nor impaired

- an analysis of financial assets that are past due or impaired, including a description of collateral held as security and its fair value
- a market risk sensitivity analysis which includes the effect of a reasonably possible change in the risk variables, along with the methods and assumptions used in preparing the analysis

- o Other
  - A reconciliation of changes in the allowance for credit losses for each class of financial asset
  - Enhanced income statement and balance sheet disclosures, including separate identification of net gains or losses and the amount of any impairment loss for each category of financial instrument
  - The criteria for determining when the carrying amount of a impaired financial asset is reduced directly and when an allowance account is used, and when to write off against the asset amounts charged to the allowance account
  - The gains or losses on the hedging instrument and on the hedged item attributable to the hedged risk of a fair value hedge
  - The ineffectiveness recognised in profit or loss arising from both cash flow hedges and hedges of net investments in foreign operations
  - Profits or losses arising on initial recognition of financial instruments ("day 1" profits or losses) that are not recognised in the financial statements and a reconciliation of changes in this unrecognised balance during the period. The accounting policy for determining when unrecognised amounts are recognised in profit or loss must also be disclosed.

## • Amendment to IAS 1 "Presentation of Financial Statements-Capital disclosures"

It will be effective for annual periods beginning on or after 1 January 2007.

This amendment to IAS 1 *Presentation of Financial Statements* requires entities to disclose information that enables readers to evaluate the entity's objectives, policies and processes for managing capital. The disclosures are based on information provided internally to key management personnel, and will include:

- o the objectives, procedures and policies used to manage capital
- o a description of what the entity manages as capital, the nature of any externally imposed capital requirements (if any) and how it meets its objectives for managing capital
- o quantitative information about what the entity manages as capital and any changes from the prior period
- o whether the entity complied with externally imposed capital requirements and the consequences of any non-compliance, (if applicable).

## • IFRS 8 "Operating Segments"

It will be effective for annual periods beginning on or after 1 January 2009.

IFRS 8 was issued as part of the convergence project with the US Financial Accounting Standards Board. This new standard replaces IAS 14 *Segment Reporting* and adopts a management approach to segment reporting required in the US Standard SFAS 131 *Disclosures about Segments of an Enterprise and Related Information.* The information reported would be that which management uses internally for evaluating the performance of operating segments and allocating resources to those segments. This information may be different from that reported in the balance sheet and income statement and entities will need to provide explanations and reconciliations of the differences.

## • IFRIC 7 "Applying the Restatement approach under IAS 29 Financial Reporting in Hyperinflationary Economies"

It will be effective for annual periods beginning on or after 1 March 2006.

IFRIC 7 requires entities to apply IAS 29 *Financial Reporting in Hyper-inflationary Economies* in the reporting period in which an entity first identifies the existence of hyperinflation in the economy of its functional currency as if the economy had always been hyperinflationary.

Therefore:

- o non-monetary items measured at historical cost are restated to reflect the effect of inflation from the date the asset was acquired or liability was incurred until the closing date of the reporting period.
- o non-monetary items measured at amounts current at dates other than acquisition, are restated to reflect the effect of inflation from the last remeasurement date until the closing date of the reporting period.
- o deferred tax items in the opening balance sheet (of the reporting period and comparative period) are remeasured in accordance with IAS 12 *Income Taxes* after restatement of the non-monetary items, by applying the measuring unit current at the relevant opening balance sheet date. These remeasured deferred tax items are restated for the change in the measuring unit from the opening balance sheet date to the closing balance sheet date of the relevant period.

# • IFRIC 8 "Scope of IFRS 2"

It will be effective for annual periods beginning on or after 1 May 2006, early application is encouraged.

IFRIC 8 clarifies that IFRS 2 *Share-based Payment* will apply to any arrangement when equity instruments are granted or liabilities (based on a value of an entity's equity instrument) are incurred by an entity, when the identifiable consideration appears to be less then the fair value of the instruments given. It presumes that such cases are an indication that other consideration (ie, unidentifiable goods or services) has been or will be received. The unidentifiable goods or services concerned are to be measured at the grant date as the difference between the fair value of the share-based payment (equity given or liability incurred) and the fair value of any identifiable goods or services received.

For cash-settled transactions, the liability is to be remeasured at each reporting date until is settled, in accordance with IFRS 2.

The Company does not anticipate that adoption of IFRIC 8 will have any effects on its financial position, results of operations or cash flows.

## • IFRIC 9 "Reassessment of Embedded Derivatives"

It will be effective for annual periods beginning on or after 1 June 2006.

IFRIC 9 requires an entity to assess whether a contract contains an embedded derivative at the date an entity first becomes a party to the contract and prohibits reassessment unless there is a change to the contract that significantly modifies the cash flows.

The Company does not anticipate that adoption of IFRIC 9 will have any effects on its financial position, results of operations or cash flows.

# • IFRIC 10 "Interim Financial Reporting and Impairment"

It will be effective for annual periods beginning on or after 1 November 2006.

IFRIC 10 addresses an inconsistency between IAS 34 *Interim Financial Reporting* and the impairment requirements relating to goodwill in IAS 36 *Impairment of Assets* and equity instruments classified as available for sale in IAS 39 *Financial instruments: Recognition and Measurement.* The Interpretation states that the specific requirements of IAS 36 and IAS 39 take precedence over the general requirements of IAS 34 and, therefore, any impairment loss recognised for these assets in an interim period may not be reversed in subsequent periods.

The Company does not anticipate that adoption of IFRIC 10 will have any effects on its financial position, results of operations or cash flows.

## • IFRIC 11 "IFRS 2—Group and Treasury Share Transactions"

It will be effective for annual periods beginning on or after 1 March 2007, early application is permitted.

This interpretation requires arrangements whereby an employee is granted rights to an entity's equity instruments to be accounted for as an equity-settled scheme by the entity even if:

- o the entity chooses or is required to buy those equity instruments (eg, treasury shares) from another party, or
- o the shareholder(s) of the entity provide the equity instruments needed.

The interpretation also extends to the way in which subsidiaries, in their separate financial statements, account for schemes when their employees receive rights to equity instruments of the parent. In particular, it prescribes that:

- o when the parent grants rights to equity instruments to the employees, they will be accounted for as an equity-settled scheme (and as an equity contribution by the parent) when the parent accounts for it this way in the consolidated financial statements. When employees transfer between subsidiaries, each entity recognises compensation expense based on the proportion of the total vesting period for which the employee has worked for that subsidiary, measured at the fair value at the original grant date by the parent.
- o when the subsidiary grants rights to equity instruments of its parent to its employees, it will be accounted for as a cashsettled scheme.

The Company does not anticipate that adoption of IFRIC 11 will have any effects on its financial position, results of operations or cash flows.

# 62. DIFFERENCES BETWEEN THE EU-IFRS REQUIRED TO BE APPLIED UNDER THE BANK OF SPAIN'S CIRCULAR 4/2004 AND UNITED STATES GENERALLY ACCEPTED ACCOUNTING PRINCIPLES AND OTHER REQUIRED DISCLOSURES.

As described in Note 1, the accompanying Consolidated Financial Statements of the BBVA Group are presented in the formats stipulated by the Bank of Spain Circulars and were prepared by applying the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. Such formats and accounting principles vary in certain respects from those generally accepted in the United States ("U.S. GAAP").

Following is a summary of the main differences between the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. generally accepted accounting principles:

| • | Net income and Stockholders' Equity reconciliation to U.S. GAAP | А |
|---|---|---|
| • | Consolidated Financial Statements                               | В |
| • | Additional information required by U.S. GAAP                    | С |

The preparation of these Consolidated Financial Statements requires management to make estimates and assumptions that affect the reported amounts and allocations of assets and liabilities and disclosures of contingent assets and liabilities and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimated but any difference should not be material.

IFRS 1 *First-time adoption* provides with a number of exemptions and exceptions from full retrospective application (see Appendix VI). Net income, stockholders' equity and the reconciliation to U.S. GAAP shown below would have been different if the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 had been applied fully retrospectively.

## A) NET INCOME AND STOCKHOLDERS' EQUITY RECONCILIATION BETWEEN THE EU-IFRS REQUIRED TO BE APPLIED UNDER THE BANK OF SPAIN'S CIRCULAR 4/2004 AND U.S. GAAP.

Accounting practices used by the Bank in preparing the Consolidated Financial Statements conform to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, but do not conform to U.S. GAAP. A summarized reconciliation of stockholders' equity as of December 31, 2006, 2005 and 2004 and net income for the years 2006, 2005 and 2004 to U.S. GAAP is set forth below.

The following tables set forth the adjustments to consolidated net income and to consolidated stockholders' equity which would be required if U.S. GAAP had been applied to the accompanying Consolidated Financial Statements:

|   |        |           | Increase (Decrease) Year<br>Ended December 31, |                |           |
|---|--------|-----------|--|----------------|-----------|
|   | Item # | 2006      | 200<br>Previously                              | 05<br>Restated | 2004      |
|   |        |           | reported                                       | (***)          |           |
|   |        |           | (Thousands<br>except per s                     |                |           |
| NET INCOME  |        |           | encept per s                                   | ,, c curra)    |           |
| Profit for the year under IFRS (*)  |        | 4,971,035 | 4,070,572                                      | 4,070,572      | 3,108,209 |
| Income attributed to the minority interest under IFRS (**)                      |        | (235,156) | (264,147)                                      | (264,147)      | (185,613) |
| Income attributed to the Group under IFRS (*)                                   |        | 4,735,879 | 3,806,425                                      | 3,806,425      | 2,922,596 |
| Adjustments to conform to U.S. GAAP:  |        |           |  |                |           |
| Business combination with Argentaria  | 1      | (22,219)  | (33,836)                                       | (33,836)       | (18,868)  |
| Valuation of assets   | 2      | (851)     | (2,453)  | (2,453)        | 20,414    |
| Valuation of financial instruments  | 3      | 74,370    | 26,902   | 26,902         | 247,935   |
| Accounting of goodwill  | 4      | (346,596) | (478,450)                                      | (478,450)      | (316,215) |
| Translation of financial statements in high-inflation countries                 | 5      | —         |  | —              | —         |
| Impact of SFAS 133  | 6      | 17,016    | (99,551)                                       | (99,551)       | (69,344)  |
| Loans adjustments   | 7      | 445,428   | (303,277)                                      | (303,277)      | 196,940   |
| Intangible assets   | 8      | _         | (147,955)                                      | (147,955)      | 93,679    |
| Tax effect of U.S. GAAP adjustments and deferred taxation under SFAS            |        |           |  |                |           |
| 109   | 9      | 68,665    | 694,230  | 988,092        | 11,908    |
| Pension plan cost   | 10     |           |  | (892,688)      |           |
| Net income in accordance with U.S. GAAP before changes in accounting principles |        | 4,971,692 | 3,462,035                                      | 2,863,209      | 3,089,046 |

|   |        | Increase (Decrease) Year Ended December 31, |  |              |           |  |
|---|--------|---|--|--------------|-----------|--|
|   | Item # | 2006 2005                                   |  | 05           | 2004      |  |
|   |        |   | Previously                                     | Restated     |           |  |
|   |        |   | reported                                       | <u>(***)</u> |           |  |
|   |        |   | (Thousands of Euros,<br>except per share data) |              |           |  |
| Changes in accounting principles  |        |   |  |              |           |  |
| Pension plan cost   | 10     | _   | (2,164,038)                                    | (1,271,350)  | 607       |  |
| Tax effect of Pension plan cost adjustment  | 9      |   | 719,691  | 425,829      | 5,690     |  |
| Net income in accordance with U.S. GAAP   |        | 4,971,692                                   | 2,017,688                                      | 2,017,688    | 3,095,343 |  |
| Other comprehensive income, (loss) net of tax:  |        |   |  |              |           |  |
| Foreign currency translation adjustments  |        | (708,212)                                   | 1,138,449                                      | 1,138,449    | (308,751) |  |
| Unrealized gains on securities:   |        |   |  |              |           |  |
| Unrealized holding gains (losses) arising during period, net of tax                     |        | 110,552                                     | 882,753  | 882,753      | 874,845   |  |
| Reclassification adjustment, net of tax   |        | —   |  |              | (274,599) |  |
| Derivative instruments and hedging activities   |        | 106,777                                     | (118,586)                                      | (118,586)    | (11,375)  |  |
| Comprehensive income (losses) in accordance with U.S. GAAP 4,480,809 3,920,304 3,920,30 |        | 3,920,304                                   | 3,375,463                                      |              |           |  |
| Net income per share (Euros)  |        | 1.46  | 0.59   | 0.59         | 0.92      |  |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

(\*\*) Under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 stockholders' equity and net income includes the equity and net income corresponding to the stockholders of both the Parent and the minority interests. Under U.S. GAAP, stockholders' equity and net income is made up only of the equity portion attributed to equity holders of the Parent. Therefore, for reporting purposes, the minority interest portion is excluded of stockholders' equity and net income.
(\*\*\*)

<sup>(\*\*\*)</sup> As explained in Note 62.A.10.

|  |        | Increase (Decrease) Year<br>Ended December 31, |                   |             |
|--|--------|--|-------------------|-------------|
|  | Item # | 2006   | 2005              | 2004        |
|  |        | (T   | housands of Euros | 5)          |
| STOCKHOLDERS' EQUITY   |        |  |                   |             |
| Total Stockholders' equity under IFRS (*)                                |        | 22,318,478                                     | 17,302,112        | 13,805,263  |
| Minority interests under IFRS (**)                                       |        | (768,162)                                      | (971,490)         | (737,539)   |
| Total stockholders' equity without minority interest under IFRS (*)      |        | 21,550,316                                     | 16,330,622        | 13,067,724  |
| Adjustments to conform to U.S. GAAP:                                     |        |  |                   |             |
| Business combination with Argentaria                                     | 1      | 5,536,634                                      | 5,558,853         | 5,587,640   |
| Valuation of assets  | 2      | (151,913)                                      | (151,062)         | (148,608)   |
| Valuation of financial instruments                                       | 3      | 110,048  | 67,029            | 205,004     |
| Accounting of goodwill   | 4      | 2,842,212                                      | 3,417,857         | 3,359,281   |
| Translation of financial statements in high-inflation countries          | 5      | (239,481)                                      | (267,843)         | (224,484)   |
| Impact of SFAS 133   | 6      | 116,367  | 142,786           | 315,636     |
| Loans adjustments  | 7      | 2,115,156                                      | 1,669,728         | 1,996,335   |
| Intangible assets  | 8      |  |                   | 195,966     |
| Tax effect of U.S. GAAP adjustments and deferred taxation under SFAS 109 | 9      | (1,418,171)                                    | (1,392,558)       | (2,478,293) |
| Pension plan cost  | 10     |  |                   | 1,589,071   |
| Stockholders' equity in accordance with U.S. GAAP                        |        | 30,461,168                                     | 25,375,412        | 23,465,272  |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

(\*\*) Under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 stockholders' equity and net income includes the equity and net income corresponding to the stockholders of both the Parent and the minority interests. Under U.S. GAAP, stockholders' equity and net income is made up only of the equity portion attributed to equity holders of the Parent. Therefore, for reporting purposes, the minority interest portion is excluded of stockholders' equity and net income.

The differences included in the tables above are explained in the following items:

## 1. Business Combination with Argentaria-

Banco Bilbao Vizcaya, S.A. and Argentaria, Caja Postal y Banco Hipotecario, S.A. (Argentaria) merged, being January 28, 2000 the date from which such merger was legally effective. According to Spanish GAAP at that date, this business combination was accounted for using the method of pooling of interest and therefore no goodwill was accounted. IFRS 1 *First-time adoption of International Reporting Standards* grants an exemption to apply IFRS 3 *Business Combinations* prospectively and thus not to restate business combinations that occurred before the date of transition to IFRS, which is January 1, 2004. Therefore, this merger has been accounted for using the

method of pooling of interest and no goodwill was accounted. Since the transaction did not comply with the requirements of APB 16 for pooling of interest method, under U.S. GAAP this business combination was accounted for using the purchase method. The excess of the fair value of the new shares issued in exchange for the Argentaria shares over the net worth of Argentaria under U.S. GAAP as of the date of the merger, was approximately €6,315,622 thousand and was calculated considering the necessary adjustments to the net worth of Argentaria as of January 28, 2000 under Spanish GAAP, as described below:

|   | (thousands of euros) |
|---|----------------------|
| Approximate Argentaria net worth as of January 28, 2000 under Spanish GAAP                    | 3,454,449            |
| (i) Reversal of the net effect of the restatement of fixed assets and equity securities       | (129,338)            |
| (ii) Reduction for employees and third party loans issued to purchase shares of capital stock | (122,606)            |
| (iii) Goodwill amortization adjustments   | 100,734              |
| (iv) Up-front premium reversal  | 107,888              |
| (v) Valuation of investment securities  | 1,926,143            |
| (vi) Effect of adjustments to conform to U.S. GAAP for investments in affiliated Companies    | (87,167)             |
| (vii) Tax effect of above mentioned adjustments   | (607,916)            |
| (viii) Other adjustments  | 34,601               |
| Subtotal  | 1,222,339            |
| Approximate Argentaria net worth as of January 28, 2000 under U.S. GAAP                       | 4,676,788            |

#### i. Revaluation of property and equity securities

Certain of the Spanish and foreign consolidated companies had stepped up (increased) the cost and accumulated depreciation of property and equipment and, where appropriate, the carrying values of their equity investment securities pursuant to the relevant local legislation. Also, the buildings and equity securities owned by certain of the companies in the Group, whose shareholders' meetings adopted merger resolutions in 1991, were stepped up. Under U.S. GAAP these step ups are not permitted to be reflected in the financial statements.

#### ii. - Employee and other third party loans

Certain Group banks granted loans to shareholders, employees and customers for the acquisition of Argentaria, Caja Postal y Banco Hipotecario, S.A. shares. Under Spanish GAAP, these loans were recorded in the Consolidated Financial Statements under the caption "Credit, Loans and Discounts". Under U.S. GAAP, these loans should be recorded as a reduction of stockholders' equity because the only recourse for collection is the shares themselves.

#### iii. - Goodwill

Under Spanish GAAP, the general policy of the Group was to amortize goodwill over a maximum period of 10 years. However, a different period was used to amortize goodwill in some of the subsidiaries acquired. Until 2001, for purposes of calculating the effect of applying U.S. GAAP, goodwill arising on acquisitions was amortized in 10 years. Since July 2001, as required by SFAS 142, goodwill is no longer amortized.

Additionally, in 1998 and as a result of the merger, goodwill from Banco Exterior de España, S.A. was fully written off for Spanish GAAP purposes. Until June 2001, under U.S. GAAP this goodwill was amortized over the estimated economic life as there was no economic or fair value basis for the impairment made under Spanish GAAP. Since July 2001, as required by SFAS 142, goodwill is no longer amortized.

#### iv. - Up-front premium reversal

In 1998 the Bank arranged hedging transactions for which it paid a premium, which was recorded under the "Extraordinary Losses" caption in the income statement for 1998, to mitigate the adverse effect of the negative spread that arise between the average return on the mortgage loans financed by certain mortgage bonds and the fixed interest rates of such mortgage bonds. Under U.S. GAAP, the premium was recognized at inception as an asset, amortized over the life of the hedging transaction under SFAS 80 and that upon adoption of SFAS 133 the derivative has been recorded at fair value through income, as it does not qualify for hedge accounting under U.S. GAAP.

#### v. - Valuation of investment securities

Under SFAS 115, available-for-sale securities must be recorded at market value in stockholders' equity.

## vi. - Investments in affiliated Companies

Under Spanish GAAP, investments in non-consolidated listed affiliated companies owned over 3% and in non-consolidated unlisted affiliated companies owned over 20% were recorded by the equity method. Under U.S. GAAP investments in affiliated companies over 20% but less than 50% are accounted for by the equity method and those exceeding 50% by the global integration method. Listed investments of less than 20% are accounted for at market value.

The excess of the fair value of the new shares issued in exchange for the Argentaria shares over the net worth of Argentaria, was allocated to the following specific items:

| 2000                                   | Thousands of |
|--|--------------|
| Net Lending                            | 610,785      |
| Investment Securities-Held to Maturity | 305,903      |
| Premises and Equipment                 | 129,338      |
| Other assets and liabilities           | (113,255)    |
| Long Term Debt                         | (172,521)    |
| Tax Effect                             | (220,360)    |
| Goodwill                               | 5,775,732    |
|  | 6,315,622    |

For U.S. GAAP purposes, BBVA amortizes the excess of the fair value assigned to the specific items over their remaining economic life. The amortization of the excess allocated to specific assets and liabilities was  $\notin$  22,219 thousand (net of tax),  $\notin$  33,836 thousand (net of tax) and  $\notin$  18,868 thousand (net of tax) in 2006, 2005 and 2004, respectively.

Until December 31, 2001 BBVA amortized the goodwill on a straight line basis over a period of 25 years. Since January, 2002 BBVA stopped the amortization of the remaining goodwill pursuant to SFAS 142 and it has been assigned to different Reporting Units and tested for impairment as described in Item 2.2.m. As of December 31, 2006 goodwill was €5,332,924 thousand.

The adjustment to stockholders' equity, that reflects both effects, was €5,536,634 thousand, €5,558,853 thousand and €5,587,640 as of December 31, 2006, 2005 and 2004, respectively.

#### 2. Valuation of assets-

This adjustment basically relates to the following:

#### • Revaluation of property

As described in Note 34.3, certain of the Spanish and foreign consolidated companies restated the cost and accumulated depreciation of property and equipment pursuant to the relevant legislation.

Fixed asset depreciation is computed on the restated value and the total amount charged to income is deductible for corporate income tax purposes. In addition, results on sales or dispositions of fixed assets are determined as the difference between the selling price and the net restated value.

Under U.S. GAAP these revaluations are not permitted to be reflected in the financial statements.

The amounts of the adjustments indicated below have been calculated to reflect the reversal of the additional depreciation on the revalued property and equipment ( $\in$ 8,104 thousand,  $\in$ 8,984 thousand and  $\in$ 9,312 thousand as of December 31, 2006, 2005 and 2004, respectively) and the additional income that would have resulted if the Group had not restated the fixed assets that have been sold ( $\in$ 2,918 thousand,  $\in$ 14,026 thousand and  $\in$ 15,032 thousand as of December 31, 2006, 2005 and 2004, respectively). The adjustment to stockholders' equity reflects the reversal of the unamortized revaluation surplus ( $\in$ 286,706 thousand,  $\in$ 297,728 thousand and  $\in$ 320,738 thousand as of December 31, 2006, 2005 and 2004, respectively).

#### • Valuation of property

As described in Appendix VI, in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, certain property and equipment items were revaluated and, therefore, this value was considered as deemed cost at January 1, 2004 taking into consideration that, at the date of the revaluation, this deemed cost was comparable to fair value.

Under U.S. GAAP, these adjustments to the deemed cost are not permitted due to the fact that they do not reflect an actual impairment.

As a consequence, there is an adjustment in the reconciliation to U.S. GAAP in order to reflect in the income statement the additional depreciation on the revalued property and equipment ( $\in$ 3,226 thousand,  $\in$ 3,079 thousand and  $\in$ 3,079 thousand as of December 31, 2006, 2005 and 2004) and the additional income related to property and equipment with lower book value under U.S. GAAP which have been sold during 2006 ( $\in$ 5,288 thousand as of December 31, 2006). The adjustment to stockholders' equity reflects the reversal of the adjustments to the attributed cost ( $\in$ 112,409 thousand,  $\in$ 146,666 thousand and  $\in$ 149,746 thousand as of December 31, 2006, 2005 and 2004, respectively).

#### 3. Valuation of financial instruments-

Group's criteria of accounting for such securities are described in Note 2.2.b. As described in Appendix VI, the recognition, measurement and disclosure criteria included in IAS 32 and 39, were applied retrospectively to January 1, 2004 (the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004).

This adjustment mainly refers to following:

#### **Debt securities**

Debt securities included in available-for-sale portfolio were recognized at fair value of the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 (January 1, 2004) through stockholders' equity.

Under U.S. GAAP, in fiscal years ended prior to January 1, 2004, some unrealized losses regarding certain debt securities were recorded as 'other-than- temporary' impairments.

As a consequence, there is an adjustment in the reconciliation to U.S. GAAP in order to reflect in the income statement the additional income related to debt securities ( $\in$ 3,010 thousand,  $\in$ 17,140 thousand and  $\in$ 203,969 thousand as of December 31, 2006, 2005 and 2004, respectively). The adjustment to stockholders' equity reflects the reversal of the adjustments to the fair value (increase  $\in$ 61,371 thousand, increase  $\in$ 72,973 thousand and decrease  $\in$ 18,694 thousand as of December 31, 2006, 2005 and 2004, respectively).

## **Equity securities**

Equity securities included in available-for-sale portfolio were recognized at fair value of the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 (January 1, 2004) through stockholders' equity.

Under U.S. GAAP, in fiscal years ended prior to January 1, 2004, some unrealized losses regarding certain equity securities were recorded as "other-than-temporary" impairments.

As of December 31, 2005 and 2004, the final adjustment is done with other equity securities and reflects the reversal of effects in net income (increase  $\in 10,324$  thousand and  $\in 44,108$  thousand as of December 31, 2005 and 2004, respectively) and reflects the record of the fair value of equity securities through stockholders' equity (decrease  $\in 51,447$  thousand and increase  $\in 208,182$  thousand as of December 31, 2005 and 2004, respectively).

As of December 31, 2006, there is an adjustment in the reconciliation to U.S. GAAP in order to reflect in the income statement the additional income related to the equity securities that have been sold ( $\notin$ 71,750 thousand).

#### 4. Accounting of goodwill-

The breakdown of this adjustment is as follows:

|   | Thousands of euros |            |           |           |           |           |
|---|--------------------|------------|-----------|-----------|-----------|-----------|
|   | Sto                | Net Income |           |           |           |           |
|   | 2006               | 2005       | 2004      | 2006      | 2005      | 2004      |
| Goodwill charged to reserves in 1998 and 1999           | 65,522             | 65,522     | 65,522    | —         | —         |           |
| Different period of amortization of goodwill reversed   | 98,948             | 98,948     | 98,948    |           |           |           |
| Amortization under Spanish GAAP not reversed under U.S. |                    |            |           |           |           |           |
| GAAP  | (154,074)          | (154,074)  | (154,074) |           | _         |           |
| Reversal of amortization                                | 970,477            | 970,477    | 970,477   | —         | —         |           |
| Reversal of Step Acquisition                            | 2,929,909          | 3,203,836  | 2,774,636 |           | _         |           |
| Step Acquisition of BBVA Bancomer                       | (1,105,264)        | (788,073)  | (363,384) | (344,426) | (458,493) | (316,607) |
| Others  | 36,695             | 21,221     | (32,844)  | (2,170)   | (19,957)  | 392       |
| Adjustment 4 in reconciliation to U.S. GAAP             | 2,842,213          | 3,417,857  | 3,359,281 | (346,596) | (478,450) | (316,215) |

The main reasons that generate a difference in the reconciliation to U.S. GAAP in goodwill are the following:

#### Goodwill charged to reserves in 1998 and 1999

Goodwill that arose in 1998 and 1999 as a result of mergers and acquisitions through share exchanges was amortized in full with a charge to reserves, which was not acceptable under U.S. GAAP. Under U.S. GAAP the goodwill was amortized until 2001 over a period of ten years except for the goodwill arising in 2000 in the merger of Banca Catalana, S.A., Banco de Comercio, S.A., Banco de Negocios Argentaria, S.A. and Banco de Alicante, S.A. where the economic life was five years. Since 2001, as required by SFAS 142, goodwill is no longer amortized.

#### Impairment

A discounted cash flow model was selected as the main method to determine the fair value of our Reporting Units; although other methodologies such as using quoted market values and market multiples were also used. Cash flow estimates require judgment and the Bank believes that the assumptions used in determining the cash flows are consistent with assumptions marketplace participants would use in their estimates of their fair value.

The principal BBVA Group's goodwill assigned to each Reporting Unit as of December 31, 2006, 2005 and 2004 for annual impairment test purposes are the following:

|                                      | Millions of Euros |       | uros  |
|--------------------------------------|-------------------|-------|-------|
|                                      | 2006              | 2005  | 2004  |
| Retail Banking in Spain and Portugal | 4,081             | 3,968 | 3,967 |
| Wholesale Business                   | 1,681             | 1,674 | 1,679 |
| Pensions in South America            | 270               | 312   | 260   |
| México                               | 3,040             | 3,600 | 3,021 |
| Chile                                | 126               | 78    | 60    |
| United States and Puerto Rico        | 1,724             | 572   | 79    |
| Colombia                             | 213               | 267   | —     |

Expected cash flows have been calculated using the "maximum payable dividend" for each period, considering net income and excess of minimum capital required. For financial statements and macroeconomics scenarios, a five year horizon was used to determine fair value. The risk free rate, the market risk premium and the country risk premium (when applicable) were considered to determine the discount rate used for each Reporting Unit.

#### Year 2006, 2005 and 2004 analysis

As of December 31, 2006, 2005 and 2004, the Group has performed the required annual impairment tests of goodwill. As a result of Step 1 procedures of the above mentioned impairment test, the carrying amount of the Reporting Unit did not exceed its fair value.

#### **Reversal of step acquisition**

Investments acquired subsequent to obtaining control over a company (i.e. transactions involving the purchase of equity interests from minority shareholders) were treated as "equity transactions". The amount of goodwill recorded under prior GAAP, at January 1, 2004, transition date to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 was recorded on the transactions performed after control was obtained were charged to "Minority Interests" and the surplus amount were charged to stockholders' equity.

Under U.S. GAAP, these acquisitions are accounted for using the "purchase method" and, as a consequence, there is an adjustment in the reconciliation to U.S. GAAP in order to reflect the reversal of goodwill recorded prior to January 1, 2004, and the increase of stockholders' equity.

#### Step Acquisition of BBVA Bancomer

As explained in Note 4 on March 20, 2004, BBVA completed the tender offer on 40.6% of the capital stock of Grupo Financiero BBVA Bancomer, S.A. de C.V. ("Bancomer"). The final number of shares presented in the offer and accepted by BBVA was 3,660,295,210, which represent 39.45% of the capital stock of Bancomer. Following the acquisition of these shares through the tender offer, the ownership interest held by BBVA in the capital of Bancomer was 98.88%. Lastly, as of December 31, 2006, as a result of the purchase of shares subsisting in the market, BBVA's holding in Bancomer increased to 99.96%.

BBVA Bancomer, S.A. de C.V. was consolidated by Group BBVA since July 2000, when the merger of Grupo Financiero BBV-Probursa, S.A. de C.V. (a wholly-owned subsidiary of BBVA) and Grupo Financiero BBVA Bancomer, S.A. de C.V. was carried out.

Since March 20, 2004 the BBVA Group's income statement reflected a decrease in Minority Interest caption related to the business combination described above while the rest of the income statement's captions did not change because Bancomer was already a fully consolidated company before the acquisition of minority interest.

The cash paid for the acquired entity was  $\notin 3,324$  million. In connection with this business combination there are no contingent payments, options, or commitments specified in the acquisition agreement.

The business combination is registered as equity transaction and no amounts were allocated to assets or liabilities of the company acquired.

Under U.S. GAAP once the process of allocating the purchase price to all assets and liabilities of the company acquired, the goodwill was  $\notin$ 1,060.2 million. The entire amount of goodwill was allocated to the Mexico reporting unit in the "Mexico and the United States" segment. The reconciliation of the net worth acquired and the fair value of the assets and liabilities acquired for purposes of U.S. GAAP was as follows:

|                            | Thousand of<br>Euros |
|----------------------------|----------------------|
| Net worth acquired         | 1,207,051            |
| Investment securities      | (32,365)             |
| Net loans and leases       | 621,671              |
| Premises and equipment     | (28,158)             |
| Intangible assets          | 969,996              |
| Other Assets               | 189,585              |
| Time Deposits              | (124,176)            |
| Long term debt             | (49,585)             |
| Other liabilities          | (490,468)            |
| Fair value under U.S. GAAP | 2,263,551            |

The identified intangible assets are related to "core deposits", which were calculated according to the purchase method and are amortized over a period of 40 months. Additionally, the allocated amount of net loans and leases are amortized over a weighted-average period of 3 years. Under U.S. GAAP, the adjustment (net of tax) in the income statement was €344,426 thousand, €458,493 thousand and €316,607 thousand as of December 31, 2006, 2005 and 2004, respectively, mainly related to the additional amortization expenses of assets and liabilities subject to amortization.

The "Other liabilities" caption includes basically temporary differences arising from different accounting and tax values of assets and liabilities allocated in the acquisition. Because the amounts allocated to certain assets are non deductible under Spanish Tax Law, additional goodwill and the corresponding deferred tax liabilities have been considered under U.S. GAAP.

Since Bancomer was consolidated by Group BBVA since July 1, 2000, there are no purchased research and development assets that were acquired and written off.

#### 5. Translation of financial statements in high-inflation countries-

As indicated in Note 2.2.g, after the transition date to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, which is January 1, 2004, none of the functional currencies of the consolidated subsidiaries and associates and their branches located abroad relate to hyperinflationary economies. Accordingly, as of December 31, 2006, 2005 and 2004 it was not necessary to adjust the financial statements of any of the consolidated subsidiaries or associates to correct for the effect of inflation.

In accordance to the exemption provided by IFRS 1 First-time Adoption of International Financial Reporting Standards, the cumulative effect of inflation recorded prior to January 1, 2004 (transition date to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004) mainly relating to items of property, plant and equipment has not been removed. Therefore, the previous GAAP restated amounts have been used as deemed cost of property, plant and equipment as of the transition date.

However, in prior years, under U.S. GAAP, the financial statements of operating units in a highly inflationary economy were remeasured as if the functional currency of the operating unit were the same as that of the parent reporting currency. For the purposes of this requirement, a highly inflationary economy is one that has cumulative inflation of approximately 100 percent or more over a 3 year period. None of the countries where BBVA owned subsidiaries are highly inflationary countries.

The adjustment reflects the reversal of the charges to stockholders' equity arising from inflation registered in dependent companies established in "non highly inflationary economies" (€239,481 thousand, €267,843 thousand and €224,484 thousand as of December 31, 2006, 2005 and 2004, respectively).

#### 6. Impact of SFAS 133

As of December 31, 2006, the main differences between IAS 39 and SFAS 133 that have resulted in reconciling items to net income and stockholder's equity in the reconciliation to U.S. GAAP were as follows:

#### Fair value option

The EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 allows for designation of any financial asset or financial liability as held at fair value through the profit or loss if one of the criteria described in IAS 39 is met.

FAS 115 allows designation of financial asset or financial liability as held for trading only if these are acquired and held primarily for resale in the near term to make a profit from short-term movements in market prices.

As of December 31, 2006 and 2005, we maintained certain financial assets and financial liabilities registered at fair value through the profit or loss which did not meet the conditions to be designated as financial asset or financial liability held for trading under U.S. GAAP. This difference resulted in a reconciling item to net income (an increase of  $\notin$ 72,400 thousand and a decrease of  $\notin$ 63,590 as of December 31, 2006 and 2005, respectively) and stockholder's equity (a decrease of  $\notin$ 17,176 thousand and  $\notin$ 63,590 thousand as of December 31, 2006 and 2005, respectively) in the reconciliation to U.S. GAAP.

#### **Retrospective application**

As of December 31, 2003, in accordance with Spanish GAAP certain fair value hedges of fixed income securities and cash flow hedges of exchange rate risk were considered to be speculative in our U.S. GAAP reconciliation adjustment, since the required documentation was not available at the date on which the aforementioned hedges were designated as such.

As of January 1, 2004, the transition date to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, these transactions continued to be designated as hedges, since they met all the requirements for hedge accounting.

As of December 31, 2004, in accordance with U.S. GAAP the Group maintained the criteria established in prior years and considered these transactions to be speculative, which accounted for a portion of the reconciliation adjustment for derivatives and hedges.

As a consequence, there is an adjustment in the reconciliation to U.S. GAAP in order to reflect in the net income (a decrease of  $\notin$ 6,032 thousand,  $\notin$ 26,384 thousand and  $\notin$ 8,677 thousand as of December 31, 2006, 2005 and 2004, respectively) and in stockholders' equity (an increase of  $\notin$ 128,482 thousand,  $\notin$ 147,913 thousand and  $\notin$ 248,947 thousand as of December 31, 2006, 2005 and 2004, respectively) the speculative nature of these transactions under U.S. GAAP.

#### Methods used to assess hedge effectiveness

Even though the methodology to assess the hedge effectiveness is the same under both. GAAP, there are certain adjustments made in order to validate the hedge effectiveness that is permitted under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and not under U.S. GAAP.

The EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 allows to designate a hedging instrument as hedging only a portion of the time period to maturity, and therefore adjust the effectiveness test to comply with the hedging objective. Under U.S. GAAP such hedges are not allowed.

As a consequence, in 2006 there is an adjustment in order to reverse these partial hedging transactions under U.S. GAAP. This difference resulted in a reconciling item to net income (an increase of  $\notin$ 9,111 thousand) and stockholder's equity (an increase of  $\notin$ 5,061 thousand) in the reconciliation to U.S. GAAP. During 2005 and 2004 there were not these types of hedging transactions.

The fair value of derivatives that afforded hedge accounting treatment but did not qualify as hedges under U.S. GAAP as of December 31, 2006, 2005 and 2004 amounted negative to €47,338 thousand, €69,214 thousand and €106,913 thousand, respectively.

The fair value of derivatives that afforded hedge accounting treatment under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and qualify as hedges under U.S. GAAP as of December 31, 2006, 2005 and 2004 amounted negative to  $\notin$ 269,082 thousand,  $\notin$ 25,988 thousand and positive to  $\notin$ 43,968 thousand, respectively.

Additionally to prior explained differences, as of December 31, 2005 and 2004, there was other difference between IAS 39 and SFAS 133 that resulted in a reconciling item to net income and stockholder's equity to U.S. GAAP as follows:

#### **Definition of a derivative**

U.S. GAAP sets out requirements similar to those established by the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, except that the terms of the derivative contract should require or permit net settlement and have a notional amount. Contracts that do not comply with these requirements should be accounted according to the accounting provisions established for that particular instrument.

For example certain option and forward agreements to buy unlisted equity investments fall within the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 definition, not the U.S. GAAP definition, because of the absence of net settlement.

These transactions should be treated as equity securities if they comply with the definition of this type of instruments included in Appendix C to FAS 115: "An equity security is a security representing an ownership interest in an enterprise (for example, common, preferred, or other capital stock) or the right to acquire (for example, warrants, rights, and call options) or dispose of (for example, put options) an ownership interest in an enterprise at fixed or determinable prices. However, the term does not include convertible debt or preferred stock that by its terms either must be redeemed by the issuing enterprise or is redeemable at the option of the investor".

As of December 31, 2005 and 2004, we maintained an option to buy unlisted equity investments which fell within the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 definition of derivatives, but not the U.S. GAAP definition, because of the absence of net settlement. This difference resulted in a reconciling item to net income (€6,023 thousand in 2005) and stockholder's equity (€58,463 thousand and €64,486 thousand in 2005 and 2004, respectively) to U.S. GAAP.

#### 7. Loans adjustments

As we described in Note 2.2.b.4 to the Consolidated Financial Statements, a loan is considered to be an impaired loan - and therefore its carrying amount is adjusted to reflect the effect of its impairment - when there is objective evidence that events have occurred which, in the case of loans, give rise to a negative impact on the future cash flows that were estimated at the time the transaction was arranged.

As a general rule, the carrying amount of an impaired loan is adjusted with a charge to the consolidated income statement for the year in which the impairment becomes known, and the recoveries of previously recognized impairment losses are recognized in the consolidated income statement for the year in which the impairment is reversed or reduced.

The amount of the impairment losses incurred on these instruments relates to the positive difference between their respective carrying amounts and the present values of their expected future cash flows.

The possible impairment losses on these assets are determined as follows:

- Individually, for all significant loans and for those which, although not significant, cannot be classified in homogenous groups of instruments of similar characteristics, i.e. by instrument type, debtor's industry and geographical location, type of guarantee, age of past-due amounts, etc.
- Collectively, in all other cases.

The provisions for the losses that are inherent in a group of loans are recognized taking into account the historical experience of impairment and the other circumstances known at the time of the assessment. These provisions that have not been allocated to individual loans are calculated by using statistical procedures.

Under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, we calculate the allowance for incurred losses not yet assigned to specific loans in a portfolio using statistical procedures parameters established by the Bank of Spain. The methodology established by the Bank of Spain in the determination of the level of provisions required to cover inherent losses, is defined in Annex IX of the Circular 4/2004 of Bank of Spain as "losses incurred as at the date of the financial statements, calculated employing statistical methods, which are yet to be assigned to specific operations". The Bank of Spain has explicitly stated that all the guidance in the Bank of Spain's Circular 4/2004 complies with IFRS.

The Bank of Spain's Circular 4/2004 requires us and all Spanish financial institutions to use specific credit risk segmentation of our loans portfolios and of "peer group" statistical percentages in determining the incurred losses not yet assigned to specific loans until the time in which our internal risk models have been reviewed and approved by the Bank of Spain.

According to the Bank of Spain's Circular 4/2004 the Bank of Spain, based on its experience of and information on the Spanish banking sector, has determined the method and amount of the parameters entities must use to calculate the amounts needed to cover the impairment losses inherent in debt instruments and contingent exposures classified as standard. The Bank of Spain shall, by means of the appropriate amendment to the Bank of Spain's Circular 4/2004 periodically update the parameters used in the method to reflect changes in the data for the sector.

However, **BBVA Group**, in recognizing incurred losses not yet assigned to specific loans in debt instruments at amortized cost, has developed internal risk models that take into account our historical experience of impairment adjusted as appropriate for other objective observable data known at the time that each assessment is made.

We have developed our internal risk model, based on historical information available for each country and type of risk (based on homogenous portfolios), adjusted for objective observable data that corroborates that the use of historical information does not represent the best available information.

Our models use the "expected loss" concept to quantify the cost of our credit risk in order to be able to incorporate it in the calculation of the risk adjusted return of our operations. Additionally, the parameters necessary to calculate it are used to calculate the economic capital and in the future, the calculation of the regulatory capital under the internal models of Basle II.

"Expected loss" of a given transaction represents the expected cost, measured as an average within a full economic cycle, of the credit risk of such transaction, considering the profile of the counterparty and the guarantees securing such transaction. The quantification of this expected loss would result out of three factors: "exposure", "probability of default" and "loss given default".

- Exposure (EAD) is the amount of the risk assumed by default of the counterparty.
- Probability of Default (DP) is the probability that the counterpart defaults on its principal and/or interest payments. We also allocate the probability of default by using BBVA's historical databases to ascertain how this probability varies in terms of the scores allocated by our tools and of other potentially relevant factors (e.g. the seasoning of the transaction). The default probability is linked to the rating/scoring of each customer/transaction. The measurement of DP uses a temporary ceiling of 1 year, meaning that it quantifies that the counterparty defaults within the following year. Default is defined as those amounts not paid within 90 days or more, as well as those outstanding amounts where there is doubt about the solvency of the counterparty (judgmental defaults).
- Loss given default (LGD) is the percentage of risk exposure that is not expected to be recovered in the event of default and constitutes one of the key factors in quantitative risk assessment. The method that we mainly use for the calculation of LGD is the "Workout LGD". This method is based on discounting the cash flows of the defaulted exposure that have been collected at different times of the recovery process. In the case of portfolios with low default rates, which do not have enough data to obtain a reliable estimate by means of the Workout LGD method, other methods are used, such as external sources for obtaining market references on LGD rates suited to the internal portfolio.

The calculation of the incurred loss considers, additionally, the adjustment to the full economic cycle of the factors mentioned above, especially the DP and LGD.

As previously mentioned, the Bank of Spain's Circular 4/2004 explicitly requires that the internal valuation allowance methodology described above shall be approved by the Bank of Spain prior to being used for financial statements purposes. Currently, the Bank of Spain has not yet verified such internal models. The Bank of Spain regulation requires that until such time that our internal models are approved, the models developed by the Bank of Spain must be used.

For **U.S. GAAP purposes**, we used our internal risk models developed by dividing the loan portfolio into different segments; each segment contains loans with similar characteristics, such as risk classification, economic environment (i.e. country), type of loan (e.g. mortgage loans or credit card loans), collateral type, and counterparty type (e.g. consumer, commercial or sovereign). We have developed our internal models by considering our own historical experience, appropriately adjusted for observable data information available over the economic environments where we operate.

In our opinion, the use of "peer group" statistical assumptions, as required by the Bank of Spain for our Consolidated Financial Statements would not be appropriate under U.S. GAAP. Even when the amount falls within an acceptable range of estimated losses, we believe that amount does not correspond with the best estimate of loan losses.

For that reason, for U.S. GAAP purposes we have used our own appropriately adjusted experience in determining the allowance for loan losses and therefore the loan allowances not allocated to specific loans, as determined by the Bank of Spain' guidance, result in a higher amount than those determined following the guidance described for U.S. GAAP.

As a consequence, there is an adjustment in the reconciliation to U.S. GAAP in order to reflect in the net income the reversal of the provision recorded in each year (an increase of €445,428 thousand, a decrease of €303,277 thousand and an increase of €196,940 thousand as of December 31, 2006, 2005 and 2004, respectively) and in stockholders' equity the excess of the accumulated allowance for loans losses (an increase of €2,115,156 thousand, €1,669,728 thousand and €1,996,335 thousand as of December 31, 2006, 2005 and 2004, respectively).

#### 8. Intangible assets

Intangible assets with finite lives are amortized over those useful lives. At transition date, the estimated useful lives were recalculated. In accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, the previous GAAP restated amounts have been used as deemed cost of certain intangible assets and the differences related to the previous carrying amounts of these intangible assets were accounted for in stockholders' equity as of January 1, 2004.

Under U.S. GAAP, this adjustment is considered a change in accounting estimates and, in accordance with APB 20 Accounting changes, the cumulative effect of the adjustment is reflected in the current year's income statement.

#### 9. Tax effect of U.S. GAAP adjustments and deferred taxation under SFAS No. 109-

The previous adjustments to net income and stockholders' equity do not include their related effects on corporate tax (except for the adjustments mentioned in Item 1, the acquisition of BBVA Bancomer, S.A. de C.V. described in Item 5 and loans adjustments described in Item 7, which are disclosed under "Tax effect of above mentioned adjustments" item in the respective reconciliation statements.

As described in Note 2.2.0 deferred tax assets and liabilities include temporary differences measured at the amount expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities and their tax bases, and tax loss and tax credit carryforwards. These amounts are measured at the tax rates that are expected to apply in the year when the asset will be realized or the liability settled.

As a result of the application of Statement of Financial Accounting Standards No. 109 ("SFAS 109"), Accounting for Income Taxes, the timing differences originated by the revaluation of property and equity securities and by certain provision for coverage of loan losses have been reversed.

In the reconciliation to U.S. GAAP, the Group has recorded deferred tax assets of &86,791 thousand, &160,506 thousand and negative &2,166,045 thousand as of December 31, 2006, 2005 and 2004 and deferred tax liabilities of &238,421 thousand, &450,852 thousand and &210,493 thousand as of December 31, 2006, 2005 and 2004, respectively.

SFAS 109 requires providing a valuation allowance when it is more likely than not that some portion of the deferred tax asset will not be realized. As of December 31, 2006, 2005 and 2004 the valuation allowance was  $\notin$ 45,068 thousand,  $\notin$ 278,261 thousand and  $\notin$ 344,950 thousand, respectively.

As required by SFAS 109, the effects of the change in Spanish tax laws were included in income (see Note 37.e)

The following is a reconciliation of the income tax provision under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 to that under U.S. GAAP:

|  | 2006      | 2005             | 2004      |
|--|-----------|------------------|-----------|
|  | Tł        | nousands of Euro | os        |
| Income tax provision under IFRS (*)  | 2,059,301 | 1,521,181        | 1,028,631 |
| Tax effect of U.S. GAAP adjustments and deferred taxation under SFAS 109                       | (237,882) | (1,668,657)      | (158,314) |
| Of which: Adjustments of deferred tax liability/assets for enacted changes in tax laws of U.S. |           |                  |           |
| adjustments  | (325,629) |                  |           |
| Income tax provision under U.S. GAAP   | 1,821,419 | (147,476)        | 870,317   |

The following is a reconciliation of the deferred tax assets and liabilities recorded under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and those that should be recorded under SFAS 109.

|  | 2006                   |                             | 2005                   |                             | 20                     | 04                          |
|--|------------------------|-----------------------------|------------------------|-----------------------------|------------------------|-----------------------------|
|  | Deferred tax<br>assets | Deferred tax<br>liabilities | Deferred tax<br>assets | Deferred tax<br>liabilities | Deferred tax<br>assets | Deferred tax<br>liabilities |
|  |                        |                             | Thousands              | s of Euros                  |                        |                             |
| As reported under IFRS (*)                     | 4,703,397              | (1,746,889)                 | 5,553,710              | (1,501,738)                 | 5,801,891              | (1,397,139)                 |
| Less-  |                        |                             |                        |                             |                        |                             |
| Timing differences recorded under IFRS (*) and |                        |                             |                        |                             |                        |                             |
| reversed in the reconciliation to U.S. GAAP    | (1,355,106)            | _                           | (1,333,337)            |                             | (345,287)              |                             |
| Tax effect of IFRS (*) to U.S. GAAP            |                        |                             |                        |                             |                        |                             |
| reconciliation adjustments                     | (14,604)               |                             | (15,926)               |                             | (2,350,060)            | 411,456                     |
| Plus-  |                        |                             |                        |                             |                        |                             |
| Tax effect of IFRS (*) to U.S. GAAP            |                        |                             |                        |                             |                        |                             |
| reconciliation adjustments                     | 101,395                | (238,421)                   | 176,432                | (450,852)                   | 184,015                | (621,949)                   |
| As reported under SFAS 109 (gross)             | 3,435,082              | (1,985,310)                 | 4,380,879              | (1,952,590)                 | 3,290,559              | (1,607,632)                 |
| Valuation reserve                              | (45,068)               | _                           | (278,261)              | _                           | (344,950)              | _                           |
| As reported under SFAS 109 (net)               | 3,390,014              | (1,985,310)                 | 4,102,618              | (1,952,590)                 | 2,945,609              | (1,607,632)                 |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004

The following is an analysis of deferred tax assets and liabilities as of December 31, 2006, 2005 and 2004 estimated in accordance with U.S. GAAP:

|   | 2006        | 2005             | 2004        |
|---|-------------|------------------|-------------|
|   | ľ)          | housands of euro | s)          |
| Deferred Tax assets                               |             | <                |             |
| Loan loss reserves                                | 829,767     | 610,977          | 667,315     |
| Unrealized losses on securities pension liability | 1,645,499   | 1,645,126        | 1,098,916   |
| Fixed assets                                      | 86,012      | 135,711          | 70,233      |
| Net operating loss carryforward                   | 330,178     | 664,447          | 843,567     |
| Investments and derivatives                       | 35,576      | 444,488          | 246,645     |
| Goodwill  | (74,128)    | 8,055            | 20,207      |
| Other   | 582,178     | 872,075          | 343,676     |
| Total deferred tax assets                         | 3,435,082   | 4,380,879        | 3,290,559   |
| Valuation reserve                                 | (45,068)    | (278,261)        | (344,950)   |
| Net tax asset                                     | 3,390,014   | 4,102,618        | 2,945,609   |
| Deferred tax liabilities                          |             |                  |             |
| Unrealized gains on securities pension liability  | (1,396)     | _                |             |
| Unrealized gains on investments                   | (1,449,668) | (1,273,870)      | (1,121,963) |
| Gains on sales of investments                     | (135,238)   | (67,368)         |             |
| Fixed assets                                      | (98,642)    | (160,746)        | _           |
| Goodwill  | (147,980)   | (346,914)        | (485,669)   |
| Other   | (152,386)   | (103,692)        |             |
| Total deferred tax liabilities                    | (1,985,310) | (1,952,590)      | (1,607,632) |
| Valuation reserve                                 |             |                  |             |
| Net tax liabilities                               | (1,985,310) | (1,952,590)      | (1,607,632) |

Reconciliation between the federal statutory tax rate and the effective income tax rate is as follows:

|  | 2006   | 2005      | 2004   |
|--|--------|-----------|--------|
|  | %      | percentag | es     |
| Corporate income tax at the standard rate of 35%                                   | 35.00  | 35.00     | 35.00  |
| Decrease arising from permanent differences  | (7.16) | (6.25)    | (6.06) |
| Adjustments to the provision for prior years' corporate income tax and other taxes | 1.45   | (1.54)    | (4.07) |
| Income tax provision under IFRS (*)  | 29.29  | 27.20     | 24.87  |
| Tax effect of U.S. GAAP adjustments and deferred taxation under SFAS 109           | (3.39) | (34.02)   | (4.23) |
| Income tax provision under U.S. GAAP   | 25.90  | (6.82)    | 20.64  |

(\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

#### 10. Pension plan cost-

#### Changes in accounting principles due to changes in method of amortization.

Until 2004 both under Spanish GAAP and U.S. GAAP, the cumulative actuarial losses and certain losses were amortized on a straight-line basis over the average expected years of work of employment.

At January 1, 2005, all cumulative actuarial losses were accounted for in equity as of January 1, 2004 (see Appendix VI to Consolidated Financial Statements), and from January 1, 2004, the Group decided to adopt an accounting policy to recognize actuarial losses have been accounted for in the income statement for the year when these losses have been incurred instead of using the corridor approach.

As a result of the accounting policy election above, we decided from January 1, 2005 to also change our U.S. GAAP accounting policy for recognition of actuarial gains and losses from the corridor approach to immediate recognition in the income statement when they arise.

Paragraph 8 of APB 20 states that a characteristic of a change in accounting principle is that it concerns a choice from among two or more generally accepted accounting principles.

FASB Staff Implementation Guide on SFAS 106, Answer to Question 32 states that an employer should select an amortization method and apply it consistently from period to period as long as the resulting amortization equals or exceeds the minimum amortization specified by paragraph 59.

We believe that this guidance permits election between different amortization methods that in fact are different and acceptable accounting principles and therefore our conclusion is that a change to a preferable amortization method is in accordance with paragraph 16 of APB Opinion No. 20, Accounting Changes, is an accounting change that enters into the definition of paragraph 8 of APB 20 aforementioned.

We have followed the guidance set forth in Statement 87 paragraph 33 that permits any systematic method of amortization of unrecognized gains or losses instead of the minimum specified in paragraph 32 of SFAS 87.

We believe that the change in accounting principle (change to a method of amortization that is permitted) that accelerates recognition is preferable because it accelerates the recognition of events that have occurred and the new approach rapidly directs the recorded liability toward the economic liability providing recognition of events that have occurred.

In accordance with APB 20 Accounting changes, the cumulative effect of the change in accounting principle shall be recognized in the income statement for the year when the change occurred.

As a consequence, there is an adjustment due to the fact that under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 we changed the accounting principle retrospectively from January 1, 2004, while under U.S. GAAP we changed the accounting principle from January 1, 2005.

The amounts of pension plan cost adjustments presented in the U.S. GAAP Net Income and Stockholders' Equity reconciliation for the year 2005 were as follows:

- charge to income statement related to First-time adoption of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 at January 1, 2004 and effect for the year 2005: €1,271,350 thousand;
- credit to income statement related to tax effect related to prior adjustment: €425,829 thousand.
- There is no effect in reconciliation to stockholders' equity for the year 2005, related to the fact that these two adjustments were recognized with counterparties a credit for and a charge to Retained earnings for €1,271,350 thousand and €425,829

thousand, respectively.

On a pro-forma basis, had the recognition in income statement of all cumulative actuarial losses adopted at the beginning of the earliest period presented, the effect net of tax in the Group's net income for 2004 under U.S. GAAP would have been negative in  $\in$ 845,521 thousand (the effect in basic and diluted earnings per share would have been negative in 0.25).

#### Changes in accounting estimate due to changes scope of consolidation and actuarial assumptions

As disclosed in BBVA's 2004 Form 20-F, under Spanish GAAP, BBVA was not required to consolidate certain of its controlled insurance companies that hold some of the group's pension plan, but it applied equity method. However, no similar consolidation exception existed under U.S. GAAP.

Upon adoption of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, BBVA began consolidated these insurance subsidiaries resulting in a change in accounting principle pursuant of paragraph 7 of IFRS 1 and recognized this change retroactively at the date of transition (January 1, 2004).

In connection with the first time adoption process the Bank of Spain Circular issued guidance on how Banks should determine the actuarial assumptions for these types of pension plans that was required to be applied for both 2005 and 2004.

As a result, we recognize the change in consolidation and the use of the Bank of Spain required discount rates as part of the transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. However, our definitive application of this guidance was available after we have already filed the 2004 20-F, such that the actuarial assumptions used for 2004 under U.S. GAAP differ from those used for the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

During 2005, we decided that the Bank of Spain-Circular methodology to determine actuarial assumptions that provide a better, more refined estimate of the pension obligation so we decided to take use those assumptions for U.S. GAAP purposes.

This change in actuarial assumptions, similar to the change in amortization period was reported in our Form 20-F as a change in accounting principle because this item impacted the same line (pension provisions) that the change in amortization method explained in the preceding caption and both accounting changes arose as a consequence of the First Time Implementation of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. However, as noted in Question 57 of FASB Staff Implementation Guide (Statement 87), "A Guide to Implementation of Statement 87 on Employers' Accounting for Pensions: Questions and Answers," this change should have been recognized as a change in estimated and recognized prospectively as part of net income from continuing operations.

The amounts of pension plan cost adjustments presented in the U.S. GAAP Net Income and Stockholders' Equity reconciliation for the year 2005 for this effect were as follows:

- charge to income statement related to first-time adoption of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 at January 1, 2004 and effect for the year 2005: €892,688 thousand;
- credit to income statement related to tax effect related to prior adjustment: €293,862 thousand.
- There is no effect in reconciliation to stockholders' equity for the year 2005, related to the fact that these two adjustments were recognized with counterparties a credit for and a charge to Retained earnings for €892,688 thousand and €293,862 thousand, respectively.

On a pro-forma basis, had the recognition in income statement of all cumulative actuarial losses adopted at the beginning of the earliest period presented, the effect net of tax in the Group's net income for 2004 under U.S GAAP would have been negative in  $\notin$ 598,826 thousand (the effect in basic and diluted earnings per share would have been negative  $\notin$  0.18).

There is no significant impact on our financial position, cash flow or results of operations that arise from potential GAAP differences in pension obligation accounting because either BBVA has chosen the same criteria in both GAAP when it is permissible to do so or because the Group is not involved in specific transactions which can give rise to any difference in the reconciliation.

#### 11. Other Comprehensive Income

SFAS No. 130, Reporting Comprehensive Income establishes standards for disclosing information related to comprehensive income and its components in a full set of general-purpose financial statements.

Comprehensive income is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. It includes all changes in equity during a period except those resulting from investments by owners and distributions to owners.

The accumulated balances of other comprehensive income as of December 31, 2006, 2005 and 2004 were as follows:

|                                 | Foreign<br>currency<br>translation<br>adjustments | Unrealized<br>gains on<br>securities<br>Thousan | Gains on<br>Derivative<br><u>Instruments</u><br>ds of Euros | Other<br>Comprehensive<br>income |
|---------------------------------|---|---|---|----------------------------------|
| Balance as of December 31, 2003 | (3,413,689)                                       | 1,646,529                                       | 40,043  | (1,727,117)                      |
| Changes in 2004                 | (308,751)   | 600,246   | (11,375)  | 280,120                          |
| Balance as of December 31, 2004 | (3,722,440)                                       | 2,246,775                                       | 28,668  | (1,446,997)                      |
| Changes in 2005                 | 1,138,449   | 882,753   | (118,586)   | 1,902,616                        |
| Balance as of December 31, 2005 | (2,583,991)                                       | 3,129,528                                       | (89,918)  | 455,619                          |
| Changes in 2006                 | (708,212)   | 110,552   | 106,777   | (490,883)                        |
| Balance as of December 31, 2006 | (3,292,203)                                       | 3,240,080                                       | 16,859  | (35,264)                         |

Taxes allocated to each component of other comprehensive income as of December 2006, 2005 and 2004 were as follows:

|   |                         | 2006                         |                      |                                   | 2005   |                      |                      | 2004                         |                      |
|---|-------------------------|------------------------------|----------------------|-----------------------------------|--|----------------------|----------------------|------------------------------|----------------------|
|   | Before<br>Tax<br>Amount | Tax<br>expense<br>or benefit | Net of tax<br>amount | Before Tax<br><u>Amount</u><br>Th | Tax<br>expense<br><u>or benefit</u><br>ousands of Eu | Net of tax<br>amount | Before Tax<br>Amount | Tax<br>expense<br>or benefit | Net of tax<br>amount |
| Foreign currency translations<br>adjustment                 | (708,212)               |                              | (708,212)            | 1,138,449                         |  | 1,138,449            | (308,751)            |                              | (308,751)            |
| Unrealized gains on securities:<br>Unrealized holding gains |                         |                              |                      |                                   |  |                      |                      |                              |                      |
| arising during the<br>period<br>Reclassification            | 424,803                 | (314,251)                    | 110,552              | 1,219,434                         | (336,681)  | 882,753              | 1,245,770            | (370,925)                    | 874,845              |
| adjustment  | 424,803                 | (214 251)                    | 110 552              | 1 210 424                         | (336,681)  |                      | (517,549)            | 243,050                      | <u>(274,599)</u>     |
| Derivatives Instruments and                                 | 424,803                 | (314,251) (32,033)           | 110,552<br>106,777   | 1,219,434 (159,600)               |  | 882,753<br>(118,586) | 728,121              | (127,875)<br>2,877           | 600,246              |
| Hedging Activities<br>Other comprehensive income            | (144,599)               | (32,033)<br>(346,284)        |                      | 2,198,283                         | (295,667)  | 1,902,616            | 405,118              | (124,998)                    | (11,375)<br>280,120  |

#### 12. Earnings per share

SFAS No. 128, Earnings per Share, specifies the computation, presentation and disclosure requirements for earnings per share (EPS).

Basic earnings per share is computed by dividing income available to common stockholders (the numerator) by the weightedaverage number of common shares outstanding (the denominator), which may include contingently issuable shares where all necessary conditions for issuance have been satisfied. Diluted earnings per share include the determinants of basic earnings per share and, in addition, give effect to dilutive potential common shares that were outstanding during the period.

As indicated in Notes 62.A.10 of this Annual Report, effective on January 1, 2004, this supposed a change in our accounting policy related to pensions for U.S. GAAP purposes. As described in Appendix VI, upon adoption of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, the cumulative effect of this change as of January 1, 2004 was recognized in stockholders' equity, in accordance with IFRS 1 First-Time Adoption of International Financial Reporting Standards.

The computation of basis and diluted earnings per share as of December 31, 2006, 2005 and 2004 is presented in the following table:

|   | 2006          | 2005 Previously<br>reported<br>Thousands of Euros, | 2005 Restated(*)<br>except per share dat | 2004a         |
|---|---------------|--|--|---------------|
| Numerator for basic earnings per share:                       |               |  |  |               |
| Income available to common stockholders (IFRS) (**)           | 4,735,879     | 3,806,425  | 3,806,425                                | 2,922,596     |
| Income available to common stockholders (U.S. GAAP):          |               |  |  |               |
| Before cumulative effect of changes in accounting principles  | 4,971,692     | 3,462,035  | 2,863,209                                | 3,089,046     |
| Cumulative effect of changes in accounting principles         |               | (1,444,347)  | (845,521)                                | 6,297         |
| After cumulative effect of changes in accounting principles   | 4,971,692     | 2,017,688  | 2,017,688                                | 3,095,343     |
| Numerator for diluted earnings per share:                     |               |  |  |               |
| Income available to common stockholders (IFRS) (**)           | 4,735,879     | 3,806,425  | 3,806,425                                | 2,922,596     |
| Income available to common stockholders (U.S. GAAP):          |               |  |  |               |
| Before cumulative effect of changes in accounting principles  | 4,971,692     | 3,462,035  | 2,863,209                                | 3,089,046     |
| Cumulative effect of changes in accounting principles         |               | (1,444,347)  | (845,521)                                | 6,297         |
| After cumulative effect of changes in accounting principles   | 4,971,692     | 2,017,688  | 2,017,688                                | 3,095,343     |
| Denominator for basic earnings per share                      | 3,405,418,793 | 3,390,852,043                                      | 3,390,852,043                            | 3,372,153,413 |
| Denominator for diluted earnings per share                    | 3,405,418,793 | 3,390,852,043                                      | 3,390,852,043                            | 3,372,168,559 |
| IFRS (**)   |               |  |  |               |
| Basic earnings per share (Euros)                              | 1.39          | 1.12   | 1.12                                     | 0.87          |
| Diluted earnings per share (Euros)                            | 1.39          | 1.12   | 1.12                                     | 0.87          |
| U.S. GAAP   |               |  |  |               |
| Before cumulative effect of changes in accounting principles: |               |  |  |               |
| Basic earnings per share (Euros)                              | 1.46          | 1.02   | 0.84                                     | 0.92          |
| Diluted earnings per share (Euros)                            | 1.46          | 1.02   | 0.84                                     | 0.92          |
| After cumulative effect of changes in accounting principles:  |               |  |  |               |
| Basic earnings per share (Euros)                              | 1.46          | 0.59   | 0.59                                     | 0.92          |
| Diluted earnings per share (Euros)                            | 1.46          | 0.59   | 0.59                                     | 0.92          |

(\*) As explained in Note 62.A.10.

(\*\*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

#### 13. FIN 46-R

We arranged the issuance of preferred shares using special purpose vehicles (See Note 26.5.2). Our preferred security transactions are based on the following model:

• We are the sponsor in the issuance of certain debentures by special purpose vehicles (SPEs) (the issuer of preference shares) that we incorporated and for which we hold 100% of the common stock and voting rights.

The SPEs issue preferred securities to 3rd party investors. The terms of the preferred securities are issued in perpetuity with fixed dividend coupon and can be called by the SPEs (what are the conditions for calling)

- The SPEs lend both the proceeds raised from the preferred securities and the common stock back to us through intercompany loans with fixed maturities and fixed interest rate similar to that the dividend coupon on the preferred securities issued by the SPEs. Consequently, the SPEs use the cash received from interest payments on BBVA loans to pay dividends to the preferred securities holders.
- We guarantee the dividend payments on the preferred securities.

We consolidated the SPEs according to SIC 12 as we controlled them. However, under U.S. GAAP, BBVA does not consolidate the special purpose vehicle (issuer) as we has been concluded that we are not the primary beneficiary as considered by FIN 46-R for the reasons described below.

We as sponsor of the issuer of the preference shares neither have a significant residual interest held since our common shares are not viewed as equity at risk as our investment is returned back to us through the intercompany loan, nor the loan payable to the special purpose vehicle would be considered variable interests since they assume variability. Additionally, the fact that BBVA unconditionally guarantees the trust preferred securities is not relevant, since BBVA is guaranteeing its own obligations.

Under U.S. GAAP we consider the investments in the common stock of this class of special purpose vehicles as equity-method investees according to APB Opinion No. 18.

As a result of the deconsolidation of the SPEs, the loans received from the SPEs are presented as financial liabilities under U.S. GAAP.

Consequently, the deconsolidation of the entities described in Note 26.5 to our Consolidated Financial Statements has no impact on shareholder's equity or net income under U.S. GAAP. These financial instruments that are presented in the caption "Subordinated liabilities - preferences shares" are presented under U.S. GAAP under the caption "Time deposits" ( $\notin$ 4,025,002 thousand).

#### 14. Other Accounting Standards

#### Statements of Financial Accounting Standards No. 123 (Revised 2004): "Share-Based Payment"

In December 2004, the FASB issued SFAS No. 123 (revised 2004), Shared Based Payments (SFAS 123R). This statement eliminates the option to apply the intrinsic value measurement provisions of Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees" to stock compensation awards issued to employees. Rather, SFAS 123R requires companies to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. That cost will be recognized over the period during which an employee is required to provide services in exchange for the award - the requisite service period (usually the vesting period). SFAS 123R applies to all awards granted after the required effective date, December 15, 2005, and to awards modified, repurchased, or cancelled after that date. SFAS 123R was effective for our fiscal year beginning January 1, 2006. The application of this new accounting standard by BBVA had no impact on its financial position, cash flows or results of operations.

#### SAB No. 107: "Shared Based Payment"

On March 29, 2005, the SEC released a Staff Accounting Bulletin (SAB) relating to the FASB accounting standard for stock options and other share-based payments. The interpretations in SAB No. 107, "Share-Based Payment," (SAB 107) express views of the SEC Staff regarding the application of SFAS No. 123 (revised 2004), "Share-Based Payment "(Statement 123R). Among other things, SAB 107 provides interpretive guidance related to the interaction between Statement 123R and certain SEC rules and regulations, as well as provides the Staff's views regarding the valuation of share-based payment arrangements for public companies. The application of this new accounting standard by BBVA had no impact on its financial position, cash flows or results of operations.

## Statements of Financial Accounting Standards No. 153: "Exchanges of Non-monetary Assets—An Amendment of APB Opinion No. 29"

On December 16, 2004, the FASB issued SFAS No.153, "Exchanges of Non-monetary Assets—an amendment of APB Opinion No. 29", which amends Accounting Principles Board Opinion No. 29 "Accounting for Nonmonetary Transactions". This amendment is based on the idea that exchange transactions should be valued in accordance with the value of the exchanged assets. The exception made for similar non-monetary productive assets is eliminated and substituted by a more extensive exception related to non-monetary assets with a non-commercial consideration. APB No. 29 stated that the exchange transaction of a productive asset for a similar one should be recorded at the book value of the exchanged asset.

SFAS No. 153 was applicable for non-monetary asset exchange transactions occurring in fiscal periods beginning after June 15, 2005. The application of this new accounting standard by BBVA had no impact on its financial position, cash flows or results of operations.

#### EITF 04-1: "Accounting for Preexisting Relationships between the Parties to a Business Combination"

This Issue addresses the accounting for preexisting relationships between the parties to a business combination. The consensuses in this Issue should be applied to business combinations consummated and goodwill impairment tests performed in reporting periods beginning after October 13, 2004. The application of this new accounting literature by BBVA had no impact on its financial position, cash flows or results of operations.

#### Statement of Financial Accounting Standards No. 154: "Accounting Changes and Error Corrections"

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections" which replaces Accounting Principles Board Opinions No. 20 "Accounting Changes" and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statements-An Amendment of APB Opinion No. 28". This statement provides guidance on the accounting for and reporting of accounting changes and error corrections. It establishes retrospective application, or the latest practicable date, as the required method for reporting a change in accounting principle and the reporting of a correction of an error. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The application of this new accounting standard by BBVA in 2006 had no significant impact on its financial position, cash flows or results of operations.

# FASB Interpretation No. 47: "Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143"

In March 2005, FASB issued Interpretation No. 47. The Board concluded that asset retirement obligations within the scope of Statement 143 that meet the definition of a liability in Concepts Statement 6 should be recognized as a liability at fair value if fair value can be reasonably estimated. The Board believes that when an existing law, regulation, or contract requires an entity to perform an asset retirement activity, an unambiguous requirement to perform the retirement activity exists, even if that activity can be deferred indefinitely. At some point, deferral is no longer possible, because no tangible asset will last forever, except land. Therefore, the obligation to perform the asset retirement activity is unconditional even though uncertainty exists about the timing and (or) method of settlement. The use of an expected value technique to measure the fair value of the liability reflects any uncertainty about the amount and timing of future cash outflows. This Interpretation is effective no later than December 31, 2005, for calendar-year enterprises. The application of this new accounting literature by BBVA had no impact on its financial position, cash flows or results of operations.

## Statement of Financial Accounting Standards No. FAS 158: "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106, and 132"

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, an amendment of FASB Statements No. 87, 106, and 132(R). SFAS No. 158 requires employers to recognize a net liability or asset and an offsetting adjustment to accumulate other comprehensive income to report the funded status of defined benefit pension and other post-retirement benefit plans. Previous standards required employers to disclose the complete funded status of its plans only in the notes to the financial statements. Additionally, SFAS No. 158 requires employers to measure plan assets and obligations at their year-end balance sheet date. Guidance relating to the recognition of the over or under funded status of the plan and additional disclosure requirements was effective for our fiscal year ended December 31, 2006. Under both GAAP, actuarial gains or losses (arising from differences between the actuarial assumptions and what had actually occurred) and prior service cost (there are no transition cost), were recognized in the consolidated income statements (see Note 2.2.e). Therefore, it did not have impact in the results of operations, financial position or cash flows. Guidance relating to the measurement date of the plans is effective for the years ending after December 15, 2008 and we have no a material impact in our results of operations, financial position or cash flows, due to the fact that measurement date is December 31 for each fiscal year (see Note 29 "Commitments with personnel").

## Financial Staff Position FAS 115-1 and FAS 124-1:"The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments"

On November 2, 2005, the FASB issued Financial Staff Position ("FSP") FAS 115-1 and FAS 124-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments," which nullifies certain requirements of Emerging Issues Task Force ("EITF") Issue No. 03-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments" and supersedes EITF Abstracts Topic No. D-44, "Recognition of Other-Than-Temporary Impairment upon the Planned Sale of a Security whose Cost Exceeds Fair Value." The guidance in this FSP is effective for reporting periods beginning after December 15, 2005. The adoption of this guidance had no a material effect on its financial position, results of operations or cash flows.

## SAB 108: "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements"

In September 2006, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin (SAB) No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108). SAB 108 expresses the SEC Staff's views regarding the process of quantifying financial statement misstatements. SAB 108 states that in evaluating the materiality of financial statement misstatements, a corporation must quantify the impact of correcting misstatements, including both the carryover and reversing effects of prior year misstatements, on the current year financial statements. SAB 108 was effective for our fiscal year ended December 31, 2006. The application of SAB 108 did not have a significant impact in our results of operations, financial position or cash flows.

#### 15. New Accounting Standards

#### FASB Interpretation No. 48: "Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109"

In June 2006, FASB issued Interpretation No. 48 that clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, "Accounting for Income Taxes". This Interpretation is effective for fiscal years beginning after December 15, 2006.

## Statement of Financial Accounting Standards No. 155: "Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140"

In February 2006 the FASB issued this Statement that amends FASB Statements No. 133, "Accounting for Derivative Instruments and Hedging Activities", and No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities". This Statement resolves issues addressed in Statement 133 Implementation Issue No. D1, "Application of Statement 133 to Beneficial Interests in Securitized Financial Assets."

This Statement permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement 133, establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives and amends Statement 140 to eliminate the prohibition on a qualifying special purpose entity from holding a F-145 derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. This Statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. Earlier adoption is permitted as of the beginning of an entity's first fiscal year, provided the entity has not yet issued financial statements, including financial statements for any interim period for that fiscal year. The Company does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## Statement of Financial Accounting Standards No. 156: "Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140"

In March 2006 the FASB issued this Statement that amends FASB Statements No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities", with respect to the accounting for separately recognized servicing assets and servicing liabilities.

The new Statement should be adopted as of the beginning of the first fiscal year that begins after September 15, 2006. The Company does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

#### Statement of Financial Accounting Standards No. 157: "Fair Value Measurement"

In September 2006, the FASB issued this Statement that defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair

value measurements and does not require any new fair value measurements. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## Statement of Financial Accounting Standards No. 159: "The Fair Value Option for Financial Assets and Financial Liabilities—Including an amendment of FASB Statement No. 115"

In February 2007 the FASB issued this Statement that includes an amendment of FASB Statements No. 115, "Accounting for Certain Investments in Debt and Equity Securities". The fair value option established by this Statement permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity shall report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option in this Statement is similar, but not identical, to the fair value option in IAS 39, Financial Instruments: Recognition and Measurement. This Statement is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007.

#### **B) CONSOLIDATED FINANCIAL STATEMENTS**

#### 1. Differences relating to the financial statements presentation-

In addition to differences described in Note 62.A affecting net income and/or stockholders' equity, there are differences relating to the financial statements presentation between the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP presentation following the formatting guidelines in Regulation S-X of the Securities and Exchange Commission of the United States. Although these differences do not cause differences between both GAAP reported net income and/or stockholders' equity.

#### 2. Consolidated Financial Statements under Regulation S-X-

Following are the consolidated balance sheets of the BBVA Group as of December 31, 2006, 2005 and 2004 and the consolidated statement of income for each of the years ended December 31, 2006, 2005 and 2004, in the format for banks and bank holding companies required by Regulation S-X of the Securities and Exchange Commission of the United States of America, and, accordingly, prepared under U.S. GAAP (after reconciliation adjustments described above in Note 62.A)

#### BANCO BILBAO VIZCAYA ARGENTARIA GROUP CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2006, 2005 AND 2004 (Currency—Thousands of Euros)

|   | 2006        | 2005        | 2004        |
|---|-------------|-------------|-------------|
| Assets  |             |             |             |
| Cash and due from banks                         | 4,779,273   | 4,114,296   | 2,837,318   |
| Interest-bearing deposits in other banks        | 19,294,359  | 23,237,556  | 18,544,453  |
| Securities purchased under agreements to resell | 7,117,444   | 13,636,016  | 6,967,755   |
| Trading securities                              | 52,812,223  | 45,433,034  | 30,470,952  |
| Investments securities                          | 48,235,947  | 64,048,011  | 53,239,797  |
| Net Loans and leases:                           |             |             |             |
| Loans and leases, net of unearned income        | 261,862,607 | 224,066,730 | 174,330,506 |
| Less: Allowance for loan losses                 | (4,288,441) | (3,916,928) | (3,344,681) |
| Hedging derivatives                             | 2,010,658   | 3,971,149   | 4,381,045   |
| Premises and equipment, net                     | 3,905,420   | 3,702,092   | 2,731,828   |
| Investments in affiliated companies             | 888,936     | 1,434,573   | 3,757,119   |
| Intangible assets                               | 465,715     | 706,546     | 978,346     |
| Goodwill in consolidation                       | 11,142,456  | 10,344,816  | 8,573,433   |
| Accrual accounts                                | 673,818     | 557,278     | 2,773,476   |
| Others assets                                   | 12,070,898  | 10,463,964  | 8,108,241   |
| Total assets                                    | 420,971,313 | 401,799,133 | 314,349,588 |
| Liabilities and Stockholders' Equity            |             |             |             |
| Liabilities                                     |             |             |             |
| Demand deposits                                 | 68,631,647  | 57,973,113  | 46,271,237  |
| Savings deposits                                | 36,161,105  | 32,722,688  | 26,239,800  |
| Time deposits                                   | 101,634,372 | 103,245,406 | 94,272,031  |
| Due to Bank of Spain                            | 4,688,790   | 6,822,123   | 11,150,701  |
|   |             |             |             |

|  | 2006          | 2005          | 2004        |
|--|---------------|---------------|-------------|
| Trading account liabilities                | 14,923,534    | 16,270,865    |             |
| Hedging derivatives                        | 2,279,740     | 2,870,086     | 3,131,572   |
| Short-term borrowings                      | 52,450,193    | 70,096,211    | 51,866,398  |
| Long-term debt                             | 78,848,321    | 55,604,604    | 38,910,700  |
| Taxes payable                              | 2,607,587     | 2,550,875     | 152,905     |
| Accounts payable                           | 6,771,925     | 6,123,905     | 1,168,358   |
| Accrual accounts                           | 1,509,573     | 1,709,690     | 3,521,230   |
| Pension allowance                          | 6,357,820     | 6,239,744     | 3,275,995   |
| Other Provisions                           | 2,291,014     | 2,461,341     | 1,729,906   |
| Others liabilities                         | 10,791,236    | 10,995,194    | 8,611,656   |
| Total liabilities                          | 389,946,857   | 375,685,845   | 290,302,489 |
| Minority interest                          | 563,288       | 737,876       | 581,827     |
| Stockholders' equity                       |               |               |             |
| Capital stock                              | 1,740,465     | 1,661,518     | 1,661,518   |
| Additional paid-in capital                 | 9,579,443     | 6,658,390     | 8,177,101   |
| Dividends                                  | (1, 362, 700) | (1, 166, 644) | (1,015,195) |
| Other capital instruments                  | (147,258)     | (96,321)      | (35,846)    |
| Retained earnings                          | 20,651,218    | 17,233,146    | 14,677,694  |
| Total stockholders' equity                 | 30,461,168    | 25,375,412    | 23,465,272  |
| Total liabilities and stockholders' equity | 420,971,313   | 401,799,133   | 314,349,588 |

## BANCO BILBAO VIZCAYA ARGENTARIA GROUP CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2006, 2005 AND 2004

(Currency—Thousands of Euros)

|   | 2006          | 2005 Previously<br>Reported | 2005<br>Restated(*) | 2004        |
|---|---------------|-----------------------------|---------------------|-------------|
| Interest Income   |               |                             |                     |             |
| Interest and fees on loans and leases                       | 13,744,456    | 9,892,700                   | 9,892,700           | 7,573,162   |
| Interest on deposits in other banks                         | 1,109,595     | 970,755                     | 970,755             | 721,811     |
| Interest on securities purchased under agreements to resell | 382,658       | 280,703                     | 280,703             | 389,421     |
| Interest on investment securities                           | 4,352,998     | 4,510,024                   | 4,510,024           | 2,414,141   |
| Total interest income                                       | 19,589,707    | 15,654,182                  | 15,654,182          | 11,098,535  |
| Interest Expense  |               |                             |                     |             |
| Interest on deposits  | (5,974,967)   | (4,950,595)                 | (4,950,595)         | (3,441,055) |
| Interest on Bank of Spain & Deposit Guarantee Fund          | (299,859)     | (141,048)                   | (141,048)           | (287,884)   |
| Interest on short-term borrowings                           | (2, 180, 500) | (2,411,310)                 | (2,411,310)         | (1,372,614) |
| Interest on long term debt                                  | (2,756,502)   | (1,415,449)                 | (1,415,449)         | (1,077,813) |
| Total interest expense                                      | (11,211,829)  | (8,918,402)                 | (8,918,402)         | (6,179,366) |
| Net Interest Income   | 8,377,878     | 6,735,780                   | 6,735,780           | 4,919,169   |
| Provision for loan losses                                   | (1,031,238)   | (943,120)                   | (943,120)           | (662,988)   |
| Net Interest Income after provision for loan losses         | 7,346,640     | 5,792,660                   | 5,792,660           | 4,256,181   |
| Non-interest income   |               |                             |                     |             |
| Contingent liabilities (collected)                          | 203,960       | 176,745                     | 176,745             | 159,510     |
| Collection and payments services (collected)                | 2,274,436     | 2,018,500                   | 2,018,500           | 1,752,683   |
| Securities services (collected)                             | 2,016,566     | 1,947,746                   | 1,947,746           | 1,758,088   |
| Other transactions (collected)                              | 623,720       | 526,133                     | 526,133             | 489,063     |
| Ceded to other entities and correspondents (paid)           | (537,071)     | (532,145)                   | (532,145)           | (504,702)   |
| Other transactions (paid)                                   | (246,731)     | (196,983)                   | (196,983)           | (275,373)   |
| Gains (losses) from:  |               |                             |                     |             |
| Affiliated companies' securities                            | 1,293,383     | 149,901                     | 149,901             | 965,939     |
| Investment securities                                       | 2,729,328     | 1,199,897                   | 1,199,897           | 3,178,038   |
| Foreign exchange, derivatives and other, net                | (902,111)     | (108,914)                   | (108,914)           | 312,504     |
| Other income  | 1,624,489     | 1,444,981                   | 1,444,981           | (947,053)   |
| Total non-interest income                                   | 9,079,968     | 6,625,861                   | 6,625,861           | 6,888,697   |

|   | 2006        | 2005 Previously<br>Reported | 2005<br>Restated* | 2004        |
|---|-------------|-----------------------------|-------------------|-------------|
| Non-interest expense  |             |                             |                   |             |
| Salaries and employee benefits                              | (3,988,585) | (3,602,242)                 | (4,494,930)       | (3,252,101) |
| Occupancy expense of premise, depreciation and maintenance, |             |                             |                   |             |
| net   | (924,243)   | (844,079)                   | (844,079)         | (728,605)   |
| General and administrative expenses                         | (1,891,022) | (1,745,057)                 | (1,745,057)       | (1,135,679) |
| Impairment of goodwill                                      | (12,322)    | —                           |                   |             |
| Net provision for specific allowances                       | (1,338,205) | (396,272)                   | (396,272)         | (244,942)   |
| Other expenses  | (1,238,918) | (1,499,046)                 | (1,499,046)       | (1,451,492) |
| Minority shareholder's interest                             | (240,203)   | (297,576)                   | (297,576)         | (250,266)   |
| Total non-interest expense                                  | (9,633,498) | (8,384,272)                 | (9,276,960)       | (7,062,785) |
| Income Before Income Taxes                                  | 6,793,111   | 4,034,249                   | 3,141,561         | 4,082,093   |
| Income tax expense  | (1,821,419) | (572,214)                   | (278,352)         | (986,750)   |
| Income before change of accounting principles               | 4,971,692   | 3,462,035                   | 2,863,209         | 3,095,343   |
| Changes in accounting principles: pensions (note 59.A.10)   | —           | (2,164,038)                 | (1,271,350)       |             |
| Tax effect of changes in accounting principles              | —           | 719,691                     | 425,829           | —           |
| Net Consolidated Income for the year                        | 4,971,692   | 2,017,688                   | 2,017,688         | 3,095,343   |
| (*) As explained in Note 62 A 10                            |             |                             |                   |             |

(\*) As explained in Note 62.A.10.

### 3. Consolidated Statements of Changes in Stockholders equity -

Composition of stockholders' equity (considering the final dividend) as of December 31, 2006, 2005 and 2004, is presented in Note 31. The variation in stockholders' equity under U.S. GAAP as of December 31, 2006, 2005 and 2004 is as follows:

|   | 2006               | 2005        | 2004        |  |
|---|--------------------|-------------|-------------|--|
|   | Thousands of Euros |             |             |  |
| Balance at the beginning of the year                      | 25,375,412         | 23,465,272  | 19,583,034  |  |
| Net income for the year                                   | 4,971,692          | 2,017,688   | 3,095,343   |  |
| Dividends paid  | (1,994,743)        | (1,648,145) | (1,379,519) |  |
| Capital increase  | 3,000,000          | —           | 1,998,750   |  |
| Other comprehensive income                                | (490,883)          | 1,902,616   | 280,120     |  |
| Foreign Currency Translation Adjustment                   | (708,212)          | 1,138,449   | (308,751)   |  |
| Unrealized Gains on Securities                            | 110,552            | 882,753     | 600,246     |  |
| Derivatives Instruments and Hedging Activities (SFAS 133) | 106,777            | (118,586)   | (11,375)    |  |
| Other variations  | (400,310)          | (362,018)   | (112,456)   |  |
| Balance at the end of the year                            | 30,461,168         | 25,375,412  | 23,465,272  |  |

# C) MAIN DISCLOSURES REQUIRED BY U.S. ACCOUNTING REGULATIONS FOR BANKS AND ADDITIONAL DISCLOSURES REQUIRED UNDER U.S. GAAP

### 1. Investment Securities-

The breakdown of the Group's investment securities portfolio by issuer is as follows:

|   |                   | 2006             | i                   |                      |                   | 2005             | 1                   |                      |                   | 2004             | ļ                   |                      |
|---|-------------------|------------------|---------------------|----------------------|-------------------|------------------|---------------------|----------------------|-------------------|------------------|---------------------|----------------------|
|   | Amortized<br>Cost | Fair<br>Value(1) | Unrealized<br>Gains | Unrealized<br>Losses | Amortized<br>Cost | Fair<br>Value(1) | Unrealized<br>Gains | Unrealized<br>Losses | Amortized<br>Cost | Fair<br>Value(1) | Unrealized<br>Gains | Unrealized<br>Losses |
|   |                   |                  |                     |                      |                   | (thousands of    |                     |                      |                   |                  |                     |                      |
| DEBT<br>SECURITIES -                          |                   |                  |                     |                      |                   |                  |                     |                      |                   |                  |                     |                      |
| AVAILABLE FOR<br>SALE<br>PORTFOLIO            |                   |                  |                     |                      |                   |                  |                     |                      |                   |                  |                     |                      |
| Domestic-                                     | 9,232,907         | 9,505,362        | 291,142             | (18,688)             | 15,817,717        | 16,704,883       | 887,394             | (228)                | 18,221,714        | 19,059,038       | 842,245             | (4,921)              |
| Spanish Government                            | 6,595,500         | 6,858,368        | 279,076             | (16,208)             | 13,490,060        | 14,273,482       | 783,603             | (181)                | 15,601,738        | 16,437,231       | 840,414             | (4,921)              |
| Other debt securities                         | 2,637,407         | 2,646,994        | 12,066              | (2,480)              | 2,327,657         | 2,431,401        | 103,791             | (47)                 | 2,619,976         | 2,621,807        | 1,831               | 0                    |
| International-                                | 22,004,348        | 22,724,097       | 851,993             | (132,244)            | 33,296,372        | 34,267,094       | 1,022,929           | (52,208)             | 25,465,178        | 25,978,189       | 548,650             | (35,638)             |
| United States -                               | 5,513,902         | 5,505,584        | 13,292              | (21,610)             | 3,993,296         | 3,989,578        | 17,084              | (20,803)             | 1,731,018         | 1,750,192        | 30,321              | (11,146)             |
| U.S. Treasury and<br>other U.S.<br>Government |                   |                  |                     |                      |                   |                  |                     |                      |                   |                  |                     |                      |
| agencies                                      | 342,396           | 343,738          | 2,819               | (1,477)              | 2,970,831         | 2,958,000        | 744                 | (13,576)             | 1,032,242         | 1,046,061        | 19,368              | (5,549)              |
| States and political                          | - )               | ,                | ,                   | ( ) /                | ) )               | ) )              |                     | ( - )- · - /         | , ,               | ,,               | - ,                 | (-)/                 |
| subdivisions                                  | 309,779           | 309,117          | 219                 | (880)                | 51,258            | 51,672           | 712                 | (298)                | 55,814            | 56,254           | 440                 |                      |
| Other debt securities                         | 4,861,726         | 4,852,728        | 10,255              | (19,252)             | 971,207           | 979,906          | 15,628              | (6,929)              | 642,962           | 647,877          | 10,513              | (5,597)              |
| Other   | , ,               | , ,              | ,                   |                      | ,                 | ,                | ,                   |                      | ,                 | ,                | ,                   |                      |
| countries -                                   | 16,490,446        | 17,218,513       | 838,701             | (110,634)            | 29,303,076        | 30,277,516       | 1,005,845           | (31,405)             | 23,734,160        | 24,227,997       | 518,329             | (24,492)             |
| Securities of other<br>foreign                |                   |                  | ,<br>,              | ~ , ,                |                   |                  |                     |                      | , ,               | , ,              | ,                   |                      |
| Governments                                   | 9,858,095         | 10,385,922       | 588,230             | (60,404)             | 20,884,928        | 21,792,844       | 935,385             | (27,469)             | 15,927,781        | 16,407,867       | 485,894             | (5,808)              |
| Other debt securities                         | 6,632,351         | 6,832,591        | 250,470             | (50,230)             | 8,418,148         | 8,484,672        | 70,460              | (3,936)              | 7,806,379         | 7,820,130        | 32,435              | (18,684)             |
| TOTAL<br>AVAILABLE<br>FOR SALE<br>PORTFOLIO   | 31 237 256        | 32 229 459       | 1 143 135           | (150 932)            | 49,114,089        | 50 971 977       | 1 910 323           | (52 436)             | 43 686 892        | 45,037,227       | 1 390 895           | (40,559)             |
| HELD TO                                       | 01,207,200        | 52,225,405       | 1,140,100           | (100,952)            | 42,114,002        | 20,971,977       | 1,710,020           | (02,100)             | -10,000,072       | 40,007,227       | 1,000,000           | (10,007)             |
| MATURITY<br>PORTFOLIO                         |                   |                  |                     |                      |                   |                  |                     |                      |                   |                  |                     |                      |
| Domestic-                                     | 2,403,867         | 2,336,588        | 2,153               | (69,432)             | 1,205,138         | 1,237,273        | 32,613              | (478)                | 602,854           | 619,519          | 16,665              | —                    |
| Spanish                                       |                   |                  |                     |                      |                   |                  |                     |                      |                   |                  |                     |                      |
| Government                                    | 1,416,607         | 1,377,828        | 1,242               | (40,021)             | 363,022           | 374,594          | 11,572              | 0                    | 337,434           | 346,357          | 8,923               |                      |
| Other debt                                    |                   |                  |                     |                      |                   |                  |                     |                      |                   |                  |                     |                      |
| securities                                    | 987,260           | 958,760          | 911                 | (29,411)             | 842,116           | 862,679          | 21,041              | (478)                | 265,420           | 273,162          | 7,742               | _                    |
| International-                                | 3,501,769         | 3,420,658        | 4,938               | (86,049)             | 2,754,127         | 2,797,975        | 44,831              | (983)                | 1,618,648         | 1,645,227        | 26,579              |                      |
| TOTAL HELD<br>TO<br>MATURITY<br>POPTFOLIO     | E 00E (3)         |                  | 7 001               | (1== 491)            | 2.050.265         | 4 025 240        | 77 444              | (1 4(1)              | 2 221 502         |                  | 42 244              |                      |
| PORTFOLIO                                     | 5,905,636         | 5,757,246        | 7,091               | (155,481)            | 3,959,265         | 4,035,248        | 77,444              | (1,461)              | 2,221,502         | 2,264,746        | 43,244              |                      |

| TOTAL DEBT |   |                                 |  |          |
|------------|---|---------------------------------|--|----------|
| SECURITIES | 37,142,892 37,986,705 1,150,226 (306,413) | 53,073,354 55,007,225 1,987,767 | (53,897) 45,908,394 47,301,973 1,434,139 | (40,559) |

|                     |            | 2006       | 6          |            |            | 2005         | 5         |            |            | 2004       | Ļ         |            |
|---------------------|------------|------------|------------|------------|------------|--------------|-----------|------------|------------|------------|-----------|------------|
|                     | Amortized  | Fair       | Unrealized | Unrealized | Amortized  | Fair         |           | Unrealized | Amortized  | Fair       |           | Unrealized |
|                     | Cost       | Value(1)   | Gains      | Losses     | Cost       | Value(1)     | Gains     | Losses     | Cost       | Value(1)   | Gains     | Losses     |
| EQUITY SECURITIES - |            |            |            |            |            | (thousands o | of euros) |            |            |            |           |            |
| AVAILABLE FOR SALE  |            |            |            |            |            |              |           |            |            |            |           |            |
| PORTFOLIO           |            |            |            |            |            |              |           |            |            |            |           |            |
| Domestic-           | 4,564,255  | 7,381,243  | 2,817,093  | (104)      | 5,165,444  | 7,458,601    | 2,293,165 | (8)        | 4,975,863  | 7,069,950  | 2,094,095 | (8)        |
| Equity listed       | 4,524,956  | 7,341,945  | 2,817,093  | (104)      | 5,094,126  | 7,324,135    | 2,230,009 |            | 4,864,987  | 6,891,320  | 2,026,333 |            |
| Equity Unlisted     | 39,299     | 39,299     |            |            | 71,318     | 134,466      | 63,156    | (8)        | 110,876    | 178,630    | 67,762    | (8)        |
| International-      | 1,859,917  | 2,656,078  | 810,664    | (14,503)   | 952,611    | 1,682,802    | 750,325   | (20,134)   | 807,577    | 964,121    | 156,544   | _          |
| United States-      | 52,698     | 53,707     | 1,190      | (181)      | 53,709     | 51,688       | 1,934     | (3,955)    | 10,287     | 10,287     |           |            |
| Equity listed       | 26,476     | 27,485     | 1,190      | (181)      | 43,560     | 41,539       | 1,934     | (3,955)    | 6,518      | 6,518      |           | _          |
| Equity Unlisted     | 26,222     | 26,222     |            |            | 10,149     | 10,149       |           | _          | 3,769      | 3,769      | —         |            |
| Other countries-    | 1,807,219  | 2,602,371  | 809,474    | (14,322)   | 898,902    | 1,631,114    | 748,391   | (16,179)   | 797,290    | 953,834    | 156,544   |            |
| Equity listed       | 1,702,231  | 2,497,383  | 809,474    | (14,322)   | 853,451    | 1,585,663    | 748,391   | (16,179)   | 527,155    | 683,699    | 156,544   |            |
| Equity Unlisted     | 104,988    | 104,988    |            |            | 45,451     | 45,451       |           |            | 270,135    | 270,135    |           |            |
| TOTAL AVAILABLE     |            |            |            |            |            |              |           |            |            |            |           |            |
| FOR SALE            |            |            |            |            |            |              |           |            |            |            |           |            |
| PORTFOLIO           | 6,424,172  | 10,037,322 | 3,627,757  | (14,607)   | 6,118,055  | 9,141,403    | 3,043,490 | (20, 142)  | 5,783,440  | 8,034,071  | 2,250,639 | (8)        |
| TOTAL EQUITY        |            |            |            |            |            |              |           |            |            |            |           |            |
| SECURITIES          | 6,424,172  | 10,037,322 | 3,627,757  | (14,607)   | 6,118,055  | 9,141,403    | 3,043,490 | (20,142)   | 5,783,440  | 8,034,071  | 2,250,639 | (8)        |
| TOTAL INVESTMENT    |            |            |            |            |            |              |           |            |            |            |           |            |
| SECURITIES          | 43,567,064 | 48,024,027 | 4,777,983  | (321,020)  | 59,191,409 | 64,148,628   | 5,031,257 | (74,039)   | 51,691,834 | 55,336,044 | 3,684,778 | (40,567)   |
|                     |            |            |            |            |            |              |           |            |            |            |           |            |

(1) The Fair Values are determined based on year-end quoted market process for listed securities and on management's estimate for unlisted securities.

The total amount of unrealized losses amounted to €407,400 thousand, €217,452 thousand and €194,073 thousand as of December 31, 2006, 2005 and 2004, respectively.

|  | Th                | ousand of eur | os        |
|--|-------------------|---------------|-----------|
|  | 2006              | 2005          | 2004      |
| Equity securities  | (50,653)          | (73,773)      | (49,993)  |
| Debt securities  | (35,727)          | (69,640)      | (103,513) |
| (1) Total impairments other-than-temporary (charged to income under both GAAP) | (86,380)          | (143,413)     | (153,506) |
| Equity securities  | (14,607)          | (20,142)      | (8)       |
| Debt securities  | (306,413)         | (53,897)      | (40,559)  |
| (2) Total temporary unrealized losses  | <u>(321,020</u> ) | (74,039)      | (40,567)  |
| (1)+(2) Total unrecognized losses  | <u>(407,400)</u>  | (217,452)     | (194,073) |

As of December 31, 2006, most of our unrealized losses correspond to other debt securities (both Available-for-Sale and Held-to-Maturity securities). As of December 31, 2005 and 2004, unrealized losses of debt securities and equity securities correspond basically to foreign securities held by Group BBVA.

As of December 31, 2006, the fair value of the debt securities is below its amortized cost. We have evaluated this decline in fair value to determine whether it is other than temporary and we have not recognized any other-than-temporary impairment for these securities for the fiscal year ended December 31, 2006 related to the following reasons:

- They have mainly arisen in a period shorter than one year;
- The decline is attributable solely to adverse interest rate movements;
- The principal and interest payments have been made as scheduled, and there is no evidence that the debtor will not continue to do so;
- The future principal payments will be sufficient to recover the current amortized cost of the security;
- We have the intent to hold the security until maturity or at least until the fair value of the security recovers to a level that exceeds the security's amortized cost.

As of December 31, 2006, 2005 and 2004, there are not unrealized losses correspond to countries with transitory difficulties.

An analysis of the book value of investments, exclusive of valuation reserves, by contractual maturity and fair value of the debt securities portfolio is shown below:

|  | December 31, 2006 |                               |                                |               |            |
|--|-------------------|-------------------------------|--------------------------------|---------------|------------|
|  |                   |                               | Book Value                     |               |            |
|  | Due in one        | Due after one<br>vear to five | Due after five<br>vears to ten | Due after ten |            |
|  | year or less      | year to five                  | years years                    | years         | Total      |
|  |                   | (t                            | housands of eur                | os)           |            |
| AVAILABLE-FOR-SALE PORTFOLIO(*)                  |                   |                               |                                |               |            |
| Domestic   |                   |                               |                                |               |            |
| Spanish government                               | 311,715           | 1,524,000                     | 1,683,607                      | 3,339,044     | 6,858,367  |
| Other debt securities                            | 525,157           | 708,301                       | 540,394                        | 873,139       | 2,646,992  |
| Total Domestic                                   | 836,873           | 2,232,301                     | 2,224,002                      | 4,212,184     | 9,505,359  |
| International                                    |                   |                               |                                |               |            |
| United States                                    | 715,866           | 1,356,471                     | 672,919                        | 2,760,331     | 5,505,587  |
| U.S. Treasury and other U.S. government agencies | 30,609            | 8,199                         | 304,931                        | —             | 343,739    |
| States and political subdivisions                | 21,037            | 51,695                        | 32,410                         | 203,976       | 309,118    |
| Other U.S. securities                            | 664,220           | 1,296,577                     | 335,578                        | 2,556,355     | 4,852,730  |
| Other countries                                  | 1,349,662         | 5,023,927                     | 5,273,292                      | 5,571,632     | 17,218,513 |
| Securities of other foreign governments          | 662,591           | 2,998,420                     | 3,648,320                      | 3,076,591     | 10,385,922 |
| Other debt securities of other countries         | 687,071           | 2,025,507                     | 1,624,971                      | 2,495,042     | 6,832,591  |
| Total International                              | 2,065,528         | 6,380,399                     | 5,946,211                      | 8,331,964     | 22,724,101 |
| TOTAL AVAILABLE-FOR-SALE                         | 2,902,401         | 8,612,699                     | 8,170,212                      | 12,544,147    | 32,229,460 |
| HELD-TO-MATURITY PORTFOLIO                       |                   |                               |                                |               |            |
| Domestic   |                   |                               |                                |               |            |
| Spanish government                               |                   | 261,508                       | 1,100,266                      | 54,833        | 1,416,607  |
| Other debt securities                            |                   | 128,975                       | 706,448                        | 151,837       | 987,260    |
| Total Domestic                                   |                   | 390,483                       | 1,806,714                      | 206,670       | 2,403,867  |
| Total International                              | 306,994           | 1,147,021                     | 1,760,187                      | 287,567       | 3,501,769  |

| TOTAL HELD-TO-MATURITY | 306,994   | 1,537,504  | 3,566,901  | 494,237    | 5,905,636  |
|------------------------|-----------|------------|------------|------------|------------|
| TOTAL DEBT SECURITIES  | 3,209,395 | 10,150,203 | 11,737,113 | 13,038,384 | 38,135,096 |

|                            | December 31, 2006          |  |  |                        |           |
|----------------------------|----------------------------|--|--|------------------------|-----------|
|                            | Market Value               |  |  |                        |           |
|                            | Due in one<br>year or less | Due after one<br>year to five<br>years<br>(t | Due after five<br>years to ten<br>years<br>thousands of euro | Due after ten<br>years | Total     |
| HELD-TO-MATURITY PORTFOLIO |                            | ,  |  | ,<br>,                 |           |
| Domestic                   |                            |  |  |                        |           |
| Spanish government         | —                          | 260,134                                      | 1,065,562  | 52,132                 | 1,377,828 |
| Other debt securities      |                            | 125,964                                      | 690,666  | 142,130                | 958,760   |
| Total Domestic             | _                          | 386,098                                      | 1,756,228  | 194,262                | 2,336,588 |
| Total International        | 305,977                    | 1,128,882                                    | 1,712,640  | 273,159                | 3,420,658 |
| TOTAL HELD-TO-MATURITY     | 305,977                    | 1,514,980                                    | 3,468,868  | 467,421                | 5,757,246 |

|  | December 31, 2005 |                               |                            |               |            |
|--|-------------------|-------------------------------|----------------------------|---------------|------------|
|  |                   |                               | <b>Book Value</b>          |               |            |
|  | Due in one        | Due after one<br>vear to five | Due after<br>five years to | Due after ten |            |
|  | year or less      | years                         | ten years                  | years         | Total      |
|  |                   | (th                           | ousands of euro            | os)           |            |
| AVAILABLE-FOR-SALE PORTFOLIO(*)                  |                   |                               |                            |               |            |
| Domestic   |                   |                               |                            |               |            |
| Spanish government                               | 5,467,121         | 3,632,285                     | 1,114,428                  |               | 14,273,483 |
| Other debt securities                            | 280,842           | 416,792                       | 387,665                    | 1,346,102     | 2,431,401  |
| Total Domestic                                   | 5,747,963         | 4,049,077                     | 1,502,093                  | 5,405,753     | 16,704,884 |
| International                                    |                   |                               |                            |               |            |
| United States                                    | 533,115           | 1,082,192                     | 536,283                    | 1,837,990     | 3,989,578  |
| U.S. Treasury and other U.S. government agencies | 263,782           | 861,229                       | 456,737                    | 1,376,203     | 2,957,950  |
| States and political subdivisions                | 3,534             | 13,393                        | 2,058                      | 32,738        | 51,723     |
| Other U.S. securities                            | 265,799           | 207,570                       | 77,488                     | 429,049       | 979,905    |
| Other countries                                  | 6,898,289         | 10,480,740                    | 6,858,810                  | 6,039,678     | 30,277,517 |
| Securities of other foreign governments          | 5,653,837         | 8,480,822                     | 4,451,103                  | 3,207,083     | 21,792,845 |
| Other debt securities of other countries         | 1,244,452         | 1,999,918                     | 2,407,707                  | 2,832,595     | 8,484,672  |
| Total International                              | 7,431,404         | 11,562,932                    | 7,395,093                  | 7,877,668     | 34,267,095 |
| TOTAL AVAILABLE-FOR-SALE                         | 13,179,367        | 15,612,009                    | 8,897,186                  | 13,283,421    | 50,971,979 |
| HELD-TO-MATURITY PORTFOLIO                       |                   |                               |                            |               |            |
| Domestic   |                   |                               |                            |               |            |
| Spanish government                               |                   | 182,690                       | 180,332                    |               | 363,022    |
| Other debt securities                            |                   | 90,736                        | 685,753                    | 65,627        | 842,116    |
| Total Domestic                                   |                   | 273,426                       | 866,085                    | 65,627        | 1,205,138  |
| Total International                              | 282,874           | 853,031                       | 1,546,023                  | 72,199        | 2,754,127  |
| TOTAL HELD-TO-MATURITY                           | 282,874           | 1,126,457                     | 2,412,108                  | 137,826       | 3,959,265  |
| TOTAL DEBT SECURITIES                            | 13,462,241        | 16,738,466                    | 11,309,294                 | 13,421,247    | 54,931,244 |

|                            | December 31, 2005          |  |  |                        |           |
|----------------------------|----------------------------|--|--|------------------------|-----------|
|                            |                            |  | Market Value   |                        |           |
|                            | Due in one<br>year or less | Due after one<br>year to five<br>years | Due after five<br>years to ten<br>years<br>thousands of euro | Due after ten<br>years | Total     |
| HELD-TO-MATURITY PORTFOLIO |                            |  |  |                        |           |
| Domestic                   |                            |  |  |                        |           |
| Spanish government         | —                          | 185,002                                | 189,592  |                        | 374,594   |
| Other debt securities      |                            | 91,114                                 | 703,349  | 68,216                 | 862,679   |
| Total Domestic             |                            | 276,116                                | 892,941  | 68,216                 | 1,237,273 |
| Total International        | 282,841                    | 858,877                                | 1,578,956  | 77,301                 | 2,797,975 |
| TOTAL HELD-TO-MATURITY     | 282,841                    | 1,134,993                              | 2,471,897  | 145,517                | 4,035,248 |

|  | December 31, 2004 |                               |                                |               |            |
|--|-------------------|-------------------------------|--------------------------------|---------------|------------|
|  |                   |                               | Book Value                     |               |            |
|  | Due in one        | Due after one<br>vear to five | Due after five<br>vears to ten | Due after ten |            |
|  | year or less      | years                         | years                          | years         | Total      |
|  |                   | (t                            | housands of eu                 | ros)          |            |
| AVAILABLE-FOR-SALE PORTFOLIO(*)                  |                   |                               |                                |               |            |
| Domestic   |                   |                               |                                |               |            |
| Spanish government                               | 3,423,654         | 8,775,741                     | 1,359,317                      | 2,878,519     | , ,        |
| Other debt securities                            | 78,286            | 243,843                       | 310,472                        | 1,989,205     | 2,621,807  |
| Total Domestic                                   | 3,501,940         | 9,019,584                     | 1,669,789                      | 4,867,724     | 19,059,037 |
| International                                    |                   |                               |                                |               |            |
| United States                                    | 438,609           | 199,920                       | 155,861                        | 955,803       | 1,750,192  |
| U.S. Treasury and other U.S. government agencies | 341,387           | 57,719                        | 70,070                         | 576,885       | 1,046,061  |
| States and political subdivisions                | 383               | 12,495                        |                                | 43,376        | 56,254     |
| Other U.S. securities                            | 96,839            | 129,706                       | 85,791                         | 335,542       | 647,877    |
| Other countries                                  | 5,021,778         | 8,869,956                     | 5,658,781                      | 4,677,485     | 24,227,999 |
| Securities of other foreign governments          | 4,217,177         | 6,838,969                     | 3,609,275                      | 1,742,447     | 16,407,868 |
| Other debt securities of other countries         | 804,601           | 2,030,987                     | 2,049,506                      | 2,935,038     | 7,820,131  |
| Total International                              | 5,460,387         | 9,069,876                     | 5,814,642                      | 5,633,288     | 25,978,191 |
| TOTAL AVAILABLE-FOR-SALE                         | 8,962,327         | 18,089,460                    | 7,484,431                      | 10,501,012    | 45,037,228 |
| HELD-TO-MATURITY PORTFOLIO                       |                   |                               |                                |               |            |
| Domestic   |                   |                               |                                |               |            |
| Spanish government                               | —                 | 177,793                       | 138,296                        | 21,345        | 337,434    |
| Other debt securities                            |                   | 17,703                        | 213,808                        | 33,909        | 265,420    |
| Total Domestic                                   |                   | 195,496                       | 352,104                        | 55,254        | 602,854    |
| Total International                              | 150,079           | 876,579                       | 487,296                        | 104,694       | 1,618,648  |
| TOTAL HELD-TO-MATURITY                           | 150,079           | 1,072,075                     | 839,400                        | 159,948       | 2,221,502  |
| TOTAL DEBT SECURITIES                            | 9,112,406         | 19,161,535                    | 8,323,831                      | 10,660,960    | 47,258,730 |

|                            | December 31, 2004          |  |   |                        |           |
|----------------------------|----------------------------|--|---|------------------------|-----------|
|                            |                            | -  | Market Value  |                        |           |
|                            | Due in one<br>year or less | Due after one<br>year to five<br>years<br>(t | Due after five<br>years to ten<br>years<br>housands of euro | Due after ten<br>years | Total     |
| HELD-TO-MATURITY PORTFOLIO |                            |  |   |                        |           |
| Domestic                   |                            |  |   |                        |           |
| Spanish government         | —                          | 180,537                                      | 144,129   | 21,691                 | 346,357   |
| Other debt securities      |                            | 18,158                                       | 219,733   | 35,271                 | 273,162   |
| Total Domestic             |                            | 198,695                                      | 363,862   | 56,962                 | 619,519   |
| Total International        | 150,112                    | 882,243                                      | 502,535   | 110,337                | 1,645,227 |
| TOTAL HELD-TO-MATURITY     | 150,112                    | 1,080,938                                    | 866,397   | 167,299                | 2,264,746 |

\* As we describe in Note 2.2.b the book value and market value are the same for "Trading portfolio" and "Available for sale portfolio"

Under both GAAP, the methodology used to estimate the fair value of non-traded or unlisted securities is as follows (see Note 2.2.b.2):

- Debt securities: fair value is considered to be the present value of the cash flows, using market interest rates (discounted cash flows).
- Equity securities: in the cases of equity instruments whose fair value cannot be determined in a sufficiently objective manner are measured at acquitision cost. In some cases in which trigger events indicate that a specific investment could be impaired, a specific valuation of fair value is used and all available factors are considered by management to determine the fair value under both GAAP. If it is available a valuation of the company, it is used as a better measure of fair value under both GAAP.

These methodologies include an evaluation of credit risk, market conditions (volatility, interest rate evolution, macroeconomic variables, etc...) or future expectations.

#### 2. Loans and Accounting by Creditors for Impairment of a Loan-

The balance of the recorded investment in impaired loans (substandard loans) and of the related valuation allowance as of December 31, 2006 is as follows:

|  | 2006         |
|--|--------------|
|  | Thousands of |
|  | euros        |
| Impaired loans requiring no reserve          | 61,785       |
| Impaired loans requiring valuation allowance | 2,429,905    |
| Total impaired loans                         | 2,491,690    |
| Valuation allowance on impaired loans        | 1,388,713    |

The roll-forward allowance is shown in Note 28. The reconciliation item to U.S. GAAP is in Note 62.A.7

|  | 2006      |
|--|-----------|
|  | Thousands |
|  | of euros  |
| Interest revenue that would have been recorded if accruing | 1,106,513 |
| Net interest revenue recorded                              | 130,655   |

#### 3. Investments in and Indebtedness of and to Affiliates-

For aggregated summarized financial information with respect to significant affiliated companies for the year ended December 31, 2006 see Note 2.2.b) y 2.2.c) and Appendix III for detailed information of investments in associates.

The following table shows the book value and fair value of quoted investments companies accounted for using the equity method in the Group:

|                                   | Thousands of Euros    |         |           |         |           |         |  |
|-----------------------------------|-----------------------|---------|-----------|---------|-----------|---------|--|
|                                   | Book value Fair Value |         |           |         |           |         |  |
| Companies                         | 2006                  | 2005    | 2004      | 2006    | 2005      | 2004    |  |
| Banca Nazionale del Lavoro, S.P.A | —                     | 726,400 | 1,105,832 | —       | 1,234,415 | 970,294 |  |
| Tubos Reunidos, S.A.              | 69,284                | 57,775  | 20,493    | 227,912 | 119,921   | 9,942   |  |

#### 4. Deposits-

The breakdowns of deposits from credit entities and customers as of December 31, 2006, 2005 and 2004, by domicile and type are included in Note 26.

As of December 31, 2006, 2005 and 2004, the time deposits, both domestic and international, (other than interbank deposits) in denominations of  $\notin$ 76 thousand (approximately US\$ 100 thousand) or more were  $\notin$ 82.24 billion,  $\notin$ 28.8 and  $\notin$ 50.1 billion, respectively.

#### 5. Short-Term Borrowings-

The information about "Short-Term borrowings" required under S-X Regulations is as follows:

|  | At December 31, |              |                |                     |        |              |  |  |  |
|--|-----------------|--------------|----------------|---------------------|--------|--------------|--|--|--|
|  |                 | 2006         |                | 2005                |        | 2004         |  |  |  |
|  | Amount          | Average rate | Amount         | Average rate        | Amount | Average rate |  |  |  |
|  |                 | (in m        | illions of eur | o, except percentag | ges)   |              |  |  |  |
| Securities sold under agreements to repurchase |                 |              |                |                     |        |              |  |  |  |
| (principally Spanish Treasury bills):          |                 |              |                |                     |        |              |  |  |  |
| At December 31                                 | 37,098          | 4.27%        | 48,254         | 3.54%               | 38,529 | 3.36%        |  |  |  |
| Average during year                            | 38,721          | 3.61%        | 38,467         | 3.52%               | 43,488 | 3.44%        |  |  |  |
| Maximum quarter-end balance                    | 46,449          |              | 48,254         | _                   | 49,642 | _            |  |  |  |
| Bank promissory notes:                         |                 |              |                |                     |        |              |  |  |  |
| At December 31                                 | 7,596           | 3.75%        | 7,569          | 2.58%               | 6,255  | 2.20%        |  |  |  |
| Average during year                            | 8,212           | 3.16%        | 6,894          | 2.34%               | 5,675  | 2.08%        |  |  |  |
| Maximum quarter-end balance                    | 9,036           | _            | 7,569          | —                   | 6,255  | _            |  |  |  |
| Bonds and Subordinated debt :                  |                 |              |                |                     |        |              |  |  |  |
| At December 31                                 | 7,756           | 4.01%        | 14,273         | 3.54%               | 7,082  | 2.81%        |  |  |  |
| Average during year                            | 8,076           | 3.74%        | 10,324         | 3.61%               | 7,628  | 2.39%        |  |  |  |
| Maximum quarter-end balance                    | 10,872          |              | 14,273         | _                   | 9,568  | _            |  |  |  |
| Total short-term borrowings at December 31     | 52,450          | 4.16%        | 70,096         | 3.44%               | 51,866 | 3.14%        |  |  |  |

As of December 31, 2006, 2005 and 2004, short-term borrowings include  $\notin$ 16,272,055 thousand,  $\notin$ 23,040,106 thousand and  $\notin$ 21,050,740 thousand, respectively, of securities sold under agreements to repurchase from Bank of Spain and other Spanish and foreign financial institutions.

#### 6. Long Term Debt-

See Notes 26 and 36.

#### 7. Derivative Financial Instruments and Hedging Activities-

The breakdown of the Derivative Financial Instruments is shown in Notes 11 and 16.

#### 7.1. Objectives for the holding of positions in derivatives and strategies for the achievement of these objectives

See Note 2.2.d

#### 7.1.1. Risk Management Policies

#### Market Risk

Managed by the Central Market Risk Unit, market risk is to be found in the Group's market or treasury activities, which are characterized by the holding of positions sensitive to fluctuations in market prices. The Market Risk Unit, which is organically separate from and independent of the business units, is responsible for adapting and administering risk measurement and control tools and for regularly monitoring that the business units comply with the risk limits and policies. The Unit also periodically reports to the Standing Committee, the Lending Committee, the Management Committee and the Internal Risk Committee on levels of risk, results and the degree of compliance with such limits in the Group, at individual and aggregate level.

One of the basic pillars of the BBVA Group's market risk management model is the limit structure, which consists of an overall Value-at-Risk (VaR) limit for each business unit, supplemented by a series of specific sublimits by desk, business line, and risk or product type.

Proposals for the overall limits for all the business units and for certain sublimits are approved by the Standing Committee. The business units, together with the Risk Area, are responsible for distributing these limits by desk, business line or risk type. These VaR limits are supplemented by others based on non-statistical measures such as delta sensitivity, nominal exposure or stop-loss on the results of the markets areas. This limit structure is part of the Group's general control system, which includes the definition of a variety of prior warning signs which trigger the contingency plans to attempt to prevent situations that might adversely affect the Bank's results.

The purpose of the market risk management and measurement model currently in place at the BBVA Group is to measure both general market risk and specific risks, for which the Group employs the VaR methodology, which aims to measure the maximum loss that can occur in the value of the portfolio as a result of fluctuations in general conditions on the financial markets, as shown by changes in interest rates, exchange rates and equity security prices, if the portfolio is maintained for a certain period. To these three major risk factors must be added basis risk (which arises, for example, when there are debt positions the interest-rate risk on which is hedged by swap transactions, generating a risk because there is a variable spread between the interest-rate curves relevant for the valuation of these positions) and spread risk (associated with corporate securities or credit derivatives on corporate issuers), together with, in the case of option positions, volatility and convexity risk and, in certain cases, correlation risk, since all the above are risk factors that might influence the market prices of certain products.

The VaR model used is the covariance matrix, with a confidence level of 99% and a time horizon of one day, improved to take into account convexity and other risks associated with option positions and structured derivative products. In addition, periodical supplementary settlement VaR calculations are performed for certain business units, which include adjustments to factor in the specific liquidity of the position, taking into account the liquidity conditions on the financial markets at any time.

The Group has continued to implement its new risk measurement platform which, in addition to the advantage of enabling market risk to be integrated with credit risk, thus facilitating an overall view of existing risk, makes it possible to calculate market risk using the covariance matrix, the historical simulation and the Monte Carlo simulation methodologies.

The market risk measurement model includes a back-testing or ex post contrast program, which to a certain extent guarantees the suitability of the risk measures that are performed. In order to validate the VaR measurement system, comparisons are made, inter alia, of the levels of ex anter risk provided by the model with the ex post results obtained by the units each day.

Stress-testing is an essential supplementary tool for market risk management, especially in the wake of the recent crises in Argentina and Brazil and the upheaval in the financial markets after the events of September 11, 2001. Accordingly, in order to strengthen risk management and control, the BBVA Group periodically calculates the exposure to losses of each business unit in response to events beyond the predetermined confidence interval for the daily measurement of market risk. This enables senior management to ascertain whether the level of exposure to losses under these potential scenarios fits in with the Bank's appetite for risk, and to design, on the basis of that exposure, the contingency plans that must be implemented immediately if an unusual situation similar to those examined should occur.

#### Structural Interest-rate risk

The responsibility for controlling and monitoring structural interest-rate risk falls on the Risk Area, which periodically measures this risk from a dual perspective: on the one hand, from the net interest income standpoint and, on the other, from that of the economic value. In the former case, net interest income is projected for the next 12 months; and in the case of the analysis of economic value, a discounted current value is calculated of expected future flows in the balance sheet. The impacts of fluctuations in interest rates on both measures are calculated by using both parallel displacements in interest-rate curves and shocks that take into account changes of slope and curvature. Several interest-rate curve simulation methodologies have been developed to determine these changes of slope and curvature and these methodologies are used to calculate expected losses in net interest income and in economic value, with a confidence level of 99%.

#### Structural Exchange-Rate Risk

The Risk Area periodically measures structural exchange-rate risk using a statistical simulation model that includes certain exchange-rate crisis scenarios to which certain estimated probabilities of occurrence are assigned. Another factor in the model is the projection at one year of the exchange rates of the currencies involved. Every month the total risk is calculated in annual VaR terms with a confidence interval of 99%.

#### 7.1.2. Transactions whose risks are hedged for U.S. GAAP purposes

U.S. GAAP (SFAS 133) is more restrictive than IAS 39, Financial Instruments: recognition and measurement, on the types of risks that may be hedged and therefore certain hedging relationships have been discontinued under U.S. GAAP.

Paragraph 21.f. of SFAS 133 defines the risks that may be hedged as only one of (or a combination of) the following:

(a) the risk of changes in the overall fair value of the entire hedged item,

(b) the risk of changes in its fair value attributable to changes in the designated benchmark interest rate (referred to as interest rate risk),

(c) the risk of changes in its fair value attributable to changes in the related foreign currency exchange rates (referred to as foreign exchange risk) and

(d) the risk of changes in its fair value attributable to both changes in the obligor's creditworthiness and changes in the spread over the benchmark interest rate with respect to the hedged item's credit sector at inception of the hedge (referred to as credit risk).

The same paragraph states that an entity may not simply designate prepayment risk as the risk being hedged for a financial asset unless it is represented by an embedded option in the hedged instrument.

Transactions whose risks are hedged for U.S. GAAP purposes are:

- 1. Available for sale fixed rate debt securities: this risk is hedged using interest-rate derivatives (interest-rate swaps through which the fixed-coupon of the bond is exchanged for a variable return).
- 2. Long term fixed rate debt issued: this risk is hedged using interest-rate derivatives (interest-rate swaps which replicate, on the collection leg, the payment resulting from the issue and transform it into a variable cost for the Bank).
- 3. Foreign currency of a net investment in a foreign subsidiary: the risk of a net investment in a foreign operation is exchanged for the currency in which the investment is denominated.
- 4. Available for sale equity securities: this risk is hedged using equity swaps through which the risk of variation in the price per books of the portfolio is transferred to the counterparty.
- 5. Fixed rate loans: this risk is hedged using interest-rate derivatives (interest-rate swaps through which the fixed-coupon of the loans is exchanged for a variable return).
- 6. Floating interest rate loans in foreign currencies: this risk is hedged using currency swaps.

#### 7.2. Accounting for Derivative Instruments and Hedging Activities

Under SFAS 133 the accounting for changes in fair value of a derivative instrument depends on its intended use and the resulting designation.

If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the hedged item attributable to the hedged risk are recognized in earnings.

If the derivative is designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are recorded in Other Comprehensive Income and are recognized in the income statement when the hedged item affects earnings. Ineffective portions of changes in the fair value of cash flow hedges are recognized in earnings.

The gain or loss on a hedging derivative instrument that is designated as, and is effective as, an economic hedge of the net investment in a foreign operation is reported in the same way as a translation adjustment to the extent it is effective as a hedge. The ineffective portion of net investment hedges is reported in earnings.

Hedging transactions must be formally documented, designated and the company must describe the way the effectiveness is going to be assessed.

On the other hand when the derivative is designated as a trading transaction the changes in the fair value must be recognized in earnings.

#### 7.3. Additional disclosures required by U.S. GAAP: Fair Value Methods

The methods used by the Group in estimating the fair value of its derivative instruments are as follows:

### Forward purchases/sales of foreign currency

Estimated fair value of these financial instruments is based on quoted market prices.

#### Forward purchases/sales of government debt securities

Estimated fair value of these financial instruments is based on quoted market prices, since they are mostly traded in organized markets.

#### **Options and financial futures**

Derivatives traded in organized markets are valued based on quoted market prices.

For options and futures traded in OTC markets, the fair value is estimated based on theoretical year-end closing prices. These year-end closing prices are calculated according to generally accepted models estimating the amounts the Group would receive or pay based upon the yield curve/ volatilities prevailing at year-end or prices.

#### Forward rate agreements and interest rate swaps

Fair values of these contracts are estimated based on the discounted future cash flows related to the interest rates to be collected or paid, using for this purpose the yield curve prevailing at year-end.

#### 8. Pension liabilities-

See Notes 2.2.e and 29 for a detail of the pension commitments under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

#### 9. Disclosures about Fair Value of Financial Instruments (SFAS 107)-

As required by SFAS No. 107, Disclosures about Fair Value of Financial Instruments, ("SFAS No. 107") the Group presents estimate fair value information about financial instruments for which it is practicable to estimate that value in Note 37. Fair value of a financial instrument is the amount for which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value is best determined by values quoted through active trading markets. Active trading markets are characterized by numerous transactions of similar financial instruments, many of the fair values disclosed were derived using present value discounted cash flow or other valuation techniques. As a result, the Group's ability to actually realize these derived values cannot be assured.

The estimated fair values disclosed under SFAS No. 107 may vary significantly between institutions based on the estimates and assumptions used in the various valuation methodologies. SFAS No. 107 excludes disclosure of goodwill, core deposits, non-financial assets such as fixed assets as well as certain financial instruments such as investments in affiliated companies.

Accordingly, the aggregate estimate fair values presented do not represent the underlying value of the Group.

The following methods and assumptions were used by the Group in estimating its fair value disclosures for financial instruments for which it is practicable to estimate such value:

#### a) Cash and due from banks

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

b) Interest-bearing deposits in other banks and securities purchased under agreement to resell

The fair value represents the present value of estimated future cash flows discounted at the average year-end market rates for each type of instrument.

#### c) Investment securities

#### c.1) Fixed income:

(i) Listed securities: at closing market prices as of December 31, 2006, 2005 and 2004.

(ii) Unlisted securities: on the basis of market prices of other listed fixed-income securities of similar interest rate, credit risk and maturity. If no similar listed fixed-income securities can be identified, the fair value is estimated by discounting future cash-flows using year-end rates based on market rates available on securities with similar credit and maturity characteristics.

#### c.2) Equity securities:

(i) Listed securities: fair values are based on the December 31, 2006, 2005 and 2004 closing market price.

(ii) Unlisted securities whose fair value cannot be determined in a sufficiently objective manner: at underlying book value per the December 31, 2006, 2005 and 2004 financial statements of each investee, or otherwise based on the latest financial statements currently available.

#### d) Loans and leases

The fair value of the Group's loan portfolio is based on the credit and interest rate characteristics of the individual loans within each sector of the portfolio. The fair value of loans was estimated by discounting scheduled cash flows through the estimated maturity using prevailing market rates at year-end, and is implemented as follows:

*d.1*) The estimate of the provision for probable loan losses includes consideration of risk premiums applicable to various types of loans based on factors such as the current situation of the economic sector in which each borrower operates, the economic situation of each borrower and guarantees obtained. Accordingly, the allowance for probable loan losses is considered a reasonable estimate of the discount required to reflect the impact of credit risk.

*d.2*) For fixed and floating-rate loans for which the interest rate was similar to the average rates available for each type of loan (such as commercial or mortgage loans) as of December 31, 2006, 2005 and 2004, the carrying amount, net of the related allowance for probable loan losses, is considered a reasonable estimate of fair value.

*d.3*) For the remaining loans which the Group determined were at rates different to those currently offered, the fair values are estimated as the present value of future cash flows discounted at the average year-end market interest rates at which similar loans are being granted to borrowers with similar credit ratings and remaining maturities.

#### e) Deposits and Short Term Borrowings

The fair value represents the present value of estimated future cash flows discounted at the average year-end market rates for each type of instrument.

#### f) Long-Term Debt

The fair value is estimated on the basis of the discounted present value of the cash flows over the remaining term of such debt. The discount rates were determined based on market rates available as of December 31, 2006, 2005 and 2004 on debt with similar credit and maturity characteristics of the Group's.

#### g) Commitments and Contingencies

g.1) Guarantees and other sureties provided and documentary credits:

It is estimated that the differential, if any, between the fee charged by the Group for these transactions and the average year-end market fee would not give rise to a material difference.

#### g.2) Derivative Products:

The fair value of these products as of December 31, 2006, 2005 and 2004, considering the related discounted cash-flows and the year-end prevailing rates and market values is presented in Note 11.

See Note 2.2.b.2 for more information of fair value of financial instruments.

#### 10. Segment Information-

See Note 7 for a detail of the segment information under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

#### 11. Business combination in 2006-

The effect on income statement for the year ended December 31,2006 if the business combination of Forum, Maggiore Fleet, S.p.A. and Texas Regional Bancshares, Inc. were realized on January 1, 2006, was an increase of €34,915 thousand in net income (See Note 4).

#### 12. Disclosures about Pensions plans (SFAS 132-R)-

#### 12.1. México

#### 12.1.2. Plan Assets

#### 12.1.2.1. Pension plan

The Pension Plan asset allocation at December 31, 2006 and 2005 by asset category is as follows:

| Asset Category                        | Percentage of Plan<br>Assets at December<br>31, 2006 | Percentage of Plan<br>Assets at December<br>31, 2005 |
|---------------------------------------|--|--|
| Mexican Federal Government securities | 89.12%   | 27.55%   |
| Other Debt securities                 | 10.87%   | 23.82%   |
| Equity securities                     | _  | 48.16%   |
| Mortgage loans                        | 0.01%  | 0.47%  |

#### 12.1.2.2. Other post-retirement benefits

The Pension Plan asset allocation at December 31, 2006, and 2005 by asset category is as follows:

| Asset Category                        | Percentage of Plan<br>Assets at December<br>31, 2005 | Percentage of Plan<br>Assets at December<br>31, 2005 |
|---------------------------------------|--|--|
| Mexican Federal Government securities | 100.00%  | 23.55%   |
| Equity securities                     |  | 76.45%   |

#### 12.2.1.2. Projected Benefit Payments

Benefit Payments projected to be made from the Pension Benefit Plan and Healthcare Benefit Plan are as follows:

| Year      | Pension Benefit<br>Plan<br>Thousands of Euros | Healthcare Benefit<br>Plan<br>Thousands of Euros |
|-----------|---|--|
| 2007      | 34,395  | 13,353   |
| 2008      | 35,714  | 14,351   |
| 2009      | 37,369  | 15,466   |
| 2010      | 39,057  | 16,721   |
| 2011      | 40,446  | 17,944   |
| Over 2011 | 252,029                                       | 118,100  |

### 12.2. Portugal

### 12.2.1. Plan Assets - Pension plan

The Pension Plan asset allocation at December 31, 2006 and 2005 by asset category is as follows:

| Asset Category            | Percentage of Plan<br>Assets at December<br>31, 2006 | Percentage of Plan<br>Assets at December<br>31, 2005 |
|---------------------------|--|--|
| Debt securities           | 75.8%  | 61.7%  |
| Equity securities         | 9.3%   | 6.4%   |
| Mortgage loans and others | 0.4%   | 2.0%   |
| Cash                      | 14.5%  | 29.9%  |

### 12.2.2. Projected Benefit Payments

Benefit Payments projected to be made from the Pension Benefit Plan are as follows:

| Year      | Pension Benefit<br>Plan<br>Thousands of Euros |
|-----------|---|
| 2007      | 13,205  |
| 2008      | 13,316  |
| 2009      | 13,381  |
| 2010      | 13,363  |
| 2011      | 13,450  |
| Over 2011 | 68,260  |

### APPENDIX I

## ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|  |                   |                 | % of Voting Rights     |          | Thousands of Euros (*) |               |                 |             |                 |                |
|--|-------------------|-----------------|------------------------|----------|------------------------|---------------|-----------------|-------------|-----------------|----------------|
|  |                   |                 | Controlled by the Bank |          |                        | Investee Data |                 |             |                 |                |
|  |                   |                 |                        |          |                        | Net           | Assets as       | Liabilities |                 | Profit (Loss)  |
|  |                   |                 |                        |          |                        | Carrying      | of              | as of       | Equity          | for the Period |
| Company  | Location          | Activity        | Direct                 | Indirect | Total                  | Amount        | 31.12.06        | 31.12.06    | <u>31.12.06</u> | ended 31.12.06 |
| (ASA) AG.DE SEGUROS DE ARGENTARIA,             |                   |                 |                        |          |                        |               |                 |             |                 |                |
| S.A.   | SPAIN             | SERVICES        | 100.00                 | —        | 100.00                 | 1,368         | 7,600           | 5,375       | 1,949           | 276            |
| ADMINISTRAD. DE FONDOS PARA EL                 |                   |                 |                        |          |                        |               |                 |             |                 |                |
| RETIRO-BANCOMER, S.A DE C.V.                   | MEXICO            | PENSIONS        | 17.50                  | 82.50    | 100.00                 | 358,061       | 203,769         | 46,748      | 105,890         | 51,131         |
| ADMINISTRADORA DE FONDOS DE                    |                   | DEMOLONIC       | 10.70                  | 51 (0    | (1.22                  | 204.005       | 410.107         | 117.007     | 226 (20)        | (( 220         |
| PENSIONS PROVIDA(AFP PROVIDA)                  | CHILE             | PENSIONS        | 12.70                  | 51.62    | 64.32                  | 204,805       | 410,196         | 117,337     | 226,639         | 66,220         |
| AFP GENESIS ADMINISTRADORA DE                  | ECUADOR           | PENSIONS        | _                      | 100.00   | 100.00                 | 1,928         | 2 426           | 1,508       | 616             | 1.312          |
| FONDOS, S.A.<br>AFP HORIZONTE, S.A.            | PERU              | PENSIONS        | 24.85                  |          | 100.00                 | 26.618        | 3,436<br>41,789 | 1,508       | 15,678          | 1,312          |
| AFP PREVISION BBV-ADM.DE FONDOS DE             | PERU              | PENSIONS        | 24.83                  | /3.13    | 100.00                 | 20,018        | 41,789          | 10,030      | 13,078          | 10,081         |
| PENSIONES S.A.                                 | BOLIVIA           | PENSIONS        | 75.00                  | 5.00     | 80.00                  | 2.063         | 9.166           | 3,425       | 2,645           | 3.096          |
| ALMACENADORA FINANCIERA                        | BULIVIA           | reinsions       | 75.00                  | 5.00     | 80.00                  | 2,005         | 9,100           | 5,425       | 2,045           | 5,090          |
| PROVINCIAL                                     | VENEZUELA         | SERVICES        |                        | 100.00   | 100.00                 | 1,197         | 1,463           | 267         | 877             | 319            |
| ALMACENES GENERALES DE DEPOSITO,               | VENEZUELA         | SERVICES        |                        | 100.00   | 100.00                 | 1,197         | 1,405           | 207         | 077             | 517            |
| S.A.E. DE                                      | SPAIN             | PORTFOLIO       | 83.90                  | 16 10    | 100.00                 | 12.649        | 100.377         | 3.037       | 94.312          | 3,028          |
| ALTITUDE INVESTMENTS LIMITED                   | UNITED            | FINANCIAL       | 05.70                  | 10.10    | 100.00                 | 12,047        | 100,577         | 5,057       | 74,512          | 5,020          |
|  | KINGDOM           | SERV.           | 51.00                  | _        | 51.00                  | 225           | 1,971           | 1.246       | 721             | 4              |
| ALTURA MARKETS, A.V., S.A.                     | SPAIN             | SECURITIES      | 50.00                  | _        | 50.00                  | 5,000         | 787,877         | 764,434     | 12,041          | 11,402         |
| ANIDA DESARROLLOS INMOBILIARIOS,               | <b>DI I III</b> ( | bbeening        | 20100                  |          | 20100                  | 2,000         | /0/,0//         | 701,101     | 12,011          | 11,102         |
| S.L.   | SPAIN             | REAL ESTATE     |                        | 100.00   | 100.00                 | 112,477       | 329,735         | 111.694     | 167,426         | 50,615         |
| ANIDA GRUPO INMOBILIARIO, S.L.                 | SPAIN             | PORTFOLIO       | 100.00                 | _        | 100.00                 | 198,357       | 509,943         |             | 410,625         | 36,922         |
| ANIDA INMOBILIARIA, S.A. DE C.V.               | MEXICO            | PORTFOLIO       |                        | 100.00   | 100.00                 | 55,199        | 52,615          | 23          | 53,994          | (1,402)        |
| ANIDA PROYECTOS INMOBILIARIOS, S.A.            |                   |                 |                        |          |                        |               |                 |             |                 |                |
| DE C.V.  | MEXICO            | REAL EST.INSTR. |                        | 100.00   | 100.00                 | 51,990        | 52,457          | 467         | 53,029          | (1,039)        |
| ANIDA SERVICIOS INMOBILIARIOS, S.A.            |                   |                 |                        |          |                        |               |                 |             |                 |                |
| DE C.V.  | MEXICO            | REAL EST.INSTR. | _                      | 100.00   | 100.00                 | 451           | 1,587           | 1,157       | 833             | (403)          |
| APLICA SOLUCIONES ARGENTINAS, S.A.             | ARGENTINA         | SERVICES        |                        | 100.00   | 100.00                 | 1,209         | 1,232           | 61          | 1,232           | (61)           |
| APLICA TECNOLOGIA AVANZADA                     | MEXICO            | SERVICES        | 100.00                 | _        | 100.00                 | 4             | 47,725          | 46,160      | 581             | 984            |
| APOYO MERCANTIL S.A. DE C.V.                   | MEXICO            | REAL EST.INSTR. | _                      | 100.00   |                        | 2,070         | 11,721          | 9,651       | 1,826           | 244            |
| ARAGON CAPITAL, S.L.                           | SPAIN             | PORTFOLIO       | 99.90                  |          | 100.00                 | 37,925        | 30,948          | —           | 29,191          | 1,757          |
| ARGENTARIA SERVICIOS, S.A.                     | CHILE             | SERVICES        | 100.00                 |          | 100.00                 | 676           | 1,360           | 7           | 1,249           | 104            |
| ASERLOCAL, S.A.                                | SPAIN             | SERVICES        | —                      |          | 100.00                 | 32            | 32              | —           | 43              | (11)           |
| ASSUREX, S.A.                                  |                   | INSURANCE       | 87.50                  |          | 100.00                 | 68            | 458             | 392         | 62              | 4              |
| ATUEL FIDEICOMISOS, S.A.                       | ARGENTINA         |                 | —                      | 100.00   | 100.00                 | 4,954         | 5,117           | 163         | 3,241           | 1,713          |
| AUTOMERCANTIL-COMERCIO E ALUGER                | DODTION           | FINANCIAL       |                        | 100.00   | 100.00                 |               | (7.102          |             |                 | 202            |
| DE VEICULOS AUTOM., LDA.                       | PORTUGAL          |                 | 00.05                  | 100.00   |                        | 17,217        | 67,403          | 57,489      | 9,711           | 203            |
| BAHIA SUR RESORT, S.C.                         | SPAIN             | REAL ESTATE     | 99.95                  | _        | 99.95                  | 1,436         | 1,438           | 15          | 1,423           | —              |
| BANCO BILBAO VIZCAYA ARGENTARIA                | DANIANAA          | DANKING         | 54.10                  | 44.01    | 00.02                  | 10 464        | 050 700         | 722 400     | 106 770         | 22 520         |
| (PANAMA), S.A.                                 | PANAMA            | BANKING         | 54.12                  | 44.81    | 98.93                  | 19,464        | 852,708         | 722,400     | 106,770         | 23,538         |
| BANCO BILBAO VIZCAYA ARGENTARIA                | DODTUCAL          | DANKINC         | 9.52                   | 00.49    | 100.00                 | 278 016       | 5 295 506       | 5 052 258   | 264 100         | (20.852)       |
| (PORTUGAL), S.A.                               | PORTUGAL          | BAINKING        | 9.52                   | 90.48    | 100.00                 | 278,910       | 3,283,300       | 5,052,258   | 264,100         | (30,852)       |
| BANCO BILBAO VIZCAYA ARGENTARIA<br>CHILE, S.A. | CHILE             | BANKING         | 60.92                  | 6.92     | 67.84                  | 272 126       | 6 5 3 4 1 2 7   | 6,113,769   | 277.000         | 43,349         |
| BANCO BILBAO VIZCAYA ARGENTARIA                | PUERTO            | DAINKING        | 00.92                  | 0.92     | 07.84                  | 275,420       | 0,334,127       | 0,115,709   | 577,009         | 45,549         |
| PUERTO RICO                                    | RICO              | BANKING         |                        | 100.00   | 100.00                 | 105 348       | 1 707 356       | 4,402,685   | 372 221         | 22,440         |
| BANCO BILBAO VIZCAYA ARGENTARIA                | NICO              | DANKINU         |                        | 100.00   | 100.00                 | 105,548       | ч,171,550       | 4,402,005   | 572,251         | 22,440         |
| URUGUAY, S.A.                                  | URUGUAY           | BANKING         | 100.00                 |          | 100.00                 | 17.049        | 354,457         | 328,550     | 21,261          | 4,646          |
| BANCO CONTINENTAL, S.A.                        | PERU              | BANKING         | 100.00                 | 92.08    | 92.08                  | . ,           | ,               | 4,020,555   | ,               | 118,751        |
| Britteo contintentine, b.n.                    | LICO              | DIMININ         |                        | 12.00    | 12.00                  | 574,105       | 1,720,705       | 1,020,333   | 201,379         | 110,751        |

|                                      |             |            | % of Voting Rights            |          |        | Thousands of Euros (*)<br>Investee Data |            |             |         |                |  |
|--------------------------------------|-------------|------------|-------------------------------|----------|--------|---|------------|-------------|---------|----------------|--|
|                                      |             |            | <b>Controlled by the Bank</b> |          |        |   |            |             |         |                |  |
|                                      |             |            |                               |          |        | Net                                     | Assets as  | Liabilities |         | Profit (Loss)  |  |
|                                      |             |            |                               |          |        | Carrying                                | of         | as of       | Equity  | for the Period |  |
| Company                              | Location    | Activity   |                               | Indirect |        | Amount                                  | 31.12.06   | 31.12.06    |         | ended 31.12.06 |  |
| BANCO DE CREDITO LOCAL, S.A.         | SPAIN       | BANKING    | 100.00                        | _        | 100.00 | 509,597                                 | 11,563,355 | 11,283,023  | 239,410 | 40,922         |  |
| BANCO DE PROMOCION DE NEGOCIOS, S.A. | SPAIN       | BANKING    | —                             | 99.81    | 99.81  | 15,149                                  | 32,608     | 247         | 31,791  | 570            |  |
| BANCO DEPOSITARIO BBVA, S.A.         | SPAIN       | BANKING    | _                             | 100.00   | 100.00 | 1,595                                   | 1,219,922  | 1,169,201   | 167     | 50,554         |  |
| BANCO INDUSTRIAL DE BILBAO, S.A.     | SPAIN       | BANKING    | —                             | 99.93    |        | 97,218                                  | 281,609    | 26,342      |         | 78,802         |  |
| BANCO OCCIDENTAL, S.A.               | SPAIN       | BANKING    | 49.43                         | 50.57    | 100.00 | 15,512                                  | 16,667     | 787         | 15,345  | 535            |  |
| BANCO PROVINCIAL OVERSEAS N.V.       | NETHERLANDS |            |                               |          |        |   |            |             |         |                |  |
|                                      | ANTILLES    | BANKING    | —                             | 100.00   | 100.00 | 30,135                                  | 411,944    | 381,809     | 23,126  | 7,009          |  |
| BANCO PROVINCIAL S.A BANCO           |             |            |                               |          |        |   |            |             |         |                |  |
| UNIVERSAL                            | VENEZUELA   | BANKING    | 1.85                          | 53.75    | 55.60  | 162,180                                 | 6,561,057  | 6,085,778   | 330,112 | 145,167        |  |
| BANCO UNO-E BRASIL, S.A.             | BRAZIL      | BANKING    | 100.00                        | —        | 100.00 | 16,166                                  | 31,661     | 4,523       | 25,082  | 2,056          |  |
| BANCOMER ASSET MANAGEMENT INC.       | UNITED      | FINANCIAL  |                               |          |        |   |            |             |         |                |  |
|                                      | STATES      | SERV.      | —                             | 100.00   | 100.00 | 2                                       | 2          | _           | 2       |                |  |
| BANCOMER FINANCIAL SERVICES INC.     | UNITED      | FINANCIAL  |                               |          |        |   |            |             |         |                |  |
|                                      | STATES      | SERV.      | _                             | 100.00   | 100.00 | 3,812                                   | 4,342      | 529         | 4,193   | (380)          |  |
| BANCOMER FOREIGN EXCHANGE INC.       | UNITED      | FINANCIAL  |                               |          |        |   |            |             |         |                |  |
|                                      | STATES      | SERV.      |                               | 100.00   | 100.00 | 3,191                                   | 4,136      | 945         | 2,451   | 740            |  |
| BANCOMER PAYMENT SERVICES INC.       | UNITED      | FINANCIAL  |                               |          |        |   |            |             |         |                |  |
|                                      | STATES      | SERV.      | —                             | 100.00   | 100.00 | 11                                      | 17         | 6           | 16      | (5)            |  |
| BANCOMER TRANSFER SERVICES, INC.     | UNITED      | FINANCIAL  |                               |          |        |   |            |             |         |                |  |
|                                      | STATES      | SERV.      |                               | 100.00   | 100.00 | 34,013                                  | 109,047    | 75,034      | 20,908  | 13,105         |  |
| BANCOMERCIO SEGUROS, S.A. AGENCIA    |             |            |                               |          |        |   |            |             |         |                |  |
| DE SEGUROS                           | SPAIN       | SERVICES   | 99.99                         | 0.01     | 100.00 | 60                                      | 81         | 1           | 80      | _              |  |
| BANKERS INVESTMENT SERVICES, INC.    | UNITED      | FINANCIAL  |                               |          |        |   |            |             |         |                |  |
|                                      | STATES      | SERV.      |                               | 100.00   | 100.00 | 651                                     | 693        | 41          | 880     | (228)          |  |
| BBV AMERICA, S.L.                    | SPAIN       | PORTFOLIO  | 100.00                        |          | 100.00 | 479,328                                 | 472,590    | _           | 491,627 | (19,037)       |  |
| BBV SECURITIES HOLDINGS, S.A.        | SPAIN       | PORTFOLIO  | 99.86                         | 0.14     | 100.00 | 19,550                                  | 53,493     | 33,943      | 30,561  | (11,011)       |  |
| BBVA & PARTNERS ALTERNATIVE          |             |            |                               |          |        |   |            |             |         |                |  |
| INVESTMENT A.V., S.A.                | SPAIN       | SECURITIES | 70.00                         | _        | 70.00  | 1,331                                   | 8,142      | 5,077       | 2,399   | 666            |  |
| BBVA ADMINISTRADORA GENERAL DE       |             | FINANCIAL  |                               |          |        |   |            | , i         | ,       |                |  |
| FONDOS S.A.                          | CHILE       | SERV.      |                               | 100.00   | 100.00 | 16,597                                  | 16,949     | 343         | 13,910  | 2,696          |  |
| BBVA AMERICA FINANCE, S.A.           |             | FINANCIAL  |                               |          |        |   |            |             |         |                |  |
|                                      | SPAIN       | SERV.      | 100.00                        | _        | 100.00 | 60                                      | 52,274     | 52,221      | 56      | (3)            |  |
| BBVA BANCO DE FINANCIACION S.A.      | SPAIN       | BANKING    | _                             | 100.00   | 100.00 | 64.200                                  | 7,452,455  | 7.383.045   | 68,581  | 829            |  |
| BBVA BANCO FRANCES, S.A.             | ARGENTINA   | BANKING    | 45.65                         | 30.44    | 76.09  | 46,534                                  | 4,176,363  | 3,695,871   | 434,097 | 46,395         |  |
| BBVA BANCOMER FINANCIAL HOLDINGS.    | UNITED      |            |                               |          |        |   | , ,        |             |         | ,              |  |
| INC.                                 | STATES      | PORTFOLIO  |                               | 100.00   | 100.00 | 42,554                                  | 60,680     | 17,875      | 40,541  | 2,264          |  |
| BBVA BANCOMER GESTION, S.A. DE C.V.  |             | FINANCIAL  |                               |          |        | ,                                       |            | .,          | - /-    | , -            |  |
|                                      | MEXICO      | SERV.      |                               | 99.99    | 99.99  | 19,252                                  | 35,796     | 16,540      | 6,739   | 12,517         |  |
| BBVA BANCOMER HOLDING                | UNITED      |            |                               |          |        |   |            |             |         |                |  |
| CORPORATION                          | STATES      | PORTFOLIO  |                               | 100.00   | 100.00 | 4,876                                   | 4,876      |             | 3,539   | 1,337          |  |
| BBVA BANCOMER OPERADORA, S.A. DE     |             |            |                               |          |        | ,                                       | ,          |             | - ,     | ,              |  |
| C.V.                                 | MEXICO      | SERVICES   |                               | 100.00   | 100.00 | 2,912                                   | 455.026    | 452,114     | 1.761   | 1.151          |  |
|                                      |             |            |                               |          |        | _,, 12                                  |            | ,           | -,. 51  | -,-01          |  |

|  |                |                       |        | Voting R<br>lled by th |        |                           | Thousands of Euros (*)<br>Investee Data |                                  |   |   |  |
|--|----------------|-----------------------|--------|------------------------|--------|---------------------------|---|----------------------------------|---|---|--|
| <u>Company</u>   | Location       | Activity              | Direct | Indirect               |        | Net<br>Carrying<br>Amount | Assets as<br>of<br>31.12.06             | Liabilities<br>as of<br>31.12.06 | Equity<br><u>31.12.06</u>               | Profit (Loss)<br>for the<br>Period<br>ended<br>31.12.06 |  |
| BBVA BANCOMER SERVICIOS                                  |                | FINANCIAL             |        |                        |        |                           |   |                                  |   |   |  |
| ADMINISTRATIVOS, S.A. DE C.V.                            | MEXICO         | SERV.                 | —      |                        | 100.00 | 708                       | 8,917                                   | 8,210                            | 462                                     | 245   |  |
| BBVA BANCOMER SERVICIOS, S.A.                            | MEXICO         | BANKING               | -      |                        | 100.00 | 401,963                   | 417,752                                 | 15,788                           | 321,698                                 | 80,266  |  |
| BBVA BANCOMER USA  | UNITED STATES  | BANKING               |        |                        | 100.00 | 12,833                    | 84,000                                  | 71,103                           | 19,695                                  | (6,798)   |  |
| BBVA BANCOMER, S.A. DE C.V.                              | MEXICO         | BANKING               | _      | 100.00                 | 100.00 | 4,889,024                 | 54,058,936                              | 49,166,559                       | 3,583,706                               | 1,308,671   |  |
| BBVA BROKER, CORREDURIA DE                               | CDAIN          | CEDVICES              |        | 100.00                 | 100.00 | 227                       | 7 200                                   | 1 6 1 5                          | 2 201                                   | 2,394   |  |
| SEGUROS Y REASEGUROS, S.A.<br>BBVA CAPITAL FINANCE, S.A. | SPAIN          | SERVICES<br>FINANCIAL |        | 100.00                 | 100.00 | 337                       | 7,290                                   | 1,615                            | 3,281                                   | 2,394   |  |
| BDVA CAFITAL FINANCE, S.A.                               | SPAIN          | SERV.                 | 100.00 |                        | 100.00 | 60                        | 1,992,153                               | 1,991,980                        | 145                                     | 28  |  |
| BBVA CAPITAL FUNDING, LTD.                               | STAIN          | FINANCIAL             | 100.00 | _                      | 100.00 | 00                        | 1,992,155                               | 1,991,980                        | 145                                     | 20  |  |
| bb (in chi finili f chiblino, lib)                       | CAYMAN ISLANDS |                       | 100.00 |                        | 100.00 |                           | 1,281,682                               | 1,279,763                        | 1.804                                   | 115   |  |
| BBVA CARTERA DE  | CATIONALIONAL  | SERV.                 | 100.00 |                        | 100.00 |                           | 1,201,002                               | 1,279,705                        | 1,001                                   | 115   |  |
| INVERSIONES, SICAV, S.A.                                 | SPAIN          | PORTFOLIO             | 92.25  | _                      | 92.25  | 46,876                    | 119,377                                 | 170                              | 115,479                                 | 3,728   |  |
| BBVA COLOMBIA, S.A.                                      | COLOMBIA       | BANKING               | 76.20  | 19.23                  | 95.43  | 265,946                   | 4,764,806                               | 4,327,516                        | 353,968                                 | 83,322  |  |
| BBVA CONSOLIDAR SALUD S.A.                               | ARGENTINA      | INSURANCE             | 15.35  | 84.65                  | 100.00 | 13,361                    | 39,598                                  | 26,075                           | 10,479                                  | 3,044   |  |
| BBVA CONSOLIDAR SEGUROS, S.A.                            | ARGENTINA      | INSURANCE             | 87.78  | 12.22                  | 100.00 | 5,946                     | 24,997                                  | 13,047                           | 10,678                                  | 1,272   |  |
| BBVA CORREDORA TECNICA DE                                |                |                       |        |                        |        |                           |   |                                  |   |   |  |
| SEGUROS BHIF LTDA.                                       | CHILE          | SERVICES              | _      |                        | 100.00 | 15,500                    | 16,849                                  | 1,342                            | 11,539                                  | 3,968   |  |
| BBVA CORREDORES DE BOLSA, S.A.                           | CHILE          | SECURITIES            | —      | 100.00                 | 100.00 | 20,544                    | 290,060                                 | 269,341                          | 19,583                                  | 1,136   |  |
| BBVA CORREDURIA TECNICA                                  |                |                       |        |                        |        |                           |   |                                  |   |   |  |
| ASEGURADORA, S.A.  | SPAIN          | SERVICES              | 99.94  | 0.06                   | 100.00 | 297                       | 16,566                                  | 6,040                            | 6,237                                   | 4,289   |  |
| BBVA CRECER AFP, S.A.                                    | DOMINICAN      | FINANCIAL             | 25.00  | 25.00                  | 70.00  | 1.000                     | 7.022                                   | 2 5 1 0                          | 5.050                                   | (125)   |  |
| DDVA DINERO EVIDEGO O A LI                               | REPUBLIC       | SERV.                 | 35.00  | 35.00                  | 70.00  | 1,982                     | 7,933                                   | 2,518                            | 5,850                                   | (435)   |  |
| BBVA DINERO EXPRESS, S.A.U                               | CDAIN          | FINANCIAL             | 100.00 |                        | 100.00 | 2,186                     | 8,064                                   | 5 222                            | 2,257                                   | 574   |  |
| BBVA E-COMMERCE, S.A.                                    | SPAIN<br>SPAIN | SERV.<br>SERVICES     | 100.00 | _                      | 100.00 | 30,879                    | 34,420                                  | 5,233<br>224                     | 35,429                                  | (1,233)   |  |
| BBVA FACTORING E.F.C., S.A.                              | STAIN          | FINANCIAL             | 100.00 | _                      | 100.00 | 50,879                    | 54,420                                  | 224                              | 55,429                                  | (1,233)   |  |
| bb va fac formo E.F.C., S.A.                             | SPAIN          | SERV.                 |        | 100.00                 | 100.00 | 126,447                   | 5,467,812                               | 5,262,341                        | 185,802                                 | 19,669  |  |
| BBVA FIDUCIARIA , S.A.                                   | 517111         | FINANCIAL             |        | 100.00                 | 100.00 | 120,117                   | 5,107,012                               | 3,202,311                        | 105,002                                 | 19,009  |  |
|  | COLOMBIA       | SERV.                 | _      | 99,99                  | 99.99  | 8.036                     | 8,689                                   | 536                              | 6.694                                   | 1,459   |  |
| BBVA FINANCE (DELAWARE) INC.                             |                | FINANCIAL             |        |                        |        | -,                        | 0,007                                   |                                  | -,-, -                                  | -,,   |  |
|  | UNITED STATES  | SERV.                 | 100.00 | _                      | 100.00 | 110                       | 380                                     | _                                | 380                                     |   |  |
| BBVA FINANCE (UK), LTD.                                  |                | FINANCIAL             |        |                        |        |                           |   |                                  |   |   |  |
|  | UNITED KINGDOM | SERV.                 | —      | 100.00                 | 100.00 | 3,324                     | 27,186                                  | 13,939                           | 12,936                                  | 311   |  |
| BBVA FINANCE SPA.  |                | FINANCIAL             |        |                        |        |                           |   |                                  |   |   |  |
|  | ITALY          | SERV.                 | 100.00 | _                      | 100.00 | 4,648                     | 6,018                                   | 1,060                            | 4,946                                   | 12  |  |
| BBVA FINANCIAMIENTO                                      |                |                       |        |                        |        |                           |   |                                  |   |   |  |
| AUTOMOTRIZ, S.A.   | CHILE          | PORTFOLIO             | —      | 100.00                 | 100.00 | 83,054                    | 83,054                                  | —                                | 76,971                                  | 6,083   |  |
| BBVA FINANZIA, S.P.A                                     |                | FINANCIAL             | 50.00  | 50.00                  | 100.00 |                           | 201111                                  |                                  | 15.050                                  | (500)   |  |
| DRVA FUNDOS S C DE FUNDOS DE                             | ITALY          | SERV.                 | 50.00  | 50.00                  | 100.00 | 19,214                    | 286,466                                 | 271,331                          | 15,858                                  | (723)   |  |
| BBVA FUNDOS, S.G. DE FUNDOS DE                           | DODTUCAL       | FINANCIAL             |        | 100.00                 | 100.00 | 998                       | 5 712                                   | 483                              | 2 750                                   | 1,479   |  |
| PENSOES, S.A.<br>BBVA GEST, S.G. DE FUNDOS DE            | PORTUGAL       | SERV.<br>FINANCIAL    |        | 100.00                 | 100.00 | 998                       | 5,712                                   | 483                              | 3,750                                   | 1,479   |  |
| INVESTIMENTO MOBILIARIO, S.A.                            | PORTUGAL       | SERV.                 |        | 100.00                 | 100.00 | 998                       | 7,813                                   | 621                              | 4,901                                   | 2,291   |  |
| BBVA GESTION, SOCIEDAD ANONIMA,                          | TORTOOAL       | FINANCIAL             |        | 100.00                 | 100.00 | 770                       | 7,015                                   | 021                              | 4,901                                   | 2,291   |  |
| SGIIC  | SPAIN          | SERV.                 | 17.00  | 83.00                  | 100.00 | 11,436                    | 245,160                                 | 154,143                          | 9,659                                   | 81,358  |  |
| BBVA GLOBAL FINANCE LTD.                                 |                | FINANCIAL             | 17.00  | 00.00                  | 100.00 | 11,150                    | 2.3,100                                 | 10 1,1 10                        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 51,555  |  |
|  | CAYMAN ISLANDS |                       | 100.00 | _                      | 100.00 | _                         | 1,750,748                               | 1,746,903                        | 3,612                                   | 233   |  |
| BBVA HORIZONTE PENSIONES Y                               |                |                       |        |                        |        |                           |   |                                  |   |   |  |
| CESANTIAS, S.A.  | COLOMBIA       | PENSIONS              | 78.52  | 21.43                  | 99.95  | 35,696                    | 60,193                                  | 10,115                           | 36,206                                  | 13,872  |  |
|  |                |                       |        |                        |        |                           |   |                                  |   |   |  |

|                                 |                |            | % of                   | Voting R | lights | Thousands of Euros (*) |                             |                                  |                    |   |  |
|---------------------------------|----------------|------------|------------------------|----------|--------|------------------------|-----------------------------|----------------------------------|--------------------|---|--|
|                                 |                |            | Controlled by the Bank |          |        |                        |                             | Data                             |                    |   |  |
| Company                         | Location       | Activity   |                        | Indirect |        | Net<br>Carrying        | Assets as<br>of<br>31.12.06 | Liabilities<br>as of<br>31.12.06 | Equity<br>31.12.06 | Profit (Loss)<br>for the Period<br>ended 31.12.06 |  |
| BBVA INMOBILIARIA E INVERSIONES | Location       | REAL       | Direct                 | muneet   | 1000   | mount                  | 01112100                    | 21112.00                         | 01112.00           | <u>ended 01112.00</u>                             |  |
| S.A.                            | CHILE          | EST.INSTR. |                        | 68.11    | 68.11  | 4,870                  | 24,260                      | 17,110                           | 7,892              | (742)   |  |
| BBVA INSERVEX, S.A.             | SPAIN          | SERVICES   | 100.00                 |          | 100.00 | 1,205                  | 3,327                       | 4                                | 2,875              | 448   |  |
| BBVA INTERNATIONAL INVESTMENT   |                | FINANCIAL  |                        |          |        | -,                     | -,                          |                                  | _,                 |   |  |
| CORPORATION                     | PUERTO RICO    | SERV.      | 100.00                 |          | 100.00 | 2,769,952              | 2.265.049                   | 19                               | 1,981,286          | 283,744   |  |
| BBVA INTERNATIONAL LIMITED      |                | FINANCIAL  |                        |          |        |                        | ,,.                         |                                  | ,,                 |   |  |
|                                 | CAYMAN ISLANDS |            | 100.00                 | _        | 100.00 | 1                      | 1,009,727                   | 1,006,220                        | 2,829              | 678   |  |
| BBVA INTERNATIONAL PREFERRED,   |                | FINANCIAL  |                        |          |        |                        | ,,.                         | ,,                               | ,                  |   |  |
| S.A.U.                          | SPAIN          | SERV.      | 100.00                 |          | 100.00 | 60                     | 1,059,300                   | 1,059,228                        | 63                 | 9   |  |
| BBVA INVESTMENTS, INC.          |                | FINANCIAL  |                        |          |        |                        |                             |                                  |                    |   |  |
|                                 | UNITED STATES  | SERV.      | _                      | 100.00   | 100.00 | 5,410                  | 6,705                       | 1,293                            | 3,926              | 1,486   |  |
| BBVA IRELAND PUBLIC LIMITED     |                | FINANCIAL  |                        |          |        |                        |                             |                                  |                    |   |  |
| COMPANY                         | IRELAND        | SERV.      | 100.00                 | _        | 100.00 | 180,381                | 4,346,978                   | 4,062,078                        | 272,935            | 11,965  |  |
| BBVA LUXINVEST, S.A.            | LUXEMBOURG     | PORTFOLIO  | 36.00                  | 64.00    | 100.00 | 255,843                | 1,429,887                   | 50,652                           | 950,890            | 428,345   |  |
| BBVA NOMINEES LIMITED           | UNITED KINGDOM | SERVICES   | 100.00                 | _        | 100.00 | _                      | 1                           | _                                | 1                  | _   |  |
| BBVA PARAGUAY, S.A.             | PARAGUAY       | BANKING    | 99.99                  | _        | 99.99  | 22,598                 | 330,011                     | 289,562                          | 28,318             | 12,131  |  |
| BBVA PARTICIPACIONES            |                |            |                        |          |        |                        |                             |                                  |                    |   |  |
| INTERNACIONAL, S.L.             | SPAIN          | PORTFOLIO  | 92.69                  | 7.31     | 100.00 | 273,366                | 326,951                     | 1,459                            | 319,702            | 5,790   |  |
| BBVA PATRIMONIOS GESTORA SGIIC, |                | FINANCIAL  |                        |          |        |                        |                             |                                  |                    |   |  |
| S.A.                            | SPAIN          | SERV.      | 99.99                  | 0.01     | 100.00 | 3,907                  | 42,630                      | 2,554                            | 31,804             | 8,272   |  |
| BBVA PENSIONES CHILE, S.A.      | CHILE          | PENSIONS   | 32.23                  | 67.77    | 100.00 | 281,182                | 348,823                     | 4,814                            | 309,071            | 34,938  |  |
| BBVA PENSIONES, SA, ENTIDAD     |                |            |                        |          |        |                        |                             |                                  |                    |   |  |
| GESTORA DE FONDOS DE            |                |            |                        |          |        |                        |                             |                                  |                    |   |  |
| PENSIONES                       | SPAIN          | PENSIONS   | 100.00                 | _        | 100.00 | 12,922                 | 68,619                      | 30,883                           | 25,938             | 11,798  |  |
| BBVA PLANIFICACION PATRIMONIAL, |                | FINANCIAL  |                        |          |        |                        |                             |                                  |                    |   |  |
| S.L.                            | SPAIN          | SERV.      | 80.00                  | 20.00    | 100.00 | 1                      | 512                         | 40                               | 455                | 17  |  |
| BBVA PREFERRED CAPITAL, LTD.    |                | NO         |                        |          |        |                        |                             |                                  |                    |   |  |
|                                 |                | ACTIVITY   | 100.00                 | —        | 100.00 | 1                      | 1,066                       | _                                | 941                | 125   |  |
| BBVA PRIVANZA (JERSEY), LTD.    | CHANNEL        | NO         |                        |          |        |                        |                             |                                  |                    |   |  |
|                                 | ISLANDS        | ACTIVITY   | —                      | 100.00   | 100.00 | 20,610                 | 106,854                     | 489                              | 101,693            | 4,672   |  |
| BBVA PUERTO RICO HOLDING        |                |            |                        |          |        |                        |                             |                                  |                    |   |  |
| CORPORATION                     | PUERTO RICO    | PORTFOLIO  |                        |          | 100.00 | 255,804                | 105,966                     | 6                                | 106,017            | (57)  |  |
| BBVA RE LIMITED                 | IRELAND        | INSURANCE  | —                      | 100.00   | 100.00 | 656                    | 39,127                      | 28,952                           | 7,991              | 2,184   |  |
| BBVA RENTING, S.A.              |                | FINANCIAL  |                        |          |        |                        |                             |                                  |                    |   |  |
|                                 | SPAIN          | SERV.      | -                      | 100.00   | 100.00 | 20,976                 | 574,743                     | 483,232                          | 80,922             | 10,589  |  |
| BBVA RESEARCH, S.A.             |                | FINANCIAL  |                        |          |        |                        |                             |                                  |                    |   |  |
|                                 | SPAIN          | SERV.      | 99.99                  | 0.01     | 100.00 | 501                    | 3,475                       | 2,713                            | 674                | 88  |  |
| BBVA SECURITIES HOLDINGS (UK)   |                | FINANCIAL  |                        | 100.00   | 100.00 |                        | 6 2 6 7                     | 6.0.50                           | 264                | (210)   |  |
| LIMITED                         | UNITED KINGDOM |            | —                      | 100.00   | 100.00 | 75                     | 6,307                       | 6,259                            | 364                | (316)   |  |
| BBVA SECURITIES INC.            |                | FINANCIAL  |                        | 100.00   | 100.00 | 21 7 50                | 20 107                      | 4.050                            | 27.022             | (2,592)   |  |
|                                 | UNITED STATES  | SERV.      |                        | 100.00   | 100.00 | 31,750                 | 29,407                      | 4,058                            | 27,932             | (2,583)   |  |
| BBVA SECURITIES LTD.            | UNITED RECOOL  | FINANCIAL  |                        | 100.00   | 100.00 | 2 215                  | 0.464                       | 0 (50                            | 2 5 4 0            | 2.050   |  |
| DDVA SECUDITIES OF DUEDTO DICO  | UNITED KINGDOM |            | _                      | 100.00   | 100.00 | 3,315                  | 9,464                       | 2,658                            | 3,548              | 3,258   |  |
| BBVA SECURITIES OF PUERTO RICO, | DUEDTO DICO    | FINANCIAL  | 100.00                 |          | 100.00 | 1706                   | 4.020                       | 396                              | 1 601              | (167)   |  |
| INC.                            | PUERTO RICO    | SERV.      | 100.00                 | _        | 100.00 | 4,726                  | 4,830                       | 396                              | 4,601              | (167)   |  |

|                               |                    |              | % of Voting Rights     |          |        | Thousands of Euros (*)<br>Investee Data |                 |            |               |                       |  |
|-------------------------------|--------------------|--------------|------------------------|----------|--------|---|-----------------|------------|---------------|-----------------------|--|
|                               |                    |              | Controlled by the Bank |          | Net    | Assets as                               | Liabilities     |            | Profit (Loss) |                       |  |
|                               |                    |              |                        |          |        | Carrying                                | Assets as<br>of | as of      | Equity        | for the Period        |  |
| Company                       | Location           | Activity     | Direct                 | Indirect | Total  | Amount                                  | 31.12.06        |            | 31.12.06      | ended 31.12.06        |  |
| BBVA SEGUROS COLOMBIA         | Location           | Activity     | Direct                 | munect   | 1000   | Amount                                  | 51.12.00        | 51.12.00   | 51.12.00      | <u>enucu 51.12.00</u> |  |
| COMPAÑIA DE SEGUROS,          |                    |              |                        |          |        |   |                 |            |               |                       |  |
| S.A.                          | COLOMBIA           | INSURANCE    | 94.00                  | 6.00     | 100.00 | 9,174                                   | 30.979          | 20.371     | 10,500        | 108                   |  |
| BBVA SEGUROS DE VIDA          | COLOMBIA           | I (BORINCE   | 71.00                  | 0.00     | 100.00 | ,,,,,,,,                                | 50,777          | 20,571     | 10,500        | 100                   |  |
| COLOMBIA, S.A.                | COLOMBIA           | INSURANCE    | 94.00                  | 6.00     | 100.00 | 13,207                                  | 105,066         | 78,002     | 20,003        | 7,061                 |  |
| BBVA SEGUROS DE VIDA, S.A.    | CHILE              | INSURANCE    | _                      | 100.00   |        | 24,832                                  | 191,974         | 167,141    | 20,772        | 4,061                 |  |
| BBVA SEGUROS INC.             | PUERTO RICO        | SERVICES     |                        | 100.00   | 100.00 | 190                                     | 3,377           | 542        | 1,858         | 977                   |  |
| BBVA SEGUROS, S.A.            | SPAIN              | INSURANCE    | 94.30                  | 5.64     | 99.94  |   |                 | 11,397,656 | 702,149       | 184,921               |  |
| BBVA SEGUROS, S.A.            | STITU              | n loon n loo | 1.00                   | 0.01     | ,,,,,  | ,017                                    | 12,20 1,720     | 11,000,000 | /02,119       | 101,921               |  |
| (DOMINICAN REPUBLIC)          | DOMINICAN REPUBLIC | INSURANCE    | _                      | 99.98    | 99.98  | 1,556                                   | 4,259           | 2,686      | 552           | 1,021                 |  |
| BBVA SENIOR FINANCE, S.A.U.   |                    | FINANCIAL    |                        | ////0    | ,,,,,, | 1,000                                   | .,209           | 2,000      | 002           | 1,021                 |  |
| bb VA SENIOR I INANCE, S.A.O. | SPAIN              | SERV.        | 100.00                 |          | 100.00 | 60                                      | 17,911,860      | 17 911 518 | 141           | 201                   |  |
| BBVA SERVICIOS, S.A.          | SPAIN              | SERVICES     |                        | 100.00   | 100.00 | 354                                     | 1,052           | 21         | 956           | 75                    |  |
| BBVA SOCIEDAD LEASING         | SITTI              | FINANCIAL    |                        | 100.00   | 100.00 | 551                                     | 1,052           | 21         | 250           | 15                    |  |
| HABITACIONAL BHIF             | CHILE              | SERV.        |                        | 97.48    | 97.48  | 8,906                                   | 28,943          | 19,833     | 8,906         | 204                   |  |
| BBVA SUBORDINATED CAPITAL     | CHIEL              | FINANCIAL    |                        | 77.10    | 77.10  | 0,700                                   | 20,715          | 17,055     | 0,700         | 201                   |  |
| S.A.U.                        | SPAIN              | SERV.        | 100.00                 |          | 100.00 | 130                                     | 2,954,128       | 2,953,928  | 73            | 127                   |  |
| BBVA SWITZERLAND, S.A.        | SITTI              | DERV.        | 100.00                 |          | 100.00 | 150                                     | 2,75 1,120      | 2,755,720  | 15            | 127                   |  |
| (BBVA SWITZERLAND)            | SWITZERLAND        | BANKING      | 39.72                  | 60.28    | 100.00 | 54,024                                  | 538,897         | 292,537    | 222,630       | 23,730                |  |
| BBVA TRADE, S.A.              | SPAIN              | SERVICES     | 57.12                  | 100.00   |        | 6,379                                   | 22,162          | 19,428     | 17,492        | (14,758)              |  |
| BBVA U.S. SENIOR S.A.U.       | SIMIN              | FINANCIAL    |                        | 100.00   | 100.00 | 0,577                                   | 22,102          | 17,420     | 17,472        | (14,750)              |  |
| DD VI 0.5. SEITIOR 5.A.C.     | SPAIN              | SERV.        | 100.00                 |          | 100.00 | 132                                     | 4,031,854       | 4,031,813  | 132           | (91)                  |  |
| BBVA USA BANCSHARES OF        | SIAIN              | JERV.        | 100.00                 |          | 100.00 | 152                                     | 4,051,054       | 4,051,015  | 152           | ()1)                  |  |
| DELAWARE, INC.                | UNITED STATES      | PORTFOLIO    |                        | 100.00   | 100.00 | 679,265                                 | 679,267         |            | 664,000       | 15,267                |  |
| BBVA USA BANCSHARES, INC.     | UNITED STATES      | PORTFOLIO    | 100.00                 | 100.00   | 100.00 | 695,628                                 | 687,402         | 12,203     | 661,433       | 13,766                |  |
| BBVA USA, INC.                | UNITED STATES      | SERVICES     | 100.00                 | 100.00   |        | 4,566                                   | 6,705           | 1,626      | 8,735         | (3,656)               |  |
| BBVA VALORES COLOMBIA, S.A.   | CITIED STATES      | FINANCIAL    |                        | 100.00   | 100.00 | 4,500                                   | 0,705           | 1,020      | 0,755         | (3,050)               |  |
| COMISIONISTA DE BOLSA         | COLOMBIA           | SERV.        | _                      | 100.00   | 100.00 | 3,208                                   | 3,321           | 109        | 2,765         | 447                   |  |
| BBVA,INSTITUIÇAO              | COLOMBIA           | SERV.        |                        | 100.00   | 100.00 | 5,200                                   | 5,521           | 107        | 2,705         | 1 דד                  |  |
| FINANCEIRA DE CREDITO,        |                    | FINANCIAL    |                        |          |        |   |                 |            |               |                       |  |
| S.A.                          | PORTUGAL           | SERV.        | _                      | 100.00   | 100.00 | 40,417                                  | 301,104         | 269,408    | 29,213        | 2,483                 |  |
| BCL INTERNATIONAL FINANCE,    | TORTOGILE          | FINANCIAL    |                        | 100.00   | 100.00 | 10,117                                  | 501,101         | 209,100    | 27,215        | 2,105                 |  |
| LTD.                          | CAYMAN ISLANDS     | SERV.        | _                      | 100.00   | 100.00 | _                                       | 160,565         | 160,537    | 51            | (23)                  |  |
| BCL PARTICIPACIONES, S.L.     | SPAIN              | PORTFOLIO    |                        | 100.00   |        | 1,565                                   | 1,565           | 100,557    | 1,908         | (343)                 |  |
| BEX AMERICA FINANCE           | Simil              | TORTIOLIO    |                        | 100.00   | 100.00 | 1,505                                   | 1,505           |            | 1,900         | (515)                 |  |
| INCORPORATED                  | UNITED STATES      | NO ACTIVITY  | 100.00                 | _        | 100.00 |   | 1               | 1          | _             |                       |  |
| BEXCARTERA, SICAV S.A.        | SPAIN              | PORTFOLIO    |                        | 80.84    | 80.84  | 9,341                                   | 13,500          | 64         | 12,947        | 489                   |  |
| BHIF ASESORIAS Y SERVICIOS    | STITU              | FINANCIAL    |                        | 00.01    | 00.01  | 2,511                                   | 15,500          | 01         | 12,917        | 107                   |  |
| FINANCIEROS, S.A.             | CHILE              | SERV.        | _                      | 98.60    | 98.60  | 12,548                                  | 13,789          | 1.064      | 7,807         | 4,918                 |  |
| BIBJ MANAGEMENT, LTD.         | CHANNEL ISLANDS    | NO ACTIVITY  |                        | 100.00   |        |   | 15,767          | 1,001      |               | .,910                 |  |
| BIBJ NOMINEES, LTD.           | CHANNEL ISLANDS    | NO ACTIVITY  |                        | 100.00   |        |   |                 |            | _             | _                     |  |
| BILBAO VIZCAYA AMERICA B.V.   |                    | PORTFOLIO    |                        | 100.00   |        | 348,940                                 | 348,960         | 20         | 331,644       | 17,296                |  |
| BILBAO VIZCAYA HOLDING,       |                    | TORTIOLIO    |                        | 100.00   | 100.00 | 510,510                                 | 510,700         | 20         | 551,011       | 17,290                |  |
| S.A.                          | SPAIN              | PORTFOLIO    | 89.00                  | 11.00    | 100.00 | 34,771                                  | 123,740         | 534        | 58,724        | 64,482                |  |
| BILBAO VIZCAYA INVESTMENT     | STITU              | FINANCIAL    | 07100                  | 11.00    | 100100 | 51,771                                  | 120,710         | 001        | 00,721        | 01,102                |  |
| ADVISORY COMPANY S.A.         | LUXEMBOURG         | SERV.        | 100.00                 | _        | 100.00 | 77                                      | 27,820          | 1,444      | 11,144        | 15,232                |  |
| BROOKLINE INVESTMENTS,        | Longing o onto     | DERTI        | 100100                 |          | 100100 |   | 27,020          | 1,         | ,             | 10,202                |  |
| S.L.                          | SPAIN              | PORTFOLIO    | 100.00                 |          | 100.00 | 33,969                                  | 32,395          | 475        | 32,001        | (81)                  |  |
| CANAL COMPANY, LTD.           | CHANNEL ISLANDS    | NO ACTIVITY  | 100.00                 | 100.00   | 100.00 | 37                                      | 1,058           | 20         | 1,199         | (161)                 |  |
| CANAL INTERNATIONAL           |                    | no nem m     |                        | 100.00   | 100.00 | 51                                      | 1,000           | 20         | 1,177         | (101)                 |  |
| HOLDING (NETHERLANDS)         |                    |              |                        |          |        |   |                 |            |               |                       |  |
| BV.                           | NETHERLANDS        | NO ACTIVITY  |                        | 100.00   | 100.00 | 494                                     | 87              | 22         | 38            | 27                    |  |
| CARTERA E INVERSIONES S.A.,   |                    |              |                        | 100.00   | 100.00 | 7/7                                     | 07              | 22         | 50            | 21                    |  |
| CIA DE                        | SPAIN              | PORTFOLIO    | 100.00                 |          | 100.00 | 60.541                                  | 506,982         | 443,482    | (52,122)      | 115,622               |  |
| CASA DE BOLSA BBVA            | STIM               | FINANCIAL    | 100.00                 |          | 100.00 | 55,541                                  | 550,762         | 115,402    | (32,122)      | 115,022               |  |
| BANCOMER, S.A. DE C.V.        | MEXICO             | SERV.        |                        | 100.00   | 100.00 | 49,932                                  | 74,777          | 24,842     | 23,672        | 26,263                |  |
|                               |                    |              |                        | 100.00   | 100.00 | .,,,52                                  | ,. / /          | 2.,012     | 20,072        | 20,200                |  |

|  |           |             | % of Voting Rights<br><u>Controlled by the Bank</u> |        |        | Thousands of Euros (*) |         |             |         |                |  |
|--|-----------|-------------|---|--------|--------|------------------------|---------|-------------|---------|----------------|--|
|  |           |             |   |        |        | Investee Data          |         |             |         |                |  |
|  |           |             |   |        |        | Net                    | Assets  | Liabilities |         | Profit (Loss)  |  |
| _  |           |             |   |        |        | Carrying               | as of   | as of       | Equity  | for the Period |  |
| Company                                  | Location  | Activity    | Direct  |        |        | Amount                 |         | 31.12.06    |         |                |  |
| CASA DE CAMBIO MULTIDIVISAS, S.A DE C.V. | MEXICO    | NO ACTIVITY | —   | 100.00 | 100.00 | 191                    | 191     | 1           | 188     | 2              |  |
| CIA. GLOBAL DE MANDATOS Y                |           |             |   |        |        |                        |         |             |         |                |  |
| REPRESENTACIONES, S.A.                   | URUGUAY   | NO ACTIVITY | —   |        | 100.00 | 108                    | 190     | 2           | 188     | _              |  |
| CIDESSA DOS, S.L.                        | SPAIN     | PORTFOLIO   | —   | 100.00 |        | 11,243                 | 11,435  | 191         | 11,183  | 61             |  |
| CIDESSA UNO, S.L.                        | SPAIN     | PORTFOLIO   | _   | 100.00 | 100.00 | 4,754                  | 285,293 | 88,213      | 68,229  | 128,851        |  |
| CIERVANA, S.L.                           | SPAIN     | PORTFOLIO   | 100.00  | _      | 100.00 | 53,164                 | 54,968  | 178         | 54,320  | 470            |  |
| COMPAÑIA CHILENA DE INVERSIONES, S.L.    | SPAIN     | PORTFOLIO   | 100.00  | _      | 100.00 | 232,976                | 173,294 | 2,088       | 171,594 | (388)          |  |
| CONSOLIDAR A.F.J.P., S.A.                | ARGENTINA | PENSIONS    | 46.11   | 53.89  | 100.00 | 61,784                 | 94,401  | 28,112      | 66,266  | 23             |  |
| CONSOLIDAR ASEGURADORA DE RIESGOS DEL    |           |             |   |        |        |                        |         |             |         |                |  |
| TRABAJO, S.A.                            | ARGENTINA | INSURANCE   | 87.50   | 12.50  | 100.00 | 33,490                 | 129,937 | 87,400      | 37,089  | 5,448          |  |
| CONSOLIDAR CIA. DE SEGUROS DE RETIRO,    |           |             |   |        |        |                        |         |             |         |                |  |
| S.A.                                     | ARGENTINA | INSURANCE   | 33.33   | 66.67  | 100.00 | 10,649                 | 459,959 | 443,989     | 12,326  | 3,644          |  |
| CONSOLIDAR CIA. DE SEGUROS DE VIDA, S.A. | ARGENTINA | INSURANCE   | 34.04   | 65.96  | 100.00 | 21,147                 | 78,082  | 45,389      | 20,300  | 12,393         |  |
| CONSOLIDAR COMERCIALIZADORA, S.A.        | ARGENTINA | SERVICES    | _   | 100.00 | 100.00 | 298                    | 3,074   | 2,776       | 81      | 217            |  |
| CONSULTORES DE PENSIONES BBV, S.A.       | SPAIN     | PENSIONS    |   | 100.00 | 100.00 | 175                    | 781     | —           | 829     | (48)           |  |
| CONTINENTAL BOLSA, SDAD. AGENTE DE       |           |             |   |        |        |                        |         |             |         |                |  |
| BOLSA S.A.                               | PERU      | SECURITIES  | _   | 100.00 | 100.00 | 3,023                  | 4,950   | 1,927       | 1,967   | 1,056          |  |
| CONTINENTAL S.A. SOCIEDAD                |           | FINANCIAL   |   |        |        |                        |         |             |         |                |  |
| ADMINISTRADORA DE FONDOS                 | PERU      | SERV.       | _   | 100.00 | 100.00 | 3,236                  | 3,482   | 245         | 3,084   | 153            |  |
| CONTINENTAL SOCIEDAD TITULIZADORA, S.A.  | PERU      | SERVICES    | _   | 100.00 | 100.00 | 717                    | 719     | 2           | 700     | 17             |  |
| CONTRATACION DE PERSONAL, S.A. DE C.V.   | MEXICO    | SERVICES    |   | 100.00 | 100.00 | 126                    | 9,757   | 9,632       | 5       | 120            |  |
| CORPORACION DE ALIMENTACION Y BEBIDAS,   |           |             |   |        |        |                        |         |             |         |                |  |
| S.A.                                     | SPAIN     | PORTFOLIO   | —   | 100.00 | 100.00 | 138,508                | 154,585 | 1,214       | 150,575 | 2,796          |  |

|  |                |                     |        | Voting R       |                 | Thousands of Euros (*) |                      |                      |                   |                                 |
|--|----------------|---------------------|--------|----------------|-----------------|------------------------|----------------------|----------------------|-------------------|---------------------------------|
|  |                |                     | Contro | lled by th     | e Bank          | Net                    | A                    | Investee D           | ata               | Drugfit (Laga)                  |
|  |                |                     |        |                |                 | Net<br>Carrying        | Assets as<br>of      | Liabilities<br>as of | Equity            | Profit (Loss)<br>for the Period |
| Company  | Location       | Activity            | Direct | Indirect       | Total           | . 0                    |                      |                      | 31.12.06          | ended 31.12.06                  |
| CORPORACION GENERAL FINANCIERA, S.A.                           | SPAIN          | PORTFOLIO           |        | munect         | 100.00          |                        | 1.164.306            | 18.167               | 894.385           | 251.754                         |
| CORPORACION INDUSTRIAL Y DE SERVICIOS.                         | SITTIN         | TOKITOLIO           | 100.00 |                | 100.00          | 452,451                | 1,104,500            | 10,107               | 074,505           | 251,754                         |
| S.L.   | SPAIN          | PORTFOLIO           |        | 100.00         | 100.00          | 1.251                  | 5.552                | 806                  | 2,914             | 1,832                           |
| CORPORATIVO VITAMEDICA, S.A. DE C.V.                           | MEXICO         | SERVICES            |        |                |                 | 197                    | 1,431                | 1,234                | 190               | 7                               |
| DESARROLLADORA Y VENDEDORA DE                                  |                | REAL                |        | /////          | /////           | 177                    | 1,101                | 1,20                 | 170               | ,                               |
| CASAS, S.A. DE C.V.  | MEXICO         | EST.INSTR.          |        | 100.00         | 100.00          | 83                     | 37                   | 1                    | 40                | (4)                             |
| DESARROLLO URBANISTICO DE CHAMARTIN,                           |                | REAL                |        |                |                 |                        |                      |                      |                   |                                 |
| S.A.   | SPAIN          | ESTATE              | _      | 72.50          | 72.50           | 30,535                 | 61,743               | 19,592               | 42,448            | (297)                           |
| DESITEL TECNOLOGIA Y SISTEMAS, S.A. DE                         |                |                     |        |                |                 |                        |                      |                      |                   |                                 |
| C.V.   | MEXICO         | SERVICES            | _      | 100.00         | 100.00          | 1,479                  | 1,587                | 110                  | 1,394             | 83                              |
| DEUSTO, S.A. DE INVERSION MOBILIARIA                           | SPAIN          | PORTFOLIO           | _      | 100.00         | 100.00          | 11,005                 | 11,005               |                      | 11,203            | (198)                           |
| DINERO EXPRESS SERVICES GLOBALES, S.A.                         |                | FINANCIAL           |        |                |                 |                        |                      |                      |                   |                                 |
|  | SPAIN          | SERV.               | 100.00 | —              | 100.00          | 13,138                 | 17,942               | 4,714                | 17,987            | (4,759)                         |
| EL ENCINAR METROPOLITANO, S.A.                                 |                | REAL                |        |                |                 |                        |                      |                      |                   |                                 |
|  | SPAIN          | ESTATE              |        | 98.76          | 98.76           | 5,130                  | 9,269                | 4,087                | 6,052             | (870)                           |
| EL OASIS DE LAS RAMBLAS, S.L.                                  |                | REAL                |        |                |                 |                        |                      |                      |                   |                                 |
|  | SPAIN          | ESTATE              | 100.00 | 70.00          | 70.00           | 140                    | 655                  | 527                  | (1,182)           | 1,310                           |
| ELANCHOVE, S.A.  | SPAIN          | PORTFOLIO           | 100.00 | —              | 100.00          | 1,500                  | 3,853                | 1,403                | 2,457             | (7)                             |
| EMPRESA INSTANT CREDIT, C.A.                                   | VENEZUELA      | NO                  |        | 100.00         | 100.00          |                        |                      |                      |                   |                                 |
| ESDANILOLA COMEDCIAL E SEDVICOS LTDA                           | VENEZUELA      |                     | _      | 100.00         | 100.00          | _                      |                      | _                    |                   | _                               |
| ESPANHOLA COMERCIAL E SERVIÇOS, LTDA.                          | BRAZIL         | FINANCIAL<br>SERV.  | 100.00 | _              | 100.00          |                        | 671                  | 189                  | 4,399             | (2.017)                         |
| ESTACION DE AUTOBUSES CHAMARTIN, S.A.                          | SPAIN          | SERVICES            | 100.00 | 51.00          | 51.00           | 31                     | 31                   | 189                  | 4,399             | (3,917)                         |
| EUROPEA DE TITULIZACION, S.A.,                                 | SFAIN          | FINANCIAL           |        | 51.00          | 51.00           | 51                     | 51                   |                      | 51                |                                 |
| SDAD.GEST.DE FDOS.DE TITUL.                                    | SPAIN          | SERV.               | 82.97  | _              | 82.97           | 1,506                  | 5,654                | 553                  | 3,096             | 2,005                           |
| EURORISK, S.A.   | SPAIN          | SERVICES            | 02.97  | 100.00         | 100.00          | 60                     | 70,679               | 69,220               | 1,041             | 418                             |
| EXPLOTACIONES AGROPECUARIAS                                    | 517111         | REAL                |        | 100.00         | 100.00          | 00                     | 10,017               | 07,220               | 1,041             | 410                             |
| VALDELAYEGUA, S.A.   | SPAIN          | ESTATE              |        | 100.00         | 100.00          | 10,000                 | 9,989                | (6)                  | 9,990             | 5                               |
| FIDEICOMISO 29763-0 SOCIO LIQUIDADOR                           | 517111         | FINANCIAL           |        | 100.00         | 100.00          | 10,000                 | ,,,0)                | (0)                  | ,,,,,             | 5                               |
| OP.FINAN.POSICION PRO  | MEXICO         | SERV.               |        | 100.00         | 100.00          | 14,721                 | 14,831               | 110                  | 12,588            | 2,133                           |
| FIDEICOMISO 29764-8 SOCIO LIQUIDADOR                           |                | FINANCIAL           |        |                |                 | ,. = -                 | ,                    |                      | ,                 | _,                              |
| POSICION DE TERCEROS   | MEXICO         | SERV.               | _      | 100.00         | 100.00          | 32,342                 | 32,810               | 468                  | 28,653            | 3,689                           |
| FIDEICOMISO 474031 MANEJO DE GARANTIAS                         | MEXICO         | SERVICES            |        | 100.00         | 100.00          | 3                      | 3                    |                      | 3                 | _                               |
| FIDEICOMISO BANCO FRANCES                                      |                | FINANCIAL           |        |                |                 |                        |                      |                      |                   |                                 |
|  | ARGENTINA      | SERV.               | 100.00 | _              | 100.00          | _                      | 1,197                | 903                  | 497               | (203)                           |
| FIDEICOMISO CENTRO CORPORATIVO                                 |                |                     |        |                |                 |                        |                      |                      |                   |                                 |
| REGIONAL F/47433-8   | MEXICO         | SERVICES            | _      |                | 100.00          | 21,656                 | 35,042               | 13,386               | 13,658            | 7,998                           |
| FIDEICOMISO INGRAL   | COLOMBIA       | SERVICES            | —      | 100.00         | 100.00          | —                      | 44                   | 2                    | 813               | (771)                           |
| FIDEICOMISO INVEX 228  |                | FINANCIAL           |        |                |                 |                        |                      |                      |                   |                                 |
|  | MEXICO         | SERV.               | _      | 100.00         | 100.00          | -                      | 49,784               | 49,783               | 1                 | _                               |
| FIDEICOMISO INVEX 367  |                | FINANCIAL           |        |                |                 |                        |                      |                      |                   |                                 |
|  | MEXICO         | SERV.               | —      | 100.00         | 100.00          | _                      | 39,964               | 39,964               | —                 |                                 |
| FIDEICOMISO INVEX 393  |                | FINANCIAL           |        | 100.00         | 100.00          |                        |                      | 27 200               |                   |                                 |
|  | MEXICO         | SERV.               | _      | 100.00         | 100.00          | _                      | 37,390               | 37,390               | _                 | —                               |
| FIDEICOMISO INVEX 411  | MENICO         | FINANCIAL           |        | 100.00         | 100.00          |                        | 25 460               | 25.460               |                   |                                 |
|  | MEXICO         | SERV.               |        |                | 100.00          |                        | 35,460               | 35,460               |                   |                                 |
| FINANCEIRA DO COMERCIO EXTERIOR S.A.R.                         | PORTUGAL       | SERVICES            | 100.00 | 14.15          | 100.00          | 51                     | 45                   | _                    | 46                | (1)                             |
| FINANCIERA ESPAÑOLA, S.A.                                      | SPAIN          | PORTFOLIO           | 85.85  | 14.15<br>85.00 | 100.00          | 4,522<br>14,369        | 4,879                | 585,289              | 5,370             | (491)<br>2,020                  |
| FINANZIA AUTORENTING, S.A.<br>FINANZIA, BANCO DE CREDITO, S.A. | SPAIN<br>SPAIN | SERVICES<br>BANKING |        |                | 85.00<br>100.00 |                        | 614,129<br>3,573,146 | 3,412,676            | 26,820<br>140,405 | 2,020                           |
| FORO LOCAL, S.L.   | SPAIN          | SERVICES            | _      | 60.13          | 60.13           | 203                    | 3,373,140            | 3,412,070<br>7       | 140,403           | 20,065                          |
| FRANCES ADMINISTRADORA DE                                      | SIAIN          | FINANCIAL           |        | 00.15          | 00.15           | Z                      | 15                   | /                    | 0                 |                                 |
| INVERSIONES, S.A. G.F.C.INVERS.                                | ARGENTINA      |                     | _      | 100.00         | 100.00          | 4.469                  | 8,243                | 3,773                | 2,743             | 1,727                           |
| ITTEROIOTES, S.A. O.I.C.IITTERS.                               | AROLIVIIIA     | SLICY.              | _      | 100.00         | 100.00          | 4,409                  | 0,243                | 5,115                | 2,743             | 1,727                           |

|  |                  |                |         | Voting R   |        | Thousands of Euros (*) |           |             |   |                |
|--|------------------|----------------|---------|------------|--------|------------------------|-----------|-------------|---|----------------|
|  |                  |                | Control | lled by th | e Bank |                        |           | Investee I  | Data                                    |                |
|  |                  |                |         |            |        | Net                    |           | Liabilities |   | Profit (Loss)  |
|  | <b>x</b>         |                |         |            |        | Carrying               | of        | as of       | Equity                                  | for the Period |
| Company                                | Location         | Activity       | Direct  | Indirect   | Total  | Amount                 | 31.12.06  | 31.12.06    | 31.12.06                                | ended 31.12.06 |
| FRANCES VALORES SOCIEDAD DE BOLSA,     |                  | FINANCIAL      |         | 100.00     | 100.00 |                        | 1 0 0 5   | 250         | 4 7 7 0                                 | (252)          |
| S.A.                                   | ARGENTINA        | SERV.          |         |            | 100.00 | 1,476                  | 1,835     | 358         | 1,750                                   | (273)          |
| FUTURO FAMILIAR, S.A. DE C.V.          | MEXICO           | INSURANCE      | —       | 100.00     | 100.00 | 151                    | 307       | 155         | 122                                     | 30             |
| GENERAL DE PARTICIPACIONES             | SPAIN            | PORTFOLIO      | 65.68   | 24.22      | 100.00 | 1.215                  | 2.116     |             | 2.081                                   | 35             |
| EMPRESARIALES, S.L.                    | SPAIN            | FINANCIAL      | 03.08   | 54.52      | 100.00 | 1,213                  | 2,110     | —           | 2,081                                   | 33             |
| GENTE BBVA, S.A.                       | CHILE            | SERV.          |         | 100.00     | 100.00 | 140                    | 1.913     | 1,772       | 144                                     | (3)            |
| GESTION DE PREVISION Y PENSIONS, S.A.  | SPAIN            | PENSIONS       | 60.00   | 100.00     | 60.00  | 8,830                  | 25,892    | 2,246       | 20,551                                  | 3,095          |
| GESTION Y ADMINISTRACION DE            | 517111           | I ENGIONG      | 00.00   |            | 00.00  | 0,050                  | 25,072    | 2,240       | 20,551                                  | 5,075          |
| RECIBOS, S.A.                          | SPAIN            | SERVICES       |         | 100.00     | 100.00 | 150                    | 1.069     | 354         | 623                                     | 92             |
| GOBERNALIA GLOBAL NET, S.A.            | SPAIN            | SERVICES       | _       |            | 100.00 | 1,335                  | 1,886     | 549         | 1,512                                   | (175)          |
| GRAN JORGE JUAN, S.A.                  | 017111           | NO             |         | 100.00     | 100.00 | 1,555                  | 1,000     | 517         | 1,512                                   | (175)          |
|  | SPAIN            | ACTIVITY       | 100.00  |            | 100.00 | 10,115                 | 10,293    | 175         | 10,113                                  | 5              |
| GRANFIDUCIARIA                         |                  | FINANCIAL      |         |            |        | - , -                  | .,        |             | - / -                                   |                |
|  | COLOMBIA         | SERV.          | _       | 90.00      | 90.00  | _                      | 321       | 112         | 135                                     | 74             |
| GRELAR GALICIA, S.A.                   | SPAIN            | PORTFOLIO      |         | 100.00     | 100.00 | 4,329                  | 4,330     |             | 4,216                                   | 114            |
| GRUPO FINANCIERO BBVA BANCOMER,        |                  | FINANCIAL      |         |            |        |                        |           |             |   |                |
| S.A. DE C.V.                           | MEXICO           | SERV.          | 48.96   | 51.00      | 99.96  | 6,171,072              | 6,242,893 | 1,685       | 4,662,032                               | 1,579,176      |
| HIPOTECARIA NACIONAL MEXICANA          | UNITED           | REAL           |         |            |        |                        |           |             |   |                |
| INCORPORATED                           | STATES           | EST.INSTR.     | -       | 100.00     | 100.00 | 126                    | 182       | 8           | 169                                     | 5              |
| HIPOTECARIA NACIONAL, S.A. DE C.V.     |                  | FINANCIAL      |         |            |        |                        |           |             |   |                |
|  | MEXICO           | SERV.          |         | 100.00     | 100.00 | 224,503                | 720,772   | 496,270     | 148,947                                 | 75,555         |
| HOLDING CONTINENTAL, S.A.              | PERU             | PORTFOLIO      | 50.00   | -          | 50.00  | 123,019                | 402,492   | 10          | 287,773                                 | 114,709        |
| HOMEOWNERS LOAN CORPORATION            | UNITED           | FINANCIAL      |         | 100.00     | 100.00 | 5 5 <b>7</b> (         | 7.000     |             | 15 116                                  | (0.520)        |
|  | STATES           | SERV.          | _       | 100.00     | 100.00 | 5,576                  | 7,809     | 2,222       | 15,116                                  | (9,529)        |
| HYDROX HOLDINGS, INC.                  | UNITED<br>STATES | NO<br>ACTIVITY | _       | 100.00     | 100.00 |                        |           |             |   |                |
| IBERDROLA SERVICES FINANCIEROS,        | STATES           | FINANCIAL      | _       | 100.00     | 100.00 |                        | _         |             | _                                       |                |
| E.F.C, S.A.                            | SPAIN            | SERV.          |         | 84 00      | 84.00  | 7,290                  | 9.279     | 162         | 9.043                                   | 74             |
| IBERNEGOCIO DE TRADE, S.L.             | SPAIN            | SERVICES       |         |            | 100.00 | 615                    | 31,139    | 18,998      | 9.047                                   | 3,094          |
| INENSUR BRUNETE, S.L.                  | bi i i i i       | REAL           |         | 100.00     | 100100 | 010                    | 01,109    | 10,770      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 5,071          |
| ,                                      | SPAIN            | ESTATE         |         | 100.00     | 100.00 | 23,745                 | 82,332    | 85,283      | (2,443)                                 | (508)          |
| INGENIERIA EMPRESARIAL MULTIBA         | MEXICO           | SERVICES       | _       | 99.99      | 99.99  |                        |           |             |   |                |
| INICIATIVAS RESIDENCIALES EN           |                  |                |         |            |        |                        |           |             |   |                |
| INTERNET, S.A.                         | SPAIN            | SERVICES       | —       | 100.00     | 100.00 | 2                      | 1,156     | 1,189       | 1,519                                   | (1,552)        |
| INMOBILIARIA ASUDI, S.A.               |                  | REAL           |         |            |        |                        |           |             |   |                |
|  | SPAIN            | EST.INSTR.     | -       | 100.00     | 100.00 | 2,886                  | 2,998     | 42          | 2,872                                   | 84             |
| INMOBILIARIA BILBAO, S.A.              |                  | REAL           |         |            |        |                        |           |             |   |                |
|  | SPAIN            | EST.INSTR.     | —       | 100.00     | 100.00 | 3,514                  | 3,551     | 36          | 3,438                                   | 77             |
| INMUEBLES Y RECUPERACIONES             | DEDI             | REAL           |         | 100.00     | 100.00 | 10.025                 | 10.014    | 201         | 10 500                                  | 1 500          |
| CONTINENTAL, S.A.                      | PERU             | EST.INSTR.     |         | 100.00     |        | 18,035                 | 18,316    | 281         | 13,502                                  | 4,533          |
| INVERAHORRO, S.L.                      | SPAIN            | PORTFOLIO      | 100.00  | _          | 100.00 | 474                    | 491       | 2           | 480                                     | 9              |
| INVERSIONES ALDAMA, C.A.               | VENEZUELA        | NO<br>ACTIVITY |         | 100.00     | 100.00 |                        |           |             |   | _              |
| INVERSIONES BANPRO INTERNATIONAL       | NETHERLANDS      | ACTIVITI       | _       | 100.00     | 100.00 |                        | _         | _           |   |                |
| INC. N.V.                              | ANTILLES         | PORTFOLIO      | 48.01   | _          | 48.01  | 11,390                 | 31,996    | 72          | 24,829                                  | 7,095          |
| INVERSIONES BAPROBA, C.A.              | VENEZUELA        | SERVICES       | 100.00  | _          | 100.00 | 1,307                  | 1,663     | 48          | 1,507                                   | 108            |
| INVERSIONES MOBILIARIAS, S.L.          | SPAIN            | PORTFOLIO      |         | _          | 100.00 | 660                    | 693       |             | 674                                     | 100            |
| INVERSIONES P.H.R.4, C.A.              |                  | NO             | 200.00  |            | 200.00 | 000                    | 070       |             | 0/1                                     | 17             |
| ······································ | VENEZUELA        | ACTIVITY       | _       | 60.46      | 60.46  | _                      | 53        | _           | 53                                      | _              |
| INVERSIONES T, C.A.                    |                  | NO             |         |            |        |                        |           |             |   |                |
|  | VENEZUELA        | ACTIVITY       | —       | 100.00     | 100.00 | _                      | _         | _           | _                                       |                |
| INVERSORA OTAR, S.A.                   | ARGENTINA        | PORTFOLIO      | —       | 99.96      | 99.96  | 4,077                  | 49,783    | 4,128       | 41,295                                  | 4,360          |
|  |                  |                |         |            |        |                        |           |             |   |                |

|                                      |            |                    | % of Voting Rights<br>Controlled by the Bank |            |        |          |                |                      |                 |                                  |
|--------------------------------------|------------|--------------------|--|------------|--------|----------|----------------|----------------------|-----------------|----------------------------------|
|                                      |            |                    | Contro                                       | onea by th | e Bank | N. 4     |                |                      | Jata            |                                  |
|                                      |            |                    |  |            |        | Net      |                | Liabilities<br>as of | Emilter         | Profit (Loss)                    |
| Company                              | Location   | Activity           | Direct                                       | Indirect   | Total  | Carrying | of<br>31.12.06 | as of<br>31.12.06    | Equity 31.12.06 | for the Period<br>ended 31.12.06 |
| INVESCO MANAGEMENT Nº 1, S.A.        |            | FINANCIAL          | Direct                                       |            |        |          |                |                      |                 | <u>ended 51.12.00</u>            |
|                                      | LUXEMBOURG |                    |  | 99.99      | 99.99  | 11,656   | 16,070         | 261                  | 15,809          | —                                |
| INVESCO MANAGEMENT Nº 2, S.A.        | LUXEMBOURG | FINANCIAL          |  | 96.88      | 96.88  | 31       | 12,555         | 23,732               | (8,749)         | (2,428)                          |
| JARDINES DE SARRIENA, S.L.           | LUXENBOURG | REAL               |  | 90.00      | 90.88  | 51       | 12,333         | 23,132               | (8,749)         | (2,428)                          |
| Sindhieb De Sinneini, S.E.           | SPAIN      | ESTATE             |  | 85.00      | 85.00  | 255      | 997            | 611                  | (2,342)         | 2,728                            |
| LAREDO NATIONAL BANK                 | UNITED     |                    |  |            |        |          |                |                      |                 |                                  |
|                                      | STATES     | BANKING            | _  | 100.00     | 100.00 | 674,695  | 3,389,411      | 2,714,544            | 655,945         | 18,922                           |
| LEASIMO - SOCIEDADE DE LOCACAO       |            | FINANCIAL          |  |            |        |          |                |                      |                 |                                  |
| FINANCEIRA, S.A.                     | PORTUGAL   | SERV.              | —  | 100.00     |        | 11,576   | 71,960         | 60,533               | 10,701          | 726                              |
| MAGGIORE FLEET, S.P.A.               | ITALY      | SERVICES<br>REAL   | —  | 100.00     | 100.00 | 70,191   | 136,769        | 102,508              | 34,495          | (234)                            |
| MARQUES DE CUBAS 21, S.L.            | SPAIN      | ESTATE             | 100.00                                       |            | 100.00 | 2,869    | 7,552          | 5,223                | 2,465           | (136)                            |
| MEDITERRANIA DE PROMOCIONS I         | SIAIN      | NO                 | 100.00                                       |            | 100.00 | 2,009    | 1,552          | 5,225                | 2,405           | (150)                            |
| GESTIONS INMOBILIARIES, S.A.         | SPAIN      | ACTIVITY           |  | 100.00     | 100.00 | 726      | 2,610          | 1,882                | 650             | 78                               |
| MERCURY TRUST LIMITED                | CAYMAN     | FINANCIAL          |  |            |        |          | _,             | -,                   |                 |                                  |
|                                      | ISLANDS    | SERV.              | _  | 100.00     | 100.00 | 4,019    | 4,148          | 105                  | 3,989           | 54                               |
| MILANO GESTIONI, SRL.                |            | REAL               |  |            |        |          |                |                      |                 |                                  |
|                                      | ITALY      | EST.INSTR.         | —  | 100.00     | 100.00 | 46       | 4,384          | 4,012                | 328             | 44                               |
| MIRADOR DE LA CARRASCOSA, S.L.       | 00 1 0 1   | REAL               |  |            |        | 0.504    | A              | 0.000                |                 |                                  |
|                                      | SPAIN      | ESTATE             |  | 55.90      | 55.90  | 9,724    | 26,467         | 9,399                | 17,071          | (3)                              |
| MISAPRE, S.A. DE C.V.                | MEXICO     | FINANCIAL          |  | 100.00     | 100.00 | 0 205    | 0.596          | 2                    | 8,541           | 1.042                            |
| MONESTERIO DESARROLLOS, S.L.         | MEXICO     | SERV.<br>REAL      | _  | 100.00     | 100.00 | 8,305    | 9,586          | Z                    | 8,341           | 1,043                            |
| MONESTERIO DESARROLLOS, S.L.         | SPAIN      | ESTATE             |  | 100.00     | 100.00 | 19,990   | 54,432         | 34.610               | 19.805          | 17                               |
| MONTEALIAGA,S.A.                     | SITTIN     | REAL               |  | 100.00     | 100.00 | 17,770   | 51,152         | 51,010               | 17,005          | 17                               |
|                                      | SPAIN      | ESTATE             |  | 100.00     | 100.00 | 21.154   | 77.331         | 61.689               | 9,932           | 5,710                            |
| MULTIASISTENCIA, S.A. DE C.V.        | MEXICO     | SERVICES           |  | 100.00     | 100.00 | 7,364    | 13,864         | 5,440                | 7,182           | 1,242                            |
| MULTIVAL, S.A.                       | SPAIN      | PORTFOLIO          | _  | 100.00     | 100.00 | 71       | 178            | 107                  | 78              | (7)                              |
| OCCIVAL, S.A.                        |            | NO                 |  |            |        |          |                |                      |                 |                                  |
|                                      | SPAIN      | ACTIVITY           | 100.00                                       |            | 100.00 | 8,211    | 9,171          | 8                    | 8,907           | 256                              |
| OPCION VOLCAN, S.A.                  |            | REAL               |  | 100.00     | 100.00 |          | (=             | 0.454                | 50.044          | 5 (20)                           |
| DADTICIDA CIONES ADENAL SI           | MEXICO     | EST.INSTR.<br>NO   | —  | 100.00     | 100.00 | 57,643   | 67,114         | 9,471                | 52,214          | 5,429                            |
| PARTICIPACIONES ARENAL, S.L.         | SPAIN      | NO<br>ACTIVITY     |  | 100.00     | 100.00 | 6.270    | 7,451          | 1,179                | 6,150           | 122                              |
| PENSIONES BANCOMER, S.A. DE C.V.     | MEXICO     | INSURANCE          | _  | 100.00     |        |          |                | 1,189,406            | 70.085          | 16,940                           |
| PERI 5.1 SOCIEDAD LIMITADA           | MEMCO      | REAL               |  | 100.00     | 100.00 | 07,022   | 1,270,431      | 1,109,400            | 70,005          | 10,940                           |
|                                      | SPAIN      | ESTATE             | _  | 54.99      | 54.99  | 1        | 1              | _                    | 1               |                                  |
| PORT ARTHUR ABSTRACT & TITLE         | UNITED     | FINANCIAL          |  |            |        |          |                |                      |                 |                                  |
| COMPANY                              | STATES     | SERV.              | _  | 100.00     | 100.00 | 1,827    | 2,069          | 243                  | 1,811           | 15                               |
| PREMEXSA, S.A. DE C.V.               |            | FINANCIAL          |  |            |        |          |                |                      |                 |                                  |
|                                      | MEXICO     | SERV.              | —  | 100.00     |        | 507      | 519            | 7                    | 541             | (29)                             |
| PREVENTIS, S.A.                      | MEXICO     | INSURANCE          | -  | 75.01      | 75.01  | 3,541    | 11,392         | 6,671                | 5,508           | (787)                            |
| PRO-SALUD, C.A.                      | VENEZUELA  | SERVICES           |  | 58.86      | 58.86  |          | _              | 1                    | (1)             | —                                |
| PROMOCION EMPRESARIAL XX, S.A.       | SPAIN      | FINANCIAL<br>SERV. | 100.00                                       |            | 100.00 | 1,522    | 2,075          | 31                   | 1.998           | 46                               |
| PROMOTORA DE RECURSOS AGRARIOS, S.A. |            | SERV.              | 100.00                                       |            | 100.00 | 1,322    | 2,075          | 51                   | 1,998           | (2)                              |
| PROMOTORA RESIDENCIAL GRAN EUROPA,   | 517111     | REAL               | 100.00                                       |            | 100.00 | 157      | 140            |                      | 140             | (2)                              |
| S.L.                                 | SPAIN      | ESTATE             |  | 58.50      | 58.50  | 318      | 1.611          | 1.068                | 574             | (31)                             |
| PROVIDA INTERNACIONAL, S.A.          | CHILE      | PENSIONS           | —  | 100.00     | 100.00 | 54,464   | 54,908         | 244                  | 48,034          | 6,630                            |
| PROVINCIAL DE VALORES CASA DE BOLSA, |            | FINANCIAL          |  |            |        |          |                |                      |                 |                                  |
| C.A.                                 | VENEZUELA  | SERV.              | _  | 90.00      | 90.00  | 4,437    | 6,324          | 851                  | 4,683           | 790                              |
| PROVINCIAL SDAD.ADMIN.DE ENTIDADES   |            | FINANCIAL          |  |            |        |          |                |                      |                 |                                  |
| DE INV.COLECTIVA, C.A.               | VENEZUELA  | SERV.              | _  | 100.00     | 100.00 | 1,553    | 1,823          | 276                  | 1,264           | 283                              |
| PROVIVIENDA, ENTIDAD RECAUDADORA Y   | POLIVIA    | DENGLONG           |  | 100.00     | 100.00 | 200      | 1 6 4 9        | 1 245                | 200             | 05                               |
| ADMIN.DE APORTES, S.A.               | BOLIVIA    | PENSIONS           | _  | 100.00     | 100.00 | 288      | 1,648          | 1,345                | 208             | 95                               |

|  |           |                | % of   | Voting R   | lights | Thousands of Euros (*) |           |             |           |                |
|--|-----------|----------------|--------|------------|--------|------------------------|-----------|-------------|-----------|----------------|
|  |           |                | Contro | lled by th | e Bank |                        |           | Investee I  | Data      |                |
|  |           |                |        |            |        | Net                    | Assets as | Liabilities |           | Profit (Loss)  |
|  |           |                |        |            |        | Carrying               | of        | as of       | Equity    | for the Period |
| Company  | Location  | Activity       | Direct | Indirect   | Total  | Amount                 | 31.12.06  | 31.12.06    | 31.12.06  | ended 31.12.06 |
| PROXIMA ALFA INVESTMENTS, SGIIC S.A.               |           | FINANCIAL      |        |            |        |                        |           |             |           |                |
|  | SPAIN     | SERV.          | 51.00  |            | 51.00  | 5,100                  | 13,301    | 1,928       | 10,000    | 1,373          |
| PROYECTO MUNDO AGUILON, S.L                        |           | REAL           |        |            |        |                        |           |             |           |                |
|  | SPAIN     | ESTATE         | -      | 100.00     | 100.00 | 9,317                  | 32,219    | 9,621       | 19,720    | 2,878          |
| PROYECTOS EMPRESARIALES CAPITAL                    |           | FINANCIAL      |        |            |        |                        |           |             |           |                |
| RIESGO I,S.C.R.SIMP., S.A.                         | SPAIN     | SERV.          | 100.00 |            | 100.00 | 1,200                  | 11,697    | 10,510      | 1,200     | (13)           |
| PROYECTOS EMPRESARIALES CAPITAL                    | 00.000    | FINANCIAL      | 100.00 |            | 100.00 |                        |           | 10          |           | 101            |
| RIESGO, S.G.E.C.R.,S.A.                            | SPAIN     | SERV.          | 100.00 | -          | 100.00 | 1,200                  | 1,345     | 49          | 1,195     | 101            |
| PROYECTOS INDUSTRIALES CONJUNTOS,                  | CDAIN     | DODTEOLIO      |        | 100.00     | 100.00 | 2 1 40                 | 2 40 4    |             | 2 401     | 2              |
| S.A. DE  | SPAIN     | PORTFOLIO      |        | 100.00     | 100.00 | 3,148                  | 3,484     | _           | 3,481     | 3              |
| RESIDENCIAL CUMBRES DE SANTA FE, S.A.<br>DE C.V.   | MEXICO    | REAL<br>ESTATE | _      | 100.00     | 100.00 | 10 265                 | 14,847    | 5,123       | 10,283    | (550)          |
| RIVERWAY HOLDINGS CAPITAL TRUST I                  | UNITED    | FINANCIAL      |        | 100.00     | 100.00 | 10,265                 | 14,047    | 5,125       | 10,285    | (559)          |
| RIVERWAT HOLDINGS CAPITAL TRUST I                  | STATES    | SERV.          |        | 100.00     | 100.00 | 235                    | 7.877     | 7,640       | 234       | 3              |
| RIVERWAY HOLDINGS CAPITAL TRUST II                 | UNITED    | FINANCIAL      |        | 100.00     | 100.00 | 233                    | 7,077     | 7,040       | 234       | 5              |
| RIVERWAT HOLDINGS CALITAL IRUST II                 | STATES    | SERV.          | _      | 100.00     | 100.00 | 118                    | 4,076     | 3,953       | 121       | 2              |
| S.GESTORA FONDO PUBL.REGUL.MERCADO                 | SIMILS    | FINANCIAL      |        | 100.00     | 100.00 | 110                    | 4,070     | 5,755       | 121       | 2              |
| HIPOTECARIO, S.A.                                  | SPAIN     | SERV.          | 77.20  |            | 77.20  | 138                    | 217       | 67          | 152       | (2)            |
| SCALDIS FINANCE, S.A.                              | BELGIUM   | PORTFOLIO      |        | 100.00     | 100.00 | 3.416                  | 3.625     | 135         | 3,486     | 4              |
| SEGUROS BANCOMER, S.A. DE C.V.                     | MEXICO    | INSURANCE      | 24.99  |            | 100.00 | 253,739                | 912,179   | 775,039     | 60,174    | 76,966         |
| SEGUROS PROVINCIAL, C.A.                           | VENEZUELA | INSURANCE      | _      | 100.00     | 100.00 | 5,895                  | 21,321    | 15,396      | 930       | 4,995          |
| SERVICES CORPORATIVOS BANCOMER, S.A.               |           |                |        |            |        |                        |           |             |           |                |
| DE C.V.  | MEXICO    | SERVICES       | _      | 100.00     | 100.00 | 130                    | 9,040     | 8,910       | 287       | (157)          |
| SERVICES CORPORATIVOS DE INSURANCE,                |           |                |        |            |        |                        |           |             |           |                |
| S.A. DE C.V.                                       | MEXICO    | SERVICES       | -      | 100.00     | 100.00 | 121                    | 3,698     | 3,602       | 105       | (9)            |
| SERVICES EXTERNOS DE APOYO                         |           |                |        |            |        |                        |           |             |           |                |
| EMPRESARIAL, S.A DE C.V.                           | MEXICO    | SERVICES       | _      | 100.00     | 100.00 | 1,741                  | 6,575     | 4,834       | 1,461     | 280            |
| SERVICES TECNOLOGICOS SINGULARES,                  | 00.000    | appluaga       |        | 0.01       | 100.00 | ~~~                    | =         |             |           |                |
| S.A.   | SPAIN     | SERVICES       | 99.99  |            | 100.00 | 60                     | 7,329     | 7,228       | 95        | 6              |
| SERVICES VITAMEDICA, S.A. DE C.V.                  | MEXICO    | SERVICES       |        | 99.98      | 99.98  | 116                    | 755       | 640         | 47        | 68             |
| SOCIEDAD DE ESTUDIOS Y ANALISIS                    | SPAIN     | PORTFOLIO      | 100.00 |            | 100.00 | 114.518                | 188.113   | 65          | 102 555   | 4 402          |
| FINANC.,S.A.<br>SOCIEDAD PARA LA PRESTACION DE S°S | SPAIN     | PORTFOLIO      | 100.00 |            | 100.00 | 114,518                | 188,113   | 65          | 183,555   | 4,493          |
| ADMINISTRATIVOS, S.A.                              | SPAIN     | SERVICES       | _      | 100.00     | 100.00 | 100                    | 1.237     | 961         | 100       | 176            |
| SOCIETE INMOBILIERE BBV D'ILBARRIZ                 | SIAIN     | REAL           |        | 100.00     | 100.00 | 100                    | 1,237     | 201         | 100       | 170            |
| SOCIETE INWODIEIERE DDV D IEDARRE                  | FRANCE    | ESTATE         |        | 100.00     | 100.00 | 91                     | 113       | 31          | 155       | (73)           |
| SOUTHEAST TEXAS INSURANCE SERVICES                 | UNITED    | NO             |        | 100.00     | 100.00 | <i><i></i></i>         | 115       | 51          | 155       | (15)           |
| HOLDINGS, L.L.C.                                   | STATES    | ACTIVITY       |        | 100.00     | 100.00 | _                      | _         |             |           | _              |
| SOUTHEAST TEXAS INSURANCE SERVICES,                | UNITED    |                |        |            |        |                        |           |             |           |                |
| L.P.   | STATES    | INSURANCE      | _      | 100.00     | 100.00 | 363                    | 358       | (5)         | 358       | 5              |
| SOUTHEAST TEXAS TITLE COMPANY                      | UNITED    | FINANCIAL      |        |            |        |                        |           |             |           |                |
|  | STATES    | SERV.          | _      | 100.00     | 100.00 | 693                    | 1,051     | 358         | 683       | 10             |
| SPORT CLUB 18, S.A.                                | SPAIN     | PORTFOLIO      | 100.00 | _          | 100.00 | 23,745                 | 41,115    | 17,844      | 23,744    | (473)          |
| TEXAS INTERNATIONAL SEGUROS GROUP,                 | UNITED    |                |        |            |        |                        |           |             |           |                |
| INC.   | STATES    | SERVICES       | —      | 100.00     | 100.00 | 374                    | 385       | 10          | 340       | 35             |
| TEXAS REGIONAL BANCSHARES, INC.                    | UNITED    |                |        |            |        |                        |           |             |           |                |
|  | STATES    | PORTFOLIO      | 100.00 | —          | 100.00 | 1,673,906              | 1,637,086 | 5,785       | 1,619,943 | 11,358         |
|  |           |                |        |            |        |                        |           |             |           |                |

|                                       |                  |                    | % 0     | f Voting Ri  | ights  | Thousands of Euros (*)    |   |                                  |                    |   |
|---------------------------------------|------------------|--------------------|---------|--------------|--------|---------------------------|---|----------------------------------|--------------------|---|
|                                       |                  |                    | Contro  | olled by the | Bank   |                           |   | Investee I                       | Data               |   |
| Company                               | Location         | Activity           | Direct  | Indirect     | Total  | Net<br>Carrying<br>Amount | of                                      | Liabilities<br>as of<br>31.12.06 | Equity<br>31.12.06 | Profit (Loss)<br>for the Period<br>ended 31.12.06 |
| TEXAS REGIONAL DELAWARE, INC.         | UNITED           |                    | <u></u> | <u></u>      | 1000   |                           | 01112100                                | 01112100                         | 01112100           | <u>enaca e 1112100</u>                            |
| ,                                     | STATES           | PORTFOLIO          | _       | 100.00       | 100.00 | 1,604,875                 | 1,658,834                               | 53,959                           | 1,593,469          | 11,406  |
| TEXAS REGIONAL STATUTORY TRUST I      | UNITED<br>STATES | FINANCIAL<br>SERV. | _       | 100.00       | 100.00 | 1,175                     | 39,265                                  | 38,086                           | 1,165              | 14  |
| TEXAS STATE BANK                      | UNITED           |                    |         |              |        | í.                        | , i i i i i i i i i i i i i i i i i i i | í.                               | , i                |   |
|                                       | STATES           | BANKING            |         | 100.00       | 100.00 | 1,646,080                 | 6,507,464                               | 4,861,385                        | 1,634,320          | 11,759  |
| TRANSITORY CO                         |                  | REAL               |         |              |        |                           |   |                                  |                    |   |
|                                       | PANAMA           | EST.INSTR.         | _       | 100.00       | 100.00 | 216                       | 5,383                                   | 5,167                            | 312                | (96)  |
| TSB PROPERTIES, INC.                  | UNITED<br>STATES | REAL<br>EST.INSTR. | _       | 100.00       | 100.00 | (1,500)                   | 805                                     | 2,304                            | (1,499)            | _   |
| TSB SECURITIES, INC.                  | UNITED<br>STATES | FINANCIAL<br>SERV. | _       | 100.00       | 100.00 | 276                       | 302                                     | 26                               | 272                | 4   |
| UNICOM TELECOMUNICACIONES S.DE R.L.   |                  |                    |         |              |        |                           |   |                                  |                    |   |
| DE C.V.                               | MEXICO           | SERVICES           | _       | 99.98        | 99.98  | (12)                      | 12                                      | 23                               | (9)                | (2)   |
| UNIDAD DE AVALUOS MEXICO S.A. DE C.V. | MEXICO           | FINANCIAL<br>SERV. | _       | 90.00        | 90.00  | 672                       | 1,207                                   | 459                              | 631                | 117   |
| UNISEAR INMOBILIARIA, S.A.            | SPAIN            | REAL<br>ESTATE     | _       | 100.00       | 100.00 | 15,626                    | 18,630                                  | 703                              | 16,822             | 1,105   |
| UNITARIA GESTION DE PATRIMONIOS       |                  |                    |         |              |        |                           |   |                                  |                    |   |
| INMOBILIARIA, S.A.                    | SPAIN            | SERVICES           | _       | 100.00       | 100.00 | 2,410                     | 2,471                                   | 8                                | 2,421              | 42  |
| UNIVERSALIDAD "E5"                    |                  | FINANCIAL          |         |              |        |                           |   |                                  |                    |   |
|                                       | COLOMBIA         |                    |         | 100.00       | 100.00 | —                         | 11,175                                  | 11,175                           |                    | —   |
| UNIVERSALIDAD - BANCO GRANAHORRAR     | COLOMBIA         | FINANCIAL<br>SERV. | _       | 100.00       | 100.00 | _                         | 19,689                                  | 22,147                           | (1,875)            | (583)   |
| UNO-E BANK, S.A.                      | SPAIN            | BANKING            | 67.35   | 32.65        | 100.00 | 174,751                   | 1,427,998                               | 1,291,599                        | 126,079            | 10,320  |
| URBANIZADORA SANT LLORENC, S.A.       | SPAIN            | REAL<br>ESTATE     | 60.60   | _            | 60.60  |                           | 108                                     | _                                | 108                | _   |
| VALLEY MORTGAGE COMPANY, INC.         | UNITED<br>STATES | FINANCIAL<br>SERV. | _       | 100.00       | 100.00 | 9,692                     | 13,789                                  | 4,096                            | 9,494              | 199   |
| VISACOM, S.A. DE C.V.                 | MEXICO           | SERVICES           |         | 100.00       | 100.00 | 352                       | 353                                     | 1                                | 591                | (239)   |
| VITAMEDICA S.A. DE C.V.               | MEXICO           | INSURANCE          |         | 50.99        | 50.99  | 2,914                     | 8,893                                   | 3,179                            | 5,777              | (63)  |
|                                       |                  |                    |         |              |        |                           |   |                                  |                    |   |

Information on foreign companies at exchange rate on 31-12-06

(\*) Unaudited data

## **APPENDIX II**

# ADDITIONAL INFORMATION ON JOINTLY CONTROLLED COMPANIES PROPORTIONATELY CONSOLIDATED IN THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|   |                  |                   | % of   | f voting rig | ghts  |              | Thousand      | ls of Euros ( | *)       |  |
|---|------------------|-------------------|--------|--------------|-------|--------------|---------------|---------------|----------|--|
|   |                  |                   | Contro | lled by the  | bank  |              | Investee Data |               |          |  |
|   |                  |                   |        |              |       | Net carrying | Assets        | Liabilities   | Equity   | Profit<br>(loss)<br>for<br>the<br>Period |
| COMPANY   | LOCATION         | ACTIVITY          | Direct | Indirect     | Total | amount       | 31.12.06      | 31.12.06      | 31.12.06 | 2006                                     |
| DARBY-BBVA LATIN AMERICAN INVESTORS, LTD              | CAYMAN<br>ISLAND | FINANCIAL<br>SERV | 50.00  | —            | 50.00 | —            | 2,490         | 1,358         | 410      | 722                                      |
| ECASA, S.A.   | CHILE            | FINANCIAL<br>SERV | _      | 51.04        | 51.04 | 1,770        | 3,893         | 359           | 2,304    | 1,230                                    |
| FORUM DISTRIBUIDORA, S,A,                             | CHILE            | SERVICES          | _      | 51.04        | 51.04 | 5,612        | 32,698        | 25,306        | 6,160    | 1,232                                    |
| FORUM SERVICIOS FINANCIEROS, S.A.                     | CHILE            | FINANCIAL<br>SERV | —      | 51.00        | 51.00 | 77,441       | 326,269       | 268,502       | 47,073   | 10,694                                   |
| HOLDING DE PARTICIPACIONES INDUSTRIALES<br>2000, S.A. | SPAIN            | PORTFOLIO         | —      | 50.00        | 50.00 | 1,518        | 4,180         | —             | 4,094    | 86                                       |
| PSA FINANCE ARGENTINA COMPAÑIA<br>FINANCIERA, S.A.    | ARGENTINA        | FINANCIAL<br>SERV |        | 50.00        | 50.00 | 3,331        | 26,910        | 20,210        | 5,924    | 776                                      |

Information on foreign companies at exchange rate on 12/3/05

(\*) Unaudited data.

#### **APPENDIX III**

# ADDITIONAL INFORMATION ON INVESTMENTS AND JOINTLY CONTROLLED COMPANIES ACCOUNTED FOR USING THE EQUITY METHOD IN THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

(Includes the most significant companies which, taken as a whole, represent 98% of the total investment in this respect)

|  |                 |                         | % of voting rights       Thousands of Euros (*)         Controlled by the bank       Investee Data |                |                |                        |           |             |           |                                    |
|--|-----------------|-------------------------|--|----------------|----------------|------------------------|-----------|-------------|-----------|------------------------------------|
|  |                 |                         | Conti  | rolled by      | the bank       |                        |           | Investe     | e Data    |                                    |
| COMPANY  | LOCATION        | ΑCTIVITY                | Direct   | Indirect       | Total          | Net Carrying<br>amount | Assets    | Liabilities | Equity    | Profit (loss)<br>for the<br>period |
| ADQUIRA ESPAÑA, S.A.   | SPAIN           | SERVICES                |  | 40.00          | 40.00          | 2,669                  | 16.041    | 10,260      | 8,134     | (2,353)                            |
| ALMAGRARIO, S.A.   | COLOMBIA        |                         |  | 35.38          | 35.38          | 5,935                  | 21,778    | 4,809       | 16,286    | 683                                |
| AUREA, S.A. (CUBA)   | CUBA            | REAL ESTATE             |  | 49.00          | 49.00          | 4,339                  | 11,924    | 3,049       | 8,665     | 210                                |
| BBVA ELCANO  | SPAIN           | SERV.FINANCIER.         | 45.00  | _              | 45.00          | 29,342                 | 3,416     | 2,260       | 1,200     | (44)                               |
| EMPRESARIAL II, S.C.R.,<br>S.A.                                      |                 |                         |  |                |                | *                      | ,         | ,           | ,         | . ,                                |
| BBVA ELCANO<br>EMPRESARIAL, S.C.R.,<br>S.A.                          | SPAIN           | SERV.FINANCIER.         | 45.00  | —              | 45.00          | 29,347                 | 3,928     | 2,772       | 1,200     | (44)                               |
| CAMARATE GOLF, S.A. (*)  | SPAIN           | REAL ESTATE             |  | 26.00          | 26.00          | 4,625                  | 66,968    | 49,041      | 17,971    | (44)                               |
| COMPAÑIA ESPAÑOLA DE<br>FINANCIACION DEL<br>DESARROLLO S.A.          | SPAIN           | SERVICES                | 21.82  | 0.00           | 21.82          | 10,673                 | 59,574    | 12,455      | 46,048    | 1,071                              |
| COMPAÑIA MEXICANA DE<br>PROCESAMIENTO, S.A.                          | MEXICO          | SERVICES                | —  | 50.00          | 50.00          | 3,088                  | 7,846     | 1,896       | 9,321     | (3,371)                            |
| DE C.V.<br>CORPORACION IBV<br>PARTICIPACIONES<br>EMPRESARIALES, S.A. | SPAIN           | PORTFOLIO               | —  | 50.00          | 50.00          | 564,762                | 1,236,368 | 303,371     | 869,472   | 63,525(1)                          |
| (*)  | 00 4 0 1        | apprugga                |  |                |                |                        |           |             |           |                                    |
| FERROMOVIL 3000, S.L.  | SPAIN           | SERVICES                | _  | 20.00          | 20.00          | 6,361                  | _         | _           | -         | - (2)                              |
| FERROMOVIL 9000, S.L.<br>FIDEICOMISO 70191-2                         | SPAIN<br>MEXICO | SERVICES<br>REAL ESTATE | _  | 20.00<br>25.00 | 20.00<br>25.00 | 4,155<br>12,213        |           |             |           | -(2)<br>-(2)                       |
| PUEBLA (*)<br>GRUPO PROFESIONAL                                      | MEXICO          | SERVICES                | _  | 44.39          | 44.39          | 4,406                  | 24,490    | 14,937      | 8,616     | 937(1)                             |
| PLANEACION Y<br>PROYECTOS, S.A. DE<br>C.V. (*)                       |                 |                         |  |                |                |                        |           |             |           |                                    |
| HESTENAR, S.L. (*)   | SPAIN           | REAL ESTATE             | _  | 43.34          | 43.34          | 7,835                  | 26,577    | 20,668      | 5,942     | (33)                               |
| IMOBILIARIA DAS<br>AVENIDAS NOVAS, S.A.                              | PORTUGAL        | REAL ESTATE             | —  | 49.97          | 49.97          | 2,603                  | 5,767     | 450         | 5,560     | (243)                              |
| IMOBILIARIA DUQUE DE<br>AVILA, S.A. (*)                              | PORTUGAL        | REAL ESTATE             | —  | 50.00          | 50.00          | 4,725                  | 26,171    | 16,323      | 7,771     | 2,077                              |
| INMUEBLES MADARIAGA<br>PROMOCIONES, S.L. (*)                         | SPAIN           | REAL ESTATE             | 50.00  | —              | 50.00          | 3,123                  | 8,072     | 1,745       | 6,354     | (27)                               |
| JARDINES DEL RUBIN, S.A.<br>(*)                                      | SPAIN           | REAL ESTATE             | —  | 50.00          | 50.00          | 2,999                  | 36,607    | 32,504      | 3,990     | 113                                |
| LA ESMERALDA<br>DESARROLLOS, S.L.                                    | SPAIN           | REAL ESTATE             | —  | 45.00          | 45.00          | 8,948                  |           | —           |           | — (2)                              |
| LAS PEDRAZAS GOLF, S.L.<br>(*)                                       | SPAIN           | REAL ESTATE             | —  | 50.00          | 50.00          | 15,817                 | 73,616    | 41,707      | 31,979    | (70)                               |
| MOBIPAY INTERNATIONAL,<br>S.A. (*)                                   | SPAIN           | SERVICES                | —  | 50.00          | 50.00          | 2,403                  | 6,214     | 341         | 8,243     | (2,370)                            |
| MONTEALMENARA GOLF,<br>S.L. (*)                                      | SPAIN           | REAL ESTATE             | —  | 50.00          | 50.00          | 15,893                 | 49,326    | 33,720      | 15,663    | (57)                               |
| PARQUE REFORMA SANTA<br>FE, S.A. DE C.V.                             | MEXICO          | REAL ESTATE             | —  | 30.00          | 30.00          | 4,652                  | 30,368    | 11,309      | 19,736    | (678)                              |
| PART. SERVIRED, SDAD.<br>CIVIL                                       | SPAIN           | SERVICES                | 20.50  | 0.92           | 21.42          | 10,615                 | 53,084    | 3,713       | 49,346    | 25                                 |
| PROMOTORA<br>METROVACESA, S.L. (*)                                   | SPAIN           | REAL ESTATE             | —  | 50.00          | 50.00          | 9,067                  | 73,644    | 56,091      | 19,007    | (1,454)(1)                         |
| ROMBO COMPAÑIA<br>FINANCIERA, S.A.                                   | ARGENTINA       | SERV.FINANCIER.         | —  | 40.00          | 40.00          | 3,285                  | 32,736    | 24,314      | 8,481     | (59)                               |
| SERVICIOS ELECTRONICOS<br>GLOBALES, S.A. DE C.V.                     | MEXICO          | SERVICES                | —  | 45.98          | 45.98          | 4,680                  | 21,577    | 10,748      | 10,433    | 397                                |
| TELEFONICA FACTORING,<br>E.F.C., S.A.                                | SPAIN           | SERV.FINANCIER.         | 30.00  | _              | 30.00          | 2,839                  | 95,422    | 85,761      | 6,905     | 2,756                              |
| TELEPEAJE ELECTRONICO,<br>S.A. DE C.V. (*)                           | MEXICO          | SERVICES                | _  | 50.00          | 50.00          | 10,747                 | 69,686    | 70,935      | 2,330     | (3,579)                            |
| TUBOS REUNIDOS, S.A.<br>OTHER COMPANIES                              | SPAIN           | INDUSTRIAL              | 0.01   | 24.26          | 24.27          | 69,284<br>27,506       | 578,059   | 333,518     | 212,419   | 32,122(1)                          |
|  |                 |                         |  |                | TOTAL          | 888,936                | 2,639,260 | 1,148,697   | 1,401,073 | 89,490                             |

Data relating to the latest financial statements (generally for 2005) approved at the date of preparation of these notes to the consolidated financial statements. For the companies abroad the exchange rates ruling at the reference date are applied.

<sup>(1)</sup> Consolidated data

<sup>(2)</sup> Company incorporated in 2006

<sup>(\*)</sup> Jointly controlled entities accounted for using the equity method

- (2) Company incorporated in 2006
- (\*) Jointly controlled entities accounted for using the equity method

# APPENDIX IV NOTIFICATION OF ACQUISITION OF INVESTEES

|                           |            | % of Ownership              |            |                                  |
|---------------------------|------------|-----------------------------|------------|----------------------------------|
|                           |            | Net% Acquired (Sold) in the | % at Year- |                                  |
| COMPANY                   | ACTIVITY   | Year                        | End        | Date of Notification to Investee |
| Acquisitions made until   |            |                             |            |                                  |
| December 31, 2005         |            |                             |            |                                  |
| FRANQUICIA TEXTURA, S.A.  |            |                             |            |                                  |
| (1)                       | INDUSTRIAL | 100.00                      | —          | March 10, 2005                   |
| INICIATIVAS RESIDENCIALES |            |                             |            |                                  |
| EN INTERNET, S.A.         | SERVICES   | 50.00                       | 100.00     | March 10, 2005                   |
| MONTEALIAGA,S.A.          | REAL       |                             |            |                                  |
|                           | ESTATE     | 40.00                       | 100.00     | March 10, 2005                   |
| TEXTIL TEXTURA, S.L.      | INDUSTRIAL | 64.50                       | 64.50      | March 10, 2005                   |
| TEXTURA GLOBE, S.A. (1)   | INDUSTRIAL | 100.00                      |            | March 10, 2005                   |
| Acquisitions made until   |            |                             |            |                                  |
| December 31, 2006         |            |                             |            |                                  |
| BBVA CARTERA DE           |            |                             |            |                                  |
| INVERSIONES SICAV, S.A.   | PORTFOLIO  | 17.40                       | 92.25      | January 9, 2007                  |
| HESTENAR, S.L.            | REAL       |                             |            |                                  |
|                           | ESTATE     | 3.34                        | 43.34      | January 18, 2007                 |
| INENSUR BRUNETE, S.L.     | REAL       |                             |            |                                  |
|                           | ESTATE     | 50.00                       | 100.00     | October 20, 2006                 |
| TECNICAS REUNIDAS, S.A.   | SERVICES   | (15.23)                     | 10.16      | June 26, 2006                    |
| UNO-E BANK, S.A.          | BANKING    | 33.00                       | 100.00     | August 10, 2006                  |
|                           |            |                             |            |                                  |

(1) Company absorbed by Textura Textil, S.L. in December 2005

# APPENDIX V

# SUBSIDIARIES FULLY CONSOLIDATED AS OF DECEMBER 31, 2006

#### WITH MORE THAN 5% OWNED BY NON-GROUP SHAREHOLDERS

|  |                 |        | % of votin<br>ntrolled b |       |       |
|--|-----------------|--------|--------------------------|-------|-------|
| Company  | Activity        | Direct | Indirect                 | Other | Total |
| ADMINISTRADORA DE FONDOS DE PENSIONES PROVIDA (AFP |                 |        |                          |       |       |
| PROVIDA)   | PENSIONS        | 12.70  | 51.62                    | —     | 64.32 |
| AFP PREVISION BBV-ADM.DE FONDOS DE PENSIONES S.A.  | PENSIONS        | 75.00  | 5.00                     | —     | 80.00 |
| ALTITUDE INVESTMENTS LIMITED                       | FINANCIAL SERV. | 51.00  | —                        | —     | 51.00 |
| ALTURA MARKETS, A.V., S.A.                         | SECURITIES      | 50.00  | —                        | —     | 50.00 |
| BANCO BILBAO VIZCAYA ARGENTARIA CHILE, S.A.        | BANKING         | 60.92  | 6.92                     | —     | 67.84 |
| BANCO PROVINCIAL S.A BANCO UNIVERSAL               | BANKING         | 1.85   | 53.75                    | —     | 55.60 |
| BBVA & PARTNERS ALTERNATIVE INVESTMENT A.V., S.A.  | SECURITIES      | 70.00  |                          | —     | 70.00 |
| BBVA CARTERA DE INVERSIONES, SICAV, S.A.           | PORTFOLIO       | 92.25  | —                        | —     | 92.25 |
| BBVA CRECER AFP, S.A.                              | FINANCIAL SERV. | 35.00  | 35.00                    | —     | 70.00 |
| BBVA INMOBILIARIA E INVERSIONES S.A.               | REAL ESTATE     | —      | 68.11                    | —     | 68.11 |
| DESARROLLO URBANISTICO DE CHAMARTIN, S.A.          | REAL ESTATE     | —      | 72.50                    | —     | 72.50 |
| EL OASIS DE LAS RAMBLAS, S.L.                      | REAL ESTATE     | —      | 70.00                    | —     | 70.00 |
| ESTACION DE AUTOBUSES CHAMARTIN, S.A.              | SERVICES        | _      | 51.00                    | —     | 51.00 |
| FINANZIA AUTORENTING, S.A.                         | SERVICES        | —      | 85.00                    | —     | 85.00 |
| FORO LOCAL, S.L.                                   | SERVICES        | —      | 60.13                    | —     | 60.13 |
| GESTION DE PREVISION Y PENSIONES, S.A.             | PENSIONS        | 60.00  |                          | —     | 60.00 |
| HOLDING CONTINENTAL, S.A.                          | PORTFOLIO       | 50.00  |                          | —     | 50.00 |
| IBERDROLA SERVICIOS FINANCIEROS, E.F.C, S.A.       | FINANCIAL SERV. | —      | 84.00                    | —     | 84.00 |
| INVERSIONES BANPRO INTERNATIONAL INC. N.V.         | PORTFOLIO       | 48.01  |                          | —     | 48.01 |
| JARDINES DE SARRIENA, S.L.                         | REAL ESTATE     | —      | 85.00                    | —     | 85.00 |
| MIRADOR DE LA CARRASCOSA, S.L.                     | REAL ESTATE     | —      | 55.90                    | —     | 55.90 |
| PERI 5.1 SOCIEDAD LIMITADA                         | REAL ESTATE     | —      | 54.99                    | —     | 54.99 |
| PREVENTIS, S.A.                                    | INSURANCES      | —      | 75.01                    | —     | 75.01 |
| PRO-SALUD, C.A.                                    | SERVICES        | —      | 58.86                    | —     | 58.86 |
| PROMOTORA RESIDENCIAL GRAN EUROPA, S.L.            | REAL ESTATE     | —      | 58.50                    | —     | 58.50 |
| PROVINCIAL DE VALORES CASA DE BOLSA                | FINANCIAL SERV. | —      | 90.00                    | —     | 90.00 |
| PROXIMA ALFA INVESTMENTS, SGIIC S.A.               | FINANCIAL SERV. | 51.00  |                          | —     | 51.00 |
| UNIDAD DE AVALUOS MEXICO S.A. DE C.V.              | FINANCIAL SERV. | —      | 90.00                    | —     | 90.00 |
| VITAMEDICA S.A. DE C.V.                            | INSURANCES      |        | 50.99                    | —     | 50.99 |
|  |                 |        |                          |       |       |

#### APPENDIX VI. RECONCILIATION OF THE CLOSING BALANCES FOR 2003 AND 2004 TO THE OPENING BALANCES FOR 2004 AND 2005

The EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 requires that the first consolidated financial statements prepared in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 to include a reconciliation of the closing balances for the immediately preceding year to the opening balances for the year to which these financial statements refer.

# **RECONCILIATION OF THE CLOSING BALANCES FOR 2003 TO THE OPENING BALANCES FOR 2004**

| ASSETS   | Closing<br>balances<br>for 2003 | Differences | Opening<br>balances<br>for 2004 |
|--|---------------------------------|-------------|---------------------------------|
| CASH AND BALANCES WITH CENTRAL BANKS                   | 8,109,875                       |             | 8,109,875                       |
| FINANCIAL ASSETS HELD FOR TRADING (c)                  | 27,381,896                      | 8,605,568   | 35,987,464                      |
| Loans and advances to credit institutions              |                                 |             |                                 |
| Money market operations through counterparties         | _                               | _           |                                 |
| Loans and advances to other debtors                    | _                               | _           |                                 |
| Debt securities  | 25,630,096                      | 3,035,302   | 28,665,398                      |
| Other equity instruments                               | 2,029,414                       |             | 2,029,414                       |
| Trading derivatives (g)                                | (277,614)                       | 5,570,266   | 5,292,652                       |
| Memorandum item: Loaned or advanced as collateral      | —                               |             |                                 |
| OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR |                                 |             |                                 |
| LOSS (c)   | _                               | 957,477     | 957,477                         |
| Loans and advances to credit institutions              | _                               | _           |                                 |
| Money market operations through counterparties         |                                 | _           |                                 |
| Loans and advances to other debtors                    | _                               | _           |                                 |
| Debt securities  |                                 | _           |                                 |
| Other equity instruments                               | _                               | 957,477     | 957,477                         |
| Memorandum item: Loaned or advanced as collateral      |                                 | _           |                                 |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS (c)                | 38,605,149                      | 14,201,885  | 52,807,034                      |
| Debt securities  | 37,542,499                      | 9,820,921   | 47,363,420                      |
| Other equity instruments                               | 1,062,650                       | 4,380,964   | 5,443,614                       |
| Memorandum item: Loaned or advanced as collateral      | _                               | _           |                                 |
| LOANS AND RECEIVABLES (d)                              | 180,568,400                     | (463,192)   | 180,105,208                     |
| Loans and advances to credit institutions              | 20,907,129                      |             | 20,907,129                      |
| Money market operations through counterparties         | 399,997                         | _           | 399,997                         |
| Loans and advances to other debtors                    | 150,818,244                     | _           | 150,818,244                     |
| Debt securities  | 6,671,421                       | (463,192)   | 6,208,229                       |
| Other financial assets                                 | 1,771,609                       | _           | 1,771,609                       |
| Memorandum item: Loaned or advanced as collateral      |                                 | —           |                                 |
| HELD-TO-MATURITY INVESTMENTS (c)                       | 1,567,535                       | (1,567,535) |                                 |
| Memorandum item: Loaned or advanced as collateral      |                                 | _           |                                 |
| CHANGES IN THE FAIR VALUE OF THE HEDGED ITEMS IN       |                                 |             |                                 |
| PORTFOLIO HEDGES OF INTEREST RATE RISK                 | —                               | —           | _                               |
| HEDGING DERIVATIVES (g)                                | —                               | 5,255,417   | 5,255,417                       |
| NON-CURRENT ASSETS HELD FOR SALE                       | 183,172                         | —           | 183,172                         |
| Loans and advances to credit institutions              |                                 | —           |                                 |
| Loans and advances to other debtors                    | —                               | —           |                                 |
| Debt securities  | —                               |             |                                 |
| Equity instruments                                     | —                               | —           |                                 |
| Tangible assets  | 183,172                         |             | 183,172                         |
| Other assets   |                                 |             |                                 |

| ASSETS   | Closing<br>balances for<br>2003 | Differences | Opening<br>balances for<br>2004 |
|--|---------------------------------|-------------|---------------------------------|
| INVESTMENTS (a)                                  | 7,703,617                       | (6,219,232) | 1,484,385                       |
| Associates                                       | 7,703,617                       | (6,517,463) | 1,186,154                       |
| Jointly controlled entities                      |                                 | 298,231     | 298,231                         |
| INSURANCE CONTRACTS LINKED TO PENSIONS (f)       | 4,629                           | (4,629)     |                                 |
| REINSURANCE ASSETS (a)                           | —                               | 21,369      | 21,369                          |
| TANGIBLE ASSETS (i)                              | 3,608,109                       | 190,398     | 3,798,507                       |
| For own use                                      | 3,462,320                       | (113,993)   | 3,348,327                       |
| Investment property                              | 145,789                         | —           | 145,789                         |
| Other assets leased out under an operating lease | —                               | 304,391     | 304,391                         |
| Assigned to welfare projects                     | —                               | —           |                                 |
| Memorandum item: Acquired under a finance lease  | —                               | —           |                                 |
| INTANGIBLE ASSETS                                | 3,012,917                       | (2,165,589) | 847,328                         |
| Goodwill (b)                                     | 2,650,889                       | (1,905,214) | 745,675                         |
| Other intangible assets                          | 362,028                         | (260,375)   | 101,653                         |
| TAX ASSETS                                       | 3,558,055                       | 1,636,595   | 5,194,650                       |
| Current  | 110,021                         | —           | 110,021                         |
| Deferred   | 3,448,034                       | 1,636,595   | 5,084,629                       |
| PREPAYMENTS AND ACCRUED INCOME                   | 1,411,919                       | (715,000)   | 696,919                         |
| OTHER ASSETS                                     | 6,706,528                       | (3,812,477) | 2,894,051                       |
| Inventories                                      | 3,682                           | 277,000     | 280,682                         |
| Other  | 6,702,846                       | (4,089,477) | 2,613,369                       |
| TOTAL ASSETS                                     | 282,421,801                     | 15,921,055  | 298,342,856                     |

| LIABILITIES AND EQUITY                                       | Closing<br>balances for<br>2003 | Differences | Opening<br>balances for<br>2004 |
|--|---------------------------------|-------------|---------------------------------|
| LIABILITIES  |                                 |             |                                 |
| FINANCIAL LIABILITIES HELD FOR TRADING (c)                   | 1,463,227                       | 4,884,826   | 6,348,053                       |
| Deposits from credit institutions                            |                                 |             |                                 |
| Money market operations through counterparties               |                                 |             |                                 |
| Deposits from other creditors                                |                                 |             |                                 |
| Debt certificates including bonds                            |                                 |             | _                               |
| Trading derivatives (g)                                      |                                 | 4,884,826   | 4,884,826                       |
| Short positions  | 1,463,227                       |             | 1,463,227                       |
| OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR  | ,, -                            |             | ,, -                            |
| LOSS (c)   |                                 | 957,477     | 957,477                         |
| Deposits from credit institutions                            |                                 |             |                                 |
| Deposits from other creditors                                |                                 |             |                                 |
| Debt certificates including bonds                            | _                               | 957,477     | 957,477                         |
| FINANCIAL LIABILITIES AT FAIR VALUE THROUGH EQUITY           | _                               |             |                                 |
| Deposits from credit institutions                            | _                               | _           | _                               |
| Deposits from other creditors                                |                                 |             | _                               |
| Debt certificates including bonds                            |                                 |             |                                 |
| FINANCIAL LIABILITIES AT AMORTISED COST                      | 247,096,917                     | 3,776,495   | 250,873,412                     |
| Deposits from central banks                                  | 20,924,211                      |             | 20,924,211                      |
|  |                                 |             |                                 |
| Deposits from credit institutions                            | 39,182,350                      | —           | 39,182,350                      |
| Money market operations through counterparties               | 143,238                         | (114,500)   | 143,238                         |
| Deposits from other creditors                                | 142,954,661                     |             | 142,840,062                     |
| Debt certificates (including bonds)                          | 34,469,312                      | 2 901 004   | 34,469,312                      |
| Subordinated liabilities (h)                                 | 7,399,613                       | 3,891,094   | 11,290,707                      |
| Other financial liabilities                                  | 2,023,532                       | _           | 2,023,532                       |
| CHANGES IN THE FAIR VALUE OF THE HEDGED ITEMS IN PORTFOLIO   |                                 | 114 500     | 114 500                         |
| HEDGES OF INTEREST RATE RISK (g)                             | —                               | 114,599     | 114,599                         |
| HEDGING DERIVATIVES (g)                                      | _                               | 3,970,012   | 3,970,012                       |
| LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE | —                               | —           |                                 |
| Deposits from central banks                                  | _                               | _           | _                               |
| Deposits from credit institutions                            |                                 | —           | —                               |
| Deposits from other creditors                                | _                               | _           | _                               |
| Debt certificates including bonds                            |                                 | —           |                                 |
| Other liabilities  | _                               | —           | —                               |
| LIABILITIES UNDER INSURANCE CONTRACTS (a)                    | —                               | 8,112,411   | 8,112,411                       |
| PROVISIONS   | 4,941,987                       | 3,693,015   | 8,635,002                       |
| Provisions for pensions and similar obligations (f)          | 3,031,913                       | 3,449,375   | 6,481,288                       |
| Provisions for taxes   | _                               | 86,645      | 86,645                          |
| Provisions for contingent exposures and commitments          | 209,270                         | 70,438      | 279,708                         |
| Other provisions   | 1,700,804                       | 86,557      | 1,787,361                       |
| TAX LIABILITIES  | 320,512                         | 1,154,225   | 1,474,737                       |
| Current  | 105,716                         |             | 105,716                         |
| Deferred   | 214,796                         | 1,154,225   | 1,369,021                       |
| ACCRUED EXPENSES AND DEFERRED INCOME                         | 1,299,472                       |             | 1,299,472                       |
| OTHER LIABILITIES  | 8,633,291                       | (4,314,946) | 4,318,345                       |
| Welfare fund   |                                 |             |                                 |
| Other  | 8,633,291                       | (4,314,946) | 4,318,345                       |
| EQUITY HAVING THE NATURE OF A FINANCIAL LIABILITY            |                                 |             |                                 |
| TOTAL LIABILITIES  | 263,755,406                     | 22 348 114  | 286,103,520                     |
|  | 203,133,400                     |             | 200,103,520                     |

| EQUITY  | Closing<br>balances for<br>2003 | Differences | Opening<br>balances for<br>2004 |
|---|---------------------------------|-------------|---------------------------------|
| MINORITY INTERESTS  | 5,853,458                       | (3,936,294) | 1,917,164                       |
| VALUATION ADJUSTMENTS   | (2,211,849)                     | 3,903,175   | 1,691,326                       |
| Available-for-sale financial assets (c)                             |                                 | 1,677,380   | 1,677,380                       |
| Financial liabilities at fair value through equity                  |                                 |             | —                               |
| Cash flow hedges (g)  |                                 | 13,946      | 13,946                          |
| Hedges of net investments in foreign operations                     |                                 | —           | —                               |
| Exchange differences (k)  | (2,211,849)                     | 2,211,849   | —                               |
| Non-current assets held for sale                                    |                                 |             | _                               |
| SHAREHOLDER'S EQUITY  | 15,024,786                      | (6,393,940) |                                 |
| Capital   | 1,565,968                       | _           | 1,565,968                       |
| Issued  | 1,565,968                       | —           | 1,565,968                       |
| Unpaid and uncalled (–)   |                                 |             |                                 |
| Share premium   | 6,273,901                       | (469,083)   | 5,804,818                       |
| Reserves  | 5,884,171                       | (5,908,915) |                                 |
| Accumulated reserves (losses)                                       | 4,636,173                       | (5,248,473) | (612,300)                       |
| Retained earnings   |                                 | _           |                                 |
| Reserves (losses) of entities accounted for using the equity method | 1,247,998                       | (660,442)   | 587,556                         |
| Associates  | 1,247,998                       | (660,442)   | 587,556                         |
| Jointly controlled entities   | —                               | —           | —                               |
| Other equity instruments  |                                 |             |                                 |
| Equity component of compound financial instruments                  | —                               | —           | —                               |
| Other   |                                 |             |                                 |
| Treasury shares (l)   | (66,059)                        | (15,942)    | (82,001)                        |
| Income attributed to the Group                                      | 2,226,701                       | —           | 2,226,701                       |
| Dividends and remuneration  | (859,896)                       |             | (859,896)                       |
| TOTAL EQUITY  | 18,666,395                      | (6,427,059) | 12,239,336                      |
| TOTAL LIABILITIES AND EQUITY  | 282,421,801                     | 15,921,055  | 298,342,856                     |

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# **RECONCILIATION OF THE CLOSING BALANCES FOR 2004 TO THE OPENING BALANCES FOR 2005**

| ASSETS   | Closing<br>balances<br>for 2004 | Differences | Opening<br>balances<br>for 2005 |
|--|---------------------------------|-------------|---------------------------------|
| CASH AND BALANCES WITH CENTRAL BANKS   | 10,122,238                      | 852         | 10,123,090                      |
| FINANCIAL ASSETS HELD FOR TRADING  | 30,426,845                      |             | 47,036,060                      |
| Loans and advances to credit institutions  |                                 |             |                                 |
| Money market operations through counterparties   |                                 |             |                                 |
| Loans and advances to other debtors  |                                 |             |                                 |
| Debt securities  | 27,498,188                      | 2,898,391   | 30,396,579                      |
| Other equity instruments   | 2,928,657                       | 2,762,228   | 5,690,885                       |
| Trading derivatives  |                                 | 10,948,596  | 10,948,596                      |
| Memorandum item: Loaned or advanced as collateral  |                                 | _           |                                 |
| OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS                                |                                 | 1,059,490   | 1,059,490                       |
| Loans and advances to credit institutions  |                                 | _           |                                 |
| Money market operations through counterparties   |                                 |             | _                               |
| Loans and advances to other debtors  |                                 |             |                                 |
| Debt securities  |                                 | 58,771      | 58,771                          |
| Other equity instruments   |                                 | 1,000,719   | 1,000,719                       |
| Memorandum item: Loaned or advanced as collateral  |                                 |             |                                 |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS  | 37,180,593                      | 15,822,952  | 53,003,545                      |
| Debt securities  | 33,843,746                      | 11,193,482  | 45,037,228                      |
| Other equity instruments   | 3,336,847                       | 4,629,470   | 7,966,317                       |
| Memorandum item: Loaned or advanced as collateral  |                                 |             |                                 |
| LOANS AND RECEIVABLES  | 202,396,432                     | (5,504,229) | 196,892,203                     |
| Loans and advances to credit institutions  | 16,958,178                      | (255,221)   | 16,702,957                      |
| Money market operations through counterparties   | 241,999                         |             | 241,999                         |
| Loans and advances to other debtors  | 172,105,016                     | (21,944)    | 172,083,072                     |
| Debt securities  | 5,960,701                       | (463,192)   | 5,497,509                       |
| Other financial assets   | 7,130,538                       | (4,763,872) | 2,366,666                       |
| Memorandum item: Loaned or advanced as collateral  |                                 |             |                                 |
| HELD-TO-MATURITY INVESTMENTS   | 3,546,759                       | (1,325,257) | 2,221,502                       |
| Memorandum item: Loaned or advanced as collateral  |                                 |             |                                 |
| CHANGES IN THE FAIR VALUE OF THE HEDGED ITEMS IN PORTFOLIO<br>HEDGES OF INTEREST RATE RISK | _                               |             | _                               |
| HEDGING DERIVATIVES  |                                 | 4,273,450   | 4,273,450                       |
| NON-CURRENT ASSETS HELD FOR SALE   | 164,136                         | (4,981)     | 159,155                         |
| Loans and advances to credit institutions  | —                               | —           | —                               |
| Loans and advances to other debtors  | —                               | —           |                                 |
| Debt securities  |                                 |             |                                 |
| Equity instruments   | —                               | _           |                                 |
| Tangible assets  | 164,136                         | (4,981)     | 159,155                         |
| Other assets   | —                               |             | —                               |

| ASSETS   | Closing<br>balances for<br>2004 | Differences | Opening<br>balances for<br>2005 |
|--|---------------------------------|-------------|---------------------------------|
| INVESTMENTS                                      | 7,147,077                       | (5,747,937) | 1,399,140                       |
| Associates                                       | 7,147,077                       | (6,236,981) | 910,096                         |
| Jointly controlled entities                      | —                               | 489,044     | 489,044                         |
| INSURANCE CONTRACTS LINKED TO PENSIONS           | 3,852                           | (3,852)     |                                 |
| REINSURANCE ASSETS                               |                                 | 80,268      | 80,268                          |
| TANGIBLE ASSETS                                  | 3,619,223                       | 320,413     | 3,939,636                       |
| For own use                                      | 3,510,789                       | (173,061)   | 3,337,728                       |
| Investment property                              | 108,434                         | 54,215      | 162,649                         |
| Other assets leased out under an operating lease |                                 | 439,259     | 439,259                         |
| Assigned to welfare projects                     | —                               | —           | _                               |
| Memorandum item: Acquired under a finance lease  |                                 |             | —                               |
| INTANGIBLE ASSETS                                | 4,806,817                       | (3,985,733) | 821,084                         |
| Goodwill   | 4,435,851                       | (3,725,358) | 710,493                         |
| Other intangible assets                          | 370,966                         | (260,375)   | 110,591                         |
| TAX ASSETS                                       | 3,533,107                       | 2,457,589   | 5,990,696                       |
| Current  | 85,965                          | 79,994      | 165,959                         |
| Deferred   | 3,447,142                       | 2,377,595   | 5,824,737                       |
| PREPAYMENTS AND ACCRUED INCOME                   | 1,433,354                       | (715,599)   | 717,755                         |
| OTHER ASSETS                                     | 2,660,825                       | (936,743)   | 1,724,082                       |
| Inventories                                      | 3,344                           | 276,553     | 279,897                         |
| Other  | 2,657,481                       | (1,213,296) | 1,444,186                       |
| TOTAL ASSETS                                     | 307,041,258                     | 22,399,898  | 329,441,156                     |

| LIABILITIES AND EQUITY                                       | Closing<br>balances<br>for 2004         | Difformer              | Opening<br>balances<br>for 2005         |
|--|---|------------------------|---|
| LIABILITIES<br>FINANCIAL LIABILITIES HELD FOR TRADING        |   | Differences 12,802,912 | 14,134,413                              |
| Deposits from credit institutions                            | 1,551,501                               | 12,002,912             | 14,154,415                              |
| Money market operations through counterparties               |   |                        |   |
| Deposits from other creditors                                |   | _                      | _                                       |
| Debt certificates including bonds                            |   |                        |   |
| Trading derivatives  |   | 12,802,912             | 12,802,912                              |
| Short positions  | 1,331,501                               |                        | 1,331,501                               |
| OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR  | 1,551,501                               |                        | 1,551,501                               |
| LOSS   |   | 834,350                | 834,350                                 |
| Deposits from credit institutions                            |   | 854,550                | 854,550                                 |
| Deposits from other creditors                                |   | 834,350                | 834,350                                 |
| Debt certificates including bonds                            |   | 854,550                | 854,550                                 |
| FINANCIAL LIABILITIES AT FAIR VALUE THROUGH EQUITY           |   |                        |   |
| Deposits from credit institutions                            |   |                        |   |
| Deposits from other creditors                                |   |                        |   |
| Debt certificates including bonds                            |   |                        |   |
| FINANCIAL LIABILITIES AT AMORTISED COST                      | 271,183,419                             | 4,400,108              | 275,583,527                             |
| Deposits from central banks                                  | 15,643,831                              | 4,657,274              | 20,301,105                              |
| Deposits from credit institutions                            |   | (4,126,251)            |   |
| Money market operations through counterparties               | 657,997                                 | (4,120,251)            | 657,997                                 |
| Deposits from other creditors                                | 149,460,946                             |                        | 149,891,799                             |
| Debt certificates including bonds                            |   | 1,068,359              | 45,482,121                              |
| Subordinated liabilities                                     | 8,107,752                               | 4,219,625              | 12,327,377                              |
| Other financial liabilities                                  |   | (1,849,752)            | 2,875,013                               |
| CHANGES IN THE FAIR VALUE OF THE HEDGED ITEMS IN PORTFOLIO   | 4,724,705                               | (1,049,752)            | 2,075,015                               |
| HEDGES OF INTEREST RATE RISK                                 |   | 183,201                | 183,201                                 |
| HEDGING DERIVATIVES  |   | 3,131,572              | 3,131,572                               |
| LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE |   | 5,151,572              | 5,151,572                               |
| Deposits from central banks                                  |   |                        |   |
| Deposits from credit institutions                            |   |                        |   |
| Deposits from other creditors                                |   |                        |   |
| Debt certificates including bonds                            | _                                       | _                      |   |
| Other liabilities  | _                                       |                        |   |
| LIABILITIES UNDER INSURANCE CONTRACTS                        |   | 8,114,429              | 8,114,429                               |
| PROVISIONS   | 5,321,141                               | 3,070,707              | 8,391,848                               |
| Provisions for pensions and similar obligations              | 3,275,995                               | 3,028,289              | 6,304,284                               |
| Provisions for taxes   | 55,243                                  | 117,986                | 173,229                                 |
| Provisions for contingent exposures and commitments          | 230,496                                 | 118,286                | 348,782                                 |
| Other provisions   | 1,759,407                               | (193,854)              | 1,565,553                               |
| TAX LIABILITIES  | 323,200                                 |                        | 1,620,795                               |
| Current  | 80,286                                  | 143,370                | 223,656                                 |
| Deferred   | 242,914                                 | 1,154,225              | 1,397,139                               |
| ACCRUED EXPENSES AND DEFERRED INCOME                         | 1,275,000                               | (9,220)                | 1,265,780                               |
| OTHER LIABILITIES  |   | (4,546,300)            | 2,375,978                               |
| Welfare fund   | .,, 22,270                              | (.,2.0,200)            | _,;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;; |
| Other  | 6.922.278                               | (4,546,300)            | 2,375,978                               |
| EQUITY HAVING THE NATURE OF A FINANCIAL LIABILITY            | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                        |   |
| TOTAL LIABILITIES  | 286,356,539                             | 29,279,354             | 315,635,893                             |

| EQUITY  | Closing<br>balances for<br>2004 | Differences | Opening<br>balances for<br>2005           |
|---|---------------------------------|-------------|---|
| MINORITY INTERESTS  | 4,609,521                       | (3,871,982) | 737,539                                   |
| VALUATION ADJUSTMENTS   | (2,308,236)                     | 4,415,150   | 2,106,914                                 |
| Available-for-sale financial assets                                 | (2,300,230)                     | 2,320,133   | 2,320,133                                 |
| Financial liabilities at fair value through equity                  |                                 |             |   |
| Cash flow hedges  |                                 | (24,776)    | (24,776)                                  |
| Hedges of net investments in foreign operations                     |                                 | 282,895     | 282,895                                   |
| Exchange differences  | (2,308,236)                     | 1,836,898   | (471,338)                                 |
| Non-current assets held for sale                                    | (_,c = c ; _ c = c ; )<br>      |             | (,  |
| SHAREHOLDER'S EQUITY  | 18,383,434                      | (7,422,624) | 10,960,810                                |
| Capital   | 1,661,518                       |             | 1,661,518                                 |
| Issued  | 1,661,518                       |             | 1,661,518                                 |
| Unpaid and uncalled (-)   |                                 |             | , ,<br>                                   |
| Share premium   | 8,177,101                       | (1,494,498) | 6,682,603                                 |
| Reserves  | 6,776,473                       | (6,031,339) | 745,134                                   |
| Accumulated reserves (losses)                                       | 5,800,494                       | (5,356,301) | 444,193                                   |
| Retained earnings   |                                 |             |   |
| Reserves (losses) of entities accounted for using the equity method | 975,979                         | (675,038)   | 300,941                                   |
| Associates  | 975,979                         | (967,826)   | 8,153                                     |
| Jointly controlled entities   |                                 | 292,788     | 292,788                                   |
| Other equity instruments  |                                 | —           | —   |
| Equity component of compound financial instruments                  |                                 | —           |   |
| Other   |                                 | —           | —   |
| Treasury shares   | (18,370)                        | (17,476)    | (35,846)                                  |
| Income attributed to the Group                                      | 2,801,904                       | 120,692     | 2,922,596                                 |
| Dividends and remuneration  | (1,015,192)                     | (3)         | (1,015,195)                               |
| TOTAL EQUITY  | 20,684,719                      | (6,879,456) | 13,805,263                                |
| TOTAL LIABILITIES AND EQUITY  | 307,041,258                     | 22,399,898  | 329,441,156                               |
| MEMORANDUM ITEMS  |                                 |             | , <u>, , , , , , , , , , , , , , , , </u> |
| CONTINGENT EXPOSURES  | 21,652,940                      | (95,291)    | 21,557,649                                |
| Financial guarantees  | 21,202,083                      | (99,772)    | 21,102,311                                |
| Assets earmarked for third-party obligations                        | 734                             | 4,481       | 5,215                                     |
| Other contingent exposures  | 450,123                         |             | 450,123                                   |
| CONTINGENT COMMITMENTS  | 66,884,166                      | (121,764)   | ,   |
| Drawable by third parties   | 60,833,853                      | (116,975)   | 60,716,878                                |
| Other commitments   | 6,050,313                       | (4,789)     | 6,045,524                                 |
|   |                                 | . , , ,     |   |

# **RECONCILIATION OF THE INCOME STATEMENT OF 2004**

|   | 2004  | Differences   | Re-expresed 2004  |
|---|---|---|---|
| INTEREST AND SIMILAR INCOME (e)   | 12,466,255  |   | 12,352,338  |
| INTEREST EXPENSE AND SIMILAR CHARGES (e) (h)  | (6,100,675)   |   | (6,447,944)   |
| Remuneration of capital having the nature of a financial liability  |   |   |   |
| Other   | (6,100,675)   | (347,269)   | (6,447,944)   |
| INCOME FROM EQUITY INSTRUMENTS (a)  | 703,729   | (448,583)   | 255,146   |
| A) NET INTEREST INCOME  | 7,069,309   | (909,769)   | 6,159,540   |
| SHARE OF PROFIT OR LOSS OF ENTITIES ACCOUNTED FOR USING THE   | · , · · · , · · ·   | (* * * )  | -,,   |
| EQUITY METHOD (c)   | 359,992   | (262,952)   | 97,047  |
| Associates  | 359,992   | (356,239)   | 3,753   |
| Jointly controlled entities   |   | 93,287  | 93,287  |
| FEE AND COMMISSION INCOME (e)   | 4,159,344   | (102,363)   | 4,056,981   |
| FEE AND COMMISSION EXPENSES (e)   | (780,075)   | 136,116   | (643,959)   |
| INSURANCE ACTIVITY INCOME   | (682)   | 391,300   | 390,618   |
| Insurance and reinsurance premium income  |   | 2,062,030   | 2,062,030   |
| Reinsurance premiums paid   | _   | (71,931)  | (71,931)  |
| Benefits paid and other insurance-related expenses  |   | (1,704,113)   | (1,704,113)   |
| Reinsurance income  | _   | 8,534   | 8,534   |
| Net provisions for insurance contract liabilities   | (682)   | (413,062)   | (413,744)   |
| Finance income  |   | 708,901   | 708,901   |
| Finance expense   |   | (199,059)   | (199,059)   |
| GAINS/LOSSES ON FINANCIAL ASSETS AND LIABILITIES (NET)  | 311,253   | 450,604   | 761,857   |
| Held for trading (g)  | 1,295,873   | (185,322)   | 1,110,551   |
| Other financial instruments at fair value through profit or loss  |   | 1,296   | 1,296   |
| Available-for-sale financial assets (c)   | 353,502   | 620,910   | 974,412   |
| Loans and receivables   |   | 13,932  | 13,932  |
| Other   | (1,338,122)   | (212)   | (1,338,334)   |
| EXCHANGE DIFFERENCES (NET)  | 312,504   | (14,532)  | 297,972   |
| B) GROSS INCOME   |   |   |   |
| D) GRUSS INCOME   | 11,431,045  | (311,596)   | 11,120,049  |
|   | 11,431,645  |   | <b>11,120,049</b><br>468,236  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES   | 11,431,045<br>—<br>—  | 468,236   | 468,236   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES COST OF SALES   |   | 468,236<br>(341,745)  | 468,236<br>(341,745)  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME  | 18,307  | 468,236<br>(341,745)<br>3,999   | 468,236<br>(341,745)<br>22,306  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES COST OF SALES   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)   | 468,236<br>(341,745)<br>22,306<br>(3,247,050)   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES   | 18,307<br>(3,184,102)<br>(1,779,139)  | 468,236<br>(341,745)<br>3,999<br>(62,948)   | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION  | 18,307<br>(3,184,102)<br>(1,779,139)<br>(453,436)   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets   | 18,307<br>(3,184,102)<br>(1,779,139)<br>(453,436)<br>(361,212)  | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)   | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION  | 18,307<br>(3,184,102)<br>(1,779,139)<br>(453,436)   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets  | 18,307<br>(3,184,102)<br>(1,779,139)<br>(453,436)<br>(361,212)<br>(92,224)  | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME  | 18,307<br>(3,184,102)<br>(1,779,139)<br>(453,436)<br>(361,212)<br>(92,224)<br>(215,697)<br><b>5,817,578</b>   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)   | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b>   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES  |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets  |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856<br>(783,909)<br><br>4,222  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments  |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222<br>(39,508)  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856<br>(783,909)<br><br>4,222<br>(39,508)  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856<br>(783,909)<br><br>4,222<br>(39,508)<br>2,135   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)   | 18,307<br>(3,184,102)<br>(1,779,139)<br>(453,436)<br>(361,212)<br>(92,224)<br>(215,697)<br><b>5,817,578</b><br>(1,518,679)<br>(18,713)<br>(930,727) | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br>   | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856<br>(783,909)<br><br>4,222<br>(39,508)  |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br>   | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856<br>(783,909)<br><br>4,222<br>(39,508)<br>2,135   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets  |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222<br>(39,508)<br>(10,318)  | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br>55,856<br>(783,909)<br><br>4,222<br>(39,508)<br>2,135   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets<br>Other assets  |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222<br>(39,508)<br>(10,318)<br>384,702<br>   | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br><b>55,856</b><br>(783,909)<br><br>4,222<br>(39,508)<br>2,135<br>(196,990)<br>   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets<br>Other assets<br>PROVISION EXPENSE (NET)   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222<br>(39,508)<br>(10,318)<br>384,702<br><br>(6,221)<br>8,737                         | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br><b>55,856</b><br>(783,909)<br><br>4,222<br>(39,508)<br>2,135<br>(196,990)<br><br>(850,557)<br>8,737   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets<br>Other assets<br>PROVISION EXPENSE (NET)<br>FINANCE INCOME FROM NON-FINANCIAL ACTIVITIES   |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222<br>(39,508)<br>(10,318)<br>384,702<br><br>(6,221)                                  | $\begin{array}{c} 468,236\\ (341,745)\\ 22,306\\ (3,247,050)\\ (1,850,845)\\ (448,206)\\ (363,312)\\ (84,894)\\ (132,139)\\ \textbf{5,590,606}\\ (958,194)\\ 55,856\\ (783,909)\\ \\ 4,222\\ (39,508)\\ 2,135\\ (196,990)\\ \\ (850,557)\\ 8,737\\ (4,712)\\ \end{array}$                             |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets<br>Other assets<br>PROVISION EXPENSE (NET)<br>FINANCE INCOME FROM NON-FINANCIAL ACTIVITIES<br>FINANCE EXPENSES FROM NON-FINANCIAL ACTIVITIES<br>OTHER GAINS  |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222<br>(39,508)<br>(10,318)<br>384,702<br><br>(6,221)<br>8,737<br>(4,712)              | 468,236<br>(341,745)<br>22,306<br>(3,247,050)<br>(1,850,845)<br>(448,206)<br>(363,312)<br>(84,894)<br>(132,139)<br><b>5,590,606</b><br>(958,194)<br><b>55,856</b><br>(783,909)<br><br>4,222<br>(39,508)<br>2,135<br>(196,990)<br><br>(850,557)<br>8,737   |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets<br>Other assets<br>PROVISION EXPENSE (NET)<br>FINANCE INCOME FROM NON-FINANCIAL ACTIVITIES<br>FINANCE EXPENSES FROM NON-FINANCIAL ACTIVITIES<br>OTHER GAINS<br>Gains on disposal of tangible assets                      |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br><br>4,222<br>(39,508)<br>(10,318)<br>384,702<br><br>(6,221)<br>8,737<br>(4,712)<br>(438,603) | $\begin{array}{r} 468,236\\ (341,745)\\ 22,306\\ (3,247,050)\\ (1,850,845)\\ (448,206)\\ (363,312)\\ (84,894)\\ (132,139)\\ {\color{red}{55,856}}\\ (783,909)\\ {\color{red}{-}}\\ 4,222\\ (39,508)\\ 2,135\\ (196,990)\\ {\color{red}{-}}\\ (850,557)\\ 8,737\\ (4,712)\\ 622,180\\ \end{array}$     |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets<br>Other assets<br>PROVISION EXPENSE (NET)<br>FINANCE INCOME FROM NON-FINANCIAL ACTIVITIES<br>FINANCE EXPENSES FROM NON-FINANCIAL ACTIVITIES<br>OTHER GAINS  |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br>   | $\begin{array}{c} 468,236\\ (341,745)\\ 22,306\\ (3,247,050)\\ (1,850,845)\\ (448,206)\\ (363,312)\\ (84,894)\\ (132,139)\\ \textbf{5,590,606}\\ (958,194)\\ 55,856\\ (783,909)\\ \\ 4,222\\ (39,508)\\ 2,135\\ (196,990)\\ \\ (850,557)\\ 8,737\\ (4,712)\\ 622,180\\ 102,874\\ \end{array}$         |
| SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES<br>COST OF SALES<br>OTHER OPERATING INCOME<br>PERSONNEL EXPENSES (f)<br>OTHER ADMINISTRATIVE EXPENSES<br>DEPRECIATION AND AMORTISATION<br>Tangible assets<br>Intangible assets<br>OTHER OPERATING EXPENSES<br>NET OPERATING EXPENSES<br>NET OPERATING INCOME<br>IMPAIRMENT LOSSES (NET)<br>Available-for-sale financial assets<br>Loans and receivables (d)<br>Held-to-maturity investments<br>Non-current assets held for sale<br>Investments<br>Tangible assets<br>Goodwill (b)<br>Other intangible assets<br>Other assets<br>PROVISION EXPENSE (NET)<br>FINANCE INCOME FROM NON-FINANCIAL ACTIVITIES<br>FINANCE EXPENSES FROM NON-FINANCIAL ACTIVITIES<br>Gains on disposal of tangible assets<br>Gains on disposal of investments |   | 468,236<br>(341,745)<br>3,999<br>(62,948)<br>(71,706)<br>5,230<br>(2,100)<br>7,330<br>83,558<br>(226,972)<br>560,485<br>74,569<br>146,818<br>   | $\begin{array}{c} 468,236\\ (341,745)\\ 22,306\\ (3,247,050)\\ (1,850,845)\\ (448,206)\\ (363,312)\\ (84,894)\\ (132,139)\\ \textbf{5,590,606}\\ (958,194)\\ 55,856\\ (783,909)\\\\ 4,222\\ (39,508)\\ 2,135\\ (196,990)\\\\ (850,557)\\ 8,737\\ (4,712)\\ 622,180\\ 102,874\\ 317,510\\ \end{array}$ |

| Losses on disposal of tangible assets             | (20,571)  | (1,879)   | (22,450)    |
|---|-----------|-----------|-------------|
| Losses on disposal of investments                 | (36,254)  | 27,127    | (9,127)     |
| Other   | (309,049) | 69,406    | (239,643)   |
| D) INCOME BEFORE TAX                              | 4,149,472 | (12,632)  | 4,136,840   |
| INCOME TAX  | (957,004) | (71,627)  | (1,028,631) |
| MANDATORY TRANSFER TO WELFARE FUNDS               |           |           |             |
| E) INCOME FROM CONTINUING OPERATIONS              | 3,192,468 | (84,259)  | 3,108,209   |
| INCOME OR LOSS FROM DISCONTINUED OPERATIONS (NET) |           |           |             |
| F) CONSOLIDATED INCOME FOR THE PERIOD             | 3,192,468 | (84,259)  | 3,108,209   |
| INCOME ATTRIBUTED TO MINORITY INTERESTS           | 390,564   | (204,951) | 185,613     |
| G) INCOME ATTRIBUTED TO THE GROUP                 | 2,801,904 | 120,692   | 2,922,596   |

# MAIN EFFECTS OF ADAPTATION TO THE EU-IFRS REQUIRED TO BE APPLIED UNDER THE BANK OF SPAIN'S CIRCULAR 4/2004

The estimated main effects of adaptation to the new standards are as follows:

#### a) Basis of consolidation

The entry into force of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 led to a change in the basis of consolidation for certain companies (Note 2.1). The effects of this change were as follows:

- The companies over which the Group exercises control, regardless of their business activity, were fully consolidated; the greatest economic impact resulting from this change was that relating to insurance companies and real estate companies, and
- Certain investments were considered to be available-for-sale assets, since the Group could not demonstrate that it exercised significant influence over the investees.

#### b) <u>Goodwill</u>

Under the new standards goodwill is defined as the difference between the cost and the net fair value of the assets, liabilities and contingent liabilities acquired.

The main change is that goodwill is no longer amortised and is tested for impairment at least annually. In addition, goodwill must be stated in local currency, although that arising prior to January 1, 2004 can continue to be expressed in euros. The Group decided to initially recalculate in local currency the goodwill existing at January 1, 2004, the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Investments acquired subsequent to the obtainment of control over a company (i.e. transactions involving the purchase of equity interests from minority shareholders) were treated as "equity transactions". The goodwill recorded on the transactions performed after control was obtained were written off against the heading Minority Interests and the surplus amount against the heading Reserves.

The principal effect in stockholders' equity was a decrease of €1,923 million.

The principal effect in net income was an increase of €299 million.

#### c) <u>Financial instruments</u>

In accordance with the new standards, financial assets and liabilities held for trading are measured at fair value through profit or loss. Also, the gains and losses on the available-for-sale securities portfolio are recorded, net of their tax effect, in the equity account Valuation Adjustments.

As regards the classification of equity securities portfolios, significant influence is presumed to exist when an ownership interest of 20% is held in an investee. The Group classified Banca Nazionale del Lavoro, S.p.A. (BNL) as an associate, i.e. a company over which significant influence is exercised, since it considered that, although its equity interest is less than 20% (general criterion), the current shareholders' agreement gives it significant influence over the management of this entity. The entities classified as associates under the previous accounting standards and in which the Group has an ownership interest of less than 20% were reclassified to the available-for-sale portfolio (except for BNL), since it is considered that the Group does not exercise significant influence over them (Note 2.1). Therefore, in accordance with the new standards in force, the goodwill of these entities was derecognised, their accumulated prior years' profits or losses accounted for by the equity method were eliminated from reserves and, in addition, the differences relating from measuring these investments at market value were recorded under the heading Valuation Adjustments.

The recognition, measurement and disclosure criteria included in IASs 32 and 39, were applied retrospectively to January 1, 2004.

January 1, 2004 was considered to be the date of application of the rules on the derecognition of financial instruments, Transactions which on or after that date met the recognition and derecognition requirements included in IASs 32 and 39 were removed from the balance sheet (Note 14.3). However, the securitization funds created subsequent to January 1, 2004 through the transfer of derecognised loans, of which the Group retains certain of the risks or rewards, were included in the consolidated financial statements.

The principal effect in stockholders' equity was an increase of €739 million.

The effect in net income of change the evaluation of these holdings (less than 20%) from the equity accounting method to lower of cost or market was a decrease of  $\notin$ 95 million. There was, in addition, a reclassification of  $\notin$ 198 million from share of profit or loss of entities accounted for using the equity method to gains/losses on financial assets and liabilities (net.)

#### d) Loan portfolio provisioning

The BBVA Group estimated the impact of recording the provisions for the loan portfolio using the methods described in Note 2.2.b for estimating the impairment of financial instruments.

The principal effect in stockholders' equity was a decrease of €158 million.

The effect in net income was a increase of €7 million.

#### e) <u>Loan arrangement fees</u>

As a result of the application of the new accounting treatment for these fees (Note 2.2.d), the BBVA Group estimated the impact of reversing the fees and commissions credited to income in prior years with a charge to equity, using as a balancing entry the item "Accrued Expenses and Deferred Income". With regard to 2004, the portion of these fees and commissions relating to that year were recognised in the income statement.

The principal effect in stockholders' equity was a decrease of €194 million.

The effect in net income was a decrease of €46 million.

#### f) <u>Pensions</u>

The assumptions used to measure defined benefit pension commitments must be unbiased and mutually compatible, and the market interest rate relating to high quality assets must be used for discounting purposes, also stipulate that, for employees subject to Spanish labour legislation, the actuarial assumptions to be used must be based on the applicable Spanish legislation and the actuarial assumptions published by the Directorate-General of Insurance and Pension Funds (DGSFP).

Also noteworthy in this connection is the treatment of the risks insured with Group companies pursuant to Royal Decree 1588/1999 on Externalisation as internal provisions (and their measurement as such) in the consolidated financial statements. The assets assigned are measured independently on the basis of their nature.

As a result of the application of these criteria, the Group reviewed all its actuarial assumptions for existing commitments and funded all the deficits relating to externalised commitments existing at January 1, 2004, the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

All cumulative actuarial losses at January 1, 2004 were recognised with a charge to reserves.

The principal effect in stockholders' equity was a decrease of €953 million.

#### g) <u>Derivatives</u>

All derivatives are measured at fair value through profit or loss. Hedging transactions require greater documentation and yearic monitoring of their effectiveness. In fair value hedges, changes in the fair value of the hedged item are recognised in income, and the related carrying amount is adjusted. The BBVA Group's review of the validity of the transactions classified as hedges demonstrated that most of the hedges were highly effective.

The most significant impacts are the measurement and recognition at fair value of derivatives existing at the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, January 1, 2004. The unrealized gains recognized in equity were not allowed to be recognized under previous generally accepted accounting principles.

In the case of transactions that were designated as subject to hedge accounting at January 1, 2004 but which did not comply with the conditions of IAS 39 to be so designated, hedge accounting was discontinued. Net positions designated as hedged items under the previous standards and rules were replaced as hedged items at January 1, 2004 by an amount of assets or liabilities of the net positions.

Transactions initiated before January 1, 2004 were not designated as hedges retrospectively.

The principal effect in stockholders' equity was an increase of €50 million.

The principal effect in net income for this change was a decrease of €16 million.

#### h) Preference shares

Preference shares that do not comply with Rule Fifty-Four of Bank of Spain Circular 4/2004 are classified under the heading "Subordinated Liability" on the liability side of the balance sheet.

This reclassification has no effect on the calculation of eligible equity for the purposes of Bank of Spain Circular 5/1993, since these preference shares are still included in tier-one capital.

The principal effect in stockholders' equity was a decrease of €3,522 million.

The principal effect in net income was a reclassification of €190 million from "Income attributed to minority interests" to "interest expense and similar charge".

# i) <u>Tangible assets</u>

In the case of tangible assets, the Group used as attributed cost on the revaluation date the amounts revalued prior to January 1, 2004, on the basis of the legislation then in force. In this connection, the revaluations performed under Spanish law and the adjustments for inflation made by subsidiaries in countries with inflation accounting were considered as deemed cost taking in to consideration that, at the dated of the revaluation, this deemed cost was comparable to fair value.

Also, certain tangible asset items were recognised at fair value and, therefore, this value was used as attributed cost at January 1, 2004.

The principal effect in stockholders' equity was a decrease of €120 million.

The principal effect in net income was a reclassification of €108 million from "Other administrative expenses" to "Depreciation and amortization".

# j) Equity-instrument-based employee compensation

As permitted by IFRS 1 and Transitional Provision One of Bank of Spain Circular 4/2004, IFRS 2 were not applied to the equity instruments granted to employees before 7 November 2002 title to which had not yet passed to these employees on January 1, 2005.

# k) <u>Cumulative exchange differences</u>

The cumulative exchange differences at January 1, 2004 of all businesses abroad were definitively charged or credited to reserves. Consequently, the exchange gains or losses arising on the subsequent sale or disposal by other means of businesses abroad relate only to the exchange differences that arose after January 1, 2004.

# l) <u>Transactions involving own equity instruments</u>

The gains or losses obtained on transactions involving treasury shares are recognised as changes in equity and these shares continue to be carried at their acquisition cost. Under the previous accounting standards, these gains or losses were recognised in the income statement.

# Extracts of Amended and Restated Bylaws of Banco Bilbao Vizcaya Argentaria, S.A.

Exhibit 1.1 to Banco Bilbao Vizcaya Argentaria S.A.'s ("BBVA") Annual Report on Form 20-F for the year ended December 31, 2005 filed with the Securities and Exchange Commission ("SEC") on July 7, 2006 contained the Amended and Restated Bylaws (*Estatuos*) of BBVA as of the date of such filing.

Set forth below is the amended and restated text of those articles of BBVA's bylaws which have been amended since July 7, 2006.

#### **Article 5. Capital stock**

The Bank's share capital is ONE-BILLION, SEVEN-HUNDRED AND FORTY MILLION, FOUR-HUNDRED AND SIXTY-FOUR THOUSAND, EIGHT-HUNDRED AND SIXTY-NINE EUROS, TWENTY-NINE EUROCENTS (€1,740,464,869.29), represented by THREE-BILLION, FIVE-HUNDRED AND FIFTY-ONE MILLION, NINE-HUNDRED AND SIXTY-NINE THOUSAND, ONE-HUNDRED AND TWENTY-ONE (3,551,969,121) shares of FORTY-NINE EURO-CENTS (€0.49) nominal value each, all of the same class and series, fully subscribed and paid up.

On March 16, 2007, BBVA's shareholders adopted a resolution amending Article 36 of its bylaws as amended and restated below. This amendment is pending registration at the Commercial Registry of Vizcaya.

#### Article 36. Term of office and renewal

The term of office for members of the board of directors shall be five years. Members may be re-elected one or more times for terms of the same maximum duration.

# Exhibit 4.3 EXECUTION COPY

# TRANSACTION AGREEMENT

by and between

BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

and

COMPASS BANCSHARES, INC.

DATED AS OF FEBRUARY 16, 2007

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#### TRANSACTION AGREEMENT

TRANSACTION AGREEMENT (this "<u>Agreement</u>"), dated as of February 16, 2007, by and among BANCO BILBAO VIZCAYA ARGENTARIA, S.A., a bank organized and existing under the Laws of Spain ("<u>Parent</u>"), and COMPASS BANCSHARES, INC., a Delaware corporation (the "<u>Company</u>").

#### WITNESSETH:

WHEREAS, promptly following the execution of this Agreement, Parent shall form a new wholly owned subsidiary ("<u>Parent</u> <u>Texas Sub</u>") as a Texas corporation under and in accordance with the Texas Business Corporation Act (the "<u>TBCA</u>"), and Parent shall cause Parent Texas Sub to, and Parent Texas Sub shall, sign a joinder agreement to this Agreement and be bound hereunder;

WHEREAS, promptly following the execution of this Agreement, the Company shall form a new wholly owned subsidiary ("<u>Company Virginia Sub</u>") as a Virginia corporation under and in accordance with the Virginia Stock Corporation Act (the "<u>VSCA</u>"), and the Company shall cause Company Virginia Sub to, and Company Virginia Sub shall, sign a joinder agreement to this Agreement and be bound hereunder;

WHEREAS, the Boards of Directors of each of Parent (the "<u>Parent Board</u>") and the Company (the "<u>Company Board</u>") have approved, and the Boards of Directors of each of Parent Texas Sub (the "<u>Parent Texas Sub Board</u>") and Company Virginia Sub (the "<u>Company Virginia Sub Board</u>") shall approve, the strategic business combination transactions provided for herein (the "<u>Transaction</u>") whereby (1) the Company will merge with and into Company Virginia Sub, with Company Virginia Sub surviving such merger (the "<u>Reincorporation Merger</u>"), (2) immediately following the Reincorporation Merger, Company Virginia Sub, as the surviving corporation in the Reincorporation Merger, will become a wholly owned subsidiary of Parent pursuant to a statutory share exchange (the "<u>Share Exchange</u>") in accordance with VSCA and (3) immediately following the Share Exchange, Company Virginia Sub will merge with and into Parent Texas Sub (the "<u>Third Step Merger</u>"), with Parent Texas Sub as the surviving corporation in such Third Step Merger;

WHEREAS, concurrently with the execution of this Agreement, certain of the senior executives of the Company are entering into employment agreements with Parent and the Company, which employment agreements shall become effective as of the Exchange Effective Time (as defined below);

WHEREAS, it is the intent of the parties hereto that, for U.S. federal income tax purposes, the Reincorporation Merger shall constitute a "reorganization" within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended (the "<u>Code</u>"), and that this Agreement shall constitute a "plan of reorganization" in respect of the Reincorporation Merger for the purposes of Sections 354 and 361 of the Code;

WHEREAS, it is the intent of the parties hereto that, for U.S. federal income tax purposes, the Share Exchange and the Third Step Merger shall be treated as a single, integrated

transaction that constitutes a "reorganization" within the meaning of Section 368(a) of the Code, and that this Agreement shall constitute a "plan of reorganization" in respect of such transaction for the purposes of Sections 354 and 361 of the Code;

WHEREAS, for U.S. federal income tax purposes, it is intended that the Share Exchange and the Third Step Merger result in no gain recognition to the shareholders of Company Virginia Sub pursuant to Section 367(a) of the Code;

WHEREAS, the parties desire to make certain representations, warranties and agreements in connection with the Transaction and also to prescribe certain conditions to the Transaction.

NOW, THEREFORE, in consideration of the mutual covenants, representations, warranties and agreements contained in this Agreement, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, and intending to be legally bound hereby, the parties agree as follows:

#### ARTICLE I

#### THE REINCORPORATION MERGER

1.1 <u>The Reincorporation Merger</u>. Subject to the terms and conditions of this Agreement, in accordance with the General Corporation Law of Delaware (the "<u>DGCL</u>") and the VSCA, at the Reincorporation Effective Time, the Company shall merge with and into Company Virginia Sub. Company Virginia Sub shall be the surviving corporation (the "<u>Surviving Corporation</u>") in the Reincorporation Merger and shall continue its corporate existence under the laws of the Commonwealth of Virginia. Upon consummation of the Reincorporation Merger, the separate corporate existence of the Company shall terminate.

1.2 <u>Reincorporation Effective Time</u>. The Reincorporation Merger shall become effective in accordance with a Plan of Merger (which Plan of Merger shall be prepared by Company promptly following the date of this Agreement and shall be consistent with this Agreement and the VSCA and reasonably satisfactory to Parent) on the Closing Date (as defined in Section 11.1) at the time that is specified in the certificate of merger relating to the Reincorporation Merger issued by the Virginia State Corporation Commission and upon the issuance of the certificate of merger by the Secretary of State of the State of Delaware (the "<u>Reincorporation Effective Time</u>").

1.3 Effects of the Reincorporation Merger. At and after the Reincorporation Effective Time, the Reincorporation Merger shall have the effects set forth in the DGCL and the VSCA.

#### 1.4 Conversion of Shares.

(a) At the Reincorporation Effective Time, by virtue of the Reincorporation Merger and without any action on the part of the Company, Company Virginia Sub or any holder of common stock, par value \$2.00 per share, of the Company (the "<u>Company</u> <u>Common Stock</u>"), (i) each share of Company Common Stock (including restricted shares of Company Common Stock ("<u>Company</u> <u>Restricted Stock</u>")) issued and outstanding immediately prior to the Reincorporation Effective Time (other than shares held in treasury) shall be converted into one

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share of common stock, par value \$2.00 per share, of Company Virginia Sub (the "<u>Company Virginia Sub Common Stock</u>"), (ii) each share of Company Common Stock held in the treasury of the Company immediately prior to the Reincorporation Effective Time shall be cancelled and (iii) each share of Company Virginia Sub Common Stock issued and outstanding immediately prior to the Reincorporation Effective Time shall be cancelled.

(b) All of the shares of Company Common Stock converted into shares of Company Virginia Sub Common Stock pursuant to Section 1.4(a) shall no longer be outstanding and shall automatically be canceled and shall cease to exist as of the Reincorporation Effective Time, and each certificate previously representing any such shares ("<u>Company Common Certificate</u>") shall thereafter represent, without the requirement of any exchange thereof, that number of shares of Company Virginia Sub Common Stock into which such shares of Company Common Stock represented by such Company Common Certificate have been converted pursuant to Section 1.4(a) (such certificates following the Reincorporation Merger, the "<u>Company Virginia Sub Certificates</u>").

1.5 <u>Options</u>. The Company and Company Virginia Sub shall take all requisite action such that, at the Reincorporation Effective Time, each option granted by the Company to purchase shares of Company Common Stock (the "<u>Company Stock Options</u>") that is outstanding and unexercised immediately prior thereto shall cease to represent a right to acquire shares of Company Common Stock and shall be converted automatically into an option to purchase a number of shares of Company Virginia Sub Common Stock equal to the number of shares of Company Common Stock subject to such Company Stock Option immediately prior to the Reincorporation Effective Time at an exercise price per share of Company Virginia Sub Common Stock equal to the exercise price per share of Company Common Stock in effect immediately prior to the Reincorporation Effective Time and otherwise subject to the terms of the Compass Bancshares, Inc. 2006 Incentive Compensation Plan, Compass Bancshares, Inc. 2006 Incentive Compensation Plan, and 1996 Long Term Incentive Plan (the "<u>Company Stock Plans</u>") under which such Company Stock Options were issued and the agreements evidencing grants thereunder (including accelerated vesting provisions under such agreements evidencing grants thereunder or under any employment agreements between employees of the Company and the Company). The duration and other terms of the new option shall be the same as the original Company Stock Option except that all references to the Company shall be deemed to be references to Company Virginia Sub.

1.6 <u>Other Stock-Based Awards</u>. The Company and Company Virginia Sub shall take all requisite action such that, at the Reincorporation Effective Time, each incentive award of any kind, contingent or accrued, to receive Company Common Stock or an amount measured in whole or in part by reference to the value of a number of shares of Company Common Stock granted under the Company Stock Plans or otherwise (including under any Company Benefit Plan) (including performance shares, restricted stock units, phantom units, deferred stock units and dividend equivalents) other than Company Stock Options and Company Restricted Stock (each, other than Company Stock Options and Company Restricted Stock, "Company Stock-Based Awards"), shall cease to represent a right to acquire or receive shares of Company Common Stock or an amount measured by reference to the value of a number of shares of Company Common Stock and shall be converted automatically into a right to receive a number of shares of Company Virginia Sub Common Stock or an amount measured by reference to a

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number of shares of Company Virginia Sub Common Stock equal to the number of shares of Company Common Stock subject to such Company Stock-Based Award immediately prior to the Reincorporation Effective Time (a "<u>Stock-Based Award</u>") and subject to the terms of the Company Stock Plans or Company Benefit Plan under which such Company Stock-Based Awards were issued or created and the agreements evidencing grants or rights thereunder (including accelerated vesting provisions under such agreements evidencing grants thereunder or under any employment agreements between employees of the Company and the Company). The duration and other terms of the substituted Stock-Based Awards shall be the same as the original Company Stock-Based Awards except that all references to the Company shall be deemed to be references to Company Virginia Sub.

1.7 <u>Articles of Incorporation</u>. Subject to the terms and conditions of this Agreement, at the Reincorporation Effective Time, the Articles of Incorporation of Company Virginia Sub (the "<u>Company Virginia Sub Articles</u>") in effect immediately prior to the Reincorporation Merger shall be the Articles of Incorporation of the Surviving Corporation until thereafter amended in accordance with applicable law (it being understood and agreed that the Company Virginia Sub Articles shall be substantially consistent with the certificate of incorporation of the Company, as amended and restated through the date hereof (the "<u>Company Certificate</u>") as in effect immediately prior to the Reincorporation Effective Time with such changes as are (a) required by the VSCA and (b) otherwise as proposed by Parent and not reasonably objected to by Company; subject, however, in each case to the provisions of Section 8.7 hereof). The Company Virginia Sub Articles shall provide that authorization of a share exchange pursuant to Section 13.1-718 of the VSCA shall require the approval of a majority of all of the votes entitled to be cast on such matter by holders of Company Virginia Sub Common Stock.

1.8 <u>Bylaws</u>. Subject to the terms and conditions of this Agreement, at the Reincorporation Effective Time, the Bylaws of Company Virginia Sub (the "<u>Company Virginia Sub Bylaws</u>") in effect immediately prior to the Reincorporation Merger shall be the Bylaws of the Surviving Corporation until thereafter amended in accordance with applicable law (it being understood and agreed that the Company Virginia Sub Bylaws shall be substantially consistent with the bylaws of the Company, as amended and restated through the date hereof (the "<u>Company Bylaws</u>") as in effect immediately prior to the Reincorporation Effective Time with such changes as are (a) required by the VSCA and (b) otherwise as proposed by Parent and not reasonably objected to by Company; subject, however, in each case to the provisions of Section 8.7 hereof).

1.9 <u>Tax Consequences</u>. It is intended that the Reincorporation Merger shall constitute a "reorganization" within the meaning of Section 368(a) of the Code, and that this Agreement shall constitute a "plan of reorganization" in respect of the Reincorporation Merger for the purposes of Sections 354 and 361 of the Code.

1.10 <u>Board of Directors; Management</u>. The directors and officers of Company immediately prior to the Reincorporation Effective Time shall be the directors and officers of Company Virginia Sub, each to hold office in accordance with the Company Virginia Sub Articles and Bylaws until their respective successors are duly elected or appointed and qualified.

# ARTICLE II

### THE SHARE EXCHANGE

2.1 <u>The Share Exchange</u>. Subject to the terms and conditions of this Agreement, in accordance with the VSCA and the Spanish Corporation Law of 1989 (Texto Refundido de la Ley de Sociedades Anónimas aprobado por el Real Decreto Legislativo 1564/1989) (the "<u>SCL</u>"), at the Exchange Effective Time, pursuant to the provisions of Section 13.1-721 of the VSCA, Company Virginia Sub shall become a wholly owned subsidiary of Parent through the exchange of each outstanding share of Company Virginia Sub Common Stock for the Consideration (as defined below).

2.2 Exchange Effective Time. The Share Exchange shall become effective, immediately following the Reincorporation Effective Time, in accordance with the Plan of Share Exchange (which Plan of Share Exchange shall be prepared by Parent promptly following the date of this Agreement and shall be consistent with this Agreement and the VSCA and reasonably satisfactory to the Company) on the Closing Date at the time (the "Exchange Effective Time") that is specified in the certificate of share exchange relating to the Share Exchange issued by the Virginia State Corporation Commission, at which time, by virtue of the Share Exchange and as set forth in the Plan of Share Exchange and the VSCA, Parent shall automatically become the holder and owner of one hundred percent of the outstanding capital stock of Company Virginia Sub, including one hundred percent of the outstanding shares of Company Virginia Sub Common Stock, with the former holders of such outstanding shares being only entitled to receive the Consideration as provided for in Section 2.4. The Transfer Agent, for the benefit of Parent, shall receive at the Exchange Effective Time the Company Virginia Exchange for the Consideration being issued pursuant to Section 2.4. As used in this Agreement, "Company Virginia Exchange Certificate representing the shares of Company Virginia Common Stock being received by Parent pursuant to the terms hereof, which shares shall represent one hundred percent of the outstanding capital stock of Company Virginia Sub, including capital stock of Company Virginia Sub, including one hundred percent of the outstanding shares of Company Virginia Exchange Certificate representing the shares of Company Virginia Common Stock being received by Parent pursuant to the terms hereof, which shares shall represent one hundred percent of the outstanding capital stock of Company Virginia Sub, including one hundred percent of the outstanding shares of Company Virginia Sub, including one hundred percent of the outstanding capital stock of Company Virgi

2.3 Effects of the Share Exchange. At and after the Exchange Effective Time, the Share Exchange shall have the effects set forth in the VSCA and the separate corporate existence of each of Company Virginia Sub and Parent shall continue and all shares of Company Virginia Sub Common Stock issued and outstanding shall, by virtue of the Share Exchange, continue to be issued and outstanding shares and shall be owned and held by Parent, and Company Virginia Sub shall deliver the Company Virginia Exchange Certificate evidencing such shares to a transfer agent theretofore selected by Parent and reasonably acceptable to the Company (the "Transfer Agent") pursuant to an agreement between Company Virginia Sub, Parent and the Transfer Agent obligating the Transfer Agent, immediately upon receipt of the Company Virginia Exchange Certificate, to certify to Parent that it has received such Company Virginia Exchange Certificate on behalf and for the benefit of Parent and that Parent is the beneficial and record owner of such shares and that no other shares of capital stock of Company Virginia Sub are outstanding. The Parent Board shall thereupon execute the decision taken by the Extraordinary General Meeting of Parent to increase the share capital of Parent in accordance with Articles 153(a) and 155 of the SCL, against a contribution in kind (Aumento con

aportaciones no dinerarias), and shall register such action pursuant to the Deed of Capital Increase (the "<u>Deed of Capital Increase</u>") granted before a Spanish Notary with the Commercial Registry (Registro Mercantil) of the Province of Vizcaya (the "<u>Commercial Registry</u>"). Pursuant to the Share Exchange, the Deed of Capital Increase (as registered with the relevant Commercial Registry) shall be delivered to the Spanish Settlement and Clearing System, for the new shares to be listed and registered in the name of the Depositary (as defined below), for the account of Company Virginia Sub Common Stock holders, and to any required stock exchanges for the admission authorization of Parent Ordinary Shares to be listed.

2.4 <u>Exchange of Company Virginia Sub Common Stock</u>. At the Exchange Effective Time, by virtue of the Share Exchange and without any further action on the part of Parent, Company Virginia Sub or any holder of Company Virginia Sub Common Stock:

(a) All shares of Company Virginia Sub Common Stock that are owned by Parent, Company Virginia Sub or any of their respective direct or indirect wholly-owned Subsidiaries immediately prior to the Exchange Effective Time (other than shares of Company Virginia Sub Common Stock held in trust accounts, managed accounts and the like, or otherwise held in a fiduciary or agency capacity, that are beneficially owned by third parties and other than shares of Company Virginia Sub Common Stock held, directly or indirectly, by Parent, or Company Virginia Sub or any of their respective direct or indirect wholly-owned Subsidiaries in respect of a debt previously contracted) shall be cancelled and shall cease to exist and no consideration shall be delivered in exchange therefor.

(b) Subject to Sections 2.4(b)(v) and 2.5 of this Agreement, at the Exchange Effective Time, by virtue of the Share Exchange and without any action on the part of Parent, Company Virginia Sub or any holder of Company Virginia Sub Common Stock, each share of Company Virginia Sub Common Stock (except as set forth in Section 2.4(a)) shall be exchanged, at the election of the holder thereof, for the right to receive the following:

(i) for each share of Company Virginia Sub Common Stock with respect to which an election to receive cash has been effectively made and not revoked or deemed revoked pursuant to Article III (a "<u>Cash Election</u>"), the right to receive in cash from Parent an amount (the "<u>Cash Consideration</u>") equal to the Cash Amount, without interest (collectively, the "<u>Cash Election Shares</u>");

(ii) for each share of Company Virginia Sub Common Stock with respect to which an election to receive ordinary shares of Parent, of 49 euro-cents nominal value each (the "Parent Ordinary Shares") has been effectively made and not revoked or deemed revoked pursuant to Article III (a "Share Election"), the right to receive from Parent the number of Parent Ordinary Shares (the "Share Consideration") as is equal to the Exchange Ratio (collectively, the "Share Election Shares"); and

(iii) for each share of Company Virginia Sub Common Stock other than shares as to which a Cash Election or a Share Election has been effectively made and not revoked or deemed revoked pursuant to Article III (collectively, the "<u>Non-Election Shares</u>"), the right to receive from Parent for each such share the Share Consideration or Cash Consideration, without interest, as is determined in accordance with Section 2.5(b).

"Cash Amount" shall mean \$71.82.

"Exchange Ratio" shall mean 2.80.

The Cash Consideration and the Share Consideration are sometimes referred to herein collectively as the "Consideration."

(iv) The Parent Ordinary Shares to be issued in exchange for the shares of Company Virginia Sub Common Stock exchanged hereunder shall be (x) registered in the name of the Depositary by the Settlement and Clearing System and then delivered in the form of receipts representing American depositary shares representing Parent Ordinary Shares ("Parent ADSs"), and such Parent ADSs shall be issued in accordance with the Depositary Agreement, dated as of January 28, 2000, by and between Parent, The Bank of New York, as depositary, and the holders of Parent ADSs (as such agreement may be amended to deposit the Parent Ordinary Shares being issued pursuant hereto and to deliver the Parent ADSs being delivered hereto) or a depositary agreement to be entered into after the date of this Agreement in form and substance not reasonably objected to by Company (the "Depositary Agreement") or (y) if and to the extent elected by any holder in the manner provided in Article III, issued as Parent Ordinary Shares, in account entry form, rather than receipts representing Parent ADSs; provided, however, that if prior to the Election Period Parent determines, after consultation with the Depositary, that it is not reasonably practical to permit such a choice, then all Parent Ordinary Shares shall be issued in the form of Parent ADSs.

(v) If, between the date of this Agreement and the Exchange Effective Time, the aggregate number of outstanding Parent Ordinary Shares shall have been increased, decreased, changed into or exchanged for a different number or kind of shares or securities as a result of a reorganization, recapitalization, reclassification, stock dividend, stock split, reverse stock split, or other similar change in capitalization, an appropriate and proportionate adjustment shall be made to the Share Consideration.

#### 2.5 Proration.

(a) Notwithstanding any other provision contained in this Agreement, (x) the total number of shares of Company Virginia Sub Common Stock, in the aggregate, to be exchanged for Share Consideration pursuant to Section 2.4 at the Exchange Effective Time (the "<u>Share Conversion Number</u>") shall be equal to 70,000,000 and (y) all other shares of Company Virginia Sub Common Stock shall be converted into Cash Consideration (other than shares of Company Virginia Sub Common Stock to be cancelled as provided in Section 2.4(a)).

(b) Within five business days after the Exchange Effective Time, Parent shall cause the Exchange Agent (as defined below) to effect the allocation among holders of Company Virginia Sub Common Stock of rights to receive the Cash Consideration and the Share Consideration as follows:

(i) If the aggregate number of shares of Company Virginia Sub Common Stock with respect to which Share Elections have been made (the "<u>Share Election Number</u>") exceeds the Share Conversion Number, then all Cash Election Shares and all Non-Election Shares shall be exchanged for the right to receive the Cash Consideration, and Share Election

Shares of each holder thereof will be exchanged for the right to receive the Share Consideration in respect of that number of Share Election Shares equal to the product obtained by multiplying (x) the number of Share Election Shares held by such holder by (y) a fraction, the numerator of which is the Share Conversion Number and the denominator of which is the aggregate Share Election Number for all such holders (with the Exchange Agent to determine, consistent with Section 2.5(a), whether fractions of Share Election Shares shall be rounded up or down), with the remaining number of such holder's Share Election Shares being exchanged for the right to receive the Cash Consideration; and

(ii) If the Share Election Number is less than the Share Conversion Number (the amount by which the Share Conversion Number exceeds the Share Election Number being referred to herein as the "<u>Shortfall Number</u>"), then all Share Election Shares shall be exchanged for the right to receive the Share Consideration and the Non-Election Shares and Cash Election Shares shall be treated in the following manner:

(A) If the Shortfall Number is less than or equal to the number of Non-Election Shares, then all Cash Election Shares shall be exchanged for the right to receive the Cash Consideration, and the Non-Election Shares of each holder thereof shall be exchanged for the right to receive the Share Consideration in respect of that number of Non-Election Shares equal to the product obtained by multiplying (x) the number of Non-Election Shares held by such holder by (y) a fraction, the numerator of which is the Shortfall Number and the denominator of which is the total number of Non-Election Shares (with the Exchange Agent to determine, consistent with Section 2.5(a), whether fractions of Non-Election Shares shall be rounded up or down), with the remaining number of such holder's Non-Election Shares being exchanged for the right to receive the Cash Consideration; or

(B) If the Shortfall Number exceeds the number of Non-Election Shares, then all Non-Election Shares shall be exchanged for the right to receive the Share Consideration, and Cash Election Shares of each holder thereof shall convert into the right to receive the Share Consideration in respect of that number of Cash Election Shares equal to the product obtained by multiplying (x) the number of Cash Election Shares held by such holder by (y) a fraction, the numerator of which is the amount by which (1) the Shortfall Number exceeds (2) the total number of Non-Election Shares, and the denominator of which is the total number of Cash Election Shares (with the Exchange Agent to determine, consistent with Section 2.5(a), whether fractions of Cash Election Shares shall be rounded up or down), with the remaining number of such holder's Cash Election Shares being exchanged for the right to receive the Cash Consideration.

Notwithstanding anything to the contrary in this Agreement, the aggregate amount of Cash Consideration and Stock Consideration to be issued with respect to all Cash Election Shares, Share Election Shares and Non-Election Shares (including any fractional interests aggregated and sold pursuant to Section 3.3(i)) shall be equal to (x) 196,000,000 Parent Ordinary Shares, plus (y) cash in an amount equal to (i) \$4,350,970,799 plus (ii) the product of (A) the Cash Amount and (B) the excess, if any, of the number of Company Virginia Sub Common Shares outstanding immediately prior to the Exchange Effective Time over 130,581,604; provided, that in no event shall the aggregate amount to be paid pursuant to clause (y) exceed \$5,000,000,000.

2.6 <u>Parent Capital Stock</u>. At and after the Exchange Effective Time, each Parent Ordinary Share and Parent ADS issued and outstanding immediately prior to the Closing Date shall remain issued and outstanding and shall not be affected by the Share Exchange.

2.7 <u>Options</u>. Immediately prior to the Exchange Effective Time, each option to purchase Company Virginia Sub Common Stock (an "<u>Option</u>") granted under any Company Benefit Plan that is outstanding and unexercised as of the Exchange Effective Time (whether vested or unvested) shall be canceled, and the holder thereof shall be entitled to receive at the Exchange Effective Time, or as soon as practicable thereafter (but in no event later than five days after the Exchange Effective Time), from the Final Surviving Corporation (as successor to Company Virginia Sub), in consideration for such cancellation, an amount in cash equal to the product of (A) the number of shares of Company Virginia Sub Common Stock subject to such Option immediately prior to the Exchange Effective Time and (B) the excess, if any, of the Per Share Amount over the exercise price per Share of such Option immediately prior to the Exchange Effective Time, less any required withholding taxes.

"<u>Per Share Amount</u>" shall mean the quotient of (A) the Aggregate Consideration divided by (B) the number of shares of Company Virginia Sub Common Stock (including restricted shares) outstanding immediately prior to the Exchange Effective Time (rounded to the nearest U.S. cent).

"<u>Aggregate Consideration</u>" shall mean the sum of (A) the aggregate amount paid by Parent in respect of all shares of Company Virginia Sub Common Stock (including restricted shares) exchanged into the Cash Consideration (including pursuant to Section 2.5) plus (B) the product of (x) the aggregate number of shares of Company Virginia Sub Common Stock (including restricted shares) exchanged into the Stock Consideration (including pursuant to Section 2.5) multiplied by (y) the Parent Closing Price.

"<u>Parent Closing Price</u>" shall mean the average, rounded to the nearest one-tenth of a European cent, of the closing sale price per Parent Ordinary Shares in Euros as so reported in the consolidated reporting for Spanish exchange in the Financial times, U.S. Edition, or, if not reported therein, another authoritative source (converting each of such daily closing prices per share to U.S. dollars, rounded to the nearest one-tenth of a U.S. cent, based upon the "closing mid-point" exchange rate in respect of each such specified day in the "currencies and money" segment in the "Companies and Markets" section of the Financial Times, U.S. edition, or if not reported therein, another authoritative source) for the five trading days ending on the business day immediately preceding the date of the Exchange Effective Time.

2.8 <u>Restricted Stock Awards</u>. At the Exchange Effective Time, each restricted share of Company Virginia Sub Common Stock, whether vested or unvested, which is outstanding immediately prior to the Exchange Effective Time shall cease to represent a right or award with respect to Company Virginia Sub Common Stock, shall become fully vested and free of any forfeiture or holding restrictions or performance or other conditions (based on a deemed achievement of all performance conditions at "maximum" level) and each thereof shall be treated as holder of record of shares of Company Common Stock entitled to make an Election pursuant

to the terms of Article III hereof and to receive either the Stock Consideration or Cash Consideration in accordance with the terms of this Agreement.

2.9 <u>Other Stock-Based Awards</u>. At the Exchange Effective Time, each Stock-Based Award, whether vested or unvested, which is outstanding immediately prior to the Exchange Effective Time shall cease to represent a right or award with respect to Company Virginia Sub Common Stock, shall become fully vested and free of any forfeiture or holding restrictions or performance or other conditions (based on a deemed achievement of performance awards at the level specified in the applicable award agreement) and shall entitle the holder thereof to receive, at the Exchange Effective Time (or, in the case of Stock-Based Awards under a deferred compensation arrangement, at such later time as the terms of the plan under which such Stock-Based Awards is governed and/or the holder's election thereunder provides), from the Final Surviving Corporation (as successor to Company Virginia Sub) the Per Share Amount in respect of each share of Company Virginia Sub Common Stock underlying a particular Stock-Based Award, less any required withholding taxes.

# ARTICLE III

# DELIVERY OF CONSIDERATION

3.1 <u>Election Procedures</u>. Each holder of record of shares of Company Common Stock ("<u>Holder</u>") shall have the right, subject to the limitations set forth in this Article III, to submit an election with respect to the shares of Company Virginia Sub Common Stock to be received by such holder in the Reincorporation Merger in accordance with the following procedures:

(a) Each Holder may specify in a request made in accordance with the provisions of this Section 3.1 (herein called an "<u>Election</u>") (i) the number of shares of Company Virginia Sub Common Stock to be owned by such Holder as a result of the Reincorporation Merger with respect to which such Holder desires to make a Share Election and (ii) the number of shares of Company Virginia Sub Common Stock to be owned by such Holder as a result of the Reincorporation Merger with respect to which such Holder as a result of the Reincorporation Merger with respect to which such Holder as a result of the Reincorporation Merger with respect to which such Holder as a result of the Reincorporation Merger with respect to which such Holder desires to make a Cash Election.

(b) Parent shall prepare a form reasonably acceptable to the Company (the "Form of Election") which shall be mailed to record holders of Company Common Stock so as to permit those holders to exercise their right to make an Election prior to the Election Deadline.

(c) Parent shall make the Form of Election initially available not less than twenty (20) business days prior to the anticipated Election Deadline and shall use all reasonable efforts to make available as promptly as possible a Form of Election to any stockholder of the Company who requests such Form of Election following the initial mailing of the Forms of Election and prior to the Election Deadline. The Form of Election shall contain instructions for effecting the surrender of Company Certificates (which, following the Reincorporation Merger shall represent Company Virginia Sub Common Stock) in exchange for receipts representing the Parent ADSs, as well as the Cash Consideration and cash in lieu fractional shares and, if any Holder so elects and subject to the proviso to the last sentence of Section 2.4(a)(iv), Parent Ordinary Shares in account entry form in lieu of Parent ADSs.

(d) Any Election shall have been made properly only if the person authorized to receive Elections and to act as exchange agent under this Agreement, which person shall be a bank or trust company selected by Parent and reasonably acceptable to the Company (the "Exchange Agent"), pursuant to an agreement (the "Exchange Agent Agreement") entered into prior to the mailing of the Form of Election to Company stockholders, shall have received, by the Election Deadline, a Form of Election properly completed and signed and accompanied by Company Certificate(s) (which, following the Reincorporation Merger shall represent Company Virginia Sub Common Stock) to which such Form of Election relates or by an appropriate customary guarantee of delivery of such certificates, as set forth in such Form of Election, from a member of any registered national securities exchange or a commercial bank or trust company in the United States; provided, that such Company Certificates are in fact delivered to the Exchange Agent by the time required in such guarantee of delivery. Failure to deliver shares of Company Common Stock covered by such a guarantee of delivery within the time set forth on such guarantee shall be deemed to invalidate any otherwise properly made Election, unless otherwise determined by Parent, in its sole discretion. As used herein, unless otherwise agreed in advance by the parties, "Election Deadline" means 5:00 p.m. local time (in the city in which the principal office of the Exchange Agent is located) on the date that Parent and the Company shall agree is as near as practicable to five (5) business days prior to the expected Closing Date. Parent and the Company shall cooperate to issue a press release reasonably satisfactory to each of them announcing the date of the Election Deadline not more than twenty (20) business days before, and at least ten (10) business days prior to, the Election Deadline.

(e) Any Company stockholder may, at any time prior to the Election Deadline, change his or her Election by written notice received by the Exchange Agent prior to the Election Deadline accompanied by a properly completed and signed revised Form of Election. Subject to the terms of the Exchange Agent Agreement, if Parent shall determine in its reasonable discretion that any Election is not properly made with respect to any shares of Company Virginia Sub Common Stock to be issued with respect to such Company Common Stock (neither Parent nor Company Virginia Sub nor the Exchange Agent being under any duty to notify any stockholder of any such defect), such Election shall be deemed to be not in effect, and the shares of Company Virginia Sub Common Stock covered by such Election shall, for purposes hereof, be deemed to be Non-Election Shares, unless a proper Election is thereafter timely made.

(f) Any Company stockholder may, at any time prior to the Election Deadline, revoke his or her Election by written notice received by the Exchange Agent prior to the Election Deadline or by withdrawal prior to the Election Deadline of his or her Company Certificates, or of the guarantee of delivery of such Company Certificates, previously deposited with the Exchange Agent. All Elections shall be automatically deemed revoked upon receipt by the Exchange Agent of written notification from Parent or the Company that this Agreement has been terminated in accordance with Article X.

(g) Subject to the terms of the Exchange Agent Agreement, Parent, in the exercise of its reasonable discretion, shall have the right to make all determinations, not inconsistent with the terms of this Agreement, governing (i) the validity of the Forms of Election and compliance by any Company stockholder or Company Virginia Sub stockholder with the Election procedures set forth herein, (ii) the manner and extent to which Elections are to be taken into account in making the determinations prescribed by Section 2.5, (iii) the issuance and

delivery of receipts representing Parent ADSs and Parent Ordinary Shares in account entry form into which shares of Company Virginia Sub Common Stock are exchanged in the Share Exchange and (iv) the method of payment of cash for shares of Company Virginia Sub Common Stock exchanged for the right to receive the Cash Consideration and cash in lieu of fractional shares.

3.2 <u>Deposit of Consideration</u>. Promptly following the Exchange Effective Time, and on the same date thereof in the case of the Cash Consideration, Parent shall provide (i) to The Bank of New York (the "<u>Depositary</u>") the Parent Ordinary Shares being issued in the form of Parent ADSs and the Depositary shall deposit with the Exchange Agent, for the benefit of holders of Company Virginia Sub Common Stock, for exchange in accordance with this Article III, receipts representing such Parent ADSs, and (ii) to the Exchange Agent, (x) if applicable, the Parent Ordinary Shares being issued in account entry form and (y) immediately available funds equal to the aggregate Cash Consideration (collectively, the "Exchange Fund") and Parent shall instruct the Exchange Agent to timely exchange the Share Consideration or pay the Cash Consideration, and such cash in lieu of fractional shares, in accordance with this Agreement. Parent shall cause the Final Surviving Corporation, as successor to the Company, to make the payments contemplated by Sections 2.7 and 2.9 and shall, to the extent so required, make the necessary funds available to the Final Surviving Corporation.

#### 3.3 Delivery of Consideration.

(a) Promptly after the Exchange Effective Time, the Exchange Agent shall mail to each holder of record of Company Virginia Sub Certificate(s) which immediately prior to the Exchange Effective Time represented outstanding shares of Company Virginia Sub Common Stock whose shares were exchanged for the right to receive the Consideration pursuant to Section 2.4 and any cash in lieu of fractional Parent Ordinary Shares in account entry form or receipts representing Parent ADSs to be issued or paid in consideration therefor who did not properly complete and submit an Election Form, (i) a letter of transmittal (which shall specify that delivery shall be effected, and risk of loss and title to Certificate(s) shall pass, only upon delivery of Company Virginia Sub Certificate(s) (or affidavits of loss in lieu of such Certificate(s))) (the "Letter of Transmittal") to the Exchange Agent and shall be substantially in such form and have such other provisions as shall be prescribed by the Exchange Agent Agreement and (ii) instructions for use in surrendering Certificate(s) in exchange for the Consideration and any cash in lieu of fractional Parent Ordinary Shares in account entry form or receipts representing Parent ADSs to be issued or paid in consideration therefor in accordance with Section 2.3(f) upon surrender of such Company Virginia Sub Certificate. Subject to the proviso to the last sentence of Section 2.4(a)(iv), the Letter of Transmittal shall also contain instructions for electing to effect the surrender of Company Virginia Sub Certificates in exchange for or Parent Ordinary Shares in account entry form in lieu of ADSs.

(b) Upon surrender to the Exchange Agent of its Company Virginia Sub Certificate(s), accompanied by a properly completed Form of Election or a properly completed Letter of Transmittal, a holder of Company Virginia Sub Common Stock will be entitled to receive, promptly after the Exchange Effective Time, the Consideration (elected or deemed elected by it, subject to, and in accordance with Sections 2.4 and 2.5) and any cash in lieu of fractional Parent Ordinary Shares in account entry form or receipts representing Parent ADSs to be issued or paid in consideration therefor in respect of the shares of Company Virginia Sub

Common Stock represented by Company Virginia Sub Certificate(s). Until so surrendered, each such Company Virginia Sub Certificate shall represent after the Exchange Effective Time, for all purposes, only the right to receive, without interest, the Consideration and any cash in lieu of fractional Parent Ordinary Shares in account entry form and receipts representing Parent ADSs to be issued or paid in consideration therefor upon surrender of such Company Virginia Sub Certificate in accordance with, and any dividends or distributions to which such holder is entitled pursuant to, this Article III.

(c) No dividends or other distributions with respect to Parent Ordinary Shares in account entry form or receipts representing Parent ADSs shall be paid to the holder of any unsurrendered Company Virginia Sub Certificate with respect to the Parent Ordinary Shares in account entry form or receipts representing Parent ADSs represented thereby, in each case unless and until the surrender of such Company Virginia Sub Certificate in accordance with this Article III. Subject to the effect of applicable abandoned property, escheat or similar laws, following surrender of any such Company Virginia Sub Certificate in accordance with this Article III. Subject to the effect or distributions with a record date after the Exchange Effective Time theretofore payable with respect to the whole Parent Ordinary Shares in account entry form or receipts represented by such Company Virginia Sub Certificate and not paid and/or (ii) at the appropriate payment date, the amount of dividends or other distributions payable with respect to Parent Ordinary Shares in account entry form or receipts representing Parent ADSs represented by such Company Virginia Sub Certificate with a record date after the Exchange Effective Time theretofore payable with respect to Parent Ordinary Shares in account entry form or receipts representing Parent ADSs represented by such Company Virginia Sub Certificate with a record date after the Exchange Effective Time (but before such surrender date) and with a payment date subsequent to the issuance of the Parent Ordinary Shares in account entry form or receipts representing Parent ADSs issuable with respect to such Company Virginia Sub Certificate.

(d) In the event of a transfer of ownership of a Company Virginia Sub Certificate representing Company Virginia Sub Common Stock that is not registered in the stock transfer records of Company Virginia Sub, the proper amount of cash and/or Parent Ordinary Shares in account entry form or receipts representing Parent ADSs shall be paid or issued in exchange therefor to a person other than the person in whose name the Company Virginia Sub Certificate so surrendered is registered if the Company Virginia Sub Certificate formerly representing such Company Virginia Sub Common Stock shall be properly endorsed or otherwise be in proper form for transfer and the person requesting such payment or issuance shall pay any transfer or other similar Taxes required by reason of the payment or issuance to a person other than the registered holder of the Company Virginia Sub Certificate or establish to the satisfaction of Parent that the Tax has been paid or is not applicable. The Exchange Agent (or, subsequent to the earlier of (x) the oneyear anniversary of the Exchange Effective Time and (y) the expiration or termination of the Exchange Agent Agreement, Parent) shall be entitled to deduct and withhold from any cash portion of the Consideration, any cash in lieu of fractional Parent Ordinary Shares in account entry form or receipts representing Parent ADSs, cash dividends or distributions payable pursuant to Section 2.3(c) hereof and any other cash amounts otherwise payable pursuant to this Agreement to any holder of Company Virginia Sub Common Stock such amounts as the Exchange Agent or Parent, as the case may be, is required to deduct and withhold under the Code, or any provision of state, local or foreign Tax law, with respect to the making of such payment. To the extent the amounts are so withheld by the Exchange Agent or Parent, as the case may be, such withheld amounts shall be treated for all purposes of this Agreement as having been paid to the holder of shares of Company Virginia Sub Common Stock in respect of whom such deduction and withholding was made by the Exchange Agent or Parent, as the case may be.

(e) After the Exchange Effective Time, there shall be no transfers on the stock transfer books of Company Virginia Sub of any shares of Company Virginia Sub Common Stock that were issued and outstanding immediately prior to the Exchange Effective Time other than to settle transfers of Company Virginia Sub Common Stock that occurred prior to the Exchange Effective Time. If, after the Exchange Effective Time, Company Virginia Sub Certificates representing such shares are presented for transfer to the Exchange Agent, they shall be cancelled and exchanged for the Consideration and any cash in lieu of fractional Parent Ordinary Shares in account entry form or receipts representing Parent ADSs to be issued or paid in consideration therefor in accordance with Section 2.5 and the procedures set forth in this Article III.

(f) Notwithstanding anything to the contrary contained in this Agreement, no certificates or scrip representing fractional Parent Ordinary Shares in account entry form or receipts representing Parent ADSs shall be issued upon the surrender of Company Virginia Sub Certificates for exchange, no dividend or distribution with respect to Parent Ordinary Shares in account entry form or receipts representing Parent ADSs shall be payable on or with respect to any fractional share, and such fractional share interests shall not entitle the owner thereof to vote or to any other rights of a holder of Parent Ordinary Shares in account entry form or receipts representing Parent ADSs. In lieu of the issuance of any such fractional share, Parent shall pay to each former stockholder of Company Virginia Sub who otherwise would be entitled to receive such fractional share, an amount in cash (rounded to the nearest whole cent) determined by multiplying (i) the Parent Closing Price by (ii) the fraction of a share (after taking into account all shares of Company Virginia Sub Common Stock held by such holder at the Exchange Effective Time and rounded to the nearest one thousandth when expressed in decimal form) of Parent Ordinary Shares to which such holder would otherwise be entitled to receive pursuant to Section 2.4.

(g) Any portion of the Exchange Fund that remains unclaimed by the stockholders of Company Virginia Sub as of the one-year anniversary of the Exchange Effective Time shall be paid to Parent. Any former stockholders of Company Virginia Sub who have not theretofore complied with this Article III shall thereafter look only to Parent with respect to the Consideration, any cash in lieu of any fractional shares and any unpaid dividends and distributions on the Parent Ordinary Shares in account entry form or receipts representing Parent ADSs deliverable in respect of each share of Company Virginia Sub Common Stock such stockholder holds as determined pursuant to this Agreement, in each case, without any interest thereon. Notwithstanding the foregoing, none of Parent, Company Virginia Sub, the Exchange Agent or any other person shall be liable to any former holder of shares of Company Virginia Sub Common Stock for any amount delivered in good faith to a public official pursuant to applicable abandoned property, escheat or similar laws.

(h) In the event any Company Virginia Sub Certificate shall have been lost, stolen or destroyed, upon the making of an affidavit of that fact by the person claiming such Company Virginia Sub Certificate to be lost, stolen or destroyed and, if reasonably required by Parent or the Exchange Agent, the posting by such person of a bond in such amount as Parent may determine is reasonably necessary as indemnity against any claim that may be made against

it with respect to such Company Virginia Sub Certificate, the Exchange Agent will issue in exchange for such lost, stolen or destroyed Company Virginia Sub Certificate the Consideration deliverable in respect thereof pursuant to this Agreement.

(i) Notwithstanding anything in this Agreement to the contrary, if Parent so elects prior to the Exchange Effective Time, the Exchange Agent shall aggregate all fractional interests in Parent Ordinary Shares and sell all such shares, in one or more transactions executed on the NYSE through one or more brokers nominated by Parent with the proceeds of such sale being remitted to the Exchange Agent as soon as practicable thereafter. The Exchange Agent shall deliver the cash proceeds of any such sales to former holders of shares of Company Virginia Sub Common Stock in lieu of their fractional interest in Parent Ordinary Shares or Parent ADSs. The proceeds to any holder of shares of Company Virginia Common Stock sold by the Exchange Agent pursuant to this Section 3.3(i) shall be the proceeds before any costs associated with any such sale, and any costs incurred in connection with any such sale (including any commissions, transfer taxes and other transaction costs) shall be borne by Parent.

# ARTICLE IV

# THE THIRD STEP MERGER

4.1 <u>The Third Step Merger</u>. Subject to the terms and conditions of this Agreement, in accordance with the VSCA and Texas Business Organizations Code (the "<u>TBOC</u>"), as promptly as possible following the Exchange Effective Time and the time that the Transfer Agent, for the benefit of Parent, receives the Company Virginia Exchange Certificate and at the Third Step Merger Effective Time, Company Virginia Sub shall merge with and into Parent Texas Sub. Parent Texas Sub shall be the surviving corporation (the "<u>Final</u> <u>Surviving Corporation</u>") in the Third Step Merger and shall continue its corporate existence under the laws of the state of Texas. Upon consummation of the Third Step Merger, the separate corporate existence of Company Virginia Sub shall terminate.

4.2 <u>Third Step Merger Effective Time</u>. The Third Step Merger shall become effective when the articles of merger relating to the Third Step Merger (the "<u>Articles of Merger</u>") are filed in the office of the Secretary of State of the State of Texas pursuant to Article 5.05 of the TBOC and at the time that is specified in the certificate of merger relating to the Third Step Merger issued by the Virginia State Corporation Commission (the "<u>Third Step Merger Effective Time</u>").

4.3 <u>Effects of the Third Step Merger</u>. At and after the Third Step Merger Effective Time, the Third Step Merger shall have the effects set forth in the VSCA and the TBOC.

# 4.4 Conversion of Shares.

(a) At the Third Step Merger Effective Time, by virtue of the Third Step Merger and without any action on the part of the Parent, Parent Texas Sub, Company Virginia Sub or any holder of Company Virginia Sub Common Stock, (i) each share of Company Virginia Sub Common Stock issued and outstanding immediately prior to the Third Step Merger Effective Time shall be converted into one share of common stock, par value \$0.01 per share, of Parent Texas Sub (the "Parent Texas Sub Common Stock"), (ii) each share of Company Virginia Sub Common Stock held in the treasury of the Company Virginia Sub immediately prior to the Third

Step Merger Effective Time shall be cancelled and (iii) each share of Parent Texas Sub Common Stock issued and outstanding immediately prior to the Third Step Merger Effective Time shall remain outstanding.

(b) Each certificate previously representing any shares of Company Virginia Sub Common Stock shall, following the Third Step Merger Effective Time, represent, without the requirement of any exchange thereof, that number of shares of Parent Texas Sub Common Stock into which such shares of Company Virginia Sub Common Stock have been converted pursuant to Section 4.4(a).

4.5 <u>Certificate of Formation</u>. Subject to the terms and conditions of this Agreement, at the Third Step Merger Effective Time, the certificate of formation of Parent Texas Sub in effect immediately prior to the Third Step Merger shall be the certificate of formation of the Final Surviving Corporation until thereafter amended in accordance with applicable law as in effect immediately prior to the Third Step Merger Effective Time with such changes as are (a) required by the TBOC, (b) otherwise as proposed by Parent and (c) necessary to change the name of Parent Texas Sub to "Compass Bancshares, Inc."; subject, however, in each case to the provisions of Section 8.7 hereof.

4.6 <u>Bylaws</u>. Subject to the terms and conditions of this Agreement, at the Third Step Merger Effective Time, the bylaws of Parent Texas Sub in effect immediately prior to the Third Step Merger shall be the bylaws of the Final Surviving Corporation until thereafter amended in accordance with applicable law as in effect immediately prior to the Third Step Merger Effective Time with such changes as are (a) required by the TBOC and (b) otherwise as proposed by Parent; subject, however, in each case to the provisions of Section 8.7 hereof.

4.7 <u>Tax Consequences</u>. It is intended that, for U.S. federal income tax purposes, the Share Exchange and the Third Step Merger shall be treated as a single, integrated transaction that constitutes a "reorganization" within the meaning of Section 368(a) of the Code, and that this Agreement shall constitute a "plan of reorganization" in respect of such transaction for the purposes of Sections 354 and 361 of the Code.

4.8 <u>Board of Directors; Management</u>. The directors and officers of Parent Texas Sub immediately prior to the Third Step Merger Effective Time shall be the directors and officers of the Final Surviving Corporation, each to hold office in accordance with the certificate of formation of the Final Surviving Corporation until their respective successors are duly elected or appointed and qualified.

# ARTICLE V

# REPRESENTATIONS AND WARRANTIES OF THE COMPANY

Subject to Section 11.2 and except as disclosed in the disclosure schedule (the "<u>Company Disclosure Schedule</u>") delivered by the Company to Parent prior to the execution of this Agreement (which schedule sets forth, among other things, items, the disclosure of which is necessary or appropriate, either in response to an express disclosure requirement contained in a provision hereof or as an exception to one or more representations or warranties contained in this Article V, or to one or more of the Company's covenants, provided, however, that disclosure in

any section of such the Company Disclosure Schedule shall apply only to the indicated Section of this Agreement except to the extent that it is reasonably apparent that such disclosure is relevant to another section of this Agreement, and provided further that notwithstanding anything in this Agreement to the contrary, no item is required to be set forth in such schedule as an exception to a representation or warranty if its absence would not result in the related representation or warranty being deemed untrue or incorrect under the standard established by Section 11.2), the Company hereby represents and warrants to Parent as follows:

#### 5.1 Corporate Organization.

(a) The Company is a corporation duly incorporated, validly existing and in good standing under the laws of the State of Delaware. The Company has the corporate power and authority to own or lease all of its properties and assets and to carry on its business as it is now being conducted, and is duly licensed or qualified to do business, in each jurisdiction in which the nature of the business conducted by it or the character or location of the properties and assets owned or leased by it makes such licensing or qualification necessary.

(b) The Company is duly registered as a bank holding company under the Bank Holding Company Act of 1956, as amended (the "<u>BHC Act</u>") and is a financial holding company pursuant to Section 4(1) of the BHC Act and meets the applicable requirements for qualification as such. True, complete and correct copies of the Company Certificate, and the Company Bylaws, in each case as in effect as of the date of this Agreement, have previously been made available to Parent.

(c) Each Company Subsidiary (i) is duly incorporated or duly formed, as applicable to each such Subsidiary, and validly existing under the laws of its jurisdiction of organization, (ii) is duly licensed or qualified to do business and in good standing in all jurisdictions (whether federal, state, local or foreign) where its ownership or leasing of property or the conduct of its business requires it to be so licensed or qualified and (iii) has all requisite corporate power or other power and authority to own or lease its properties and assets and to carry on its business as now conducted. As used in this Agreement, the word "Subsidiary" when used with respect to either party, means any bank, corporation, partnership, limited liability company or other organization, whether incorporated or unincorporated, that is, or is required to be, consolidated with such party for financial reporting purposes under U.S. generally accepted accounting principles ("GAAP"), in the case of the Company, or the International Financial Reporting Standards previously adopted by the European Union ("EU-IFRS"), in the case of Parent, and the terms "Company Subsidiary" and "Parent Subsidiary" shall mean any direct or indirect Subsidiary of the Company or Parent, respectively.

(d) The deposit accounts of Compass Bank and Central Bank of the South (collectively, the "<u>Subsidiary Banks</u>") are insured by the Federal Deposit Insurance Corporation (the "<u>FDIC</u>") through the Bank Insurance Fund to the fullest extent permitted by law, and all premiums and assessments required to be paid in connection therewith have been paid when due.

(e) The minute books of the Company and each of its Subsidiaries previously made available to Parent contain true, complete and correct records of all meetings and other corporate actions held or taken since December 31, 2003 of their respective stockholders and Boards of Directors (including committees of their respective Boards of Directors).

5.2 Capitalization. (a) The authorized capital stock of the Company consists of 300,000,000 shares of Company Common Stock, of which, as of February 14, 2007 (the "Company Capitalization Date"), 136,081,787 shares were issued and outstanding, which includes all shares of restricted stock issued under the Company Stock Plans and outstanding as of the Company Capitalization Date, and 25,000,000 shares of preferred stock, par value \$0.10 ("Company Preferred Stock"), of which, as of the Company Capitalization Date, no shares were issued and outstanding. As of the Company Capitalization Date, no more than 5.640,533 shares of Company Common Stock were held in the Company's treasury. As of the date hereof, no shares of Company Common Stock or Company Preferred Stock were reserved for issuance except for (i) 7,220,167 shares of Company Common Stock reserved for issuance upon the exercise of Company Stock Options pursuant to the Company Stock Plans, and (ii) 140,350 shares of Company Common Stock issuable pursuant the Company's commitments under earn-out provisions related to acquisitions by the Company. All of the issued and outstanding shares of Company Common Stock have been duly authorized and validly issued and are fully paid, nonassessable and free of preemptive rights, with no personal liability attaching to the ownership thereof. As of the date of this Agreement, no bonds, debentures, notes or other indebtedness having the right to vote on any matters on which shareholders may vote ("Voting Debt") of the Company are issued or outstanding. As of the date of this Agreement, except pursuant to this Agreement, the Company Stock Plans and the Company Benefit Plans, and the earn-outs described above in this Section, the Company does not have and is not bound by any outstanding subscriptions, options, warrants, calls, rights, commitments or agreements of any character calling for the purchase or issuance of, or the payment of any amount based on, any shares of Company Common Stock, Voting Debt or any other equity securities of the Company or any securities representing the right to purchase or otherwise receive any shares of Company Common Stock, Voting Debt or any other equity securities of the Company or any Company Subsidiary. As of the date of this Agreement, except pursuant to the Company Stock Plans, there are no contractual obligations of the Company or any Company Subsidiary (x) to repurchase, redeem or otherwise acquire any shares of capital stock of the Company or any equity security of the Company or any Company Subsidiary or any securities representing the right to purchase or otherwise receive any shares of capital stock or any other equity security of the Company or any Company Subsidiary or (y) pursuant to which the Company or any Company Subsidiary is or could be required to register shares of Company capital stock or other securities under the Securities Act of 1933, as amended (the "Securities Act"). Since the Company Capitalization Date through the date hereof, the Company has not (A) issued or repurchased any shares of Company Common Stock, Company Preferred Stock, Voting Debt or other equity securities of the Company other than the issuance of shares of Company Common Stock in connection with the exercise of stock options to purchase Company Common Stock granted under the Company Stock Plans that were outstanding on the Company Capitalization Date or (B) issued or awarded any options, restricted shares or any other equity based awards under any of the Company Stock Plans.

(b) All of the issued and outstanding shares of capital stock or other equity ownership interests of each Company Subsidiary are owned by the Company, directly or indirectly, free and clear of any material liens, pledges, charges and security interests and similar encumbrances ("Liens"), and all of such shares or equity ownership interests are duly authorized and validly issued and are fully paid, nonassessable (subject to 12 U.S.C. § 55) and free of preemptive rights. No such Company Subsidiary has or is bound by any outstanding subscriptions, options, warrants, calls, commitments or agreements of any character calling for

the purchase or issuance of any shares of capital stock or any other equity security of such Subsidiary or any securities representing the right to purchase or otherwise receive any shares of capital stock or any other equity security of such Subsidiary.

(c) The Company has previously provided to Parent a true, correct and complete list, as of the date hereof, of each Company Stock Option, restricted stock award, restricted stock unit and each other Company Stock-Based Award, the number of Shares issuable thereunder or to which such award pertains, and the expiration date and exercise price, if applicable, related thereto. The per share exercise price or purchase price for each Company Stock Option is equal to or greater than the fair market value of the underlying shares of Company Common Stock determined as prescribed by the relevant Company Stock Plan on the effective date of the corporate action effectuating the grant of such Company Stock Option.

5.3 Authority; No Violation. (a) The Company has full corporate power and authority to execute and deliver this Agreement and to consummate the Transaction and the other transactions contemplated hereby. The execution and delivery of this Agreement and the consummation of the Transaction and the other transactions contemplated hereby have been duly, validly and unanimously approved by the Company Board. The Company Board has determined that this Agreement and the Transaction and the other transactions contemplated hereby are advisable and in the best interests of the Company and its stockholders and has directed that this Agreement be submitted to the Company's stockholders for approval and adoption, and recommended that such stockholders adopt this Agreement, at a duly held meeting of such stockholders and has adopted a resolution to the foregoing effect. Promptly following the organization of Company Virginia Sub, the Company, as the sole shareholder of Company Virginia Sub, will approve the Share Exchange and waive any right to dissent from the Share Exchange for all purposes of Section 13.1-729 et seq. of the VSCA such that the provisions of such sections will not apply to this Agreement, the Transaction or any of the other transactions contemplated hereby and Section 13.1-728.1 et seq. will not apply thereto by virtue of Company Virginia Sub being a party to this Agreement. Except for the affirmative vote of the holders of not less than a majority of the outstanding Company Common Stock, voting together as a single class (the "Company Stockholder Approval"), no other corporate proceedings on the part of the Company are necessary to approve this Agreement or to consummate the Transaction or the other transactions contemplated hereby or thereby. This Agreement has been duly and validly executed and delivered by the Company and (assuming due authorization, execution and delivery by Parent and Parent Texas Sub) constitutes a valid and binding obligation of the Company, enforceable against the Company in accordance with its terms (except as may be limited by bankruptcy, insolvency, moratorium, reorganization or similar laws affecting the rights of creditors generally and subject to general principles of equity).

(b) Neither the execution and delivery of this Agreement by the Company nor the consummation by the Company of the Transaction or the other transactions contemplated hereby, nor compliance by the Company with any of the terms or provisions of this Agreement, will (i) violate any provision of the Company Certificate or the Company Bylaws or (ii) assuming that the consents, approvals and filings referred to in Section 5.4 are duly obtained and/or made, (A) violate any statute, code, ordinance, rule, regulation, judgment, order, writ, decree or Injunction applicable to the Company, any of its Subsidiaries or any of their respective properties or assets or (B) violate, conflict with, result in a breach of any provision of or the loss of any benefit under, constitute a default (or an event which, with notice or lapse of time, or both,

would constitute a default) under, result in the termination of or a right of termination or cancellation under, accelerate the performance required by, or result in the creation of any Lien upon any of the respective properties or assets of the Company or any of its Subsidiaries under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, deed of trust, license, lease, agreement or other instrument or obligation to which the Company or any of its Subsidiaries is a party or by which any of them or any of their respective properties or assets is bound.

5.4 Consents and Approvals. Except for (i) the filing of applications and notices, as applicable, with the Board of Governors of the Federal Reserve System (the "Federal Reserve Board") under the BHC Act and approval of such applications and notices, (ii) the filing of any required applications, filings or notices with any foreign, federal or state banking, insurance or other regulatory authorities and approval of such applications, filings and notices listed in Section 5.4 of the Company Disclosure Schedule (the "Other Regulatory Approvals"), (iii) the filing with the Securities and Exchange Commission (the "SEC") of the proxy statement (the "Proxy Statement") in definitive form relating to the special meeting of the Company's stockholders to be held in connection with this Agreement and the Transaction and the other transactions contemplated hereby and the filing and declaration of effectiveness of the registration statement of Parent on Form F-4 (the "F-4") in which the Proxy Statement will be included as a prospectus of Parent, (iv) the filing of the Certificate of Merger with the Secretary of State of the State of Delaware pursuant to the DGCL and the filing of articles of merger and articles of share exchange and other appropriate merger and share exchange documents required by the laws of the Commonwealth of Virginia and the state of Texas, (v) any notices to or filings with the Small Business Administration (the "SBA"), (vi) any consents, authorizations, approvals, filings or exemptions in connection with compliance with the applicable provisions of federal and state securities laws relating to the regulation of broker-dealers, investment companies, investment advisers or transfer agents and federal commodities laws relating to the regulation of futures commission merchants, commodity trading advisers, commodity pool operators or introducing brokers and the rules and regulations thereunder and of any securities or futures exchange or other applicable industry self-regulatory organization ("SRO") or the rules of the NASD, or that are required under consumer finance, mortgage banking and other similar laws, (vii) the Company Stockholder Approval, (viii) any notices or filings under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "HSR Act") or applicable foreign antitrust, competition or similar laws, and (ix) such filings and approvals as are required to be made or obtained under the securities or "Blue Sky" laws of various states in connection with the issuance of the Parent Ordinary Shares and Parent ADSs pursuant to this Agreement and approval of listing of such Parent Ordinary Shares and Parent ADSs on the New York Stock Exchange (the "NYSE"), no consents or approvals of or filings or registrations with any court, administrative agency or commission or other governmental authority or instrumentality (each a "Governmental Entity") are necessary in connection with the consummation by the Company of the Transaction and the other transactions contemplated by this Agreement. No consents or approvals of or filings or registrations with any Governmental Entity are necessary in connection with the execution and delivery by the Company of this Agreement.

### 5.5 Reports; Regulatory Matters.

(a) The Company and each Company Subsidiary has timely filed all reports, registrations and statements, together with any amendments required to be made with respect

thereto, that it was required to file since January 1, 2004 with (i) the Federal Reserve Board, (ii) the FDIC, (iii) the Office of the Comptroller of the Currency, (iv) the NASD, (v) any state banking agency, insurance commission or other state regulatory authority, (vi) the SEC, (vii) any foreign regulatory authority and (viii) any SRO (collectively, "Regulatory Agencies") and with each other applicable Governmental Entity, and all other reports and statements required to be filed by them since January 1, 2004, including any report or statement required to be filed pursuant to the laws, rules or regulations of the United States, any state, any foreign entity, or any Regulatory Agency or Governmental Entity, and have paid all fees and assessments due and payable in connection therewith. Except for normal examinations conducted by a Regulatory Agency or Governmental Entity in the ordinary course of the business of the Company and its Subsidiaries, no Regulatory Agency or Governmental Entity has initiated since January 1, 2004 or has pending any proceeding, enforcement action or, to the knowledge of the Company, investigation into the business, disclosures or operations of the Company or any Company Subsidiary, Since January 1, 2004, no Regulatory Agency or Governmental Entity has resolved any proceeding, enforcement action or, to the knowledge of the Company, investigation into the business, disclosures or operations of the Company or any Company Subsidiary. There is no unresolved violation, criticism or exception by any Regulatory Agency or Governmental Entity with respect to any report or statement relating to any examinations or inspections of the Company or any Company Subsidiary. Since January 1, 2004, there has been no formal or informal inquiries by, or disagreements or disputes with, any Regulatory Agency or Governmental Entity with respect to the business, operations, policies or procedures of the Company or any Company Subsidiary.

(b) Neither the Company nor any Company Subsidiary is subject to any cease-and-desist or other order or enforcement action issued by, or is a party to any written agreement, consent agreement or memorandum of understanding with, or is a party to any commitment letter or similar undertaking to, or is subject to any order or directive by, or has been since January 1, 2004, a recipient of any supervisory letter from, or has been ordered to pay any civil money penalty by, or since January 1, 2004, has adopted any policies, procedures or board resolutions at the request or suggestion of any, Regulatory Agency or other Governmental Entity that currently restricts in any material respect the conduct of its business or that in any material manner relates to its capital adequacy, its ability to pay dividends, its credit, risk management or compliance policies, its internal controls, its management or its business, other than those of general application that apply to similarly situated bank holding companies or their Subsidiaries (each, a "Company Regulatory Agreement"), nor has the Company or any of its Subsidiaries been advised since January 1, 2004 by any Regulatory Agreement. To the knowledge of the Company, as of the date hereof, there has not been any event or occurrence since January 1, 2004 that would result in a determination that any Subsidiary Bank is not "well capitalized" or is not "well managed" as a matter of U.S. federal banking law. Each Banking Subsidiary has at least a "satisfactory" rating under the U.S. Community Reinvestment Act (other than any Banking Subsidiary that is not required to be rated thereunder).

(c) The Company has previously made available to Parent an accurate and complete copy of (i) each final registration statement, prospectus, report, schedule and definitive proxy statement filed with or furnished to the SEC by the Company since January 1, 2004 pursuant to the Securities Act or the Securities Exchange Act of 1934, as amended (the

"Exchange Act") and prior to the date of this Agreement (the "Company SEC Reports"), (ii) each communication mailed by the Company to its stockholders, in each case since January 1, 2004 and prior to the date of this Agreement and (iii) a draft, dated February 1, 2007, of the Company's Annual Report on Form 10-K for the period ended December 31, 2006 (the "Draft 10-K"). The Company will timely file with the SEC its Annual Report on Form 10-K for the period ended December 31, 2006 (the "2006 10-K") and the 2006 10-K will not vary in any material respect from the Draft 10-K provided to Parent by the Company, except to the extent necessary to reflect this Agreement and the transactions contemplated hereby. Neither any Company SEC Report nor communication, at the time filed, furnished or communicated (in the case of registration statements and proxy statements, on the dates of effectiveness and the dates of the relevant meetings, respectively), contained, nor will the 2006 10-K when filed contain, any untrue statement of a material fact or omitted to state, nor will the 2006 10-K when filed omit to state, any material fact required to be stated therein or necessary in order to make the statements made therein, in light of the circumstances in which they were made, not misleading, except that information as of a later date (but before the date of this Agreement) shall be deemed to modify information as of an earlier date. As of their respective dates, all Company SEC Reports complied (and the 2006 10-K, when filed, will comply) as to form in all material respects with the published rules and regulations of the SEC with respect thereto. No executive officer of the Company has failed in any respect to make the certifications required of him or her under Section 302 or 906 of the Sarbanes-Oxley Act of 2002 (the "Sarbanes-Oxley Act") and all required certifications under such sections will be made with respect to the 2006 10-K.

#### 5.6 Financial Statements.

(a) The financial statements of the Company and its Subsidiaries included (or incorporated by reference) in the Company SEC Reports (including the related notes, where applicable, and including any preliminary financial results furnished to the SEC on Form 8-K) (and the 2006 10-K, when filed will) (i) have been prepared from, and are (in the case of the 2006 10-K, will be) in accordance with, the books and records of the Company and its Subsidiaries, (ii) fairly present in all material respects the consolidated results of operations, cash flows, changes in stockholders' equity and consolidated financial position of the Company and its Subsidiaries for the respective fiscal periods or as of the respective dates therein set forth (subject in the case of unaudited statements to recurring year-end audit adjustments normal in nature and amount), (iii) complied (in the case of the 2006 10-K, will comply) as to form, as of their respective dates of filing with the SEC, in all material respects with applicable accounting requirements and with the published rules and regulations of the SEC with respect thereto, and (iv) have been prepared in accordance with GAAP consistently applied during the periods involved, except, in each case, as indicated in such statements or in the notes thereto. The financial statements contained in the 2006 10-K will not vary in any material respect from the financial statements included in the Draft 10-K, except for the inclusion of a subsequent events footnote with respect to this Agreement and the transactions contemplated hereby. The books and records of the Company and its Subsidiaries have been, and are being, maintained in all material respects in accordance with GAAP and any other applicable legal and accounting requirements and reflect only actual transactions. Ernst & Young LLP has not resigned or been dismissed as independent public accountants of the Company as a result of or in connection with any disagreements with the Company on a matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure.

(b) Neither the Company nor any Company Subsidiary has any material liability of any nature whatsoever (whether absolute, accrued, contingent or otherwise and whether due or to become due), except for those liabilities that are reflected or reserved against on the consolidated balance sheet of the Company included in its Quarterly Report on Form 10-Q for the period ended September 30, 2006 (including any notes thereto) and for liabilities incurred in the ordinary course of business consistent with past practice since September 30, 2006 or in connection with this Agreement and the transactions contemplated hereby.

(c) The records, systems, controls, data and information of the Company and its Subsidiaries are recorded, stored, maintained and operated under means (including any electronic, mechanical or photographic process, whether computerized or not) that are under the exclusive ownership and direct control of the Company or its Subsidiaries or accountants (including all means of access thereto and therefrom), except for any non-exclusive ownership and non-direct control that would not reasonably be expected to have a material adverse effect on the system of internal accounting controls described below in this Section 5.6(c). The Company (x) has implemented and maintains a system of internal control over financial reporting (as required by Rule 13a-15(e) of the Exchange Act) that is designed to provide reasonable assurances regarding the reliability of financial reporting and the preparation of its financial statements for external purpose in accordance with GAAP, (y) has implemented and maintains disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) to ensure that material information relating to the Company, including its consolidated Subsidiaries, is made known to the chief executive officer and the chief financial officer of the Company by others within those entities, and (z) has disclosed, based on its most recent evaluation prior to the date hereof, to the Company's outside auditors and the audit committee of the Company Board (i) any significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information and (ii) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal controls over financial reporting. As of the date hereof, there is no reason to believe that its outside auditors and its chief executive officer and chief financial officer will not be able to give the certifications and attestations required pursuant to the rules and regulations adopted pursuant to Section 404 of the Sarbanes-Oxley Act, without qualification, when next due.

(d) Since December 31, 2004, (i) neither the Company nor any of its Subsidiaries nor, to the knowledge of the officers of the Company, any director, officer, employee, auditor, accountant or representative of the Company or any of its Subsidiaries has received or otherwise had or obtained knowledge of any material complaint, allegation, assertion or claim, whether written or oral, regarding the accounting or auditing practices, procedures, methodologies or methods of the Company or any of its Subsidiaries or their respective internal accounting controls, including any material complaint, allegation, assertion or claim that the Company or any of its Subsidiaries has engaged in questionable accounting or auditing practices, and (ii) no attorney representing the Company or any of its Subsidiaries, whether or not employed by the Company or any of its Subsidiaries, has reported evidence of a material violation of securities laws, breach of fiduciary duty or similar violation by the Company or any of its officers, directors, employees or agents to the Company Board or any committee thereof or to any director or officer of the Company.

5.7 <u>Broker's Fees</u>. Neither the Company nor any Company Subsidiary nor any of their respective officers or directors has employed any broker or finder or incurred any liability for any broker's fees, commissions or finder's fees in connection with the Transaction or other transactions contemplated by this Agreement, other than Sandler O'Neill & Partners, L.P. pursuant to the letter agreement between the Company and Sandler O'Neill & Partners, L.P., dated as of February 1, 2007, a true, complete and correct copy of which has been previously delivered to Parent.

5.8 <u>Absence of Certain Changes or Events</u>. (a) Since December 31, 2006, except as publicly disclosed by the Company in the Company SEC Reports filed or furnished prior to the date hereof, no event or events have occurred that have had or are reasonably likely to have, either individually or in the aggregate, a Material Adverse Effect on the Company. As used in this Agreement, the term "<u>Material Adverse Effect</u>" means, with respect to Parent, the Company or the Surviving Corporation, as the case may be, a material adverse effect on (i) the business, results of operations or financial condition of such party and its Subsidiaries taken as a whole (provided, however, that, with respect to this clause (i), Material Adverse Effect shall not be deemed to include effects to the extent resulting from (A) changes, after the date hereof, in generally accepted accounting principles or regulatory accounting requirements applicable to banks or savings associations and their holding companies generally, (B) changes, after the date hereof, in global or national political conditions (including the outbreak of war or acts of terrorism) or in general economic or market conditions affecting banks or their holding companies generally except to the extent that any such changes have a materially disproportionate adverse effect on such party or (D) public disclosure of the transactions contemplated hereby), or (ii) the ability of such party to timely consummate the transactions contemplated by this Agreement.

(b) Since December 31, 2005, through and including the date of this Agreement, except as publicly disclosed by the Company in the Company SEC Reports filed or furnished prior to the date hereof, the Company and its Subsidiaries have carried on their respective businesses in all material respects in the ordinary course of business consistent with their past practice.

(c) Since December 31, 2005, neither the Company nor any Company Subsidiary has (i) except for (A) normal increases for employees (other than officers subject to the reporting requirements of Section 16(a) of the Exchange Act) made in the ordinary course of business consistent with past practice, (B) as publicly disclosed by the Company in the Company SEC Reports filed or furnished prior to the date hereof or (C) as required by applicable law, increased the wages, salaries, compensation, pension, or other fringe benefits or perquisites payable to any executive officer, employee, or director from the amount thereof in effect as of December 31, 2004 (which amounts have been previously made available to Parent), granted any severance or termination pay, entered into any contract to make or grant any severance or termination pay (except as required under the terms of agreements or severance plans listed on Section 5.11 of the Company Disclosure Schedule, as in effect as of the date hereof ), or paid any bonus other than the customary year-end bonuses in amounts consistent with past practice, (ii) granted any options to purchase shares of Company Common Stock, any restricted shares of Company Common Stock or any right to acquire any shares of its capital stock to any executive officer, director or employee other than grants to employees (other than officers subject to the

reporting requirements of Section 16(a) of the Exchange Act) made in the ordinary course of business consistent with past practice under the Company Stock Plans, (iii) changed any accounting methods, principles or practices of the Company or its Subsidiaries affecting, its assets, liabilities or businesses, including any reserving, renewal or residual method, practice or policy or (iv) suffered any strike, work stoppage, slow-down, or other labor disturbance.

5.9 Legal Proceedings. (a) Neither the Company nor any Company Subsidiary is a party to any, and there are no pending or, to the best of the Company's knowledge, threatened, material legal, administrative, arbitral or other material proceedings, claims, actions or governmental or regulatory investigations of any nature against the Company or any of its Subsidiaries. To the knowledge of the Company, as of the date hereof no officer or director of the Company or any Company Subsidiary is a defendant in any claim, action, suit, proceeding, arbitration, mediation or governmental investigation in connection with his or her status as an officer or director of the Company or any Company Subsidiary.

(b) There is no Injunction, judgment, or regulatory restriction (other than those of general application that apply to similarly situated bank holding companies or their Subsidiaries) imposed upon the Company, any of its Subsidiaries or the assets of the Company or any of its Subsidiaries.

5.10 Taxes and Tax Returns. (a) Each of the Company and its Subsidiaries has duly and timely filed (including all applicable extensions) all material Tax Returns required to be filed by it on or prior to the date of this Agreement (all such Tax Returns being accurate and complete in all material respects), has paid all Taxes shown thereon as arising and has duly paid or made provision for the payment of all material Taxes that have been incurred or are due or claimed to be due from it by federal, state, foreign or local taxing authorities other than Taxes that are not yet due or that are being contested in good faith, have not been finally determined and have been adequately reserved against under GAAP. The federal, state and local income Tax returns of the Company and its Subsidiaries have been examined by the Internal Revenue Service (the "IRS") for all years to and including 2002 and any liability with respect thereto has been satisfied or any liability with respect to deficiencies asserted as a result of such examination is covered by reserves that are adequate under GAAP. There are no material disputes pending, or claims asserted, for Taxes or assessments upon the Company or any of its Subsidiaries for which the Company does not have reserves that are adequate under GAAP. Neither the Company nor any of its Subsidiaries is a party to or is bound by any Tax sharing, allocation or indemnification agreement or arrangement (other than such an agreement or arrangement exclusively between or among the Company and its Subsidiaries). Within the past two years, or otherwise as part of a "plan (or series of related transactions)" within the meaning of Section 355(e) of the Code of which the Transaction is also a part, neither the Company nor any of its Subsidiaries has been a "distributing corporation" or a "controlled corporation" in a distribution intended to qualify under Section 355(a) of the Code. Neither the Company nor any of its Subsidiaries is required to include in income any adjustment pursuant to Section 481(a) of the Code, no such adjustment has been proposed by the IRS and no pending request for permission to change any accounting method has been submitted by the Company or any of its Subsidiaries. The aggregate balance of the reserve for bad debts described in any provision under state or local laws and regulations similar to Section 593(g)(2)(A)(ii) of the Code of the Company and its Subsidiaries is not greater than \$1,000,000. Neither the Company nor any of its Subsidiaries has participated in a "reportable transaction" within the meaning of Treasury Regulation section 1.6011-4(b)(1).

(b) As used in this Agreement, the term "<u>Tax</u>" or "<u>Taxes</u>" means (i) all federal, state, local, and foreign income, excise, gross receipts, gross income, ad valorem, profits, gains, property, capital, sales, transfer, use, payroll, employment, severance, withholding, duties, intangibles, franchise, backup withholding, and other taxes, charges, levies or like assessments together with all penalties and additions to tax and interest thereon and (ii) any liability for Taxes described in clause (i) above under Treasury Regulation Section 1.1502-6 (or any similar provision of state, local or foreign law).

(c) As used in this Agreement, the term "<u>Tax Return</u>" means a report, return or other information (including any amendments) required to be supplied to a governmental entity with respect to Taxes including, where permitted or required, combined or consolidated returns for any group of entities that includes the Company or any of its Subsidiaries.

#### 5.11 Employee Matters.

(a) Section 5.11 of the Company Disclosure Schedule sets forth a true, complete and correct list of each "employee benefit plan" as defined in Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("<u>ERISA</u>"), whether or not subject to ERISA, and each employment, consulting, bonus, incentive or deferred compensation, vacation, stock option or other equity-based, severance, termination, retention, change of control, profit-sharing, fringe benefit or other similar plan, program, agreement or commitment for the benefit of any employee, former employee, director or former director of the Company or any Company Subsidiary entered into, maintained or contributed to by the Company or any Company Subsidiary or to which the Company or any Company Subsidiary (such plans, programs, agreements and commitments, herein referred to as the "<u>Company Benefit Plans</u>").

(b) With respect to each Company Benefit Plan, the Company has made available to Parent true, complete and correct copies of the following (as applicable): (i) the written document evidencing such Company Benefit Plan or, with respect to any such plan that is not in writing, a written description thereof, (ii) the summary plan description; (iii) the most recent annual report, financial statement and/or actuarial report; (iv) the most recent determination letter from the IRS; (v) the most recent Form 5500 required to have been filed with the IRS, including all schedules thereto; (vi) any related trust agreements, insurance contracts or documents of any other funding arrangements, (vii) any written communications to or from the IRS or any office or representative of the Department of Labor relating to any compliance issues in respect of any such Company Benefit Plan and (viii) all amendments, modifications or supplements to any such document.

(c) The Company and each Company Subsidiary has operated and administered each Company Benefit Plan in compliance with all applicable laws and the terms of each such plan. Each Company Benefit Plan that is intended to be "qualified" under Section 401 and/or 409 of the Code has received a favorable determination letter from the IRS to such effect and, to the knowledge of the Company, no fact, circumstance or event has occurred or exists since the date of such determination letter that would reasonably be expected to adversely affect the qualified status of any such Company Benefit Plan. There are no pending or, to the knowledge of the Company, threatened or anticipated claims by, on behalf of or against any of

the Company Benefit Plans or any assets thereof (other than routine claims for benefits). All contributions, premiums and other payments required to be made with respect to any Company Benefit Plan have been made on or before their due dates under applicable law and the terms of such Company Benefit Plan, and with respect to any such contributions, premiums or other payments required to be made with respect to any Company Benefit Plan that are not yet due, to the extent required by GAAP, adequate reserves are reflected on the consolidated balance sheet of the Company included in the Quarterly Report on Form 10-Q for the quarter ended September 30, 2006 (including any notes thereto) or liability therefor was incurred in the ordinary course of business consistent with past practice since September 30, 2006.

(d) With respect to the Company Benefits Plans, neither the Company nor any Company Subsidiary has incurred or reasonably expects to incur, either directly or indirectly (including as a result of an indemnification or joint and several liability obligation), any liability under Title I or IV of ERISA or the penalty, excise tax or joint and several liability provisions of the Code or any foreign law or regulation relating to employee benefit plans, and, to the knowledge of the Company, no event, transaction or condition has occurred, exists or is reasonably expected to occur which could reasonably be expected to result in any such liability to the Company, any Company Subsidiary or, after the Closing, to Parent. With respect to each Company Benefit Plan which is an "employee pension benefit plan" (within the meaning of Section 3(2) of ERISA): (i) no such plan is a "multiemployer plan" (within the meaning of Section 3(37) of ERISA) or a "multiple employer plan" (within the meaning of Section 413(c) of the Code), and (ii) no "reportable event" (as defined in Section 4043 of ERISA) has occurred with respect to any such plan within the past 12 months.

(e) Neither the execution or delivery of this Agreement nor the consummation of the transactions contemplated by this Agreement will, either alone or in conjunction with any other event, (i) result in any payment or benefit becoming due or payable, or required to be provided, to any director, employee or independent contractor of the Company or any of its Subsidiaries, (ii) increase the amount or value of any benefit or compensation otherwise payable or required to be provided to any such director, employee or independent contractor, (iii) result in the acceleration of the time of payment, vesting or funding of any such benefit or compensation or (iv) result in any amount failing to be deductible by reason of Section 280G of the Code.

(f) No payment made or to be made in respect of any employee or former employee of the Company or any of its Subsidiaries is or will be nondeductible by reason of Section 162(m) of the Code.

(g) Neither the Company nor any of its Subsidiaries has any liability with respect to an obligation to provide welfare benefits, including death or medical benefits (whether or not insured) with respect to any Person beyond their retirement or other termination of service other than coverage mandated by Section 4980B of the Code or state Law. Since December 31, 2006, neither the Company nor any of its Subsidiaries has announced any intent or commitment (whether or not legally binding) to create or implement any additional employee benefit plan or to amend, modify or terminate any broad-based Company Benefit Plan in a manner that materially increases in the Company's costs.

(h) Each Company Benefit Plan that is a "nonqualified deferred compensation plan" within the meaning of Section 409A(d)(1) of the Code (a "<u>Nonqualified Deferred Compensation Plan</u>") and any award thereunder, in each case that is subject to Section 409A of the Code, has been operated in compliance in all material respects with Section 409A of the Code since January 1, 2005, based upon a good faith, reasonable interpretation of (A) Section 409A of the Code and (B)(1) the proposed regulations issued thereunder or (2) Internal Revenue Service Notice 2005-1.

(i) Neither the Company nor any of its Subsidiaries is a party to or bound by any labor or collective bargaining agreement and there are no organizational campaigns, petitions or other unionization activities seeking recognition of a collective bargaining unit with respect to, or otherwise attempting to represent, any of the employees of the Company or any of its Subsidiaries. There are no labor related controversies, strikes, slowdowns, walkouts or other work stoppages pending or, to the knowledge of the Company, threatened and neither the Company nor any of its Subsidiaries has experienced any such labor related controversy, strike, slowdown, walkout or other work stoppage within the past three years. Neither the Company nor any of its Subsidiaries is a party to, or otherwise bound by, any consent decree with, or citation by, any Governmental Entity relating to employees or employment practices. Each of the Company and its Subsidiaries are in compliance with all applicable laws, statutes, orders, rules, regulations, policies or guidelines of any Governmental Entity relating to labor, employment, termination of employment or similar matters and have not engaged in any unfair labor practices or similar prohibited practices.

5.12 <u>Compliance with Applicable Law</u>. (a) The Company and each Company Subsidiary holds all material licenses, franchises, permits and authorizations necessary for the lawful conduct of their respective businesses under and pursuant to each, and have complied in all respects with and are not in default in any material respect under any, applicable law, statute, order, rule, regulation, policy or guideline of any Governmental Entity relating to the Company or any of its Subsidiaries, including without limitation the Bank Secrecy Act, as amended by the USA PATRIOT Act, and applicable regulations promulgated thereunder, each of the laws listed in Section 5.16(f) hereof and all federal, state and local usury, consumer lending and insurance laws, statutes, orders, rules, regulations, policies and guidelines.

(b) The Company and each Company Subsidiary has properly administered all accounts for which it acts as a fiduciary, including accounts for which it serves as a trustee, agent, custodian, personal representative, guardian, conservator or investment advisor, in accordance with the terms of the governing documents, applicable state and federal law and regulation and common law. None of the Company, any Company Subsidiary, or any director, officer or employee of the Company or of any Company Subsidiary has committed any breach of trust or fiduciary duty with respect to any such fiduciary account and the accountings for each such fiduciary account are true and correct and accurately reflect the assets of such fiduciary account.

(c) Since the enactment of the Sarbanes-Oxley Act, the Company has been and is in compliance in all material respects with (i) the applicable provisions of the Sarbanes-Oxley Act and (ii) the applicable listing and corporate governance rules and regulations of the NASD. Section 5.12(c) of the Company Disclosure Schedule sets forth, as of December 30, 2006, a schedule of all officers and directors of the Company who have outstanding loans from

the Company, and there has been no default on, or forgiveness or waiver of, in whole or in part, any such loan during the two years immediately preceding the date hereof.

5.13 Certain Contracts. (a) Neither the Company nor any Company Subsidiary is a party to or bound by any contract, arrangement, commitment or understanding (whether written or oral) (i) with respect to the employment of any directors, officers, employees or consultants, other than in the ordinary course of business consistent with past practice, (ii) which, upon execution of this Agreement or consummation or stockholder approval of the transactions contemplated by this Agreement will (either alone or upon the occurrence of any additional acts or events) result in any payment or benefits (whether of severance pay or otherwise) becoming due from Parent, the Company, the Final Surviving Corporation, or any of their respective Subsidiaries to any officer or employee of the Company or any Subsidiary thereof, (iii) that is a "material contract" (as such term is defined in Item 601(b)(10) of Regulation S-K of the SEC) to be performed after the date of this Agreement that has not been filed or incorporated by reference in the Company SEC Reports filed prior to the date hereof, (iv) that contains (A) any non-competition or exclusive dealing agreement, or any other agreement or obligation which purports to limit or restrict, or following the consummation of the Transaction would purport to limit or restrict, in any material respect the ability of the Company, the Company Subsidiaries or the Final Surviving Corporation to conduct their respective businesses or, to solicit customers or the manner in which, or the localities in which, all or any portion of the business of the Company or its Subsidiaries is or would be conducted or (B) any agreement that grants any right of first refusal or right of first offer or similar right or that limits or purports to limit the ability of the Company or any of its Subsidiaries or, following consummation of the Transaction, Parent or its Subsidiaries, to own, operate, sell, transfer, pledge or otherwise dispose of any material assets or business, (v) with or to a labor union or guild (including any collective bargaining agreement), or (vi) containing a "most favored nation" clause or other similar term providing preferential pricing or treatment to a party (other than the Company or its Subsidiaries) that is material to the Company or its Subsidiaries. Each contract, arrangement, commitment or understanding of the type described in this Section 5.13, whether or not set forth in the Company Disclosure Schedule, is referred to as a "Company Contract," and neither the Company nor any of its Subsidiaries knows of, or has received notice of, any violation of any Company Contract by any of the other parties thereto.

(b) (i) Each Company Contract is valid and binding on the Company or its applicable Subsidiary and is in full force and effect, (ii) the Company and each Company Subsidiary has in all material respects performed all obligations required to be performed by it to date under each Company Contract, and (iii) no event or condition exists that constitutes or, after notice or lapse of time or both, will constitute, a material default on the part of the Company or any of its Subsidiaries under any such Company Contract.

5.14 <u>Risk Management Instruments</u>. (a) "<u>Derivative Transactions</u>" means any swap transaction, option, warrant, forward purchase or sale transaction, futures transaction, cap transaction, floor transaction or collar transaction relating to one or more currencies, commodities, bonds, equity securities, loans, interest rates, events or conditions (credit-related or otherwise) or any indexes, or any other similar transaction or combination of any of these transactions, and any collateralized debt obligations or other similar instruments or any debt or equity instruments evidencing or embedding any such types of transactions, and any related credit support, collateral or other similar arrangements related to such transactions; provided that, for the avoidance of doubt, the term "Derivative Transactions" shall not include any Company Stock Option.

(b) All Derivative Transactions, whether entered into for the account of the Company or any Company Subsidiary or for the account of a customer of the Company or any Company Subsidiary, were duly authorized by the Company and entered into in the ordinary course of business consistent with past practice and in accordance with prudent banking practice and applicable laws, rules, regulations and policies of any Regulatory Authority and in accordance with the investment, securities, commodities, risk management and other policies, practices and procedures employed by the Company and the Company Subsidiaries, and with counterparties believed at the time to be financially responsible and able to understand (either alone or in consultation with their advisers) and to bear the risks of such Derivative Transactions. All of such Derivative Transactions are legal, valid and binding obligations of the Company or a Company Subsidiary enforceable against it in accordance with their terms (except as may be limited by bankruptcy, insolvency, moratorium, reorganization or similar laws affecting the rights of creditors generally and subject to general principles of equity), and are in full force and effect. The Company and each applicable Company Subsidiary has duly performed its obligations under the Derivative Transactions to the extent that such obligations to perform have accrued and, to the Company's knowledge, there are no breaches, violations or defaults or allegations or assertions of such by any party thereunder.

(c) As of January 1, 2004, no Derivative Transaction, were it to be a Loan held by the Company or any Company Subsidiary, would be classified as "Other Loans Specially Mentioned", "Special Mention", "Substandard", "Doubtful", "Loss", or words of similar import ("Company Criticized Assets"). The financial position of the Company and its Subsidiaries on a consolidated basis under or with respect to such Derivative Transaction has been reflected in the books and records of the Company and such Company Subsidiary in accordance with GAAP consistently applied, and as of the date hereof, no open exposure of the Company and of any Company Subsidiary with respect to any such instrument (or with respect to multiple instruments with respect to any single counterparty) exceeds \$500,000.

5.15 <u>Investment Securities and Commodities</u>. (a) Each of the Company and each Company Subsidiary has good title to all securities and commodities owned by it (except those sold under repurchase agreements or held in any fiduciary or agency capacity), free and clear of any Lien, except to the extent such securities or commodities are pledged in the ordinary course of business to secure obligations of the Company or its Subsidiaries. Such securities and commodities are valued on the books of the Company in accordance with GAAP in all material respects.

(b) The Company and its Subsidiaries and their respective businesses employ investment, securities, commodities, risk management and other policies, practices and procedures (the "<u>Policies, Practices and Procedures</u>") which the Company believes are prudent and reasonable in the context of such businesses. Prior to the date hereof, the Company has made available to Parent in writing the material Policies, Practices and Procedures.

5.16 Loan Portfolio. (a) Section 5.16(a) of the Company Disclosure Schedule sets forth (i) the aggregate outstanding principal amount, as of December 31, 2006, of all written or oral loan agreements, notes or borrowing arrangements (including leases, credit enhancements,

commitments, guarantees and interest-bearing assets) payable to the Company or its Subsidiaries (collectively, "Loans"), other than "non-accrual" Loans, and (ii) the aggregate outstanding principal amount, as of December 31, 2006, of all "non-accrual" Loans. As of December 31, 2006, the Company and its Subsidiaries, taken as a whole, did not have outstanding Loans and assets classified as "Other Real Estate Owned" with an aggregate then outstanding, fully committed principal amount in excess of that amount set forth on Section 5.16(a) of the Company Disclosure Schedule, net of specific reserves with respect to such Loans and assets, that were designated as of such date by the Company as the Company Criticized Assets. Section 5.16(a) of the Company Disclosure Schedule sets forth (A) a summary of the Company Criticized Assets as of December 31, 2006, by category of Loan (e.g., commercial, consumer, etc.), together with the aggregate principal amount of such Loans by category and the amount of specific reserves with respect to each such category of Loan and the amount of reserves with respect to each such category of Loans and (B) each asset of the Company or any of its Subsidiaries that, as of December 31, 2006, is classified as "Other Real Estate Owned" and the book value thereof.

(b) Each Loan (i) is evidenced by notes, agreements or other evidences of indebtedness which are true, genuine and what they purport to be, (ii) to the extent secured, has been secured by valid liens and security interests which have been perfected and (iii) is the legal, valid and binding obligation of the obligor named therein, enforceable in accordance with its terms (except as may be limited by bankruptcy, insolvency, moratorium, reorganization or similar laws affecting the rights of creditors generally and subject to general principles of equity). All Loans originated by the Company or its Subsidiaries, and all such Loans purchased, administered or serviced by the Company or its Subsidiaries (including Loans held for resale to investors), were made or purchased and are administered or serviced, as applicable, in accordance with customary lending standards of the Company or its Subsidiaries, as applicable (and in the case of Loans held for resale to investors, the lending standards, if any, of such investors) and in accordance with applicable federal, state and local laws, regulations and rules. All such Loans (and any related guarantees) and payments due thereunder are, and on the Closing Date will be, free and clear of any Lien, and the Company or its Subsidiaries has complied in all material respects, with all laws and regulations relating to such Loans.

(c) None of the agreements pursuant to which the Company or any of its Subsidiaries has sold Loans or pools of Loans or participations in Loans or pools of Loans contains any obligation to repurchase such Loans or interests therein solely on account of a payment default by the obligor on any such Loan.

(d) Each of the Company and each Company Subsidiary, as applicable, is approved by and is in good standing (i) as a supervised mortgagee by the Department of Housing and Urban Development to originate and service Title I FHA mortgage loans; (ii) as a GNMA I and II Issuer by the Government National Mortgage Association; (iii) by the Department of Veteran's Affairs to originate and service VA loans; and (iv) as a seller/servicer by the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation to originate and service conventional residential mortgage Loans (each such entity being referred to herein as an "<u>Agency</u>" and, collectively, the "<u>Agencies</u>").

(e) None of the Company or any of its Subsidiaries is now nor has it ever been since December 31, 2004 subject to any fine, suspension, settlement or other agreement or other administrative agreement or sanction by, or any reduction in any loan purchase commitment from any Agency or any federal or state agency relating to the origination, sale or servicing of mortgage or consumer Loans. Neither the Company nor any of its Subsidiaries has received any notice, nor does it have any reason to believe, that any Agency proposes to limit or terminate the underwriting authority of the Company or any of its Subsidiaries or to increase the guarantee fees payable to any such Agency.

(f) Each of the Company and its Subsidiaries is in compliance in all material respects with all applicable federal, state and local laws, rules and regulations, including the Consumer Credit Protection Act, the Homeowners Ownership and Equity Protection Act, the Truth-In-Lending Act and Regulation Z, the Equal Credit Opportunity Act and Regulation B, the Real Estate Settlement Procedures Act and Regulation X, the Fair Credit Reporting Act, the Fair Debt Collection Practices Act and all Agency and other investor and mortgage insurance company requirements relating to the origination, sale and servicing of mortgage and consumer Loans.

(g) To the knowledge of the Company, each Loan included in a pool of Loans originated, acquired or serviced by the Company or any of its Subsidiaries (a "<u>Pool</u>") meets all eligibility requirements (including all applicable requirements for obtaining mortgage insurance certificates and loan guaranty certificates) for inclusion in such Pool. All such Pools have been finally certified or, if required, recertified in accordance with all applicable laws, rules and regulations, except where the time for certification or recertification has not yet expired. To the knowledge of the Company, no Pools have been improperly certified, and no Loan has been bought out of a Pool without all required approvals of the applicable investors.

5.17 Property. The Company or a Company Subsidiary (a) has good and marketable title to all the properties and assets reflected in the latest audited balance sheet included in the Company SEC Reports as being owned by the Company or a Company Subsidiary or acquired after the date thereof (except properties sold or otherwise disposed of since the date thereof in the ordinary course of business) (the "Company Owned Properties"), free and clear of all Liens of any nature whatsoever, except (i) statutory Liens securing payments not yet due, (ii) Liens for real property Taxes not yet due and payable, (iii) easements, rights of way, and other similar encumbrances that do not materially affect the use of the properties or assets subject thereto or affected thereby or otherwise materially impair business operations at such properties and (iv) such imperfections or irregularities of title or Liens as do not materially affect the use of the properties or assets subject thereto or affected thereby or otherwise materially impair business operations at such properties (collectively, "Permitted Encumbrances"), and (b) is the lessee of all leasehold estates reflected in the latest audited financial statements included in such Company SEC Reports or acquired after the date thereof (except for leases that have expired by their terms since the date thereof) (the "Company Leased Properties" and, collectively with the Company Owned Properties, the "Company Real Property"), free and clear of all Liens of any nature whatsoever, except for Permitted Encumbrances, and is in possession of the properties purported to be leased thereunder, and each such lease is valid without default thereunder by the lessee or, to the Company's knowledge, the lessor. The Company Real Property is in material compliance with all applicable zoning laws and building codes, and the buildings and improvements located on the Company Real Property are in good operating condition and in a state of good working

order, ordinary wear and tear excepted. There are no pending or, to the knowledge of the Company, threatened condemnation proceedings against the Company Real Property. The Company and its Subsidiaries are in compliance with all applicable health and safety related requirements for the Company Real Property, including those under the Americans with Disabilities Act of 1990 and the Occupational Health and Safety Act of 1970.

5.18 Intellectual Property. The Company and each of its Subsidiaries owns, or is licensed to use (in each case, free and clear of any Liens), all Intellectual Property used in or necessary for the conduct of its business as currently conducted. The use of any Intellectual Property by the Company and its Subsidiaries does not, to the knowledge of the Company, infringe on or otherwise violate the rights of any person and is in accordance with any applicable license pursuant to which the Company or any Company Subsidiary acquired the right to use any Intellectual Property. No person is challenging, infringing on or otherwise violating any right of the Company or any of its Subsidiaries with respect to any Intellectual Property owned by and/or licensed to the Company or its Subsidiaries. Neither the Company nor any Company Subsidiary has received any written notice of any pending claim with respect to any Intellectual Property used by the Company or any Company Subsidiary and no Intellectual Property owned and/or licensed by the Company or any Company Subsidiary is being used or enforced in a manner that would be expected to result in the abandonment, cancellation or unenforceability of such Intellectual Property. For purposes of this Agreement, "Intellectual Property" means trademarks, service marks, brand names, certification marks, trade dress and other indications of origin, the goodwill associated with the foregoing and registrations in any jurisdiction of, and applications in any jurisdiction to register, the foregoing, including any extension, modification or renewal of any such registration or application; inventions, discoveries and ideas, whether patentable or not, in any jurisdiction; patents, applications for patents (including divisions, continuations, continuations in part and renewal applications), and any renewals, extensions or reissues thereof, in any jurisdiction; nonpublic information, trade secrets and confidential information and rights in any jurisdiction to limit the use or disclosure thereof by any person; writings and other works, whether copyrightable or not, in any jurisdiction; and registrations or applications for registration of copyrights in any jurisdiction, and any renewals or extensions thereof; and any similar intellectual property or proprietary rights.

5.19 Environmental Liability. There are no legal, administrative, arbitral or other proceedings, claims, actions, causes of action or notices with respect to any environmental, health or safety matters or any private or governmental environmental, health or safety investigations or remediation activities of any nature seeking to impose, or that are reasonably likely to result in, any liability or obligation of the Company or any of its Subsidiaries arising under common law or under any local, state or federal environmental, health or safety statute, regulation or ordinance, including the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, pending or threatened against the Company or any of its Subsidiaries. To the knowledge of the Company, there is no reasonable basis for, or circumstances that are reasonably likely to give rise to, any such proceeding, claim, action, investigation or remediation by any Governmental Entity or any third party that would give rise to any liability or obligation on the part of the Company or any of its Subsidiaries. Neither the Company nor any of its Subsidiaries is subject to any agreement, order, judgment, decree, letter or memorandum by or with any Governmental Entity or third party imposing any liability or obligation with respect to any of the foregoing.

#### 5.20 Investment Adviser Subsidiaries; Funds; Clients.

(a) For purposes of this Agreement, a "<u>Company Advisory Entity</u>" means, if applicable, the Company and any of its Subsidiaries that provides investment management, investment advisory or sub-advisory services to any person (including management and advice provided to separate accounts and participation in wrap fee programs); "<u>Company Advisory Contract</u>" means each contract for such services provided by a Company Advisory Entity; "<u>Company Advisory Client</u>" means each party to a Company Advisory Contract other than the applicable Company Advisory Entity or any other advisory client of the Company for purposes of the Investment Advisers Act of 1940, as amended, and the rules and regulations promulgated thereunder (the "<u>Investment Advisers Act</u>"); "<u>Company Advisory Client</u>" means, when used with respect to any Company Fund Client, any such Company Fund Client a majority of the officers of which are employees of the Company or any Company Subsidiary or of which the Company or any Company Subsidiary holds itself out as the sponsor.

(b) Each Sponsored Company Fund Client and Company Advisory Entity (i) has since January 1, 2004 operated and is currently operating in compliance with all laws, regulations, rules, judgments, orders or rulings of any Governmental Entity applicable to it or its business and (ii) has all registrations, permits, licenses, exemptions, orders and approvals required for the operation of its business or ownership of its properties and assets as presently conducted. There is no action, suit, proceeding or investigation pending or, to the knowledge of the Company, threatened that would reasonably be expected to lead to the revocation, amendment, failure to renew, limitation, suspension or restriction of any such registrations, permits, licenses, exemptions, orders and approvals.

(c) Each Company Advisory Entity has been and is in compliance with each Company Advisory Contract to which it is a party.

(d) The accounts of each Company Advisory Client subject to ERISA have been managed by the applicable Company Advisory Entity in compliance with the applicable requirements of ERISA.

(e) Neither the Company nor any Company Advisory Entity nor any "affiliated person" (as defined in the Investment Company Act) of any of them is ineligible pursuant to Section 9(a) or (b) of the Investment Company Act to serve as an investment adviser (or in any other capacity contemplated by the Investment Company Act) to a registered investment company; none of the Company, any Company Advisory Entity or any "person associated with an investment advisor" (as defined in the Investment Advisers Act) of any of them is ineligible pursuant to Section 203 of the Investment Advisers Act to serve as an investment advisor or as a person associated with a registered investment advisor, any Company Advisory Entity or any "associated person" (as defined in the Exchange Act) of any of them is ineligible pursuant to Section 15(b) of the Exchange Act to serve as a broker-dealer or as an associated person to a registered broker-dealer.

(f) The Company has made available to Parent true, correct and complete copies of each Uniform Application for Investment Adviser Registration on Form ADV filed since January 1, 2004 by each Company Advisory Entity that is required to be registered as an investment adviser under the Investment Advisers Act, reflecting all amendments thereto to the date hereof (each, a "<u>Form ADV</u>"). The Forms ADV are in material compliance with the applicable requirements of the Investment Advisers Act and do not contain any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein, in light of the circumstances under which they were made, not misleading. Since January 1, 2004, each Company Advisory Entity has made available to each Company Advisory Client its Form ADV to the extent required by the Investment Advisers Act.

(g) The Company has made available to Parent true, correct and complete copies of all deficiency letters and inspection reports or similar documents furnished to the Company by the SEC since January 1, 2004 and the Company's responses thereto, if any.

#### 5.21 Broker-Dealer Subsidiaries.

(a) Each Company Subsidiary that is a broker-dealer (a "<u>Broker-Dealer Subsidiary</u>") is duly registered under the Exchange Act as a broker-dealer with the SEC, and is in compliance in all material respects with the applicable provisions of the Exchange Act, including the net capital requirements and customer protection requirements thereof. Each Broker-Dealer Subsidiary is a member in good standing with all required SROs and in compliance in all material respects with all applicable rules and regulations of such SROs. Each Broker-Dealer Subsidiary and registered representative is duly registered, licensed or qualified as a broker-dealer or registered representative under, and in compliance in all material respects with, the applicable laws and regulations of all jurisdictions in which it is required to be so registered and each such registration, license or qualification is in full force and effect and in good standing. There is no action, suit, proceeding or investigation pending or, to the knowledge of the Company, threatened that would reasonably be expected to lead to the revocation, amendment, failure to renew, limitation, suspension or restriction of any such registrations, licenses and qualifications.

(b) The Company has made available to Parent true, correct and complete copies of each Broker-Dealer Subsidiary's Uniform Application for Broker-Dealer Registration on Form BD filed since January 1, 2004, reflecting all amendments thereto to the date hereof (each, a "Form BD"). The Forms BD of the Broker-Dealer Subsidiaries are in compliance in all material respects with the applicable requirements of the Exchange Act and do not contain any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein, in light of the circumstances under which they were made, not misleading.

(c) None of the Broker-Dealer Subsidiaries nor any "associated person" thereof (i) is subject to a "statutory disqualification" as such terms are defined in the Exchange Act, or (ii) is subject to a disqualification that would be a basis for censure, limitations on the activities, functions or operations of, or suspension or revocation of the registration of any Broker-Dealer Subsidiary as broker-dealer, municipal securities dealer, government securities broker or government securities dealer under Section 15, Section 15B or Section 15C of the Exchange Act.

(d) Subject to the foregoing, neither the Company nor its Subsidiaries is required to be registered as a commodity trading advisor, commodity pool operator, futures commission merchant or introducing broker under any laws or regulations.

5.22 <u>State Takeover Laws</u>. The Company Board has unanimously approved this Agreement and the transactions contemplated hereby as required to render inapplicable to this Agreement and the transactions contemplated hereby, the restrictions on "business combinations" set forth in Section 203 of the DGCL and, to the knowledge of the Company, similar "moratorium," "control share," "fair price," "takeover" or "interested stockholder" law (any such laws, "<u>Takeover Statutes</u>").

5.23 <u>Reorganization; Approvals</u>. As of the date of this Agreement, the Company (a) is not aware of any fact or circumstance that could reasonably be expected to (i) prevent the Reincorporation Merger from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code, (ii) prevent the Share Exchange and the Third Step Merger, taken together, from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code or (iii) result in gain recognition to the holders of Company Virginia Sub Common Stock in the Share Exchange and Third Step Merger pursuant to Section 367(a) of the Code, and (b) knows of no reason why all regulatory approvals from any Governmental Entity required for the consummation of the transactions contemplated by this Agreement should not be obtained on a timely basis.

5.24 <u>Opinion</u>. Prior to the execution of this Agreement, the Company has received an opinion from Sandler O'Neill & Partners, L.P. to the effect that as of the date of opinion and based upon and subject to the matters set forth in such opinion, the Consideration is fair to the stockholders of the Company from a financial point of view. Such opinion has not been amended or rescinded as of the date of this Agreement. The Company has provided Parent with a true, correct and complete copy of such opinion for informational purposes.

5.25 <u>Related Party Transactions</u>. Except for employment contracts entered into in the ordinary course of business consistent with past practice and filed as an exhibit to a Company SEC Report and payment in respect thereof, no current or former director, officer, partner, employee, "Affiliate" or "Associate" (each as defined in Rule 12b-2 of the Exchange Act) of the Company or any of its Subsidiaries or any Person who beneficially owns 5% or more of the Company Common Stock (or any of such Person's immediate family members or Affiliates) is a party to any contract with or binding upon the Company or any of its Subsidiaries or any of their respective properties or assets or has any interest in any property owned by the Company or any of its Subsidiaries or has engaged in any transaction with any of the foregoing within the last 12 months (a "<u>Related Party Transaction</u>").

5.26 <u>Company Virginia Sub</u>. (a) Following the date of its incorporation, Company Virginia Sub will not engage in any activities other than in connection with or contemplated by the joinder agreement to this Agreement or this Agreement. Company Virginia Sub will have full corporate power and authority to execute and deliver the joinder agreement to this Agreement and to consummate the Transaction and the other transactions contemplated hereby and thereby. The execution and delivery of the joinder agreement to this Agreement and the consummation of the Transaction and the other transactions contemplated hereby and thereby and thereby and thereby will be duly, validly and unanimously approved by the Company Virginia Sub Board. The joinder agreement to this

Agreement will be duly and validly executed and delivered by Company Virginia Sub and (assuming due authorization, execution and delivery by Parent and Parent Texas Sub of the joinder agreement to this Agreement) will constitute a valid and binding obligation of Company Virginia Sub, enforceable against Company Virginia Sub in accordance with its terms (except as may be limited by bankruptcy, insolvency, moratorium, reorganization or similar laws affecting the rights of creditors generally and subject to general principles of equity). The Company Virginia Sub Board will unanimously approve this Agreement, the joinder agreement to this Agreement, the Transaction and the other transactions contemplated hereby and thereby as required to render inapplicable to this Agreement and such transactions all restrictions set forth in any Takeover Statutes of the Commonwealth of Virginia.

(b) Neither the execution and delivery of the joinder agreement to this Agreement by Company Virginia Sub nor the consummation by Company Virginia Sub of the Transaction or the other transactions contemplated hereby or thereby, nor compliance by Company Virginia Sub with any of the terms or provisions of the joinder agreement to this Agreement and this Agreement, will (i) violate any provision of the Company Virginia Sub Articles or the Company Virginia Sub Bylaws or (ii) assuming that the consents, approvals and filings referred to in Section 5.26(c) are duly obtained and/or made, (A) violate any statute, code, ordinance, rule, regulation, judgment, order, writ, decree or Injunction applicable to Company Virginia Sub, any of its Subsidiaries or any of their respective properties or assets or (B) violate, conflict with, result in a breach of any provision of or the loss of any benefit under, constitute a default (or an event which, with notice or lapse of time, or both, would constitute a default) under, result in the termination of or a right of termination or cancellation under, accelerate the performance required by, or result in the creation of any Lien upon any of the respective properties or assets of Company Virginia Sub or any of its Subsidiaries under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, deed of trust, license, lease, agreement or other instrument or obligation to which Company Virginia Sub or any of its Subsidiaries is a party or by which any of them or any of their respective properties or assets is bound.

(c) Except for (i) the filing of applications and notices, as applicable, with the Federal Reserve Board under the BHC Act and approval of such applications and notices, (ii) the Other Regulatory Approvals, (iii) the filing with the SEC of the Proxy Statement in definitive form and the filing and declaration of effectiveness of the F-4, (iv) the filing of the Certificate of Merger with the Secretary of State of Delaware pursuant to the DGCL and the filing of articles of merger and articles of share exchange and other appropriate merger and share exchange documents required by the laws of the Commonwealth of Virginia and the state of Texas, (v) any notices to or filings with the SBA, (vi) any consents, authorizations, approvals, filings or exemptions in connection with compliance with the applicable provisions of federal and state securities laws relating to the regulation of broker-dealers, investment companies, investment advisers or transfer agents and federal commodities laws relating to the rules and regulations thereunder and of any securities or futures exchange or other applicable industry SRO or the rules of the NASD, or that are required under consumer finance, mortgage banking and other similar laws, (vii) the Company Stockholder Approval, (viii) any notices or filings under the HSR Act or applicable foreign antitrust, competition or similar laws, and (ix) such filings and approvals as are required to be made or obtained under the securities or "Blue Sky" laws of various states in connection with the

issuance of the Parent Ordinary Shares and Parent ADSs pursuant to this Agreement and approval of listing of such Parent Ordinary Shares and Parent ADSs on the NYSE, no consents or approvals of or filings or registrations with any Governmental Entity, are necessary in connection with the consummation by Company Virginia Sub of the Transaction and the other transactions contemplated by this Agreement. No consents or approvals of or filings or registrations with any Governmental Entity are necessary in connection with the execution and delivery by Company Virginia Sub of the joinder agreement to this Agreement.

5.27 <u>Information Supplied</u>. The information relating to the Company and its Subsidiaries (including Company Virginia Sub) that is provided by the Company or its representatives for inclusion in the Proxy Statement, the F-4, the Board Report, the Prospectus or in any other document filed with any other Regulatory Agency or Governmental Entity in connection with the transactions contemplated by this Agreement, will not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in light of the circumstances in which they are made, not misleading. The portions of the Proxy Statement relating to the Company or its Subsidiaries and other portions within the reasonable control of the Company will comply in all material respects with the provisions of the Exchange Act and the rules and regulations thereunder.

#### ARTICLE VI

#### REPRESENTATIONS AND WARRANTIES OF PARENT

Subject to Section 11.2 and except as disclosed in the disclosure schedule (the "<u>Parent Disclosure Schedule</u>") delivered by Parent to the Company prior to the execution of this Agreement (which schedule sets forth, among other things, items, the disclosure of which is necessary or appropriate, either in response to an express disclosure requirement contained in a provision hereof or as an exception to one or more representations or warranties contained in this Article IV, or to one or more of Parent's covenants, provided, however, that disclosure in any section of such Parent Disclosure Schedule shall apply only to the indicated Section of this Agreement except to the extent that it is reasonably apparent that such disclosure is relevant to another section of this Agreement, and provided further that notwithstanding anything in this Agreement to the contrary, (i) no item is required to be set forth in such schedule as an exception to a representation or warranty if its absence would not result in the related representation or warranty being deemed untrue or incorrect under the standard established by Section 11.2), Parent hereby represents and warrants to the Company as follows:

6.1 <u>Corporate Organization</u>. (a) Parent is a bank duly formed, validly existing and in good standing under the Laws of Spain. Parent has the corporate power and authority to own or lease all of its respective properties and assets and to carry on its respective business as it is now being conducted, and is duly licensed or qualified to do business in each jurisdiction in which the nature of the business conducted by it or the character or location of the properties and assets owned or leased by it makes such licensing or qualification necessary. True, complete and correct copies of the Articles of Incorporation (escritura de constitucion) of Parent, as amended (the "Parent Articles"), and Bylaws (estatutos) of Parent, as amended (the "Parent Bylaws"), as in effect as of the date of this Agreement, have previously been made available to the Company. Parent is a bank holding company under the BHC Act.

(b) Each Parent Subsidiary (i) is duly incorporated or duly formed, as applicable to each such Subsidiary, and validly existing under the laws of its jurisdiction of organization, (ii) is duly licensed or qualified to do business and in good standing in all jurisdictions (whether federal, state, local or foreign) where its ownership or leasing of property or the conduct of its business requires it to be so qualified, and (iii) has all requisite corporate power or other power and authority to own or lease its properties and assets and to carry on its business as now conducted.

6.2 Capitalization. (a) As of the date hereof, the authorized share capital of Parent is €1,740,464,869.29, represented by 3,551,969,121 shares, each of 49 euro-cents nominal value, all of the same class and series, fully subscribed and paid up. All outstanding shares of the capital stock of Parent (and all of the shares to be delivered as Share Consideration) have been or will be prior to issuance in accordance with this Agreement, as applicable, duly authorized and all of the outstanding shares of capital stock of Parent (and all of the shares to be delivered as Share Consideration), have been, or, when issued and delivered in accordance with the terms of this Agreement will have been, validly issued, fully paid and nonassessable and not subject to any preemptive rights, with no personal liability attaching to the ownership thereof. As of the date of this Agreement, no Voting Debt of Parent is issued or outstanding. As of the date of this Agreement, except pursuant to this Agreement, Parent does not have and is not bound by any outstanding subscriptions, options, warrants, calls, rights, commitments or agreements of any character calling for the purchase or issuance of, or the payment of any amount based on, any Parent Ordinary Shares, Voting Debt or any other equity securities of Parent or any securities representing the right to purchase or otherwise receive any Parent Ordinary Shares, Voting Debt or any other equity securities of Parent or any Parent Subsidiary. As of the date of this Agreement, there are no contractual obligations of Parent or any Parent Subsidiary to repurchase, redeem or otherwise acquire any shares of capital stock of Parent or any equity security of Parent or any securities representing the right to purchase or otherwise receive any shares of capital stock or any other equity security of Parent. Neither Parent nor any of its Subsidiaries is a party to any agreement restricting the transfer of, relating to the voting of, requiring registration of, or granting any preemptive or antidilutive rights with respect to, any securities of the type referred to in the preceding sentence. Following receipt of the Parent Shareholder Approval, none of the Parent Ordinary Shares will be entitled to preemptive rights in connection with the Transaction and the other transactions contemplated hereby.

6.3 <u>Authority; No Violation</u>. (a) Parent has full corporate power and authority to execute and deliver this Agreement and to consummate the Transaction and the other transactions contemplated hereby. The execution and delivery of this Agreement and the consummation of the Transaction and the other transactions contemplated hereby have been duly, validly and unanimously approved by the Parent Board. The Parent Board will, following receipt of the necessary report of the expert designated by the Commercial Registry relating to the fair value of the assets to be accepted by Parent in the Share Exchange and of the auditor designated by the Commercial Registry relating to the abolishment of the preemptive rights of holders of Parent Ordinary Shares, call an Extraordinary General Meeting of Parent to propose the Capital Increase required in connection with the Share Exchange (the "<u>Capital Increase</u>") and will propose such Capital Increase at such Extraordinary General Meeting, including approval in accordance with Section 159.2 of the SCL of a resolution abolishing the preemptive rights of holders of Parent Ordinary Shares to subscribe for the Parent Ordinary Shares being issued in the Share Exchange, which approval shall require the affirmative vote of the holders of a majority of the Parent

Ordinary Shares present in person or represented by proxy at a duly constituted meeting of holders of Parent Ordinary Shares at which meeting, if on first call, a quorum of at least one-half of the issued share capital is present or represented by proxy or, if on second call, a quorum of at least one-quarter of the issued share capital is present or represented by proxy (provided, however, if, on second call, less than one-half of the issued share capital is present or represented by proxy (provided, however, if, on second call, less than one-half of the share capital present or represented by proxy, the matters being voted upon must be adopted by at least two-thirds of the share capital present or represented at such meeting) ("Parent Shareholder Approval"). No other corporate proceedings on the part of Parent are necessary to approve this Agreement and to consummate the transactions contemplated hereby other than the resolution of the Parent Board executing the Capital Increase, which resolution shall be adopted following receipt of the Parent Shareholder Approval in accordance with Section 2.3 hereof. This Agreement has been duly and validly executed and delivered by Parent and (assuming due authorization, execution and delivery by the Company and Company Virginia Sub) constitutes the valid and binding obligations of Parent, enforceable against Parent in accordance with its terms (except as may be limited by bankruptcy, insolvency, moratorium, reorganization or similar laws affecting the rights of creditors generally and subject to general principles of equity).

(b) Neither the execution and delivery of this Agreement by Parent, nor the consummation by Parent of the Transaction or the other transactions contemplated hereby or thereby, nor compliance by Parent with any of the terms or provisions of this Agreement, will (i) violate any provision of the organizational documents of Parent or (ii) assuming that the consents, approvals and filings referred to in Section 6.4 are duly obtained and/or made, (A) violate any statute, code, ordinance, rule, regulation, judgment, order, writ, decree or Injunction applicable to Parent or any Parent Subsidiary or any of their respective properties or assets or (B) violate, conflict with, result in a breach of any provision of or the loss of any benefit under, constitute a default (or an event which, with notice or lapse of time, or both, would constitute a default) under, result in the termination of or a right of termination or cancellation under, accelerate the performance required by, or result in the creation of any note, bond, mortgage, indenture, deed of trust, license, lease, agreement or other instrument or obligation to which Parent or any of the Parent Subsidiaries is a party or by which any of them or any of their respective properties or assets is bound.

6.4 <u>Consents and Approvals</u>. Except for (i) the filing of applications and notices, as applicable, with the Federal Reserve Board under the BHC Act and approval of such applications and notices, (ii) the filing of any required applications, filings or notices with any Governmental Entity and the Other Regulatory Approvals listed in Section 6.4 of the Parent Disclosure Schedule, (iii) the filing with the SEC of the Proxy Statement and the filing and declaration of effectiveness of the F-4, (iv) the filing of the Certificate of Merger with the Secretary of State of the State of Delaware pursuant to the DGCL and the filing of articles of merger and articles of share exchange and other appropriate merger and share exchange documents required by the laws of the commonwealth of Virginia and the state of Texas, (v) any notices to or filings with the SBA, (vi) any consents, authorizations, approvals, filings or exemptions in connection with compliance with the applicable provisions of federal and state securities laws relating to the regulation of futures commission merchants, commodity trading advisers, commodity pool operators or introducing brokers and the rules and regulations thereunder and of any securities or futures exchange or other SRO, or that are required under

consumer finance, mortgage banking and other similar laws, (vii) the Parent Shareholder Approval, (viii) any notices or filings under the HSR Act or applicable foreign antitrust, competition or similar laws, (ix) such filings and approvals as are required to be made or obtained under the securities or "Blue Sky" laws of various states in connection with the issuance of the Parent Ordinary Shares pursuant to this Agreement and approval of listing of such Parent Ordinary Shares and Parent ADSs on the NYSE, (x) the registration with and verification by the National Securities Exchange Commission of Spain (the "<u>NSEC</u>") of a prospectus (*folleto*) relating to the Share Exchange (the "<u>Prospectus</u>"), (xi) the filing of the Deed of execution of the Capital Increase against contribution in kind, the filing of the necessary auditors' report and the filing of the necessary report of the expert designated by the Commercial Registry relating to the fair value of the assets acquired by Parent in the Transaction and (xii) required approvals of the Bank of Spain and the Spanish Direccion General de Seguros, no consents or approvals of or filings or registrations with any Governmental Entity are necessary in connection with the consummation by Parent of the Transaction and the other transactions contemplated by this Agreement. No consents or approvals of or filings or registrations with any Governmental Entity are necessary in connection with the execution and delivery by Parent of this Agreement.

### 6.5 Reports; Regulatory Matters.

(a) Parent and each Parent Subsidiary has timely filed all reports, registrations and statements, together with any amendments required to be made with respect thereto, that it was required to file since January 1, 2004 with the Regulatory Agencies or any Governmental Entity, and all other reports and statements required to be filed by them since January 1, 2004, including any report or statement required to be filed pursuant to the laws, rules or regulations of the United States, any state, any foreign entity, or any Regulatory Agency or Governmental Entity, and have paid all fees and assessments due and payable in connection therewith. Except for normal examinations conducted by a Regulatory Agency or Governmental Entity in the ordinary course of the business of Parent and its Subsidiaries, no Regulatory Agency or Governmental Entity has initiated since January 1, 2004, or has pending any proceeding, enforcement action or, to the knowledge of Parent, investigation into the business, disclosures or operations of Parent or any of its Subsidiaries. Since January 1, 2004, no Regulatory Agency or Governmental Entity has resolved any proceeding, enforcement action or, to the knowledge of Parent, investigation into the business, disclosures or operations of Parent or any of its Subsidiaries. There is no unresolved violation, criticism, or exception by any Regulatory Agency or Governmental Entity with respect to any report or statement relating to any examinations or inspections of Parent or any of its Subsidiaries. Since January 1, 2004, there has been no formal or informal inquiries by, or disagreements or disputes with, any Regulatory Agency with respect to the business, operations, policies or procedures of Parent or any of its Subsidiaries.

(b) Neither Parent nor any Parent Subsidiary is subject to any cease-and-desist or other order or enforcement action issued by, or is a party to any written agreement, consent agreement or memorandum of understanding with, or is a party to any commitment letter or similar undertaking to, or is subject to any order or directive by, or has been since January 1, 2004, a recipient of any supervisory letter from, or has been ordered to pay any civil money penalty by, or since January 1, 2004, has adopted any policies, procedures or board resolutions at the request or suggestion of, any Regulatory Agency or other Governmental Entity that currently

restricts in any material respect the conduct of its business or that in any material manner relates to its capital adequacy, its ability to pay dividends, its credit, risk management or compliance policies, its internal controls, its management or its business, other than those of general application that apply to similarly situated bank holding companies or their Subsidiaries (each, a "<u>Parent Regulatory Agreement</u>"), nor has Parent or any of its Subsidiaries been advised since January 1, 2004, by any Regulatory Agency or other Governmental Entity that it is considering issuing, initiating, ordering or requesting any such Parent Regulatory Agreement.

(c) Parent has previously made available to the Company an accurate and complete copy of each (i) final registration statement, prospectus, report, schedule and definitive proxy statement filed with or furnished to the SEC by Parent pursuant to the Securities Act or the Exchange Act and prior to the date of this Agreement (the "Parent SEC Reports") and (ii) communication mailed by Parent to the holders of Parent Ordinary Shares, in each case since January 1, 2004 and prior to the date of this Agreement. Parent will timely file with the SEC its Annual Report on Form 20-F for the year ended December 31, 2006 (the "2006 20-F"). No such Parent SEC Report or communication, at the time filed, furnished or communicated (and, in the case of registration statements and proxy statements, on the dates of effectiveness and the dates of the relevant meetings, respectively), contained, nor will the 2006 20-F when filed contain, any untrue statement of a material fact or omitted to state, nor will the 2006 20-F omit to state, any material fact required to be stated therein or necessary in order to make the statements made therein, in light of the circumstances in which they were made, not misleading, except that information as of a later date (but before the date of this Agreement) shall be deemed to modify information as of an earlier date. As of their respective dates, all Parent SEC Reports complied (and the 2006 20-F, when filed, will comply) as to form in all material respects with the published rules and regulations of the SEC with respect thereto. No executive officer of Parent has failed in any respect to make the certifications required of him or her under Section 302 or 906 of the Sarbanes-Oxley Act.

#### 6.6 Financial Statements.

(a) The financial statements of Parent and its Subsidiaries included (or incorporated by reference) in the Parent SEC Reports (including the related notes, where applicable, and including any preliminary financial results furnished to the SEC on Form 6-K) (and the 2006 20-F, when filed, will) (i) have been prepared from, and are (and in the case of the 2006 20-F, will be) in accordance with, the books and records of Parent and its Subsidiaries; (ii) fairly present in all material respects the consolidated results of operations, cash flows, changes in stockholders' equity and consolidated financial position of Parent and its Subsidiaries for the respective fiscal periods or as of the respective dates therein set forth (subject in the case of unaudited statements to recurring year-end audit adjustments normal in nature and amount); (iii) complied (in the case of the 2006 20-F, will comply) as to form, as of their respective dates of filing with the SEC, in all material respects with applicable accounting requirements and with the published rules and regulations of the SEC with respect thereto; and (iv) have been prepared in accordance with EU-IFRS consistently applied during the periods involved, except, in each case, as indicated in such statements or in the notes thereto, and, to the extent required by the Securities Act or the Exchange Act, reconciled to GAAP as noted therein during the periods involved. The books and records of Parent and its Subsidiaries have been, and are being, maintained in all material respects in accordance with EU-IFRS and any other applicable legal and accounting requirements and reflect only actual transactions. Deloitte, S.L. has not resigned

or been dismissed as independent public accountants of Parent as a result of or in connection with any disagreements with Parent on a matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure.

(b) Neither Parent nor any Parent Subsidiary has any material liability of any nature whatsoever (whether absolute, accrued, contingent or otherwise and whether due or to become due), except for those liabilities that are reflected or reserved against on the consolidated balance sheet of Parent included in its Annual Report on Form 20-F for the period ended December 31, 2005 (including any notes thereto) and for liabilities incurred in the ordinary course of business consistent with past practice since December 31, 2005 or in connection with this Agreement and the transactions contemplated hereby.

(c) The records, systems, controls, data and information of Parent and its Subsidiaries are recorded, stored, maintained and operated under means (including any electronic, mechanical or photographic process, whether computerized or not) that are under the exclusive ownership and direct control of Parent or its Subsidiaries or accountants (including all means of access thereto and therefrom), except for any non-exclusive ownership and non-direct control that would not reasonably be expected to have a material adverse effect on the system of internal accounting controls described below in this Section 6.6(c). Parent (x) has implemented and maintains a system of internal control over financial reporting (as required by Rule 13a-15(e) of the Exchange Act) that is designed to provide reasonable assurances regarding the reliability of financial reporting and the preparation of its financial statements for external purpose in accordance with EU-IFRS. (y) has implemented and maintains disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) to ensure that material information relating to Parent, including its consolidated Subsidiaries, is made known to the chief executive officer and the chief financial officer of Parent by others within those entities, and (z) has disclosed, based on its most recent evaluation prior to the date hereof, to Parent's outside auditors and the audit committee of the Parent Board (i) any significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) which are reasonably likely to adversely affect Parent's ability to record, process, summarize and report financial information and (ii) any fraud, whether or not material, that involves management or other employees who have a significant role in Parent's internal controls over financial reporting. As of the date hereof, there is no reason to believe that Parent's outside auditors and its chief executive officer and chief financial officer will not be able to give the certifications and attestations required pursuant to the rules and regulations adopted pursuant to Section 404 of the Sarbanes-Oxley Act, without qualification, when next due.

(d) Since December 31, 2005, (x) through the date hereof, neither Parent nor any of its Subsidiaries nor, to the knowledge of the officers of Parent, any director, officer, employee, auditor, accountant or representative of Parent or any of its Subsidiaries has received or otherwise had or obtained knowledge of any material complaint, allegation, assertion or claim, whether written or oral, regarding the accounting or auditing practices, procedures, methodologies or methods of Parent or any of its Subsidiaries or their respective internal accounting controls, including any material complaint, allegation, assertion or claim that Parent or any of its Subsidiaries has engaged in questionable accounting or auditing practices, and (y) no attorney representing Parent or any of its Subsidiaries, whether or not employed by Parent or any of its Subsidiaries, has reported evidence of a material violation of securities laws, breach of fiduciary duty or similar violation by Parent or any of its officers, directors, employees or agents to the Parent Board or any committee thereof or to any director or officer of Parent.

6.7 <u>Broker's Fees</u>. Neither Parent nor any Parent Subsidiary nor any of their respective officers or directors has employed any broker or finder or incurred any liability for any broker's fees, commissions or finder's fees in connection with the Transaction or related transactions contemplated by this Agreement, other than Morgan Stanley & Co. Incorporated.

6.8 <u>Absence of Certain Changes or Events</u>. (a) Since December 31, 2006, except as publicly disclosed by Parent in the Parent SEC Reports filed or furnished prior to the date hereof, no event or events have occurred that have had or are reasonably likely to have a Material Adverse Effect on Parent.

(b) Since December 31, 2005 through and including the date of this Agreement, except as publicly disclosed by Parent in the Parent SEC Reports filed or furnished prior to the date hereof, Parent and its Subsidiaries have carried on their respective businesses in all material respects in the ordinary course of business consistent with their past practice.

6.9 <u>Legal Proceedings</u>. (a) Neither Parent nor any Parent Subsidiary is a party to any, and there are no pending or, to the best of Parent's knowledge, threatened, material legal, administrative, arbitral or other material proceedings, claims, actions or governmental or regulatory investigations of any nature against Parent or any of its Subsidiaries.

(b) There is no Injunction, judgment, or regulatory restriction (other than those of general application that apply to similarly situated bank holding companies or their Subsidiaries) imposed upon Parent, any of its Subsidiaries or the assets of Parent or any of its Subsidiaries.

6.10 <u>Taxes and Tax Returns</u>. Each of Parent and its Subsidiaries has duly and timely filed (including all applicable extensions) all material Tax Returns required to be filed by it on or prior to the date of this Agreement (all such returns being accurate and complete in all material respects), has paid all Taxes shown thereon as arising and has duly paid or made provision for the payment of all material Taxes that have been incurred or are due or claimed to be due from it by federal, state, foreign or local taxing authorities other than Taxes that are not yet due or that are being contested in good faith, have not been finally determined and have been adequately reserved against under EU-IFRS. There are no material disputes pending, or claims asserted, for Taxes or assessments upon Parent or any of its Subsidiaries for which Parent does not have reserves that are adequate under EU-IFRS.

6.11 <u>Compliance with Applicable Law</u>. (a) Parent and each Parent Subsidiary hold all material licenses, franchises, permits and authorizations necessary for the lawful conduct of their respective businesses under and pursuant to each, and have complied in all material respects with and are not in default in any material respect under any, applicable law, statute, order, rule, regulation, policy or guideline of any Governmental Entity relating to Parent or any of its Subsidiaries.

(b) Parent and each Parent Subsidiary has properly administered all accounts for which it acts as a fiduciary, including accounts for which it serves as a trustee, agent,

custodian, personal representative, guardian, conservator or investment advisor, in accordance with the terms of the governing documents, applicable state and federal law and regulation and common law. None of Parent, any Parent Subsidiary, or any director, officer or employee of Parent or of any Parent Subsidiary has committed any breach of trust or fiduciary duty with respect to any such fiduciary account and the accountings for each such fiduciary account are true and correct and accurately reflect the assets of such fiduciary account.

(c) Since the enactment of the Sarbanes-Oxley Act, Parent has been and is in compliance in all material respects with (i) the applicable provisions of the Sarbanes-Oxley Act and (ii) the applicable listing and corporate governance rules and regulations of the NYSE. Section 6.11(c) of the Parent Disclosure Schedule sets forth, as of the date hereof, a schedule of all officers and directors of Parent who have outstanding loans from Parent, and there has been no default on, or forgiveness or waiver of, in whole or in part, any such loan during the two years immediately preceding the date hereof.

6.12 Intellectual Property. Parent and each of Parent Subsidiary owns, or is licensed to use (in each case, free and clear of any Liens), all Intellectual Property used in or necessary for the conduct of its business as currently conducted. The use of any Intellectual Property by Parent and each Parent Subsidiary does not, to the knowledge of Parent, infringe on or otherwise violate the rights of any person and is in accordance with any applicable license pursuant to which Parent or any Parent Subsidiary acquired the right to use any Intellectual Property. No person is challenging, infringing on or otherwise violating any right of Parent or any Parent Subsidiary with respect to any Intellectual Property owned by and/or licensed to Parent or its Subsidiaries. Neither Parent nor any Parent Subsidiary has received any written notice of any pending claim with respect to any Intellectual Property owned and/or licensed by Parent or any Parent Subsidiary is being used or enforced in a manner that would be expected to result in the abandonment, cancellation or unenforceability of such Intellectual Property.

6.13 <u>Reorganization; Approvals</u>. As of the date of this Agreement, Parent (a) is not aware of any fact or circumstance that could reasonably be expected to (i) prevent the Reincorporation Merger from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code, (ii) prevent the Share Exchange and the Third Step Merger, taken together, from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code or (iii) result in gain recognition to the holders of Company Virginia Sub Common Stock in the Share Exchange and Third Step Merger pursuant to Section 367(a) of the Code, and (b) knows of no reason why all regulatory approvals from any Governmental Entity required for the consummation of the transactions contemplated by this Agreement should not be obtained on a timely basis.

6.14 <u>Opinion</u>. Prior to the execution of this Agreement, Parent has received an opinion from Morgan Stanley & Co. Incorporated to the effect that as of the date thereof and based upon and subject to the matters set forth therein, the Consideration is fair to Parent from a financial point of view. Such opinion has not been amended or rescinded as of the date of this Agreement.

### 6.15 Parent Texas Sub.

(a) Following the date of its incorporation, Parent Texas Sub will not engage in any activities other than in connection with or contemplated by the joinder agreement to this

Agreement or this Agreement. Parent Texas Sub will have full corporate power and authority to execute and deliver the joinder agreement to this Agreement and to consummate the Transaction and the other transactions contemplated hereby and thereby. The execution and delivery of the joinder agreement to this Agreement and the consummation of the Transaction and the other transactions contemplated hereby and thereby will be duly, validly and unanimously approved by the Parent Texas Sub Board. The joinder agreement to this Agreement will be duly and validly executed and delivered by Parent Texas Sub and (assuming due authorization, execution and delivery by the Company and Company Virginia Sub of the joinder agreement to this Agreement) will constitute a valid and binding obligation of Parent Texas Sub, enforceable against Parent Texas Sub in accordance with its terms (except as may be limited by bankruptcy, insolvency, moratorium, reorganization or similar laws affecting the rights of creditors generally and subject to general principles of equity).

(b) Neither the execution and delivery of the joinder agreement to this Agreement by Parent Texas Sub nor the consummation by Parent Texas Sub of the Transaction or the other transactions contemplated hereby and thereby, nor compliance by Parent Texas Sub with any of the terms or provisions of the joinder agreement to this Agreement or this Agreement, will (i) violate any provision of the certificate of formation of Parent Texas Sub or the Bylaws of Parent Texas Sub or (ii) assuming that the consents, approvals and filings referred to in Section 6.15(c) are duly obtained and/or made, (A) violate any statute, code, ordinance, rule, regulation, judgment, order, writ, decree or Injunction applicable to Parent Texas Sub, any of its Subsidiaries or any of their respective properties or assets or (B) violate, conflict with, result in a breach of any provision of or the loss of any benefit under, constitute a default (or an event which, with notice or lapse of time, or both, would constitute a default) under, result in the termination of or a right of termination or cancellation under, accelerate the performance required by, or result in the creation of any Lien upon any of the respective properties or assets of Parent Texas Sub or any of its Subsidiaries under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, deed of trust, license, lease, agreement or other instrument or obligation to which Parent Texas Sub or any of its Subsidiaries is a party or by which any of them or any of their respective properties or assets is bound.

(c) Except for (i) the filing of applications and notices, as applicable, with the Federal Reserve Board under the BHC Act and approval of such applications and notices, (ii) the filing of any required applications, filings or notices with any Governmental Entity and the Other Regulatory Approvals, (iii) the filing with the SEC of the Proxy Statement and declaration of effectiveness of the F-4, (iv) the filing of the Certificate of Merger with the Secretary of State of the State of Delaware pursuant to the DGCL and the filing of articles of merger and articles of share exchange and other appropriate merger and share exchange documents required by the laws of the commonwealth of Virginia and the state of Texas, (v) any notices to or filings with the SBA, (vi) any consents, authorizations, approvals, filings or exemptions in connection with compliance with the applicable provisions of federal and state securities laws relating to the regulation of futures commission merchants, commodity trading advisers, commodity pool operators or introducing brokers and the rules and regulations thereunder and of any securities or futures exchange or other SRO, or that are required under consumer finance, mortgage banking and other similar laws, (vii) the Parent Shareholder Approval, (viii) any notices or filings under the HSR Act or applicable foreign antitrust, competition or similar laws, (ix) such filings and approvals as are required to be made or

obtained under the securities or "Blue Sky" laws of various states in connection with the issuance of the Parent Ordinary Shares pursuant to this Agreement and approval of listing of such Parent Ordinary Shares and Parent ADSs on the NYSE, (x) the registration with and verification by the NSEC of the Prospectus, (xi) the filing of the Deed of execution of the Capital Increase against contribution in kind, the filing of the necessary auditors' report and the filing of the necessary report of the expert designated by the Commercial Registry relating to the fair value of the assets acquired by Parent in the Transaction and (xii) required approvals of the Bank of Spain and the Spanish Direccion General de Seguros, no consents or approvals of or filings or registrations with any Governmental Entity are necessary in connection with the consummation by Parent Texas Sub of the Transaction and the other transactions contemplated by the joinder agreement to this Agreement and this Agreement. No consents or approvals of or filings or registrations with any Governmental Entity are necessary in connection with the execution and delivery by Parent Texas Sub of the joinder agreement to this Agreement.

6.16 <u>Information Supplied</u>. The information relating to Parent and its Subsidiaries (including Parent Texas Sub) that is provided by Parent or its representatives for inclusion in the Proxy Statement, the F-4, the Board Reports, the Prospectus or in any other document filed with any other Regulatory Agency in connection with the transactions contemplated by this Agreement, will not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in light of the circumstances in which they are made, not misleading. The portions of the Proxy Statement relating to Parent or its Subsidiaries and other portions within the reasonable control of Parent will comply in all material respects with the provisions of the Exchange Act and the rules and regulations thereunder. The F-4 will comply in all material respects with the provisions of the Securities Act and the rules and regulations thereunder.

#### ARTICLE VII

#### COVENANTS RELATING TO CONDUCT OF BUSINESS

7.1 <u>Conduct of Businesses Prior to the Exchange Effective Time</u>. Except as expressly contemplated by or permitted by this Agreement (including the Company Disclosure Schedule and the Parent Disclosure Schedule, as the case may be) or with the prior written consent of the other party, during the period from the date of this Agreement to the Exchange Effective Time, each of the Company, Company Virginia Sub, Parent and Parent Texas Sub shall, and shall cause each of its respective Subsidiaries to, (a) conduct its business in the ordinary course in all material respects, (b) use reasonable best efforts to maintain and preserve intact its business organization and advantageous business relationships and retain the services of its key officers and key employees and (c) take no action that is intended to or would reasonably be expected to adversely affect the ability of any of the Company, Company Virginia Sub, Parent or Parent Texas Sub to obtain any necessary approvals of any Regulatory Agency or other Governmental Entity required for the transactions contemplated hereby or adversely affect the ability of any of the Company Virginia Sub, Parent or Parent Texas Sub to perform its covenants and agreements under this Agreement or to consummate the transactions contemplated hereby.

7.2 <u>Company Forbearances</u>. During the period from the date of this Agreement to the Exchange Effective Time, except as expressly contemplated or permitted by this Agreement (including the Company Disclosure Schedule), the Company and Company Virginia Sub shall not, and shall not permit any of their respective Subsidiaries to, without the prior written consent of Parent:

(a) other than in the ordinary course of business consistent with past practice, incur any indebtedness for borrowed money, assume, guarantee, endorse or otherwise as an accommodation become responsible for the obligations of any other individual, corporation or other entity, or make any loan or advance or capital contribution to, or investment in, any person (it being understood and agreed that incurrence of indebtedness in the ordinary course of business consistent with past practice shall include the creation of deposit liabilities, purchases of Federal funds, securitizations, sales of certificates of deposit and entering into repurchase agreements);

(b) (i) adjust, split, combine or reclassify any of its capital stock;

(ii) make, declare or pay any dividend, or make any other distribution on, or directly or indirectly redeem, purchase or otherwise acquire, any shares of its capital stock or any securities or obligations convertible (whether currently convertible or convertible only after the passage of time or the occurrence of certain events) into or exchangeable for any shares of its capital stock (except (A) for regular quarterly cash dividends at a rate not in excess of \$0.39 per share of Company Common Stock with record dates and payment dates consistent with the prior year, (B) dividends paid by any of the Subsidiaries of the Company to the Company or to any of its wholly owned Subsidiaries and (C) the acceptance of shares of Company Common Stock in payment of the exercise price or withholding taxes incurred by any employee or director in connection with the exercise of Company Stock Options or the vesting or settlement of Company Restricted Stock or Company Stock-Based Awards granted under a Company Stock Plan, in each case in accordance with past practice and the terms of the applicable Company Stock Plan and related award agreements);

(iii) grant any stock options, restricted shares or other equity-based award with respect to shares of Company Common Stock under any of the Company Stock Plans or otherwise (whether such awards are settled in cash, Company Common Stock or otherwise), or grant any individual, corporation or other entity any right to acquire any shares of its capital stock;

(iv) issue any additional shares of capital stock or other securities except pursuant to the exercise of stock options or settlement of Company Stock-Based Awards granted under a Company Stock Plan that are outstanding as of the date of this Agreement or issued thereafter in compliance with this Agreement;

(c) except as required by applicable law or the terms of any Company Benefit Plan as in effect on the date of this Agreement and, solely with respect to employees that are not executive officers or directors of the Company, except for normal increases made in the ordinary course of business consistent with past practice, (i) increase the wages, salaries, benefits or incentive compensation or incentive compensation opportunities of any employee of the Company or any of its Subsidiaries, or, except for payments in the ordinary course of business consistent with past practice, pay or provide, or increase or accelerate the accrual rate, vesting or timing of payment or funding of, any compensation, benefits or other rights of any employee of the Company or any of its Subsidiaries or (ii) establish, adopt, or become a party to any new employee benefit or compensation plan, program, commitment, agreement or arrangement or amend any existing Company Benefit Plan;

(d) sell, transfer, mortgage, encumber or otherwise dispose of any material amount of its properties or assets to any individual, corporation or other entity other than a Subsidiary or cancel, release or assign any material amount of indebtedness to any such person or any claims held by any such person, in each case other than in the ordinary course of business consistent with past practice or pursuant to contracts in force at the date of this Agreement;

(e) enter into any new line of business or change in any material respect its lending, investment, underwriting, risk and asset liability management and other banking and operating, securitization and servicing policies, except as required by applicable law, regulation or policies imposed by any Governmental Entity;

(f) except in the ordinary course of business consistent with past practice, make any material investment either by purchase of stock or securities, contributions to capital, property transfers, or purchase of any property or assets of any other individual, corporation or other entity;

(g) take any action, or knowingly fail to take any action, which action or failure to act is reasonably likely to (i) prevent the Reincorporation Merger from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code, (ii) prevent the Share Exchange and the Third Step Merger, taken together, from qualifying as a "reorganization" within the meaning of Section 368 (a) of the Code or (iii) result in gain recognition to the holders of Company Virginia Sub Common Stock in the Share Exchange and Third Step Merger pursuant to Section 367(a) of the Code;

(h) amend its certificate of incorporation or bylaws, or otherwise take any action to exempt any person or entity (other than Parent or its Subsidiaries) or any action taken by any person or entity from any Takeover Statute or similarly restrictive provisions of its organizational documents or terminate, amend or waive any provisions of any confidentiality or standstill agreements in place with any third parties;

(i) other than in prior consultation with Parent, restructure or materially change its investment securities portfolio or its gap position, through purchases, sales or otherwise, or the manner in which the portfolio is classified or reported;

(j) commence or settle any material claim, action or proceeding, except in the ordinary course of business consistent with past practice and except as does not involve (i) in excess of \$1,000,000 individually or \$4,000,000 in the aggregate for all such settlements effected after the date hereof or (ii) the imposition of equitable relief on, or the admission of wrongdoing by, the Company or any of its Subsidiaries or any of their respective officers or directors;

(k) except as expressly contemplated or permitted by this Agreement, take any action or fail to take any action that is intended or may reasonably be expected to result in any of the conditions to the Transaction set forth in Article IX not being satisfied;

(1) implement or adopt any change in its tax accounting or financial accounting principles, practices or methods, other than as may be required by applicable law, GAAP or regulatory guidelines;

(m) file any application to establish, or to relocate or terminate the operations of, any banking office of the Company or any Company Subsidiary;

(n) file or amend any Tax Return other than in the ordinary course of business, make or change any material Tax election, or settle or compromise any material Tax liability; or

(o) enter into, renew or terminate, or make any payment not then required under, any Company Contract (other than any Company Benefit Plan, which is governed exclusively by Section 7.2(c) above), other than entering into, renewing or terminating any Company Contracts in the ordinary course of business, consistent with past practice (other than any Company Contract that contains (A) any non-competition or exclusive dealing agreement, or any other agreement or obligation which purports to limit or restrict in any material respect the ability of the Company or its Subsidiaries or their businesses to solicit customers or the manner in which, or the localities in which, all or any portion of the business of Company or its Subsidiaries or, following consummation of the transactions contemplated by this Agreement, Parent or its Subsidiaries, is or would be conducted or (B) any agreement that grants any right of first refusal or right of first offer or similar right or that limits or purports to limit the ability of the Company or any of its Subsidiaries to own, operate, sell, transfer, pledge or otherwise dispose of any material assets or business);

(p) enter into any new or modify any existing Related Party Transaction (other than any Company Benefit Plan, which is governed exclusively by Section 7.2(c) above);

(q) agree to take, make any commitment to take, or adopt any resolutions of its board of directors in support of, any of the actions prohibited by this Section 7.2.

7.3 <u>Parent Forbearances</u>. Except as expressly permitted by this Agreement (including the Parent Disclosure Schedule) or with the prior written consent of the Company, during the period from the date of this Agreement to the Exchange Effective Time, Parent and Parent Texas Sub shall not, and shall not permit any Parent Subsidiary to, (a) amend, repeal or otherwise modify any provision of the Parent Articles or the Parent By-laws in a manner that would materially adversely affect the Company, the stockholders of the Company or the transactions contemplated by this Agreement, (b) take any action, or knowingly fail to take any action, which action or failure to act is reasonably likely to (i) prevent the Reincorporation Merger from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code, (ii) prevent the Share Exchange and the Third Step Merger, taken together, from qualifying as a "reorganization" within the meaning of Section 368(a) or (iii) result in gain recognition to the holders of Company Virginia Sub Common Stock in the Share Exchange and Third Step Merger pursuant to Section 367(a) of the Code, (c) take any action that is intended or may reasonably be expected to result in any of the conditions to the Transaction set forth in Article IX not being satisfied, or (d) agree to take, make any commitment to take, or adopt any resolutions of its board of directors in support of, any of the actions prohibited by this Section 7.3.

#### ARTICLE VIII

#### ADDITIONAL AGREEMENTS

8.1 <u>Regulatory Matters</u>. (a) Parent and the Company shall promptly prepare, and Parent shall promptly file with the SEC, the F-4, in which the Proxy Statement will be included as a prospectus. Parent and the Company shall each use its reasonable best efforts to have the F-4 declared effective under the Securities Act as promptly as practicable after such filing, and the Company shall thereafter file with the SEC and mail or deliver the Proxy Statement to its stockholders. Parent shall file the opinion described in Section 9.3(c) on a post-effective amendment to the F-4. Parent shall also use its reasonable best efforts to obtain all necessary state securities law or "Blue Sky" permits and approvals required to carry out the transactions contemplated by this Agreement, and the Company shall furnish all information concerning the Company and the holders of Company Common Stock as may be reasonably requested in connection with any such action.

(b) Promptly after the date hereof, (i) the Parent Board shall, with the reasonable assistance of the Company, prepare reports (Informe del consejo de administracion) to be made available to the holders of Parent Ordinary Shares in accordance with applicable law (the "<u>Board Reports</u>") in connection with the meeting of holders of Parent Ordinary Shares contemplated by Section 8.3 of this Agreement containing information required by the SCL, and (ii) Parent shall prepare and arrange to have registered with and verified by the NSEC a Prospectus. Parent will use its reasonable best efforts to cause the Prospectus to receive the required registration with and verification of the NSEC as promptly as reasonably practicable following the date on which the Parent Extraordinary General Meeting contemplated by Section 8.3(b) is held, and to cause the definitive Prospectus and Board Reports to be made available to the holders of Parent Ordinary Shares in accordance with applicable law as promptly as reasonably practicable following the date on which the Parent Extraordinary General Meeting contemplated by Section 8.3(b) is held, and to cause the definitive Prospectus and Board Reports to be made available to the holders of Parent Ordinary Shares in accordance with applicable law as promptly as reasonably practicable following the date on which the Parent Extraordinary General Meeting contemplated by Section 8.3(b) is held.

(c) Subject to the terms of this Agreement, the parties shall cooperate with each other and use their respective reasonable best efforts to promptly prepare and file all necessary documentation, to effect all applications, notices, petitions and filings, to obtain as promptly as practicable the Parent Requisite Regulatory Approvals and the Company Requisite Regulatory Approvals and all other permits, consents, approvals and authorizations of all third parties and Governmental Entities that are necessary or advisable to consummate the Transaction and the other transactions contemplated by this Agreement, and to comply with the terms and conditions of all such permits, consents, approvals and authorizations of all such third parties, Regulatory Agencies or Governmental Entities. The Company and Parent shall have the right to review in advance, and, to the extent practicable, each will consult the other on, in each case subject to applicable laws relating to the confidentiality of information, all the information relating to the Company on one hand, or Parent, on the other, as the case may be, and any of their respective Subsidiaries, which appear in any filing made with, or written materials submitted to, any third party or any Governmental Entity in connection with the Transaction and the other transactions contemplated by this Agreement. In exercising the foregoing right, each of the parties shall act reasonably and as promptly as practicable. The parties shall consult with each other with respect to the obtaining of all permits, consents, approvals and authorizations of all third parties necessary or advisable to consummate the transactions of all third parties and Governmental Entities in consummate the transaction and the other transactions contemplated by this Agreement. In exercising the foregoing right, each of the parties shall act reasonably and as promptly as practicable. The parties shall consult with each other with respect to the obtaining of all permits, consents, approvals and authorizations of al

contemplated by this Agreement and each party will keep the other apprised of the status of matters relating to completion of the transactions contemplated by this Agreement. Notwithstanding the foregoing, nothing contained herein shall be deemed to require Parent to take any action, or commit to take any action, or agree to any condition or restriction, in connection with obtaining the foregoing permits, consents, approvals and authorizations of Governmental Entities, that would reasonably be expected to have a material adverse effect (measured on a scale relative to the Company) on any of Parent, the Company or the Final Surviving Corporation (a "<u>Materially Burdensome Regulatory Condition</u>"). In addition, the Company agrees to cooperate and use its reasonable best efforts to assist Parent in preparing and filing such petitions and filings, and in obtaining such permits, consents, approvals and authorizations of third parties and Governmental Entities, that may be necessary or advisable to effect any mergers and/or consolidations of Subsidiaries of the Company and Parent following consummation of the Transaction.

(d) Each of Parent and the Company shall, upon request, furnish to the other all information concerning itself, its Subsidiaries, directors, officers and stockholders and such other matters as may be reasonably necessary or advisable in connection with the Proxy Statement, the F-4, the Board Reports, the Prospectus or any other statement, filing, notice or application made by or on behalf of Parent, the Company or any of their respective Subsidiaries to any Governmental Entity in connection with the Transaction and the other transactions contemplated by this Agreement.

(e) Each of Parent and the Company shall promptly advise the other upon receiving any communication from any Regulatory Agency or Governmental Entity consent or approval of which is required for consummation of the transactions contemplated by this Agreement that causes such party to believe that there is a reasonable likelihood that any Parent Requisite Regulatory Approval or any Company Requisite Regulatory Approval, respectively, will not be obtained or that the receipt of any such approval may be materially delayed.

(f) The Company shall cooperate with such reasonable requests as may be made by Parent with respect to any post-Closing reorganization of Parent's and the Company's Subsidiaries, including filing prior to the Closing such applications with Regulatory Agencies or Governmental Entities as may be necessary or desirable in connection with any such reorganization.

(g) Parent shall cause the Final Surviving Corporation to comply with the "reporting requirements" of Treasury Regulations Section 1.367(a)-3(c)(6).

8.2 Access to Information. (a) Upon reasonable notice and subject to applicable laws relating to the confidentiality of information, each of the Company, Parent shall, and shall cause each of its Subsidiaries to, afford to the officers, employees, accountants, counsel, advisors, agents and other representatives of the other party, reasonable access, during normal business hours during the period prior to the Exchange Effective Time, to all its properties, books, contracts, commitments and records, and, during such period, such party shall, and shall cause its Subsidiaries to, make available to the other party (i) a copy of each report, schedule, registration statement and other document filed or received by it during such period pursuant to the requirements of federal securities laws or federal or state banking or insurance laws (other than reports or documents that such party is not permitted to disclose under applicable law) and (ii) all

other information concerning its business, properties and personnel as the other party may reasonably request (in the case of a request by the Company, information concerning Parent that is reasonably related to the prospective value of Parent Ordinary Shares or to Parent's ability to consummate the Transaction and the other transactions contemplated hereby). None of the Company, Parent, nor any of their respective Subsidiaries, shall be required to provide access to or to disclose information where such access or disclosure would jeopardize the attorney-client privilege of such party or its Subsidiaries or contravene any law, rule, regulation, order, judgment, decree, fiduciary duty or binding agreement entered into prior to the date of this Agreement. The parties shall make appropriate substitute disclosure arrangements under circumstances in which the restrictions of the preceding sentence apply.

(b) All information and materials provided pursuant to this Agreement shall be subject to the provisions of the Confidentiality Agreement entered into between Parent and the Company, dated as of February 3, 2007 (the "Confidentiality Agreement").

(c) No investigation by a party hereto or its representatives shall affect the representations and warranties of the other party set forth in this Agreement.

#### 8.3 Stockholder Meetings.

(a) The Company shall call a meeting of its stockholders to be held as soon as reasonably practicable for the purpose of obtaining the Company Stockholder Approval required in connection with this Agreement and the Transaction, and shall use its reasonable best efforts to cause such meeting to occur as soon as reasonably practicable. The Company Board shall use its reasonable best efforts to obtain from the stockholders of the Company the Company Stockholder Approval. The Company agrees that, notwithstanding any action of the type referred to in Section 10.1(e)(ii) or otherwise, it shall submit this Agreement to its stockholders at a stockholder meeting in accordance with the first sentence of this paragraph.

(b) As promptly as reasonably practicable following the date on which the F-4 is declared effective and following receipt of the necessary report of the expert designated by the Commercial Registry relating to the fair value of the assets to be accepted by Parent in the Share Exchange and of the auditor designated by the Commercial Registry relating to the abolishment of the preemptive rights of holders of Parent Ordinary Shares, Parent shall call and hold a meeting of the holders of Parent Ordinary Shares to be held for the purpose of obtaining the Parent Shareholder Approval. Parent shall use its reasonable best efforts to obtain from the holders of Parent Ordinary Shares the Parent Shareholder Approval. Parent agrees that, notwithstanding any action of the type referred to in Section 10.1(f)(ii) or otherwise, it shall submit the proposal of the Capital Increase to the holders of Parent Ordinary Shares at an Extraordinary General Meeting of Parent in accordance with the first sentence of this paragraph.

8.4 <u>Affiliates</u>. The Company shall use its reasonable best efforts to cause each director, executive officer and other person who is an "affiliate" (for purposes of Rule 145 under the Securities Act) of the Company to deliver to Parent, as soon as practicable after the date of this Agreement, and prior to the date of the meeting of the Company stockholders to be held pursuant to Section 8.3, a written agreement, in customary form reasonably satisfactory to Parent.

8.5 <u>Listing</u>. Prior to the Exchange Effective Time, Parent shall cause the Parent Ordinary Shares and Parent ADSs that will be issued in the Share Exchange to be approved for listing on the NYSE, such listing to be subject to (and only become effective on) official notice of issuance.

#### 8.6 Employee Matters.

(a) For the one-year period following the Exchange Effective Time, Parent shall, or shall cause its applicable Subsidiaries to, provide to those individuals actively employed by the Company or one of its Subsidiaries as of the Exchange Effective Time (collectively, the "<u>Covered Employees</u>") with employee benefits, rates of base salary or hourly wage and annual bonus opportunities that are substantially similar, in the aggregate, to the rates of base salary or hourly wage provided to such Covered Employees and the employee benefits and annual bonus opportunities provided to such Covered Employees under the Company Benefit Plans as in effect immediately prior to the Exchange Effective Time (excluding for this purpose equity-based benefits); <u>provided</u>, that nothing herein shall limit the right of Parent or any of its Subsidiaries to terminate the employment of any Covered Employee at any time or require Parent or any of its Subsidiaries to provide any such employee benefits, rates of base salary or hourly wage or annual bonus opportunities for any period following any such termination.

(b) To the extent that a Covered Employee becomes eligible to participate in an employee benefit plan maintained by Parent or any of its Subsidiaries, other than the Company Benefit Plans, Parent shall cause such employee benefit plan to (i) recognize the service of such Covered Employee with the Company or its Subsidiaries for purposes of eligibility and vesting and, except under defined benefit pension plans, benefit accrual under such employee benefit plan of Parent or any of its Subsidiaries to the same extent such service was recognized immediately prior to the Exchange Effective Time under a comparable Company Benefit Plan in which such Covered Employee was a participant immediately prior to the Exchange Effective Time or, if there is no such comparable benefit plan, to the same extent such service was recognized under the Company 401(k) plan immediately prior to the Exchange Effective Time, provided that such recognition of service shall not operate to duplicate any benefits payable to the Covered Employee with respect to the same period of service, and (ii) with respect to any health, dental or vision plan of Parent or any of its Subsidiaries (other than the Company Benefit Plans) in which any Covered Employee is eligible to participate in the plan year that includes the year in which such Covered Employee is eligible to participate, (x) cause any pre-existing condition limitations under such Parent or Subsidiary plan to be waived with respect to such Covered Employee to the extent such limitation would have been waived or satisfied under a Company Benefit Plan in which such Covered Employee participated immediately prior to the Exchange Effective Time, and (y) recognize any medical or other health expenses incurred by such Covered Employee in the year that includes the Closing Date for purposes of any applicable deductible and annual out-of-pocket expense requirements under any such health, dental or vision plan of Parent or any of its Subsidiaries.

(c) From and after the Exchange Effective Time, Parent shall, or shall cause its Subsidiaries to, honor, in accordance with the terms thereof as in effect as of the date hereof or as may be amended after the date hereof as permitted under Section 7.2, each employment agreement and change in control agreement listed on Section 5.11 of the Company Disclosure Schedule.

(d) No later than five Business Days prior to its distribution, the Company and its Subsidiaries shall provide Parent with a copy of any communication intended to be made to any of their respective employees relating to the transactions contemplated hereby, and will provide an opportunity for Parent to make reasonable revisions thereto.

(e) Nothing in this Section 8.6 shall be construed or interpreted to (i) amend any Company Benefit Plan, (ii) prevent the amendment or termination of any Plan or (iii) interfere with the Parent's right or obligation to make such changes to any Company Benefit Plan as are necessary to conform with applicable Law.

### 8.7 Indemnification; Directors' and Officers' Insurance.

(a) In the event of any threatened or actual claim, action, suit, proceeding or investigation, whether civil, criminal or administrative (a "<u>Claim</u>"), including any such Claim in which any individual who is now, or has been at any time prior to the date of this Agreement, or who becomes prior to the Exchange Effective Time, a director or officer of the Company or any Company Subsidiary or who is or was serving at the request of the Company or any Company Subsidiary as a director or officer of another person (the "<u>Indemnified Parties</u>"), is, or is threatened to be, made a party based in whole or in part on, or arising in whole or in part out of, or pertaining to (i) the fact that he is or was a director or officer of the Company or any of its Subsidiaries prior to the Exchange Effective Time or (ii) this Agreement or any of the transactions contemplated by this Agreement, whether asserted or arising before or after the Exchange Effective Time, the parties shall cooperate and use their best efforts to defend against and respond thereto. All rights to indemnification and exculpation from liabilities for acts or omissions occurring at or prior to the Exchange Effective Time now existing in favor of any Indemnified Party as provided in their respective certificates or articles of incorporation or by-laws (or comparable organizational documents), and any existing indemnification agreements set forth in Section 8.7 of the Company Disclosure Schedule, shall survive the Transaction and shall continue in full force and effect in accordance with their terms, and shall not be amended, repealed or otherwise modified after the Exchange Effective Time in any manner that would adversely affect the rights thereunder of such individuals for acts or omissions occurring at or prior to the Exchange Effective Time or taken at the request of Parent pursuant to Section 8.8 hereof.

(b) From and after the Exchange Effective Time, the Surviving Corporation shall, and Parent shall cause the Surviving Corporation to, to the fullest extent permitted by applicable law, indemnify, defend and hold harmless, and provide advancement of expenses to, each Indemnified Party against all losses, claims, damages, costs, expenses, liabilities or judgments or amounts that are paid in settlement of or in connection with any Claim based in whole or in part on or arising in whole or in part out of the fact that such person is or was a director or officer of the Company or any Subsidiary of the Company, and pertaining to any matter existing or occurring, or any acts or omissions occurring, at or prior to the Exchange Effective Time, whether asserted or claimed prior to, or at or after, the Exchange Effective Time (including matters, acts or omissions occurring in connection with the approval of this Agreement and the consummation of the transactions contemplated hereby) or taken at the request of Parent pursuant to Section 8.8 hereof.

(c) Parent shall cause the individuals serving as officers and directors of the Company or any of its Subsidiaries immediately prior to the Exchange Effective Time to be covered for a period of six years from the Exchange Effective Time by the directors' and officers' liability insurance policy maintained by the Company (<u>provided</u> that Parent may substitute therefor policies of at least the same coverage and amounts containing terms and conditions that are not less advantageous than such policy) with respect to acts or omissions occurring prior to the Exchange Effective Time that were committed by such officers and directors in their capacity as such; <u>provided</u> that in no event shall Parent be required to expend on an annualized basis in the aggregate an amount in excess of 250% of the annual premiums currently paid by the Company (which current amount is set forth in Section 8.7 of the Company Disclosure Schedule) for such insurance (the "<u>Insurance Amount</u>"), and provided further that if Parent is unable to maintain such policy (or such substitute policy) as a result of the preceding proviso, Parent shall obtain as much comparable insurance as is available for the Insurance Amount.

(d) The provisions of this Section 8.7 shall survive the Exchange Effective Time and are intended to be for the benefit of, and shall be enforceable by, each Indemnified Party and his or her heirs and representatives.

8.8 <u>Additional Agreements</u>. (a) Subject to the terms and conditions of this Agreement, each of the Company, Company Virginia Sub, Parent and Parent Texas Sub agree to cooperate fully with each other and to use reasonable best efforts to take, or cause to be taken, all actions, and to do, or cause to be done, all things necessary, proper or advisable to consummate and make effective, at the time and in the manner contemplated by this Agreement, the Transaction. Without limiting the generality of the foregoing, the Company shall use reasonable best efforts to comply with any reasonable request made by Parent from time to time in connection with Parent's financing of the Cash Consideration.

(b) In case at any time after the Exchange Effective Time any further action is necessary or desirable to carry out the purposes of this Agreement (including any merger between a Subsidiary of Parent, on the one hand, and a Subsidiary of the Company, on the other) or to vest the Surviving Corporation with full title to all properties, assets, rights, approvals, immunities and franchises of either party to the Transaction, the proper officers and directors of each party and their respective Subsidiaries shall, at Parent's sole expense, take all such necessary action as may be reasonably requested by Parent.

8.9 <u>Advice of Changes</u>. Each of Parent and the Company shall promptly advise the other of any change or event (i) having or reasonably likely to have a Material Adverse Effect on it or (ii) that it believes would or would be reasonably likely to cause or constitute a material breach of any of its representations, warranties or covenants contained in this Agreement; <u>provided</u>, <u>however</u>, that no such notification shall affect the representations, warranties, covenants or agreements of the parties (or remedies with respect thereto) or the conditions to the obligations of the parties under this Agreement; <u>provided further</u> that a failure to comply with this Section 8.9 shall not constitute a breach of this Agreement or the failure of any condition set forth in Article IX to be satisfied unless the underlying Material Adverse Effect or material breach would independently result in the failure of a condition set forth in Article VII to be satisfied.

8.10 <u>Exemption from Liability Under Section 16(b)</u>. Prior to the Exchange Effective Time, Parent and the Company shall each take all such steps as may be necessary or appropriate to cause any disposition of shares of Company Common Stock or conversion of any derivative securities in respect of such shares of Company Common Stock in connection with the consummation of the transactions contemplated by this Agreement to be exempt under Rule 16b-3 promulgated under the Exchange Act.

### 8.11 No Solicitation.

(a) None of the Company, its Subsidiaries or any officer, director, employee, agent or representative (including any investment banker, financial advisor, attorney, accountant or other retained representative) of the Company or any of its Subsidiaries shall directly or indirectly (i) solicit, initiate, encourage, facilitate (including by way of furnishing information) or take any other action designed to facilitate any inquiries or proposals regarding any merger, share exchange, consolidation, sale of assets, sale of shares of capital stock (including, without limitation, by way of a tender offer) or similar transactions involving the Company or any of its Subsidiaries that, if consummated, would constitute an Alternative Transaction (any of the foregoing inquiries or proposals, including the indication of any intention to propose any of the foregoing, being referred to herein as an "Alternative Proposal"), (ii) participate in any discussions or negotiations regarding an Alternative Transaction or (iii) enter into any agreement regarding any Alternative Transaction. Notwithstanding the foregoing, the Company Board shall be permitted, prior to the meeting of the Company stockholders to be held pursuant to Section 8.3, and subject to compliance with the other terms of this Section 8.11 and to first entering into a confidentiality agreement with the person proposing such Alternative Proposal on terms substantially similar to, and no less favorable to the Company than, those contained in the Confidentiality Agreement, to consider and participate in discussions with respect to a bona fide Alternative Proposal received by the Company, if and only to the extent that the Company Board reasonably determines in good faith after consultation with outside legal counsel that failure to do so would cause it to violate its fiduciary duties.

As used in this Agreement, "<u>Alternative Transaction</u>" means any of (i) a transaction pursuant to which any person (or group of persons) (other than Parent or its affiliates) directly or indirectly, acquires or would acquire more than 25% of the outstanding shares of the Company or any of its Subsidiaries or outstanding voting power or of any new series or new class of preferred stock that would be entitled to a class or series vote with respect to a merger of the Company or any of its Subsidiaries whether from the Company or any of its Subsidiaries or pursuant to a tender offer or exchange offer or otherwise, (ii) a merger, share exchange, consolidation or other business combination involving the Company or any of its Subsidiaries (other than the Transaction), (iii) any transaction pursuant to which any person (or group of persons) (other than Parent or its affiliates) acquires or would acquire control of assets (including for this purpose the outstanding equity securities of subsidiaries of the Company, or any of its Subsidiaries representing more than 25% of the fair market value of all the assets, net revenues or net income of the Company and its Subsidiaries, taken as a whole, immediately prior to such transaction, or (iv) any other consolidation, business combination, recapitalization or similar transaction involving the Company or any of its Subsidiaries, other than the transactions contemplated by this Agreement; provided that, for the purposes of Section 10.4 hereof, the applicable percentage in clauses (i) and (iii) of the definition

of "Alternative Transaction" shall be 50% and any transaction contemplated by clauses (ii) and (iv) shall be limited to transactions to which the Company is a party and in which the stockholders of the Company immediately prior to the consummation thereof, as such, would not hold at least 50% of the total voting power of the surviving company in such transaction or of its publicly-traded parent corporation.

(b) The Company shall notify Parent promptly (but in no event later than 24 hours) after receipt of any Alternative Proposal, or any material modification of or material amendment to any Alternative Proposal, or any request for nonpublic information relating to the Company or any of its Subsidiaries or for access to the properties, books or records of the Company or any Subsidiary by any Person or entity that informs the Company Board or any Subsidiary that it is considering making, or has made, an Alternative Proposal. Such notice to Parent shall be made orally and in writing, and shall indicate the identity of the Person making such Alternative Proposal or intending to make or considering making an Alternative Proposal or requesting non-public information or access to the books and records of the Company or any Subsidiary, and the material terms of any such Alternative Proposal or modification or amendment to an Alternative Proposal. The Company shall keep Parent fully informed, on a current basis, of any material changes in the status and any material changes or modifications in the terms of any such Alternative Proposal, indication or request. The Company shall also promptly, and in any event within 24 hours, notify Parent, orally and in writing, if it enters into discussions or negotiations concerning any Alternative Proposal in accordance with Section 8.11(a).

(c) The Company and its Subsidiaries shall immediately cease and cause to be terminated any existing discussions or negotiations with any Persons (other than each other) conducted heretofore with respect to any of the foregoing, and shall use reasonable best efforts to cause all Persons other than the other party hereto who have been furnished confidential information regarding itself in connection with the solicitation of or discussions regarding a Alternative Proposal, as the case may be, within the 12 months prior to the date hereof promptly to return or destroy such information. The Company agrees not to, and to cause its Subsidiaries not to, release any third party from the confidentiality and standstill provisions of any agreement to which the Company or any of its Subsidiaries is or may become a party, and shall immediately take all steps necessary to terminate any approval that may have been heretofore given under any such provisions authorizing any person to make an Alternative Proposal.

(d) The Company shall instruct the officers, directors and all agents and representatives (including any investment bankers, financial advisors, attorneys, accountants or other retained representatives) of the Company or its Subsidiaries to comply with the restrictions described in this Section 8.11 to the extent reasonably necessary to avoid violations thereof. It is understood that any violation of the restrictions set forth in this Section 8.11 by any officer, director, agent or representative (including any investment banker, financial advisor, attorney, accountant or other retained representative) of the Company or its Subsidiaries shall be deemed to be a breach of this Section 8.11 by the Company.

(e) Nothing contained in this Section 8.11 shall prohibit the Company or its Subsidiaries from taking and disclosing to its stockholders a position required by Rule 14e-2(a) or Rule 14d-9 promulgated under the Exchange Act.

8.12 <u>Structure of the Transaction</u>. Parent may at any time change the method of effecting the Transaction if and to the extent requested by Parent and consented to by the Company (such consent not to be unreasonably withheld); <u>provided</u>, <u>however</u>, that no such change shall (i) alter or change the amount or kind of the Consideration provided for in this Agreement, (ii) adversely affect the Tax treatment of the Transaction with respect to the Company's or Company Virginia Subs' stockholders or (iii) materially impede or delay, or make less likely, the consummation of the Transaction.

8.13 Joinder Agreement. Promptly following the execution of this Agreement, (i) Parent shall form Parent Texas Sub as a Texas corporation under and in accordance with the TBCA, and Parent shall cause Parent Texas Sub to, and Parent Texas Sub shall, sign a joinder agreement to this Agreement and be bound hereunder and (ii) the Company shall form Company Virginia Sub as a Virginia corporation under and in accordance with the VSCA, and the Company shall cause Company Virginia Sub to, and Company Virginia Sub shall, sign a joinder agreement to this Agreement and be bound hereunder.

#### ARTICLE IX

## CONDITIONS PRECEDENT

9.1 <u>Conditions to Each Party's Obligation To Effect the Transaction</u>. The respective obligations of the parties to effect the Transaction shall be subject to the satisfaction at or prior to the Closing of the following conditions:

(a) <u>Stockholder Approval</u>. Each of the Company Stockholder Approval and the Parent Shareholder Approval shall have been obtained.

(b) <u>Listing</u>. The Parent ADSs to be issued to the holders of Company Common Stock upon consummation of the Transaction shall have been authorized for listing on the NYSE, such listing to be subject to (and only to become effective on) official notice of issuance.

(c)  $\underline{F-4}$ . The F-4 shall have become effective under the Securities Act and no stop order suspending the effectiveness of the F-4 shall have been issued and no proceedings for that purpose shall have been initiated or threatened by the SEC.

(d) Prospectus Verification. The Prospectus shall have been verified by, and registered with, the NSEC.

(e) <u>Share Exchange</u>. The filing of the necessary auditors' report and the filing of the necessary report of the expert designated by the Commercial Registry relating to the fair value of the assets acquired by Parent in the Share Exchange shall have been filed or made.

(f) <u>No Injunctions or Restraints; Illegality</u>. No order, injunction or decree issued by any court or agency of competent jurisdiction or other legal restraint or prohibition (an "<u>Injunction</u>") preventing the consummation of the Transaction and the other transactions contemplated by this Agreement shall be in effect. No statute, rule, regulation, order, Injunction or decree shall have been enacted, entered, promulgated or enforced by any Governmental Entity that prohibits or makes illegal consummation of the Transaction.

9.2 <u>Conditions to Obligations of Parent</u>. The obligation of Parent to effect the Transaction is also subject to the satisfaction, or waiver by Parent, at or prior to the Exchange Effective Time, of the following conditions:

(a) <u>Representations and Warranties</u>. Subject to the standard set forth in Section 11.2, the representations and warranties of the Company set forth in this Agreement shall be true and correct as of the date of this Agreement and as of the Closing as though made at and as of the Closing (except that representations and warranties that by their terms speak specifically as of the date of this Agreement or another specified date shall be true and correct as of such date); and Parent shall have received a certificate signed on behalf of the Company by the Chief Executive Officer or the Chief Financial Officer of the Company to the foregoing effect.

(b) <u>Performance of Obligations of the Company</u>. The Company shall have performed in all material respects all obligations required to be performed by it under this Agreement at or prior to the Closing; and Parent shall have received a certificate signed on behalf of the Company by the Chief Executive Officer or the Chief Financial Officer of the Company to such effect.

(c) <u>Federal Tax Opinion</u>. Parent shall have received the opinion of its counsel, Cleary Gottlieb Steen & Hamilton LLP, in form and substance reasonably satisfactory to Parent, dated as of the Closing Date, substantially to the effect that, on the basis of facts, representations and assumptions set forth in such opinion that are consistent with the state of facts existing at the Reincorporation Effective Time, the Exchange Effective Time and/or the Third Step Merger Effective Time, as the case may be, each of (i) the Reincorporation Merger and (ii) the Share Exchange and the Third Step Merger (taken together) will be treated as a reorganization within the meaning of Section 368(a) of the Code. In rendering such opinion, counsel may require and rely upon customary representations contained in certificates of officers of the Company, Company Virginia Sub and Parent.

(d) <u>Regulatory Approvals</u>. Without duplication of any conditions set forth in Section 9.1, all regulatory approvals set forth in Section 6.4 required to consummate the transactions contemplated by this Agreement, including the Transaction, shall have been obtained and shall remain in full force and effect and all statutory waiting periods in respect thereof shall have expired (all such approvals and the expiration of all such waiting periods being referred as the "<u>Parent Requisite Regulatory Approvals</u>"), and no such regulatory approval shall have resulted in the imposition of any Materially Burdensome Regulatory Condition.

9.3 <u>Conditions to Obligations of the Company</u>. The obligation of the Company to effect the Transaction is also subject to the satisfaction or waiver by the Company at or prior to the Closing of the following conditions:

(a) <u>Representations and Warranties</u>. Subject to the standard set forth in Section 11.2, the representations and warranties of Parent set forth in this Agreement shall be true and correct as of the date of this Agreement and as of the Closing as though made at and as of the Closing (except that representations and warranties that by their terms speak specifically as of the date of this Agreement or another specified date shall be true and correct as of such date); and the Company shall have received a certificate signed on behalf of Parent by the Chief Executive Officer or the Chief Financial Officer of Parent to the foregoing effect.

(b) <u>Performance of Obligations of Parent</u>. Parent shall have performed in all material respects all obligations required to be performed by it under this Agreement at or prior to the Closing, and the Company shall have received a certificate signed on behalf of Parent by the Chief Executive Officer or the Chief Financial Officer of Parent to such effect.

(c) <u>Federal Tax Opinion</u>. The Company shall have received the opinion of its counsel, Wachtell, Lipton, Rosen & Katz, in form and substance reasonably satisfactory to the Company, dated as of the Closing Date, substantially to the effect that, on the basis of facts, representations and assumptions set forth in such opinion that are consistent with the state of facts existing at the Reincorporation Effective Time, the Exchange Effective Time and/or the Third Step Merger Effective Time, as the case may be, each of (i) the Reincorporation Merger and (ii) the Share Exchange and the Third Step Merger (taken together) will be treated as a reorganization within the meaning of Section 368(a) of the Code and that the Share Exchange and the Third Step Merger (taken together) will not result in gain recognition to the shareholders of Company Virginia Sub pursuant to Section 367(a) of the Code. In rendering such opinion, counsel may require and rely upon customary representations contained in certificates of officers of the Company, Company Virginia Sub and Parent and may assume that any shareholder of Company Virginia Sub that is a U.S. person and a "five percent transferee shareholder" as defined in Treasury Regulation Section 1.367(a)-3(c)(5)(ii) will enter into a five-year gain recognition agreement in the form provided in Treasury Regulation Section 1.367(a)-8.

(d) <u>Regulatory Approvals</u>. Without duplication of any conditions set forth in Section 9.1, all regulatory approvals set forth in Section 5.4 required to consummate the transactions contemplated by this Agreement, including the Transaction, shall have been obtained and shall remain in full force and effect and all statutory waiting periods in respect thereof shall have expired (all such approvals and the expiration of all such waiting periods being referred as the "<u>Company Requisite Regulatory Approvals</u>").

### ARTICLE X

## TERMINATION AND AMENDMENT

10.1 <u>Termination</u>. This Agreement may be terminated at any time prior to the Reincorporation Merger Effective Time, whether before or after approval of the matters presented in connection with the Transaction by the stockholders of the Company or Parent:

(a) by mutual consent of the Company and Parent in a written instrument authorized by the boards of directors of the Company and Parent, as determined by a vote of a majority of the members of each respective entire board of directors;

(b) by either the Company or Parent, if any Governmental Entity that must grant a Parent Requisite Regulatory Approval or a Company Requisite Regulatory Approval has denied approval of the Transaction and such denial has become final and nonappealable or any Governmental Entity of competent jurisdiction shall have issued a final and nonappealable order permanently enjoining or otherwise prohibiting the consummation of the transactions contemplated by this Agreement;

(c) by either the Company or Parent, if the Transaction shall not have been consummated on or before the first anniversary of the date of this Agreement unless the failure of the Closing to occur by such date shall be due to the failure of the party seeking to terminate this Agreement to perform or observe the covenants and agreements of such party set forth in this Agreement;

(d) by either Parent or the Company (provided that the terminating party is not then in material breach of any representation, warranty, covenant or other agreement contained herein), if there shall have been a breach of any of the covenants or agreements (other than those set forth in Section 8.3 or Section 8.11) or any of the representations or warranties set forth in this Agreement on the part of the Company, in the case of a termination by Parent, or Parent, in the case of a termination by the Company, which breach, either individually or in the aggregate, would result in, if occurring or continuing on the Closing Date, the failure of the conditions set forth in Section 9.2 or 9.3, as the case may be, and which is not cured within 45 days following written notice to the party committing such breach or by its nature or timing cannot be cured within such time period;

(e) by Parent, if (i) the Company shall have materially breached its obligations under Section 8.3 or Section 8.11, or (ii) the Company Board shall have (A) failed to recommend in the Proxy Statement the adoption of the agreement of merger set forth in this Agreement, (B) publicly withdrawn or modified, or publicly announced its intention to withdraw or modify, in any manner adverse to Parent, its recommendation that its stockholders approve or adopt this Agreement or (C) recommended any Alternative Proposal (or, in the case of clause (ii), resolved to take any such action), whether or not permitted by the terms hereof;

(f) by the Company, if (i) Parent shall have materially breached its obligations under Section 8.3 or (ii) assuming receipt of the necessary report of the expert designated by the Commercial Registry relating to the fair value of the assets to be accepted by Parent in the Share Exchange and of the auditor designated by the Commercial Registry relating to the abolishment of the preemptive rights of holders of Parent Ordinary Shares, the Parent Board shall have failed to call an Extraordinary General Meeting of Parent to propose the Capital Increase or failed to propose such Capital Increase at such Extraordinary General Meeting (or, in the case of clause (ii), resolved to take any such action), whether or not permitted by the terms hereof;

(g) by either Parent or the Company, if the Company Stockholder Approval is not obtained at the annual or special meeting of Company stockholders called for the purpose of obtaining such Company Stockholder Approval or at any adjournment or postponement thereof;

(h) by either Parent or the Company, if the Parent Shareholder Approval is not obtained at the Annual General Meeting or Extraordinary General Meeting of Parent called for the purpose of obtaining such Parent Shareholder Approval or at any adjournment or postponement thereof;

(i) by Parent, if the Company or any of its representatives shall have engaged in discussions with any other person in connection with an Alternative Proposal in compliance with the provisions of Section 8.11, and all such discussions with such person shall not have ceased within 20 business days of the first date of any of the foregoing actions.

The party desiring to terminate this Agreement pursuant to any clause of this Section 10.1 (other than clause (a)) shall give written notice of such termination to the other party in accordance with Section 11.4, specifying the provision or provisions hereof pursuant to which such termination is effected.

10.2 Effect of Termination. In the event of termination of this Agreement by either the Company or Parent as provided in Section 10.1, this Agreement shall forthwith become void and have no effect, and none of the Company, Parent, any of their respective Subsidiaries or any of the officers or directors of any of them shall have any liability of any nature whatsoever under this Agreement, or in connection with the transactions contemplated by this Agreement, except that (i) Sections 8.2(b), 10.2, 10.3, 10.4, 11.3, 11.4, 11.5, 11.7, 11.8, 11.9 and 11.10 shall survive any termination of this Agreement, and (ii) neither the Company nor Parent shall be relieved or released from any liabilities or damages arising out of its willful breach of any provision of this Agreement.

10.3 Fees and Expenses. Except (i) as set forth in Section 10.4 and (ii) with respect to costs and expenses of printing and mailing the Proxy Statement and all filing and other fees paid to the SEC in connection with the Transaction, which shall be borne equally by the Company and Parent, all fees and expenses incurred in connection with this Agreement, the Transaction and the other transactions contemplated by this Agreement shall be paid by the party incurring such fees or expenses, whether or not the Transactions is consummated.

### 10.4 Termination Fee.

(a) The Company shall pay to Parent a fee of \$385 million (the "Fee"), if this Agreement is terminated as follows:

(i) if (A) either party shall terminate this Agreement pursuant to Section 10.1(c) either (x) without the meeting of Company stockholders pursuant to Section 8.3 having been convened or (y) with such meeting of Company stockholders having been convened but the Company Stockholder Approval not having been obtained and (B) an Alternative Proposal shall have been publicly announced or otherwise communicated to the senior management or the Company Board after the date hereof, and shall not have been irrevocably withdrawn prior to the date specified in Section 10.1(c) (or, in the case of clause (A)(y), prior to the date of such meeting of Company stockholders), then the Company shall pay one-third of the Fee on the business day following such termination; and if any Alternative Transaction is consummated, or a definitive agreement with respect to any Alternative Transaction (a "Company Acquisition Agreement") is entered into, within 12 months after the date of such termination, then the Company shall pay the remaining two-thirds of the Fee on the date of such consummation or Company Acquisition Agreement execution, whichever first occurs;

(ii) if (A) this Agreement is terminated by either Parent or the Company pursuant to Section 10.1(g) and (B) an Alternative Proposal shall have been publicly announced

or otherwise communicated to the senior management or the Company Board after the date hereof, and shall not have been irrevocably withdrawn prior to the date of such termination, then the Company shall pay one-third of the Fee on the business day following such termination; and if any Alternative Transaction is consummated, or a Company Acquisition Agreement is entered into, within 12 months after the date of such termination, then the Company shall pay the remaining two-thirds of the Fee on the date of such termination or Company Acquisition Agreement execution, whichever first occurs;

(iii) if (A) this Agreement is terminated by Parent pursuant to Section 10.1(d) as the result of a breach by the Company of its covenants or agreements set forth in this Agreement other than the covenants and agreements set forth in Section 8.3 or 8.11 and (B) an Alternative Proposal shall have been publicly announced or otherwise communicated after the date hereof to the senior management or the Company Board, and shall not have been irrevocably withdrawn prior to the occurrence of such breach, then the Company shall pay the Fee on the business day following such termination;

(iv) if this Agreement is terminated by Parent pursuant to Section 10.1(e), then the Company shall pay the Fee within one business day after a demand for payment following the termination; or

(v) if this Agreement is terminated by Parent pursuant to Section 10.1(i), and any Alternative Transaction is consummated, or a Company Acquisition Agreement is entered into, within 12 months after the date of such termination, then the Company shall pay the Fee within one business day after a demand for payment following the date of consummation or Company Acquisition Agreement execution, whichever first occurs.

(b) If this Agreement is terminated by the Company pursuant to Section 10.1(f), then Parent shall pay the Fee within one business day after a demand for payment following the termination.

(c) Each of the Company and Parent acknowledges that the agreements contained in this Section 10.4 are an integral part of the transactions contemplated by this Agreement, and that, without these agreements, the other party would not enter into this Agreement; accordingly, if the Company fails promptly to pay the amount due pursuant to Section 10.4(a), or Parent fails promptly to pay the amount due pursuant to Section 10.4(b), and, in order to obtain such payment, the party owed such payment commences a suit which results in a judgment against the Company or Parent, as applicable, for the fee set forth in this Section 10.4, the Company or Parent, as applicable, shall pay to the other party its costs and expenses (including attorneys' fees and expenses) in connection with such suit. In no event shall an amount greater than the Fee be payable pursuant to this Section 10.4. Each of the Company and Parent acknowledges that it is obligated to pay any amounts due pursuant to this Section 10.4 whether or not the stockholders of the Company have approved this Agreement or the stockholders of Parent have approved the Capital Increase.

10.5 <u>Amendment</u>. This Agreement may be amended by the parties, by action taken or authorized by their respective Boards of Directors, at any time before or after approval of the matters presented in connection with Transaction by the stockholders of the Company and Parent; <u>provided</u>, <u>however</u>, that after any approval of the transactions contemplated by this

Agreement by the stockholders of the Company or Parent, as the case may be, there may not be, without further approval of such stockholders, any amendment of this Agreement that requires such further approval under applicable law. This Agreement may not be amended except by an instrument in writing signed on behalf of each of the parties.

10.6 Extension; Waiver. At any time prior to the Third Step Merger Effective Time, the parties, by action taken or authorized by their respective Board of Directors, may, to the extent legally allowed, (a) extend the time for the performance of any of the obligations or other acts of the other party, (b) waive any inaccuracies in the representations and warranties contained in this Agreement or (c) waive compliance with any of the agreements or conditions contained in this Agreement. Any agreement on the part of a party to any such extension or waiver shall be valid only if set forth in a written instrument signed on behalf of such party, but such extension or waiver or failure to insist on strict compliance with an obligation, covenant, agreement or condition shall not operate as a waiver of, or estoppel with respect to, any subsequent or other failure.

### ARTICLE XI

### GENERAL PROVISIONS

11.1 <u>Closing</u>. Subject to the terms and conditions of this Agreement, the closing of the transactions contemplated hereby (the "<u>Closing</u>") will take place at 10:00 a.m., local time, as promptly as practicable but in no event later than the third Business Day after the satisfaction or waiver (by the party entitled to grant such waiver) of the conditions (other than those conditions that by their nature are to be satisfied at the Closing, but subject to the fulfillment or waiver of those conditions) set forth in <u>Article VII</u>, at a location to be agreed in New York. New York. The date of the Closing is referred to as the "<u>Closing Date</u>."

11.2 <u>Standard</u>. No representation or warranty of the Company contained in Article V or of Parent contained in Article VI shall be deemed untrue or incorrect for any purpose under this Agreement, and no party hereto shall be deemed to have breached a representation or warranty for any purpose under this Agreement, in any case as a consequence of the existence or absence of any fact, circumstance or event unless such fact, circumstance or event, individually or when taken together with all other facts, circumstances or events inconsistent (disregarding for purposes of this Section 11.2 any materiality or Material Adverse Effect qualification contained in any representations or warranties) with any representations or warranties contained in Article V, in the case of the Company, or Article VI, in the case of Parent, has had or would be reasonably likely to have a Material Adverse Effect with respect to the Company or Parent, as the case may be. Notwithstanding the immediately preceding sentence, the representations and warranties contained in (x) Section 5.2(a) shall be deemed untrue and incorrect if not true and correct except to an immaterial (relative to Section 5.2(a) taken as a whole) extent, (y) Sections 5.2(b), 5.3(a), 5.3(b)(i), 5.7, 5.24, 5.26(a) and 5.26(b)(i), in the case of the Company, and Sections 6.2, 6.3(a), 6.3(b)(i), 6.7, 6.14, 6.15(a) and 6.15(b)(i), in the case of Parent, shall be deemed untrue and incorrect if not true and correct in all material respects and (z) Sections 5.8(a), in the case of the Company, and 6.8(a), in the case of Parent, shall be deemed untrue and correct in all respects.

11.3 <u>Nonsurvival of Representations, Warranties and Agreements</u>. None of the representations, warranties, covenants and agreements set forth in this Agreement or in any instrument delivered pursuant to this Agreement shall survive the Third Step Merger Effective Time, except for Section 8.8 and for those other covenants and agreements contained in this Agreement that by their terms apply or are to be performed in whole or in part after the Third Step Merger Effective Time.

11.4 <u>Notices</u>. All notices and other communications in connection with this Agreement shall be in writing and shall be deemed given if delivered personally, sent via facsimile (with confirmation), mailed by registered or certified mail (return receipt requested) or delivered by an express courier (with confirmation) to the parties at the following addresses (or at such other address for a party as shall be specified by like notice):

if to the Company, to:

Compass Bancshares, Inc. 15 South 20th Street Birmingham, Alabama 3523 Attention: Jerry W. Powell, Esq. Facsimile: (205) 297-3403

with a copy to:

Balch & Bingham LLP 1901 Sixth Avenue North Suite 2600 Birmingham, Alabama 35203 Attention: James F. Hughey, Esq. Facsimile: (205) 488-5834

and:

Wachtell, Lipton, Rosen & Katz 51 West 52nd Street New York, NY 10019 Attention: Edward D, Herlihy, Esq. Lawrence S. Makow, Esq. Facsimile: (212) 403-2000

and

If to Parent, to:

Banco Bilbao Vizcaya Argentaria, S.A. Paseo de la Castellana, 81 Madrid, SPAIN Attention: Eduardo Arbizu, Chief Legal Counsel Facsimile: 011 34 91 374 4471

and

Attention: Gonzalo Toraño, Head of Corporate Development Department Facsimile: 011 34 91 374 5021

and

BBVA USA, Inc. Waterway Two 10001 Woodloch Forest Drive, Suite 610 The Woodlands, Texas 77380 Attention: Peter W. Paulsen, Executive Vice President, General Counsel and Secretary Facsimile: (832) 813-7732

and

Attention: Joaquin Gortari, Executive Vice President and Chief Financial Officer Facsimile: (832) 813-7731

With a copies to:

Cleary Gottlieb Steen & Hamilton LLP 1 Liberty Plaza, Suite 4300

New York, NY 10006 Attention: Victor I. Lewkow, Esq. Facsimile: (212) 225-3999

and

Cleary Gottlieb Steen & Hamilton LLP 2000 Pennsylvania Avenue, NW Washington, DC 20006 Attention: John C. Murphy, Jr., Esq. and Derek M. Bush, Esq. Facsimile: (202) 974-1999

11.5 Interpretation. When a reference is made in this Agreement to Articles, Sections, Exhibits or Schedules, such reference shall be to an Article or Section of or Exhibit or Schedule to this Agreement unless otherwise indicated. The table of contents and headings contained in this Agreement are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement. Whenever the words "include," "includes" or "including" are used in this Agreement, they shall be deemed to be followed by the words "without limitation." the Company Disclosure Schedule and the Parent Disclosure Schedule, as well as all other schedules and all exhibits hereto, shall be deemed part of this Agreement and included in any reference to this Agreement. This Agreement shall not be interpreted or construed to require any person to take any action, or fail to take any action, if to do so would violate any applicable law.

11.6 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, all of which shall be considered one and the same agreement and shall become effective when counterparts have been signed by each of the parties and delivered to the other party, it being understood that each party need not sign the same counterpart.

11.7 <u>Entire Agreement</u>. This Agreement (including the documents and the instruments referred to in this Agreement), together with the Confidentiality Agreement, constitutes the entire agreement and supersedes all prior agreements and understandings, both written and oral, between the parties with respect to the subject matter of this Agreement, other than the Confidentiality Agreement.

11.8 Governing Law; Jurisdiction. This Agreement shall be governed and construed in accordance with the internal laws of the State of New York applicable to contracts made and wholly-performed within such state, without regard to any applicable conflicts of law principles, except to the extent that it is mandatory, under the laws of Delaware, Virginia or Texas, respectively, that any of the DGCL, VSCA or TBOC, respectively, applies. The parties hereto agree that any suit, action or proceeding brought to enforce any provision of, or based on any matter arising out of or in connection with, this Agreement or the transactions contemplated hereby shall be brought in any federal or state court located in New York County, New York. Each of the parties hereto submits to the jurisdiction of any such court in any suit, action or proceeding seeking to enforce any provision of, or based on any matter arising out of or otherwise in such action or proceeding. Each party hereto irrevocably waives, to the fullest extent permitted by law, any objection that it may now or hereafter have to the laying of the venue of any such court or that any such suit, action or proceeding brought in any such court has been brought in an inconvenient forum.

11.9 <u>Publicity</u>. Neither the Company nor Parent shall, and neither the Company nor Parent shall permit any of its Subsidiaries to, issue or cause the publication of any press release or other public announcement with respect to, or otherwise make any public statement concerning, the transactions contemplated by this Agreement without the prior consent (which consent shall not be unreasonably withheld) of Parent, in the case of a proposed announcement or statement by the Company, or the Company, in the case of a proposed announcement or statement by the prior consent of the other party (but after prior consultation with the other party to the extent practicable under the circumstances) issue or cause the publication of any press release or other public announcement to the extent required by law or by the rules and regulations of the NYSE and NASD.

11.10 <u>Assignment; Third Party Beneficiaries</u>. Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned by either of the parties (whether by operation of law or otherwise) without the prior written consent of the other party. Subject to the preceding sentence, this Agreement shall be binding upon, inure to the benefit of and be enforceable by each of the parties and their respective successors and assigns. Except as otherwise specifically provided in Section 8.7, this Agreement (including the documents and instruments referred to in this Agreement) is not intended to and does not confer upon any person other than the parties hereto any rights or remedies under this Agreement.

Remainder of Page Intentionally Left Blank

IN WITNESS WHEREOF, the Company and Parent have caused this Agreement to be executed by their respective officers thereunto duly authorized as of the date first above written.

## BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

By: /s/ Gonzalo Toraño Vallina

Name: Gonzalo Toraño Vallina Title: Head of Corporate Development

# **COMPASS BANCSHARES, INC.**

By: /s/ D. Paul Jones, Jr.

Name: D. Paul Jones, Jr. Title: Chairman and Chief Executive Officer

Signature Page to Transaction Agreement

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|  |                |                 | % of Voting Rights     |          | Thousands of Euros (*)<br>Investee Data |                    |                |                   |                 |                                  |  |
|--|----------------|-----------------|------------------------|----------|---|--------------------|----------------|-------------------|-----------------|----------------------------------|--|
|  |                |                 | Controlled by the Bank |          |   |                    |                |                   |                 |                                  |  |
|  |                |                 |                        |          |   | Net                | Assets as      | Liabilities       |                 | Profit (Loss)                    |  |
| Company  | Location       | Activity        | Direct                 | Indirect | Total                                   | Carrying<br>Amount | of<br>31.12.06 | as of<br>31.12.06 | Equity 31.12.06 | for the Period<br>ended 31.12.06 |  |
| (ASA) AG.DE SEGUROS DE ARGENTARIA.             | Lotation       |                 | Direct                 | <u></u>  | 1000                                    |                    | 01112100       | 01112100          | 01112100        | <u>enata e 1112100</u>           |  |
| S.A.   | SPAIN          | SERVICES        | 100.00                 | _        | 100.00                                  | 1,368              | 7,600          | 5,375             | 1.949           | 276                              |  |
| ADMINISTRAD. DE FONDOS PARA EL                 | SITTIN         | SERVICES        | 100.00                 |          | 100.00                                  | 1,500              | 7,000          | 5,575             | 1,717           | 270                              |  |
| RETIRO-BANCOMER, S.A DE C.V.                   | MEXICO         | PENSIONS        | 17.50                  | 82.50    | 100.00                                  | 358,061            | 203,769        | 46,748            | 105.890         | 51,131                           |  |
| ADMINISTRADORA DE FONDOS DE                    |                | 1 Eribrorio     | 17100                  | 02100    | 100100                                  | 220,001            | 200,707        | 10,710            | 100,020         | 01,101                           |  |
| PENSIONS PROVIDA(AFP PROVIDA)                  | CHILE          | PENSIONS        | 12.70                  | 51.62    | 64.32                                   | 204,805            | 410,196        | 117,337           | 226,639         | 66,220                           |  |
| AFP GENESIS ADMINISTRADORA DE                  | CIIILL         | 1 Bridforio     | 121/0                  | 01102    | 0.1.02                                  | 201,000            | .10,170        | 11,,007           | 220,007         | 00,220                           |  |
| FONDOS, S.A.                                   | ECUADOR        | PENSIONS        |                        | 100.00   | 100.00                                  | 1.928              | 3,436          | 1,508             | 616             | 1,312                            |  |
| AFP HORIZONTE, S.A.                            | PERU           | PENSIONS        | 24.85                  | 75.15    | 100.00                                  | 26,618             | 41,789         | 16,030            | 15,678          | 10,081                           |  |
| AFP PREVISION BBV-ADM.DE FONDOS DE             |                |                 |                        |          |   | _0,000             | ,              |                   |                 | ,                                |  |
| PENSIONES S.A.                                 | BOLIVIA        | PENSIONS        | 75.00                  | 5.00     | 80.00                                   | 2.063              | 9,166          | 3,425             | 2,645           | 3.096                            |  |
| ALMACENADORA FINANCIERA                        |                |                 |                        |          |   | _,                 | ,,             | -,                | _,              | 2,070                            |  |
| PROVINCIAL                                     | VENEZUELA      | SERVICES        |                        | 100.00   | 100.00                                  | 1,197              | 1,463          | 267               | 877             | 319                              |  |
| ALMACENES GENERALES DE DEPOSITO,               |                |                 |                        |          |   | ,                  | ,              |                   |                 |                                  |  |
| S.A.E. DE                                      | SPAIN          | PORTFOLIO       | 83.90                  | 16.10    | 100.00                                  | 12,649             | 100,377        | 3,037             | 94,312          | 3,028                            |  |
| ALTITUDE INVESTMENTS LIMITED                   | UNITED         | FINANCIAL       |                        |          |   |                    |                |                   |                 |                                  |  |
|  | KINGDOM        | SERV.           | 51.00                  | —        | 51.00                                   | 225                | 1,971          | 1,246             | 721             | 4                                |  |
| ALTURA MARKETS, A.V., S.A.                     | SPAIN          | SECURITIES      | 50.00                  | _        | 50.00                                   | 5,000              | 787,877        | 764,434           | 12,041          | 11,402                           |  |
| ANIDA DESARROLLOS INMOBILIARIOS,               |                |                 |                        |          |   |                    |                |                   |                 |                                  |  |
| S.L.   | SPAIN          | REAL ESTATE     |                        | 100.00   | 100.00                                  | 112,477            | 329,735        | 111,694           | 167,426         | 50,615                           |  |
| ANIDA GRUPO INMOBILIARIO, S.L.                 | SPAIN          | PORTFOLIO       | 100.00                 | —        | 100.00                                  | 198,357            | 509,943        | 62,396            | 410,625         | 36,922                           |  |
| ANIDA INMOBILIARIA, S.A. DE C.V.               | MEXICO         | PORTFOLIO       |                        | 100.00   | 100.00                                  | 55,199             | 52,615         | 23                | 53,994          | (1,402)                          |  |
| ANIDA PROYECTOS INMOBILIARIOS, S.A.            |                |                 |                        |          |   |                    |                |                   |                 |                                  |  |
| DE C.V.  | MEXICO         | REAL EST.INSTR. | _                      | 100.00   | 100.00                                  | 51,990             | 52,457         | 467               | 53,029          | (1,039)                          |  |
| ANIDA SERVICIOS INMOBILIARIOS, S.A.            |                |                 |                        |          |   |                    |                |                   |                 |                                  |  |
| DE C.V.  | MEXICO         | REAL EST.INSTR. | —                      |          | 100.00                                  | 451                | 1,587          | 1,157             | 833             | (403)                            |  |
| APLICA SOLUCIONES ARGENTINAS, S.A.             | ARGENTINA      |                 | —                      | 100.00   |   | 1,209              | 1,232          | 61                | 1,232           | (61)                             |  |
| APLICA TECNOLOGIA AVANZADA                     | MEXICO         | SERVICES        | 100.00                 | —        | 100.00                                  | 4                  | 47,725         | 46,160            | 581             | 984                              |  |
| APOYO MERCANTIL S.A. DE C.V.                   | MEXICO         | REAL EST.INSTR. | —                      | 100.00   |   | 2,070              | 11,721         | 9,651             | 1,826           | 244                              |  |
| ARAGON CAPITAL, S.L.                           | SPAIN          | PORTFOLIO       | 99.90                  |          | 100.00                                  | 37,925             | 30,948         | —                 | 29,191          | 1,757                            |  |
| ARGENTARIA SERVICIOS, S.A.                     | CHILE          | SERVICES        | 100.00                 |          | 100.00                                  | 676                | 1,360          | 7                 | 1,249           | 104                              |  |
| ASERLOCAL, S.A.                                | SPAIN          | SERVICES        | —                      | 100.00   |   | 32                 | 32             | —                 | 43              | (11)                             |  |
| ASSUREX, S.A.                                  |                | INSURANCE       | 87.50                  |          | 100.00                                  | 68                 | 458            | 392               | 62              | 4                                |  |
| ATUEL FIDEICOMISOS, S.A.                       | ARGENTINA      |                 |                        | 100.00   | 100.00                                  | 4,954              | 5,117          | 163               | 3,241           | 1,713                            |  |
| AUTOMERCANTIL-COMERCIO E ALUGER                |                | FINANCIAL       |                        |          |   |                    |                |                   |                 |                                  |  |
| DE VEICULOS AUTOM., LDA.                       | PORTUGAL       | SERV.           |                        | 100.00   |   | 17,217             | 67,403         | 57,489            | 9,711           | 203                              |  |
| BAHIA SUR RESORT, S.C.                         | SPAIN          | REAL ESTATE     | 99.95                  | —        | 99.95                                   | 1,436              | 1,438          | 15                | 1,423           | —                                |  |
| BANCO BILBAO VIZCAYA ARGENTARIA                |                | D. NITTING      |                        |          | 00.00                                   | 10.144             |                |                   | 104 550         |                                  |  |
| (PANAMA), S.A.                                 | PANAMA         | BANKING         | 54.12                  | 44.81    | 98.93                                   | 19,464             | 852,708        | 722,400           | 106,770         | 23,538                           |  |
| BANCO BILBAO VIZCAYA ARGENTARIA                | DODTUGU        | DANKING         | 0.50                   | 00.40    | 100.00                                  | 070.016            | 5 205 506      | 5 050 050         | 0(1.100         | (20.052)                         |  |
| (PORTUGAL), S.A.                               | PORTUGAL       | BANKING         | 9.52                   | 90.48    | 100.00                                  | 278,916            | 5,285,506      | 5,052,258         | 264,100         | (30,852)                         |  |
| BANCO BILBAO VIZCAYA ARGENTARIA                | CHILE          | DANKING         | 60.92                  | 6.92     | 67.84                                   | 272 426            | 6 524 127      | 6 112 760         | 277.000         | 42 240                           |  |
| CHILE, S.A.                                    |                | BANKING         | 60.92                  | 0.92     | 07.84                                   | 273,420            | 6,534,127      | 6,113,769         | 377,009         | 43,349                           |  |
| BANCO BILBAO VIZCAYA ARGENTARIA<br>PUERTO RICO | PUERTO<br>RICO | BANKING         |                        | 100.00   | 100.00                                  | 105 249            | 1 707 256      | 1 102 605         | 272 221         | 22,440                           |  |
| BANCO BILBAO VIZCAYA ARGENTARIA                | RICO           | DAINKING        |                        | 100.00   | 100.00                                  | 105,548            | 4,797,556      | 4,402,685         | 572,231         | 22,440                           |  |
| URUGUAY, S.A.                                  | URUGUAY        | BANKING         | 100.00                 | _        | 100.00                                  | 17.049             | 354,457        | 328,550           | 21,261          | 4.646                            |  |
| BANCO CONTINENTAL, S.A.                        | PERU           | BANKING         | 100.00                 | 92.08    | 92.08                                   | .,                 | ) - :          | 4,020,555         | , -             | 118,751                          |  |
| Britteo Continental, S.A.                      | TERU           | DIMANINO        |                        | 92.00    | 92.00                                   | 574,105            | +,+20,905      | 4,020,333         | 201,399         | 110,751                          |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|                                      |             |              | % of Voting Rights |            |        | Thousands of Euros (*) |            |             |         |                |  |  |
|--------------------------------------|-------------|--------------|--------------------|------------|--------|------------------------|------------|-------------|---------|----------------|--|--|
|                                      |             |              | Contro             | lled by th | e Bank |                        |            | Investee Da |         |                |  |  |
|                                      |             |              |                    |            |        | Net                    | Assets as  | Liabilities |         | Profit (Loss)  |  |  |
|                                      |             |              |                    |            |        | Carrying               | of         | as of       | Equity  | for the Period |  |  |
| Company                              | Location    | Activity     | Direct             | Indirect   | Total  | Amount                 | 31.12.06   | 31.12.06    |         | ended 31.12.06 |  |  |
| BANCO DE CREDITO LOCAL, S.A.         | SPAIN       | BANKING      | 100.00             | _          | 100.00 | 509,597                | 11,563,355 | 11,283,023  | 239,410 | 40,922         |  |  |
| BANCO DE PROMOCION DE NEGOCIOS, S.A. |             | BANKING      | —                  | 99.81      | 99.81  | 15,149                 | 32,608     | 247         | 31,791  | 570            |  |  |
| BANCO DEPOSITARIO BBVA, S.A.         | SPAIN       | BANKING      | —                  |            | 100.00 | 1,595                  | 1,219,922  | 1,169,201   | 167     | 50,554         |  |  |
| BANCO INDUSTRIAL DE BILBAO, S.A.     | SPAIN       | BANKING      |                    | 99.93      |        | 97,218                 | 281,609    | 26,342      | 176,465 | 78,802         |  |  |
| BANCO OCCIDENTAL, S.A.               | SPAIN       | BANKING      | 49.43              | 50.57      | 100.00 | 15,512                 | 16,667     | 787         | 15,345  | 535            |  |  |
| BANCO PROVINCIAL OVERSEAS N.V.       | NETHERLANDS |              |                    |            |        |                        |            |             |         |                |  |  |
|                                      | ANTILLES    | BANKING      | —                  | 100.00     | 100.00 | 30,135                 | 411,944    | 381,809     | 23,126  | 7,009          |  |  |
| BANCO PROVINCIAL S.A BANCO           |             |              |                    |            |        |                        |            |             |         |                |  |  |
| UNIVERSAL                            | VENEZUELA   | BANKING      | 1.85               | 53.75      |        | 162,180                | 6,561,057  | 6,085,778   | )       | 145,167        |  |  |
| BANCO UNO-E BRASIL, S.A.             | BRAZIL      | BANKING      | 100.00             | -          | 100.00 | 16,166                 | 31,661     | 4,523       | 25,082  | 2,056          |  |  |
| BANCOMER ASSET MANAGEMENT INC.       | UNITED      | FINANCIAL    |                    |            |        |                        |            |             | _       |                |  |  |
|                                      | STATES      | SERV.        | —                  | 100.00     | 100.00 | 2                      | 2          | —           | 2       | —              |  |  |
| BANCOMER FINANCIAL SERVICES INC.     | UNITED      | FINANCIAL    |                    | 100.00     | 100.00 | 2                      |            | 520         | 4 4 6 6 | (200)          |  |  |
|                                      | STATES      | SERV.        | -                  | 100.00     | 100.00 | 3,812                  | 4,342      | 529         | 4,193   | (380)          |  |  |
| BANCOMER FOREIGN EXCHANGE INC.       | UNITED      | FINANCIAL    |                    | 100.00     | 100.00 | 2 101                  | 4.126      | 0.45        | 0.451   | 740            |  |  |
|                                      | STATES      | SERV.        |                    | 100.00     | 100.00 | 3,191                  | 4,136      | 945         | 2,451   | 740            |  |  |
| BANCOMER PAYMENT SERVICES INC.       | UNITED      | FINANCIAL    |                    | 100.00     | 100.00 |                        | 17         |             | 16      | (5)            |  |  |
|                                      | STATES      | SERV.        | -                  | 100.00     | 100.00 | 11                     | 17         | 6           | 16      | (5)            |  |  |
| BANCOMER TRANSFER SERVICES, INC.     | UNITED      | FINANCIAL    |                    | 100.00     | 100.00 | 24.012                 | 100.047    | 75.024      | 20.000  | 12 105         |  |  |
| BANCOMERCIO SEGUROS, S.A. AGENCIA    | STATES      | SERV.        | —                  | 100.00     | 100.00 | 34,013                 | 109,047    | 75,034      | 20,908  | 13,105         |  |  |
| DE SEGUROS                           | SPAIN       | SERVICES     | 99.99              | 0.01       | 100.00 | 60                     | 81         | 1           | 80      |                |  |  |
| BANKERS INVESTMENT SERVICES, INC.    | UNITED      | FINANCIAL    | 99.99              | 0.01       | 100.00 | 00                     | 01         | 1           | 80      |                |  |  |
| DAINKERS INVESTMENT SERVICES, INC.   | STATES      | SERV.        | _                  | 100.00     | 100.00 | 651                    | 693        | 41          | 880     | (228)          |  |  |
| BBV AMERICA, S.L.                    | SPAIN       | PORTFOLIO    |                    | 100.00     | 100.00 | 479.328                | 472,590    | +1          | 491.627 | (19,037)       |  |  |
| BBV SECURITIES HOLDINGS, S.A.        | SPAIN       | PORTFOLIO    | 99.86              |            | 100.00 | 19,528                 | 53,493     | 33,943      | 30,561  | (11,011)       |  |  |
| BBVA & PARTNERS ALTERNATIVE          | SIAIN       | TOKITOLIO    | <i>уу</i> .80      | 0.14       | 100.00 | 19,550                 | 55,495     | 55,745      | 50,501  | (11,011)       |  |  |
| INVESTMENT A.V., S.A.                | SPAIN       | SECURITIES   | 70.00              | _          | 70.00  | 1,331                  | 8.142      | 5.077       | 2,399   | 666            |  |  |
| BBVA ADMINISTRADORA GENERAL DE       | JIMIN       | FINANCIAL    | 70.00              |            | 70.00  | 1,551                  | 0,142      | 5,077       | 2,377   | 000            |  |  |
| FONDOS S.A.                          | CHILE       | SERV.        | _                  | 100.00     | 100.00 | 16.597                 | 16.949     | 343         | 13.910  | 2.696          |  |  |
| BBVA AMERICA FINANCE, S.A.           | CHILL       | FINANCIAL    |                    | 100.00     | 100.00 | 10,377                 | 10,747     | 545         | 15,710  | 2,070          |  |  |
| DD VA AMERICA TIWANCE, 5.A.          | SPAIN       | SERV.        | 100.00             | _          | 100.00 | 60                     | 52,274     | 52.221      | 56      | (3)            |  |  |
| BBVA BANCO DE FINANCIACION S.A.      | SPAIN       | BANKING      | 100.00             |            | 100.00 | 64.200                 | 7,452,455  | 7,383,045   | 68.581  | 829            |  |  |
| BBVA BANCO FRANCES, S.A.             | ARGENTINA   | BANKING      | 45.65              | 30.44      | 76.09  | 46,534                 | 4,176,363  | 3,695,871   | 434,097 | 46,395         |  |  |
| BBVA BANCOMER FINANCIAL HOLDINGS,    | UNITED      | Dilitititit  | 10.00              | 50.11      | 10.07  | 10,551                 | 1,170,505  | 5,075,071   | 151,057 | 10,575         |  |  |
| INC.                                 | STATES      | PORTFOLIO    | _                  | 100.00     | 100.00 | 42,554                 | 60,680     | 17,875      | 40,541  | 2,264          |  |  |
| BBVA BANCOMER GESTION, S.A. DE C.V.  | OTTTED      | FINANCIAL    |                    | 100.00     | 100.00 | 12,001                 | 00,000     | 17,075      | 10,511  | 2,201          |  |  |
|                                      | MEXICO      | SERV.        |                    | 99.99      | 99.99  | 19,252                 | 35,796     | 16,540      | 6.739   | 12,517         |  |  |
| BBVA BANCOMER HOLDING                | UNITED      | 5LICCI       |                    | ,,,,,,     | //.//  | 17,202                 | 55,770     | 10,010      | 0,107   | 12,017         |  |  |
| CORPORATION                          | STATES      | PORTFOLIO    | _                  | 100.00     | 100.00 | 4.876                  | 4.876      |             | 3.539   | 1.337          |  |  |
| BBVA BANCOMER OPERADORA, S.A. DE     | 0111120     | 1 31111 0210 |                    | 100.00     | 200.00 | .,070                  | .,070      |             | 0,007   | 1,007          |  |  |
| C.V.                                 | MEXICO      | SERVICES     | _                  | 100.00     | 100.00 | 2,912                  | 455,026    | 452,114     | 1,761   | 1,151          |  |  |
|                                      |             |              |                    |            |        | _,, 12                 |            |             | -,      | -,-01          |  |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|   |                       |                    | % of   | Voting R   | ights  | Thousands of Euros (*)    |                             |                                  |                    |   |  |  |
|---|-----------------------|--------------------|--------|------------|--------|---------------------------|-----------------------------|----------------------------------|--------------------|---|--|--|
|   |                       |                    | Contro | lled by th | e Bank |                           |                             | Investee Da                      | ta                 |   |  |  |
| Company   | Location              | Activity           | Direct | Indirect   | Total  | Net<br>Carrying<br>Amount | Assets as<br>of<br>31.12.06 | Liabilities<br>as of<br>31.12.06 | Equity<br>31.12.06 | Profit (Loss)<br>for the<br>Period<br>ended<br>31.12.06 |  |  |
| BBVA BANCOMER SERVICIOS                                       |                       | FINANCIAL          |        |            |        |                           |                             |                                  |                    |   |  |  |
| ADMINISTRATIVOS, S.A. DE C.V.                                 | MEXICO                | SERV.              | —      | 100.00     |        | 708                       | 8,917                       | 8,210                            | 462                | 245   |  |  |
| BBVA BANCOMER SERVICIOS, S.A.                                 | MEXICO                | BANKING            | —      |            | 100.00 | 401,963                   | 417,752                     | 15,788                           | 321,698            | 80,266  |  |  |
| BBVA BANCOMER USA   | UNITED STATES         | BANKING            | —      |            | 100.00 | 12,833                    | 84,000                      | 71,103                           | 19,695             | (6,798)   |  |  |
| BBVA BANCOMER, S.A. DE C.V.<br>BBVA BROKER, CORREDURIA DE     | MEXICO                | BANKING            | _      |            |        |                           |                             | 49,166,559                       |                    | 1,308,671   |  |  |
| SEGUROS Y REASEGUROS, S.A.                                    | SPAIN                 | SERVICES           | —      | 100.00     | 100.00 | 337                       | 7,290                       | 1,615                            | 3,281              | 2,394   |  |  |
| BBVA CAPITAL FINANCE, S.A.                                    | SPAIN                 | FINANCIAL<br>SERV. | 100.00 | _          | 100.00 | 60                        | 1,992,153                   | 1,991,980                        | 145                | 28  |  |  |
| BBVA CAPITAL FUNDING, LTD.                                    | CAYMAN ISLANDS        | FINANCIAL<br>SERV. | 100.00 | _          | 100.00 | _                         | 1,281,682                   | 1,279,763                        | 1,804              | 115   |  |  |
| BBVA CARTERA DE   |                       |                    |        |            |        |                           |                             |                                  |                    |   |  |  |
| INVERSIONES, SICAV, S.A.                                      | SPAIN                 | PORTFOLIO          | 92.25  | _          | 92.25  | 46,876                    | 119,377                     | 170                              | 115,479            | 3,728   |  |  |
| BBVA COLOMBIA, S.A.   | COLOMBIA              | BANKING            | 76.20  | 19.23      | 95.43  | 265,946                   | 4,764,806                   | 4,327,516                        | 353,968            | 83,322  |  |  |
| BBVA CONSOLIDAR SALUD S.A.                                    | ARGENTINA             | INSURANCE          | 15.35  |            | 100.00 | 13,361                    | 39,598                      | 26,075                           | 10,479             | 3,044   |  |  |
| BBVA CONSOLIDAR SEGUROS, S.A.<br>BBVA CORREDORA TECNICA DE    | ARGENTINA             | INSURANCE          | 87.78  | 12.22      | 100.00 | 5,946                     | 24,997                      | 13,047                           | 10,678             | 1,272   |  |  |
| SEGUROS BHIF LTDA.  | CHILE                 | SERVICES           | _      |            | 100.00 | 15,500                    | 16,849                      | 1,342                            | 11,539             | 3,968   |  |  |
| BBVA CORREDORES DE BOLSA, S.A.                                | CHILE                 | SECURITIES         | —      | 100.00     | 100.00 | 20,544                    | 290,060                     | 269,341                          | 19,583             | 1,136   |  |  |
| BBVA CORREDURIA TECNICA<br>ASEGURADORA, S.A.                  | SPAIN                 | SERVICES           | 99.94  | 0.06       | 100.00 | 297                       | 16,566                      | 6,040                            | 6,237              | 4,289   |  |  |
| BBVA CRECER AFP, S.A.   | DOMINICAN<br>REPUBLIC | FINANCIAL<br>SERV. | 35.00  | 35.00      | 70.00  | 1,982                     | 7,933                       | 2,518                            | 5,850              | (435)   |  |  |
| BBVA DINERO EXPRESS, S.A.U                                    | SPAIN                 | FINANCIAL<br>SERV. | 100.00 | _          | 100.00 | 2,186                     | 8,064                       | 5,233                            | 2,257              | 574   |  |  |
| BBVA E-COMMERCE, S.A.   | SPAIN                 | SERVICES           | 100.00 | _          | 100.00 | 30,879                    | 34,420                      | 224                              | 35,429             | (1,233)   |  |  |
| BBVA FACTORING E.F.C., S.A.                                   | SPAIN                 | FINANCIAL<br>SERV. | _      | 100.00     | 100.00 | 126,447                   | 5,467,812                   | 5,262,341                        | 185,802            | 19,669  |  |  |
| BBVA FIDUCIARIA , S.A.  |                       | FINANCIAL          |        |            |        | ,                         |                             |                                  | ,                  | ,   |  |  |
| BBVA FINANCE (DELAWARE) INC.                                  | COLOMBIA              | SERV.<br>FINANCIAL | —      | 99.99      | 99.99  | 8,036                     | 8,689                       | 536                              | 6,694              | 1,459   |  |  |
|   | UNITED STATES         | SERV.              | 100.00 | —          | 100.00 | 110                       | 380                         | -                                | 380                | _   |  |  |
| BBVA FINANCE (UK), LTD.                                       | UNITED KINGDOM        |                    | _      | 100.00     | 100.00 | 3,324                     | 27,186                      | 13,939                           | 12,936             | 311   |  |  |
| BBVA FINANCE SPA.   | ITALY                 | FINANCIAL<br>SERV. | 100.00 | _          | 100.00 | 4,648                     | 6,018                       | 1,060                            | 4,946              | 12  |  |  |
| BBVA FINANCIAMIENTO<br>AUTOMOTRIZ, S.A.                       | CHILE                 | PORTFOLIO          | _      | 100.00     | 100.00 | 83.054                    | 83.054                      | _                                | 76,971             | 6,083   |  |  |
| BBVA FINANZIA, S.P.A  |                       | FINANCIAL          |        |            |        |                           |                             |                                  | ,                  | , i i i i i i i i i i i i i i i i i i i                 |  |  |
| BBVA FUNDOS, S.G. DE FUNDOS DE                                | ITALY                 | SERV.<br>FINANCIAL | 50.00  | 50.00      | 100.00 | 19,214                    | 286,466                     | 271,331                          | 15,858             | (723)   |  |  |
| PENSOES, S.A.   | PORTUGAL              | SERV.              | —      | 100.00     | 100.00 | 998                       | 5,712                       | 483                              | 3,750              | 1,479   |  |  |
| BBVA GEST, S.G. DE FUNDOS DE<br>INVESTIMENTO MOBILIARIO, S.A. | PORTUGAL              | FINANCIAL<br>SERV. | _      | 100.00     | 100.00 | 998                       | 7,813                       | 621                              | 4,901              | 2,291   |  |  |
| BBVA GESTION,SOCIEDAD ANONIMA,<br>SGIIC                       | SPAIN                 | FINANCIAL<br>SERV. | 17.00  | 83.00      | 100.00 | 11,436                    | 245,160                     | 154,143                          | 9,659              | 81,358  |  |  |
| BBVA GLOBAL FINANCE LTD.                                      | CAYMAN ISLANDS        | FINANCIAL<br>SERV. | 100.00 | _          | 100.00 | _                         | 1,750,748                   | 1,746,903                        | 3,612              | 233   |  |  |
| BBVA HORIZONTE PENSIONES Y<br>CESANTIAS, S.A.                 | COLOMBIA              | PENSIONS           | 78.52  | 21.43      | 99.95  | 35,696                    | 60,193                      | 10,115                           | 36,206             | 13,872  |  |  |
|   |                       |                    |        |            |        |                           |                             |                                  |                    |   |  |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|  |                |            | % of Voting Rights     |          |              | Thousands of Euros (*)                |               |             |           |                |  |  |
|--|----------------|------------|------------------------|----------|--------------|---------------------------------------|---------------|-------------|-----------|----------------|--|--|
|  |                |            | Controlled by the Bank |          |              |                                       | Investee Data |             |           |                |  |  |
|  |                |            |                        | ·        |              | Net                                   | Assets as     | Liabilities |           | Profit (Loss)  |  |  |
|  |                |            |                        |          |              | Carrying                              | of            | as of       | Equity    | for the Period |  |  |
| Company  | Location       | Activity   | Direct                 | Indirect | Total        | Amount                                | 31.12.06      | 31.12.06    | 31.12.06  | ended 31.12.06 |  |  |
| BBVA INMOBILIARIA E INVERSIONES                        |                | REAL       |                        |          |              |                                       |               |             |           |                |  |  |
| S.A.   | CHILE          | EST.INSTR. | —                      | 68.11    |              | 4,870                                 | 24,260        | 17,110      | 7,892     | (742)          |  |  |
| BBVA INSERVEX, S.A.                                    | SPAIN          | SERVICES   | 100.00                 | —        | 100.00       | 1,205                                 | 3,327         | 4           | 2,875     | 448            |  |  |
| BBVA INTERNATIONAL INVESTMENT                          |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
| CORPORATION  | PUERTO RICO    | SERV.      | 100.00                 | —        | 100.00       | 2,769,952                             | 2,265,049     | 19          | 1,981,286 | 283,744        |  |  |
| BBVA INTERNATIONAL LIMITED                             |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
|  | CAYMAN ISLANDS |            | 100.00                 |          | 100.00       | 1                                     | 1,009,727     | 1,006,220   | 2,829     | 678            |  |  |
| BBVA INTERNATIONAL PREFERRED,                          |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
| S.A.U.   | SPAIN          | SERV.      | 100.00                 | —        | 100.00       | 60                                    | 1,059,300     | 1,059,228   | 63        | 9              |  |  |
| BBVA INVESTMENTS, INC.                                 |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
|  | UNITED STATES  | SERV.      | _                      | 100.00   | 100.00       | 5,410                                 | 6,705         | 1,293       | 3,926     | 1,486          |  |  |
| BBVA IRELAND PUBLIC LIMITED                            |                | FINANCIAL  | 100.00                 |          | 100.00       | 100 201                               | 4.246.070     | 1000 070    | 070.005   | 11.065         |  |  |
| COMPANY  | IRELAND        | SERV.      | 100.00                 |          | 100.00       | · · · · · · · · · · · · · · · · · · · | 4,346,978     | 4,062,078   | 272,935   | 11,965         |  |  |
| BBVA LUXINVEST, S.A.                                   | LUXEMBOURG     | PORTFOLIO  | 36.00                  |          | 100.00       |                                       | 1,429,887     | 50,652      | 950,890   | 428,345        |  |  |
| BBVA NOMINEES LIMITED                                  | UNITED KINGDOM | SERVICES   | 100.00<br>99.99        | —        | 100.00 99.99 | 22,598                                | 220.011       | 280 562     | 20 210    | 10 121         |  |  |
| BBVA PARAGUAY, S.A.<br>BBVA PARTICIPACIONES            | PARAGUAY       | BANKING    | 99.99                  |          | 99.99        | 22,398                                | 330,011       | 289,562     | 28,318    | 12,131         |  |  |
|  | SPAIN          | PORTFOLIO  | 92.69                  | 7.21     | 100.00       | 272 266                               | 326.951       | 1,459       | 319,702   | 5,790          |  |  |
| INTERNACIONAL, S.L.<br>BBVA PATRIMONIOS GESTORA SGIIC, | SPAIN          | FINANCIAL  | 92.09                  | 7.51     | 100.00       | 273,366                               | 320,931       | 1,439       | 519,702   | 5,790          |  |  |
| S.A.   | SPAIN          | SERV.      | 99.99                  | 0.01     | 100.00       | 3.907                                 | 42.630        | 2,554       | 31.804    | 8.272          |  |  |
| BBVA PENSIONES CHILE, S.A.                             | CHILE          | PENSIONS   | 32.23                  |          | 100.00       | 281,182                               | 348.823       | 4.814       | 309.071   | 34,938         |  |  |
| BBVA PENSIONES, SA, ENTIDAD                            | CHILL          | TENSIONS   | 52.25                  | 07.77    | 100.00       | 201,102                               | 540,025       | 4,014       | 509,071   | 54,950         |  |  |
| GESTORA DE FONDOS DE                                   |                |            |                        |          |              |                                       |               |             |           |                |  |  |
| PENSIONES  | SPAIN          | PENSIONS   | 100.00                 |          | 100.00       | 12,922                                | 68.619        | 30,883      | 25,938    | 11,798         |  |  |
| BBVA PLANIFICACION PATRIMONIAL,                        | 517111         | FINANCIAL  | 100.00                 |          | 100.00       | 12,722                                | 00,017        | 50,005      | 23,730    | 11,790         |  |  |
| S.L.   | SPAIN          | SERV.      | 80.00                  | 20.00    | 100.00       | 1                                     | 512           | 40          | 455       | 17             |  |  |
| BBVA PREFERRED CAPITAL, LTD.                           | 511111         | NO         | 00100                  | 20.00    | 100.00       |                                       | 012           |             | 100       | 17             |  |  |
|  | CAYMAN ISLANDS | ACTIVITY   | 100.00                 |          | 100.00       | 1                                     | 1.066         |             | 941       | 125            |  |  |
| BBVA PRIVANZA (JERSEY), LTD.                           | CHANNEL        | NO         |                        |          |              |                                       | -,            |             | ,         |                |  |  |
| ,,   | ISLANDS        | ACTIVITY   | _                      | 100.00   | 100.00       | 20,610                                | 106.854       | 489         | 101.693   | 4.672          |  |  |
| BBVA PUERTO RICO HOLDING                               |                |            |                        |          |              | - /                                   | ,             |             | . ,       | /              |  |  |
| CORPORATION  | PUERTO RICO    | PORTFOLIO  | 100.00                 |          | 100.00       | 255,804                               | 105,966       | 6           | 106,017   | (57)           |  |  |
| BBVA RE LIMITED  | IRELAND        | INSURANCE  | _                      | 100.00   | 100.00       | 656                                   | 39,127        | 28,952      | 7,991     | 2,184          |  |  |
| BBVA RENTING, S.A.                                     |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
|  | SPAIN          | SERV.      | _                      | 100.00   | 100.00       | 20,976                                | 574,743       | 483,232     | 80,922    | 10,589         |  |  |
| BBVA RESEARCH, S.A.                                    |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
|  | SPAIN          | SERV.      | 99.99                  | 0.01     | 100.00       | 501                                   | 3,475         | 2,713       | 674       | 88             |  |  |
| BBVA SECURITIES HOLDINGS (UK)                          |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
| LIMITED  | UNITED KINGDOM | SERV.      | _                      | 100.00   | 100.00       | 75                                    | 6,307         | 6,259       | 364       | (316)          |  |  |
| BBVA SECURITIES INC.                                   |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
|  | UNITED STATES  | SERV.      | —                      | 100.00   | 100.00       | 31,750                                | 29,407        | 4,058       | 27,932    | (2,583)        |  |  |
| BBVA SECURITIES LTD.                                   |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
|  | UNITED KINGDOM | SERV.      | _                      | 100.00   | 100.00       | 3,315                                 | 9,464         | 2,658       | 3,548     | 3,258          |  |  |
| BBVA SECURITIES OF PUERTO RICO,                        |                | FINANCIAL  |                        |          |              |                                       |               |             |           |                |  |  |
| INC.   | PUERTO RICO    | SERV.      | 100.00                 | —        | 100.00       | 4,726                                 | 4,830         | 396         | 4,601     | (167)          |  |  |
|  |                |            |                        |          |              |                                       |               |             |           |                |  |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|  |                    |             | % of Voting Rights     |          |        | Thousands of Euros (*)<br>Investee Data |            |             |                 |                |  |  |
|--|--------------------|-------------|------------------------|----------|--------|---|------------|-------------|-----------------|----------------|--|--|
|  |                    |             | Controlled by the Bank |          |        |   |            |             |                 |                |  |  |
|  |                    |             |                        |          |        | Net                                     | Assets as  | Liabilities |                 | Profit (Loss)  |  |  |
| <i>a</i>                                 |                    |             |                        | <b>.</b> |        | Carrying                                | of         | as of       | Equity          | for the Period |  |  |
| Company                                  | Location           | Activity    | Direct                 | Indirect | Total  | Amount                                  | 31.12.06   | 31.12.06    | <u>31.12.06</u> | ended 31.12.06 |  |  |
| BBVA SEGUROS COLOMBIA                    |                    |             |                        |          |        |   |            |             |                 |                |  |  |
| COMPAÑIA DE SEGUROS,                     |                    | DIGUDANCE   | 04.00                  | 6.00     | 100.00 | 0.174                                   | 20.070     | 20.271      | 10,500          | 100            |  |  |
| S.A.                                     | COLOMBIA           | INSURANCE   | 94.00                  | 6.00     | 100.00 | 9,174                                   | 30,979     | 20,371      | 10,500          | 108            |  |  |
| BBVA SEGUROS DE VIDA                     |                    |             |                        | 6.00     | 100.00 | 12 207                                  | 105 044    |             |                 |                |  |  |
| COLOMBIA, S.A.                           | COLOMBIA           | INSURANCE   | 94.00                  |          | 100.00 | 13,207                                  | 105,066    | 78,002      | 20,003          | 7,061          |  |  |
| BBVA SEGUROS DE VIDA, S.A.               | CHILE              | INSURANCE   |                        |          | 100.00 | 24,832                                  | 191,974    | 167,141     | 20,772          | 4,061          |  |  |
| BBVA SEGUROS INC.                        | PUERTO RICO        | SERVICES    | 04.20                  |          | 100.00 | 190                                     | 3,377      | 542         | 1,858           | 977            |  |  |
| BBVA SEGUROS, S.A.<br>BBVA SEGUROS, S.A. | SPAIN              | INSURANCE   | 94.30                  | 5.64     | 99.94  | 414,319                                 | 12,284,720 | 11,397,656  | 702,149         | 184,921        |  |  |
| (DOMINICAN REPUBLIC)                     | DOMINICAN REPUBLIC | INCLUDANCE  | _                      | 99.98    | 99.98  | 1,556                                   | 4,259      | 2,686       | 552             | 1,021          |  |  |
|  | DOMINICAN REPUBLIC | FINANCIAL   | _                      | 99.98    | 99.98  | 1,550                                   | 4,239      | 2,080       | 552             | 1,021          |  |  |
| BBVA SENIOR FINANCE, S.A.U.              | SPAIN              | SERV.       | 100.00                 |          | 100.00 | 60                                      | 17,911,860 | 17 011 518  | 141             | 201            |  |  |
| BBVA SERVICIOS, S.A.                     | SPAIN              | SERVICES    | 100.00                 | 100.00   | 100.00 | 354                                     | 1,052      | 21          | 956             | 75             |  |  |
| BBVA SOCIEDAD LEASING                    | SFAIN              | FINANCIAL   |                        | 100.00   | 100.00 | 554                                     | 1,052      | 21          | 950             | 15             |  |  |
| HABITACIONAL BHIF                        | CHILE              | SERV.       | _                      | 97.48    | 97.48  | 8,906                                   | 28,943     | 19,833      | 8,906           | 204            |  |  |
| BBVA SUBORDINATED CAPITAL                | CHILE              | FINANCIAL   | _                      | 97.40    | 77.40  | 8,900                                   | 20,943     | 19,855      | 0,900           | 204            |  |  |
| S.A.U.                                   | SPAIN              | SERV.       | 100.00                 |          | 100.00 | 130                                     | 2,954,128  | 2,953,928   | 73              | 127            |  |  |
| BBVA SWITZERLAND, S.A.                   | SIAIN              | SLICY.      | 100.00                 |          | 100.00 | 150                                     | 2,954,120  | 2,955,920   | 15              | 127            |  |  |
| (BBVA SWITZERLAND, S.A.                  | SWITZERLAND        | BANKING     | 39.72                  | 60.28    | 100.00 | 54,024                                  | 538,897    | 292,537     | 222,630         | 23,730         |  |  |
| BBVA TRADE, S.A.                         | SPAIN              | SERVICES    | 59.12                  |          | 100.00 | 6,379                                   | 22,162     | 19,428      | 17,492          | (14,758)       |  |  |
| BBVA U.S. SENIOR S.A.U.                  | SIAIN              | FINANCIAL   |                        | 100.00   | 100.00 | 0,379                                   | 22,102     | 19,420      | 17,492          | (14,750)       |  |  |
| bb vir 0.5. Berriok 5.A.O.               | SPAIN              | SERV.       | 100.00                 | _        | 100.00 | 132                                     | 4.031.854  | 4,031,813   | 132             | (91)           |  |  |
| BBVA USA BANCSHARES OF                   | SIAIN              | SERV.       | 100.00                 |          | 100.00 | 152                                     | 4,051,054  | 4,051,015   | 152             | (91)           |  |  |
| DELAWARE, INC.                           | UNITED STATES      | PORTFOLIO   |                        | 100.00   | 100.00 | 679,265                                 | 679,267    | _           | 664,000         | 15,267         |  |  |
| BBVA USA BANCSHARES, INC.                | UNITED STATES      | PORTFOLIO   | 100.00                 | 100.00   | 100.00 | 695,628                                 | 687,402    | 12,203      | 661,433         | 13,766         |  |  |
| BBVA USA, INC.                           | UNITED STATES      | SERVICES    |                        | 100.00   | 100.00 | 4,566                                   | 6,705      | 1,626       | 8,735           | (3,656)        |  |  |
| BBVA VALORES COLOMBIA, S.A.              |                    | FINANCIAL   |                        | 100.00   | 100.00 | 4,500                                   | 0,705      | 1,020       | 0,755           | (3,050)        |  |  |
| COMISIONISTA DE BOLSA                    | COLOMBIA           | SERV.       | _                      | 100.00   | 100.00 | 3,208                                   | 3,321      | 109         | 2,765           | 447            |  |  |
| BBVA,INSTITUICAO                         | COLONDIN           | 5LICC.      |                        | 100100   | 100.00 | 0,200                                   | 0,021      | 107         | 2,700           |                |  |  |
| FINANCEIRA DE CREDITO,                   |                    | FINANCIAL   |                        |          |        |   |            |             |                 |                |  |  |
| S.A.                                     | PORTUGAL           | SERV.       |                        | 100.00   | 100.00 | 40,417                                  | 301,104    | 269,408     | 29,213          | 2,483          |  |  |
| BCL INTERNATIONAL FINANCE,               |                    | FINANCIAL   |                        |          |        | ,                                       | ,          | ,           | _,              | _,             |  |  |
| LTD.                                     | CAYMAN ISLANDS     | SERV.       |                        | 100.00   | 100.00 | _                                       | 160,565    | 160,537     | 51              | (23)           |  |  |
| BCL PARTICIPACIONES, S.L.                | SPAIN              | PORTFOLIO   |                        | 100.00   | 100.00 | 1,565                                   | 1,565      |             | 1,908           | (343)          |  |  |
| BEX AMERICA FINANCE                      |                    |             |                        |          |        |   |            |             |                 |                |  |  |
| INCORPORATED                             | UNITED STATES      | NO ACTIVITY | 100.00                 | _        | 100.00 | _                                       | 1          | 1           | _               | _              |  |  |
| BEXCARTERA, SICAV S.A.                   | SPAIN              | PORTFOLIO   | _                      | 80.84    | 80.84  | 9,341                                   | 13,500     | 64          | 12,947          | 489            |  |  |
| BHIF ASESORIAS Y SERVICIOS               |                    | FINANCIAL   |                        |          |        |   |            |             |                 |                |  |  |
| FINANCIEROS, S.A.                        | CHILE              | SERV.       |                        | 98.60    | 98.60  | 12,548                                  | 13,789     | 1,064       | 7,807           | 4,918          |  |  |
| BIBJ MANAGEMENT, LTD.                    | CHANNEL ISLANDS    | NO ACTIVITY |                        | 100.00   | 100.00 |   |            |             |                 |                |  |  |
| BIBJ NOMINEES, LTD.                      | CHANNEL ISLANDS    | NO ACTIVITY | _                      | 100.00   | 100.00 | _                                       | _          | _           | —               |                |  |  |
| BILBAO VIZCAYA AMERICA B.V.              | NETHERLANDS        | PORTFOLIO   |                        | 100.00   | 100.00 | 348,940                                 | 348,960    | 20          | 331,644         | 17,296         |  |  |
| BILBAO VIZCAYA HOLDING,                  |                    |             |                        |          |        |   |            |             |                 |                |  |  |
| S.A.                                     | SPAIN              | PORTFOLIO   | 89.00                  | 11.00    | 100.00 | 34,771                                  | 123,740    | 534         | 58,724          | 64,482         |  |  |
| BILBAO VIZCAYA INVESTMENT                |                    | FINANCIAL   |                        |          |        |   |            |             |                 |                |  |  |
| ADVISORY COMPANY S.A.                    | LUXEMBOURG         | SERV.       | 100.00                 | —        | 100.00 | 77                                      | 27,820     | 1,444       | 11,144          | 15,232         |  |  |
| BROOKLINE INVESTMENTS,                   |                    |             |                        |          |        |   |            |             |                 |                |  |  |
| S.L.                                     | SPAIN              | PORTFOLIO   |                        | —        | 100.00 | 33,969                                  | 32,395     | 475         |                 | (81)           |  |  |
| CANAL COMPANY, LTD.                      | CHANNEL ISLANDS    | NO ACTIVITY | —                      | 100.00   | 100.00 | 37                                      | 1,058      | 20          | 1,199           | (161)          |  |  |
| CANAL INTERNATIONAL                      |                    |             |                        |          |        |   |            |             |                 |                |  |  |
| HOLDING (NETHERLANDS)                    |                    |             |                        |          |        |   |            |             |                 |                |  |  |
| BV.                                      | NETHERLANDS        | NO ACTIVITY | —                      | 100.00   | 100.00 | 494                                     | 87         | 22          | 38              | 27             |  |  |
| CARTERA E INVERSIONES S.A.,              |                    |             |                        |          |        |   |            |             |                 |                |  |  |
| CIA DE                                   | SPAIN              | PORTFOLIO   | 100.00                 | -        | 100.00 | 60,541                                  | 506,982    | 443,482     | (52,122)        | 115,622        |  |  |
| CASA DE BOLSA BBVA                       |                    | FINANCIAL   |                        | 100.00   | 100.00 | 10.055                                  |            |             |                 |                |  |  |
| BANCOMER, S.A. DE C.V.                   | MEXICO             | SERV.       | —                      | 100.00   | 100.00 | 49,932                                  | 74,777     | 24,842      | 23,672          | 26,263         |  |  |
|  |                    |             |                        |          |        |   |            |             |                 |                |  |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|  |           |             | % of Voting Rights |            |        | Thousands of Euros (*) |         |             |         |                |  |  |
|--|-----------|-------------|--------------------|------------|--------|------------------------|---------|-------------|---------|----------------|--|--|
|  |           |             | Contro             | lled by th | e Bank | Investee Data          |         |             |         |                |  |  |
|  |           |             |                    |            |        | Net                    | Assets  | Liabilities |         | Profit (Loss)  |  |  |
|  |           |             |                    |            |        | Carrying               | as of   | as of       | Equity  | for the Period |  |  |
| Company                                  | Location  | Activity    | Direct             |            |        | Amount                 |         | 31.12.06    |         | ended 31.12.06 |  |  |
| CASA DE CAMBIO MULTIDIVISAS, S.A DE C.V. | MEXICO    | NO ACTIVITY | —                  | 100.00     | 100.00 | 191                    | 191     | 1           | 188     | 2              |  |  |
| CIA. GLOBAL DE MANDATOS Y                |           |             |                    |            |        |                        |         |             |         |                |  |  |
| REPRESENTACIONES, S.A.                   | URUGUAY   | NO ACTIVITY | _                  | 100.00     | 100.00 | 108                    | 190     | 2           | 188     | _              |  |  |
| CIDESSA DOS, S.L.                        | SPAIN     | PORTFOLIO   | _                  | 100.00     | 100.00 | 11,243                 | 11,435  | 191         | 11,183  | 61             |  |  |
| CIDESSA UNO, S.L.                        | SPAIN     | PORTFOLIO   | _                  | 100.00     | 100.00 | 4,754                  | 285,293 | 88,213      | 68,229  | 128,851        |  |  |
| CIERVANA, S.L.                           | SPAIN     | PORTFOLIO   | 100.00             | —          | 100.00 | 53,164                 | 54,968  | 178         | 54,320  | 470            |  |  |
| COMPAÑIA CHILENA DE INVERSIONES, S.L.    | SPAIN     | PORTFOLIO   | 100.00             | _          | 100.00 | 232,976                | 173,294 | 2,088       | 171,594 | (388)          |  |  |
| CONSOLIDAR A.F.J.P., S.A.                | ARGENTINA | PENSIONS    | 46.11              | 53.89      | 100.00 | 61,784                 | 94,401  | 28,112      | 66,266  | 23             |  |  |
| CONSOLIDAR ASEGURADORA DE RIESGOS DEL    |           |             |                    |            |        |                        |         |             |         |                |  |  |
| TRABAJO, S.A.                            | ARGENTINA | INSURANCE   | 87.50              | 12.50      | 100.00 | 33,490                 | 129,937 | 87,400      | 37,089  | 5,448          |  |  |
| CONSOLIDAR CIA. DE SEGUROS DE RETIRO,    |           |             |                    |            |        |                        |         |             |         |                |  |  |
| S.A.                                     | ARGENTINA | INSURANCE   | 33.33              | 66.67      | 100.00 | 10,649                 | 459,959 | 443,989     | 12,326  | 3,644          |  |  |
| CONSOLIDAR CIA. DE SEGUROS DE VIDA, S.A. | ARGENTINA | INSURANCE   | 34.04              | 65.96      | 100.00 | 21,147                 | 78,082  | 45,389      | 20,300  | 12,393         |  |  |
| CONSOLIDAR COMERCIALIZADORA, S.A.        | ARGENTINA | SERVICES    |                    | 100.00     | 100.00 | 298                    | 3,074   | 2,776       | 81      | 217            |  |  |
| CONSULTORES DE PENSIONES BBV, S.A.       | SPAIN     | PENSIONS    |                    | 100.00     | 100.00 | 175                    | 781     | _           | 829     | (48)           |  |  |
| CONTINENTAL BOLSA, SDAD. AGENTE DE       |           |             |                    |            |        |                        |         |             |         |                |  |  |
| BOLSA S.A.                               | PERU      | SECURITIES  |                    | 100.00     | 100.00 | 3,023                  | 4,950   | 1,927       | 1,967   | 1,056          |  |  |
| CONTINENTAL S.A. SOCIEDAD                |           | FINANCIAL   |                    |            |        |                        |         |             |         |                |  |  |
| ADMINISTRADORA DE FONDOS                 | PERU      | SERV.       | _                  | 100.00     | 100.00 | 3,236                  | 3,482   | 245         | 3,084   | 153            |  |  |
| CONTINENTAL SOCIEDAD TITULIZADORA, S.A.  | PERU      | SERVICES    |                    | 100.00     | 100.00 | 717                    | 719     | 2           | 700     | 17             |  |  |
| CONTRATACION DE PERSONAL, S.A. DE C.V.   | MEXICO    | SERVICES    | _                  | 100.00     | 100.00 | 126                    | 9,757   | 9,632       | 5       | 120            |  |  |
| CORPORACION DE ALIMENTACION Y BEBIDAS,   |           |             |                    |            |        |                        |         |             |         |                |  |  |
| S.A.                                     | SPAIN     | PORTFOLIO   | _                  | 100.00     | 100.00 | 138,508                | 154,585 | 1,214       | 150,575 | 2,796          |  |  |
|  |           |             |                    |            |        | .,                     | /       | ,           | ,       | ,              |  |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|   |                    |                       | % of Voting Rights |            |                  | Thousands of Euros (*) |              |             |             |                |  |
|---|--------------------|-----------------------|--------------------|------------|------------------|------------------------|--------------|-------------|-------------|----------------|--|
|   |                    |                       |                    | lled by th | 0                |                        |              | Investee D  |             |                |  |
|   |                    |                       |                    | ľ          |                  | Net                    | Assets as    | Liabilities |             | Profit (Loss)  |  |
|   |                    |                       |                    |            |                  | Carrying               | of           | as of       | Equity      | for the Period |  |
| Company   | Location           | Activity              |                    | Indirect   |                  | Amount                 | 31.12.06     | 31.12.06    | 31.12.06    | ended 31.12.06 |  |
| CORPORACION GENERAL FINANCIERA, S.A.                                | SPAIN              | PORTFOLIO             | 100.00             | —          | 100.00           | 452,431                | 1,164,306    | 18,167      | 894,385     | 251,754        |  |
| CORPORACION INDUSTRIAL Y DE SERVICIOS,                              |                    |                       |                    |            |                  |                        |              |             |             |                |  |
| S.L.  | SPAIN              | PORTFOLIO             | -                  |            | 100.00           | 1,251                  | 5,552        | 806         | 2,914       | 1,832          |  |
| CORPORATIVO VITAMEDICA, S.A. DE C.V.                                | MEXICO             | SERVICES              |                    | 99.98      | 99.98            | 197                    | 1,431        | 1,234       | 190         | 7              |  |
| DESARROLLADORA Y VENDEDORA DE<br>CASAS, S.A. DE C.V.                | MEXICO             | REAL<br>EST.INSTR.    |                    | 100.00     | 100.00           | 83                     | 37           | 1           | 40          | (4)            |  |
| DESARROLLO URBANISTICO DE CHAMARTIN,                                | MEAICO             | REAL                  | _                  | 100.00     | 100.00           | 83                     | 57           | 1           | 40          | (4)            |  |
| S.A.  | SPAIN              | ESTATE                |                    | 72.50      | 72.50            | 30,535                 | 61.743       | 19,592      | 42,448      | (297)          |  |
| DESITEL TECNOLOGIA Y SISTEMAS, S.A. DE                              | SITIN              | LOIMIL                |                    | 12.50      | 72.50            | 50,555                 | 01,715       | 17,572      | 12,110      | (2)7)          |  |
| C.V.  | MEXICO             | SERVICES              |                    | 100.00     | 100.00           | 1,479                  | 1,587        | 110         | 1,394       | 83             |  |
| DEUSTO, S.A. DE INVERSION MOBILIARIA                                | SPAIN              | PORTFOLIO             |                    |            | 100.00           | 11,005                 | 11,005       |             | 11,203      | (198)          |  |
| DINERO EXPRESS SERVICES GLOBALES, S.A.                              |                    | FINANCIAL             |                    |            |                  | ,                      | ,            |             | ,           |                |  |
|   | SPAIN              | SERV.                 | 100.00             |            | 100.00           | 13,138                 | 17,942       | 4,714       | 17,987      | (4,759)        |  |
| EL ENCINAR METROPOLITANO, S.A.                                      |                    | REAL                  |                    |            |                  |                        |              |             |             |                |  |
|   | SPAIN              | ESTATE                |                    | 98.76      | 98.76            | 5,130                  | 9,269        | 4,087       | 6,052       | (870)          |  |
| EL OASIS DE LAS RAMBLAS, S.L.                                       |                    | REAL                  |                    |            |                  |                        |              |             |             |                |  |
|   | SPAIN              | ESTATE                |                    | 70.00      | 70.00            | 140                    | 655          | 527         | (1,182)     | 1,310          |  |
| ELANCHOVE, S.A.   | SPAIN              | PORTFOLIO             | 100.00             | —          | 100.00           | 1,500                  | 3,853        | 1,403       | 2,457       | (7)            |  |
| EMPRESA INSTANT CREDIT, C.A.  |                    | NO                    |                    | 100.00     | 100.00           |                        |              |             |             |                |  |
| ESPANHOLA COMERCIAL E SERVIÇOS, LTDA.                               | VENEZUELA          | ACTIVITY<br>FINANCIAL | —                  | 100.00     | 100.00           | _                      | _            |             | _           |                |  |
| ESPANHOLA COMERCIAL E SERVIÇOS, LIDA.                               | BRAZIL             | SERV.                 | 100.00             |            | 100.00           |                        | 671          | 189         | 4,399       | (3,917)        |  |
| ESTACION DE AUTOBUSES CHAMARTIN, S.A.                               | SPAIN              | SERVICES              | 100.00             | 51.00      | 51.00            | 31                     | 31           | 189         | 4,399       | (3,917)        |  |
| EUROPEA DE TITULIZACION, S.A.,                                      | SITTIN             | FINANCIAL             |                    | 51.00      | 51.00            | 51                     | 51           |             | 51          |                |  |
| SDAD.GEST.DE FDOS.DE TITUL.   | SPAIN              | SERV.                 | 82.97              |            | 82.97            | 1.506                  | 5.654        | 553         | 3,096       | 2,005          |  |
| EURORISK, S.A.  | SPAIN              | SERVICES              | _                  | 100.00     | 100.00           | 60                     | 70,679       | 69,220      | 1,041       | 418            |  |
| EXPLOTACIONES AGROPECUARIAS   |                    | REAL                  |                    |            |                  |                        |              |             |             |                |  |
| VALDELAYEGUA, S.A.  | SPAIN              | ESTATE                |                    | 100.00     | 100.00           | 10,000                 | 9,989        | (6)         | 9,990       | 5              |  |
| FIDEICOMISO 29763-0 SOCIO LIQUIDADOR                                |                    | FINANCIAL             |                    |            |                  |                        |              |             |             |                |  |
| OP.FINAN.POSICION PRO   | MEXICO             | SERV.                 | _                  | 100.00     | 100.00           | 14,721                 | 14,831       | 110         | 12,588      | 2,133          |  |
| FIDEICOMISO 29764-8 SOCIO LIQUIDADOR                                | MENICO             | FINANCIAL             |                    | 100.00     | 100.00           | 22.2.42                | 22.010       | 460         | 00 (50      | 2 ( 90         |  |
| POSICION DE TERCEROS  | MEXICO             | SERV.                 | —                  |            | 100.00           | 32,342                 | 32,810       | 468         | 28,653<br>3 | 3,689          |  |
| FIDEICOMISO 474031 MANEJO DE GARANTIAS<br>FIDEICOMISO BANCO FRANCES | MEXICO             | SERVICES<br>FINANCIAL |                    | 100.00     | 100.00           | 3                      | 3            | _           | 3           | _              |  |
| FIDEICOMISO BAINCO FRANCES  | ARGENTINA          |                       | 100.00             |            | 100.00           |                        | 1,197        | 903         | 497         | (203)          |  |
| FIDEICOMISO CENTRO CORPORATIVO                                      | AROLITINA          | SERV.                 | 100.00             |            | 100.00           |                        | 1,197        | 905         | 477         | (205)          |  |
| REGIONAL F/47433-8  | MEXICO             | SERVICES              |                    | 100.00     | 100.00           | 21.656                 | 35.042       | 13,386      | 13.658      | 7,998          |  |
| FIDEICOMISO INGRAL  | COLOMBIA           | SERVICES              |                    | 100.00     | 100.00           | _                      | 44           | 2           | 813         | (771)          |  |
| FIDEICOMISO INVEX 228   |                    | FINANCIAL             |                    |            |                  |                        |              |             |             |                |  |
|   | MEXICO             | SERV.                 |                    | 100.00     | 100.00           | _                      | 49,784       | 49,783      | 1           | _              |  |
| FIDEICOMISO INVEX 367   |                    | FINANCIAL             |                    |            |                  |                        |              |             |             |                |  |
|   | MEXICO             | SERV.                 | —                  | 100.00     | 100.00           | —                      | 39,964       | 39,964      | —           | _              |  |
| FIDEICOMISO INVEX 393   |                    | FINANCIAL             |                    |            |                  |                        |              |             |             |                |  |
|   | MEXICO             | SERV.                 | -                  | 100.00     | 100.00           | -                      | 37,390       | 37,390      | -           | _              |  |
| FIDEICOMISO INVEX 411   | MENICO             | FINANCIAL             |                    | 100.00     | 100.00           |                        | 25 460       | 25 460      |             |                |  |
| FINANCEIRA DO COMERCIO EXTERIOR S.A.R.                              | MEXICO<br>PORTUGAL | SERV.<br>SERVICES     | 100.00             | 100.00     | 100.00<br>100.00 | 51                     | 35,460<br>45 | 35,460      | 46          | (1)            |  |
| FINANCEIRA DO COMERCIO EXTERIOR S.A.R.<br>FINANCIERA ESPAÑOLA, S.A. | SPAIN              | PORTFOLIO             | 85.85              |            | 100.00           | 4.522                  | 4,879        | _           | 5,370       | (491)          |  |
| FINANCIERA ESTANOLA, S.A.<br>FINANZIA AUTORENTING, S.A.             | SPAIN              | SERVICES              | 65.65              | 85.00      | 85.00            | 14,369                 | 614,129      | 585,289     | 26,820      | 2,020          |  |
| FINANZIA, BANCO DE CREDITO, S.A.                                    | SPAIN              | BANKING               | _                  |            | 100.00           |                        | 3,573,146    | 3,412,676   | 140,405     | 20,065         |  |
| FORO LOCAL, S.L.  | SPAIN              | SERVICES              |                    | 60.13      | 60.13            | 2                      | 13           | 5,112,070   | 6           |                |  |
| FRANCES ADMINISTRADORA DE   |                    | FINANCIAL             |                    |            |                  |                        |              |             | 2           |                |  |
| INVERSIONES, S.A. G.F.C.INVERS.                                     | ARGENTINA          |                       | _                  | 100.00     | 100.00           | 4,469                  | 8,243        | 3,773       | 2,743       | 1,727          |  |
|   |                    |                       |                    |            |                  |                        |              |             |             |                |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|  |             |             | % of Voting Rights<br>Controlled by the Banl |          |        |                    | The            | ousands of I         |                 |                                 |
|--|-------------|-------------|--|----------|--------|--------------------|----------------|----------------------|-----------------|---------------------------------|
|  |             |             | Contro                                       | nea by u | е бапк | NL                 | A              | Investee I           | Data            | Descela (Lesca)                 |
|  |             |             |  |          |        | Net                |                | Liabilities<br>as of | E               | Profit (Loss)<br>for the Period |
| Company  | Location    | Activity    | Direct                                       | Indirect | Total  | Carrying<br>Amount | of<br>31.12.06 |                      | Equity 31.12.06 | ended 31.12.06                  |
| FRANCES VALORES SOCIEDAD DE BOLSA,                             | Location    | FINANCIAL   | Direct                                       | munect   | 10141  | Amount             | 51.12.00       | 31.12.00             | 51.12.00        | enueu 51.12.00                  |
| S.A.   | ARGENTINA   | SERV.       |  | 100.00   | 100.00 | 1,476              | 1.835          | 358                  | 1,750           | (273)                           |
| FUTURO FAMILIAR, S.A. DE C.V.                                  | MEXICO      | INSURANCE   |  |          | 100.00 | 1,470              | 307            | 155                  | 1,730           | 30                              |
| GENERAL DE PARTICIPACIONES                                     | MEMCO       | ntoennittel |  | 100.00   | 100.00 | 101                | 507            | 155                  | 122             | 50                              |
| EMPRESARIALES, S.L.  | SPAIN       | PORTFOLIO   | 65.68  | 34 32    | 100.00 | 1.215              | 2,116          |                      | 2.081           | 35                              |
| GENTE BBVA, S.A.   | 517111      | FINANCIAL   | 05.00  | 51.52    | 100.00 | 1,215              | 2,110          |                      | 2,001           | 55                              |
|  | CHILE       | SERV.       | _  | 100.00   | 100.00 | 140                | 1,913          | 1,772                | 144             | (3)                             |
| GESTION DE PREVISION Y PENSIONS, S.A.                          | SPAIN       | PENSIONS    | 60.00  |          | 60.00  | 8,830              | 25.892         | 2,246                | 20,551          | 3,095                           |
| GESTION Y ADMINISTRACION DE                                    |             |             |  |          |        | -,                 | - /            | , -                  | - /             | -,                              |
| RECIBOS, S.A.  | SPAIN       | SERVICES    | _  | 100.00   | 100.00 | 150                | 1,069          | 354                  | 623             | 92                              |
| GOBERNALIA GLOBAL NET, S.A.                                    | SPAIN       | SERVICES    | _  |          | 100.00 | 1,335              | 1,886          | 549                  | 1,512           | (175)                           |
| GRAN JORGE JUAN, S.A.  |             | NO          |  |          |        | , i                | ,              |                      | ĺ.              | . ,                             |
|  | SPAIN       | ACTIVITY    | 100.00                                       |          | 100.00 | 10,115             | 10,293         | 175                  | 10,113          | 5                               |
| GRANFIDUCIARIA   |             | FINANCIAL   |  |          |        |                    |                |                      |                 |                                 |
|  | COLOMBIA    | SERV.       |  | 90.00    | 90.00  |                    | 321            | 112                  | 135             | 74                              |
| GRELAR GALICIA, S.A.   | SPAIN       | PORTFOLIO   | —  | 100.00   | 100.00 | 4,329              | 4,330          |                      | 4,216           | 114                             |
| GRUPO FINANCIERO BBVA BANCOMER,                                |             | FINANCIAL   |  |          |        |                    |                |                      |                 |                                 |
| S.A. DE C.V.   | MEXICO      | SERV.       | 48.96  | 51.00    | 99.96  | 6,171,072          | 6,242,893      | 1,685                | 4,662,032       | 1,579,176                       |
| HIPOTECARIA NACIONAL MEXICANA                                  | UNITED      | REAL        |  |          |        |                    |                |                      |                 |                                 |
| INCORPORATED   | STATES      | EST.INSTR.  | —  | 100.00   | 100.00 | 126                | 182            | 8                    | 169             | 5                               |
| HIPOTECARIA NACIONAL, S.A. DE C.V.                             |             | FINANCIAL   |  |          |        |                    |                |                      |                 |                                 |
|  | MEXICO      | SERV.       | —  | 100.00   | 100.00 | 224,503            | 720,772        | 496,270              | 148,947         | 75,555                          |
| HOLDING CONTINENTAL, S.A.                                      | PERU        | PORTFOLIO   | 50.00  | —        | 50.00  | 123,019            | 402,492        | 10                   | 287,773         | 114,709                         |
| HOMEOWNERS LOAN CORPORATION                                    | UNITED      | FINANCIAL   |  |          |        |                    |                |                      |                 |                                 |
|  | STATES      | SERV.       | —  | 100.00   | 100.00 | 5,576              | 7,809          | 2,222                | 15,116          | (9,529)                         |
| HYDROX HOLDINGS, INC.  | UNITED      | NO          |  |          |        |                    |                |                      |                 |                                 |
|  | STATES      | ACTIVITY    | -  | 100.00   | 100.00 | _                  | -              | _                    |                 | _                               |
| IBERDROLA SERVICES FINANCIEROS,                                | 6D ( 1) (   | FINANCIAL   |  |          | 04.00  |                    | 0.050          |                      | 0.040           |                                 |
| E.F.C, S.A.  | SPAIN       | SERV.       |  |          | 84.00  | 7,290              | 9,279          | 162                  | 9,043           | 74                              |
| IBERNEGOCIO DE TRADE, S.L.                                     | SPAIN       | SERVICES    | —  | 100.00   | 100.00 | 615                | 31,139         | 18,998               | 9,047           | 3,094                           |
| INENSUR BRUNETE, S.L.  | CDAIN       | REAL        |  | 100.00   | 100.00 | 00 745             | 00.000         | 05 000               | (2,442)         | (509)                           |
| INCENIERIA EMPRECARIAL MULTIRA                                 | SPAIN       | ESTATE      | —  | 99.99    | 100.00 | 23,745             | 82,332         | 85,283               | (2,443)         | (508)                           |
| INGENIERIA EMPRESARIAL MULTIBA<br>INICIATIVAS RESIDENCIALES EN | MEXICO      | SERVICES    | _  | 99.99    | 99.99  |                    |                | _                    |                 | _                               |
| INICIATIVAS RESIDENCIALES EN<br>INTERNET, S.A.                 | SPAIN       | SERVICES    |  | 100.00   | 100.00 | 2                  | 1,156          | 1,189                | 1,519           | (1.552)                         |
| INTERNET, S.A.<br>INMOBILIARIA ASUDI, S.A.                     | SPAIN       | REAL        | —  | 100.00   | 100.00 | 2                  | 1,130          | 1,189                | 1,519           | (1,552)                         |
| INMODILIARIA ASUDI, S.A.                                       | SPAIN       | EST.INSTR.  |  | 100.00   | 100.00 | 2,886              | 2,998          | 42                   | 2,872           | 84                              |
| INMOBILIARIA BILBAO, S.A.                                      | SFAIN       | REAL        |  | 100.00   | 100.00 | 2,880              | 2,990          | 42                   | 2,672           | 04                              |
| INMODILIARIA DILDAO, S.A.                                      | SPAIN       | EST.INSTR.  | _  | 100.00   | 100.00 | 3.514              | 3,551          | 36                   | 3,438           | 77                              |
| INMUEBLES Y RECUPERACIONES                                     | SIAIN       | REAL        |  | 100.00   | 100.00 | 5,514              | 5,551          | 50                   | 5,450           | 11                              |
| CONTINENTAL, S.A.  | PERU        | EST.INSTR.  |  | 100.00   | 100.00 | 18.035             | 18,316         | 281                  | 13.502          | 4.533                           |
| INVERAHORRO, S.L.  | SPAIN       | PORTFOLIO   | 100.00                                       |          | 100.00 | 474                | 491            | 201                  | 480             | 9                               |
| INVERSIONES ALDAMA, C.A.                                       | 517HIL      | NO          | 100.00                                       |          | 100.00 | ., .               | 171            | 2                    | 100             | ,                               |
|  | VENEZUELA   | ACTIVITY    | _  | 100.00   | 100.00 |                    | _              |                      |                 |                                 |
| INVERSIONES BANPRO INTERNATIONAL                               | NETHERLANDS |             |  | 100.00   | 100100 |                    |                |                      |                 |                                 |
| INC. N.V.  | ANTILLES    | PORTFOLIO   | 48.01  |          | 48.01  | 11,390             | 31,996         | 72                   | 24.829          | 7.095                           |
| INVERSIONES BAPROBA, C.A.                                      | VENEZUELA   | SERVICES    | 100.00                                       | _        | 100.00 | 1,307              | 1,663          | 48                   | 1,507           | 108                             |
| INVERSIONES MOBILIARIAS, S.L.                                  | SPAIN       | PORTFOLIO   | 100.00                                       | _        | 100.00 | 660                | 693            |                      | 674             | 19                              |
| INVERSIONES P.H.R.4, C.A.                                      |             | NO          |  |          |        |                    |                |                      |                 |                                 |
|  | VENEZUELA   | ACTIVITY    |  | 60.46    | 60.46  | _                  | 53             | _                    | 53              | _                               |
| INVERSIONES T, C.A.  |             | NO          |  |          |        |                    |                |                      |                 |                                 |
|  | VENEZUELA   | ACTIVITY    | —  | 100.00   | 100.00 | _                  | _              | _                    | _               | _                               |
| INVERSORA OTAR, S.A.   | ARGENTINA   | PORTFOLIO   | _  | 99.96    | 99.96  | 4,077              | 49,783         | 4,128                | 41,295          | 4,360                           |
|  |             |             |  |          |        |                    |                |                      |                 |                                 |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|   |                 |                     | % of   | Voting R   | ights            | Thousands of Euros (*) |               |               |          |                |  |
|---|-----------------|---------------------|--------|------------|------------------|------------------------|---------------|---------------|----------|----------------|--|
|   |                 |                     | Contro | lled by th | e Bank           |                        |               | Investee Data |          |                |  |
|   |                 |                     |        |            |                  | Net                    | Assets as     | Liabilities   |          | Profit (Loss)  |  |
|   |                 |                     |        |            |                  | Carrying               | of            | as of         | Equity   | for the Period |  |
| Company   | Location        | Activity            | Direct | Indirect   | Total            | Amount                 | 31.12.06      | 31.12.06      | 31.12.06 | ended 31.12.06 |  |
| INVESCO MANAGEMENT Nº 1, S.A.                                       |                 | FINANCIAL           |        |            |                  |                        |               |               |          |                |  |
| ··· ··· · · · · · · · · · · · · · · ·                               | LUXEMBOURG      |                     |        | 99.99      | 99.99            | 11,656                 | 16,070        | 261           | 15,809   | _              |  |
| INVESCO MANAGEMENT Nº 2, S.A.                                       |                 | FINANCIAL           |        |            |                  | ,                      | ,             |               | , i      |                |  |
| ······································                              | LUXEMBOURG      |                     |        | 96.88      | 96.88            | 31                     | 12,555        | 23,732        | (8,749)  | (2,428)        |  |
| JARDINES DE SARRIENA, S.L.  |                 | REAL                |        |            |                  |                        | ,             | - ,           | (        | () -/          |  |
|   | SPAIN           | ESTATE              |        | 85.00      | 85.00            | 255                    | 997           | 611           | (2,342)  | 2,728          |  |
| LAREDO NATIONAL BANK  | UNITED          |                     |        |            |                  |                        |               |               | (_,= )   | _,~            |  |
|   | STATES          | BANKING             |        | 100.00     | 100.00           | 674.695                | 3.389.411     | 2,714,544     | 655.945  | 18,922         |  |
| LEASIMO - SOCIEDADE DE LOCACAO                                      |                 | FINANCIAL           |        |            |                  |                        | -,            | _,,           | ,        |                |  |
| FINANCEIRA, S.A.  | PORTUGAL        | SERV.               | _      | 100.00     | 100.00           | 11,576                 | 71,960        | 60,533        | 10,701   | 726            |  |
| MAGGIORE FLEET, S.P.A.  | ITALY           | SERVICES            |        |            | 100.00           | 70,191                 | 136,769       | 102,508       | 34,495   | (234)          |  |
| MARQUES DE CUBAS 21, S.L.   | 11/12/          | REAL                |        | 100.00     | 100.00           | 70,171                 | 150,707       | 102,500       | 51,195   | (231)          |  |
| Miningels be cobits 21, 5.E.  | SPAIN           | ESTATE              | 100.00 |            | 100.00           | 2,869                  | 7,552         | 5,223         | 2,465    | (136)          |  |
| MEDITERRANIA DE PROMOCIONS I  | 517111          | NO                  | 100.00 |            | 100.00           | 2,007                  | 1,552         | 5,225         | 2,405    | (150)          |  |
| GESTIONS INMOBILIARIES, S.A.  | SPAIN           | ACTIVITY            | _      | 100.00     | 100.00           | 726                    | 2,610         | 1,882         | 650      | 78             |  |
| MERCURY TRUST LIMITED   | CAYMAN          | FINANCIAL           |        | 100.00     | 100.00           | 720                    | 2,010         | 1,002         | 050      | 70             |  |
| MERCORT TROST EIMITED   | ISLANDS         | SERV.               |        | 100.00     | 100.00           | 4,019                  | 4,148         | 105           | 3,989    | 54             |  |
| MILANO GESTIONI, SRL.   | ISLANDS         | REAL                |        | 100.00     | 100.00           | 4,019                  | 4,140         | 105           | 5,707    | 54             |  |
| MILANO OLIS HONI, SKL.  | ITALY           | EST.INSTR.          | _      | 100.00     | 100.00           | 46                     | 4,384         | 4,012         | 328      | 44             |  |
|   | IIALI           | REAL                |        | 100.00     | 100.00           | 40                     | 4,364         | 4,012         | 528      | -++            |  |
| MIRADOR DE LA CARRASCOSA, S.L.                                      | SPAIN           | ESTATE              | _      | 55.00      | 55.90            | 9,724                  | 26,467        | 9,399         | 17,071   | (3)            |  |
| MISADDE SA DECV   | SFAIN           | FINANCIAL           |        | 55.90      | 55.90            | 9,724                  | 20,407        | 9,399         | 17,071   | (3)            |  |
| MISAPRE, S.A. DE C.V.   | MEXICO          | SERV.               | _      | 100.00     | 100.00           | 8 205                  | 9,586         | 2             | 8,541    | 1,043          |  |
| MONESTEDIO DESADDOLLOS SI   | MEAICO          |                     |        | 100.00     | 100.00           | 8,305                  | 9,380         | 2             | 6,541    | 1,045          |  |
| MONESTERIO DESARROLLOS, S.L.  | CDAIN           | REAL                |        | 100.00     | 100.00           | 10,000                 | 54 422        | 24 610        | 10 205   | 17             |  |
|   | SPAIN           | ESTATE              |        | 100.00     | 100.00           | 19,990                 | 54,432        | 34,610        | 19,805   | 17             |  |
| MONTEALIAGA,S.A.  | CDAIN           | REAL                |        | 100.00     | 100.00           | 01 154                 | 77 221        | (1 (90        | 0.022    | 5 710          |  |
| MULTIASISTENCIA, S.A. DE C.V.                                       | SPAIN<br>MEXICO | ESTATE<br>SERVICES  |        |            | 100.00           | 21,154                 | 77,331 13,864 | 61,689        | 9,932    | 5,710          |  |
|   |                 |                     |        |            | 100.00<br>100.00 | 7,364                  | ,             | 5,440         |          | 1,242          |  |
| MULTIVAL, S.A.  | SPAIN           | PORTFOLIO<br>NO     |        | 100.00     | 100.00           | 71                     | 178           | 107           | 78       | (7)            |  |
| OCCIVAL, S.A.   | CDAIN           | ACTIVITY            | 100.00 |            | 100.00           | 0 211                  | 0 171         | 0             | 8,907    | 256            |  |
| OPCION VOLCAN S A   | SPAIN           |                     | 100.00 |            | 100.00           | 8,211                  | 9,171         | 8             | 8,907    | 256            |  |
| OPCION VOLCAN, S.A.   | MEXICO          | REAL<br>EST.INSTR.  |        | 100.00     | 100.00           | 57,643                 | 67,114        | 9,471         | 52 214   | 5,429          |  |
| PARTICIPACIONES ARENAL, S.L.  | MEAICO          | NO                  |        | 100.00     | 100.00           | 57,045                 | 07,114        | 9,471         | 52,214   | 5,429          |  |
| FARTICIFACIONES AREIVAL, S.L.                                       | SPAIN           |                     |        | 100.00     | 100.00           | 6,270                  | 7 451         | 1,179         | 6,150    | 100            |  |
| DENSIONES DANCOMED S A DE C V                                       |                 | ACTIVITY            |        |            |                  | ,                      | 7,451         | ,             |          | 122            |  |
| PENSIONES BANCOMER, S.A. DE C.V.<br>PERI 5.1 SOCIEDAD LIMITADA      | MEXICO          | INSURANCE<br>REAL   | _      | 100.00     | 100.00           | 87,022                 | 1,270,431     | 1,189,406     | 70,085   | 16,940         |  |
| FERI J.1 SOCIEDAD LIMITADA  | CDAIN           |                     |        | 54.99      | 54.00            | 1                      | 1             |               | 1        |                |  |
| DODT ADTILLID ADSTDACT & TITLE                                      | SPAIN           | ESTATE<br>FINANCIAL |        | 54.99      | 54.99            | 1                      | 1             | _             | 1        |                |  |
| PORT ARTHUR ABSTRACT & TITLE  | UNITED          |                     |        | 100.00     | 100.00           | 1 9 2 7                | 2.060         | 242           | 1 0 1 1  | 15             |  |
| COMPANY<br>PREMEYSA SA DE C V                                       | STATES          | SERV.               |        | 100.00     | 100.00           | 1,827                  | 2,069         | 243           | 1,811    | 15             |  |
| PREMEXSA, S.A. DE C.V.  | MENICO          | FINANCIAL           |        | 100.00     | 100.00           | 507                    | 510           | 7             | 541      | (20)           |  |
|   | MEXICO          | SERV.               |        |            | 100.00           | 507                    | 519           | 7             |          | (29)           |  |
| PREVENTIS, S.A.   | MEXICO          | INSURANCE           |        | 75.01      | 75.01            | 3,541                  | 11,392        | 6,671         | 5,508    | (787)          |  |
| PRO-SALUD, C.A.   | VENEZUELA       | SERVICES            | —      | 38.80      | 58.86            |                        |               | 1             | (1)      | —              |  |
| PROMOCION EMPRESARIAL XX, S.A.                                      | SPAIN           | FINANCIAL           | 100.00 |            | 100.00           | 1 500                  | 2.075         | 31            | 1,998    | 46             |  |
| PROMOTORA DE RECURSOS AGRARIOS, S.A.                                |                 | SERV.<br>SERVICES   | 100.00 | _          | 100.00           | 1,522<br>139           | 2,075<br>146  |               | 1,998    |                |  |
|   | SFAIN           |                     | 100.00 | _          | 100.00           | 139                    | 140           | _             | 140      | (2)            |  |
| PROMOTORA RESIDENCIAL GRAN EUROPA,                                  | SPAIN           | REAL                | _      | 50 50      | 58.50            | 318                    | 1,611         | 1,068         | 574      | (21)           |  |
| S.L.  |                 | ESTATE<br>PENSIONS  | _      |            |                  |                        | 54,908        | 244           |          | (31)           |  |
| PROVIDA INTERNACIONAL, S.A.<br>PROVINCIAL DE VALORES CASA DE BOLSA. | CHILE           |                     |        | 100.00     | 100.00           | 54,464                 | 54,908        | 244           | 48,034   | 6,630          |  |
|   | VENEZUELA       | FINANCIAL           |        | 00.00      | 90.00            | 1 127                  | 6224          | 051           | 1 600    | 700            |  |
| C.A.  | VENEZUELA       | SERV.               | _      | 90.00      | 90.00            | 4,437                  | 6,324         | 851           | 4,683    | 790            |  |
| PROVINCIAL SDAD.ADMIN.DE ENTIDADES<br>DE INV.COLECTIVA, C.A.        | VENEZUELA       | FINANCIAL           |        | 100.00     | 100.00           | 1,553                  | 1,823         | 276           | 1,264    | 283            |  |
| PROVIVIENDA, ENTIDAD RECAUDADORA Y                                  | VENEZUELA       | SERV.               |        | 100.00     | 100.00           | 1,555                  | 1,023         | 270           | 1,204    | 263            |  |
| ADMIN.DE APORTES, S.A.  | BOLIVIA         | PENSIONS            | _      | 100.00     | 100.00           | 288                    | 1,648         | 1,345         | 208      | 95             |  |
| ADMINDE AI OKIEO, S.A.  | DOLLINA         | 1 211010110         |        | 100.00     | 100.00           | 200                    | 1,040         | 1,545         | 200      | 95             |  |

# ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|                                       |           |           | % of Voting Rights |            |        | _         | Thousands of Euros (*) |             |            |                |  |  |
|---------------------------------------|-----------|-----------|--------------------|------------|--------|-----------|------------------------|-------------|------------|----------------|--|--|
|                                       |           |           | Contro             | lled by th | e Bank |           |                        | Investee D  | Data       |                |  |  |
|                                       |           |           |                    |            |        | Net       | Assets as              | Liabilities |            | Profit (Loss)  |  |  |
|                                       |           |           |                    |            |        | Carrying  | of                     | as of       | Equity     | for the Period |  |  |
| Company                               | Location  | Activity  | Direct             | Indirect   | Total  | Amount    | 31.12.06               | 31.12.06    | 31.12.06   | ended 31.12.06 |  |  |
| PROXIMA ALFA INVESTMENTS, SGIIC S.A.  |           | FINANCIAL |                    |            |        |           |                        |             |            |                |  |  |
|                                       | SPAIN     | SERV.     | 51.00              |            | 51.00  | 5,100     | 13,301                 | 1,928       | 10,000     | 1,373          |  |  |
| PROYECTO MUNDO AGUILON, S.L           |           | REAL      |                    |            |        |           |                        |             |            |                |  |  |
|                                       | SPAIN     | ESTATE    | —                  | 100.00     | 100.00 | 9,317     | 32,219                 | 9,621       | 19,720     | 2,878          |  |  |
| PROYECTOS EMPRESARIALES CAPITAL       |           | FINANCIAL |                    |            |        |           |                        |             |            |                |  |  |
| RIESGO I,S.C.R.SIMP., S.A.            | SPAIN     | SERV.     | 100.00             | _          | 100.00 | 1,200     | 11,697                 | 10,510      | 1,200      | (13)           |  |  |
| PROYECTOS EMPRESARIALES CAPITAL       |           | FINANCIAL |                    |            |        |           |                        |             |            |                |  |  |
| RIESGO, S.G.E.C.R.,S.A.               | SPAIN     | SERV.     | 100.00             | -          | 100.00 | 1,200     | 1,345                  | 49          | 1,195      | 101            |  |  |
| PROYECTOS INDUSTRIALES CONJUNTOS,     |           |           |                    |            |        |           |                        |             |            |                |  |  |
| S.A. DE                               | SPAIN     | PORTFOLIO | —                  | 100.00     | 100.00 | 3,148     | 3,484                  | —           | 3,481      | 3              |  |  |
| RESIDENCIAL CUMBRES DE SANTA FE, S.A. |           | REAL      |                    |            |        |           |                        |             |            |                |  |  |
| DE C.V.                               | MEXICO    | ESTATE    | _                  | 100.00     | 100.00 | 10,265    | 14,847                 | 5,123       | 10,283     | (559)          |  |  |
| RIVERWAY HOLDINGS CAPITAL TRUST I     | UNITED    | FINANCIAL |                    |            |        |           |                        |             |            |                |  |  |
|                                       | STATES    | SERV.     | —                  | 100.00     | 100.00 | 235       | 7,877                  | 7,640       | 234        | 3              |  |  |
| RIVERWAY HOLDINGS CAPITAL TRUST II    | UNITED    | FINANCIAL |                    |            |        |           |                        |             |            |                |  |  |
|                                       | STATES    | SERV.     | —                  | 100.00     | 100.00 | 118       | 4,076                  | 3,953       | 121        | 2              |  |  |
| S.GESTORA FONDO PUBL.REGUL.MERCADO    |           | FINANCIAL |                    |            |        |           |                        |             |            |                |  |  |
| HIPOTECARIO, S.A.                     | SPAIN     | SERV.     | 77.20              | —          | 77.20  | 138       | 217                    | 67          | 152        | (2)            |  |  |
| SCALDIS FINANCE, S.A.                 | BELGIUM   | PORTFOLIO | —                  |            | 100.00 | 3,416     | 3,625                  | 135         | 3,486      | 4              |  |  |
| SEGUROS BANCOMER, S.A. DE C.V.        | MEXICO    | INSURANCE |                    |            | 100.00 | 253,739   | 912,179                | 775,039     | 60,174     | 76,966         |  |  |
| SEGUROS PROVINCIAL, C.A.              | VENEZUELA | INSURANCE | -                  | 100.00     | 100.00 | 5,895     | 21,321                 | 15,396      | 930        | 4,995          |  |  |
| SERVICES CORPORATIVOS BANCOMER, S.A.  |           |           |                    |            |        |           |                        |             |            |                |  |  |
| DE C.V.                               | MEXICO    | SERVICES  | —                  | 100.00     | 100.00 | 130       | 9,040                  | 8,910       | 287        | (157)          |  |  |
| SERVICES CORPORATIVOS DE INSURANCE,   |           |           |                    |            |        |           |                        |             |            |                |  |  |
| S.A. DE C.V.                          | MEXICO    | SERVICES  | _                  | 100.00     | 100.00 | 121       | 3,698                  | 3,602       | 105        | (9)            |  |  |
| SERVICES EXTERNOS DE APOYO            |           |           |                    |            |        |           |                        |             |            |                |  |  |
| EMPRESARIAL, S.A DE C.V.              | MEXICO    | SERVICES  | —                  | 100.00     | 100.00 | 1,741     | 6,575                  | 4,834       | 1,461      | 280            |  |  |
| SERVICES TECNOLOGICOS SINGULARES,     |           |           |                    |            |        |           |                        |             |            |                |  |  |
| S.A.                                  | SPAIN     | SERVICES  | 99.99              |            | 100.00 | 60        | 7,329                  | 7,228       | 95         | 6              |  |  |
| SERVICES VITAMEDICA, S.A. DE C.V.     | MEXICO    | SERVICES  | —                  | 99.98      | 99.98  | 116       | 755                    | 640         | 47         | 68             |  |  |
| SOCIEDAD DE ESTUDIOS Y ANALISIS       |           |           |                    |            |        |           |                        |             |            |                |  |  |
| FINANC.,S.A.                          | SPAIN     | PORTFOLIO | 100.00             | -          | 100.00 | 114,518   | 188,113                | 65          | 183,555    | 4,493          |  |  |
| SOCIEDAD PARA LA PRESTACION DE S°S    |           |           |                    |            |        |           |                        |             |            |                |  |  |
| ADMINISTRATIVOS, S.A.                 | SPAIN     | SERVICES  | —                  | 100.00     | 100.00 | 100       | 1,237                  | 961         | 100        | 176            |  |  |
| SOCIETE INMOBILIERE BBV D'ILBARRIZ    |           | REAL      |                    |            |        |           |                        |             |            |                |  |  |
|                                       | FRANCE    | ESTATE    | _                  | 100.00     | 100.00 | 91        | 113                    | 31          | 155        | (73)           |  |  |
| SOUTHEAST TEXAS INSURANCE SERVICES    | UNITED    | NO        |                    |            |        |           |                        |             |            |                |  |  |
| HOLDINGS, L.L.C.                      | STATES    | ACTIVITY  | _                  | 100.00     | 100.00 | —         |                        | —           | —          | —              |  |  |
| SOUTHEAST TEXAS INSURANCE SERVICES,   | UNITED    |           |                    |            |        |           |                        |             |            |                |  |  |
| L.P.                                  | STATES    | INSURANCE | _                  | 100.00     | 100.00 | 363       | 358                    | (5)         | 358        | 5              |  |  |
| SOUTHEAST TEXAS TITLE COMPANY         | UNITED    | FINANCIAL |                    | 100.00     | 100.00 | 60.0      |                        | 250         | (02        | 10             |  |  |
|                                       | STATES    | SERV.     |                    |            | 100.00 | 693       | 1,051                  | 358         | 683        | 10             |  |  |
| SPORT CLUB 18, S.A.                   | SPAIN     | PORTFOLIO | 100.00             | —          | 100.00 | 23,745    | 41,115                 | 17,844      | 23,744     | (473)          |  |  |
| TEXAS INTERNATIONAL SEGUROS GROUP,    | UNITED    | appluanc  |                    | 100.00     | 100.05 | 25.1      | 207                    |             |            |                |  |  |
| INC.                                  | STATES    | SERVICES  | _                  | 100.00     | 100.00 | 374       | 385                    | 10          | 340        | 35             |  |  |
| TEXAS REGIONAL BANCSHARES, INC.       | UNITED    | DODTECT   | 100.00             |            | 100.00 | 1 (72 00) | 1 (05 00 5             |             | 1 (10 0 1- |                |  |  |
|                                       | STATES    | PORTFOLIO | 100.00             |            | 100.00 | 1,673,906 | 1,637,086              | 5,785       | 1,619,943  | 11,358         |  |  |

## ADDITIONAL INFORMATION ON CONSOLIDATED SUBSIDIARIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|                                       |          |            | % of Voting Rights |              |        | Thousands of Euros (*) |           |             |           |                |  |  |
|---------------------------------------|----------|------------|--------------------|--------------|--------|------------------------|-----------|-------------|-----------|----------------|--|--|
|                                       |          |            | Contro             | olled by the | e Bank |                        |           | Investee I  | )ata      |                |  |  |
|                                       |          |            |                    |              |        | Net                    |           | Liabilities |           | Profit (Loss)  |  |  |
|                                       |          |            |                    |              |        | Carrying               | of        | as of       | Equity    | for the Period |  |  |
| Company                               | Location | Activity   | Direct             | Indirect     | Total  | Amount                 | 31.12.06  | 31.12.06    | 31.12.06  | ended 31.12.06 |  |  |
| TEXAS REGIONAL DELAWARE, INC.         | UNITED   |            |                    |              |        |                        |           |             |           |                |  |  |
|                                       | STATES   | PORTFOLIO  | —                  | 100.00       | 100.00 | 1,604,875              | 1,658,834 | 53,959      | 1,593,469 | 11,406         |  |  |
| TEXAS REGIONAL STATUTORY TRUST I      | UNITED   | FINANCIAL  |                    |              |        |                        |           |             |           |                |  |  |
|                                       | STATES   | SERV.      | —                  | 100.00       | 100.00 | 1,175                  | 39,265    | 38,086      | 1,165     | 14             |  |  |
| TEXAS STATE BANK                      | UNITED   |            |                    |              |        |                        |           |             |           |                |  |  |
|                                       | STATES   | BANKING    | —                  | 100.00       | 100.00 | 1,646,080              | 6,507,464 | 4,861,385   | 1,634,320 | 11,759         |  |  |
| TRANSITORY CO                         |          | REAL       |                    |              |        |                        |           |             |           |                |  |  |
|                                       | PANAMA   | EST.INSTR. | _                  | 100.00       | 100.00 | 216                    | 5,383     | 5,167       | 312       | (96)           |  |  |
| TSB PROPERTIES, INC.                  | UNITED   | REAL       |                    |              |        |                        |           |             |           |                |  |  |
|                                       | STATES   | EST.INSTR. | —                  | 100.00       | 100.00 | (1,500)                | 805       | 2,304       | (1,499)   | —              |  |  |
| TSB SECURITIES, INC.                  | UNITED   | FINANCIAL  |                    |              |        |                        |           |             |           |                |  |  |
|                                       | STATES   | SERV.      | _                  | 100.00       | 100.00 | 276                    | 302       | 26          | 272       | 4              |  |  |
| UNICOM TELECOMUNICACIONES S.DE R.L.   |          |            |                    |              |        |                        |           |             |           |                |  |  |
| DE C.V.                               | MEXICO   | SERVICES   |                    | 99.98        | 99.98  | (12)                   | 12        | 23          | (9)       | (2)            |  |  |
| UNIDAD DE AVALUOS MEXICO S.A. DE C.V. |          | FINANCIAL  |                    |              |        |                        |           |             |           |                |  |  |
|                                       | MEXICO   | SERV.      | _                  | 90.00        | 90.00  | 672                    | 1,207     | 459         | 631       | 117            |  |  |
| UNISEAR INMOBILIARIA, S.A.            |          | REAL       |                    |              |        |                        |           |             |           |                |  |  |
|                                       | SPAIN    | ESTATE     | —                  | 100.00       | 100.00 | 15,626                 | 18,630    | 703         | 16,822    | 1,105          |  |  |
| UNITARIA GESTION DE PATRIMONIOS       |          |            |                    |              |        |                        |           |             |           |                |  |  |
| INMOBILIARIA, S.A.                    | SPAIN    | SERVICES   | _                  | 100.00       | 100.00 | 2,410                  | 2,471     | 8           | 2,421     | 42             |  |  |
| UNIVERSALIDAD "E5"                    |          | FINANCIAL  |                    |              |        |                        |           |             |           |                |  |  |
|                                       | COLOMBIA | SERV.      | _                  | 100.00       | 100.00 | _                      | 11,175    | 11,175      | _         |                |  |  |
| UNIVERSALIDAD - BANCO GRANAHORRAR     |          | FINANCIAL  |                    |              |        |                        |           |             |           |                |  |  |
|                                       | COLOMBIA | SERV.      | _                  | 100.00       | 100.00 | _                      | 19,689    | 22,147      | (1,875)   | (583)          |  |  |
| UNO-E BANK, S.A.                      | SPAIN    | BANKING    | 67.35              | 32.65        | 100.00 | 174,751                | 1,427,998 | 1,291,599   | 126,079   | 10,320         |  |  |
| URBANIZADORA SANT LLORENC, S.A.       |          | REAL       |                    |              |        |                        |           |             |           |                |  |  |
|                                       | SPAIN    | ESTATE     | 60.60              | _            | 60.60  | _                      | 108       |             | 108       |                |  |  |
| VALLEY MORTGAGE COMPANY, INC.         | UNITED   | FINANCIAL  |                    |              |        |                        |           |             |           |                |  |  |
|                                       | STATES   | SERV.      | _                  | 100.00       | 100.00 | 9,692                  | 13,789    | 4,096       | 9,494     | 199            |  |  |
| VISACOM, S.A. DE C.V.                 | MEXICO   | SERVICES   |                    | 100.00       | 100.00 | 352                    | 353       | 1           | 591       | (239)          |  |  |
| VITAMEDICA S.A. DE C.V.               | MEXICO   | INSURANCE  | _                  | 50.99        | 50.99  | 2,914                  | 8,893     | 3,179       | 5,777     | (63)           |  |  |
|                                       |          |            |                    |              |        |                        |           |             | ,         | ()             |  |  |

Information on foreign companies at exchange rate on 31-12-06

(\*) Unaudited data

## ADDITIONAL INFORMATION ON JOINTLY CONTROLLED COMPANIES PROPORTIONATELY CONSOLIDATED IN THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

|   |                  |                   | % of voting rights |             |       |              | Thousands of Euros (*) |             |          |  |
|---|------------------|-------------------|--------------------|-------------|-------|--------------|------------------------|-------------|----------|--|
|   |                  |                   | Contro             | lled by the | bank  |              | Investee Data          |             |          |  |
|   |                  |                   |                    |             |       | Net carrying | Assets                 | Liabilities | Equity   | Profit<br>(loss)<br>for<br>the<br>Period |
| COMPANY   | LOCATION         | ACTIVITY          | Direct             | Indirect    | Total | amount       | 31.12.06               | 31.12.06    | 31.12.06 | 2006                                     |
| DARBY-BBVA LATIN AMERICAN INVESTORS, LTD              | CAYMAN<br>ISLAND | FINANCIAL<br>SERV | 50.00              | —           | 50.00 | —            | 2,490                  | 1,358       | 410      | 722                                      |
| ECASA, S.A.   | CHILE            | FINANCIAL<br>SERV | —                  | 51.04       | 51.04 | 1,770        | 3,893                  | 359         | 2,304    | 1,230                                    |
| FORUM DISTRIBUIDORA, S,A,                             | CHILE            | SERVICES          | _                  | 51.04       | 51.04 | 5,612        | 32,698                 | 25,306      | 6,160    | 1,232                                    |
| FORUM SERVICIOS FINANCIEROS, S.A.                     | CHILE            | FINANCIAL<br>SERV | —                  | 51.00       | 51.00 | 77,441       | 326,269                | 268,502     | 47,073   | 10,694                                   |
| HOLDING DE PARTICIPACIONES INDUSTRIALES<br>2000, S.A. | SPAIN            | PORTFOLIO         | —                  | 50.00       | 50.00 | 1,518        | 4,180                  | —           | 4,094    | 86                                       |
| PSA FINANCE ARGENTINA COMPAÑIA<br>FINANCIERA, S.A.    | ARGENTINA        | FINANCIAL<br>SERV |                    | 50.00       | 50.00 | 3,331        | 26,910                 | 20,210      | 5,924    | 776                                      |

Information on foreign companies at exchange rate on 12/3/05

(\*) Unaudited data.

### EXHIBIT 8.1 PART III ADDITIONAL INFORMATION ON INVESTMENTS AND JOINTLY CONTROLLED COMPANIES ACCOUNTED FOR USING THE EQUITY METHOD IN THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

(Includes the most significant companies which, taken as a whole, represent 98% of the total investment in this respect)

|  |                |                                | %             | of voting r   | ights          |                                       | Thousa            | nds of Euro     | s(*)             |                   |
|--|----------------|--------------------------------|---------------|---------------|----------------|---------------------------------------|-------------------|-----------------|------------------|-------------------|
|  |                |                                | Contr         | olled by tl   | ie bank        |                                       |                   | Invest          | ee Data          |                   |
|  |                |                                |               |               |                | N.A.C.                                |                   |                 |                  | Profit (loss)     |
| COMPANY  | LOCATION       | ACTIVITY                       | Direct        | Indirect      | Total          | Net Carrying<br>amount                | Accote            | Liabilities     | Fauity           | for the<br>period |
| ADQUIRA ESPAÑA, S.A.                             | SPAIN          | SERVICES                       | <u>Direct</u> | 40.00         | 40.00          |                                       | 16.041            | 10,260          | 8.134            | -2,353            |
| ALMAGRARIO, S.A.                                 | COLOMBIA       | SERVICES                       | _             | 35.38         | 35.38          | ,                                     | 21,778            | 4,809           | 16.286           | 683               |
| AUREA, S.A. (CUBA)                               | CUBA           | REAL ESTATE                    | _             | 49.00         | 49.00          | - )                                   | 11,924            | 3,049           | 8.665            | 210               |
| BBVA ELCANO EMPRESARIAL II,                      | SPAIN          | SERV.FINANCIER.                |               | 47.00         | 45.00          | ,                                     | 3,416             | 2,260           | 1,200            | -44               |
| S.C.R., S.A.                                     | 517111         | SERVER IN TRACER.              | 45.00         |               | 45.00          | 27,542                                | 5,410             | 2,200           | 1,200            |                   |
| BBVA ELCANO EMPRESARIAL, S.C.R.,                 | SPAIN          | SERV.FINANCIER.                | 45.00         | _             | 45.00          | 29,347                                | 3.928             | 2,772           | 1.200            | -44               |
| S.A.   | 511111         | 5EICCH II II II II COLEIC      | .0.00         |               | 10100          | 2,,017                                | 0,720             | 2,772           | 1,200            |                   |
| CAMARATE GOLF, S.A. (*)                          | SPAIN          | REAL ESTATE                    | _             | 26.00         | 26.00          | 4.625                                 | 66.968            | 49.041          | 17.971           | -44               |
| COMPAÑIA ESPAÑOLA DE                             | SPAIN          | SERVICES                       | 21.82         | 0.00          | 21.82          | ,                                     | 59,574            | 12,455          | 46.048           | 1,071             |
| FINANCIACION DEL DESARROLLO                      |                |                                |               |               |                | ,                                     | .,                | ,               | ,                | -,                |
| S.A.   |                |                                |               |               |                |                                       |                   |                 |                  |                   |
| COMPAÑIA MEXICANA DE                             | MEXICO         | SERVICES                       | _             | 50.00         | 50.00          | 3,088                                 | 7,846             | 1,896           | 9,321            | -3,371            |
| PROCESAMIENTO, S.A. DE C.V.                      |                |                                |               |               |                | <i>,</i>                              |                   | <i>,</i>        | , í              | <i>,</i>          |
| CORPORACION IBV PARTICIPACIONES                  | SPAIN          | PORTFOLIO                      |               | 50.00         | 50.00          | 564,762                               | 1,236,368         | 303,371         | 869,472          | 63,525(           |
| EMPRESARIALES, S.A. (*)                          |                |                                |               |               |                |                                       |                   |                 |                  |                   |
| FERROMOVIL 3000, S.L.                            | SPAIN          | SERVICES                       |               | 20.00         | 20.00          | 6,361                                 |                   |                 |                  | — (               |
| FERROMOVIL 9000, S.L.                            | SPAIN          | SERVICES                       |               | 20.00         | 20.00          | 4,155                                 |                   | _               |                  | — (2              |
| FIDEICOMISO 70191-2 PUEBLA (*)                   | MEXICO         | REAL ESTATE                    |               | 25.00         | 25.00          | 12,213                                | _                 |                 | _                | - (2              |
| GRUPO PROFESIONAL PLANEACION Y                   | MEXICO         | SERVICES                       | _             | 44.39         | 44.39          | 4,406                                 | 24,490            | 14,937          | 8,616            | 937(              |
| PROYECTOS, S.A. DE C.V. (*)                      |                |                                |               |               |                |                                       |                   |                 |                  |                   |
| HESTENAR, S.L. (*)                               | SPAIN          | REAL ESTATE                    | _             | 43.34         | 43.34          | 7,835                                 | 26,577            | 20,668          | 5,942            | -33               |
| IMOBILIARIA DAS AVENIDAS NOVAS,                  | PORTUGAL       | REAL ESTATE                    | —             | 49.97         | 49.97          | 2,603                                 | 5,767             | 450             | 5,560            | -243              |
| S.A.   |                |                                |               |               |                |                                       |                   |                 |                  |                   |
| IMOBILIARIA DUQUE DE AVILA, S.A.                 | PORTUGAL       | REAL ESTATE                    | _             | 50.00         | 50.00          | 4,725                                 | 26,171            | 16,323          | 7,771            | 2,077             |
| (*)  |                |                                |               |               |                |                                       |                   |                 |                  |                   |
| INMUEBLES MADARIAGA                              | SPAIN          | REAL ESTATE                    | 50.00         | —             | 50.00          | 3,123                                 | 8,072             | 1,745           | 6,354            | -27               |
| PROMOCIONES, S.L. (*)                            |                |                                |               |               |                |                                       |                   |                 |                  |                   |
| JARDINES DEL RUBIN, S.A. (*)                     | SPAIN          | REAL ESTATE                    | _             | 50.00         | 50.00          | )                                     | 36,607            | 32,504          | 3,990            | 113               |
| LA ESMERALDA DESARROLLOS, S.L.                   | SPAIN          | REAL ESTATE                    | _             | 45.00         | 45.00          | - )                                   |                   |                 |                  | — (2              |
| LAS PEDRAZAS GOLF, S.L. (*)                      | SPAIN          | REAL ESTATE                    | -             | 50.00         | 50.00          | - ) - ·                               | 73,616            | 41,707          | 31,979           | -70               |
| MOBIPAY INTERNATIONAL, S.A. (*)                  | SPAIN          | SERVICES                       |               | 50.00         | 50.00          |                                       | 6,214             | 341             | 8,243            | -2,370            |
| MONTEALMENARA GOLF, S.L. (*)                     | SPAIN          | REAL ESTATE                    | -             | 50.00         | 50.00          | - ,                                   | 49,326            | 33,720          | 15,663           | -57               |
| PARQUE REFORMA SANTA FE, S.A. DE                 | MEXICO         | REAL ESTATE                    | —             | 30.00         | 30.00          | 4,652                                 | 30,368            | 11,309          | 19,736           | -678              |
| C.V.   | CDADI          | GEDVICEO                       | 20.50         | 0.02          | 21.42          | 10 (15                                | 52.004            | 2 7 1 2         | 40.246           | 25                |
| PART. SERVIRED, SDAD. CIVIL                      | SPAIN<br>SPAIN | SERVICES                       | 20.50         | 0.92<br>50.00 | 21.42<br>50.00 |                                       | 53,084<br>73,644  | 3,713<br>56,091 | 49,346<br>19,007 | 25                |
| PROMOTORA METROVACESA, S.L. (*)                  |                | REAL ESTATE<br>SERV.FINANCIER. | _             | 40.00         | 40.00          | · · · · · · · · · · · · · · · · · · · | 32,736            | 24,314          | - )              | -1,454(           |
| ROMBO COMPAÑIA FINANCIERA, S.A.                  |                |                                |               | 40.00         | 40.00          | - ,                                   | - )               | 7-              | 8,481            | -59<br>397        |
| SERVICIOS ELECTRONICOS<br>GLOBALES, S.A. DE C.V. | MEXICO         | SERVICES                       | —             | 45.98         | 45.98          | 4,680                                 | 21,577            | 10,748          | 10,433           | 397               |
| TELEFONICA FACTORING, E.F.C., S.A.               | SPAIN          | SERV.FINANCIER.                | 30.00         |               | 30.00          | 2,839                                 | 95,422            | 85,761          | 6.905            | 2,756             |
| TELEPEAJE ELECTRONICO, S.A. DE                   | MEXICO         | SERV.FINANCIEK.                | 50.00         | 50.00         | 50.00          | ,                                     | 69.686            | 70,935          | 2,330            | -3,579            |
| C.V. (*)   | MEAICO         | SERVICES                       |               | 50.00         | 50.00          | 10,747                                | 09,080            | 10,955          | 2,550            | -5,579            |
| TUBOS REUNIDOS, S.A.                             | SPAIN          | INDUSTRIAL                     | 0.01          | 24.26         | 24.27          | 69,284                                | 578,059           | 333,518         | 212,419          | 32,122(1          |
| OTHER COMPANIES                                  | SIAIN          | INDUSTRIAL                     | 0.01          | 24.20         | 27.27          | 27,506                                | 570,039           | 555,516         | 212,419          | 52,122(1          |
|  |                |                                |               |               | TOTAL          | · · · · · · · · · · · · · · · · · · · | 2 630 260         | 1,148,697       | 1 401 073        | 89,490            |
|  |                |                                |               |               | IOIAL          | 000,750                               | 2,0 <i>3</i> ,200 | 1,170,077       | 1,401,073        | 07,470            |

Data relating to the latest financial statements (generally for 2005) approved at the date of preparation of these notes to the consolidated financial statements. For the companies abroad the exchange rates ruling at the reference date are applied.

(1) Consolidated data

(2) Company incorporated in 2006

(\*) Jointly controlled entities accounted for using the equity method

### EXHIBIT 8.1 PART IV NOTIFICATION OF ACQUISITION OF INVESTEES

|  |            | % of Ownership              |            |                                  |
|--|------------|-----------------------------|------------|----------------------------------|
| COMBANY                                      |            | Net% Acquired (Sold) in the | % at Year- |                                  |
| COMPANY<br>A consistions mode contil         | ACTIVITY   | Year                        | End        | Date of Notification to Investee |
| Acquisitions made until<br>December 31, 2005 |            |                             |            |                                  |
| FRANQUICIA TEXTURA, S.A.                     |            |                             |            |                                  |
| (1)  | INDUSTRIAL | 100.00                      | _          | March 10, 2005                   |
| INICIATIVAS RESIDENCIALES                    |            |                             |            |                                  |
| EN INTERNET, S.A.                            | SERVICES   | 50.00                       | 100.00     | March 10, 2005                   |
| MONTEALIAGA,S.A.                             | REAL       |                             |            |                                  |
|  | ESTATE     | 40.00                       | 100.00     | March 10, 2005                   |
| TEXTIL TEXTURA, S.L.                         | INDUSTRIAL | 64.50                       | 64.50      | March 10, 2005                   |
| TEXTURA GLOBE, S.A. (1)                      | INDUSTRIAL | 100.00                      |            | March 10, 2005                   |
| Acquisitions made until                      |            |                             |            |                                  |
| December 31, 2006                            |            |                             |            |                                  |
| BBVA CARTERA DE                              |            |                             |            |                                  |
| INVERSIONES SICAV, S.A.                      | PORTFOLIO  | 17.40                       | 92.25      | January 9, 2007                  |
| HESTENAR, S.L.                               | REAL       |                             |            |                                  |
|  | ESTATE     | 3.34                        | 43.34      | January 18, 2007                 |
| INENSUR BRUNETE, S.L.                        | REAL       |                             |            |                                  |
|  | ESTATE     | 50.00                       | 100.00     | October 20, 2006                 |
| TECNICAS REUNIDAS, S.A.                      | SERVICES   | (15.23)                     | 10.16      | June 26, 2006                    |
| UNO-E BANK, S.A.                             | BANKING    | 33.00                       | 100.00     | August 10, 2006                  |

(1) Company absorbed by Textura Textil, S.L. in December 2005

## SUBSIDIARIES FULLY CONSOLIDATED AS OF DECEMBER 31, 2006

### WITH MORE THAN 5% OWNED BY NON-GROUP SHAREHOLDERS

|  |                 | % of voting rights<br>Controlled by the bank |          |       |       |
|--|-----------------|--|----------|-------|-------|
| Company  | Activity        | Direct                                       | Indirect | Other | Total |
| ADMINISTRADORA DE FONDOS DE PENSIONES PROVIDA (AFP |                 |  |          |       |       |
| PROVIDA)   | PENSIONS        | 12.70  | 51.62    | —     | 64.32 |
| AFP PREVISION BBV-ADM.DE FONDOS DE PENSIONES S.A.  | PENSIONS        | 75.00  | 5.00     |       | 80.00 |
| ALTITUDE INVESTMENTS LIMITED                       | FINANCIAL SERV. | 51.00  | —        |       | 51.00 |
| ALTURA MARKETS, A.V., S.A.                         | SECURITIES      | 50.00  | —        | —     | 50.00 |
| BANCO BILBAO VIZCAYA ARGENTARIA CHILE, S.A.        | BANKING         | 60.92  | 6.92     |       | 67.84 |
| BANCO PROVINCIAL S.A BANCO UNIVERSAL               | BANKING         | 1.85   | 53.75    |       | 55.60 |
| BBVA & PARTNERS ALTERNATIVE INVESTMENT A.V., S.A.  | SECURITIES      | 70.00  | —        |       | 70.00 |
| BBVA CARTERA DE INVERSIONES, SICAV, S.A.           | PORTFOLIO       | 92.25  | —        | —     | 92.25 |
| BBVA CRECER AFP, S.A.                              | FINANCIAL SERV. | 35.00  | 35.00    |       | 70.00 |
| BBVA INMOBILIARIA E INVERSIONES S.A.               | REAL ESTATE     |  | 68.11    |       | 68.11 |
| DESARROLLO URBANISTICO DE CHAMARTIN, S.A.          | REAL ESTATE     | —  | 72.50    | —     | 72.50 |
| EL OASIS DE LAS RAMBLAS, S.L.                      | REAL ESTATE     |  | 70.00    |       | 70.00 |
| ESTACION DE AUTOBUSES CHAMARTIN, S.A.              | SERVICES        | —  | 51.00    |       | 51.00 |
| FINANZIA AUTORENTING, S.A.                         | SERVICES        | _  | 85.00    | —     | 85.00 |
| FORO LOCAL, S.L.                                   | SERVICES        | _  | 60.13    |       | 60.13 |
| GESTION DE PREVISION Y PENSIONES, S.A.             | PENSIONS        | 60.00  |          |       | 60.00 |
| HOLDING CONTINENTAL, S.A.                          | PORTFOLIO       | 50.00  | —        |       | 50.00 |
| IBERDROLA SERVICIOS FINANCIEROS, E.F.C, S.A.       | FINANCIAL SERV. |  | 84.00    |       | 84.00 |
| INVERSIONES BANPRO INTERNATIONAL INC. N.V.         | PORTFOLIO       | 48.01  |          |       | 48.01 |
| JARDINES DE SARRIENA, S.L.                         | REAL ESTATE     |  | 85.00    |       | 85.00 |
| MIRADOR DE LA CARRASCOSA, S.L.                     | REAL ESTATE     | —  | 55.90    |       | 55.90 |
| PERI 5.1 SOCIEDAD LIMITADA                         | REAL ESTATE     |  | 54.99    |       | 54.99 |
| PREVENTIS, S.A.                                    | INSURANCES      | _  | 75.01    |       | 75.01 |
| PRO-SALUD, C.A.                                    | SERVICES        |  | 58.86    |       | 58.86 |
| PROMOTORA RESIDENCIAL GRAN EUROPA, S.L.            | REAL ESTATE     | _  | 58.50    |       | 58.50 |
| PROVINCIAL DE VALORES CASA DE BOLSA                | FINANCIAL SERV. |  | 90.00    |       | 90.00 |
| PROXIMA ALFA INVESTMENTS, SGIIC S.A.               | FINANCIAL SERV. | 51.00  | —        |       | 51.00 |
| UNIDAD DE AVALUOS MEXICO S.A. DE C.V.              | FINANCIAL SERV. |  | 90.00    | —     | 90.00 |
| VITAMEDICA S.A. DE C.V.                            | INSURANCES      |  | 50.99    | —     | 50.99 |
|  |                 |  |          |       |       |

#### **CERTIFICATIONS**

I, Francisco González Rodríguez, certify that:

- 1. I have reviewed this amendment to the annual report on Form 20-F/A of Banco Bilbao Vizcaya Argentaria, S.A.;
- 2. Based on my knowledge, this amendment does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this amendment;
- 3. Based on my knowledge, the financial statements, and other financial information included in this amendment, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this amendment;
- 4. The company's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this amendment is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this amendment our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this amendment based on such evaluation; and
  - (d) Disclosed in this amendment any change in the company's internal control over financial reporting that occurred during the period covered by this amendment that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: June 28, 2007

/s/ Francisco González Rodríguez Chairman and Chief Executive Officer

### **CERTIFICATIONS**

I, José Ignacio Goirigolzarri Tellaeche, certify that:

- 1. I have reviewed this amendment to the annual report on Form 20-F/A of Banco Bilbao Vizcaya Argentaria, S.A.;
- 2. Based on my knowledge, this amendment does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this amendment;
- 3. Based on my knowledge, the financial statements, and other financial information included in this amendment, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this amendment;
- 4. The company's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this amendment is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this amendment our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this amendment based on such evaluation; and
  - d. Disclosed in this amendment any change in the company's internal control over financial reporting that occurred during the period covered by this amendment that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: June 28, 2007

/s/ José Ignacio Goirigolzarri Tellaeche President and Chief Operating Officer

### **CERTIFICATIONS**

I, Javier Malagón Navas, certify that:

- 1. I have reviewed this amendment to the annual report on Form 20-F/A of Banco Bilbao Vizcaya Argentaria, S.A.;
- 2. Based on my knowledge, this amendment does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this amendment;
- 3. Based on my knowledge, the financial statements, and other financial information included in this amendment, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this amendment;
- 4. The company's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this amendment is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this amendment our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this amendment based on such evaluation; and
  - d. Disclosed in this amendment any change in the company's internal control over financial reporting that occurred during the period covered by this amendment that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: June 28, 2007

/s/ Javier Malagón Navas Chief Accounting Officer

#### <u>CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,</u> <u>AS ADOPTED PURSUANT TO</u> <u>SECTION 906 OF THE SARBANES OXLEY ACT OF 2002</u>

The certification set forth below is being submitted in connection with the Amendment to the Annual Report on Form 20-F/A for the year ended December 31, 2006 (the "Amendment") for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code.

Francisco González Rodríguez, the Chairman and Chief Executive Officer, José Ignacio Goirigolzarri Tellaeche, the President and Chief Operating Officer, and Javier Malagón Navas, Chief Accounting Officer, of Banco Bilbao Vizcaya Argentaria, S.A., each certifies that, to the best of his knowledge:

1. the Amendment fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and

2. the information contained in the Amendment fairly presents, in all material respects, the financial condition and results of operations of Banco Bilbao Vizcaya Argentaria, S.A.

Date: June 28, 2007

/s/ Francisco González Rodríguez Francisco González Rodríguez Chairman and Chief Executive Officer

/s/ José Ignacio Goirigolzarri Tellaeche José Ignacio Goirigolzarri Tellaeche President and Chief Operating Officer

/s/ Javier Malagón Navas Javier Malagón Navas Chief Accounting Officer