## Form 20-F

## REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR(g) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> OR <br> $\square \quad$ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2010
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from <br> to

OR
SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of event requiring this shell company report
Commission file number: 1-10110

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. BANK BILBAO VIZCAYA ARGENTARIA, S.A. (Translation of Registrant's name into English) 

Kingdom of Spain<br>(Jurisdiction of incorporation or organization)

Plaza de San Nicolás, 4
48005 Bilbao
Spain
(Address of principal executive offices)
Javier Malagón Navas
Paseo de la Castellana, 81
28046 Madrid
Spain
Telephone number +34915377000
Fax number +34 915376766
(Name, Telephone, E-mail and /or Facsimile Number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.
Title of Each Class
American Depositary Shares, each representing the right to receive one ordinary share, par value $€ 0.49$ per share
Ordinary shares, par value $€ 0.49$ per share New York Stock Exchange* Guarantee of Non-Cumulative Guaranteed New York Stock Exchange**
Preferred Securities, Series C, liquidation preference \$1,000 each, of BBVA International Preferred, S.A. Unipersonal

* The ordinary shares are not listed for trading, but are listed only in connection with the registration of the American Depositary Shares, pursuant to requirements of the New York Stock Exchange.
** The guarantee is not listed for trading, but is listed only in connection with the registration of the corresponding Non-Cumulative Guaranteed Preferred Securities of BBVA International Preferred, S.A. Unipersonal (a whollyowned subsidiary of Banco Bilbao Vizcaya Argentaria, S.A.).

Securities registered or to be registered pursuant to Section 12(g) of the Act.
None
Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.
None
The number of outstanding shares of each class of stock of the Registrant as of December 31, 2010, was:
Ordinary shares, par value $€ 0.49$ per share $-\mathbf{4 , 4 9 0 , 9 0 8 , 2 8 5}$
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes $\square$ No $\square$
If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 .
Yes $\square$
No $\nabla$
 registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\square$
No $\square$
 (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes $\square$
No $\square$
 "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer $\square^{\text {a }}$ | Accelerated filer $\square$ | Non-accelerated filer $\square$ |  |
| :---: | :---: | :---: | :---: |
| Large acclerat fler |  | Non-accelerated fir $\square$ |  |

(Do not check if a smaller reporting company)
Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

## BANCO BILBAO VIZCAYA ARGENTARIA, S.A. <br> TABLE OF CONTENTS

Page
PART I
ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS ..... 5
A. Directors and Senior Management
B. Advisers
C. Auditors
ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE ..... 5
ITEM 3. KEY INFORMATION ..... 6
A. Selected Financial Data ..... 6
B. Capitalization and Indebtedness ..... 9
C. Reasons for the Offer and Use of Proceeds ..... 9
D. Risk Factors ..... 9
ITEM 4. INFORMATION ON THE COMPANY ..... 19
A. History and Development of the Company ..... 19
B. Business Overview ..... 21
C. Organizational Structure ..... 46
D. Property, Plants and Equipment ..... 47
E. $\quad$ Selected Statistical Information ..... 47
F. Competition ..... 67
ITEM 4A. UNRESOLVED STAFF COMMENTS ..... 70
ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS ..... 70
A. Operating Results ..... 75
B. Liquidity and Capital Resources ..... 109
C. Research and Development, Patents and Licenses, etc. ..... 112
D. Trend Information ..... 112
E. Off-Balance Sheet Arrangements ..... 113
F. Tabular Disclosure of Contractual Obligations ..... 114
ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES ..... 114
A. Directors and Senior Management ..... 115
B. Compensation ..... 120
C. Board Practices ..... 123
D. Employees ..... 128
E. Share Ownership ..... 131
ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS ..... 131
A. Major Shareholders ..... 131
B. Related Party Transactions ..... 132
C. Interests of Experts and Counsel ..... 132
ITEM 8. FINANCIAL INFORMATION ..... 133
A. Consolidated Statements and Other Financial Information ..... 133
B. Significant Changes ..... 134
ITEM 9. THE OFFER AND LISTING ..... 134
A. Offer and Listing Details ..... 134
B. Plan of Distribution ..... 141
Page
C. Markets ..... 141
D. Selling Shareholders ..... 141
E. Dilution. ..... 141
F. Expenses of the Issue ..... 141
ITEM 10. ADDITIONAL INFORMATION ..... 141
A. Share Capital ..... 141
B. Memorandum and Articles of Association ..... 142
C. Material Contracts ..... 144
D. Exchange Controls ..... 144
E. Taxation ..... 145
F. Dividends and Paying Agents ..... 151
G. Statement by Experts ..... 151
H. Documents on Display ..... 151
I. Subsidiary Information ..... 152
ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK ..... 152
ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES ..... 173
A. Debt Securities ..... 173
B. Warrants and Rights. ..... 173
C. Other Securities ..... 173
D. American Depositary Shares ..... 174
PART II
ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES ..... 175
ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS ..... 175
ITEM 15. CONTROLS AND PROCEDURES ..... 175
ITEM 16. [RESERVED] ..... 177
ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT ..... 177
ITEM 16B. CODE OF ETHICS ..... 177
ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES ..... 178
ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES ..... 179
ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS ..... 179
ITEM 16F. CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT ..... 179
ITEM 16G. CORPORATE GOVERNANCE ..... 179
PART III
ITEM 17. FINANCIAL STATEMENTS ..... 182
ITEM 18. FINANCIAL STATEMENTS ..... 182
ITEM 19. EXHIBITS ..... 182

## CERTAIN TERMS AND CONVENTIONS

The terms below are used as follows throughout this report:

- "BBVA", "Bank", the "Company" or "Group" means Banco Bilbao Vizcaya Argentaria, S.A. and its consolidated subsidiaries unless otherwise indicated or the context otherwise requires.
- "BBVA Bancomer" means Bancomer S.A. and its consolidated subsidiaries, unless otherwise indicated or the context otherwise requires.
- "BBVA Compass" means Compass Bancshares, Inc. and its consolidated subsidiaries, unless otherwise indicated or the context otherwise requires.
- "Consolidated Financial Statements" means our audited consolidated financial statements as of and for the years ended December 31, 2010, 2009 and 2008 prepared in accordance with the International Financial Reporting Standards adopted by the European Union ("EU-IFRS") required to be applied under the Bank of Spain's Circular 4/2004.
- "Latin America" refers to Mexico and the countries in which we operate in South America and Central America.

First person personal pronouns used in this report, such as "we", "us", or "our", mean BBVA. In this report, "\$", "U.S. dollars", and "dollars" refer to United States Dollars and " $€$ " and "euro" refer to Euro.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report contains statements that constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") Section 21E of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may include words such as "believe", "expect", "estimate", "project", "anticipate", "should", "intend", "probability", "risk", "VaR", "target", "goal", "objective" and similar expressions or variations on such expressions. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ materially from those in the forwardlooking statements as a result of various factors. The accompanying information in this Annual Report, including, without limitation, the information under:

- "Item 3. Key Information - Risk Factors";
- "Item 4. Information on the Company";
- "Item 5. Operating and Financial Review and Prospects"; and
- "Item 11. Quantitative and Qualitative Disclosures about Market Risk"
identifies important factors that could cause such differences.
Other important factors that could cause actual results to differ materially from those in forward-looking statements include, among others:
- general political, economic and business conditions in Spain, the European Union ("EU"), Latin America, the United States and other regions, countries or territories in which we operate;
- changes in applicable laws and regulations, including taxes;
- the monetary, interest rate and other policies of central banks in Spain, the EU, the United States, Mexico and elsewhere;
- changes or volatility in interest rates, foreign exchange rates (including the euro to U.S. dollar exchange rate), asset prices, equity markets, commodity prices, inflation or deflation;
- ongoing market adjustments in the real estate sectors in Spain, Mexico and the United States;
- the effects of competition in the markets in which we operate, which may be influenced by regulation or deregulation;
- changes in consumer spending and savings habits, including changes in government policies which may influence investment decisions;
- our ability to hedge certain risks economically;
- the success of our acquisitions (including the acquisition of a shareholding in Türkiye Garanti Bankası A.Ş., as described below), divestitures, mergers and strategic alliances;
- our success in managing the risks involved in the foregoing, which depends, among other things, on our ability to anticipate events that cannot be captured by the statistical models we use; and
- force majeure and other events beyond our control.

Readers are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date hereof. We undertake no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in our business or acquisition strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

## PRESENTATION OF FINANCIAL INFORMATION

## Accounting Principles

Under Regulation (EC) no. 1606/2002 of the European Parliament and of the Council of July 19, 2002, all companies governed by the law of an EU Member State and whose securities are admitted to trading on a regulated market of any Member State must prepare their consolidated financial statements for the years beginning on or after January 1, 2005 in conformity with EU-IFRS. The Bank of Spain issued Circular 4/2004 of December 22, 2004 on Public and Confidential Financial Reporting Rules and Formats ("Circular 4/2004"), which requires Spanish credit institutions to adapt their accounting system to the principles derived from the adoption by the European Union of EU-IFRS.

On November 26, 2008, the Bank of Spain issued Circular 6/2008 ("Circular 6/2008"), modifying the presentation format for consolidated financial statements from the format stipulated in Circular 4/2004. Unless otherwise indicated herein, as used hereafter, "Circular 4/2004" refers to Circular 4/2004 as amended or supplemented from time to time, including by Circular 6/2008. The Group prepares its consolidated annual financial information in accordance with EU-IFRS required to be applied under Circular 4/2004.

As we describe in Note 2.2.1.b to the Consolidated Financial Statements, a loan is considered to be an impaired loan and, therefore, its carrying amount is adjusted to reflect the effect of its impairment when there is objective evidence that events have occurred which, in the case of loans, give rise to a negative impact on the future cash flows that were estimated at the time the transaction was arranged. The potential impairment of these assets is determined individually or collectively.

The quantification of losses inherent in deterioration is calculated collectively, both in the case of assets classified as impaired and for the portfolio of current assets that are not currently impaired but for which an imminent loss is expected.

Inherent loss, calculated using statistical procedures, is deemed equivalent to the portion of losses incurred on the date that the accompanying consolidated financial statements are prepared that has yet to be allocated to specific transactions.

The Group estimates collective inherent loss of credit risk corresponding to operations realized by Spanish financial entities of the Group (approximately $68.7 \%$ of the loans and receivables of the Group as of December 31, 2010) using the parameters set by Annex IX of the Bank of Spain's Circular $4 / 2004$ on the basis of its experience and
the Spanish banking sector information regarding the quantification of impairment losses and provisions for insolvencies for credit risk.

Notwithstanding the above, the Group has historic statistical data which it used in its internal ratings models ("IRBs") that were approved by the Bank of Spain for some portfolios in 2009, albeit only for the purpose of estimating regulatory capital under the new Basel Accord (BIS II). It uses these internal models to calculate the economic capital required in its activities and uses the expected loss concept to quantify the cost of credit risk for incorporation in its calculation of the risk-adjusted return on capital of its operations.

To estimate the collective loss of credit risk corresponding to operations with non-Spanish residents registered in foreign subsidiaries of the Group, the Group applies similar methods and criteria, using the Bank of Spain's parameters but adapting the default calendars to the particular circumstances of the country. Additionally, in Mexico for consumer loans, credit cards and mortgages portfolios, as well as for credit investment maintained by the Group in the United States (which in the aggregate represent approximately $13.9 \%$ of the loans and receivables of the Group as of December 31, 2010), internal models are used to calculate impairment losses based on the historical experience of the Group. In both of these cases, the provisions required under the Bank of Spain's Circular 4/2004 standards fall within the range of provisions calculated using the Group's internal ratings models.

For the years ended December 31, 2010, 2009 and 2008, there are no substantial differences in the calculations made under both EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP because the allowance for loan losses for such years calculated under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 are similar to the best estimates of allowance for loan losses under U.S. GAAP, which is the central scenario determined using internal risk models based on our historical experience.

Note 60 to our Consolidated Financial Statements provides additional information about this reconciliation.

## Statistical and Financial Information

The following principles should be noted in reviewing the statistical and financial information contained herein:

- Average balances, when used, are based on the beginning and the month-end balances during each year. We do not believe that such monthly averages present trends that are materially different from those that would be presented by daily averages.
- The book value of BBVA's ordinary shares held by its consolidated subsidiaries has been deducted from equity.
- Unless otherwise stated, any reference to loans refers to both loans and leases.
- Interest income figures include interest income on non-accruing loans to the extent that cash payments have been received in the period in which they are due.
- Financial information with respect to subsidiaries may not reflect consolidation adjustments.
- Certain numerical information in this Annual Report may not sum due to rounding. In addition, information regarding period-to-period changes is based on numbers which have not been rounded.


## PART I

## ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not Applicable.

## ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not Applicable.

## ITEM 3. KEY INFORMATION

## A. Selected Consolidated Financial Data

The historical financial information set forth below has been selected from, and should be read together with, the Consolidated Financial Statements included herein. For information concerning the preparation and presentation of financial information contained herein, see "Presentation of Financial Information". Also see Note 60 of the Consolidated Financial Statements for a presentation of our shareholders' equity and net income attributed to parent company reconciled to U.S. GAAP.

| $\underline{\text { EU-IFRS(*) }}$ | For Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2007 | 2006 |
|  | (In millions of euros, except per share/ADS data (in euros)) |  |  |  |  |
| Consolidated Statement of Income data |  |  |  |  |  |
| Interest and similar income | 21,134 | 23,775 | 30,404 | 26,176 | 20,042 |
| Interest and similar expenses | $(7,814)$ | $(9,893)$ | $(18,718)$ | $(16,548)$ | $(11,904)$ |
| Net interest income. | 13,320 | 13,882 | 11,686 | 9,628 | 8,138 |
| Dividend income | 529 | 443 | 447 | 348 | 380 |
| Share of profit or loss of entities accounted for using the equity method. | 335 | 120 | 293 | 241 | 308 |
| Fee and commission income | 5,382 | 5,305 | 5,539 | 5,603 | 5,133 |
| Fee and commission expenses . ............... (845) (875) (1,012) Net gains(losses) on financial assets and |  |  |  |  |  |
|  |  |  |  |  |  |
| Net exchange differences. | 453 | 652 | 231 | 411 | 376 |
| Other operating income. | 3,543 | 3,400 | 3,559 | 3,589 | 3,413 |
| Other operating expenses | $(3,248)$ | $(3,153)$ | $(3,093)$ | $(3,051)$ | $(2,923)$ |
| Gross income. | 20,910 | 20,666 | 18,978 | 17,271 | 15,143 |
| Administration costs. | $(8,207)$ | $(7,662)$ | $(7,756)$ | $(7,253)$ | $(6,330)$ |
| Depreciation and amortization | (761) | (697) | (699) | (577) | (472) |
| Provisions (net). | (482) | (458) | $(1,431)$ | (235) | $(1,338)$ |
| Impairment losses on financial assets (net) | $(4,718)$ | $(5,473)$ | $(2,941)$ | $(1,903)$ | $(1,457)$ |
| Net operating income | 6,742 | 6,376 | 6,151 | 7,303 | 5,545 |
| Impairment losses on other assets (net) | (489) | $(1,618)$ | (45) | (13) | (12) |
| Gains (losses) on derecognized assets not classified <br> as non-current asset held for sale . |  |  |  |  |  |
| Negative Goodwill | 1 | 99 | - | - | - |
| Gains (losses) in non-current assets held for sale |  |  |  |  |  |
| Income before tax | 6,422 | 5,736 | 6,926 | 8,494 | 7,030 |
| Income tax | $(1,427)$ | $(1,141)$ | $(1,541)$ | $(2,079)$ | $(2,059)$ |
| Income from continuing transactions | 4,995 | 4,595 | 5,385 | 6,415 | 4,971 |
| Income from discontinued transactions (net) | - | - | - | - | - |
| Net income | 4,995 | 4,595 | 5,385 | 6,415 | 4,971 |
| Net income attributed to parent company | 4,606 | 4,210 | 5,020 | 6,126 | 4,736 |
| Net income attributed to non-controlling interests. | 389 | 385 | 365 | 289 | 235 |
| Per share/ADS(1) Data |  |  |  |  |  |
| Net operating income(2) | 1.79 | 1.71 | 1.66 | 2.03 | 1.63 |
| Numbers of shares outstanding (at period end). | 4,490,908,285 | 3,747,969,121 | 3,747,969,121 | 3,747,969,121 | 3,551,969,121 |
| Income attributed to parent company(3)(4) | 1.17 | 1.08 | 1.31 | 1.64 | 1.34 |
| Dividends declared(4). . | 0.270 | 0.420 | 0.501 | 0.733 | 0.637 |

(*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.
(1) Each American Depositary Share ("ADS") represents the right to receive one ordinary share.
(2) Calculated on the basis of the weighted average number of BBVA's ordinary shares outstanding during the relevant period excluding the weighted average of treasury shares during the period ( 3,762 million, 3,719 million, 3,706 million, 3,594 million and 3,406 million shares in 2010, 2009, 2008, 2007 and 2006, respectively).
(3) Calculated on the basis of the weighted average number of BBVA's ordinary shares outstanding during the relevant period including the average number of estimated shares to be converted and, for comparative purposes, a correction factor to account for the capital increase carried out in November 2010, and excluding
the weighted average of treasury shares during the period ( 3,983 million, 3,899 million, 3,846 million, 3,730 million and 3,535 million shares in 2010, 2009, 2008, 2007 and 2006, respectively). See Note 5 to the Consolidated Financial Statements.
(4) At the date of the issuance of these financial statements, the scrip dividend ("Dividendo opción") mentioned in Item 4, Item 8 and Note 4 to the Consolidated Financial Statements is not distributed. Therefore, the conditions to restate the Earning Per Share under IAS 33 and ASC260 are not met.

|  | As of and for Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2007 | 2006 |
|  | (In millions of euros, except percentages) |  |  |  |  |
| Consolidated balance sheet data |  |  |  |  |  |
| Total assets | 552,738 | 535,065 | 542,650 | 501,726 | 411,663 |
| Common stock | 2,201 | 1,837 | 1,837 | 1,837 | 1,740 |
| Loans and receivables (net) | 364,707 | 346,117 | 369,494 | 337,765 | 279,658 |
| Customer deposits. | 275,789 | 254,183 | 255,236 | 219,610 | 186,749 |
| Debt certificates and subordinated liabilities | 102,599 | 117,817 | 121,144 | 117,909 | 100,079 |
| Non-controlling interest | 1,556 | 1,463 | 1,049 | 880 | 768 |
| Total equity | 37,475 | 30,763 | 26,705 | 27,943 | 22,318 |
| Consolidated ratios |  |  |  |  |  |
| Profitability ratios: |  |  |  |  |  |
| Net interest margin(1) | 2.38\% | 2.56\% | 2.26\% | 2.09\% | 2.06\% |
| Return on average total assets(2) | 0.89\% | 0.85\% | 1.04\% | 1.39\% | 1.26\% |
| Return on average equity(3) | 15.8\% | 16.0\% | 21.5\% | 34.2\% | 37.6\% |
| Credit quality data |  |  |  |  |  |
| Loan loss reserve | 9,473 | 8,805 | 7,505 | 7,144 | 6,424 |
| Loan loss reserve as a percentage of total loans and receivables (net) . . . . . . . . . . | 2.60\% | 2.54\% | 2.03\% | 2.12\% | 2.30\% |
| Substandard loans(4) | 15,472 | 15,312 | 8,540 | 3,366 | 2,492 |
| Substandard loans as a percentage of total loans and receivables (net)(4). | 4.24\% | 4.42\% | 2.31\% | 1.00\% | 0.89\% |

(*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.
(1) Represents net interest income as a percentage of average total assets.
(2) Represents net income as a percentage of average total assets.
(3) Represents net income attributed to parent company as a percentage of average equity.
(4) As of December 31, 2010, 2009 and 2008, non-performing assets, which include substandard loans and other non-performing assets, amounted to $€ 15,936$ million, $€ 15,928$ million and $€ 8,859$ million, respectively. As of December 31, 2010, 2009 and 2008, the non-performing assets ratios (which we define as substandard loans and other non-performing assets divided by loans and advances to customers and contingent liabilities) were $4.1 \%, 4.3 \%$ and $2.3 \%$, respectively.

| As of and for Year Ended December 31, |
| :---: |
| $\frac{2010}{2009} \stackrel{2008}{(\text { In millions of euros, except per }}$(in euros) or as otherwise indicated) |

## Consolidates Statement of income data

| Net income(1) | 4,688 | 4,210 | 4,435 | 5,698 | 5,212 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net income attributed to parent company | 4,299 | 3,825 | 4,070 | 5,409 | 4,972 |
| Net income attributed to the non controlling interest. | 389 | 385 | 365 | 289 | 240 |
| Basic earnings per share/ADS(2)(3) | 1.140 | 1.028 | 1.098 | 1.505 | 1.460 |
| Diluted earnings per share/ADS(2)(3) | 1.100 | 1.022 | 1.098 | 1.505 | 1.460 |
| Dividends per share/ADS (in dollars)(2)(3)(4) | 0.372 | 0.586 | 0.652 | 1.011 | 0.807 |
| Consolidated Balance sheet data |  |  |  |  |  |
| Total assets. | 561,767 | 543,594 | 549,037 | 510,569 | 420,971 |
| Total equity | 44,176 | 37,467 | 33,630 | 36,076 | 31,229 |
| Basic shareholders' equity per share/ADS(2)(3)(5) | 11.38 | 9.73 | 8.84 | 9.85 | 8.94 |
| Diluted shareholders' equity per share/ADS(2)(3)(5). | 11.38 | 9.73 | 8.84 | 9.85 | 8.94 |

(*) For 2009, BBVA is availing itself of the accommodation in Item 17(c)(2)(iv) of Form 20-F with respect to the application of IAS 21 for highly inflationary economies (Venezuela). Therefore, this reconciliation has been prepared in accordance with Item 18 of Form 20-F which is different from that required by US GAAP. See Note 60 to our Consolidated Financial Statements for additional information.
(1) Includes "Net income attributed to parent company" and "Net income attributed to non controlling interest".
(2) Calculated on the basis of the weighted average number of BBVA's ordinary shares outstanding during the relevant period excluding the weighted average of treasury shares during the period.
(3) Each ADS represents the right to receive one ordinary share.
(4) Dividends per share/ADS are converted into dollars at the average exchange rate for the relevant period, calculated based on the average of the noon buying rates for euro from the Federal Reserve Bank of New York on the last date in respect of which such information is published of each month during the relevant period.
(5) At the date of the issuance of these financial statements, the scrip dividend ("Dividendo opción") mentioned in Item 4, Item 8 and Note 4 to the Consolidated Financial Statements is not distributed. Therefore, the conditions to restate the Earning Per Share under IAS 33 and ASC260 are not met.

## Exchange Rates

Spain's currency is the euro. Unless otherwise indicated, the amounts that have been converted to euro in this Annual Report have been done so at the corresponding exchange rate published by the ECB on December 31 of the relevant year.

For convenience in the analysis of the information, the following tables describe, for the periods and dates indicated, information concerning the noon buying rate for euro, expressed in dollars per $€ 1.00$. The term "noon buying rate" refers to the rate of exchange for euros, expressed in U.S. dollars per euro, in the City of New York for cable transfers payable in foreign currencies as certified by the Federal Reserve Bank of New York for customs purposes.

| Year Ended December 31 | Average(1) |
| :---: | :---: |
| 2006 | 1.2661 |
| 2007 | 1.3797 |
| 2008 | 1.4695 |
| 2009 | 1.3955 |
| 2010 | 1.3216 |
| 2011 (through March 25, 2011). | 1.3884 |

(1) Calculated by using the average of the exchange rates on the last day of each month during the period.

| Month Ended | High | Low |
| :---: | :---: | :---: |
| September 30, 2010 | 1.3638 | 1.2708 |
| October 31, 2010 | 1.4066 | 1.3688 |
| November 30, 2010 | 1.4224 | 1.3036 |
| December 31, 2010 | 1.3395 | 1.3089 |
| January 31, 2011 | 1.3715 | 1.2944 |
| February 28, 2011 | 1.3794 | 1.3474 |
| March 31, 2011 (through March 25, 2011) | 1.4212 | 1.3813 |

The noon buying rate for euro from the Federal Reserve Bank of New York, expressed in dollars per $€ 1.00$, on March 25, 2011, was \$1.4144.

As of December 31, 2010, approximately $36 \%$ of our assets and approximately $39 \%$ of our liabilities were denominated in currencies other than euro. See Note 2.2.16 to our Consolidated Financial Statements.

For a discussion of our foreign currency exposure, please see "Item 11. Quantitative and Qualitative Disclosures About Market Risk - Market Risk in Non-Trading Activities in 2010 - Structural Exchange Rate Risk".

## B. Capitalization and Indebtedness

Not Applicable.

## C. Reasons for the Offer and Use of Proceeds

Not Applicable.

## D. Risk Factors

## Risks Relating to Us

## Since our loan portfolio is highly concentrated in Spain, adverse changes affecting the Spanish economy could have a material adverse effect on our financial condition.

We have historically developed our lending business in Spain, which continues to be our main place of business. As of December 31, 2010, business activity in Spain accounted for 58\% of our loan portfolio. See "Item 4. Information on the Company - Selected Statistical Information - ASSETS - Loans and Advances to Customers - Loans by Geographic Area". After rapid economic growth until 2007, Spanish gross domestic product grew by $0.9 \%$ in 2008 and contracted by $3.8 \%$ and $0.2 \%$ in 2009 and in 2010, respectively. Our Economic Research Department estimates that the Spanish economy, will not recover a strong path of growth in terms of gross domestic product in 2011, growing at an estimated pace of $0.9 \%$. It is estimated, however, that - given the current rate of growth of active population in Spain- the economy will need to grow by around $2.0 \%$ for jobs to be created and attain a sustained recovery. The persistence of high unemployment rates in Spain could have a negative influence on our non-performing loan ratio.

After a relatively good performance in the subprime and liquidity crises in 2009, the Spanish economy has suffered the consequences of the peripheral sovereign crisis in 2010. The Greek and Irish rescue programs and the possibility of a Portuguese rescue program have spread doubts about the Spanish economy. Financial stress in Europe has increased the cost of financing of governments and financial institutions which, in some cases, have lost the access to international funding. As a result of this continued contraction, it is expected that economic conditions and employment in Spain will continue to deteriorate in 2011. Growth forecasts for the Spanish economy could be further revised downwards if measures adopted in response to the economic crisis, are not as effective as expected.

After making a relatively broad and effective use of expansionary fiscal policies in the most acute period of the financial crisis, the Spanish government launched in 2010 an ambitious program of fiscal consolidation and structural reforms, partly in response to the rise of international financial tensions following the first quarter of
2010. As a result, domestic demand in 2010 was heavily impacted by fiscal policy: directly, through the progressive contraction on public sector demand (as a result, among other reasons, of tighter fiscal targets), and indirectly, through the impact of these reforms on the consumption and investment decisions of private agents. The effects of these measures are expected to continue having a negative effect on domestic demand in 2011, including as a result of the tight fiscal targets of regional governments for 2011. In addition, the pace of recovery in private domestic demand in the short and medium terms are expected to continue to be hampered by weak economic fundamentals and the effects of the final phase of certain adjustments in the private sector (such as private deleveraging and adjustments in the residential construction sector).

The Spanish economy has also been affected by the slowdown in global growth and is particularly sensitive to economic conditions in the rest of the Euro area, the primary market for Spanish goods and services exports. In addition, the effects of the financial crisis have been particularly pronounced in Spain given Spain's heightened need for foreign financing as reflected by its high current account and public deficits. Real or perceived difficulties in making the payments associated with these deficits can further damage Spain's economic situation and increase the costs of financing its public deficit.

Moreover, there are three factors affecting the Spanish economy that may interfere with our business. First, the adjustment in the real estate sector, which we expect will continue in the coming years. Residential investment contracted by approximately $17.7 \%$ in 2010. In addition, demand for property could decrease in 2011 as a result of the rise in the value added tax rate applicable to real estate transactions in mid-2010 and the elimination of government tax breaks for home purchases, as from January 2011, which partly incentivized demand for property last year. Second, the restructuring process in which the Spanish's financial sector is immersed (which needs to be completed by September 2011 in accordance with the instruction of Bank of Spain). Such restructuring process seeks, among other things, to improve the solvency of the system, to achieve greater transparency in the balance sheets of institutions and a reduction of branch and labor overcapacity and will result in a more concentrated financial sector, with fewer incumbent institutions which will be more competitive. The recently announced Financial Sector Reinforcement Plan imposes a new minimum capital to Spanish banking institutions, above the minimum levels required in other countries. Thus, stricter requirements could affect Spanish institutions vis à vis other institutions in Europe. Third, the possibility of decoupling in the Euro area could lead to increased interest rates before the Spanish economy is able to resume its previous path of growth.

Our loan portfolio in Spain has been adversely affected by the deterioration of the Spanish economy in 2010, 2009 and 2008. For example, substandard loans to other resident sectors in Spain increased in 2010, 2009 and 2008 mainly due to the sharp increase in substandard mortgage loans to $€ 4,425$ million as of December 31, 2010, from $€ 3,651$ million as of December 31, 2009 and $€ 2,033$ million as of December 31, 2008. Substandard loans to real estate and construction customers in Spain also increased substantially in 2010, 2009 and 2008 to account for $16.8 \%, 15.4 \%$ and $5.6 \%$ of loans in such category as of December 31, 2010, 2009 and 2008, respectively. Our total substandard loans to customers in Spain jumped to $€ 10,954$ million and $€ 10,973$ million as of December 31, 2010 and 2009 , respectively, from $€ 5,562$ million as of December 31,2008 , principally due to an increase in substandard loans to customers in Spain generally as a result of the deterioration in the macroeconomic environment. As a result of the increase in total substandard loans to customers in Spain described above, our total substandard loans to customers in Spain as a percentage of total loans and receivables to customers in Spain increased sharply to 5.2\% and $5.4 \%$ as of December 31, 2010 and 2009, respectively, from $2.7 \%$ as of December 31, 2008. Our loan loss reserves to customers in Spain as a percentage of substandard loans to customers in Spain as of December 31, 2010 and 2009 also declined significantly to $45 \%$ and $44 \%$, respectively, from $67 \%$ as of December 31, 2008.

Given the concentration of our loan portfolio in Spain, any adverse changes affecting the Spanish economy are likely to have a significant adverse impact on our loan portfolio and, as a result, on our financial condition, results of operations and cash flows.

## A substantial percentage of our customer base is particularly sensitive to adverse developments in the economy, which renders our lending activities relatively riskier than if we lent primarily to higher-income customer segments.

Medium- and small-sized companies and middle- and lower- middle- income individuals typically have less financial strength than large companies and high-income individuals and, accordingly, can be expected to be more negatively affected by adverse developments in the economy. As a result, it is generally accepted that lending to these segments of our existing and targeted customer base represents a relatively higher degree of risk than lending to other groups.

A substantial portion of our loan portfolio consists of residential mortgages and consumer loans to middle- and lower middle-income customers and commercial loans to medium- and small-sized companies. Consequently, during periods of slowdown in economic activity we may experience higher levels of past due amounts, which could result in higher levels of allowance for loan losses. We cannot assure you that we will not suffer substantial adverse effects on our loan portfolio to these customer segments in the event of additional adverse developments in the economy.

## Increased exposure to real estate in Spain makes us more vulnerable to developments in this market.

In the years prior to 2008 , economic growth, strong labor markets and low interest rates in Spain caused an increase in the demand for housing, which resulted in an increase in demand for mortgage loans. This increased demand and the widespread availability of mortgage loans affected housing prices, which rose significantly. After this buoyant period, demand began to adjust in mid-2006. Since the last quarter of 2008, the supply of new homes has been adjusting sharply downward in the residential market in Spain, but a significant excess of unsold homes still exists in the market. In 2011, we expect housing supply and demand to adjust further, in particular if current adverse economic conditions continue. As Spanish residential mortgages are one of our main assets, comprising $32 \%, 31 \%$ and $25 \%$ of our loan portfolio as of December 31, 2010, 2009 and 2008, respectively, we are currently highly exposed to developments in the residential real estate market in Spain. We expect the current problems in the financial markets and the deterioration of economic conditions in Spain to continue in the near future. As a result, we expect housing prices in Spain to decline further in 2011, which along with other adverse changes in the Spanish real estate sector could have a significant adverse impact on our loan portfolio and, as a result, on our financial condition, results of operations and cash flows.

Our exposure to the real estate sector represented $8.9 \%$ of our private individuals loan portfolio as of December 31, 2010 which is below the average in the Spanish financial sector according to the Bank of Spain. Our non-performing loans represented $21.3 \%$ of our real estate portfolio as of such date. Our substandard real estate loan portfolio comprised of non-performing loans and potential problem loans represented $35.6 \%$ of our real estate loan portfolio as of December 31, 2010.

## Highly-indebted households and corporations could endanger our asset quality and future revenues.

Spanish households and businesses have reached, in recent years, a high level of indebtedness, which represents increased risk for the Spanish banking system. The high proportion of loans referenced to variable interest rates makes debt service on such loans more vulnerable to changes in interest rates than in the past. In fact, the average debt burden of Spanish households as a proportion of disposable income has increased substantially from approximately $12 \%$ at the end of 2003 to approximately $16 \%$ at the end of 2008 , before moderating slightly to approximately $13 \%$ at the end of 2010 . The deleveraging process, is taking more time than we had originally forecasted.

Highly indebted households and businesses are less likely to be able to service debt obligations as a result of adverse economic events, which could have an adverse effect on our loan portfolio and, as a result, on our financial condition and results of operations. In addition, the increase in households' and businesses' indebtedness also limits their ability to incur additional debt, decreasing the number of new products we may otherwise be able to sell them and limiting our ability to attract new customers in Spain satisfying our credit standards, which could have an adverse effect on our ability to achieve our growth plans.

## Current economic conditions may make it more difficult for us to continue funding our business on favorable terms or at all.

Historically, one of our principal sources of funds has been savings and demand deposits. Time deposits represented $28 \%, 32 \%$ and $34 \%$ of our total funding as of December 31, 2010, 2009 and 2008, respectively. Largedenomination time deposits may, under some circumstances, such as during periods of significant interest ratebased competition for these types of deposits, be a less stable source of deposits than savings and demand deposits. Moreover, since we rely heavily on short-term deposits for our funding, we cannot assure you that, in the event of a sudden or unexpected shortage of funds in the banking systems or money markets in which we operate, we will be able to maintain our current levels of funding without incurring higher funding costs or having to liquidate certain of our assets. In addition, the financial crisis triggered by the U.S. subprime market turned out to be deeper and more persistent than expected. In response to the financial crisis, governments around the world implemented ambitious fiscal expansion programs during 2008 and 2009, trying to limit economic deterioration and boost their economies. However, concerns expressed during 2009 over the effectiveness of fiscal stimulus programs have given way to concerns over the sustainability of public deficits, and governments announced plans to remove the extraordinary fiscal and monetary measures implemented to confront the financial crisis. As public sources of liquidity, such as ECB extraordinary measures, and expansionary economic policies are removed from the market, we cannot assure you that we will be able to continue funding our business or, if so, maintain our current levels of funding without incurring higher funding costs or having to liquidate certain of our assets.

## We face increasing competition in our business lines.

The markets in which we operate are highly competitive. Financial sector reforms in the markets in which we operate have increased competition among both local and foreign financial institutions, and we believe that this trend will continue. In addition, the trend towards consolidation in the banking industry has created larger and stronger banks with which we must now compete, some of which have recently received public capital.

We also face competition from non-bank competitors, such as:

- department stores (for some credit products);
- automotive finance corporations;
- leasing companies;
- factoring companies;
- mutual funds;
- pension funds; and
- insurance companies.

We cannot assure you that this competition will not adversely affect our business, financial condition, cash flows and results of operations.

## Our business is particularly vulnerable to volatility in interest rates.

Our results of operations are substantially dependent upon the level of our net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. Interest rates are highly sensitive to many factors beyond our control, including deregulation of the financial sectors in the markets in which we operate, monetary policies pursued by the EU and national governments, domestic and international economic and political conditions and other factors. In Spain, competition distortions in the term deposits market have intensified, and this situation is expected to continue due to the liquidity needs of certain financial institutions, which are offering high interest rates to attract additional deposits.

Changes in market interest rates could affect the spread between interest rates charged on interest-earning assets and interest rates paid on interest-bearing liabilities and thereby negatively affect our results of operations. For example, an increase in interest rates could cause our interest expense on deposits to increase more significantly and quickly than our interest income from loans, resulting in a reduction in our net interest income.

Since approximately $74 \%$ of our loan portfolio as of December 31, 2010 consisted of variable interest rate loans maturing in more than one year, our business is particularly vulnerable to volatility in interest rates.

## Our financial statements and periodic disclosure under securities laws may not give you the same information as financial statements prepared under U.S. accounting rules and periodic disclosures provided by domestic U.S. issuers.

Publicly available information about public companies in Spain is generally less detailed and not as frequently updated as the information that is regularly published by or about listed companies in the United States. In addition, although we are subject to the periodic reporting requirements of the United States Securities Exchange Act of 1934 (the "Exchange Act"), the periodic disclosure required of foreign issuers under the Exchange Act is more limited than the periodic disclosure required of U.S. issuers. Finally, we maintain our financial accounts and records and prepare our financial statements in conformity EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, which differs in certain respects from U.S. GAAP, the financial reporting standard to which many investors in the United States may be more accustomed. See Note 60 of the Consolidated Financial Statements for the presentation of our stockholders' equity and net income reconciled to U.S. GAAP.

## We have a substantial amount of commitments with personnel considered wholly unfunded due to the absence of qualifying plan assets.

Our commitments with personnel which are considered to be wholly unfunded are recognized under the heading "Provisions - Funds for Pensions and Similar Obligations" in the accompanying consolidated balance sheets. These amounts include "Post-employment benefits", "Early Retirements" and "Post-employment welfare benefits", which amounted to $€ 2,497$ million, $€ 3,106$ million and $€ 377$ million, respectively, as of December 31, 2010, €2,536 million, €3,309 million and €401 million, respectively, as of December 31, 2009 and $€ 2,638$ million, $€ 3,437$ million and $€ 284$ million, respectively, as of December 31, 2008. These amounts are considered wholly unfunded due to the absence of qualifying plan assets.

We face liquidity risk in connection with our ability to make payments on these unfunded amounts which we seek to mitigate, with respect to "Post-employment benefits", by maintaining insurance contracts which were contracted with insurance companies owned by the Group. The insurance companies have recorded in their balance sheets specific assets (fixed interest deposit and bonds) assigned to the funding of these commitments. The insurance companies also manage derivatives (primarily swaps) to mitigate the interest rate risk in connection with the payments of these commitments. We seek to mitigate liquidity risk with respect to "Early Retirements" and "Post-employment welfare benefits" through oversight by the Group's Assets and Liabilities Committee ("ALCO"). The Group's ALCO manages a specific asset portfolio to mitigate the liquidity risk regarding the payments of these commitments. These assets are government and cover bonds (AAA/AA rated) which are issued at fixed interest rates with maturities matching the aforementioned commitments. The Group's ALCO also manages derivatives (primarily swaps) to mitigate the interest rate risk in connection with the payments of these commitments. Should we fail to adequately manage liquidity risk and interest rate risk either as described above or otherwise, it could have a material adverse effect on our business, financial condition, cash flows and results of operations.

## EU sovereign risk.

We are a Spanish banking company and conduct substantial business activities in Spain. Like other banks operating in Spain and Europe, our performance and liquidity may be affected by economic conditions affecting Spain and other EU member states. There has been improvement in some macroeconomic indicators during 2010. Nevertheless, certain countries in Europe, including Spain, have relatively large sovereign debts or fiscal deficits, or both, which has led to tensions in the international debt capital markets and interbank lending market and euro exchange rate volatility during the year.

The situation in Portugal is particularly challenging. The resignation of the Prime Minister on March 24, 2011 has triggered a political crisis which outcome is difficult to predict. Opposition parties rejected government's latest austerity measures, forcing him to resign and most likely to lead a government with limited powers until elections. In this context, the possibility of a deepening of Portuguese economic problems, triggering the need to resort to a European rescue package cannot be ruled out. The exposure of BBVA to Portugal accounted for arround $1 \%$ of our total assets and 2\% of the Group's outstanding credit as of December 31, 2010.

The publication in July 2010 of the 2010 EU-wide stress test exercise coordinated by the Committee of European Banking Supervisors (CEBS), in cooperation with the European Central Bank (ECB), in the euro area partially alleviated pressures and helped restore confidence in the Spanish and European banking sector. However, new and stricter European stress tests are expected to be published in June or July of 2011, and the results of such tests may place additional pressure on the Spanish and European banking sector. Economic conditions remains uncertain in Spain and the European Union and may deteriorate in the future, which could adversely affect the cost and availability of funding available to Spanish and European banks, including BBVA, or otherwise adversely affect BBVA's business, financial condition and results of operations.

## We may be subject to more stringent capital requirements and new restrictions on our operation and business.

The new Basel III capital standards will be phased in from January 1, 2013 until January 1, 2019. The European transposition of these standards will be done through the CRD IV after the summer of 2011 but the Spanish Government has anticipated Basel III with the Royal-Decree Law 2/2011, of February 18 (RD-L 2/2011), as part of a wider plan of the Spanish Government for the strengthening of the financial sector. See "Item 4. Information on the Company - Supervision and Regulation - Capital Requirements." There can be no assurance that implementation of these new standards, or any other new regulation, will not adversely affect our ability to pay dividends, or require us to issue securities that qualify as regulatory capital or to liquidate assets or curtail business, which may have adverse effects on our business, financial condition and results of operations.

This unexpected plan of the Spanish government is good news for the Spanish financial sector because it provides a clear roadmap for the continuation of the financial system restructuring, encouraging private capital participation and conversion into banks. It will also contribute to dispels market fears about the solvency of the Spanish financial market. Moreover new RD-L 2/2011 also paves the way for a good performance in the next EU stress tests (June) as well as compliance with Basel III, at least Basel III-2013 even if it requires as core capital a milder definition of what is considered in Basel III as common equity.

In addition, our operations may also be affected by other recent regulatory reforms in response to the financial crisis, including the enactment in the United States in July 2010 of the Dodd-Frank Act. Among other changes, beginning five years after enactment of the Dodd-Frank Act, the Federal Reserve Board will apply minimum capital requirements to U.S. intermediate bank holding company subsidiaries of non-U.S. banks. Although there remains uncertainty as to how regulatory implementation of this law will occur, various elements of the new law may cause changes that impact the profitability of our business activities and require that we change certain of our business practices, and could expose us to additional costs (including increased compliance costs). These changes may also cause us to invest significant management attention and resources to make any necessary changes.

## Risks Relating to Latin America

## Events in Mexico could adversely affect our operations.

We are substantially dependant on our Mexican operations, with approximately $37 \%$ and $32 \%$ of our net income attributed to parent company in 2010 and 2009, respectively, being generated in Mexico. We face several types of risks in Mexico which could adversely affect our banking operations in Mexico or the Group as a whole. Given the internationalization of the financial crisis, the Mexican economy felt the effects of the global financial crisis and the adjustment process that was underway is accelerating. This process has intensified since the end of the third quarter of 2008 and has continued to intensify due to the high dependence on the U.S. economy. The initial effects are in manufacturing and in those areas with a greater degree of exposure to the international environment, although internal demand is also showing clear signs of moderation. In 2011 we expect that macro economic recovery will only be maintained if there is a sustained U.S. recovery resulting in higher exports and foreign investment. Domestic demand will not recover unless there is a gradual recovery of confidence and employment, interest rates remain low and an expansionary fiscal policy is in place. We cannot rule out the possibility that in a more unfavorable environment for the global economy, and particularly in United States or otherwise growth in Mexico will be negative in 2011.

Beginning in 2008 and through 2009 and 2010, our mortgage and especially our consumer loan portfolio in Mexico started showing higher delinquency rates. If there is a persistent increase in unemployment rates, which could arise if there is a more pronounced or prolonged slowdown in the United States, it is likely that such rates will further increase. In addition, although the Bank of Mexico ("Banxico") is expected to maintain its current monetary stance throughout 2011, any tightening of monetary policy could make it more difficult for new customers of our mortgage and consumer loan products in Mexico to service their debts, which could have a material adverse effect on the business, financial condition, cash flows and results of operations of our Mexican subsidiary or the Group as a whole. In addition, price regulation and competition could squeeze the profitability of our Mexican subsidiary. If this were to occur, the market share of our Mexican subsidiary could decrease given its risk management standards.

Finally, political instability or social unrest could weigh on the economic outlook, which could increase economic uncertainty and capital outflows. Additionally, if the approval of certain structural reforms is delayed, this could make it more difficult to reach potential growth rates in the Mexican economy.

Any of these risks or other adverse developments in laws, regulations, public policies or otherwise in Mexico may adversely affect the business, financial condition, operating results and cash flows of our Mexican subsidiary or the Group as a whole.

## Our Latin American subsidiaries' growth, asset quality and profitability may be affected by volatile macroeconomic conditions, including significant inflation and government default on public debt, in the Latin American countries where they operate.

The Latin American countries in which we operate have experienced significant economic volatility in recent decades, characterized by recessions, foreign exchange crises and significant inflation. This volatility has resulted in fluctuations in the levels of deposits and in the relative economic strength of various segments of the economies to which we lend. Negative and fluctuating economic conditions, such as a changing interest rate environment, also affect our profitability by causing lending margins to decrease and leading to decreased demand for higher-margin products and services. In addition, significant inflation can negatively affect our results of operations as was the case in the year ended December 31, 2009, when as a result of the characterization of Venezuela as a hyperinflationary economy, we recorded a $€ 90$ million decrease in our net income attributed to parent company.

In spite of good inflation results in recent months, medium-term concerns are growing due to high domestic demand growth rates in almost every country. Argentina, Brazil, Peru and possibly Chile are getting close to eliminating excess production capacity, which means they will need to curb growth in demand over the coming months to avoid inflation pressures. Countries that are pursuing inflation targets have accordingly adjusted inflation rates. Although rates are not yet close to neutral levels, central banks have stopped or reduced the pace of interest rate increases earlier than we had expected.

Negative and fluctuating economic conditions in some Latin American countries could result in government defaults on public debt. This could affect us in two ways: directly, through portfolio losses, and indirectly, through instabilities that a default in public debt could cause to the banking system as a whole, particularly since commercial banks' exposure to government debt is generally high in several Latin American countries in which we operate.

While we seek to mitigate these risks through what we believe to be conservative risk policies, no assurance can be given that our Latin American subsidiaries' growth, asset quality and profitability will not be further affected by volatile macroeconomic conditions in the Latin American countries in which we operate.

## Latin American economies can be directly and negatively affected by adverse developments in other countries.

Financial and securities markets in Latin American countries in which we operate are, to varying degrees, influenced by economic and market conditions in other countries in Latin America and beyond. Negative developments in the economy or securities markets in one country may have a negative impact on other emerging market economies. These developments may adversely affect the business, financial condition, operating results and cash flows of our subsidiaries in Latin America. These economies are also vulnerable to conditions in global financial markets and especially to commodities price fluctuations, and these vulnerabilities usually reflect
adversely in financial market conditions through exchange rate fluctuations, interest rate volatility and deposits volatility. For example, at the beginning of the financial crisis these economies were hit by a simultaneous drop in commodity export prices, a collapse in demand for non-commodity exports and a sudden halting of foreign bank loans. Even though most of these countries withstood the triple shock rather well, with limited damage to their financial sectors, we have seen non performing loan ratios rise as well as contraction in bank deposits and loans. As a global economic recovery remains fragile, there are risks of a relapse. If the global financial crisis continues and, in particular, if the effects on the Chinese and U.S. economies intensify the business, financial condition, operating results and cash flows of our subsidiaries in Latin America are likely to be materially adversely affected.

## We are exposed to foreign exchange and, in some instances, political risks as well as other risks in the Latin American countries in which we operate, which could cause an adverse impact on our business, financial condition, results of operations.

We operate commercial banks in ten Latin American countries and our overall success as a global business depends, in part, upon our ability to succeed in differing economic, social and political conditions. We are confronted with different legal and regulatory requirements in many of the jurisdictions in which we operate. These include, but are not limited to, different tax regimes and laws relating to the repatriation of funds or nationalization or expropriation of assets. Our international operations may also expose us to risks and challenges which our local competitors may not be required to face, such as exchange rate risk, difficulty in managing a local entity from abroad, and political risk which may be particular to foreign investors. For example, on January 8, 2010, the Venezuelan monetary authorities decided to devalue the Bolivar fuerte by $50 \%$ from a fixed exchange rate of 2.15 per U.S. dollar since its creation to 4.30 per U.S. dollar. Our presence in Latin American markets also requires us to respond to rapid changes in market conditions in these countries. We cannot assure you that we will continue to succeed in developing and implementing policies and strategies that are effective in each country in which we operate or that any of the foregoing factors will not have a material adverse effect on our business, financial condition and results of operations.

We are also a major player in the private pension sector in place in most of these countries and are, therefore, affected by changes in the value of pension fund portfolios under management, as well as general financial conditions and the evolution of wages and employment. For example, while recovering in 2009 and 2010, most pension fund management companies ("AFPs" for their Spanish acronym) experienced a sharp contraction and posted negative results in 2008 as a consequence of the fall in the value of their portfolios, showing the vulnerability of the sector.

## Regulatory changes in Latin America that are beyond our control may have a material effect on our business, financial condition, results of operations and cash flows.

A number of banking regulations designed to maintain the safety and soundness of banks and limit their exposure to risk are applicable in certain Latin American countries in which we operate. Local regulations differ in a number of material respects from equivalent regulations in Spain and the United States.

Changes in regulations that are beyond our control may have a material effect on our business and operations, particularly in Venezuela and Argentina. In addition, since some of the banking laws and regulations have been recently adopted, the manner in which those laws and related regulations are applied to the operations of financial institutions is still evolving. No assurance can be given that laws or regulations will be enforced or interpreted in a manner that will not have a material adverse effect on our business, financial condition, results of operations and cash flows.

Private pension management companies are heavily regulated and are exposed to major risks concerning changes in those regulations in areas such as reserve requirements, fees and competitive conditions. They are also exposed to political risks. For example, at the end of 2008 the government of Argentina passed a law transferring pension funds, including those managed by our subsidiary in Argentina, from private managers to the government entity managing the remainder of the formerly public pension system.

## Risks Relating to Other Countries

## Our strategic growth in Asia exposes us to increased regulatory, economic and geopolitical risk relating to emerging markets in the region, particularly in China.

In 2008 and 2009, we further increased our ownership interest in members of the CITIC Group, a Chinese banking group, by increasing our stake in CITIC International Financial Holdings Ltd ("CIFH") to 29.7\% and China CITIC Bank ("CNCB") to $10.07 \%$. CIFH is a banking entity headquartered in Hong Kong and CNCB is a banking entity headquartered in China. On December 3, 2009, we announced the exercise of the option to purchase $1,924,343,862$ additional shares of CNCB. Furthermore, on April 1, 2010, after obtaining the corresponding authorizations, the purchase of an additional $4.93 \%$ of CNCB's capital was finalized for $€ 1,197$ million. See "Item 4. Information on the Company - Business Overview - Wholesale Banking and Asset Management".

As a result of our expansion into Asia, we are exposed to increased risks relating to emerging markets in the region, particularly in China. The Chinese government has exercised, and continues to exercise, significant influence over the Chinese economy. Chinese governmental actions concerning the economy and state-owned enterprises could have a significant effect on Chinese private sector entities in general, and on CIFH or CNCB in particular.

We also are exposed to regulatory uncertainty and geopolitical risk as a result of our investments in Asia. Changes in laws or regulations or in the interpretation of existing laws or regulations, whether caused by a change in government or otherwise, could adversely affect our investments. Moreover, Asian economies can be directly and negatively affected by adverse developments in other countries in the region and beyond.

Any of these developments could have a material adverse effect on our investments in Asia or the business, financial condition, results of operations and cash flows of the Group.

## Our continued expansion in the United States increases our exposure to the U.S. market.

Our expansion in the United States makes us more vulnerable to developments in this market, particularly the real estate market. During the summer of 2007, the difficulties experienced by the subprime mortgage market triggered a real estate and financial crisis, which has had significant effects on the real economy and which has resulted in significant volatility and uncertainty in markets and economies around the world. As we have acquired entities or assets in the United States, particularly BBVA Compass and certain deposits and liabilities of Guaranty Bank ("Guaranty"), our exposure to the U.S. market has increased. Adverse changes to the U.S. economy in general, and the U.S. real estate market in particular, resulted in our determination to write down goodwill related to our acquisition of BBVA Compass and record additional loan loss provisions in the year ended December 31, 2009 in the aggregate amount of $€ 1,050$ million (net of taxes). Similar or worsening economic conditions in the United States could have a material adverse effect on the business, financial condition, results of operations and cash flows of our subsidiary BBVA Compass, or the Group as a whole, and could require us to provide BBVA Compass with additional capital.

## Risks Related to Acquisition of Shareholding in Garanti

## We may incur unanticipated losses in connection with the acquisition of Garanti.

As of March 22, 2011, we have acquired a $24.89 \%$ interest in Türkiye Garanti Bankası A.Ş. ("Garanti") (the "Garanti acquisition"). In preparing the terms of the Garanti acquisition, we relied on certain information regarding Garanti which may be inexact, incomplete or outdated. Furthermore, we made various assumptions regarding the future operations, profitability, asset quality and other matters relating to Garanti which may prove to be incorrect.

Garanti's performance under International Financial Reporting Standards or Accounting Practice Regulations as promulgated by the Banking Regulation and Supervision Agency of Turkey ("BRSA") may differ materially from our expectations or the expectations of research analysts, which could result in a decline in the market value of Garanti shares and the value of our proposed investment in Garanti.

In addition, we may be exposed to unknown risks relating to such acquisition that could significantly affect the value of our investment in Garanti. Furthermore, a variety of factors that are partially or entirely beyond our and

Garanti's control, such as negative market developments, increased competition, governmental responses to the global financial crisis and regulatory changes, could have a material adverse effect on Garanti's business, financial condition and results of operations, which could result in a decline in the market value of Garanti shares and the value of our proposed investment in Garanti.

## Since Garanti operates primarily in Turkey, economic and other developments in Turkey may have a material adverse effect on Garanti's business, financial condition and results of operations and the value of our proposed investment in Garanti.

Most of Garanti's operations are conducted, and most of its customers are located, in Turkey.
Accordingly, Garanti's ability to recover on loans, its liquidity and financial condition and its results of operations are substantially dependent upon the political, economic, financial and geopolitical conditions prevailing in or that otherwise affect Turkey. If the Turkish economy is adversely affected by, among other factors, a reduction in the level of economic activity, continuing inflationary pressures, devaluation or depreciation of the Turkish Lira, a natural disaster or an increase in domestic interest rates, then a greater portion of Garanti's customers may not be able to repay loans when due or meet their other debt service requirements to Garanti, which would increase Garanti's past due loan portfolio and could materially reduce its net income and capital levels. Furthermore, political uncertainty or instability within Turkey and in some of its neighboring countries has historically been one of the potential risks associated with investments in Turkish companies. In addition, a further deterioration in the EU accession process may negatively affect Turkey. Any of these risks could have a material adverse effect on Garanti's business, financial condition and results of operations and the value of our proposed investment in Garanti.

Despite Turkey's increased political and economic stability in recent years and the implementation of institutional reforms to conform to international standards, Turkey is an emerging market and it is subject to greater risks than more developed markets. Financial turmoil in any emerging market could negatively affect other emerging markets, including Turkey, or the global economy in general. Moreover, financial turmoil in emerging markets tends to adversely affect stock prices and debt securities prices of other emerging markets as investors move their money to more stable and developed markets, and may reduce liquidity to companies located in the affected markets. An increase in the perceived risks associated with investing in emerging economies in general, or Turkey in particular, could dampen capital flows to Turkey and adversely affect the Turkish economy and, as a result, Garanti's business, financial condition and results of operations and the value of our proposed investment in Garanti.

## Foreign exchange, political and other risks relating to Turkey could cause an adverse effect on Garanti's business, financial condition and results of operations and the value of our proposed investment in Garanti.

As a result of the consummation of the Garanti acquisition, we will be exposed to foreign exchange, political and other risks relating to Turkey. For example, currency restrictions and other restraints on transfer of funds may be imposed by the Turkish government, Turkish government regulation or administrative polices may change unexpectedly or otherwise negatively affect Garanti, the Turkish government may increase its participation in the economy, including through expropriations or nationalizations of assets, or the Turkish government may impose burdensome taxes or tariffs. The occurrence of any or all of the above risks could have a material adverse effect on Garanti's business, financial condition and results of operations and the value of our proposed investment in Garanti.

In addition, a significant majority of Garanti's total securities portfolio is invested in securities issued by the Turkish government. In addition to any direct losses that Garanti might incur, a default, or the perception of increased risk of default, by the Turkish government in making payments on its securities or the possible downgrade in Turkey's credit rating would likely have a significant negative impact on the value of the government securities held in Garanti's securities portfolio and the Turkish banking system generally and make such government securities difficult to sell, and may have a material adverse effect on Garanti's business, financial condition and results of operations and the value of our proposed investment in Garanti.

## We have entered into a shareholders' agreement with Doğuş Holding A.Ş. in connection with the Garanti acquisition.

We have entered into a shareholders' agreement with Doğuş in connection with the Garanti acquisition. Pursuant to the shareholders' agreement, we and Doğuş have agreed to manage Garanti through the appointment of board members and senior management Doğuş is one of the largest Turkish conglomerates and has business interests in the financial services, construction, tourism and automotive sectors. Any financial reversal, negative publicity or other adverse circumstance relating to Doğuş could adversely affect Garanti or BBVA. Furthermore, we must successfully cooperate with Doğuş in order to manage Garanti and grow its business. It is possible that we and Doğuş will be unable to agree on the management or operational strategies to be followed by Garanti, which could adversely affect Garanti's business, financial condition and results of operations and the value of our proposed investment and lead to our failure to achieve the expected benefits from the Garanti acquisition.

## Regulatory Risks

## Governmental responses to recent market disruptions may be inadequate and may have unintended consequences.

In response to the global financial crisis, legislators and financial regulators have taken a number of steps to stabilize the financial markets. These steps have included various fiscal stimulus programs and the provision of direct and indirect assistance to distressed financial institutions, assistance by banking authorities in arranging acquisitions of weakened banks and broker/dealers, implementation of various programs by regulatory authorities to provide liquidity to various credit markets and temporary prohibitions on short sales of certain financial institution securities. Additional legislative and regulatory measures were adopted in various countries around the world, including, for example in the United States, where measures with respect to modifications of residential mortgages and an overhaul of the financial regulatory framework were adopted. In addition to these actions, various regulatory authorities in member states of the European Union and the United States took regulatory steps to support financial institutions, to guarantee deposits and to seek to stabilize the financial markets. Premature removal of such support measures as a result of perceived improvement in the financial markets and concerns over the sustainability of public deficits, could result in a prolonged economic downturn and further instability in the financial markets.

In addition, regulatory proposals in the European Union and the United States, have pointed at splitting wholesale and retail activities, increasing minimum capital requirements, establishing a tax for systemic or relevant financial institutions, among other proposals. While these and previous measures have been proposed or taken to support the markets, they may have certain consequences on the global financial system or our businesses, including reducing competition, increasing the general level of uncertainty in the markets or favoring or disfavoring certain lines of business, institutions or depositors. We cannot predict the effect of any other regulatory changes resulting from the global financial crisis and any such changes can have a material adverse effect on our business, financial condition, results of operations, cash flow and business plans. Some of the most significant concerns are related to new liquidity standards, an increase of the minimum capital ratio or the regulation of systemic institutions, which may seriously affect our business model.

## ITEM 4. INFORMATION ON THE COMPANY

## A. History and Development of the Company

Our legal name is Banco Bilbao Vizcaya Argentaria, S.A. BBVA's predecessor bank, (BBV), was incorporated in Spain as a limited liability company (a "sociedad anónima" or "S.A.") under the Spanish Corporations Law on October 1, 1988. BBVA is incorporated for an unlimited term. The Company conducts its business under the commercial name "BBVA". BBVA is registered with the Commercial Registry of Vizcaya (Spain). It has its registered office at Plaza de San Nicolás 4, Bilbao, 48005, Spain, telephone number +34913746201 . BBVA’s agent in the U.S. for U.S. federal securities law purposes is Emilio Juan de las Heras Muela (1345 Avenue of the Americas, 45th Floor New York, NY 10105, telephone number +1 (212) 728-1660).

## Capital Expenditures

Our principal investments are financial: subsidiaries and affiliates. The main capital expenditures from 2008 to the date of this Annual Report were the following:

## 2010

On April 1, 2010, after obtaining the corresponding authorizations, the purchase of an additional $4.93 \%$ of CNCB's capital was finalized for $€ 1,197$ million. As of December 31, 2010, BBVA had a $29.68 \%$ holding in CIFH and a $15 \%$ holding in CNCB.

In May 2010, the Group announced that it had reached an agreement to acquire the Credit Uruguay Banco, from a French financial group, through its subsidiary BBVA Uruguay. On January 18, 2011, after obtaining the corresponding authorizations, the purchase of Credit Uruguay Banco was completed for approximately € $€ 8$ million.

In November 2010, BBVA signed an agreement with the Doğus group and the General Electric group, the primary shareholders of Garanti, a Turkish bank, concerning the acquisition of a $24.89 \%$ holding of the common stock of Garanti, for a total price of $\$ 5,838$ million, which is equivalent to a payment of approximately $€ 4,195$ million (considering the exchange rate as of October 29, 2010 at $\$ / € 1.3916$ ).

The agreement with Doǧus group includes an agreement for the joint management of Garanti and the appointment of some of the members of its board of directors. In addition, BBVA has an option to purchase an additional $1 \%$ of Garanti during the five years following the completion of the acquisition.

As of March 22, 2011 after having obtained the necessary authorizations, BBVA has completed the acquisition of $24.8902 \%$ of the total issued share capital of Garanti.

## 2009

On August 21, 2009, through our subsidiary BBVA Compass, we acquired certain assets and liabilities of Guaranty from the U.S. Federal Deposit Insurance Corporation (the "FDIC") through a public auction for qualified investors. BBVA Compass acquired assets, mostly loans, for $\$ 11,441$ million (approximately $€ 8,016$ million) and assumed liabilities, mostly customer deposits, for $\$ 12,854$ million (approximately $€ 9,006$ million). These acquired assets and liabilities represented $1.5 \%$ and $1.8 \%$ of our total assets and liabilities on the acquisition date

In addition, the purchase included a loss-sharing agreement with the FDIC under which the latter undertook to assume $80 \%$ of the losses on up to the first $\$ 2,285$ million of the loans purchased by us and up to $95 \%$ of the losses, if any, on the loans exceeding this amount. This commitment has a maximum term of either five or ten years, depending on the portfolios.

## 2008

During 2008, there were no significant changes in the Group, except for the merger of our banking subsidiaries in Texas (Laredo National Bank, Inc., Texas National Bank, Inc., and State National Bank, Inc.) into BBVA Compass.

In 2008, we further increased our ownership interest in members of the CITIC Group, a Chinese banking group, by increasing our stake in CIFH up to $29.7 \%$ and CNCB up to $10.07 \%$. CIFH is a banking entity headquartered in Hong Kong and previously listed on the Hong Kong stock exchange. Pursuant to an agreement between us and Gloryshare Investments Limited (the controlling shareholder of CIFH), CIFH's shares were delisted from the Hong Kong Stock Exchange on November 5, 2008.

## Capital Divestitures

Our principal divestitures are financial, in subsidiaries and in affiliates. The main capital divestitures from 2008 to the date of this Annual Report were the following:

2010
During 2010, we sold our participations in certain non-strategic associates and also we have concluded the liquidation and merger of several issuers, financial services and real estate affiliates. Additional information on these transactions is included in Appendix V to the Consolidated Financial Statements.

2009
During 2009, we sold our participations in certain non-strategic associates (including our $22.9 \%$ stake in Air Miles España, S.A.) which gave rise to no significant gains.

As a part of the reorganization process in the United States and Mexico, we concluded the liquidation and merger of several affiliates of BBVA Compass and of BBVA Bancomer.

## 2008

In March, 2008, we sold our 5.01\% interest in the Brazilian bank, Banco Bradesco, S.A. ("Bradesco") to Bradesco's principal shareholders, Cidade de Deus - Companhia Comercial de Participaçoes and Fundaçao Bradesco, for a market price of $€ 863$ million. This sale gave rise to a gain of $€ 727$ million.

## B. Business Overview

BBVA is a highly diversified international financial group, with strengths in the traditional banking businesses of retail banking, asset management, private banking and wholesale banking. We also have investments in some of Spain's leading companies.

## Business Areas

In 2010, we focused our operations on six major business areas, which are further broken down into business units, as described below:

- Spain and Portugal
- Mexico
- South America
- The United States
- Wholesale Banking and Asset Management
- Corporate Activities

The foregoing description of our business areas is consistent with our current internal organization. Unless otherwise indicated, the financial information provided below for each business area does not reflect the elimination of transactions between companies of the Group within one business area or between different business areas, since we consider these transactions to be an integral part of each business area's activities. For purposes of the presentation and discussion of our consolidated operating results in "Item 5. Operating and Financial Review and Prospects", however, such intra- and inter-business area transactions are eliminated and the eliminations are generally reflected in the operating results of the Corporate Activities business area.

In 2010 , certain changes were made in respect of the criteria followed in 2009 to reflect the composition of our business areas. These changes affected:

- The United States and Wholesale Banking \& Asset Management (WB\&AM). In order to give a global view of the Group's business in the United States, we decided to include the New York branch activities, formerly
within WB\&AM, in the United States area. This change is consistent with BBVA's current method of reporting its business units
- South America and Corporate Activities. In 2009, when the Venezuelan economy was considered hyperinflationary for accounting purposes for the first time, this impact was registered under Corporate Activities. In 2010, an adjustment for the hyperinflation experienced in Venezuela has been recorded in the South America area which was also applied to the 2009 financial statements to maintain the figures of our business areas comparable. Therefore, the 2009 results of these business segments have been restated to make them comparable to their 2010 results.

In addition, we have modified the allocation of certain costs relating mainly to rent expenses and, to a lesser extent, sales of IT services from the corporate headquarters to the business areas. As a result of this modification, data for the years 2009 and 2008 has been revised to ensure that the information provided for the different periods is comparable.

The financial information for our business areas for 2009 and 2008 presented below has been prepared on a uniform basis, consistent with our organizational structure in 2010.

During 2009, several factors occurred with respect to the Venezuelan economy that made us reconsider the accounting treatment we applied in the translation of the financial statements of our subsidiaries in that country: the inflation index reached in 2009, the cumulative inflation index over the last three years and restrictions in the official foreign exchange market. Consequently, according to the requirements of International Accounting Standard IAS 21, we considered the Venezuelan economy as hyperinflationary for 2009. In 2009, the characterization of Venezuela as a hyperinflationary economy, implied a $€ 90$ million decrease in our net income attributed to parent company.

On January 8, 2010, the Venezuelan monetary authorities decided to devaluate the Bolivar fuerte by $50 \%$ from a fixed exchange rate of 2.15 per U.S. dollar since its creation to 4.30 per U.S. dollar. On January 19, 2010 the Venezuelan authorities announced that they would grant a preferential rate of 2.60 Bolivar fuerte per dollar for new items, among which payment of dividends is included, as long as the request for Authorization of Acquisition of Foreign Exchange was filed before January 8, 2010.

Despite the uncertainty related to the final exchange rate of Venezuelan currency (Bolivar fuerte) compared to euro, the devaluation has had no significant impact on our consolidated financial statements in 2010 due to the fact that our investments in Venezuela represent approximately $2 \%$ of our consolidated assets and $1 \%$ of our consolidated equity as of December 31, 2010.

The following table sets forth information relating to net income attributed to parent company for each of our business areas for the years ended December 31, 2010, 2009 and 2008:

|  | Net Income/(Loss) Attributed to Parent Company |  |  | \% of Net Income/(Loss) Attributed to Parent Company |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31, |  |  |  |  |  |
|  | 2010 | 2009 | 2008 | $\underline{2010}$ | 2009 | $\underline{2010}$ |
|  | (In millions of euros) |  |  | (In percentage) |  |  |
| Spain and Portugal | 2,070 | 2,275 | 2,473 | 45\% | 54\% | 49\% |
| Mexico | 1,707 | 1,357 | 1,930 | 37\% | 32\% | 38\% |
| South America | 889 | 780 | 727 | 19\% | 19\% | 14\% |
| The United States | 236 | (950) | 308 | 5\% | (23)\% | 6\% |
| Wholesale Banking and Asset Management | 950 | 853 | 722 | 21\% | 20\% | 14\% |
| Subtotal | 5,852 | $\underline{\underline{4,315}}$ | 6,160 | $\underline{\underline{127}}$ | $\underline{\underline{103} \%}$ | $\underline{\underline{123} \%}$ |
| Corporate Activities. | $(1,246)$ | (105) | $(1,140)$ | (27)\% | (2)\% | (23) \% |
| Income Attributed to the Parent Company | 4,606 | $\underline{4,210}$ | 5,020 | 100\% | 100\% | 100\% |

The following table sets forth information relating to net interest income for each of our business areas for the years ended December 31, 2010, 2009 and 2008

|  | Net Interest Income |  |  |
| :---: | :---: | :---: | :---: |
|  | Year Ended December 31, |  |  |
|  | 2010 | 2009 | 2010 |
|  | (In millions of euros) |  |  |
| Spain and Portugal | 4,675 | 4,910 | 4,784 |
| Mexico | 3,688 | 3,307 | 3,707 |
| South America | 2,495 | 2,566 | 2,149 |
| The United States | 1,794 | 1,679 | 1,471 |
| Wholesale Banking and Asset Management | 831 | 982 | 618 |
| Subtotal. | 13,483 | 13,445 | $\underline{\mathbf{1 2 , 7 2 9}}$ |
| Corporate Activities | (163) | 437 | (1,043) |
| Net interest income | $\underline{\underline{13,320}}$ | $\underline{\underline{13,882}}$ | $\underline{\underline{11,686}}$ |

## Spain and Portugal

The Spain and Portugal business area focuses on providing banking services and consumer finance to private individuals, enterprises and institutions in Spain and Portugal.

The principal figures relating to this business area as of December 31, 2010 and December 31, 2009 were:

- Loans and advances to customers were $€ 200,930$ million as of December 31, 2010, an increase of $0.9 \%$ from $€ 199,190$ million as of December 31, 2009. This amount is particularly relevant if we take into account the adverse economic environment in which it was generated, with weak consumption, stagnation of mortgage lending and gradual deleveraging of companies. In this context, mortgage lending in the household segment grew by $4.0 \%$ in 2010. In addition, exposure to sectors and products of greater risk declined in 2010.
- Customers deposits were $€ 103,469$ million as of December 31, 2010 compared to $€ 91,826$ million as of December 31, 2009, an increase of $12.7 \%$. During 2010, we attracted more than $€ 12,000$ million in customers deposits, which have a high level of stability and an average cost that is lower than the market ( $0.8 \%$ compared to the sector's $1.4 \%$ in 2010).
- Mutual fund assets under management were $€ 21,455$ million as of December 31, 2010, a decrease of $28.2 \%$ from $€ 29,898$ million as of December 31, 2009. The decrease is due to the increasing demand for other products, such as time deposits and the decreasing returns in the stock markets. The main decreases were related to those assets under management with lowest added value, such as short-term fixed-income, money market funds, long-term fixed-income and those that do not involve active management.
- Pension fund assets under management were $€ 9,986$ million as of December 31, 2010, a decrease of $3.3 \%$ from $€ 10,329$ million as of December 31, 2009.

The main business units included in the Spain and Portugal area are:

- Spanish Retail Network: manages individual customers, high net-worth individuals (private banking) and small companies and retailers in the Spanish market;
- Corporate and Business Banking: manages business with small and medium enterprises ("SMEs"), large companies, institutions and developers in the Spanish market; and


## - Other units:

- Consumer Finance: manages renting and leasing business, credit to individual and to enterprises for consumer products and internet banking;
- BBVA Portugal: manages the banking business in Portugal; and
- European Insurance: manages the insurance business in Spain and Portugal


## Spanish Retail Network

The area's business activity in 2010 took place within the framework of the launch of the "Plan Uno", which involves a new banking distribution model that seeks to achieve sustainable business growth, under the premise that "BBVA only wins when the customer benefits". The implementation of this plan has been based on the capabilities of a leading-edge technological platform that has made it possible, on the one hand, to generate customized commercial products with extra benefits based on the degree of loyalty, and on the other hand to integrate "physical" and "virtual" banking. Customer focus has been aimed at launching various asset and deposit products which have improved the area's positioning.

In investment, the increase in mortgage demand by individual customers reflects the positive acceptance of the products "Sí, damos hipotecas" (Yes, we do give mortgages), "Ven a Casa" (Come home) and "Hipoteca On Line $B B V A$ " (BBVA on-line mortgage). In the consumer finance segment, "Crédito Coche + Seguro gratis" (Car loan+free insurance) and the home improvements line have been launched. New consumer and mortgage payment protection insurance products have also been designed. In on-balance sheet funds, loyalty has increased and new deposits have been attracted from the transactional schemes "Ventajas Uno" (Benefits One) and "Cuenta Uno" (Account One), which have resulted in over 3 million individual customers and self-employed people being exempt from paying fees and commissions; the two new "Quincenas del Libretón" (Passbook Fortnights); a new "La Jornada de tu Vida" (Day of your Life) promotion and stable saving products, such as: a new edition of the "Depósitos Fortaleza" (Strength Deposits) "Depósito BBVA Uno" (BBVA One Deposit) and "Depósito Líder" (Leader Deposit). In off-balance sheet funds, the most significant products are the guaranteed mutual funds " $B B V A$ Acción Europa" (BBVA Europe Share), "BBVA Ranking", "BBVA 4x3", "BBVA Gama Solidez" (BBVA Soundness Range) and "Planes Renta" (Income Plans). "BBVA Tranquilidad 14B" (BBVA Peace of Mind 14B), "BBVA Tranquilidad 14C" (BBVA Peace of Mind 14C) and "BBVA Tranquilidad 16" (BBVA Peace of Mind 16) have been added to the pension fund range.

Various campaigns have been launched in order to boost product contracting over the Internet such as a new edition of "Crédito Coche" (Car Loan), "Depósito BBVA Uno Online" (BBVA One Deposit On-line), "Compra de Vivienda con Garantía Hipotecaria" (Home Purchase with Secured Loan) and "Venta de Activos" (Sale of Assets). A dynamic microsite has also been developed for offering commercial products to companies and institutions. In this latter segment, BBVA has been awarded public contracts by CIEMAT (Research Center for Energy, Environment and Technology), BOE (Official Gazette), State Council, General Treasury of the Social Security, Madrid Regional Government, AECID (Spanish Agency for International Cooperation) and Spanish Fleet of Official Cars.

Specific segments of individual customers, such as the young and over 59 s , have benefited from the use of social networks and the promotional campaign "59+ Program", with financial and non-financial products tailored to their needs.

The management model of BBVA Patrimonios, based on principles of guidance, closeness to the customer, differentiation and innovation, is focused on winning new customers. To this end, we have implemented "Planifica" (Plan), a tax advice tool, along with the new "Centro de Soluciones de Inversión" (Investment Solutions Center), which have enabled 1,600 new guided portfolios to be opened.

In businesses, "Plan Convenios" (Agreement Plan) has been put in place with three different management models: "Plan Asociaciones" (Association Plan) aimed at the primary representative associations of self-employed workers (National Association of Self-employed Workers, Professional and Self-employed Worker Union, Hotel and Restaurant Trade Federation, Cab Driver Association, Tobacco Dealer Association and Lottery Ticket Seller Association), "Plan Colegios Profesionales" (Professional Association Plan) (Pharmacists, Dentists, Architects, Attorneys, Lawyers and Tax Accountants) and the "Plan Franquicias" (Franchise Plan).

## Corporate and Business Banking

BBVA has confirmed its leading role in the distribution of lines of credit under preferential conditions with the signing of the ICO-2010 agreement, with the lines "Inversión Nacional" (National Investment), "Inversión Internacional" (International Investment), "Emprendedores" (Entrepreneurs), "ICO liquidez" (ICO Liquidity), "ICO-FuturE", "ICO-Economía Sostenible" (ICO-Sustainable Economy) and those intended for the manufacturing
sector, foreign and domestic trade, and tourism, among others. In addition, BBVA was one of the two awardees of the "ICO Directo" (ICO Direct) line for SMEs and self-employed workers. It has also expanded its range of products, which include: "Límite No Comprometido" (Uncommitted Limit), "Cuenta de Crédito Flexible" (Flexible Charge Account), "Bonos TPV BEC" (TPV BEC Bonds), "Depósito BEC Plus" (BEC Plus Deposit), "Cuenta de Crédito Vinculación" (Loyalty Charge Account) and "Cuenta de Crédito Tipo Cero" (Zero Rate Charge Account). Finally, the insurance offer ("D\&O" and "Environmental Responsibility") and non-financial services (principally "Training", "General Expenses", "Vehicles" and "Security") improved once again in 2010. Agreements have also been signed with the European Investment Bank (EIB) to help companies carry out their business activity, with the new lines "PYMES" (SMEs) and "Energías Renovables" (Renewable Energy).

## Other Units

## Consumer Finance

The Consumer Finance unit manages consumer finance and on-line banking, via Uno-e, BBVA Finanzia S.p.A. ("Finanzia") and other subsidiaries in Spain, Portugal and Italy.

As of December 31, 2010, loans and advances to customers of the Consumer Finance Unit in Spain was $€ 5,546$ million, a decrease of $1.5 \%$ from December 31, 2009. The car loan unit, through prescription, was able to respond to the market's needs with the "Cero Pelotero" campaign that facilitated the purchase of automobiles after the withdrawal of the relevant government aid program. At the same time, it was able to increase cross-selling mainly as a result of its high level of assurance.

## BBVA Portugal

As of December 31, 2010, total loans and advances to customers in BBVA Portugal rose to $€ 7,448$ million (an increase of $22.8 \%$ year-on-year), boosted by the increase in mortgages (an increase of $26.0 \%$ year-on-year) and corporate lending (an increase of $16.2 \%$ year-on-year) as a result of the various campaigns launched throughout the year, such as Hipoteca Blue BBVA and Nos Adaptamos. Customer funds in 2010 closed with an increase of 10.7\%, due to the increased demand for customer deposits under management (an increase of $16.7 \%$ year-on-year). In Italy, loans and advances to customers reached $€ 663$ million as of December 31, 2010 (an increase of $41.3 \%$ year-on-year).

## European Insurance

This unit manages an extensive range of insurances through direct insurance, brokerage and reassurance, using different networks.

A total of $€ 1,084$ million was written in premiums over 2010 , of which $€ 900$ million corresponds to the individual business (life and non-life) and $€ 184$ million to groups. The life and accident insurance business remained positive, contributing €365 million in premiums (an increase of $9.1 \%$ year-on-year), boosted by the activity in payment protection products. BBVA Seguros is the market leader in individual life and accident insurance policies. In non-life policies, the $€ 186$ million (an increase of $1.7 \%$ year-on-year) from multi-risk home and fire insurance stand out. The volume of funds under management in private savings policies reached $€ 8,140$ million, of which $€ 3,115$ million correspond to individual clients and the rest to company insurance schemes. Moreover, BBVA has brokered premiums of $€ 180$ million in 2010.

## Mexico

The principal figures relating to this business area as of December 31, 2010 and December 31, 2009 were:

- Loans and advances to customers were $€ 34,743$ million as of December 31, 2010, an increase of $26.9 \%$ (an increase of $11.0 \%$ at constant exchange rates) from $€ 27,373$ million as of December 31, 2009.
- Customer deposits were $€ 37,013$ million as of December 31, 2010, an increase of $15.7 \%$ (an increase of $1.2 \%$ at constant exchange rates) from $€ 31,998$ million as of December 31, 2009.
- Mutual fund assets under management were $€ 15,341$ million as of December 31, 2010, a significant increase of $45.5 \%$ (an increase of $27.2 \%$ at constant exchange rates) from $€ 10,546$ million as of December 31, 2009.
- Pension fund assets under management were $€ 12,781$ million as of December 31, 2010, an increase of $34.3 \%$ (an increase of $17.4 \%$ at constant exchange rates) from $€ 9,519$ million as of December 31, 2009.

The Mexican peso exchange rate as of December 31, 2010, appreciated against the euro, increasing $14.4 \%$ compared to the exchange rate as of December 31, 2009. Comparing average exchange rates, the Mexican currency also increased to the euro $12.3 \%$ year-on-year. The aforementioned changes had a positive impact on the area's financial statements and activity. See "Item 5. Operating and Financial Review and Prospects - Operating Results - Factors Affecting the Comparability of our Results of Operations and Financial Condition". To provide a better picture of how the business has evolved the comments below will refer to year-on-year change at constant exchange rates unless otherwise indicated.

The business units included in the Mexico area are: Retail and Corporate banking, and Pensions and Insurance.

## Retail and Corporate banking

In 2010, BBVA Bancomer put in place the "2010-2012 Growth Plan", the overriding goals of which are: the customer being the focus of the business, improved product distribution and the attainment of greater process efficiency. Technology and innovation are an integral part of this plan. The Bank launched the "Bancomer Express account", the first cell phone account in Mexico linked to the customer's cell phone and debit card, which offers the option of making transfers between accounts, withdrawing money, checking balances and buying in stores. This account gives new customers access to financial services for the low-income segment, as it charges no fees or commissions for account administration and maintenance, and requires no minimum balances. Another example of technological innovation was the launch of the "Bancomer Cell Phone" product, which has promoted the use of virtual channels.

As for the distribution network, BBVA Bancomer had 6,760 ATMs as of December 31, 2010, 523 more than as of December 31, 2009. The productivity of the branch network has increased by $17 \%$ year-on-year. One of the reasons for this is the introduction of practicajas (a new kind of ATM), which reduce the volume of operations in branches and increase the sale of products. The following mortgage products were launched: "Ahorra y Estrena" (Save and Move In), a mortgage loan for people with variable income that enables them to finance their home with monthly installments equivalent to the balances of their monthly savings; and the "Alia2 Plus" loan in partnership with Fovissste (Housing Fund of the Security and Social Services Institute for State Workers), which allows affiliates to increase the amount of their loan and buy a home at a fixed interest rate with set repayment amounts. The Bank also launched the product "Bancomer Cofinavit AG" in similar conditions, this time in partnership with Infonavit (National Housing Fund for Workers Institute). In 2010, for the third year in a row, BBVA Bancomer was awarded the 2009 National Housing Prize. This time the award was granted for offering a variety of solutions as a response to the crisis, supporting more than 50,000 affected customers.

In the business segment, the unit specializing in micro-enterprises and small businesses launched the "MicroBusiness Card", with lines of credit from 20,000 to 180,000 Mexican pesos, designed to finance mainly their working capital. This product is backed by guarantees from Nacional Financiera. The risk is therefore shared with the Federal Government.

In customer deposits, there was a new edition of the "Quincena del Ahorro" (Two Weeks of Saving) campaign, through which 1 million prizes were given out for the first time, more than $€ 572$ million of funds were attracted and over 300,000 new accounts were opened. We should also note the "Equipa tu Negocio" (Equip your Business) campaign for attracting demand deposits in the SMEs segment, pursuant to which more than 37,800 clients were awarded prizes.

In exchange-traded funds (ETF), BBVA Bancomer launched an ETF called "BRTRAC" which invests in Brazil's top 15 companies. It also launched "BBVANDQ", which offers customers the opportunity to invest in a fund that replicates the NASDAQ in the United States. In addition, the Bank launched the "Fondo Triple Líquido" (Triple Liquidity Fund), offering capital protection, monthly reinvestment of interest and money availability every 28 days. Five new international funds were launched, expanding the range available to include new regions and
countries (in particular, Asia not including Japan, Latin America, and other emerging countries), technological companies and dollar-denominated government debt. We believe BBVA Bancomer has the most comprehensive international fund portfolio on the market.

## Pensions and Insurance

In 2010, Seguros BBVA Bancomer continued with its model focused on offering products differentiated by segment and sales channel which have enabled it to uphold its leadership within the bancassurance segment, with a $41 \%$ market share as of September 30, 2010 (source: AMIS). Similarly, it became the country's fourth largest insurance company, of the 67 companies operating in the country, and the number two in terms of net profit, generating $19.5 \%$ of the sector's earnings in Mexico.

In 2010, the sales network issued $1,078,069$ policies, the highest figure since 2003. This growth is based primarily on car insurance products and on "VidaSegura Preferente" (Preferential SecureLife) and "HogarSeguro" (SecureHome).

Outside the branch network, alternative channels continued to grow and reached an all-time sales record with approximately 64,000 policies in force as of December 31, 2010.

## South America

The South America business area includes our banking, insurance and pension businesses in South America.
The principal figures relating to this business area as of December 31, 2010 and December 31, 2009 were:

- Loans and advances to customers were $€ 30,408$ million as of December 31, 2010, an increase of $20.4 \%$ (an increase of $21.9 \%$ at constant exchange rates) from $€ 25,256$ million as of December 31, 2009.
- Customer deposits were $€ 33,496$ million as of December 31, 2010, an increase of $14.3 \%$ ( $22.1 \%$ at constant exchange rates) from $€ 29,312$ million as of December 31, 2009.
- Mutual fund assets under management were $€ 3,063$ million as of December 31, 2010, an increase of $17.0 \%$ ( $4.0 \%$ at constant exchange rates) from $€ 2,617$ million as of December 31, 2009.
- Pension fund assets under management were $€ 48,800$ million as of December 31, 2010, an increase of $35.2 \%$ ( $17.1 \%$ at constant exchange rates) from $€ 36,104$ million as of December 31, 2009.

The following is a brief description of our operations on a country-by-country basis in the South America business area. The operating results described below refer to each individual unit's contribution to the South America business area's operating results, unless otherwise stated.

The business units included in the South America business area are:

- Retail and Corporate Banking; includes banks in Argentina, Chile, Colombia, Panama, Paraguay, Peru, Uruguay and Venezuela;
- Pension businesses; includes pensions businesses in Bolivia, Chile, Colombia, Ecuador and Peru;
- Insurance businesses; includes insurance businesses in Argentina, Chile, Colombia, and Venezuela.


## Retail and Corporate Banking

## Argentina

The Argentinean economy performed well in 2010, with GDP growth of $8 \%$, boosted by the good performance of both the foreign sector and domestic demand, as well as a relatively stable political climate. Inflation, however, remains high.

In 2010, BBVA Banco Francés has implemented important initiatives to improve relations with its customers, both individuals (through the alliance with the entertainment producer Time for Fun, the agreement with LAN, the Francés GO campaign and the launch of the first car leasing scheme) and companies (through the launch of credit
lines for SMEs, greater range of products for the agricultural segment and an agreement with the BMW Group). In funds under management, variable-interest deposits were launched (linked, respectively, to commodity prices, stock market indices and currency trading rates).

The year-on-year growth in lending was $43.0 \%$ as of December 31, 2010, There were notable increases in consumer finance (with an increase of 88 basis points) and credit cards (with an increase of 79 basis points), and no deterioration in asset quality (while the NPA ratio continued to be lower than the average NPA of our peers in Argentina, according to our estimates). Customer funds increased by $22.7 \%$ and were highly concentrated in transactional accounts (which increased by $22.2 \%$ year-on -year).

The net interest income of BBVA Banco Frances, which grew year-on-year by $16.5 \%$ in 2010, while net fees and commissions increased by $15.6 \%$. Operating expenses increased by $28.5 \%$ in 2010 , affected by the upturn in inflation and the expansion projects launched by the unit. The high asset quality has enabled loan-loss provisioning to remain at similar levels to 2009. The net attributable profit of this unit in 2010 was $€ 111$ million.

## Chile

The Chilean economy grew by over $5 \%$ in 2010, mainly as a result of the strength of domestic demand and the favorable impact of high commodity prices, particularly copper. Inflation as of December 31, 2010 was less than $3 \%$, within the Central Bank's target. The Central Bank has gradually reduced its monetary incentives over 2010 and raised the interest rate by 300 basis points to $3.5 \%$. In this environment BBVA Chile has strengthened its positioning in the retail businesses by transforming its branch network and the virtual channels, as well as the commercial and distribution models. As a result, the sales volume has doubled, the product range has grown and customer satisfaction levels have improved.

The loan book grew by $12.2 \%$ in 2010 year-on-year. There was a notable increase in credit cards (which increased by $80.4 \%$ year-on-year) through new products ("Signature and MasterCard"), as well as associations with other brands ("Enjoy") and stores. Increased lending led to an increase in market share in 2010 of 46 basis points in consumer finance and credit cards and 17 basis points in mortgages, according to our estimates. The consumer finance unit Forum strengthened its leading position and extended its product range and penetration in its different brands. Finance experienced an increase of $31 \%$ in 2010 year-on-year, without any deterioration in risk indicators (the NPA ratio was $1.9 \%$ as of December 31, 2010). In customer funds, current accounts were up by $22.1 \%$, a gain of 13 basis points in market share of transactional deposits, according to our estimates. Long - term bonds were issued in an aggregate amount of over $€ 300$ million.

BBVA Chile and Forum contributed a net attributable profit of $€ 115$ million in 2010 (an increase of $41.9 \%$ year-on-year). This increase was mainly attributable to the increase in net interest income (which increased by $12.1 \%$ year-on-year) and net fees and commissions (an increase of $27.6 \%$ ), even though net trading income was below 2009 levels, which included high capital gains from the sale of equity holdings. Expenses increased $7.4 \%$ in 2010, year-on-year. In addition, loan-loss provisions decreased by $39.4 \%$ year-on-year due to the improved asset quality.

## Colombia

Colombia also experienced an improvement of its economy, particularly in the second half of 2010, due to a significant increase in public and private investment, as well as a notable recovery in exports and the maintenance of interest rates at all-time lows. As a result, GDP grew by 5\% in 2010.

Under the guidelines set out by the Plan Unidos ("United Plan") and the "New Model of Customer Service", BBVA Colombia has performed well, in both lending and funds. This has led to a year-on-year gain in market share of 17 basis points in 2010, according to our estimates. Mortgage loans and corporate lending played a significant role in this respect, with increases in the market share of 78 and 16 basis points, respectively. In business with individual customers the product range was extended (in cards, real estate leasing and payroll bank accounts and others), while in the corporate segment the Bank's presence in the agroindustrial sector was strengthened and the Cash Net tool was consolidated as a method of customer cash management.

In customer funds, there was a year-on-year growth of $22.3 \%$ in current and savings accounts. In 2010, BBVA Colombia was recognized as the "Bank of the Year" in the country by The Banker. It also received an award as the best Colombian bank for good corporate governance practices, social responsibility and ethics from Latin Finance.

The remarkable fall in interest rates over the year had a negative effect on the results in the sector in 2010. BBVA Colombia has offset much of this impact by greater growth in lending and by applying a strategy of strict defense of spreads, which has limited the decrease in net interest income (which decreased by $4.9 \%$ year-on year). Expenses remained in check, with a slight increase of $1.4 \%$. There was a significant limitation of loan-loss provisions (which decreased by $32.4 \%$ year-on-year), which benefited from the reduction in non-performing assets (which decreased by $26.6 \%$ year-on-year). As a result, the net attributable profit in 2010 amounted to $€ 184$ million, an increase of $12.0 \%$ from the previous year.

## Panama

The Panamanian economy has improved over the year, boosted by the recovery in international trade, higher liquidity and its achievement of an investment grade rating. BBVA Panamá has focused its strategy on improving its recognition in the market through various sponsorship deals (including the Panamanian Soccer League) that have supported the product range for individuals, helped by the opening of a new branch. In the corporate segment, efforts have been aimed at the agricultural sector and the Free Zone, with improvements in COMEX and insurance products.

Lending increased in 2010 by $6.8 \%$ over the year and customer funds increased by $5.8 \%$ over the same period. In 2010, BBVA Panama had a net attributable profit of $€ 31$ million, with a positive performance in both income and expenses.

## Paraguay

The Paraguayan economy performed very well in 2010, boosted by the strong agricultural sector and the reactivation plans implemented by the country's economic authorities. In 2010, BBVA Paraguay showed commercial strength, with the launch of numerous commercial campaigns, in both the corporate and institutions and retail businesses. Two highlights were the strategic alliance with John Deere, in corporate and institutions, and the launch of the VIP segment in retail banking. Eight new branches were opened over the year as part of an expansion plan which will continue in 2011.

The foregoing has enabled a year-on-year growth in lending of $45.2 \%$ in 2010 and an increase in customer funds of $24.3 \%$, without any deterioration of the NPA ratio, which continues at minimum levels, or profitability.

BBVA Paraguay had a net attributable profit of $€ 39$ million in 2010, an increase of $21.7 \%$ year-on-year. Euromoney named it the "Best Bank" in the country for the fourth year in a row.

## Peru

In 2010, the Peruvian economy grew almost by $10 \%$, mainly as a result of the recovery in private consumption, high levels of business confidence and favorable financing conditions. This recovery has led the economic authorities to start a cycle of rises in policy rates with the aim of keeping inflationary pressures in check.

BBVA Banco Continental undertook numerous commercial initiatives in all segments in 2010 and increased its sales capacity with an $8 \%$ increase in its branch network, a $23 \%$ increase in the number of ATMs and a $184 \%$ increase in its "express" agent network. As a result, lending portfolio increased by $19.5 \%$ year-on-year and customer funds by $20.6 \%$. There was a particularly notable increase in consumer finance ( 35 basis points) and corporate lending ( 46 basis points). Our market share in customer funds increased by 203 basis points according to our estimates. In the private individuals segment, mainly as a result of the "Mundo Sueldo" product, the number of customers who deposit their payroll into their accounts increased in 2010 by $23 \%$ year-on-year, and the number of companies making salary payments directly increased by $38 \%$ year-on-year. The VIP individuals segment saw the launch of the "Black" card in partnership with MasterCard. In Corporate and Investment Banking, the aim was to create closer links with customers, with improved financial advice and a broader range of products. A number of hedging derivatives were launched for corporate customers for this purpose.

In 2010, the bank was recognized as the Best Bank in Peru by Global Finance and the Best Foreign Trade Bank in Peru by Trade Finance. It also ranked third as Best Bank in Latin America in the ranking prepared by América Economía, and ranked third in the sustainability ranking drawn up by Management \& Excellence and Latin Finance.

In 2010, BBVA Banco Continental had a net attributable profit of $€ 134$ million (an increase of $6.5 \%$ year-on-year), mainly as a result of the effect of improved economic activity on revenues. Net interest income grew by $4.8 \%$ in 2010, despite the downward pressure on spreads, and net fees and commissions were up by $12.7 \%$ year-on-year, with a high recurrent component. Expenses were up by $9.7 \%$, a moderate rate given the expansion in the commercial network, while the efficiency ratio remained low (30.6\%). The NPA ratio as of December 31, 2010 remained low $(1.9 \%)$, with no pressure on the volume of loan-loss provisioning.

## Uruguay

The positive performance of the foreign sector, particularly due to agricultural and livestock production, has contributed to GDP growth of $9 \%$ in 2010. The most important event of the year for BBVA Uruguay was the agreement to purchase Crédit Uruguay. The deal has converted the unit in the second biggest financial institution in the country. Within its organic business, BBVA Uruguay has shown commercial strength in 2010, in both the individuals and corporate segments. In the corporate segment, the bank has focused its efforts on the agricultural and livestock business, with the launch of new products such as leasing, the "Cuenta Pymes" (SME account) and special financing lines.

In 2010, the banking business benefited from the recovery in economic growth, although it continued to suffer from an environment of low interest rates. In this context BBVA Banco Uruguay generated a net attributable profit of $€ 3$ million.

## Venezuela

Despite high oil prices in 2010, the Venezuelan economy posted a negative growth, due mainly to the limitation on currency flows settled on the official exchange market, a deteriorating business environment, restrictions on electricity in the first half of 2010 and sluggish private demand.

Despite this situation, BBVA Banco Provincial has continued to invest in improving infrastructures with the aim of guaranteeing security, adapting spaces for the preferential treatment of customers with disabilities, and carrying on with the extension of the "express" zones. In addition, it launched the "BBVA Provinet" and "Provinet Móvil" portals to provide customers easier access to accounts. Of particular importance in the individuals segment were the credit card initiatives, with the launch of numerous promotions in partnership with VISA and MasterCard, as well as the re-launch of the Crédit Auto product in partnership with General Motors and Chrysler. A new fund called "Nómina Estándar" was launched aimed at low-income individuals. It introduces a "popular card" as a way of payment adapted to the financial needs of this customer segment.

The loan book increased over the year 2010 by $41.0 \%$. Customer funds increased in 2010 by $46.6 \%$ year-on-year. In 2010 BBVA Banco Provincial generated a net attributable profit of $€ 115$ million (an increase of $23.0 \%$ year-on-year), based on the excellent performance of business and positive handling of spreads, which has been reflected in the progress of net interest income (an increase of $28.9 \%$ year-on-year). As a result of the positive performance of other revenues and a moderate increase in expenses (below the rate of inflation), the efficiency ratio has improved to $48.0 \%$. In 2010, BBVA Banco Provincial was once again named Best Bank in Venezuela by three prestigious publications: Euromoney (for the fourth year in a row), Global Finance (also for the fourth year in a row) and The Banker.

## Pensions and Insurance

In 2010 the Pensions and Insurance unit contributed with a net attributable profit of $€ 191$ million, $28.4 \%$ more than in the previous year. There was positive progress in the pension-fund business ( $€ 126$ million, an increase of $19.3 \%$ year-on year) and the insurance business ( $€ 64$ million, an increase of $50.9 \%$ year-on-year).

## Pensions

The year was positive for the pension fund business, despite the more moderate performance of the financial markets compared to 2009 . The recovery of the labor markets in the region has improved the volume of fund revenues, which has in turn boosted net fee income in the sector. This has been in an environment in which the impact of regulatory changes in some countries has been negative. At the close of the year, assets under management by all fund managers amounted to $€ 48,800$ million (an increase of $17.1 \%$ year-on-year), while the funds attracted over the year were up by $16.6 \%$ from 2009. BBVA thus remains the biggest pension business group in the region according to our estimates.

In 2010, AFP Provida in Chile transformed its customer relationship models, with particular focus on pension advice and building customer loyalty, strengthening links with the highest-income segments and providing a range of new voluntary pension savings products. It generated a profit of $€ 89$ million, $20.8 \%$ more than in the previous year, mainly as a result of increased fund revenues (an increase of $9.9 \%$ year-on-year) and its positive effect on the institution's net fee income (an increase of $21.5 \%$ year-on-year). Funds under management increased by $14.0 \%$ in 2010. AFP Horizonte in Colombia increased its assets by $24.3 \%$, its number of pension-savers by $3.8 \%$, and its fund revenues by $32.9 \%$.Profit in 2010 was $€ 26$ million. Finally, AFP Horizonte in Peru had a profit of $€ 16$ million, and also increased its fund revenues (an increase of 9.0\% year-on-year), number of pension savers (an increase of 5.3\% year-on-year) and assets under management (an increase of $25.8 \%$ year-on-year).

## Insurance

The insurance business also had a very positive year. The BBVA companies were very buoyant commercially with the launch of new products and their new distribution and sales channels were consolidated. Thanks to this, the volume of written premiums by all the companies (excluding those in Colombia, which decreased for strategic reasons) increased by $28.2 \%$ over the year. Combined with the moderate levels of claims and expenses, the result was a net attributable profit of €64 million, of which €26 million were from the Grupo Consolidar in Argentina, $€ 17$ million from the Group's companies in Chile, $€ 13$ million from the Colombian companies and $€ 8$ million from Seguros Provincial in Venezuela.

## The United States

The principal figures relating to this business area as of December 31, 2010 and December 31, 2009 were:

- Loans and advances to customers were $€ 38,408$ million as of December 31, 2010, a decrease of $4.1 \%$ (a decrease of $11.1 \%$ at constant exchange rates) from € 40,056 million as of December 31, 2009.
- Customer deposits were $€ 42,343$ million as of December 31, 2010, a decrease of $31.9 \%$ ( $36.9 \%$ at constant exchange rates), compared to $€ 62,200$ million as of December 31, 2009. This is mainly as a result of the fall in term deposits in the New York branch.

On August 21, 2009, through our subsidiary BBVA Compass, we acquired certain assets and liabilities of Guaranty from the FDIC through a public auction for qualified investors. BBVA Compass acquired assets, mostly loans, for $\$ 11,441$ million (approximately $€ 8,016$ million) and assumed liabilities, mostly customer deposits, for $\$ 12,854$ million (approximately $€ 9,006$ million). These acquired assets and liabilities represented $1.5 \%$ and $1.8 \%$ of our total assets and liabilities on the acquisition date. The agreement with the FDIC limits the credit risk associated with the acquisition. The purchase included a loss-sharing agreement with the FDIC under which the latter undertook to assume $80 \%$ of the losses, if any, on up to the first $\$ 2,285$ million of the loans purchased by us and up to $95 \%$ of the losses on the loans exceeding this amount. This commitment has a maximum term of either five or ten years, depending on the type of portfolio. This investment, which included 164 branches and 300,000 customers in Texas and California, offers us an opportunity to strengthen our United States' banking franchise in the retail market, while limiting our investment risk.

The business units included in the United States area are:

## - BBVA Compass Banking Group

- Other units: BBVA Puerto Rico and Bancomer Transfers Services ("BTS")


## BBVA Compass Banking Group

BBVA Compass represents approximately $74 \%$ of the area's total assets and garners the retail and corporate banking business in the United States (excluding Puerto Rico).

As of December 31, 2010 the loan portfolio was down $7.1 \%$ year-on-year to $€ 31,256$ million. The fall in lending is the result of reduced finance for real estate construction and the planned run-off in consumer finance for car dealerships and students. This drop has in part been offset by the increase in residential real estate, which was up $34.7 \%$ over the year; and to a lesser extent, by commercial loans, which were up by $11.2 \%$ year-on-year. It is worth noting that $\$ 3,294$ million in new residential mortgages was generated during the year, $22.3 \%$ up from the previous year. In all, the residential real estate portfolio accounted for $20.8 \%$ of total lending in BBVA Compass as of December 31, 2010, compared to $14.8 \%$ in 2009, and commercial loans accounted for $29.7 \%$ ( $25.7 \%$ the previous year). In contrast, real estate construction was down 8.1 percentage points to $12.6 \%$ and consumer finance was down 2.2 percentage points to $16.3 \%$.

Customer deposits decreased from $€ 33,105$ million as of December 31, 2009 to $€ 32,493$ million as of December 31, 2010 (a decrease of $1.8 \%$ year-on year at constant exchange rates) as a results of the fall in term deposits (a decrease of $21 \%$ year-on-year). However, lower-cost funds, as current accounts, increased by $7.7 \%$, and as of December 31, 2010 represented $73.4 \%$ of all the unit's funds compared to $66.9 \%$ as of December 31, 2009. This change in the deposit mix, has resulted in a reduction of the average cost of deposits from $1.03 \%$ in 2009 to $0.65 \%$ in 2010.

The mix in the loan portfolio and deposits has led to an increase in customer spread of 16 basis points over the year. This is because the interest rates accrued on customer deposits have fallen more than the yield on loans (despite the change in the mix towards items with lower risk and spread). As a result, the net interest income of $€ 1,566$ million is $7.1 \%$ up from 2009, while net fees and commissions have increased by $1.0 \%$ over the same period. Although both net trading income and the other gains (losses) item were down, gross income ended the year at $€ 2,168$ million, $2.7 \%$ up from 2009. However, the increased operating expenses, due to the process of integrating Guaranty, led to a $1.7 \%$ fall in the operating income over the previous year to $€ 816$ million. Impairment on financial assets improved significantly, reflecting the exceptional measures taken in 2009 and the risk control mechanisms implemented over 2010. As a result, the net attributable profit increased to $€ 149$ million (compared to a loss of $€ 1,063$ million in 2009 , or a loss of $€ 42$ million without one-off charges, at constant exchange rates).

Below are the highlights of each of the units making up BBVA Compass:
As of December 2010, Commercial Banking, the unit that handles business with SMEs, managed a loan portfolio of $€ 15,927$ million (down $13.9 \%$ year-on-year) and customer deposits of $€ 8,789$ million (an increase of $7.2 \%$ year-on-year). This is the result of a reduction in finance for real-estate developers (a decrease of $45.2 \%$ year-on-year), which was partly offset by a notable effort made by BBVA Compass with respect to SMEs. A number of products have been launched aimed at SMEs, such as "Integrated Payables", which offer a way of combining payments into a single file and route them using the lowest cost method, and allow the updating of the "Controlled Disbursement Account", which provides customers with the "CDA Perfect Presentation" reports notifying them of all the checks entering their accounts each day and thus enabling companies to maximize their liquidity management.

Corporate Banking, specialized in large corporations, has increased its loan portfolio by $3.2 \%$, with a major rise in deposits (up 80.5\% year-on-year).

Retail Banking has a volume of loans of $€ 10,730$ million (up $4.3 \%$ year-on-year). The reduction in the auto dealer and student loan portfolios was more than offset by an increase in the residential real estate portfolio. Customer funds fell by $6.8 \%$, due to the $9.0 \%$ reduction in higher-cost funds, while more liquid funds increased by $2.8 \%$. BBVA Compass and SmartyPig concluded a strategic alliance in 2010 through which BBVA Compass will act as a depositary for SmartyPig customers in the United States. "Compass for your Cause", a program designed for NGOs and launched at the end of 2009, has not only tripled the number of organizations involved, but increased the number of donors to NGOs by more than $700 \%$ as of December 31, 2010. Finally, in the health sector, joint teams have been formed by representatives from the Retail, Commercial, Wealth Management and Insurance units. They offer a wide variety of products, including a new service that allows payments to be collected from patients at medical consultations.

The Wealth Management unit had a total loan portfolio of $€ 2,047$ million, deposits of $€ 3,686$ million and assets under management of $€ 13,188$ million as of December 31, 2010. In 2010 it launched the fixed-income product "Fixed Annuity", which has attracted $€ 350$ million in similar assets from other banks throughout 2010. The "Managed Money plan" offers customers who do not meet the typical Wealth Management profile the chance to have an investment account managed by professionals.

Finally, the business in the New York branch followed the same pattern as the rest of the WB\&AM units in the Group: a focus on higher added-value and more loyal customers, price management and the promotion of crossselling. As a result, the loan portfolio was down by $31.4 \%$ in 2010, while gross income fell by $17.9 \%$. Nonperforming assets ("NPA") remain low, and the greater loan-loss provisions compared to 2009 have resulted in increased coverage.

## Other units

As of December 31, 2010, BBVA Puerto Rico managed a loan portfolio of $€ 2,850$ million, down $9.3 \%$ from the previous year. Customer deposits amounted to $€ 1,588$ million, at similar levels to the close of 2009 . The operating income fell over the year by $10.0 \%$ to $€ 70$ million, but the reduced impairment losses on financial assets (which experienced a year-on-year fall of $64.1 \%$ ) resulted in a net attributable profit of over $€ 1$ million, compared to a loss of $€ 71$ million in the previous year.

Finally, BTS reported a net attributable profit of $€ 11$ million, $€ 1.7$ million down from the previous year. Revenues dropped by $9.5 \%$ as the number of transactions declined by $4.0 \%$.

## Wholesale Banking and Asset Management

The Wholesale Banking and Asset Management area focuses on providing services to large international companies and investment banking, capital markets and treasury management services to clients.

The principal figures relating to this business area as of December 31, 2010 and December 31, 2009 were:

- Loans and advances to customers were $€ 35,754$ million as of December 31, 2010, an increase of $16.5 \%$ from $€ 30,684$ million as of December 31, 2009.
- Customer deposits were $€ 43,819$ million as of December 31, 2010 compared to $€ 34,864$ million as of December 31, 2009, an increase of $25.7 \%$.
- Mutual fund assets under management were $€ 3,576$ million as of December 31, 2010, a decrease of $8.6 \%$ from $€ 3,914$ million as of December 31, 2009.
- Pension fund assets under management were $€ 7,209$ million as of December 31, 2010, a decrease of $0.2 \%$ from $€ 7,224$ million as of December 31, 2009.

The business units included in the Wholesale Banking and Asset Management area are:

- Corporate and Investment Banking: coordinates origination, distribution and management of a complete catalogue of corporate and investment banking products (corporate finance, structured finance, syndicated loans and debt capital markets) and provides global trade finance and global transaction services with coverage of large corporate customers specialized by sector (industry bankers);
- Global Markets: handles the origination, structuring, distribution and risk management of market products, which are placed through our trading rooms in Europe, Asia and the Americas;
- Asset Management: designs and manages the products that are marketed through our different branch networks including traditional asset management, alternative asset management and Valanza (our private equity unit);
- Industrial and Other Holdings: helps to diversify the area's businesses with the aim of creating medium and long-term value through active management of a portfolio of industrial holdings and other Spanish and international projects; and
- Asia: relates to our stakes in CIFH in Hong Kong (approximately 30\%) and in CNCB (approximately $15 \%$ ) and our commitment to China as demonstrated by aggregate historic investments that exceed $€ 4,000$ million as of the date of this Annual Report. This unit also manages the operational branches and representative offices established at this region and other agreements such as the recent joint-venture with the Indian bank Baroda to create a credit card company operating in India.


## Corporate and Investment Banking

A number of organizational changes in the Mexico business were made in Corporate and Investment Banking (C\&IB), with a separation of customer and product activity in investment banking. A global unit of investment products has been created covering business with these products in all geographical areas. With these changes, $C \& I B$ is making progress in the separation of responsibilities associated with the management of balance-sheet products and fees, and is strengthening its global management model, both in relation to customer spread and product range.

The following changes were also made in 2010:
The area of Debt Capital Markets launched a global dollar distribution platform to provide a comprehensive debt service to clients. The origination teams in the main offices in Europe, Asia and the Americas have also been reinforced. In Europe, a group providing debt advice and ratings has been created to help the origination of business in the different product areas, and to offer a variety of high-added-value services to customers.

The Structured Trade Finance area has consolidated the operation of its units in Mexico and Frankfurt, and reinforced its teams there. It has also gained market recognition with the signing of a significant number of transactions. As a result of the agreement signed with CITIC, our partner in China, the first operation ever with Sinosure coverage (ECA China) has been signed in favor of a Spanish company. Customer relations have continued to be strengthened in the BIBEC (Investment Banking for Companies and Corporations) segment by extending the regional teams in Spain and Portugal.

In the Global Transaction Services unit, the first global connection channel for companies and corporations via SWIFT and Host-to-Host was launched in the International Cash Management department. This enables information to be sent between the bank and the customer. BBVA Net Cash, the electronic banking channel, has increased its product range with new products and services for customers in the United Kingdom and France, and a new Securities Depositary model. A security device called Token Plus has been incorporated to enable BBVA customers with a visual disability to validate operations through this channel. In the United States, Compass e-Access, the unique-use validation code for electronic banking was incorporated, offering an alternative to the use of security tokens. The float pricing system used to assign the availability of check funds deposited by customers in the Bank was also updated.

The area of $C \& I B$ in the U.S. and South America has completed the implementation of Master Plans to consolidate the new model of coverage and segmentation of the customer base.

## Global Markets

The Global Markets ("GM") unit is undertaking significant investments to reinforce its Distribution team in the main international financial centers, Hong Kong and London, with the recruitment of senior teams. At the same time, investment is being undertaken to improve access technology to Latin American stock exchanges. GM has integrated BBVA Bancomer into the BBVA global equity platform. This means a move from having local operational capacity in Mexico to more global functions for the management of equity orders.

In 2010, product innovation was consolidated in Latin America with the launch, in collaboration with the Asset Management unit, of a new Exchange Traded Fund (ETF) called BRTRAC that aims to hold all the common stocks of the BMV Brasil 15 index (the first index constructed by the Mexican Stock Exchange with foreign securities).

In 2010, Asset Management's activity in new products has continued to be focused on responding to customer needs, as well as on innovation. In the first half of 2010, at a time of major concerns about the situation in peripheral countries and high risk aversion, we reinforced our conservative product range with the launch of a Fixed Income fund whose portfolio is made up exclusively of government bonds from "core countries" in the euro zone, the BBVA Bonos Core. The product catalog was also strengthened with the launch of two new funds: BBVA Bolsa España Dividendo, an equity fund whose management is focused on companies with high dividend payments; and BBVA Bonos Corporativos Flotantes, a fixed-income fund that aims to benefit from the opportunities currently offered by the credit market. A range of dynamic asset distribution management funds was launched in the second half of the year: the Gama Evolucion (V5 and V10).

In guaranteed products, 2010 has again been a year with many maturities and most of the activity was focused on renewals. Thus, in Commercial Banking eight guaranteed equity funds were launched (seven of which were renewed from 2009), nine guaranteed fixed-income funds of the Planes Renta type (all of which were renewed from 2009) and nine guaranteed fixed-income Fon-Plazo type funds (four of which were renewed from 2009). In addition, four guaranteed fixed-income funds in the Gama Solidez have again been launched by HNWI, continuing with the success this range had the previous year. In Quality Funds, three new products began to be sold as funds of funds. All three have a very dynamic management philosophy through international fund managers.

The activity of Pensions in 2010 has included the incorporation of new plans into the unit and strengthened BBVA's position in pensions in Spain.

## Industrial and Other Holdings

This unit diversifies the area's businesses with the aim of creating value in the medium and long terms through the active management of a portfolio of industrial holdings and private equity, international and real estate funds. The management fundamentals are profitability, asset turnover, liquidity and optimal use of economic capital.

Currently, it manages a portfolio of holdings in more than 50 companies from a wide variety of sectors. Among them are Corporación IBV, Bolsas y Mercados Españoles (BME), Técnicas Reunidas, Tubos Reunidos, Desarrollo Urbanístico Chamartín, the international funds Darby Latin American Private Equity Fund L.P., Palladium Equity Partners III L.L.C. and CITIC Capital China Real Estates Fund III.

Investments were made in equity holdings for $€ 47$ million in 2010, and sales of minor stakes of portfolio holdings for approximately $€ 30$ million.

## Asia

The wholesale business in Asia performed very well in 2010 and continues to be the basis for organic growth in the region. The loan portfolio was up $13.8 \%$ from December 31, 2009, with customer funds increasing by $74.1 \%$, attributable in part to GM Asia. The accumulated net attributable profit increased by $95.6 \%$. Over the year, BBVA has strengthened its trading capacity in the zone, with the opening of trading floor in Singapore and Tokyo.

In addition, the acquisition of an additional $4.93 \%$ stake in CNCB was made effective in April 2010 for approximately $€ 1,000$ million, increasing the Group's holding in the entity to its current $15 \%$. BBVA is one of the few strategic international investors that has not only maintained but actually increased its position in the Chinese banking sector during the crisis. CNCB carried out a capital increase in 2010 (at a ratio of 2.2 new shares for 10 existing shares). The Board of the Chinese bank approved this increase to support the development and high rate of growth of its banking business. The bank closed an excellent year in 2010, with strong growth rates in practically all its lines of business. Profit generation was above market expectations, with the accumulated figure to September 2010 up $47.6 \%$ year-on-year. In 2010 the collaboration agreement for pensions was also concluded with CNCB. Its aim is to take advantage of BBVA's capacity and CNCB's local presence to develop pension plans in China.

In India, another of the strategic markets in the Asian continent and in the sphere of retail banking, BBVA and the Bank of Baroda entered into an agreement in December to create a joint company for credit cards. Once approval from the regulatory authorities has been obtained, the Group will be able to acquire a $51 \%$ interest in the
credit card unit of the Bank of Baroda, BobCards. BBVA will invest $€ 34$ million in this transaction, which will also give it a strategic position in India through a leading bank that has a network of 3,100 branches and 36 million customers.

## Corporate Activities

The Corporate Activities area handles our general management functions. These mainly consist of structural positions for interest rates associated with the euro balance sheet and exchange rates, together with liquidity management and shareholders' funds.

This area also books the costs from central units that have a strictly corporate function and makes allocations to corporate and miscellaneous provisions, such as early retirement and others of a corporate nature. In 2009 it also incorporated the newly created Real-Estate Management unit, which brings together our Spanish real-estate business.

The business units included in the Corporate Activities business area are:

- Asset/Liabilities Management: administers our interest and exchange-rate structure as well as our overall liquidity and shareholders' funds;
- Holdings in Industrial and Other Companies: manages our investment portfolio in industrial and financial companies applying strict criteria for risk control, economic capital consumption and return on investment, with diversification over different industries; and
- Real Estate Management: manages the real estate assets in Spain, including assets from foreclosures, repossessions, purchases from distressed customers and the assets in BBVA Propiedad, the real estate fund.


## Asset/Liability Management

The Asset/Liability Management is responsible for actively managing structural interest-rate and foreign exchange positions, as well as the Group's overall liquidity and shareholders' funds.

Liquidity management aims to fund the growth of the banking business at suitable maturities and costs, using a wide range of instruments that provide access to a large number of alternative sources of finance. A core principle in the BBVA Group's liquidity management is to encourage the financial independence of its banking subsidiaries in the Americas. This aims to ensure that the cost of liquidity is correctly reflected in price formation and the sustainable growth in the lending business.

The Group's capital management has a twofold aim: to maintain the levels of capitalization appropriate to the business targets in all the countries in which it operates; and, at the same time, to maximize the return on shareholders' funds through efficient allocation of capital to different units, good management of the balance sheet and proportionate use of the various instruments that comprise the Group's equity: stock, preferred stock and subordinate debt. In the last quarter of 2010, BBVA has successfully executed a capital increase after the announcement of its purchase of $24.9 \%$ of the Turkish bank Garanti.

Foreign exchange risk management of BBVA's long-term investments, basically stemming from its franchises in the Americas and soon also its business in Turkey, aims to preserve the Group's capital ratios and ensure stability of its income statement, while controlling the impact on reserves and the costs of this management. In 2010, BBVA has maintained a policy of actively hedging its investments in Mexico, Chile, Peru and the dollar area. Its aggregate hedging was close to $30 \%$. In addition to this corporate-level hedging, dollar positions are held at a local level by some of the subsidiary banks. The Group also hedges its foreign exchange exposure on expected 2011 results in the Americas. In 2010, the favorable performance of most of the currencies in the Americas has had a positive effect on the Group's equity and income statement. For 2011, the same policy will be pursued in managing the Group's foreign exchange risk from the perspective of its effect on capital ratios and on the income statement.

The unit also actively manages the structural interest-rate exposure on the Group's balance sheet. This aims to keep the performance of short and medium-term net interest income more uniform by cutting out interest-rate fluctuations. In 2010, the results of this management have been satisfactory. Strategies were implemented to provide
a hedge against a less positive economic outlook in Europe for the whole of 2010 and 2011, with relatively limited risk on the balance sheets in the United States and Mexico. These strategies are managed both with hedging derivatives (caps, floors, swaps, FRAs) and with balance-sheet instruments (mainly government bonds with the highest credit and liquidity ratings). At the close of the year, the Group held asset portfolios denominated in euros, U.S. dollars and Mexican pesos.

## Holdings in Industrial and Other Companies

This unit manages the portfolio of industrial and financial investments in companies operating in the telecommunications, media, electricity, oil, gas and financial sectors. Like Asset/Liability Management, this unit lies within the Group's Finance Division.

BBVA applies strict requirements to this portfolio in terms of risk-control procedures, use of economic capital and return on investment, diversifying investments across different sectors. It also applies dynamic hedging and monetization management strategies to holdings. In 2010 , investments were made totaling $€ 434$ million and divestitures amounted to $€ 409$ million.

On December 31, 2010, the market value of the Holdings in Industrial \& Financial Companies portfolio was $€ 4,168$ million, with unrealized capital gains of $€ 993$ million.

In 2010, the management of the industrial and financial holdings generated $€ 317$ million in dividends and $€ 142$ million in trading income, giving a net attributable profit of $€ 404$ million.

## Real Estate Management

The Group has always counted with expert teams for the management of the real estate and developer sector. Thus, the Real Estate Management unit's focus is to provide specialized management of the real estate assets it has acquired from foreclosures, repossessions, purchases from distressed customers and the assets in BBVA Propiedad, the real estate fund. In 2010, the Group has continued to make an important effort to provision for these assets ( $€ 657$ million) with the aim to maintain their coverage above $30 \%$, taking as reference updated appraisals.

## Supervision and Regulation

The Spanish government traditionally has been closely involved with the Spanish banking system, both as a direct participant through its ownership of ICO and as a regulator retaining an important role in the regulation and supervision of financial institutions.

## The Bank of Spain

The Bank of Spain was established in 1962 as a public law entity (entidad de derecho público) that operates as Spain's autonomous central bank. In addition, it has the ability to function as a private bank. Except in its public functions, the Bank of Spain's relations with third parties are governed by private law and its actions are subject to the civil and business law codes and regulations.

Until January 1, 1999, the Bank of Spain was also the sole entity responsible for implementing Spanish monetary policy. For a description of monetary policy since the introduction of the euro, see "- Monetary Policy".

Since January 1, 1999, the Bank of Spain has performed the following basic functions attributed to the European System of Central Banks ("ESCB"):

- defining and implementing the ESCB's monetary policy, with the principal aim of maintaining price stability across the euro area;
- conducting currency exchange operations consistent with the provisions of Article 111 of the Treaty on European Union ("EU Treaty"), and holding and managing the Member States' official currency reserves;
- promoting the sound working of payment systems in the euro area; and
- issuing legal tender banknotes.

Recognizing the foregoing functions as a fully-fledged member of the Eurosystem, the Ley de Autonomía del Banco de España (the Bank of Spain Law of Autonomy) stipulates the performance of the following functions by the Bank of Spain:

- holding and managing currency and precious metal reserves not transferred to the ECB ;
- supervising the solvency and behavior of credit institutions, other entities and financial markets, for which it has been assigned supervisory responsibility, in accordance with the provisions in force;
- promoting the sound working and stability of the financial system and, without prejudice to the functions of the ECB, of national payment systems;
- placing coins in circulation and the performance, on behalf of the State, of all such other functions entrusted to it in this connection;
- preparing and publishing statistics relating to its functions, and assisting the ECB in the compilation of the necessary statistical information;
- providing treasury services and acting as financial agent for government debt;
- advising the government, preparing the appropriate reports and studies; and
- exercising all other powers attributed to it by legislation.
- Subject to the rules and regulations issued by the Ministry of Economy, the Bank of Spain has the following supervisory powers over Spanish banks:
- conducting periodic inspections of Spanish banks to evaluate a bank's compliance with current regulations including the preparation of financial statements, account structure and credit policies;
- advising a bank's board of directors and management on its dividend policy;
- undertaking extraordinary inspections of banks; and
- collaborating with other regulatory entities to impose penalties for infringement or violation of applicable regulations.


## Fondo de Garantía de Depósitos

The Fondo de Garantía de Depósitos en Establecimientos Bancarios ("FGD") (the Guaranteed Bank Deposits Fund), which operates under the guidance of the Bank of Spain, guarantees both bank and securities deposits up to $€ 100,000$ per customer for each type of deposit, which is the minimum insured amount for all EU member banks. Pursuant to Bank of Spain regulations, the FGD may purchase doubtful loans or may acquire, recapitalize and sell banks that are experiencing difficulties.

The FGD is funded by annual contributions from member banks. The rate of such contributions in 2010 was $0.06 \%$ of the year-end amount of bank deposits to which the guarantee extended and $0.06 \%$ over the $5 \%$ of the securities held on clients behalf, in accordance with legislation in effect. Nevertheless, once the capital of the FGD exceeds its requirements, the Minister of Economy may reduce the member banks' contributions and, when the FGD's funds exceed the capital requirements by one percent or more of the member banks' deposits, such contributions may be suspended.

In order to safeguard the stability of its members, the FGD may also receive contributions from the Bank of Spain. As of December 31, 2010, all of the Spanish banks belonging to the BBVA Group were members of the FGD and thus obligated to make annual contributions to it.

## Fondo Garantía Inversores

Royal Decree 948 of August 3, 2001 regulates investor guarantee schemes related to both investment firms and to credit institutions. These schemes are set up through an investment guarantee fund for securities broker and
broker-dealer firms and the deposit guarantee funds already in place for credit institutions. A series of specific regulations have also been enacted, defining the system for contributing to the funds.

The General Investment Guarantee Fund Management Company was created in a relatively short period of time and is a business corporation with capital in which all the fund members hold an interest. Member firms must make a joint annual contribution to the fund equal to $0.06 \%$ over the $5 \%$ of the securities that they hold on their client's behalf. However, it is foreseen that these contributions may be reduced if the fund reaches a level considered to be sufficient.

## Liquidity Ratio

In an effort to implement European Union monetary policy, effective January 1, 1999, the ECB and the national central banks of the member states of the European Monetary Union ("EMU") adopted a regulation that requires banks to deposit an amount equal to two percent of their qualifying liabilities, as defined by the regulation, with the central bank of their home country. These deposits will earn an interest rate equal to the average interest rate of the ESCB. Qualifying liabilities for this purpose include:

- deposits;
- debt securities issued; and
- monetary market instruments.

Furthermore, the liquidity ratio is set at $0 \%$ instead of $2 \%$ for those qualifying liabilities that have a maturity over two years and are sold under repurchase agreements.

## Investment Ratio

In the past, the government used the investment ratio to allocate funds among specific sectors or investments. As part of the liberalization of the Spanish economy, it was gradually reduced to a rate of zero percent as of December 31, 1992. However, the law that established the ratio has not been abolished and the government could reimpose the ratio, subject to applicable EU requirements.

## Fondo de Restructuración Ordenada Bancaria (Ordered Banking Restructuring Fund)

The crisis that has affected the financial markets since 2007 obliged the Spanish authorities to create the Ordered Banking Restructuring Fund (FROB) by Decree-Law 9/2009 of June 26, 2009. Its purpose is to help the restructuring processes undertaken by credit institutions and strengthen their capital positions subject to certain conditions. The FROB will support the restructuring strategy of those institutions that require assistance, in three distinct stages:

- search for a private solution by the credit institution itself;
- adopt measures to tackle any weaknesses that may affect the viability of credit institutions; and
- initiate a restructuring process in which the Fund itself has to intervene directly.

The FROB has to act in what is an absolutely exceptional situation that is closely linked to the development of the financial crisis. In order to comply with its objectives, FROB will be funded jointly from the Spanish national budget and the deposit guarantee funds of credit institutions. The FROB will be able to raise funds on securities markets through the issue of debt securities, lending and engaging in any other debt transaction necessary to fulfill its objects.

## Capital Requirements

Bank of Spain Circular 3/2008 ("Circular 3/2008"), of May 22, on the calculation and control of minimum capital requirements, regulates the minimum capital requirements for Spanish credit institutions, on an individual and consolidated group basis, and sets forth how to calculate capital meeting such requirements, as well as the
various internal capital adequacy assessment processes credit institutions should have in place and the information they should disclose to the market.

Circular 3/2008 is the final implementation, for credit institutions, of the legislation on capital and consolidated supervision of financial institutions, which was contained in Law 36/2007, of November 16, amending Law $13 / 1985$, of May 25 , on the investment ratios, capital and reporting requirements of financial intermediaries, and other financial regulations, which also includes Royal Decree 216/2008, of 15 February, on the capital of financial institutions. Circular 3/2008 also conforms Spanish legislation to Directive 2006/48/EC of the European Parliament and of the Council, of June 14, 2006, and Directive 2006/49/EC of the European Parliament and of the Council, of 14 June 2006. The minimum capital requirements for credit institutions and their consolidated groups were thoroughly revised in both EC directives based on the new Capital Accord adopted by the Basel Committee on Banking Supervision ("Basel II").

The minimum capital requirements established by Circular 3/2008 are calculated on the basis of the Group's exposure to (i) credit risk and dilution risk (on the basis of the assets, obligations and contingent exposures and commitments that present these risks, depending on their amounts, characteristics, counterparties, guarantees, etc.); (ii) to counterparty risk and position and settlement risk in the trading book; (iii) to foreign exchange risk (on the basis of the overall net foreign currency position); and (iv) to operational risk. Additionally, the Group is subject to compliance with the risk concentration limits established in Circular 3/2008 and with the requirements related to corporate governance, internal capital adequacy assessment, measurement of interest rate risk and certain additional public disclosure obligations set forth therein. With a view to guaranteeing compliance with the aforementioned objectives, the Group performs integrated management of these risks, in accordance with its internal policies. See Note 7 to the Consolidated Financial Statements.

As of December 31, 2010, 2009 and 2008, the eligible capital of the Group exceeded the minimum required under the regulations then in force. See Note 33 to the Consolidated Financial Statements.

Under Basel II calculation of the minimum regulatory capital requirements under the new standards, referred to as "Pillar 1", is supplemented with an internal capital adequacy assessment and supervisory review process, referred to as "Pillar 2". The Group's internal capital adequacy assessment process is based on the internal model for the quantification of the economic capital required on the basis of the Group's overall risk profile. Finally, Basel II standards establish, through what is referred to as "Pillar 3", strict transparency requirements regarding the information on risks to be disclosed to the market.

Circular 3/2008 has been recently modified by Circular 9/2010, of December 22, in order to proceed with the implementation in Spain of part of the changes to the solvency framework approved at a European level (Directives 2009/111/EC, 2009/83/EC and 2009/27/EC).

The main changes considered in these directives are:

- European harmonization of large exposures limits: a bank will be restricted in lending beyond a certain limit ( $25 \%$ of regulatory capital) to any one party.
- Improved quality of banks' capital: clear EU-wide criteria for assessing whether 'hybrid' capital, i.e. including both equity and debt, is eligible to be counted as part of a bank's overall capital
- Improved liquidity risk management: for banking groups that operate in multiple countries, their liquidity risk management - i.e. how they fund their operations on a day-to-day basis - will also be discussed and coordinated within 'colleges of supervisors'.
- Improved risk management for securitized products: rules on securitized debt - the repayment of which depends on the performance of a dedicated pool of loans - have been tightened. Firms that re-package loans into tradable securities will be required to retain some risk exposure to these securities, while firms that invest in the securities will be allowed to make their decisions only after conducting comprehensive due diligence. If they fail to do so, they will be subject to capital penalties.

As part of a wider plan of the Spanish Government for the strengthening of the financial sector, the Royal Decree- Law 2/2011, of February 18, has established higher minimum capital requirements for Spanish credit
institutions, with a new core capital requirement for all credit institutions of up to a minimum of $8 \%$. This ratio will be of $10 \%$ for those institutions that are not listed on a Spanish Stock Exchange, which have a small presence of private investors, and are dependent upon wholesale funding markets for over $20 \%$ of their assets, since they have more limited access to the capital markets.

## Capital Management

## Basel Capital Accord - Basel II - Economic Capital

The Group's capital management is performed at both the regulatory and economic levels.
Regulatory capital management is based on the analysis of the capital base and the capital ratios (core capital, Tier 1, etc.) using Basel ("BIS") and Bank of Spain criteria. See Note 33 to the Consolidated Financial Statements.

The aim is to achieve a capital structure that is as efficient as possible in terms of both cost and compliance with the requirements of regulators, ratings agencies and investors. Active capital management includes securitizations, sales of assets, and preferred and subordinated issues of equity and hybrid instruments.

The Bank has obtained the approval of its internal model of capital estimation ("IRB") in 2009 and 2008 for certain portfolios.

From an economic standpoint, capital management seeks to optimize value creation at the Group and at its different business units.

The Group allocates economic capital ("CER") commensurate with the risks incurred by each business. This is based on the concept of unexpected loss at a certain level of statistical confidence, depending on the Group's targets in terms of capital adequacy. These targets are applied at two levels: the first is core equity, which determines the allocated capital. The Group uses this amount as a basis for calculating the return generated on the equity ("ROE") in each business. The second level is total capital, which determines the additional allocation in terms of subordinated debt and preference shares. The CER calculation combines lending risk, market risk (including structural risk associated with the balance sheet and equity positions), operational risk and fixed asset and technical risks in the case of insurance companies.

Stockholders' equity, as calculated under BIS rules, is an important metric for the Group. However, for the purpose of allocating capital to business areas the Group prefers CER. It is risk-sensitive and thus better reflects management policies for the individual businesses and the business portfolio. These provide an equitable basis for assigning capital to businesses according to the risks incurred and make it easier to compare returns.

To internal effects of management and pursuit of the business areas, the Group realizes a capital allocation to each business area.

## Concentration of Risk

The Bank of Spain regulates the concentration of risk. Since January 1, 1999, any exposure to a person or group exceeding $10 \%$ of a group's or bank's regulatory capital has been deemed a concentration. The total amount of exposure represented by all of such concentrations may not exceed $800 \%$ of regulatory capital. Exposure to a single person or group may not exceed $25 \%$ ( $20 \%$ in the case of non-consolidated companies of the economic group) of a bank's or group's regulatory capital.

## Legal and Other Restricted Reserves

We are subject to the legal and other restricted reserves requirements applicable to Spanish companies. Please see "- Capital Requirements".

## Allowance for Loan Losses

For a discussion of the Bank of Spain regulations relating to allowances for loan losses and country risk, see Note 2.2.1.b) to the Consolidated Financial Statements.

## Regulation of the Disclosure of Fees and Interest Rates

Interest rates on most kinds of loans and deposits are not subject to a maximum limit. Banks must publish their preferential rates, rates applied on overdrafts, and fees and commissions charged in connection with banking transactions. Banking clients must be provided with written disclosure adequate to permit customers to ascertain transaction costs. The foregoing regulations are enforced by the Bank of Spain in response to bank client complaints.

Law 44/2002 concerning measures to reform the Spanish financial system contained a rule concerning the calculation of variable interest applicable to loans and credit secured by mortgages, bails, pledges or any other equivalent guarantee.

## Employee Pension Plans

Under the relevant collective labor agreements, BBVA and some of its subsidiaries provide supplemental pension payments to certain active and retired employees and their beneficiaries. These payments supplement social security benefits from the Spanish state. See Note 2.2.12 and Note 26 to the Consolidated Financial Statements.

## Dividends

If a bank meets the Bank of Spain's minimum capital requirements described above under "- Capital Requirements", it may dedicate all of its net profits to the payment of dividends, although, in practice, banks consult with the Bank of Spain before declaring a dividend. We calculate that as of December 31, 2010, we had approximately $€ 11,241$ million of unrestricted reserves in excess of applicable capital and reserve requirements available for the payment of dividends. Compliance with such requirements notwithstanding, the Bank of Spain may advise a bank against the payment of dividends on grounds of prudence. In no event may dividends be paid from non-distributable reserves. Banks which fail to comply with the capital adequacy ratio by more than $20 \%$ are required to devote all of their net profits to increasing their capital ratios. Banks which fail to meet the required ratio by $20 \%$ or less must obtain prior approval of the Bank of Spain to distribute any dividends and must devote at least $50 \%$ of net profits to increasing their capital ratios. In addition, banks, and their directors and executive officers that do not comply with the liquidity and investment ratios and capital adequacy requirements may be subject to fines or other sanctions. Compliance with the Bank of Spain's capital requirements is determined on both a consolidated and individual basis. Our Spanish subsidiaries are in compliance with these capital adequacy requirements on both a consolidated and individual basis. If a bank has no net profits, the board of directors may propose at the general meeting of the stockholders that a dividend be declared out of retained earnings.

The Bank of Spain recommends that interim dividends not exceed an amount equal to one-half of net income attributed to parent company from the beginning of the corresponding fiscal year. No interim dividend may be declared when a bank does not meet the minimum capital requirements and, according to the recommendations of the Bank of Spain, interim dividends may not be declared until the Bank of Spain has sufficient knowledge with respect to the year's profits. Although banks are not legally required to seek prior approval from the Bank of Spain before declaring interim dividends, the Bank of Spain had asked that banks consult with it on a voluntary basis before declaring interim dividends. It should be noted that the Bank of Spain recommended in 2008 to Spanish banks general moderation on the distribution of dividends, to increase their voluntary reserves in order to strengthen their financial situation and to distribute any dividends in treasury stock.

Our bylaws allow for dividends to be paid in cash or in kind as determined by shareholder resolution.

## Scrip Dividend

At the BBVA Annual General Meeting held on March 11, 2011, the shareholders passed a resolution adopting a scrip dividend scheme called "Dividendo Opción". This is an alternative remuneration scheme for BBVA shareholders, who may now opt to receive an amount equivalent to one of the interim dividends of 2011 and the final dividend corresponding to 2010 in cash or new shares to be issued in two free-of-charge capital increases. The aim of this new remuneration scheme is to provide BBVA shareholders with a flexible and tax efficient instrument and to
offer BBVA shareholders the option to receive newly-issued shares of the Bank, without altering BBVA's policy of cash remuneration, in line with more efficient, flexible remuneration policies followed by other international banks.

Consequently, shareholders will have the "Dividendo Opción" available to them on the dates when the final dividend of 2010 and one of the interim dividends of 2011 are typically paid out. They may then decide which option suits them best at the time, whilst always continuing to be able to receive all their remuneration in cash if they wish.

Each capital increase is independent of the other, such that one or the other may be made on different dates and one or the other may not be made.

## Limitations on Types of Business

Spanish banks are subject to certain limitations on the types of businesses in which they may engage directly, but they are subject to few limitations on the types of businesses in which they may engage indirectly.

## Mortgage Legislation

Law 41/2007 reformed an important part of Law 2/1981 of March 25, on mortgage markets as well as specific provisions of Law 2/1994 of March 30, on the subrogation and modification of mortgage loans and the Mortgage Law of February 8, 1946 all with the purpose of providing the Spanish mortgage market with greater flexibility, sophistication and efficiency. A number of reforms have been introduced relating to (i) asset or financing transactions carried out by credit institutions and (ii) liability transactions, i.e., those of moving of mortgage loans and credits that credit institutions carry out as refinancing mechanisms.

Royal Decree 716/2009, implements several aspects of Law 2/1981, of March 25, 1981, on mortgage market regulation and other mortgage and financial system rules, reformed by Law 41/2007. It replaces Royal Decree 685/1982 of March 17, 1982 which also implemented several aspects of Law 2/1981 and which is thus repealed. The most significant developments introduced are (i) the modification on the loan-to-value ratio requirement intending to improve the quality of Spanish mortgage-backed securities; (ii) the elimination of many of the administrative requirements for the issuance of covered bonds and mortgage bonds; and (iii) the implementation of a special accounting record of the loans and credit facilities used to back issuances of covered bonds and mortgage-backed bonds.

## Mutual Fund Regulation

Mutual funds in Spain are regulated by the Dirección General del Tesoro y Política Financiera del Ministerio de Economía (the Ministry of the Economy) and by the Comisión Nacional del Mercado de Valores ("CNMV"). All mutual funds and mutual fund management companies are required to be registered with the CNMV. Spanish mutual funds may be subject to investment limits with respect to single sectors or companies and overall portfolio diversification minimums. In addition, periodic reports including a review of the fund's performance and any material events affecting the fund are required to be distributed to the fund's investors and filed with the CNMV.

## Reform of the Spanish Companies Act

The consolidated text of the Spanish Capital Companies Act, adopted under Legislative Royal Decree 1/2010, of July 2, has repealed the former Companies Act, adopted under Legislative Royal Decree 1564/1989, of December 22. This royal legislative decree stems from the authorization set out in the Law 3/2009, of April 3, on structural changes in companies, enabling the Government to proceed to consolidate the legislation for joint stock ("sociedades anónimas") and limited liability ("sociedades de responsabilidad limitada") in a single text, bringing together the contents of the two aforementioned acts, as well, the part of the Securities Exchange Act that regulates the most purely corporate-related aspects of joint stock companies whose securities are traded on an official secondary market. The consolidated text also includes the articles of the Commercial Code that address limited partnerships, a derivative corporate device that is barely used in practice.

## Reform of the Spanish Auditing Law

Law 12/2010, of June 30, amends Law 19/1988, of July 12, on Account Audits, Law 24/1988, of July 28, on Securities Exchanges and the consolidated text of the former Companies Act adopted by Legislative Royal Decree 1564/1989, of December 22 (currently, the Capital Companies Act), for its adaptation to EU regulations. This new law transposes Directive EU/2006/43 which regulates aspects, among others, related to: authorization and registry of auditors and auditing companies, confidentiality and professional secrecy which the auditors may observe, rules on independency and liability as well as certain rules on the composition and functions of the auditing committee.

## U.S. Regulation

## Banking Regulation

BBVA is a bank holding company within the meaning of the Bank Holding Company Act of 1956, as amended (the "BHC Act"). As such it is subject to the regulation and supervision of the Board of Governors of the Federal Reserve System (the "Federal Reserve"). Among other things, the Group's direct and indirect activities and investments in the United States are limited to retail and commercial banking and other activities that are "closely related to banking", as determined by the Federal Reserve. BBVA is also required to obtain the prior approval of the Federal Reserve before acquiring, directly or indirectly, the ownership or control of more than 5\% of any class of voting stock of any U.S. bank or bank holding company.

Under current Federal Reserve policy, BBVA is required to act as a source of financial strength for its U.S. bank subsidiaries and U.S. branch. Among other things, this source of strength obligation may result in a requirement for BBVA, as sole shareholder, to inject capital into any of its U.S. bank subsidiaries.

The Group's U.S. bank subsidiaries and BBVA's U.S. branch are also subject to supervision and regulation by a variety of other U.S. regulatory agencies. BBVA's New York Branch is licensed by the New York State Banking Department (the "NYSBD") and is supervised by both the NYSBD and the Federal Reserve. BBVA's wholly-owned direct U.S. subsidiary, BBVA USA Bancshares, Inc., and its wholly-owned subsidiary, Compass Bancshares, Inc., are both bank holding companies within the meaning of the BHC Act and are subject to supervision and regulation by the Federal Reserve. BBVA Compass, wholly-owned by Compass Bancshares, Inc., is a state-chartered bank that is a member of the Federal Reserve System and therefore is supervised by the Federal Reserve and the State of Alabama Banking Department. BBVA Compass has branches in Alabama, Texas, Arizona, Florida, Colorado, California, and New Mexico. BBVA Compass is a depository institution insured by, and subject to the regulation of, the Federal Deposit Insurance Corporation. BBVAPR Holding Corporation, wholly-owned by BBVA, is a bank holding company within the meaning of the BHC Act and is subject to supervision and regulation by the Federal Reserve. Banco Bilbao Vizcaya Argentaria Puerto Rico, wholly-owned by BBVAPR Holding Corporation, is a state non-member bank chartered and supervised by the Oficina del Comisionado de Instituciones Financieras de Puerto Rico and its primary federal regulator is the Federal Deposit Insurance Corporation

Bancomer Transfer Services is an affiliate of BBVA, which is licensed as a money transmitter by the State of California Department of Financial Institutions and as a money services business by the Texas Department of Banking and certain other state regulators. Bancomer Transfer Services is also registered as a money services business with the Financial Crimes Enforcement Network of the U.S. Department of the Treasury.

A major focus of U.S. governmental policy relating to financial institutions in recent years has been aimed at fighting money laundering and terrorist financing. Regulations applicable to BBVA and its affiliates impose obligations to maintain appropriate policies, procedures, and controls to detect, prevent, and report money laundering. In particular, Title III of the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (USA PATRIOT Act), as amended, requires financial institutions operating in the United States to (i) give special attention to correspondent and payable-through bank accounts, (ii) implement enhanced reporting due diligence, and "know your customer" standards for private banking and correspondent banking relationships, (iii) scrutinize the beneficial ownership and activity of certain non-U.S. and private banking customers (especially for so-called politically exposed persons), and (iv) develop new anti-money laundering programs, due diligence policies and controls to ensure the detection and reporting of money laundering. Such required compliance programs are intended to supplement any existing compliance programs for
purposes of requirements under the Bank Secrecy Act and the Office of Foreign Assets Control regulations. Failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing could have serious legal and reputational consequences for the institution.

## Regulation of Other U.S. Entities

The Group's U.S. broker-dealers are subject to the regulation and supervision of the SEC and the Financial Industry Regulatory Authority (FINRA) with respect to their securities activities.

## Dodd-Frank Act

On July 21, 2010, the United States enacted the Dodd-Frank Wall Street Reform and Consumer Protection Act, which we refer to as the Dodd-Frank Act, which provides a broad framework for significant regulatory changes that will extend to almost every area of U.S. financial regulation. The Dodd-Frank Act addresses, among other issues, systemic risk oversight, bank capital standards, the liquidation of failing systemically significant U.S. financial institutions, over-the-counter derivatives, the ability of banking entities to engage in proprietary trading activities and invest in hedge funds and private equity funds (known as the "Volcker Rule"), consumer and investor protection, hedge fund registration, securitization, investment advisors and the role of credit-rating agencies.

Implementation of the Dodd-Frank Act will require detailed rulemaking over multiple years by various regulators and could result in additional costs or limit or restrict the way we conduct our business, although uncertainty remains about the final details, impact and timing of the rules.

Among other changes, beginning five years after enactment of the Dodd-Frank Act, the Federal Reserve Board will apply minimum capital requirements to U.S. intermediate bank holding company subsidiaries of non-U.S. bank holding companies (such as BBVA USA Bancshares, Inc., Compass Bancshares, Inc. and BBVAPR Holding Corporation). The exact requirements that will apply to such U.S. intermediate bank holding companies are currently unknown; however, the Federal Reserve Board is expected to require a minimum tier 1 risk-based capital ratio of at least $4 \%$ and a total risk-based capital ratio of at least $8 \%$. The Dodd-Frank Act also provides regulators with tools to impose greater capital, leverage and liquidity requirements and other prudential standards, particularly for financial institutions that pose significant systemic risk and bank holding companies with greater than $\$ 50$ billion in assets. In imposing such heightened prudential standards on non-U.S. bank holding companies such as BBVA, the Federal Reserve Board is directed to take into account the principle of national treatment and equality of competitive opportunity, and the extent to which the foreign bank holding company is subject to comparable home country standards.

The Dodd-Frank Act also limits the ability of banking entities, except solely outside the United States in the case of non-U.S. banking entities, to sponsor or invest in private equity or hedge funds (including an aggregate investment limit of $3 \%$ of tier 1 capital in funds that are sponsored by the bank holding company) and to engage in certain types of proprietary trading unrelated to serving clients. The Dodd-Frank Act also changes the Federal Deposit Insurance Corporation (FDIC) deposit insurance assessment framework (the amounts paid by FDICinsured institutions into the deposit insurance fund of the FDIC), primarily by basing assessments on an FDICinsured institution's total assets less tangible equity rather than U.S. domestic deposits, which is expected to shift a greater portion of the aggregate assessments to large banks (such as BBVA Compass).

Under the so-called swap "push-out" provisions of the Dodd-Frank Act, the derivatives activities of U.S. banks (such as BBVA Compass) and U.S. branch offices of foreign banks (such as BBVA's New York branch) will be restricted, which may necessitate changes to how we conduct our derivatives activities. Entities that are swap dealers, security-based swap dealers, major swap participants or major security-based swap participants will be required to register with the SEC or the U.S. Commodity Futures Trading Commission, or both, and will become subject to the requirements as to capital, margin, business conduct, recordkeeping and other requirements applicable to such entities.

There are various qualitative and quantitative restrictions on the extent to which we and our nonbank subsidiaries can borrow or otherwise obtain credit from our U.S. banking subsidiaries or engage in certain other transactions involving those subsidiaries. When permissible, these transactions must be on terms that would
ordinarily be offered to unaffiliated entities, must be secured by designated amounts of specified collateral in most cases and are subject to volume limitations. These restrictions also apply to certain transactions of our New York Branch with our New York broker-dealer and certain of our other affiliates. Effective in July 2012, Dodd-Frank subjects credit exposure arising from derivative transactions, securities borrowing and lending transactions, and repurchase/reverse repurchase agreements to these collateral and volume transactionslimitations.

Regulations which the Financial Stability Oversight Council or the Consumer Financial Protection Bureau established under the Dodd-Frank Act may adopt could affect the nature of the activities that a bank (including BBVA Compass ) may conduct, and may impose restrictions and limitations on the conduct of such activities.

Furthermore, the Dodd-Frank Act requires issuers with listed securities, which may include foreign private issuers such as BBVA, to establish a "clawback" policy to recoup previously awarded compensation in the event of an accounting restatement. The Dodd-Frank Act also grants the SEC discretionary rule-making authority to impose a new fiduciary standard on brokers, dealers and investment advisers, and expands the extraterritorial jurisdiction of U.S. courts over actions brought by the SEC or the United States with respect to violations of the antifraud provisions in the Securities Act of 1933, the Securities Exchange Act of 1934 and the Investment Advisers Act of 1940.

## Monetary Policy

The integration of Spain into the EMU on January 1, 1999 implied the yielding of monetary policy sovereignty to the ESCB. The ESCB is composed of the ECB and the national central banks of the 16 member countries that form the EMU (Slovakia joined the EMU on January 1, 2009).

The ESCB determines and executes the single monetary policy of the 16 member countries of the EMU. The ESCB collaborates with the central banks of member countries to take advantage of the experience of the central banks in each of its national markets. The basic tasks to be carried out by the ESCB include:

- defining and implementing the single monetary policy of the EU;
- conducting foreign exchange operations in accordance with the set exchange policy;
- lending to national monetary financial institutions in collateralized operations;
- holding and managing the official foreign reserves of the member states; and
- promoting the smooth operation of the payment systems.

In addition, the EU Treaty establishes a series of rules designed to safeguard the independence of the system, in its institutional as well as in its administrative functions.

## C. Organizational Structure

As of December 31, 2010, the Group was made up of 302 companies accounted for under the full consolidation method and 7 under the proportionate consolidation method. A further 68 companies are accounted for by the equity method.

The companies are principally domiciled in the following countries: Argentina, Belgium, Bolivia, Brazil, Cayman Islands, Chile, Colombia, Ecuador, France, Germany, Ireland, Italy, Luxembourg, Mexico, Netherlands, Netherlands Antilles, Panama, Peru, Portugal, Puerto Rico, Spain, Switzerland, United Kingdom, United States of America, Uruguay and Venezuela. The Group has an active presence in Asia.

Below is a simplified organizational chart of BBVA's most significant subsidiaries as of December 31, 2010.

| Subsidiary | Country of Incorporation | Activity | BBVA <br> Voting <br> Power | BBVA <br> Ownership | Total Assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In millions of euros, except percentages) |  |  |  |  |
| BBVA BANCOMER, S.A. DE C.V. | MEXICO | BANK | 100.0 | 100.0 | 69,667 |
| COMPASS BANK | THE UNITED STATES | BANK | 100.0 | 100.0 | 51,111 |
| BANCO BILBAO VIZCAYA ARGENTARIA S.A. | CHILE | BANK | 68.2 | 68.2 | 11,638 |
| BANCO CONTINENTAL, S.A. | PERU | BANK | 92.2 | 46.1 | 10,078 |
| BBVA SEGUROS, S.A., DE SEGUROS Y REASEGUROS | SPAIN | INSURANCE 100.0 |  | 100.0 | 10,913 |
| BBVA COLOMBIA, S.A. | COLOMBIA | BANK | 95.4 | 95.4 | 8,634 |
| BANCO PROVINCIAL S.A. - BANCO UNIVERSAL | VENEZUELA | BANK | 55.6 | 55.6 | 8,493 |
| BANCO BILBAO VIZCAYA ARGENTARIA (PORTUGAL), S.A. | PORTUGAL | BANK | 100.0 | 100.0 | 8,094 |
| BBVA BANCO FRANCES, S.A. | ARGENTINA | BANK | 76.0 | 76.0 | 5,250 |
| BANCO BILBAO VIZCAYA ARGENTARIA PUERTO RICO, S.A. | PUERTO RICO | BANK | 100.0 | 100.0 | 3,615 |
| FINANZIA, BANCO DE CREDITO, S.A. | SPAIN | BANK | 100.0 | 100.0 | 7,779 |
| PENSIONES BANCOMER, S.A. DE C.V. | MEXICO | INSURANCE 100.0 |  | 100.0 | 2,529 |
| COMPASS SOUTHWEST, LP | THE UNITED STATES | BANK | 100.0 | 100.0 | 4,008 |
| SEGUROS BANCOMER, S.A. DE C.V. | MEXICO | INSURANCE | 100.0 | 100.0 | 2,432 |
| BANCO BILBAO VIZCAYA ARGENTARIA (PANAMA), S.A. | PANAMA | BANK | 98.9 | 98.9 | 1,586 |
| UNO-E BANK, S.A. | SPAIN | BANK | 100.0 | 100.0 | 1,361 |
| BBVA PARAGUAY, S.A. | PARAGUAY | BANK | 100.0 | 100.0 | 1,121 |
| BBVA SUIZA, S.A. (BBVA SWITZERLAND) | SWITZERLAND | BANK | 100.0 | 100.0 | 1,407 |

## D. Property, Plants and Equipment

We own and rent a substantial network of properties in Spain and abroad, including 3,024 branch offices in Spain and, principally through our various affiliates, 4,337 branch offices abroad as of December 31, 2010. As of December 31, 2010, approximately $83 \%$ of our branches in Spain and $57 \%$ of our branches abroad were rented from third parties pursuant to short-term leases that may be renewed by mutual agreement. The number of branches leased in Spain has increased in 2009 and 2010 as a result of the sale and leaseback operation described in Note 16 to the Consolidated Financial Statements.

We purchased through a real estate company of the Group the Parque Empresarial Foresta located in a development area in the north of Madrid from Group Gmp pursuant to an agreement executed on June 19, 2007. The BBVA Group will construct its new corporate headquarters at this location. As of December 31, 2010, the accumulated investment for this project amounted to $€ 484$ million.

## E. Selected Statistical Information

The following is a presentation of selected statistical information for the periods indicated. Where required under Industry Guide 3, we have provided such selected statistical information separately for our domestic and foreign activities, pursuant to our calculation that our foreign operations are significant according to Rule 9-05 of Regulation S-X.

## Average Balances and Rates

The tables below set forth selected statistical information on our average balance sheets, which are based on the beginning and month-end balances in each year. We do not believe that monthly averages present trends materially different from those that would be presented by daily averages. Interest income figures, when used, include interest income on non-accruing loans to the extent that cash payments have been received. Loan fees are included in the computation of interest revenue.

| Year EndedDecember 31, 2010 |  |  | Year EndedDecember 31, 2009 |  |  | Year EndedDecember 31, 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest | Average <br> Yield(1) | Average Balance | Interest | Average <br> Yield(1) | Average Balance | Interest | Average Yield(1) |

Assets

| Cash and balances with central banks | 21,342 | 239 | 1.12\% | 18,638 | 253 | 1.36\% | 14,396 | 479 | 3.33\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt securities, equity instruments and derivatives | 145,99 | 3,939 | 2.70\% | 138,030 | 4,207 | 3.05\% | 118,356 | 4,659 | 3.94 |
| Loans and receivables | 358,587 | 16,797 | 4.68\% | 355,121 | 19,194 | 5.40\% | 352,727 | 25,087 | 7.11\% |
| Loans and advances to credit institutions. | 25,561 | 501 | 1.96\% | 26,152 | 697 | 2.66\% | 31,229 | 1,367 | 4.38 |
| In euro(2) | 15,888 | 210 | . $32 \%$ | 16,190 | 353 | 2.18\% | 21,724 | 933 | 29\% |
| In other currencies(3) | 9,673 | 291 | 3.01 | 9,962 | 344 | 3.45\% | 9,505 | 434 | 4.57 |
| Loans and advances to customers | ,02 | 16,296 | 4.89\% | 328,969 | 18,498 | .2\% | 321,498 | 23,720 | .38 |
| In euro(2) | 19,862 | 7,023 | 3.19\% | 222,254 | 9,262 | 4.17\% | 218,634 | 13,072 | . 98 |
| In other currencies(3) | 113,164 | 9,273 | 8.19\% | 106,715 | 9,236 | 8.65\% | 102,864 | 10,648 | 10.35\% |
| Other financial income | - | 159 |  |  | 120 | - | - | 179 |  |
| Non-earning assets | 32,889 | - | - | 31,180 | - |  | 32,377 | - |  |
| Total average assets | $\underline{\underline{558,808}}$ | $\underline{\underline{21,134}}$ | 3.78\% | $\underline{\underline{542,969}}$ | $\stackrel{\text { 23,775 }}{ }$ | 4.38\% | $\underline{\underline{517,856}}$ | 30,404 | 5.87 |

(1) Rates have been presented on a non-taxable equivalent basis.
(2) Amounts reflected in euro correspond to predominantly domestic activities.
(3) Amounts reflected in other currencies correspond to predominantly foreign activities.

| Year EndedDecember 31, 2010 |  |  | Year EndedDecember 31, 2009 |  |  | $\begin{gathered} \text { Year Ended } \\ \text { December 31, } 2008 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest | Average Yield(1) | Average Balance | Interest | Average <br> Yield(1) | Average Balance | Interest | Average Yield(1) |

Liabilities

| Deposits from central banks and credit institutions | 80,177 | 1,515 | 1.89\% | 74,017 | 2,143 | 2.89\% | 77,159 | 3,809 | 4.94\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| In euro | 45,217 | 863 | 1.91\% | 35,093 | 967 | 2.75\% | 32,790 | 1,604 | 4.89\% |
| In other currencies | 34,960 | 652 | 1.87\% | 38,924 | 1,176 | 3.02\% | 44,369 | 2,205 | 4.97\% |
| Customer deposits | 259,330 | 3,550 | 1.37\% | 249,106 | 4,056 | 1.63\% | 237,387 | 8,390 | 3.53\% |
| In euro(2) | 121,956 | 1,246 | 1.02\% | 116,422 | 1,326 | 1.14\% | 115,166 | 3,765 | 3.27\% |
| In other currencies(3) | 137,374 | 2,304 | 1.68\% | 132,684 | 2,730 | 2.06\% | 122,221 | 4,625 | 3.78\% |
| Debt securities and subordinated liabilities | 119,684 | 2,334 | 1.95\% | 120,228 | 3,098 | 2.58\% | 119,249 | 6,100 | 5.12\% |
| In euro(2) | 89,020 | 1,569 | 1.76\% | 91,730 | 2,305 | 2.51\% | 96,764 | 5,055 | 5.22\% |
| In other currencies(3) | 30,664 | 765 | 2.49\% | 28,498 | 793 | 2.78\% | 22,485 | 1,045 | 4.65\% |
| Other financial costs | - | 415 | - | - | 596 | - | - | 418 | - |
| Non-interest-bearing liabilities | 66,541 | - | - | 70,020 | - | - | 56,867 |  | - |
| Equity | 33,076 | - | - | 29,598 | - | - | 27,194 |  | - |
| Total average liabilities | $\underline{\underline{558,808}}$ | $\underline{\underline{7,814}}$ | 1.40\% | $\underline{\underline{542,969}}$ | $\underline{\underline{9,893}}$ | 1.82\% | $\underline{\underline{517,856}}$ | $\underline{\underline{18,717}}$ | 3.61\% |

(1) Rates have been presented on a non-taxable equivalent basis.
(2) Amounts reflected in euro correspond to predominantly domestic activities.
(3) Amounts reflected in other currencies correspond to predominantly foreign activities.

## Changes in Net Interest Income-Volume and Rate Analysis

The following table allocates changes in our net interest income between changes in volume and changes in rate for 2010 compared to 2009 , and 2009 compared to 2008 . Volume and rate variance have been calculated based on movements in average balances over the period and changes in interest rates on average interest-earning assets and average interest-bearing liabilities. The only out-of-period items and adjustments excluded from the following table are interest payments on loans which are made in a period other than the period during which they are due. Loan fees were included in the computation of interest income.

2010/2009

| Increase (Decrease) Due to Changes in |  |  |
| :---: | :---: | :---: |
| Volume(1) | Rate(1)(2) | Net Change |

## Interest income

| Cash and balances with central bank | 37 | (51) | (14) |
| :---: | :---: | :---: | :---: |
| Debt securities, equity instruments and derivatives | 243 | (511) | (268) |
| Loans and advances to credit institutions | (16) | (179) | (195) |
| In euros | (7) | (136) | (142) |
| In other currencies | (10) | (43) | (53) |
| Loans and advances to customers | 228 | $(2,429)$ | $(2,201)$ |
| In euros | (100) | $(2,139)$ | $(2,239)$ |
| In other currencies | 558 | (521) | 37 |
| Other financial income | - | 39 | 39 |
| Total income | 693 | $(3,333)$ | $(2,641)$ |

## Interest expense

| Deposits from central banks and credit institutions | 178 | (806) | (628) |
| :---: | :---: | :---: | :---: |
| In euros | 279 | (382) | (104) |
| In other currencies | (120) | (404) | (524) |
| Customer deposits. | 166 | (672) | (505) |
| In euros | 63 | (143) | (80) |
| In other currencies | 96 | (522) | (425) |
| Debt certificates and subordinated liabilities | (14) | (750) | (764) |
| In euros | (68) | (668) | (736) |
| In other currencies | 60 | (88) | (27) |
| Other financial costs | - | (181) | (181) |
| Total expense. | 288 | $(2,367)$ | $(2,078)$ |
| Net interest income | 405 | (966) | $\stackrel{\text { (562) }}{ }$ |

(1) Variances caused by changes in both volume and rate have been allocated proportionally to volume and rate.
(2) Rates have been presented on a non-taxable equivalent basis.


## Interest income

| Cash and balances with central bank | 141 | (366) | (225) |
| :---: | :---: | :---: | :---: |
| Debt securities, equity instruments and derivatives . | 774 | $(1,226)$ | (452) |
| Loans and advances to credit institutions | (222) | (449) | (670) |
| In euros | (238) | (342) | (580) |
| In other currencies | 21 | (112) | (91) |
| Loans and advances to customers | 551 | $(5,774)$ | $(5,222)$ |
| In euros | 216 | $(4,027)$ | $(3,810)$ |
| In other currencies | 396 | $(1,725)$ | $(1,412)$ |
| Other financial income | - | (59) | (59) |
| Total income | 1,474 | $(8,104)$ | $(6,629)$ |
| Interest expense |  |  |  |
| Deposits from central banks and credit institutions. | (155) | $(1,512)$ | $(1,667)$ |
| In euros | 113 | (750) | (637) |
| In other currencies | (271) | (759) | $(1,029)$ |
| Customer deposits. | 414 | $(4,348)$ | $(4,334)$ |
| In euros | 41 | $(2,094)$ | $(2,439)$ |
| In other currencies | 396 | $(2,291)$ | $(1,895)$ |
| Debt certificates and subordinated liabilities | 50 | $(3,052)$ | $(3,002)$ |
| In euros | (263) | $(2,481)$ | $(2,744)$ |
| In other currencies | 280 | (537) | (258) |
| Other financial costs | - | 178 | 178 |
| Total expense. | 908 | (9,733) | $(\mathbf{8 , 8 2 5})$ |
| Net interest income | 567 | 1,629 | 2,197 |

(1) Variances caused by changes in both volume and rate have been allocated proportionally to volume and rate.
(2) Rates have been presented on a non-taxable equivalent basis.

## Interest Earning Assets - Margin and Spread

The following table analyzes the levels of our average earning assets and illustrates the comparative gross and net yields and spread obtained for each of the years indicated.

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (In millions of euro, except percentages) |  |  |
| Average interest earning assets . | 525,914 | 511,789 | 485,479 |
| Gross yield(1) | 4.02\% | 4.65\% | 6.17\% |
| Net yield(2). | 3.78\% | 4.38\% | 5.78\% |
| Net interest margin(3) | 2.53\% | 2.71\% | 2.41\% |
| Average effective rate paid on all interest-bearing liabilities | 1.70\% | 2.23\% | 4.31\% |
| Spread(4) | 2.32\% | 2.41\% | 1.86\% |

(1) Gross yield represents total interest income divided by average interest earning assets.
(2) Net yield represents total interest income divided by total average assets.
(3) Net interest margin represents net interest income as percentage of average interest earning assets.
(4) Spread is the difference between gross yield and the average cost of interest-bearing liabilities.

## ASSETS

## Interest-Bearing Deposits in Other Banks

As of December 31, 2010, interbank deposits represented $3.88 \%$ of our assets. Of such interbank deposits, $35.04 \%$ were held outside of Spain and $64.96 \%$ in Spain. We believe that our deposits are generally placed with highly rated banks and have a lower risk than many loans we could make in Spain. Such deposits, however, are subject to the risk that the deposit banks may fail or the banking system of certain of the countries in which a portion of our deposits are made may face liquidity or other problems.

## Securities Portfolio

As of December 31, 2010, our securities were carried on our consolidated balance sheet at a carrying amount of $€ 96,020$ million, representing $17.37 \%$ of our assets. € $£ 9,902$ million, or $31.14 \%$, of our securities consisted of Spanish Treasury bonds and Treasury bills. The average yield during 2010 on investment securities that BBVA held was $4.11 \%$, compared to an average yield of approximately $4.68 \%$ earned on loans and receivables during 2010. The market or appraised value of our total securities portfolio as of December 31, 2010, was $€ 95,263$ million. See Notes 10, 12 and 14 to the Consolidated Financial Statements. For a discussion of our investments in affiliates, see Note 17 to the Consolidated Financial Statements. For a discussion of the manner in which we value our securities, see Notes 2.2.1.a and 8 to the Consolidated Financial Statements.

The following table analyzes the carrying amount and market value of debt securities as of December 31, 2010, December 31, 2009 and December 31, 2008. Trading portfolio is not included in the tables below because the amortized costs and fair values of these items are the same. See Note 10 to the Consolidated Financial Statements

|  | December 31, 2010 |  | December 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair <br> Value(1) | Amortized Cost | $\begin{gathered} \text { Fair } \\ \text { Value(1) } \end{gathered}$ | Amortized Cost | $\begin{gathered} \text { Fair } \\ \text { Value(1) } \end{gathered}$ |
|  | (Millions of euros) |  |  |  |  |  |
| DEBT SECURITIES - <br> AVAILABLE FOR SALE PORTFOLIO |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Domestic - | 21,929 | 20,566 | 24,577 | 24,869 | 11,743 | 11,910 |
| Spanish Government. | 16,543 | 15,337 | 18,312 | 18,551 | 6,233 | 6,371 |
| Other debt securities . | 5,386 | 5,229 | 6,265 | 6,318 | 5,510 | 5,539 |
| Issued by Central Banks | - | - | - | - | 9 | 9 |
| Issued by credit institutions | 4,221 | 4,090 | 5,097 | 5,202 | 4,330 | 4,338 |
| Issued by other institutions | 1,165 | 1,139 | 1,168 | 1,116 | 1,171 | 1,192 |
| International - | 30,108 | 30,309 | 31,868 | 32,202 | 28,108 | 27,920 |
| The United States - . . . . . . | 6,850 | 6,832 | 6,804 | 6,805 | 10,573 | 10,442 |
| U.S. Treasury and other U.S. |  |  |  |  |  |  |
| States and political subdivisions. | 187 | 193 | 214 | 221 | 382 | 396 |
| Other debt securities | 6,084 | 6,061 | 6,176 | 6,168 | 9,747 | 9,602 |
| Issued by Central Banks | - | - | - | - | 240 | 242 |
| Issued by credit institutions | 2,982 | 2,873 | 2,597 | 2,610 | 4,341 | 4,327 |
| Issued by other institutions. | 3,102 | 3,188 | 3,579 | 3,558 | 5,166 | 5,033 |
| Other countries ( ${ }^{*}$ ) - | 23,258 | 23,477 | 25,064 | 25,397 | 17,535 | 17,478 |
| Securities of other foreign |  |  |  |  |  |  |
| Governments (**) | 15,733 | 15,958 | 17,058 | 17,363 | 9,624 | 9,653 |
| Other debt securities | 7,525 | 7,519 | 8,006 | 8,034 | 7,911 | 7,825 |
| Issued by Central Banks | 945 | 945 | 1,296 | 1,297 | 1,045 | 1,045 |
| Issued by credit institutions | 4,983 | 4,999 | 4,795 | 4,893 | 5,924 | 5,958 |
| Issued by other institutions. | 1,597 | 1,575 | 1,915 | 1,844 | 942 | 823 |
| TOTAL AVAILABLE FOR SALE |  |  |  |  |  |  |
| PORTFOLIO | $\underline{\underline{52,037}}$ | $\underline{\underline{50,875}}$ | $\underline{\underline{56,445}}$ | $\underline{\underline{57,071}}$ | $\underline{\underline{39,851}}$ | $\underline{\underline{\mathbf{3 9 , 8 3 0}}}$ |
| HELD TO MATURITY PORTFOLIO |  |  |  |  |  |  |
| Domestic - | 7,503 | 6,771 | 2,626 | 2,624 | 2,392 | 2,339 |
| Spanish Government. | 6,611 | 5,942 | 1,674 | 1,682 | 1,412 | 1,412 |
| Other debt securities | 892 | 829 | 952 | 942 | 980 | 927 |
| Issued by Central Banks | - | - | - | - | - | - |
| Issued by credit institutions | 290 | 277 | 342 | 344 | 342 | 344 |
| Issued by other institutions | 602 | 552 | 610 | 598 | 638 | 583 |
| International - | 2,443 | 2,418 | 2,811 | 2,869 | 2,890 | 2,882 |
| Securities of other foreign |  |  |  |  |  |  |
| Governments. . . . . . . | 2,181 | 2,171 | 2,399 | 2,456 | 2,432 | 2,437 |
| Other debt securities | 262 | 247 | 412 | 413 | 458 | 445 |
| TOTAL HELD TO MATURITY |  |  |  |  |  |  |
| PORTFOLIO | 9,946 | 9,189 | 5,437 | 5,493 | 5,282 | 5,221 |
| TOTAL DEBT SECURITIES | $\underline{\underline{61,983}}$ | $\underline{\underline{60,064}}$ | $\underline{\underline{61,882}}$ | $\underline{\underline{62,564}}$ | $\underline{\text { 45,133 }}$ | $\underline{\text { 45,051 }}$ |

(1) Fair values for listed securities are determined on the basis of their quoted values at the end of the period. Appraised values are used for unlisted securities based on our estimate and valuation techniques see Note 8 to the Consolidated Financial Statements.
(*) Includes Mexico. As of December 31, 2010 the total fair value of Mexican debt securities amounted to $€ 10,547$ million of which Mexican Government and other government agency debt securities amounted to $€$ 9,858 million and credit institutions amounted to $€ 579$ million.
$\left({ }^{* *}\right)$ Consists mainly of securities held by our subsidiaries issued by the Governments of the countries where they operate. As of December 31, 2010 the fair value of Securities of other foreign Governments included $€ 9,858$ million of Mexican Government and other government agency debt securities.

As of December 31, 2010 the carrying amount of the debt securities classified within the available for sale portfolio and the held to maturity portfolio by rating categories, were as follows:

|  | As of Diciembre 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Debt Securities Available forSale |  | Debt Securities Held toMaturity |  |
|  | $\begin{aligned} & \hline \text { Carrying Amount } \\ & \hline \text { (Millions of euros) } \end{aligned}$ | \% | $\begin{aligned} & \hline \text { Carrying Amount } \\ & \hline \text { (Millions of euros) } \end{aligned}$ | \% |
| AAA | 11,638 | 22.9\% | 1,908 | 19.2\% |
| AA+ | 12,210 | 24.0\% | 6,703 | 67.4\% |
| AA | 5,022 | 9.9\% | - | - |
| AA - | 2,523 | 5.0\% | 1,222 | 12.3\% |
| A+. | 1,651 | 3.2\% | 76 | 0.8\% |
| A. | 8,661 | 17.0\% | - | - |
| A- | 574 | 1.1\% | - | - |
| With rating $\mathrm{BBB}+$ or below | 3,761 | 7.4\% | 37 | 0.3\% |
| Non-rated. | 4,835 | 9.5\% | - | - |
| TOTAL . | 50,875 | 100.0\% | 9,946 | 100.0\% |

The following table analyzes the carrying amount and market value of our ownership of equity securities as of December 31, 2010, 2009 and 2008, respectively. Trading portfolio and investments in affiliated companies consolidated under the equity method are not included in the tables below because the amortized costs and fair values of these items are the same. See Note 10 to the Consolidated Financial Statements.

|  | December 31, 2010 |  | December 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | $\begin{gathered} \text { Fair } \\ \text { Value(1) } \end{gathered}$ | Amortized Cost | $\begin{gathered} \text { Fair } \\ \text { Value(1) } \end{gathered}$ | $\begin{gathered} \text { Amortized } \\ \text { Cost } \end{gathered}$ | $\begin{gathered} \text { Fair } \\ \text { Value(1) } \end{gathered}$ |
|  | (In millions of euros) |  |  |  |  |  |
| EQUITY SECURITIES - |  |  |  |  |  |  |
| AVAILABLE FOR SALE PORTFOLIO |  |  |  |  |  |  |
| Domestic. | 3,403 | 4,608 | 3,683 | 5,409 | 3,582 | 4,675 |
| Equity listed | 3,378 | 4,583 | 3,657 | 5,383 | 3,545 | 4,639 |
| Equity unlisted | 25 | 25 | 26 | 26 | 37 | 36 |
| International. | 927 | 973 | 948 | 1,041 | 3,408 | 3,275 |
| United States. | 605 | 662 | 641 | 737 | 665 | 654 |
| Equity listed | 11 | 13 | 16 | 8 | 39 | 28 |
| Equity unlisted | 594 | 649 | 625 | 729 | 626 | 626 |
| Other countries. | 322 | 311 | 307 | 304 | 2,743 | 2,621 |
| Equity listed | 258 | 240 | 250 | 242 | 2,545 | 2,416 |
| Equity unlisted | 64 | 71 | 57 | 62 | 198 | 205 |
| TOTAL AVAILABLE FOR SALE |  |  |  |  |  |  |
| PORTFOLIO | $\underline{\text { 4,330 }}$ | 5,581 | 4,631 | $\underline{6,450}$ | $\underline{6,990}$ | 7,950 |
| TOTAL EQUITY SECURITIES | 4,330 | 5,581 | 4,631 | 6,450 | 6,990 | 7,950 |
| TOTAL INVESTMENT |  |  |  |  |  |  |
| SECURITIES | $\underline{\underline{66,313}}$ | $\underline{\underline{65,645}}$ | 66,513 | $\underline{\underline{69,014}}$ | $\underline{\underline{52,123}}$ | 53,001 |

(1) Fair values for listed securities are determined on the basis of their quoted values at the end of the year. Appraised values are used for unlisted securities based on our estimate or on unaudited financial statements, when available.

The following table analyzes the maturities of our debt investment and fixed income securities, excluding trading portfolio, by type and geographical area as of December 31, 2010.

| Maturity at One Year or Less |  | Maturity After One Year to Five Years |  | Maturity After Five Years to 10 Years |  | Maturity After Ten Years |  | Total Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | Yield \% | Amount | Yield \% | Amount | Yield \% | Amount | Yield \% |  |

## DEBT SECURITIES

AVAILABLE-FOR-SALE PORTFOLIO

## Domestic

| Spanish government and other spanish government securities | 982 | 4.32 | 8,651 | 3.32 | 3,197 | 4.05 | 2,507 | 5.88 | 15,337 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other debt securities | 1,303 | 3.92 | 2,612 | 3.47 | 438 | 2.51 | 876 | 3.09 | 5,229 |
| Total Domestic | $\underline{\mathbf{2 , 2 8 5}}$ | 4.09 | 11,263 | 3.36 | 3,635 | 3.84 | 3,383 | $\underline{4.96}$ | $\underline{\mathbf{2 0 , 5 6 6}}$ |
| International |  |  |  |  |  |  |  |  |  |
| United States | 526 | 4.44 | 2,971 | 3.92 | 2,340 | 3.39 | 995 | 4.39 | 6,832 |
| U.S. Treasury and other U.S. government agencies | 108 | 1.92 | 195 | 3.55 | 65 | 4.73 | 210 | 4.20 | 578 |
| States and political subdivisions | 29 | 6.28 | 93 | 6.38 | 59 | 6.54 | 12 | 6.57 | 193 |
| Other U.S. securities | 389 | 5.03 | 2,683 | 3.86 | 2,216 | 3.25 | 773 | 4.41 | 6,061 |
| Other countries | 3,075 | 3.82 | 11,436 | 5.84 | 3,571 | 5.42 | 5,395 | 5.09 | 23,477 |
| Securities of other foreign governments . . . . . . . | 690 | 5.62 | 9,156 | 6.58 | 2,547 | 6.58 | 3,565 | 5.92 | 15,958 |
| Other debt securities of other countries | 2,385 | 3.24 | 2,280 | 3.00 | 1,024 | 2.76 | 1,830 | 4.45 | 7,519 |
| Total International | 3,601 | 3.93 | 14,407 | 5.44 | 5,911 | 4.57 | 6,390 | 4.92 | 30,309 |
| TOTAL AVAILABLE-FOR-SALE. | 5,886 | 4.00 | 25,670 | 4.48 | 9,546 | 4.26 | 9,773 | 4.94 | 50,875 |

HELD-TO-MATURITY PORTFOLIO
Domestic

| Spanish government | 76 | 5.35 | 98 | 4.70 | 3,107 | 3.90 | 3,330 | 4.95 | 6,611 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other debt securities | 37 | 3.66 | 645 | 4.05 | 210 | 4.02 | - | - | 892 |
| Total Domestic | 113 | 4.79 | 743 | 4.14 | 3,317 | 3.91 | 3,330 | 4.95 | 7,503 |
| Total International | 616 | 3.37 | 1,392 | 4.23 | 209 | $\underline{4.50}$ | 226 | 3.75 | 2,443 |
| TOTAL held-to-maturity | 729 | 3.59 | 2,135 | 4.20 | 3,526 | 3.94 | 3,556 | 4.86 | 9,946 |
| TOTAL DEBT SECURITIES | $\underline{\underline{6,615}}$ | 3.95 | $\underline{\underline{27,805}}$ | $\underline{\underline{4.46}}$ | $\underline{\underline{13,072}}$ | $\underline{\underline{4.18}}$ | 13,329 | $\underline{\underline{4.92}}$ | $\underline{\underline{60,821}}$ |

(1) Rates have been presented on a non-taxable equivalent basis.
(*) Securities of other foreign Governments mainly include investments made by our subsidiaries in securities issued by the Governments of the countries where they operate.

## Loans and Advances to Credit Institutions

As of December 31, 2010, our total loans and advances to credit institutions amounted to $€ 23,604$ million, or $4.27 \%$ of total assets. Net of our valuation adjustments, loans and advances to credit institutions amounted to $€ 23,637$ million as of December 31, 2010, or $4.28 \%$ of our total assets.

## Loans and Advances to Customers

As of December 31, 2010, our total loans and leases amounted to $€ 347,210$ million, or $62.82 \%$ of total assets. Net of our valuation adjustments, loans and leases amounted to $€ 338,857$ million as of December 31, 2010, or
$61.31 \%$ of our total assets. As of December 31, 2010 our loans in Spain amounted to $€ 210,102$ million. Our foreign loans amounted to $€ 137,108$ million as of December 31, 2010. For a discussion of certain mandatory ratios relating to our loan portfolio, see "- Supervision and Regulation - Liquidity Ratio" and "- Investment Ratio".

## Loans by Geographic Area

The following table analyzes, by domicile of the customer, our net loans and leases as of December 31, 2010, 2009 and 2008:

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (In millions of euros) |  |  |
| Domestic | 210,102 | 203,529 | 208,474 |
| Foreign |  |  |  |
| Western Europe | 23,139 | 23,333 | 28,546 |
| Latin America | 70,497 | 61,298 | 61,978 |
| United States | 38,649 | 37,688 | 35,498 |
| Other | 4,823 | 5,239 | 6,826 |
| Total foreign | 137,108 | 127,558 | 132,848 |
| Total loans and leases | 347,210 | 331,087 | 341,322 |
| Valuation adjustments | $(8,353)$ | $(7,645)$ | $(6,062)$ |
| Total net lending | $\underline{\underline{338,857}}$ | 323,442 | 335,260 |

## Loans by Type of Customer

The following table analyzes by domicile and type of customer our net loans and leases for each of the years indicated. The analyses by type of customer are based principally on the requirements of the regulatory authorities in each country.

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (In millions of euros) |  |  |
| Domestic |  |  |  |
| Government | 23,542 | 20,559 | 17,436 |
| Agriculture | 1,619 | 1,722 | 1,898 |
| Industrial | 17,452 | 16,805 | 17,976 |
| Real estate and construction | 29,944 | 36,584 | 38,632 |
| Commercial and financial. | 23,409 | 17,404 | 17,165 |
| Loans to individuals | 91,730 | 87,948 | 88,712 |
| Lease financing | 5,893 | 6,547 | 7,702 |
| Other. | 16,513 | 15,960 | 18,954 |
| Total domestic | 210,102 | 203,529 | 208,475 |
| Foreign |  |  |  |
| Government | 7,682 | 5,660 | 5,066 |
| Agriculture | 2,358 | 2,202 | 2,211 |
| Industrial | 19,126 | 25,993 | 28,600 |
| Real estate and construction | 25,910 | 19,183 | 15,890 |
| Commercial and financial. | 22,280 | 23,310 | 27,720 |
| Loans to individuals. | 44,138 | 38,540 | 39,178 |
| Lease financing | 2,248 | 1,675 | 1,683 |
| Other. | 13,366 | 10,995 | 12,499 |
| Total foreign | 137,108 | 127,558 | 132,847 |
| Total loans and leases | 347,210 | 331,087 | 341,322 |
| Valuation adjustments | $(8,353)$ | $(7,645)$ | $(6,062)$ |
| Total net lending | 338,857 | 323,442 | 335,260 |

The following table sets forth a breakdown, by currency, of our net loan portfolio for 2010, 2009 and 2008.

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (In millions of euros) |  |  |
| In euros. | 221,269 | 217,537 | 226,855 |
| In other currencies | 117,588 | 105,905 | 108,405 |
| Total net lending | 338,857 | 323,442 | 335,260 |

As of December 31, 2010, loans by BBVA and its subsidiaries to associates and jointly controlled companies amounted to $€ 457$ million, compared to $€ 613$ million as of December 31, 2009. Loans outstanding to the Spanish government and its agencies amounted to $€ 23,542$ million, or $6.78 \%$ of our total loans and leases as of December 31, 2010 , compared to $€ 20,559$ million, or $6.21 \%$ of our total loans and leases as of December 31, 2009. None of our loans to companies controlled by the Spanish government are guaranteed by the government and, accordingly, we apply normal credit criteria in extending credit to such entities. Moreover, we carefully monitor such loans because governmental policies necessarily affect such borrowers.

Diversification in our loan portfolio is our principal means of reducing the risk of loan losses. We also carefully monitor our loans to borrowers in sectors or countries experiencing liquidity problems. Our exposure to our two largest borrowers as of December 31, 2010, excluding government-related loans, amounted to $€ 13,515$ million or approximately $3.89 \%$ of our total outstanding loans and leases. As of December 31, 2010 there did not exist any concentration of loans exceeding $10 \%$ of our total outstanding loans and leases, other than by category as disclosed in the chart above.

## Maturity and Interest Sensitivity

The following table sets forth an analysis by maturity of our total loans and leases by domicile of the office that issued the loan and type of customer as of December 31, 2010. The determination of maturities is based on contract terms.

|  | Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Due in One Year or Less | Due After One Year through Five Years | Due After <br> Five Years | Total |
|  | (In millions of euros) |  |  |  |
| Domestic: |  |  |  |  |
| Government. | 9,706 | 6,651 | 7,185 | 23,542 |
| Agriculture | 631 | 594 | 394 | 1,619 |
| Industrial | 13,454 | 2,776 | 1,222 | 17,452 |
| Real estate and construction. | 13,184 | 7,323 | 9,437 | 29,944 |
| Commercial and financial | 13,375 | 4,839 | 5,195 | 23,409 |
| Loans to individuals. | 10,402 | 17,329 | 63,999 | 91,730 |
| Lease financing | 701 | 2,278 | 2,914 | 5,893 |
| Other | 11,009 | 2,641 | 2,863 | 16,513 |
| Total Domestic | $\underline{\text { 72,462 }}$ | $\underline{\underline{44,431}}$ | 93,209 | $\underline{\underline{210,102}}$ |
| Foreign: |  |  |  |  |
| Government. | 1,736 | 1,696 | 4,250 | 7,682 |
| Agriculture | 997 | 1,130 | 231 | 2,358 |
| Industrial. | 7,431 | 6,303 | 5,393 | 19,126 |
| Real estate and construction. | 9,112 | 8,019 | 8,779 | 25,910 |
| Commercial and financial | 13,393 | 6,267 | 2,620 | 22,280 |
| Loans to individuals. | 7,735 | 12,032 | 24,371 | 44,138 |
| Lease financing | 808 | 1,147 | 293 | 2,248 |
| Other | 7,018 | 3,812 | 2,535 | 13,366 |
| Total Foreign | 48,230 | $\underline{\underline{40,406}}$ | 48,472 | $\underline{\underline{137,108}}$ |
| Total Loans and Leases | $\underline{\underline{120,692}}$ | $\underline{\underline{84,837}}$ | $\underline{\underline{141,681}}$ | $\underline{\underline{347,210}}$ |

The following table sets forth a breakdown of our fixed and variable rate loans which had a maturity of one year or more as of December 31, 2010.

|  | $\begin{array}{c}\text { Interest Sensitivity of } \\ \text { Outstanding Loans and Leases }\end{array}$ |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| Maturing in More Than One Year |  |  |  |  |$)$

## Loan Loss Reserve

For a discussion of loan loss reserves, see "Item 5. Operating and Financial Review and Prospects - Critical Accounting Policies - Allowance for loan losses" and Note 2.2.1.b) to the Consolidated Financial Statements.

The following table provides information, by domicile of customer, regarding our loan loss reserve and movements of loan charge-offs and recoveries for periods indicated.

| As of December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2010 | 2009 | 2008 | 2007 | 2006 |
| (In millions of euros, except percentages) |  |  |  |  |
| 4,853 | 3,766 | 3,459 | 3,734 | 3,079 |
| 3,952 | 3,740 | 3,685 | 2,690 | 2,511 |
| 8,805 | 7,505 | 7,144 | 6,424 | 5,590 |

Loans charged off:

| Loan loss reserve at beginning of period: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic | 4,853 | 3,766 | 3,459 | 3,734 | 3,079 |
| Foreign | 3,952 | 3,740 | 3,685 | 2,690 | 2,511 |
| Total loan loss reserve at beginning of period. | $\underline{\text { 8,805 }}$ | $\underline{\underline{7,505}}$ | $\underline{\underline{7,144}}$ | $\underline{6,424}$ | $\underline{\underline{5,590}}$ |
| Loans charged off: |  |  |  |  |  |
| Government and other Agencies | - | - | - | - |  |
| Real estate and loans to individuals and other | $(1,719)$ | (936) | (639) | (361) | (255) |
| Commercial and financial | (56) | (30) | (16) | (7) | (2) |
| Total domestic. | $(1,774)$ | (966) | (655) | (368) | (257) |
| Total foreign(*) | $\underline{(2,628)}$ | $\underline{(2,876)}$ | (1,296) | (928) | (289) |
| Total Loans charged off: | $\underline{(4,402)}$ | $\underline{(3,842)}$ | $\underline{(1,951)}$ | $\underline{\underline{(1,296)}}$ | (546) |
| Provision for possible loan losses: |  |  |  |  |  |
| Domestic | 2,038 | 3,079 | 953 | 807 | 883 |
| Foreign | 2,778 | 2,307 | 2,035 | 1,321 | 778 |
| Total Provision for possible loan losses | 4,816 | 5,386 | 2,988 | 2,128 | 1,661 |
| Acquisition and disposition of subsidiaries | - | - | - | 250 | 69 |
| Effect of foreign currency translation | 344 | (29) | (487) | (420) | (333) |
| Other | (90) | (216) | (189) | 58 | (17) |
| Loan loss reserve at end of period: |  |  |  |  |  |
| Domestic | 4,935 | 4,853 | 3,766 | 3,459 | 3,734 |
| Foreign | 4,539 | 3,952 | 3,740 | 3,685 | 2,690 |
| Total Loan loss reserve at end of period | 9,473 | $\underline{8,805}$ | $\underline{\underline{7,505}}$ | $\underline{\underline{7,144}}$ | $\underline{\underline{6,424}}$ |
| Loan loss reserve as a percentage of total loans and receivables at end of period. | 2.60\% | 2.54\% | 2.03\% | 2.12\% | 2.30\% |
| Net loan charge-offs a a percentage of total loans and receivables at end of period. | 1.21\% | 1.11\% | 0.53\% | 0.38\% | 0.20\% |

(*) Includes $€ 5$ million related to loans to Government and other Agencies, $€ 1,847$ million related to real estate and loans to individuals and other, and $€ 776$ million related to commercial and financial.

When the recovery of any recognized amount is considered to be remote, this amount is removed from the consolidated balance sheet, without prejudice to any actions taken by the consolidated entities in order to collect the amount until their rights extinguish in full through expiry, forgiveness or for other reasons.

The loans charged off amounted to $€ 4,402$ million as of December 31, 2010 compared to $€ 3,842$ million as of December 31, 2009. The increase was primarily due to an increase in loans charged off in Spain, which was primarily related to the financial condition of certain groups of customers within a less favorable macroeconomic environment.

Our loan loss reserves as a percentage of total loans and leases increased to $2.60 \%$ as of December 31, 2010 from $2.54 \%$ as of December 31, 2009, principally due to a higher increase in provisions than in loans and leases.

## Substandard Loans

We classify loans as substandard loans in accordance with the requirements of EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 in respect of "impaired loans". As we described in Note 2.2.1.b) to the Consolidated Financial Statements, loans are considered to be impaired loans when there are reasonable doubts that the loans will be recovered in full and/or the related interest will be collected for the amounts and on the dates initially agreed upon, taking into account the guarantees received by the consolidated entities to assure (in part or in full) the performance of transactions.

Amounts collected in relation to impaired loans and receivables are used to recognize the related accrued interest and any excess amount is used to reduce the principal not yet repaid. The approximate amount of interest income on our substandard loans which was included in net income attributed to parent company in 2010, 2009, 2008, 2007 and 2006 under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 was $€ 203.5$ million, $€ 192.3$ million, $€ 149.7$ million, $€ 158.3$ million and $€ 130.7$ million, respectively.

The following table provides information regarding our substandard loans, by domicile and type of customer, for periods indicated:

|  | As of December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2007 | 2006 |
|  | (In millions of euros, except \%) |  |  |  |  |
| Substandard loans |  |  |  |  |  |
| Domestic | 10,954 | 10,973 | 5,562 | 1,551 | 1,081 |
| Public sector. | 111 | 61 | 79 | 116 | 127 |
| Other resident sector. | 10,843 | 10,912 | 5,483 | 1,435 | 954 |
| Foreign | 4,518 | 4,338 | 2,979 | 1,814 | 1,418 |
| Public sector. | 12 | 25 | 20 | 57 | 86 |
| Non-resident sector. | 4,506 | 4,313 | 2,959 | 1,757 | 1,332 |
| Total Substandard loans. | 15,472 | 15,311 | 8,541 | 3,366 | 2,499 |
| Total loan loss reserve | $(9,473)$ | $\underline{(8,805)}$ | $\underline{(7,505)}$ | $(7,144)$ | $(6,424)$ |
| Substandard loans net of reserves | 5,999 | 6,506 | 1,036 | $(3,778)$ | $(3,925)$ |
| Substandard loans as a percentage of total loans and receivables (net) | 4.24\% | 4.42\% | 2.31\% | 1.00\% | 0.89\% |
| Substandard loans (net of reserve) as a percentage of total loans and receivables (net) | 1.64\% | 1.88\% | 0.28\% | (1.12\%) | (1.40\%) |

Our total substandard loans amounted to $€ 15,472$ million as of December 31, 2010, a $1.05 \%$ increase compared to $€ 15,311$ million as of December 31, 2009.

As mentioned in Note 2.2.1.b) to the Consolidated Financial Statements, our loan loss reserve include loss reserve for impaired assets and loss reserve for not impaired assets but which presents an inherent loss. As of December 31, 2010, the loss reserve for impaired assets amounted to $€ 6,753$ million, a $14 \%$ increase compared to
$€ 5,930$ million as of December 31, 2009. As of December 31, 2010, the loss reserve for not impaired assets amounted to $€ 2,720$ million, a $5 \%$ decrease compared to $€ 2,875$ million as of December 31, 2009 due to the fact that during 2010 the new originated loans had a lower incurred loss due to better credit quality (lower risk) compared to the loan portfolio in 2009 and 2008.

The following table provides information, by domicile and type of customer, regarding our substandard loans and the loan loss reserves to customers taken for each substandard loan category, as of December 31, 2010.

|  | Substandard $\qquad$ | $\begin{gathered} \text { Loan } \\ \text { Loss } \\ \text { Reserve } \end{gathered}$ | Substandard Loans as a Percentage of Loans in Category |
| :---: | :---: | :---: | :---: |
|  | (In millions of euros) |  |  |
| Domestic: |  |  |  |
| Government. | 111 | 25 | 0.47\% |
| Credit Intitutions | - | - | - |
| Other sectors | 10,841 | 4,529 | 5.81\% |
| Agriculture | 96 | 45 | 5.93\% |
| Industrial | 700 | 428 | 4.01\% |
| Real estate and constrution. | 5,038 | 2,053 | 16.82\% |
| Commercial and other financial | 1,218 | 696 | 4.16\% |
| Loans to individuals. | 2,940 | 907 | 3.20\% |
| Other | 851 | 399 | 5.15\% |
| Total Domestic | 10,954 | 4,554 | 5.05\% |
| Foreign |  |  |  |
| Government. | 12 | 11 | 0.15\% |
| Credit Intitutions | 104 | 64 | 0.62\% |
| Other sectors | 4,402 | 2,124 | 3.40\% |
| Agriculture | 51 | 69 | 2.18\% |
| Industrial. | 126 | 70 | 0.66\% |
| Real estate and constrution. | 1,112 | 487 | 4.29\% |
| Commercial and other financial | 1,409 | 592 | 5.75\% |
| Loans to individuals. | 1,596 | 835 | 3.62\% |
| Other | 108 | 71 | 0.81\% |
| Total Foreign | 4,518 | 2,199 | 2.94\% |
| General reserve | - | 2,720 |  |
| Total substandard loans. | 15,472 | $\underline{9,473}$ | 4.17\% |

## Potential Problem Loans

For a discussion of potential problem loans, as required by the Bank of Spain to be disclosed, see Note 7.6 to the Consolidated Financial Statements.

## Foreign Country Outstandings

The following table sets forth, as of the end of the years indicated, the aggregate amounts of our cross-border outstandings (which consist of loans, interest-bearing deposits with other banks, acceptances and other monetary assets denominated in a currency other than the home-country currency of the office where the item is booked) where outstandings in the borrower's country exceeded $1 \%$ of our total assets as of December 31, 2010, December 31, 2009 and December 31, 2008. Cross-border outstandings do not include loans in local currency made by our subsidiary banks to customers in other countries to the extent that such loans are funded in the local
currency or hedged. As a result, they do not include the vast majority of the loans made by our subsidiaries in South America, Mexico and United States.


| OECD |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| United Kingdom . . . . . . . . . . . . . . . . . . . . . . | 5,457 | $0.99 \%$ | 6,619 | $1.24 \%$ | 7,542 | $1.39 \%$ |
| Mexico . . . . . . . . . . . . . . . . . . . . . . . . | 2,175 | $0.39 \%$ | 3,218 | $0.60 \%$ | 4,644 | $0.86 \%$ |
| Other OECD . . . . . . . . . . . . . . . . . . . | $\underline{5,674}$ | $1.03 \%$ | $\underline{5,761}$ | $1.08 \%$ | $\underline{6,514}$ | $\underline{1.20 \%}$ |
| Total OECD . . . . . . . . . . . . . . . . . . . . . . | $\underline{\mathbf{1 3 , 3 0 6}}$ | $\mathbf{2 . 4 1 \%}$ | $\underline{\mathbf{1 5 , 5 9 8}}$ | $\mathbf{2 . 9 2 \%}$ | $\underline{\mathbf{1 8 , 7 0 0}}$ | $\mathbf{3 . 4 5 \%}$ |
| Central and South America . . . . . . . . . . . . . | $\underline{3,074}$ | $0.56 \%$ | 3,296 | $0.62 \%$ | 4,092 | $0.75 \%$ |
| Other . . . . . . . . . . . . . . . . . . . . . . . . . . | $\underline{\underline{5,411}}$ | $0.98 \%$ | $\underline{4,657}$ | $0.87 \%$ | $\underline{5,676}$ | $1.05 \%$ |
| Total . . . . . . . . . . . . . . . . . . . . . . . . . | $\underline{\underline{\mathbf{2 1 , 7 9 1}}}$ | $\mathbf{3 . 9 4 \%}$ | $\underline{\underline{\mathbf{2 3 , 5 5 1}}}$ | $\mathbf{4 . 4 0 \%}$ | $\underline{\underline{\mathbf{2 8 , 4 6 8}}}$ | $\mathbf{5 . 2 5 \%}$ |

The following table sets forth the amounts of our cross-border outstandings as of December 31 of each year indicated by type of borrower where outstandings in the borrower's country exceeded $1 \%$ of our total assets.

|  | Banks and <br> Other <br> Governments <br> Financial <br> Institutions | Commercial, <br> (In millions of euros) <br> Othial and |  |
| :---: | :---: | :---: | :---: |


| As of December 31, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Mexico | 3 | 3 | 3,212 | 3,218 |
| United Kingdom | - | 4,933 | 1,686 | 6,619 |
| Total | 3 | 4,936 | 4,898 | 9,837 |
| As of December 31, 2008 |  |  |  |  |
| Mexico | 4 | 228 | 4,412 | 4,644 |
| United Kingdom | - | 5,113 | 2,429 | 7,542 |
| Total | 4 | $\underline{\text { 5,341 }}$ | $\underline{\underline{6,841}}$ | $\underline{\underline{12,186}}$ |

The Bank of Spain requires that minimum reserves be maintained for cross-border risk arising with respect to loans and other outstandings to countries, or residents of countries, falling into certain categories established by the Bank of Spain on the basis of the level of perceived transfer risk. The category that a country falls into is determined by us, subject to review by the Bank of Spain.

The following table shows the minimum required reserves with respect to each category of country for BBVA's level of coverage as of December 31, 2010.

| Categories(1) | Minimum Percentage of Coverage (Outstandings Within Category) |
| :---: | :---: |
| Countries belonging to the OECD whose currencies are listed in the Spanish foreign exchange market | 0.0 |
| Countries with transitory difficulties(2) | 10.1 |
| Doubtful countries(2) | 22.8 |
| Very doubtful countries(2)(3) | 83.5 |
| Bankrupt countries(4) | 100.0 |

(1) Any outstanding which is guaranteed may be treated, for the purposes of the foregoing, as if it were an obligation of the guarantor.
(2) Coverage for the aggregate of these three categories (countries with transitory difficulties, doubtful countries and very doubtful countries) must equal at least $35 \%$ of outstanding loans within the three categories. The Bank of Spain has recommended up to $50 \%$ aggregate coverage.
(3) Outstandings to very doubtful countries are treated as substandard under Bank of Spain regulations.
(4) Outstandings to bankrupt countries must be charged off immediately. As a result, no such outstandings are reflected on our consolidated balance sheet. Notwithstanding the foregoing minimum required reserves, certain interbank outstandings with an original maturity of three months or less have minimum required reserves of $50 \%$. We met or exceeded the minimum percentage of required coverage with respect to each of the foregoing categories.

Our exposure to borrowers in countries with difficulties (the last four categories in the foregoing table), excluding our exposure to subsidiaries or companies we manage and trade-related debt, amounted to $€ 311$ million, $€ 321$ million and $€ 334$ million as of December 31, 2010, 2009 and 2008, respectively. These figures do not reflect loan loss reserves of $11.58 \%, 30.53 \%$, and $14.07 \%$ respectively, against the relevant amounts outstanding at such dates. Deposits with or loans to borrowers in all such countries as of December 31, 2010 did not in the aggregate exceed $0.06 \%$ of our total assets.

The country-risk exposures described in the preceding paragraph as of December 31, 2010, 2009 and 2008 do not include exposures for which insurance policies have been taken out with third parties that include coverage of the risk of confiscation, expropriation, nationalization, non-transfer, non-convertibility and, if appropriate, war and political violence. The sums insured as of December 31, 2010, 2009 and 2008 amounted to $\$ 44$ million, $\$ 14$ million and $\$ 32$ million, respectively (approximately $€ 33$ million, $€ 10$ million and $€ 23$ million, respectively, based on a euro/dollar exchange rate on December 31, 2010 of $\$ 1.00=€ 0.75$, on December 31, 2009 of $\$ 1.00=€ 0.69$, and on December 31, 2008 of $\$ 1.00=€ 0.72$ ).

## LIABILITIES

## Deposits

The principal components of our customer deposits are domestic demand and savings deposits and foreign time deposits. The following tables provide information regarding our deposits by principal geographic area for the dates indicated, disregarding any valuation adjustments.

|  | As of December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Customer Deposits | $\begin{array}{c}\text { Bank of Spain and } \\ \text { Other Central } \\ \text { Banks }\end{array}$ | $\begin{array}{c}\text { Other } \\ \text { Credit } \\ \text { Institutions }\end{array}$ | Total |
|  |  | (In millions of euros) |  |  |
| Total domestic | 133,033 | 2,779 | 8,867 | 144,679 |
| Foreign: |  |  |  |  |
| Western Europe | 24,120 | 7,205 | 22,626 | 53,951 |
| Latin America | 72,015 | 96 | 14,758 | 86,869 |
| United States | 42,495 | 364 | 6,839 | 49,698 |
| Other. | 3,178 | 543 | 3,855 | 7,576 |
| Total foreign. | 141,808 | 8,208 | 48,078 | 198,094 |
| Total. | $\underline{\underline{274,841}}$ | $\underline{\text { 10,987 }}$ | 56,945 | 342,773 |
|  | As of December 31, 2009 |  |  |  |
|  | Customer Deposits | Bank of Spain and Other Central Other Central $\qquad$ | Other <br> Credit <br> Institutions | Total |
|  |  | (In millions o | uros) |  |
| Total domestic | 97,023 | 15,352 | 7,692 | 120,067 |
| Foreign: |  |  |  |  |
| Western Europe | 22,199 | 3,945 | 20,472 | 46,616 |
| Latin America | 63,027 | 423 | 11,857 | 75,307 |
| United States | 67,986 | 948 | 6,572 | 75,506 |
| Other. | 3,148 | 428 | 2,352 | 5,928 |
| Total foreign. | 156,360 | 5,744 | 41,253 | 203,357 |
| Total. | $\underline{\text { 253,383 }}$ | $\underline{\underline{21,096}}$ | $\underline{\underline{48,945}}$ | $\underline{\underline{323,424}}$ |
|  | As of December 31, 2008 |  |  |  |
|  | Customer Deposits | Bank of Spain and Other Central Other Central Banks | Other <br> Credit <br> Institutions | Total |
|  |  | (In millions of euros) |  |  |
| Total domestic | 105,146 | 6,132 | 6,220 | 117,498 |
| Foreign: |  |  |  |  |
| Western Europe | 26,341 | 5,524 | 20,293 | 52,158 |
| Latin America | 57,193 | 844 | 10,987 | 69,024 |
| United States | 56,185 | 4,061 | 9,297 | 69,543 |
| Other | 8,860 | 201 | 2,776 | 11,837 |
| Total foreign. | 148,579 | $\underline{10,630}$ | 43,353 | $\underline{\mathbf{2 0 2 , 5 6 2}}$ |
| Total. | $\underline{\underline{253,725}}$ | $\underline{\underline{16,762}}$ | $\underline{\underline{49,573}}$ | $\underline{\underline{320,061}}$ |

For an analysis of our deposits, including non-interest bearing demand deposits, interest-bearing demand deposits, saving deposits and time deposits, see Note 23 to the Consolidated Financial Statements.

As of December 31, 2010, the maturity of our time deposits (excluding interbank deposits) in denominations of $\$ 100,000$ (approximately $€ 75,364$ considering the noon buying rate as of December 31, 2010) or greater was as follows:

|  | As of December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  | Domestic | Foreign | Total |
|  | (In millions of euros) |  |  |
| 3 months or under | 6,047 | 37,303 | 43,350 |
| Over 3 to 6 months | 6,195 | 4,487 | 10,682 |
| Over 6 to 12 months | 11,137 | 4,636 | 15,771 |
| Over 12 months. | 9,924 | 3,787 | 13,711 |
| Total. | $\underline{\underline{33,303}}$ | 50,213 | 83,516 |

Time deposits from Spanish and foreign financial institutions amounted to $€ 38,265$ million as of December 31, 2010, substantially all of which were in excess of $\$ 100,000$ (approximately $€ 75,364$ considering the noon buying rate as of December 31, 2010).

Large denomination deposits may be a less stable source of funds than demand and savings deposits because they are more sensitive to variations in interest rates. For a breakdown by currency of customer deposits as of December 31, 2010, 2009 and 2008, see Note 23 to the Consolidated Financial Statements.

## Short-term Borrowings

Securities sold under agreements to repurchase and promissory notes issued by us constituted the only categories of short-term borrowings that equaled or exceeded $30 \%$ of stockholders' equity as of December 31, 2010, 2009 and 2008.

| 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | Average Rate | Amount | Average Rate | Amount | Average Rate |
|  |  | illions of | o, except |  |  |


| Securities sold under agreements to repurchase (principally Spanish Treasury bills): |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31 | 39,587 | 2.03\% | 26,171 | 2.43\% | 28,206 | 4.66\% |
| Average during year | 31,056 | 2.17\% | 30,811 | 2.71\% | 34,729 | 5.62\% |
| Maximum quarter-end balance | 39,587 | - | 28,849 | - | 34,202 | - |
| Bank promissory notes: |  |  |  |  |  |  |
| As of December 31 | 13,215 | 0.91\% | 29,578 | 0.50\% | 20,061 | 3.70\% |
| Average during year | 24,405 | 0.55\% | 27,434 | 1.28\% | 15,661 | 4.57\% |
| Maximum quarter-end balance | 28,937 | - | 30,919 | - | 20,061 | - |
| Bonds and Subordinated debt: |  |  |  |  |  |  |
| As of December 31 | 11,041 | 2.57\% | 13,236 | 2.54\% | 13,565 | 4.66\% |
| Average during year | 10,825 | 3.20\% | 14,820 | 3.20\% | 12,447 | 5.18\% |
| Maximum quarter-end balance | 13,184 | - | 15,609 | - | 15,822 | - |
| Total short-term borrowings as of December 31 | 63,844 | 1.89\% | 68,985 | 1.62\% | 61,832 | 4.35\% |

## Return on Equity

The following table sets out our return on equity ratios:

|  | As of or for the Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | $\frac{2009}{(\text { in } \%)}$ | 2008 |
| Return on equity(1) | 15.8 | 16.0 | 21.5 |
| Return on assets(2) | 0.89 | 0.85 | 1.04 |
| Dividend pay-out ratio(3) | 26.9 | 37.4 | 46.0 |
| Equity to assets ratio(4) | 6.64 | 5.49 | 4.90 |

(1) Represents net income attributed to parent company for the year as a percentage of average equity for the year.
(2) Represents net income attributed to parent company as a percentage of average total assets for the year.
(3) Represents dividends paid as a percentage of net income attributed to parent company.
(4) Represents total equity over total assets.

## F. Competition

The commercial banking sector in Spain has undergone significant consolidation. In the majority of the markets where we provide financial services, the Banco Santander Group is our strongest competitor, but the restructuring process that it is taking place is expected to increase the size of savings banks, such as Bankia (an integration of seven regional saving banks, led by Caja Madrid and Bancaja) and La Caixa.

We face strong competition in all of our principal areas of operations. The deregulation of interest rates on deposits in the past decade led to increased competition for large demand deposits in Spain and the widespread promotion of interest-bearing demand deposit accounts and mutual funds.

Spanish savings banks, many of which have received financial or other support from the Spanish government, and money market mutual funds provide strong competition for savings deposits, moreover in the context of increasing interest rates of term deposits, which form an important part of our deposit base, and, in the case of savings banks, for other retail banking services. Credit cooperatives, which are active principally in rural areas, where they provide savings bank and loan services and related services such as the financing of agricultural machinery and supplies, are also a source of competition. In Spain, competition distortions in the term deposits market have intensified, and this situation is expected to continue due to the liquidity needs of some financial institutions, which are offering high interest rates

The market turmoil triggered by defaults on subprime mortgages in the United States significantly disrupted first the liquidity of financial institutions and markets and subsequently, the real economy. Wholesale and interbank markets are only open to a limited number of financial institutions, there is no international demand for securities with public guarantee, and the spread on Spanish Residential Mortgage-Backed Security (RMBSs) and sovereign risk remains well above the pre-crisis levels. In this adverse and uncertain economic environment, the world economy is facing a lengthy adjustment and de-leveraging process that will be costly in terms of activity and employment.

The entry of on-line banks into the Spanish banking system has increased competition, mainly in customer funds businesses such as deposits. Insurance companies and other financial services firms also compete for customer funds. Like the commercial banks, savings banks, insurance companies and other financial services firms are expanding the services offered to consumers in Spain. We face competition in mortgage loans from saving banks and, to a lesser extent, cooperatives.

The EU Directive on Investment Services took effect on December 31, 1995. The EU Directive permits all brokerage houses authorized to operate in other member states of the EU to carry out investment services in Spain. Although the EU Directive is not specifically addressed to banks, it affects the activities of banks operating in Spain. Besides, several initiatives have been implemented recently in order to facilitate the creation of a Pan-European
financial market. For example, SEPA (Single Euro Payments Area) is a major project which aims at replacing all existing payment systems - organized by the Member States with new, Pan-Euro systems and it is currently being implemented and the MiFID project (Markets in Financial Instruments Directive) aims to create a European framework for investment services.

Following the recent financial turmoil, a number of banks have disappeared or have been absorbed by other banks. The trend indicates that this will continue in the future, with a number of mergers and acquisitions between financial entities. The U.S. government has already facilitated the purchase of troubled banks by other competitors, and European governments, including the Spanish government, have expressed their willingness to facilitate these types of operations.

In the wake of the exceptional circumstances unfolding in the international financial markets, notably from the second half of 2008, certain European governments committed to taking appropriate measures to try to resolve the issues confronting bank funding and the ramifications of constrained funding on the real economy with a view to safeguarding the stability of the international financial system. The overriding goals underpinning these measures were to ensure sufficient liquidity to enable financial institutions to function correctly, to facilitate the funding of banks, to provide financial institutions with additional capital resources where needed so as to continue to ensure the proper financing of the economy, to ensure that applicable accounting standards are sufficiently flexible to take into consideration of current exceptional market circumstances and to reinforce and improve cooperation among European nations.

Framed by this general philosophy, the following measures were passed into law in Spain during 2008, 2009 and 2010:

- Royal Decree-Law 6/2008, of October 10, creating the Spanish Financial Asset Acquisition Fund (FAAF), and Order EHA/3118/2008, dated October 31, enacting this Royal Decree. The purpose of the fund, which is managed by Spain's Economy Ministry and has an initial endowment of $€ 30$ billion, which can be increased to $€ 50$ billion, is to acquire, with public financing and based on market criteria via auctions, financial instruments issued by Spanish banks and savings banks (cajas de ahorro) and securitization funds containing Spanish assets, secured by loans extended to individuals, companies and non-financial corporations.
- Royal Decree-Law 7/2008, of October 13, on Emergency Economic Measures in connection with the Concerted Euro Area Action Plan, and Order EHA/3364/2008, dated November 21, enacting article 1 of the aforementioned Royal Decree, including the following measures:
- The extension of state guarantees to secure bills, debentures and bonds issued by credit entities resident in Spain since October 14, 2008. Debt issued which takes advantage of this state guarantee must form part of individual operations or issuance programs; not be subordinated or secured by any other class of guarantee; be traded on official Spanish secondary markets; mature within three months and three years (although this maturity can be extended to five years subject to prior notification to the Bank of Spain); be fixed or floating rate (subject to special conditions for floating-rate debt); be repaid in a single installment at maturity; not have any options or other derivatives attached to them; and have a nominal value of $€ 10$ million or more. The deadline for issuing eligible debt for the state guarantee was December 31, 2009 and the total amount of available guarantees was $€ 100$ billion. The government extended the time period to use the remaining resources ( $€ 64$ billion) until June 2010.
- Authorization until December 31, 2009, for the Spanish Economy Ministry to acquire securities, on an exceptional basis, including preferred shares and other non-voting equity instruments, issued by credit entities resident in Spain which needed to reinforce their capital structured and submitted the relevant request to the relevant authorities.
- Royal Decree-Law 09/2009, of June 26, creating the Fondo de Reestructuración Ordenada Bancaria (FROB). FROB was created under the management of the Bank of Spain. It has two functions: the management of credit institutions' restructuring processes and the strengthening of capital in certain merger processes. On 28 January 2010, the European Commission approved the FROB. Since then, aid from the FROB has been requested in connection with eight integration processes totaling $€ 11.17$ billion, and additional FROB funds for $€ 392$ billion were granted for the restructuring of Cajasur.

In the second half of 2010 an important reduction of the number of savings banks has taken place in Spain, with a reduction from 45 to 17 as of the date of this Annual Report. The restructuring process will shape a different financial system in Spain and will result in a more concentrated financial sector, with a lower number of incumbent institutions which will be more competitive, in a context of slow economic recovery.

Additionally at the end of January 2011, the government has issued new solvency requirements, in order to dissipate the doubts about the financial institutions. The new core capital minimum has been set at $8 \%$ (or higher for institutions that fulfill certain requirements). Although the general assessment is positive, as the restructuring plan provides a clear roadmap for the continuation of the financial system restructuring and fosters the participation of private capital in the recapitalization process, some uncertainties remain. Some of them are the fact that there is no provision of cleaning the balance-sheets and that the inclusion of such sudden and permanent high capital requirement (stricter and prompter than Basel III) could distort competition with foreign peers and could negatively affect the supply of credit.

As of the date of this Annual Report, we have not requested access to these facilities. We could be adversely affected if one or more of our direct competitors are beneficiaries of selective governmental interventions or assistance and we do not receive comparable assistance.

In the United States, where we operate through BBVA Compass, the competitive landscape has also been significantly affected by the financial crisis. The U.S. banking industry has experienced significant impairment on its assets in 2009, which will result in continuing losses in select product categories and slow loan growth in 2010. Data published by the FDIC in the fourth quarter of 2009 suggested that banking industry write-offs increased by $\$ 52.1$ billion quarter-on-quarter from $\$ 131$ billion in the third quarter of 2009 to $\$ 183.8$ billion in the fourth quarter of 2009 and the total number of problem list institutions rose to 702 . Mortgage delinquency rates, which advanced to $10.3 \%$ in the fourth quarter of 2009 have begun to decline to $9.9 \%$ in the fourth quarter of 2010 , but continue to present challenges to the banking industry nearly two years after the height of the financial crisis. Domestic loan levels at commercial banks generally declined as banks continued to progress in deleveraging. Certain types of loans, such as commercial and industrial and commercial real estate, grew at rapid rates in the pre-crisis years and now must readjust to a new economic environment. In particular, the level of outstanding residential construction loans declined by roughly half between the second quarter of 2008 and the fourth quarter of 2009 . The correction is most striking in commercial and industrial loans, which showed year-on-year growth of $20 \%$ at the end of 2007 but declined by $18.3 \%$ at the end of 2009 compared to 2008. Commercial real estate loans similarly grew at double digit rates in the years prior to 2008 and now are undergoing a lengthy loan balance decline. Commercial real estate loans similarly grew at double digit rates in the years prior to 2008 and now are undergoing a lengthy loan balance decline.

In Mexico, where we operate through BBVA Bancomer, the banking industry remained solvent throughout the financial crisis, although loan delinquency rates increased during 2009 and the first semester of 2010, especially those related consumer finance and mortgages. The relative strength of the Mexican banking industry can be tied to several factors. In general, banks in Mexico did not invest heavily in assets linked to the U.S. mortgage market; maintained high capitalization levels, coming from maximum levels observed between 2005 and 2007; generally funded themselves through internal sources in local currency; and were subjected to prudent supervision and regulation by the banks' supervisor (Comisión Nacional Bancaria y de Valores, CNBV) who maintained capital ratio requirements above international standards and increased loan loss provisions for consumer credit and mortgages. However, past-due payment rates increased in 2009 and up to the second quarter of 2010. Delinquency rates reached $4.0 \%$ in the second quarter of 2010 for the industry as a whole and higher rates were reached for consumer finance and mortgages. In April of 2010, loan demand started to recover and delinquency rates started ameliorating. At the end of 2010, banking credit to the private sector increased by $3.9 \%$ in real terms from December 31, 2009 and the delinquency rate was $2.8 \%$.

In Mexico, changes in banking regulation could have a significant potential impact on profits. Authorities have closely followed international trends and during 2009 they mandated increased loan loss provisions for consumer loans, and stricter loss provisions for housing loans have been enacted during 2010. Rules to limit loans to firms within a certain financial group (préstamos relacionados) were adopted in March 2011. Such limits will impact some small banks of the system with strong connections with retail stores (for example, Inbursa and Banco Azteca). In addition, authorities have strengthened the measures to improve transparency and information about financial
services by enacting new legislation that gives more powers to the central bank (Banco de México) to regulate interest rates and bank fees. It also gives more powers to the financial services consumer protection agency (Comisión Nacional para la Defensa de los Usuarios de los Servicios Financieros, Condusef) to set information requirements for bank account statements, product publicity, and contracts, and to improve financial education. The consolidation and restructuring of some non banking financial intermediaries (Sofoles) will imply that some of them will go out of business or be acquired. Along these lines, the mortgage arm of BBVA-Bancomer (Hipotecaria Nacional) acquired the portfolio of certain Sofoles last year.

## ITEM 4A. UNRESOLVED STAFF COMMENTS

Not Applicable.

## ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS

## Overview

In 2010 the world economy started to recover from the major slump in 2009. Global GDP picked up from a fall of $0.6 \%$ to a rise of nearly $5 \%$ in 2010. This figure is in line with those in the years immediately before the start of the crisis in the summer of 2007. However, the economic recovery is not evenly spread across regions. Throughout the year it became clear that the emerging economies, particularly in emerging Asia and Latin America, showed stronger growth and are contributing to global growth, while in advanced economies, and particularly in some European economies, recovery continues to be sluggish.

In the last quarter of 2010, uncertainty and risks in the global economy increased due to renewed financial turmoil, particularly in Europe as a result of the doubts regarding the fiscal consolidation process in some countries. This led to the activation of the rescue plans for Ireland.

After a relatively good performance in the subprime and liquidity crises in 2009, the Spanish economy has suffered the consequences of the peripheral sovereign crisis in 2010. The Greek and Irish rescue programs and the possibility of a Portuguese rescue program have spread doubts about the Spanish economy. Financial stress in Europe has increased the cost of financing of governments and financial institutions which, in some cases, have lost the access to international funding. As a result of this continued contraction, economic conditions and employment in Spain could deteriorate further in 2011. Our Economic Research Department estimates that the Spanish economy will not recover a strong path of growth in terms of gross domestic product in 2011, growing at an estimated pace of $0.9 \%$. Growth forecasts for the Spanish economy could be further revised downwards if the recent surge in oil prices becomes permanent and passes through to non-energy prices. This downward risk could slow the pace of both domestic and external demand.

In Europe, the economy slowed gradually in line with expectations, although some countries such as Germany maintain their strength. Tension has also returned to the debt markets, particularly in peripheral countries, and above all in Ireland and Portugal. Nevertheless, 2010 closed with growth of nearly $2 \%$.

In the United States cyclical concerns continue, derived from the weakness shown by private demand since some of the fiscal stimulus programs began to expire. Thus throughout 2010 there has been a loss of strength in the real estate market, weakness in the labor market and a deleveraging process in households. Given this situation, the Federal Reserve has begun a new monetary expansion program. At least initially, this has led to downward pressure on short-term interest rates and a depreciation of the U.S. dollar. Even so, although toward the end of 2010 the U.S. economy has slowed, the year as a whole closed with average growth close to $3 \%$.

The Mexican economy has throughout the second half of 2010 shown resistance to the loss of strength in foreign demand. This is reflected in a less notable slowdown of its growth rates than expected, with GDP up in 2010 by around $5 \%$. Inflation closed at a historically low level of $4.4 \%$ as a result of the appreciation of the Mexican peso over the year, moderate international prices and the lack of pressure from domestic demand. The monetary pause is expected to remain in place, at least throughout 2011.

Finally growth in emerging economies continues to ease to more sustainable levels, thus limiting the risk of overheating. In South America, private demand is replacing the economic policy stimuli adopted as the main source
of recovery. Although the trend for inflation is rising, it is still not a problem, and the major capital inflows in the region have led some countries to implement control mechanisms. In China, the latest economic indicators point to the existence of a renewed boost to growth and increased inflation, which is forcing the authorities to take further adjustment measures, including a recent rise in interest rates. Despite this, GDP growth in 2010 was 10.3\%. In Turkey, the economy recovered in 2010, with a growth of $7.6 \%$ and inflation slightly below the Central Bank's target. At the same time, public debt has fallen steeply. Given this situation, the Central Bank has lowered the official interest rate and controlled credit with increases in bank short-term reserve requirements.

## Critical Accounting Policies

The Consolidated Financial Statements as of and for the years ended December 31, 2010, 2009 and 2008 were prepared by the Bank's directors in accordance with EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and by applying the basis of consolidation, accounting policies and measurement bases described in Note 2 to the Consolidated Financial Statements, so that they present fairly the Group's equity and financial position as of and for the years ended December 31, 2010, 2009 and 2008, and the results of its operations and the consolidated cash flows in 2010, 2009 and 2008. The Consolidated Financial Statements were prepared on the basis of the accounting records kept by the Bank and by each of the other Group companies and include the adjustments and reclassifications required to unify the accounting policies and measurement bases used by the Group. (See Note 2.2 to the Consolidated Financial Statements).

The Consolidated Financial Statements are presented in accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

In preparing the Consolidated Financial Statements estimates were made by the Group and the consolidated companies in order to quantify certain of the assets, liabilities, income, expenses and commitments reported herein. These estimates relate mainly to the following:

- The impairment on certain assets.
- The assumptions used to quantify other provisions and for the actuarial calculation of the post-employment benefit liabilities and commitments.
- The useful life and impairment losses of tangible and intangible assets.
- The measurement of goodwill arising on consolidation.
- The fair value of certain unlisted financial assets and liabilities.

Although these estimates were made on the basis of the best information available as of December 31, 2010, 2009 and 2008, respectively, on the events analyzed, events that take place in the future might make it necessary to revise these estimates (upwards or downwards) in coming years.

The presentation format used under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/ 2004 vary in certain respects from the presentation format and accounting rules required to be applied under U.S. GAAP and other rules that are applicable to U.S. banks. The tables included in Note 60 to our Consolidated Financial Statements give the effect that application of U.S. GAAP would have on net income attributed to parent company and shareholders' equity as reported under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

Note 2 to the Consolidated Financial Statements contains a summary of our significant accounting policies. We consider certain of these policies to be particularly important due to their effect on the financial reporting of our financial condition and because they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Our reported financial condition and results of operations are sensitive to accounting methods, assumptions and estimates that underlie the preparation of the Consolidated Financial Statements. The nature of critical accounting policies, the judgments and other uncertainties affecting application of those policies and the sensitivity of reported results to changes in conditions and assumptions are factors to be considered when reviewing our Consolidated Financial Statements and the discussion below. We have identified the following accounting policies as critical to the understanding of our results of
operations, since the application of these policies requires significant management assumptions and estimates that could result in materially different amounts to be reported if conditions or underlying circumstances were to change.

## Fair value of financial instruments

The fair value of an asset or a liability on a given date is taken to be the amount for which it could be exchanged or settled, respectively, between two knowledgeable, willing parties in an arm's length transaction. The most objective and common reference for the fair value of an asset or a liability is the price that would be paid for it on an organized, transparent and deep market ("quoted price" or "market price").

If there is no market price for a given asset or liability, its fair value is estimated on the basis of the price established in recent transactions involving similar instruments and, in the absence thereof, by using mathematical measurement models sufficiently tried and trusted by the international financial community. Such estimates would take into consideration the specific features of the asset or liability to be measured and, in particular, the various types of risk associated with the asset or liability. However, the limitations inherent to the measurement models developed and the possible inaccuracies of the assumptions required by these models may signify that the fair value of an asset or liability thus estimated does not coincide exactly with the price for which the asset or liability could be purchased or sold on the date of its measurement.

See Note 2.2.1 to the Consolidated Financial Statements, which contains a summary of our significant accounting policies.

## Derivatives and other future transactions

These instruments include outstanding foreign currency purchase and sale transactions, outstanding securities purchase and sale transactions, futures transactions relating to securities, exchange rates or interest rates, forward interest rate agreements, options relating to exchange rates, securities or interest rates and various types of financial swaps.

All derivatives are recognized on the balance sheet at fair value from the date of arrangement. If the fair value of a derivative is positive, it is recorded as an asset and if it is negative, it is recorded as a liability. Unless there is evidence to the contrary, it is understood that on the date of arrangement the fair value of the derivatives is equal to the transaction price. Changes in the fair value of derivatives after the date of arrangement are recognized with a balancing entry under the heading "Gains or Losses on Financial Assets and Liabilities" in the consolidated income statement.

Specifically, the fair value of the standard financial derivatives included in the held for trading portfolios is equal to their daily quoted price. If, under exceptional circumstances, their quoted price cannot be established on a given date, these derivatives are measured using methods similar to those used to measure over-the-counter ("OTC") derivatives.

The fair value of OTC derivatives is equal to the sum of the future cash flows arising from the instruments discounted at the measurement date ("present value" or "theoretical value"). These derivatives are measured using methods recognized by the financial markets, including the net present value ("NPV") method and option price calculation models.

Financial derivatives that have as their underlying equity instruments, whose fair value cannot be determined in a sufficiently objective manner and are settled by delivery of those instruments, are measured at cost.

Financial derivatives designated as hedging items are included in the heading of the balance sheet "Hedging derivatives". These financial derivatives are valued at fair value.

See Note 2.2 .1 to the Consolidated Financial Statements, which contains a summary of our significant accounting policies with respect to these instruments.

## Goodwill in consolidation

Pursuant to the new IFRS 3, the positive difference on the date of a business combination between the sum of the fair value of the price paid, the amount of all the non-controlling interests and the fair value of stock previously held in the acquired entity, on one hand, and the fair value of the assets acquired and liabilities assumed, on the other hand, is recorded as goodwill on the asset side of the balance sheet. Goodwill represents the future economic benefits from assets that cannot be individually identified and separately recognized. Goodwill is not amortized and is subject periodically to an impairment analysis. Any impaired goodwill is written off.

Goodwill is allocated to one or more cash-generating units, or CGUs, expected to benefit from the synergies arising from business combinations. The CGUs units represent the Group's smallest identifiable business and/or geographical segments as managed internally by its directors within the Group.

The CGUs to which goodwill has been allocated are tested for impairment based on the carrying amount of the unit including the allocated goodwill. Such testing is performed at least annually and whenever there is an indication of impairment.

For the purpose of determining the impairment of a CGU to which a part or all of goodwill has been allocated, the carrying amount of that unit, adjusted by the theoretical amount of the goodwill attributable to the noncontrolling interest, shall be compared to its recoverable amount. The resulting loss shall be apportioned by reducing, firstly, the carrying amount of the goodwill allocated to that unit and, secondly, if there are still impairment losses remaining to be recognized, the carrying amount of the rest of the assets. This shall be done by allocating the remaining loss in proportion to the carrying amount of each of the assets in the unit. In any case, impairment losses on goodwill can never be reversed.

See Note 2.2.8 to the Consolidated Financial Statements, which contains a summary of our significant accounting policies related to goodwill.

As mentioned in Note 20.1 to the Consolidated Financial Statements, the Group has performed the goodwill impairment test as of December 31, 2010, 2009 and 2010.

The results from each of these tests on the dates mentioned were as follows:
As of December 31, 2010, there were no impairment losses on the goodwill recognized in the Group's cashgenerating units (CGUs), except for an insignificant impairment on the goodwill of the Spain and Portugal CGU, related to the impairment on the investments in Rentrucks, Alquiler y Servicios de Transportes, S.A. and in BBVA Finanzia SpA (of €9 million and €4 million, respectively).

The most significant goodwill corresponds to the United States CGU. The recoverable amount of this CGU is equal to its value in use. This is calculated as the discounted value of the cash flow projections estimated by our management based on the latest budgets available for the next five years. As of December 31, 2010, the Group used an estimated sustainable growth rate of $4.2 \%$ ( $4.3 \%$ as of December 31, 2009) to extrapolate the cash flows in perpetuity based on the U.S. real GDP growth rate. The discount rate used to discount the cash flows was the cost of capital of the CGU, which stood at $11.4 \%$ as of December 31, 2010 ( $11.2 \%$ as of December 31, 2009), consisting of the free risk rate plus a risk premium.

As of December 31, 2009, impairment losses of $€ 1,097$ million were estimated in the United States CGU which were recognized under "Impairment losses on other assets (net) - Goodwill and other intangible assets" in the accompanying consolidated income statement for 2009 (see Note 50 to the Consolidated Financial Statements). The impairment loss of this unit was attributed to the significant decline in economic and credit conditions in the states in which the Group operates in the United States. The valuations were verified by an independent expert, not related to the Group's external auditor.

Both the U.S. CGU's fair values and the fair values assigned to its assets and liabilities were based on the estimates and assumptions that the Group's management deemed most likely given the circumstances. However, some changes to the valuation assumptions used could result in differences in the impairment test result. As of December 31, 2009, if the discount rate had increased or decreased by 50 basis points, the difference between the carrying amount and its recoverable amount would have increased or decreased by up to $€ 573$ million and
€664 million, respectively. If the growth rate had increased or decreased by 50 basis points, the difference between the carrying amount and its recoverable amount would have increased or decreased by $€ 555$ million and $€ 480$ million, respectively.

As of December 31, 2008, there were no impairment losses on the goodwill recognized in the Group's CGUs.

## Post-employment benefits and other long term commitments to employees

Pension and post-retirement benefit costs and credits are based on actuarial calculations. Inherent in these calculations are assumptions including discount rates, rate of salary increase and expected return on plan assets. Changes in pension and post-retirement costs may occur in the future as a consequence of changes in interest rates, expected return on assets or other assumptions. See Note 2.2.12 to the Consolidated Financial Statements, which contains a summary of our significant accounting policies about pension and post-retirement benefit costs and credits.

## Allowance for loan losses

As we describe in Note 2.2.1.b to the Consolidated Financial Statements, a loan is considered to be an impaired loan and, therefore, its carrying amount is adjusted to reflect the effect of its impairment when there is objective evidence that events have occurred which, in the case of loans, give rise to a negative impact on the future cash flows that were estimated at the time the transaction was arranged. The potential impairment of these assets is determined individually or collectively.

The quantification of losses inherent in deterioration is calculated collectively, both in the case of assets classified as impaired and for the portfolio of current assets that are not currently impaired but for which an imminent loss is expected.

Inherent loss, calculated using statistical procedures, is deemed equivalent to the portion of losses incurred on the date that the accompanying consolidated financial statements are prepared that has yet to be allocated to specific transactions.

The Group estimates collective inherent loss of credit risk corresponding to operations realized by Spanish financial entities of the Group (approximately $68.7 \%$ of the loans and receivables of the Group as of December 31, 2010) using the parameters set by Annex IX of the Bank of Spain's Circular $4 / 2004$ on the basis of its experience and the Spanish banking sector information regarding the quantification of impairment losses and provisions for insolvencies for credit risk.

Notwithstanding the above, the Group has historic statistical data which it used in its internal ratings models ("IRBs") that were approved by the Bank of Spain for some portfolios in 2009, albeit only for the purpose of estimating regulatory capital under the new Basel Accord (BIS II). It uses these internal models to calculate the economic capital required in its activities and uses the expected loss concept to quantify the cost of credit risk for incorporation in its calculation of the risk-adjusted return on capital of its operations.

To estimate the collective loss of credit risk corresponding to operations with non-Spanish residents registered in foreign subsidiaries of the Group, the Group applies similar methods and criteria, using the Bank of Spain's parameters but adapting the default calendars to the particular circumstances of the country. Additionally, in Mexico for consumer loans, credit cards and mortgages portfolios, as well as for credit investment maintained by the Group in the United States (which in the aggregate represent approximately $13.9 \%$ of the loans and receivables of the Group as of December 31, 2010), internal models are used to calculate impairment losses based on the historical experience of the Group. In both of these cases, the provisions required under the Bank of Spain's Circular 4/2004 standards fall within the range of provisions calculated using the Group's internal ratings models.

For the years ended December 31, 2010, 2009 and 2008, there are no substantial differences in the calculations made under both EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP because the allowance for loan losses for such years calculated under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 are similar to the best estimates of allowance for loan losses under U.S. GAAP, which is the central scenario determined using internal risk models based on our historical experience. We included
an adjustment in the reconciliation of net income for the year 2008 in order to make the allowance for loan losses under U.S. GAAP comparable to the allowance for loan losses calculated under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

The estimates of the portfolio's inherent risks and overall recovery vary with changes in the economy, individual industries, countries and individual borrowers' or counterparties' ability and willingness to repay their obligations. The degree to which any particular assumption affects the allowance for credit losses depends on the severity of the change and its relationship to the other assumptions.

Key judgments used in determining the allowance for loan losses include: (i) risk ratings for pools of commercial loans and leases; (ii) market and collateral values and discount rates for individually evaluated loans; (iii) product type classifications for consumer and commercial loans and leases; (iv) loss rates used for consumer and commercial loans and leases; (v) adjustments made to assess current events and conditions; (vi) considerations regarding domestic, global and individual countries economic uncertainty; and (vii) overall credit conditions.

## Higher-risk loans

## Exposure to subprime credit risk and structured credit instruments

The application of prudent risk policies in the BBVA Group has resulted in a very limited exposure to subprime credit risk in the United States, as well as to structured credit products. As of December 31, 2010, 2009 and 2008 the amount of operations related to such assets was not significant.

## A. Operating Results

## Factors Affecting the Comparability of our Results of Operations and Financial Condition

We are exposed to foreign exchange rate risk in that our reporting currency is the euro, whereas certain of our subsidiaries keep their accounts in other currencies, principally Mexican pesos, U.S. dollars, Argentine pesos, Chilean pesos, Colombian pesos, Venezuelan bolivars fuerte and New Peruvian Soles. For example, if Latin American currencies and the U.S. dollar depreciate against the euro, when the results of operations of our subsidiaries in the countries using these currencies are included in our consolidated financial statements, the euro value of their results declines, even if, in local currency terms, their results of operations and financial condition have remained the same or improved relative to the prior period. Accordingly, declining exchange rates may limit the ability of our results of operations, stated in euro, to fully describe the performance in local currency terms of our subsidiaries. By contrast, the appreciation of Latin American currencies and the U.S. dollar against the euro would have a positive impact on the results of operations of our subsidiaries in the countries using these currencies when their results of operations are included in our consolidated financial statements.

The assets and liabilities of our subsidiaries which maintain their accounts in currencies other than the euro have been converted to the euro at the period-end exchange rates for inclusion in our Consolidated Financial Statements. Income statement items have been converted at the average exchange rates for the period. The following table sets forth the exchange rates of several Latin American currencies and the U.S. dollar against the euro, expressed in local currency per $€ 1.00$ for 2010, 2009 and 2008 and as of December 31, 2010, 2009 and 2008 according to the European Central Bank ("ECB").

|  | Average Exchange Rates |  |  | Period-end Exchange Rates |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Year Ended } \\ \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Year Ended } \\ \text { December 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \hline \text { Year Ended } \\ \text { December 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \hline \text { As of } \\ \text { December 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |
| Mexican peso. | 16.75 | 18.80 | 16.29 | 16.55 | 18.92 | 19.23 |
| U.S.dollar | 1.33 | 1.39 | 1.47 | 1.34 | 1.44 | 1.39 |
| Argentine peso. | 5.19 | 5.26 | 4.71 | 5.49 | 5.56 | 4.92 |
| Chilean peso | 675.92 | 777.60 | 762.78 | 625.39 | 730.46 | 885.74 |
| Colombian peso. | 2,517.50 | 2,976.19 | 2,857.14 | 2,557.54 | 2,941.18 | 3,125.00 |
| Peruvian new sol | 3.75 | 4.19 | 4.29 | 3.75 | 4.16 | 4.37 |
| Venezuelan bolivar. | 5.63 | 3.00 | 3.16 | 5.74 | 3.09 | 2.99 |

During 2010, there has been a general appreciation of all the currencies that affect the Group's financial statements against the euro (except the Venezuelan Bolivar fuerte, which was devalued at the beginning of 2010 and the average exchange rate of the Argentine peso). The effect of the exchange rates on the year-on-year comparison of the Group's income statements and balance sheet is positive.

In January 2010, the Venezuelan authorities announced the devaluation of the Venezuelan Bolivar fuerte against the main foreign currencies among other economic measures. The effects of this devaluation in the consolidated income statement for the year ended December 31, 2010 and on the consolidated equity as of December 31, 2010 were not significant.

## BBVA Group Results of Operations for 2010 Compared to 2009

The changes in the Group's consolidated income statements for 2010 and 2009 were as follows:
EU-IFRS(*)

|  | Year Ended December 31, |  | 2010/2009 |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In millions | of euros) | (In \%) |
| Interest and similar income | 21,134 | 23,775 | (11.1) |
| Interest expense and similar charges | $(7,814)$ | $(9,893)$ | (21.0) |
| Net interest income | 13,320 | 13,882 | (4.0) |
| Dividend income | 529 | 443 | 19.3 |
| Share of profit or loss of entities accounted for using the equity method. | 335 | 120 | 180.1 |
| Fee and commission income | 5,382 | 5,305 | 1.5 |
| Fee and commission expenses | (845) | (875) | (3.4) |
| Net gains (losses) on financial assets and liabilities | 1,441 | 892 | 61.4 |
| Net exchange differences. | 453 | 652 | (30.6) |
| Other operating income | 3,543 | 3,400 | 4.2 |
| Other operating expenses | $(3,248)$ | $(3,153)$ | 3.0 |
| Gross income | $\underline{\mathbf{2 0 , 9 1 0}}$ | 20,666 | 1.2 |
| Administration costs | $(8,207)$ | $(7,662)$ | 7.1 |
| Personnel expenses | $(4,814)$ | $(4,651)$ | 3.5 |
| General and administrative expenses | $(3,392)$ | $(3,011)$ | 12.7 |
| Depreciation and amortization | (761) | (697) | 9.2 |
| Provisions (net) | (482) | (458) | 5.4 |
| Impairment losses on financial assets (net) | (4,718) | $(5,473)$ | (13.8) |
| Net operating income | 6,742 | 6,376 | 5.7 |
| Impairment losses on other assets (net) | (489) | $(1,618)$ | (69.8) |
| Gains (losses) on derecognized assets not classified as non-current assets held for sale | 41 | 20 | 106.4 |
| Negative goodwill | 1 | 99 | n.m. |
| Gains (losses) in non-current assets held for sale not classified as discontinued operations | 127 | 859 | (85.2) |
| Income before tax | 6,422 | 5,736 | 12.0 |
| Income tax | $(1,427)$ | (1,141) | 25.1 |
| Income from continuing transactions | 4,995 | 4,595 | 8.7 |
| Income from discontinued transactions (net). | - | - | n.m. |
| Net income | 4,995 | 4,595 | 8.7 |
| Net income attributed to parent company | 4,606 | 4,210 | 9.4 |
| Net income attributed to non-controlling interests. | 389 | 385 | 1.1 |

(*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.
(1) Not meaningful

The changes in our consolidated income statements for 2010 and 2009 were as follows:

## Net interest income

The following table summarizes the principal components of net interest income for 2010 compared to 2009.

|  | Year Ended December 31, |  | 2010/2009 |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In million | of euros) | (in \%) |
| Interest income. | 21,134 | 23,775 | (11.1) |
| Interest expense | $(7,814)$ | $\underline{(9,893)}$ | (21.0) |
| Net interest income | 13,320 | 13,882 | (4.0) |

Net interest income decreased $4.0 \%$ to $€ 13,320$ million for the year ended December 31, 2010 from $€ 13,882$ million for the year ended December 31, 2009, due to the decrease in yield on assets and the increase in the cost of liabilities. The decrease in yield on assets was due primarily to the fact that the decrease in market interest rates during 2009 was gradually reflected in the yield of variable rate mortgage loans during 2009, whereas in 2010 this decrease was largely completed at the beginning of the year, and affected most of 2010. Additionally, the Group made continued efforts to gradually increase the relative weight of lower risk and therefore lower yield, loans in its loan portfolio, including primarily private mortgages in all geographical areas in which BBVA operates and corporate and business loans, particularly in Mexico and the United States. On the other hand, the decrease in yield on assets was partially offset by the active management of our investments in debt instruments (adjusting the duration of debt portfolios and increasing debt portfolio income in net interest income). The increase in cost of liabilities was due primarily to the increase in volume of customer deposits and a higher cost of liabilities, given the competitive environment in Spain, where fierce competition resulted in higher rates being paid by banks (including BBVA) in order to attract deposits. Finally, an upward curve in interest rates in the euro area has had a faster impact in the cost of liabilities than in the yield of assets.

## Dividend income

Dividend income increased $19.3 \%$ to $€ 529$ million for the year ended December 31, 2010 from $€ 443$ million for the year ended December 31, 2009, due primarily to dividends from Telefónica, S.A. which increased from €1.0 to $€ 1.3$ per share.

## Share of profit or loss of entities accounted for using the equity method

Share of profit or loss of entities accounted for using the equity method increased to $€ 335$ million for the year ended December 31, 2010 from $€ 120$ million for the year ended December 31, 2009 due to the increase in our share of profits of China Citic Bank ("CNCB") following our exercise in April 2010 of a purchase option to increase our holding of CNCB from $10 \%$ to $15 \%$, and to a lesser extent, the increase of profit of CNCB.

## Fee and commission income

The breakdown of fee and commission income for 2010 and 2009 is as follows:

|  | Year Ended December 31, |  | 2010/2009 |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In millions of euros) |  | (in \%) |
| Commitment fees | 133 | 97 | 37.1 |
| Contingent liabilities | 282 | 260 | 8.5 |
| Documentary credits | 45 | 42 | 7.1 |
| Bank and other guarantees | 237 | 218 | 8.7 |
| Arising from exchange of foreign currencies and banknotes . | 19 | 14 | 35.7 |
| Collection and payment services | 2,500 | 2,573 | (2.8) |
| Securities services | 1,651 | 1,636 | 0.9 |
| Counseling on and management of one-off transactions | 11 | 7 | 57.1 |
| Financial and similar counseling services | 60 | 43 | 39.5 |
| Factoring transactions. | 29 | 27 | 7.4 |
| Non-banking financial products sales | 102 | 83 | 22.9 |
| Other fees and commissions | 595 | 565 | 5.3 |
| Fee and commission income | 5,382 | 5,305 | 1.5 |

Fee and commission income increased $1.5 \%$ to $€ 5,382$ million for the year ended December 31, 2010 from $€ 5,305$ million for the year ended December 31, 2009 due principally to the increase of fees linked to banking services, specifically account maintenance and management and contingent liabilities.

## Fee and commission expenses

The breakdown of fee and commission expenses for 2010 and 2009 is as follows:

|  | Year Ended December 31, |  | 2010/2009 |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In millions ofeuros) |  | (in \%) |
| Brokerage fees on lending and deposit transactions | 5 | 7 | (28.6) |
| Fees and commissions assigned to third parties | 578 | 610 | (5.2) |
| Other fees and commissions | $\underline{262}$ | $\underline{258}$ | 1.6 |
| Fee and commission expenses | 845 | 875 | (3.4) |

Fee and commission expenses decreased $3.4 \%$ to $€ 845$ million for the year ended December 31, 2010 from $€ 875$ million for the year ended December 31, 2009, primarily due to the decrease in fees and commissions assigned to third parties, which mainly related to our pensions business in Chile.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains (losses) on financial assets and liabilities increased $61.4 \%$ to $€ 1,441$ million for the year ended December 31, 2010 from $€ 892$ for the year ended December 31, 2009, primarily due to a general recovery in market activity, and the sale of financial instruments to adjust portfolio durations. In addition, we have profited from high price volatility in sovereign debt markets rotating the durations of the portfolios, which generated income without consuming the unrealized capital gains present in certain portfolios as of December 31, 2010.

Net exchange differences decreased $30.6 \%$ to $€ 453$ million for the year ended December 31, 2010 from $€ 652$ million for the year ended December 31, 2009 due primarily to the devaluation of the Venezuelan Bolivar fuerte and losses in foreign currency trading.

Other operating income amounted to $€ 3,543$ million for the year ended December 31, 2010 a $4.2 \%$ increase compared to $€ 3,400$ million for the year ended December 31, 2009, due primarily to the increase of non-banking product sales, primarily real estate inventories sales and a greater contribution of the insurance business.

Other operating expenses for the year ended December 31, 2010, amounted to $€ 3,248$ million, a $3.0 \%$ increase compared to the $€ 3,153$ million recorded for the year ended December 31, 2009 due to the adjustment for the hyperinflation in Venezuela, the cost of sales, primarily real estate inventories sales, and a higher contribution to deposit guarantee funds in the countries in which we operate.

## Gross income

As a result of the foregoing, gross income for the year ended December 31, 2010 was $€ 20,910$ million, a $1.2 \%$ increase over the $€ 20,666$ million recorded for the year ended December 31, 2009.

## Administration costs

Administration costs for the year ended December 31, 2010 were $€ 8,207$ million, a $7.1 \%$ increase from the $€ 7,662$ million recorded for the year ended December 31, 2009, due primarily to an increase in rent expenses related to the sale and leaseback of certain properties located in Spain during the third quarter of 2009, an increase in costs associated with image and brand identity (including new sponsorship arrangements with the U.S. National Basketball Association) and an increase related to growth plans in practically all the geographical areas in which the Group operates. This investment process is accompanied by a gradual increase of the Group's workforce in almost all of its areas, which has resulted in an increase of personnel expenses by $3.5 \%$ to $€ 4,814$ million for 2010 from $€ 4,651$ million for 2009. The table below provides a breakdown of personnel expenses for 2010 and 2009.

|  | Year Ended December 31, |  | 2010/2009 |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | $\begin{aligned} & \text { (In millions of } \\ & \text { euros) } \end{aligned}$ |  | (in \%) |
| Wages and salaries | 3,740 | 3,607 | 3.7 |
| Social security costs | 567 | 531 | 6.8 |
| Transfers to internal pension provisions. | 37 | 44 | (15.9) |
| Contributions to external pension funds. | 84 | 68 | 23.5 |
| Other personnel expenses | 386 | 401 | (3.7) |
| Personnel expenses | $\underline{\underline{4,814}}$ | $\underline{\underline{4,651}}$ | 3.5 |

The table below provides a breakdown of general and administrative expenses for 2010 and 2009.

|  | Year Ended December 31, |  | 2010/2009 |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In millions ofeuros) |  | (in \%) |
| Technology and systems | 563 | 577 | (2.4) |
| Communications | 284 | 254 | 11.8 |
| Advertising | 345 | 262 | 31.7 |
| Property, fixtures and materials | 750 | 643 | 16.6 |
| Of which: |  |  |  |
| Rents expenses | 397 | 304 | 30.6 |
| Taxes other than income tax | 322 | 266 | 21.1 |
| Other expenses. | 1,129 | 1,009 | 11.9 |
| Other administrative expenses | 3,393 | 3,011 | 12.7 |

## Depreciation and amortization

Depreciation and amortization for the year ended December 31, 2010 amounted to $€ 761$ million a $9.2 \%$ increase compared to $€ 697$ million recorded for the year ended December 31, 2009, due primarily to the amortization of software and tangible assets for own use.

## Provisions (net)

Provisions (net) for the year ended December 31, 2010 amounted to $€ 482$ million, a $5.4 \%$ increase compared to $€ 458$ million recorded for the year ended December 31, 2009, primarily due to a significant increase in the provisions for substandard contingent liabilities primarily related to guarantees given on behalf of our clients. In addition, provisions (net) for year ended December 31, 2009 were positively impacted by higher provision recoveries.

## Impairment on financial assets (net)

Impairment on financial assets (net) for the year ended December 31, 2010 amounted to $€ 4,718$ million, a $13.8 \%$ decrease compared to the $€ 5,473$ million recorded for the year ended December 31, 2009. Impairment on financial assets (net) was negatively affected in 2009 in Spain and Portugal and in the United States by the significant increase in substandard loans from $€ 8,540$ million as of December 31,2008 to $€ 15,312$ million as of December 31, 2009, mainly as a result of the deterioration of the economic environment. Impairment on financial assets (net) in 2010 continues to be impacted in Spain and Portugal and in the United States by the challenging economic environment. The Group's non-performing assets ratio was $4.1 \%$ as of December 31, 2010 compared to $4.3 \%$ as of December 31, 2009.

## Net operating income

Net operating income for the year ended December 31, 2010 amounted to $€ 6,742$ million, a $5.7 \%$ increase over the $€ 6,376$ million recorded for the year ended December 31, 2009.

## Impairment on other assets (net)

Impairment on other assets (net) for the year ended December 31, 2010 amounted to $€ 489$ million, a $69.8 \%$ decrease from the $€ 1,618$ million recorded for the year ended December 31, 2009. Impairment on other assets (net) for 2009 include impairment changes for goodwill of $€ 1,097$ million attributed to the significant decline in economic and credit conditions in the states in which the Group operates in the United States, whereas 2010 did not include any significant goodwill impairment changes. On the other hand, loan-loss provisions for foreclosures and real estate assets were increased to maintain the coverage of these assets at levels above $30 \%$ following the deterioration of the real estate business.

## Gains (losses) on derecognized assets not classified as non-current assets held for sale

Gains (losses) on derecognized assets not classified as non-current assets held for sale for the year ended December 31, 2010 amounted to a gain of $€ 41$ million, an increase from the $€ 20$ million gain recorded for the year ended December 31, 2009.

## Negative goodwill

Negative goodwill for the year ended December 31, 2010 amounted to a gain of $€ 1$ million compared to a gain of $€ 99$ million for the year ended December 31, 2009. Negative goodwill for 2009 was due to the acquisition of certain assets and liabilities of Guaranty.

Gains (losses) in non-current assets held for sale not classified as discontinued operations
Gains (losses) in non-current assets held for sale not classified as discontinued operations for the year ended December 31, 2010, was $€ 127$ million, a decrease of $85.2 \%$ million compared to $€ 859$ million for the year ended December 31, 2009. In 2010 and 2009 there were capital gains of $€ 273$ million and $€ 914$ million, respectively, generated by the sale of 164 and 971 fixed assets, respectively (mainly branch offices and various individual properties) to a third-party real estate investor. At the same time, BBVA signed a sale and leaseback long-term contract with such investor, which includes an option to repurchase the properties at fair values, exercisable by the Group on the agreed dates (in most cases, the termination date of each lease agreement).

## Income before tax

As a result of the foregoing, income before tax operations for the year ended December 31, 2010 was $€ 6,422$ million, a $12.0 \%$ increase from the $€ 5,736$ million recorded for the year ended December 31, 2009.

## Income tax

Income tax for the year ended December 31, 2010 amounted to $€ 1,427$ million, a $25.1 \%$ increase from the $€ 1,141$ million recorded for the year ended December 31, 2009, due to higher income before tax and higher expenses tax.

## Net income

As a result of the foregoing, net income for the year ended December 31, 2010 was $€ 4,995$ million, an $8.7 \%$ increase from the $€ 4,595$ million recorded for the year ended December 31, 2009.

## Net income attributed to non-controlling interest

Net income attributed to non-controlling interest for the year ended December 31, 2010 was $€ 389$ million, a $1.1 \%$ increase over the $€ 385$ million recorded for the year ended December 31, 2009, principally due to exchange rate impacts.

## Net income attributed to parent company

Net income attributed to parent company for the year ended December 31, 2010 was $€ 4,606$ million, a $9.4 \%$ increase from the $€ 4,210$ million recorded for the year ended December 31, 2009.

## BBVA Group Results of Operations for 2009 Compared to 2008

The changes in the Group's consolidated income statements for 2009 and 2008 were as follows:

## EU-IFRS (*)

|  | For the Year Ended December 31, |  | $\frac{\text { Change }}{2009 / 2008}$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (In millio | of euros) | \% |
| Interest and similar income | 23,775 | 30,404 | (21.8) |
| Interest expense and similar charges. | (9,893) | $(18,718)$ | (47.1) |
| Net interest income | 13,882 | 11,686 | 18.8 |
| Dividend income | 443 | 447 | (0.9) |
| Share of profit or loss of entities accounted for using the equity method | 120 | 293 | (59.1) |
| Fee and commission income . . . . . . . . . . . . . . . . . . . . . . . | 5,305 | 5,539 | (4.2) |
| Fee and commission expenses | (875) | $(1,012)$ | (13.6) |
| Net gains (losses) on financial assets and liabilities | 892 | 1,328 | (32.8) |
| Net exchange differences . | 652 | 231 | 182.5 |
| Other operating income | 3,400 | 3,559 | (4.5) |
| Other operating expenses | $(3,153)$ | $(3,093)$ | 1.9 |
| Gross income | 20,666 | 18,978 | 8.9 |
| Administration costs | $(7,662)$ | $(7,756)$ | (1.2) |
| Personnel expenses | $(4,651)$ | $(4,716)$ | (1.4) |
| General and administrative expenses. | $(3,011)$ | $(3,040)$ | (1.0) |
| Depreciation and amortization | (697) | (699) | (0.3) |
| Provisions (net) | (458) | $(1,431)$ | (68.0) |
| Impairment on financial assets (net) | $(5,473)$ | $(2,941)$ | 86.1 |
| Net operating income. | 6,376 | 6,151 | 3.7 |
| Impairment on other assets (net) | $(1,618)$ | (45) | n.m.(1) |
| Gains (losses) on derecognized assets not classified as non-current assets held for sale. | 20 | 72 | (72.2) |
| Negative goodwill | 99 | - | n.m.(1) |
| Gains (losses) in non-current assets held for sale not classified as discontinued operations | 859 | 748 | 14.8 |
| Income before tax | 5,736 | 6,926 | (17.2) |
| Income tax | (1,141) | $(1,541)$ | (26.0) |
| Net income. | 4,595 | 5,385 | (14.7) |
| Net income attributed to parent company . | 4,210 | 5,020 | (16.1) |
| Net income attributed to non-controlling interest | 385 | 365 | 5.2 |

(*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.
(1) Not meaningful

The changes in our consolidated income statements for 2009 and 2008 were as follows:

## Net interest income

The following table summarizes the principal components of net interest income for 2009 compared to 2008.

|  | For the Year Ended December 31, |  | Change |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009/2008 |
|  | (Million | of euros) | (\%) |
| Interest and similar income | 23,775 | 30,404 | (21.8) |
| Interest expense and similar charges. | $\underline{(9,893)}$ | $\underline{(18,718)}$ | (47.1) |
| Net interest income | 13,882 | 11,686 | 18.8 |

Net interest income rose $18.8 \%$ to $€ 13,882$ million for 2009 from $€ 11,686$ million for 2008 due to our customer deposits and debt certificates repricing faster than loans in the context of a slowdown in business. In our business with customers in the euro zone the sharp decline in interest rates initially had a positive effect because assets were repriced more slowly than liabilities. However, for 2009, the reduction in the yield on loans (down 181 basis points from December 31, 2008 to $4.17 \%$ as of December 31, 2009) is similar to the decline in the cost of funds (down 180 basis points from December 31, 2008 to $1.14 \%$ as of December 31, 2009). Consequently the average customer spread for 2009 at $3.03 \%$ was relatively stable compared to the average customer spread for 2008, returning to the level prior to the drastic decline in interest rates. Nevertheless, the risk profile is now lower because assets, such as the consumer finance portfolio, have shrunk and liabilities, in the form of liquid funds, have expanded.

In Mexico, interbank rates sank for the first half of 2008, but it was steady for the second half of the year, with the average Interbank Equilibrium Interest Rate (TIIE) for 2009 standing at $5.9 \%$, as opposed to the figure of $8.3 \%$ for 2008. The customer spread remained stable throughout the year, at $11.4 \%$ as of December 31, 2009, compared to $12.4 \%$ as of December 31, 2007, due to a larger decline in yield on loans than in cost of deposits.

## Dividend income

Dividend income decreased to $€ 443$ million for 2009 , compared to $€ 447$ million for 2008.

## Share of profit or loss of entities accounted for using the equity method

Share of profit or loss of entities accounted for using the equity method decreased to $€ 120$ million for 2009. This is significantly lower than $€ 293$ million for 2008, which included $€ 212$ million on sales from the industrial holdings portfolio, principally our interest in Gamesa Corporación Tecnológica, S.A.

## Fee and commission income

The breakdown of fee and commission income for 2009 and 2008 is as follows:

|  | Year Ended December 31, |  | Change$2009 / 2008$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (Millions ofeuros) |  |  |
| Commitment fees | 97 | 62 | 56.8 |
| Contingent Liabilities | 260 | 243 | 7.2 |
| Documentary credits | 42 | 45 | (6.5) |
| Bank and other guarantees | 218 | 198 | 10.3 |
| Arising from exchange of foreign currencies and banknotes. | 14 | 24 | (41.0) |
| Collection and payment services | 2,573 | 2,655 | (3.1) |
| Securities services | 1,636 | 1,895 | (13.7) |
| Counseling on and management of one-off transactions | 7 | 9 | (22.9) |
| Financial and similar counseling services | 43 | 24 | 80.8 |
| Factoring transactions. | 27 | 28 | (4.0) |
| Non-banking financial products sales | 83 | 96 | (13.2) |
| Other fees and commissions | 565 | 503 | 12.4 |
| Fee and commission income | 5,305 | 5,539 | (4.2) |

Fee and commission income for 2009 amounted to $€ 5,305$ million, a $4.2 \%$ decrease from $€ 5,539$ million for 2008, due mainly to the decrease of $18.3 \%$ in fee and commission income from mutual funds. Fee and commission income from mutual funds, are recorded under the heading "Securities services" and decreased primarily as a result of the transfer of customer funds out of mutual funds into time deposits.

## Fee and commission expenses

The breakdown of fee and commission expenses for 2009 and 2008 is as follows:

|  | $\begin{gathered} \text { Year Ended } \\ \text { December 31, } \\ \hline \end{gathered}$ |  | Change2009/2008 |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (Millions of |  | (\%) |
| Brokerage fees on lending and deposit transactions | 7 | 8 | (12.6) |
| Fees and commissions assigned to third parties | 610 | 728 | (16.2) |
| Other fees and commissions | $\underline{258}$ | 276 | (6.6) |
| Fee and commission expenses | $\underline{\underline{875}}$ | $\underline{\underline{1,012}}$ | (13.6) |

Fee and commission expenses for 2009 amounted to $€ 875$ million, a $13.6 \%$ decrease from $€ 1,012$ million for 2008, mainly due to a $16.2 \%$ decrease to $€ 610$ million for 2009 from $€ 728$ million for 2008 in fees and commissions assigned to third parties, which are primarily related to our pension business in Chile.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains (losses) on financial assets and liabilities for 2009 amounted to $€ 892$ million, a $32.8 \%$ decrease from $€ 1,328$ million for 2008 , due primarily to the lower results generated as a result of lower activity given market volatility. In addition, net gains (losses) on financial assets and liabilities for 2008 included non-recurring gains of $€ 232$ million related to our sale of shares in the initial public offering of Visa, Inc.

Net exchange differences amounted to $€ 652$ million for 2009, an increase of $182.5 \%$ from $€ 231$ million for 2008 due primarily to gains in currency trading.

## Other operating income and expenses

Other operating income amounted to $€ 3,400$ million for 2009 a $4.5 \%$ decrease compared to $€ 3,559$ million for 2008, primarily due to the lower volume of insurance policies written.

Other operating expenses for 2009 , amounted to $€ 3,153$ million, a $1.9 \%$ increase compared to the $€ 3,093$ million recorded for 2008, primarily due to higher contributions to deposit guarantee funds in the countries where we operate. As a result of the fact that other operating income decreased at a faster pace than other operating expenses, the net variation in operating income and expenses was a $46.9 \%$ decrease with respect to 2008.

## Gross income

As a result of the foregoing, gross income for 2009 , was $€ 20,666$ million, an $8.9 \%$ increase over the $€ 18,978$ million recorded for 2008.

## Administration costs

Administration costs for 2009 were $€ 7,662$ million, a $1.2 \%$ decrease from the $€ 7,756$ million recorded for 2008, due primarily to cost savings derived from the transformation and restructuring plans initiated in 2006, which resulted in the number of employees of the Group declining to 103,721 as of December 31, 2009 from 108,972 as of December 31, 2008.

The table below provides a breakdown of personnel expenses for 2009 and 2008.

|  | Year Ended December 31, |  | Change |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009/2008 |
|  | (Millions ofeuros) euros) |  | (\%) |
| Wages and salaries | 3,607 | 3,593 | 0.4 |
| Social security costs | 531 | 566 | (6.2) |
| Transfers to internal pension provisions. | 44 | 56 | (21.5) |
| Contributions to external pension funds. | 68 | 71 | (3.9) |
| Other personnel expenses | 401 | 430 | (6.8) |
| Personnel expenses | $\underline{\underline{4,651}}$ | $\underline{\underline{4,716}}$ | (1.4) |

The table below provides a breakdown of general and administrative expenses for 2009 and 2008.

| Year Ended |  |  |
| :---: | :---: | :---: |
| December 31, |  | Change |
| 2009 | 2008 | 2009/2008 |
| (M |  | (\%) |

euros)
Technology and systems . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 577598
Communications ...................................................... . . . 254260
Advertising . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $262 \quad 273$
Property, fixtures and materials . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $643 \quad 617$
Of which:
Rents expenses . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 304268
Taxes other than income tax . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 266295 (9.7)
Other expenses. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $1,009 ~ \frac{197}{397}$
General and administrative expenses . . . . . . . . . . . . . . . . . . . . . . . . . $\xlongequal{\mathbf{3 , 0 1 1}} \underline{\underline{\mathbf{3 , 0 4 0}}}$

## Depreciation and amortization

Depreciation and amortization for 2009 amounted to $€ 697$ million compared to the $€ 699$ million recorded for 2008, due primarily to the amortization of software and properties.

## Provisions (net)

Provisions (net) for 2009 were $€ 458$ million, with an important decrease compared to the $€ 1,431$ million recorded for 2008, primarily due to the larger provisions for early retirements ( $€ 860$ million) and the Madoff fraud (€431 million) recorded in 2008.

## Impairment on financial assets (net)

Impairment on financial assets (net) was $€ 5,473$ million for 2009 , an $86.1 \%$ increase over the $€ 2,941$ million recorded for 2008, due primarily to an increase in provisions in connection with the significant increase in substandard loans from $€ 8,540$ million as of December 31,2008 to $€ 15,311$ million as of December 31, 2009, due primarily to the deterioration of the economic environment in Spain and in the United States. The Group's nonperforming assets ratio increased substantially to $4.3 \%$ as of December 31, 2009 from $2.3 \%$ as of December 31, 2008.

## Net operating income

As a result of the foregoing, net operating income for 2009 , was $€ 6,376$ million, a $3.7 \%$ increase over the $€ 6,151$ million recorded for 2008.

## Impairment on other assets (net)

Impairment on other assets (net) for 2009 amounted to $€ 1,618$ million, a significant increase from the $€ 45$ million recorded for 2008 , due primarily to impairment charges for goodwill of $€ 1,097$ million attributed to the significant decline in economic and credit conditions in the states in which the Group operates in the United States. The remainder of the increase was attributed to write-downs on real-estate investments.

## Gains (losses) in written off assets not classified as non-current assets held for sale

Gains (losses) in written off assets not classified as non-current assets held for sale for 2009 amounted to a gain of €20 million, a $72.2 \%$ decrease from the $€ 72$ million gain recorded for 2008.

## Negative goodwill

Negative goodwill for 2009 amounted to a gain of $€ 99$ million due to the acquisition of certain assets and liabilities of Guaranty.

## Gains (losses) in non-current assets held for sale not classified as discontinued operations

Gains (losses) in non-current assets held for sale not classified as discontinued operations for 2009, was $€ 859$ million, an increase of $14.8 \%$ million compared to $€ 748$ million for 2008 . The $€ 859$ million for 2009 included capital gains of $€ 830$ million generated by the sale on September 25, 2009 of 948 fixed assets (mainly branch offices and various individual properties) to a third-party real estate investor. At the same time, BBVA signed a sale and leaseback long-term contract with such investor, which includes an option to repurchase the properties at fair values, exercisable by the Group on the agreed dates (in most cases, the termination date of each lease agreement). For 2008 the gains (losses) in non-current assets held for sale not classified as discontinued operations, was primarily affected by a gross gain of $€ 727$ million from the sale of our stake in Bradesco.

## Income before tax

As a result of the foregoing, income before tax for 2009 was $€ 5,736$ million, a $17.2 \%$ decrease from the $€ 6,926$ million recorded for 2008.

## Income tax

Income tax for 2009 amounted to $€ 1,141$ million, a $26.0 \%$ decrease from the $€ 1,541$ million recorded for 2008, due to lower income before tax and higher income exempt from tax.

## Net income

As a result of the foregoing, net income for 2009 was $€ 4,595$ million, a $14.7 \%$ decrease from the $€ 5,385$ million recorded for 2008.

## Net income attributed to non-controlling interest

Net income attributed to non-controlling interest for 2009 was $€ 385$ million, a $5.2 \%$ increase over the $€ 365$ million recorded for 2008 , due primarily to greater profits obtained by certain of our Latin American subsidiaries, primarily in Venezuela, Peru and Chile, which have minority shareholders.

## Net income attributed to parent company

Net income attributed to parent company for 2009 was $€ 4,210$ million, a $16.1 \%$ decrease from the $€ 5,020$ million recorded for 2008.

## Results of Operations by Business Areas for 2010 Compared to 2009

Spain and Portugal

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2010 / 2009}$ |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In millio | of euros) | (in \%) |
| Net interest income. | 4,675 | 4,910 | (4.8) |
| Net fees and commissions | 1,388 | 1,482 | (6.4) |
| Net gains (losses) on financial assets and liabilities and exchange differences | 198 | 187 | 6.0 |
| Other operating income and expenses (net) | 368 | 436 | (15.7) |
| Gross income | 6,629 | 7,015 | (5.5) |
| Administrative costs | $(2,481)$ | $(2,515)$ | (1.4) |
| Depreciation and amortization | (103) | (105) | (1.9) |
| Impairment on financial assets (net) | $(1,335)$ | $(1,931)$ | (30.9) |
| Provisions (net) and other gains (losses) | 238 | 776 | (69.4) |
| Income before tax. | 2,948 | 3,240 | (9.0) |
| Income tax. | (878) | (965) | (9.0) |
| Net income | 2,070 | 2,275 | (9.0) |
| Net income attributed to non-controlling interests | - | - | - |
| Net income attributed to parent company | $\underline{\mathbf{2 , 0 7 0}}$ | 2,275 | (9.0) |

## Net interest income

Net interest income of this business area for 2010 was $€ 4,675$ million, a $4.8 \%$ decrease compared to the $€ 4,910$ million recorded for 2009 , primarily due to the decrease in yield on assets, whereas the cost of liabilities increased.

The decrease in yield on assets was due primarily to the fact that the decrease in market interest rates during 2009 was gradually reflected in the yield of variable mortgage loans during the year 2009, whereas at the beginning
of 2010 this decrease was largely completed and affected most of 2010. Additionally, this business area has made continued efforts to gradually increase the relative weight of loan portfolios with lower risk and, therefore, lower spread (for example, mortgage loans) instead of loan portfolios with higher risk (for example, customer loans). The increase in cost of liabilities was due primarily to the increase in volume of customer deposits and the higher cost of liabilities given the competitive environment in Spain where fierce competition resulted in higher rates being paid by banks (including BBVA) in order to attract deposits. Finally, the upward curve in interest rates in the euro area has had a faster impact in the cost of liabilities than in the yield on assets.

## Net fees and commissions

Net fees and commissions of this business area amounted to $€ 1,388$ million for 2010 , a $6.4 \%$ decrease from the $€ 1,482$ million recorded for 2009 , primarily due to the loyalty-based reductions applied to a growing number of customers and the fall in the volume of managed mutual funds

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains and financial assets and liabilities and exchanges differences of this business area for 2010 was $€ 198$ million, a $6.0 \%$ increase from the $€ 187$ million recorded for 2009 , primarily due to the general recovery in markets conditions during 2010.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2010 was $€ 368$ million, a $15.7 \%$ decrease from the $€ 436$ million recorded for 2009 , primarily due to the lower earnings of our insurance activity.

## Gross income

As a result of the foregoing, gross income of this business area for 2010 was $€ 6,629$ million, a $5.5 \%$ decrease from the $€ 7,015$ million recorded for 2009.

## Administrative costs

Administrative costs of this business area for 2010 was $€ 2,481$ million, a $1.4 \%$ decrease over the $€ 2,515$ million recorded for 2009, primarily due to the decline in general and administrative expenses, principally through continued streamlining of the branch network, and the Group's transformation plan, which helped to reduce wages and salaries.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2010 was $€ 1,335$ million, a $30.9 \%$ decrease from the $€ 1,931$ million recorded for 2009. Impairment on financial assets (net) was negatively affected in 2009 by the sharp increase in non-performing loans during 2009. This business area's non-performing assets ratio decreased to 5.0\% as of December 31, 2010 from $5.1 \%$ as of December 31, 2009. As the non-performing assets ratio remained relatively stable during 2010, the amount of Impairment on financial assets (net) of this business area declined during 2010.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2010 was $€ 2,948$ million, a $9.0 \%$ decrease from the $€ 3,240$ million recorded in 2009.

## Income tax

Income tax of this business area for 2010 was $€ 878$ million, a $9.0 \%$ decrease from the $€ 965$ million recorded in 2009, primarily as result of the decrease in income before tax.

## Net income attributed to parent company

As a result of the foregoing, net income attributed to parent company of this business area for 2010 was $€ 2,070$ million, a $9.0 \%$ decrease from the $€ 2,275$ million recorded in 2009.

## Mexico

|  | Year Ended December 31, |  | Change |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\overline{2010 / 2009}$ |
|  | (In millio | of euros) | (in \%) |
| Net interest income. | 3,688 | 3,307 | 11.5 |
| Net fees and commissions | 1,233 | 1,077 | 14.5 |
| Net gains (losses) on financial assets and liabilities and exchange differences | 395 | 370 | 6.6 |
| Other operating income and expenses (net) | 179 | 116 | 54.8 |
| Gross income | 5,496 | 4,870 | 12.8 |
| Administrative costs | $(1,813)$ | $(1,489)$ | 21.8 |
| Depreciation and amortization | (86) | (65) | 32.5 |
| Impairment on financial assets (net) | $(1,229)$ | $(1,525)$ | (19.4) |
| Provisions (net) and other gains (losses) | (87) | (21) | n.m (1) |
| Income before tax. | 2,281 | 1,770 | 28.8 |
| Income tax. | (570) | (411) | 38.8 |
| Net income | 1,711 | 1,360 | 25.8 |
| Net income attributed to non-controlling interests | (4) | (2) | 89.5 |
| Net income attributed to parent company | 1,707 | 1,357 | 25.7 |

(1) Not meaningful.

As discussed above under "- Factors Affecting the Comparability of our Results of Operations and Financial Condition", in 2010 the average Mexican peso to euro exchange rate decreased compared to the average exchange rate in 2009 resulting in a positive exchange rate effect on the income statement for 2010.

## Net interest income

Net interest income of this business area for 2010 was $€ 3,688$ million, a $11.5 \%$ increase from the $€ 3,307$ million recorded for 2009 , due primarily to the exchange-rate effect (assuming constant exchange rates, there would have been a $0.7 \%$ decrease due to the decrease in market interest rates).

## Net fees and commissions

Net fees and commissions of this business area amounted to $€ 1,233$ million for 2010 , a $14.5 \%$ increase from the $€ 1,077$ million recorded 2009 primarily as a result of the exchange-rate effect (assuming constant exchange rates there would have been a $1.9 \%$ increase, due primarily to the increased transactional services fees and to greater fees related to securities and our pension fund administration business, Afore BBVA Bancomer).

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains on financial assets and liabilities and exchange differences of this business area for 2010 amounted to $€ 395$ million, a $6.6 \%$ increase from the $€ 370$ million for 2009 , primarily as a result of the exchange-rate effect (assuming constant exchange rates, there would have been a $5.1 \%$ decrease, principally due to market volatility).

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2010 , was $€ 179$ million, a $54.8 \%$ increase from the $€ 116$ million recorded for 2009 , principally due to growth in the insurance business.

## Gross income

As a result of the foregoing, gross income of this business area for 2010 , was $€ 5,496$ million, a $12.8 \%$ increase from the $€ 4,870$ million recorded for 2009 (assuming constant exchange rates, there would have been a $0.5 \%$ increase).

## Administrative costs

Administrative costs of this business area for 2010 amounted to $€ 1,813$ million, a $21.8 \%$ increase from the $€ 1,489$ million recorded for 2009 (assuming constant exchange rates, there would have been an $8.4 \%$ increase), primarily due to a three-year expansion and transformation plan implemented by BBVA Bancomer to take advantage of the long-term growth opportunities offered by the Mexican market.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2010 was $€ 1,229$ million, a $19.4 \%$ decrease from the $€ 1,525$ million recorded for 2009, primarily due to the recovery in economic conditions in Mexico. The business area's non-performing assets ratio decreased to $3.2 \%$ as of December 31, 2010 from $4.3 \%$ as of December 31, 2009.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2010 was $€ 2,281$ million, a $28.8 \%$ increase from the $€ 1,770$ million recorded for 2009 .

## Income tax

Income tax of this business area for 2010 was $€ 570$ million, a $38.8 \%$ increase from the $€ 411$ million recorded for 2009, principally due to an increase in the tax rate in Mexico as of January 1, 2010.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2010 was $€ 1,707$ million, a $25.7 \%$ increase from the $€ 1,357$ million recorded for 2009 , primarily due to the exchange-rate effect (assuming constant exchange rates, the increase would have been $11.9 \%$ ).

## South America



As discussed above under "- Factors Affecting the Comparability of our Results of Operations and Financial Condition", the appreciation in 2010 of all the currencies in the countries in which we operate in South America against the euro (except for the Venezuelan Bolivar fuerte, which was devalued at the beginning of 2010, and the average exchange rate of the Argentine peso) positively affected the results of operations of certain of our Latin American subsidiaries in euro terms. However, the impact of the devaluation of Venezuelan Bolivar fuerte is higher than the positive effect of the appreciation of most of the rest of the currencies and, therefore, movements in exchange rates had a negative overall impact on this business area's volume of business, balance sheet and, to a lesser extent, earnings in 2010.

## Net interest income

Net interest income in 2010 was $€ 2,495$ million, a $2.8 \%$ decrease from the $€ 2,566$ million recorded in 2009. This decrease was primarily due to the exchange-rate effect (assuming constant exchange rates, there would have been an $11.1 \%$ increase), which offset an increase of interest income mainly due to the increase in volume of customer loans during the period in all geographical regions of this business area.

## Net fees and commissions

Net fees and commissions of this business area amounted to $€ 957$ million in 2010, a $5.4 \%$ increase from the $€ 908$ million recorded in 2009 , primarily due to the decrease in fees and commissions paid to third parties mainly related to our pensions business in Chile.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains on financial assets and liabilities and exchange differences of this business area in 2010 were $€ 514$ million, a $26.7 \%$ increase from the $€ 405$ million recorded in 2009 , primarily as a result of the valuation of U.S. dollar positions in Venezuela due to the devaluation of the Venezuelan Bolivar fuerte and the appreciation of the U.S. dollar against the euro.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2010, was a loss of $€ 168$ million, a $30.7 \%$ decrease from the loss of $€ 242$ million recorded for 2009 , principally due to the devaluation of the Venezuelan Bolivar peso fuerte and to the impact of Venezuela as a hyperinflationary economy since 2009.

## Gross income

As a result of the foregoing, the gross income of this business area in 2010 was $€ 3,797$ million, a $4.4 \%$ increase from the $€ 3,637$ million recorded in 2009.

## Administrative costs

Administrative costs of this business area in 2010 were $€ 1,537$ million, a $5.0 \%$ increase from the $€ 1,464$ million recorded in 2009, primarily due to the implementation of growth plans partially offset by the negative effect of the exchange rate.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business in 2010 was $€ 419$ million, a $2.8 \%$ decrease from the $€ 431$ million recorded in 2009. The business area's non-performing assets ratio decreased to $2.5 \%$ as of December 31, 2010 from 2.7\% as of December 31, 2009.

## Income before tax

As a result of the foregoing, income before tax of this business area in 2010 amounted to $€ 1,670$ million, a $6.0 \%$ increase compared to the $€ 1,575$ million recorded in 2009 (assuming constant exchange rates, there would have been an $11.3 \%$ increase).

## Income tax

Income tax of this business area in 2010 was $€ 397$ million, a $1.7 \%$ decrease from the $€ 404$ million recorded in 2009 (assuming constant exchange rates, there would have been a $2.0 \%$ increase).

## Net income attributed to parent company

Net income attributed to parent company of this business area in 2010 was $€ 889$ million, a $14.0 \%$ increase from the $€ 780$ million recorded in 2009 (assuming constant exchange rates, there would have been a $16.5 \%$ increase).

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2010 / 2009}$ |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In million | of euros) | (in \%) |
| Net interest income. | 1,794 | 1,679 | 6.8 |
| Net fees and commissions | 646 | 610 | 5.8 |
| Net gains (losses) on financial assets and liabilities and exchange differences | 156 | 156 | 0.1 |
| Other operating income and expenses (net) | (49) | (33) | 49.4 |
| Gross income | 2,546 | 2,413 | 5.5 |
| Administrative costs. | $(1,318)$ | $(1,159)$ | 13.7 |
| Depreciation and amortization | (199) | (205) | (3.1) |
| Impairment on financial assets (net) | (703) | $(1,420)$ | (50.5) |
| Provisions (net) and other gains (losses) | (22) | $(1,056)$ | (97.9) |
| Income before tax. | 304 | $\underline{(1,428)}$ | n.m(1) |
| Income tax. | (68) | 478 | n.m(1) |
| Net income | 236 | (950) | n.m(1) |
| Net income attributed to non-controlling interests | - | - | - |
| Net income attributed to parent company | 236 | (950) | n.m(1) |

(1) Not meaningful

As discussed above under "- Factors Affecting the Comparability of our Results of Operations and Financial Condition", the average U.S. dollar to euro exchange rate in 2010 increased compared to the average exchange rate in 2009, resulting in a positive exchange rate effect on the income statement in 2010.

In addition, as explained in the "Item 4. Information on the Company - History and Development of the Company - Capital Expenditures" on August 21, 2009, BBVA Compass acquired certain assets and liabilities of Guaranty Bank ("Guaranty") from the FDIC through a public auction for qualified investors. This acquisition affects the comparability of the figures in 2010 since these assets and liabilities were included in our balance sheet, and therefore generated interest income and expenses, for the twelve months ended December 31, 2010 compared to only approximately four months (from the August 21 acquisition date to December 31, 2009) in 2009.

## Net interest income

Net interest income in 2010 was $€ 1,794$ million, a $6.8 \%$ increase from the $€ 1,679$ million recorded in 2009, primarily due to the impact of the acquisition of Guaranty referred to above and the exchange rate effect (assuming constant exchange rates, there would have been a $1.3 \%$ increase).

## Net fees and commissions

Net fees and commissions of this business area in 2010 were €646 million, a $5.8 \%$ increase from the $€ 610$ million recorded in 2009, due primarily to the integration of Guaranty and the exchange-rate effect (assuming constant exchange rates, there would have been a $0.3 \%$ increase).

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains (losses) on financial assets and liabilities and exchange differences of this business area in 2010 were $€ 156$ million, a $0.1 \%$ increase compared to those recorded in 2009.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area in 2010 were a loss of $€ 49$ million, compared to a loss of $€ 33$ million recorded in 2009 mainly due to higher contributions to the deposit guarantee fund.

## Gross income

As a result of the foregoing, gross income of this business area in 2010 was $€ 2,546$ million, a $5.5 \%$ increase from the $€ 2,413$ million recorded in 2009.

## Administrative costs

Administrative costs of this business area in 2010 were $€ 1,318$ million, a $13.7 \%$ increase from the $€ 1,159$ million recorded in 2009, primarily due to the integration of Guaranty and the exchange-rate effect (assuming constant exchange rates, there would have been an $8.0 \%$ increase).

## Depreciation and amortization

Depreciation and amortization of this business area for 2010 was $€ 199$ million, a $3.1 \%$ decrease from $€ 205$ million in 2009.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2010 was $€ 703$ million, a $50.5 \%$ decrease from the $€ 1,420$ million recorded for 2009 , primarily due to the fact that Impairment on financial assets (net) was negatively affected in 2009 by the write-off of impaired assets as a result of the significant deterioration of economic and credit conditions in the states in which the area operates in the United States. The value of the collateral was lower than the commercial real-estate loan portfolio value and, as a consequence, a write-off for the difference and additional provisions were set aside in 2009 to maintain the coverage ratio comparable to the prior year. The non-performing assets ratio of this business area as of December 31, 2010 increased to $4.4 \%$ from $4.2 \%$ as of December 31, 2009.

## Provisions (net) and other gains (losses)

Provisions (net) and other gains (losses) for 2010 reflected losses of $€ 22$ million, compared to the $€ 1,056$ million losses recorded for 2009. This item was negatively affected in 2009 due primarily to impairment losses for goodwill ( $€ 1,097$ million) attributed to the significant deterioration in economic and credit conditions in the states in which the area operates in the United States.

## Income before tax

As a result of the foregoing, the income before tax of this business area for 2010 was $€ 304$ million, compared to a loss of $€ 1,428$ million recorded in 2009 .

## Income tax

Income before tax of this business area for 2010 was a loss of $€ 68$ million compared to a gain of $€ 478$ million recorded in 2009 due to the loss before tax referred to above.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2010 was $€ 236$ million, compared to a loss of $€ 950$ recorded in 2009.

## Wholesale Banking and Asset Management

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2010 / 2009}$ |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (In milli | of euros) | (in \%) |
| Net interest income | 831 | 982 | (15.4) |
| Net fees and commissions. | 492 | 461 | 6.8 |
| Net gains (losses) on financial assets and liabilities and exchange differences | (66) | (59) | 13.1 |
| Other operating income and expenses (net) | 500 | 314 | 59.2 |
| Gross income | 1,758 | 1,699 | 3.4 |
| Administrative costs | (492) | (476) | 3.5 |
| Depreciation and amortization. | (9) | (10) | (7.6) |
| Impairment on financial assets (net) | (116) | (60) | 92.9 |
| Provisions (net) and other gains (losses) | 2 | (4) | n.m(1) |
| Income before tax | 1,143 | 1,150 | (0.6) |
| Income tax. | (192) | (294) | (34.8) |
| Net income | 951 | 856 | 11.2 |
| Net income attributed to non-controlling interests | (2) | (3) | (53.2) |
| Net income attributed to parent company | 950 | 852 | 11.4 |

(1) Not meaningful.

## Net interest income and Net gains (losses) on financial assets and liabilities and exchange differences

For internal management purposes, "Net interest income" and "Net gains (losses) on financial assets and liabilities and exchange differences" for this business area are analyzed together. Net interest income includes the cost of funding of the market operations whose revenues are accounted for in the heading "Net gains (losses) on financial assets and liabilities and exchange differences".

Net interest income for 2010 was $€ 831$ million, a $15.4 \%$ decrease compared to the $€ 982$ million recorded for 2009. Net gains (losses) on financial assets and liabilities and exchange differences amounted to losses of $€ 66$ million, compared to losses of $€ 59$ million for 2009. The sum of these headings for 2010 was $€ 765$ million, a $17.2 \%$ decrease compared to the $€ 924$ million recorded for 2009 . This decrease is mainly due to the high market volatility, which negatively affected trading income as credit spreads widened in the south of Europe, despite the good performance of commercial activity with customers in the Corporate \& Investment Banking business unit.

## Net fees and commissions

Net fees and commissions of this business area amounted to $€ 492$ million for 2010, a $6.8 \%$ increase from the $€ 461$ million recorded for 2009 , primarily due to increased business activity with customers with a high business potential in the Corporate \& Investment Banking business unit.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2010 was $€ 500$ million, a $59.2 \%$ increase from the $€ 314$ million recorded for 2009 , primarily due to the increase of the share of profit of entities accounted for using the equity method, which mainly related to our holding in CNCB.

## Gross income

As a result of the foregoing, gross income of this business area for 2010 was $€ 1,758$ million, a $3.4 \%$ increase over the $€ 1,699$ million recorded in 2009.

## Administrative costs

Administrative costs of this business area for 2010 were $€ 492$ million, a $3.5 \%$ increase over the $€ 476$ million recorded in 2009, due to investment in systems and the various growth plans implemented in the area.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2010 was $€ 116$ million, compared to $€ 60$ million in 2009, primarily due to an increase in this business area's impaired assets. However, the non-performing assets ratio of this business area remained stable (1.2\% as of December 31, 2010 and 2009).

## Income before tax

As a result of the foregoing, income before tax of this business area for 2010 was $€ 1,143$ million, a $0.6 \%$ decrease from the $€ 1,150$ million for 2009.

## Income tax

Income tax of this business area in 2010 was $€ 192$ million, a $34.8 \%$ decrease from the $€ 294$ million recorded in 2009, due to the favorable tax effect from the result of entities accounted for using the equity method.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2010 was $€ 950$ million, an $11.4 \%$ increase over the $€ 852$ million recorded in 2009.

## Corporate Activities

|  | Year Ended December 31, |  | $\begin{gathered} \text { Change } \\ \underline{2010 / 2009} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
|  | (in million | of euros) | (in \%) |
| Net interest income | (163) | 437 | n.m(1) |
| Net fees and commissions | (179) | (108) | 65.4 |
| Net gains (losses) on financial assets and liabilities and exchange differences. | 698 | 484 | 44.2 |
| Other operating income and expenses (net). | 329 | 219 | 50.0 |
| Gross income | 684 | 1,031 | (33.7) |
| Administrative costs | (566) | (559) | 1.3 |
| Depreciation and amortization | (232) | (197) | 18.1 |
| Impairment on financial assets (net) | (916) | (107) | n.m(1) |
| Provisions (net) and other gains (losses) | (893) | (741) | 20.5 |
| Income before tax | $\underline{(1,924)}$ | (572) | 236.3 |
| Income tax | 678 | 454 | 49.3 |
| Net income. | $\underline{(1,246)}$ | (118) | n.m(1) |
| Net income attributed to non-controlling interests | 0 | 13 | (97.8) |
| Net income attributed to parent company . | $\underline{\underline{(1,245)}}$ | $\underline{ }$ | n.m(1) |

(1) Not meaningful.

## Net interest income

Net interest income of this business area for 2010 was a loss of $€ 163$ million compared to a gain of $€ 437$ million recorded in 2009. Net interest income has been negatively affected by the end of the recovery in mortgage lending following the fall in interest rates in 2009 , and by the recent upward in the interest-rate curve in the euro zone.

## Net fees and commissions

Net fees and commissions of this business area amounted to a loss of $€ 179$ million for 2010 , a $65.4 \%$ increase from the $€ 108$ million loss recorded for 2009 , primarily due to an increase of fees paid to underwriters in the issues of the Group.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains (losses) on financial assets and liabilities and exchange differences of this business area for 2010 were a gain of $€ 698$ million, a $44.2 \%$ increase over the $€ 484$ million gain recorded in 2009, primarily due to an increase in sales of financial assets from the ALCO portfolio, which has generated significant capital gains by taking advantage of price volatility in the sovereign bond markets during the first half of 2010.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2010 was a gain of $€ 329$ million, a $50.0 \%$ increase from the $€ 219$ million gain recorded in 2009. Its main component is the dividends from Telefónica, which increased from $€ 1.0$ to $€ 1.3$ per share.

## Gross income

As a result of the foregoing, gross income of this business area for 2010 was a gain of $€ 684$ million, a $33.7 \%$ decrease from the $€ 1,031$ million gain recorded in 2009.

## Administrative costs

Administrative costs of this business area for 2010 were $€ 566$ million, a $1.3 \%$ increase from the $€ 559$ million recorded in 2009, primarily due to the increase in costs associated with certain investments that are currently being carried out including upgrading of systems and image and brand identity (including new sponsorship arrangements with the U.S. National Basketball Association).

## Depreciation and amortization

Depreciation and amortization of this business area for 2010 was $€ 232$ million, an $18.1 \%$ increase from the $€ 197$ million recorded in 2009.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2010 was $€ 916$ million compared to $€ 107$ million recorded for 2009, principally due to continuing provisions for loan losses designed to increase the Group coverage ratio from $57 \%$ in 2009 to $62 \%$ in 2010 in light of economic conditions.

## Provisions (net) and other gains (losses)

Provisions (net) and other gains (losses) for 2010 was a loss of $€ 893$ million, a $20.5 \%$ increase from a loss of $€ 741$ million for 2009, primarily due to an increase in provisions for foreclosed assets and real estate assets designed to maintain coverage at an adequate level.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2010 was a loss of $€ 1,924$ million, compared to a loss of €572 million recorded in 2009.

## Income tax

Income tax of this business area for 2010 was $€ 678$ million in income, a $49.3 \%$ increase from $€ 454$ million in income recorded for 2009.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2010 was a loss of $€ 1,245$ million, compared to a loss of $€ 105$ million in 2009.

Results of Operations by Business Areas for 2009 Compared to 2008
Spain and Portugal

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2009 / 2008}$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (in million | $\overline{\text { of euros) }}$ | (in \%) |
| Net interest income | 4,910 | 4,784 | 2.6 |
| Net fees and commissions | 1,482 | 1,636 | (9.4) |
| Net gains (losses) on financial assets and liabilities and exchange differences | 187 | 231 | (18.9) |
| Other operating income and expenses (net). | 436 | 430 | 1.4 |
| Gross income | 7,015 | 7,081 | (0.9) |
| Administrative costs | $(2,515)$ | $(2,622)$ | (4.1) |
| Depreciation and amortization | (105) | (104) | 1.1 |
| Impairment on financial assets (net) | $(1,931)$ | (809) | 138.7 |
| Provisions (net) and other gains (losses). | 776 | 5 | n.m.(1) |
| Income before tax | 3,240 | 3,553 | (8.8) |
| Income tax | (965) | (1,080) | (10.7) |
| Net income. | 2,275 | 2,473 | (8.0) |
| Net income attributed to non-controlling interests . | 二 | - | - |
| Net income attributed to parent company . | 2,275 | 2,473 | (8.0) |

(1) Not meaningful

## Net interest income

Net interest income of this business area for 2009 , was $€ 4,910$ million, a $2.6 \%$ increase over the $€ 4,784$ million recorded for 2008 , due to the pricing policy and a change in the deposit mix (with current and savings accounts playing a bigger role than time deposits).

## Net fees and commissions

Net fees and commissions of this business area amounted to $€ 1,482$ million for 2009 , a $9.4 \%$ decrease from the $€ 1,636$ million recorded for 2008, due primarily to the decrease in fees income from mutual and pension funds and other market-related products.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains on financial assets and liabilities and exchange differences of this business area for 2009 was $€ 187$ million, a $18.9 \%$ decrease from the net gains of $€ 231$ million for 2008 , due primarily to the result of lower activity given market volatility.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2009 was $€ 436$ million, a $1.4 \%$ increase over the $€ 430$ million recorded for 2008.

## Gross income

As a result of the foregoing, gross income of this business area for 2009 was $€ 7,015$ million, a $0.9 \%$ decrease compared to the $€ 7,081$ million recorded for 2008.

## Administrative costs

Administrative costs of this business area for 2009 was $€ 2,515$ million, a $4.1 \%$ decrease from the $€ 2,622$ million recorded for 2008, due primarily to the Group's transformation plan, which helped to reduce wages and salaries, and through continued streamlining of the branch network.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2009 was $€ 1,931$ million, a $138.7 \%$ increase over the $€ 809$ million recorded for 2008, due primarily to the significant increase in non-performing assets as a result of the economic downturn. The business area's non-performing assets ratio increased significantly to $5.1 \%$ as of December 31, 2009 from 2.6\% as of December 31, 2008.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2009 was $€ 3,240$ million, an $8.8 \%$ decrease from the $€ 3,553$ million recorded in 2008.

## Income tax

Income tax of this business area for 2009 was $€ 965$ million, a $10.7 \%$ decrease from the $€ 1,080$ million recorded in 2008, primarily as a result of the decrease in income before tax.

## Net income attributed to parent company

As a result of the foregoing, net income attributed to parent company of this business area for 2009 was $€ 2,275$ million, an $8.0 \%$ decrease from the $€ 2,473$ million recorded in 2008.

## Mexico

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2009 / 2008}$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (In million | of euros) | (in \%) |
| Net interest income | 3,307 | 3,707 | (10.8) |
| Net fees and commissions | 1,077 | 1,189 | (9.4) |
| Net gains (losses) on financial assets and liabilities and exchange differences. | 370 | 375 | (1.3) |
| Other operating income and expenses (net). | 116 | 155 | (25.5) |
| Gross income | 4,870 | 5,426 | (10.2) |
| Administrative costs | $(1,489)$ | $(1,730)$ | (14.0) |
| Depreciation and amortization | (65) | (73) | (10.6) |
| Impairment on financial assets (net) | $(1,525)$ | $(1,110)$ | 37.4 |
| Provisions (net) and other gains (losses) | (21) | (24) | (11.6) |
| Income before tax | 1,770 | 2,488 | (28.9) |
| Income tax | (411) | (557) | (26.3) |
| Net income . | 1,360 | 1,931 | (29.6) |
| Net income attributed to non-controlling interests. | (2) | (1) | 45.1 |
| Net income attributed to parent company . | $\underline{\text { 1,357 }}$ | $\underline{\underline{1,930}}$ | (29.7) |

As discussed above under "- Factors Affecting the Comparability of our Results of Operations and Financial Condition", in 2009, the depreciation of the Mexican peso against the euro negatively affected the results of operations of our Mexican subsidiaries in euro terms. The average Mexican peso to euro exchange rate for 2009, decreased by $13.3 \%$ compared to the average exchange rate for 2008.

## Net interest income

Net interest income of this business area for 2009 was $€ 3,307$ million, an $11.0 \%$ decrease from the $€ 3,707$ million recorded for 2008 , due primarily to the depreciation of Mexican peso compared to euro, partially offset by larger business volumes, as well as an active pricing policy.

## Net fees and commissions

Net fees and commissions of this business area amounted to $€ 1,077$ million for 2009 , a $9.4 \%$ decrease from the $€ 1,189$ million recorded 2008 , due to the depreciation of Mexican peso compared to euro, partially offset by a positive performance on banking services and pension fund management.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains on financial assets and liabilities and exchange differences of this business area for 2009 amounted to $€ 370$ million, a $1.3 \%$ decrease from the net gains of $€ 375$ million for 2008 . Net gains (losses) on financial assets and liabilities and exchange differences for 2008 included non-recurring gains from the sales of shares in the initial public offering of Visa Inc. and there was no comparable transaction in 2009.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2009 , was $€ 116$ million, a $25.5 \%$ decrease from the $€ 155$ million recorded for 2008, due to the depreciation of Mexican peso compared to euro, partially offset by an increase in income from the pension and insurance businesses.

## Gross income

As a result of the foregoing, gross income of this business area for 2009 , was $€ 4,870$ million, a $10.2 \%$ decrease from the $€ 5,426$ million recorded for 2008.

## Administrative costs

Administrative costs of this business area for 2009 amounted to $€ 1,489$ million, a $14.0 \%$ decrease from the $€ 1,730$ million recorded for 2008 . In the latter part of 2008 we instituted certain cost-control programs to limit the rate of local currency growth in administrative costs in this business area, the effects of which began to be felt in 2009.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2009 was $€ 1,525$ million, a $37.4 \%$ increase over the $€ 1,110$ million recorded for 2008 , due primarily to increases from the consumer loan and credit card segments due to a general deterioration in economic conditions. The business area's non-performing assets ratio increased to $4.3 \%$ as of December 31, 2009 from 3.1\% as of December 31, 2008.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2009 was $€ 1,770$ million, a $28.9 \%$ decrease from the $€ 2,488$ million recorded for 2008.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2009 was $€ 1,357$ million, a $29.7 \%$ decrease from the $€ 1,930$ million recorded in 2008.

## South America

|  | Year Ended December 31, |  | $\begin{aligned} & \text { Change } \\ & 2009 / 2008 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (In million | of euros) | (in \%) |
| Net interest income | 2,566 | 2,149 | 19.4 |
| Net fees and commissions | 908 | 775 | 17.1 |
| Net gains (losses) on financial assets and liabilities and exchange differences. | 405 | 253 | 60.4 |
| Other operating income and expenses (net). | (242) | 15 | n.m.(1) |
| Gross income | 3,637 | 3,192 | 14.0 |
| Administrative costs | $(1,464)$ | $(1,314)$ | 11.4 |
| Depreciation and amortization | (115) | (107) | 7.8 |
| Impairment on financial assets (net) | (431) | (358) | 20.4 |
| Provisions (net) and other gains (losses). | (52) | (17) | n.m.(1) |
| Income before tax | 1,575 | 1,396 | 12.9 |
| Income tax | (404) | (318) | 27.0 |
| Net income. | 1,172 | 1,078 | 8.7 |
| Net income attributed to non-controlling interests | (392) | (351) | 11.6 |
| Net income attributed to parent company . | 780 | 727 | 7.3 |

(1) Not meaningful.

As discussed above under "- Factors Affecting the Comparability of our Results of Operations and Financial Condition", in 2009, the depreciation of certain of the currencies in the countries in which we operate in South America against the euro slightly negatively affected the results of operations of our foreign subsidiaries in euro terms.

## Net interest income

Net interest income for 2009 , was $€ 2,566$ million, a $19.4 \%$ increase over the $€ 2,149$ million recorded for 2008, due to larger business volumes and more favorable customer spreads.

## Net fees and commissions

Net fees and commissions of this business area amounted to €908 million for 2009, a $17.1 \%$ increase from the $€ 775$ million recorded for 2008, mainly due to an increase in banking and mutual fund commissions due primarily to larger business volumes.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains on financial assets and liabilities and exchange differences of this business area for 2009 was $€ 405$ million, a $60.4 \%$ increase from the net gains of $€ 253$ million for 2008 , due to recovery in the financial markets, which enabled some entities to realize capital gains on their fixed income portfolios as well as higher returns on proprietary trading positions held by the pension fund managers and insurance providers.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2009 was a loss of $€ 242$ million compared to a gain of $€ 15$ million recorded in 2008 , due mainly to the impact in the consolidated financial statements of the treatment of Venezuela as a hyperinflationary economy in 2009.

## Gross income

As a result of the foregoing, the gross income of this business area for 2009 was $€ 3,637$ million, a $14.0 \%$ increase over the $€ 3,192$ million recorded in 2008.

## Administrative costs

Administrative costs of this business area for 2009 were $€ 1,464$ million, an $11.4 \%$ increase from the $€ 1,315$ million recorded for 2008 , due primarily to growth in salaries that were lower than average inflation in the region.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2009 was $€ 431$ million a $20.4 \%$ increase from the $€ 358$ million recorded for 2008, due to generic provisions attributable to the rise in lending volume as under Bank of Spain rules recently-made loans require higher generic provisions than older loans in our portfolio. The business area's non-performing assets ratio increased to $2.7 \%$ as of December 31, 2009 from $2.1 \%$ as of December 31, 2008.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2009 was $€ 1,575$ million, a $12.9 \%$ increase over the $€ 1,396$ million recorded in 2008.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2009 was $€ 780$ million, a $7.3 \%$ increase over the $€ 727$ million in 2008.

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2009 / 2008}$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (In million | of euros) | (in \%) |
| Net interest income | 1,679 | 1,471 | 14.2 |
| Net fees and commissions | 610 | 584 | 4.4 |
| Net gains (losses) on financial assets and liabilities and exchange differences | 156 | 149 | 4.6 |
| Other operating income and expenses (net). | (33) | 23 | n.m.(1) |
| Gross income | 2,413 | 2,227 | 8.3 |
| Administrative costs | $(1,159)$ | $(1,140)$ | 1.7 |
| Depreciation and amortization | (205) | (244) | (15.9) |
| Impairment on financial assets (net). | $(1,420)$ | (379) | n.m.(1) |
| Provisions (net) and other gains (losses). | $(1,056)$ | (17) | n.m.(1) |
| Income before tax | (1,428) | 447 | n.m.(1) |
| Income tax | 478 | (139) | n.m.(1) |
| Net income. | (950) | 308 | n.m.(1) |
| Net income attributed to non-controlling interests. | - | 二 | - |
| Net income attributed to parent company . | (950) | 308 | n.m.(1) |

(1) Not meaningful.

As discussed above under "- Factors Affecting the Comparability of our Results of Operations and Financial Condition", in 2009, the depreciation of the euro against the dollar positively affected the results of operations of our foreign subsidiaries in euro terms. The average dollar to euro exchange rate for 2009 increased by 5.4\% compared to the average exchange rate for 2008.

In addition, on August 21, 2009, BBVA Compass acquired certain assets and liabilities of Guaranty from the FDIC through a public auction for qualified investors. BBVA Compass acquired assets, mostly loans, for $\$ 11,441$ million (approximately $€ 8,016$ million) and assumed liabilities, mostly customer deposits, for $\$ 12,854$ million (approximately $€ 9,006$ million). These acquired assets and liabilities represented $1.5 \%$ and $1.8 \%$ of our total assets and liabilities on the acquisition date. The agreement with the FDIC limits the credit risk associated with the acquisition. The purchase included a loss-sharing agreement with the FDIC under which the latter undertook to assume $80 \%$ of the losses on up to the first $\$ 2,285$ million of the loans purchased by us and up to $95 \%$ of the losses, if any, on the loans exceeding this amount. This commitment has a maximum term of either five or ten years, depending on the category of loan portfolio. This investment, which included 164 branches and 300,000 customers in Texas and California, offers us an opportunity to strengthen our United States' banking franchise in the retail market, while limiting our investment risk.

## Net interest income

Net interest income for 2009 was $€ 1,679$ million, a $14.2 \%$ increase over the $€ 1,471$ million recorded for 2008, due mainly to increased volumes of activity primarily as a result of the incorporation of the deposits and liabilities acquired from Guaranty, a lower average dollar to euro exchange rate and our active pricing policy.

## Net fees and commissions

Net fees and commissions of this business area for 2009 was $€ 610$ million, a $4.4 \%$ increase over the €584 million recorded in 2008.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains (losses) on financial assets and liabilities and exchange differences of this business area for 2009 were $€ 156$ million, a $4.6 \%$ increase over the $€ 149$ million recorded in 2008.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2009 was a loss of $€ 33$ million compared to a gain of $€ 23$ million recorded for 2008, due primarily to higher contributions to the deposit guarantee fund, as a result of the $\$ 28$ million contribution made during the second quarter of 2009 to the FDIC.

## Gross income

As a result of the foregoing, gross income of this business area for 2009 was $€ 2,413$ million, an $8.3 \%$ increase over the $€ 2,227$ million recorded in 2008.

## Administrative costs

Administrative costs of this business area for 2009 were $€ 1,159$ million, a $1.7 \%$ increase over the $€ 1,140$ million recorded for 2008, primarily as a result of the exchange rate effects described above.

## Depreciation and amortization

Depreciation and amortization of this business area for 2009 was $€ 205$ million, a $15.9 \%$ decrease from €244 million in 2008, due primarily to the lower amortization of intangible assets related to the acquisition of the banks comprising this business area.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2009 was $€ 1,420$ million compared to $€ 379$ million recorded for 2008, due to the write off of impaired assets attributed to the significant decline in economic and credit conditions in the states in which the area operates in the United States. The value of the collateral against which the commercial real-estate loan portfolio was re-assessed, resulting a write-off for the difference, and additional provisions were set aside to maintain the coverage ratio comparable to year end 2008. The business area's nonperforming assets ratio increased to $4.2 \%$ as of December 31, 2009 from $2.5 \%$ as of December 31, 2008. The nonperforming assets ratio as of December 31, 2009 was positively affected by incorporation of performing assets from Guaranty in the third quarter of 2009. The business' coverage ratio remained at $58 \%$ as of December 31, 2009 mainly due to the above-mentioned provisions.

## Provisions (net) and other gains (losses)

Provisions (net) and other gains (losses) for 2009 reflected losses of $€ 1,056$ million, compared to the $€ 17$ million losses recorded for 2008, due primarily to impairment losses for goodwill attributed to the significant decline in economic and credit conditions in the states in which the area operates in the United States.

## Income before tax

As a result of the foregoing, the income before tax of this business area for 2009 was a loss amounted to $€ 1,428$ million compared to the income amounted to $€ 447$ million recorded in 2008.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2009 was a loss amounted to $€ 950$ million compared to the income amounted to $€ 308$ million recorded in 2008.

## Wholesale Banking and Asset Management

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2009 / 2008}$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (In million | of euros) | (in \%) |
| Net interest income | 982 | 618 | 59.1 |
| Net fees and commissions | 461 | 375 | 22.8 |
| Net gains (losses) on financial assets and liabilities and exchange differences | (59) | 114 | n.m.(1) |
| Other operating income and expenses (net). | 314 | 406 | (22.6) |
| Gross income | 1,699 | 1,513 | 12.3 |
| Administrative costs | (475) | (449) | 5.9 |
| Depreciation and amortization | (10) | (8) | 17.0 |
| Impairment on financial assets (net) | (60) | (171) | (65.0) |
| Provisions (net) and other gains (losses) | (4) | 4 | n.m.(1) |
| Income before tax | 1,150 | 888 | 29.5 |
| Income tax | (294) | (160) | 84.0 |
| Net income. | 856 | 728 | 17.5 |
| Net income attributed to non-controlling interests. | (3) | (6) | (44.9) |
| Net income attributed to parent company . | 852 | 722 | 18.0 |

(1) Not meaningful.

The preceding table and descriptions below do not take into account the impact of the Madoff fraud in 2008, which, due to its unique nature, is included in the area of Corporate Activities.

## Net interest income and Net gains (losses) on financial assets and liabilities and exchange differences

For internal management purposes, "net interest income" and "net gains (losses) on financial assets and liabilities and exchange differences" for this business area are analyzed together. Net interest income includes the cost of funding of the market operations whose revenues are accounted for in the heading "Net gains (losses) on financial assets and liabilities and exchange differences".

Net interest income for 2009 was $€ 982$ million, a $53.1 \%$ increase over the $€ 618$ million recorded for 2008. Net gains (losses) on financial assets and liabilities and exchange differences amounted to losses of $€ 59$ million, compared to gains of $€ 114$ million for 2008. The sum of these headings for 2009 was $€ 924$ million, a $26.3 \%$ increase over the $€ 731$ million recorded for 2008, due primarily to active price management and an increase in the number of customer transactions.

## Net fees and commissions

Net fees and commissions of this business area amounted to $€ 461$ million for 2009, a $22.8 \%$ increase from the $€ 375$ million recorded for 2008, due to increased business volumes as a result of the area's increased strategic focus on customers with the potential to generate high business volumes.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2009 was $€ 314$ million, a $22.6 \%$ decrease from the $€ 406$ million recorded for 2008, primarily reflecting the non-recurrence in 2009 of gains recognized on the sale of ownership interests in Gamesa in 2008.

## Gross income

As a result of the foregoing, gross income of this business area for 2009 was $€ 1,699$ million, a $12.3 \%$ increase over the $€ 1,513$ million recorded in 2008.

## Administrative costs

Administrative costs of this business area for 2009 were $€ 476$ million, a $5.9 \%$ increase over the $€ 449$ million recorded in 2008, due primarily to an increase in employees in connection with growth of the business in Corporate and Investment Banking unit.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2009 was $€ 60$ million, a $65.0 \%$ decrease from the $€ 171$ million recorded for 2008 , due to the decline of the loan portfolio and to the focus on customers with better credit (which is also boosting transactional business). The business area's non-performing assets ratio increased to $1.2 \%$ as of December 31, 2009 from $0.2 \%$ as of December 31, 2008.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2009 was $€ 1,150$ million, a $29.5 \%$ increase over the €888 million recorded in 2008.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2009 was $€ 852$ million, an $18.0 \%$ increase over the $€ 722$ million recorded in 2008.

## Corporate Activities

|  | Year Ended December 31, |  | $\frac{\text { Change }}{2009 / 2008}$ |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
|  | (In millio | of euros) | (in \%) |
| Net interest income | 437 | $(1,043)$ | n.m.(1) |
| Net fees and commissions | (108) | (33) | n.m.(1) |
| Net gains (losses) on financial assets and liabilities and exchange differences. | 484 | 437 | 10.8 |
| Other operating income and expenses (net). | 219 | 177 | 24.0 |
| Gross income | 1,031 | (462) | n.m.(1) |
| Administrative costs | (559) | (500) | 11.7 |
| Depreciation and amortization | (197) | (163) | 20.6 |
| Impairment on financial assets (net) | (107) | (113) | n.m.(1) |
| Provisions (net) and other gains (losses) | (741) | (608) | 21.9 |
| Income before tax | (572) | $(1,847)$ | (69.0) |
| Income tax | 454 | 713 | (36.3) |
| Net income . | (118) | $(1,134)$ | n.m.(1) |
| Net income attributed to non-controlling interests | 13 | (7) | n.m.(1) |
| Net income attributed to parent company | (105) | $\underline{\underline{(1,140)}}$ | n.m.(1) |

(1) Not meaningful.

## Net interest income

Net interest income of this business area for 2009 was a gain of $€ 437$ million compared to the loss of $€ 1,043$ million recorded in 2008, due primarily to the favorable impact of lower interest rates and our strong balance sheet management of the euro balance sheet and the positive contribution of interest rate economic hedges.

## Net gains (losses) on financial assets and liabilities and exchange differences

Net gains (losses) on financial assets and liabilities and exchange differences of this business area for 2009 were $€ 484$ million, a $10.8 \%$ increase over the $€ 437$ million recorded in 2008.

## Other operating income and expenses (net)

Other operating income and expenses (net) of this business area for 2009 was $€ 219$ million compared to a gain of $€ 177$ million recorded in 2008.

## Gross income

As a result of the foregoing, gross income of this business area for 2009 was a gain of $€ 1,031$ million, compared to a loss of $€ 462$ million recorded in 2008.

## Administrative costs

Administrative costs of this business area for 2009 were $€ 559$ million, an $11.7 \%$ increase from the $€ 500$ million recorded in 2008.

## Depreciation and amortization

Depreciation and amortization of this business area for 2009 was $€ 197$ million, a $20.6 \%$ increase over the $€ 163$ million recorded in 2008.

## Impairment on financial assets (net)

Impairment on financial assets (net) of this business for 2009 was $€ 107$ million compared to $€ 113$ million recorded for 2008.

## Provisions (net) and other gains (losses)

Provisions (net) and other gains (losses) for 2009 was a loss of $€ 741$ million, compared to a loss of $€ 608$ million for 2008. This increased loss was primarily due to impairment charges for investments in tangible assets and inventories from our real estate businesses during the year ended December 31, 2009. The year ended December 31, 2008 included the gross gain of $€ 727$ million from the sale of our stake in Bradesco, which was offset in part by a charge of $€ 470$ million related to early retirements.

## Income before tax

As a result of the foregoing, income before tax of this business area for 2009 was a loss of $€ 572$ million, compared to a loss of $€ 1,847$ million recorded in 2008.

## Net income attributed to parent company

Net income attributed to parent company of this business area for 2009 was a loss of $€ 105$ million, compared to $€ 1,140$ million in 2008 , due primarily to the aforementioned items.

## Reconciliation to U.S. GAAP

As of December 31, 2010, 2009 and 2008, shareholders' equity under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 was $€ 35,919$ million, $€ 29,300$ million and $€ 25,656$ million, respectively.

As of December 31, 2010, 2009 and 2008, shareholders’ equity under U.S. GAAP was $€ 42,813$ million, $€ 36,172$ million and $€ 32,744$ million, respectively.

The increase in stockholders' equity under U.S. GAAP as of December 31, 2010, 2009 and 2008 as compared to stockholders' equity under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 at each of those dates is principally due to the goodwill that arose from the business combinations with Argentaria (2000) and Bancomer (2004).

For the years ended December 31, 2010, 2009 and 2008, net income attributed to parent company under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 was $€ 4,606$ million, $€ 4,210$ million and €5,020 million, respectively.

For the years ended December 31, 2010, 2009 and 2008 net income attributed to parent company under U.S. GAAP was $€ 4,299$ million, $€ 3,825$ million and $€ 4,070$ million, respectively.

The differences in net income in 2010 and 2009 under U.S. GAAP as compared to net income attributed to parent company for the years 2010 and 2009 under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 are principally due to the reconciliation item "valuation of assets".

See Note 60 to our Consolidated Financial Statements for a quantitative reconciliation of net income and stockholders' equity from EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 to U.S. GAAP.

## B. Liquidity and Capital Resources

Our principal source of funds is our customer deposit base, which consists primarily of demand, savings and time deposits. In addition to relying on our customer deposits, we also access the interbank market (overnight and time deposits) and domestic and international capital markets for our additional liquidity requirements. To access the capital markets, we have in place a series of domestic and international programs for the issuance of commercial paper and medium- and long-term debt. We also generally maintain a diversified portfolio of liquid assets and securitized assets. Another source of liquidity is our generation of cash flow. Finally, we supplement our funding requirements, to a very limited extent, with borrowings from the Bank of Spain, mostly short-term and at market interest rates, which is a common practice in Spain.

Liquidity risk management and controls are explained in Note 7.3 to the Consolidated Financial Statements. In addition, information on outstanding contractual maturities of assets and liabilities is provided in Note 7.5 to the Consolidated Financial Statements. For information concerning our short-term borrowing, see "Item 4. Information on the Company - Selected Statistical Information - LIABILITIES - Short-term Borrowings".

The following table shows the balances as of December 31, 2010, 2009 and 2008 of our principal sources of funds (including accrued interest, hedge transactions and issue expenses):

|  | $\begin{gathered} \text { As of December 31, } \\ 2010 \end{gathered}$ | As of December 31, | $\begin{gathered} \text { As of December 31, } \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  |  | (In millions of euros) |  |
| Customer deposits. | 275,789 | 254,183 | 255,236 |
| Due to credit entities. | 68,180 | 70,312 | 66,805 |
| Debt securities in issue | 102,599 | 117,817 | 121,134 |
| Other financial liabilities | 6,596 | 5,624 | 7,420 |
| Total | 453,164 | 447,936 | 450,595 |

## Customer deposits

Customer deposits amounted to $€ 275,789$ million as of December 31, 2010, compared to $€ 254,183$ million as of December 31, 2009 and $€ 255,236$ million as of December 31, 2008. The increase from December 31, 2009 to December 31, 2010 was primarily caused by an increase in time deposits in the domestic sector and low-cost funds in the non-domestic sector.

Our customer deposits, excluding assets sold under repurchase agreements amounted to $€ 251,780$ million as of December 31, 2010 compared to $€ 242,194$ million as of December 31, 2009 and $€ 238,589$ million as of December 31, 2008.

## Due to credit entities

Amounts due to credit entities amounted to $€ 68,180$ million as of December 31, 2010, compared to $€ 70,312$ million as of December 31, 2009 and $€ 66,805$ million as of December 31, 2008. The decrease as of December 31, 2010 compared to December 31, 2009, was primarily a result of a reduction in the amount borrowed from the European Central Bank in 2010.

## Capital markets

We have continued making debt issuances in the domestic and international capital markets in order to finance our activities and as of December 31, 2010 we had $€ 85,179$ million of senior debt outstanding, comprising $€ 71,964$ million in bonds and debentures and $€ 13,215$ million in promissory notes and other securities, compared to $€ 99,939$ million, $€ 70,357$ million and $€ 29,582$ million outstanding as of December 31, 2009,respectively ( $€ 104,157$ million, $€ 84,172$ million and $€ 19,985$ million outstanding, respectively, as of December 31, 2008). See Note 23.4 to the Consolidated Financial Statements.

In addition, we had a total of $€ 11,569$ million in Subordinated Debt including convertible subordinated obligations in an aggregated principal amount of $€ 2,000$ million issued in September 2009 and $€ 5,202$ million in Preferred Securities outstanding as of December 31, 2010, and included in the total of debt securities in issue, compared to $€ 12,117$ million and $€ 5,188$ million outstanding as of December 31,2009 , respectively, $€ 10,785$ million and $€ 5,464$ million outstanding as of December 31, 2008, respectively). The breakdown of the outstanding Subordinated Debt and Preferred Securities by entity issuer, maturity, interest rate and currency is disclosed in Appendix VIII of the Consolidated Financial Statements.

The average maturity of our outstanding Debt Certificates and Subordinated Debt as of December 31, 2010, was the following:
Senior Debt . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 2.9 years

Subordinated Debt (excluding Preference Securities) . . . . . . . . . . . . . . . . . . . . . . . . . . . 8.5 years

## Generation of Cash Flow

We operate in Spain, Mexico, the United States and over 30 other countries, mainly in Europe and Latin America. Our banking subsidiaries around the world, including BBVA Compass, are subject to supervision and regulation by a variety of regulatory bodies relating to, among other things, the satisfaction of minimum capital requirements. The obligation to satisfy such capital requirements may affect the ability of our banking subsidiaries, including BBVA Compass, to transfer funds to us in the form of cash dividends, loans or advances. In addition, under the laws of the various jurisdictions where our subsidiaries, including BBVA Compass, are incorporated, dividends may only be paid out of funds legally available therefor. For example, BBVA Compass is incorporated in Alabama and under Alabama law it is not able to pay any dividends without the prior approval of the Superintendent of Banking of Alabama if the dividend would exceed the total net earnings for the year combined with the bank's retained net earnings of the preceding two years.

Even where minimum capital requirements are met and funds are legally available therefore, the relevant regulator could advise against the transfer of funds to us in the form of cash dividends, loans or advances, for prudence reasons or otherwise.

There is no assurance that in the future other similar restrictions will not be adopted or that, if adopted, they will not negatively affect our liquidity. The geographic diversification of our businesses, however, could help to limit the effect on the Group any restrictions that could be adopted in any given country.

We believe that our working capital is sufficient for our present requirements and to pursue our planned business strategies.

See Note 53 of the Consolidated Financial Statements for additional information on our Consolidated Statements of Cash Flows.

## Capital

Under the Bank of Spain's capital adequacy regulations, as of December 31, 2010, 2009 and 2008, we were required to have a ratio of consolidated stockholders' equity to risk-weighted assets and off-balance sheet items (net of certain amounts) of not less than $8 \%$. As of December 31, 2010, this ratio was $11.9 \%$, down from $12.9 \%$ as of December 31, 2009, and our stockholders' equity exceeded the minimum level required by $48.5 \%$, up from $37.9 \%$ at the prior year end. As of December 31, 2008, this ratio was $11.2 \%$ and our stockholders' equity exceeded the minimum level required by $28.6 \%$.

Based on the framework of the Basel II and using such additional assumptions as we consider appropriate, we have estimated that as of December 31, 2010, 2009 and 2008 our consolidated Tier I risk-based capital ratio was $10.5 \%, 9.4 \%$ and $7.9 \%$, respectively, and our consolidated total risk-based capital ratio (consisting of both Tier I capital and Tier II capital) was $13.7 \%, 13.6 \%$ and $12.2 \%$, respectively. The Basel II recommends that these ratios be at least $4 \%$ and $8 \%$, respectively.

For qualitative and quantitative information on the principal risks we face, including market, credit, and liquidity risks as well as information on funding and treasury policies and exchange rate risk, see "Item 11. Quantitative and Qualitative Disclosures About Market Risk".

## Stress Test and Sovereign Debt Exposure

In July 2010, the Committee of European Banking Supervisors (CEBS), published the results of the stress tests performed in conjunction with national financial supervisors. The overall objective of this exercise was to provide policy information for assessing the resilience of the EU banking system to possible adverse economic developments and to assess the ability of banks to absorb possible shocks in credit and market risks, including potential sovereign defaults by European governments.

This stress test exercise was conducted on a sample of 91 European banks that represented $65 \%$ of the total assets of the EU banking sector as a whole. The commitment made at the European level was that participating institutions of each country should represent $50 \%$ of the banking sector. The Bank of Spain conducted the stress test for all saving banks and for almost all commercial banks, including all listed banks, which together represented $95 \%$ of the total assets of the Spanish banking sector.

The stress test focused mainly on credit and market risks, including the exposures to European sovereign debt. The focus of the stress test was on capital adequacy; liquidity risks were not directly stress tested. The exercise was carried out on the basis of the consolidated year-end 2009 figures and the scenarios have been applied over a period of two years - 2010 and 2011. The aggregate Tier I capital ratio was used as a common measure of banks resilience to shocks.

For the purpose of stress testing the credit risk and simulating profit and losses, two sets of macro-economic scenarios, namely benchmark and adverse, including sovereign shock, were used.

The adverse scenario incorporates in the case of Spain a high degree of stress that translates into a decline in GDP in 2010-2011 of 2.6\%, a decline in housing prices and other assumptions for the evolution of net operational income. The benchmark ratio was established as a ratio of Tier 1 capital to total risk weighted assets (RWA) of $6 \%$. This is not a legal requirement.

In the worst case scenario prescribed under such tests for 2011, BBVA would maintain approximately the same Tier 1 capital ratio $(9.3 \%)$ that it had at the end of $2009(9.4 \%)$.

New stress tests in the euro area are expected to be published in June 2011.

We present in the following table a detail of BBVA's global exposure to European and non-European sovereign debt as of December 31, 2010 :

|  | (In millions of euros) | \% |
| :---: | :---: | :---: |
| Rating |  |  |
| Higher than AA | 35,293 | 56.23\% |
| Of which: |  |  |
| Spain | 31,212 | 49.72\% |
| AA or below . | 27,475 | 43.77\% |
| Of which: |  |  |
| Mexico . | 17,665 | 28.14\% |
| Italy. | 4,229 | 6.74\% |
| Portugal. | 58 | 0.09\% |
| Ireland. | - | - |
| Greece | 107 | 0.17\% |
| Total | $\underline{\underline{62,768}}$ | 100\% |

## C. Research and Development, Patents and Licenses, etc.

In 2010, we continued to foster the use of new technologies as a key component of our global development strategy. We explored new business and growth opportunities, focusing on three major areas: emerging technologies; asset capture/exploitation; and the customer as the focal point of its banking business.

The BBVA Group is not materially dependent on the issuance of patents, licenses and industrial, mercantile or financial contracts or on new manufacturing processes in carrying out its business purpose.

## D. Trend Information

The European financial services sector is likely to remain competitive. Further consolidation in the sector (through mergers, acquisitions or alliances) is likely as the other major banks look to increase their market share or combine with complementary businesses or via acquisition of distressed entities. It is foreseeable that regulatory changes will take place in the future that will diminish barriers to such consolidation transactions. However, some of the hurdles that should be dealt with are the result of local preferences, such as consumer protection rules. If there are clear local consumer preferences, leading to specific local consumer protection rules, the same products cannot be sold across all the jurisdictions in which the Group operates, which reduces potential synergies. Certain challenges, such as the Value Added Tax regime for banks, do not however, relate to the interest or preferences of consumers.

The following are the most important trends, uncertainties and events that are reasonably likely to have a material adverse effect on us or that would cause the financial information disclosed herein not to be indicative of our future operating results or financial condition:

- the prolonged downturn in the Spanish economy and sustained unemployment above historical averages;
- the restructuring of the Spanish banking sector, specially with concentration in savings banks;
- doubts about European peripheral economies will probably continue in 2011, so financial markets will remain closed;
- uncertainties relating to the sustainability of any recovery in economic growth and interest rate cycles, especially in the United States, where the high current account deficit of the U.S. economy may translate into an upward adjustment of risk premium and higher global interest rates;
- the fragility of the recovery from the financial crisis triggered by defaults on subprime mortgages and related asset-backed securities in the United States which has significantly disrupted the liquidity of financial institutions and markets;
- the fragility of the Greek, Portuguese and Irish economies, which could affect the funding costs of Spanish financial institutions and of the Government;
- the effects of the withdrawal of significant monetary and fiscal stimulus programs and uncertainty over government responses to growing public deficits;
- uncertainty over regulation of the financial industry, including the potential limitation on the size or scope of the activities of certain financial institutions or additional capital requirements, coming both from the Bank of Spain or globally;
- uncertainty over the minimum solvency levels to be required to the financial institutions by the Spanish government;
- the continued downward adjustment in the housing sector in Spain, which could further negatively affect credit demand and household wealth, disposable income and consumer confidence. The existence of a significant over supply in the housing market in Spain and the pessimistic expectations about house price increases are likely to postpone investment decisions, therefore negatively affecting mortgage growth rates;
- continued volatility in capital markets or a downturn in investor confidence, linked to factors such as geopolitical risk, particularly given the environment in the Middle East. Continued or new crises in the region could cause an increase in oil prices, generating inflationary pressures that will have a negative effect on interest rates and economic growth;
- the effect that an economic slowdown may have over Latin American markets and fluctuations in local interest and exchange rates; and
- although it is foreseeable that entry barriers to domestic markets in Europe will be lowered, our plans for expansion into other European markets could be affected by entry barriers in such countries and by protectionist policies of national governments, which are generally higher in times of crisis.


## E. Off-Balance Sheet Arrangements

In addition to loans, we had outstanding the following contingent liabilities and commitments at the dates indicated:

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (In millions of euros) |  |  |
| Contingent liabilities: |  |  |  |
| Rediscounts, endorsements and acceptances | 49 | 45 | 81 |
| Guarantees and other sureties. | 28,092 | 26,266 | 27,649 |
| Other contingent liabilities | 8,300 | 6,874 | 8,222 |
| Total contingent liabilities | 36,441 | 33,185 | 35,952 |
| Commitments: |  |  |  |
| Balances drawable by third parties: |  |  |  |
| Credit entities | 2,303 | 2,257 | 2,021 |
| Public authorities. | 4,135 | 4,567 | 4,221 |
| Other domestic customers | 27,201 | 29,604 | 37,529 |
| Foreign customers | 53,151 | 48,497 | 48,892 |
| Total balances drawable by third parties | 86,790 | 84,925 | 92,663 |
| Other commitments | 3,784 | 7,398 | 6,234 |
| Total commitments | 90,574 | 92,323 | 98,897 |
| Total contingent liabilities and commitments | $\underline{\underline{127,015}}$ | $\underline{\underline{125,508}}$ | $\underline{\underline{134,849}}$ |

In addition to the contingent liabilities and commitments described above, the following table provides information regarding off-balance-sheet funds managed by us as of December 31, 2010, 2009 and 2008:

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (In millions of euros) |  |  |
| Mutual funds | 41,006 | 39,849 | 37,076 |
| Pension funds | 72,598 | 57,264 | 42,701 |
| Other managed assets | 25,435 | 26,501 | 24,582 |
| Total. | 139,039 | 123,614 | 104,359 |

See Note 38 to the Consolidated Financial Statements for additional information with respect to our offbalance sheet arrangements.

## F. Tabular Disclosure of Contractual Obligations

Our consolidated contractual obligations as of December 31, 2010 based on when they are due, were as follows:

|  | $\begin{aligned} & \text { Less Than One } \\ & \text { Year } \end{aligned}$ | One to Three Years | Three to Five Years | Over Five Years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In mill | ns of euros) |  |  |
| Senior debt | 23,462 | 8,938 | 33,969 | 15,843 | 82,212 |
| Subordinated debt | 788 | 948 | 1,784 | 13,251 | 16,771 |
| Capital lease obligations. | - | - |  | - | - |
| Operating lease obligations. | 144 | 71 | 29 | 89 | 332 |
| Purchase obligations | 26 | - |  | - | 26 |
| Total(*) | $\underline{\underline{24,420}}$ | $\underline{\underline{9,956}}$ | 35,782 | $\underline{\underline{29,183}}$ | $\underline{99,341}$ |

(*) Interest to be paid is not included. The majority of the senior and subordinated debt was issued at variable rates. The financial cost of such issuances for 2010, 2009 and 2008 is detailed in Note 39.2 to the Consolidated Financial Statements. Commitments with personnel for 2010, 2009 and 2008 are detailed in Note 26 to the Consolidated Financial Statements. The breakdown by maturities of customer deposits for 2010, 2009 and 2008 is provided in Note 7 to the Consolidated Financial Statements.

## ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

Our Board of Directors is committed to a good corporate governance system in the design and operation of our corporate bodies in the best interests of the Company and our shareholders.

Our Board of Directors is subject to Board regulations that reflect and implement the principles and elements of BBVA's concept of corporate governance. These Board regulations comprise standards for the internal management and operation of the Board and its committees, as well as the rights and obligations of directors in pursuit of their duties, which are contained in the directors' charter. Shareholders and investors may find these on our website (www.bbva.com).

The Annual General Meeting ("AGM") has its own set of regulations on issues such as how it operates and what rights shareholders enjoy regarding AGMs. These establish the possibility of exercising or delegating votes over remote communication media.

Our Board of Directors has also approved a report on corporate governance for 2010, according to the guidelines set forth under Spanish regulation for listed companies. It can be found on our website (www.bbva.com).

Our website was created as an instrument to facilitate information and communication with shareholders. It provides special direct access to all information considered relevant to BBVA's corporate governance system in a user-friendly manner.

## A. Directors and Senior Management

We are managed by a Board of Directors that currently has 12 members. Pursuant to article one of the Board regulations, independent directors are those external directors who have been appointed in view of their personal and professional qualifications and can carry out their duties without being compromised by their relationships with us, our significant shareholders or our senior managements. Independent directors may not:
a) Have been employees or executive directors in Group companies, unless three or five years, respectively, have passed since they ceased to be so.
b) Receive any amount or benefit from the Company or its Group companies for any reason other than remuneration of their directorship, unless it is insignificant.

Neither dividends nor supplementary pension payments that the director may receive from earlier professional or employment relationships shall be taken into account for the purposes of this section, provided they are not subject to conditions and the company paying them may not at its own discretion suspend, alter or revoke their accrual without breaching its obligations.
c) Be or have been a partner in the external auditors' firm or in charge of the auditor's report with respect to the Company or any other Group company during the last three years.
d) Be executive director or senior manager in any other company on which a Company executive director or senior manager is external director.
e) Maintain or have maintained during the past year an important business relationship with the Company or any of its Group companies, either on his/her own behalf or as relevant shareholder, director or senior manager of a company that maintains or has maintained such relationship.

Business relationships shall mean relationships as provider of goods and/or services, including financial, advisory and/or consultancy services.
f) Be significant shareholders, executive directors or senior managers of any organization that receives or has received significant donations from the Company or its Group during the last three years.

Those who are merely trustees on a foundation receiving donations shall not be ineligible under this letter.
g) Be married to or linked by equivalent emotional relationship, or related by up to second-degree family ties to an executive director or senior manager of the Company.
h) Have not been proposed by the Appointments Committee for appointment or renewal.
i) Fall within the cases described under letters a), e), f) or g ) above, with respect to any significant shareholder or shareholder represented on the Board. In cases of family relationships described under letter g ), the limitation shall not only apply to the shareholder, but also to the directors it nominates for the Company's Board.

Directors owning shares in the Company may be independent providing they comply with the above conditions and their shareholding is not legally considered as significant.

According to recommendations on corporate governance, the Board has established a limit on how long a director may remain independent. Directors may not remain on the Board as independent directors after having sat on it as such for more than twelve years running.

## Regulations of the Board of Directors

The principles and elements comprising our corporate governance are set forth in our Board regulations, which govern the internal procedures and the operation of the Board and its committees and directors' rights and duties as described in their charter. Originally approved in 2004, these regulations have been amended in May 2010 to reflect the creation of two new committees: one in charge of Appointments and another one in charge of Compensation, which replace the previous Appointments \& Compensation Committee in order to keep the Bank's corporate governance system at the forefront of governance practices and enhance the role of each committee by achieving
greater specialization in each separate matter. Furthermore, our Board regulations have also been amended in February 2011 in order to adapt them to the amendments to the Spanish Companies Act (currently the Capital Companies Act), and the Spanish Auditing Law entered into force in 2010 as mentioned under Item 4 of this Annual Report.

The following provides a brief description of several significant matters covered in the regulations of the Board of Directors.

## Appointment and Re-election of Directors

The proposals that the Board submits to the Company's AGM for the appointment or re-election of directors and the resolutions to appoint directors made by the Board of Directors shall be approved at the proposal of the Appointments Committee in the case of independent directors and on the basis of a report from said committee in the case of all other directors.

To such end, the committee assesses the skills, knowledge and experience required on the Board and the capacities the candidates must offer to cover any vacant seats. It evaluates how much time and work members may need to carry out their duties properly as a function of the needs that the Company's governing bodies may have at any time.

## Term of Directorships and Director Age Limit

Directors shall stay in office for the term defined by our bylaws (three years). If a director has been appointed to finish the unexpired term of another director, he or she shall work out the term of office remaining of the director whose vacancy he or she covered through appointment, unless a proposal is put to the AGM to appoint him or her for the term of office established under our bylaws.

BBVA's corporate governance system establishes an age limit for sitting on the Bank's Board. Directors must present their resignation at the first Board meeting after the AGM approving the accounts of the year in which they reach the age of seventy.

## Performance of Directors' Duties

Board members must comply with their duties as defined by legislation and by the bylaws in a manner that is faithful to the interests of the Company.

They shall participate in the deliberations, discussions and debates arising on matters put to their consideration and shall have sufficient information to be able to form a sound opinion on the questions corresponding to our governing bodies. They may request additional information and advice if they so require in order to perform their duties. Their participation in the Board's meetings and deliberations shall be encouraged.

The directors may also request help from external experts with respect to business submitted to their consideration whose complexity or special importance makes it advisable.

## Conflicts of interest

The rules comprising the BBVA directors' charter detail different situations in which conflicts of interest could arise between directors, their family members and/or organizations with which they are linked, and the BBVA Group. They establish procedures for such cases, in order to avoid conduct contrary to our best interests.

These rules help ensure directors' conduct reflects stringent ethical codes, in keeping with applicable standards and according to core values of the BBVA Group.

## Incompatibilities

Directors are also subject to a regime of incompatibilities, which places strict constraints on holding posts on governing bodies of Group companies or companies in which the Group has a holding. Non-executive directors may
not sit on the boards of subsidiaries or related companies because of the Group's holding in them, whilst executive directors may only do so if they have express authority.

In the performance of their duties, directors will be subject to the rules on incompatibility established under prevailing legislation at any time and in particular under Act 31/1968, 27th July, on senior-management incompatibilities in the private-sector banking industry.

Directors may not, on their own behalf or on behalf of a third party, engage in an activity that is identical, similar or supplementary to that which constitutes the Company's corporate purpose, unless it is with the express authorization of the Company, by resolution of the AGM, for the purpose of which they must inform the Board of Directors of that fact.

Moreover, directors who cease to be members of the Bank's Board may not offer their services to any other financial institution competing with the Bank or of its subsidiaries for two years after leaving, unless expressly authorized by the Board. Such authorization may be denied on the grounds of corporate interest.

## Directors’ Resignation and Dismissal

Furthermore, in the following circumstances, reflected in the Board regulations, directors must tender their resignation to the Board and accept its decision regarding their continuity in office (formalizing said resignation when the Board so resolves):

- When barred (on grounds of incompatibility or other) under prevailing legal regulations, under the bylaws or under the directors' charter.
- When significant changes occur in their professional situation or that may affect the condition by virtue of which they were appointed to the Board.
- When they are in serious dereliction of their duties as directors.
- When the director, acting as such, has caused severe damage to the Company's assets or its reputation or credit, and/or no longer displays the commercial and professional honor required to hold a Bank directorship.


## The Board of Directors

Our Board of Directors is currently comprised of 12 members, as in the meeting held on March 29, 2011 the Board accepted the resignation of Mr. Rafael Bermejo Blanco as member of the Board due to the fact that he had reached the age limit provided in the regulations of the Board.

Our Board of Directors has also agreed the appointment of Mr. José Luis Palao García-Suelto as member and chairman of the Audit and Compliance Committee.

The following table sets forth the names of the members of the Board of Directors as of that date of this Annual Report on Form 20-F, their date of appointment and, if applicable, reelection, their current positions and their present principal outside occupation and employment history.

| Name | Birth Year | Current Position | Date Nominated | Date Re-elected | Present Principal Outside Occupation and Employment History (*) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Francisco González Rodríguez(1) | 1944 | Chairman and Chief Executive Officer | January 28, 2000 | March 12, 2010 | Chairman and CEO of BBVA, since January 2000. Director of Grupo Financiero BBVA Bancomer, S.A. de C.V. and BBVA Bancomer S.A. |
| Angel Cano Fernández(1) | 1961 | President and Chief Operating Officer | September 29, 2009 | March 12, 2010 | President and Chief Operating Officer, BBVA, since 2009. Substitute director of Grupo Financiero BBVA Bancomer and BBVA Bancomer, S.A. de C.V. Citic Bank board member. BBVA Director of Resources and Means from 2005 to 2009. |
| Tomás Alfaro Drake(2)(3) | 1951 | Independent Director | March 18, 2006 | March 11, 2011 | Chairman of the Appointments Committee of BBVA since May 25, 2010. Director of Business Management and Administration and Business Sciences programs at Universidad Francisco de Vitoria since 1998. |
| Juan Carlos Álvarez Mezquíriz(1)(4) | 1959 | Independent Director | January 28, 2000 | March 11, 2011 | Managing Director of Grupo El Enebro, S.A. Former Manager Director of Grupo Eulen. S.A. until 2010. |
| Ramón Bustamante y de la Mora(2)(5) | 1948 | Independent Director | January 28, 2000 | March 12, 2010 | Was Director and General Manager and Non-Executive Vice-President of Argentaria and Chairman of Unitaria (1997). |
| José Antonio Fernández Rivero(3)(5) | 1949 | Independent Director | February 28, 2004 | March 13, 2009 | Chairman of Risk Committee since March 30, 2004; On 2001 was appointed Group General Manager, until January 2003. Has been director representing BBVA on the Boards of Telefónica, Iberdrola, and of Banco de Crédito Local, and Chairman of Adquira. |
| Ignacio Ferrero Jordi(1)(4) | 1945 | Independent Director | January 28, 2000 | March 12, 2010 | Chief Operating Officer of Nutrexpa, S.A. and La Piara, S.A. Chairman of Aneto Natural. |
| Carlos Loring Martínez de Irujo(2)(4) | 1947 | Independent Director | February 28, 2004 | March 11, 2011 | Chairman of the Compensation Committee of BBVA since May 2010 (former Chairman of the Appointments and Compensation Committee since April 2006). Was Partner of J\&A Garrigues, from 1977 until 2004. |
| José Maldonado Ramos (3)(4)(5) | 1952 | External Director | January 28, 2000 | March 13, 2009 | Was appointed Director and General Secretary of BBVA, in January 2000. Took early retirement as Bank executive in December 2009. |
| Enrique Medina Fernández(1)(5) | 1942 | Independent Director | January 28, 2000 | March 13, 2009 | State Attorney on Sabbatical. Deputy Chairman of Gines Navarro Construcciones until it merged to become Grupo ACS. |
| José Luis Palao García-Suelto(2) | 1944 | Independent Director | February 1, 2011 | March 11, 2011 | Chairman of the Audit and Compliance Committee of BBVA since March 29, 2011. Senior Partner of the Financial Division in Spain at Arthur Andersen, from 1979 until 2002. Freelance consultant, from 2002 to 2010. |
| Susana Rodríguez <br> Vidarte(2)(3)(4) | 1955 | Independent Director | May 28, 2002 | March 11, 2011 | Was Dean of Deusto "La Comercial" University 1996-2009. Member of the accounts auditing institute. |

(*) Where no date is provided, the position is currently held.
(1) Member of the Executive Committee.
(2) Member of the Audit and Compliance Committee.
(3) Member of the Appointments Committee.
(4) Member of the Compensation Committee.
(5) Member of the Risk Committee.

## Executive Officers or Management Committee (Comité de Dirección)

Our executive officers were each appointed for an indefinite term. Their positions as of the date of this Annual Report on Form 20-F are as follows:

| Name | Current Position | Present Principal Outside Occupation and Employment History(*) |
| :---: | :---: | :---: |
| Francisco González Rodríguez | Chairman and Chief Executive Officer | Chairman, BBVA, since January 2000. <br> Director of Grupo Financiero BBVA Bancomer, S.A. de C.V. and BBVA Bancomer, S.A. |
| Ángel Cano Fernández | President and Chief Operating Officer | Substitute director, Grupo Financiero BBVA Bancomer and BBVA Bancomer, S.A. de CV |
| Eduardo Arbizu Lostao | Head of Legal, Tax, Audit and Compliance department | Head of Legal department of BBVA, since 2002; Chief Executive Officer, Barclays Bank Spain, 1997 to 2002. |
| Manuel González Cid | Head of Finance Division | Deputy General Manager, BBVA - Head of the Merger Office, 1999 to 2001. Head of Corporate Development, BBVA, 2001 to 2002. Director and Vice president of Repsol YPF, S.A. 2003-2005. |
| José María García Meyer-Dohner | Head of Global Retail Business Banking | BBVA Business Management and Coordination Manager for Mexico, 2000-2001. Commercial Banking Manager for BBVA Bancomer, 2001-2004. From 2004 Head of USA, Country Manager and Chairman of BBVA Compass. Global Retail Business Banking since 2010. |
| Ignacio Deschamps González | Head of Mexico | Commercial Banking Director for BBVA Bancomer to 2006. General Director of BBVA Bancomer since December 2006. |
| Juan Asúa Madariaga | Head of Corporate and Business -Spain and Portugal | Global Corporate Banking Director, BBVA, 2000. E-Commerce Director, BBVA, 20002001. Corporate Global Banking Director, BBVA, 2001-2005. |
| Jose Barreiro Hernández | Head of Wholesale Banking and Asset Management | Spanish Markets Director, BBVA, 2000-2001. Head of Global Markets and Distribution, Trading and Equity, BBVA, 2001-2005. |
| Vicente Rodero Rodero | Head of South America | BBVA Corporate Banking Director for Mexico, 1995-1999. BBVA Personal Banking Director, 1999-2003. BBVA Regional Director for Madrid, 2003-2004. BBVA Commercial Banking Director for Spain, 2004-2006. |
| Carlos Torres Vila | Head of Strategy \& Development | BBVA Corporate Strategy \& Development Director since January 2009. He entered in BBVA on September 2008. Before he worked five years in Endesa as Strategy Corporate Director. |
| Gregorio Panadero Illera | Head of Brand and Communication | From April 1, 2009, Head of BBVA Corporate Brand \& Communications Department. <br> Director of Communications and Corporate Responsibility at Grupo Ferrovial from 2006 to 2009. |
| Manuel Castro Aladro | Head of Risk | Head of BBVA Risk Department since September 2009. Director of Innovation and Business Development from 2005 to 2009. |
| Ramón Monell Valls | Head of Innovation \& Technology | Head of BBVA Innovation and Technology since September 2009. From 2002-2005 Chief Operating Officer of BBVA in Chile. BBVA Director of Technology \& Operations. (20062009). |
| Juan Ignacio Apoita Gordo | Head of Human Resources \& Services | BBVA Head of Human Resources and Services since September 2009 BBVA Head of Human Resources Director from 2006 to 2009. |
| Manuel Sánchez Rodríguez | Head of United States | Working at BBVA since 1990. From 20022005 Risks Manager at BBVA Bancomer in Mexico. From 2005-2080 Laredo National Bank. CEO of BBVA Compass from 2008 and Country Manager from 2010. |

(*) Where no date is provided, positions are currently held.

## B. Compensation

The provisions of BBVA's bylaws that relate to compensation of directors are in strict accordance with the relevant provisions of Spanish law. The main provisions of the bylaws that relate to these matters are those that, in accordance with applicable Spanish law, allow the members of the Board of Directors to determine their administration costs or agree on such additional benefits they consider appropriate or necessary, up to an amount equivalent to four percent of our paid-up capital per year from the net earnings, which may only be paid after the minimum yearly dividend equivalent to four percent of the paid-in capital has been paid to our shareholders.

## Remuneration of non-executive Directors

The remuneration paid to individual non-executive members of the Board of Directors in 2010 is indicated below, broken down by type of remuneration in thousand of euros:

|  | Board | Executive Committee | Audit and Compliance Committee | $\begin{gathered} \text { Risk } \\ \text { Committee } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Appointments } \\ \text { and } \\ \text { Compensation } \\ \text { Committee(4) } \end{gathered}$ | Appointments Committee(5) | Compensation Committee(5) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tomás Alfaro Drake. | 129 | - | 71 | - | - | 59 | - | 259 |
| Juan Carlos Álvarez Mezquiriz | 129 | 167 | - | - | 18 | - | 25 | 339 |
| Rafael Bermejo Blanco(*) | 129 | - | 179 | 107 | - | - | - | 415 |
| Ramón Bustamante y de La Mora | 129 | - | 71 | 107 | - | - | - | 307 |
| José Antonio Fernández Rivero(1) . . . . . . . . . | 129 | - | - | 214 | - | 23 | - | 366 |
| Ignacio Ferrero Jordi | 129 | 167 | - | - | 18 | - | 25 | 339 |
| Carlos Loring Martínez de Irujo | 129 | - | 71 | - | 45 | - | 62 | 307 |
| José Maldonado Ramos | 129 | - | - | 107 | - | 23 | 25 | 284 |
| Enrique Medina Fernández | 129 | 167 | - | 107 | - | - | - | 403 |
| Susana Rodríguez Vidarte. | 129 | - | 71 | - | $\underline{18}$ | 23 | 25 | 266 |
| Total(3) | $\underline{\underline{1,290}}$ | 501 | $\underline{\underline{463}}$ | $\underline{\underline{642}}$ | 99 | $\underline{\underline{128}}$ | 162 | $\underline{\underline{3,284}}$ |

(1) José Antonio Fernández Rivero, apart from the amounts listed in the previous table, also received a total of €652 thousand during 2010 in early retirement payments as a former member of the BBVA management.
(2) José Maldonado Ramos, who stood down as a BBVA executive on December 22, 2009, apart from the amounts shown in the previous table, also received a total of $€ 805$ thousand during 2010 as variable remuneration accrued during 2009 for his former position as BBVA Secretary.
(3) Roman Knörr Borrás, who stood down as director on March 23, 2010, received a total of $€ 74$ thousand in 2010 as remuneration for belonging to the Board of Directors and the Executive Committee until that date.
(4) Under a Board of Directors resolution of May 25, 2010, two new Board committees were set up, the Appointments Committee and the Compensation Committee, to replace the former Appointments \& Compensation Committee. The amount included in the table above relates to amounts paid until the creation of the two new committees
(5) The amount included in the table above relates to amounts paid since the creation of the new committees.
(*) As previously mentioned, in the meeting held on March 29, 2011, the Board accepted the resignation of Mr. Rafael Bermejo Blanco as member of the Board due to the fact that he had reached the age limit provided in the Regulations of the Board.

## Remuneration of executive directors

The remuneration paid to individual executive directors in 2010 is indicated below, broken down by type of remuneration (in thousands of euros):

|  | Fixed <br> Remuneration | Variable <br> Remuneration(*) | $\underline{\text { Total (**) }}$ |
| :---: | :---: | :---: | :---: |
| Chairman and CEO | 1,928 | 3,388 | 5,316 |
| President and COO | 1,249 | 1,482 | 2,731 |
| Total | 3,177 | 4,870 | 8,046 |

(*) Figures for the variable pay from 2009 received in 2010.
(**) The remuneration paid to the current President and COO, who was appointed on September 29, 2009, includes the amount payable as Head of Resources \& Systems for the time he occupied this position ( 9 months) and the remuneration earned as President and COO since his appointment.

In addition, the executive directors received payment-in-kind during 2010 totaling $€ 32$ thousand, of which $€ 10$ thousand relates to the Chairman and CEO and $€ 22$ thousand relates to the President and COO.

The executive directors accrued variable remuneration for 2010, to be paid in 2011, amounting to $€ 3,011$ thousand in the case of the Chairman and CEO and $€ 1,889$ thousand in the case of the President and COO.

These amounts are recognized under the item "Other liabilities - Accruals" on the liability side in the consolidated balance sheet as of December 31, 2010.

## Remuneration of the members of the Management Committee

The remuneration paid in 2010 to the members of BBVA's Management Committee who held such position as of December 31, 2010, other than the executive directors, amounted to $€ 7,376$ thousand in fixed remuneration and $€ 15,174$ thousand in variable remuneration accrued in 2009 and paid in 2010.

In addition, the members of the Management Committee who held such position as of December 31, 2010, other than the executive directors, received remuneration in kind and other items totaling $€ 807$ thousand in 2010.

## Variable multi-year stock remuneration program for executive directors and members of the Management Committee

## Settlement of the multi-year variable share-based remuneration plan for 2009-2010

The AGM of the Bank held on March 13, 2009 approved a Multi-Year Variable Share-Based Remuneration Plan for 2009/2010 (the "2009/2010 Program") for members of BBVA's executive team. The number of shares to be allocated to each beneficiary of the 2009/2010 Program is obtained by multiplying the initial number of units assigned to each such beneficiary by a coefficient ranging from 0 to 2 . This coefficient reflects the relative performance of BBVA's total stockholder return (TSR) during the period 2009-2010 compared to the TSR of a group of 18 international banks of reference.

In accordance with the resolution of the AGM, the number of units allocated to BBVA executive directors under the 2009/2010 Program was 215,000 for the Chairman and CEO, 131,707 for the President and COO, and 817,464 for members of the Management Committee who held such position as of December 31, 2010, excluding executive directors.

Once the 2009/2010 Program period was completed, on December 31, 2010, the TSR for BBVA and the 18 reference banks was calculated. Since the resulting coefficient was zero, the 2009/2010 Program was settled without any allocation of shares to the beneficiaries.

The AGM of the Bank held on March 12, 2010, approved a new Multi-Year Variable Share-Based Remuneration Plan for 2010-2011 (the "2010/2011 Program") for members of the BBVA executive team, which will end on December 31, 2011 and be settled on April 15, 2012 (although early settlement is also allowed under the Program).

The number of shares to be given to each beneficiary of the 2010/2011 Program will be determined by multiplying the number of units allocated to each such beneficiary by a coefficient ranging between 0 and 2 . This coefficient reflects the relative performance of BBVA's total stockholder return (TSR) during the period 2010-2011 compared to the TSR of a group of the Bank's international peers.

These shares will be given to their beneficiaries after the settlement of the Program. They will be able to use these shares as follows: (i) 40 percent of the shares received will be freely transferable by the beneficiaries at the moment they are received; (ii) 30 percent of the shares received will be transferable one year after the settlement date of the Program; and (iii) the remaining 30 percent will be transferable starting two years after the settlement date of the Program.

The number of units assigned for the executive directors under the AGM resolution is 105,000 for the Chairman and CEO and 90,000 for the President and COO. The total number of units assigned under this Program to the Management Committee members who held this position on December 31, 2010, excluding executive directors, was 385,000 .

## Scheme for remuneration of Non-executive Directors with deferred distribution of shares

The Bank's AGM of March 18, 2006 resolved, under agenda item number eight, to establish a remuneration scheme based on the deferred distribution of BBVA shares to the Bank's non-executive directors, to replace the earlier post-employment scheme in place for these directors.

The plan is based on the annual assignment to non-executive directors of a number of "theoretical shares" equivalent to $20 \%$ of the total remuneration received by each of them in the previous year. The share price used in the calculation is the average closing price of the BBVA shares in the sixty stock market sessions before the dates of the ordinary AGMs that approve the annual financial statements for each year. The shares will be given to each beneficiary on the date he or she leaves the position of director for any reason except serious breach of duties.

The number of "theoretical shares" allocated to non-executive director beneficiaries under the deferred share distribution scheme approved by the AGM for 2010, equivalent to $20 \%$ of the total remuneration paid to each such beneficiary in 2009, is set out below:

| $\underline{\text { Directors }}$ | Theoretical Shares | Accumulated Theoretical Shares |
| :---: | :---: | :---: |
| Tomás Alfaro Drake | 3,521 | 13,228 |
| Juan Carlos Álvarez Mezquíriz | 5,952 | 39,463 |
| Rafael Bermejo Blanco(*) | 7,286 | 23,275 |
| Ramón Bustamante y de la Mora | 5,401 | 38,049 |
| José Antonio Fernández Rivero | 6,026 | 30,141 |
| Ignacio Ferrero Jordi. | 5,952 | 40,035 |
| Carlos Loring Martínez de Irujo | 5,405 | 25,823 |
| Enrique Medina Fernández | 7,079 | 51,787 |
| Susana Rodríguez Vidarte | 4,274 | 24,724 |
| Total(**) | 50,896 | $\underline{\underline{286,525}}$ |

(*) As previously mentioned, in the meeting held on March 29, 2011, the Board accepted the resignation of Mr. Rafael Bermejo Blanco as member of the Board due to the fact that he had reached the age limit provided in the Regulations of the Board.
(**) Additionally 5,198 shares were assigned to Mr. Roman Knörr Borrás who resigned as a member of the Board in the meeting held on March 23, 2010, as he had reached the age limit provided in the Board regulations.

## Pension commitments

The provisions registered as of December 31, 2010 for pension commitments relating to the President and COO were $€ 14,551$ thousand, of which $€ 941$ thousand were charged against 2010 earnings. As of the date of this Annual Report, there are no other pension obligations to executive directors.

In addition, insurance premiums amounting to $€ 95$ thousand were paid on behalf of non-executive members of the Board of Directors.

The provisions registered as of December 31, 2010 for pension commitments relating to Management Committee members, excluding executive directors, amounted to $€ 51,986$ thousand, of which $€ 6,756$ thousand were charged against 2010 earnings.

## Severance payments

There were no commitments as of December 31, 2010 for the payment of severance compensation to executive directors.

In the case of the President and COO, the provisions of his employment contract stipulate that in the event that he loses this position for any reason other than his own will, retirement, disability or serious dereliction of duty, he will take early retirement with a pension payable either as a life annuity or as lump sum payment equal to $75 \%$ of his pensionable salary, if this should occur before he reaches 55 years of age, or $85 \%$ of such salary after this age.

## C. Board Practices

## Committees

Our corporate governance system is based on the distribution of functions between the Board, the Executive Committee and the other Board Committees, namely: the Audit and Compliance Committee; the Appointments Committee; the Compensation Committee; and the Risk Committee.

Our Board of Directors resolved at its meeting of May 25, 2010 to set up two new committees: one in charge of Appointments and another one in charge of Compensation, which replace the previous Appointments \& Compensation Committee in order to keep the Bank's corporate governance system at the forefront of governance practices and enhance the role of each committee by achieving greater specialization in each separate matter.

## Executive Committee

Our Board of Directors is assisted in fulfilling its responsibilities by the Executive Committee (Comisión Delegada Permanente) of the Board of Directors. The Board of Directors delegates all management functions, except those that it must retain due to legal or statutory requirements, to the Executive Committee.

As of the date of this Annual Report, BBVA's Executive Committee was comprised of two executive directors and three independent directors, as follows.

Chairman and Chief Executive Officer:
President and Chief Operating Officer:
Members:

Mr. Francisco González Rodríguez<br>Mr. Ángel Cano Fernandez<br>Mr. Juan Carlos Álvarez Mezquíriz<br>Mr. Ignacio Ferrero Jordi<br>Mr. Enrique Medina Fernández

According to our bylaws, the Executive Committee's responsibilities include the following: to formulate and propose policy guidelines, the criteria to be followed in the preparation of programs and to fix targets, to examine the proposals put to it in this regard, comparing and evaluating the actions and results of any direct or indirect
activity carried out by the Group; to determine the volume of investment in each individual activity; to approve or reject operations, determining methods and conditions; to arrange inspections and internal or external audits of all operational areas of the Group; and in general to exercise the faculties delegated to it by the Board of Directors.

Specifically, the Executive Committee is entrusted with evaluation of our system of corporate governance. This shall be analyzed in the context of our development and of the results we have obtained, taking into account any regulations that may be passed and/or recommendations made regarding best market practices and adapting these to our specific circumstances.

The Executive Committee shall meet on the dates indicated in the annual calendar of meetings and when the chairman or acting chairman so decides. During 2010, the Executive Committee met 20 times.

## Audit and Compliance Committee

This committee shall perform the duties required under applicable laws, regulations and our bylaws. Essentially, it has authority from the Board to supervise the financial statements and the oversight of the Group.

The Board regulations establish that the Audit and Compliance Committee shall have a minimum of four members appointed by the Board in light of their know-how and expertise in accounting, auditing and/or risk management. They shall all be independent directors, one of whom shall act as chairman, also appointed by the Board.

As of the date of this Annual Report, the Audit and Compliance Committee members were:
Chairman: Mr. José Luis Palao García-Suelto
Members: Mr. Tomás Alfaro Drake
Mr. Ramón Bustamante y de la Mora
Mr. Carlos Loring Martínez de Irujo
Mrs. Susana Rodríguez Vidarte
The scope of its functions is as follows (for purposes of the below, "entity" refers to BBVA):

- Report to the General Meeting on matters that are raised at its meetings on matters within its competence.
- Supervise the efficacy of the Company's internal control and oversight, internal audit, where applicable, and the risk-management systems, and discuss with the auditors or audit firms any significant issues in the internal control system detected when the audit is conducted.
- Supervise the process of drawing up and reporting regulatory financial information.
- Propose the appointment of auditors or audit firms to the Board of Directors for it to submit the proposal to the General Meeting, in accordance with applicable regulations.
- Establish correct relations with the auditors or audit firms in order to receive information on any matters that may jeopardize their independence, for examination by the committee, and any others that have to do with the process of auditing the accounts; as well as those other communications provided for in laws and standards of audit. It must unfailingly receive written confirmation by the auditors or audit firms each year of their independence with regard to the entity or entities directly or indirectly related to it and information on additional services of any kind provided to these entities by said auditors or audit firms, or by persons or entities linked to them as provided under Law 19/1988, July 12, on the auditing of accounts.
- Each year, before the audit report is issued, to put out a report expressing an opinion on the independence of the auditors or audit firms. This report must, in all events, state the provision of any additional services referred to in the previous subsection.
- Oversee compliance with applicable domestic and international regulations on matters related to money laundering, conduct on the securities markets, data protection and the scope of Group activities with respect to anti-trust regulations. Also to ensure that any requests for action or information made by official authorities in these matters are dealt with in due time and in due form.
- Ensure that the internal codes of ethics and conduct and securities market trading, as they apply to Group personnel, comply with legislation and are appropriate for the Bank.
- Especially to enforce compliance with provisions contained in BBVA Director's Charter, and ensure that directors satisfy applicable standards regarding their conduct on the securities markets.
- Any others that may have been allocated under these regulations or attributed to the committee by a Board of Directors resolution.

The committee shall also monitor the independence of external auditors. This entails the following two duties:

- Ensuring that the auditors' warnings, opinions and recommendations are followed.
- Establishing the incompatibility between the provision of audit and the provision of consultancy services, unless there are no alternatives in the market to the auditors or companies in the auditors' group of equal value in terms of their content, quality or efficiency. In such event, the committee must grant its approval, which can be done in advance by delegation to its chairman.

The committee selects the external auditor for the Bank and its Group, and for all the Group companies. It must verify that the audit schedule is being carried out under the service agreement and that it satisfies the requirements of the competent authorities and the Bank's governing bodies. The committee will also require the auditors, at least once each year, to assess the quality of the Group's internal oversight procedures.

The Audit and Compliance Committee meets as often as necessary to comply with its tasks, although an annual meeting schedule is drawn up in accordance with its duties. During 2010 the Audit and Compliance Committee met 13 times.

Executives responsible for control, internal audit and regulatory compliance can be invited to attend its meetings and, at the request of these executives, other staff from these departments who have particular knowledge or responsibility in the matters contained in the agenda, can also be invited when their presence at the meeting is deemed appropriate. However, only the committee members and the secretary shall be present when the results and conclusions of the meeting are evaluated.

The committee may engage external advisory services for relevant issues when it considers that these cannot be properly provided by experts or technical staff within the Group on grounds of specialization or independence.

Likewise, the committee can call on the personal cooperation and reports of any member of the management team when it considers that this is necessary to carry out its functions with regard to relevant issues.

The committee has its own specific regulations, approved by the Board of Directors. These are available on our website and, amongst other things, regulate its operation.

## Appointments Committee

The Appointments Committee is tasked with assisting the Board on issues related to the appointment and reelection of Board members.

This committee shall comprise a minimum of three members who shall be external directors appointed by the Board, which shall also appoint its chairman. However, the chairman and the majority of its members must be independent directors, in compliance with the Board regulations.

As of the date of this Annual Report, the members of the Appointments Committee were:

Chairman:
Members:

Mr. Tomás Alfaro Drake<br>Mr. José Antonio Fernández Rivero<br>Mr. José Maldonado Ramos<br>Mrs. Susana Rodríguez Vidarte

The duties of the Appointments Committee are as follows:

- Draw up and report proposals for appointment and re-election of directors.

To such end, the committee will evaluate the skills, knowledge and experience that the Board requires, as well as the conditions that candidates should display to fill the vacancies arising.

- Review the status of each director each year, so that this may be reflected in the annual report on corporate governance.
- Report on the performance of the Chairman of the Board and, where applicable, the Company's CEO, such that the Board can make its periodic assessment, under the terms established in the Board regulations.
- Should the chairmanship of the Board or the post of CEO fall vacant, the committee will examine or organize, in the manner it deems suitable, the succession of the Chairman and/or CEO and make corresponding proposals to the Board for an orderly, well-planned succession.
- Report any appointment and separation of senior managers.
- Any others that may have been allocated under the Board regulations or attributed to the committee by a Board of Directors resolution.

In the performance of its duties, the Appointments Committee will consult with the Chairman of the Board and, where applicable, the CEO via the committee chair, especially with respect to matters related to executive directors and senior managers.

In accordance with our Board regulations, the committee may ask members of the BBVA Group to attend its meetings, when their responsibilities relate to its duties. It may also receive any advisory services it requires to inform its criteria on issues falling within the scope of its powers.

The chair of the Appointments Committee will convene it as often as necessary to comply with its functions although an annual meeting schedule will be drawn up in accordance with its duties. During 2010 the Appointments Committee met 2 times (the former Appointments \& Compensation Committee met 3 times in 2010).

## Compensation Committee

The Compensation Committee's essential function is to assist the Board on matters regarding the remuneration policy for directors and senior management.

The committee will comprise a minimum of three members who will be external directors appointed by the Board, which will also appoint its chair. The chair and the majority of its members must be independent directors, in compliance with the Board regulations.

As of the date of this Annual Report, the members of the Appointments Committee were:

Chairman:
Members:

Mr. Carlos Loring Martínez de Irujo
Mr. Juan Carlos Álvarez Mezquiriz
Mr. Ignacio Ferrero Jordi
Mr. José Maldonado Ramos
Mrs. Susana Rodríguez Vidarte

The scope of the functions of the Compensation Committee is as follows:

- Propose the remuneration system for the Board of Directors as a whole, in accordance with the principles established in the Company Bylaws. This committee will propose the items comprising the system, their amounts and method of payment.
- Determine the extent and amount of the remuneration, entitlements and other economic rewards for the Chairman and CEO, the President and COO and, where applicable, other executive directors of the Bank, so that these can be reflected in their contracts. The Committee's proposals on such matters will be submitted to the Board of Directors.
- Issue a report on the directors' remuneration policy each year. This will be submitted to the Board of Directors, which will apprise the Company's Annual General Meeting each year.
- Propose the remuneration policy for senior management to the Board, and the basic terms and conditions to be contained in their contracts.
- Propose the remuneration policy to the Board for employees whose professional activities may have a significant impact on BBVA's risk profile.
- Oversee observance of the remuneration policy established by the Company and periodically review the remuneration policy applied to executive directors, senior management and employees whose professional activities may have a significant impact on the BBVA's risk profile.
- Any others that may have been allocated under the Board regulations or attributed to the committee by a Board of Directors resolution.

In the performance of its duties, the Compensation Committee will consult with the Chairman of the Board and, where applicable, the Company's CEO via the committee chair, especially with respect to matters related to executive directors and senior managers.

Pursuant to our Board regulations, the committee may ask members of the BBVA Group to attend its meetings, when their responsibilities relate to its duties. It may also receive any advisory services it requires to inform its criteria on matters falling within the scope of its powers.

The chair of the Compensation Committee will convene it as often as necessary to comply with its functions although an annual meeting schedule will be drawn up in accordance with its duties. During 2010 the Appointments Committee met 2 times (the former Appointments \& Compensation Committee met 3 times in 2010).

## Risk Committee

The Board's Risk Committee is tasked with the analysis of issues related to our risk management and control policy and strategy. It assesses and approves any risk transactions that may be significant.

The Risk Committee shall have a majority of external directors, with a minimum of three members, appointed by the Board of Directors, which shall also appoint its chairman.

As of the date of this Annual Report, the members of the Risk Committee were:

Chairman:
Members:

Mr. José Antonio Fernández Rivero
Mr. Ramón Bustamante y de la Mora
Mr. José Maldonado Ramos
Mr. Enrique Medina Fernández

Under the Board regulations, it has the following duties:

- Analyze and evaluate proposals related to our risk management and oversight policies and strategy. In particular, these shall identify:
a) the risk map;
b) the setting of the level of risk considered acceptable according to the risk profile (expected loss) and capital map (risk capital) broken down by our businesses and areas of activity;
c) the internal information and oversight systems used to oversee and manage risks; and
d) the measures established to mitigate the impact of risks identified should they materialize.
- Monitor the match between risks accepted and the profile established.
- Assess and approve, where applicable, any risks whose size could compromise our capital adequacy or recurrent earnings, or that present significant potential operational or reputational risks.
- Check that we possess the means, systems, structures and resources benchmarked against best practices to allow implementation of its risk management strategy.

The committee meets as often as necessary to best perform its duties, usually once a week. In 2010, it held 48 meetings.

## D. Employees

As of December 31, 2010, we, through our various affiliates, had 106,976 employees. Approximately $83 \%$ of our employees in Spain held technical, managerial and executive positions, while the remainder were clerical and support staff. The table below sets forth the number of BBVA employees by geographic area.

| Country | BBVA | Banks | Companies | Total |
| :---: | :---: | :---: | :---: | :---: |
| Spain | 25,939 | 442 | 2,035 | 28,416 |
| United Kingdom. . | 93 | - | - | 93 |
| France | 94 | - | - | 94 |
| Italy | 53 | - | 226 | 279 |
| Germany | 40 | - | - | 40 |
| Switzerland | - | 128 | - | 128 |
| Portugal | - | 925 | - | 925 |
| Belgium . | 40 | - | - | 40 |
| Russia | 4 | - | - | 4 |
| Ireland | - | 5 | - | 5 |
| Total Europe . | 26,263 | 1,500 | 2,261 | 30,024 |
| United States. | 165 | 11,975 | - | 12,140 |
| Panama | - | 345 | - | 345 |
| Puerto Rico | - | 865 | - | 865 |
| Argentina | - | 5,705 | - | 5,705 |
| Brazil. | 3 | - | 17 | 20 |
| Colombia | - | 5,867 | - | 5,867 |
| Venezuela | - | 5,509 | - | 5,509 |
| Mexico | - | 34,082 | - | 34,082 |
| Uruguay. | - | 200 | - | 200 |
| Paraguay | - | 372 | - | 372 |
| Bolivia . | - | - | 209 | 209 |
| Chile | - | 5,413 | - | 5,413 |
| Cuba | 1 | - | - | 1 |
| Peru. | - | 5,715 | - | 5,715 |
| Ecuador | - | - | 273 | 273 |
| Total Latin America | 4 | 64,073 | 499 | 64,576 |
| Hong Kong | 169 | - | - | 169 |
| Japan | 13 | - | - | 13 |
| China. | 13 | - | 11 | 24 |
| Singapore | 17 | - | - | 17 |
| India | 2 | - | - | 2 |
| South Korea | 8 | - | - | 8 |
| Total Asia | 222 | - | 11 | 233 |
| Australia | 3 | - | - | 3 |
| Total Oceania | 3 | - | - | 3 |
| Total | 26,657 | 77,548 | 2,771 | 106,976 |

As of December 31，2009，we，through our various affiliates，had 103，721 employees．Approximately $82 \%$ of our employees in Spain held technical，managerial and executive positions，while the remainder were clerical and support staff．The table below sets forth the number of BBVA employees by geographic area．

| Country | BBVA | Banks | Companies | Total |
| :---: | :---: | :---: | :---: | :---: |
| Spain | 25，871 | 476 | 1，589 | 27，936 |
| United Kingdom． | 89 | － | － | 89 |
| France | 94 | － | － | 94 |
| Italy ． | 55 | － | 208 | 263 |
| Germany | 35 | － | － | 35 |
| Switzerland | － | 113 | － | 113 |
| Portugal | － | 917 | － | 917 |
| Belgium ． | 37 | － | － | 37 |
| Russia | 4 | － | － | 4 |
| Ireland | － | 5 | － | 5 |
| Total Europe ． | 26，185 | 1，511 | 1，797 | 29，493 |
| United States． | 136 | 12，166 | 二 | 12，302 |
| Panama | － | 308 | － | 308 |
| Puerto Rico | － | 777 | － | 777 |
| Argentina ． | － | 5，300 | － | 5，300 |
| Brazil． | 3 | － | 17 | 20 |
| Colombia | － | 5，821 | － | 5，821 |
| Venezuela | － | 5，791 | － | 5，791 |
| Mexico | － | 32，580 | － | 32，580 |
| Uruguay ． | 20 | 185 | － | 205 |
| Paraguay | － | 250 | － | 250 |
| Bolivia． | － | － | 207 | 207 |
| Chile | － | 5，039 | － | 5，039 |
| Cuba | 1 | － | － | 1 |
| Peru． | － | 5，208 | － | 5，208 |
| Ecuador | 二 | － | 262 | 262 |
| Total Latin America | 24 | 61，259 | 486 | 61，769 |
| Hong Kong | 116 | － | － | 116 |
| Japan | 10 | － | － | 10 |
| China． | 15 | － | － | 15 |
| Singapore | 9 | － | － | 9 |
| India | 2 | － | － | 2 |
| South Korea | 2 | － | － | 2 |
| Total Asia | 154 | － | － | 154 |
| Australia | 3 | － | － | 3 |
| Total Oceania | 3 | 二 | 二 | 3 |
| Total | 26，502 | 74，936 | $\underline{\text { 2，283 }}$ | 103，721 |

As of December 31, 2008, we, through our various affiliates, had 108,972 employees. The table below sets forth the number of BBVA employees by geographic area:

| Country | BBVA | Banks | Companies | Total |
| :---: | :---: | :---: | :---: | :---: |
| Spain | 26,785 | 597 | 1,688 | 29,070 |
| United Kingdom. | 98 | - | 6 | 104 |
| France | 97 | - | - | 97 |
| Italy . | 58 | - | 194 | 252 |
| Germany | 26 | - | - | 26 |
| Switzerland | - | 118 | - | 118 |
| Portugal | - | 936 | - | 936 |
| Belgium | 38 | - | - | 38 |
| Jersey | - | 3 | - | 3 |
| Russia | 4 | - | - | 4 |
| Ireland | - | 4 | - | 4 |
| Total Europe . | 27,106 | 1,658 | 1,888 | 30,652 |
| United States. | 168 | 12,479 | 二 | 12,647 |
| Panama | - | 312 | - | 312 |
| Puerto Rico | - | 910 | - | 910 |
| Argentina . | - | 5,648 | - | 5,648 |
| Brazil. | 4 | - | 14 | 18 |
| Colombia | - | 6,093 | - | 6,093 |
| Venezuela | - | 6,295 | - | 6,295 |
| Mexico | - | 34,535 | - | 34,535 |
| Uruguay . | 46 | 171 | - | 217 |
| Paraguay | - | 212 | - | 212 |
| Bolivia . | - | - | 197 | 197 |
| Chile | - | 5,325 | - | 5,325 |
| Cuba | 1 | - | - | 1 |
| Peru. | - | 5,553 | - | 5,553 |
| Ecuador | - | - | 216 | 216 |
| Total Latin America | 51 | 65,054 | 427 | 65,532 |
| Hong Kong | 107 | - | - | 107 |
| Japan | 9 | - | - | 9 |
| China. | 7 | - | - | 7 |
| Singapore. | 18 | - | - | 18 |
| Total Asia | 141 | - | - | 141 |
| Total | $\underline{\mathbf{2 7 , 4 6 6}}$ | 79,191 | 2,315 | 108,972 |

The terms and conditions of employment in private sector banks in Spain are negotiated with trade unions representing bank employees. Wage negotiations take place on an industry-wide basis. This process has historically produced collective bargaining agreements binding upon all Spanish banks and their employees. The collective bargaining agreement in application during 2009 and 2010 came into effect as of January 1, 2007 and ended on December 31, 2010.

As of December 31, 2010 and 2009, we had 1,060 and 350 temporary employees in our Spanish offices, respectively.

## E. Share Ownership

As of March 29, 2011, the members of the Board of Directors owned an aggregate of 3,181,708 BBVA shares as shown in the table below :

| Name | Directly <br> Owned <br> Shares | Indirectly Owned Shares | Total Shares | $\begin{gathered} \% \text { Capital } \\ \text { Stock } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Gonzalez Rodríguez, Francisco | 395,585 | 1,944,213 | 2,339,798 | 0.052 |
| Cano Fernández, Ángel. | 332,584 | - | 332,584 | 0.007 |
| Alfaro Drake, Tomás. | 12,213 | - | 12,213 | 0.000 |
| Álvarez Mezquiriz, Juan Carlos | 170,927 | - | 170,927 | 0.004 |
| Bustamante y de la Mora, Ramon | 12,362 | 2,439 | 14,801 | 0.000 |
| Fernandez Rivero, José Antonio | 60,967 | - | 60,967 | 0.001 |
| Ferrero Jordi, Ignacio | 3,616 | 57,499 | 61,115 | 0.001 |
| Loring Martínez de Irujo, Carlos | 47,736 | - | 47,736 | 0.001 |
| Maldonado Ramos, José | 73,264 | - | 73,264 | 0.002 |
| Medina Fernández, Enrique . | 39,991 | 1,505 | 41,496 | 0.001 |
| Palao García-Suelto, José Luis. | 3,048 | - | 3,048 | 0.000 |
| Rodriguez Vidarte, Susana | 20,801 | 2,958 | 23,759 | 0.001 |
| TOTAL | $\underline{\underline{1,173,094}}$ | $\underline{\text { 2,008,614 }}$ | 3,181,708 | 0.072 |

BBVA has not granted options on its shares to any members of its administrative, supervisory or management bodies. Information regarding the variable multi-year share based remuneration program (in which executive directors participate) is provided under "Item 6. Directors, Senior Management and Employees Compensation - Variable multi-year stock remuneration program for executive directors and members of the Management Committee".

As of March 29, 2011 the executive officers (excluding executive directors) and their families owned $1,086,902$ shares. None of our executive officers held $1 \%$ or more of BBVA's shares as of such date.

As of March 29, 2011, a total of 25,706 employees (excluding executive officers and directors) owned $42,878,445$ shares, which represents $0.95 \%$ of our capital stock.

## ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

## A. Major Shareholders

As of December 31, 2010, Manuel Jove Capellán, beneficially owned $5.07 \%$ of our shares. There have not been significant changes in his percentage ownership in the past 3 years. To our knowledge, no other person, corporation or government beneficially owned, directly or indirectly, five percent or more of BBVA's shares. BBVA's major shareholders do not have voting rights which are different from those held by the rest of its shareholders. To the extent known to us, BBVA is not controlled, directly or indirectly, by any other corporation, government or any other natural or legal person. As of December 31, 2010, there were 952,618 registered holders of BBVA's shares, with an aggregate of $4,490,908,285$ shares, of which 226 shareholders with registered addresses in the United States held a total of $979,492,736$ shares (including shares represented by American Depositary Receipts ("ADRs")). Since certain of such shares and ADRs are held by nominees, the foregoing figures are not representative of the number of beneficial holders. Our directors and executive officers did not own any ADRs as of December 31, 2010. See "Item 6. Directors, Senior Management and Employees - Share Ownership"

## B. Related Party Transactions

## Loans to Directors, Executive Officers and Other Related Parties

As of December 31, 2010, 2009 and 2008, loans granted to members of the Board of Directors amounted to an aggregate of $€ 531$, €806 and €33 thousand, respectively.

As of December 31, 2010, 2009 and 2008, loans granted to the Management Committee, excluding the executive directors, amounted to an aggregate of $€ 4,924$, $€ 3,912$ and $€ 3,891$ thousand, respectively.

As of December 31, 2010 and 2009, there were no guarantees provided on behalf of members of our Management Committee. As of December 31, 2008 these guarantees amounted to an aggregate of $€ 13$ thousand.

As of December 31, 2010, 2009 and 2008, the loans granted to parties related to key personnel (the members of the Board of Directors of BBVA and of the Management Committee) amounted to an aggregate of $€ 28,493, € 51,882$ and $€ 8,593$ thousand, respectively. As of December 31, 2010, 2009 and 2008, the other exposure (guarantees, financial leases and commercial loans) to parties related to key personnel amounted to an aggregate of $€ 4,424$, $€ 24,514$ and $€ 18,794$ thousand, respectively.

## Related Party Transactions in the Ordinary Course of Business

Loans extended to related parties were made in the ordinary course of business, on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons, and did not involve more than the normal risk of collectability or present other unfavorable features.

BBVA subsidiaries engage, on a regular and routine basis, in a number of customary transactions with other BBVA subsidiaries, including:

- overnight call deposits;
- foreign exchange purchases and sales;
- derivative transactions, such as forward purchases and sales;
- money market fund transfers;
- letters of credit for imports and exports;
and other similar transactions within the scope of the ordinary course of the banking business, such as loans and other banking services to our shareholders, to employees of all levels, to the associates and family members of all the above and to other BBVA non-banking subsidiaries or affiliates. All these transactions have been made:
- in the ordinary course of business;
- on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons; and
- did not involve more than the normal risk of collectability or present other unfavorable features.


## C. Interests of Experts and Counsel

Not Applicable.

## ITEM 8. FINANCIAL INFORMATION

## A. Consolidated Statements and Other Financial Information

## Financial Information

See Item 18.

## Dividends

The table below sets forth the amount of interim, final and total cash dividends paid by BBVA on its shares for the years 2006 to 2010. The rate used to convert euro amounts to dollars was the noon buying rate at the end of each year.

|  | Per Share |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Interim |  | Second Interim |  | Third Interim |  | Final |  | Total |  |
|  | € | \$ | € | \$ | € | \$ | € | \$ | € | \$ |
| 2006 | $€ 0.132$ | \$0.174 | $€ 0.132$ | \$0.174 | $€ 0.132$ | \$0.174 | $€ 0.241$ | \$0.318 | $€ 0.637$ | \$0.841 |
| 2007 | € 0.152 | \$0.222 | $€ 0.152$ | \$0.222 | $€ 0.152$ | \$0.222 | $€ 0.277$ | \$0.405 | $€ 0.733$ | \$1.070 |
| 2008 | $€ 0.167$ | \$0.232 | $€ 0.167$ | \$0.232 | $€ 0.167$ | \$0.232 | (*) | (*) | $€ 0.501$ | \$0.697 |
| 2009 | $€ 0.090$ | \$0.129 | $€ 0.090$ | \$0.129 | $€ 0.090$ | \$0.129 | $€ 0.150$ | \$0.215 | $€ 0.420$ | \$0.602 |
| 2010 | $€ 0.090$ | \$0.068 | $€ 0.090$ | \$0.068 | $€ 0.090$ | \$0.068 | (**) | (**) | $€ 0.270$ | \$0.203 |

(*) On March 13, 2009, our shareholders approved the distribution of additional shareholder remuneration to complement the 2008 cash dividend in the form of an in-kind distribution of a portion of the share premium reserve. On April 20, 2009, our shareholders received BBVA shares from treasury stock in the proportion of one share for every 62 shares outstanding. Accordingly, the number of shares distributed was $60,451,115$.
(**) In execution of the "Dividendo Opción" described under "Item 4. Information on the Company Supervision and Regulation - Dividends", on March 29, 2011, the Board of Directors carried out the free-of-charge capital increase approved by our shareholders in the General Shareholders Meeting of March 11, 2011. This free-of-charge capital increase gives BBVA shareholders the option to receive one (1) newly-issued share of the Bank for each 59 shares of BBVA held by them or to receive a cash remuneration of $€ 0.149$ per share. For more information, please see BBVA's report on Form 6-K furnished to the United States Securities Exchange Commission on March 29, 2011.

This payment entailed a charge against the share premium reserve of $€ 317$ million, the weighted average market price of BBVA shares in the continuous electronic market on the trading session on March 12, 2009, the day immediately preceding the date of the AGM.

We have paid annual dividends to our shareholders since the date we were founded. Historically, we have paid interim dividends each year. The total dividend for a year is proposed by the Board of Directors following the end of the year to which it relates. The unpaid portion of this dividend (the final dividend) is paid after the approval of our financial statements by the shareholders at the AGM. Interim and final dividends are payable to holders of record on the dividend payment date. Unclaimed dividends revert to BBVA five years after declaration.

While we expect to declare and pay dividends on our shares on a quarterly basis in the future, the payment of dividends will depend upon our earnings, financial condition, governmental regulations and policies and other factors.

Subject to the terms of the deposit agreement, holders of ADRs are entitled to receive dividends attributable to the shares represented by the ADSs evidenced by their ADRs to the same extent as if they were holders of such shares.

For a description of BBVA's access to the funds necessary to pay dividends on the shares, see "Item 4. Information on the Company - Supervision and Regulation - Dividends". In addition, BBVA may not pay dividends except out of its unrestricted reserves available for the payment of dividends, after taking into account the Bank of Spain's capital adequacy requirements. Capital adequacy requirements are applied by the Bank of Spain on both a consolidated and individual basis. See "Item 4. Information on the Company - Supervision and

Regulation - Capital Requirements" and "Item 5. Operating and Financial Review and Prospects - Liquidity and Capital Resources - Capital". Under Spain's capital adequacy requirements, we estimate that as of December 31, 2009, BBVA had approximately $€ 15$ billion of reserves in excess of applicable capital and reserve requirements, which were not restricted as to the payment of dividends.

## Legal Proceedings

The Group is party to certain legal actions in a number of jurisdictions, including, among others, Spain, Mexico and the United States, arising out of its ordinary business operations. BBVA considers that none of those actions is material and none is expected to result in a significant adverse effect on BBVA's financial position at either the individual or consolidated level. Management believes that adequate provisions have been made in respect of the litigation arising out of its ordinary business operations. BBVA has not disclosed to the markets any contingent liability that could arise from said legal actions as it does not consider them material.

## B. Significant Changes

No significant change has occurred since the date of the Consolidated Financial Statements.

## ITEM 9. THE OFFER AND LISTING

## A. Offer and Listing Details

BBVA's shares are listed on the Spanish stock exchanges in Madrid, Bilbao, Barcelona and Valencia (the "Spanish Stock Exchanges") and listed on the computerized trading system of the Spanish Stock Exchanges (the "Automated Quotation System"). BBVA's shares are also listed on the Mexican and London stock exchanges as well as quoted on SEAQ International in London. BBVA's shares are listed on the New York Stock Exchange as American Depositary Shares (ADSs).

ADSs are listed on the New York Stock Exchange and are also traded on the Lima (Peru) Stock Exchange, by virtue of an exchange agreement entered into between these two exchanges. Each ADS represents the right to receive one share.

Fluctuations in the exchange rate between the euro and the dollar will affect the dollar equivalent of the euro price of BBVA's shares on the Spanish Stock Exchanges and the price of BBVA's ADSs on the New York Stock Exchange. Cash dividends are paid by BBVA in euro, and exchange rate fluctuations between the euro and the dollar will affect the dollar amounts received by holders of ADRs on conversion by The Bank of New York Mellon (acting as depositary) of cash dividends on the shares underlying the ADSs evidenced by such ADRs.

The table below sets forth, for the periods indicated, the high and low sales closing prices for the shares of BBVA on the Automated Quotation System.

|  | Euro per Share |  |
| :---: | :---: | :---: |
|  | High | Low |
| Fiscal year ended December 31, 2006 |  |  |
| Annual | 19.49 | 14.91 |
| Fiscal year ended December 31, 2007 |  |  |
| Annual | 20.08 | 15.60 |
| Fiscal year ended December 31, 2008 |  |  |
| Annual | 16.58 | 7.16 |
| Fiscal year ended December 31, 2009 |  |  |
| Annual | 13.17 | 4.68 |
| First Quarter | 9.28 | 4.68 |
| Second Quarter | 9.03 | 6.32 |
| Third Quarter | 12.71 | 8.63 |
| Fourth Quarter | 13.17 | 11.51 |
| Fiscal year ended December 31, 2010 |  |  |
| Annual | 13.15 | 7.08 |
| First Quarter | 13.15 | 9.39 |
| Second Quarter | 11.32 | 7.41 |
| Third Quarter | 10.79 | 8.48 |
| Fourth Quarter | 9.99 | 7.08 |
| Month ended September 30, 2010 | 10.32 | 9.76 |
| Month ended October 31, 2010 | 9.99 | 9.34 |
| Month ended November 30, 2010 | 9.21 | 7.08 |
| Month ended December 31, 2010 | 8.15 | 7.56 |
| Fiscal year ended December 31, 2011 |  |  |
| Month ended January 31, 2011 | 9.08 | 6.92 |
| Month ended February 28, 2011 | 9.43 | 8.76 |
| Month ended March 31, 2011 (through March 28) | 9.06 | 8.38 |
| From January 1, 2010 through December 31, 2010 the iates ranged between $0.383 \%$ and $2.267 \%$, calculate entage of outstanding shares held by BBVA and its af | es held <br> Janua | $\begin{aligned} & \text { BVA an } \\ & , 2011, \end{aligned}$ |

The table below sets forth the reported high and low sales closing prices for the ADSs of BBVA on the New York Stock Exchange for the periods indicated.
U.S. Dollars per ADS
High Low
Fiscal year ended December 31, 2006
Annual ..... 25.1518.21
Fiscal year ended December 31, 2007
Annual ..... 26.23 ..... 21.56
Fiscal year ended December 31, 2008
Annual ..... 24.27 ..... 8.45
Fiscal year ended December 31, 2009
Annual ..... 19.69 ..... 5.76
First Quarter ..... 12.66 ..... 5.76
Second Quarter ..... 12.73 ..... 8.44
Third Quarter ..... 18.16 ..... 12.09
Fourth Quarter ..... 19.69 ..... 16.74
Fiscal year ended December 31, 2010
Annual ..... 18.99 ..... 8.87
First Quarter ..... 18.99 ..... 12.91
Second Quarter ..... 15.40 ..... 8.87
Third Quarter ..... 14.19 ..... 10.62
Fourth Quarter ..... 13.99 ..... 9.21
Month ended September 30, 2010 ..... 13.93 ..... 12.30
Month ended October 31, 2010 ..... 13.99 ..... 12.98
Month ended November 30, 2010 ..... 12.85 ..... 9.21
Month ended December 31, 2010 ..... 10.80 ..... 9.98
Fiscal year ended December 31, 2011
Month ended January 31, 2011 ..... 12.45 ..... 9.03
Month ended February 28, 2011 ..... 12.95 ..... 11.95
Month ended March 31, 2011 (through March 28) ..... 12.83 ..... 11.53

## Securities Trading in Spain

The Spanish securities market for equity securities consists of the Automated Quotation System and the four stock exchanges located in Madrid, Bilbao, Barcelona and Valencia. During 2010, the Automated Quotation System accounted for the majority of the total trading volume of equity securities on the Spanish Stock Exchanges.

Automated Quotation System. The Automated Quotation System (Sistema de Interconexión Bursátil) links the four local exchanges, providing those securities listed on it with a uniform continuous market that eliminates certain of the differences among the local exchanges. The principal feature of the system is the computerized matching of buy and sell orders at the time of entry of the order. Each order is executed as soon as a matching order is entered, but can be modified or canceled until executed. The activity of the market can be continuously monitored by investors and brokers. The Automated Quotation System is operated and regulated by Sociedad de Bolsas, S.A. ("Sociedad de Bolsas"), a corporation owned by the companies that manage the local exchanges. All trades on the Automated Quotation System must be placed through a bank, brokerage firm, an official stock broker or a dealer firm member of a Spanish Stock Exchange directly. Since January 1, 2000, Spanish banks have been allowed to place trades on the Automated Quotation System and have been allowed to become members of the Spanish Stock Exchanges. We are currently a member of the four Spanish Stock Exchanges and can trade through the Automated Quotation System.

In a pre-opening session held from 8:30 a.m. to 9:00 a.m. each trading day, an opening price is established for each security traded on the Automated Quotation System based on orders placed at that time. The regime concerning opening prices was changed by an internal rule issued by the Sociedad de Bolsas. In this new regime all references to maximum changes in share prices are substituted by static and dynamic price ranges for each listed share, calculated on the basis of the most recent historical volatility of each share, and made publicly available and updated on a regular basis by the Sociedad de Bolsas. The computerized trading hours are from 9:00 a.m. to 5:30 p.m., during which time the trading price of a security is permitted to vary by up to the stated levels. If, during the open session, the quoted price of a share exceeds these static or dynamic price ranges, Volatility Auctions are triggered, resulting in new static or dynamic price ranges being set for the share object of the same. Between 5:30 p.m. and 5:35 p.m. a closing price is established for each security through an auction system similar to the one held for the pre-opening early in the morning.

Trading hours for block trades (i.e. operations involving a large number of shares) are also from 9:00 a.m. to 5:30 p.m.

Between 5:30 p.m. and 8:00 p.m., special operations, whether Authorized or Communicated, can take place outside the computerized matching system of the Sociedad de Bolsas if they fulfill certain requirements. In such respect Communicated special operations (those that do not need the prior authorization of the Sociedad de Bolsas) can be traded if all of the following requirements are met: (i) the trade price of the share must be within the range of $5 \%$ above the higher of the average price and closing price for the day and $5 \%$ below the lower of the average price and closing price for the day; (ii) the market member executing the trade must have previously covered certain positions in securities and cash before executing the trade; and (iii) the size of the trade must involve at least $€ 300,000$ and represent at least a $20 \%$ of the average daily trading volume of the shares in the Automated Quotation System during the preceding three months. If any of the aforementioned requirements is not met, a special operation may still take place, but it will need to take the form of Authorized special operation (i.e. those needing the prior authorization of the Sociedad de Bolsas). Such authorization will only be upheld if any of the following requirements is met:

- the trade involves more than $€ 1.5$ million and more than $40 \%$ of the average daily volume of the stock during the preceding three months;
- the transaction derives from a merger or spin-off process or from the reorganization of a group of companies;
- the transaction is executed for the purposes of settling a litigation or completing a complex group of contracts; or
- the Sociedad de Bolsas finds other justifiable cause.

Please note that the regime set forth in the previous two paragraphs may be subject to change, as article 36 of the Securities Market Act, defining trades in Spanish Exchanges was, as described below, modified as a result Law 47/2007. The Spanish Stock Markets are currently reviewing their trading rules in light of this new regulation.

Information with respect to the computerized trades between 9:00 a.m. and 5:30 p.m. is made public immediately, and information with respect to trades outside the computerized matching system is reported to the Sociedad de Bolsas by the end of the trading day and published in the Boletín de Cotización and in the computer system by the beginning of the next trading day.

Sociedad de Bolsas is also the manager of the IBEX $35{ }^{\circledR}$ Index. This index is made up by the 35 most liquid securities traded on the Spanish Market and, technically, it is a price index that is weighted by capitalization and adjusted according to the free float of each company comprised in the index. Apart from its quotation on the four Spanish Exchanges, BBVA is also currently included in the IBEX $35{ }^{\circledR}$ Index.

## Clearing and Settlement System.

On April 1, 2003, by virtue of Law 44/2002 and of Order ECO 689/2003 of March 27, 2003 approved by the Spanish Ministry of Economy, the integration of the two main existing portfolio-entry settlement systems existing in Spain at the time - the equity settlement system Servicio de Compensación y Liquidación de Valores ("SCLV") and the Public Debt settlement system Central de Anotaciones de Deuda del Estado ("CADE") - took place. As a
result of this integration, a single entity, known as Sociedad de Gestión de los Sistemas de Registro Compensación y Liquidación de Valores ("Iberclear") assumed the functions formerly performed by SCLV and CADE according to the legal regime stated in article 44 bis of the Spanish Securities Market Act.

Notwithstanding the above, rules concerning the portfolio-entry settlement systems enacted before this date by SCLV and the Bank of Spain, as former manager of CADE, continue in force, but any reference to the SCLV or CADE must be substituted by Iberclear.

In addition, and according to Law 41/1999, Iberclear manages three securities settlement systems for securities in book-entry form: The system for securities listed on the four Spanish Stock Exchanges, the system for Public Debt and the system for debt securities traded in AIAF Mercado de Renta Fija. Cash settlement, from February 18, 2008 for all systems is managed through the TARGET2-Banco de España payment system. The following four paragraphs exclusively address issues relating to the securities settlement system managed by Iberclear for securities listed on the Spanish Stock Exchanges (the "SCLV system").

Under Law 41/1999 and Royal Decree 116/1992, transactions carried out on the Spanish Stock Exchanges are cleared and settled through Iberclear and its participants (each an "entidad participante"), through the SCLV system. Only Iberclear participants to this SCLV system are entitled to use it, with participation restricted to authorized members of the Spanish Stock Exchanges (for whom participation was compulsory until March 2007), the Bank of Spain (when an agreement, approved by the Spanish Ministry of Economy and Finance, is reached with Iberclear) and, with the approval of the CNMV, other brokers not members of the Spanish Stock Exchanges, banks, savings banks and foreign clearing and settlement systems. BBVA is currently a participant in Iberclear. Iberclear and its participants are responsible for maintaining records of purchases and sales under the book-entry system. In order to be listed, shares of Spanish companies must be held in book-entry form. Iberclear, maintains a "two-step" book-entry registry reflecting the number of shares held by each of its participants as well as the amount of such shares held on behalf of beneficial owners. Each participant, in turn, maintains a registry of the owners of such shares. Spanish law considers the legal owner of the shares to be:

- the participant appearing in the records of Iberclear as holding the relevant shares in its own name, or
- the investor appearing in the records of the participant as holding the shares.

Iberclear settles Stock Exchange trades in the SCLV system in the so-called "D+3 Settlement" by which the settlement of Stock Exchange trades takes place three business days after the date on which the transaction was carried out in the Stock Exchange.

Ministerial Order EHA/2054/2010, amended Iberclear's Regulation permitting Iberclear to clear and settle trades of equity securities listed in the Spanish Stock Exchanges that are entered into outside such stock exchanges (whether over-the-counter or in multilateral trading facilities).

Obtaining legal title to shares of a company listed on a Spanish Stock Exchange requires the participation of a Spanish broker-dealer, bank or other entity authorized under Spanish law to record the transfer of shares in bookentry form in its capacity as Iberclear participant for the SCLV system. To evidence title to shares, at the owner's request the relevant participant entity must issue a certificate of ownership. In the event the owner is a participant entity, Iberclear is in charge of the issuance of the certificate with respect to the shares held in the participant entity's own name.

According to article 42 of the Securities Market Act brokerage commissions are not regulated. Brokers' fees, to the extent charged, will apply upon transfer of title of our shares from the depositary to a holder of ADSs, and upon any later sale of such shares by such holder. Transfers of ADSs do not require the participation of a member of a Spanish Stock Exchange. The deposit agreement provides that holders depositing our shares with the depositary in exchange for ADSs or withdrawing our shares in exchange for ADSs will pay the fees of the official stockbroker or other person or entity authorized under Spanish law applicable both to such holder and to the depositary.

## Securities Market Legislation

The Securities Markets Act was enacted in 1988 with the purpose of reforming the organization and supervision of the Spanish securities markets. This legislation and the regulation implementing it:

- established an independent regulatory authority, the CNMV, to supervise the securities markets;
- established a framework for the regulation of trading practices, tender offers and insider trading;
- required stock exchange members to be corporate entities;
- required companies listed on a Spanish Stock Exchange to file annual audited financial statements and to make public quarterly financial information;
- established the legal framework for the Automated Quotation System;
- exempted the sale of securities from transfer and value added taxes;
- deregulated brokerage commissions; and
- provided for transfer of shares by book-entry or by delivery of evidence of title.

On February 14, 1992, Royal Decree No. 116/92 established the clearance and settlement system and the bookentry system, and required that all companies listed on a Spanish Stock Exchange adopt the book-entry system.

On November 16, 1998, the Securities Markets Act was amended in order to adapt it to Directive 93/22/CEE on investment services (later amended by Directive 95/26/CE and Directive 97/9/CE of the European Parliament and Council on investors indemnity systems).

On November 22, 2002, the Securities Markets Act was amended by Law 44/2002 in order to update Spanish financial law to global financial markets.

On June 18, 2003, the Securities Markets Act and the Companies Act (currently, the Capital Companies Act) were amended by Law 26/2003, in order to reinforce the transparency of information available regarding listed Spanish companies. This law added a new chapter, Title X, to the Securities Markets Act, which: (i) requires disclosure of shareholders' agreements relating to listed companies; (ii) regulates the operation of the general shareholders' meetings and of boards of directors of listed companies; (iii) requires the publication of an annual report on corporate governance; and (iv) establishes measures designed to increase the availability of information to shareholders.

On April 12, 2007, the Spanish Congress approved Law 6/2007, which amends the Securities Markets Act in order to adapt it to Directive 2004/25/EC on takeover bids, and Directive 2004/109/EC on the harmonization of transparency requirements in relation to information about issuers whose securities are admitted to trading on a regulated market (amending Directive 2001/34/EC). Regarding the transparency of listed companies, Law 6/2007 has amended the reporting requirements and the disclosure regime, and has established changes in the supervision system. On the takeover bids side, Law $6 / 2007$ has established the cases in which a company must launch a takeover bid and the ownership thresholds at which a takeover bid must be launched. It also regulates conduct rules for the board of directors of target companies and the squeeze-out and sell-out when a $90 \%$ of the share capital is held after a takeover bid. Additionally, Law 6/2007 has been further developed by Royal Decree 1362/2007, on transparency requirements for issuers of listed securities.

On December 19, 2007, the Spanish Congress approved Law 47/2007, which amends the Securities Markets Act in order to adapt it to Directive 2004/37/EC on markets in financial instruments (MiFID), Directive 2006/49/EC on the capital adequacy of investment firms and credit institutions, and Directive 2006/73/EC implementing Directive 2004/39/EC with respect to organizational requirements and operating conditions for investment firms and defined terms for the purposes of that Directive. Further MiFID implementation has been introduced by Royal Decree 217/2008 and Ministerial Order EHA/1665/2010, which developed articles 71 and 76 of such Royal Decree 217/2008 regarding fees and types of agreements.

On June 29, 2009, the Spanish Congress approved Law 5/2009, amending, among other laws, the Securities Markets Act and the Discipline and Intervention of Credit Institutions Act (Law 26/1988) to adapt them to Directive

2007/44/EC. See "Item 10. Additional Information - Exchange Controls - Restrictions on Acquisitions of Shares".

## Trading by the Bank and its Affiliates in the Shares

Trading by subsidiaries in their parent companies shares is restricted by the Spanish Capital Companies Act.
Neither BBVA nor its affiliates may purchase BBVA's shares unless the making of such purchases is authorized at a meeting of BBVA's shareholders by means of a resolution establishing, among other matters, the maximum number of shares to be acquired and the authorization term, which cannot exceed five years. Restricted reserves equal to the purchase price of any shares that are purchased by BBVA or its subsidiaries must be made by the purchasing entity. The total number of shares held by BBVA and its subsidiaries may not exceed ten percent of BBVA's total capital, as per the new treasury stock limits set forth in Law 3/2009 of structural modifications of commercial companies. It is the practice of Spanish banking groups, including ours, to establish subsidiaries to trade in their parent company's shares in order to meet imbalances of supply and demand, to provide liquidity (especially for trades by their customers) and to modulate swings in the market price of their parent company's shares.

## Reporting Requirements

Royal Decree 1362/2007 requires that any entity which acquires or transfers shares and as a consequence the number of voting rights held exceeds, reaches or is below the thresholds of $3 \%, 5 \%, 10 \%, 15 \%, 20 \%, 25 \%, 30 \%$, $35 \%, 40 \%, 45 \%, 50 \%, 60 \%, 70 \%, 75 \%, 80 \%$ y $90 \%$ of the capital stock of a company listed on a Spanish Stock Exchange must, within four days after that acquisition or transfer, report it to such company, and to the CNMV. This duty to report the holding of a significant stake will be applicable not only to the acquisitions and transfers in the terms described above, but also to those cases in which in the absence of an acquisition or transfer of shares, the ratio of an individual's voting rights exceeds, reaches or is below the thresholds that trigger the duty to report, as a consequence of an alteration in the total number of voting rights of an issuer.

In addition, any company listed on a Spanish Stock Exchange must report on a non-public basis to the CNMV, within 4 Stock Exchange business days, any acquisition by such company (or an affiliate) of the company's own shares if such acquisition, together with any previous one from the date of the last communication, exceeds $1 \%$ of its capital stock, regardless of the balance retained. Members of the board of directors must report the ratio of voting rights held at the time of their appointment as members of the board, when they are ceased as members, as well as any transfer or acquisition of share capital of a company listed on the Spanish Stock Exchanges, regardless of the size of the transaction. Additionally, since we are a credit entity, any individual or company who intends to acquire a significant participation in BBVA's share capital must obtain prior approval from the Bank of Spain in order to carry out the transaction. See "Item 10. Additional Information - Exchange Controls - Restrictions on Acquisitions of Shares".

Royal Decree 1362/2007 also establishes reporting requirements in connection with any entity acting from a tax haven or a country where no securities regulatory commission exists, in which case the threshold of three percent is reduced to one percent.

Each Spanish bank is required to provide to the Bank of Spain a list dated the last day of each quarter of all the bank's shareholders that are financial institutions and other non-financial institution shareholders owning at least $0.25 \%$ of a bank's total share capital. Furthermore, the banks are required to inform the Bank of Spain, as soon as they become aware, and in any case not later than in 15 days, of each acquisition by a person or a group of at least one percent of such bank's total share capital.

In addition, BBVA shares were included, among others, in Annex 1 of the Agreement of the Executive Committee of the CNMV on naked short selling dated September 22, 2008, which was supplemented by a further agreement of this body dated May 27, 2010. According to such committee's agreements, from June 11, 2010, the following reporting and disclosing thresholds are in place for short positions in shares listed in Spanish regulated markets (including BBVA shares): (i) Any natural or legal person holding short positions in shares listed in Spanish regulated markets has to disclose to the CNMV: any short position exceeding $0.20 \%$ in the share capital of the
issuers of such shares, any increase or decrease of any short position from this $0.20 \%$ threshold, as well as any change in a short position (whether downwards or upwards) of at least $0.1 \%$ of such shares; (ii) the CNMV will make public through its website the following information, provided such information has been disclosed to the CNMV: the short positions which exceed $0.5 \%$ in shares listed in the Spanish regulated markets, the increase or decrease in short positions in such shares that range further from this threshold (such as $0.5 \%, 0.6 \%$ and $0.7 \%$ ); and the aggregate of any short positions in such shares falling under the $0.2 \%$ and $0.5 \%$ thresholds.

Ministerial Order EHA/1421/2009, implements Article 82 of Securities Market (Law 24/1988 of July 28, 1988) on the publication of significant information. The Ministerial Order specifies certain aspects relating to notice of significant information that were pending implementation in Law 24/1988. In this respect, the principles to be followed and conditions to be met by entities when they publish and report significant information are set forth, along with the content requirements, including when significant information is connected with accounting, financial or operational projections, forecasts or estimates. The reporting entity must designate at least one interlocutor whom the CNMV may consult or from whom it may request information relating to dissemination of the significant information. Lastly, some of the circumstances in which it is considered that an entity is failing to comply with the duty to publish and report significant information are described. These include, among others, cases in which significant information is disseminated at meetings with investors or shareholders or at presentations to analysts or to media professionals, but is not communicated, at the same time, to the CNMV.

Circular 4/2009 of the CNMV further develops Ministerial Order EHA1421/2009. In this respect, the Circular sets forth a precise proceeding for the actual report of the significant information and draws up an illustrative list of the events that may be deemed to constitute significant information. This list includes, among others, events connected with strategic agreements and mergers and acquisitions, information relating to the reporting entity's financial statements or those of its consolidated group, information on notices of call and official matters and information on significant changes in factors connected with the activities of the reporting entity and its group.

## Tax Requirements

According to Law 19/2003 and its associated regulations, an issuer's parent company (credit entity or listed company) is required, on an annual basis, to provide the Spanish tax authorities with the following information: (i) the identity and tax residence of the recipients of income from securities and (ii) the amount of income obtained in each period.

## B. Plan of distribution

Not Applicable.
C. Markets

Not Applicable.

## D. Selling Shareholders

Not Applicable.

## E. Dilution

Not Applicable.

## F. Expenses of the Issue

Not Applicable.

## ITEM 10. ADDITIONAL INFORMATION

A. Share Capital

Not Applicable.

## B. Memorandum and Articles of Association

Spanish law and BBVA's bylaws are the main sources of regulation affecting the Company. All rights and obligations of BBVA's shareholders are contained in its bylaws and in Spanish law.

The AGM held on March 11, 2011, resolved to amend articles $1^{\circ}, 6^{\circ}, 9^{\circ}, 13^{\circ}$ ter, $15^{\circ}, 16^{\circ}, 19^{\circ}, 20^{\circ}, 21^{\circ}, 22^{\circ}$, $24^{\circ}, 28^{\circ}, 30^{\circ}, 31^{\circ}, 32^{\circ}, 48^{\circ}, 51^{\circ}, 52^{\circ}, 53^{\circ}, 54^{\circ}, 56^{\circ}$ of and the Additional Provisions BBVA's bylaws following the proposal of the Board of Directors. The purpose of this amendment is the adaptation of our bylaws to the amendments brought in under the consolidated text of the Capital Companies Act, adopted by Legislative Royal Decree $1 / 2010$ of July 2 and to Law 12/2010, of June 30, amending Law 19/1988, of June 12, on Accounts Audits, Law 24/1988, of July 28, on Securities Exchanges, and the consolidated text of the former Companies Act adopted under Legislative Royal Decree 1564/1989, of December 22, and to bring in certain technical enhancements. As of the date of this Annual Report these amendments are pending registration with the Commercial Registry.

## Registry and Company's Objects and Purposes

BBVA is registered with the Commercial Registry of Vizcaya (Spain). Its registration number at the Commercial Registry of Vizcaya is volume 2,083, Company section folio 1, sheet BI-17-1, 1st entry. Its corporate objects and purposes are to: (i) directly or indirectly conduct all types of activities, transactions, acts, agreements and services relating to the banking business which are permitted or not prohibited by law and all banking ancillary activities; (ii) acquire, hold and dispose of securities; and (iii) make public offers for the acquisition and sale of securities and all types of holdings in any kind of company. BBVA's objects and purposes are contained in Article 3 of the bylaws.

## Certain Powers of the Board of Directors

In general, provisions regarding directors are contained in our bylaws. Also, our Board regulations govern the internal procedures and the operation of the Board and its committees and directors' rights and duties as described in their charter. The referred Board regulations (i) limit a director's right to vote on a proposal, arrangement or contract in which the director is materially interested; (ii) limit the power or directors to vote on compensation for themselves; (iii) limit borrowing powers exercisable by the directors and how such borrowing powers can be amended; or (iv) require retirement of directors at a certain age. In addition, the Board regulations contain a series of ethical standards. See "Item 6. Directors, Senior Management and Employees".

## Certain Provisions Regarding Preferred Shares

The bylaws authorize us to issue ordinary, non-voting, redeemable and preferred shares. As of the date of the filing of this Annual Report, we have no non-voting, redeemable or preferred shares outstanding.

The terms of any preferred shares must be agreed by the Board of Directors before they are issued and the issue shall be made in accordance with the provisions of the bylaws and the Capital Companies Act.

Only shares that have been issued as redeemable may be redeemed by us. Redemption of shares may only occur according to the terms set forth when they are issued. Redeemable shares must be fully paid-up at the time of their subscription. If the right to redeem redeemable shares is exclusively given to BBVA, it may not be exercised until at least three years after the issue. Redemption of shares must be financed against profits, free reserves or the proceeds of new securities issued especially for financing the redemption of an issue. If financed against profits or free reserves, BBVA must create a reserve for the amount of the par value of the redeemed shares. If the redemption is not financed against profits, free reserves or a new issue, it may only be done in compliance with the requirements of a reduction in share capital by the refund of contributions.

Holders of non-voting shares, if issued, are entitled to a minimum annual dividend, fixed or variable, set out at the time of the issue. The right of non-voting shares to accumulate unpaid dividends whenever funds to pay dividends are not available, any preemptive rights associated with non-voting shares, and the ability of holders of non-voting shares to recover voting rights also must be established at the time of the issue. Non-voting shares are entitled to the dividends to which ordinary shares are entitled in addition to their minimum dividend.

## Certain Provisions Regarding Shareholders Rights

As of the date of the filing of this Annual Report, our capital is comprised of one class of ordinary shares, all of which have the same rights.

Once all legal reserves and funds have been provided for out of the net profits of any given fiscal year, shareholders have the right to the distribution of an annual dividend equivalent to at least four percent of our paid-in capital. Shareholders will participate in the distribution of dividends in proportion to their paid-in capital. The right to collect a dividend lapses after five years as of the date in which it was first available to the shareholders. Shareholders also have the right to participate in proportion to their paid-in capital in any distribution resulting from our liquidation.

Each share entitles to one vote. However, unpaid shares with respect to which a shareholder is in default of the resolutions of the Board of Directors relating to their payment will not be entitled to vote. The bylaws contain no provisions regarding cumulative voting.

The bylaws do not contain any provisions relating to sinking funds or potential liability of shareholders to further capital calls by us.

The bylaws do not establish that special quorums are required to change the rights of shareholders. Under Spanish law, the rights of shareholders may only be changed by an amendment to the bylaws that complies with the requirements explained below under "- Shareholders' Meetings", plus the affirmative vote of the majority of the shares of the class that will be affected by the amendment.

## Shareholders' Meetings

The AGM has its own set of regulations on issues such as how it operates and what rights shareholders enjoy regarding AGM. These establish the possibility of exercising or delegating votes over remote communication media.

General shareholders' meetings may be ordinary or extraordinary. Ordinary general shareholders' meetings are held within the first six months of each financial year in order to review, among other things, the management of the company, and to approve, if applicable, annual financial statements for the previous fiscal year. Extraordinary general shareholders' meetings are those meetings that are not ordinary. In any case, the requirements mentioned below for constitution and adoption of resolutions are applicable to both categories of general meetings.

General Meetings shall be convened at the initiative of the Board of Directors whenever it deems this necessary or advisable for the Company's interests and in any case on the dates or in the periods determined by law and these Bylaws or if requested by one or several shareholders representing at least five per cent of the share capital.

General Meetings, whether ordinary or extraordinary, must be convened by means of announcements published in the Official Gazette of the Companies Registry ("BORME") and on the Company website, within the notice period required by law (currently one month), unless legal provisions establish other media for disseminating the notice.

Pursuant to the Capital Companies Act, we have set up an Online Shareholder Forum on the Company's website (www.bbva.com). Individual shareholders and voluntary associations constituted pursuant to prevailing regulations may access the forum with all due guarantees, in order to facilitate their communication during the run-up to the General shareholders' meeting.

As of the date of the filing of this Annual Report, shareholders have the right to attend general meetings if they:

- own at least 500 shares;
- have registered their shares in the appropriate account registry at least five days prior to the date for which the general meeting has been convened; and
- retain the ownership of at least 500 shares until the general shareholders' meeting takes place.

Additionally, holders of fewer than 500 shares may aggregate their shares to reach at least such number of shares and appoint a shareholder as proxy to attend the general shareholders meeting.

General shareholders' meetings will be validly constituted on first call with the presence of at least $25 \%$ of our voting capital, either in person or by proxy. No minimum quorum is required to hold a general shareholders' meeting on second call. In either case, resolutions will be agreed by the majority of the votes. However, a general shareholders meeting will only be validly held with the presence of $50 \%$ of our voting capital on first call or of $25 \%$ of the voting capital on second call, in the case of resolutions concerning the following matters:

- issuances of debt;
- capital increases or decreases;
- the elimination on or limitation of the pre-emptive subscription rights over new shares;
- transformation, merger of BBVA or break-up of the company and global assignment of assets and liabilities;
- the off-shoring of domicile; and
- any other amendment to the bylaws.

In these cases, resolutions may only be approved by the vote of the majority of the shares if at least $50 \%$ of the voting capital is present at the meeting. If the voting capital present at the meeting is less than $50 \%$, then resolutions may only be adopted by two-thirds of the shares present.

Additionally, our bylaws state that, in order to adopt resolutions regarding a change in corporate purpose or the total liquidation or dissolution of BBVA, at least two-thirds of the voting capital must be present at the meeting on first call and at least $60 \%$ of voting capital must be present on second call.

## Restrictions on the Ownership of Shares

Our bylaws do not provide for any restrictions on the ownership of our ordinary shares. Spanish law, however, provides for certain restrictions which are described below under "- Exchange Controls - Restrictions on Acquisitions of Shares".

## Restrictions on Foreign Investments

The Spanish Stock Exchanges are open to foreign investors. However, the acquisition of $50 \%$ or more of the share capital of a Spanish company by a person or entity residing in a tax haven must be notified to the Ministry of Economy and Treasury prior to its execution. All other investments in our shares by foreign entities or individuals only require the notification of the Spanish authorities through the Spanish intermediary that took part in the investment once it is executed.

Current Spanish regulations provide that once all applicable taxes have been paid, see "— Exchange Controls", foreign investors may freely transfer out of Spain any amounts of invested capital, capital gains and dividends.

## C. Material Contracts

We are not aware of the execution of any material contracts other than those executed during our ordinary course of business during the two years immediately ending December 31, 2010, and those mentioned in our Consolidated Financial Statements, nor are we aware that the Bank or any of the Group's subsidiaries have entered into contracts that could give rise to material liabilities for the Group.

## D. Exchange Controls

In 1991, Spain adopted the EU standards for free movement of capital and services. As a result, exchange controls and restrictions on foreign investments have generally been abolished and foreign investors may transfer invested capital, capital gains and dividends out of Spain without limitation as to amount, subject to applicable taxes. See "- Taxation".

Pursuant to Spanish Law 18/1992 on Foreign Investments and Royal Decree 664/1999, foreign investors may freely invest in shares of Spanish companies, except in the case of certain strategic industries.

Shares in Spanish companies held by foreign investors must be reported to the Spanish Registry of Foreign Investments by the depositary bank or relevant Iberclear member. When a foreign investor acquires shares that are subject to the reporting requirements of the CNMV, notice must be given by the foreign investor directly to the Registry of Foreign Investments in addition to the notices of majority interests that must be sent to the CNMV and the applicable stock exchanges. This notice must be given through a bank or other financial institution duly registered with the Bank of Spain and the CNMV or through bank accounts opened with any branch of such registered entities.

Investment by foreigners domiciled in enumerated tax haven jurisdictions is subject to special reporting requirements under Royal Decree 1080/1991.

On July 5, 2003, Law 19/2003 came into effect. This law is an update to other Spanish exchange control and money laundering prevention laws.

## Restrictions on Acquisitions of Shares

The Discipline and Intervention of Credit Institutions Act (Law 26/1988), amended by Law 5/2009, of June 29, provides that any individual or corporation, acting alone or in concert with others, intending to directly or indirectly acquire a significant holding in a Spanish financial institution (as defined in article 56 of the aforementioned Law $26 / 1998$ ) or to directly or indirectly increase its holding in one in such a way that either the percentage of voting rights or of capital owned were equal to or more than $20 \%, 30 \%$ or $50 \%$, or by virtue of the acquisition, might take control over the financial institution, must first notify the Bank of Spain. The Bank of Spain will have 60 working days after the date on which the notification was received, to evaluate the transaction and, where applicable, challenge the proposed acquisition on the grounds established by law.

A significant participation is considered $10 \%$ of the outstanding share capital of a bank or a lower percentage if such holding allows for the exercise of a significant influence.

Any acquisition without such prior notification, or before the period established in article 58.2 has elapsed or against the objection of the Bank of Spain, will produce the following results:

- the acquired shares will have no voting rights; and
- if considered appropriate, the target bank may be taken over or its directors replaced and a sanction imposed.

The Bank of Spain has 60 working days after the date on which the notification was received to object to a proposed transaction. Such objection may be based on the fact that the Bank of Spain does not consider the acquiring person suitable to guarantee the sound and prudent operation of the target bank.

Regarding the transparency of listed companies, Law 6/2007 amended the Securities Markets Act on takeover bids and transparency requirements for issuers. The transparency requirements have been further developed by Royal Decree 1362/2007 developing the Securities Markets Act on transparency requirement for issuers of listed securities, specifically information on significant stakes, reducing the communication threshold to $3 \%$, and extending the disclosure obligations to the acquisition or transfer of financial instruments that grant rights to acquire shares with voting rights.

## Tender Offers

As stated above, the Spanish legal regime concerning takeover bids was amended by Law 6/2007 in order to adapt the Spanish Securities Market Act to the Directive 2004/25/EC on takeover bids, and Directive 2004/109/EC on the harmonization of transparency requirements in relation to information about issuers.

## E. Taxation

## Spanish Tax Considerations

The following is a summary of the material Spanish tax consequences to U.S. Residents (as defined below) of the acquisition, ownership and disposition of BBVA's ADSs or ordinary shares as of the date of the filing of this Annual Report. This summary does not address all tax considerations that may be relevant to all categories of
potential purchasers, some of whom (such as life insurance companies, tax-exempt entities, dealers in securities or financial institutions) may be subject to special rules. In particular, the summary deals only with the U.S. Holders (as defined below) that will hold ADSs or ordinary shares as capital assets and who do not at any time own individually, and are not treated as owning, $25 \%$ or more of BBVA's shares, including ADSs.

As used in this particular section, the following terms have the following meanings:
(1) "U.S. Holder" means a beneficial owner of BBVA's ADSs or ordinary shares that is for U.S. federal income tax purposes:

- a citizen or a resident of the United States,
- a corporation or other entity treated as a corporation, created or organized under the laws of the United States or any political subdivision thereof, or
- an estate or trust the income of which is subject to United States federal income tax without regard to its source.
(2) "Treaty" means the Convention between the United States and the Kingdom of Spain for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Income, together with a related Protocol.
(3) "U.S. Resident" means a U.S. Holder that is a resident of the United States for the purposes of the Treaty and entitled to the benefits of the Treaty, whose holding is not effectively connected with (1) a permanent establishment in Spain through which such holder carries on or has carried on business, or (2) a fixed base in Spain from which such holder performs or has performed independent personal services.

Holders of ADSs or ordinary shares should consult their tax advisors, particularly as to the applicability of any tax treaty. The statements regarding Spanish tax laws set out below are based on interpretations of those laws in force as of the date of this Annual Report. Such statements also assume that each obligation in the Deposit Agreement and any related agreement will be performed in full accordance with the terms of those agreements.

## Taxation of Dividends

Under Spanish law, dividends paid by BBVA to a holder of ordinary shares or ADSs who is not resident in Spain for tax purposes and does not operate through a permanent establishment in Spain, are subject to Spanish Non-Resident Income Tax, withheld at source, currently at a $19 \%$ tax rate. For these purposes, upon distribution of the dividend, BBVA or its paying agent will withhold an amount equal to the tax due according to the rules set forth above (i.e., applying the general withholding tax rate of $19 \%$ ), transferring the resulting net amount to the depositary.

However, under the Treaty, if you are a U.S. Resident, you are entitled to a reduced withholding tax rate of $15 \%$. To benefit from the Treaty-reduced rate of $15 \%$, if you are a U.S. Resident, you must provide to BBVA through our paying agent depositary, before the tenth day following the end of the month in which the dividends were payable, a certificate from the U.S. Internal Revenue Service ("IRS") stating that, to the best knowledge of the IRS, you are a resident of the United States within the meaning of the Treaty and entitled to its benefits.

If the paying agent depositary provides timely evidence (i.e., by means of the IRS certificate) of your right to apply the Treaty-reduced rate will immediately receive the surplus amount withheld, which will be credited to you. The IRS certificate is valid for a period of one year from issuance.

To help shareholders obtain such certificates, BBVA has set up an online procedure to make this as easy as possible.

If the certificate referred to in the above paragraph is not provided to us through our paying agent depositary within said term, you may afterwards obtain a refund of the amount withheld in excess of the rate provided for in the Treaty.

## Scrip Divided

In the General Annual Meeting that took place on March 11, 2011, the shareholders approved the inclusion of the upcoming dividend against 2010 earnings and one of the interim dividends from 2011 profits in a new "Dividendo Opción" program. This new dividend scheme will let the shareholders choose how they would like to receive their dividends: in cash, or in new shares.

Pursuant to the terms of the "Dividendo Opción" program, the shareholders will receive one free-of-charge allocation right for each share of BBVA that they hold, these rights will be traded on the Spanish Stock Exchanges, for a minimum period of 15 natural days. At the end of this period, the free-of-charge allocation rights shall be automatically converted into newly-issued shares of the Company, and under the "Dividendo Opción" program the shareholders of BBVA will be able to freely choose among:
(a) Not transferring their free-of-charge allocation rights. In this case, at the end of the trading period, the shareholders will receive the number of new totally paid-up shares to which they are entitled. For tax purposes the delivery of paid-up shares does not constitute income for purposes of the Spanish Non-Resident Income Tax, whether or not non-residents act through a permanent establishment in Spain.

The acquisition value of both the new shares received and the shares from which they were derived, will result from distributing the total cost among the number of securities (both existing and those issued as paid-up shares corresponding thereto). Such paid-up shares will be deemed to have been held for as long as the shares from which they were derived.
(b) Selling their free-of-charge allocation rights on the market. In this event, the amount obtained for the transfer of such rights on the market will be subject to the following tax treatment:

- For purposes of the Spanish Non-Resident Income Tax on non-residents without a permanent establishment, the amount obtained for the transfer of the free-of-charge allocation rights on the market is subject to the same treatment that tax regulations provide for pre-emptive rights. Accordingly, the amount obtained for the transfer of the free-of-charge allocation rights decreases the acquisition value for tax purposes of the shares from which such rights derive, pursuant to Section 37.1.a) of Law 35/2006, of November 28, on Personal Income Tax (Ley del Impuesto sobre la Renta de las Personas Físicas).

Thus, if the amount obtained for the aforementioned transfer is larger than the acquisition value of the securities from which they were derived, the difference will be deemed to be a capital gain earned by the transferor in the tax period in which the transfer is effected (see"- Taxation of Capital Gains" below).
(c) Using the purchase commitment assumed by BBVA for free-of-charge allocation rights. The tax treatment applicable to the amount received for the transfer to the Company of the free-of-charge allocation rights held by them in their capacity as shareholders or acquired on the market will be equal to the treatment applicable to dividends directly distributed in cash and, consequently, such amount will be subject to the corresponding withholding.

As this discussion does not address all the possible tax consequences of participation in the scrip dividend program, shareholders are advised to consult with their tax advisors regarding the possible tax consequences of owning scrip dividends.

## Spanish Refund Procedure

According to Spanish Regulations on Non-Resident Income Tax, approved by Royal Decree 1776/2004 dated July 30, 2004, as amended, a refund for the amount withheld in excess of the Treaty-reduced rate can be obtained from the relevant Spanish tax authorities. To pursue the refund claim, if you are a U.S. Resident, you are required to file:

- the corresponding Spanish tax form,
- the certificate referred to in the preceding section, and
- evidence of the Spanish Non-Resident Income Tax that was withheld with respect to you.

The refund claim must be filed within four years from the date in which the withheld tax was collected by the Spanish tax authorities, but not before February 1, of the following year.
U.S. Residents are urged to consult their own tax advisors regarding refund procedures and any U.S. tax implications thereof.

Additionally, under the Spanish law, the first $€ 1,500$ of dividends received by individuals who are not resident in Spain for tax purposes, and do not operate through a permanent establishment in Spain, will be exempt from taxation in certain circumstances.
U.S. Holders should consult their tax advisors regarding the availability of this exemption.

## Taxation of Rights

Distribution of preemptive rights to subscribe for new shares made with respect to your shares in BBVA will not be treated as income under Spanish law and, therefore, will not be subject to Spanish Non-Resident Income Tax. The exercise of such preemptive rights is not considered a taxable event under Spanish law and thus is not subject to Spanish tax. Capital gains derived from the disposition of preemptive rights received by U.S. Residents are generally not taxed in Spain provided that certain conditions are met (See "- Taxation of Capital Gains" below).

## Taxation of Capital Gains

Under Spanish law, any capital gains derived from securities issued by persons residing in Spain for tax purposes are considered to be Spanish source income and, therefore, are taxable in Spain. For Spanish tax purposes, gain recognized by you, if you are a U.S. Resident, from the sale of BBVA's ADSs or ordinary shares will be treated as capital gains. Spanish Non-Resident Income Tax is currently levied at a $19 \%$ tax rate on capital gains recognized by persons who are not residents of Spain for tax purposes, who are not entitled to the benefit of any applicable treaty for the avoidance of double taxation and who do not operate through a fixed base or a permanent establishment in Spain.

Notwithstanding the discussion above, capital gains derived from the transfer of shares on an official Spanish secondary stock market by any holder who is resident in a country that has entered into a treaty for the avoidance of double taxation with an "exchange of information" clause (the Treaty contains such a clause) will be exempt from taxation in Spain. Additionally, capital gains realized by non-residents of Spain who are entitled to the benefit of an applicable treaty for the avoidance of double taxation will, in the majority of cases, not be taxed in Spain (since most tax treaties provide for taxation only in the taxpayer's country of residence). If you are a U.S. Resident, under the Treaty, capital gains arising from the disposition of ordinary shares or ADSs will not be taxed in Spain. You will be required to establish that you are entitled to this exemption by providing to the relevant Spanish tax authorities a certificate of residence in the United States from the IRS (discussed above in "- Taxation of Dividends"), together with the corresponding Spanish tax form.

## Spanish Inheritance and Gift Taxes

Transfers of BBVA's shares or ADSs upon death or by gift to individuals are subject to Spanish inheritance and gift taxes (Spanish Law 29/1987), if the transferee is a resident in Spain for tax purposes, or if BBVA's shares or ADSs are located in Spain, regardless of the residence of the transferee. In this regard, the Spanish tax authorities may argue that all shares of a Spanish corporation and all ADSs representing such shares are located in Spain for Spanish tax purposes. The applicable tax rate for individuals, after applying all relevant factors, ranges between approximately $7.65 \%$ and $81.6 \%$.

Corporations that are non-residents of Spain that receive BBVA's shares or ADSs as a gift are subject to Spanish Non-Resident Income Tax at a $19 \%$ tax rate on the fair market value of such ordinary shares or ADSs as a capital gain tax. If the donee is a United States resident corporation, the exclusions available under the Treaty described in "- Taxation of Capital Gains" above will be applicable.

## Spanish Transfer Tax

Transfers of BBVA's ordinary shares or ADSs will be exempt from Transfer Tax (Impuesto sobre Transmisiones Patrimoniales) or Value-Added Tax. Additionally, no stamp duty will be levied on such transfers.

## U.S. Tax Considerations

The following summary describes the material U.S. federal income tax consequences of the ownership and disposition of ADSs or ordinary shares, but it does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a particular person's decision to hold the securities. The summary applies only to U.S. Holders (as defined under "Spanish Tax Considerations" above) that are eligible for the benefits of the Treaty and that hold ADSs or ordinary shares as capital assets for tax purposes and does not address all of the tax consequences that may be relevant to holders subject to special rules, such as:

- certain financial institutions;
- dealers and traders who use a mark-to-market method of accounting;
- persons holding ADSs or ordinary shares as part of a hedging transaction, straddle, wash sale, conversion transaction or integrated transaction or persons entering into a constructive sale with respect to the ADSs or ordinary shares;
- persons whose "functional currency" for U.S. federal income tax purposes is not the U.S. dollar;
- persons liable for the alternative minimum tax;
- tax-exempt entities;
- partnerships or other entities classified as partnerships for U.S. federal income tax purposes;
- persons holding ADSs or ordinary shares in connection with a trade or business conducted outside of the United States;
- persons who acquired our ADSs or ordinary shares pursuant to the exercise of any employee stock option or otherwise as compensation; or
- persons who own or are deemed to own $10 \%$ or more of our voting shares.

The summary is based upon the tax laws of the United States including the Internal Revenue Code of 1986, as amended to the date hereof (the "Code"), the Treaty, administrative pronouncements, judicial decisions and final, temporary and proposed Treasury regulations, all as of the date hereof. These laws are subject to change, possibly with retroactive effect. In addition, the summary is based in part on representations by the depositary and assumes that each obligation provided for in or otherwise contemplated by BBVA's deposit agreement and any other related document will be performed in accordance with its terms. Prospective purchasers of the ADSs or ordinary shares are urged to consult their tax advisors as to the U.S., Spanish or other tax consequences of the ownership and disposition of ADSs or ordinary shares in their particular circumstances, including the effect of any U.S. state or local tax laws.

In general, for United States federal income tax purposes, a U.S. Holder who owns ADSs will be treated as the owner of the underlying ordinary shares represented by those ADSs. Accordingly, no gain or loss will be recognized if a U.S. Holder exchanges ADSs for the underlying ordinary shares represented by those ADSs.

The U.S. Treasury has expressed concerns that parties to whom American depositary shares are pre-released may be taking actions that are inconsistent with the claiming of foreign tax credits by U.S. holders of American depositary shares. Such actions would also be inconsistent with the claiming of the reduced rate of tax applicable to dividends received by certain non-corporate U.S. Holders, as described below. Accordingly, the analysis of the creditability of Spanish taxes described below, and the availability of the reduced tax rate for dividends received by certain non-corporate U.S. Holders, could be affected by future actions that may be taken by such parties.

This discussion assumes that BBVA is not, and will not become, a passive foreign investment company ("PFIC") (as discussed below).

## Taxation of Distributions

Distributions, before reduction for any Spanish income tax withheld by BBVA or its paying agent, made with respect to ADSs or ordinary shares (other than certain pro rata distributions of ordinary shares or rights to subscribe for ordinary shares of its capital stock) will be includible in the income of a U.S. Holder as ordinary dividend income, to the extent paid out of BBVA's current or accumulated earnings and profits as determined in accordance with U.S. federal income tax principles. Because we do not maintain calculations of our earnings and profits under U.S. federal income tax principles, it is expected that distributions generally will be reported to U.S. Holders as dividends. The amount of such dividends will generally be treated as foreign source dividend income and will not be eligible for the "dividends received deduction" generally allowed to U.S. corporations under the Code. Subject to applicable limitations and the discussion above regarding concerns expressed by the U.S. Treasury, dividends paid to certain non-corporate U.S. Holders in taxable years beginning before January 1, 2013 will be taxable at a maximum tax rate of $15 \%$. U.S. Holders should consult their own tax advisors to determine the availability of this favorable rate in their particular circumstances.

The amount of dividend income will equal the U.S. dollar value of the euro received, calculated by reference to the exchange rate in effect on the date of receipt (which, for U.S. Holders of ADSs, will be the date such distribution is received by the depositary), whether or not the depositary or U.S. Holder in fact converts any euro received into U.S. dollars at that time. If the dividend is converted into U.S. dollars on the date of receipt, a U.S. Holder should not be required to recognize foreign currency gain or loss in respect of the dividend income. A U.S. Holder may have foreign currency gain or loss if the dividend is converted into U.S. dollars after the date of its receipt.

A scrip dividend (as described in "Item 4 - Business Overview - Scrip Dividend") will be treated in the same manner as a distribution of cash, regardless of whether a U.S. Holder elects to receive the dividend in shares rather than cash. If the U.S. Holder elects to receive the dividend in shares, the U.S. Holder will be treated as having received a distribution equal to the U.S.dollar fair market value of the shares on the date of distribution. The U.S. Holder's tax basis in such shares received will be equal to the U.S. dollar fair market value of the shares on the date of distribution and the holding period for such shares will begin on the day following the distribution.

Subject to applicable limitations that may vary depending upon a U.S. Holder's circumstances and subject to the discussion above regarding concerns expressed by the U.S. Treasury, a U.S. Holder will be entitled to a credit against its U.S. federal income tax liability, or a deduction in computing its U.S. federal taxable income, for Spanish income taxes withheld by BBVA or its paying agent at a rate not exceeding the rate the U.S. Holder is entitled to under the Treaty. Spanish taxes withheld in excess of the rate applicable under the Treaty will not be eligible for credit against the U.S. Holder's U.S. federal income tax liability. See "Spanish Tax Considerations - Taxation of Dividends" for a discussion of how to obtain the Treaty rate. The rules governing foreign tax credits are complex and, therefore, U.S. Holders should consult their tax advisors regarding the availability of foreign tax credits in their particular circumstances.

## Sale and Other Disposition of ADSs or Shares

For U.S. federal income tax purposes, gain or loss realized by a U.S. Holder on the sale or other disposition of ADSs or ordinary shares will be capital gain or loss in an amount equal to the difference between the U.S. Holder's tax basis in the ADSs or ordinary shares disposed of and the amount realized on the disposition. Such gain or loss will be long-term capital gain or loss if the U.S. Holder held the ordinary shares or ADSs for more than one year at the time of disposition. Gain or loss, if any, will generally be U.S. source for foreign tax credit purposes. The deductibility of capital losses is subject to limitations.

## Passive Foreign Investment Company Rules

Based upon certain proposed Treasury regulations which are proposed to be effective for taxable years beginning after December 31, 1994 ("Proposed Regulations"), we believe that we were not a PFIC for U.S. federal income tax purposes for our 2010 taxable year. However, since our PFIC status depends upon the composition of our income and assets and the market value of our assets (including, among others, less than $25 \%$ owned equity investments) from time to time and since there is no guarantee that the Proposed Regulations will be adopted in their
current form and because the manner of the application of the Proposed Regulations is not entirely clear, there can be no assurance that we will not be considered a PFIC for any taxable year.

If we were treated as a PFIC for any taxable year during which a U.S. Holder held ADSs or ordinary shares, gain recognized by such U.S. Holder on a sale or other disposition (including certain pledges) of an ADS or an ordinary share would be allocated ratably over the U.S. Holder's holding period for the ADS or the ordinary share. The amounts allocated to the taxable year of the sale or other exchange and to any year before we became a PFIC would be taxed as ordinary income. The amount allocated to each other taxable year would be subject to tax at the highest rate in effect for individuals or corporations, as appropriate, for that taxable year, and an interest charge would be imposed on the amount allocated to such taxable year. The same treatment would apply to any distribution received by a U.S. Holder on its ordinary shares or ADSs to the extent that such distribution exceeds $125 \%$ of the average of the annual distributions on the ordinary shares or ADSs received during the preceding three years or the U.S. Holder's holding period, whichever is shorter. In addition, if we were a PFIC or, with respect to a particular U.S. Holder, were treated as a PFIC for the taxable year in which we paid a dividend or the prior taxable year, the $15 \%$ dividend rate discussed above with respect to dividends paid to certain non-corporate U.S. Holders would not apply. Certain elections may be available (including a mark-to-market election) that may provide an alternative tax treatments. U.S. Holders should consult their tax advisors regarding whether we are or were a PFIC, the potential application of the PFIC rules to determine whether any of these elections for alternative treatment would be available and, if so, what the consequences of the alternative treatments would be in their particular circumstances. Under recently enacted legislation effective as of March 18, 2010, if we were a PFIC for any taxable year during which a U.S. Holder held an ADS or ordinary share, unless otherwise provided by the U.S. Treasury, such U.S. Holder would be required to file an annual report containing such information as the U.S. Treasury may require.

## Information Reporting and Backup Withholding

Information returns may be filed with the IRS in connection with payments of dividends on, and the proceeds from a sale or other disposition of, ADSs or ordinary shares. A U.S. Holder may be subject to U.S. backup withholding on these payments if the U.S. Holder fails to provide its taxpayer identification number to the paying agent and comply with certain certification procedures or otherwise establish an exemption from backup withholding. The amount of any backup withholding from a payment to a U.S. Holder will be allowed as a credit against the U.S. Holder's U.S. federal income tax liability and may entitle the U.S. Holder to a refund, provided that the required information is timely furnished to the IRS.

For taxable years beginning after March 18, 2010, new legislation requires certain U.S. Holders who are individuals to report information relating to stock of a non-U.S. person, subject to certain exceptions (including an exception for stock held in custodial accounts maintained by a U.S. financial institution). U.S. Holders are urged to consult their tax advisors regarding the effect, if any, of this legislation on their ownership and disposition of ordinary shares or ADSs.

## F. Dividends and Paying Agents

Not Applicable.

## G. Statement by Experts

Not Applicable.

## H. Documents on Display

The documents concerning BBVA which are referred to in this Annual Report may be inspected at its offices at Plaza de San Nicolás 4, 48005 Bilbao, Spain. In addition, we are subject to the information requirements of the Exchange Act, except that as a foreign issuer, we are not subject to the proxy rules or the short-swing profit disclosure rules of the Exchange Act. In accordance with these statutory requirements, we file or furnish reports and other information with the SEC. Reports and other information filed or furnished by BBVA with the SEC may be inspected and copied at the public reference facilities maintained by the SEC at 100 F Street, N.E.,

Washington, D.C. 20549. Copies of such material may also be inspected at the offices of the New York Stock Exchange, 11 Wall Street, New York, New York 10005, on which BBVA's ADSs are listed. In addition, the SEC maintains a web site that contains information filed or furnished electronically with the SEC, which can be accessed over the internet at http://www.sec.gov.

## I. Subsidiary Information

Not Applicable.

## ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Dealing in financial instruments can entail the assumption or transfer of one or more classes of risk by financial institutions. The risks related to financial instruments are:

- Credit risk: the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.
- Market risks: the risks arising from the maintenance of financial instruments whose value may be affected by changes in market conditions. It includes three types of risk:
- Foreign-exchange risk: the risk resulting from variations in foreign exchange rates.
- Interest-rate risk: the risk arising from variations in market interest rates.
- Price risk: the risk resulting from variations in market prices in financial instruments, either due to factors specific to the instrument itself, or alternatively to factors which affect all the instruments traded on the market.
- Liquidity risk: this relates to the probability that a company cannot meet its payment commitments duly without having to resort to borrowing funds under onerous conditions, or damaging its image and reputation of the entity.

The basic measurement model we use for measuring risk is Value-at-Risk ("VaR"), which provides a forecast of the maximum loss that a portfolio could incur on a one-day time horizon with a $99 \%$ probability, stemming from fluctuations recorded in the equity, interest rate, foreign exchange rates and commodity prices. For certain positions, moreover, we also consider other risks, such as the credit spread, basis risk or volatility and correlation risk, where necessary. The VaR is calculated by using a historical period of two years for the observation of the risk factors.

BBVA, S.A. and BBVA Bancomer have been authorized by the Bank of Spain to use their internal model to determine capital requirements deriving from risk positions in their trading book, which jointly accounts for 80 to $90 \%$ of the Group's trading book market risk. BBVA is in the process of incorporating the new regulatory capital charges to comply with the most recent guidelines of the regulators.

Our prevailing market risk limits model consists of a system of VaR and economic capital limits and VaR sublimits, as well as stop-loss limits for each of our business units. The global limits are proposed by the Risk Area and approved by the Executive Committee on an annual basis, once they have been submitted to the Board's Risk Committee.

This risk limits structure has been developed by identifying specific risks by type, trading activity and trading desk. The market risk units maintain consistency between the global and specific limits. This system of limits is supplemented by measurement of the impacts of extreme market movements on risk positions. We are currently performing stress testing on historical and economic crisis scenarios, as well as impact analyses on the income statement in plausible but unlikely economic crisis scenarios, drawn up by our Economic Research Department.

In order to assess business unit performance over the year, the accrual of negative earnings is linked to the reduction of VaR limits set. The control structure in place is supplemented by limits on loss and alert signals to anticipate the effects of adverse situations in terms of risk and/or result. All the tasks associated with stress testing, methodologies, scenarios of market variables and reports are undertaken in co-ordination with our various Risk Areas.

Finally, the market risk measurement model includes back-testing or ex-post comparison, which helps to refine the accuracy of the risk measurements by comparing day-on-day results with their corresponding VaR measurements.

## Market Risk in Trading Portfolio in 2010

The market risk factors used to measure and control risks in the trading portfolio are the basis of all calculations using the VaR.

VaR measures the maximum loss with a given probability over a given period as a result of changes in the general conditions of financial markets and their effects on market risk factors. We mainly conduct daily VaR estimates using the historic simulation methodology.

The types of risk factors we use to measure VaR are:

- Interest rate risk: the potential loss in value of the portfolio due to movements in interest rate curves. We use all interest rate curves in which we have positions and risks exist. We also use a wide range of vertices reflecting the different maturities within each curve.
- Credit spread risk: the potential loss in the value of corporate bonds or any corporate bond derivatives caused by movements in credit spreads for such instruments. Credit spread VaR is estimated by moving the credit spreads used as risk factors through a range of scenarios. The risk factors used in the simulation are credit spread curves by sector and by rating, and specific spread curves for individual issuers.
- Exchange rate risk: the potential loss caused by movements in exchange rates. Exchange rate risk VaR is estimated by analyzing present positions with observed actual changes in exchange rates.
- Equity or commodity risk: the potential loss caused by movements in equity prices, stock-market indices and commodity prices. Equity or commodity risk VaR is estimated by re-measuring present positions using actual changes in equity prices, stock-market indices and commodity prices.
- Vega risk: the potential loss caused by movements in implied volatilities affecting the value of options. Vega (equities, interest rate and exchange rate) risk VaR is estimated by analyzing implied volatility surfaces with observed changes in the implied volatilities of equity, interest rate and exchange rate options.
- Correlation risk: the potential loss caused by a disparity between the estimated and actual correlation between two assets, currencies, derivatives, instruments or markets.

Finally, all these measurements are supplemented with VaR estimation with exponential smoothing, to better reflect the impact of movements.

Our market risk remains at low levels compared to the aggregates of risks managed by BBVA, particularly in terms of credit risk. This is due to the nature of the business and our policy of minimal proprietary trading. However, in 2010 the market risk of our trading portfolio increased significantly from previous years to an average economic capital of $€ 353$ million in 2010 from $€ 285$ million in 2009 due to the greater market volatility in interest rates and credit spreads, together with greater exposure to interest-rate risk towards the end of the year, which reflect the tense situation in the markets in the last part of 2010.


Our main risk factor in 2010 and going forward continues to be interest-rate risk, with a weight of $61 \%$ of the total portfolio risk as of December 31, 2010 (this figure includes the spread risk). Equity risk accounted for 9\%, a fall from the previous year (14\%). In contrast, exchange rate risk increased slightly in weight to $7 \%$ (compared to $4 \%$ as of December 31, 2009). Finally, volatility risk remained stable at $24 \%$ of the total portfolio risk as of December 31, 2010. The table below shows the components of VaR as of December 31, 2010 and 2009 respectively, and the average, maximum and minimum VaRs for the years then ended.

| Risk | December 31, 2010 | December 31, 2009 |
| :---: | :---: | :---: |
|  | (In millions of euros) |  |
| Interest/Spread risk | 29.5 | 37.6 |
| Exchange rate risk | 3.3 | 2.3 |
| Equity risk | 4.2 | 8.9 |
| Vega/Correlation risk | 11.6 | 15.4 |
| Diversification effect. | (21.0) | (33.2) |
| Total | 27.6 | 31.0 |
| Average | 32.9 | 26.2 |
| Maximum | 40.8 | 33.1 |
| Minimum . . . . | 25.2 | 18.2 |

By geographical area $64.5 \%$ of the market risk in 2010 (on an annual average basis) corresponded to Global Markets Europe trading desks and $35.5 \%$ to the Group's banks in the Americas, $23 \%$ of which was in Mexico.


The back-testing comparison performed with market risk management results for the parent company (which accounts for most of the Group's market risk) follows the principles set out in the Basel Accord. It makes a day-on-day comparison between actual risks and those estimated by the model, and proved that the risk measurement model continued to work correctly throughout 2010.

## BBVA, S.A. internal backtesting model in 2010 <br> (Estimated VaR vs. profits and losses)



The breakdown of the risk exposure by categories of the instruments within the trading portfolio as of December 31, 2010, 2009 and 2008 were as follows:

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (In millions of euros) |  |  |
| Financial assets held for trading |  |  |  |
| Debt securities | 24,358 | 34,672 | 26,556 |
| Government. | 20,397 | 31,290 | 20,778 |
| Credit institutions | 2,274 | 1,384 | 2,825 |
| Other sectors | 1,687 | 1,998 | 2,953 |
| Trading derivatives | 33,665 | 29,278 | 40,946 |

## Market Risk in Non — Trading Activities in 2010

## Structural Interest Rate Risk

Structural interest-rate risk refers to the potential alteration of a company's net interest income and/or total netasset value caused by variations in interest rates. A financial institution's exposure to adverse changes in market rates is a risk inherent in the banking business, while also presenting an opportunity to create value.

The variations in market interest rates have an effect on our net interest income, from a medium- and shortterm perspective, and on our economic value if a long-term view is adopted. The main source of risk resides in the timing mismatch that exists between repricing and the maturity dates of the asset and liability products comprising the banking book. This is illustrated in the chart below, which shows the gap analysis of our structural balance sheet as of December 31, 2010 in euros.

Gap of maturities and repricing dates of BBVA's structural balance sheet in euros (Million euros)


Rates have remained at low levels in 2010, with a reduction in long-term rates consistent with the slowdown in business activity. This market scenario has been taken into consideration in advance by the Financial Management unit, which through the Assets and Liabilities Committee (ALCO), is in charge of maximizing the economic value of the banking book and preserving net interest income to ensure recurrent earnings. To do so, it not only takes the market outlook into consideration, but it also ensures that exposure levels match the risk profile defined by our management bodies and that a balance is maintained between expected earnings and the risk level borne. The implementation of a transfer pricing system that centralizes our interest rate risk on ALCO's books has helped to assure that balance-sheet risk is being properly managed.

Structural interest-rate risk control and monitoring is performed in the Risk area, which, acting as an independent unit, helps ensure that the risk management and control functions are conveniently segregated. This policy is in line with the Basel Committee on Banking Supervision recommendations. The Risk area is responsible for designing models and measurement systems, together with the development of monitoring, reporting and control policies. It also performs monthly measurements of interest rate risk and risk control and analysis, which is then reported to the main governing bodies, such as the Executive Committee and the Board's Risk Committee.

Our structural interest-rate risk measurement model uses a set of metrics and tools that enable our risk profile to be identified and assessed. From the perspective of characterizing the balance sheet, models of analysis have been developed to establish assumptions dealing fundamentally with prepayment of loans and the performance of deposits with no explicit maturity. Moreover, in order to take into account additional sources of cash flows mismatch risk, not only parallel movements are considered but also changes in the slope and curvature of the interest rate curve, and a model for simulating interest rate curves is also applied to enable risk to be quantified in terms of probabilities. This simulation model, which also considers the diversification between currencies and business units, calculates the earnings at risk (EaR) and economic risk capital (ECR) defined as the maximum adverse deviations in net interest income and economic value, respectively, for a particular confidence level and
time horizon. All this is done in addition to measurements of sensitivity to a standard deviation of 100 basis points for all the market yield curves. The chart below shows the structural interest-rate profile of our main entities, according to their sensitivities.

## Structural interest rate risk profile



The limits structure is one of the mainstays in control policies, because it represents our risk appetite as defined by the Executive Committee. Balance-sheet management has enabled risk levels to be maintained in keeping with our risk profile, as is demonstrated in the following chart, which shows average limits use in each entity during 2010.

Structural interest rate risk. Average use of limits in 2010


The table below shows the estimated impact on the BBVA Group's net interest income and economic value for 2010 of a 100 basis point increase and decrease in average interest rates for the year.

|  | Impact on Net Interest Income |  | Impact on Economic Value (*) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 100 Basis-Point Increase | 100 Basis-Point Decrease | 100 Basis-Point Increase | 100 Basis-Point Decrease |
| BBVA Group | (0.43)\% | +0.26\% | (0.44)\% | (0.91)\% |

(*) Percentage relating to equity.

## Structural Exchange Rate Risk

The currencies with greatest capital impact on the BBVA Group underwent widespread appreciations in 2010. BBVA Group's geographical diversification, given the uncertain economic climate and the public debt crisis episodes in Europe, has had a positive effect on its capital ratios, equity and earnings, due to amongst other factors, the favorable impact of the appreciation of the major currencies against the euro.

These market variations have an effect on our solvency ratios and our estimated earnings whenever there is exposure deriving from the contribution of subsidiary entities operating in "non-euro" markets. The Asset/Liability Management unit, through ALCO, actively manages structural exchange rate risk using hedging policies that aim to minimize the effect of foreign exchange fluctuations on capital ratios, as well as to assure the equivalent value in euros of the foreign currency earnings contributed by our various subsidiaries while controlling the impact on reserves.

The Risk area acts as an independent unit responsible for designing measurement models, making risk calculations and controlling compliance with limits, reporting on all these issues to the Board's Risk Committee and to the Executive Committee.

Structural exchange rate risk is evaluated using a measurement model that simulates multiple scenarios of exchange rates and evaluates their impacts on our capital ratios, equity and the income statement. On the basis of this exchange-rate simulation, a distribution is produced of their possible impact on the three core items that determine their maximum adverse deviation for a particular confidence level and time horizon, depending on market liquidity in each currency. The risk measurements are completed with stress testing and backtesting, which give a complete view of exposure and the impacts on the group of structural exchange rate risk.

All these metrics are incorporated into the decision-making process by Asset/Liability Management, so that it can adapt our risk profile to the guidelines derived from the limits structure authorized by the Executive Committee. Active management of foreign exchange exposure has enabled us to take advantage of the favorable evolution of currencies in 2010, while consistently maintaining risk levels within the established limits, despite high market volatility. The average hedging level of the carrying value of BBVA investments in currencies stood at around $30 \%$, while hedging of foreign currency earnings in 2010 remained at lower levels. In addition to this corporate-level hedging, dollar positions are held at a local level by some of the subsidiary banks. Thanks to a proactive policy in foreign exchange management, hedges exist at the closing of the year for both the carrying amounts of the BBVA investments and the expected earnings in America for 2011.

As of December 31, 2010, the average asset exposure sensitivity to a $1 \%$ depreciation in exchange rates stood at $€ 113$ million, with the following concentration: $45 \%$ in the Mexican peso, $28 \%$ in other South American currencies and $18 \%$ in the U.S. dollar.

## Structural Risk in Equity Portfolio

Our exposure to structural equity risk comes largely from our holdings in industrial and financial companies with medium- to long-term investment horizons, reduced by the short net positions held in derivative instruments on the same underlying assets, in order to limit portfolio sensitivity to potential price cuts. The aggregate sensitivity of our consolidated equity to a $1 \%$ fall in the price of the shares stood, on December 31,2010 , at $€ 47.5$ million, while the sensitivity of the consolidated earnings to the same change in price on the same date is estimated at $€ 3.3$ million. The latter is positive in the case of falls in prices as these are short net positions in derivatives. This figure is
determined by considering the exposure on shares measured at market price or, if not available, at fair value, including the net positions in options on the same underlyings in delta equivalent terms. Treasury Area portfolio positions are not included in the calculation.

The Risk area measures and effectively monitors structural risk in the equity portfolio. To do so, it estimates the sensitivity figures and the capital necessary to cover possible unexpected losses due to the variations in the value of the equity portfolio at a confidence level that corresponds to the institution's target rating, and taking account of the liquidity of the positions and the statistical performance of the assets under consideration. These figures are supplemented by periodic stress comparisons, back-testing and scenario analyses.

## Liquidity Risk

The aim of liquidity risk management, assessment and control is to ensure, in the short-term, that payment commitments can be duly met without having to resort to borrowing funds under burdensome terms, or damaging the image and reputation of the institution. In the medium-term, its aim is to ensure that our financing structure is appropriate and that it moves in the right direction in the context of the current economic situation, and considering the markets and regulatory changes.

Liquidity and structural finance management in our Group is based on the principle of the financial autonomy of our subsidiaries. This management approach helps limit liquidity risk and reduce the vulnerability of our Group during high-risk periods.

The management and monitoring of liquidity risk is carried out comprehensively in each of our units with both a short and long-term approach. The short-term liquidity approach has a time horizon of up to 366 days. It is focused on the management of payments and collections from Treasury and Markets and includes the operations specific to each area and the Bank's possible liquidity requirements. The second medium-term or medium-financing approach is focused on financial management of the balance sheet as a whole, with a time horizon of one year or more.

The comprehensive management of liquidity is carried out by the Assets and Liabilities Committee (ALCO) in each management unit. The Financial Management unit, as part of the Financial Division, analyzes the implications of the Bank's various projects in terms of finance and liquidity requirements and its compatibility with the target financing structure and the situation of the financial markets. The Financial Management unit executes proposals agreed by the ALCO in accordance with the agreed budgets and manages liquidity risk using a broad scheme of limits, sub-limits and alerts approved by the Executive Committee. The Risk Area uses these limits to carry out its mediation and control work independently and provides the manager with the support tools and metrics needed for decision-making. Each of the local risk areas, which are independent from the local manager, complies with the corporative principles of liquidity risk control that are established by the Global Market Risk (GRM) unit, which is the global structural risks unit for the whole Group.

At the level of each entity, the managing areas request and propose a scheme of quantitative and qualitative limits and alerts that affect liquidity risk in the short and medium term. Once agreed with the GRM, controls and limits are proposed to the Board of Directors for its approval at least once a year. The proposals submitted by the GRM take into consideration the market situation according to our target risk tolerance level.

The implementation of a new Liquidity and Finance Manual, which was approved in the last quarter of 2010, has meant the extension of schemes limiting the internal financing of business units, the financial structure and financing concentration, as well as establishing alerts in qualitative liquidity indicators.

GRM carries out regular measurements of risk incurred and the monitoring of consumption of limits. It develops tools and adapts valuation models, carries out regular stress tests and reports to ALCO and the Group's Management Committee on a monthly basis about liquidity levels. It also reports to the management areas and to the GRM Management Committee. The frequency of communication and the amount of information under the current Contingency Plan is decided by the Liquidity Committee on the proposal of the Technical Liquidity Group (TLG). The TLG carries out the initial analysis of the Bank's short or long-term liquidity situation. The TLG is made up of specialized staff from the Short-Term Cash Desk, Financial Management and the Global Market Risk Unit (UCRAM-Structural Risk). If the alert levels suggest a deterioration of the relative situation, the TLG reports the matter to the Liquidity Committee, which is composed of the managers of the related areas. If required, the

Liquidity Committee is responsible for calling the Financing Committee, which is made up of the President and COO, the Director of the Financial Area, the Director of the Risk Area, the Director of Global Business and the Director of Business of the country in question.

One of the most significant aspects that have had an effect on the monitoring and management of liquidity risk in 2010 has been the management and development of the sovereign risk crisis. In this sense, the role of the central banks has been decisive in calming markets during the Eurozone debt crisis and the ECB has been proactive in guaranteeing the liquidity conditions of the interbank markets. Our Group has not needed to make use of the extraordinary measures established by the Spanish and European authorities to mitigate tension in bank financing.

On the regulatory side, the Basel Committee on Banking Supervision (Bank for International Settlements) has proposed a new liquidity regulatory scheme based on two ratios: the Liquidity Coverage Ratio (LCR), that will enter into force in 2015 and the Net Stable Funding Ratio (NSFR), which will be implemented in 2018. The Group participated in the related impact study (QIS) and has taken into account the new regulatory challenges in its new general framework for action in the field of liquidity and finance.



## Credit Risk Management

Credit risk is defined as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge a contractual obligation due to the insolvency or incapacity of the natural or legal persons involved.

## Maximum exposure to credit risk

The Group's maximum credit risk exposure as of December 31, 2010, 2009 and 2008, without recognizing the availability of collateral or other credit enhancements to guarantee compliance, is broken down by financial instrument and counterparties in the table below:

| Maximum Credit Risk Exposure | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | (In millions of euros) |  |  |
| Financial assets held for trading | 24,358 | 34,672 | 26,556 |
| Debt securities | 24,358 | 34,672 | 26,556 |
| Government | 20,397 | 31,290 | 20,778 |
| Credit institutions | 2,274 | 1,384 | 2,825 |
| Other sectors | 1,687 | 1,998 | 2,953 |
| Other financial assets designated at fair value through profit or |  |  |  |
| loss | 691 | 639 | 516 |
| Debt securities | 691 | 639 | 516 |
| Government | 70 | 60 | 38 |
| Credit institutions | 87 | 83 | 24 |
| Other sectors | 534 | 496 | 454 |
| Available-for-sale financial assets | 50,602 | 57,067 | 39,961 |
| Debt securities | 50,602 | 57,067 | 39,961 |
| Government | 33,074 | 38,345 | 19,576 |
| Credit institutions | 11,235 | 12,646 | 13,377 |
| Other sectors | 6,293 | 6,076 | 7,008 |
| Loans and receivables | 373,037 | 353,741 | 375,387 |
| Loans and advances to credit institutions | 23,604 | 22,200 | 33,679 |
| Loans and advances to customers | 347,210 | 331,087 | 341,322 |
| Government | 31,224 | 26,219 | 22,503 |
| Agriculture. | 3,977 | 3,924 | 4,109 |
| Industry | 36,578 | 42,799 | 46,576 |
| Real estate and construction | 55,854 | 55,766 | 54,522 |
| Trade and finance. | 45,689 | 40,714 | 44,885 |
| Loans to individuals | 135,868 | 126,488 | 127,890 |
| Finance leases | 8,141 | 8,222 | 9,385 |
| Other | 29,879 | 26,955 | 31,452 |
| Debt securities | 2,223 | 454 | 386 |
| Government | 2,040 | 342 | 290 |
| Credit institutions | 6 | 4 | 4 |
| Other sectors | 177 | 108 | 92 |
| Held-to-maturity investments. | 9,946 | 5,438 | 5,285 |
| Government | 8,792 | 4,064 | 3,844 |
| Credit institutions | 552 | 754 | 800 |
| Other sectors | 602 | 620 | 641 |
| Derivatives (trading and hedging) | 44,762 | 42,836 | 46,887 |
| Subtotal. | 503,396 | 494,393 | 494,591 |
| Valuation adjustments | 299 | 436 | 942 |
| Total balance | 503,695 | $\underline{494,829}$ | $\underline{495,533}$ |
| Financial guarantees | 36,441 | 33,185 | 35,952 |
| Drawable by third parties . | 86,790 | 84,925 | 92,663 |
| Government | 4,135 | 4,567 | 4,221 |
| Credit institutions | 2,303 | 2,257 | 2,021 |
| Other sectors | 80,352 | 78,101 | 86,421 |
| Other contingent exposures | 3,784 | 7,398 | 6,234 |
| Total off-balance | 127,015 | 125,508 | 134,849 |
| Total maximum credit exposure | $\underline{\underline{630,710}}$ | $\underline{\underline{620,337}}$ | $\underline{\underline{630,382}}$ |

For financial assets recognized in the consolidated balance sheets, credit risk exposure is equal to the carrying amount, except for trading and hedging derivatives. The maximum exposure to credit risk on financial guarantees is the maximum that we would be liable for if these guarantees were called in.

For trading and hedging derivatives, this information reflects the maximum credit risk exposure better than the amount shown on the balance sheet because it does not only include the market value on the date of the transactions (the carrying amount only shows this figure); it also estimates the potential risk of these transactions on their due date.

Regarding the renegotiated financial assets as of December 31, 2010, we did not perform any renegotiations that resulted in the need to reclassify doubtful risks as outstanding risks. The amount of financial assets that would be irregular had their conditions not been renegotiated is not significant with respect to the Group's total loan portfolio as of December 31, 2010.

## Mitigation of credit risk, collateral and other credit enhancements, including risk hedging and mitigation policies

In most cases, maximum exposure to credit risk is reduced by collateral, credit enhancements and other actions which mitigate our exposure.

We apply a credit risk hedging and mitigation policy deriving from a banking approach focused on relationship banking. On this basis, the provision of guarantees is a necessary but not sufficient instrument when taking risks; therefore for us to assume risks, we need to verify the payment or resource generation capacity to ensure the amortization of the risk incurred.

The above is carried out through a prudent risk management policy which consists of analyzing the financial risk in a transaction, based on the repayment or resource generation capacity of the credit recipient, the provision of guarantees in any of the generally accepted ways (cash collateral, pledged assets, personal guarantees, covenants or hedges) appropriate to the risk undertaken, and lastly on the recovery risk (the asset's liquidity).

The procedures for the management and valuation of collaterals are set out in the internal Manual on Credit Risk Management Policies, which we actively use in the arrangement of transactions and in the monitoring of both these and customers.

This Manual lays down the basic principles of credit risk management, which includes the management of the collateral assigned in transactions with customers. Accordingly, the risk management model jointly values the existence of an adequate cash flow generation by the obligor that enables him to service the debt, together with the existence of suitable and sufficient guarantees that ensure the recovery of the credit when the obligor's circumstances render such obligor unable to meet their obligations.

The procedures used for the valuation of the collateral are consistent with the market's best practices, which involve the use of appraisal for real estate guarantees, market price for shares, quoted value of shares in a mutual fund, among other things.

All collaterals assigned are to be properly instrumented and recognized in the corresponding register, and must receive the approval of our legal department.

The following is a description of the main collateral for each financial instrument class:

- Financial assets held for trading: The guarantees or credit enhancements obtained directly from the issuer or counterparty are implicit in the clauses of the instrument. In trading derivatives, credit risk is minimized through contractual netting agreements, where positive- and negative-value derivatives with the same counterparty are offset for their net balance. There may likewise be other kinds of guarantees, depending on the counterparty solvency and the nature of the transaction.
- Other financial assets designated at fair value through profit or loss: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.
- Available-for-sale financial assets: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.


## - Loans and receivables:

- Loans and advances to credit institutions: These have the counterparty's personal guarantee.
- Total lending to customers: Most of these operations are backed by personal guarantees extended by the counterparty. The collateral received to secure loans and advances to other debtors includes mortgages, cash guarantees and other collateral such as pledged securities. Other kinds of credit enhancements may be put in place such as guarantees.
- Debt securities: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.
- Held-to-maturity investments: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.
- Hedging derivatives: Credit risk is minimized through contractual netting agreements, where positive- and negative-value derivatives with the same counterparty are settled at their net balance. There may likewise be other kinds of guarantees, depending on counterparty solvency and the nature of the transaction.
- Financial guarantees, other contingent exposures and drawable by third parties: These have the counterparty's personal guarantee.

Our collateralized credit risk as of December 31, 2010, 2009 and 2008, excluding balances deemed impaired, is broken down in the table below:

| Collateralized Credit Risk | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | (In millions of euros) |  |  |
| Mortgage loans | 132,628 | 127,957 | 125,540 |
| Operating assets mortgage loans | 3,638 | 4,050 | 3,896 |
| Home mortgages | 108,224 | 99,493 | 96,772 |
| Rest of mortgages | 20,766 | 24,414 | 24,872 |
| Secured loans, except mortgage | 18,154 | 20,917 | 19,982 |
| Cash guarantees | 281 | 231 | 250 |
| Secured loan (pledged securities) | 563 | 692 | 458 |
| Rest of secured loans | 17,310 | 19,994 | 19,274 |
| Total. | $\underline{\underline{150,782}}$ | $\underline{\underline{148,874}}$ | $\underline{\underline{145,522}}$ |

In addition, we hold derivatives that carry contractual, legal compensation rights that have effectively reduced credit risk by $€ 27,933$ million as of December 31, 2010, by $€ 27,026$ million as of December 31, 2009 and by $€ 29,377$ million as of December 31, 2008.

As of December 31, 2010, specifically in relation to mortgages, the average amount pending loan collection represented $53.1 \%$ of the collateral pledged ( $54 \%$ as of December 31, 2009 and $55 \%$ as of December 31, 2008).

## Credit quality of financial assets that are neither past due nor impaired

We have ratings tools that enable us to rank the credit quality of our operations and customers based on a scoring system and to map these ratings to probability of default (PD) scales. To analyze the performance of PD, we have a series of tracking tools and historical databases that house the pertinent information generated internally.

The scoring tools vary by customer segment (such as companies, corporate clients, SMEs and public authorities). Scoring is a decision model that contributes to both the arrangement and management of retail type loans: consumer loans, mortgages, credit cards for individuals, among others. Scoring is the tool used to decide to whom a loan should be assigned, what amount should be assigned and what strategies can help establish the price, because it is an algorithm that sorts transactions in accordance with their credit rating. The move towards advanced
risk management makes it possible to establish more proactive commercial relations with customers. Proactive scoring establishes limits for customers that are then used when granting transactions.

Rating tools, as opposed to scoring tools, do not assess transactions but focus on customers instead, such as companies, corporate clients, SMEs or public authorities. For wholesale portfolios where the number of defaults is very low (sovereigns, corporates, financial entities) the internal ratings models are fleshed out by benchmarking the statistics maintained by external rating agencies (Moody's, Standard \& Poor's and Fitch). To this end, each year we compare the PDs compiled by the agencies at each level of risk rating and map the measurements compiled by the various agencies to our master rating scale.

Once the probability of default for the transactions or customers has been determined, the so-called business cycle adjustment starts. This involves generating a risk metric outside the context estimate, seeking to gather information that represents behavior for an entire economic cycle. This probability is linked to our master rating scale.

We maintain a master rating scale with a view to facilitating the uniform classification of our various asset risk portfolios. The table below shows the abridged scale which groups outstanding risk into 17 categories as of December 31, 2010:

| Internal Rating $\underline{\text { Reduced List ( } 17 \text { groups) }}$ | Probability of Default (Basic Points) |  |  |
| :---: | :---: | :---: | :---: |
|  | Average | $\underset{>=}{\substack{\text { Minimum from } \\ \hline}}$ | Maximum |
| AAA | 1 | - | 2 |
| AA+ | 2 | 2 | 3 |
| AA | 3 | 3 | 4 |
| AA - | 4 | 4 | 5 |
| A+ | 5 | 5 | 6 |
| A | 8 | 6 | 9 |
| A- | 10 | 9 | 11 |
| $\mathrm{BBB}+$ | 14 | 11 | 17 |
| BBB | 20 | 17 | 24 |
| BBB - | 31 | 24 | 39 |
| BB+. | 51 | 39 | 67 |
| BB | 88 | 67 | 116 |
| BB - | 150 | 116 | 194 |
| B+ | 255 | 194 | 335 |
| B | 441 | 335 | 581 |
| B - | 785 | 581 | 1,061 |
| C. . | 2,122 | 1,061 | 4,243 |

The table below outlines the distribution of exposure including derivatives by internal ratings, to financial entities and public institutions (excluding sovereign risk), of the Group's main entities as of December 31, 2010, 2009 and 2008:

| Credit Risk Distribution by Internal Rating | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| AAA/AA+/AA/AA - | 26.94\% | 19.55\% | 23.78\% |
| A+/A/A- | 27.49\% | 28.78\% | 26.59\% |
| $\mathrm{BBB}+$ | 9.22\% | 8.65\% | 9.23\% |
| BBB | 4.49\% | 7.06\% | 5.76\% |
| BBB - | 5.50\% | 6.91\% | 9.48\% |
| BB+ | 5.10\% | 4.46\% | 8.25\% |
| BB | 4.57\% | 6.05\% | 6.16\% |
| BB - | 4.88\% | 6.45\% | 5.91\% |
| B+ | 4.84\% | 5.38\% | 3.08\% |
| B | 4.81\% | 3.34\% | 1.44\% |
| B - | 1.89\% | 0.88\% | 0.28\% |
| CCC/CC | 0.27\% | 2.49\% | 0.03\% |
| Total | 100.00\% | 100.00\% | 100.00\% |

## Policies and procedures for preventing excessive risk concentration

In order to prevent the build-up of excessive concentrations of credit risk at the individual, country and sector levels, we oversee updated risk concentration indices at the individual and portfolio levels tied to the various observable variables within the field of credit risk management. The limit on our exposure or share of a customer's financial business therefore depends on the customer's credit rating, the nature of the facility, and our presence in a given market, based on the following guidelines:

- The need to balance the customer's financing needs, broken down by type (commercial/financial, short/ long-term, etc.), and the degree to which its business is or is not attractive to us. We believe this approach provides a better operational mix that is still compatible with the needs of the bank's clientele.
- Other determining factors are national legislation and the ratio between the size of customer lending and the Bank's equity (to prevent risk from becoming overly concentrated among few customers). Additional factors taken into consideration include constraints related to market, customer, internal regulation and macroeconomic factors, etc.
- In addition, correct portfolio management leads to identification of risk concentrations and enables appropriate action to be taken.

Operations with customers or groups that entail an expected loss plus economic capital of over $€ 18$ million are approved at the highest level, i.e., by the Board's Risk Committee. As a reference, this is equivalent in terms of exposure to $10 \%$ of eligible equity for AAA and to $1 \%$ for a BB rating, implying oversight of the major individual risk concentrations by the highest-level risk governance bodies as a function of credit ratings.

There is an additional guideline in terms of a maximum risk concentration level of up to and including $10 \%$ of equity: up to this level there are stringent requirements in terms of in-depth knowledge of the client, its operating markets and sectors of operation.

## Financial assets past due but not impaired

The table below provides details of financial assets past due as of December 31, 2010, 2009 and 2008 but not considered to be impaired, including any amount past due on these dates, listed by their first due date:

|  | 2010 |  |  | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Assets Past Due but Not Impaired | Less than 1 Months Past-Due | 1 to 2 Months Past-Due | 1 to 3 <br> Months <br> Past-Due | Less than 1 <br> Months <br> Past-Due | 1 to 2 <br> Months <br> Past-Due | 1 to 3 <br> Months <br> Past-Due | Less than 1 Months Past-Due | 1 to 2 <br> Months <br> Past-Due | $\begin{gathered} 1 \text { to } 3 \\ \text { Months } \\ \text { Past-Due } \end{gathered}$ |
|  | (In millions of euros) |  |  |  |  |  |  |  |  |
| Loans and advances to credit institutions | - | - | - | - | - | - | - | - | - |
| $\begin{gathered}\text { Loans and advances to } \\ \text { customers. . . . . . . . . . . . }\end{gathered}$1,082 $\quad 311 \quad 277 \quad \begin{array}{llllllll} & 2,653 & 336 & 311 & 1,580 & 534 & 447\end{array}$ |  |  |  |  |  |  |  |  |  |
| Government | 122 | 27 | 27 | 45 | 32 | 19 | 30 | 10 | 12 |
| Other sectors | 960 | 284 | 250 | 2,608 | 304 | 292 | 1,550 | 524 | 435 |
| Debt securities | - | - | - | - | - | - | - | - | - |
| Total | $\underline{1,082}$ | 311 | 277 | $\underline{\mathbf{2 , 6 5 3}}$ | 336 | 311 | 1,580 | 534 | 447 |

## Impaired assets and impairment losses

The table below shows the composition of the balance of impaired financial assets broken down by heading in the balance sheet and the impaired contingent liabilities as of December 31, 2010, 2009 and 2008:

| Impaired Risks. |  |  |  |
| :---: | :---: | :---: | :---: |
| $\underline{\text { Breakdown by Type of Asset and by Sector }}$ | 2010 | 2009 | 2008 |
|  |  | ilions of |  |
| IMPAIRED RISKS ON BALANCE |  |  |  |
| Available-for-sale financial assets | 140 | 212 | 188 |
| Debt securities | 140 | 212 | 188 |
| Loans and receivables | 15,472 | 15,311 | 8,540 |
| Loans and advances to credit institutions | 101 | 100 | 95 |
| Loans and advances to customers. | 15,361 | 15,197 | 8,437 |
| Debt securities | 10 | 14 | 8 |
| Total Impaired Risks on Balance(1) | 15,612 | 15,523 | 8,728 |
| Impaired Risks Off Balance(2) |  |  |  |
| Impaired contingent liabilities | 324 | 405 | 131 |
| TOTAL IMPAIRED RISKS(1)+(2) | 15,936 | 15,928 | 8,859 |
| Of which: |  |  |  |
| Government. | 123 | 87 | 102 |
| Credit institutions | 129 | 172 | 165 |
| Other sectors | 15,360 | 15,264 | 8,461 |
| Mortgage. | 8,627 | 7,932 | 3,047 |
| With partial secured loans | 159 | 37 | 4 |
| Rest. | 6,574 | 7,295 | 5,410 |
| Impaired contingent liabilities | 324 | 405 | 131 |
| TOTAL IMPAIRED RISKS | 15,936 | 15,928 | $\underline{8,859}$ |

The changes in 2010, 2009 and 2008 in the impaired financial assets and contingent liabilities were as follows:

| Changes in Impaired Financial <br> Assets and Contingent Liabilities |
| :--- |

Below are details of the impaired financial assets as of December 31, 2010, 2009 and 2008, without considering impaired liabilities or valuation adjustments, classified by geographical location of risk and by the time since their oldest past-due amount or the period since they were deemed impaired:

| 2010 | $\begin{aligned} & \text { Less than } 6 \\ & \text { Months } \\ & \text { Past-Due } \end{aligned}$ | 6 to 9 Months Past-Due | 9 to 12 <br> Months <br> Past-Due | More than 12 Months Past-Due | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In millions of euros) |  |  |  |  |
| Spain. | 5,279 | 1,064 | 798 | 4,544 | 11,685 |
| Rest of Europe | 106 | 24 | 24 | 55 | 209 |
| Latin America | 1,473 | 112 | 100 | 397 | 2,082 |
| The United States | 1,110 | 84 | 111 | 331 | 1,636 |
| Rest of the world. | - | - | - | - | - |
| Total. | $\underline{\underline{7,968}}$ | $\underline{\underline{1,284}}$ | $\underline{\underline{1,034}}$ | $\underline{\underline{5,327}}$ | $\underline{\underline{15,612}}$ |

Below are details of the impaired financial assets as of December 31, 2010, classified by type of loan in accordance with its associated guarantee, and by the time since their oldest past-due amount or the period since they were deemed impaired:

| 2010 | Less than 6 Months Past-Due | 6 to 9 Months Past-Due | $\begin{aligned} & 9 \text { to } 12 \\ & \text { Months } \\ & \text { Past-Due } \end{aligned}$ | More than 12 Months Past-Due | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In millions of euros) |  |  |  |
| Unsecured loans. | 4,309 | 338 | 271 | 1,710 | 6,628 |
| Mortgage | 3,301 | 946 | 763 | 3,617 | 8,627 |
| Residential mortgage | 629 | 304 | 271 | 1,472 | 2,676 |
| Commercial mortgage (rural properties in operation and offices, and industrial buildings) | 561 | 128 | 100 | 602 | 1,391 |
| Rest of residential mortgage | 701 | 132 | 99 | 593 | 1,525 |
| Plots and other real state assets. | 1,410 | 382 | 293 | 950 | 3,035 |
| Other partially secured loans | 159 | - | - | - | 159 |
| Others | 199 | - | - | - | 198 |
| Total | 7,968 | 1,284 | $\underline{1,034}$ | 5,327 | 15,612 |

Financial income accrued from impaired financial assets amounted to $€ 1,717$ million, $€ 1,485$ million and 1,042 million as of December 31, 2010, 2009 and 2008, respectively. This income is not recognized in the accompanying consolidated income statement due to the existence of doubts as to the collection of these assets. Note 2.2.1.b to the Consolidated Financial Statements gives a description of the individual analysis of impaired
financial assets, including the factors the entity takes into account in determining that they are impaired and the extension of guarantees and other credit enhancements.

The following shows the changes in impaired financial assets written off from the balance sheet for the years ended December 31, 2010, 2009 and 2008 because the possibility of their recovery was deemed remote:

| 2010 | 2009 | 2008 |
| :---: | :---: | :---: |
| (In millions of euros) |  |  |
| 9,834 | 6,872 | 5,622 |
| 4,788 | 3,880 | 1,976 |
| $(1,448)$ | $(1,172)$ | (567) |
| (1) | - |  |
| (253) | (188) | (199) |
| (5) | (48) | (13) |
| (342) | (590) | (261) |
| (847) | (346) | (94) |
| 193 | 253 | (159) |
| 13,367 | 9,833 | $\underline{\underline{6,872}}$ |

Our non-performing assets ("NPA") ratios for the headings "Loans and advances to customers" and "Contingent liabilities" as of December 31, 2010, 2009 and 2008 were $4.1 \%, 4.3 \%$ and $2.3 \%$, respectively.

A breakdown of impairment losses by type of financial instrument registered in the income statement and the recoveries of impaired financial assets in 2010, 2009 and 2008 is provided Note 49 to the Consolidated Financial Statements. The accumulated balance of impairment losses broken down by portfolio as of December 31, 2010, 2009 and 2008 is as follows:

|  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | (In millions of euros) |  |  |
| Impairment Losses |  |  |  |
| Available-for-sale portfolio | 619 | 449 | 202 |
| Loans and receivables | 9,473 | 8,805 | 7,505 |
| Loans and advances to customers | 9,396 | 8,720 | 7,412 |
| Loans and advances to credit institutions . | 67 | 68 | 74 |
| Debt securities | 10 | 17 | 19 |
| Held to maturity investment | 1 | 1 | 4 |
| Total | 10,093 | 9,255 | 7,711 |
| Of which: |  |  |  |
| For impaired portfolio | 7,362 | 6,380 | 3,480 |
| For currently non-impaired portfolio | 2,731 | 2,875 | 4,231 |

In addition to the amounts indicated above, provisions for contingent exposures and commitments rose to $€ 264, € 243$ and $€ 421$ million as of December 31, 2010, 2009 and 2008 respectively (see Note 25 to the Consolidated Financial Statements).

The changes in the accumulated impairment losses for the years 2010, 2009 and 2008 were as follows:

$$
\frac{2010}{(\text { In millions of euros) }} \frac{2008}{\frac{2009}{2}}
$$

| Changes in the Impairment Losses |  |  |  |
| :---: | :---: | :---: | :---: |
| Balance at the beginning | 9,255 | 7,711 | 7,194 |
| Increase in impairment losses charged to income. | 7,207 | 8,282 | 4,590 |
| Decrease in impairment losses credited to income | $(2,236)$ | $(2,622)$ | $(1,457)$ |
| Acquisition of subsidiaries | - | - | 1 |
| Disposal of subsidiaries | - | - | (4) |
| Transfers to written-off loans | $(4,488)$ | $(3,878)$ | $(1,951)$ |
| Exchange differences and other. | 355 | (238) | (662) |
| Balance at the end | 10,093 | 9,255 | 7,711 |
| Of which: |  |  |  |
| For impaired portfolio . | 7,362 | 6,380 | 3,480 |
| For currently non-impaired portfolio | 2,731 | 2,875 | 4,231 |

Most of the impairment on financial assets are included under the heading "Loans and receivables - Loans and advances to customers". The changes in impairment for 2010, 2009 and 2008 are shown in this heading:

| Changes in the Impairment Losses | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | (In millions of euros) |  |  |
| Loans and advances to customers |  |  |  |
| Balance at the beginning | 8,720 | 7,412 | 7,117 |
| Increase in impairment losses charged to income | 7,014 | 7,983 | 4,434 |
| Decrease in impairment losses credited to income | $(2,200)$ | $(2,603)$ | $(1,636)$ |
| Acquisition of subsidiaries | - | - | - |
| Disposal of subsidiaries. | - | - | - |
| Transfers to written-off loans | $(4,423)$ | $(3,828)$ | $(1,950)$ |
| Exchange differences and other | 285 | (244) | (553) |
| Balance at the end. | 9,396 | 8,720 | 7,412 |
| Of which: |  |  |  |
| For impaired portfolio | 6,683 | 5,864 | 3,239 |
| For currently non-impaired portfolio. | 2,713 | 2,856 | 4,173 |

## Risk Concentrations

The table below shows the Group's financial instruments by geographical area, not taking into account valuation adjustments, as of December 31, 2010, 2009 and 2008:

| 2010 <br> Risks On-Balance | Spain | Europe, Excluding Spain | USA | $\begin{aligned} & \text { Latin } \\ & \text { America } \end{aligned}$ | Rest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (In millions of euros) |  |  |  |
| Financial assets held for trading | 18,903 | 22,899 | 3,951 | 15,126 | 2,404 | 63,283 |
| Debt securities | 9,522 | 2,839 | 654 | 10,938 | 405 | 24,358 |
| Equity instruments. | 3,041 | 888 | 148 | 861 | 322 | 5,260 |
| Derivatives | 6,340 | 19,172 | 3,149 | 3,327 | 1,677 | 33,665 |
| Other financial assets designated at fair value through profit or loss. | 284 | 98 | 481 | 1,913 | 1 | 2,777 |
| Debt securities | 138 | 66 | 480 | 7 | - | 691 |
| Equity instruments. | 146 | 32 | 1 | 1,906 | 1 | 2,086 |
| Available-for-sale portfolio | 25,230 | 7,689 | 7,581 | 14,449 | 1,234 | 56,183 |
| Debt securities | 20,725 | 7,470 | 6,903 | 14,317 | 1,187 | 50,602 |
| Equity instruments. | 4,505 | 219 | 678 | 132 | 47 | 5,581 |
| Loans and receivables | 218,399 | 30,985 | 39,944 | 77,861 | 5,847 | 373,036 |
| Loans and advances to credit institutions | 6,786 | 7,846 | 864 | 7,090 | 1,018 | 23,604 |
| Loans and advances to customers. | 210,102 | 23,139 | 38,649 | 70,497 | 4,822 | 347,209 |
| Debt securities | 1,511 | - | 431 | 274 | 7 | 2,223 |
| Held-to-maturity investments. | 7,504 | 2,443 | - | - | - | 9,947 |
| Hedging derivatives. | 234 | 2,922 | 131 | 281 | 35 | 3,603 |
| Total | 270,554 | $\underline{\text { 67,036 }}$ | 52,088 | $\underline{109,630}$ | 9,521 | $\underline{\mathbf{5 0 8 , 8 2 9}}$ |
| Risks Off-Balance | Spain | $\begin{gathered} \text { Europe, } \\ \text { Excluding } \\ \text { Spain } \end{gathered}$ | USA | $\begin{gathered} \text { Latin } \\ \text { America } \end{gathered}$ | Rest | Total |
| Financial guarantees. | 20,175 | 6,773 | 3,069 | 4,959 | 1,465 | 36,441 |
| Contingent exposures. | 35,784 | 19,144 | 17,604 | 17,132 | 910 | 90,574 |
| Total | 55,959 | $\underline{\mathbf{2 5 , 9 1 7}}$ | $\underline{\text { 20,673 }}$ | 22,091 | 2,375 | 127,015 |


| 2009 <br> Risks On-Balance | Spain | Europe, Excluding Spain | USA | Latin America | Rest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In millions of euros) |  |  |  |  |  |
| Financial assets held for trading | 22,893 | 25,583 | 3,076 | 15,941 | 2,240 | 69,733 |
| Debt securities | 14,487 | 7,434 | 652 | 11,803 | 296 | 34,672 |
| Equity instruments | 3,268 | 624 | 35 | 1,662 | 194 | 5,783 |
| Derivatives | 5,138 | 17,525 | 2,389 | 2,476 | 1,750 | 29,278 |
| Other financial assets designated at fair value through profit or loss | 330 | 73 | 436 | 1,498 | - | 2,337 |
| Debt securities | 157 | 42 | 435 | 5 | - | 639 |
| Equity instruments | 173 | 31 | 1 | 1,493 | - | 1,698 |
| Available-for-sale portfolio | 30,177 | 11,660 | 7,828 | 12,585 | 1,266 | 63,516 |
| Debt securities | 24,838 | 11,429 | 7,082 | 12,494 | 1,223 | 57,066 |
| Equity instruments | 5,339 | 231 | 746 | 91 | 43 | 6,450 |
| Loans and receivables. | 206,097 | 34,613 | 40,469 | 66,395 | 6,167 | 353,741 |
| Loans and advances to credit institutions. | 2,568 | 11,280 | 2,441 | 4,993 | 918 | 22,200 |
| Loans and advances to customers | 203,529 | 23,333 | 37,688 | 61,298 | 5,239 | 331,087 |
| Debt securities | - | - | 340 | 104 | 10 | 454 |
| Held-to-maturity investments | 2,625 | 2,812 | - | - | - | 5,437 |
| Hedging derivatives | 218 | 2,965 | 117 | 270 | 25 | 3,595 |
| Total | $\underline{\underline{262,340}}$ | $\underline{\underline{77,706}}$ | $\underline{51,926}$ | $\underline{\underline{96,689}}$ | $\underline{\underline{9,698}}$ | $\underline{\text { 498,359 }}$ |
| Risks Off-Balance | Spain | Europe, Excluding Spain | USA | $\begin{gathered} \text { Latin } \\ \text { America } \\ \hline \end{gathered}$ | Rest | Total |
| Financial guarantees. | 15,739 | 7,826 | 3,330 | 4,601 | 1,689 | 33,185 |
| Contingent exposures . | 37,804 | 24,119 | 15,990 | 13,164 | 1,246 | 92,323 |
| Total . | $\underline{\underline{53,543}}$ | $\underline{\underline{31,945}}$ | $\underline{\underline{19,320}}$ | $\underline{\underline{17,765}}$ | $\underline{\underline{2,935}}$ | $\underline{\underline{125,508}}$ |



## ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES

A. Debt Securities

Not Applicable.
B. Warrants and Rights

Not Applicable.
C. Other Securities

Not Applicable.

## D. American Depositary Shares

Our ADSs are listed on the New York Stock Exchange under the symbol "BBVA". The Bank of New York Mellon is the depositary (the "Depositary") issuing ADSs pursuant to an amended and restated deposit agreement dated June 29, 2007 among BBVA, the Depositary and the holders from time to time of ADSs (the "Deposit Agreement"). Each ADS represents the right to receive one share. The table below sets forth the fees payable, either directly or indirectly, by a holder of ADSs as of the date of this Annual Report.

## Category

(a) Depositing or substituting the underlying shares
(b) Receiving or distributing dividends
(c) Selling or exercising rights
(d) Withdrawing an underlying security
e) Transferring, splitting or grouping receipts
(f) General depositary services, particularly those charged on an annual basis
(g) Expenses of the Depositary

## Depositary Actions

Issuance of ADSs

Distribution of cash dividends or other cash distributions; distribution of share dividends or other free share distributions; distribution of securities other than ADSs or rights to purchase additional ADSs

Distribution or sale of securities
Acceptance of ADSs surrendered for withdrawal of deposited securities

Transfers, combining or grouping of depositary receipts

Other services performed by the Depositary in administering the ADSs

Expenses incurred on behalf of holders in connection with

1) stock transfer or other taxes (including Spanish income taxes) and other governmental charges;
2) cable, telex and facsimile transmission and delivery charges incurred at request of holder of ADS or person depositing shares for the issuance of ADSs;
3) transfer, brokerage or registration fees for the registration of shares or other deposited securities on the share register and applicable to transfers of shares or other deposited securities to or from the name of the custodian;
4) reasonable and customary expenses of the depositary in connection with the conversion of foreign currency into U.S. dollars

## Associated Fee/By Whom Paid

Up to $\$ 5.00$ for each 100 ADSs (or portion thereof) evidenced by the new ADSs delivered (charged to person depositing the shares or receiving the ADSs)
Not applicable

## Not applicable

Up to $\$ 5.00$ for each 100 ADSs (or portion thereof) evidenced by the ADSs surrendered (charged to person surrendering or to person to whom withdrawn securities are being delivered)

Not applicable

Not applicable

Expenses payable by holders of ADSs or persons depositing shares for the issuance of ADSs; expenses payable in connection with the conversion of foreign currency into U.S. dollars are payable out of such foreign currency

The Depositary may remit to us all or a portion of the Depositary fees charged for the reimbursement of certain of the expenses we incur in respect of the ADS program established pursuant to the Deposit Agreement upon such terms and conditions as we may agree from time to time. In the year ended December 31, 2010, the Depositary reimbursed us $\$ 527$ thousand with respect to certain fees and expenses. The table below sets forth the types of expenses that the Depositary has agreed to reimburse and the amounts reimbursed in 2010.

# Amount 

Reimbursed in
the Year
Category of Expenses
December 31, 2010
Thousands of dollars
NYSE Listing Fees
Investor Relations Marketing ..... 210
Professional Services ..... 129
AGM Expenses ..... 69

## PART II

## ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES

Not Applicable.

## ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS

Not Applicable.

## ITEM 15. CONTROLS AND PROCEDURES

## Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

As of December 31, 2010, BBVA, under the supervision and with the participation of BBVA's management, including our Chairman and Chief Executive Officer, President and Chief Operating Officer and Chief Accounting Officer, performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act). There are, as described below, inherent limitations to the effectiveness of any control system, including disclosure controls and procedures. Accordingly, even effective disclosure controls and procedures can provide only reasonable assurance of achieving their control objectives.

Based upon that evaluation, BBVA's Chairman and Chief Executive Officer, President and Chief Operating Officer and Chief Accounting Officer concluded that BBVA's disclosure controls and procedures are effective to ensure that information relating to BBVA, including its consolidated subsidiaries, required to be disclosed in reports that it files under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) accumulated and communicated to the management, including principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

## Management's Report on Internal Control Over Financial Reporting

The management of BBVA is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) under the Exchange Act. BBVA's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of BBVA;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of BBVA's management and directors; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of BBVA's management, including our Chairman and Chief Executive Officer, President and Chief Operating Officer and Chief Accounting Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on this assessment, our management concluded that, as of December 31, 2010, our internal control over financial reporting was effective based on those criteria.

Our internal control over financial reporting as of December 31, 2010 has been audited by Deloitte S.L., an independent registered public accounting firm, as stated in their report which follows below.

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of Banco Bilbao Vizcaya Argentaria, S.A.:
We have audited the internal control over financial reporting of BANCO BILBAO VIZCAYA ARGENTARIA, S.A. (the "Company") and subsidiaries composing the BANCO BILBAO VIZCAYA ARGENTARIA Group (the "Group" - Note 3) as of December 31, 2010, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Group's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Group maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2010 of the Group and our report dated April 1, 2011 expressed an unqualified opinion on those consolidated financial statements and included an explanatory paragraph stating that the International Financial Reporting Standards adopted by the European Union ("EU-IFRS") required to be applied under the Bank of Spain's Circular 4/2004 vary in certain significant respects from accounting principles generally accepted in the United States of America ("U.S. GAAP") and that the information relating to the nature and effect of such differences is presented in Note 60 to the consolidated financial statements of the Group.
/s/ DELOITTE, S.L.
Madrid - Spain
April 1, 2011

## Changes in Internal Control Over Financial Reporting

There has been no change in BBVA's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the period covered by this Annual Report that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

## ITEM 16. [RESERVED]

## ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT

The charter for our Audit and Compliance Committee provides that the Chairman of the Audit and Compliance Committee is required to have experience in financial matters as well as knowledge of the accounting standards and principles required by the banking regulators, and we have determined that Mr. José Luis Palao García Suelto, the Chairman of the Audit and Compliance Committee, has such experience and knowledge and is an "audit committee financial expert" as such term is defined by the regulations of the Securities and Exchange Commission issued pursuant to Section 407 of the Sarbanes-Oxley Act of 2002. Mr. Palao is independent within the meaning of the New York Stock Exchange listing standards.

In addition, we believe that the remaining members of the Audit and Compliance Committee have an understanding of applicable generally accepted accounting principles, experience analyzing and evaluating financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can reasonably be expected to be raised by our Consolidated Financial Statements, an understanding of internal controls over financial reporting, and an understanding of audit committee functions. Our Audit and Compliance Committee has experience overseeing and assessing the performance of BBVA and its consolidated subsidiaries and our external auditors with respect to the preparation, auditing and evaluation of our Consolidated Financial Statements.

## ITEM 16B. CODE OF ETHICS

BBVA's Code of Ethics and Conduct applies, among others, to its chief executive officer, chief financial officer and chief accounting officer. This code establishes the principles that guide these officers' respective actions: ethical conduct, professional standards and confidentiality. It also establishes the limitations and defines the conflicts of interest arising from their status as senior executives. We have not waived compliance with, nor made any
amendment to, the Code of Ethics and Conduct in 2010. BBVA's Code of Ethics and Conduct can be found on its website at www.bbva.com.

## ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The following table provides information on the aggregate fees billed by our principal accountants, Deloitte, S.L., by type of service rendered for the periods indicated.

|  | Year Ended <br> December 31, |  |
| :---: | :---: | :---: |
| Services Rendered | 2010 | 2009 |
|  | (In millions of euros) |  |
| Audit Fees(1) | 7.3 | 6.9 |
| Audit-Related Fees(2) | 1.3 | 0.7 |
| Tax Fees(3) | 0.3 | 0.2 |
| All Other Fees(4). | $\underline{0.6}$ | 0.7 |
| Total | $\underline{\underline{9.5}}$ | 8.5 |

(1) Aggregate fees billed for each of the last two fiscal years for professional services rendered by Deloitte, S.L. for the audit of BBVA's annual financial statements or services that are normally provided by Deloitte, S.L. in connection with statutory and regulatory filings or engagements for those fiscal years. Total audit fees billed by Deloitte, S.L. and its worldwide affiliates, were $€ 16.4$ million and $€ 13.1$ million in 2010 and 2009, respectively.
(2) Aggregate fees billed in each of the last two fiscal years for assurance and related services by Deloitte, S.L. that are reasonably related to the performance of the audit or review of BBVA's financial statements and are not reported under (1) above.
(3) Aggregate fees billed in each of the last two fiscal years for professional services rendered by Deloitte, S.L. for tax compliance, tax advice, and tax planning.
(4) Aggregate fees billed in each of the last two fiscal years for products and services provided by Deloitte, S.L. other than the services reported in (1), (2) and (3) above. Services in this category consisted primarily of employee education courses and verification of the security of information systems.

## The Audit and Compliance Committee's Pre-Approval Policies and Procedures

In order to assist in ensuring the independence of our external auditor, the regulations of our Audit and Compliance Committee provides that our external auditor is generally prohibited from providing us with non-audit services, other than under the specific circumstance described below. For this reason, our Audit and Compliance Committee has developed a pre-approval policy regarding the contracting of BBVA's external auditor, or any affiliate of the external auditor, for professional services. The professional services covered by such policy include audit and non-audit services provided to BBVA or any of its subsidiaries reflected in agreements dated on or after May 6, 2003.

The pre-approval policy is as follows:

1. The hiring of BBVA's external auditor or any of its affiliates is prohibited, unless there is no other firm available to provide the needed services at a comparable cost and that could deliver a similar level of quality.
2. In the event that there is no other firm available to provide needed services at a comparable cost and delivering a similar level of quality, the external auditor (or any of its affiliates) may be hired to perform such services, but only with the pre-approval of the Audit and Compliance Committee.
3. The Chairman of the Audit and Compliance Committee has been delegated the authority to approve the hiring of BBVA's external auditor (or any of its affiliates). In such an event, however, the Chairman would be required to inform the Audit and Compliance Committee of such decision at the Committee's next meeting.
4. The hiring of the external auditor for any of BBVA's subsidiaries must also be pre-approved by the Audit and Compliance Committee.
5. Agreements entered into prior to May 6, 2003 between BBVA or any of its subsidiaries and any of their respective external auditors, required the approval of the Audit and Compliance Committee in the event that services provided under such agreements continued after May 6, 2004.

## ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES

Not Applicable.

ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS

| 2010 | Total Number of Ordinary Shares Purchased | Average Price <br> Paid per Share (or <br> Unit) | Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or Approximate Dolla Value) of Shares (or Units) that may yet Be Plans or Programs |
| :---: | :---: | :---: | :---: | :---: |
| January 1 to January 31 | 50,319,956 | $€ 11.93$ | - | - |
| February 1 to February 28 | 56,619,454 | $€ 10.01$ | - | - |
| March 1 to March 31 | 42,829,540 | $€ 10.41$ | - | - |
| April 1 to April 30. | 77,852,734 | €10.45 | - | - |
| May 1 to May 31 | 113,715,210 | € 8.79 | - | - |
| June 1 to June 30 | 75,038,225 | € 9.21 | - |  |
| July 1 to July 31 | 98,431,518 | € 9.13 | - | - |
| August 1 to August 31 | 36,309,050 | € 9.95 | - | - |
| September 1 to September 30 | 60,745,856 | €10.02 | - | - |
| October 1 to October 31 | 80,592,413 | € 9.63 | - | - |
| November 1 to November 30 | 69,811,829 | € 8.25 | - | - |
| December 1 to December 31. | 59,563,014 | € 8.24 | - | - |
| Total | $\underline{\underline{821,828,799}}$ | € 9.53 | - | - |

During 2010, we sold a total of $780,423,886$ shares for an average price of $€ 9.48$ per share.

## ITEM 16F. CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT

During the years ended December 31, 2010, 2009 and 2008 and through the date of this Annual Report, the principal independent accountant engaged to audit our financial statements, Deloitte S.L., has not resigned, indicated that it has declined to stand for re-election after the completion of its current audit or been dismissed. For each of the years ended December 31, 2010, 2009 and 2008, Deloitte S.L. has not expressed reliance on another accountant or accounting firm in its report on our audited annual accounts for such periods.

## ITEM 16G. CORPORATE GOVERNANCE

## Compliance with NYSE Listing Standards on Corporate Governance

On November 4, 2003, the SEC approved new rules proposed by the New York Stock Exchange (the "NYSE") intended to strengthen corporate governance standards for listed companies. In compliance therewith, the following is a summary of the significant differences between our corporate governance practices and those applicable to domestic issuers under the NYSE listing standards. The Group's website address is www.bbva.com. We include on such website a narrative description in English of corporate governance differences between NYSE rules and home country practice in Spain.

## Independence of the Directors on the Board of Directors and Committees

Under the NYSE corporate governance rules, (i) a majority of a U.S. company's board of directors must be composed of independent directors, (ii) all members of the audit committee must be independent and (iii) all U.S. companies listed on the NYSE must have a compensation committee and a nominations committee and all members of such committees must be independent. In each case, the independence of directors must be established pursuant to highly detailed rules promulgated by the NYSE and, in the case of the audit committee, the NYSE and the SEC.

With the exception of the rules on the composition of the Audit and Compliance Committee contained in the Securities Market Act, where at least one of the members must be an independent director, Spanish law does not contain any other requirement that members of the board of directors or the committees thereof be independent, nor does Spanish law provide for the time being any definition of what constitutes independence for the purpose of board or committee membership or otherwise. In addition, Spanish law does not require that a company have a compensation committee or an appointments committee. However, there are non-binding recommendations for listed companies in Spain to have these committees and for them to be composed of a majority of non-executive directors as well as a definition of what constitutes independence for directors.

As described above, pursuant to article 1 of our Board regulations BBVA considers that independent directors are those who fulfill the requirements described below:

Independent directors are external directors appointed for their personal and professional background who can pursue their duties without being constrained by their relations with the Company, its significant shareholders or its executives.

Independent directors may not:
a) Have been employees or executive directors in Group companies, unless three or five years, respectively, have passed since they ceased to be so.
b) Receive any amount or benefit from the Company or its Group companies for any reason other than remuneration of their directorship, unless it is insignificant.

Neither dividends nor supplementary pension payments that the director may receive from earlier professional or employment relationships shall be taken into account for the purposes of this section, provided they are not subject to conditions and the company paying them may not at its own discretion suspend, alter or revoke their accrual without breaching its obligations.
c) Be or have been a partner in the external auditors' firm or in charge of the auditor's report with respect to the Company or any other Group company during the last three years.
d) Be executive director or senior manager in any other company on which a Company executive director or senior manager is external director.
e) Maintain or have maintained during the past year an important business relationship with the Company or any of its Group companies, either on his/her own behalf or as relevant shareholder, director or senior manager of a company that maintains or has maintained such relationship.
"Business relationships" shall mean relationships as provider of goods and/or services, including financial, advisory and/or consultancy services.
f) Be significant shareholders, executive directors or senior managers of any organization that receives or has received significant donations from the Company or its Group during the last three years.

Those who are merely trustees on a foundation receiving donations shall not be ineligible under this section.
g) Be married to or linked by equivalent emotional relationship, or related by up to second-degree family ties to an executive director or senior manager of the Company.
h) Have not been proposed by the Appointments Committee for appointment or renewal.
i) Fall within the cases described under letters a), e), f) or g) of this section, with respect to any significant shareholder or shareholder represented on the Board. In cases of family relationships described under letter g), the limitation shall not only apply to the shareholder, but also to the directors it nominates for the Company's Board.

Directors owning shares in the Company may be independent providing they comply with the above conditions and their shareholding is not legally considered as significant.

According to recommendations on corporate governance, the Board has established a limit on how long a director may remain independent. Directors may not remain on the Board as independent directors after having sat on it as such for more than 12 consecutive years.

Our Board of Directors has a large number of non-executive directors and nine out of the 12 members of our Board are independent under the definition of independence described above. In addition, our Audit and Compliance Committee is composed exclusively of independent directors and the committee chairman is required to have experience in financial management and an understanding of the standards and accounting procedures required by the governmental authorities that regulate the banking sector. In accordance with the nonbinding recommendation, our Board of Directors has an Appointments Committee and a Compensation Committee which are composed mainly of independent directors.

## Separate Meetings for Independent Directors

In accordance with the NYSE corporate governance rules, independent directors must meet periodically outside of the presence of the executive directors. Under Spanish law, this practice is not contemplated as such. We note, however, that our independent directors meet periodically outside the presence of our executive directors anytime the Audit and Compliance Committee or the Appointments Committee and Compensation Committee meet, since these Committees are comprised solely of non- executive directors. In addition, our independent directors meet outside the presence of our executive directors as often as they deem fit, and usually prior to meetings of the Board of Directors or its Committees.

## Code of Ethics

The NYSE listing standards require U.S. companies to adopt a code of business conduct and ethics for directors, officers and employees, and promptly disclose any waivers of the code for directors or executive officers. For information with respect to BBVA's code of business conduct and ethics see "Item 16B. Code of Ethics".

## PART III

## ITEM 17. FINANCIAL STATEMENTS

We have responded to Item 18 in lieu of responding to this Item.

## ITEM 18. FINANCIAL STATEMENTS

Reference is made to Item 19 for a list of all financial statements filed as a part of this Annual Report.

## ITEM 19. EXHIBITS

Exhibit
Number

## Description

1.1 Amended and Restated Bylaws (Estatutos) of the Registrant.
8.1 Consolidated Companies Composing Registrant (see Appendix I to XI to our Consolidated Financial Statements included herein).
12.1 Section 302 Chairman and Chief Executive Officer Certification.
12.2 Section 302 President and Chief Operating Officer Certification.
12.3 Section 302 Chief Accounting Officer Certification.
13.1 Section 906 Certification.
15.1 Consent of Independent Registered Public Accounting Firm

We will furnish to the Commission, upon request, copies of any unfiled instruments that define the rights of holders of our long-term debt.

## SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the Registrant certifies that it meets all of the requirements for filing on Form 20-F and had duly caused this Annual Report to be signed on its behalf by the undersigned, thereto duly authorized.

BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

By: /s/ JAVIER MALAGON NAVAS
Name: JAVIER MALAGON NAVAS
Title: Chief Accounting Officer

Date: April 1, 2011
CONSOLIDATED FINANCIAL STATEMENTS

- Consolidated balance sheets ..... F-2
- Consolidated income statements ..... F-5
- Consolidated statements of recognized income and expenses ..... F-6
- Consolidated statements of changes in equity ..... F-7
- Consolidated statements of cash flows ..... F-10
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. Introduction, basis of presentation of the consolidated annual financial statements and other information ..... F-12
2. Principles of consolidation, accounting policies and measurement bases applied and IFRS recent pronouncements ..... F-15
3. Banco Bilbao Vizcaya Argentaria Group ..... F-40
4. Application of earnings ..... F-44
5. Earnings per share ..... F-46
6. Basis and methodology for segment reporting ..... F-47
7. Risk exposure ..... F-50
8. Fair value of financial instruments ..... F-74
9. Cash and balances with central banks ..... F-80
10. Financial assets and liabilites held for trading ..... F-81
11. Other financial assets designated at fair value through profit or loss ..... F-86
12. Available for sale financial assets ..... F-86
13. Loans and receivables ..... F-91
14. Held-to-maturity investments ..... F-94
15. Hedging derivatives (receivable and payable) and fair value changes of the hedged items in portfolio hedges ..... F-96
16. Non-current assets held for sale and liabilities associated with non-current assets held for sale ..... F-99
17. Investments ..... F-101
18. Reinsurance assets ..... F-104
19. Tangible assets ..... F-105
20. Intangible assets ..... F-109
21. Tax assets and liabilities ..... F-111
22. Other assets and liabilities ..... F-114
23. Financial liabilities at amortized cost ..... F-114
24. Liabilities under insurance contracts ..... F-121
25. Provisions ..... F-121
26. Pensions and other commitments ..... F-123
27. Common stock ..... F-136
28. Share premium ..... F-138
29. Reserves ..... F-138
30. Treasury stock ..... F-141
31. Valuation adjustments ..... F-142
32. Non-controlling interest ..... F-142
33. Capital base and capital management ..... F-142
34. Financial guarantees and drawable by third parties ..... F-144
35. Assets assigned to other own and third-party obligations ..... F-144
36. Other contingent assets and contingent liabilities ..... F-145
37. Purchase and sale commitments and future payment obligations ..... F-145
38. Transactions on behalf of third parties ..... F-145
39. Interest, income and similar expenses ..... F-146
40. Dividend income ..... F-149
41. Share of profit or loss of entities accounted for using the equity method ..... F-150
42. Fee and commission income ..... F-150
43. Fee and commission expenses ..... F-150
44. Net gains (losses) on financial assets and liabilities ..... F-151
45. Other operating income and expenses ..... F-152
46. Administrative costs ..... F-152
47. Depreciation and amortization ..... F-156
48. Provisions (net) ..... F-156
49. Impairment losses on financial assets (net) ..... F-156
50. Impairment losses on other assets (net). ..... F-157
51. Gains (losses) on derecognized assets not classified as non-current assets held for sale ..... F-157
52. Gains (losses) in non-current assets held for sale not classified as discontinued operations ..... F-157
53. Consolidates statement of cash flows ..... F-158
54. Accountant fees and services ..... F-159
55. Related party transactions ..... F-159
56. Remuneration of the Board of Directors and Members of the Bank's Management Committee ..... F-161
57. Detail of the Directors' holdings in companies with similar business activities ..... F-164
58. Other information ..... F-164
59. Subsequent events ..... F-165
60. Differences between Eu-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and the United States generally accepted accounting principles and other required disclosures english ..... F-165
APPENDICES
I Financial Statements of Banco Bilbao Vizcaya Argentaria, S.A. ..... I-1
II Additional information on consolidated subsidiaries composing the BBVA Group ..... II-1
III Additional information on jointly controlled companies accounted for under the proportionate consolidation method in the BBVA Group ..... III-1
IV Additional information on investments and jointly controlled companies accounted for using the equity method in the BBVA Group ..... IV-1
V Changes and notification of investments in the BBVA Group in 2010 ..... V-1
VI Fully consolidated subsidiaries with more than $10 \%$ owned by non-Group shareholders as of December 31, 2010 ..... VI-1
VII BBVA Group's securitization fund ..... VII-1
VIII Details of the outstanding subordinated debt and preferred securities issued by the Bank or entities in the Group consolidated as of December 31, 2010 ..... VIII-1
IX Consolidated balance sheets as of December 31, 2010, 2009 and 2008 held in foreign currency ..... IX-1
X Consolidated income statements for the first and second half of 2010, 2009 and 2007 ..... X-1
XI GLOSSARY ..... XI-1

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Banco Bilbao Vizcaya Argentaria, S.A.:
We have audited the accompanying consolidated balance sheets of BANCO BILBAO VIZCAYA ARGENTARIA, S.A. (the "Company") and subsidiaries composing the BANCO BILBAO VIZCAYA ARGENTARIA Group (the "Group" - Note 3) as of December 31, 2010, 2009 and 2008, and the related consolidated income statements, statements of recognized income and expense, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2010. These consolidated financial statements are the responsibility of the controlling Company's Directors. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of BANCO BILBAO VIZCAYA ARGENTARIA, S.A. and subsidiaries composing the BANCO BILBAO VIZCAYA ARGENTARIA Group as of December 31, 2010, 2009 and 2008, and the consolidated results of their operations and their consolidated cash flows for each of the three years in the period ended December 31, 2010, in conformity with the International Financial Reporting Standards adopted by the European Union ("EU-IFRS") required to be applied under the Bank of Spain's Circular 4/2004 (see Note 1.2).

EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 vary in certain significant respects from accounting principles generally accepted in the United States of America ("U.S. GAAP"). Information relating to the nature and effect of such differences is presented in Note 60 to the consolidated financial statements.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Group's internal control over financial reporting as of December 31, 2010, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated April 1, 2011 expressed an unqualified opinion on the Group's internal control over financial reporting
/s/ DELOITTE, S.L.

Madrid - Spain
April 1, 2011

## BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP

CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2010, 2009 and 2008
(Notes 1 to 5)

|  | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | llions of eu |  |
| ASSETS |  |  |  |  |
| CASH AND BALANCES WITH CENTRAL BANKS | 9 | 19,981 | 16,344 | 14,659 |
| FINANCIAL ASSETS HELD FOR TRADING | 10 | 63,283 | 69,733 | 73,299 |
| Loans and advances to credit institutions. |  | - | - | - |
| Loans and advances to customers |  | - | - |  |
| Debt securities |  | 24,358 | 34,672 | 26,556 |
| Equity instruments |  | 5,260 | 5,783 | 5,797 |
| Trading derivatives |  | 33,665 | 29,278 | 40,946 |
| OTHER FINANCIAL ASSETS DESIGNATED AT FAIR VA |  |  |  |  |
| THROUGH PROFIT OR LOSS | 11 | 2,774 | 2,337 | 1,754 |
| Loans and advances to credit institutions. |  | - | - | - |
| Loans and advances to customers |  | - | - |  |
| Debt securities |  | 688 | 639 | 516 |
| Equity instruments |  | 2,086 | 1,698 | 1,238 |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS | 12 | 56,456 | 63,521 | 47,780 |
| Debt securities |  | 50,875 | 57,071 | 39,831 |
| Equity instruments |  | 5,581 | 6,450 | 7,949 |
| LOANS AND RECEIVABLES | 13 | 364,707 | 346,117 | 369,494 |
| Loans and advances to credit institutions. |  | 23,637 | 22,239 | 33,856 |
| Loans and advances to customers |  | 338,857 | 323,442 | 335,260 |
| Debt securities |  | 2,213 | 436 | 378 |
| HELD-TO-MATURITY INVESTMENTS | 14 | 9,946 | 5,437 | 5,282 |
| FAIR VALUE CHANGES OF THE HEDGED ITEMS IN |  |  |  |  |
| PORTFOLIO HEDGES OF INTEREST RATE RISK | 15 | 40 | - | - |
| HEDGING DERIVATIVES | 15 | 3,563 | 3,595 | 3,833 |
| NON-CURRENT ASSETS HELD FOR SALE | 16 | 1,529 | 1,050 | 444 |
| INVESTMENTS IN ENTITIES ACCOUNTED FOR USING |  |  |  |  |
| THE EQUITY METHOD | 17 | 4,547 | 2,922 | 1,467 |
| Associates |  | 4,247 | 2,614 | 894 |
| Jointly controlled entities |  | 300 | 308 | 573 |
| INSURANCE CONTRACTS LINKED TO PENSIONS |  | - | - |  |
| REINSURANCE ASSETS | 18 | 28 | 29 | 29 |
| TANGIBLE ASSETS | 19 | 6,701 | 6,507 | 6,908 |
| Property, plants and equipment |  | 5,132 | 4,873 | 5,174 |
| For own use |  | 4,408 | 4,182 | 4,442 |
| Other assets leased out under an operating lease |  | 724 | 691 | 732 |
| Investment properties |  | 1,569 | 1,634 | 1,734 |
| INTANGIBLE ASSETS | 20 | 8,007 | 7,248 | 8,439 |
| Goodwill |  | 6,949 | 6,396 | 7,659 |
| Other intangible assets |  | 1,058 | 852 | 780 |
| TAX ASSETS . | 21 | 6,649 | 6,273 | 6,484 |
| Current |  | 1,113 | 1,187 | 1,266 |
| Deferred |  | 5,536 | 5,086 | 5,218 |
| OTHER ASSETS | 22 | 4,527 | 3,952 | 2,778 |
| Inventories |  | 2,788 | 1,933 | 1,066 |
| Rest. |  | 1,739 | 2,019 | 1,712 |
| TOTAL ASSETS |  | 552,738 | $\underline{\mathbf{5 3 5 , 0 6 5}}$ | $\underline{\mathbf{5 4 2 , 6 5 0}}$ |

The accompanying Notes 1 to 60 and Appendices I to XI are an integral part of the consolidated balance sheet as of December 31, 2010.

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP 

## CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2010, 2009 and 2008 <br> (Notes 1 to 5)

|  | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of e |  |  |
| LIABILITIES AND EQUITY |  |  |  |  |
| FINANCIAL LIABILITIES HELD FOR TRADING | 10 | 37,212 | 32,830 | 43,009 |
| Deposits from central banks |  | - | - | - |
| Deposits from credit institutions |  | - | - | - |
| Customer deposits |  | - | - | - |
| Debt certificates . |  | - | - | - |
| Trading derivatives |  | 33,166 | 29,000 | 40,309 |
| Short positions. |  | 4,046 | 3,830 | 2,700 |
| Other financial liabilities |  | - | - | - |
| OTHER FINANCIAL LIABILITIES DESIGNATED AT FAIR VALUE THROUGH |  |  |  |  |
| PROFIT OR LOSS | 11 | 1,607 | 1,367 | 1,033 |
| Deposits from central banks |  | - | - | - |
| Deposits from credit institutions |  | - | - | - |
| Customer deposits |  | - | - | - |
| Debt certificates . |  | - | - | - |
| Subordinated liabilities |  | - | - | - |
| Other financial liabilities |  | 1,607 | 1,367 | 1,033 |
| FINANCIAL LIABILITIES AT AMORTIZED COST | 23 | 453,164 | 447,936 | 450,605 |
| Deposits from central banks |  | 11,010 | 21,166 | 16,844 |
| Deposits from credit institutions |  | 57,170 | 49,146 | 49,961 |
| Customer deposits |  | 275,789 | 254,183 | 255,236 |
| Debt certificates. |  | 85,179 | 99,939 | 104,157 |
| Subordinated liabilities |  | 17,420 | 17,878 | 16,987 |
| Other financial liabilities |  | 6,596 | 5,624 | 7,420 |
| FAIR VALUE CHANGES OF THE HEDGED ITEMS IN PORTFOLIO HEDGES OF INTEREST RATE RISK |  | (2) | - | - |
| HEDGING DERIVATIVES | 15 | 1,664 | 1,308 | 1,226 |
| LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE | 16 | - | - | - |
| LIABILITIES UNDER INSURANCE CONTRACTS. | 24 | 8,034 | 7,186 | 6,571 |
| PROVISIONS | 25 | 8,322 | 8,559 | 8,678 |
| Provisions for pensions and similar obligations. |  | 5,980 | 6,246 | 6,359 |
| Provisions for taxes and other legal contingencies . |  | 304 | 299 | 263 |
| Provisions for contingent exposures and commitments |  | 264 | 243 | 421 |
| Other provisions. |  | 1,774 | 1,771 | 1,635 |
| TAX LIABILITIES | 21 | 2,195 | 2,208 | 2,266 |
| Current |  | 604 | 539 | 984 |
| Deferred. |  | 1,591 | 1,669 | 1,282 |
| OTHER LIABILITIES | 22 | 3,067 | 2,908 | 2,557 |
| TOTAL LIABILITIES |  | 515,263 | 504,302 | 515,945 |


|  | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |
| LIABILITIES AND EQUITY (Continued) |  |  |  |  |
| STOCKHOLDERS' FUNDS |  | 36,689 | 29,362 | 26,586 |
| Common Stock | 27 | 2,201 | 1,837 | 1,837 |
| Issued. |  | 2,201 | 1,837 | 1,837 |
| Unpaid and uncalled(-). |  | - | - | - |
| Share premium. | 28 | 17,104 | 12,453 | 12,770 |
| Reserves | 29 | 14,360 | 12,074 | 9,410 |
| Accumulated reserves (losses) |  | 14,305 | 11,765 | 8,801 |
| Reserves (losses) of entities accounted for using the equity method |  | 55 | 309 | 609 |
| Other equity instruments |  | 37 | 12 | 89 |
| Equity component of compound financial instruments. |  | - | - | - |
| Other equity instruments. |  | 37 | 12 | 89 |
| Less: Treasury stock | 30 | (552) | (224) | (720) |
| Income attributed to the parent company |  | 4,606 | 4,210 | 5,020 |
| Less: Dividends and remuneration |  | $(1,067)$ | $(1,000)$ | $(1,820)$ |
| VALUATION ADJUSTMENTS | 31 | (770) | (62) | (930) |
| Available-for-sale financial assets |  | 333 | 1,951 | 931 |
| Cash flow hedging |  | 49 | 188 | 207 |
| Hedging of net investment in foreign transactions |  | (158) | 219 | 247 |
| Exchange differences |  | (978) | $(2,236)$ | $(2,231)$ |
| Non-current assets held-for-sale. |  | - | - | - |
| Entities accounted for using the equity method |  | (16) | (184) | (84) |
| Other valuation adjustments |  | - | - | - |
| NON-CONTROLLING INTEREST | 32 | 1,556 | 1,463 | 1,049 |
| Valuation adjustments |  | (86) | 18 | (175) |
| Rest. |  | 1,642 | 1,445 | 1,224 |
| TOTAL EQUITY |  | 37,475 | 30,763 | 26,705 |
| TOTAL LIABILITIES AND EQUITY |  | 552,738 | 535,065 | 542,650 |
| Memorandum Item | Notes | 2010 | 2009 | 2008 |
|  |  |  | illions of | ros |
| CONTINGENT EXPOSURES | 34 | 36,441 | 33,185 | 35,952 |
| CONTINGENT COMMITMENTS | 34 | $\underline{90,574}$ | $\underline{\mathbf{9 2 , 3 2 3}}$ | $\underline{98,897}$ |

The accompanying Notes 1 to 60 and Appendices I to XI are an integral part of the consolidated balance sheet as of December 31, 2010.

## BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP <br> CONSOLIDATED INCOME STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2010, 2009 AND 2008 (Notes 1 to 5)

|  | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | ons of E |  |
| INTEREST AND SIMILAR INCOME | 39 | 21,134 | 23,775 | 30,404 |
| INTEREST AND SIMILAR EXPENSES | 39 | $\underline{(7,814)}$ | (9,893) | $(18,718)$ |
| NET INTEREST INCOME |  | $\underline{13,320}$ | 13,882 | 11,686 |
| DIVIDEND INCOME | 40 | 529 | 443 | 447 |
| SHARE OF PROFIT OR LOSS OF ENTITIES ACCOUNTED FOR USING THE |  |  |  |  |
| EQUITY METHOD | 41 | 335 | 120 | 293 |
| FEE AND COMMISSION INCOME. | 42 | 5,382 | 5,305 | 5,539 |
| FEE AND COMMISSION EXPENSES | 43 | (845) | (875) | $(1,012)$ |
| NET GAINS (LOSSES) ON FINANCIAL ASSETS AND LIABILITIES | 44 | 1,441 | 892 | 1,328 |
| Financial instruments held for trading |  | 643 | 321 | 265 |
| Other financial instruments at fair value through profit or loss |  | 83 | 79 | (17) |
| Other financial instruments not at fair value through profit or loss. |  | 715 | 492 | 1,080 |
| Rest |  |  |  |  |
| EXCHANGE DIFFERENCES (NET) |  | 453 | 652 | 231 |
| OTHER OPERATING INCOME. | 45 | 3,543 | 3,400 | 3,559 |
| Income on insurance and reinsurance contracts |  | 2,597 | 2,567 | 2,512 |
| Financial income from non-financial services. |  | 647 | 493 | 485 |
| Rest of other operating income |  | 299 | 340 | 562 |
| OTHER OPERATING EXPENSES | 45 | $(3,248)$ | $(3,153)$ | $(3,093)$ |
| Expenses on insurance and reinsurance contracts |  | $(1,815)$ | $(1,847)$ | $(1,896)$ |
| Changes in inventories |  | (554) | (417) | (403) |
| Rest of other operating expenses |  | (879) | (889) | (794) |
| GROSS INCOME |  | $\underline{\mathbf{2 0 , 9 1 0}}$ | 20,666 | 18,978 |
| ADMINISTRATION COSTS | 46 | $(8,207)$ | $(7,662)$ | $(7,756)$ |
| Personnel expenses |  | $(4,814)$ | $(4,651)$ | $(4,716)$ |
| General and administrative expenses |  | $(3,393)$ | $(3,011)$ | $(3,040)$ |
| DEPRECIATION AND AMORTIZATION | 47 | (761) | (697) | (699) |
| PROVISIONS (NET) | 48 | (482) | (458) | $(1,431)$ |
| IMPAIRMENT LOSSES ON FINANCIAL ASSETS (NET) | 49 | $(4,718)$ | $(5,473)$ | $(2,941)$ |
| Loans and receivables |  | $(4,563)$ | $(5,199)$ | $(2,797)$ |
| Other financial instruments not at fair value through profit or loss |  | (155) | (274) | (144) |
| NET OPERATING INCOME. |  | 6,742 | 6,376 | 6,151 |
| NET OPERATING INCOME. |  | 6,742 | 6,376 | 6,151 |
| IMPAIRMENT LOSSES ON OTHER ASSETS (NET) | 50 | (489) | $(1,618)$ | (45) |
| Goodwill and other intangible assets |  | (13) | $(1,100)$ | (1) |
| Other assets |  | (476) | (518) | (44) |
| GAINS (LOSSES) ON DERECOGNIZED ASSETS NOT CLASSIFIED AS NONCURRENT ASSETS HELD FOR SALE | 51 | 41 | 20 | 72 |
| NEGATIVE GOODWILL | 20 | 1 | 99 |  |
| GAINS (LOSSES) IN NON-CURRENT ASSETS HELD FOR SALE NOT CLASSI |  |  |  |  |
| INCOME BEFORE TAX |  |  |  |  |
|  |  |  |  |  |
| INCOME TAX. | 21 | $(1,427)$ | $(1,141)$ | $(1,541)$ |
| INCOME FROM CONTINUING TRANSACTIONS |  | 4,995 | 4,595 | 5,385 |
| INCOME FROM DISCONTINUED TRANSACTIONS (NET) |  | - | - | - |
| NET INCOME |  | 4,995 | 4,595 | 5,385 |
| Net Income attributed to parent company |  | 4,606 | 4,210 | 5,020 |
| Net income attributed to non-controlling interests | 32 | 389 | 385 | 365 |
|  | Note | 2010 | 2009 | 2008 |
|  |  |  | Euros |  |
| EARNINGS PER SHARE | 5 |  |  |  |
| Basic earnings per share |  | 1.17 | 1.08 | 1.31 |
| Diluted earnings per share |  | 1.17 | 1.08 | 1.31 |

The accompanying Notes 1 to 60 and Appendices I to XI are an integral part of the consolidated income statement for the year ending December 31, 2010.


The accompanying Notes 1 to 60 and Appendices I to XI are an integral part of the consolidated statement of recognized income and expense for the year ended December 31, 2010.

BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2010, 2009 AND 2008 (Notes 1 to 5)


## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2010, 2009 AND 2008 <br> (Notes 1 to 5)



## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2010, 2009 AND 2008 <br> (Notes 1 to 5)



The accompanying Notes 1 to 60 and Appendices I to XI are an integral part of the consolidated statement of changes in equity for the year ended December 31,

| BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIE <br> VIZCAYA ARGENTARIA GRO |  | G TH |  | ВАО |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YF } \\ & 2009 \text { AND } 2008 \text { (Notes } 1 \text { to 5) } \end{aligned}$ | $\mathrm{S} \mathbf{E}$ | D DE | $\text { BER } 3$ | $2010,$ |
|  | Notes | 2010 | 2009 | 2008 |
|  |  |  | lions of e |  |
| CASH FLOW FROM OPERATING ACTIVITIES(1) | 53 | 8,503 | 2,567 | $(1,992)$ |
| Net income for the year |  | 4,995 | 4,595 | 5,385 |
| Adjustments to obtain the cash flow from operating activities: |  | (534) | (591) | $(1,112)$ |
| Depreciation and amortization. |  | 761 | 697 | 699 |
| Other adjustments |  | $(1,295)$ | $(1,288)$ | $(1,811)$ |
| Net increase/decrease in operating assets |  | 6,452 | $(9,781)$ | 45,714 |
| Financial assets held for trading |  | $(6,450)$ | $(3,566)$ | 10,964 |
| Other financial assets designated at fair value through profit or loss. |  | 437 | 582 | 588 |
| Available-for-sale financial assets |  | $(7,064)$ | 15,741 | (800) |
| Loans and receivables |  | 18,590 | $(23,377)$ | 30,866 |
| Other operating assets |  | 939 | 839 | 4,096 |
| Net increase/decrease in operating liabilities |  | 9,067 | $(12,359)$ | 37,908 |
| Financial liabilities held for trading |  | 4,383 | $(10,179)$ | 23,736 |
| Other financial liabilities designated at fair value through profit or loss |  | 240 | 334 |  |
| Financial liabilities at amortized cost . |  | 5,687 | $(3,564)$ | 20,058 |
| Other operating liabilities |  | $(1,243)$ | 1,050 | $(5,886)$ |
| Collection/Payments for income tax |  | 1,427 | 1,141 | 1,541 |
| CASH FLOWS FROM INVESTING ACTIVITIES(2) | 53 | $(7,078)$ | (643) | $(2,865)$ |
| Investment |  | 8,762 | 2,396 | 4,617 |
| Tangible assets. |  | 1,040 | 931 | 1,199 |
| Intangible assets. |  | 464 | 380 | 402 |
| Investments |  | 1,209 | 2 | 672 |
| Subsidiaries and other business units |  | 77 | 7 | 1,559 |
| Non-current assets held for sale and associated liabilities |  | 1,464 | 920 | 515 |
| Held-to-maturity investments |  | 4,508 | 156 |  |
| Other settlements related to investing activities. |  |  |  | 270 |
| Divestments |  | 1,684 | 1,753 | 1,752 |
| Tangible assets. |  | 261 | 793 | 168 |
| Intangible assets. |  | 6 | 147 | 31 |
| Investments |  | 1 | 1 | 9 |
| Subsidiaries and other business units |  | 69 | 32 | 13 |
| Non-current assets held for sale and associated liabilities |  | 1,347 | 780 | 374 |
| Held-to-maturity investments |  | - | - | 283 |
| Other collections related to investing activities |  | - | - | 874 |
| CASH FLOWS FROM FINANCING ACTIVITIES(3) | 53 | 1,148 | (74) | $(2,271)$ |
| Investment |  | 12,410 | 10,012 | 17,807 |
| Dividends |  | 1,218 | 1,567 | 2,813 |
| Subordinated liabilities |  | 2,846 | 1,667 | 735 |
| Common stock amortization |  | - | - |  |
| Treasury stock acquisition. |  | 7,828 | 6,431 | 14,095 |
| Other items relating to financing activities |  | 518 | 347 | 164 |
| Divestments |  | 13,558 | 9,938 | 15,536 |
| Subordinated liabilities |  | 1,205 | 3,103 | 1,535 |
| Common stock increase |  | 4,914 | - |  |
| Treasury stock disposal |  | 7,439 | 6,835 | 13,745 |
| Other items relating to financing activities |  |  |  | 256 |
| EFFECT OF EXCHANGE RATE CHANGES(4) |  | 1,063 | (161) | (791) |
| NET INCREASE/DECREASE IN CASH OR CASH EQUIVALENTS |  |  |  |  |
| (1+2+3+4) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | 3,636 | 1,689 | $(7,919)$ |
| CASH OR CASH EQUIVALENTS AT BEGINNING OF THE YEAR . |  | 16,331 | 14,642 | 22,561 |
| CASH OR CASH EQUIVALENTS AT END OF THE YEAR |  | 19,967 | 16,331 | 14,642 |


| Components of Cash and Equivalent at end of the Year | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |
| Cash |  | 4,284 | 4,218 | 3,915 |
| Balance of cash equivalent in central banks |  | 15,683 | 12,113 | 10,727 |
| Other financial assets |  | - | - | - |
| Less: Bank overdraft refundable on demand |  | - | - |  |
| TOTAL CASH OR CASH EQUIVALENTS AT END OF THE YEAR | 9 | 19,967 | 16,331 | 14,642 |
| Of which: |  |  |  |  |
| Held by consolidated subsidiaries but not available for the Group. |  | - | - |  |
| The accompanying Notes 1 to 60 and Appendices I to XI are an integ flows for the year ended Decembe | of the 10. | nsolidat | statem | of cash |

## BANCO BILBAO VIZCAYA ARGENTARIA, S.A. AND COMPANIES COMPOSING THE BANCO BILBAO VIZCAYA ARGENTARIA GROUP REPORT FOR THE YEAR ENDED DECEMBER 31, 2010

## 1. INTRODUCTION, BASIS OF PRESENTATION OF THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS AND OTHER INFORMATION

### 1.1 INTRODUCTION

Banco Bilbao Vizcaya Argentaria, S.A. (hereinafter, the "Bank" or "BBVA") is a private-law entity, subject to the rules and regulations governing banking institutions operating in Spain. The Bank conducts its business through branches and offices located throughout Spain and abroad.

The Bylaws and other public information about the Bank are available for consultation at its registered address (Plaza San Nicolás, 4 Bilbao).

In addition to the transactions it carries out directly, the Bank heads a group of subsidiaries, jointly-controlled and associated entities which perform a wide range of activities and which together with the Bank constitute the Banco Bilbao Vizcaya Argentaria Group (hereinafter, "the Group" or "BBVA Group"). In addition to its own individual financial statements, the Bank is therefore obliged to prepare the Group's annual consolidated financial statements.

As of December 31, 2010, the Group was made up of 302 companies accounted for under the full consolidation method and 7 under the proportionate consolidation method. A further 68 companies are accounted for using the equity method (see Notes 3 and 17 and Appendices II to VII of these financial consolidated statements).

The Group's consolidated financial statements for the years ending December 31, 2009 and 2008 were approved by the shareholders at the Bank's Annual General Meeting ("AGM") held on March 12, 2010 and March 13, 2009, respectively.

The 2010 consolidated financial statements of the Group and the 2010 financial statements of the Bank have been approved by the shareholders at the Annual General Meeting ("AGM") held on March 11, 2011.

### 1.2. BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Group's accompanying consolidated financial statements for 2010 are presented in accordance with the International Financial Reporting Standards endorsed by the European Union ("EU-IFRS") applicable at year-end 2010, and additionally considering the Bank of Spain Circular 4/2004, of December 22, 2004 (and as amended thereafter). This Bank of Spain Circular is the regulation that implements and adapts the EU-IFRS for Spanish banks.

The consolidated financial statements for the year ended December 31, 2010 were prepared by applying the principles of consolidation, accounting policies and valuation criteria described in Note 2, so that they present fairly the Group's consolidated equity and financial position as of December 31, 2010, together with the consolidated results of its operations and cash flows generated during 2010. These consolidated financial statements were prepared on the basis of the accounting records kept by the Bank and each of the other entities in the Group, and include the adjustments and reclassifications required to harmonize the accounting policies and valuation criteria used by the Group (see Note 2.2).

All accounting policies and valuation criteria with a significant effect in the consolidated financial statements were applied in their preparation.

The amounts reflected in the accompanying consolidated financial statements are presented in millions of euros, except as stated otherwise due to the need for a smaller unit. Therefore, there may be occasions when a balance does not appear in the financial statements because it is in units of euros. In addition, the percentage changes are calculated using thousands of euros. The accounting balances have been rounded to present the amounts in millions of euros. As a result, the amounts appearing in some tables may not be the arithmetical sum of the preceding figures.

### 1.3. SEASONAL NATURE OF INCOME AND EXPENSES

The nature of the most significant activities and transactions carried out by the Group is mainly related to traditional activities carried out by financial institutions. Therefore, they are not significantly affected by seasonal factors.

### 1.4. RESPONSIBILITY FOR THE INFORMATION AND FOR THE ESTIMATES MADE

The information contained in these BBVA Group consolidated financial statements is the responsibility of the Group's Directors.

Estimates were occasionally made by the Bank and the consolidated companies in preparing these consolidated financial statements in order to quantify some of the assets, liabilities, income, expenses and commitments reported. These estimates relate mainly to the following:

- Impairment on certain financial assets (see Notes 7, 8, 12, 13, 14 and 17).
- The assumptions used to quantify other provisions (see Note 25 ) and for the actuarial calculation of postemployment benefit liabilities and commitments (see Note 26).
- The useful life and impairment losses of tangible and intangible assets (see Notes 16, 19, 20 and 22).
- The valuation of consolidation goodwill (see Notes 17 and 20).
- The fair value of certain unlisted financial assets and liabilities (see Notes 7, 8, 10, 11, 12 and 15).

Although these estimates were made on the basis of the best information available as of December 31, 2010 on the events analyzed, events that take place in the future might make it necessary to change them (upwards or downwards) in the coming years.

With regard to the impairment losses on financial assets and assets acquired in debt payments, of particular importance is the entry into force on September 30, 2010, of Bank of Spain Circular 3/2010 of June 29. This Circular has modified Circular $4 / 2004$ with respect to provision of these impairment losses to be carried out by Spanish credit institutions. The Bank of Spain has modified and updated certain parameters established in Annex IX of said Circular to adjust them to the experience and information of the Spanish banking sector as a whole following the financial crisis of the past few years.

The new requirements included in the Circular have changed the estimates for impairment losses on some financial assets and assets acquired in payment of debts carried out by the Bank and its consolidated entities. Given that they have been considered as changes in estimates, in accordance with applicable standards, the impact of these changes has been recognized in the consolidated income statement for 2010 for a total of $€ 198$ million.

### 1.5. BBVA GROUP INTERNAL CONTROL OVER FINANCIAL REPORTING MODEL

The BBVA Group Internal Control over Financial Reporting Model ("ICFR Model") includes a set of processes and procedures that the Group's Management has designed to reasonably guarantee fulfillment of the Group's set control targets. These control targets have been set to ensure the reliability and integrity of the consolidated financial information, as well as the efficiency and effectiveness of transactions and fulfillment of applicable standards.

The ICFR Model is based on the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") international standards. The five components that COSO establishes to determine whether an internal control system is effective and efficient are:

- Evaluate all of the risks that could arise during the preparation of the financial information.
- Design the necessary control activities to mitigate the most critical risks.
- Monitor the control activities to ensure they are fulfilled and they are effective over time.
- Establish the right reporting circuits to detect and report system weaknesses or flaws.
- Set up a suitable control area to track all of these activities.

The BBVA Group ICFR Model is summarized in the following chart:

BBVA's INTERNAL CONTROL OVER FINANCIAL REPORTING MODEL


ICFR Model is implemented in the Group's main entities using a common and uniform methodology.
Among the main characteristics of the Group ICFR Model are as follows:

- The BBVA Group has opted for a direct model of individually assigned responsibilities through a more ambitious model of certification aimed to ensure that the internal control extends to a greater range of hierarchical levels and contributes to the culture of control within the Group.
- The internal control system is dynamic and evolves continuously over time in a way that reflects the reality of the business of the Group at all times, together with the risks affecting it and the controls mitigating these risks.
- A complete documentation of the processes, risks and control activities is prepared within its scope, including detailed descriptions of the transactions, criteria for evaluation and revisions applied.

To determine the scope of the ICFR Model annual evaluation, the main companies, accounts and most significant processes are identified based on quantitative criteria (probability of occurrence, economic impact and materiality) and qualitative criteria (related to typology, complexity, nature of risks and the business structure), ensuring coverage of critical risks for the BBVA Group consolidated financial statements.

As well as the evaluation that the Internal Control Units performs, ICFR Model is subject to regular evaluations by the Internal Audit Department and is supervised by the Group's Audit and Compliance Committee.

As a foreign private issuer in the United States, the BBVA Group submits Annual Reports on Form 20F to the Securities and Exchange Commission (SEC) and thus complies with the requirements pursuant to Section 404 of the Sarbanes-Oxley Act of 2002.

In the evaluation by the Internal Audit Department and the Internal Control Units, no weaknesses were detected that could have a material or significant impact on the BBVA Group consolidated financial statements for the year 2010 .

### 1.6. MORTGAGE MARKET POLICIES AND PROCEDURES

The additional disclosures required by Bank of Spain Circular 7/2010, applying Royal Decree 716/2009 of April 24, 2009 (which developed certain aspects of Act 2/1981, of 25 March 1981, on the regulation of the mortgage market and other mortgage and financial market regulations) is detailed in the Bank's individual financial statements for the year ended December 31, 2010.

## 2. PRINCIPLES OF CONSOLIDATION, ACCOUNTING POLICIES AND MEASUREMENT BASES APPLIED AND IFRS RECENT PRONOUNCEMENTS

The Glossary (see Appendix XI) includes the definition of financial and economic terms used in this Note 2 and subsequent explanatory notes.

### 2.1. PRINCIPLES OF CONSOLIDATION

The accounting principles and valuation criteria used to prepare the Group's consolidated financial may differ from those used by certain companies in the Group. For this reason, the required adjustments and reclassifications were made on consolidation to harmonize the principles and criteria used and to make them compliant with EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

The results of subsidiaries acquired during the year are included taking into account only the period from the date of acquisition to year-end. The results of companies disposed of during any year are included only taking into account the period from the start of the year to the date of disposal.

The Group consolidated companies are classified into three types: subsidiaries, jointly controlled entities and associates entities.

## Subsidiaries

Subsidiaries (see the Glossary) are those companies which the Group has the capacity to control. Control is presumed to exist when the parent owns, either directly or indirectly through other subsidiaries, more than one half of an entity's voting power, unless, in exceptional cases, it can be clearly demonstrated such ownership of it does not constitute control of it.

The financial statements of the subsidiaries are consolidated with those of the Bank using the global integration method.

The share of minority interests from subsidiaries in the Group's consolidated equity is presented under the heading "Non-controlling interest" in the accompanying consolidated balance sheets and their share in the profit or loss for the year is presented under the heading "Net income attributed to non-controlling interests" in the accompanying consolidated income statements (see Note 32).

Note 3 include information related to the main companies in the Group as of December 31, 2010. Appendix II includes the most significant information on these companies.

## Jointly controlled entities

These are entities that, while not being subsidiaries, fulfill the definition of "joint business" (see the Glossary).
Since the implementation of EU-IFRS, the Group has applied the following policy in relation to investments in jointly controlled entities:

- Jointly-controlled financial entity: Since it is a financial entity, the best way of reflecting its activities within the Group's consolidated financial statements is considered to be the proportionate method of consolidation.

As of December 31, 2010, 2009 and 2008, the contribution of jointly controlled financial entities to the main figures in the Group's consolidated financial statements under the proportionate consolidation method, calculated on the basis of the Group's holding in them, is shown in the table below:

| Contribution to the Group by Entities Accounted for Under the Proportionate Method |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\underline{2008}$ |
|  | Millions of euros |  |  |
| Assets | 1,040 | 869 | 331 |
| Liabilities | 891 | 732 | 217 |
| Equity | 28 | 38 | 27 |
| Net income. . . . | 19 | 17 | 11 |

Additional disclosure is not provided as these investments are not significant.
Appendix III shows the main figures for jointly controlled entities consolidated by the Group under the proportionate method.

- Jointly-controlled non-financial entity: It is considered that the effect of distributing the balance sheet and income statement amounts belonging to jointly controlled non-financial entities would distort the information provided to investors. For this reason, the equity method is considered the most appropriate way of reflecting these investments.

Appendix IV shows the main figures for jointly controlled entities consolidated using the equity method. Note 17 details the impact, if any, that application of the proportionate consolidation method on these entities would have had on the consolidated balance sheet and income statement.

## Associate entities

Associates are companies in which the Group is able to exercise significant influence, without having total or joint control. Significant influence is deemed to exist when the Group owns $20 \%$ or more of the voting rights of an investee directly or indirectly.

However, certain entities in which the Group owns $20 \%$ or more of the voting rights are not included as Group associates, since it is considered that the Group does not have the capacity to exercise significant influence over these entities. Investments in these entities, which do not represent significant amounts for the Group, are classified as available-for-sale financial assets.

Moreover, some investments in entities in which the Group holds less than $20 \%$ of the voting rights are accounted for as Group associates, as the Group is considered to have the power to exercise significant influence over these entities.

Investments in associates are accounted for using the equity method (see Note 17). Appendix IV shows the most significant information related to the associates consolidated using the equity method.

### 2.2. ACCOUNTING POLICIES AND VALUATION CRITERIA APPLIED

Accounting policies and valuation criteria used in preparing these consolidated financial statements were as follows:

### 2.2.1. FINANCIAL INSTRUMENTS

## a) Measurement of financial instruments and recognition of changes in fair value

All financial instruments are initially accounted for at fair value which, unless there is evidence to the contrary, shall be the transaction price.

All the changes during the year, except in trading derivatives, arising from the accrual of interests and similar items are recognized under the headings "Interest and similar income" or "Interest and similar expenses", as appropriate, in the accompanying consolidated income statement for this year (see Note 39). The dividends accrued
in the year are recognized under the heading "Dividend income" in the accompanying consolidated income statement for the year (see Note 40).

The changes in fair value after the initial recognition, for reasons other than those included in preceding paragraph, are described below according to the categories of financial assets and liabilities:

## - "Financial assets held for trading" and "Other financial assets and liabilities designated at fair value through profit or loss"

Assets and liabilities recognized under these headings in the accompanying consolidated balance sheets are valued at fair value.

Changes arising from the measurement at fair value (gains or losses) are recognized as their net value under the heading "Net gains (losses) on financial assets and liabilities" in the accompanying consolidated income statements (see Note 44). Changes resulting from variations in foreign exchange rates are recognized under the heading "Net exchange differences" in the accompanying consolidated income statements.

The fair value of the financial derivatives included in the held for trading portfolios is calculated by their daily quoted price if there is an active market. If, under exceptional circumstances, their quoted price cannot be established on a given date, these derivatives are measured using methods similar to those used in over-the-counter ("OTC") markets.

The fair value of OTC derivatives ("present value" or "theoretical price") is equal to the sum of future cash flows arising from the instrument, discounted at the measurement date; these derivatives are valued using methods recognized by the financial markets: the net present value (NPV) method, option price calculation models, etc.(see Note 8 ).

## - "Available-for-sale financial assets"

Assets and liabilities recognized under these headings in the accompanying consolidated balance sheets are measured at fair value.

Changes arising from the measurement at fair value (gains or losses) are recognized temporarily, for their amount net of tax effect, under the heading "Valuation adjustments - Available-for-sale financial assets" in the accompanying consolidated balance sheets.

Valuation adjustments arising from non-monetary items by changes in foreign exchange rates are recognized temporarily under the heading "Valuation adjustments - Exchange differences" in the accompanying consolidated balance sheets. Valuation adjustments arising from monetary items by changes in foreign exchange rates are recognized under the heading "Net exchange differences" in the accompanying consolidated income statements.

The amounts recognized under the headings "Valuation adjustments - Available-for-sale financial assets" and "Valuation adjustments - Exchange differences" continue to form part of the Group's consolidated equity until the asset is derecognized from the consolidated balance sheet or until an impairment loss is recognized in it. If these assets are sold, these amounts are recognized under the headings "Net gains (losses) on financial assets and liabilities" or "Net exchange differences", as appropriate, in the consolidated income statement for the year in which they are derecognized.

The gains from sales of other equity instruments considered strategic investments registered under "Availa-ble-for-sale financial assets" are recognized under the heading "Gains (losses) in non-current assets held-for-sale not classified as discontinued operations" in the consolidated income statement, although they had not been classified in a previous balance sheet as non-current assets held for sale (see note 52).

The net impairment losses in the "Available-for-sale financial assets" during the year are recognized under the heading "Impairment losses on financial assets (net) - Other financial instruments not at fair value through profit or loss" in the consolidated income statements for that year.

Assets and liabilities recognized under these headings in the accompanying consolidated balance sheets are measured at "amortized cost" using the "effective interest rate" method, as the consolidated entities has the intention to hold such financial instruments to maturity.

Net impairment losses of assets under these headings arising in a particular year are recognized under the heading "Impairment losses on financial assets (net) - Loans and receivables" or "Impairment losses on financial assets (net) - Other financial instruments not valued at fair value through profit or loss" in the income statement for that year.

## - "Hedging derivatives" and "Fair value changes of the hedged items in portfolio hedges of interest rate risk"

Assets and liabilities recognized under these headings in the accompanying consolidated balance sheets are measured at fair value.

Changes produced subsequent to the designation of the hedging relationship in the measurement of financial instruments designated as hedged items as well as financial instruments under hedge accounting are recognized according to the following criteria:

- In fair value hedges, the changes in the fair value of the derivative and the hedged item attributable to the hedged risk are recognized under the heading "Net gains (losses) on financial assets and liabilities" in the consolidated income statement, with a balancing item under the headings where hedging items ("Hedging derivatives") and the hedged items are recognized, as applicable.

In fair value hedges of interest rate risk of a portfolio of financial instruments (portfolio-hedges), the gains or losses that arise in the measurement of the hedging instrument are recognized in the consolidated income statement, and the gains or losses that arise from the change in the fair value of the hedged item (attributable to the hedged risk) are recognized in the consolidated income statement, using, as a balancing item, the headings "Fair value changes of the hedged items in portfolio hedges of interest rate risk" in the consolidated balance sheets, as applicable.

- In cash flow hedges, the gain or loss on the hedging instruments relating to the effective portion are recognized temporarily under the heading "Valuation adjustments - Cash flow hedging". These valuation changes are recognized in the accompanying consolidated income statement at the time when the gain or loss in the hedged instrument affects profit or loss, when the forecast transaction takes place or at the maturity date of the hedged item. Almost all of the hedges used by the Group are for interest rate risks. Therefore, the valuation changes are recognized under the headings "Interest and similar income" or "Interest and similar expenses" as appropriate, in the accompanying consolidated income statement (see Note 39). Differences in the measurement of the hedging items corresponding to the ineffective portions of cash flow hedges are recognized directly in the heading "Net gains (losses) on financial assets and liabilities" in the accompanying consolidated income statement.
- In the hedges of net investments in foreign operations, the differences produced in the effective portions of hedging items are recognized temporarily under the heading "Valuation adjustments - Hedging of net investments in foreign transactions" in the consolidated balance sheets. These differences in valuation are recognized under the heading "Net exchange differences" in the consolidated income statement when the investment in a foreign operation is disposed of or derecognized.


## - Other financial instruments

The following exceptions have to be highlighted with respect to the above general criteria:

- Equity instruments whose fair value cannot be determined in a sufficiently objective manner and financial derivatives that have those instruments as their underlying asset and are settled by delivery of those instruments are measured at acquisition cost adjusted, where appropriate, for any impairment loss.
- Valuation adjustments arising from financial instruments classified at balance sheet date as non-current assets held for sale are recognized with a balancing entry under the heading "Valuation adjustments -Non-current assets held for sale" in the accompanying consolidated balance sheets.


## b) Impairment on financial assets

## Definition of impaired financial assets

A financial asset is considered to be impaired - and therefore its carrying amount is adjusted to reflect the effect of its impairment - when there is objective evidence that events have occurred which:

- In the case of debt instruments (loans and debt securities), give rise to a negative impact on the future cash flows that were estimated at the time the transaction was arranged.
- In the case of equity instruments, mean that the carrying amount of these instruments cannot be recovered.

As a general rule, the carrying amount of impaired financial instruments is adjusted with a charge to the consolidated income statement for the period in which the impairment becomes known. The recoveries of previously recognized impairment losses are registered, if appropriate, in the consolidated income statement for the year in which the impairment is reversed or reduced, with an exception: any recovery of previously recognized impairment losses for an investment in an equity instrument classified as financial assets available for sale is not recognized through consolidated financial statements, but under the heading "Valuation Adjustments -Available-for-sale financial assets" in the consolidated balance sheet.

The amounts in balance sheet are considered to be impaired, and accrual of the interest thereon is suspended, when there are reasonable doubts that the balances will be recovered in full and/or the related interest will be collected for the amounts and on the dates initially agreed upon, taking into account the guarantees received by the consolidated entities to assure (in part or in full) the performance of transactions. Amounts collected in relation to impaired loans and receivables are used to recognize the related accrued interest and any excess amount is used to reduce the principal not yet paid.

When the recovery of any recognized amount is considered to be remote, this amount is removed from the consolidated balance sheet, without prejudice to any actions taken by the consolidated entities in order to collect the amount until their rights extinguish in full through expiry, forgiveness or for other reasons.

## Calculation of impairment on financial assets

The impairment on financial assets is determined by type of instrument and the category in which they are recognized. The BBVA Group recognizes impairment charges directly against the impaired asset when the likelihood of recovery is deemed remote, and uses an offsetting or allowance account when it records nonperforming loan provisions.

- Debt securities at amortized cost

The amount of impairment losses of debt securities at amortized cost is measured depending on whether the impairment losses are determined individually or collectively.

## - Impairment losses determined individually

The amount of the impairment losses incurred on these instruments relates to the positive difference between their respective carrying amounts and the present values of their expected future cash flows.

The following is to be taken into consideration when estimating the future cash flows of debt instruments:

- All the amounts that are expected to be obtained over the residual life of the instrument; including, where appropriate, those which may result from the collaterals and other credit enhancements provided for the instrument (after deducting the costs required for foreclosure and subsequent sale). Impairment losses include an estimate for the possibility of collecting accrued, past due and uncollected interest.
- The various types of risk to which each instrument is subject.
- The circumstances in which collections will foreseeably be made.

These cash flows are discounted using the original effective interest rate. If a financial instrument has a variable interest rate, the discount rate for measuring any impairment loss is the current effective rate determined under the contract.

As an exception to the rule described above, the market value of quoted debt instruments is deemed to be a fair estimate of the present value of their future cash flows.

In respect to impairment losses resulting from the materialization of insolvency risk of the obligors (credit risk), a debt instrument is impaired:

- When there is evidence of a reduction in the obligor's capacity to pay, whether manifestly by default or for other reasons; and/or
- When country-risk is risk materializes, understood as the risk among debtors who are resident in a particular country as a result of factors other than normal commercial risk.

The group has policies, methods and procedures for hedging its credit risk, for both insolvency attributable to counterparties and country-risk.

These policies, methods and procedures are applied to the arrangement, study and documentation of debt instruments, risks and contingent commitments, as well as the detection of their deterioration and in the calculation of the amounts needed to cover their credit risk.

## - Impairment losses determined collectively

The quantification of losses inherent in deterioration is calculated collectively, both in the case of assets classified as impaired and for the portfolio of current assets that are not currently impaired, but for which an imminent loss is expected.

Inherent loss, calculated using statistical procedures, is deemed equivalent to the portion of losses incurred at the date of preparing the consolidated financial statements that has yet to be allocated to specific transactions.

The Group estimates collectively the inherent loss of credit risk corresponding to operations realized by Spanish financial entities of the Group (approximately $68.7 \%$ on "Loans and receivables" of the Group as of December 31, 2010), using the parameters set by Annex IX of the Circular $4 / 2004$ from Bank of Spain on the base of its experience and the Spanish banking sector information in the quantification of impairment losses and provisions for insolvencies for credit risk.

Notwithstanding the above, the Group can avail of the proprietary historic records used in its internal ratings models (IRBs), approved by the Bank of Spain, albeit only for the purposes of estimating regulatory capital under the new Basel Accord (BIS II). It uses these internal ratings models to calculate the economic capital required in its activities and uses the expected loss concept to quantify the cost of credit risk for incorporation into its calculation of the risk-adjusted return on capital of its operations.

The provisions required under Circular 4/2004 from Bank of Spain standards fall within the range of provisions calculated using the Group's internal ratings models.

To estimate the collective loss of credit risk corresponding to operations registered in foreign subsidiaries, are applied methods and similar criteria, taking like reference the Bank of Spain parameters but adapting the default's calendars to the particular circumstances of the country. However, in Mexico for consumer loans, credit cards and mortgages portfolios, as well as for credit investment maintained by the Group in the United States are using internal models for calculating the impairment losses based on historical experience of the Group (approximately $13.9 \%$ of the "Loans and receivables" of the Group as of December 31, 2010).

Following is a description of the methodology used to estimate the collective loss of credit risk corresponding to operations with resident in Spain:

## 1. Impaired financial assets

As a general rule, impaired debt instruments, provided that they do not have any of the guarantees mentioned below, will be provisioned by applying the percentages indicated below over the amount of the outstanding risk pending, according to the oldest past-due amount, or the date on which the assets were classified as impaired, if earlier:

## Allowance Percentages for Impairment Loans

| Age of the Past-Due Amount | Allowance Percentage |
| :---: | :---: |
| Up to 6 months | 25\% |
| Over 6 months and up to 9 months. | 50\% |
| Over 9 months and up to 12 months | 75\% |
| Over 12 months | 100\% |

The impairment on debt instruments that have one or more of the guarantees stipulated below will be calculated by applying the above percentages to the amount of the outstanding risk pending that exceeds the value of guarantees, in accordance with the following methodology:

## Transactions secured by real estate

For the purposes of calculating impairment on financial assets classified as impaired, the value of the real rights received as security will be calculated according to the type of asset secured by the real right, using the following criteria, provided they are first call and duly constituted and registered in favor of the bank.

## a. Completed home that is the primary residence of the borrower.

Includes homes with a current certificate of habitability or occupation, issued by the corresponding administrative authority, in which the borrower habitually lives and has the strongest personal ties. The calculation of the value of the rights received as collateral shall be $80 \%$ of the cost of the completed home and the appraisal value of its current state, whichever is lower. For these purposes, the cost will be the purchase price declared by the borrower in the public deed. If the deed is manifestly old, the cost may be obtained by adjusting the original cost by an indicator that accurately reflects the average change in price of existing homes between the date of the deed and that of the calculation.

## b. Rural buildings in use, and completed offices, premises and multi-purpose buildings.

Includes land not declared as urbanized, and on which construction is not authorized for uses other than agricultural, forest or livestock, as appropriate; as well as multi-purpose buildings, whether or not they are linked to an economic use, that do not include construction or legal characteristics or elements that limit or make difficult their multi-purpose use and thus their easy conversion into cash. The calculation of the value of the rights received as collateral shall be $70 \%$ of the cost of the completed property or multi-purpose buildings and the appraisal value of its current state, whichever is lower. For these purposes, the cost shall be deemed to be the purchase price declared in the public deed. If the property was constructed by the borrower himself, the cost shall be calculated by the price of acquisition of the land declared in the public deed plus the value of work certificates, and including any other necessary expenses and accrued taxes

## c. Finished homes (rest).

Includes finished homes that, at the date referred to by the consolidated annual accounts, have the corresponding current certificate of habitability or occupancy issued by the corresponding administrative authority, but that do not qualify for consideration under section a. above. The value of the rights received as collateral shall be $60 \%$ of the cost of the completed home and the appraisal value of its current state, whichever is lower.

The cost will be the purchase price declared by the borrower in the public deed.
In the case of finance for real estate construction, the cost will include the amount declared on the purchase deed for the land, together with any necessary expenses actually paid for its development, excluding commercial and financial expenses, plus the sum of the costs of construction as accredited by partial certificates for the work issued by experts with appropriate professional qualifications, including that corresponding to the end of the work. In the case of groups of homes that form part of developments partially sold to third parties, the cost shall be that which can be rationally imputed to the homes making up the collateral.

## d. Land, lots and other real estate assets.

The value of the rights received as collateral shall be $50 \%$ of the cost of the lot or real-estate asset affected and the appraisal value of its current state, whichever is lower. For these purposes, the cost is made up of the purchase price declared by in the public deed, plus the necessary expenses that have actually been incurred by the borrower for the consideration of the land or lot in question as consolidated urban land, as well as those stipulated in section c. above.

## Transactions secured by other collateral (not real estate)

Transactions that have as collateral any of the pledges indicated below shall be hedged by applying the following criteria:

## a. Partial cash guarantees

Transactions that have partial cash guarantees shall be hedged by applying the coverage percentages stipulated as general criteria to the difference between the amount for which they are registered in the asset and the current value of the deposits.

## b. Partial pledges

Transactions that have partial pledges on shares in monetary financial institutions or securities representing debt issued by government or credit institutions rated in the "negligible risk" class, or other financial instruments traded on asset markets, shall be hedged by applying the hedging percentages stipulated as a general rule to the difference between the amount for which they are registered in the asset and $90 \%$ of the fair value of these financial instruments.

## 2. Not individually impaired assets

The debt instruments, whoever the obligor and whatever the guarantee or collateral, that do not have individually objective of impairment are collectively assesses, including the assets in a group with similar credit risk characteristics, including sector of activity of the debtor or the type of guarantee.

The allowance percentages of hedge are as follows:

Allowance Percentages for Non-Impaired transaction collectively assesses

| Type of Risk | Allowance Percentage Range |
| :---: | :---: |
| Negligible risk | 0\% |
| Low risk | 0.06\% - 0.75\% |
| Medium-low risk. | 0.15\%-1.88\% |
| Medium risk | 0.18\%-2.25\% |
| Medium-high risk | 0.20\% - $2.50 \%$ |
| High risk | 0.25\%-3.13\% |

## 3. Country Risk Allowance or Provision

Country risk is understood as the risk associated with customers resident in a specific country due to circumstances other than normal commercial risk. Country risk comprises sovereign risk, transfer risk and other risks arising from international financial activity. On the basis of the economic performance, political situation, regulatory and institutional framework, and payment capacity and record, the Group classifies the transactions in different groups, assigning to each group the provisions for insolvencies percentages, which are derived from those analyses.

However, due to the dimension Group, and to risk-country management, the provision levels are not significant in relation to the balance of the provisions by constituted insolvencies (as of December 31, 2010, this provision represents a $0.37 \%$ in the provision for insolvencies of the Group).

## - Impairment of other debt instruments

The impairment losses on debt securities included in the "Available-for-sale financial asset" portfolio are equal to the positive difference between their acquisition cost (net of any principal repayment), after deducting any impairment loss previously recognized in the consolidated income statement and their fair value.

When there is objective evidence that the negative differences arising on measurement of these assets are due to impairment, they are no longer considered as "Valuation adjustments - Available-for-sale financial assets" and are recognized in the consolidated income statement. If all, or part of the impairment losses are subsequently recovered, the amount is recognized in the consolidated income statement for the year in which the recovery occurred.

## - Impairment of equity instruments

The amount of the impairment in the equity instruments is determined by the category where is recognized:

- Equity instruments measured at fair value: The criteria for quantifying and recognizing impairment losses on equity instruments are similar to those for other debt instruments, with the exception that any recovery of previously recognized impairment losses for an investment in an equity instrument classified as available for sale which are not recognized through profit or loss but recognized under the heading "Valuation adjustments - Available-for-sale financial assets" in the accompanying consolidated balance sheet (Note 31).
- Equity instruments measured at cost: The impairment losses on equity instruments measured at acquisition cost are equal to the difference between their carrying amount and the present value of expected future cash flows discounted at the market rate of return for similar securities. These impairment losses are determined taking into account the equity of the investee (except for valuation adjustments due to cash flow hedges) for the last approved (consolidated) balance sheet, adjusted for the unrealized gains at the measurement date.

Impairment losses are recognized in the consolidated income statement for the year in which they arise as a direct reduction of the cost of the instrument. These losses may only be reversed subsequently in the event of the sale of these assets.

### 2.2.2. TRANSFERS AND DERECOGNITION OF FINANCIAL ASSETS AND LIABILITIES

The accounting treatment of transfers of financial assets depends on the extent to which the risks and rewards associated with the transferred assets are transferred to third parties.

Financial assets are only derecognized from the consolidated balance sheet when the rights to the cash flows they generate expire or when their implicit risks and benefits have been substantially transferred out to third parties. Similarly, financial liabilities are derecognized from the consolidated balance sheet only if their obligations are extinguished or acquired (with a view to subsequent cancellation or renewed placement).

When the risks and benefits of transferred assets are substantially transferred to third parties, the financial asset transferred is derecognized from the consolidated balance sheet, and any right or obligation retained or created as a result of the transfer is simultaneously recognized.

The Group is considered to have transferred substantially all the risks and benefits if such risks and benefits account for the majority of the risks and benefits involved in ownership of the transferred assets.

If substantially all the risks and benefits associated with the transferred financial asset are retained:

- The transferred financial asset is not derecognized and continues to be measured in the consolidated balance sheet using the same criteria as those used before the transfer.
- A financial liability is recognized at the amount of compensation received, which is subsequently measured at amortized cost and included under the heading "Financial liabilities at amortized cost - Debt certificates" in the accompanying consolidated balance sheet (see Note 23). As these liabilities do not constitute a current obligation, when measuring such a financial liability the Group deducts those financial instruments owned by it which constitute financing for the entity to which the financial assets have been transferred, to the extent that these instruments are deemed to specifically finance the assets transferred.
- Both the income generated on the transferred (but not derecognized) financial asset and the expenses of the new financial liability are recognized in the accompanying consolidated income statements.


## Purchase and sale commitments

Financial instruments sold with a repurchase agreement are not derecognized from the consolidated balance sheets and the amount received from the sale is considered financing from third parties.

Financial instruments acquired with an agreement to subsequently resell them are not recognized in the accompanying consolidated balance sheets and the amount paid for the purchase is considered credit given to third parties.

## Securitization

In the specific instance of the securitization funds to which the Group's entities transfer their loan portfolios, the following indications of the existence of control are considered for the purpose of analyzing the possibility of consolidation:

- The securitization funds' activities are undertaken in the name of the entity in accordance with its specific business requirements, with a view to generating benefits or gains from the securitization funds' operations.
- The entity retains decision-making power with a view to securing most of the gains derived from the securitization funds' activities or has delegated this power in some kind of "auto-pilot" mechanism (the securitization funds are structured so that all the decisions and activities to be performed are pre-defined at the time of their creation).
- The entity is entitled to receive the bulk of the profits from the securitization funds and is accordingly exposed to the risks inherent in their business activities. The entity retains the bulk of the securitization funds' residual profit.
- The entity retains the bulk of the securitization funds' asset risks.

If there is control based on the preceding guidelines, the securitization funds are integrated into the consolidated Group.

The consolidated Group is deemed to transfer substantially all risks and rewards if its exposure to the potential variation in the future net cash flows of the securitized assets following the transfer is not significant. In this instance, the consolidated Group may derecognize the securitized assets.

The BBVA Group has applied the most stringent prevailing criteria in determining whether or not it retains the risks and rewards on such assets for all securitizations performed since 1 January 2004. As a result of this analysis,
the Group has concluded that none of the securitizations undertaken since that date meet the prerequisites for derecognizing the underlying assets from the consolidated balance sheets (see Note 13.3 and Appendix VII) as it retains substantially all the risks embodied by expected loan losses or associated with the possible variation in net cash flows, as it retains the subordinated loans and lines of credit extended by the BBVA Group to these securitization funds.

### 2.2.3. FINANCIAL GUARANTEES

Financial guarantees are considered those contracts that require their issuer to make specific payments to reimburse the holder for a loss incurred when a specific borrower breaches its payment obligations on the terms whether original or subsequently modified - of a debt instrument, irrespective of the legal form it may take. These guarantees may take the form of a deposit, financial guarantee, insurance contract or credit derivative, among others.

Financial guarantees, irrespective of the guarantor, instrumentation or other circumstances, are reviewed periodically so as to determine the credit risk to which they are exposed and, if appropriate, to consider whether a provision is required for them. The credit risk is determined by application of criteria similar to those established for quantifying impairment losses on debt instruments measured at amortized cost (see Note 2.2.1).

The provisions made for financial guarantees classified as substandard are recognized under the heading "Provisions - Provisions for contingent exposures and commitments" in the liability side in the accompanying consolidated balance sheets (see Note 25). These provisions are recognized and reversed with a charge or credit, respectively, to "Provisions" in the accompanying consolidated income statements (see Note 48).

Income from guarantee instruments is registered under the heading "Fee and commission income" in the consolidated income statement and is calculated by applying the rate established in the related contract to the nominal amount of the guarantee (see Note 42).

### 2.2.4. NON-CURRENT ASSETS HELD FOR SALE AND LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE

The heading "Non-current assets held-for-sale" in the accompanying consolidated balance sheets recognized the carrying amount of financial or non-financial assets that are not part of operating activities of the Group. The recovery of this carrying amount is expected to take place through the price obtained on its disposal (see Note 16). The assets included under this heading are assets where an active sale plan has been initiated and approved at the appropriate level of management and it is highly probable they will be sold in their current condition within one year from the date on which they are classified as such.

This heading includes individual items and groups of items ("disposal groups") and disposal groups that form part of a major business unit and are being held for sale as part of a disposal plan ("discontinued operations"). The individual items include the assets received by the subsidiaries from their debtors in full or partial settlement of the debtors' payment obligations (assets foreclosed or donated in repayment of debt and recovery of lease finance transactions), unless the Group has decided to make continued use of these assets. The Group has units that specialize in real estate management and the sale of this type of asset.

Symmetrically, the heading "Liabilities associated with non-current assets held for sale" in the accompanying consolidated balance sheets reflects the balances payable arising from disposal groups and discontinued operations.

Non-current assets held for sale are generally measured at fair value less sale costs or their carrying amount upon classification within this category, whichever is the lower. Non-current assets held for sale are not depreciated while included under this heading.

The fair value of non-current assets held for sale from foreclosures or recoveries is determined taking in consideration the valuations performed by companies of authorized values in each of the geographical areas in which the assets are located. The BBVA Group requires that these valuations be no more than one year old, or less if there are other signs of impairment losses. In the case of Spain, appraisal companies entrusted with the appraisal of
these assets are the main independent valuation and appraisal companies authorized by the Bank of Spain, that are not related parties with the BBVA Group.

As a general rule, gains and losses generated on the disposal of assets and liabilities classified as non-current held for sale, and related impairment losses and subsequent recoveries, where pertinent, are recognized in "Gains/(losses) on non-current assets held for sale not classified as discontinued operations" in the accompanying consolidated income statements (see Note 52). The remaining income and expense items associated with these assets and liabilities are classified within the relevant consolidated income statement headings.

### 2.2.5. TANGIBLE ASSETS

## Tangible assets - Property, plants and equipment for own use

The heading "Tangible assets - Property, plants and equipment - For own use" relates to the assets under ownership or acquired under lease finance, intended for future or current use by the Group and that it expects hold for more than one year. It also includes tangible assets received by the consolidated entities in full or part settlement of financial assets representing receivables from third parties and those assets expected to be held for continuing use.

Property, plants and equipment for own use are presented in the consolidated balance sheets at acquisition cost, less any accumulated depreciation and, where appropriate, any estimated impairment losses resulting from comparing this net value of each item with its corresponding recoverable value.

Depreciation is calculated, using the straight-line method, on the basis of the acquisition cost of the assets less their residual value; the land on which the buildings and other structures stand is considered to have an indefinite life and is therefore not depreciated.

The tangible asset depreciation charges are recognized in the accompanying consolidated income statements under the heading "Depreciation and amortization" (see Note 47) and are based on the application of the following depreciation rates (determined on the basis of the average years of estimated useful life of the various assets):

## Amortization Rates for Tangible Assets

| Type of Assets | Annual Percentage |
| :---: | :---: |
| Buildings for own use | 1.33\%-4.00\% |
| Furniture | 8\%-10\% |
| Fixtures | 6\%-12\% |
| Office supplies and hardware | 8\%-25\% |

The BBVA Group's criteria for determining the recoverable amount of these assets is based on up-to-date independent appraisals that are no more than 3-5 years old at most, unless there are other indications of impairment.

At each accounting close, the Group entities analyze whether there are internal or external indicators that a tangible asset may be impaired. When there is evidence of impairment, the entity then analyzes whether this impairment actually exists by comparing the asset's carrying amount with its recoverable amount. When the carrying amount exceeds the recoverable amount, the carrying amount is written down to the recoverable amount and depreciation charges going forward are adjusted to reflect the asset's remaining useful life.

Similarly, if there is any indication that the value of a tangible asset has been recovered, the consolidated entities will estimate the recoverable amounts of the asset and recognize it in the consolidated income statement, recording the reversal of the impairment loss registered in previous years and thus adjusting future depreciation charges. In no circumstances may the reversal of an impairment loss on an asset raise its carrying amount above that which it would have if no impairment losses had been recognized in prior years.

Upkeep and maintenance expenses relating to tangible assets held for own use are recognized as an expense in the year they are incurred and recognized in the accompanying consolidated income statements under the heading "Administration costs - General and administrative expenses - Property, fixtures and equipment" (see Note 46.2).

## Other assets leased out under an operating lease

The criteria used to recognize the acquisition cost of assets leased out under operating leases, to calculate their depreciation and their respective estimated useful lives and to record the impairment losses on them, are the same as those described in relation to tangible assets for own use.

## Investment properties

The heading "Tangible assets - Investment properties" in the accompanying consolidated balance sheets reflects the net values of the land (purchase cost minus the corresponding accumulated repayment, and if appropriate, estimated impairment losses), buildings and other structures held either to earn rentals or for capital appreciation through sale and are neither expected to be sold off in the ordinary course of business nor are destined for own use (see Note 19).

The criteria used to recognize the acquisition cost of investment properties, calculate their depreciation and their respective estimated useful lives and record the impairment losses on them, are the same as those described in relation to tangible assets for continued use.

The criteria used by the BBVA Group to determine their recoverable value is based on independent appraisals no more than 1 year old, unless there are other indications of impairment.

### 2.2.6. INVENTORIES

The balance of the heading "Other assets - Inventories" in the accompanying consolidated balance sheets mainly reflects the land and other properties that Group's real estate companies hold for sale as part of their property development activities (see Note 22).

The BBVA Group recognized inventories at their cost or net realizable value, whichever is lower:

- The cost value of inventories includes the costs incurred for their acquisition and transformation, as well as other direct and indirect costs incurred in giving them their current condition and location.

The cost value of real estate assets accounted for as inventories is comprised of: the acquisition cost of the land, the cost of urban planning and construction, non-recoverable taxes and costs corresponding to construction supervision, coordination and management. The financial expenses incurred during the year increase by the cost value provided that the inventories require more than a year to be in a condition to be sold.

- The net realizable value is the estimated selling price of inventories in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

In the case of real estate assets accounted for as inventories, the BBVA Group's criteria for obtaining their net realizable value is mainly based on independent appraisals of no more than one year old, or less if there are other indications of impairment In the case of Spain, appraisal companies entrusted with the appraisal of these assets are the main independent valuation and appraisal companies included in the Bank of Spain's official register.

The amount of any inventory valuation adjustment for reasons such as damage, obsolescence, reduction in sale price to its net realizable value, as well as losses for other reasons and, if appropriate, subsequent recoveries of value up to the limit of the initial cost value, are registered under the heading "Impairment losses on other assets (net) - Other assets" in the accompanying consolidated income statements (see Note 50) for the year in which they are incurred.

In the sale transactions, the carrying amount of inventories is derecognized from the balance sheet and recognized as an expense under the heading "Other operating expenses - Changes in inventories" in the year which the income from its sale is recognized. This income is recognized under the heading "Other operating income - Financial income from non-financial services" in the consolidated income statements (see Note 45).

### 2.2.7. BUSINESS COMBINATIONS

The result of a business combination is that the Group obtains control of one or more entities. It is accounted for appliyng the acquisition method.

The acquisition method records business combinations from the point of view of the acquirer, who has to recognize the assets acquired and the liabilities and contingent liabilities assumed, including those that the acquired entity had not recognized. The adquisition method can be summed up as a measurement of the cost of the business combination and its allocation to the assets, liabilities and contingent liabilities measured according to their fair value, at the purchase date.

In addition, and pursuant to the new IFRS 3, the purchasing entity shall recognize an asset in the balance sheet under the heading "Intangible Asset - Goodwill" when there is a positive difference on the date of purchase between the sum of the fair value of the price paid, the amount of all the non-controlling interests and the fair value of stock previously held in the acquired entity; and the fair value of the assets acquired and liabilities assumed. If this difference is negative, it shall be recognized directly in the income statement under the heading "Negative Goodwill in business combinations". The non-controlling interests mentioned may be valued in two ways: at their fair value, or at the proportional percentage of net assets identified in the acquired entity. The form of valuating the non-controlling holdings may be chosen in each business combination.

The purchase of non-controlling interests subsequent to the takeover of the entity is recognized as capital transactions. In other words, the difference between the price paid and the carrying amount of the percentage of non-controlling interests acquired is charged directly to equity.

### 2.2.8. INTANGIBLE ASSETS

## Goodwill

Goodwill represents payment in advance by the acquiring entity for the future economic benefits from assets that cannot be individually identified and separately recognized. It is only recognized as goodwill when the business combinations are acquired at a price. Goodwill is never amortized. It is subject periodically to an impairment analysis, and impaired goodwill is written off if appropriate.

For the purposes of the impairment analysis, goodwill is allocated to one or more cash-generating units expected to benefit from the synergies arising from business combinations. The cash-generating units represent the Group's smallest identifiable asset groups that generate cash flows for the Group and that are largely independent of the flows generated from other assets or groups of assets. Each unit or units to which goodwill is allocated:

- Is the lowest level at which the entity manages goodwill internally.
- Is not larger than an operating segment.

The cash-generating units to which goodwill has been allocated are tested for impairment by including the allocated goodwill in their carrying amount. This analysis is performed at least annually and always if there is any indication of impairment.

For the purpose of determining the impairment of a cash-generating unit to which a part of goodwill has been allocated, the carrying amount of that unit, adjusted by the theoretical amount of the goodwill attributable to the non-controlling interests, in the event they are not valued at fair value, is compared with its recoverable amount.

The recoverable amount of a cash-generating unit is equal to the higher value between the fair value less costs to sell and its value in use. Value in use is calculated as the discounted value of the cash flow projections that the Division estimates and is based on the latest budgets approved for the next three years. The principal hypotheses are a sustainable growth rate to extrapolate the cash flows indefinitely, and the discount rate used to discount the cash flows is equal to the cost of the capital assigned to each cash-generating unit, which is made up of the risk-free rate plus a risk premium.

If the carrying amount of the cash-generating unit exceeds the related recoverable amount, the Group recognizes an impairment loss; the resulting loss is apportioned by reducing, first, the carrying amount of the
goodwill allocated to that unit and, second, if there are still impairment losses remaining to be recognized, the carrying amount of the rest of the assets. This is done by allocating the remaining loss in proportion to the carrying amount of each of the assets in the unit. In the event the non-controlling interests are not valued at fair value, the deterioration of goodwill attributable to minority interests will be recognized. No impairment of goodwill attributable to the minority interests may be recognized.

In any case, impairment losses on goodwill can never be reversed. Impairment losses on goodwill are recognized under the heading "Impairment losses on other assets (net) - Goodwill and other intangible assets" in the accompanying consolidated income statements (see Note 50).

## Other intangible assets

These assets may have an indefinite useful life if, based on an analysis of all relevant factors, it is concluded that there is no foreseeable limit to the year over which the asset is expected to generate net cash flows for the consolidated entities. In all other cases they have a finite useful life.

The Group has not recognized any intangible assets with an indefinite useful life.
Intangible assets with a finite useful life are amortized according to this useful life, using methods similar to those used to depreciate tangible assets. The depreciation charge of these assets is recognized in the accompanying consolidated income statements under the heading "Depreciation and amortization" (see Note 47).

The consolidated entities recognize any impairment loss on the carrying amount of these assets with charge to the heading "Impairment losses on other assets (net) - Goodwill and other intangible assets" in the accompanying consolidated income statements (see Note 50). The criteria used to recognize the impairment losses on these assets and, where applicable, the recovery of impairment losses recognized in prior years are similar to those used for tangible assets.

### 2.2.9. INSURANCE AND REINSURANCE CONTRACTS

The assets of the Group's insurance companies are recognized according to their nature under the corresponding headings of the accompanying consolidated balance sheets and their registration and valuation is carried out according to the criteria in this Note 2.

The heading "Reinsurance assets" in the accompanying consolidated balance sheets includes the amounts that the consolidated entities are entitled to receive under the reinsurance contracts entered into by them with third parties and, more specifically, the share of the reinsurer in the technical provisions recognized by the consolidated insurance entities (see Note 18).

The heading "Liabilities under insurance contracts" in the accompanying consolidated balance sheets includes the technical provisions for direct insurance and inward reinsurance recognized by the consolidated entities to cover claims arising from insurance contracts in force at period-end (see Note 24).

The income or expense reported by the Group's insurance companies on their insurance activities is recognized, attending to it nature in the corresponding items of the accompanying consolidated income statements.

In the insurance activity carried out by the Group's insurance companies, the amount of the premiums from insurance contracts written are credited to income and the cost of any claims that may be met when they are finally settled are charged to the income statement. Both the amounts charged and not paid and the costs incurred and not paid at the date in question are accrued at the end of each year.

The most significant items that are subject to previsions by consolidated insurance entities in relation to direct insurance contracts that they arranged (see Note 24) are as follows:

- Life insurance provisions: Represents the value of the net obligations undertaken with the life insurance policyholder. These provisions include:
- Provisions for unearned premiums. These are intended for the accrual, at the date of calculation, of the premiums written. Their balance reflects the portion of the premiums accrued until the closing date has to be allocated to the year from the closing date to the end of the policy period.
- Mathematical reserves: Represents the value of the life insurance obligations of the insurance companies at the year-end, net of the policyholder's obligations.
- Non-life insurance provisions:
- Provisions for unearned premiums. These provisions are intended for the accrual, at the date of calculation, of the premiums written. Their balance reflects the portion of the premiums accrued until year-end that has to be allocated to the period between the year-end and the end of the policy period.
- Provisions for unexpired risks: the provision for unexpired risks supplements the provision for unearned premiums by the amount by which that provision is not sufficient to reflect the assessed risks and expenses to be covered by the insurance companies in the policy period not elapsed at the year-end.
- Provision for claims: This reflects the total amount of the outstanding obligations arising from claims incurred prior to the year-end. Insurance companies calculate this provision as the difference between the total estimated or certain cost of the claims not yet reported, settled or paid, and the total amounts already paid in relation to these claims.
- Provision for bonuses and rebates: this provision includes the amount of the bonuses accruing to policyholders, insurees or beneficiaries and the premiums to be returned to policyholders or insurees, as the case may be, based on the behavior of the risk insured, to the extent that such amounts have not been individually assigned to each of them.
- Technical provisions for reinsurance ceded: calculated by applying the criteria indicated above for direct insurance, taking account of the assignment conditions established in the reinsurance contracts in force.
- Other technical provisions: insurance companies have recognized provisions to cover the probable mismatches in the market reinvestment interest rates with respect to those used in the valuation of the technical provisions.

The Group controls and monitors the exposure of the insurance companies to financial risk and, to this end, uses internal methods and tools that enable it to measure credit risk and market risk and to establish the limits for these risks.

### 2.2.10. TAX ASSETS AND LIABILITIES

Corporation tax expense in Spain and the expense for similar taxes applicable to the consolidated entities abroad are recognized in the consolidated income statement, except when they result from transactions on which the profits or losses are recognized directly in equity, in which case the related tax effect is also recognized in equity.

The current income tax expense is calculated by aggregating the current tax arising from the application of the related tax rate to the taxable profit (or tax loss) for the year (after deducting the tax credits allowable for tax purposes) and the change in deferred tax assets and liabilities recognized in the consolidated income statement.

Deferred tax assets and liabilities include temporary differences, measured at the amount expected to be payable or recoverable on future fiscal years for the differences between the carrying amount of assets and liabilities and their tax bases, and tax loss and tax credit carry forwards. These amounts are measured applying to each temporary difference the tax rates that are expected to apply when the asset is realized or the liability settled (Note 21).

The "Tax Assets" chapter of the accompanying consolidated balance sheets includes the amount of all the assets of a tax nature, and distinguishes between: "Current" (amounts recoverable by tax in the next twelve months) and "Deferred" (including taxes recoverable in future years, including loss carryforwards or tax credits for deductions and tax rebates pending application).

The "Tax Liabilities" chapter of the accompanying consolidated balance sheets includes the amount of all the liabilities of a tax nature, except for provisions for taxes, broken down into: "Current" (income tax payable on taxable profit for the year and other taxes payable in the next twelve months) and "Deferred" (income taxes payable in subsequent years).

Deferred tax liabilities in relation to taxable temporary differences associated with investments in subsidiaries, associates or jointly controlled entities are recognized as such, except where the Group can control the timing of the reversal of the temporary difference and it is unlikely that it will reverse in the foreseeable future.

Deferred tax assets are recognized to the extent that it is considered probably that the consolidated entities will have sufficient taxable profits in the future against which the deferred tax assets can be utilized and are not from the initial recognition (except in the case of a combination of business) of other assets or liabilities in a transaction that does not affect the fiscal outcome or the accounting result.

The deferred tax assets and liabilities recognized are reassessed by the consolidated entities at each balance sheet date in order to ascertain whether they are still current, and the appropriate adjustments are made on the basis of the findings of the analyses performed.

The income and expenses directly recognized in equity that do not increase or decrease taxable income are accounted as temporary differences.

### 2.2.11. PROVISIONS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES

The heading "Provisions" in the accompanying consolidated balance sheets includes amounts recognized to cover the Group's current obligations arising as a result of past events. These are certain in terms of nature but uncertain in terms of amount and/or cancellation date. The settlement of these obligations is deemed likely to entail an outflow of resources embodying economic benefits (see Note 25). The obligations may arise in connection with legal or contractual provisions, valid expectations formed by Group companies relative to third parties in relation to the assumption of certain responsibilities or through virtually certain developments of particular aspects of applicable regulation, specifically draft legislation to which the Group will certainly be subject.

Provisions are recognized in the balance sheet when each and every one of the following requirements is met: The Group has an existing obligation resulting from a past event and, at the consolidated balance sheet date, it is more likely than not that the obligation will have to be settled; it is probable that to settle the obligation the entity will have to give up resources embodying economic benefits; and a reliable estimate can be made of the amount of the obligation. Among other items they include provisions for commitments to employees mentioned in section 2.2.12, as well as provisions for tax and legal litigation.

Contingent assets are possible assets that arise from past events and whose existence is conditional on, and will be confirmed only by the occurrence or non-occurrence of, events beyond the control of the Group. Contingent assets are not recognized in the consolidated balance sheet or in the consolidated income statement; however, they are disclosed in the notes to financial statements, provided that it is probable that these assets will give rise to an increase in resources embodying economic benefits (see Note 36).

Contingent liabilities are possible obligations of the Group that arise from past events and whose existence is conditional on the occurrence or non-occurrence of one or more future events beyond the control of the entity. They also include the existing obligations of the entity when it is not probable that an outflow of resources embodying economic benefits will be required to settle them or when, in extremely rare cases, their amount cannot be measured with sufficient reliability.

### 2.2.12. POST-EMPLOYMENT BENEFITS AND OTHER LONG-TERM COMMITMENTS TO EMPLOYEES

Below is a description of the most significant accounting criteria relating to the commitments to employees, related to post-employment benefits and other long term commitments, of certain Group companies in Spain and abroad (see Note 26).

## Commitments valuation: assumptions and actuarial gains/losses recognition

The present values of the commitments are quantified on a case-by-case basis. Costs are calculated using the projected unit credit method, which sees cach period of service as giving rise to an additional unit of benefit/ commitment and measures each unit separately to build up the final obligation.

In adopting the actuarial assumptions, the following are taken into account:

- They are unbiased, in that they are not unduly aggressive nor excessively conservative.
- They are mutually compatible, reflecting the economic relationships between factors such as inflation, rates of salary increase, discount rates and expected return of assets. The expected return of plan assets in the postemployment benefits is estimated taking into account the market expectations and the distribution of such assets in the different portfolios.
- The future levels of salaries and benefits are based on market expectations at the balance sheet date for the period over which the obligations are to be settled.
- The discount rate used is determined by reference to market yields at the balance sheet date on high quality corporate bonds or debentures.

The Group recognizes all actuarial differences under the heading "Provisions (net)" (see Note 48) in the accompanying consolidated income statements in the period in which they arise in connection with commitments assumed by the Group for its staff's early retirement schemes, benefits awarded for seniority and other similar concepts.

The Group recognizes the actuarial gains or losses arising on all other defined benefit post-employment commitments directly under the heading "Reserves" (see Note 29) in the accompanying consolidated balance sheets.

The Group does not apply the option of deferring actuarial gains and losses to any of its employee commitments using the so-called corridor approach.

## Post-employment benefits

## - Pensions

Post-employment benefits include defined-contribution and defined-benefit commitments.

## - Defined-contribution commitments

The amounts of these commitments are determined as a percentage of certain remuneration items and/or as a pre-established annual amount. The contributions made each period by the Group's companies for definedcontribution commitments, are recognized with a charge to the heading "Personnel expenses- Contributions to external pension funds" in the accompanying consolidated income statements (see Note 46).

## - Defined-benefit commitments

Some of the Group's companies have defined-benefit commitments for permanent disability and death for certain current employees and early retirees; and defined-benefit retirement commitments applicable only to certain groups of serving employees, or early retired employees and retired employees. Defined-benefit commitments are funded by insurance contracts and internal provisions.

The amounts recognized in the heading "Provisions - Provisions for pensions and similar obligations" (see Note 25) are the differences between the present values of the vested obligations for defined-benefit commitments at balance sheet date, adjusted by the past service cost and the fair value of plan assets, if applicable, which are to be used directly to settle employee benefit obligations.

These commitments are charged to the heading "Provisions (net) - Pension funds and similar obligations" in the accompanying consolidated income statements (see Note 48).

The current contributions made by the Group's companies for defined-benefit commitments covering current employees are charged to the heading "Administration cost - Personnel expenses" in the accompanying consolidated income statements (see Note 46).

## - Early retirements

The Group offered some employees in Spain the possibility of taking early retirement before the age stipulated in the collective labor agreement then in force. The corresponding provisions by the Group were recognized with a charge to the heading "Provisions (net) - Provisions for pensions and similar obligations" in the accompanying consolidated income statements (see note 48). The present values for early retirement are quantified on a case-by-case basis and they are recognized in the heading Provisions - Provisions for pensions and similar obligations" in the accompanying consolidated balance sheets (see Note 25).

The commitments to early retirees include the compensation and indemnities and contributions to external pension funds payable during the year of early retirement. The commitments relating to this group of employees after they have reached normal retirement age are included in the previous section "Pensions".

## - Other post-employment welfare benefits

Some of the Group's companies have welfare benefit commitments whose effects extend beyond the retirement of the employees entitled to the benefits. These commitments relate to certain current employees and retirees, depending upon the employee group to which they belong.

The present values of the vested obligations for post-employment welfare benefits are quantified on a case-by-case basis. They are recognized in the heading "Provisions - Provisions for pensions and similar obligations" in the accompanying consolidated balance sheets (see Note 25) and they are charged to the heading "Personnel expenses - Other personnel expenses" in the accompanying consolidated income statements (see Note 46).

- Other long-term commitments to employees

Some of the Group's companies are obliged to deliver goods and services. The most significant, in terms of the type of compensation and the event giving rise to the commitments are as follows: loans to employees, life insurance, study assistance and long-service awards.

Some of these commitments are measured according to actuarial studies, so that the present values of the vested obligations for commitments with personnel are quantified on a case-by-case basis. They are recognized in the heading "Provisions - Other provisions" in the accompanying consolidated balance sheets (see Note 25).

The welfare benefits delivered by the Spanish companies to active employees are recognized in the heading "Personnel expenses - Other personnel expenses" in the accompanying income statements (see Note 46).

Other commitments for current employees accrue and are settled on a yearly basis, so it is not necessary to record a provision in this connection.

### 2.2.13. EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS

Equity-settled share-based payment transactions, when the instruments granted do not vest until the counterparty completes a specified period of service, shall be accounted for those services as they are rendered by the counterparty during the vesting period, with a corresponding increase in equity. The entity measures the goods or
services received and the corresponding increase in equity, directly, at the fair value of the goods or services received, unless that fair value cannot be estimated reliably. If the entity cannot estimate reliably the fair value of the goods or services received, the entity measures their value and the corresponding increase in equity indirectly, by reference to the fair value of the equity instruments granted, at grant date.

When the initial compensation agreement includes what may be considered market conditions among its terms, any changes in these conditions will not be reflected on the profit and loss account, as these have already been accounted for in calculating their initial fair value. Non-market vesting conditions are not taken into account when estimating the initial fair value of instruments, but they are taken into account when determining the number of instruments to be granted. This will be recognized on the income statement with the corresponding increase in equity.

### 2.2.14. TERMINATION BENEFITS

Termination benefits must be recognized when the Group is committed to severing its contractual relationship with its employees and, to this end, has a formal detailed redundancy plan. At the date these consolidated financial statements were prepared, there was no plan to reduce staff in the Group's companies that would make it necessary to set aside provisions for this item.

### 2.2.15. TREASURY STOCK

The amount of the equity instruments that the Group's entities own is recognized under "Stockholders' funds - Treasury stock" in the accompanying consolidated balance sheets. The balance of this heading relates mainly to the Bank's shares and share derivatives held by some of its consolidated companies (see Note 30).

These financial assets are recognized at acquisition cost, and the gains or losses arising on their disposal are credited or debited, as appropriate, to the heading "Stockholders' funds - Reserves" in the accompanying consolidated balance sheets (see Note 29).

### 2.2.16. FOREIGN CURRENCY TRANSACTIONS AND EXCHANGE DIFFERENCES

The Group's functional currency is the euro. Therefore, all balances and transactions denominated in currencies other than the euro are deemed to be denominated in "foreign currency". The balances in the financial statements of consolidated entities whose functional currency is not the euro are converted to euros as follows:

- Assets and liabilities: at the average spot exchange rates as of the date of each of the accompanying consolidated balance sheets.
- Income and expenses and cash flows: at the average exchange rates for each year presented.
- Equity items: at the historical exchange rates.

The exchange differences arising from the conversion of foreign currency balances to the functional currency of the consolidated entities and their branches are generally recognized in the "Exchange differences (net)" in the consolidated income statement. Exceptionally, the exchange differences arising on non-monetary items whose fair value is adjusted with a balancing item in equity are recognized under the heading "Valuation adjustments Exchange differences" in the consolidated balance sheet.

The exchange differences arising from the conversion to euros of balances in the functional currencies of the consolidated entities whose functional currency is not the euro are recognized under the heading "Valuation adjustments - Exchange differences" in the consolidated balance sheet. Meanwhile, the differences arising from the conversion to euros of the financial statements of entities accounted for by the equity method are recognized under the heading "Valuation adjustments - Entities accounted for using the equity method" until the item to which they relate is derecognized, at which time they are recognized in the income statement.

The breakdown of the main balances in foreign currencies of the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008, with reference to the most significant foreign currencies, are set forth in Appendix IX.

### 2.2.17. RECOGNITION OF INCOME AND EXPENSES

The most significant criteria used by the Group to recognize its income and expenses are as follows:

## Interest income and expenses and similar items

As a general rule, interest income and expenses and similar items are recognized on the basis of their period of accrual using the effective interest rate method. Specifically, the financial fees and commissions that arise on the arrangement of loans, basically origination and analysis fees, must be deferred and recognized in the income statement over the expected life of the loan. The direct costs incurred in arranging these transactions can be deducted from the amount thus recognized. Also dividends received from other companies are recognized as income when the consolidated companies' right to receive them arises.

However, when a debt instrument is deemed to be impaired individually or is included in the category of instruments that are impaired because of amounts more than three months past-due, the recognition of accrued interest in the consolidated income statement is interrupted. This interest is recognized for accounting purposes as income, as soon it is received, from the recovery of the impairment loss.

## Commissions, fees and similar items

Income and expenses relating to commissions and similar fees are recognized in the consolidated income statement using criteria that vary according to the nature of such items. The most significant income and expense items in this connection are:

- Those relating to financial assets and liabilities measured at fair value through profit or loss, which are recognized when collected.
- Those arising from transactions or services that are provided over a period of time, which are recognized over the life of these transactions or services.
- Those relating to single acts, which are recognized when this single act is carried out.


## Non-financial income and expenses

These are recognized for accounting purposes on an accrual basis.

## Deferred collections and payments

These are recognized for accounting purposes at the amount resulting from discounting the expected cash flows at market rates.

### 2.2.18. SALES AND INCOME FROM THE PROVISION OF NON-FINANCIAL SERVICES

The heading "Other operating income - Financial income from non-financial services" in the accompanying consolidated income statements includes the carrying amount of the sales of assets and income from the services provided by the consolidated Group companies that are not financial institutions. In the case of the Group, these companies are mainly real estate and services companies (see Note 45).

### 2.2.19. LEASES

Lease contracts are classified as finance from the start of the transaction, if they transfer substantially all the risks and rewards incidental to ownership of the asset forming the subject-matter of the contract. Leases other than finance leases are classified as operating leases.

When the consolidated entities act as the lessor of an asset in finance leases, the aggregate present values of the lease payments receivable from the lessee plus the guaranteed residual value (normally the exercise price of the lessee's purchase option on expiration of the lease agreement) are recognized as financing provided to third parties and, therefore, are included under the heading "Loans and receivables" in the accompanying consolidated balance sheets.

When the consolidated entities act as lessors of an asset in operating leases, the acquisition cost of the leased assets is recognized under "Tangible assets - Property, plants and equipment - Other assets leased out under an operating lease" in the accompanying consolidated balance sheets (see Note 19). These assets are depreciated in line with the criteria adopted for items of tangible assets for own use, while the income arising from the lease arrangements is recognized in the accompanying consolidated income statements on a straight line basis within "Other operating income - Rest of other operating income" (see Note 45).

If a fair value sale and leaseback results in an operating lease, the profit or loss generated is recognized in the income statement at the time of sale. If such a transaction gives rise to a finance lease, the corresponding gains or losses are amortized over the lease period.

The assets leased out under operating lease contracts to other entities in the Group are treated in the consolidated financial statements as for own use, and thus rental expense and income is eliminated and the corresponding depreciation is registered.

### 2.2.20. CONSOLIDATED STATEMENTS OF RECOGNIZED INCOME AND EXPENSES

The consolidated statements of recognized income and expenses reflect the income and expenses generated each year. It distinguishes between those recognized as results in the consolidated income statements from "Other recognized income (expenses)" recognized directly in the total equity.
"Other recognized income (expenses)" include the changes that have taken place in the year in the "Valuation adjustments" broken down by item.

The sum of the changes to the heading "Valuation adjustments" of the total equity and the net income of the year forms the "Total recognized income/expenses of the year".

### 2.2.21. CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

The consolidated statements of changes in equity reflect all the movements generated in each year in each of the headings of the consolidated equity, including those from transactions undertaken with shareholders when they act as such, and those due to changes in accounting criteria or corrections of errors, if any.

The applicable regulations establish that certain categories of assets and liabilities are recognized at their fair value with a charge to equity. These charges, known as "Valuation adjustments" (see Note 31), are included in the Group's total consolidated equity net of tax effect, which has been recognized as deferred tax assets or liabilities, as appropriate.

### 2.2.22. CONSOLIDATED STATEMENTS OF CASH FLOWS

The indirect method has been used for the preparation of the consolidated statement of cash flows. This method starts from the entity's consolidated net income and adjusts its amount for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments, and items of income or expense associated cash flows classified as investment or finance.

For these purposes, in addition to cash on hand, cash equivalents include very short term, highly liquid investments subject to very low risk of impairment.

The composition of component of cash and equivalents with respect to the headings of the consolidated balance sheets is shown in the accompanying consolidated cash flow statements.

To prepare the consolidated cash flow statements, the following items are taken into consideration:

- Cash flows: Inflows and outflows of cash and cash equivalents, the latter being short-term, highly liquid investments subject to a low risk of changes in value, such Cash and Deposit balances from central banks.
- Operating activities: The typical activities of credit institutions and other activities that cannot be classified as investing or financing activities.
- Investing activities: The acquisition, sale or other disposal of long-term assets and other investments not included in cash and cash equivalents.
- Financing activities: Activities that result in changes in the size and composition of equity and of liabilities that do not form part of operating activities.


### 2.2.23. ENTITIES AND BRANCHES LOCATED IN COUNTRIES WITH HYPERINFLATIONARY ECONOMIES

In accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 criteria, to determine whether an economy has a high inflation rate the country's economic situation is examined, analyzing whether certain circumstances are fulfilled, such as whether the population prefers to keep its wealth or save in nonmonetary assets or in a relatively stable foreign currency, whether prices can be set in that currency, whether interest rates, wages and prices are pegged to a price index or whether the accumulated inflation rate over three years reaches or exceeds $100 \%$. The fact that any of these circumstances is fulfilled will not be a decisive factor in considering an economy hyperinflationary, but it does provide some reasons to consider it as such.

Since the end of 2009, the Venezuelan economy has been considered to be hyperinflationary as defined by the aforementioned criteria. Accordingly, the financial statements as of December 31, 2010 and 2009, of the Group's subsidiaries based in Venezuela (Note 3) are adjusted to correct for the effects of inflation. Pursuant to the requirements of IAS 29, the monetary headings (mainly loans and credits) have not been re-expressed, while the non-monetary headings (mainly tangible fixed assets) have been re-expressed in accordance with the change in the country's Consumer Price Index.

The historical differences as of January 1, 2009 between the re-expressed costs and the previous costs in the non-monetary headings were credited to "Reserves" on the accompanying consolidated balance sheet as of December 31, 2009, while the differences for 2010 and 2009, and the re-expression of the income statement for 2010 and 2009 were recognized in the consolidated income statement for 2010 and 2009.

The effects of inflation accounting in Venezuela in the consolidated income statement corresponding to the year ended December 31, 2010 were not significant.

In January 2010, the Venezuelan authorities announced the devaluation of the Venezuelan bolivar with regard to the main foreign currencies and that other economic measures will be adopted. The effects of this devaluation on the consolidated income statement for 2010 and consolidated equity as of December 31, 2010, were not significant.

### 2.3 RECENT IFRS PRONOUNCEMENTS

a) STANDARDS AND INTERPRETATIONS EFFECTIVE IN 2010

The following modifications to the IFRS or their interpretations ("IFRIC") came into force in 2010. Their integration in the Group has not had a significant impact on these consolidated financial statements:

## Second IFRS annual improvements project

The IASB published its second annual improvements project, which includes small amendments in the IFRS. These are mostly applicable for the annual period starting after January 1, 2010.

The amendments are focused mainly on eliminating inconsistencies between some IFRS and on clarifying terminology.

## IFRS 2 Amended - "Share-based payment"

The IASB published an amendment to IFRS 2 - "Share-based payment" on how a subsidiary should to account, in its individual financial statements, for share-based payment arrangements of the group (for both creditors and employees) in the event the payment is made with another Group subsidiary or the parent company.

The amendments clarify that the entity receiving the goods and services in a share-based payment transaction must, in its financial statements, account for goods and services in accordance with IFRS 2, regardless of which
entity within the group makes the payment or of the payment being made is in shares or in cash. Under IFRS 2, the Group includes the parent company and its subsidiaries, in line with that stipulated in IAS 27 - Consolidate and separate financial statements.

Furthermore, the contents of IFRIC 8 - "Scope of IFRS 2" and IFRIC 11- "Group and Treasury Share Transactions" are incorporated into IFRS 2, thus nullifying them.

## IFRS 3 Revised - Business combinations, and Amendment to IAS 27 — Consolidated and separate financial statements

The amendments to IFRS 3 and IAS 27 represent some significant changes to various aspects related to accounting for business combinations. They generally place more emphasis on using the fair value. Some of the main changes are: acquisition costs will be recognized as expense instead of the current practice of considering them as a part of the cost of the business combination; acquisitions achieved in stages, in which at the date of acquisition the acquirer should remeasure its previously held equity interest in the acquiree at fair value or the option of measuring the non-controlling interests in the acquired company at fair value, instead of the current practice of only measuring the proportional share of the fair value of the acquired net assets.

In the year ended December 31,2010, no significant business combination has required the application of the modifications established in the IFRS 3 and IAS 27 standards.

## IAS 39 Amended — "Financial instruments: Recognition and valuation. Eligible hedged items"

The amendment to IAS 39 introduces new requirements on eligible hedged items.
The amendment stipulates that:

- Inflation may not be designated as a hedged item unless it is identifiable and the inflation portion is a contractually specified portion of cash flows of an inflation-linked financial instrument, and the rest of the cash flows are not affected by the inflation-linked portion.
- When changes in cash flows or the fair value of an item are hedged above or below a specified price or other variable (a one-side risk) via a purchased option, the intrinsic value and time value components of the option must be separated and only the intrinsic value may be designated as a hedging instrument.


## IFRIC 17 - "Distributions of non-cash assets to owners"

This new interpretation stipulates that all distributions of non-cash assets to owners must be valued at fair value, clarifying that:

- The dividend payable should be recognized when the dividend is appropriately authorized and is no longer at the discretion of the entity.
- An entity should recognize the difference between the dividend paid and the carrying amount of the net assets distributed in profit or loss.


## IFRIC 18 - "Transfer of assets from customers"

This clarifies the requirements for agreements in which an entity receives an item of property, plant, and equipment from a customer which the entity must then use either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services, or both.

The basic principle of IFRIC 18 is that when the item of property, plant and equipment meets the definition of an asset from the perspective of the recipient, the recipient must recognize the asset at its fair value on the date of the transfer with a balancing entry in ordinary income in accordance with IAS 18.

## b) STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE AS OF DECEMBER 31, 2010

New International Financial Reporting Standards together with their interpretations (IFRIC) had been published at the date of close of these consolidated financial statements. These were not obligatory as of December 31, 2010. Although in some cases the IASB permits early adoption before they enter into force, the Group has not done so as of this date.

The future impacts that the adoption of these standards could have not been analyzed to date.

## IAS 24 Revised - "Related party disclosures"

This amendment to IAS 24 refers to the disclosures of related parties in the financial statements. There are two main new features. One of them introduces a partial exemption for some disclosures when the relationship is with companies that depend on or are related to the State (or an equivalent governmental institution) and the definition of related party is revised, establishing some relations that were not previously explicit in the standard.

This amendment will apply for years beginning after January 1, 2011. Early adoption is permitted.

## IAS 32 Amended - "Financial instruments: Presentation - Classification of preferred subscription rights"

The amendment to IAS 32 clarifies the classification of preferred subscription rights (instruments that entitle the holder to acquire instruments from the entity at a fixed price) when they are in a currency other than the issuer's functional currency. The proposed amendment establishes that the rights to acquire a fixed number of own equity instruments for a fixed amount will be classified as equity regardless of the currency of the exercise price and whether the entity gives the tag-along rights to all of the existing shareholders (in accordance with current standards they must be posted as liability derivatives).

This amendment will apply for years beginning after February 1, 2010. Early adoption is permitted.

## IFRIC 14 Amended — "Prepayment of Minimum Funding Contributions"

The IASB issued an amendment to IFRIC 14 to correct the fact that, under the current IFRIC 14, in certain circumstances it is not permitted to recognize some prepayments of minimum funding contributions as assets.

This amendment will apply for years beginning after January 1, 2011. Early adoption is permitted.

## IFRIC 19 - "Settlement of financial liabilities through equity instruments"

In the current market situation, some entities are renegotiating conditions regarding financial liabilities with their creditors. There are cases in which creditors agree to receive equity instruments that the debtor has issued to cancel part or all of the financial liabilities. IFRIC 19 clarifies the posting of these transactions from the perspective of the issuer of the instrument, and states that these securities must be valued at fair value. If this value cannot be calculated, they will be valued at the fair value of the cancelled liability. The difference between the cancelled liability and the issued instruments will be recognized in the income statement.

This amendment will apply for years beginning after July 1, 2010. Early adoption is permitted.

## IFRS 9-_ "Financial Instruments"

On November 12, 2009, the IASB published IFRS 9 - Financial Instruments as the first stage of its plan to replace IAS 39 - Financial Instruments: Recognition and Valuation. IFRS 9, which introduces new requirements for the classification and valuation of financial assets, is mandatoty from January 1, 2013 onwards, although early adoption is permitted from December 31, 2009 onwards. The European Commission has decided not to adopt IFRS 9 for the time being. The possibility of early adoption of this first part of the standard ended for European entities.

## Third annual improvements project for the IFRS

The IASB has published its third annual improvements project, which includes small amendments in the IFRS. These will mostly be applicable for annual periods starting after January 1, 2011.

The amendments are focused mainly on eliminating inconsistencies between some IFRS and on clarifying terminology.

## IFRS 7 Amended — Disclosures — Transfers of Financial Assets

The amendments to IFRS 7 modify the disclosures that have to be presented on transfers and derecognition in the balance sheets of financial assets.

IFRS 7 as amended establishes that entities that transfer financial assets must disclose information that enables people to a) understand the relationship between the transferred financial assets that are derecognized in their entirety and the associated liabilities; and b) evaluate the nature of, and the risks associated with, the entity's continuing involvement in transferred and derecognized financial assets.

Additional disclosures are required for asset transfer transactions when the transfers have not been uniform throughout the reporting period.

This amendment will apply annually beginning after July 1, 2011. Early adoption is permitted.

## IAS 12 Amended - Income Taxes - Deferred Taxation: Recovery of Underlying Assets

The IAS 12 establishes that the deferred tax assets and liabilities will be calculated by using the tax base and the tax rate corresponding according to the form in which the entity expects to recover or cancel the corresponding asset or liability: by the use of the asset or by its sale.

The IASB has published a modification to IAS 12 - Deferred Taxes. This includes the assumption when calculating the assets and liabilities for deferred taxes that the recovery of the underlying asset will be carried out through its sale in investment property valued at fair value under NIC 40 Investment Property. However, an exception is admitted if the investment is depreciable and is managed according to a business model whose objective is to use the profits from the investment over time, and not from its sale.

At the same time, IAS 12 includes the content of sic 21 Deferred Taxes - Recovery of revalued nondepreciable assets, which is withdrawn.

This amendment should be appled retrospectively for annual periods beginning on January 1, 2012. Early adoption is permitted.

## 3. BANCO BILBAO VIZCAYA ARGENTARIA GROUP

The BBVA Group is an international diversified financial group with a significant presence in retail banking, wholesale banking, asset management and private banking. The Group also engages in business activity in other sectors, such as insurance, real estate and operational leasing.

Appendix II shows relevant information on the Group's subsidiaries as of December 31, 2010. Appendix III shows relevant information on the consolidated jointly controlled entities accounted for using the proportionate consolidation method, as of December 31, 2010. Appendix IV provides additional information on investments and jointly controlled companies consolidated using the equity method in the BBVA Group. Appendix V shows the main changes in investments over 2010. Appendix VI gives details of the subsidiaries under the full consolidation method and which, based on the information available, were more than $10 \%$ owned by non-Group shareholders as of December 31, 2010.

The following table sets forth information related to the Group's total assets as of 31 December 2010, 2009 and 2008 and the Group's income attributed to parent company for 2010, 2009 and 2008, broken down by the companies in the group according to their activity:

| Contribution to Consolidated Group. Entities by Main Activities 2010 | Total Assets Contributed to the Group | \% of the Total Assets of the Group | Net Income Attributed to Parent Company | \% of the Net Income Attributed to Parent Company |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros/percentages |  |  |  |
| Banks | 521,701 | 94.38\% | 3,749 | 81.39\% |
| Financial services | 8,070 | 1.46\% | 247 | 5.36\% |
| Portfolio, securities dealers and mutual funds management companies | 3,372 | 0.61\% | (239) | (5.19)\% |
| Insurance and pension fund managing companies | 17,034 | 3.08\% | 826 | 17.93\% |
| Real Estate, services and other entities | 2,561 | 0.46\% | 23 | 0.50\% |
| Total | 552,738 | $\underline{\underline{100.00}} \%$ | $\underline{\underline{4,606}}$ | $\underline{\text { 100.00 \% }}$ |
| Contribution to Consolidated Group. Entities by Main Activities 2009 | Total Assets Contributed to the Group | \% of the Total Assest of the Group | Net Income Attributed to Parent Company | $\%$ of the Net <br> Income <br> Attributed to <br> Parent Company |
|  | Millions of euros/percentage |  |  |  |
| Banks | 505,398 | 94.46\% | 3,435 | 81.58\% |
| Financial services | 7,980 | 1.49\% | 343 | 8.16\% |
| Portfolio, securities dealers and mutual funds management companies . . . . . | 3,053 | 0.57\% | (243) | (5.77)\% |
| Insurance and pension fund managing companies | 16,168 | 3.02\% | 755 | 17.94\% |
| Real Estate, services and other entities | 2,466 | 0.46\% | (80) | (1.91)\% |
| Total | 535,065 | 100.00\% | 4,210 | 100.00\% |
| Contribution to Consolidated Group. Entities by Main Activities 2008 | Total Assets Contributed to the Group | \% of the Total Assest of the Group | Net Income Attributed to Parent $\qquad$ Company | $\%$ of the Net <br> Income <br> Attributed to <br> Parent Company |
|  | Millions of euros/percentage |  |  |  |
| Banks | 498,030 | 91.78\% | 3,535 | 70.41\% |
| Financial services | 15,608 | 2.88\% | 393 | 7.84\% |
| Portfolio, securities dealers and mutual funds management companies . . . . . | 11,423 | 2.10\% | 466 | 9.28\% |
| Insurance and pension fund managing companies | 14,997 | 2.76\% | 646 | 12.86\% |
| Real Estate, services and other entities | 2,592 | 0.48\% | (20) | (0.40)\% |
| Total | $\underline{\underline{542,650}}$ | $\underline{\underline{100.00 \%}}$ | $\underline{\underline{5,020}}$ | $\underline{\underline{100.00 \%}}$ |

The Group's activity is mainly located in Spain, Mexico, the United States and Latin America, with an active presence in Europe and Asia (see Note 17).

As of December 31, 2010, 2009 and 2008, the total assets broken down by countries in which the Group operates, were as follows:

| Total Assets by Countries | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Spain | 365,019 | 370,622 | 380,486 |
| Mexico | 73,837 | 61,655 | 61,023 |
| The United States | 52,166 | 49,576 | 49,698 |
| Chile | 13,309 | 10,253 | 9,389 |
| Venezuela | 8,613 | 11,410 | 9,652 |
| Colombia | 8,702 | 6,532 | 6,552 |
| Peru | 10,135 | 7,311 | 7,683 |
| Argentina | 6,075 | 5,030 | 5,137 |
| Rest | 14,882 | 12,676 | 13,030 |
| Total | 552,738 | 535,065 | 542,650 |

For the year ended December 31, 2010, 2009 and 2008, the "Interest and similar income" of the Group's most significant subsidiaries, broken down by countries where Group operates, were as follows:

| Interest and Similar Income by Countries |
| :--- | :--- |

## - Spain

The Group's activity in Spain is principally through BBVA, which is the parent company of the BBVA Group. Appendix I shows BBVA's individual financial statements as of December 31, 2010, 2009 and 2008.

The following table sets forth BBVA's total assets and income before tax as a proportion of the total assets and consolidated income before tax of the Group, as of December 31, 2010, 2009 and 2008, after the corresponding consolidation process adjustments:

| Contribution of BBVA, S.A. to Total Assets and |  |  |  |
| :---: | :---: | :---: | :---: |
| Income before Taxes of BBVA Group | 2010 | 2009 | 2008 |
| \% BBVA Assets over Group Assets | 64\% | 67\% | 63\% |
| \% BBVA Income before tax over consoli | 32\% | 49\% | 28\% |

The Group also has other companies in Spain's banking sector, insurance sector, real estate sector and service and operating lease companies.

## - Rest of Europe

The BBVA Group is present in the United Kingdom, France, Belgium, Germany, Italy, Portugal, Ireland and Switzerland.

## - Mexico

The Group's presence in Mexico since 1995. It operates mainly through Grupo Financiero BBVA Bancomer, both in the banking sector through BBVA Bancomer, S.A. and in the insurance and pensions business through Seguros Bancomer S.A. de C.V., Pensiones Bancomer S.A. de C.V. and Administradora de Fondos para el Retiro Bancomer, S.A. de C.V.

## - The United States and Puerto Rico

In recent years, the Group has expanded its presence in the United States through the acquisition of several financial groups operating in various southern states. In 2007 the Group acquired Compass Bancshares Inc. and State National Bancshares Inc., taking control of these entities and the companies in their groups. The merger between the three banks based in Texas owned by the Bank (Laredo National Bank, Inc., Texas National Bank, and State National Bank) and Compass Bank, Inc. took place in 2008.

In 2009, through its subsidiary BBVA Compass, the Group acquired certain assets and liabilities of Guaranty Bank, Inc. (hereinafter, "Guaranty Bank") from the Federal Deposit Insurance Corporation (hereinafter, "FDIC").

The BBVA group also has a significant presence in Puerto Rico through its subsidiary BBVA Puerto Rico, S.A.

## - Latin America

The Group's activity in Latin America is mainly focused on the banking, insurance and pensions sectors, in the following countries: Chile, Venezuela, Colombia, Peru, Argentina, Panama, Paraguay and Uruguay. It is also active in Bolivia and Ecuador in the pensions sector.

The Group owns more than $50 \%$ of some of the companies in these countries. Appendix II shows a list of the companies which, although less than $50 \%$ owned by the BBVA Group, as of December 31, 2010, are fully consolidated at this date as a result of agreements between the Group and the other shareholders giving the Group effective control of these entities (see Note 2.1).

## - Asia

The Group's activity in Asia is carried out through operational branches (in Tokyo, Hong Kong and Singapore) and representative offices (in Beijing, Shanghai, Seoul, Mumbai and Taipei). The BBVA Group also has several agreements with the CITIC Group (CITIC) for a strategic alliance in the Chinese market (see Note 17). The investment in the CITIC Group includes the investment in Citic International Financial Holdings Limited ("CIFH") and China National Citic Bank ("CNCB").

## Changes in the Group

The principal noteworthy acquisitions and sales of subsidiaries and associate entities in 2010, 2009 and 2008 were as follows:

## In 2010

- Purchase of an additional $4.93 \%$ of the share capital of CNCB

On April 1, 2010, after obtaining the corresponding authorizations, the purchase of an additional $4.93 \%$ of CNCB's capital was finalized for $€ 1,197$ million.

As of December 31, 2010, BBVA had a $29.68 \%$ holding in CIFH and $15 \%$ in CNCB.

## - Purchase of Credit Uruguay Banco

In May 2010, the Group announced that it has reached an agreement to acquire, through its subsidiary BBVA Uruguay, the Credit Uruguay Banco, from a French financial group. On January 18, 2011, after obtaining the corresponding authorizations, the purchase of Credit Uruguay Banco was completed for approximately €78 million.

- Agreement for the acquisition of a holding in the bank Garanti

In November 2010, BBVA signed an agreement with the primary shareholders of the Turkish bank, Turkiye Garanti Bankasi, AS (hereinafter, "Garanti Bank"): the Turkish group Dogus and the General Electric group for the acquisition of a $24.89 \%$ holding of the common stock of Garanti Bank, for a total price of $\$ 5,838$ million, which is equivalent to a payment of approximately $€ 4,195$ million (*).

The agreement with the Dogus group includes an agreement for the joint management of the bank and the appointment of some of the members of its board of directors. In addition, BBVA has the option of purchasing an additional $1 \%$ of Garanti Bank five years after the initial purchase. At the date these annual consolidated financial statements were prepared, this transaction was subject to the pertinent authorizations of the competent bodies.

## In 2009

- Purchase of assets and liabilities of Guaranty Bank

On August 21, 2009, through its subsidiary BBVA Compass, the Group acquired certain Guaranty Bank assets and liabilities from FDIC through a public auction for qualified investors.

BBVA Compass acquired assets, mostly loans, for approximately $\$ 11,441$ million (approximately $€ 8,016$ million) and assumed liabilities, mostly customer deposits, for $\$ 12,854$ million (approximately $€ 9,006$ million). These acquired assets and liabilities represented $1.5 \%$ and $1.8 \%$ of the Group's total assets and liabilities, respectively, on the acquisition date.

In addition, the purchase included a loss-sharing agreement with the U.S. supervisory body FDIC under which the latter undertook to assume $80 \%$ of the losses of the loans purchased by the BBVA Group up to the first $\$ 2,285$ million, and up to $95 \%$ of the losses if they exceeded this amount. This commitment has a maximum term of 5 or 10 years, based on the portfolios.

- Takeovers of Banco de Crédito Local de España, S.A. and BBVA Factoring E.F.C., S.A.

The Directors of the subsidiaries Banco de Crédito Local de España, S.A. (Unipersonal), and BBVA Factoring E.F.C., S.A. (Unipersonal), in meetings of their respective boards of directors held on January 26, 2009, and of Banco Bilbao Vizcaya Argentaria, S.A. in its board of directors meeting held on January 27, 2009, approved respective projects for the takeover of both companies by BBVA and the subsequent transfer of all their equity interest to BBVA, which acquired all the rights and obligations of the companies it had purchased through universal succession.

The merger agreement was submitted for approval at the general meetings of the shareholders and sole shareholder of the companies involved.

Both takeovers were entered into the Companies Register on June 5, 2009, and thus on this date the companies acquired were dissolved, although for accounting purposes the takeover was carried out on January 1, 2009.

## In 2008

There were no significant changes in the Group in 2008, except the above mentioned merger of three banks in Texas (Laredo National Bank, Inc., Texas National Bank, Inc., and State National Bank, Inc.) with Compass Bank, Inc., and the increase of ownership interest in the CITIC Group (see Note 17).

## 4. APPLICATION OF EARNINGS

In 2010, the Board of Directors of Banco Bilbao Vizcaya Argentaria, S.A. resolved to distribute the first, second and third amounts against the 2010 dividends of the income, amounting to a total of $€ 0.270$ gross per share. The aggregate amount of the interim dividends declared as of December 31, 2010, net of the amount collected by the Group companies, was $€ 1,067$ million and was recognized under the heading "Stockholders' funds -
(*) Calculated at the exchange rate as of October 29, 2010 at $\$ / €=1.3916$.

Dividends and remuneration" in the accompanying consolidated balance sheet. The provisional financial statements prepared in 2010 by Banco Bilbao Vizcaya Argentaria, S.A. in accordance with legal requirements evidencing the existence of sufficient liquidity for the distribution of the amounts to the interim dividend were as follows:

| $\underline{\text { Available Amount for Interim Dividend Payments }}$ | $\begin{gathered} \text { 31-05-2010 } \\ \text { First } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 31-08-2010 } \\ \text { Second } \\ \hline \end{gathered}$ | $30-11-2010$ <br> Third |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Profit at each of the dates indicated, after the provision for income tax. | 1,432 | 3,072 | 3,088 |
| Less - |  |  |  |
| Estimated provision for Legal Reserve. | - | - | 73 |
| Interim dividends paid | - | 337 | 675 |
| Maximum amount distributable. | 1,432 | 2,735 | 2,340 |
| Amount of proposed interim dividend | 337 | 337 | 404 |
| The application of earnings during 2010 was as follows: |  |  |  |
| Application of Earnings 2010 |  |  | Millions of euros |
| Net income for year of $\mathbf{2 0 1 0}\left(^{*}\right.$ ) |  |  | 2,904 |
| Distribution: |  |  |  |
| Dividends |  |  | 1,079 |
| Legal reserve . |  |  | 73 |
| Voluntary reserves |  |  | 1,752 |

(*) Net income of BBVA, S.A. (Apendix I)
The dividends per share in 2010 were as follows:

| Dividends per Share | First Interim | Second Interim | Third Interim | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Euros per share |  |  |  |
| 2010 | 0.090 | 0.090 | 0.090 | 0.270 |

The dividends paid per share in 2010 and 2009 were as follows:

| $\underline{\text { Dividends Paid (*) }}$ | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% Over Nominal | $\begin{gathered} \text { Euros } \\ \text { per } \\ \text { Share } \\ \hline \end{gathered}$ | $\underbrace{}_{\substack{\text { Amount } \\ \text { (Millions of } \\ \text { Euros) }}}$ | \% Over Nominal | $\begin{aligned} & \hline \text { Euros } \\ & \text { Per } \\ & \text { Share } \\ & \hline \end{aligned}$ | $\underset{\substack{\text { Amount } \\ \text { (Millions of } \\ \text { Euros) }}}{ }$ |
| Ordinary shares | 67\% | 0.330 | 1,237 | 86\% | 0.420 | 1,574 |
| Rest of shares | - | - | - | - | - | - |
| Total dividends paid | 67\% | 0.330 | 1,237 | 86\% | 0.420 | 1,574 |
| Dividends with charge to income | 67\% | 0.330 | 1,237 | 86\% | 0.420 | 1,574 |
| Dividends with charge to reserve or share premium | - | - | - | - | - | - |
| Dividends in kind. | - | - | - | - | - | - |

(*) The total dividens paid under the cash-flows criteria, are the total amount paid in cash each year to shareholders, regardless of the year there were accued.

## New scheme for payment to shareholders

At the Ordinary General Meeting of Shareholders, the Board of Directors will propose two capital increases under the heading of voluntary reserves within the framework of the new scheme of payment to shareholders ("Dividend Option").

The "Dividend Option" scheme enables shareholders to choose between different alternatives for their remuneration: either receiving shares issued through an increase in released capital or in cash by selling the rights assigned in said increase.

This new scheme presents the opportunity for the shareholder to choose to perceive the entirety of his payment in cash or in new issued shares, while the Group continues to respects the terms of payment to shareholders. In this regard, the first of these payments under Dividend Option is expected to occur in April 2011, to substitute the traditional final dividend, for which an increase in released capital is planned for an approximate amount of €690 million.

## 5. EARNINGS PER SHARE

Basic and diluted earnings per share are calculated according to the criteria established by IAS 33:

- Basic earnings per share are determined by dividing the "Net income attributed to parent company" by the weighted average number of shares outstanding, excluding the average number of treasury stocks maintained throughout the year.
- Diluted earnings per share is calculated by using a method similar to that used to calculate basic earnings per share; the weighted average number of shares outstanding, and the net income attributed to the parent company if appropriate, is adjusted to take into account the potential dilutive effect of certain financial instruments that could generate the issue of new Bank shares (share option commitments with employees, warrants on parent company shares, convertible debt instruments) or for discontinued operations.

Two transactions were carried out in 2010 and 2009 that affect the calculation of basic and diluted earnings per share:

- In 2010 the Bank has carried out a capital increase with the pre-emptive subscription right for former shareholders (see Note 27). According to IAS 33, the calculation of the basic and diluted earnings per share should be adjusted retrospectively for all years before the issue by using a corrective factor that will be applied to the denominator (a weighted average number of shares outstanding). Said corrective factor is the result of dividing the fair value per share immediately before the exercise of rights by the theoretical exrights fair value per share. For these purposes the basic and diluted earnings per share have been recalculated for 2009 and 2008 from the following table.
- In 2009, the Bank issued subordinated convertible bonds amounting to $€ 2,000$ million (see Note 23.4 ). Since the conversion is mandatory on the date of their final maturity, in accordance with the IAS 33 criteria, the following adjustments must be applied to both the calculation of the diluted earnings per share as well as the basic earnings per share.
- In the numerator, the net income attributed to the parent company is increased by the amount of the annual coupon of the subordinated convertible bond.
- In the denominator, the weighted average number of shares outstanding is increased by the estimated number of shares after the conversion if done that day.

As a result, as can be seen in the following table, for 2010, 2009 and 2008 the amount of the basic earnings per share and diluted earnings per share coincide, as since the diluting effect of the conversion is mandatory, it should also be applied to the calculation of the basic earnings per share.

The calculation of earnings per share in 2010, 2009 and 2008 is as follows:

| Basic and Diluted Earnings per Share | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| Numerator for basic and diluted earnigs per share (million of euros) |  |  |  |
| Net income attributed to parent company | 4,606 | 4,210 | 5,020 |
| +ADJUSTMENT: Mandatory convertible bonds interest expenses | 70 | 18 | - |
| Net income adjusted (millions of euros)(A) | 4,676 | 4,228 | 5,020 |
| Denominator for basic earnings per share (number of shares outstanding) |  |  |  |
| Weighted average number of shares outstanding(1) | 3,762 | 3,719 | 3,706 |
| Weighted average number of shares outstanding x corrective factor(2) | - | 3,860 | 3,846 |
| +ADJUSTMENT: Average number of estimated shares to be converted | 221 | 39 | - |
| Adjusted number of shares(B) | 3,983 | 3,899 | 3,846 |
| Basic earnings per share (Euros per share)A/B | 1.17 | 1.08 | 1.31 |
| Diluted earnings per share (Euros per share)A/B | 1.17 | 1.08 | 1.31 |

(1) Weighted average number of shares outstanding (millions of euros), excluded weighted average of treasury shares during the period
(2) Corrective factor, due to the capital increase with pre-emptive subscription right, applied for the previous years.

As of December 31, 2010, 2009 and 2008, except for the aforementioned convertible bonds, there were no other financial instruments, share option commitments with employees or discontinued transactions that could potentially affect the calculation of the diluted earnings per share for the years presented.

## 6. BASIS AND METHODOLOGY FOR SEGMENT REPORTING

Segment reporting represents a basic tool in the oversight and management of the Group's various businesses. The Group compiles reporting information on as disaggregated a level as possible, and all data relating to the businesses these units manage is recognized in full. These disaggregated units are then amalgamated in accordance with the organizational structure preordained by the Group into higher level units and, ultimately, the business segments themselves. Similarly, all the companies making up the Group are also assigned to the different segments according to their activity.

Once the composition of each business segment has been defined, certain management criteria are applied, noteworthy among which are the following:

- Economic capital: Capital is allocated to each business based on capital at risk ( CaR ) criteria, in turn predicated on unexpected loss at a specific confidence level, determined as a function of the Group's target capital ratio. This target level is applied at two levels: the first is adjusted core capital, which determines the allocated capital. The Bank uses this amount as a basis for calculating the return generated on the equity in each business (ROE). The second level is total capital, which determines the additional allocation in terms of subordinate debt and preferred securities. The calculation of the CaR combines credit risk, market risk, structural risk associated with the balance sheet equity positions, operational risk, fixed assets risks and technical risks in the case of insurance companies. These calculations are carried out using internal models that have been defined following the guidelines and requirements established under the Basel II Capital Accord, with economic criteria prevailing over regulatory ones.

Due to its sensitivity to risk, CaR is an element linked to management policies of the businesses themselves. It standardizes capital allocation between them in accordance with the risks incurred and makes it easier to compare profitability. In other words, it is calculated in a way that is standard and integrated for all kinds of risks and for each operation, balance or risk position, allowing its risk-adjusted return to be assessed and an aggregate to be calculated for the return by client, product, segment, unit or business area.

- Internal transfer prices: The calculation of the net interest income of each business is performed using rates adjusted for the maturities and rate reset clauses in effect on the various assets and liabilities making up each unit's balance sheet. The allocation of profits across business units is performed at market prices.
- Allocation of operating expenses: Both direct and indirect expenses are allocated to the segments, except for those items for which there is no clearly defined or close link with the businesses, as they represent corporate/institutional expenses incurred on behalf of the overall Group. In this regard, we should note that the primary change in criteria during 2010 related to the assignment of expenses refers to the allocation of rent expenses in Spain and Portugal. This was formerly carried out based on a percentage over the book value of the real estate property and based on the area occupied. As of 2010, this allocation will be carried out at market value.
- Cross selling: On certain occasions, consolidation adjustments are made to eliminate overlap accounted for in the results of one or more units as result of cross-selling focus.


## Description of the Group's business segments

The business areas described below are considered the Group's business segments. The composition of the Group's business areas as of 31 December 2010 was as follows:

- Spain and Portugal: This area handles the financial and non-financial needs of private individual customers (Retail Network), including the higher net-worth market segment (BBVA Banca Privada, private banking), as well as the business segment (professionals, the self-employed, retailers, the farming community and SMEs) in the Spanish market. It also manages business with SMEs, corporations and public and private institutions and developers in Spain through the Corporate and Business Banking unit ("CBB"). Other specialized units handle online banking, consumer finance (the Consumer Finance Unit), the bancassurance business (BBVA Seguros) and BBVA Portugal.
- Mexico: Includes the banking, pensions and insurance businesses in the country.
- United States: encompasses the Group's business in the United States and in the Commonwealth of Puerto Rico.
- South America: Includes the banking, pensions and insurance businesses in South America.
- Wholesale Banking and Asset Management (WB\&AM): handles the Group's wholesale businesses and asset management in all the geographical areas where it operates. For the purposes of this financial report, the business and earnings of the units in the Americas are registered in their respective areas (Mexico, South America and the United States). WB\&AM is organized around three main business units: Corporate and Investment Banking ("C\&IB"), Global Markets ("GM") and Asset Management ("AM"). It also includes the Industrial and Real Estate Holdings unit and the Group's holdings in the CITIC financial group.

C\&IB coordinates the origination, distribution and management of a complete catalogue of corporate and investment banking products (corporate finance, structured finance, structured trade finance, equity capital markets and debt capital markets), and global transactional services. Large corporate customers are offered a specialized coverage by sector (industry bankers).

This unit handles the origination, structuring, distribution and risk management of market products, which are traded through several markets.

Asset Management is BBVA's provider of asset management solutions. It designs and manages mutual funds, pension funds and the third-party fund platform Quality Funds. The unit has solutions tailored for each customer segment, based on constant product innovation as the key to success.

Industrial and Real Estate Holdings diversifies the area by developing long-maturing projects that create value in the medium and long-term through the active management of industrial equity holdings and real estate projects (Duch).

As well as the areas indicated, all the areas also have allocations of other businesses that include eliminations and other items not assigned to the units.

Finally, the Corporate Activities unit includes all the business not included in the business areas. Basically, this segment records the costs from head offices with a strictly corporate function and makes allocations to corporate and miscellaneous provisions, such as early retirement. It also includes the Financial Management unit, which performs management functions for the Group as a whole, essentially management of asset and liability positions in euro-denominated interest rates and in exchange rates, as well as liquidity and capital management functions. The management of asset and liability interest-rate risks in currencies other than the euro is recognized in the corresponding business areas. It also includes the Industrial and Financial Holdings unit and the Group's noninternational real estate businesses.

In 2010 , certain changes were made in the criteria applied in 2009 in terms of the composition of some of the different business areas, such as:

- United States and WB\&AM: In order to give a global view of the Group's business in the United States, we decided to include the New York branch, formerly in WB\&AM, in the United States area. This change is consistent with BBVA's current method of reporting its business units.
- South America: The adjustment for the hyperinflation is included in 2010 in the accounting statements for Banco Provincial (Venezuela); this will also be carried out for the 2009 statements to make them comparable. At the close of 2009, when the Venezuelan economy was for the first time considered hyperinflationary for accounting purposes, this impact was registered in Corporate Activities, with the aim of making comparison with 2008 easier and in order not to distort the quarterly series for 2009 itself.

Likewise, a modification has been made in the allocation of certain costs from the corporate headquarters to the business areas that affect rent expenses and sales of IT services, though to a lesser extent. This has meant that the data for 2009 and 2008 has been reworked to ensure that the different years are comparable

The total breakdown of the Group's assets by business areas as of December 31, 2010, 2009 and 2008 was as follows:

| Total Assets by Bussiness Areas | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Spain and Portugal | 217,191 | 215,823 | 220,464 |
| Mexico | 75,152 | 62,855 | 60,774 |
| South America | 51,663 | 44,378 | 41,600 |
| The United States | 57,613 | 77,896 | 74,124 |
| WB\&AM | 121,522 | 106,563 | 124,058 |
| Corporate Activities | 29,597 | 27,550 | 21,630 |
| Total | $\underline{\underline{552,738}}$ | $\underline{\underline{535,065}}$ | $\underline{\underline{542,650}}$ |

The detail of the consolidated net income for the years 2010, 2009 and 2008 for each business area was as follows:

| Net Income attributed by Bussiness Areas | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Spain and Portugal. | 2,070 | 2,275 | 2,473 |
| Mexico | 1,707 | 1,357 | 1,930 |
| South America. | 889 | 780 | 727 |
| The United States | 236 | (950) | 308 |
| WB\&AM | 950 | 853 | 722 |
| Corporate Activities. | $\underline{(1,246)}$ | (105) | $(1,140)$ |
| Subtotal. | 4,606 | 4,210 | 5,020 |
| Non-assigned income . | - | - | - |
| Elimination of interim income (between segments) | - | - | - |
| Other gains (losses) | 389 | 385 | 365 |
| Income tax and/or income from discontinued operations | 1,427 | 1,141 | 1,541 |
| INCOME BEFORE TAX | 6,422 | $\underline{\underline{5,736}}$ | 6,926 |

For the years 2010, 2009 and 2008 the detail of the ordinary income for each operating segment, which is made up of the "Interest and similar income", "Dividend income", "Fee and commission income", "Net gains (losses) on financial assets and liabilities" and "Other operating income", is as follows:

| Total Ordinary Income by Bussiness Areas | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Spain and Portugal | 10,151 | 10,974 | 12,787 |
| Mexico. | 8,271 | 7,669 | 9,166 |
| South America | 5,684 | 5,755 | 5,970 |
| The United States | 3,067 | 3,191 | 3,932 |
| WB\&AM | 1,987 | 2,887 | 4,739 |
| Corporate Activities | 2,869 | 3,339 | 4,683 |
| Adjustments and eliminations of ordinary income between segments | - | - | - |
| TOTAL | 32,029 | 33,815 | 41,277 |

## 7. RISK EXPOSURE

Dealing in financial instruments can entail the assumption or transfer of one or more classes of risk by financial institutions. The risks related to financial instruments are:

- Credit risk: Credit risk defined as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.
- Market risks: These are defined as the risks arising from the maintenance of financial instruments whose value may be affected by changes in market conditions. It includes three types of risk:
- Foreign-exchange risk: this is the risk resulting from variations in foreign exchange rates.
- Interest rate risk: this arises from variations in market interest rates.
- Price risk: This is the risk resulting from variations in market prices, either due to factors specific to the instrument itself, or alternatively to factors which affect all the instruments traded on the market.
- Liquidity risk: This is the possibility that a company cannot meet its payment commitments duly, or, to do so, must resort to borrowing funds under onerous conditions, or risking its image and the reputation of the entity.


## Principles and policies

The general guiding principles followed by the BBVA Group to define and monitor its risk profile are set out below:

- The risk management function is unique, independent and global.
- The assumed risks must be compatible with the target capital adequacy and must be identified, measured and assessed. Monitoring and management procedures and sound control and mitigation systems must likewise be in place.
- All risks must be managed integrally during their life cycle, being treated differently depending on their type and with active portfolio management based on a common measurement (economic capital).
- It is each business area's responsibility to propose and maintain its own risk profile, within their independence in the corporate action framework (defined as the set of risk policies and procedures), using a proper risk infrastructure.
- The risk infrastructure must be suitable in terms of people, tools, databases, information systems and procedures so that there is a clear definition of roles and responsibilities, ensuring efficient assignment of resources among the corporate area and the risk units in business areas.

Building on these principles, the Group has developed an integrated risk management system that is structured around three main components: (i) a corporate risk governance regime, with adequate segregation of duties and responsibilities (ii) a set of tools, circuits and procedures that constitute the various different risk management regimes, and (iii) an internal control system.

## Corporate governance system

The Group has a corporate governance system which is in keeping with international recommendations and trends, adapted to requirements set by regulators in each country and to the most advanced practices in the markets in which it pursues its business.

In the field of risks the Board of Directors is responsible for establishing the general principles that define the Institution's risk objectives, approving the risk control and management policy and the regular monitoring of the internal systems of information and control.

To perform this function correctly the board is supported by the Executive Committee and a Risk Committee, the main mission of the latter being to assist the board in undertaking its functions associated with risk control and management.

Under Article 36 of the Board Regulations, the Risk Committee is assigned the following functions for these purposes:

- To analyze and evaluate proposals related to the Group's risk management and oversight policies and strategies.
- To monitor the match between risks accepted and the profile established.
- To assess and approve, where applicable, any risks whose size could compromise the Group's capital adequacy or recurrent earnings, or that present significant potential operational or reputational risks.
- To check that the Group possesses the means, systems, structures and resources in accordance with best practices to allow the implementation of its risk management strategy.

The risk management function is distributed into the Risk Units of the business areas and the Corporate Area, which defines the policy, strategies, methodologies and global infrastructure. The risk units in the business areas propose and maintain the risk profile of each client independently, but within the corporate framework for action.

The Corporate Risk Area combines the view by risk type with a global view. It is made up of the Corporate Risk Management unit, which covers the different types of risk, the Technical Secretary responsible for technical comparison, which works alongside the transversal units: such as Structural Management \& Asset Allocation, Risk

Assessment Methodologies and Technology, and Validation and Control, which include internal control and operational risks.

Using this structure, the risk management system insures the following: first, the integration, control and management of all the Group's risks; second, the application of standardized risk principles, policies and metrics throughout the entire Group; and third, the necessary insight into each geographical region and each business.

This organizational scheme is complemented by different committees, which include the following:

- The Global Asset Allocation Committee is made up of the Group's President and COO, the financial director, the corporate strategy and development director and the Global Risk Management director. This committee plans the process of risk acceptance by proposing an objective risk objective, which is submitted to the Board's Risk Committee.
- The task of the Global Internal Control and Operational Risk Committee is to undertake a review at the level of the Group and of each of its units, of the control environment and the running of the Internal Control and Operational Risk Models, and likewise to monitor and locate the main operational risks the Group is subject to, including those that are transversal in nature. This Committee is therefore the highest operational risk management body in the Group.
- This Risk Management Committee is made up of the risk managers from the Risk Units from the business areas and those of the Corporate Risk Area. This body meets monthly and is responsible for establishing the Group's risk strategy (especially as regards policies and structure of the operation of the Group), presenting the risk strategy to the Group's governing bodies for their approval, monitoring the management and control of risks in the Group and, if necessary, adopting the necessary actions.
- The Global Risk Management Committee is made up of the corporate directors of the Group's risk unit and those responsible for risks in the different countries. The Committee meets every week to review the Group's risk strategy, and review and agree on the main risk projects and initiatives in the business areas.
- The Risk Management Committee is made up of the following permanent members: the Global Risk Management director, the Corporate Risk Management director and the Technical Secretary. The rest of the committee members deal with the operations that have to be analyzed in each of its sessions. The members analyze and decide on those financial programs and operations that are within its remit and discuss those that are not, and if necessary transfer them for approval to the Risk Committee.
- The Assets and Liabilities Committee ("ALCO") is responsible for actively managing structural interest rate and foreign exchange risk positions, global liquidity and the Group's capital resources.
- The Technology and Methodologies Committee is a forum that decides on the hedging needs of models and infrastructures in the Business Areas within the framework of the operational model of Global Risk Management.
- The functions of the New Products Committee are to assess, and if appropriate to approve, the introduction of new products before the start of activity; to undertake subsequent control and monitoring for newly authorized products; and to foster business in an orderly way to enable it to develop in a controlled environment.


## Tools, CIRCUITS and PROCEDURES

The Group has implemented an integral risk management system designed to cater for the needs arising in relation to the various types of risk. This has prompted it to equip the management processes for each risk with measurement tools for risk acceptance, assessment and monitoring and to define the appropriate circuits and procedures, which are reflected in manuals that also include management criteria.

Specifically, the Group's risk management main activities are as follows: calculation of the risk exposures of the various portfolios, considering any related mitigating factors (netting, collateral, etc.); calculation of the probability of default ("PD"), loss severity and expected loss of each portfolio, and assignment of the PD to the new transactions (ratings and scorings); values-at-risk measurement of the portfolios based on various scenarios using
historical simulations; establishment of limits to the potential losses based on the various risks incurred; determination of the possible impacts of the structural risks on the income statement; setting of limits and alerts to safeguard the Group's liquidity; identification and quantification of operational risks by business line to enable the mitigation of these risks through corrective measures; and definition of efficient circuits and procedures which contribute to the efficient achievement of the targets set.

## Internal control model

The Group's Internal Control Model is based on the best practices described in the following documents: "Enterprise Risk Management — Integrated Framework" by the COSO (Committee of Sponsoring Organizations of the Treadway Commission) and "Framework for Internal Control Systems in Banking Organizations" by the Bank for International Settlements (BIS).

The Internal Control Model therefore comes within the Integral Risk Management Framework. Said framework is understood as the process within an organization involving its board of directors, its management and all its staff, which is designed to identify potential risks facing the institution and which enables them to be managed within the limits defined, in such a way as to reasonably assure that the organization meets its business targets.

This Integral Risk Management Framework is made up of Specialized Units (Risks, Compliance, Accounting and Consolidation, Legal Services), the Internal Control Function and Operational Risk and Internal Audit.

The Internal Control Model is underpinned by, amongst others, the following principles:

- The "process" is the articulating axis of the Internal Control Model.
- Risk identification, assessment and mitigation activities must be unique for each process.
- It is the Group's units that are responsible for internal control.
- The systems, tools and information flows that support internal control and operational risk activities must be unique or, in any event, they must be wholly administered by a single unit.
- The specialized units promote policies and draw up internal regulations, the second-level development and application of which is the responsibility of the Corporate Internal Control and Operational Risk Unit.

One of the essential elements in the model is the Institution-level Controls, a top-level control layer, the aim of which is to reduce the overall risk inherent in its business activities.

Each unit's Internal Control and Operational Risk Management is responsible for implementing the control model within its scope of responsibility and managing the existing risk by proposing improvements to processes.

Given that some units have a global scope of responsibility, there are transversal control functions which supplement the previously mentioned control mechanisms.

Lastly, the Internal Control and Operational Risk Committee in each unit is responsible for approving suitable mitigation plans for each existing risk or shortfall. This committee structure culminates at the Group's Global Internal Control and Operational Risk Committee.

## Risk concentration

In the trading area, limits are approved each year by the Board's Risk Committee on exposures to trading, structural interest rate, structural currency, equity and liquidity risk at the banking entities and in the asset management, pension and insurance businesses. These limits factor in many variables, including economic capital and earnings volatility criteria, and are reinforced with alert triggers and a stop-loss scheme.

In relation to credit risk, maximum exposure limits are set by customer and country; generic limits are also set for maximum exposure to specific deals and products. Upper limits are allocated based on iso-risk curves, determined as the sum of expected losses and economic capital, and its ratings-based equivalence in terms of gross nominal exposure.

There is also an additional guideline in terms of oversight of maximum risk concentration up to and at the level of $10 \%$ of equity: stringent requirements in terms of in-depth knowledge of the counterparty, its operating markets and sectors.

For retail portfolios, potential concentrations of risk are analyzed by geographical area or by certain specific risk profiles in relation to overall risk and earnings volatility; where appropriate, the opportune measures are taken, imposing cut-offs using scoring tools, via recovery management and mitigating exposure using pricing strategy, among other approaches.

### 7.1 CREDIT RISK

Credit risk is defined as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge a contractual obligation due to the insolvency or incapacity of the natural or legal persons involved.

## Maximum credit risk exposure

The Group's maximum credit risk exposure as of December 31, 2010, 2009 and 2008, without recognizing the availability of collateral or other credit enhancements to guarantee compliance, is broken down by financial instrument and counterparties in the table below:

| Maximum Credit Risk Exposure | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |
| Financial assets held for trading. | 10 | 24,358 | 34,672 | 26,556 |
| Debt securities |  | 24,358 | 34,672 | 26,556 |
| Government. |  | 20,397 | 31,290 | 20,778 |
| Credit institutions. |  | 2,274 | 1,384 | 2,825 |
| Other sectors |  | 1,687 | 1,998 | 2,953 |
| Other financial assets designated at fair v | 11 | 691 | 639 | 516 |
| Debt securities |  | 691 | 639 | 516 |
| Government. |  | 70 | 60 | 38 |
| Credit institutions. |  | 87 | 83 | 24 |
| Other sectors |  | 534 | 496 | 454 |
| Available-for-sale financial assets | 12 | 50,602 | 57,067 | 39,961 |
| Debt securities |  | 50,602 | 57,067 | 39,961 |
| Government. |  | 33,074 | 38,345 | 19,576 |
| Credit institutions. |  | 11,235 | 12,646 | 13,377 |
| Other sectors |  | 6,293 | 6,076 | 7,008 |
| Loans and receivables | 13 | 373,037 | 353,741 | 375,387 |
| Loans and advances to credit institutions |  | 23,604 | 22,200 | 33,679 |
| Loans and advances to customers |  | 347,210 | 331,087 | 341,322 |
| Government. |  | 31,224 | 26,219 | 22,503 |
| Agriculture |  | 3,977 | 3,924 | 4,109 |
| Industry |  | 36,578 | 42,799 | 46,576 |
| Real estate and construction |  | 55,854 | 55,766 | 54,522 |
| Trade and finance |  | 45,689 | 40,714 | 44,885 |
| Loans to individuals |  | 135,868 | 126,488 | 127,890 |
| Finance leases |  | 8,141 | 8,222 | 9,385 |
| Other |  | 29,879 | 26,955 | 31,452 |
| Debt securities |  | 2,223 | 454 | 386 |
| Government. |  | 2,040 | 342 | 290 |
| Credit institutions. |  | 6 | 4 | 4 |
| Other sectors |  | 177 | 108 | 92 |
| Held-to-maturity investments | 14 | 9,946 | 5,438 | 5,285 |
| Government |  | 8,792 | 4,064 | 3,844 |
| Credit institutions |  | 552 | 754 | 800 |
| Other sectors |  | 602 | 620 | 641 |
| Derivatives (trading and hedging) | 10-15 | 44,762 | 42,836 | 46,887 |
| Subtotal |  | 503,396 | 494,393 | 494,591 |
| Valuation adjustments |  | 299 | 436 | 942 |
| Total balance. |  | 503,695 | $\underline{494,829}$ | 495,533 |
| Financial guarantees |  | 36,441 | 33,185 | 35,952 |
| Drawable by third parties. |  | 86,790 | 84,925 | 92,663 |
| Government. |  | 4,135 | 4,567 | 4,221 |
| Credit institutions. |  | 2,303 | 2,257 | 2,021 |
| Other sectors |  | 80,352 | 78,101 | 86,421 |
| Other contingent exposures |  | 3,784 | 7,398 | 6,234 |
| Total off-balance | 34 | 127,015 | $\underline{125,508}$ | 134,849 |
| Total maximum credit exposure . |  | 630,710 | 620,337 | 630,382 |

For financial assets recognized in the accompanying consolidated balance sheets, credit risk exposure is equal to the carrying amount, except for trading and hedging derivatives. The maximum exposure to credit risk on financial guarantees is the maximum that BBVA would be liable for if these guarantees were called in.

For trading and hedging derivatives, this information reflects the maximum credit risk exposure better than the amount shown on the balance sheet because it does not only include the market value on the date of the transactions
(the carrying amount only shows this figure); it also estimates the potential risk of these transactions on their due date.

Regarding the renegotiated financial assets as of December 31, 2010, the BBVA Group did not perform any renegotiations that resulted in the need to reclassify doubtful risks as outstanding risks. The amount of financial assets that would be irregular had their conditions not been renegotiated is not significant with respect to the Group's total loan portfolio as of December 31, 2010.

## Mitigation of credit risk, collateral and other credit enhancements, including risk hedging and mitigation policies

In most cases, maximum exposure to credit risk is reduced by collateral, credit enhancements and other actions which mitigate the Group's exposure.

The Group applies a credit risk hedging and mitigation policy deriving from a banking approach focused on relationship banking. On this basis, the provision of guarantees is a necessary but not sufficient instrument when taking risks; therefore for the Group to assume risks, it needs to verify the payment or resource generation capacity to ensure the amortization of the risk incurred.

The above is carried out through a prudent risk management policy which consists of analyzing the financial risk in a transaction, based on the repayment or resource generation capacity of the credit recipient, the provision of guarantees in any of the generally accepted ways (cash collateral, pledged assets, personal guarantees, covenants or hedges) appropriate to the risk undertaken, and lastly on the recovery risk (the asset's liquidity).

The procedures for the management and valuation of collaterals are set out in the internal Manual on Credit Risk Management Policies, which the Group actively uses in the arrangement of transactions and in the monitoring of both these and customers.

This Manual lays down the basic principles of credit risk management, which includes the management of the collateral assigned in transactions with customers. Accordingly, the risk management model jointly values the existence of an adequate cash flow generation by the obligor that enables him to service the debt, together with the existence of suitable and sufficient guarantees that ensure the recovery of the credit when the obligor's circumstances render him unable to meet their obligations.

The procedures used for the valuation of the collateral are consistent with the market's best practices, which involve the use of appraisal for real estate guarantees, market price for shares, quoted value of shares in a mutual fund, etc.

All collaterals assigned are to be properly instrumented and recognized in the corresponding register, as well as receive the approval of the Group's Legal Units.

The following is a description of the main collateral for each financial instrument class:

- Financial assets held for trading: The guarantees or credit enhancements obtained directly from the issuer or counterparty are implicit in the clauses of the instrument. In trading derivatives, credit risk is minimized through contractual netting agreements, where positive- and negative-value derivatives with the same counterparty are offset for their net balance. There may likewise be other kinds of guarantees, depending on counterparty solvency and the nature of the transaction.
- Other financial assets designated at fair value through profit or loss: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.
- Available for sale financial assets: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.
- Loans and receivables:
- Loans and advances to credit institutions: These have the counterparty's personal guarantee.
- Total lending to customers: Most of these operations are backed by personal guarantees extended by the counterparty. The collateral received to secure loans and advances to other debtors includes mortgages,
cash guarantees and other collateral such as pledged securities. Other kinds of credit enhancements may be put in place such as guarantees.
- Debt securities: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.
- Held-to-maturity investments: The guarantees or credit enhancements obtained directly from the issuer or counterparty are inherent in the structure of the instrument.
- Hedging derivatives: Credit risk is minimized through contractual netting agreements, where positiveand negative-value derivatives with the same counterparty are settled at their net balance. There may likewise be other kinds of guarantees, depending on counterparty solvency and the nature of the transaction.
- Financial guarantees, other contingent exposures and drawable by third parties: These have the counterparty's personal guarantee.
The Group's collateralized credit risk as of December 31, 2010, 2009 and 2008, excluding balances deemed impaired, is broken down in the table below:

| Collateralized Credit Risk | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Mortgage loans | 132,628 | 127,957 | 125,540 |
| Operating assets mortgage loans. | 3,638 | 4,050 | 3,896 |
| Home mortgages | 108,224 | 99,493 | 96,772 |
| Rest of mortgages | 20,766 | 24,414 | 24,872 |
| Secured loans, except mortgage. | 18,154 | 20,917 | 19,982 |
| Cash guarantees. | 281 | 231 | 250 |
| Secured loan (pledged securities) | 563 | 692 | 458 |
| Rest of secured loans. | 17,310 | 19,994 | 19,274 |
| Total | $\underline{\underline{150,782}}$ | $\underline{\underline{148,874}}$ | $\underline{\underline{145,522}}$ |

In addition, the derivatives carry contractual, legal compensation rights that have effectively reduced credit risk by $€ 27,933$ million as of December 31, 2010, by $€ 27,026$ million as of December 31, 2009 and by $€ 29,377$ million as of December 31, 2008.

As of December 31, 2010, specifically in relation to mortgages, the average amount pending loan collection represented $53,1 \%$ of the collateral pledged ( $54 \%$ as of December 31, 2009 and $55 \%$ as of December 31, 2008).

## Credit quality of financial assets that are neither past due nor impaired

BBVA has ratings tools that enable it to rank the credit quality of its operations and customers based on a scoring system and to map these ratings to probability of default ("PD") scales. To analyze the performance of PD, the Group has a series of tracking tools and historical databases that house the pertinent information generated internally.

The scoring tools vary by customer segment (companies, corporate clients, SMEs, public authorities, etc.). Scoring is a decision model that contributes to both the arrangement and management of retail type loans: Consumer loans, mortgages, credit cards for individuals, etc. Scoring is the tool used to decide to whom a loan should be assigned, what amount should be assigned and what strategies can help establish the price, because it is an algorithm that sorts transactions in accordance with their credit rating. The move towards advanced risk management makes it possible to establish more proactive commercial relations with customers. Proactive scoring establishes limits for customers that are then used when granting transactions.

Rating tools, as opposed to scoring tools, do not assess transactions but focus on customers instead: Companies, corporate clients, SMEs, public authorities, etc. For wholesale portfolios where the number of defaults is very low (sovereigns, corporates, financial entities) the internal ratings models are fleshed out by benchmarking the statistics maintained by external rating agencies (Moody's, Standard \& Poor's and Fitch). To this end, each year the Bank compares the PDs compiled by the agencies at each level of risk rating and maps the measurements compiled by the various agencies to the BBVA master rating scale.

Once the probability of default for the transactions or customers has been determined, the so-called business cycle adjustment starts. This involves generating a risk metric outside the context estimate, seeking to gather information that represents behavior for an entire economic cycle. This probability is linked to the Group's master rating scale.

BBVA maintains a master rating scale with a view to facilitating the uniform classification of the Group's various asset risk portfolios. The table below shows the abridged scale which groups outstanding risk into 17 categories as of December 31, 2010 :

| Internal Rating <br> Reduced List ( 17 Groups) | Probability of Default (Basic Points) |  |  |
| :---: | :---: | :---: | :---: |
|  | Average | $\xrightarrow[>=]{\text { Minimum from }}$ | Maximum |
| AAA | 1 | - | 2 |
| AA+ | 2 | 2 | 3 |
| AA | 3 | 3 | 4 |
| AA - . | 4 | 4 | 5 |
| A+. | 5 | 5 | 6 |
| A. | 8 | 6 | 9 |
| A- | 10 | 9 | 11 |
| $\mathrm{BBB}+$ | 14 | 11 | 17 |
| BBB | 20 | 17 | 24 |
| BBB-. | 31 | 24 | 39 |
| BB+ | 51 | 39 | 67 |
| BB | 88 | 67 | 116 |
| BB- | 150 | 116 | 194 |
| B+ | 255 | 194 | 335 |
| B . | 441 | 335 | 581 |
| B - | 785 | 581 | 1,061 |
| C. | 2,122 | 1,061 | 4,243 |

The table below outlines the distribution of exposure including derivatives by internal ratings, to financial entities and public institutions (excluding sovereign risk), of the Group's main institutions as of December 31, 2010, 2009 and 2008:

| Credit Risk Distribution by Internal Rating | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| AAA/AA+/AA/AA- | 26.94\% | 19.55\% | 23.78\% |
| A + / $/$ / A - | 27.49\% | 28.78\% | 26.59\% |
| $\mathrm{BBB}+$ | 9.22\% | 8.65\% | 9.23\% |
| BBB | 4.49\% | 7.06\% | 5.76\% |
| BBB- | 5.50\% | 6.91\% | 9.48\% |
| BB+. | 5.10\% | 4.46\% | 8.25\% |
| BB | 4.57\% | 6.05\% | 6.16\% |
| BB- | 4.88\% | 6.45\% | 5.91\% |
| B+ | 4.84\% | 5.38\% | 3.08\% |
| B | 4.81\% | 3.34\% | 1.44\% |
| B - | 1.89\% | 0.88\% | 0.28\% |
| CCC/CC. | 0.27\% | 2.49\% | 0.03\% |
| Total | 100.00\% | 100.00\% | 100.00\% |

## Policies and procedures for preventing excessive risk concentration

In order to prevent the build-up of excessive concentrations of credit risk at the individual, country and sector levels, the Group maintains the risk concentration indices updated at the individual and portfolio levels tied to the various observable variables within the field of credit risk management. The limit on the Group's exposure or share of a customer's financial business therefore depends on the customer's credit rating, the nature of the facility, and the Group's presence in a given market, based on the following guidelines:

- The need to balance the customer's financing needs, broken down by type (commercial/financial, short/ long-term, etc.). This approach provides a better operational mix that is still compatible with the needs of the bank's clientele.
- Other determining factors are national legislation and the ratio between the size of customer lending and the Bank's equity (to prevent risk from becoming overly concentrated among few customers). Additional factors taken into consideration include constraints related to market, customer, internal regulation and macroeconomic factors, etc.
- Meanwhile, correct portfolio management leads to identification of risk concentrations and enables appropriate action to be taken.

Operations with customers or groups that entail an expected loss plus economic capital of over $€ 18$ million are approved at the highest level, i.e., by the Board Risk Committee. As a reference, this is equivalent in terms of exposure to $10 \%$ of eligible equity for AAA and to $1 \%$ for a BB rating, implying oversight of the major individual risk concentrations by the highest-level risk governance bodies as a function of credit ratings.

There is additional guideline in terms of a maximum risk concentration level of up to and including $10 \%$ of equity: up to this level there are stringent requirements in terms of in-depth knowledge of the client, its operating markets and sectors of operation.

## Sovereign risk exposure

As of December 31, 2010, the sovereign risk exposure amounted to $€ 62,769$ million. This exposure is included in the following lines of the accompanying consolidated balance sheet: "Financial Liabilities Held for trading" (31.4\%), "Available-for-Sale Financial Assets" (57.4\%), "Loans and Receivables" (3.2\%) and "Held-to-Maturity Investments" (14.0\%).

As of December 31, 2010, the breakdown of our sovereign risk exposure in accordance with the classification of each country by its ratings was as follows:

| Exposure to Sovereign Counterparties by Ratings(*) | Millions of euros | \% |
| :---: | :---: | :---: |
| Higher than AA | 35,293 | 56.23\% |
| Of which: |  |  |
| Spain | 31,212 | 49.72\% |
| AA or below | 27,475 | 43.77\% |
| Of which: |  |  |
| Mexico | 17,665 | 28.14\% |
| Italy | 4,229 | 6.74\% |
| Portugal | 58 | 0.09\% |
| Grece | 107 | 0.17\% |
| Ireland | - | - |
| Total | 62,768 | 100.00\% |

(*) Global Ratings established by external rating agencies as of December 31, 2010.

## Financial assets past due but not impaired

The table below provides details of financial assets past due as of December 31, 2010, 2009 and 2008, but not considered to be impaired, listed by their first due date:

|  | 2010 |  |  | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Assets Past Due but Not Impaired | Less than 1 Months Past-Due | $\begin{aligned} & 1 \text { to } 2 \text { Months } \\ & \text { Past-Due } \end{aligned}$ | $\begin{aligned} & 1 \text { to } 3 \text { Months } \\ & \text { Past-Due } \end{aligned}$ | Less than 1 <br> Months <br> Past-Due | $\begin{aligned} & 1 \text { to } 2 \text { Months } \\ & \text { Past-Due } \end{aligned}$ | $\begin{aligned} & 1 \text { to } 3 \text { Months } \\ & \text { Past-Due } \end{aligned}$ | Less than 1 <br> Months <br> Past-Due | 1 to 2 Months Past-Due | $\begin{aligned} & 1 \text { to } 3 \text { Months } \\ & \text { Past-Due } \end{aligned}$ |
|  |  |  |  |  | Millions of euro | os |  |  |  |
| Loans and advances to credit institutions. | - | - | - | - | - | - | - | - | - |
| Loans and advances to customers | 1,082 | 311 | 277 | 2,653 | 336 | 311 | 1,580 | 534 | 447 |
| Government. | 122 | 27 | 27 | 45 | 32 | 19 | 30 | 10 | 12 |
| Other sectors | 960 | 284 | 250 | 2,608 | 304 | 292 | 1,550 | 524 | 435 |
| Debt securities. | 二 | - | - | - | - | - | - | - | - |
| Total . | $\underline{\underline{1,082}}$ | $\underline{\underline{311}}$ | 277 | $\underline{\underline{2,653}}$ | $\underline{336}$ | 311 | $\underline{\underline{1,580}}$ | 534 | 447 |

## Impaired assets and impairment losses

The table below shows the composition of the balance of impaired financial assets, broken down by heading in the balance sheet, and the impaired contingent liabilities as of December 31, 2010, 2009 and 2008:

| Impaired Risks. Breakdown by Type of Asset and by Sector | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| IMPAIRED RISKS ON BALANCE |  |  |  |
| Available-for-sale financial assets | 140 | 212 | 188 |
| Debt securities | 140 | 212 | 188 |
| Loans and receivables | 15,472 | 15,311 | 8,540 |
| Loans and advances to credit institutions | 101 | 100 | 95 |
| Loans and advances to customers. | 15,361 | 15,197 | 8,437 |
| Debt securities | 10 | 14 | 8 |
| TOTAL IMPAIRED RISKS ON BALANCE(1). | 15,612 | 15,523 | 8,728 |
| IMPAIRED RISKS OFF BALANCE(2) |  |  |  |
| Impaired contingent liabilities | 324 | 405 | 131 |
| TOTAL IMPAIRED RISKS(1)+(2) | 15,936 | 15,928 | $\underline{8,859}$ |
| Of which: |  |  |  |
| Goverment. | 123 | 87 | 102 |
| Credit institutions | 129 | 172 | 165 |
| Other sectors | 15,360 | 15,264 | 8,461 |
| Mortgage | 8,627 | 7,932 | 3,047 |
| With partial secured loans | 159 | 37 | 4 |
| Rest. | 6,574 | 7,295 | 5,410 |
| Impaired contingent liabilities | 324 | 405 | 131 |
| TOTAL IMPAIRED RISKS | 15,936 | 15,928 | 8,859 |

The changes in 2010, 2009 and 2008 in the impaired financial assets and contingent liabilities were as follows:

| Changes in Impaired Financial Assets and Contingent Liabilities | 2010 | 2009 | 200 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning. | 15,928 | 8,859 | 3,418 |
| Additions(1) | 13,207 | 17,298 | 11,488 |
| Recoveries(2) | $(9,138)$ | $(6,524)$ | $(3,668)$ |
| Net additions(1)+(2) | 4,069 | 10,774 | 7,820 |
| Transfers to writeoff | $(4,307)$ | $(3,737)$ | $(2,198)$ |
| Exchange differences and other | 247 | 32 | (181) |
| Balance at the end | 15,936 | 15,928 | 8,859 |
| Recoveries on entries (\%) | 69 | 38 | 32 |

Below are details of the impaired financial assets as on December 31, 2010, classified by geographical location of risk and by the time since their oldest past-due amount or the period since they were deemed impaired:

| 2010 | Less than 6 Months Past-Due | 6 to 9 Months Past-Due | 9 to 12 <br> Months <br> Past-Due | More than <br> 12 Months <br> Past-Due | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |
| Spain | 5,279 | 1,064 | 798 | 4,544 | 11,685 |
| Rest of Europe | 106 | 24 | 24 | 55 | 209 |
| Latin America | 1,473 | 112 | 100 | 397 | 2,082 |
| The United States. | 1,110 | 84 | 111 | 331 | 1,636 |
| Rest of the world . | - | - | - | - | - |
| Total | $\underline{\underline{7,968}}$ | $\underline{\underline{1,284}}$ | $\underline{\underline{1,034}}$ | $\underline{\underline{5,327}}$ | $\underline{\underline{15,612}}$ |

Below are details of the impaired financial assets as on December 31, 2010, classified by type of loan in accordance with its associated guarantee, and by the time since their oldest past-due amount or the period since they were deemed impaired:

| Less than $\mathbf{6}$ <br> Months <br> Past-Due | 6 to $\mathbf{9}$ <br> Months <br> Past-Due | 9 to 12 <br> Months <br> Mast-Due | More than <br> Mallions of euros | Months <br> Past-Due |  |
| :---: | :---: | :---: | :---: | :---: | :---: |

The table below shows the finance income accrued on impaired financial assets as of December 31, 2010, 2009 and 2008:

|  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Financial Income from Impaired Assets | 1,717 | 1,485 | 1,042 |

This income is not recognized in the accompanying consolidated income statements due to the existence of doubts as to the collection of these assets.

Note 2.2.1.b gives a description of the individual analysis of impaired financial assets, including the factors the entity takes into account in determining that they are impaired and the extension of guarantees and other credit enhancements.

The following shows the changes in impaired financial assets written off from the balance sheet for the years ended December 31, 2010, 2009 and 2008 because the possibility of their recovery was deemed remote:

| Changes in Impaired Financial Assets Written-Off from the Balance Sheet | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning | 9,834 | 6,872 | 5,622 |
| Increase: | 4,788 | 3,880 | 1,976 |
| Decrease: | $(1,448)$ | $(1,172)$ | (567) |
| Re-financing or restructuring | (1) | - | - |
| Cash recovery | (253) | (188) | (199) |
| Foreclosed assets. | (5) | (48) | (13) |
| Sales of written-off | (342) | (590) | (261) |
| Other causes | (847) | (346) | (94) |
| Net exchange differences. | 193 | 253 | (159) |
| Balance at the end | 13,367 | 9,833 | 6,872 |

The Group's Non-Performing Assets ("NPA") ratios for the headings "Loans and advances to customers" and "Contingent liabilities" as of December 31, 2010, 2009 and 2008 were as follows:

|  | Percentage (\%) |  |  |
| :---: | :---: | :---: | :---: |
| NPA Ratio | 2010 | 2009 | 2008 |
| BBVA Group | 4.1 | 4.3 | 2.3 |

A breakdown of impairment losses by type of financial instrument registered in the accompanying consolidated income statement and the recoveries of impaired financial assets is provided Note 49.

The accumulated balance of impairment losses broken down by portfolio as of December 31, 2010, 2009 and 2008 is as follows:

| $\underline{\text { Impairment Losses }}$ | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions | of euros |  |
| Available-for-sale portfolio | 12 | 619 | 449 | 202 |
| Loans and receivables | 13 | 9,473 | 8,805 | 7,505 |
| Loans and advances to customers |  | 9,396 | 8,720 | 7,412 |
| Loans and advances to credit institutions. |  | 67 | 68 | 74 |
| Debt securities |  | 10 | 17 | 19 |
| Held to maturity investment | 14 | 1 | 1 | 4 |
| Total |  | 10,093 | 9,255 | 7,711 |
| Of which: |  |  |  |  |
| For impaired portfolio. |  | 7,362 | 6,380 | 3,480 |
| For currently non-impaired portfolio |  | 2,731 | 2,875 | 4,231 |

In addition to total amount of funds indicated above, as of December 31, 2010, 2009 and 2008, the amount of the provisions for contingent exposures and commitments rose to $€ 264$, €243 and $€ 421$ million, respectively (see Note 25).

The changes in the accumulated impairment losses for the years 2010, 2009 and 2008 were as follows:

| Changes in the Impairment Losses | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning | 9,255 | 7,711 | 7,194 |
| Increase in impairment losses charged to income | 7,207 | 8,282 | 4,590 |
| Decrease in impairment losses credited to income | $(2,236)$ | $(2,622)$ | $(1,457)$ |
| Transfers to written-off loans | $(4,488)$ | $(3,878)$ | $(1,951)$ |
| Exchange differences and other | 355 | (238) | (662) |
| Balance at the end | 10,093 | 9,255 | 7,711 |
| Of which: |  |  |  |
| For impaired portfolio. | 7,362 | 6,380 | 3,480 |
| For currently non-impaired portfolio | 2,731 | $\underline{\underline{2,875}}$ | $\underline{\text { 4,231 }}$ |

The majority of the impairment on financial assets corresponds to the heading "Loans and receivables Loans and advances to customers". The changes in the accumulated impairment losses for the years 2010, 2009 and 2008 under this heading were as follows:

| Changes in the Impairment Losses of the Heading Loans and Receivables - Loans and Advances to Customers | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning. | 8,720 | 7,412 | 7,117 |
| Increase in impairment losses charged to income | 7,014 | 7,983 | 4,434 |
| Decrease in impairment losses credited to income | $(2,200)$ | $(2,603)$ | $(1,636)$ |
| Transfers to written-off loans | $(4,423)$ | $(3,828)$ | $(1,950)$ |
| Exchange differences and other. | 285 | (244) | (553) |
| Balance at the end | 9,396 | 8,720 | 7,412 |
| Of which: |  |  |  |
| For impaired portfolio . | 6,683 | 5,864 | 3,239 |
| For currently non-impaired portfolio | 2,713 | 2,856 | 4,173 |

### 7.2 MARKET RISK

## a) Market Risk

Market risk is defined as the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices, resulting in changes in the different assets and financial risk factors. The risk can be mitigated or even eliminated through hedges using other products (assets/liabilities or derivatives), or by undoing the transaction/open position.

There are three main risk factories that affect market prices: Interest rates, foreign exchange rates and equity.

- Interest rate risk: Defined as changes in the term structure of market interest rates for different currencies.
- Foreign-exchange risk: This is the risk resulting from changes in the foreign exchange rate for different currencies.
- Price risk: This is the risk resulting from variations in market prices, either due to factors specific to the instrument itself, or alternatively to factors which affect all the instruments traded on the market.

In addition, for certain positions, other risks also need to be considered: Credit spread risk, basis risk, volatility or correlation risk.

Value at Risk (VaR) is the basic variable for measuring and controlling the Group's market risk. This risk metric estimates the maximum loss that may occur in a portfolio's market positions for a particular time horizon and given confidence level. VaR is calculated in the Group at a $99 \%$ confidence level and a 1-day time horizon.

The BBVA and BBVA Bancomer have received approval from the Bank of Spain to use the internal model to calculate bank capital for market risk.

In BBVA and BBVA Bancomer VaR is estimated using Historic Simulation methodology. This methodology consists of observing how the profits and losses of the current portfolio would perform if the market conditions from a particular historic period were in force, and from that information to infer the maximum loss at a certain confidence level. It offers the advantage of accurately reflecting the historical distribution of the market variables and of not requiring any specific distribution assumption. The historic period comprises two years.

With regard to market risk, limit structure determines a system of VaR and economic capital at risk limits for each business unit, with specific sub-limits by type of risk, activity and desk.

Validity tests are performed on the risk measurement models used to estimate the maximum loss that could be incurred in the positions assessed with a certain level of probability (backtesting), as well as measurements of the impact of extreme market events on risk positions (stress testing). The Group is currently performing stress testing on historical and economic crisis scenarios drawn up by its Economic Research Department.

## Changes in market risk in 2010

The BBVA Group's market risk is higher in 2010 compared to previous years. The average risk for 2010 stood at $€ 33$ million (VaR calculation without smoothing). The changes in the Group’s market risk can be basically explained by the contribution of Global Market Europe, which has seen its risk increase as a result mainly of greater market volatility in interest rates and credit spreads, together with greater exposure to interest-rate risk towards the end of the year. Global Market Bancomer has contributed to a lesser extent to the Group's increased risk due to the growth in equity risk throughout the year, particularly in the first quarter through a one-off operation.

In 2010, the changes in market risk (VaR calculations without smoothing with a $99 \%$ confidence level and a 1-day horizon) were as follows:

## MARKET RISK EVOLUTION

(Millions of euros)


The breakdown of VaR by risk factor as of December 31, 2010, 2009 and 2008 was as follows:

| $\underline{\text { VaR by Risk Factor }}$ | $\underline{2010}$ | $\underline{2009}$ | $\underline{2008}$ |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Interest/Spread risk | 29 | 38 | 24 |
| Currency risk | 3 | 2 | 7 |
| Stock-market risk | 4 | 9 | 1 |
| Vega/Correlation risk. | 12 | 15 | 15 |
| Diversification effect | (21) | (33) | (24) |
| Total | 28 | 31 | 23 |
| VaR medium in the period | 33 | 26 | 20 |
| VaR max in the period | 41 | 33 | 35 |
| VaR min in the period | 25 | 18 | 13 |

## b) Structural interest rate risk

The aim of on-balance-sheet interest rate risk management is to maintain the BBVA Group's exposure to market interest rate fluctuations at levels in keeping with its risk strategy and profile. In pursuance of this, the AssetLiability Committee ("ALCO") undertakes active balance sheet management through operations intended to optimize the levels of risk borne according to the expected earnings and enables the maximum levels of accepted risk with which to be complied.

ALCO uses the interest rate risk measurements performed by the Risk Area. Acting as an independent unit, the Risk Area periodically quantifies the impact of interest rate fluctuations on the BBVA Group's net interest income and economic value.

In addition to measuring the sensitivity to 100-basis-point changes in market interest rates, the Group performs probability calculations that determine the economic capital (maximum loss of economic value) and risk margin (maximum loss of operating income) for structural interest rate risk in the BBVA's Group banking activity, excluding the Treasury area, based on interest rate curve simulation models. The Group regularly performs stress tests and sensitivity analysis to complement its assessment of its interest rate risk profile.

All these risk measurements are subsequently analyzed and monitored, and levels of risk assumed and the degree of compliance with the limits authorized by the Executive Committee are reported to the various managing bodies of the BBVA Group.

Below are the average interest rate risk exposure levels in terms of sensitivity of the main financial institutions of the BBVA Group in 2010, in millions of euros:

| 2010 | Impact on Net Interest Income(*) |  | Impact on Economic Value(**) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 100 \text { Basis- } \\ & \text { Point } \\ & \text { Increase } \end{aligned}$ | $\begin{aligned} & \text { 100 Basis- } \\ & \text { Point } \\ & \text { Decrease } \end{aligned}$ | 100 BasisPoint Increase | $\begin{gathered} \text { 100 Basis- } \\ \text { Point } \\ \text { Decrease } \end{gathered}$ |
| Europe | -3.06\% | +4.83\% | +1.10\% | -1.21\% |
| BBVA Bancomer | +1.71\% | -1.71\% | -1.49\% | +0.98\% |
| BBVA Compass | +3.63\% | -2.66\% | +1.60\% | -3.39\% |
| BBVA Puerto Rico | +4.50\% | -4.27\% | +2.88\% | -2.48\% |
| BBVA Chile | -1.36\% | +1.29\% | -5.13\% | +3.72\% |
| BBVA Colombia | +1.32\% | -1.33\% | -2.51\% | +2.50\% |
| BBVA Banco Continental | +2.28\% | -2.25\% | -4.93\% | +5.26\% |
| BBVA Banco Provincial | +1.66\% | -1.55\% | -0.64\% | +0.66\% |
| BBVA Banco Francés | +0.47\% | -0.48\% | -2.02\% | +2.12\% |
| BBVA Group | +0.43\% | +0.26\% | +0.44\% | -0.91\% |

(*) Percentage relating to "1 year" net Interest margin forecast in each entity.
(**) Percentage relating to each entity's Capital Base.
As part of the measurement process, the Group established the assumptions regarding the movement and behavior of certain items, such as those relating to products with no explicit or contractual maturity. These assumptions are based on studies that estimate the relationship between the interest rates on these products and market rates and enable specific balances to be classified into trend-based balances maturing at long term and seasonal or volatile balances with short-term residual maturity.

## c) Structural currency risk

Structural foreign exchange risk is basically caused by exposure to variations in foreign exchange rates that arise in the Group's foreign subsidiaries and the provision of funds to foreign branches financed in a different currency to that of the investment.

The ALCO is responsible for arranging hedging transactions to limit the capital impact of fluctuations in exchange rates, based on their projected trend, and to guarantee the equivalent euro value of the foreign currency earnings expected to be obtained from these investments.

Structural currency risk management is based on the measurements performed by the Risk Area. These measurements use a foreign exchange rate scenario simulation model which quantifies possible changes in value for a given confidence interval and a pre-established time horizon. The Executive Committee authorizes the system of limits and alerts for these risk measurements, which include a limit on the economic capital or unexpected loss arising from the foreign exchange risk of the foreign-currency investments.

In 2010, the average asset exposure sensitivity to $1 \%$ depreciation in exchange rates stood at $€ 113$ million, with the following concentration: $45 \%$ in the Mexican peso, $28 \%$ in South American currencies and $18 \%$ in the US dollar.

## d) Structural equity risk

The Group's exposure to structural equity risk comes largely from its holdings in industrial and financial companies with medium- to long-term investment horizons, reduced by the short net positions held in derivative instruments on the same underlying assets, in order to limit portfolio sensitivity to potential price cuts. The aggregate sensitivity of the Group's consolidated equity to a $1 \%$ fall in the price of shares stood, on December 31, 2010, at $€ 47.5$ million, while the sensitivity of the consolidated earnings to the same change in price on the same date is estimated at $€ 3.3$ million. The latter is positive in the case of falls in prices as these are short net positions in
derivatives. This figure is determined by considering the exposure on shares measured at market price or, if not available, at fair value, including the net positions in options on the same underlyings in delta equivalent terms. Treasury Area portfolio positions are not included in the calculation.

The Risk Area measures and effectively monitors structural risk in the equity portfolio. To do so, it estimates the sensitivity figures and the capital necessary to cover possible unexpected losses due to the variations in the value of the equity portfolio at a confidence level that corresponds to the institution's target rating, and taking account of the liquidity of the positions and the statistical performance of the assets under consideration. These figures are supplemented by periodic stress comparisons, back-testing and scenario analyses.

### 7.3 LIQUIDITY RISK

The aim of liquidity risk management, tracking and control is to ensure, in the short-term, that the payment commitments can be duly met without having to resort to borrowing funds under burdensome terms, or damaging the image and reputation of the institution. In the medium term the aim is to ensure that the financing structure is ideal and that it moves in the right direction, in the context of the economic situation, the markets and regulatory changes.

Liquidity management and structural finance in the BBVA Group are based on the principle of the financial autonomy of its subsidiaries. This management approach helps prevent or limit liquidity risk by reducing the vulnerability of the BBVA Group during high-risk periods.

Once the decentralization is considered by geographical areas/subsidiaries, the management and monitoring of liquidity risk is carried out comprehensively in each of the Group's units with both a short and long-term Approach. The short-term liquidity approach has a time horizon of up to 366 days. It is focused on the management of payments and collections from Treasury and Markets and includes the operations specific to the areas and the Bank's possible liquidity requirements. The second medium-term or medium-financing approach is focused on financial management of all the balance sheet, with a time horizon of one year or more.

The comprehensive management of liquidity is carried out by the Assets and Liabilities Committee (ALCO) in each management unit. The Financial Management unit, as part of the Financial Division, analyzes the implications of the Bank's various projects in terms of finance and liquidity and its compatibility with the target financing structure and the situation of the financial markets. The Financial Management unit executes proposals agreed by the ALCO in accordance with the agreed budgets and manages liquidity risk using a broad scheme of limits, sub-limits and alerts approved by the Permanent Delegate Committee. The Risk Area uses these limits to carry out its mediation and control work independently and provides the manager with the support tools and metrics needed for decision-making. Each of the local risk areas, which are independent from the local manager, complies with the corporative principles of liquidity risk control that are established by the Global Market Risk (GRM) unit, which is the global structural risks unit for the whole Group.

At the level of each entity, the managing areas request and propose a scheme of quantitative and qualitative limits and alerts that affect liquidity risk in the short and medium term. Once agreed with GRM, controls and limits are proposed to the Board of Directors through its delegate bodies, for approval at least once a year. The proposals submitted by GRM are adapted to the situation of the market according to the risk tolerance level aimed for by the Group.

The implementation of a new Liquidity and Finance Manual, which was approved in the last quarter of the year, has meant the extension of schemes limiting the internal financing of business units, the financial structure and financing concentration, as well as establishing alerts in qualitative liquidity indicators.

GRM carries out regular measurements of risk incurred and the monitoring of consumption of limits. It develops tools and adapts valuation models, carries out regular stress tests and reports to ALCO and the Group's Management Committee on a monthly basis about liquidity levels. It also reports more often to the management areas themselves and to the GRM Management Committee. The frequency of communication and the amount of information under the current Contingency Plan is decided by the Liquidity Committee on the proposal of the Technical Liquidity Group (TLG). The TLG carries out the initial analysis of the Bank's short or long-term liquidity situation. The TLG is made up of specialized staff from the Short-Term Cash Desk, Financial Management and the

Global Market Risk Unit (UCRAM-Structural Risk). If the alert levels suggest a deterioration of the relative situation, the TLG reports the matter to the Liquidity Committee, which is composed of the managers of the related areas. If required, the Liquidity Committee is responsible for calling the Financing Committee, which is made up of the President and COO, the Director of the Financial Area, the Director of the Risk Area, the Director of Global Business and the Director of Business of the country in question.

One of the most significant aspects that have had an effect on the monitoring and management of liquidity risk in 2010 has been the management and development of the sovereign risk crisis. In this sense, the role of the central banks has been decisive in calming markets during the Eurozone debt crisis and the ECB has been proactive in guaranteeing the liquidity conditions of the interbank markets. The BBVA Group has not needed to use the extraordinary measures established by the Spanish and European authorities to mitigate tension in bank financing.

On the regulatory side, the Basel Committee on Banking Supervision (Bank for International Settlements) has proposed a new liquidity regulatory scheme based on two ratios: the Liquidity Coverage Ratio (LCR), to enter into force in 2015; and the Net Stable Funding Ratio (NSFR), which will be implemented in 2018. The Group participated in the corresponding impact study (QIS) and has included the new regulatory challenges in its new general framework for action in the field of Liquidity and Finance.

### 7.4. RISK CONCENTRATIONS

Below is presented a breakdown by geographical area, of the balances of certain headings of financial instruments in the accompanying consolidated balance sheets, disregarding any valuation adjustments:

| 2010 | Spain | $\begin{gathered} \text { Europe, } \\ \text { Excluding } \\ \text { Spain } \end{gathered}$ | USA | $\underset{\text { Lmerica }}{\text { Latin }}$ | Rest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Millions of euros |  |  |  |
| RISKS ON-BALANCE |  |  |  |  |  |  |
| Financial assets held for trading | 18,903 | 22,899 | 3,951 | 15,126 | 2,404 | 63,283 |
| Debt securities. | 9,522 | 2,839 | 654 | 10,938 | 405 | 24,358 |
| Equity instruments | 3,041 | 888 | 148 | 861 | 322 | 5,260 |
| Derivatives. | 6,340 | 19,172 | 3,149 | 3,327 | 1,677 | 33,665 |
| Other financial assets designated at fair value through profit or loss | 284 | 98 | 481 | 1,913 | 1 | 2,777 |
| Debt securities. | 138 | 66 | 480 | 7 | - | 691 |
| Equity instruments | 146 | 32 | 1 | 1,906 | 1 | 2,086 |
| Available-for-sale portfolio | 25,230 | 7,689 | 7,581 | 14,449 | 1,234 | 56,183 |
| Debt securities | 20,725 | 7,470 | 6,903 | 14,317 | 1,187 | 50,602 |
| Equity instruments | 4,505 | 219 | 678 | 132 | 47 | 5,581 |
| Loans and receivables | 218,399 | 30,985 | 39,944 | 77,861 | 5,847 | 373,036 |
| Loans and advances to credit institutions | 6,786 | 7,846 | 864 | 7,090 | 1,018 | 23,604 |
| Loans and advances to customers | 210,102 | 23,139 | 38,649 | 70,497 | 4,822 | 347,209 |
| Debt securities. | 1,511 | - | 431 | 274 | 7 | 2,223 |
| Held-to-maturity investments | 7,504 | 2,443 | - | - | - | 9,947 |
| Hedging derivatives | 234 | 2,922 | 131 | 281 | 35 | 3,603 |
| Total | $\underline{\underline{270,554}}$ | $\underline{\underline{67,036}}$ | $\underline{\text { 52,088 }}$ | $\underline{\text { 109,630 }}$ | $\underline{\text { 9,521 }}$ | $\underline{\underline{508,829}}$ |
| RISKS OFF-BALANCE |  |  |  |  |  |  |
| Financial guarantees | 20,175 | 6,773 | 3,069 | 4,959 | 1,465 | 36,441 |
| Contingent exposures | 35,784 | 19,144 | 17,604 | 17,132 | 910 | 90,574 |
| Total. | 55,959 | 25,917 | 20,673 | 22,091 | $\underline{2,375}$ | $\underline{\mathbf{1 2 7 , 0 1 5}}$ |


| 2009 | Spain | Europe, Excluding Spain | USA | $\begin{gathered} \text { Latin } \\ \text { America } \end{gathered}$ | Rest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\overline{\text { Millions of euros }}$ |  |  |  |
| RISKS ON-BALANCE |  |  |  |  |  |  |
| Financial assets held for trading. | 22,893 | 25,583 | 3,076 | 15,941 | 2,240 | 69,733 |
| Debt securities. | 14,487 | 7,434 | 652 | 11,803 | 296 | 34,672 |
| Equity instruments. | 3,268 | 624 | 35 | 1,662 | 194 | 5,783 |
| Derivatives | 5,138 | 17,525 | 2,389 | 2,476 | 1,750 | 29,278 |
| Other financial assets designated at fair value through profit or loss. | 330 | 73 | 436 | 1,498 | - | 2,337 |
| Debt securities. | 157 | 42 | 435 | 5 | - | 639 |
| Equity instruments . | 173 | 31 | 1 | 1,493 | - | 1,698 |
| Available-for-sale portfolio | 30,177 | 11,660 | 7,828 | 12,585 | 1,266 | 63,516 |
| Debt securities. | 24,838 | 11,429 | 7,082 | 12,494 | 1,223 | 57,066 |
| Equity instruments | 5,339 | 231 | 746 | 91 | 43 | 6,450 |
| Loans and receivables | 206,097 | 34,613 | 40,469 | 66,395 | 6,167 | 353,741 |
| Loans and advances to credit institutions | 2,568 | 11,280 | 2,441 | 4,993 | 918 | 22,200 |
| Loans and advances to customers . | 203,529 | 23,333 | 37,688 | 61,298 | 5,239 | 331,087 |
| Debt securities. | - | - | 340 | 104 | 10 | 454 |
| Held-to-maturity investments . | 2,625 | 2,812 | - | - | - | 5,437 |
| Hedging derivatives | 218 | 2,965 | 117 | 270 | 25 | 3,595 |
| Total | $\underline{\underline{262,340}}$ | $\underline{\underline{77,706}}$ | $\underline{\underline{51,926}}$ | $\underline{\underline{96,689}}$ | $\underline{\underline{9,698}}$ | $\underline{\underline{498,359}}$ |
| RISKS OFF-BALANCE |  |  |  |  |  |  |
| Financial guarantees | 15,739 | 7,826 | 3,330 | 4,601 | 1,689 | 33,185 |
| Contingent exposures | 37,804 | 24,119 | 15,990 | 13,164 | 1,246 | 92,323 |
| Total | 53,543 | 31,945 | $\underline{19,320}$ | $\underline{\underline{17,765}}$ | $\underline{\text { 2,935 }}$ | $\underline{\mathbf{1 2 5 , 5 0 8}}$ |


| 2008 | Spain | Europe, Excluding Spain | USA | Latin America | Rest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Millio | s of euros |  |  |
| RISK ON-BALANCE |  |  |  |  |  |  |
| Financial assets held for trading | 20,489 | 30,251 | 4,566 | 16,120 | 1,873 | 73,299 |
| Debt securities. | 7,799 | 5,926 | 652 | 11,563 | 616 | 26,556 |
| Equity instruments | 2,332 | 1,376 | 80 | 1,071 | 938 | 5,797 |
| Derivatives | 10,358 | 22,949 | 3,834 | 3,486 | 319 | 40,946 |
| Other financial assets designated at fair value through profit or loss | 245 | 24 | 442 | 1,042 | 1 | 1,754 |
| Debt securities. | 63 | - | 441 | 12 | - | 516 |
| Equity instruments. | 182 | 24 | 1 | 1,030 | 1 | 1,238 |
| Available-for-sale portfolio. | 15,233 | 10,460 | 9,633 | 8,449 | 2,999 | 46,774 |
| Debt securities. | 11,811 | 9,970 | 8,889 | 8,368 | 924 | 39,962 |
| Equity instruments. | 3,422 | 490 | 744 | 81 | 2,075 | 6,812 |
| Loans and receivables | 215,030 | 44,394 | 38,268 | 69,534 | 8,162 | 375,388 |
| Loans and advances to credit institutions | 6,556 | 15,848 | 2,479 | 7,466 | 1,330 | 33,679 |
| Loans and advances to customers | 208,474 | 28,546 | 35,498 | 61,978 | 6,826 | 341,322 |
| Debt securities. | - | - | 291 | 90 | 6 | 387 |
| Held-to-maturity investments | 2,396 | 2,889 | - | - | - | 5,285 |
| Hedging derivatives | 439 | 2,789 | 270 | 309 | 26 | 3,833 |
| Total | $\underline{\underline{253,832}}$ | $\underline{\underline{90,807}}$ | 53,179 | $\underline{\underline{95,454}}$ | $\underline{\underline{13,060}}$ | 506,333 |
|  | Spain | Europe, Excluding Spain | $\frac{\text { USA }}{\text { Milli }}$ | $\frac{\text { Latin America }}{\text { ns of euros }}$ | Rest | Total |
| RISK OFF-BALANCE |  |  |  |  |  |  |
| Financial guarantees | 16,843 | 8,969 | 3,456 | 4,721 | 1,963 | 35,952 |
| Contingent exposures | 45,039 | 22,366 | 16,194 | 13,559 | 1,739 | 98,897 |
| Total | $\underline{\underline{61,882}}$ | $\underline{\underline{31,335}}$ | $\underline{\underline{19,650}}$ | 18,280 | 3,702 | 134,849 |

The breakdown of the main balances in foreign currencies of the accompanying consolidated balance sheets, with reference to the most significant foreign currencies, is set forth in Appendix IX.

### 7.5. RESIDUAL MATURITY

Below is a breakdown by contractual maturity, of the balances of certain headings in the accompanying consolidated balance sheets, disregarding any valuation adjustments:



### 7.6. RISK IN THE REAL ESTATE AND CONSTRUCTION SECTOR IN SPAIN

As of December 31, 2010, exposure to the construction sector and real estate activities in Spain stood at $€ 31,708$ million. Of that amount, risk from loans to the construction sector and real estate activities accounted for $€ 16,608$ million, representing $9 \%$ of loans and advances to customers of the balance of business in Spain (excluding Government and other government agencies) and 3\% of the total assets of the Consolidated Group.

Lending for Real Estate Development according to the purpose of the loans as of December 31, 2010, is shown below:

$\mathrm{n} / \mathrm{a}$ : not applicableMemorandum Item:
Consolidated Group Data (Carrying Amount) 2010
Total loans and advances to customers, excluding the Public Sector (Business in Spain) ..... 185,361
Total consolidated assets (total business) ..... 552,738

Impaired assets and potencial problem assets rose to $€ 3,543$ million and $€ 2,381$ million, respectively, with a loan loss provision amounting to $€ 1,224$ million.

The drawn over the guarantee value shown in the tables above corresponds to the excess from the gross amount of each loan over the value of the real rights that, if applicable, were received as security, calculated according to Appendix IX of Circular 4.2004 of the Bank of Spain. This means that additional regulatory corrective factors ranging from $30 \%$ to $50 \%$, based on the type of asset, have been applied to the updated appraisal values. For the total portfolio, this amount rose to $€ 4,869$ mill and to $€ 1,355$ million and $€ 1,185$ million for the non-performing and substandard loan portfolio, respectively. The updated appraisal values, without the application of said corrective factors, rose to $€ 25,327$ million, which broadly covers the amount of the debt.

Of the $€ 3,543$ million in impaired assets, $€ 1,138$ million ( $32 \%$ ) correspond to loans whose payments are up-to-date and whose placing in arrears has been anticipated in the framework of the policy of prudence.

The following is a description of the real estate credit risk based on the types of associated guarantees:

| Credit: Gross amount (Business in Spain) | 2010 |
| :---: | :---: |
|  | Millions of euros |
| Without secured loan | 1,259 |
| With secured loan. | 15,249 |
| Terminated buildings. | 7,403 |
| Homes | 7,018 |
| Other | 385 |
| Buildings under construction | 3,531 |
| Homes | 3,320 |
| Other | 211 |
| Land | 4,315 |
| Urbanized land | 2,922 |
| Rest of land | 1,393 |
| Rest | 100 |
| Total | 16,608 |

A total of $66 \%$ of loans to developers are guaranteed with buildings ( $62 \%$ are homes, $89 \%$ of which are first homes or public housing), and only $26 \%$ in land, of which $68 \%$ is urbanized).

The information on the retail mortgage portfolio risk as of December 31, 2010 is as follows:

| Housing-Acquisition Loans to Households |
| :--- |
| (Business in Spain) |

Without secured loan (gross amount) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .

Information on the loan to value (LTV: ratio resulting from dividing the risk as of that date over the amount of the last available appraisal) of the retail mortgage portfolio risk shown above is as follows:

| LTV Breakdown of Secured Loans to Households for the Purchase of a Home (Business in Spain) | Less Than or Equal to 50\% | Over 50\% but Less than or Equal to | Over 80\% but Less than or Equal to $100 \%$ | Over 100\% |
| :---: | :---: | :---: | :---: | :---: |
| Gross amount . . . . . . of which: Impaired | Millions of euros |  |  |  |
|  | 20,109 | 44,362 | 14,399 | 1,157 |
|  | 413 | 806 | 903 | 202 |
| Secured loans to households for the purchase of a home as of December 31, 2010 have an average LTV of 51\%. |  |  |  |  |
| The breakdown of foreclosed, acquired, purchased or exchanged assets from debt from loans relating to business in Spain, as well as the holdings and financing to non-consolidated companies holding such assets is as follows: |  |  |  |  |
| Foreclosed Assets to the Consolidated Group Entities (Business in Spain) |  |  | CarryingAmount $\begin{aligned} & \text { Of which: } \\ & \text { Coverage }\end{aligned}$ |  |
|  |  |  | Millions of euros |  |
| Real estate assets from loans to the construction and real estate development sectors in Spain . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 2, 214 $\mathbf{2 , 0 4 5}$ |  |  |  |  |
| Terminated buildings. |  |  | 598 | 202 |
| Homes |  |  | 341 | 110 |
| Other |  |  | 257 | 92 |
| Buildings under construction |  |  | 124 | 74 |
| Homes |  |  | 115 | 71 |
| Other |  |  | 9 | 3 |
| Land |  |  | 1,492 | 769 |
| Urbanized land |  |  | 724 | 392 |
| Rest of land |  |  | 768 | 377 |
| Rest of real estate assets from mortgage financing for households for the purchase of a home |  |  |  |  |
| Rest of foreclosed real estate assets |  |  | 127 | 77 |
| Equity instruments, investments and financing to non-consolidated companies holding said assets |  |  | 168 | 287 |

The net carrying amount of said assets rose to $€ 3,191$ million with specific recognized provisions amounting to $€ 1,602$ million, for a total coverage of $33 \%$. Likewise, the net carrying amount of the real estate assets rose to $€ 3,023$ million with a provision amounting to $€ 1,315$ million, which implies a coverage of $30.3 \%$.

## 8. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of a financial asset or a liability on a given date is the amount for which it could be exchanged or settled, respectively, between two knowledgeable, willing parties in an arm's length transaction in market conditions. The most objective and common reference for the fair value of a financial asset or a liability is the price that would be paid for it on an organized, transparent and deep market ("quoted price" or "market price").

If there is no market price for a given financial asset or liability, its fair value is estimated on the basis of the price established in recent transactions involving similar instruments and, in the absence thereof, by using mathematical measurement models sufficiently tried and trusted by the international financial community. The estimates used in such models take into consideration the specific features of the asset or liability to be measured and, in particular, the various types of risk associated with the asset or liability. However, the limitations inherent in the measurement models developed and the possible inaccuracies of the assumptions required by these models may mean that the fair value of an asset or liability that is estimated does not coincide exactly with the price for which the asset or liability could be exchanged or settled on the date of its measurement.

## Determining the fair value of financial instruments

Below is a comparison of the carrying amount of the Group's financial assets and liabilities in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008, and their respective fair values:

| Fair Value and Carrying Amount | Notes | 2010 |  | 2009 |  | 8 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying Amount | Fair Value | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
|  |  | Millions of euros |  |  |  |  |  |
| ASSETS - |  |  |  |  |  |  |  |
| Cash and balances with central banks | 9 | 19,981 | 19,981 | 16,344 | 16,344 | 14,659 | 14,659 |
| Financial assets held for trading | 10 | 63,283 | 63,283 | 69,733 | 69,733 | 73,299 | 73,299 |
| Other financial assets designated at fair value through profit or loss . | 11 | 2,774 | 2,774 | 2,337 | 2,337 | 1,754 | 1,754 |
| Available-for-sale financial assets | 12 | 56,456 | 56,456 | 63,521 | 63,521 | 47,780 | 47,780 |
| Loans and receivables | 13 | 364,707 | 371,359 | 346,117 | 354,933 | 369,494 | 381,845 |
| Held-to-maturity investments | 14 | 9,946 | 9,189 | 5,437 | 5,493 | 5,282 | 5,221 |
| Fair value changes of the hedges items in portfolio hedges of interes rate risk. | 15 | 40 | 40 | - | - | - |  |
| Hedging derivatives | 15 | 3,563 | 3,563 | 3,595 | 3,595 | 3,833 | 3,833 |
| LIABILITIES - |  |  |  |  |  |  |  |
| Financial assets held for trading | 10 | 37,212 | 37,212 | 32,830 | 32,830 | 43,009 | 43,009 |
| Other financial liabilities designated at fair value through profit or loss . . . . | 11 | 1,607 | 1,607 | 1,367 | 1,367 | 1,033 | 1,033 |
| Financial liabilities at amortized cost. . | 23 | 453,164 | 453,504 | 447,936 | 448,537 | 450,605 | 447,722 |
| Fair value changes of the hedged items in portfolio hedges of interest rate risk. $\qquad$ | 15 | (2) | (2) | - | - | - | - |

For financial instruments whose carrying amount is different from its fair value, fair value was calculated in the following manner:

- The fair value of "Cash and balances with central banks", which are short term by their very nature, is equivalent to their carrying amount.
- The fair value of "Held-to-maturity investments" is equivalent to their quoted price in active markets.
- The fair values of "Loans and receivables" and "Financial liabilities at amortized cost" were estimated by discounting estimated cash flows using the market interest rates prevailing at each year-end. The "Fair value changes of the hedged items in portfolio hedges of interest rate risk" item registers the difference between the carrying amount of the hedged deposits lent, registered under "Loans and Receivables," and the fair value calculated using internal models and observable variables of market data (see Note 15).

For financial instruments whose carrying amount corresponds to their fair value, the measurement processes used are set forth below:

- Level 1: Measurement using market observable quoted prices for the financial instrument in question, secured from independent sources and linked to active markets. This level includes listed debt securities, listed equity instruments, some derivatives and mutual funds.
- Level 2: Measurement using valuation techniques the inputs for which are drawn from market observable data.
- Level 3: Measurement using valuation techniques, where some of the inputs are not taken from market observable data. Model selection and validation is undertaken at the independent business units. As of December 31, 2010, Level 3 financial instruments accounted for $0.28 \%$ of financial assets and $0.01 \%$ of financial liabilities.

Model selection and validation is undertaken by control areas outside the business units.
The following table shows the main financial instruments carried at fair value in the accompanying consolidated balance sheets, broken down by the valuation technique level used to determine fair value:

| Fair Value by Levels | Notes | 2010 |  |  | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 1 | Level 2 | $\underline{\text { Level } 3}$ | Level 1 | Level 2 | $\underline{\text { Level } 3}$ | Level 1 | Level 2 | $\underline{\text { Level } 3}$ |
|  |  |  |  |  | Millions | of euros |  |  |  |  |
| ASSETS - |  |  |  |  |  |  |  |  |  |  |
| Financial assets held for trading | 10 | 28,914 | 33,568 | 802 | 39,608 | 29,236 | 889 | 29,096 | 43,257 | 946 |
| Debt securities |  | 22,930 | 921 | 508 | 33,043 | 1,157 | 471 | 22,227 | 4,015 | 314 |
| Equity instruments |  | 5,034 | 92 | 134 | 5,504 | 94 | 185 | 5,348 | 89 | 360 |
| Trading derivatives |  | 950 | 32,555 | 160 | 1,060 | 27,985 | 233 | 1,521 | 39,153 | 272 |
| Other financial assets designated at fair value through profit or loss | 11 | 2,326 | 448 | - | 1,960 | 377 | - | 923 | 831 | - |
| Debt securities |  | 624 | 64 | - | 584 | 54 | - | 515 | 1 | - |
| Equity instruments |  | 1,702 | 384 | - | 1,376 | 323 | - | 408 | 830 | - |
| Available-for-sale financial assets. | 12 | 41,500 | 13,789 | 668 | 49,747 | 12,367 | 818 | 24,640 | 19,679 | 2,905 |
| Debt securities |  | 37,024 | 13,352 | 499 | 44,387 | 12,146 | 538 | 19,274 | 19,384 | 1,173 |
| Equity instruments |  | 4,476 | 437 | 169 | 5,360 | 221 | 280 | 5,366 | 295 | 1,732 |
| Hedging derivatives | 15 | 265 | 3,298 | - | 302 | 3,293 | - | 444 | 3,386 | 2 |
| LIABILITIES - |  |  |  |  |  |  |  |  |  |  |
| Financial liabilities held for trading | 10 | 4,961 | 32,225 | 25 | 4,936 | 27,797 | 96 | 4,517 | 38,408 | 84 |
| Trading derivatives |  | 916 | 32,225 | 25 | 1,107 | 27,797 | 96 | 1,817 | 38,408 | 84 |
| Short positions |  | 4,046 | - | - | 3,830 | - | - | 2,700 | - | - |
| Other financial liabilities designated at fair value through profit or loss | 11 | - | 1,607 | - | - | 1,367 | - | - | 1,033 | - |
| Hedging derivatives. | 15 | 96 | 1,568 | - | 319 | 989 | - | 564 | 662 | - |

The heading "Available-for-sale-financial assets" in the accompanying consolidated balance sheet as of December 31, 2010, 2009 and 2008, additionally includes $€ 499$ million, $€ 589$ million and $€ 556$ million, respectively, accounted for at cost as indicated in the Section "Financial instruments at cost".

The following table sets forth the main valuation techniques, hypotheses and inputs used in the estimation of fair value of the financial assets classified under in level 2 and 3 as of December 31, 2010, based on the type of financial instrument as of December 31, 2010:

| Financial Instruments <br> LEVEL 2 | Valuation techniques | Main assumptions | Main inputs used | 2010Fair value(Millions of euros) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| - Debt securities | Present-value method. | Calculation of the present value of financial instruments as the current value of future cash flows (discounted at market interest rates), taking into account: <br> - Estimate of prepayment rates; <br> - Issuer credit risk; and <br> - Current market interest rates. <br> - Net Asset Value (NAV) published recurrently, but not every quarter | - Risk premiums. <br> - Observable market interest rates. | Trading portfolio |  |
|  |  |  |  | Debt securities | 921 |
|  |  |  |  | Equity instruments | 92 |
|  |  |  |  | Other finnancial assets designated at fair value through profit or loss |  |
| - Equity instruments |  |  |  | Debt securities <br> Equity instruments | 64 384 |
|  |  |  |  | Available-for-sale financial assets |  |
|  |  |  |  | Debt securities | 13,352 |
|  |  |  |  | Equity instruments | 437 |
|  |  |  |  | Other financial liabilities designated at fair value through profit or loss | 1,607 |
| - Derivatives | Analytic/Semi-analytic Formulae | For share, currency, inflation or commodity derivatives: <br> - Black-Scholes assumptions take possible convexity adjustments into account <br> For interest rate derivatives: <br> - Black-Scholes models apply a lognormal process for forward rates and consider possible convexity adjustments. | For share, currency, inflation or commodity derivatives: <br> - Forward structure of the underlying asset. <br> - Volatility of options. <br> - Observable correlations between underlying assets. |  |  |
|  |  |  |  | ASSETS |  |
|  |  |  |  | Trading derivatives | 32,555 |
|  |  |  |  | Hedging Derivatives | 3,298 |
|  | For share, currency or commodity derivatives: <br> - Monte Carlo simulations. | Local volatility model: assumes a constant diffusion of the underlying asset with the volatility depending on the value of the underlying asset and the term. | For interest rate derivatives: <br> - The term structure of interest rates. <br> - Volatility of underlying asset. | LIABILITIES |  |
|  | For interest rate derivatives: <br> - Black-Derman-Toy Model, Libor Market Model and SABR. <br> - HW 1 factor | This model assumes that: <br> - The forward rates in the term structure of the interest rate curve are perfectly correlated. | For credit derivatives: <br> - Credit default swap (CDS) pricing. <br> - Historical CDS volatility | Trading derivatives | 32,225 |
|  | For credit derivatives: <br> - Diffusion model | These models assume a constant diffusion of default intensity. |  | Hedging derivatives | 1,568 |


(1) Credit spread: The spread between the interest rate of a risk-free asset (e.g. Treasury securities) and the interest rate of any other security that is identical in every respect except for quality rating. Spreads are considered as Level 3 inputs when referring to illiquid issues. Based on spreads of similar entities
(2) Correlation decay: The constant rate of decay that allows us to calculate how the correlation evolves between the different pairs of forward rates.
(3) Vol-of-Vol: Volatility of implicit volatility. This is a statistical measure of the changes of the spot volatility.
(4) Reversion Factor: The speed with which volatility reverts to its natural value.
(5) Volatility- Spot Correlation: A statistical measure of the linear relationship (correlation) between the spot price of a security and its volatility.

The changes in 2010 and 2009 in the balance of Level 3 financial assets and liabilities were as follows：

| Financial Assets Level 3 Changes in the Period | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | $\underline{\text { Liabilities }}$ | Assets | Liabilities |
|  | Millions of euros |  |  |  |
| Balance at the beginning | 1，707 | 96 | 3，853 | 84 |
| Valuation adjustments recognized in the income statement（＊） | （123） | 12 | （146） | 6 |
| Valuation adjustments not recognized in the income statement | （18） | － | 33 | － |
| Acquisitions，disposals and liquidations | （334） | （100） | （634） | （1） |
| Net transfers to Level 3 | 236 | － | $(1,375)$ | 7 |
| Exchange differences | 1 | 17 | （24） | － |
| Balance at the end | 1，469 | 25 | 1，707 | 96 |

（＊）Profit or loss that are attributable to gains or losses relating to those assets and liabilities held at the end of the reporting period

In 2010 the balance Level 3 financial assets did not register any significant changes．Net transfers to Level 3 correspond to debt instruments of credit institutions whose inputs used in the valuation are no longer observable． This increase is compensated by sales，settlements and valuations of equity instruments．

The financial assets transferred between the different levels of valuation during 2010 were at the following amounts in the consolidated balance sheets as of December 31，2010：

| $\underline{\text { Transfer Between Levels }}$ | From:To: | Level I |  | Level 2 |  | Level 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 2 | $\underline{\text { Level } 3}$ | Level 1 | $\underline{\text { Level } 3}$ | Level 1 | $\underline{\text { Level2 }}$ |
|  |  | Millions of euros |  |  |  |  |  |
| ASSETS－ |  |  |  |  |  |  |  |
| Financial assets held for trading |  | 107 | － | 4 | 118 | － | 55 |
| Available－for－sale financial assets ． |  | 263 | 4 | 3 | 209 | － | 53 |
| Hedging derivatives |  | － | 二 | 二 | － | 二 | － |
| LIABILITIES－ |  | 二 | 三 | 三 | 二 | 三 |  |

As of December 31，2010，the potential effect in the consolidated income and consolidated equity on the valuation of Level 3 financial instruments of a change in the main assumptions if other reasonable models，more or less favorable，were used，taking the highest or lowest value of the range deemed probable，would have the following effect：

| Financial Assets Level 3 Sensitivity Analysis | Potential Impact on Consolidated Income Statement |  | Potential Impact on Total Equity |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Most Favorable Hypotheses | Least Favorable Hypotheses | Most Favorable Hypotheses | Least Favorable Hypotheses |
|  | $\square$ Millions of euros |  |  |  |
| ASSETS－ |  |  |  |  |
| Financial assets held for trading | 43 | （90） | － | － |
| Available－for－sale financial assets | － | － | 13 | （4） |
| LIABILITIES－ |  |  |  |  |
| Financial liabilities held for trading | 3 | （3） | － | － |
| Total | $\underline{46}$ | $\underline{\underline{(93)}}$ | $\underline{\underline{13}}$ | （4） |

## Loans and financial liabilities at fair value through profit or loss

As of December 31，2010， 2009 and 2008，there were no loans or financial liabilities at fair value other than those recognized in the headings＂Other financial assets designated at fair value through profit and loss＂and＂Other
financial liabilities designated at fair value through profit and loss" in the accompanying consolidated balance sheets.

## Financial instruments at cost

The Group had equity instruments, derivatives with equity instruments as underlyings and certain discretionary profit sharing arrangements that were recognized at cost in Group's consolidated balance sheet, as their fair value could not be reliably determined. As of December 31, 2010, 2009 and 2008, the balance of these financial instruments amounted to $€ 499$ million, €589 million and €556 million, respectively. These instruments are currently in the available-for-sale financial assets portfolio.

The fair value of these instruments could not be reliably estimated because it corresponds to shares in companies not quoted on organized exchanges, and any valuation technique that could be used would contain significant unobservable inputs.

The table below outlines the financial assets and liabilities carried at cost that were sold in 2010, 2009 and 2008:

| $\underline{\text { Sales of Financial Instruments at Cost }}$ | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Amount of Sale. | 51 | 73 | 219 |
| Carrying Amount at Sale Date . | 36 | 64 | 147 |
| Gains/Losses | 15 | 9 | 72 |

## 9. CASH AND BALANCES WITH CENTRAL BANKS

The breakdown of the balance of the headings "Cash and balances with central banks" and "Financial liabilities at amortized cost - Deposits from central banks" in the accompanying consolidated balance sheets was as follows:

| Cash and Balances with Central Banks |
| :--- |

## 10. FINANCIAL ASSETS AND LIABILITES HELD FOR TRADING

### 10.1. BREAKDOWN OF THE BALANCE

The breakdown of the balances of these headings in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008 was as follows:

| Financial Assets and Liabilities Held-for-Trading | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| ASSETS - |  |  |  |
| Debt securities | 24,358 | 34,672 | 26,556 |
| Equity instruments | 5,260 | 5,783 | 5,797 |
| Trading derivatives | 33,665 | 29,278 | 40,946 |
| Total | 63,283 | 69,733 | 73,299 |
| LIABILITIES - |  |  |  |
| Trading derivatives | 33,166 | 29,000 | 40,309 |
| Short positions | 4,046 | 3,830 | 2,700 |
| Total | 37,212 | 32,830 | $\underline{\underline{43,009}}$ |

### 10.2. DEBT SECURITIES

The breakdown by type of instrument of the balance of this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008 was as follows:

| Debt Securities Held-for-Trading Breakdown by type of instrument | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Issued by Central Banks | 699 | 326 | 378 |
| Spanish government bonds | 7,954 | 13,463 | 6,453 |
| Foreign government bonds | 11,744 | 17,500 | 13,947 |
| Issued by Spanish financial institutions | 722 | 431 | 578 |
| Issued by foreign financial institutions. | 1,552 | 954 | 2,247 |
| Other debt securities | 1,687 | 1,998 | 2,953 |
| Total | $\underline{\underline{24,358}}$ | $\underline{\underline{34,672}}$ | $\underline{\underline{\mathbf{2 6 , 5 5 6}}}$ |

### 10.3. EQUITY INSTRUMENTS

The breakdown of the balance of this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008 was as follows:

| Equity Instruments Held-for-Trading Breakdown by Issuer | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Shares of Spanish companies |  |  |  |
| Credit institutions. | 304 | 666 | 444 |
| Other sectors | 2,738 | 2,602 | 1,888 |
| Subtotal | $\underline{\mathbf{3 , 0 4 2}}$ | 3,268 | $\underline{\mathbf{2 , 3 3 2}}$ |
| Shares of foreign companies |  |  |  |
| Credit institutions | 167 | 156 | 205 |
| Other sectors | 2,051 | 2,359 | 3,260 |
| Subtotal | $\underline{\mathbf{2 , 2 1 8}}$ | $\underline{\mathbf{2 , 5 1 5}}$ | 3,465 |
| Total | $\underline{\underline{5,260}}$ | $\underline{\underline{5,783}}$ | $\underline{\underline{5,797}}$ |

### 10.4. TRADING DERIVATIVES

The trading derivatives portfolio arises from the Group's need to manage the risks incurred by it in the course of its normal business activity, mostly for the positions held with customers. As of December 31, 2010, 2009 and 2008, trading derivatives were principally contracted in non-organized markets, with non-resident credit entities as the main counterparties, and related to foreign exchange and interest rate risk and shares.

Below is a breakdown by transaction type and market, of the fair value of outstanding financial trading derivatives recognized in the accompanying consolidated balance sheets and held by the main companies in the Group, divided into organized and non-organized (Over The Counter-"OTC") markets:

## Outstanding Financial Trading Derivatives. Breakdown by Markets and Transaction Types

| 2010 | Currency Risk | Interest Rate Risk | Equity Price Risk | Precious Metals Risk | Commodities Risk | Credit Risk | Other Risks | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Millions | of euros |  |  |  |
| Organized markets |  |  |  |  |  |  |  |  |
| Financial futures | - | 2 | 6 | - | - | - | - | 8 |
| Options. | (3) | - | (348) | (11) | (7) | - | - | (369) |
| Other products | - | - | - | - | - | - | - | - |
| Subtotal | (3) | 2 | (342) | (11) | (7) | - | - | (361) |
| OTC markets |  |  |  |  |  |  |  |  |
| Credit institutions |  |  |  |  |  |  |  |  |
| Forward transactions | (96) | - | - | - | - | - | - | (96) |
| Future rate agreements (FRAs) | - | 15 | - | - | - | - | - | 15 |
| Swaps | (541) | $(1,534)$ | (4) | 2 | 28 | - | - | $(2,049)$ |
| Options | (97) | (786) | 45 | - | - | - | 1 | (837) |
| Other products | (1) | 11 | - | - | - | (175) | - | (165) |
| Subtotal | (735) | $(2,294)$ | 41 | 2 | 28 | (175) | 1 | $(3,132)$ |
| Other financial institutions Forward transactions. | 54 | - | - | - | - | - | - | 54 |
| Future rate agreements (FRAs) | - | 4 | - | - | - | - | - | 4 |
| Swaps. | - | 1,174 | 31 | - | (5) | - | - | 1,200 |
| Options | (12) | (56) | (144) | - | - | - | - | (212) |
| Other products | - | - | - | - | - | 319 | - | 319 |
| Subtotal. | 42 | 1,122 | (113) | - | (5) | 319 | - | 1,365 |
| Other sectors |  |  |  |  |  |  |  |  |
| Forward transactions | 385 | - | - | - | - | - | - | 385 |
| Future rate agreements <br> (FRAs) | - | 22 | - | - | - | - | - | 22 |
| Swaps. | 18 | 1,628 | 145 | - | (15) | - | - | 1,776 |
| Options | (41) | 81 | 395 | - | - | - | - | 435 |
| Other products | - | 14 | - | - | - | (5) | - | 9 |
| Subtotal | 362 | 1,745 | 540 | - | (15) | (5) | - | 2,627 |
| Subtotal. | (331) | 573 | 468 | 2 | 8 | 139 | 1 | 860 |
| Total | (334) | 575 | 126 | (9) | 1 | 139 | 1 | 499 |
| of which: Asset Trading Derivatives | 6,007 | 22,978 | 3,343 | 14 | 186 | 1,125 | 12 | 33,665 |
| of which: Liability Trading Derivatives | $(6,341)$ | $(22,404)$ | (3,216) | (23) | (185) | (986) | (11) | $(33,166)$ |


| 2009 | $\begin{gathered} \begin{array}{c} \text { Currency } \\ \text { Risk } \end{array} \\ \hline \end{gathered}$ | Interest <br> Rate Risk | Equity Price Risk | Precious Metals Risk | $\underset{\text { Risk }}{\substack{\text { Commodities }}}$ | $\begin{gathered} \text { Credit } \\ \text { Risk } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Other } \\ & \text { Risks } \\ & \hline \end{aligned}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Millions | of euros |  |  |  |
| Organized markets | － | － | － | － | － | － | － | － |
| Financial futures | － | 2 | 7 | － | － | － | － | 9 |
| Options． | － | － | （143） | － | － | － | － | （143） |
| Other products | － | － | － | 二 | － | － | － | － |
| Subtotal | － | 2 | （136） | 二 | 二 | － | 二 | （134） |
| OTC markets |  |  |  |  |  |  |  |  |
| Credit institutions |  |  |  |  |  |  |  |  |
| Forward transactions | 251 | － | － | － | － | － | － | 251 |
| Future rate agreements （FRAs） | － | 30 | － | － | － | － | － | 30 |
| Swaps． | （568） | $(1,559)$ | （126） | 2 | 18 | － | － | $(2,233)$ |
| Options． | （3） | （243） | （536） | － | （6） | － | 3 | （785） |
| Other products | － | － | － | 二 | 二 | （66） | 二 | （66） |
| Subtotal． | （320） | $(1,772)$ | （662） | 2 | 12 | （66） | 3 | $(2,803)$ |
| Other financial institutions |  |  |  |  |  |  |  |  |
| Forward transactions | 28 | － | － | － | － | － | － | 28 |
| Future rate agreements （FRAs） | － | （2） | － | － | － | － | － | （2） |
| Swaps． | － | 932 | 29 | － | 1 | － | － | 962 |
| Options． | （1） | （55） | （341） | － | － | － | － | （397） |
| Other products | － | － | － | 二 | － | 345 | 二 | 345 |
| Subtotal． | 27 | 875 | （312） | 二 | 1 | 345 | － | 936 |
| Other sectors |  |  |  |  |  |  |  |  |
| Forward transactions | 351 | － | － | － | － | － | － | 351 |
| Future rate agreements （FRAs） | － | （1） | － | － | － | － | － | （1） |
| Swaps． | 7 | 1，383 | 44 | － | （9） | － | － | 1，425 |
| Options | 45 | 155 | 336 | － | 3 | － | 1 | 540 |
| Other products | － | 18 | （3） | － | 二 | （51） | 二 | （36） |
| Subtotal | 403 | 1，555 | 377 | － | （6） | （51） | 1 | 2，279 |
| Subtotal | 110 | 658 | （597） | 2 | 7 | 228 | 4 | 412 |
| Total | 110 | 660 | （733） | 2 | 7 | 228 | 4 | 278 |
| of which：Asset Trading Derivatives | 5，953 | 19，398 | 2，836 | 2 | 59 | $\underline{1,018}$ | 12 | 29，278 |
| of which：Liability Trading Derivatives | $\underline{(5,843)}$ | $(18,738)$ | $(3,569)$ | 二 | （52） | （790） | （8） | $\underline{(29,000)}$ |


| 2008 | Currency Risk | Interest Rate Risk | Equity Price Risk | Precious Metals Risk | $\xrightarrow[\text { Risk }]{\substack{\text { Commodities }}}$ | $\begin{aligned} & \text { Credit } \\ & \text { Risk } \end{aligned}$ | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Millions | of euros |  |  |  |
| Organized markets |  |  |  |  |  |  |  |  |
| Financial futures | － | － | 4 | － | － | － | － | 4 |
| Options | － | 5 | （232） | － | － | 2 | － | （225） |
| Other products． | － | － | － | 二 | － | － | 二 | － |
| Subtotal | － | 5 | （228） | 二 | 二 | 2 | 二 | （221） |
| OTC markets |  |  |  |  |  |  |  |  |
| Credit institutions |  |  |  |  |  |  |  |  |
| Forward transactions | （978） | － | － | － | － | － | － | （978） |
| Future rate agreements （FRAs）． | － | 68 | － | － | － | － | － | 68 |
| Swaps | （672） | $(1,580)$ | 154 | － | 15 | （196） | － | $(2,279)$ |
| Options | （26） | （140） | （319） | － | － | － | － | （485） |
| Other products | － | － | － | 二 | 二 | 二 | 二 | － |
| Subtotal | $(1,676)$ | $(1,652)$ | （165） | 二 | 15 | （196） | 二 | $(3,674)$ |
| Other financial institutions |  |  |  |  |  |  |  |  |
| Forward transactions | （110） | － | － | － | － | － | － | （110） |
| Future rate agreements （FRAs）． | － | － | － | － | － | － | － | － |
| Swaps | － | 1，278 | 24 | － | 12 | 580 | － | 1，894 |
| Options | （2） | 57 | （175） | － | 15 | － | － | （105） |
| Other products | － | － | － | 二 | － | － | 二 | － |
| Subtotal | （112） | 1，335 | （151） | 二 | 27 | 580 | 二 | 1，679 |
| Other sectors |  |  |  |  |  |  |  |  |
| Forward transactions | 378 | － | － | － | － | － | － | 378 |
| Future rate agreements （FRAs）． | － | － | － | － | － | － | － | － |
| Swaps | 10 | 1，482 | 49 | － | 63 | （90） | － | 1，514 |
| Options | （91） | 119 | 962 | － | （12） | － | － | 978 |
| Other products | － | 4 | （21） | 二 | － | － | 二 | （17） |
| Subtotal | 297 | 1，605 | 990 | － | 51 | （90） | 二 | 2，853 |
| Subtotal | $(1,491)$ | 1，288 | 674 | － | 93 | 294 | － | 858 |
| Total | $(1,491)$ | 1，293 | 446 | － | 93 | 296 | － | 637 |
| of which：Asset Trading Derivatives | 10，940 | 22，574 | 5，082 | 二 | $\underline{174}$ | 2，174 | 2 | 40，946 |
| of which：Liability Trading Derivatives | $(12,431)$ | $\underline{(21,281)}$ | $(4,636)$ | 二 | （81） | $(1,878)$ | （2） | $(40,309)$ |

## 11. OTHER FINANCIAL ASSETS DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

The breakdown of the balances of these headings in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008 was as follows:

| Other Financial Assets Designated at Fair Value through Profit or Loss. Breakdown by Type of Instruments | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Assets - |  |  |  |
| Debt securities | 688 | 639 | 516 |
| Unit-linked products | 103 | 95 | 516 |
| Other securities | 585 | 544 | - |
| Equity instruments | 2,086 | 1,698 | 1,238 |
| Unit-linked products | 1,467 | 1,242 | 921 |
| Other securities. | 619 | 456 | 317 |
| Total | 2,774 | 2,337 | 1,754 |
| Liabilities - |  |  |  |
| Other financial liabilities. | 1,607 | 1,367 | 1,033 |
| Unit-linked products . | 1,607 | 1,367 | 1,033 |
| Total | 1,607 | 1,367 | 1,033 |

## 12. AVAILABLE FOR SALE FINANCIAL ASSETS

### 12.1. BREAKDOWN OF THE BALANCE

The detail of the balance of this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008, broken down by the nature of the financial instruments, was as follows:

| Available-for-Sale Financial Assets | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |
| Debt securities | 50,875 | 57,071 | 39,831 |
| Equity instruments | 5,581 | 6,450 | 7,949 |
| Total | 56,456 | 63,521 | 47,780 |

### 12.2. DEBT SECURITIES

The detail of the balance of the heading "Debt securities" as of December 31, 2010, 2009 and 2008, broken down by the nature of the financial instruments, was as follows:

## Debt Securities Available-for-Sale by Type of Financial Instrument

| 2010 | Unrealized Gains | Unrealized Losses | Fair Value |
| :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |
| Domestic Debt Securities |  |  |  |
| Spanish Government and other government agency debt securities | 58 | $(1,264)$ | 15,337 |
| Other debt securities | 49 | (206) | 5,229 |
| Issue by Central Banks. | - | - | - |
| Issue by credit institutions | 24 | (156) | 4,090 |
| Issue by other issuers | 25 | (50) | 1,139 |
| Subtotal | 107 | (1,470) | $\underline{\mathbf{2 0 , 5 6 6}}$ |
| Foreign Debt Securities |  |  |  |
| Mexico | 470 | (17) | 10,106 |
| Mexican Government and other government agency debt securities. | 441 | (14) | 9,417 |
| Other debt securities | 29 | (3) | 689 |
| Issue by Central Banks. | - | - | - |
| Issue by credit institutions | 28 | (2) | 579 |
| Issue by other issuers | 1 | (1) | 110 |
| The United States | 216 | (234) | 6,832 |
| Government securities | 13 | (9) | 771 |
| US Treasury and other US Government agencies. | 6 | (8) | 578 |
| States and political subdivisions | 7 | (1) | 193 |
| Other debt securities | 203 | (225) | 6,061 |
| Issue by Central Banks | - | - | - |
| Issue by credit institutions | 83 | (191) | 2,873 |
| Issue by other issuers | 120 | (34) | 3,188 |
| Other countries | 394 | (629) | 12,930 |
| Other foreign governments and other government agency debt securities | 169 | (371) | 6,100 |
| Other debt securities | 225 | (258) | 6,830 |
| Issue by Central Banks. | 1 | - | 945 |
| Issue by credit institutions | 177 | (188) | 4,420 |
| Issue by other issuers | 47 | (70) | 1,465 |
| Subtotal . | 1,080 | (880) | 30,309 |
| Total | 1,187 | $\underline{(2,350)}$ | $\underline{\underline{50,875}}$ |

The decrease in the balance of the heading "Financial assets held for trading — Debt securities" in 2010 is due, primarily, to the sale of securities and the changes in the valuations of these portfolios.

$\underbrace{$|  Unrealized  |
| :---: |
|  Gains  |}$_{\text {Millions of euros }}$| Unrealized <br> Losses |
| :---: | | Fair |
| :---: |
| Value |

Domestic Debt Securities

| Spanish Government and other government agency debt securities | 309 | (70) | 18,551 |
| :---: | :---: | :---: | :---: |
| Other debt securities | 178 | (125) | 6,318 |
| Subtotal | 487 | (195) | $\underline{\mathbf{2 4 , 8 6 9}}$ |
| Foreign Debt Securities |  |  |  |
| The United States | 174 | (173) | 6,805 |
| Government securities | 11 | (2) | 637 |
| US Treasury and other US Government agencies | 4 | (2) | 416 |
| States and political subdivisions | 7 | - | 221 |
| Other debt securities. | 163 | (171) | 6,168 |
| Other countries | 893 | (560) | 25,397 |
| Other foreign governments and other government agency debt securities | 697 | (392) | 17,363 |
| Other debt securities. | 196 | (168) | 8,034 |
| Subtotal | $\underline{1,067}$ | (733) | 32,202 |
| Total. | 1,554 | (928) | 57,071 |

## Debt Securities. Available-for-Sale by Type of Financial Instrument

| 2008 | Unrealized | Unrealized Losses | Fair |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Domestic Debt Securities |  |  |  |
| Spanish Government and other government agency debt securities | 138 | - | 6,371 |
| Other debt securities | 91 | (62) | 5,539 |
| Subtotal | $\underline{229}$ | (62) | $\underline{\mathbf{1 1 , 9 1 0}}$ |
| Foreign Debt Securities |  |  |  |
| The United States | 155 | (286) | 10,442 |
| Government securities | 15 | (1) | 840 |
| US Treasury and other US Government agencies | - | - | 444 |
| States and political subdivisions | 15 | (1) | 396 |
| Other debt securities. | 140 | (285) | 9,602 |
| Other countries | 431 | (488) | 17,478 |
| Other foreign governments and other government agency debt securities | 261 | (232) | 9,653 |
| Other debt securities. | $\underline{170}$ | (256) | 7,825 |
| Subtotal | 586 | (774) | $\underline{\mathbf{2 7 , 9 2 0}}$ |
| Total. | $\underline{\underline{815}}$ | $\stackrel{(836)}{ }$ | $\underline{\underline{39,830}}$ |

As of December 31, 2010, the credit ratings of the issuers of debt securities in the available-for-sale portfolio were as follows:

| Available-for-Sale Financial Assets Debt Secutities by Rating |
| :--- |

### 12.3. EQUITY INSTRUMENTS

The breakdown of the balance of the heading "Equity instruments", broken down by the nature of the financial instruments as of December 31, 2010, 2009 and 2008 was as follows:

Equity Instruments. Available-for-Sale by Type of Financial Instrument

| 2010 | Unrealized Gains | Unrealized Losses | Fair Value |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Equity instruments listed |  |  |  |
| Listed Spanish company shares | 1,212 | (7) | 4,583 |
| Credit institutions. | - | - | 3 |
| Other entities | 1,212 | (7) | 4,580 |
| Listed foreign company shares | 8 | (25) | 253 |
| United States | 1 | - | 13 |
| Other countries | 7 | (25) | 240 |
| Subtotal | 1,220 | (32) | $\underline{4,836}$ |
| Unlisted equity instruments |  |  |  |
| Unlisted Spanish company shares . | - | - | 25 |
| Credit institutions. | - | - | 1 |
| Other entities | - | - | 24 |
| Unlisted foreign companies shares | 63 | - | 720 |
| United States | 55 | - | 649 |
| Other countries | 8 | - | 71 |
| Subtotal | 63 | - | 745 |
| Total | 1,283 | (32) | 5,581 |


| 2009 | Unrealized Gains | Unrealized Losses | Fair <br> Value |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Equity instruments listed |  |  |  |
| Listed Spanish company shares | 1,738 | (12) | 5,383 |
| Credit institutions. | - | - | - |
| Other entities | 1,738 | (12) | 5,383 |
| Listed foreign company shares | 12 | (28) | 250 |
| United States | - | (8) | 8 |
| Other countries | 12 | (20) | 242 |
| Subtotal | 1,750 | (40) | 5,633 |
| Unlisted equity instruments |  |  |  |
| Unlisted Spanish company shares . | - | - | 26 |
| Credit institutions | - | - | 1 |
| Other entities | - | - | 25 |
| Unlisted foreign companies shares | 109 | - | 791 |
| United States | 104 | - | 729 |
| Other countries | 5 | - | 62 |
| Subtotal | 109 | - | 817 |
| Total | 1,859 | (40) | 6,450 |
| Equity Instruments. Available-for-Sale by Type of Financial Instrument |  |  |  |
| $\underline{2008}$ | $\begin{gathered} \text { Unrealized } \\ \text { Gains } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ | Fair Value |
|  | Millions of euros |  |  |
| Equity instruments listed |  |  |  |
| Listed Spanish company shares | 1,189 | (95) | 4,639 |
| Credit institutions. | - | (9) | 22 |
| Other entities | 1,189 | (86) | 4,617 |
| Listed foreign company shares | 1 | (141) | 2,443 |
| United States | - | (11) | 28 |
| Other countries | 1 | (130) | 2,416 |
| Subtotal | 1,190 | (236) | $\underline{\mathbf{7 , 0 8 2}}$ |
| Unlisted equity instruments |  |  |  |
| Unlisted Spanish company shares . | - | (1) | 36 |
| Credit institutions. | - | - | 1 |
| Other entities | - | (1) | 35 |
| Unlisted foreign companies shares | 7 | - | 831 |
| United States | - | - | 626 |
| Other countries | 7 | 二 | 205 |
| Subtotal | 7 | (1) | 867 |
| Total | $\underline{\underline{1,197}}$ | $\underline{(237)}$ | $\underline{\underline{7,949}}$ |

### 12.4. GAINS/LOSSES

The changes in the gains/losses, net of taxes, recognized under the equity heading "Valuation adjustments -Available-for-sale financial assets" for the year ended December 31, 2010, 2009 and 2008 was as follows:

| Changes in Valuation Adjustments - Available-for-Sale Financial Assets | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning | 1,951 | 931 | 3,546 |
| Valuation gains and losses | $(1,952)$ | 1,520 | $(2,065)$ |
| Income tax | 540 | (483) | 1,172 |
| Amounts transferred to income. | (206) | (18) | $\underline{(1,722)}$ |
| Balance at the end | 333 | 1,951 | 931 |
| Of which: |  |  |  |
| Debt securities | (746) | 456 | (116) |
| Equity instruments . . . . . . . . | 1,079 | 1,495 | 1,047 |

The losses recognized under the heading "Valuation adjustments - Available for sale financial assets" in the consolidated income statement as of December 31, 2010, correspond mainly to Spanish government debt securities.

Some $13.7 \%$ of the losses recognized under the heading "Valuation adjustments - Available-for-sale financial assets" of the debt securities were generated over more than twelve months. However, as no impairment has been estimated following an analysis of these unrealized losses, it can be concluded that they are temporary, because: the interest payment periods of all the fixed-income securities have been satisfied; and because there is no evidence that the issuer will not continue to comply with payment obligations, nor that future payments of both principal and interests will not be sufficient to recover the cost of the debt securities.

The losses recognized under the heading "Impairment losses on financial assets (net) - Available for sale assets" in the income statement year ended December 31, 2010 amounted to $€ 155$ million ( $€ 277$ million and $€ 145$ million for the year ended December 31, 2009 and 2008, respectively) (see Note 49).

## 13. LOANS AND RECEIVABLES

### 13.1. BREAKDOWN OF THE BALANCE

The detail of the balance of this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008, based on the nature of the financial instrument, is as follows:

| Loans and Receivables | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Loans and advances to credit institutions | 23,637 | 22,239 | 33,856 |
| Loans and advances to customers. | 338,857 | 323,442 | 335,260 |
| Debt securities | 2,213 | 436 | 378 |
| Total | 364,707 | 346,117 | 369,494 |

The increase in 2010 of the "Debt securities" item in the above table is mainly due to the reclassification of some debt instruments issued by governments and registered under the heading "Available-for-sale financial assets" in 2009 .

### 13.2. LOANS AND ADVANCES TO CREDIT INSTITUTIONS

The detail of the balance under this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008, broken down by the nature of the related financial instrument, is as follows:

| Loans and Advances to Credit Institutions | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Reciprocal accounts | 168 | 226 | 390 |
| Deposits with agreed maturity . | 7,307 | 8,301 | 8,005 |
| Demand deposits | 2,008 | 2,091 | 6,433 |
| Other accounts | 6,299 | 6,125 | 9,250 |
| Reverse repurchase agreements | 7,822 | 5,457 | 9,601 |
| Total gross. | 23,604 | 22,200 | 33,679 |
| Valuation adjustments. | 33 | 39 | 177 |
| Impairment losses | (67) | (68) | (74) |
| Accrued interests and fees | 101 | 110 | 223 |
| Hedging derivatives and others | (1) | (3) | 28 |
| Total | 23,637 | $\underline{\mathbf{2 2 , 2 3 9}}$ | $\underline{\underline{33,856}}$ |

### 13.3. LOANS AND ADVANCES TO CUSTOMERS

The detail of the balance under this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008, broken down by the nature of the related financial instrument, is as follows:

| Loans and Advances to Customers | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Financial paper | 1,982 | 602 | 587 |
| Commercial credit. | 21,229 | 24,031 | 29,215 |
| Secured loans | 150,782 | 148,874 | 145,522 |
| Credit accounts | 23,705 | 19,683 | 21,593 |
| Other loans | 101,999 | 98,238 | 111,597 |
| Reverse repurchase agreements | 4,764 | 987 | 1,658 |
| Receivable on demand and other | 19,246 | 15,253 | 13,372 |
| Finance leases. | 8,141 | 8,222 | 9,341 |
| Impaired assets | 15,361 | 15,197 | 8,437 |
| Total gross | 347,210 | 331,087 | 341,322 |
| Valuation adjustments | $(8,353)$ | $(7,645)$ | $(6,062)$ |
| Impairment losses | $(9,396)$ | $(8,720)$ | $(7,431)$ |
| Accrued interests and fees | 195 | 320 | 719 |
| Hedging derivatives and others | 848 | 755 | 650 |
| Total net | $\underline{\underline{338,857}}$ | $\underline{\underline{323,442}}$ | $\underline{\underline{335,260}}$ |

Of all the "Loans and advances to customers" as of December 31, 2010, 23.1\% were concluded with fixedinterest conditions and $76.9 \%$ were variable interest.

The Group, via several of its banks, provides its customers with financing to purchase assets, including movable and immovable property, in the form of the finance lease arrangements recognized under this heading. The breakdown of these finance leases as of December 31, 2010, 2009 and 2008 was as follows:

| Financial Lease Arrangements | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Movable property | 4,748 | 4,963 | 6,158 |
| Real Estate | 3,393 | 3,259 | 3,271 |
| Fixed rate | 42\% | 38\% | 33\% |
| Floating rate | 58\% | 62\% | 67\% |

As of December 31, 2010, non-accrued financial income from finance leases granted to customers amounted to $€ 132$ million. The unguaranteed residual value of these contracts amounted to $€ 435$ million. Impairment losses determined collectively on finance lease arrangements amounted to $€ 12$ million.

The heading "Loans and receivables - Loans and advances to customers" in the accompanying consolidated balance sheets includes mortgage loans that, as mentioned in Note 35, are considered a suitable guarantee for the issue of long-term mortgage covered bonds (Note 23.4), pursuant to the Mortgage Market Act.

The heading "Loans and receivables - Loans and advances to customers" heading of the accompanying consolidated balance sheets includes securitized loans that have not been derecognized as mentioned in Note 2.2.2. The amounts recognized in the accompanying consolidated balance sheets corresponding to these securitized loans as of December 31, 2010, 2009 and 2008 are set forth below:

| Securitized Loans | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Securitized mortgage assets. | 31,884 | 33,786 | 34,032 |
| Other securitized assets. | 10,563 | 10,597 | 10,341 |
| Commercial and industrial loans | 6,263 | 4,356 | 2,634 |
| Finance leases. | 771 | 1,380 | 2,238 |
| Loans to individuals | 3,403 | 4,536 | 5,124 |
| Rest | 126 | 325 | 345 |
| Total | 42,447 | 44,383 | 44,373 |
| Of which: |  |  |  |
| Liabilities associated to assets retained on the balance sheet(*) | 8,846 | 9,012 | 14,948 |

(*) These liabilities are recognized under "Financial liabilities at amortized cost - Debt securities" in the accompanying consolidated balance sheets (Note 23).

Some other securitized loans have been derecognized where substantially all attendant risks or benefits were effectively transferred. As of December 31, 2010, 2009 and 2008, the outstanding balances of derecognized securitized loans were as follows:

## Derecognized Securitized Loans

$\underline{2010} \underline{2009} \underline{2008}$
Securitized mortgage assets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $24 \quad 116132$
Other securitized assets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 176 276 413
Total . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 200232
545

## 14. HELD-TO-MATURITY INVESTMENTS

The breakdown of the balance of this heading in the accompanying consolidated balance sheets was as follows:

## Held-to-Maturity Investments. Breakdown by Type of Financial Instrument

| Amortized Cost | Unrealized Gains | Unrealized Losses |
| :---: | :---: | :---: |

## Domestic Debt Securities

| Spanish Government and other government agency debt securities. | 6,611 | 2 | (671) | 5,942 |
| :---: | :---: | :---: | :---: | :---: |
| Other domestic debt securities. | 892 | - | (63) | 829 |
| Issue by credit institutions. | 290 | - | (13) | 277 |
| Issue by other issuers | 602 | 二 | (50) | 552 |
| Subtotal. | 7,503 | 2 | (734) | 6,771 |

## Foreign Debt Securities

| Other foreign governments and other government agency debt securities not issued by the governments of the countries where they operate | 2,181 | 10 | (20) | 2,171 |
| :---: | :---: | :---: | :---: | :---: |
| Issue by credit institutions. | 262 | 6 | (21) | 247 |
| Subtotal. | 2,443 | 16 | (41) | 2,418 |
| Total | 9,946 | 18 | $\underline{(775)}$ | 9,189 |

The net increase in the balance in 2010 is due primarily to the acquisition of debt securities from the Spanish government.

The foreign securities by the Group as of December 31, 2010, 2009 and 2008 in the held-to-maturity portfolio correspond to European issuers.

## Held-to-Maturity Investments. Breakdown by Type of Financial Instrument



## Held-to-Maturity Investments. Breakdown by Type of Financial Instrument

| Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses |
| :--- | :--- | :--- |$\underline{\text { Millions of euros }}$| Fair |
| :--- |
| Value |

Domestic Debt Securities

| Spanish Government and other government agency debt securities | 1,412 | 7 | (7) | 1,412 |
| :---: | :---: | :---: | :---: | :---: |
| Other domestic debt securities | 980 | - | (53) | 927 |
| Subtotal | 2,392 | 7 | (60) | $\underline{2,339}$ |
| Foreign Debt Securities |  |  |  |  |
| Government and other government agency debt securities. | 2,432 | 22 | (17) | 2,437 |
| Other debt securities | 458 | 3 | (16) | 445 |
| Subtotal | 2,890 | $\underline{25}$ | (33) | 2,882 |
| Total | $\underline{5,282}$ | 32 | $\underline{\underline{(93)}}$ | $\underline{5,221}$ |

As of December 31, 2010, the distribution to the credit ratings of the issuers of debt securities of the held-to-maturity investments was as follows:

| Held to Maturuty Investments <br> Debt Secutities by Rating |
| :--- | :--- |

Following an analysis of the unrealized losses, it can be concluded that they are temporary, because: the interest payment periods of all the fixed-income securities have been satisfied; and because there is no evidence that the issuer will not continue to comply with payment obligations, nor that future payments of both principal and interests will not be sufficient to recover the cost of the securities.

The following is a summary of the gross changes in 2010, 2009 and 2008 in this heading in the accompanying consolidated balance sheets, not including impairment losses:

| Held-to-Maturity Investments Changes on the Period | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning | 5,438 | 5,285 | 5,589 |
| Acquisitions | 4,969 | 426 | - |
| Redemptions and others | (460) | (273) | (304) |
| Balance at the end | 9,947 | 5,438 | 5,285 |
| Impairment | (1) | (1) | (3) |
| Total | $\underline{\underline{9,946}}$ | $\underline{5,437}$ | $\underline{\underline{5,282}}$ |

## 15. HEDGING DERIVATIVES (RECEIVABLE AND PAYABLE) AND FAIR VALUE CHANGES OF THE HEDGED ITEMS IN PORTFOLIO HEDGES

The breakdown of the balance of these items in the accompanying consolidated balance sheets was as follows:

## Hedging Derivatives and Fair Value Changes of the <br> Hedged Items in Portfolio Hedges of Interest Rate Risk



ASSETS -
Fair value changes of the hedged items in portfolio hedges of interest rate risk.
Hedging derivatives
$3,563 \quad 3,595 \quad 3,833$

## LIABILITIES -

Fair value changes of the hedged items in portfolio hedges of interest rate risk
Hedging derivatives
1,66
$1,308 \quad 1,226$

As of December 31, 2010, 2009 and 2008, the main positions hedged by the Group and the derivatives assigned to hedge those positions are:

- Fair value hedge:
- Available-for-sale fixed-interest debt securities: this risk is hedged using interest-rate derivatives (fixed-variable swaps).
- Long term fixed-interest debt issued by Group: this risk is hedged using interest-rate derivatives (fixedvariable swaps).
- Available-for-sale equity securities: this risk is hedged using equity swaps.
- Fixed-interest loans: this risk is hedged using interest-rate derivatives (fixed-variable swaps).
- Fixed-interest deposit portfolio hedges: this risk is hedged using fixed-variable swaps and derivatives for interest rate. The valuation of the deposit hedges corresponding to interest-rate risk is recognized under the heading "Changes in the fair value of the hedged items in the portfolio hedges of interest-rate risk".
- Cash-flow hedge: Most of the hedged items are floating interest-rate loans: this risk is hedged using foreign-exchange and interest-rate swaps.
- Net foreign-currency investment hedge: The risks hedged are foreign-currency investments in the Group's subsidiaries abroad. This risk is hedged mainly with foreign-exchange options and forward currency purchase.

Note 7 analyzes the Group's main risks that are hedged using these financial instruments.

The details of the fair value of the hedging derivatives，organized hedged risk，recognized in the accompanying consolidated balance sheets are as follows：

Hedging Derivatives．Breakdown of the Fair Value by Markets and Transaction Type

| 2010 | Currency | Interest Rate Risk | Equity Price Risk | Other Risks | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |
| OTC markets |  |  |  |  |  |
| Credit institutions |  |  |  |  |  |
| Fair value hedge ． | － | 1，645 | 7 | 3 | 1，655 |
| Of wich：Macro hedge ． | － | （282） | － | － | （282） |
| Cash flow hedge． | （4） | 160 | － | － | 156 |
| Net investment in a foreign operation hedge | 3 | （6） | － | － | （3） |
| Subtotal | （1） | 1，799 | 7 | 3 | 1，808 |
| Other financial Institutions |  |  |  |  |  |
| Fair value hedge ． | － | 109 | 5 | － | 114 |
| Of wich：Macro hedge | － | （20） | － | － | （20） |
| Cash flow hedge． | － | （1） | － | － | （1） |
| Net investment in a foreign operation hedge | － | － | － | 二 | － |
| Subtotal | 二 | 108 | 5 | 二 | 113 |
| Other sectors |  |  |  |  |  |
| Fair value hedge ． | － | （12） | － | － | （12） |
| Of wich：Macro hedge． | － | （2） | － | － | （2） |
| Cash flow hedge． | － | （10） | － | － | （10） |
| Net investment in a foreign operation hedge | － | － | － | － | － |
| Subtotal | － | （22） | － | － | （22） |
| Total | $\stackrel{(1)}{ }$ | $\underline{\text { 1，885 }}$ | 12 | 3 | $\xlongequal{1,899}$ |
| of which：Asset Hedging Derivatives | 14 | 3，486 | 60 | 3 | $\underline{\text { 3，563 }}$ |
| of which：Liability Hedging Derivatives | （15） | $(1,601)$ | （48） | 三 | （1，664） |

## Hedging Derivatives．Breakdown of Fair Value by Markets and Transaction Type

| 2009 | $\begin{gathered} \text { Currency } \\ \text { Risk } \end{gathered}$ | Interest Rate Risk | Equity <br> Price Risk | Other Risks | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |  |
| OTC markets |  |  |  |  |  |
| Credit institutions |  |  |  |  |  |
| Fair value hedge | － | 1，985 | （32） | － | 1，953 |
| Cash flow hedge | 17 | 258 | （4） | （4） | 267 |
| Net investment in a foreign operation hedge | 1 | （27） | － | － | （26） |
| Subtotal | 18 | 2，216 | （36） | （4） | 2，194 |
| Other financial Institutions |  |  |  |  |  |
| Fair value hedge． | 二 | 123 | （21） | 二 | 102 |
| Subtotal | － | 123 | （21） | 二 | 102 |
| Other sectors |  |  |  |  |  |
| Fair value hedge． | ＝ | （9） | － | 二 | （9） |
| Subtotal | 二 | （9） | － | － | （9） |
| Total | 18 | 2，330 | （57） | （4） | 2，287 |
| Of which：Asset Hedging Derivatives | $\underline{\underline{22}}$ | 3，492 | 81 | 二 | 3，595 |
| Of which：Liability Hedging Derivatives | （4） | $\underline{(1,162)}$ | $\underline{(138)}$ | （4） | $\underline{(1,308)}$ |

Hedging Derivatives．Breakdown of the Fair Value by Markets and Transaction Type

## 2008

| Currency <br> Risk | Interest <br> Rate Risk | Equity <br> Price Risk | Other <br> Risks |  |
| :--- | :--- | :--- | :--- | :--- |

## OTC markets

## Credit institutions

| Fair value hedge | － | 1，972 | － | － | 1，972 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flow hedge ． | 106 | 338 | － | － | 444 |
| Net investment in a foreign operation hedge | 99 | （20） | 二 | － | 79 |
| Subtotal | $\underline{205}$ | 2，290 | 二 | 二 | 2，495 |
| Other financial Institutions |  |  |  |  |  |
| Fair value hedge | － | 68 | － | － | 68 |
| Cash flow hedge | － | 32 | 二 | 二 | 32 |
| Subtotal | 二 | 100 | 二 | 二 | 100 |
| Other sectors |  |  |  |  |  |
| Fair value hedge | － | 1 | － | － | 1 |
| Cash flow hedge | 11 | － | 二 | 二 | 11 |
| Subtotal | 11 | 1 | 三 | 三 | 12 |
| Total | $\underline{\underline{216}}$ | 2，391 | 三 | 三 | 2，607 |
| of which：Asset Hedging Derivatives | $\underline{\underline{227}}$ | 3，606 | 二 | 三 | 3，833 |
| of which：Liability Hedging Derivatives | （11） | $\underline{\underline{(1,215)}}$ | 三 | 三 | $\underline{(1,226)}$ |

The most significant cash flows forecasted for the coming years for cash flow hedging held on the balance sheet as of December 31, 2010 are shown below:

| Cash Flows of Hedging Instruments | 3 Months or Less | $\begin{aligned} & \text { From } 3 \\ & \text { Months to } \\ & 1 \text { Year } \end{aligned}$ | From 1 to 5 Years | More than 5 Years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |
| Receivable cash inflows. | 103 | 292 | 1,080 | 2,276 | 3,751 |
| Payable cash outflows | 103 | 168 | 815 | 2,395 | 3,481 |

The cash flows indicated above will impact the consolidated income statements until 2049. The amounts previously recognized in equity from cash flow hedge that were removed from equity and included in consolidated income statement - in the heading "Gains or losses of financial assets and liabilities (net) or in the heading "Exchange differences (net)" - during the years 2010, 2009 and 2008 reached $€ 34$ million, $€ 11$ million and $€ 12$ million, respectively.

The amount for derivatives designated as accounting hedges that did not pass the effectiveness test in 2010 was not significant.

## 16. NON-CURRENT ASSETS HELD FOR SALE AND LIABILITIES ASSOCIATED WITH NONCURRENT ASSETS HELD FOR SALE

The composition of the balance of the heading "Non-current assets held for sale" in the accompanying consolidated balance sheets, broken down by the origin of the assets, is as follows:

| Non-Current Assets Held-for-Sale Breakdown by type of Asset |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\underline{2008}$ |
|  | Millions of euros |  |  |
| Property, plants and equipment | 252 | 397 | 151 |
| Buildings for own use | 188 | 313 | 79 |
| Operating leases | 64 | 84 | 72 |
| Foreclosures and recoveries | 1,513 | 861 | 391 |
| Foreclosures | 1,427 | 795 | 364 |
| Recoveries from financial leases | 86 | 66 | 27 |
| Accrued amortization(*) | (52) | (41) | (34) |
| Impairment losses | (184) | (167) | (64) |
| Total | $\underline{\underline{1,529}}$ | $\underline{\underline{1,050}}$ | $\underline{\underline{444}}$ |

(*) Until classified as non-current assets held for sale
As of December 31, 2010, 2009 and 2008, there were no liabilities associated with non-current assets held for sale.

As of December 31, 2010, 2009 and 2008, the changes in the heading "Non-current assets held for sale" of the accompanying consolidated balance sheets were as follow:

| Non-Current Assets Held-for-Sale. Changes in the Period | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning | 1,217 | 506 | 306 |
| Additions. | 1,513 | 919 | 515 |
| Retirements | $(1,017)$ | (780) | (374) |
| Acquisition of subsidiaries | - | - | - |
| Transfers | 145 | 493 | 57 |
| Exchange difference and other | (172) | 79 | 2 |
| Balance at the end(1) | 1,686 | $\underline{1,217}$ | 506 |
| Impairment - |  |  |  |
| Balance at the beginning | 167 | 62 | 66 |
| Additions | 221 | 134 | 38 |
| Retirements. | (44) | (7) | (22) |
| Transfers. | 38 | 77 | 25 |
| Exchange difference and other | (225) | (99) | (45) |
| Balance at the end(2). | 157 | 167 | 62 |
| Total(1) - (2) | 1,529 | 1,050 | 444 |

### 16.1. FROM TANGIBLE ASSETS FOR OWN USE

The most significant changes in the balance of the heading "Non-current assets held for sale - From tangible assets for own use", in 2010, 2009 and 2008, were a result of the following operations:

## Sale of property with leaseback in 2010 and 2009.

In 2009, 1,150 properties (offices and other singular buildings) belonging to the Group in Spain were reclassified to this heading at an amount of $€ 426$ million, for which a sales plan had been established. As of December 31, 2008, these assets were recognized under the heading "Tangible assets - Property, plants and equipment - For own use" of the accompanying consolidated balance sheets (Note 19).

In 2010 and 2009, the Bank sold 164 and 971 properties, respectively, in Spain to investments not related to BBVA Group for a total sale price of $€ 404$ million and $€ 1,263$ million at market prices, respectively, without making funds available to the buyers to pay the price of these transactions.

At the same time the Bank signed long-term operating leases with these investors on the aforementioned properties for periods of $10,15,20,25$ or 30 years (according to the property) and renewable. Most have obligatory periods of 20 or 30 years. Most can be extended for a maximum of three additional 5 -year periods, up to a total of 35 to 45 years. The total annual nominal income from the real estate in said operating lease arrangements amounted to $€ 115$ million. This income is updated annually based on the terms and conditions set forth in said arrangements.

In 2010 and 2009, a total of $€ 113$ and $€ 31$ million, respectively, were registered to the enclosed income statement for income from rents (Note 46.2) corresponding to said lease contracts.

The sale agreements also established call options for each of the properties at the termination of each of the lease agreements so that the Bank can repurchase these properties The repurchasing price of these call options will be the market value as determined by an independent expert. For this reason, these transactions have been considered as firm sales. Therefore, the Group made a gross profit of $€ 273$ and $€ 914$ million, recognized under the heading "Gains (losses) in non-current assets held for sale not classified as discontinued operations" in the accompanying consolidated income statements for 2010 and 2009 (see Note 52).

The current value of the future minimum payments the Bank will incur in the mandatory period, as of December 31, 2010, is $€ 106$ million in 1 year, $€ 349$ million between 2 and 5 years and $€ 649$ million in more than 5 years.

## Sale of the Bancomer building in 2008

On March 4, 2008, BBVA Bancomer, S.A. de C.V. completed the process of selling its Centro Bancomer property together with its car part, for which it obtained a gross profit of $€ 61.3$ million, recognized under the heading "Gains (losses) in non-current assets held for sale not classified as discontinued operations" in the accompanying consolidated income statement for 2008 (see Note 52). This transaction was carried out without the purchaser receiving any type of finance from any BBVA Group entity.

Jointly with the sale agreement, an operational leasing agreement was concluded for this property and its car park for a 3-year period extendable for 2 more years.

### 16.2. FROM FORECLOSURES OR RECOVERIES

As of December 31, 2010, the balance of the heading "Non-current assets held for sale - Foreclosures or recoveries" was made up of $€ 1,114$ million of assets for residential use, $€ 209$ million of assets for tertiary use (industrial, commercial or offices) and $€ 10$ million of assets for agricultural use.

In 2010, the additions of assets through foreclosures or recoveries amounted to $€ 1,306$ million. The derecognitions in 2010 through sales of such assets amounted to $€ 700$ million.

As of December 31, 2010, mean maturity of the assets through foreclosures or recoveries was less than 2 years.
In 2010, some of the sales operations of these assets were financed by some Group entities. The amount of the loans granted to the buyers of these assets was $€ 193$ million, with a mean percentage financed of $90.4 \%$ of the price of sale.

As of December 31, 2010, there were $€ 32$ million of gains from the financed sale of these assets yet to be recognized for transactions completed in 2010 as well as in previous years.

## 17. INVESTMENTS

The breakdown of the balances of "Investments in entities accounted for using the equity method" in accompanying the consolidated balance sheets is as follows:

| Investments in Entities Accounted for Using the Equity Method | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Associate entities | 4,247 | 2,614 | 894 |
| Jointly controlled entities | 300 | 308 | 573 |
| Total | 4,547 | 2,922 | 1,467 |

### 17.1. ASSOCIATES

The following table shows the carrying amount of the most significant of the Group's investments in associates in the accompanying consolidated balance sheets:

| Associates Entities | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Grupo CITIC | 4,022 | 2,296 | 541 |
| Occidental Hoteles Management, S.L. ${ }^{*}$ ) | - | 84 | 128 |
| Tubos Reunidos, S.A.(**) | 51 | 52 | 54 |
| BBVA Elcano Empresarial II, S.C.R.R.S., S.A. | 37 | 49 | 39 |
| BBVA Elcano Empresarial, S.C.R.R.S., S.A. | 37 | 49 | 39 |
| Rest of associate. | 100 | 84 | 93 |
| Total | $\underline{\underline{4,247}}$ | $\underline{\underline{2,614}}$ | 894 |

(*) Since November 2010 the company had been accounted for as a jointly controlled entitie.
(**) Company that quoted in Madrid's stock exchange market.
The investment in the CITIC Group includes the investment in Citic International Financial Holdings Limited ("CIFH") and China National Citic Bank ("CNCB").

Appendix IV shows details of associates as of December 31, 2010.
The details of the balance and gross changes as of December 31, 2010, 2009 and 2008 under this heading in the accompanying consolidated balance sheets are as follows:

| Associates Entities. Changes in the Year Breakdown of Goodwill | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at the beginning | 2,614 | 894 | 846 |
| Acquisitions and capital increases(*) | 1,210 | 53 | 655 |
| Disposals. | (9) | (2) | (782) |
| Transfers and others(**). | 432 | 1,669 | 175 |
| Balance at the end | 4,247 | 2,614 | 894 |
| Of which: |  |  |  |
| Goodwill | 1,574 | 844 | 217 |
| CITIC Group | 1,570 | 841 | 214 |
| Rest. . . | 4 | 3 | 3 |

(*) The change of 2010 corresponds basically to the acquisition of $4.93 \%$ of CNCB formalized in April 2010
(**) Correspond mainly to the reclassification from the heading "Available-for-sale financial assets '" of CNCB investmentand in 2009 and in 2010 due to the exchange rate development.

## Agreement with the CITIC Group

The BBVA Group holds several agreements with the CITIC Group to develop a strategic alliance in the Chinese market. BBVA's investment in CNCB is considered strategic for the Group, as it is the platform for developing its business in continental China and is also key for the development of CITIC's international business. BBVA has the status of "sole strategic investor" in CNCB. In 2009, BBVA's share in CNCB was reclassified from "Available for sale financial assets" of the accompanying consolidated balance sheets (Note 12) to the heading "Investments in entities accounted for using the equity method - Associates" since the Group gained significant influence in the holding.

Furthermore, on April 1, 2010, after obtaining the corresponding authorizations, the purchase of an additional $4.93 \%$ of CNCB's capital was finalized for $€ 1,197$ million.

As of December 31, 2010, BBVA had a $29.68 \%$ holding in CIFH and $15 \%$ in CNCB.

### 17.2. JOINTLY CONTROLLED ENTITIES

This heading of the accompanying consolidated balance sheets encompasses the jointly controlled entities that the Group has considered should be accounted for using the equity method (see Note 2.1) because this better reflects the economic reality of such holdings.

The following table shows the balances of the most significant of the Group's investments in the primary jointly controlled entities in the accompanying consolidated balance sheets:

| Jointly Controlled Entities | $\underline{2010}$ | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Corporación IBV Participaciones Empresariales S.A. | 71 | 157 | 385 |
| Occidental Hoteles Management, S.L.(*) | 88 | - | - |
| Fideicomiso F/403853-5 BBVA Bancomer ${ }^{\text {o }}$ S ZIBAT | 22 | 20 | 20 |
| I+D Mexico, S.A. | 22 | 15 | 14 |
| Fideicomiso Hares BBVA Bancomer F/47997-2(**) | - | 15 | 12 |
| Fideicomiso F/70413 Mirasierra | 14 | 12 | - |
| Fideicomiso F/402770-2 Alamar. | 11 | 10 | - |
| Fideicomiso F/403112-6 Dos lagos . | 11 | 9 | - |
| Las Pedrazas Golf, S.L. | 10 | 9 | 16 |
| Altitude Software SGPS, S.A. | 10 | - | - |
| Rest | 41 | 61 | 111 |
| Total | 300 | 308 | 558 |
| Of which |  |  |  |
| Goodwill . . . . . . . | 9 | 5 | 8 |

(*) Since November 2010 the company had been accounted for as a jointly controlled entitie.
(**) Since august 2010 the company had been accounter for as a subsidiary.
If the jointly controlled entities accounted for using equity method had been accounted for by the proportionate method, the effect on the Group's main consolidated figures as of December 31, 2010, 2009 and 2008 would have been as follows:

| Jointly Controlled Entities. Effect on the Group's main figures | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Assets | 1,062 | 863 | 910 |
| Liabilities | 313 | 469 | 139 |
| Net operating income | 15 | (12) | 17 |

Details of the jointly controlled entities consolidated using the equity method as of December 31, 2010 are shown in Appendix IV.

### 17.3. INFORMATION ABOUT ASSOCIATES AND JOINTLY CONTROLLED ENTITIES BY THE EQUITY METHOD

The following table provides relevant information of the balance sheet and income statement of associates and jointly controlled entities accounted for using the equity method as of December 31, 2010, 2009 and 2008, respectively (see Appendix IV).

| Associates and Jointly Controlles Entities Financial Main figures | 2010(*) |  | 2009(*) |  | 2008(*) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Associates | $\begin{gathered} \text { Jointly } \\ \text { Controlled } \\ \text { Entities } \end{gathered}$ | Associates | $\begin{gathered} \text { Jointly } \\ \text { Controlled } \\ \text { Entities } \end{gathered}$ | Associates | $\begin{gathered} \hline \text { Jointly } \\ \text { Controlled } \\ \text { Entities } \end{gathered}$ |
|  | Millions of euros |  |  |  |  |  |
| Current Assets | 19,979 | 279 | 10,611 | 347 | 745 | 559 |
| Non-current Assets | 17,911 | 780 | 8,463 | 514 | 4,162 | 349 |
| Current Liabilities | 32,314 | 179 | 10,356 | 108 | 230 | 136 |
| Non-current Liabilities | 5,576 | 879 | 8,719 | 754 | 4,677 | 772 |
| Net sales | 855 | 168 | 605 | 84 | 210 | 102 |
| Operating Income. | 450 | 15 | 244 | (12) | 99 | 17 |
| Net Income | 339 | 1 | 166 | (14) | 93 | 286 |

(*) Non audited information

### 17.4. NOTIFICATIONS ABOUT ACQUISITION OF HOLDINGS

Appendix V shown on acquisitions and disposals of holdings in associates or jointly controlled entities and the notification dates thereof, in compliance with Article 86 of the Corporations Act and Article 53 of the Securities Market Act 24/1988.

### 17.5 IMPAIRMENT

No impairment losses on the goodwill of jointly-controlled entities were recognized in 2010. For the year ended December 31, 2009, €3 million of impairment losses on goodwill in jointly controlled entities were recognized, of which most were related to Econta Gestión Integral, S.L. For the year ended December 31, 2008, no impairment on goodwill in associates and jointly controlled entities was recognized.

## 18. REINSURANCE ASSETS

This heading in the accompanying consolidated balance sheets reflects the amounts receivable by consolidated entities from reinsurance contracts with third parties.

The amounts recognized in the accompanying consolidated balance sheets corresponding to the share of the reinsurer in the technical provisions are set forth below:


## 19. TANGIBLE ASSETS

As of December 31, 2010, 2009 and 2008, the details of the balance of this heading in the accompanying consolidated balance sheets, broken down by the nature of the related items, were as follows:

| $\underline{2010}$ | For Own Use |  |  | Total <br> Tangible Asset of Own Use | Investment Properties | Assets <br> Leased <br> Out Under <br> an Operating <br> Lease | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Land and Buildings | Work in Progress | Furniture, Fixtures and Vehicles |  |  |  |  |
|  |  |  |  | Tillions of e |  |  |  |
| Cost - |  |  |  |  |  |  |  |
| Balance at the beginning | 2,734 | 435 | 5,599 | 8,768 | 1,803 | 989 | 11,560 |
| Additions | 194 | 179 | 357 | 730 | 66 | 245 | 1,041 |
| Retirements | (49) | (45) | (156) | (250) | (8) | (2) | (260) |
| Acquisition of subsidiaries in the year. | - | - | - | - | - | - | - |
| Disposal of entities in the year. | - | - | - | - | - | - |  |
| Transfers. | 387 | (335) | (81) | (29) | 32 | (221) | (218) |
| Exchange difference and other | 140 | (19) | (264) | (144) | (52) | 4 | (192) |
| Balance at the end | 3,406 | 215 | 5,455 | 9,075 | 1,841 | 1,015 | 11,931 |
| Accrued depreciation - |  |  |  |  |  |  |  |
| Balance at the beginning | 750 | - | 3,818 | 4,568 | 53 | 265 | 4,886 |
| Additions | 86 | - | 362 | 448 | 15 | 7 | 470 |
| Retirements | (6) | - | (142) | (148) | (1) | (1) | (150) |
| Acquisition of subsidiaries in the year. | - | - | - | - | - | - | - |
| Disposal of entities in the year. | - | - | - | - | - | - |  |
| Transfers | 27 | - | (47) | (20) | (1) | (110) | (131) |
| Exchange difference and other | 32 | - | (244) | (212) | - | 111 | (101) |
| Balance at the end | 889 | - | 3,747 | 4,636 | 66 | 272 | 4,974 |
| Impairment - |  |  |  |  |  |  |  |
| Balance at the beginning | 15 | - | 4 | 19 | 116 | 32 | 167 |
| Additions | 8 | - | 1 | 9 | 83 | - | 92 |
| Retirements | (2) | - | (5) | (7) | - | (14) | (21) |
| Acquisition of subsidiaries in the year. | - | - | - | - | - | - |  |
| Exchange difference and other . | 10 | - | - | 10 | 7 | 1 | 18 |
| Balance at the end | 31 | - | - | 31 | 206 | 19 | 256 |
| Net tangible assets - |  |  |  |  |  |  |  |
| Balance at the beginning | 1,969 | 435 | 1,777 | 4,181 | 1,634 | 692 | 6,507 |
| Balance at the end | 2,486 | 215 | 1,708 | $\underline{4,408}$ | 1,569 | 724 | 6,701 |


| $\underline{2009}$ | For Own Use |  |  | Total <br> Tangible Asset of Own Use | Investment Properties | $\qquad$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Land and Buildings | Work in Progress | Furniture, Fixtures and Vehicles |  |  |  |  |
|  |  |  |  | illions of eu |  |  |  |
| Cost - |  |  |  |  |  |  |  |
| Balance at the beginning | 3,030 | 422 | 4,866 | 8,318 | 1,786 | 996 | 11,100 |
| Additions | 120 | 102 | 437 | 659 | 74 | 210 | 943 |
| Retirements | (22) | (73) | (661) | (756) | (35) | (2) | (793) |
| Acquisition of subsidiaries in the year | - | - | - | - | - | - | - |
| Disposal of entities in the year | - | - | - | - | - | - | - |
| Transfers | (747) | (16) | (23) | (786) | (11) | (212) | $(1,009)$ |
| Exchange difference and other. | 353 | - | 980 | 1,333 | (11) | (3) | 1,319 |
| Balance at the end. | 2,734 | 435 | 5,599 | 8,768 | 1,803 | 989 | 11,560 |
| Accrued depreciation - |  |  |  |  |  |  |  |
| Balance at the beginning | 729 | - | 3,128 | 3,857 | 45 | 259 | 4,161 |
| Additions | 66 | - | 349 | 415 | 11 | 8 | 434 |
| Retirements | (15) | - | (511) | (526) | - | (1) | (527) |
| Acquisition of subsidiaries in the year | - | - | - | - | - | - | - |
| Disposal of entities in the year | - | - | - | - | - | - |  |
| Transfers | (253) | - | (15) | (268) | (2) | (103) | (373) |
| Exchange difference and other. | 223 | - | 867 | 1,090 | (1) | 102 | 1,191 |
| Balance at the end. | 750 | - | 3,818 | 4,568 | 53 | 265 | 4,886 |
| Impairment - |  |  |  |  |  |  |  |
| Balance at the beginning | 16 | - | 3 | 19 | 8 | 5 | 32 |
| Additions | 7 | - | 17 | 24 | 93 | 38 | 155 |
| Retirements | (2) | - | (17) | (19) | (1) | - | (20) |
| Acquisition of subsidiaries in the year | - | - | - | - | - | - | - |
| Exchange difference and other. | (6) | - | 1 | (5) | 16 | (11) | - |
| Balance at the end. | 15 | - | 4 | 19 | 116 | 32 | 167 |
| Net tangible assets - |  |  |  |  |  |  |  |
| Balance at the beginning. | 2,285 | $\underline{422}$ | 1,735 | 4,442 | 1,734 | 732 | 6,908 |
| Balance at the end. | 1,969 | 435 | 1,777 | $\underline{4,181}$ | 1,634 | 692 | 6,507 |


| 2008 | For Own Use |  |  | Total tangible asset of Own Us | $\begin{aligned} & \text { Investment } \\ & \text { Properties } \\ & \hline \end{aligned}$ | Assets <br> Leased <br> Out Under <br> an Operating <br> Lease | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Land and Buildings | $\underline{\text { Work in Progress }}$ | Furniture, Fixtures and Vehicles |  |  |  |  |
|  | Millions of euros |  |  |  |  |  |  |
| Cost - |  |  |  |  |  |  |  |
| Balance at the beginning | 3,415 | 151 | 5,024 | 8,590 | 96 | 966 | 9,652 |
| Additions | 156 | 101 | 561 | 818 | 41 | 220 | 1,079 |
| Retirements | (125) | (55) | (483) | (663) | (3) | (28) | (694) |
| Acquisition of subsidiaries in the year. | - | - | 16 | 16 | 1,661 | - | 1,677 |
| Disposal of entities in the year. . | (12) | (2) | (5) | (19) | - | - | (19) |
| Transfers | (326) | 263 | (22) | (85) | (8) | (162) | (255) |
| Exchange difference and other . . | (78) | (36) | (225) | (339) | (1) | - | (340) |
| Balance at the end | 3,030 | 422 | 4,866 | 8,318 | 1,786 | 996 | 11,100 |
| Accrued depreciation - |  |  |  |  |  |  |  |
| Balance at the beginning | 725 | - | 3,402 | 4,127 | 14 | 245 | 4,386 |
| Additions | 77 | - | 356 | 433 | 1 | 8 | 442 |
| Retirements | (30) | - | (490) | (520) | (3) | (4) | (527) |
| Acquisition of subsidiaries in the year. | - | - | 4 | 4 | 33 | - | 37 |
| Disposal of entities in the year. . | (3) | - | (4) | (7) | - | - | (7) |
| Transfers | (11) | - | (4) | (15) | - | - | (15) |
| Exchange difference and other . . | (29) | - | (136) | (165) | - | 10 | (155) |
| Balance at the end | 729 | - | 3,128 | 3,857 | 45 | 259 | 4,161 |
| Impairment - |  |  |  |  |  |  |  |
| Balance at the beginning | 21 | - | 5 | 26 | 1 | 2 | 29 |
| Additions | 3 | - | - | 3 | 4 | 1 | 8 |
| Retirements | (1) | - | - | (1) | - | - | (1) |
| Acquisition of subsidiaries in the year. | - | - | - | - | - | - | - |
| Exchange difference and other . . | (7) | - | (2) | (9) | 3 | 2 | (4) |
| Balance at the end | 16 | - | 3 | 19 | 8 | 5 | 32 |
| Net tangible assets - |  |  |  |  |  |  |  |
| Balance at the beginning | 2,669 | 151 | 1,617 | $\underline{4,437}$ | 82 | 719 | 5,238 |
| Balance at the end | 2,285 | 422 | 1,735 | $\underline{4,442}$ | 1,734 | 732 | 6,908 |

The main changes under this heading in 2009 and 2008 are as follows:

## 2009

- The reduction in the balance of the heading "Tangible assets - For own use - Land and buildings" in 2009 is mainly the result of the transfer of some properties owned by the Bank in Spain to the heading "Noncurrent assets held for sale", as mentioned in Note 16.


## 2008

- The balance under the heading "Investment properties" includes mainly the rented buildings of the real estate fund BBVA Propiedad FII (see Appendix II) which has been fully consolidated since 2008 (see

Appendix II) following the Group's acquisition in 2008 of a $95.65 \%$ stake. The activity of this real estate fund is subject to regulations by the Spanish Securities and Exchange Commission (CNMV).

- In March 2008, BBVA Bancomer bought two properties in Mexico City, one of them located on Paseo de la Reforma and the other on Parques Polanco, in which it will set up the new BBVA Bancomer Group corporate headquarters.

As of December 31, 2010 the carrying amount of fully amortized financial assets that continue in use was $€ 480$ million.

The main activity of the Group is carried out through a network of bank branches located geographically as shown in the following table:

| $\underline{\text { Bank Branches by Geographical Location }}$ | Number of branches |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
| Spain. | 3,024 | 3,055 | 3,375 |
| Americas | 4,193 | 4,267 | 4,267 |
| Rest of the world | 144 | 144 | 145 |
| Total | $\underline{\underline{7,361}}$ | $\underline{\underline{7,466}}$ | $\underline{\underline{7,787}}$ |

As of December 31, 2010, 2009 and 2008, the percentage of branches leased from third parties in Spain was $83 \%, 77 \%$ and $47.3 \%$, respectively, and $57 \%$, $55 \%$ and $61 \%$ in Latin America, respectively. The increase in the number of branches leased in Spain is mainly due to the sale and leaseback operations carried out in 2010 and 2009 described above (see Note 16).

The following table shows the detail of the net carrying amount of the tangible assets corresponding to Spanish or foreign entities as of December 31, 2010, 2009 and 2008:

| Tangible Assets by Spanish and Foreign Subsidiaries Net Assets Values |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |
| Foreign subsidiaries | 2,741 | 2,473 | 2,276 |
| BBVA and Spanish subsidiaries | 3,960 | $\underline{4,034}$ | 4,632 |
| Total | 6,701 | 6,507 | 6,908 |

The amount of tangible assets under financial lease schemes on which it is expected to exercise the purchase option was insignificant as of December 31, 2010, 2009 and 2008.

## 20．INTANGIBLE ASSETS

## 20．1．GOODWILL

As of December 31，2010， 2009 and 2008，the details of the balance of this heading in the accompanying consolidated balance sheets，broken down by the cash－generating units（＂CGU＂）that originated them，were as follows：

## Goodwill．Breakdown by CGU and Changes of the Period

| $\underline{2010}$ | Balance at the Beginning | Additions | Exchange Difference | Impairment | $\underline{\text { Rest }}$ | Balance at the End |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |  |
| The United States | 5，357 | － | 418 | － | （2） | 5，773 |
| Mexico． | 593 | － | 85 | － | － | 678 |
| Colombia | 205 | － | 31 | － | － | 236 |
| Chile | 65 | － | 11 | － | － | 76 |
| Chile Pensions | 108 | － | 18 | － | － | 126 |
| Spain and Portugal | 68 | － | － | （13） | － | 55 |
| Global markets（＊）． | 二 | 1 | 1 | － | 3 | 5 |
| Total | $\underline{\underline{6,396}}$ | 1 | 564 | （13） | 1 | 6，949 |

（＊）Since February 2010，Group PYPSA（CGU Global Markets），accounted for using the proportionate method （previously accounted for using the equity method）

## Goodwill．Breakdown by CGU and Changes of the Period

| 2009 | Balance at the Beginning | Additions | Exchange Difference | Impairment | Rest | Balance a the End |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |  |
| The United States ． | 6，676 | － | （226） | $(1,097)$ | 4 | 5，357 |
| Mexico． | 588 | － | 9 | － | （4） | 593 |
| Colombia | 193 | － | 12 | － | － | 205 |
| Chile | 54 | － | 11 | － | － | 65 |
| Chile Pensions | 89 | － | 19 | － | － | 108 |
| Spain and Portugal | 59 | 二 | － | － | 9 | 68 |
| Total | $\underline{\underline{7,659}}$ | 三 | $\underline{\underline{(175)}}$ | $\underline{\underline{(1,097)}}$ | 9 | $\underline{\underline{6,396}}$ |

Goodwill．Breakdown by CGU and Changes of the Period

| 2008 | Balance at the Beginning | $\underline{\text { Additions }}$ | Exchange Difference | Impairment | $\underline{\text { Rest }}$ | Balance at the End |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The United States ． | 6，296 | － | 368 | － | 12 | 6，676 |
| Mexico． | 702 | － | （114） | － | － | 588 |
| Colombia | 204 | － | （11） | － | － | 193 |
| Chile | 64 | － | （10） | － | － | 54 |
| Chile Pensions | 108 | － | （19） | － | － | 89 |
| Spain and Portugal | 62 | － | － | － | （3） | 59 |
| Total | 7，436 | 二 | 214 | 二 | 9 | 7，659 |

As described in Note 2.2.8, the cash-generating units to which goodwill has been allocated are tested for impairment by including the allocated goodwill in their carrying amount. This analysis is performed at least annually and always if there is any indication of impairment.

As of December 31, 2010, 2009 and 2008, the Group performed the goodwill impairment tests. The results from each of these tests on the dates mentioned were as follows:

- As of December 31, 2010, there were no impairment losses on the goodwill recognized in the Group's cashgenerating units, except for the insignificant impairment on the goodwill for the cash-generating unit in Spain and Portugal for the impairment on the investments in Rentrucks, Alquiler y Servicios de Transportes, S.A. and in BBVA Finanzia SpA (for €9 million and €4 million, respectively).

The most significant goodwill corresponds to the CGU in the United States. The recoverable amount of this CGU is equal to its value in use. This is calculated as the discounted value of the cash flow projections that Management estimates based on the latest budgets available for the next five years. As of December 31, 20010, the Group used a sustainable growth rate of $4.2 \% ~(4.3 \%$ as of December 31,2009) to extrapolate the cash flows in perpetuity which was based on the US real GDP growth rate. The discount rate used to discount the cash flows is the cost of capital assigned to the CGU, and stood at $11.4 \%$ as of December 31, $2010(11.2 \%$ as of December 31, 2009), which consists of the free risk rate plus a risk premium.

- As of December 31, 2009, impairment losses of $€ 1,097$ million were estimated in the United States cashgenerating unit which were recognized under "Impairment losses on other assets (net) - Goodwill and other intangible assets" in the accompanying consolidated income statement for 2009 (Note 50). The impairment loss of this unit was attributed to the significant decline in economic and credit conditions in the states in which the Group operates in the United States. The valuations were verified by an independent expert, not the Group's accounts auditor.

Both the US unit's fair values and the fair values assigned to its assets and liabilities were based on the estimates and assumptions that the Group's Management deemed most likely given the circumstances. However, some changes to the valuation assumptions used could result in differences in the impairment test result. If the discount rate had increased or decreased by 50 basis points, the difference between the carrying amount and its recoverable amount would have increased or decreased by up to $€ 573$ million and $€ 664$ million, respectively. If the growth rate had increased or decreased by 50 basis points, the difference between the carrying amount and its recoverable amount would have increased or decreased by $€ 555$ million and €480 million, respectively.

- As of December 31, 2008, there were no impairment losses on the goodwill recognized in the Group's cashgenerating units.


### 20.2. OTHER INTANGIBLE ASSETS

The details of the balance under this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008 are as follows:

| Other Intangible Assets. Breakdown by Type of Assets | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Computer software acquisition expenses | 749 | 464 | 259 |
| Other deferred charges | 28 | 29 | 113 |
| Other intangible assets | 282 | 360 | 409 |
| Impairment | (1) | (1) | (1) |
| Total | 1,058 | 852 | 780 |

The changes for the year ended, December 31, 2010, 2009 and 2008 under this heading in the accompanying consolidated balance sheets are as follows:

| Other Intangible Assets. Changes Over the Period | Notes | 2010 | 2009 | $\underline{2008}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |
| Balance at the beginning |  | 852 | 780 | 808 |
| Additions |  | 458 | 362 | 242 |
| Amortization in the year | 47 | (291) | (262) | (256) |
| Exchange differences and other |  | 39 | (28) | (13) |
| Impairment. | 50 | - | - | (1) |
| Balance at the end. |  | 1,058 | 852 | 780 |

As of December 31, 2010, the totally amortized intangible assets still in use amounted to $€ 294$ million.

## 21. TAX ASSETS AND LIABILITIES

### 21.1. Consolidated tax group

Pursuant to current legislation, the Consolidated Tax Group includes BBVA as the Parent company, and, as subsidiaries, the Spanish subsidiaries that meet the requirements provided for under Spanish legislation regulating the taxation regime for the consolidated net income of corporate groups.

The Group's other banks and subsidiaries file tax returns in accordance with the tax legislation in force in each country.

### 21.2 Years open for review by the tax authorities

The years open to review in the Consolidated Tax Group as of December 31, 2010 are 2004 and following for the main taxes applicable.

The rest of the Spanish consolidated entities in general have the last four years open for inspection by the tax authorities for the main taxes applicable, except for those in which there has been an interruption of the limitation period due to the start of an inspection.

In 2009 , as a result of action by the tax authorities, tax inspections proceedings were instituted for the years since (and including) 2003, some of which were contested. After considering the temporary nature of certain of the items assessed, provisions were set aside for the amounts, if any, that might arise from these assessments.

Over the year ended December 31, 2009, notice was also given of the start of inspections for the years 2004 to 2006 for the main taxes to which the tax group is subject. These inspections had not been completed as of December 31, 2010.

In view of the varying interpretations that can be made of the applicable tax legislation, the outcome of the tax inspections of the open years that could be conducted by the tax authorities in the future could give rise to contingent tax liabilities which cannot be objectively quantified at the present time. However, the Banks' Board of Directors and its tax advisers consider that the possibility of these contingent liabilities becoming actual liabilities is remote and, in any case, the tax charge which might arise therefore would not materially affect the Group's accompanying consolidated financial statements.

### 21.3 Reconcliliation

The reconciliation of the corporate tax expense resulting from the application of the standard tax rate and the expense registered by this tax in the accompanying consolidated income statements is as follows:

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| from the Application of the Standard Rate and the Expense Registered by this Tax | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |
| Corporation tax $(*)$ | 1,927 | 1,721 | 2,078 |
| Decreases due to permanent differences: | (559) | (633) | (690) |
| Tax credits and tax relief at consolidated Companies | (180) | (223) | (441) |
| Other items net | (379) | (410) | (249) |
| Net increases (decreases) due to temporary differences. | (19) | 96 | 580 |
| Charge for income tax and other taxes. | 1,349 | 1,184 | 1,968 |
| Deferred tax assets and liabilities recorded (utilized) | 19 | (96) | (580) |
| Income tax and other taxes accrued in the period | 1,368 | 1,088 | 1,388 |
| Adjustments to prior years' income tax and other taxes | 59 | 53 | 153 |
| Income tax and other taxes | 1,427 | 1,141 | 1,541 |

(*) 30\% Tax Rate.
The effective tax rate for 2010, 2009 and 2008 is as follows:

| Effective Tax Rate | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Income from: |  |  |  |
| Consolidated Tax Group . | 2,398 | 4,066 | 2,492 |
| Other Spanish Entities | (70) | (77) | 40 |
| Foreign Entities | 4,094 | 1,747 | 4,394 |
| Total | $\underline{\underline{6,422}}$ | $\underline{\underline{5,736}}$ | $\underline{6,926}$ |
| Income tax and other taxes | 1,427 | 1,141 | 1,541 |
| Effective Tax Rate | 22.22\% | 19.89\% | 22.25 |

### 21.4 TAX RECOGNIZED IN TOTAL EQUITY

In addition to the income tax recognized in the accompanying consolidated income statements, the group has recognized the following amounts for these items in the consolidated equity as of December 31, 2010, 2009 and 2008:

| Tax Recognized in Total Equity | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Charges to total equity |  |  |  |
| Debt securities | - | (276) | (19) |
| Equity instruments | (354) | (441) | (168) |
| Subtotal | (354) | (717) | (187) |
| Credits to total equity(*) |  |  |  |
| Debt securities and others | 192 | 1 | 2 |
| Subtotal. | 192 | 1 | 2 |
| Total | (162) | (716) | (185) |

(*) Tax asset credit to total equity as of December 31, 2010, due primaly to debt instruments unrealized losses.

### 21.5 Deferred taxes

The balance of the heading "Tax assets" in the accompanying consolidated balance sheets includes the tax receivables relating to deferred tax assets; the balance of the heading "Tax liabilities" includes the liabilities relating to the Group's various deferred tax liabilities.

The details of the most important tax assets and liabilities are as follows:

| $\underline{\text { Tax Assets and Liabilities. Breakdown }}$ | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Tax assets - |  |  |  |
| Current | 1,113 | 1,187 | 1,266 |
| Deferred | 5,536 | 5,086 | 5,218 |
| Pensions. | 1,392 | 1,483 | 1,659 |
| Portfolio. | 1,546 | 987 | 1,205 |
| Other assets | 234 | 221 | 140 |
| Impairment losses. | 1,648 | 1,632 | 1,453 |
| Other | 699 | 737 | 720 |
| Tax losses | 17 | 26 | 40 |
| Total | 6,649 | 6,273 | 6,484 |
| Tax Liabilities - |  |  |  |
| Current | 604 | 539 | 984 |
| Deferred. | 1,591 | 1,669 | 1,282 |
| Portfolio | 1,280 | 1,265 | 977 |
| Charge for income tax and other taxes | 311 | 404 | 305 |
| Total | 2,195 | 2,208 | 2,266 |

As of December 31, 2010, the estimated balance of temporary differences in connection with investments in subsidiaries, branches and associates and investments in jointly controlled entities was $€ 503$ million. No deferred tax liabilities have been recognized with respect to this in the accompanying consolidated balance sheet.

The amortization of certain components of goodwill for tax purposes gives rise to temporary differences triggered by the resulting differences in the tax and accounting bases of goodwill balances. In this regard, and as a general rule, the Group's accounting policy is to recognize deferred tax liabilities in respect of these temporary differences at the Group companies that are subject to this particular tax benefit.

## 22. OTHER ASSETS AND LIABILITIES

The breakdown of the balance of these headings in the accompanying consolidated balance sheets was as follows:

| Other Assets and Liabilities | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Assets - |  |  |  |
| Inventories. | 2,788 | 1,933 | 1,066 |
| Of which: |  |  |  |
| Real estate agencies . | 2,729 | 1,930 | 1,064 |
| Transactions in transit | 26 | 55 | 33 |
| Accrued interest. | 538 | 581 | 383 |
| Unaccrued prepaid expenses | 402 | 421 | 206 |
| Other prepayments and accrued income. | 136 | 160 | 177 |
| Other items | 1,175 | $\underline{1,383}$ | 1,296 |
| Total | $\underline{\text { 4,527 }}$ | 3,952 | $\underline{\underline{2,778}}$ |
| Liabilities - |  |  |  |
| Transactions in transit | 58 | 49 | 53 |
| Accrued interest. | 2,162 | 2,079 | 1,918 |
| Unpaid accrued expenses | 1,516 | 1,412 | 1,321 |
| Other accrued expenses and deferred income | 646 | 667 | 597 |
| Other items | 847 | 780 | 586 |
| Total | $\underline{\text { 3,067 }}$ | $\underline{\underline{2,908}}$ | $\stackrel{\text { 2,557 }}{ }$ |

The heading "Inventories" includes the net carrying amount of the purchases of land and property that the Group's property companies hold for sale or for their business. The amounts under this heading include real-estate assets bought by these companies from distressed customers (mainly in Spain), net of their corresponding impairment. In 2010, 2009 and 2008, the accumulated valuation adjustment due to impairment losses on these assets amounted to $€ 1,088$ million, $€ 606$ million and $€ 85$ million, respectively.

The principal companies in the Group that engage in real estate business activity and make up nearly all of the amount in the "Inventory" heading of the accompanying consolidated balance sheets are as follows: Anida Desarrollos Inmobiliarios, S.A., Desarrollo Urbanístico Chamartín, S.A., Anida Desarrollo Singulares, S.L., Anida Operaciones Singulares, S.L. and Anida Inmuebles España y Portugal, S.L.

## 23. FINANCIAL LIABILITIES AT AMORTIZED COST

The breakdown of the balance of this heading in the accompanying consolidated balance sheets was as follows:

| Financial Liabilities at Amortized Cost |
| :--- | :--- | :--- |

### 23.1. DEPOSITS FROM CENTRAL BANKS

The breakdown of the balance under this heading in the accompanying consolidated balance sheets is presented in Note 9.

### 23.2. DEPOSITS FROM CREDIT INSTITUTIONS

The breakdown of the balance of this heading in the consolidated balance sheets, according to the nature of the financial instruments, is as follows:

| $\underline{\text { Deposits from Credit Institutions }}$ | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Reciprocal accounts | 140 | 68 | 90 |
| Deposits with agreed maturity | 38,265 | 30,608 | 35,785 |
| Demand deposits | 1,530 | 1,273 | 1,228 |
| Other accounts | 696 | 733 | 547 |
| Repurchase agreements | 16,314 | 16,263 | 11,923 |
| Subtotal. | 56,945 | 48,945 | 49,573 |
| Accrued interest until expiration | 225 | 201 | 388 |
| Total | $\underline{\mathbf{5 7 , 1 7 0}}$ | $\underline{\underline{49,146}}$ | $\underline{\underline{49,961}}$ |

The breakdown by geographical area and the nature of the related instruments of this heading in the accompanying consolidated balance sheets, disregarding valuation adjustments, was as follows:

| 2010 | Demand Deposits | Deposits with Agreed Maturity | Repos | Total |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |
| Spain | 961 | 7,566 | 340 | 8,867 |
| Rest of Europe | 151 | 16,160 | 6,315 | 22,626 |
| The United States | 147 | 6,027 | 665 | 6,839 |
| Latin America | 356 | 5,408 | 8,994 | 14,758 |
| Rest of the world. | 56 | 3,799 | - | 3,855 |
| Total. | 1,671 | 38,960 | 16,314 | 56,945 |
| 2009 | Demand Deposits | Deposits with Agreed Maturity | Repos | Total |
|  |  | Millions of euros |  |  |
| Spain | 456 | 6,414 | 822 | 7,692 |
| Rest of Europe | 382 | 15,404 | 4,686 | 20,472 |
| The United States | 150 | 5,611 | 811 | 6,572 |
| Latin America | 336 | 1,576 | 9,945 | 11,857 |
| Rest of the world. | 16 | 2,336 | - | 2,352 |
| Total. | $\underline{\underline{1,340}}$ | $\underline{\underline{31,341}}$ | 16,264 | $\underline{\underline{48,945}}$ |


| 2008 | Demand Deposits | Deposits with Agreed Maturity | Repos | Total |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |
| Spain | 676 | 4,413 | 1,131 | 6,220 |
| Rest of Europe | 82 | 17,542 | 2,669 | 20,293 |
| The United States | 40 | 8,164 | 1,093 | 9,297 |
| Latin America | 439 | 3,518 | 7,030 | 10,987 |
| Rest of the world. | 80 | 2,696 | - | 2,776 |
| Total. | 1,317 | $\underline{\underline{36,333}}$ | 11,923 | $\underline{\underline{49,573}}$ |

### 23.3. CUSTOMERS DEPOSITS

The breakdown of this heading of the accompanying consolidated balance sheets, by type of financial instruments, was as follows:

| Customer Deposits | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  |  | $\overline{\text { Millions of euros }}$ |  |
| Government and other government agencies | 30,982 | 15,297 | 18,837 |
| Spanish | 17,404 | 4,291 | 6,320 |
| Foreign | 13,563 | 10,997 | 12,496 |
| Accrued interests | 15 | 9 | 21 |
| Other resident sectors | 116,217 | 93,190 | 98,630 |
| Current accounts | 18,705 | 20,243 | 20,725 |
| Savings accounts | 24,520 | 27,137 | 23,863 |
| Fixed-term deposits | 49,160 | 35,135 | 43,829 |
| Repurchase agreements | 23,197 | 10,186 | 9,339 |
| Other accounts | 46 | 31 | 62 |
| Accrued interests | 589 | 458 | 812 |
| Non-resident sectors. | 128,590 | 145,696 | 137,769 |
| Current accounts | 39,567 | 33,697 | 28,160 |
| Savings accounts | 26,435 | 23,394 | 22,840 |
| Fixed-term deposits | 56,752 | 83,754 | 79,094 |
| Repurchase agreements | 5,370 | 4,415 | 6,890 |
| Other accounts | 122 | 103 | 104 |
| Accrued interests | 344 | 333 | 681 |
| Total | 275,789 | 254,183 | $\underline{\mathbf{2 5 5 , 2 3 6}}$ |
| Of which: |  |  |  |
| In euros | 151,806 | 114,066 | 121,895 |
| In foreign currency. | 123,983 | 140,117 | 133,34 |
| Of which: |  |  |  |
| Deposits from other creditors without valuation adjustment | 275,055 | 253,566 | 254,075 |
| Accrued interests . . . | 734 | 617 | 1,161 |

The breakdown by geographical area of this heading in the accompanying consolidated balance sheets, by type of instrument and geographical area, disregarding valuation adjustments, was as follows:

| 2010 | Demand Deposits | Savings Deposits | Deposits with Agreed Maturity | Repos | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |
| Spain | 21,848 | 24,707 | 67,838 | 18,640 | 133,033 |
| Rest of Europe | 3,784 | 482 | 18,245 | 1,609 | 24,120 |
| The United States | 13,985 | 11,363 | 17,147 | - | 42,495 |
| Latin America | 28,685 | 15,844 | 23,724 | 3,762 | 72,015 |
| Rest of the world. | 357 | 201 | 2,620 | - | 3,178 |
| Total | 68,659 | 52,597 | 129,574 | $\underline{\mathbf{2 4 , 0 1 1}}$ | $\underline{\mathbf{2 7 4 , 8 4 1}}$ |
| 2009 | Demand Deposits | Savings Deposits | Deposits with Agreed Maturity | Repos | Total |
|  | Millions of euros |  |  |  |  |
| Spain | 23,836 | 27,245 | 38,370 | 7,572 | 97,023 |
| Rest of Europe | 2,975 | 457 | 18,764 | 3 | 22,199 |
| The United States | 11,548 | 10,146 | 46,292 | - | 67,986 |
| Latin America | 24,390 | 13,593 | 20,631 | 4,413 | 63,027 |
| Rest of the world. | 440 | 181 | 2,527 | - | 3,148 |
| Total. | $\underline{\underline{63,189}}$ | $\underline{\underline{51,622}}$ | $\underline{\underline{126,584}}$ | $\underline{\underline{11,988}}$ | $\underline{\underline{253,383}}$ |
| $\underline{2008}$ | Demand $\underline{\text { Deposits }}$ | Savings <br> Deposits | Deposits with Agreed Maturity | Repos | Total |
|  | Millions of euros |  |  |  |  |
| Spain | 26,209 | 23,892 | 45,299 | 9,745 | 105,145 |
| Rest of Europe | 3,214 | 360 | 22,733 | 34 | 26,341 |
| The United States | 8,288 | 10,899 | 36,997 | - | 56,184 |
| Latin America | 20,219 | 9,911 | 20,195 | 6,867 | 57,192 |
| Rest of the world. | 1,576 | 2,488 | 4,796 | - | 8,860 |
| Total. | 59,506 | $\underline{\underline{47,550}}$ | $\underline{\underline{130,020}}$ | $\underline{\underline{16,646}}$ | $\underline{\underline{253,722}}$ |

### 23.4. DEBT CERTIFICATES AND SUBORDINATED LIABILITIES

The breakdown of the headings "Debt certificates (including bonds)" and "Subordinated liabilities" in the accompanying consolidated balance sheets was as follows:

| Debt Certificates and Subordinated Liabilities | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Debt Certificates | 85,179 | 99,939 | 104,157 |
| Promissory notes and bills | 13,215 | 29,582 | 19,985 |
| Bonds and debentures | 71,964 | 70,357 | 84,172 |
| Subordinated Liabilities . | 17,420 | 17,878 | 16,987 |
| Total. | $\underline{\underline{102,599}}$ | $\underline{\underline{117,817}}$ | $\underline{\underline{121,144}}$ |

The changes in 2010, 2009 and 2008 under the headings "Debt certificates (including bonds)" and "Subordinated liabilities" was as follows:

| $\underline{2010}$ | Balance at the Beginning | Issuances | Repurchase or Redemption | Exchange Differences and Other | Balance at the End |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |
| Debt certificates issued in the European Union . . | 107,069 | 129,697 | $(149,965)$ | 3,768 | 90,569 |
| With information brochure. . . . . | 107,035 | 129,697 | $(149,962)$ | 3,768 | 90,538 |
| Without information brochure. . . . . . . | 34 | - | (3) | - | 31 |
| Other debt certificates issued outside the European Union | 10 | 2,622 | (2,097) | 758 | 2,031 |
| Total | 117,817 | 132,319 | $(152,062)$ | 4,526 | 102,600 |
| 2009 | Balance at Beginning | Issuances | Repurchase or Redemption | Exchange Differences and Other | Balance at the End |
|  |  |  | Millions of eu |  |  |
| Debt certificates issued in the |  |  |  |  |  |
| European Union . . . . . . | . . 111,159 | 129,107 | $(126,713)$ | $(6,484)$ | 107,069 |
| With information brochure | e. 111,126 | 129,107 | (126,713) | $(6,485)$ | 107,035 |
| Without information brochure . . . . . . | 33 | - | - - | 1 | 34 |
| Other debt certificates issued outside the European |  |  |  |  |  |
|  | . . 9 9,986 | 4,894 | (4,343) | 211 | 10,748 |
| Total | 121,145 | $\underline{\underline{134,001}}$ | $\underline{\underline{(131,056)}}$ | $\underline{(6,273)}$ | $\underline{\underline{117,817}}$ |
| $\underline{2008}$ | $\begin{aligned} & \text { Balance at the } \\ & \text { Beginning } \\ & \hline \end{aligned}$ | Issuances | Repurchase or Redemption | Exchange Differences and Other | Balance at the End |
|  |  |  | Millions of euros |  |  |
| Debt certificates issued in the |  |  |  |  |  |
| European Union . . . . . | . . 109,173 | 107,848 | $(85,671)$ | $(20,192)$ | 111,158 |
| With information brochure | e. . 109,140 | 107,848 | (85,671) | $(20,192)$ | 111,125 |
| Without information brochure . . . . . . | 33 | - | - - | - | 33 |
| Other debt certificates issued outside the European |  |  |  |  |  |
| Union . . . . . . . . . . . . | 8,737 | 42,494 | (40,844) | (401) | 9,986 |
| Total | 117,910 | $\underline{\underline{150,342}}$ | $\underline{\underline{(126,515)}}$ | $\underline{(20,593)}$ | $\underline{\underline{121,144}}$ |

The detail of the most significant outstanding issuances, repurchases or refunds of debt instruments issued by the Bank or companies in the Group as of December 31, 2010, 2009 and 2008 are shown on Appendix VIII.

### 23.4.1 Promissory notes and bills

The breakdown of the balance under this heading "Promissory notes and bills", by currency, is as follows:

| Promissory Notes and Bills | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| In euros | 7,672 | 11,024 | 9,593 |
| In other currencies | 5,543 | 18,558 | 10,392 |
| Total | 13,215 | 29,582 | 19,985 |

These promissory notes were issued mainly by BBVA, S.A. and Banco de Financiación, S.A.

### 23.4.2. Bonds and debentures ISSUED

The breakdown of the balance under this heading "Bonds and debentures issued", by financial instrument and currency, is as follows:

| Bonds and Debentures Issued | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| In euros - |  |  |  |
| Non-convertible bonds and debentures at floating interest rates. | 6,776 | 8,593 | 11,577 |
| Non-convertible bonds and debentures at fixed interest rates. | 7,493 | 5,932 | 4,736 |
| Covered bonds | 37,170 | 34,708 | 38,481 |
| Hybrid financial instruments | 373 | 389 | - |
| Securitization bonds realized by the Group | 8,047 | 8,407 | 13,783 |
| Accrued interest and others(*) | 2,952 | 2,731 | 2,668 |
| In foreign currency - |  |  |  |
| Non-convertible bonds and debentures at floating interest rates. | 3,767 | 4,808 | 8,980 |
| Non-convertible bonds and debentures at fixed interest rates. | 2,681 | 2,089 | 1,601 |
| Covered bonds | 772 | 731 | 1,005 |
| Hybrid financial instruments | 1,119 | 1,342 | - |
| Other securities associated to financial activities | - | - | 15 |
| Securitization bonds realized by the Group | 799 | 605 | 1,165 |
| Accrued interest and others(*) | 15 | 22 | 161 |
| Total | $\underline{\underline{71,964}}$ | $\underline{\underline{70,357}}$ | $\underline{\underline{84,172}}$ |

(*) Hedging operations and issuance costs.
The following table shows the weighted average interest rates of fixed and floating rate bonds and debentures issued in euros and foreign currencies in 2010, 2009 and 2008:

| Promissory Notes and Bills | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Euros | Foreign Currency | Euros | Foreign Currency | Euros | Foreign Currency |
| Fixed rate | 3.75\% | 5.31\% | 3.86\% | 5.00\% | 3.86\% | 4.79\% |
| Floating rate. | 1.30\% | 3.00\% | 0.90\% | 2.56\% | 4.41\% | 4.97\% |

Most of the foreign-currency issuances are denominated in U.S. dollars.

### 23.4.3. Subordinated liabilities

The breakdown of the heading "Subordinated liabilities" of the accompanying consolidated balance sheets, by type of financial instruments, was as follows:

| Subordinated Liabilities | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Subordinated debt | 11,569 | 12,117 | 10,785 |
| Preferred securities | 5,202 | 5,188 | 5,464 |
| Subtotal. | 16,771 | 17,305 | 16,249 |
| Accrued interest until expiration | 649 | 573 | 738 |
| Total | 17,420 | $\underline{\underline{17,878}}$ | $\underline{\underline{16,987}}$ |

### 23.4.3.1. Subordinated debt

These issuances are non-convertible subordinated debt and, accordingly, for debt seniority purposes, they rank behind ordinary debt.

The breakdown of this heading in the accompanying consolidated balance sheets, disregarding valuation adjustments, by currency of issuance and interest rate, is disclosed in Appendix VIII.

The item "Subordinated Liabilities" in the accompanying consolidated balance sheets includes the issue of convertible subordinated obligations at a value of $€ 2,000$ million issued by BBVA in September 2009. These obligations have a $5 \%$ annual coupon, payable quarterly, and can be converted into Bank shares after the first year, at the Bank's discretion, at each of the coupon payment dates, and by obligation on the date of their final maturity date, October 15, 2014. These obligations have been recognized as financial liabilities given that the number of Bank shares to be delivered is variable. The number of said shares will be that value at the date of conversion (determined based on the quoted value of the five sessions preceding the conversion) is equal to the nominal value of the obligations.

### 23.4.3.2. Preferred securities

The breakdown by issuer of this heading in the accompanying consolidated balance sheets is as follows:

| Preferred Securities by Issuer | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| BBVA International, Ltd.(1) | 500 | 500 | 500 |
| BBVA Capital Finance, S.A.U.(1) | 2,975 | 2,975 | 2,975 |
| Banco Provincial, S.A | 37 | 67 | 70 |
| BBVA International Preferred, S.A.U.(2) | 1,671 | 1,628 | 1,901 |
| Phoenix Loan Holdings, Inc. | 19 | 18 | 18 |
| Total | 5,202 | 5,188 | 5,464 |

(1) Traded on the Spanish AIAF market,
(2) Traded on the London Stock Exchange and New York Stock Exchanges,

These issues were fully subscribed by third parties outside the Group and are wholly or partially redeemable at the issuer company's option after five or ten years from the issue date, depending on the terms of each issue.

Of the above, the issuances of BBVA International, Ltd., BBVA Capital Finance, S.A.U. and BBVA International Preferred, S.A.U., are subordinately guaranteed by the Bank.

In 2009, there was a partial exchange of three issues of preferred securities of the company BBVA International Preferred, S.A.U. for two new preferred securities in the same company. As a result of said exchange, two issues in euros at $€ 801$ million and another in pounds sterling at 369 million pounds, which were substituted
with one issue in euros at $€ 645$ million and another in pounds sterling at 251 million pounds. The debt instruments issued have substantially different conditions than those amortized in terms of their current value. Therefore, the Group recognized gains of $€ 228$ million in the heading "Net gains (losses) on financial assets and liabilities" in the accompanying consolidated income statements for 2009 (see Note 44).

The breakdown of the issues of preferred securities in the accompanying consolidated balance sheets, disregarding valuation adjustments, by currency of issuance and interest rate of the issues, is disclosed in Appendix VIII.

### 23.5. Other financial liabilities

The breakdown of the balance under this heading in the accompanying consolidated balance sheets is as follows:

| Other Financial Liabilities | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Creditors for other financial liabilities | 2,295 | 1,776 | 3,191 |
| Collection accounts | 2,068 | 2,049 | 2,077 |
| Creditors for other payment obligations | 1,829 | 1,799 | 1,526 |
| Dividend payable but pending payment. | 404 | - | 626 |
| Total | 6,596 | 5,624 | 7,420 |

As of December 31, 2010 and 2008, the "Dividend payable but pending payment" from the table above corresponds to the third interim dividend against the 2010 and 2008 results, paid in January of the following years, (see Note 4). As of December 31, 2009, said heading did not include the third interim dividend, as it was paid in December 2009.

## 24. LIABILITIES UNDER INSURANCE CONTRACTS

The breakdown of the balance of this item in the accompanying consolidated balance sheets was as follows:

| Liabilities under Insurance Contracts <br> Technical Reserve and Provisions |
| :--- | :--- |

## 25. PROVISIONS

The details of the balance of this heading in the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008 are as follows:

| Provisions. Breakdown by Concepts | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Provisions for pensions and similar obligations | 5,980 | 6,246 | 6,359 |
| Provisions for taxes and other legal contingencies | 304 | 299 | 263 |
| Provisions for contingent exposures and commitments. | 264 | 243 | 421 |
| Other provisions. | 1,774 | 1,771 | 1,635 |
| Total | 8,322 | $\underline{8,559}$ | $\underline{8,678}$ |

The changes in 2010, 2009 and 2008 in the balances of this heading in the accompanying consolidated balance sheets are as follows:

| Provisions for Pensions and Similar Obligations. Changes Over the Period | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  | Millions of euros |  |  |
| Balance at the beginning |  | 6,246 | 6,359 | 5,967 |
| Add - |  |  |  |  |
| Charge to income for the year |  | 607 | 747 | 1,229 |
| Interest expenses and similar charges | 39.2 | 259 | 274 | 254 |
| Personnel expenses | 46.1 | 37 | 44 | 56 |
| Provision expenses |  | 311 | 429 | 919 |
| Charges to reserves(*) | 26.2 | 63 | 146 | 63 |
| Transfers and other changes |  | 16 | 111 | 65 |
| Less - |  |  |  |  |
| Payments |  | (815) | (980) | (828) |
| Amount used and other changes |  | (137) | (137) | (137) |
| Balance at the end |  | 5,980 | 6,246 | 6,359 |

(*) Correspond to actuarial losses (gains) arising from certain defined-benefit post-employment commitments recognized in "Reserves" in the consolidated balance sheets (see Note 2.2.3.).

| Provisions for Contingent Exposures and Commitments. Changes Over the Period | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Balance at beginning | 243 | 421 | 546 |
| Add - |  |  |  |
| Charge to income for the year | 62 | 110 | 97 |
| Transfers and other changes | 5 | - | - |
| Less - |  |  |  |
| Available funds | (40) | (280) | (216) |
| Amount used and other variations. | (6) | (8) | (6) |
| Balance at the end | 264 | 243 | 421 |
| Provisions for Taxes, Legal Contingents and Other ProvisionsChanges Over the Period |  |  |  |
| Changes Over the Period | 2010 | 2009 | 2008 |
|  | Milli | ons of eur |  |
| Balance at beginning | 2,070 | 1,898 | 1,829 |
| Add - |  |  |  |
| Charge to income for the year. | 145 | 152 | 705 |
| Acquisition of subsidiaries | - | - | - |
| Transfers and other changes | 41 | 360 | 254 |
| Less - |  |  |  |
| Available funds | (90) | (103) | (245) |
| Amount used and other variations | (88) | (237) | (645) |
| Disposal of subsidiaries | - | - | - |
| Balance at the end | 2,078 | 2,070 | 1,898 |

## 26. PENSIONS AND OTHER COMMITMENTS

As described in Note 2.2.12, the Group has assumed both defined-benefit and defined-contribution postemployment commitments with its employees; the proportion of defined-contribution plans is gradually increasing, mainly due to new hires.

### 26.1. PENSION COMMITMENTS THROUGH DEFINED-CONTRIBUTION PLANS

The commitments with employees for pensions in post-employment defined-contribution plans correspond to current contributions the Group makes every year on behalf of active employees. These contributions are accrued and charged to the consolidated income statement in the corresponding financial year (see Note 2.2.12). No liability is therefore recognized in the accompanying consolidated balance sheets.

The amounts registered under this item in the accompanying consolidated income statements for contributions to these plans in 2010, 2009 and 2008 were $€ 84$, €68 and $€ 71$ million, respectively (see Note 46.1 ).

### 26.2 PENSION COMMITMENTS THROUGH DEFINED-BENEFIT PLANS AND OTHER LONG-TERM BENEFITS

Pension commitments in defined-benefit plans correspond mainly to employees who have retired or taken early retirement from the Group and to certain groups of employees still active in the Group in the case of pension benefits, and to the majority of active employees in the case of permanent incapacity and death benefits.

The breakdown of the BBVA Group's aggregate amounts for pension commitments in defined-benefit plans and other post-employment commitments (such as early retirement and welfare benefits) registered under the heading "Provisions - Provisions for pensions and similar obligations" of the accompanying consolidated balance sheets for the last five years, are as follows.

| Commitments and Plan Assets in Defined-Benefit Plans and Other Post-Employment Commitments | 2010 | 2009 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |  |
| Pension and post-employment benefits. | 8,082 | 7,996 | 7,987 | 7,816 | 8,173 |
| Assets and insurance contracts coverage | 2,102 | 1,750 | 1,628 | 1,883 | 1,816 |
| Net assets |  | - | - | (34) | - |
| Net liabilities(*) | 5,980 | 6,246 | 6,359 | 5,967 | 6,357 |

(*) Registered under the heading "Provisions - Provisions for pensions and similar obligations" of the accompanying consolidated balance sheets

The breakdown of the pension commitments in defined-benefit plans and other post-employment commitments as of December 31, 2010, 2009 and 2008, as well as the corresponding insurance contracts or coverage, distinguishing between employees in Spain and the rest of the BBVA, S.A. companies and branches abroad, is as follows.

| Pensions and Early-Retirement Commitments and Welfare Benefits: Spain and Abroad | Commitments in Spain |  |  | Commitments Abroad |  |  | Total BBVA Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 |
|  |  |  |  | Millions of euros |  |  |  |  |  |
| Post-employment benefits |  |  |  |  |  |  |  |  |  |
| Pension commitments | 2,857 | 2,946 | 3,060 | 1,122 | 998 | 904 | 3,979 | 3,944 | 3,964 |
| Early retirements | 3,106 | 3,309 | 3,437 | - | - | - | 3,106 | 3,309 | 3,437 |
| Post-employment welfare benefits | 220 | 222 | 221 | 777 | 521 | 365 | 997 | 743 | 586 |
| Total post-employment benefits(1) | 6,183 | 6,477 | 6,718 | 1,899 | 1,519 | 1,269 | 8,082 | 7,996 | 7,987 |
| Insurance contracts coverage |  |  |  |  |  |  |  |  |  |
| Pension commitments | 430 | 455 | 436 | - | - | - | 430 | 455 | 436 |
| Other plan assets |  |  |  |  |  |  |  |  |  |
| Pension commitments | - | - | - | 1,052 | 953 | 891 | 1,052 | 953 | 891 |
| Post-employment welfare benefits . | - | - | - | 620 | 342 | 301 | 620 | 342 | 301 |
| Total plan assets and insurance contracts coverage(2) | 430 | 455 | 436 | 1,672 | 1,295 | 1,192 | 2,102 | 1,750 | 1,628 |
| Total net commitments(1) - (2) | $\underline{\underline{5,753}}$ | $\underline{\underline{6,022}}$ | $\underline{\underline{6,282}}$ | 227 | 224 | 77 | $\underline{5,980}$ | $\underline{\underline{6,246}}$ | $\underline{\underline{6,359}}$ |
| of which: |  |  |  |  |  |  |  |  |  |
| Net assets |  | - | - | - | - | - | - | - | - |
| Net liabilities(*) | 5,753 | 6,022 | 6,282 | 227 | 224 | 77 | 5,980 | 6,246 | 6,359 |

(*) Registered under the heading "Provisions - Provisions for pensions and similar obligations" of the accompanying consolidated balance sheets

Additionally, there are other commitments to employees, including long-service awards which are recognized under the heading "Other provisions" in the accompanying consolidated balance sheets (see Note 25). These amounted to $€ 39$ million, $€ 39$ million and $€ 36$ million as of December 31, 2010, 2009 and 2008, respectively, of which $€ 11$ million, $€ 13$ million and $€ 11$ million correspond to Spanish companies and $€ 28$ million, $€ 26$ million and $€ 25$ million correspond to companies and branches abroad.

The balance of the heading "Provisions - Provisions for pensions and similar obligations" of the accompanying consolidated balance sheets as of December 31, 2010 included $€ 209.3$ million, for commitments for postemployment benefits maintained with previous members of the Board of Directors and the Bank's Management Committee. No charges for those concepts were recognized in the consolidate income statements in 2010.

The aggregated total of the changes in all the net commitments from companies in Spain and abroad in 2010, 2009 and 2008 were as follows:

| Net Commitments Spain and Abroad: Summary of Changes in the Period | Commitments in Spain |  |  | Commitments Abroad |  |  | Total BBVA Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |  |  |  |  |  |  |
| Balance at the Beginning | 6,022 | 6,282 | 5,832 | 224 | 76 | 100 | 6,246 | 6,358 | 5,932 |
| Interest costs | 244 | 259 | 244 | 131 | 105 | 116 | 375 | 364 | 360 |
| Expected return on plan assets | - | - | - | (116) | (90) | (106) | (116) | (90) | (106) |
| Current service cost | 6 | 20 | 16 | 37 | 26 | 43 | 43 | 46 | 59 |
| Cost for early retirements | 296 | 430 | 1,004 | 9 | - | - | 305 | 430 | 1,004 |
| Past service cost or changes in the plan. | - | 36 | 8 | 9 | 7 | 1 | 9 | 43 | 9 |
| Benefits paid in the period. | (815) | (980) | (828) | - | - | - | (815) | (980) | (828) |
| Acquisitions and divestitures | - | - | - | - | - | - | - | - | - |
| Effect of curtailments and settlements | - | - | - | - | 6 | (88) | - | 6 | (88) |
| Contributions in the period | - | - | - | (137) | (55) | (50) | (137) | (55) | (50) |
| Actuarial gains and losses | (4) | 3 | 4 | 72 | 146 | 59 | 68 | 149 | 63 |
| Exchage differences | - | - | - | 26 | 2 | 1 | 26 | 2 | 1 |
| Other changes | 4 | (28) | 2 | (29) | 1 | - | (25) | (27) | 2 |
| Balance at the End | $\underline{\text { 5,753 }}$ | $\underline{\underline{6,022}}$ | $\underline{\underline{6,282}}$ | 227 | 224 | 76 | $\underline{\underline{5,980}}$ | $\underline{\underline{6,246}}$ | $\underline{\underline{6,358}}$ |

The net charges registered in the accompanying consolidated income statement and under the heading "Reserves" of the accompanying consolidated balance sheets (see Note 2.2.11) of the BBVA Group for the commitments in post-employment benefits in entities in Spain and abroad, are as follows:

| Total Post-employments Benefits BBVA Group: Income Statements and Equity Effects. | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |
| Interest and similar expenses | 39.1 | 259 | 274 | 254 |
| Interest costs |  | 375 | 364 | 360 |
| Expected return on plan assets |  | (116) | (90) | (106) |
| Personnel expenses |  | 127 | 132 | 143 |
| Defined-contribution plan expense. | 46.1 | 84 | 68 | 71 |
| Defined-benefit plan expense | 46.1 | 37 | 44 | 56 |
| Other personnel expenses - Welfare benefits |  | 6 | 20 | 16 |
| Provision - Pension funds and similar obligations | 48 | 405 | 552 | 985 |
| Pension funds | 25 | 9 | (5) | (83) |
| Early retirements | 25 | 301 | 431 | 1,003 |
| Other provisions |  | 95 | 126 | 65 |
| Total Effects in Income Statements: Debit (Credit) |  | 791 | 958 | 1,382 |
| Total Effects in Equity: Debit (Credit) to Reserves(*) |  | 64 | 149 | 62 |

(*) Correspond to actuarial losses (gains) arising from pension commitments and welfare benefits recognized in "Reserves". For Early reitirements are recognized in the Income Statements (see Note 2.2.3.).

### 26.2.1 Commitments in Spain

The most significant actuarial assumptions used as of December 31, 2010, 2009 and 2008, to quantify these commitments are as follows:

| Actuarial Assumptions |
| :--- |
| Commitments with Employees in Spain |
| Mortality tables |
| Discount rate (cumulative annual) |
| Consumer price index (cumulative <br> annual) |

Salary growth rate (cumulative annual)

| 2010 | 2009 | 2008 |
| :---: | :---: | :---: |
| PERM/F 2000P. | PERM/F 2000P. | PERM/F 2000P. |
| 4.5\%/AA Corporate | 4.5\%/AA Corporate | 4.5\%/AA Corporate |
| Bond Yield Curve | Bond Yield Curve | Bond Yield Curve |
| 2\% | 2\% | 2\% |
| At least 3\% (depending on employee) | At least 3\% (depending on employee) | At least 3\% (depending on employee) |

Retirement age
First date at which the employees are entitled to retire or
agreed at the individual level in the case of early retirements
The breakdown of the various commitments to employees in Spain is as follows:

## - Pension commitments in Spain

The breakdown of pension commitments in defined-benefit plans as of December 31, 2010, 2009 and 2008 is as follows:

| $\underline{\text { Pension Commitments Spain }}$ | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Pension commitments to retired employees | 2,765 | 2,847 | 2,852 |
| Vested contingencies in respect of current employees | 92 | 99 | 208 |
| Total(*). | $\underline{\underline{2,857}}$ | $\underline{\underline{2,946}}$ | $\underline{\underline{3,060}}$ |

(*) Recognized under the heading "Provisions-Provisions for pension and similar obligations" in the accompanyng consolidated balance sheets

Insurance contracts have been contracted with insurance companies not related to the group to cover some pension commitments in Spain. These commitments are covered by assets and therefore are presented in the accompanying consolidated balance sheets for the net amount of the commitment less plan assets. As of December 31, 2010, 2009 and 2008, the plan assets related to the aforementioned insurance contracts (shown under the heading "Insurance contract cover") equaled the amount of the commitments covered, therefore its net value was zero in the accompanying consolidated balance sheets.

The rest of commitments included in the previous table include defined-benefit commitments for which insurance has been contracted with BBVA Seguros, S.A. de Seguros y Reaseguros, which is $99.95 \%$ owned by the Group. The assets in which the insurance company has invested the amount of the policies cannot be considered plan assets under IAS 19 and are presented in the accompanying consolidated balance sheets under different headings of "assets", depending on the classification of their corresponding financial instruments. The commitments are recognized under the heading "Provisions - Provisions for pensions and similar obligations" of the accompanying consolidated balance sheets (see Note 25).

## - Early retirements in Spain

In 2010 the Group offered certain employees the possibility of taking early retirement before the age stipulated in the collective labor agreement in force. This offer was accepted by 683 employees ( 857 and 2.044 in 2009 and 2008, respectively).

The early retirements commitments in Spain as of December 31, 2010, 2009 and 2008 are recognized under the heading "Provisions - Provisions for pensions and similar obligations" (see Note 25) in the accompanying consolidated balance sheets amounted to $€ 3,106$ million, $€ 3,309$ million and $€ 3,437$ million, respectively.

The cost of early retirements for the year was recognized under the heading "Provision Expense (Net) Transfers to funds for pensions and similar obligations - Early retirements" in the accompanying consolidated income statements (see Note 48).

## - Other long-term commitments with employees in Spain

The long-term commitments with employees include post-employment welfare benefits and other commitments with employees.

- Post-employment welfare benefits in Spain

The details of these commitments as of December 31, 2010, 2009 and 2008 are as follows:

| Post-Employment Welfare Benefits Commitments in Spain | $\underline{2010}$ | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Post-employment welfare benefit commitments to retired employees. | 180 | 183 | 181 |
| Vested post-employment welfare benefit contingencies in respect of current employees. | 40 | 39 | 40 |
| Total Commitments(*) | 220 | 222 | 221 |

(*) Recognized under the heading "Provisions-Provisions for pension and similar obligations" in the accompanyng consolidated balance sheets

- Other commitments with employees - Long-service awards

In addition to the post-employment welfare benefits mentioned above, the Group maintained certain commitments in Spain with some employees, called "Long-service awards". These commitments were for payment of a certain amount in cash and for the allotment of Banco Bilbao Vizcaya Argentaria S.A. shares, when these employees complete a given number of years of effective service. The Group has offered these employees the option to redeem the accrued value of such share benefits prior to the established date of seniority. The value of the long-service awards as of December 31, 2010 for employees who did not choose early settlement is recognized under the heading "Provisions - Other provisions" (Note 25) of the accompanying consolidated balance sheets as of December 31, 2010, 2009 and 2008 with the amount of $€ 11$ million, $€ 13$ million and $€ 12$ million, respectively.

## Breakdown of changes in commitments with employees in Spain

The changes in the net commitments with employees in Spain in 2010, 2009 and 2008 were as follows:

| Net Commitments in Spain : Changes in the Year 2010 | $\underline{\text { Pensions }}$ | Early Retirements | Welfare Benefits | Total Spain |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |
| Balance at the Beginning | 2,491 | 3,309 | 222 | 6,022 |
| Interest costs . | 107 | 127 | 10 | 244 |
| Expected return on plan assets . | - | - | - | - |
| Current service cost. | 4 | - | 2 | 6 |
| Cost for early retirements | - | 296 | - | 296 |
| Past service cost or changes in the plan | - | - | - | - |
| Benefits paid in the period. | (170) | (627) | (18) | (815) |
| Acquisitions and divestitures | - | - | - | - |
| Effect of curtailments and settlements | - | - | - | - |
| Contributions in the period | - | - | - | - |
| Actuarial gains and losses | (9) | 6 | (1) | (4) |
| Exchage differences | - | - | - | - |
| Other changes | 4 | (5) | 5 | 4 |
| Balance at the End | 2,427 | 3,106 | 220 | 5,753 |
| Net Commitments in Spain : Changes in the Year 2009 | $\underline{\text { Pensions }}$ | Early <br> Retirements | Welfare $\underline{\text { Benefits }}$ | Total Spain |
|  |  | Millions of | uros |  |
| Balance at the Beginning. | 2,624 | 3,437 | 221 | 6,282 |
| Interest costs. | 114 | 135 | 10 | 259 |
| Expected return on plan assets | - | - | - | - |
| Current service cost. | 18 | - | 2 | 20 |
| Cost for early retirements | - | 430 | - | 430 |
| Past service cost or changes in the plan | 31 | - | 5 | 36 |
| Benefits paid in the period. | (249) | (712) | (19) | (980) |
| Effect of curtailments and settlements | - | - | - | - |
| Contributions in the period | - | - | - | - |
| Actuarial gains and losses | 2 | 4 | (3) | 3 |
| Other changes | (49) | 15 | 6 | (28) |
| Balance at the End | $\underline{\underline{2,491}}$ | 3,309 | 222 | 6,022 |


| Net Commitments in Spain : Changes in the Year 2008 | $\underline{\text { Pensions }}$ | Early Retirements | Welfare <br> Benefits | Total Spain |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |
| Balance at the Beginning. | 2,648 | 2,950 | 234 | 5,832 |
| Interest costs | 116 | 117 | 11 | 244 |
| Expected return on plan assets. | - | - | - | - |
| Current service cost. | 14 | - | 2 | 16 |
| Cost for early retirements | - | 1,004 | - | 1,004 |
| Past service cost or changes in the plan | 8 | - | - | 8 |
| Benefits paid in the period. | (167) | (618) | (43) | (828) |
| Acquisitions and divestitures | - | - | - | - |
| Effect of curtailments and settlements | - | - | - | - |
| Contributions in the period | - | - | - | - |
| Actuarial gains and losses | 5 | (2) | 1 | 4 |
| Exchage differences | - | - | - | - |
| Other changes . | 二 | (14) | 16 | 2 |
| Balance at the End | $\underline{\underline{2,624}}$ | $\underline{\underline{3,437}}$ | $\underline{221}$ | $\underline{\text { 6,282 }}$ |

The net charges registered in the accompanying consolidated income statement and under the heading "Reserves" of the accompanying consolidated balance sheets (see Note 2.2.12) of the BBVA Group for commitments to post-employment benefits in Spain are as follows:

| Post-employments Benefits in Spain |  |  |  |
| :---: | :---: | :---: | :---: |
| Income Statements and Equity Effects | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |
| Interest and similar expenses | 244 | 259 | 244 |
| Personnel expenses | 6 | 20 | 16 |
| Provision (net) - Early retirements | 301 | 431 | 1,003 |
| Total Effects in Income Statements: Debit (Credit) | 551 | 710 | 1,263 |
| Total Effects in Equity: Debit (Credit) to Reserves(*) | (9) | 2 | 5 |

### 26.2.2. Commitments abroad:

The main post-employment commitments through defined-contribution plans with employees abroad correspond to those in Mexico, Portugal and the United States, which jointly represent $95 \%$ of the total commitments with employees abroad as of December 31, 2010, and $22 \%$ of the total commitments with employees in the Group as a whole as of December 31, 2010 ( $94 \%$ and $18 \%$, respectively, as of December 31, 2009 and $94 \%$ and $15 \%$, respectively, as of December 31, 2008).

As of December 31, 2010, the breakdown by country of the various commitments with employees of the BBVA Group abroad was as follows:

| Post-Employment Commitments Abroad | Commitments |  |  | Plan Assets |  |  | Net Commitments |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 | $\underline{2010}$ | $\underline{2009}$ | $\underline{2008}$ |
|  | Millions of euros |  |  |  |  |  |  |  |  |
| Pension Commitments |  |  |  |  |  |  |  |  |  |
| Mexico | 508 | 398 | 387 | 519 | 424 | 436 | (11) | (26) | (49) |
| Portugal | 288 | 321 | 283 | 290 | 320 | 283 | (2) | 1 | - |
| The United States. | 236 | 195 | 168 | 191 | 163 | 135 | 45 | 32 | 33 |
| Rest of countries | 90 | 84 | 66 | 52 | 46 | 37 | 38 | 38 | 29 |
| Subtotal | 1,122 | 998 | 904 | $\underline{1,052}$ | 953 | 891 | 70 | 45 | 13 |
| Post-Employment Welfare Benefits |  |  |  |  |  |  |  |  |  |
| Mexico | 766 | 511 | 360 | 620 | 342 | 301 | 146 | 169 | 59 |
| Portugal. | - | - | - | - | - | - | - | - | - |
| The United States. | - | - | - | - | - | - | - | - | - |
| Rest of countries | 11 | 10 | 4 | - | - | - | 11 | 10 | 4 |
| Subtotal | 777 | 521 | 364 | 620 | 342 | 301 | 157 | 179 | 63 |
| Total | $\underline{\underline{1,899}}$ | $\underline{\underline{1,519}}$ | $\underline{\underline{1,268}}$ | $\underline{\underline{1,672}}$ | $\underline{\underline{1,295}}$ | $\underline{\underline{19192}}$ | $\underline{\underline{227}}$ | $\underline{\underline{224}}$ | 76 |

The changes in the net post-employment commitments with employees abroad in 2010 were as follows:

| Net Commitments Abroad: Changes in the Year 2010 | Mexico | Portugal | United States | Rest of Countries | Total Abroad |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |
| Balance at the Beginning | 143 | 1 | 32 | 48 | 224 |
| Interest cost | 94 | 17 | 12 | 8 | 131 |
| Expected return on plan assets | (87) | (13) | (13) | (3) | (116) |
| Current service cost | 26 | 5 | 5 | 2 | 37 |
| Cost for early retirements | - | 9 | - | - | 9 |
| Past service cost or changes in the plan. | 8 | - | - | 1 | 9 |
| Benefits paid in the period | - | - | - | - | (0) |
| Acquisitions and divestitures. | - | - | - | - | - |
| Effect of curtailments and settlements | - | - | - | - |  |
| Contributions in the period | (114) | (17) | (2) | (3) | (137) |
| Actuarial gains and losses. | 45 | 19 | 9 | (1) | 72 |
| Exchage differences | 20 | - | 2 | 4 | 26 |
| Other changes | (1) | (22) | 1 | (7) | (29) |
| Balance at the End | $\underline{135}$ | (2) | $\underline{45}$ | $\underline{\underline{49}}$ | 227 |


| Net Commitments Abroad: Changes in the Year 2009 | Mexico | Portugal | United States | Rest of Countries | Total Abroad |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |  |
| Balance at the Beginning | 10 | - | 33 | 33 | 76 |
| Interest cost | 72 | 16 | 11 | 6 | 105 |
| Expected return on plan assets | (65) | (13) | (10) | (2) | (90) |
| Current service cost | 15 | 4 | 4 | 3 | 26 |
| Cost for early retirements | - | - | - | - | - |
| Past service cost or changes in the plan. | 1 | - | - | 6 | 7 |
| Benefits paid in the period | - | - | - | - | - |
| Acquisitions and divestitures. | - | - | - | - | - |
| Effect of curtailments and settlements | (5) | 10 | - | 1 | 6 |
| Contributions in the period | (12) | (29) | (12) | (2) | (55) |
| Actuarial gains and losses. | 127 | 13 | 7 | (1) | 146 |
| Exchage differences | - | - | (1) | 3 | 2 |
| Other changes | - | - | - | 1 | 1 |
| Balance at the End | 143 | 1 | 32 | 48 | 224 |
| Net Commitments Abroad: Changes in the Year 2008 | Mexico | Portugal | United States | Rest of Countries | Total Abroad |
|  |  |  | lions of |  |  |
| Balance at the Beginning | 74 | 3 | (6) | 29 | 100 |
| Interest cost | 84 | 15 | 9 | 8 | 116 |
| Expected return on plan assets | (78) | (13) | (12) | (3) | (106) |
| Current service cost | 29 | 4 | 5 | 5 | 43 |
| Cost for early retirements | - | - | - | - | - |
| Past service cost or changes in the plan. | - | - | 1 | - | 1 |
| Benefits paid in the period | - | - | - | - | - |
| Acquisitions and divestitures. | - | - | - | - | - |
| Effect of curtailments and settlements | (83) | - | (2) | (3) | (88) |
| Contributions in the period | (31) | (10) | (3) | (6) | (50) |
| Actuarial gains and losses. | 15 | 1 | 41 | 2 | 59 |
| Exchage differences | - | - | - | 1 | 1 |
| Other changes | 二 | - | - | - | - |
| Balance at the End | 10 | - | 33 | 33 | 76 |

In the tables above, "Benefits paid in the period" are presented net, as the difference between the commitments and plan assets for the same amount. These payments corresponding to 2010, amounted to $€ 36$ million for pensions in Mexico, €18 million for welfare benefits in Mexico, €16 million for pensions in Portugal and €8 million for pensions in the United States.

The net charges registered in the accompanying consolidated income statement and under the heading "Reserves" of the accompanying consolidated balance sheets (see Note 2.2.12) of the BBVA Group for commitments to post-employment benefits abroad are as follows:

| Commitments with employees Abroad: Income Statements and Equity Effects. |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\underline{2008}$ |
|  | Millions of euros |  |  |
| Interest and similar expenses | 15 | 15 | 10 |
| Personnel expenses | 37 | 24 | 40 |
| Provisions (net). | 9 | (5) | (83) |
| Total Effects in Income Statements: Debit (Credit) | 61 | 34 | (33) |
| Total Effects in Equity: Debit (Credit) to Reserves(*) | 73 | 147 | 57 |

## - Commitments with employees in Mexico:

In Mexico, the main actuarial assumptions used in quantifying the commitments with employees as of December 31, 2010, 2009 and 2008, were as follows:

| Post-Employment Actuarial Assumptions in Mexico | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| Mortality tables | EMSSA 97 | EMSSA 97 | EMSSA 97 |
| Discount rate (cumulative annual). | 8.75\% | 9.25\% | 10.25\% |
| Consumer price index (cumulative annual) | 3.75\% | 3.75\% | 3.75\% |
| Medical cost trend rate. | 6.75\% | 6.75\% | 6.75\% |
| Expected rate of return on plan assets. | 9.00\% | 9.40\% | 9.75\% |

## - Pension commitments in Mexico

The changes of these commitments and plan assets in 2010, for all Group's companies in Mexico, were as follows:

| Pension Commitments and Plan Assets in Mexico: Changes in the period | Commitments |  |  | Plan Assets |  |  | Net Commitments |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |  |  |  |  |  |  |
| Balance at the Beginning | 398 | 387 | 584 | 424 | 436 | 572 | (26) | (49) | 12 |
| Interest cost | 40 | 35 | 49 | - | - | - | 40 | 35 | 49 |
| Expected return on plan assets | - | - | - | 42 | 37 | 48 | (42) | (37) | (48) |
| Current service cost | 7 | 4 | 15 | - | - | - | 7 | 4 | 15 |
| Past service cost or changes in the plan | 8 | 1 | - | - | - | - | 8 | 1 | - |
| Benefits paid in the period | (36) | (31) | (31) | (36) | (31) | (31) | (0) | - | - |
| Effect of curtailments and settlements | - | (1) | (66) | - | - | - | - | (1) | (66) |
| Contributions in the period | - | - | - | 45 | 3 | 8 | (45) | (3) | (8) |
| Actuarial gains and losses. | 33 | 30 | (47) | 66 | 6 | (37) | (33) | 24 | (10) |
| Exchage differences | 57 | 6 | (88) | 61 | 6 | (95) | (4) | - | 7 |
| Other changes | - | (33) | (29) | (83) | (33) | (29) | 83 | - | - |
| Balance at the End | 508 | 398 | 387 | 519 | $\underline{\underline{424}}$ | $\underline{\underline{436}}$ | $\underline{\underline{(11)}}$ | (26) | $\underline{\underline{(49)}}$ |

The plan assets related to these commitments are to be used directly to settle the vested obligations and meet the following conditions: They are not owned by the Group entities; they are available only to pay post-employment benefits; and they cannot be returned to the Group entities. In 2010, the return on plan assets amounts to $€ 108$ million.

As of December 31, 2010 the plan assets for these commitments were all in debt securities.

The vested obligations related to these commitments are presented in the accompanying consolidated balance sheets net of the plan assets for these commitments recognized under the heading "Provisions - Provisions for pensions and similar obligations" (see Note 25).

On December 2008, a new defined-contribution plan was put in place in Mexico on a voluntary basis; it substitutes the current defined-benefit plan commitments. Approximately $70 \%$ of the workforce opted to sign up for the new plan, triggering a decrease in the pension obligations included in the changes in commitments in 2009.

## - Post-employment welfare benefits in Mexico

The changes in these commitments and plan assets in 2010 for all Groups' companies in Mexico were as follows:

| Welfare Benefits Commitments and Plan Assets in Mexico: Changes in the period | Commitments |  |  | Plan Assets |  |  | Net Commitments |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2010}$ | $\underline{2009}$ | $\underline{2008}$ | 2010 | 2009 | $\underline{2008}$ | 2010 | $\underline{2009}$ | $\underline{2008}$ |
|  | Millions of euros |  |  |  |  |  |  |  |  |
| Balance at the Beginning | 511 | 360 | 416 | 342 | 301 | 354 | 169 | 59 | 62 |
| Interest costs | 54 | 37 | 35 | - | - | - | 54 | 37 | 35 |
| Expected return on plan assets | - | - | - | 45 | 28 | 30 | (45) | (28) | (30) |
| Current service cost | 19 | 11 | 14 | - | - | - | 19 | 11 | 14 |
| Past service cost or changes in the plan | - | - | - | - | - | - | - | - | - |
| Benefits paid in the period | (18) | (18) | (19) | (18) | (18) | (19) | - | - | - |
| Effect of curtailments and settlements. | - | (4) | (17) | - | - | - | - | (4) | (17) |
| Contributions in the period. |  | - | - | 69 | 9 | 23 | (69) | (9) | (23) |
| Actuarial gains and losses | 127 | 119 | 2 | 49 | 16 | (23) | 78 | 103 | 25 |
| Exchage differences. | 73 | 6 | (71) | 49 | 6 | (64) | 24 | - | (7) |
| Other changes | 二 | - | - | 84 | - | - | (84) | - | - |
| Balance at the End. | 766 | 511 | 360 | 620 | 342 | 301 | 146 | 169 | 59 |

The plan assets related to these commitments are to be used directly to settle the vested obligations and meet the following conditions: They are not owned by the Group entities; they are available only to pay post-employment benefits; and they cannot be returned to the Group entities. In 2010, the return on plan assets for the postemployment welfare benefits commitments amounts to €94 million.

The plan assets for these commitments are all in debt securities.
The vested obligations related to these commitments are presented in the accompanying consolidated balance sheets net of the plan assets for these commitments recognized under the heading "Provisions - Provisions for pensions and similar obligations" (see Note 25).

The sensitivity analysis to changes in medical cost trend rates costs for 2010 is as follows:

| Welfare Benefits in Mexico. Sensitivity Analysis | $\begin{gathered} 1 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 1 \% \\ \text { Decrease } \end{gathered}$ |
| :---: | :---: | :---: |
|  | Millions of euros |  |
| Increase/Decrease in current service cost and interest cost | 21 | (16) |
| Increase/Decrease in commitments | 155 | (121) |

## - Pension Commitments in Portugal:

In Portugal, the main actuarial assumptions used in quantifying the commitments with employees as of December 31, 2010, 2009 and 2008, were as follows:

| Post-Employment Actuarial Assumptions in Portugal | 2010 | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Mortality tables . | TV88/90 | TV88/90 | TV88/90 |
| Discount rate (cumulative annual) | 5.35\% | 5.35\% | 5.90\% |
| Consumer price index (cumulative annual) | 1.75\% | 2.00\% | 2.00\% |
| Salary growth rate (cumulative annual) | 2.75\% | 3.00\% | 3.00\% |
| Expected rate of return on plan assets | 4.40\% | 4.50\% | 4.60\% |

The changes to these commitments and plan assets in 2010, for all the Group's companies in Portugal, were as follows:


The plan assets related to these commitments are to be used directly to settle the vested obligations and meet the following conditions: They are not owned by the Group entities; they are available only to pay post-employment benefits; and they cannot be returned to the Group entities. In 2010 the return on plan assets related to these pension commitments reached - 31 million euros.

The vested obligations related to these commitments are presented in the accompanying consolidated balance sheets net of the plan assets for these commitments recognized under the heading "Provisions - Provisions for pensions and similar obligations" (see Note 25).

The distribution of the main categories of plan assets related to these commitments as of 31 December, 2010, 2009 and 2008 for all Group's companies in Portugal was as follows:

| $\underline{\text { Plan Assets Categories in Portugal }}$ | Percentage |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\underline{2008}$ |
| Equity instruments. | - | - | 8.7 |
| Debt securities. | 91.5 | 93.2 | 85.3 |
| Property, Land and Buildings | 0.5 | - | 0.5 |
| Cash | 8.0 | 5.2 | 3.6 |
| Other investments | - | 1.6 | 1.9 |

## - Pension commitments in the United States:

In the United States, the main actuarial assumptions used in quantifying the commitments with employees as of December 31, 2010, 2009 and 2008, were as follows:

| Post-Employment Actuarial Assumptions in the United States | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| Mortality tables. | RP 2000 Projected | RP 2000 Projected | RP 2000 Projected |
| Discount rate (cumulative annual) | 5.44\% | 5.93\% | 6.92\% |
| Consumer price index (cumulative annual) | 2.50\% | 2.50\% | 2.50\% |
| Salary growth rate (cumulative annual) | 3.50\% | 3.50\% | 4.00\% |
| Expected rate of return on plan assets | 7.50\% | 7.50\% | 7.50\% |

The changes of these commitments and plan assets in 2010, for all Group's companies in United States, were as follows:

| Pensions Net Commitments in the United States Changes in the Period | Commitments |  |  | Plan Assets |  |  | Net Commitments |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\underline{2008}$ | 2010 | 2009 | 2008 | 2010 | 2009 | $\underline{2008}$ |
|  | Millions of euros |  |  |  |  |  |  |  |  |
| Balance at the Beginning | 195 | 168 | 162 | 163 | 135 | 168 | 32 | 33 | (6) |
| Interest cost | 12 | 11 | 9 | - | - | - | 12 | 11 | 9 |
| Expected return on plan assets | - | - | - | 13 | 10 | 12 | (13) | (10) | (12) |
| Current service cost | 5 | 4 | 5 | - | - | - | 5 | 4 | 5 |
| Past service cost or changes in the plan | - | - | 1 | - | - | - | - | - | 1 |
| Benefits paid in the period | (7) | (6) | (7) | (7) | (6) | (7) | - | - |  |
| Effect of curtailments and settlements | - | - | (2) | - | - | - | - | - | (2) |
| Contributions in the period | - | - | - | 2 | 12 | 3 | (2) | (12) | (3) |
| Actuarial gains and losses. | 16 | 24 | (9) | 7 | 17 | (50) | 9 | 7 | 41 |
| Exchage differences | 14 | (6) | 9 | 12 | (5) | 9 | 2 | (1) | - |
| Other changes | 1 | - | - | - | - | - | 1 | - | - |
| Balance at the End | $\underline{\underline{236}}$ | $\underline{\underline{195}}$ | $\underline{\underline{168}}$ | 191 | 163 | 135 | 45 | 32 | 33 |

The plan assets related to these commitments are to be used directly to settle the vested obligations and meet the following conditions: They are not owned by the Group entities; they are available only to pay post-employment benefits; and they cannot be returned to the Group entities. In 2010 the return on plan assets related to these pension commitments reached €20 million.

The vested obligations related to these commitments are presented in the accompanying consolidated balance sheets net of the plan assets for these commitments recognized under the heading "Provisions - Provisions for pensions and similar obligations" (see Note 25).

The distribution of the main category of plan assets related to these commitments as of 31 December, 2010, 2009 and 2008 for all the companies in the United States was as follows:

| Plan Assets Categories for Pension Commitments in the United States | Percentage |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\underline{2008}$ |
| Equity instruments | 62.4 | 63.6 | 52.7 |
| Debt securities | 35.7 | 35.1 | 46.0 |
| Property, Land and Buildings | - | - | - |
| Cash | 1.9 | 1.3 | 1.3 |
| Other investments | - | - | - |

### 26.2.3 Estimated future payments for commitments with employees in the BBVA Group

The estimated benefit payments in millions of euros over the next 10 years for all the companies in Spain, Mexico, Portugal and the United States are as follows:

| Expected Future Benefits for |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Post-Employment Commitments | 2011 | 2012 | 2013 | 2014 | 2015 | 2016-2020 |
|  | Millions of euros |  |  |  |  |  |
| Pensions Spain | 791 | 734 | 688 | 637 | 580 | 1,939 |
| Early retirement Spain | 596 | 541 | 497 | 448 | 392 | 1,043 |
| Pension Mexico | 60 | 59 | 61 | 65 | 70 | 441 |
| Pensions Portugal | 17 | 17 | 17 | 17 | 17 | 84 |
| Pensions The United States | 8 | 9 | 10 | 11 | 12 | 72 |
| Total | 876 | 819 | 776 | 730 | 679 | 2,536 |

## 27. COMMON STOCK

The BBVA Board of Directors, at its meeting on November 1, 2010, under the delegation conferred by the AGM held on March 13, 2009, agreed to a BBVA capital increase (including the pre-emptive subscription right for former shareholders) that was completed for a nominal amount of $€ 364,040,190.36$, with the issue and release into circulation of $742,939,164$ new ordinary shares of the same class and series as the previously existing ones, with a par value of $€ 0.49$ each and represented through book-entry accounts. The subscription price of the new shares was $€ 6.75$ per share, of which forty-nine euro cents ( $€ 0.49$ ) corresponded to the par value and six euros and twenty-six cents ( $€ 6.26$ ) corresponded to the share premium (Note 28), therefore, the total effective amount of the common stock increase was $€ 5,014,839,357$.

After the aforementioned capital increase, BBVA's share capital, as of December 31, 2010 amounted to $€ 2,200,545,059.65$, divided into $4,490,908,285$ fully subscribed and paid-up registered shares, all of the same class and series, at $€ 0.49$ par value each, represented through book-entry accounts.

All BBVA shares carry the same voting and dividend rights and no single stockholder enjoys special voting rights. There are no shares that do not represent an interest in the Bank's common stock.

BBVA shares are traded on the continuous market in Spain, as well as on the London and Mexico stock markets. American Depositary Shares (ADSs) traded on the New York Stock Exchange are also traded on the Lima Stock Exchange (Peru), under an exchange agreement between these two markets.

Also, as of December 31, 2010, the shares of BBVA Banco Continental, S.A., Banco Provincial S.A., BBVA Colombia, S.A., BBVA Chile, S.A., BBVA Banco Frances, S.A. and AFP Provida were listed on their respective local stock markets, the last two also being listed on the New York Stock Exchange. BBVA Banco Frances, S.A. is also listed on the Latin American market of the Madrid Stock Exchange.

As of December 31, 2010, Manuel Jove Capellán owned $5.07 \%$ of BBVA common stock through the company Inveravante Inversiones Universales, S.L.

Furthermore, as of December 31, 2010, State Street Bank and Trust Co., Chase Nominees Ltd. and The Bank of New York Mellon, S.A. NV, in their capacity as international custodian/depositary banks, held $7.22 \%, 5.95 \%$ and $3.65 \%$ of BBVA common stock, respectively. Of said positions held by the custodian banks, there are no individual shareholder with direct or indirect holdings greater than or equal to $3 \%$ of the BBVA common stock, except in the case of the Blackrock Inc. company that, on February 4, 2010, reported to the Spanish Securities and Exchange Commission (CNMV) that, as a result of the acquisition on December 1, 2009 of the Barclays Global Investors (BGI) company, now has an indirect holding of BBVA common stock totaling $4.45 \%$ through the Blackrock Investment Management company.

BBVA is not aware of any direct or indirect interests through which ownership or control of the Bank may be exercised.

BBVA has not been notified of the existence of any agreements between shareholders to regulate the exercise of voting rights at the Bank's AGMs, or to restrict or place conditions upon the free transferability of BBVA shares. The Bank is also not aware of any agreement that might result in changes in the control of the issuer.

The AGM held on March 13, 2009, under the fifth point of the Agenda, resolved to confer authority on the Board of Directors, pursuant to article 153.1.b) of the Corporations Act (now Article 297.1b) of the Corporations Act), to resolve to increase the common stock on one or several occasions up to the maximum nominal amount representing $50 \%$ of the Company's common stock that is subscribed and paid up on the date on which the resolution is adopted, i.e., €918,252,434.60. Article 159.2 of the Corporations Act (now Article 506 of the Corporations Act) empowers the Board to exclude the pre-emptive subscription right in relation to these share issues, under the terms and with the limitations of the aforementioned agreement. The directors have five years from the date of the adoption of the agreement by the General Meeting, i.e. March 13, 2009, to perform this common stock increase.

On the signing of this agreement, the Board of Directors agreed on a share capital increase of the Bank with the pre-emptive subscription right, as described above, on November 1, 2010. The Board of Directors, at its meeting on July 27, 2009, agreed to a share capital increase for the amount required to address the conversion of the convertible obligations agreed upon on said date, as described below. This will be carried out through the issue and release into circulation of up to $444,444,445$ ordinary shares with a par value of $€ 0.49$ each and without prejudice to the adjustments that may arise according to the anti-dilution mechanisms.

At the AGM held on March 14, 2008 the shareholders resolved to delegate to the Board of Directors for a fiveyear period the right to issue bonds, convertible and/or exchangeable into Bank shares for a maximum total of $€ 9,000$ million. The powers include the right to establish the different aspects and conditions of each issue, including the power to exclude pre-emptive subscription right of shareholders in accordance with the Corporations Act (now the Corporations Act), to determine the basis and methods of conversion and to increase capital stock in the amount considered necessary. In virtue of said authorization, the Board of Directors, at its meeting on July 27, 2009, agreed to proceed to the issue of convertible obligations for an amount of $€ 2,000$ million with the exclusion of the pre-emptive subscription right (see Note 23.4), as well as the corresponding Bank's share capital increase needed to address the conversion of said convertible obligations, on the basis of the conferral to the Board of Directors to increase share capital, as adopted by the aforementioned AGM held on March 13, 2009.

Previously, the AGM held on March 18, 2006 had agreed to delegate to the Board of Directors the faculty to issue, within a maximum legal period of five years as of said date, on one or several occasions, directly or through subsidiary companies fully underwritten by the Bank, any kind of debt instruments through debentures, any class of bonds, promissory notes, any class of commercial paper or warrants, which may be totally or partially exchangeable for equity that the Company or another company may already have issued, or via contracts for difference (CFD), or any other senior or secured nominative or bearer debt securities (including mortgage-backed bonds) in euros or any other currency that can be subscribed in cash or kind, with or without the incorporation of rights to the securities (warrants), subordinated or not, with a limited or open-ended term. The total maximum nominal amount authorized is $€ 105,000$ million. This amount was increased by $€ 30,000$ million by the Ordinary General Stockholders’ Meeting held on March 16, 2007, by €50,000 million by the AGM on March 14 2008, and by an additional $€ 50,000$ million by the AGM on March 13, 2009. Accordingly, the maximum total nominal amount delegated by the General Meeting was €235,000 million.

## 28. SHARE PREMIUM

The amounts under this heading in the accompanying consolidated balance sheets total $€ 17,104, € 12,453$ and $€ 12,770$ million as of 31 December, 2010, 2009 and 2008, respectively.

The change in the amount in 2010 is due to the share premium of the aforementioned capital increase.
The change in the balance in 2009 is the result of a charge of $€ 317$ million corresponding to the payment to shareholders on April 20, 2009 as a complement to dividends for 2008, which was approved at the AGM on March 13, 2009.

This payment consisted in a total of $60,451,115$ treasury stock (see Note 30) at one (1) share for each sixty-two (62) held by shareholders at market close on April 9, 2009. These shares are valued at $€ 5.25$ each (the average weighted price per share of Banco Bilbao Vizcaya Argentaria, S.A. in the Spanish stock market (continuous market) on March 12, the day before that of the AGM mentioned above.

The amended Spanish Corporation Act expressly permits the use of the share premium balance to increase capital and establishes no specific restrictions as to its use.

## 29. RESERVES

The breakdown of the balance of this heading in the accompanying consolidated balance sheets was as follows:

| Reserves. Breakdown by concepts | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Legal reserve | 367 | 367 | 367 |
| Restricted reserve for retired capital | 88 | 88 | 88 |
| Restricted reserve for Parent Company shares | 456 | 470 | 604 |
| Restricted reserve for redenomination of capital in euros | 2 | 2 | 2 |
| Revaluation Royal Decree-Law 7/1996 | 32 | 48 | 82 |
| Voluntary reserves | 4,168 | 2,918 | 1,927 |
| Consolidation reserves attributed to the Bank and dependents consolidated companies. | 9,247 | 8,181 | 6,340 |
| Total | $\underline{\underline{14,360}}$ | $\underline{\underline{12,074}}$ | $\underline{\underline{9,410}}$ |

### 29.1. LEGAL RESERVE

Under the amended Corporations Act, $10 \%$ of any profit made each year must be transferred to the legal reserve until the balance of this reserve reaches $20 \%$ of the share capital. This limit of $20 \%$ of share capital had already been reached BBVA as of December 31, 2010, once the proposal for applying the 2010 earnings was considered (see Note 4). The legal reserve may also be used to increase the share capital in the part exceeding the $10 \%$ of the capital already increased.

Until the legal reserve exceeds $20 \%$ of capital, it can only be used to offset losses, provided that sufficient other reserves are not available for this purpose.

### 29.2. RESTRICTED RESERVES

BBVA has recognized a restricted reserve resulting from the reduction of the nominal value of each share in April 2000, and another restricted reserve resulting from the amount of treasury stock held by the Bank at each period-end, as well as by the amount of customer loans outstanding at those dates that were granted for the purchase of, or are secured by, the Bank's shares.

Finally, pursuant to Law 46/1998 on the introduction of the euro, a restricted reserve is recognized as a result of the rounding effect of the redenomination of the share capital in euros.

### 29.3. REVALUATION OF ROYAL DECREE-LAW 7/1996 (REVALUATION AND REGULARIZATION OF THE BALANCE SHEET)

Prior to the merger, Banco de Bilbao, S.A. and Banco de Vizcaya, S.A. availed themselves of the legal provisions applicable to the regularization and revaluation of balance sheets. Thus, on December 31, 1996, Banco Bilbao Vizcaya, S.A. revalued its tangible assets pursuant to Royal Decree-Law 7/1996 of June 7 by applying the maximum coefficients authorized, up to the limit of the market value arising from the existing valuations. The resulting increases in the cost and depreciation of tangible fixed assets were calculated and allocated as follows:

| $\underline{\text { Revaluation and Regularization of the Balance Sheet }}$ | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Legal revaluations and regularizations of tangible assets: |  |  |  |
| Cost | 187 | 187 | 187 |
| Less: |  |  |  |
| Single revaluation tax (3\%) | (6) | (6) | (6) |
| Balance as of December 31, 1999 | 181 | 181 | 181 |
| Rectification as a result of review by the tax authorities in 2000 | (5) | (5) | (5) |
| Transfer to voluntary reserves | (144) | (128) | (94) |
| Total. | 32 | 48 | 82 |

Following the review of the balance of the "Revaluation Reserve pursuant to Royal Decree-Law 7/1996", June 7, account by the tax authorities in 2000, this balance could only be used, free of tax, to offset recognized losses and to increase share capital until January 1, 2007. From that date, the remaining balance of this account can also be allocated to unrestricted reserves, provided that the surplus has been depreciated or the revalued assets have been transferred or derecognized. As of December 31, 2010, 2009 and 2008, the balance of restricted reserves (not yet classified as unrestricted reserves) amounted to $€ 32$, € $€ 8$ million and $€ 82$ million, respectively.

### 29.4. RESERVES (LOSSES) BY ENTITY

The breakdown, by company or corporate group, of the item "Reserves" in the accompanying consolidated balance sheets is as follows:

| Reserves Assigned to the Consolidation Process | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Accumulated reserves (losses) |  |  |  |
| BBVA, S.A. (Reserves asigned to the holding company) | 4,760 | 1,676 | 1,516 |
| Grupo BBVA Bancomer | 4,306 | 4,022 | 3,489 |
| Grupo Chile | 540 | 419 | 248 |
| Grupo BBVA Banco Provincial | 593 | 413 | 198 |
| Grupo BBVA Continental. | 183 | 127 | 95 |
| Grupo BBVA Puerto Rico | 5 | 72 | 44 |
| Grupo BBVA USA Bancshares | (960) | 71 | (84) |
| Grupo BBVA Portugal. | (207) | (207) | (220) |
| Grupo BBVA Colombia | (144) | (209) | (264) |
| Grupo BBVA Banco Francés | (113) | (139) | (305) |
| BBVA Seguros, S.A. | 1,275 | 1,052 | 862 |
| Corporacion General Financiera, S.A. | 1,356 | 1,229 | 979 |
| BBVA Luxinvest, S.A. | 1,231 | 1,239 | 1,232 |
| Cidessa Uno, S.L. | 1,016 | 746 | 298 |
| Anida Grupo Inmobiliario, S.L. | 377 | 401 | 380 |
| BBVA Suiza, S.A. | 249 | 233 | 222 |
| Bilbao Vizcaya Holding, S.A. | 150 | 166 | 150 |
| BBVA Panamá, S.A. | 147 | 118 | 108 |
| BBVA Ireland Public Limited Company | 144 | 103 | 103 |
| Almacenes Generales de Deposito, S.A.E. | - | 105 | 97 |
| Compañía de Cartera e Inversiones, S.A. | 141 | 123 | 121 |
| Anida Desarrollos Singulares, S.L. | (299) | (21) | - |
| Participaciones Arenal, S.L. | (181) | (181) | (182) |
| Anida Operaciones Singulares, S.L. | (117) | (1) | - |
| BBVA Propiedad F.I.I. | (116) | (12) | (11) |
| Compañía Chilena de Inversiones, S.L. | (87) | (135) | (135) |
| Finanzia, Banco de Crédito, S.A. | (49) | 146 | 144 |
| Rest | 105 | 211 | (288) |
| Subtotal | 14,305 | 11,766 | 8,801 |
| Reserves (losses) of entities accounted for using the equity method: |  |  |  |
| Grupo CITIC | 93 | 31 | 151 |
| Tubos Reunidos, S.A. | 52 | 51 | 53 |
| Corp. IBV Participaciones Empresariales, S.A. | 4 | 249 | 437 |
| Part. Servired, Sdad.Civil. | 12 | 24 | 8 |
| Occidental Hoteles Management, S.L. | (44) | (13) | (3) |
| Hestenar, S.L. | (15) | (2) | (0) |
| Rest | (47) | (31) | (37) |
| Subtotal | 55 | 309 | 609 |
| Total Reserves . | 14,360 | 12,075 | 9,410 |

For the purpose of allocating the reserves and accumulated losses at the consolidated companies shown in the above table, the transfers of reserves arising from the dividends paid and transactions between these companies are taken into account in the period in which they took place.

As of December 31, 2010, 2009 and 2008, €2,612 million, $€ 2,140$ and 2,217 million, respectively, in the individual financial statements of the subsidiaries were restricted reserves.

## 30. TREASURY STOCK

In 2010, 2009 and 2008 the Group companies performed the following transactions with shares issued by the Bank:

| Treasury Stock | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | $\underset{\substack{\text { Millions of } \\ \text { Euros }}}{ }$ | Number of Shares | Millions of Euros | Number of Shares | Millions of Euros |
| Balance at beginning | 16,642,054 | 224 | 61,539,883 | 720 | 15,836,692 | 389 |
| + Purchases. | 821,828,799 | 7,828 | 688,601,601 | 6,431 | 1,118,942,855 | 14,096 |
| - Sales and other changes | (780,423,886) | $(7,545)$ | (733,499,430) | $(6,835)$ | (1,073,239,664) | $(13,745)$ |
| +/- Derivatives over BBVA shares | - | 45 | - | (92) | - | (20) |
| Balance at the end | 58,046,967 | 552 | 16,642,054 | 224 | 61,539,883 | 720 |
| Of which: |  |  |  |  |  |  |
| Held by BBVA. | 2,838,798 | 83 | 8,900,623 | 128 | 4,091,197 | 143 |
| Held by Corporación General Financiera, S.A. | 55,207,640 | 469 | 7,740,902 | 96 | 57,436,183 | 577 |
| Held by other subsidiaries | 529 |  | 529 |  | 12,503 |  |
| Average purchase price in euros. | 9.53 |  | 9.34 |  | 12.60 |  |
| Average selling price in euros | 9.48 |  | 8.95 |  | 12.52 |  |
| Net gain or losses on transactions (Shareholder's funds-Reserves). |  | (106) |  | (238) |  | (172) |

The amount under the heading of "Sales and other changes" in the above table in 2009 includes the allocation of treasury stock to the shareholders as an additional remuneration to complement the dividends for 2008 (see Note 28).

The percentages of treasury stock held by the Group in 2010, 2009 and 2008 were as follows:

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Treasury Stock | Min | Max | Min | Max | Min | Max |
| \% treasury stock | 0.352 | 2.396\% | 0.020\% | 2.850\% | 0.318\% | 3.935\% |

The number of shares of BBVA accepted in pledge as of December 31, 2010, 2009 and 2008 was as follows:

| Shares of BBVA Accepted in Pledge | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| Number of shares in pledge | 107,180,992 | 92,503,914 | 98,228,254 |
| Nominal value | 0.49 | 0.49 | 0.49 |
| \% of share capital | 2.39\% | 2.47\% | 2.62\% |

The number of BBVA shares owned by third parties but managed by a company in the Group as of December 31, 2010, 2009 and 2008 was as follows:

| Shares of BBVA Owned by Third Parties but Managed by the Group | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| Number of shares property of third parties | 96,107,765 | 82,319,422 | 104,534,298 |
| Nominal value | 0.49 | 0.49 | 0.49 |
| \% of share capital | 2.14\% | 2.20\% | 2.79\% |

## 31. VALUATION ADJUSTMENTS

The breakdown of the balance under this heading in the accompanying consolidated balance sheets is as follows:

| Valuation Adjustments | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Million | of euros |  |
| Available-for-sale financial assets | 12.4 | 333 | 1,951 | 931 |
| Cash flow hedging |  | 49 | 188 | 207 |
| Hedging of net investments in foreign transactions |  | (158) | 219 | 247 |
| Exchange differences | 2.2.16 | (978) | $(2,236)$ | $(2,231)$ |
| Non-current assets held for sale. |  | - | - | - |
| Entities accounted for using the equity method |  | (16) | (184) | (84) |
| Other valuation adjustments |  | - | - | - |
| Total |  | $\underline{\text { (770) }}$ | (62) | (930) |

The balances recognized under these headings are presented net of tax.

## 32. NON-CONTROLLING INTEREST

The breakdown by consolidated company of the balance under the heading "Non-controlling interests" of total equity in the accompanying consolidated balance sheets was as follows:

| Non-Controlling Interest | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| BBVA Colombia Group | 36 | 30 | 26 |
| BBVA Chile Group | 375 | 280 | 194 |
| BBVA Banco Continental Group | 501 | 391 | 278 |
| BBVA Banco Provincial Group. | 431 | 590 | 413 |
| BBVA Banco Francés Group | 161 | 127 | 88 |
| Other companies | 52 | 45 | 50 |
| Total | $\underline{\underline{1,556}}$ | $\underline{\underline{1,463}}$ | $\underline{\underline{1,049}}$ |

These amounts are broken down by consolidated company under the heading "Net income attributed to noncontrolling interests" in the accompanying consolidated income statements:

| Net Income atributed to Non-Controlling Interests |
| :--- | :--- |

## 33. CAPITAL BASE AND CAPITAL MANAGEMENT

## Capital base

Bank of Spain Circular 3/2008, of 22 May 2008, modified by Circular 9/2010 of 22 December 2010, on the calculation and control of minimum capital base requirements, and subsequent amendments, regulates the minimum capital base requirements for Spanish credit institutions - both as individual entities and as consolidated
groups- and how to calculate them, as well as the various internal capital adequacy assessment processes they should have in place and the information they should disclose to the market.

Circular 3/2008 and subsequent amendments implement Spanish legislation on capital base and consolidated supervision of financial institutions, as well as adapting Spanish law to the relevant European Union Directives, in compliance with the Accord by the Basel Committee on Banking Supervision (Basel II).

The minimum capital base requirements established by Circular $3 / 2008$ are calculated according to the Group's exposure to credit and dilution risk, counterparty and liquidity risk relating to the trading portfolio, exchange rate risk and operational risk. In addition, the Group must fulfill the risk concentration limits established in said Circular and the internal Corporate Governance obligations.

As of December 31, 2010, 2009 and 2008, the Group's capital exceeded the minimum capital base level required by regulations in force on each date as shown below:

| Capital Base | 2010(*) | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Basic equity | 34,352 | 27,114 | 22,107 |
| Common Stock | 2,201 | 1,837 | 1,837 |
| Parent company reserves | 28,738 | 20,892 | 21,394 |
| Reserves in consolidated companies | 1,720 | 1,600 | (626) |
| Non-controlling interests | 1,325 | 1,245 | 928 |
| Other equity instruments | 7,175 | 7,130 | 5,391 |
| Deductions (Goodwill and others). | $(10,331)$ | $(8,177)$ | $(9,998)$ |
| Attributed net income (less dividends) | 3,526 | 2,587 | 3,181 |
| Additional equity | 7,472 | 12,116 | 12,543 |
| Other deductions | $(4,477)$ | $(2,133)$ | (957) |
| Additional equity due to mixed group (**) | 1,291 | 1,305 | 1,129 |
| Total Equity | 38,639 | 38,402 | 34,822 |
| Minimum equity required | $\underline{\underline{25,066}}$ | $\underline{\underline{\mathbf{2 3 , 2 8 2}}}$ | $\underline{\underline{\mathbf{2 4 , 1 2 4}}}$ |

(*) Provisional data.
(**) Mainly insurance companies in the Group.
The results of the stress tests of European financial institutions, published on July 23, 2010, suggested that the BBVA Group will maintain its current solvency levels in 2011, even in the most adverse scenario that incorporates the additional impact of a possible sovereign risk crisis.

## Capital management

Capital management in the Group has a twofold aim: to preserve the level of capitalization, in accordance with the business objectives in all the countries in which it operates; and, at the same time, to maximize the return on shareholders' funds through the efficient allocation of capital to the different units, good management of the balance sheet and appropriate use of the various instruments forming the basis of the Group's equity: stock, preferential stock and subordinate debt.

This capital management is carried out in accordance with the criteria of the Bank of Spain Circular 3/2008 and subsequent amendments both in terms of determining the capital base and the solvency ratios. This regulation allows each entity to apply its own internal ratings based (IRB) approach to risk and capital management.

The Group carries out an integrated management of these risks, in accordance with its internal policies (see Note 7) and its internal capital estimation model has received the Bank of Spain's approval for certain portfolios.

Capital is allocated to each business area (see Note 6) according to economic risk capital (ERC) criteria, which are based on the concept of unexpected loss with a specific confidence level, as a function of a solvency target
determined by the Group. This target is established at two levels: Core equity: which determines the allocated capital and serves as a reference to calculate the return generated on equity (ROE) by each business; and total capital, which determines the additional allocation in terms of subordinate debt and preferred securities.

Because of its sensitivity to risk, ERC is an element linked to policies for managing the actual businesses. The procedure provides a harmonized basis for assigning capital to businesses according to the risks incurred and makes it easier to compare returns. The calculation of the CaR combines credit risk, market risk, structural risk associated with the balance sheet equity positions, operational risk, fixed assets risks and technical risks in the case of insurance companies. These calculations are carried out using internal models that have been defined following the guidelines and requirements established under the Basel II Capital Accord, with economic criteria prevailing over regulatory ones.

## 34. FINANCIAL GUARANTEES AND DRAWABLE BY THIRD PARTIES

The breakdown of the balances of these items as of December 31, 2010, 2009 and 2008 was as follows:

| Financial Guarantees and Drawable by Third Parties | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Contingent Exposures |  |  |  |
| Collateral, bank guarantees and indemnities | 28,092 | 26,266 | 27,649 |
| Rediscounts, endorsements and acceptances | 49 | 45 | 81 |
| Rest | 8,300 | 6,874 | 8,222 |
| Total | 36,441 | 33,185 | 35,952 |
| Contingent Commitments |  |  |  |
| Drawable by third parties: | 86,790 | 84,925 | 92,663 |
| Credit institutions | 2,303 | 2,257 | 2,021 |
| Government and other government agency | 4,135 | 4,567 | 4,221 |
| Other resident sectors | 27,201 | 29,604 | 37,529 |
| Non-resident sector | 53,151 | 48,497 | 48,892 |
| Other commitments. | 3,784 | 7,398 | 6,234 |
| Total | $\underline{\underline{90,574}}$ | $\underline{\underline{92,323}}$ | $\underline{\underline{98,897}}$ |

Since a significant portion of these amounts will reach maturity without any payment obligation materializing for the consolidated companies, the aggregate balance of these commitments cannot be considered as an actual future requirement for financing or liquidity to be provided by the Group to third parties.

In 2010, 2009 and 2008 no issuances of debt securities carried out by associate entities, jointly controlled entities (accounted for using the equity method) or non-Group entities have been guaranteed.

## 35. ASSETS ASSIGNED TO OTHER OWN AND THIRD-PARTY OBLIGATIONS

In addition to those mentioned in other notes in these annual financial statements as at December 31, 2010 and 2009 and 2008, (see Notes 13 and 26), the assets of consolidated entities that guaranteed their own obligations amounted to $€ 81,631$ million, $€ 81,231$ million and $€ 76,259$ million. These amounts mainly correspond to the issue of long-term covered bonds (Note 23.4) which, pursuant to the Mortgage Market Act, are admitted as third-party collateral and to assets allocated as collateral for certain lines of short-term finance assigned to the Group by central banks.

As of December 31, 2010, 2009 and 2008, none of the Group's assets were linked to any additional third-party obligations apart from those described in the various notes to the accompanying consolidated annual financial statements.

## 36. OTHER CONTINGENT ASSETS AND CONTINGENT LIABILITIES

As of December 31, 2010, 2009 and 2008, there were no significant contingent assets or liabilities registered in the financial statements attached.

## 37. PURCHASE AND SALE COMMITMENTS AND FUTURE PAYMENT OBLIGATIONS

The breakdown of sale and purchase commitments of the BBVA Group as of December 31, 2010, 2009 and 2008 was as follows:

| Purchase and Sale Commitments | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Financial instruments sold with repurchase commitments | 40,323 | 29,409 | 32,569 |
| Financial instruments purchased with resale commitments | 8,693 | 7,023 | 11,515 |

Below is a breakdown of the maturity of other future payment obligations due later than December 31, 2010:


## 38. TRANSACTIONS ON BEHALF OF THIRD PARTIES

As of December 31, 2010, 2009 and 2008, the details of the most significant items under this heading were as follows:

| Transactions on Behalf of Third Parties | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Financial instruments entrusted by third parties | 534,243 | 530,109 | 510,019 |
| Conditional bills and other securities received for collection. | 4,256 | 4,428 | 5,208 |
| Securities received in credit | 999 | 489 | 71 |

As of December 31, 2010, 2009 and 2008, the off-balance sheet customer funds were as follows:

| Off-Balance Sheet Customer Funds by Type | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Commercialized by the Group |  |  |  |
| Investment companies and mutual funds. | 41,006 | 39,849 | 37,076 |
| Pension funds | 72,598 | 57,264 | 42,701 |
| Saving insurance contracts | 9,296 | 9,814 | 10,398 |
| Customer portfolios managed on a discretionary basis. | 25,435 | 26,501 | 24,582 |
| Of which: |  |  |  |
| Portfolios managed on a discretionary | 10,494 | 10,757 | 12,176 |
| Commercialized by the Group managed by third parties outside the Group |  |  |  |
| Investment companies and mutual funds. | 76 | 85 | 59 |
| Pension funds | 21 | 24 | 24 |
| Saving insurance contracts | - | - | - |
| Total | $\underline{\underline{148,432}}$ | $\underline{\underline{133,537}}$ | $\underline{\underline{114,840}}$ |

## 39. INTEREST, INCOME AND SIMILAR EXPENSES

### 39.1. Interest And Similar Income

The breakdown of the most significant interest and similar income earned by the Group in 2010, 2009 and 2008 was as follows:

| Interest and Similar Income. Breakdown by Origin. | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Central Banks. | 239 | 254 | 479 |
| Loans and advances to credit institutions | 402 | 631 | 1,323 |
| Loans and advances to customers | 16,002 | 18,119 | 23,580 |
| Government and other government agency | 485 | 485 | 736 |
| Resident sector | 5,887 | 7,884 | 11,177 |
| Non resident sector | 9,630 | 9,750 | 11,667 |
| Debt securities | 3,080 | 3,342 | 3,706 |
| Held for trading | 956 | 1,570 | 2,241 |
| Available-for-sale financial assets and held-to-madurity investments | 2,124 | 1,772 | 1,465 |
| Rectification of income as a result of hedging transactions | 63 | 177 | 175 |
| Insurance activity | 975 | 940 | 812 |
| Other income | 373 | 312 | 329 |
| Total | 21,134 | $\underline{\underline{23,775}}$ | $\underline{\underline{30,404}}$ |

The amounts recognized in consolidated equity as of December 31, 2010, 2009 and 2008, in connection with hedging derivatives and the amounts derecognized from consolidated equity and taken to the consolidated income statement during those years are disclosed in the accompanying consolidated statements of recognized income and expenses.

The following table shows the adjustments in income resulting from hedge accounting, broken down by type of hedge:

| Adjustments in Income Resulting from Hedge Accounting | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Cash flow hedging | 213 | 295 | 152 |
| Fair value hedging | (150) | (118) | 23 |
| Total. | 63 | 177 | 175 |

The breakdown of the balance of this heading in the accompanying consolidated income statements by geographical area is as follows:

| Interest and Similar Income. Breakdown by Geographical Area | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Domestic market | 8,906 | 11,224 | 15,391 |
| Foreign | 12,228 | 12,551 | 15,013 |
| European Union | 744 | 1,089 | 1,974 |
| Rest of OECD | 7,417 | 7,153 | 8,671 |
| Rest of countries | 4,067 | 4,309 | 4,368 |
| Total | $\underline{\underline{21,134}}$ | $\underline{\underline{23,775}}$ | $\underline{\underline{30,404}}$ |

### 39.2. Interest And Similar Expenses

The breakdown of the balance under this heading in the accompanying consolidated income statements is as follows:

| Interest and Similar Expenses. Breakdown by Origin | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Bank of Spain and other central banks | 184 | 202 | 384 |
| Deposits from credit institutions | 1,081 | 1,511 | 3,115 |
| Customers deposits | 3,570 | 4,312 | 9,057 |
| Debt certificates. | 2,627 | 2,681 | 3,631 |
| Subordinated liabilities. | 829 | 1,397 | 1,121 |
| Rectification of expenses as a result of hedging transactions | $(1,587)$ | $(1,215)$ | 421 |
| Cost attributable to pension funds (Note 26) | 259 | 274 | 254 |
| Insurance activity. | 707 | 679 | 571 |
| Other charges | 144 | 52 | 164 |
| Total | $\underline{\text { 7,814 }}$ | 9,893 | 18,718 |

The following table shows the adjustments in expenses resulting from hedge accounting, broken down by type of hedge:

| Adjustments in Expenses Resulting from Hedge Accounting | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Cash flow hedging | - | (35) | (33) |
| Fair value hedging | $(1,587)$ | $(1,180)$ | 454 |
| TOTAL | $\underline{\underline{(1,587)}}$ | $\underline{(1,215)}$ | $\underline{\underline{421}}$ |

### 39.3. Averages Return On Investments and Average Borrowing Cost

The detail of the average return on investments in 2010, 2009 and 2008 was as follows:

| ASSETS | 2010 |  |  | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balances | Interest and Similar Income | Interest Rates (\%) | Average Balances | Interest and Similar Income | $\begin{gathered} \text { Interest } \\ \text { Rates (\%) } \end{gathered}$ | Average Balances | Interest and Similar Income | Interest Rates (\%) |
|  | Millions of euros |  |  |  |  |  |  |  |  |
| Cash and balances with central banks | 21,342 | 239 | 1.12 | 18,638 | 253 | 1.36 | 14,396 | 479 | 3.32 |
| Securities portfolio and derivatives. | 145,990 | 3,939 | 2.70 | 138,030 | 4,207 | 3.05 | 118,356 | 4,659 | 3.94 |
| Loans and advances to credit institutions. | 25,561 | 501 | 1.96 | 26,152 | 697 | 2.66 | 31,229 | 1,367 | 4.38 |
| Euros | 15,888 | 210 | 1.32 | 16,190 | 353 | 2.18 | 21,724 | 933 | 4.30 |
| Foreign currency | 9,673 | 291 | 3.01 | 9,962 | 344 | 3.45 | 9,505 | 434 | 4.57 |
| Loans and advances to |  |  |  |  |  |  |  |  |  |
| customers | 333,021 | 16,296 | 4.89 | 328,969 | 18,498 | 5.62 | 321,498 | 23,720 | 7.38 |
| Euros | 219,857 | 7,023 | 3.19 | 222,254 | 9,262 | 4.17 | 218,634 | 13,072 | 5.98 |
| Foreign currency. | 113,164 | 9,273 | 8.19 | 106,715 | 9,236 | 8.65 | 102,864 | 10,648 | 10.35 |
| Other finance income | - | 159 | - | - | 120 | - | - | 179 | - |
| Other assets | 32,894 | - | - | 31,180 | - | - | 32,377 | - | - |
| ASSETS/INTEREST AND |  |  |  |  |  |  |  |  |  |
| SIMILAR INCOME | 558,808 | $\underline{\underline{21,134}}$ | 3.78 | $\underline{542,969}$ | $\underline{\underline{23,775}}$ | $\stackrel{4.38}{\underline{-}}$ | $\underline{517,856}$ | $\underline{\text { 30,404 }}$ | 5.87 |

The average borrowing cost in 2010, 2009 and 2008 was as follows:

| $\underline{\text { LIABILITIES }}$ | 2010 |  |  | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balances | Interest and Similar Expenses | $\begin{gathered} \text { Interest } \\ \text { Rates (\%) } \\ \hline \end{gathered}$ | Average Balances | Interest and Similar Expenses | $\begin{gathered} \text { Interest } \\ \text { Rates (\%) } \\ \hline \end{gathered}$ | Average Balances | Interest and Similar Expenses | Interest Rates (\%) |
|  |  |  |  |  | Millions of eur |  |  |  |  |
| Deposits from central banks and |  |  |  |  |  |  |  |  |  |
| credit institutions . . . . . . | 80,177 | 1,515 | 1.89 | 74,017 | 2,143 | 2.89 | 77,159 | 3,809 | 4.94 |
| Euros | 45,217 | 863 | 1.91 | 35,093 | 967 | 2.75 | 32,790 | 1,604 | 4.89 |
| Foreign currency . | 34,960 | 652 | 1.87 | 38,924 | 1,176 | 3.02 | 44,369 | 2,205 | 4.97 |
| Customer deposits | 259,330 | 3,550 | 1.37 | 249,106 | 4,056 | 1.63 | 237,387 | 8,390 | 3.53 |
| Euros | 121,956 | 1,246 | 1.02 | 116,422 | 1,326 | 1.14 | 115,166 | 3,765 | 3.27 |
| Foreign currency . | 137,374 | 2,304 | 1.68 | 132,684 | 2,730 | 2.06 | 122,221 | 4,625 | 3.78 |
| Debt certificates and subordinated |  |  |  |  |  |  |  |  |  |
| liabilities | 119,684 | 2,334 | 1.95 | 120,228 | 3,098 | 2.58 | 119,249 | 6,100 | 5.12 |
| Euros | 89,020 | 1,569 | 1.76 | 91,730 | 2,305 | 2.51 | 96,764 | 5,055 | 5.22 |
| Foreign currency . . | 30,664 | 765 | 2.49 | 28,498 | 793 | 2.78 | 22,485 | 1,045 | 4.65 |
| Other finance expenses | - | 415 | - | - | 596 | - | - | 418 | - |
| Other liabilities | 66,541 | - | - | 70,020 | - | - | 56,867 | - | - |
| Equity | 33,076 | - | - | 29,598 | - | - | 27,194 | - | - |
| LIABILITIES+EQUITY/INTEREST |  |  |  |  |  |  |  |  |  |
| AND SIMILAR EXPENSES . | 558,808 | 7,814 | 1.40 | 542,969 | 9,893 | 1.82 | 517,856 | 18,717 | 3.61 |

The change in the balance under the headings "Interest and similar income" and "Interest and similar expenses" in the accompanying consolidated income statements is the result of changing prices (price effect) and changing volume of activity (volume effect), as can be seen below:

| Interest Income and Expense and Similar Items. Change in the Balance | 2010/2009 |  |  | 2009/2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume Effect(1) | Price <br> Effect (2) | Total Effect | Volume Effect(1) | Price Effect(2) | Total Effect |
|  | Millions of euros |  |  |  |  |  |
| Cash and balances with central banks | 37 | (51) | (14) | 141 | (366) | (225) |
| Securities portfolio and derivatives | 243 | (511) | (268) | 774 | $(1,226)$ | (452) |
| Loans and advances to credit institutions | (16) | (179) | (195) | (222) | (448) | (670) |
| Euros | (7) | (136) | (142) | (238) | (342) | (580) |
| Foreign currency | (10) | (43) | (53) | 21 | (112) | (91) |
| Loans and advances to customers. | 228 | $(2,429)$ | $(2,201)$ | 551 | $(5,774)$ | $(5,222)$ |
| Euros | (100) | $(2,139)$ | $(2,239)$ | 216 | $(4,027)$ | $(3,810)$ |
| Foreign currency | 558 | (521) | 37 | 399 | $(1,811)$ | $(1,412)$ |
| Other financial incomes | - | 39 | 39 | - | (59) | (59) |
| INTEREST AND SIMILAR INCOME | 693 | $(3,333)$ | $\underline{(2,641)}$ | 1,474 | $(8,104)$ | $\underline{(6,629)}$ |
| Deposits from central banks and credit institutions | 178 | (806) | (628) | (155) | $(1,512)$ | $(1,667)$ |
| Euros | 279 | (382) | (104) | 113 | (750) | (637) |
| Foreign currency | (120) | (404) | (524) | (271) | (759) | $(1,029)$ |
| Customer deposits | 166 | (672) | (505) | 414 | $(4,748)$ | $(4,334)$ |
| Euros | 63 | (143) | (80) | 41 | $(2,480)$ | $(2,439)$ |
| Foreign currency | 96 | (522) | (425) | 396 | $(2,291)$ | $(1,895)$ |
| Debt certificates and subordinated liabilities | (14) | (750) | (764) | 50 | $(3,052)$ | $(3,002)$ |
| Euros | (68) | (668) | (736) | (263) | $(2,481)$ | $(2,744)$ |
| Foreign currency | 60 | (88) | (27) | 280 | (537) | (258) |
| Other financial expenses | - | (181) | (181) | - | 178 | 178 |
| INTEREST AND SIMILAR EXPENSES | 288 | (2,367) | (2,079) | 908 | (9,733) | $\underline{(8,825)}$ |
| NET INTEREST INCOME. |  |  | (562) |  |  | 2,197 |

(1) The volume effect is calculated as the result of the interest rate of the initial period multiplied by the difference between the average balances of both periods.
(2) The price effect is calculated as the result of the average balance of the last period multiplied by the difference between the interest rates of both periods.

## 40. DIVIDEND INCOME

The balances for this heading in the accompanying consolidated income statements correspond to dividends on shares and equity instruments other than those from shares in entities accounted for using the equity method (see Note 41), as can be seen in the breakdown below:

| Dividend Income | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Dividends from: |  |  |  |
| Financial assets held for trading. | 157 | 131 | 110 |
| Available-for-sale financial assets. | 372 | 312 | 337 |
| Total | 529 | 443 | 447 |

## 41. SHARE OF PROFIT OR LOSS OF ENTITIES ACCOUNTED FOR USING THE EQUITY METHOD

The breakdown of the share of profit or loss of entities accounted for using the equity method in the accompanying consolidated income statements is as follows:

| Investments in Entities Accounted for Using the Equity Method | $\underline{2010}$ | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| CITIC Group | 337 | 164 | 18 |
| Corporación IBV Participaciones Empresariales, S.A. | 16 | 18 | 233 |
| Tubos Reunidos, S.A. | - | 1 | 20 |
| Occidental Hoteles Management, S.L. | (29) | (31) | (9) |
| Hestenar, S.L. | - | (13) | (1) |
| Las Pedrazas Golf, S.L. | 1 | (7) | - |
| Servired Española de Medios de Pago, S.A. | 8 | (2) | 26 |
| Rest | 2 | (10) | 6 |
| Total | 335 | 120 | 293 |

## 42. FEE AND COMMISSION INCOME

The breakdown of the balance under this heading in the accompanying consolidated income statements is as follows:

| Fee and Commission Income. Breakdown by Main Items | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Commitment fees | 133 | 97 | 62 |
| Contingent liabilities | 282 | 260 | 243 |
| Letters of credit | 45 | 42 | 45 |
| Bank and other guarantees | 237 | 218 | 198 |
| Arising from exchange of foreign currencies and banknotes | 19 | 14 | 24 |
| Collection and payment services | 2,500 | 2,573 | 2,655 |
| Securities services | 1,651 | 1,636 | 1,895 |
| Counselling on and management of one-off transactions | 11 | 7 | 9 |
| Financial and similar counselling services | 60 | 43 | 24 |
| Factoring transactions. | 29 | 27 | 28 |
| Non-banking financial products sales | 102 | 83 | 96 |
| Other fees and commissions | 595 | 565 | 503 |
| Total | $\underline{5,382}$ | 5,305 | $\underline{5,539}$ |

## 43. FEE AND COMMISSION EXPENSES

The breakdown of the balance under this heading in the accompanying consolidated income statements is as follows:

| Fee and Commission Expenses. Breakdown by Main Items | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Brokerage fees on lending and deposit transactions | 5 | 7 | 8 |
| Fees and commissions assigned to third parties | 578 | 610 | 728 |
| Other fees and commissions | $\underline{262}$ | $\underline{258}$ | 276 |
| Total | 845 | 875 | $\underline{\mathbf{1 , 0 1 2}}$ |

## 44. NET GAINS (LOSSES) ON FINANCIAL ASSETS AND LIABILITIES

The breakdown of the balance under this heading, by source of the related items, in the accompanying consolidated income statements was as follows:

| $\underline{\text { Gains (Losses) on Financial Assets and Liabilities (Net) }}$ | 2010 | 2008 | 2009 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Financial assets held for trading | 643 | 321 | 265 |
| Other financial assets designated at fair value through profit or loss | 83 | 79 | (17) |
| Other financial instruments not designated at fair value through profit or loss | 715 | 492 | 1,080 |
| Available-for-sale financial assets | 653 | 504 | 996 |
| Loans and receivables | 25 | 20 | 13 |
| Rest | 37 | (32) | 71 |
| Total | $\underline{1,441}$ | $\underline{892}$ | 1,328 |

The balance under this heading in the accompanying consolidated income statements, broken down by the nature of the financial instruments, is as follows:

| Net Gains (Losses) on Financial Assets and Liabilities <br> Breakdown by Nature of the Financial Instrument |
| :--- |

The breakdown of the balance of the impact of the derivatives (trading and hedging) on this heading in the accompanying consolidated income statements was as follows:

| Derivatives Trading and Hedging | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Trading derivatives |  |  |  |
| Interest rate agreements | 133 | (213) | 568 |
| Security agreements | 712 | (993) | 2,621 |
| Commodity agreements | (5) | (2) | 42 |
| Credit derivative agreements | (63) | (130) | 217 |
| Foreign-exchange agreements. | 79 | 64 | (152) |
| Other agreements. | (1) | 10 | (57) |
| Subtotal | 855 | $(1,264)$ | 3,239 |
| Hedging Derivatives Ineffectiveness |  |  |  |
| Fair value hedging | (8) | (55) | 66 |
| Hedging derivative | (127) | 58 | 2,513 |
| Hedged item | 119 | (113) | $(2,447)$ |
| Cash flow hedging. | - | 1 | - |
| Subtotal | (8) | (54) | 66 |
| Total | 847 | $(1,318)$ | 3,305 |

In addition, in 2010 and 2009, negative $€ 287$ million and positive $€ 52$ million, respectively, have been recognized under the heading "Net Exchange differences" in the accompanying consolidated income statement, through foreign exchange trading derivatives.

## 45. OTHER OPERATING INCOME AND EXPENSES

The breakdown of the balance under the heading "Other operating income" in the accompanying consolidated income statements was as follows:

| Other Operating Income. Breakdown by main Items | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Income on insurance and reinsurance contracts | 2,597 | 2,567 | 2,512 |
| Financial income from non-financial services | 647 | 493 | 485 |
| Of which: |  |  |  |
| Real estate agencies | 202 | 42 | 40 |
| Rest of other operating income | 299 | 340 | 562 |
| Of which: |  |  |  |
| Net operating profit from rented buildings. | 60 | 57 | 20 |
| Total | 3,543 | 3,400 | 3,559 |

The breakdown of the balance under the heading "Other operating expense" in the accompanying consolidated income statements was as follows:

| Other Operating Expenses. Breakdown by main Item | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Expenses on insurance and reinsurance contracts. | 1,815 | 1,847 | 1,896 |
| Change in inventories. | 554 | 417 | 403 |
| Of which: |  |  |  |
| Real estate agencies | 171 | 29 | 27 |
| Rest of other operating expenses. | 879 | 889 | 794 |
| Of which: |  |  |  |
| Contributions to guaranted banks deposits funds | 386 | 323 | 251 |
| Total | 3,248 | 3,153 | 3,093 |

## 46. ADMINISTRATIVE COSTS

### 46.1 PERSONNEL EXPENSES

The breakdown of the balance under this heading in the accompanying consolidated income statements was as follows:

| Personnel Expenses. Breakdown by main Concepts |  |
| :--- | :--- | :--- | :--- | :--- | ---: | ---: | ---: | ---: |

The breakdown of number of employees in the Group in 2010, 2009 and 2008, by professional categories and geographical areas, was as follows:

| Average Number of Employees by Geographical Areas | Average number of employees |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
| Spanish banks |  |  |  |
| Executive managers. | 1,084 | 1,043 | 1,053 |
| Other line personnel | 20,901 | 20,700 | 21,268 |
| Clerical staff | 4,644 | 5,296 | 6,152 |
| Branches abroad | 666 | 653 | 720 |
| Subtotal | 27,295 | 27,692 | 29,193 |
| Companies abroad |  |  |  |
| Mexico | 26,693 | 26,675 | 27,369 |
| Venezuela | 5,592 | 5,935 | 6,154 |
| Argentina | 4,247 | 4,156 | 4,242 |
| Colombia | 4,317 | 4,289 | 4,382 |
| Peru | 4,379 | 4,222 | 3,836 |
| United States. | 11,033 | 10,705 | 12,029 |
| Other | 4,796 | 4,839 | 4,918 |
| Subtotal | 61,057 | 60,821 | 62,930 |
| Pension fund managers | 6,229 | 5,642 | 8,470 |
| Other non-banking companies. | 10,174 | 10,261 | 11,343 |
| Total | $\underline{\underline{104,755}}$ | $\underline{\underline{104,416}}$ | $\underline{\underline{111,936}}$ |

The breakdown of the average number of employees in the Group in 2010, 2009 and 2008, by gender, was as follows:

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male | Female | Male | Female | Male | Female |
| Average Number of Employees . | 50,804 | 53,951 | 50,755 | 53,661 | 54,356 | 57,580 |
| Of which: |  |  |  |  |  |  |
| BBVA, S.A. | 15,616 | 11,218 | 15,947 | 11,213 | 16,874 | 11,643 |

The total number of employees in the Group as of December 31, 2010, 2009 and 2008, broken down by professional category and gender, was as follows:

| Number of Employees by Professional Category and Gender | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male | Female | Male | Female | Male | Female |
| Executive managers | 1,659 | 338 | 1,646 | 328 | 1,627 | 319 |
| Other line personnel | 23,779 | 20,066 | 21,960 | 18,687 | 22,983 | 19,092 |
| Clerical staff | 26,034 | 35,100 | 26,913 | 34,187 | 29,169 | 35,782 |
| Total | 51,472 | $\underline{\underline{55,504}}$ | $\underline{\underline{50,519}}$ | 53,202 | 53,779 | $\underline{\underline{55,193}}$ |

## Equity-instrument-based employee remuneration

BBVA has a variable multi-year remuneration scheme in place as part of the remuneration policy established for its executive team. It is based on the award of Bank shares that are instrumented through annual overlapping medium- and long-term programs. These consist of allocating individuals theoretical shares ("units") that at the end of each program are converted into real BBVA shares, provided certain initially established conditions are met, with
the number depending on a scale linked to an indicator of value generation for the shareholder, and dependent on the individual performing well during the period the program is in operation.

At the conclusion of each program, the final number of shares to be granted will be equal to the result of multiplying the initial number of assigned "units" by a coefficient on a scale of between 0 and 2 , which is linked to the movement of the Total Shareholders Return (TSR) indicator. This indicator measures the return on investment for shareholders as the sum of the revaluation of the Bank's shares plus dividends or other similar concepts during the period of each program/plan by comparing the movement of this indicator for a group of banks of reference in Europe and the United States.

Below are the main features of each of the equity-based remuneration schemes currently in force in the BBVA Group.

## Multi-Year Variable Share-Based Remuneration Plans for the BBVA Executive Team

The beneficiaries of these programs are the members of the Group's executive team, including executive directors and the BBVA's Management Committee members (see Note 56):

## - 2009-2010 program

The Bank's AGM on March 13, 2009 approved the 2009-2010 Program, with a completion date of December 31, 2010.

As of December 31, 2010, the total number of "units" assigned to the beneficiaries of this program was 6,752,579.

Once the 2009/2010 Program period was completed, the TSR for BBVA and the 18 reference banks was then determined; given the final positioning of BBVA, it resulted in the application of a multiplier ratio of 0 to the assigned units, the Program will be settled without the allocation of shares to the beneficiaries.

## - 2010-2011 program

The Bank's AGM on March 12, 2010 approved the 2010-2011 Program, with a completion date of December 31, 2011.

This program incorporates some restrictions to granting shares to the beneficiaries after the settlement. These shares are available as follows:

- 40 percent of the shares received shall be freely transferable by the beneficiaries at the time of their delivery;
- 30 percent of the shares are transferable a year after the settlement date of the program; and
- 30 percent are transferable starting two years after the settlement date of the program.

As of December 31, 2010, the total number of "units" assigned to the beneficiaries of this program was 3,314,050.

## BBVA Compass long-term incentive plan

The Remuneration Committee of BBVA Compass has approved various long-term remuneration plans with BBVA shares for members of the management team and key employees of BBVA Compass and its affiliates.

Currently, BBVA Compass is operating the following plans:

- 2008-2010 plan

The starting date of this plan was January 1, 2008, and its completion date will be December 31, 2010.
The plan consists in assigning "restricted share units" to the beneficiaries. Each of these units represents an obligation on the part of BBVA Compass to grant an equivalent number of BBVA American Depositary Shares (ADS) after a certain period, conditional on compliance with specific criteria.

The total number of "restricted share units" assigned to the beneficiaries of this plan was 821,511 .

## - 2009-2011 plan

On November 27, 2009, the Remuneration Committee of BBVA Compass agreed to increase the number of ADS in the existing plan and set up a new plan for the period 2009-2011, with a completion date of December 31, 2011.

This plan consists of granting "units" or theoretical shares to management staff (as described at the start of this section on remuneration based on equity instruments.

The total number of "units" and "restricted share units" assigned to the beneficiaries of this plan was 1,128,628.

## - 2010-2012 plan

In May 2010, the Remuneration Committee of BBVA Compass approved a new long-term share-based remuneration plan solely for members of the executive team of BBVA Compass and its affiliates, for the period 2010-2012, with the completion date on December 31, 2012.

The total number of "units" assigned to the beneficiaries of this plan was 986,542.
During the period of operation of each of the schemes mentioned above, the sum of the commitment to be accounted for at the date of the accompanying consolidated financial statements was obtained by multiplying the number of "units" assigned by the expected share price and the expected value of the coefficient, both estimated at the date of the entry into force of each of the schemes.

The cost of these programs/plans is broken up throughout their operational life. The expense associated in 2010, 2009 and 2008 for those programs/plans reached $\$ 33$ million, $€ 18$ million and $€ 46$ million, respectively. It is recognized under the heading "Personnel expenses - Other personnel expenses" in the accompanying consolidated income statements, and a balancing entry has been made under the heading "Stockholders' funds - Other equity instruments" in the consolidated balance sheets, net of tax effect.

### 46.2 GENERAL AND ADMINISTRATIVE EXPENSES

The breakdown of the balance under this heading in the accompanying consolidated income statements for 2010, 2009 and 2008 was as follows:

| General and Administrative Expenses. Breakdown by Main concepts |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |
| Technology and systems | 563 | 577 | 598 |
| Communications | 284 | 254 | 260 |
| Advertising | 345 | 262 | 273 |
| Property, fixtures and materials | 750 | 643 | 617 |
| Of which: |  |  |  |
| Rent expenses(*) | 397 | 304 | 268 |
| Taxes. | 322 | 266 | 295 |
| Other administration expenses | 1,129 | 1,009 | 997 |
| Total | $\underline{\underline{3,393}}$ | $\underline{\underline{3,011}}$ | $\underline{\underline{3,040}}$ |

(*) The consolidated companies do not expect to terminate the lease contracts early.

## 47. DEPRECIATION AND AMORTIZATION

The breakdown of the balance under this heading in the accompanying consolidated income statements is as follows:

| Depreciation and Amortization | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |
| Tangible assets | 19 | 470 | 435 | 443 |
| For own use |  | 448 | 416 | 434 |
| Investment properties |  | 15 | 11 | 1 |
| Operating lease . . |  | 7 | 8 | 8 |
| Other Intangible assets | 20.2 | 291 | $\underline{262}$ | $\underline{256}$ |
| Total |  | 761 | 697 | 699 |

## 48. PROVISIONS (NET)

The net allowances charged to the income statement under the headings "Provisions for pensions and similar obligations", "Provisions for contingent exposures and commitments", "Provisions for taxes and other legal contingencies" and "Other provisions" (Note 25) in the accompanying consolidated income statements were as follows:

| Provisions (Net) | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |
| Provisions for pensions and similar obligations. | 26 | 405 | 552 | 985 |
| Provisions for contingent exposures and commitments |  | 22 | (170) | (118) |
| Provisions for taxes and other legal contingencies. |  | 6 | 5 | 4 |
| Other Provisions |  | 49 | 71 | 560 |
| Total. |  | $\underline{\underline{482}}$ | 458 | $\underline{\underline{1,431}}$ |

## 49. IMPAIRMENT LOSSES ON FINANCIAL ASSETS (NET)

The breakdown of impairment losses on financial assets broken down by the nature of these assets in the accompanying consolidated income statements was as follows:

| Impairment Losses on Financial Assets (Net) Breakdown by main concepts |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Notes | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |  |
| Available-for-sale financial assets | 12 | 155 | 277 | 145 |
| Debt securities |  | 4 | 167 | 144 |
| Other equity instruments |  | 151 | 110 | 1 |
| Held-to-maturity investments | 14 | - | (3) | (1) |
| Loans and receivables | 7 | 4,563 | 5,199 | 2,797 |
| Of which: |  |  |  |  |
| Recovery of written-off assets. | 7 | 253 | 187 | 192 |
| Total. |  | 4,718 | 5,473 | 2,941 |

## 50. IMPAIRMENT LOSSES ON OTHER ASSETS (NET)

The breakdown of impairment losses of non-financial assets broken down by the nature of these assets in the accompanying consolidated income statements was as follows:

| Impairment Losses on Other Assets (Net) | Notes | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |  |
| Goodwill | 20.1-17 | 13 | 1,100 | - |
| Other intangible assets . | 20.2 | - | - | 1 |
| Tangible assets. | 19 | 92 | 155 | 13 |
| For own use. |  | 9 | 62 | 8 |
| Investment properties |  | 83 | 93 | 5 |
| Inventories. | 22 | 370 | 334 | 26 |
| Rest |  | 14 | 29 | 5 |
| Total |  | 489 | 1,618 | 45 |

## 51. GAINS (LOSSES) ON DERECOGNIZED ASSETS NOT CLASSIFIED AS NON-CURRENT ASSETS HELD FOR SALE

The breakdown of the balances under these headings in the accompanying consolidated income statements for 2010, 2009 and 2008 was as follows:

| Gains and Losses on Derecognized Assets Not Classified as Non-current Assets Held for Sale |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | $\underline{2008}$ |
|  | Millions of euros |  |  |
| Gains |  |  |  |
| Disposal of investments in entities | 40 | 6 | 27 |
| Disposal of intangible assets and other. | 17 | 28 | 75 |
| Losses: |  |  |  |
| Disposal of investments in entities | (11) | (2) | (14) |
| Disposal of intangible assets and other. | (5) | (12) | (16) |
| Total | 41 | 20 | 72 |

## 52. GAINS (LOSSES) IN NON-CURRENT ASSETS HELD FOR SALE NOT CLASSIFIED AS DISCONTINUED OPERATIONS

The details under the heading "Gains and losses in non-current assets held for sale not classified as discontinued operations" in the accompanying consolidated income statements for 2010, 2009 and 2008 were as follows:

| Gains and Losses in Non-current Assets Held for Sale | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| Gains for real estate | 374 | 986 | 61 |
| Of which: |  |  |  |
| Foreclosed | 17 | 5 | (40) |
| Sale of buildings for own use (Note 16.1) | 285 | 925 | 64 |
| Impairment of non-current assets held for sale . | (247) | (127) | (40) |
| Gains on sale of available-for-sale financial assets . | - | - | 727 |
| Total. | 127 | 859 | 748 |

"Gains for real estate" above refer mainly to the Group's sales of property with leaseback in Spain ( $€ 273$ million and $€ 914$ million) in 2010 and 2009, respectively, and the sale of a Bancomer property in 2008 ( $€ 61$ million) (see Note 16.1).

The "Gains (losses) on available-for-sale financial assets" correspond to several sales of stakes in Bradesco during 2008.

## 53. CONSOLIDATES STATEMENT OF CASH FLOWS

Cash flows from operating activities increased in 2010 by $€ 8,503$ million, compared with the increase of $€ 2,567$ million in 2009 . The most significant changes occurred in the headings of "Loans and receivables", "Financial liabilities at amortized cost" and "Financial assets held for trading".

Cash flows from investment activities decreased in 2010 by $€ 7,078$ million, compared with the decrease of $€ 643$ million in 2009. The most significant change is included under the heading "Held-to-maturity investments".

Cash flows from financing activities increased in 2010 by $€ 1,148$ million, compared with the decrease of $€ 74$ million in 2009. The most significant movements are shown in the line detailing the acquisition and amortization of own equity instruments.

The table below breaks down the main cash flows in investing activities as of December 31, 2010, 2009 and 2008:

## Main Cash Flows in Investing Activities 2010

Tangible assets
Intangible assets
Investments
Subsidiaries and other business units
Non-current assets held for sale and associated liabilities
Held-to-maturity investments
Other settlements related to investement activities

Main Cash Flows in Investing Activities 2009

Tangible assets
Intangible assets
Investments
Subsidiaries and other business units
Non-current assets held for sale and associated liabilities
Held-to-maturity investments
Other settlements related to investement activities

## Main Cash Flows in Investing Activities <br> 2008

Intangible assets
Investments
Subsidiaries and other business units
Non-current assets held for sale and associated liabilities
Held-to-maturity investments
Other settlements related to investement activities

Cash Flows in Investment Activities
Investments ( - ) Divestments (+)
Millions of euros
1,040
261
464
6
$1,209 \quad 1$
77
69
1,464
1,347
4,508
-

Cash Flows in Investment Activities
Investments ( - ) Divestments (+)
Millions of euros

$$
931
$$

793
380
147
$2 \quad 1$
$7 \quad 32$
920
780

Cash Flows in Investment Activities
Investments (-) Divestments (+)
Millions of euros
402
31
672
9
1,559
13
$515 \quad 374$
-
283
270
874

## 54. ACCOUNTANT FEES AND SERVICES

The details of the fees for the services contracted by the companies of the Group in 2010 with their respective auditors and other audit companies were as follows:
Fees for Audits Conducted
Audits of the companies audited by firms belonging to the Deloitte worldwide
organization and other reports related with the audit . . . . . . . . . . . . . .

| Other reports required pursuant to applicable legislation of euros |
| :--- |
| by the national supervisory bodies of the countries in which the Group operates, |
| reviewed by firms belonging to the Deloitte worldwide organization. . . . . . . . . |

Fees for audits conducted by other firms . . . . . . . . . . . . . . . . . . . . . . . . . .

Other companies in the Group contracted other services (other than audits) as of December 31, 2010, as follows:

## Other Services Contracted

Millions of euros
Firms belonging to the Deloitte worldwide organization. . . . . . . . . . . . . . . . . . . . . . 2.6
Other firms17.6
(*) Including $€ 1.3$ million related to fees for tax services.
The services provided by our accountants meet the independence requirements established under Law 44/ 2002, of 22 November, on Measures Reforming the Financial System and by the Sarbanes-Oxley Act of 2002 adopted by the Securities and Exchange Commission (SEC); accordingly they did not include the performance of any work that is incompatible with the auditing function.

## 55. RELATED PARTY TRANSACTIONS

As financial institutions, BBVA and other companies in the Group engage in transactions with related parties in the normal course of their business. All these transactions are of little relevance and are carried out in normal market conditions.

### 55.1 TRANSACTIONS WITH SIGNIFICANT SHAREHOLDERS

As of December 31, 2010, the balances of transactions with significant shareholders (see Note 27) correspond to "Customer deposits", at €57 million, "Loans and advances to customers", at €49 million and "Contingent exposures", at $€ 20$ million, all of them in normal market conditions.

### 55.2 TRANSACTIONS WITH THE BBVA GROUP

The balances of the main aggregates in the accompanying consolidated balance sheets arising from the transactions carried out by the Group with associates and jointly controlled companies accounted for using the equity method (see Note 2.1), were as follows:

## Balances arising from transactions with Entities of the Group

$\underline{2010 \quad 2009 \quad 2008}$ Millions of euros

| Assets: |  |  |  |
| :---: | :---: | :---: | :---: |
| Loans and advances to credit institutions | 87 | 45 | 27 |
| Loans and advances to customers . | 457 | 613 | 507 |
| Liabilities: |  |  |  |
| Deposits from credit institutions. | - | 3 | 1 |
| Customer deposits | 89 | 76 | 23 |
| Debt certificates | 8 | 142 | 344 |
| Memorandum accounts: |  |  |  |
| Contingent exposures. | 55 | 36 | 37 |
| Contingents commitments | 327 | 340 | 415 |

The balances of the main aggregates in the accompanying consolidated income statements resulting from transactions with associated and jointly controlled entities that consolidated by the equity method, were as follows:

## Balances of Income Statement arising from transactions with Entities of the Group

## $2010 \quad 2009 \quad 2008$ <br> Millions of euros

## Income statement:

Financial incomes . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 14 18 36
Financial costs
$2 \quad 6 \quad 22$

There are no other material effects in the accompanying consolidated financial statements of the Group arising from dealings with these companies, other than the effects arising from using the equity method (see Note 2.1 ), and from the insurance policies to cover pension or similar commitments (see Note 26).

As of December 31, 2010, the notional amount of the futures transactions arranged by the Group with the main companies mentioned above amounted to $€ 1,373$ million (of which $€ 1,282$ million in 2010 correspond to futures transactions with the CITIC Group).

In addition, as part of its normal activity, the Group has entered into agreements and commitments of various types with shareholders of subsidiaries and associates, which have no material effects on the accompanying consolidated financial statements.

### 55.3 TRANSACTIONS WITH MEMBERS OF THE BOARD OF DIRECTORS AND MANAGEMENT COMMITTEE

The information on the remuneration of members of the Board of Directors of BBVA and of the Group's Management Committee is included in Note 56.

The amount disposed of the loans granted to members of Board of Directors as of December 31, 2010 and 2009 totaled €531 and €806 thousand, respectively.

The amount disposed of the loans granted as of December 31, 2010 and 2009 to the Management Committee, excluding the executive directors, amounted to $€ 4,924$ and $€ 3,912$ thousand, respectively.

As of December 31, 2010 and 2009, there were no guarantees, finance leases or commercial loans provided on behalf of members of the Bank's Board of Directors or Management Committee.

The loans granted to parties related to key personnel (the members of the Board of Directors of BBVA and of the Management Committee as mentioned above) as of December 31, 2010 and 2009 amounted to €28,493 thousand and $€ 51,882$ thousand, respectively.

As of December 31, 2010 and 2009, the other exposure, guarantees, financial leases and commercial loans to parties related to key personnel amounted to $€ 4,424$ thousand and $€ 24,514$ thousand, respectively.

### 55.4 TRANSACTIONS WITH OTHER RELATED PARTIES

As of December 31, 2010 and 2009, the Group did not perform any transactions with other related parties that did not belong to the normal course of their business, that was not under market conditions and that was relevant for the equity, income or the entity and financial situation of the BBVA Group.

## 56. REMUNERATION OF THE BOARD OF DIRECTORS AND MEMBERS OF THE BANK'S MANAGEMENT COMMITTEE

Remuneration and other benefits of the members of the Board of Directors and members of the Management Committee.

## - Remuneration of non-executive directors

The remuneration paid to individual non-executive members of the Board of Directors in 2010 is indicated below, broken down by type of remuneration:

(1) Mr. José Antonio Fernández Rivero, apart from the amounts detailed in the table above, also received a total of $€ 652$ thousand in early retirement benefit as a former director of BBVA.
(2) Mr. José Maldonado Ramos, who resigned as chief executive of BBVA on December 22, 2009, received in the year 2010 apart from the amounts detailed in the table above, a total of $€ 805$ thousand in accrued variable compensation in 2009 by his former post of Company Secretary.
(3) Mr. Roman Knörr Borras, who resigned as executive director on March 23, 2010, received in the year 2010 the total amount of $€ 74$ thousand as compensation for their membership of the Board of Directors and StandingExecutive Committee until that date.
(4) By agreement of the Board of Directors on May 25, 2010, created two new Appointments and Compensation Committees, which replaced the former Appointments and Compensation Committee.
(5) Remuneration received from June 1, 2010.

## - Remuneration of executive directors

The remuneration paid to individual executive directors in 2010 is indicated below, broken down by type of remuneration:

| Year 2010 Remuneration of Executive Directors | Fixed <br> Remuneration | Variable <br> Remuneration(1) | Total |
| :---: | :---: | :---: | :---: |
|  | Thousand of euros |  |  |
| Chairman and CEO | 1,928 | 3,388 | 5,316 |
| President and $\mathrm{COO}(2)$ | 1,249 | 1,482 | $\underline{2,731}$ |
| Total | $\underline{\underline{3,177}}$ | $\underline{\underline{4,870}}$ | $\underline{\underline{8,046}}$ |

(1) The figures relate to variable remuneration for 2009 paid in 2010.
(2) The variable remuneration for 2009 of COO, who was appointed on September 29, 2009, includes the remuneration received as Director of Resources and Media in the period of 2009 in which he occupied that function ( 9 months ) and earned as COO since his appointment.

In addition, the executive directors received payment-in-kind during 2010 totaling $€ 32$ thousand, of which $€ 10$ thousand relates to Chairman and CEO, €22 thousand relates to President and COO.

The Executive Directors accrued variable remuneration for 2010, to be paid in 2011, amounting to $€ 3,011$ thousand in the case of the Chairman and CEO and $€ 1,889$ thousand in the case of the President and COO.

These amounts are recognized under the item "Other liabilities - Accruals" on the liability side in the accompanying consolidated balance sheet as of December 31, 2010.

## - Remuneration of the members of the management committee(*)

The remuneration paid in 2010 to the members of BBVA's Management Committee amounted to $€ 7,376$ thousand in fixed remuneration and $€ 15,174$ thousand in variable remuneration accrued in 2009 and paid in 2010.

In addition, the members of the Management Committee received remuneration in kind and other items totaling $€ 807$ thousand in 2010.
(*) This section includes information on the members of the Management Committee as of December 31, 2010, excluding the executive directors.

- VARIABLE MULTI-YEAR STOCK REMUNERATION PROGRAM FOR EXECUTIVE DIRECTORS AND MEMBERS OF THE MANAGEMENT COMMITTEE


## Settlement of the multi-year variable share-based remuneration plan for 2009-2010

The AGM of the Bank held on March 13, 2009 approved a Multi-Year Variable Share-Based Remuneration Plan for shares for 2009/2010 (hereinafter, the 2009/2010 Program) for the members of the BBVA's executive team, and whose result is obtained by multiplying the initial number of assigned "units" by a coefficient on a scale of between 0 and 2, which is linked to the movement of the Total Shareholders Return (TSR) indicator of the Bank during 2009/2010 compared with the change of this same indicator in a group of international banks of reference.

The number of "units" allocated to executive directors under this program, in accordance with the resolution of the AGM, was 215,000 for the Chairman and CEO, and 131,707 for the President and COO, and 817,464 for the members of the Management Committee who held this position as of December 31, 2010, excluding executive directors.

Once the 2009/2010 Program period was completed, on December 31, 2010, the TSR for BBVA and the 18 reference banks was then determined; given the final positioning of BBVA, it resulted in the application of a multiplier ratio of 0 to the assigned units, the Program was settled without the allocation of shares to the beneficiaries.

## Multi-year variable share-based remuneration plan for 2010-2011

The AGM of the Bank on March 12, 2010, approved a new multi-year variable share-based remuneration scheme for 2010-2011 (hereinafter "the 2010-2011 program") aimed at members of the BBVA executive team. It is to end on December 31, 2011 and will be settled on April 15, 2012, although the Regulation that governs it includes provisions for early settlement.

The precise number of shares to be given to each beneficiary of the Program 2010/2011 will also be determined by multiplying the number of units allocated by a coefficient of between 0 and 2 . This coefficient reflects the relative performance of BBVA's total stockholder return (TSR) during the period 2010-2011 compared with the TSR of a group of the Bank's international peers.

These shares will be given to the beneficiaries after the settlement of the program. They will be able to use these shares as follows: (i) 40 percent of the shares received will be freely transferable by the beneficiaries at the moment they are received; (ii) 30 percent of the shares received will be transferable one year after the settlement date of the program; and (iii) the remaining 30 percent will be transferable starting two years after the settlement date of the program.

The number of units assigned for the executive directors under the AGM resolution is 105,000 for the Chairman and CEO and 90,000 for the President and COO.

The total number of units assigned under this Program to the Management Committee members who held this position on December 31, 2010, excluding executive directors, was 385.000.

## - Scheme for remuneration of non-executive directors with deferred distribution of Shares

The Bank's AGM on March 18, 2006 resolved under agenda item eight to establish a remuneration scheme using deferred distribution of shares to the Bank's non-executive directors, to replace the earlier post-employment scheme in place for these directors.

The plan is based on the annual assignment to non-executive directors of a number of "theoretical shares" equivalent to $20 \%$ of the total remuneration received by each of them in the previous year, The share price used in the calculation is the average closing price of the BBVA shares in the seventy stock market sessions before the dates of the ordinary AGMs that approve the annual accounts for each year. The shares will be given to each beneficiary on the date he or she leaves the position of director for any reason except serious breach of duties.

The number of "theoretical shares" allocated to non-executive director beneficiaries under the deferred share distribution scheme approved by the AGM for 2010, corresponding to $20 \%$ of the total remuneration paid to each in 2009, is set out below:

| Scheme for Remuneration of Non-Executive Directors with Deferred Distribution of Shares | Theorical Shares Assigned in 2010 | Accumulated Theorical Shares |
| :---: | :---: | :---: |
| Tomás Alfaro Drake | 3,521 | 13,228 |
| Juan Carlos Alvarez Mezquiriz | 5,952 | 39,463 |
| Rafael Bermejo Blanco | 7,286 | 23,275 |
| Ramón Bustamante y de la Mora. | 5,401 | 38,049 |
| José Antonio Fernández Rivero | 6,026 | 30,141 |
| Ignacio Ferrero Jordi. | 5,952 | 40,035 |
| Carlos Loring Martínez de Irujo | 5,405 | 25,823 |
| Enrique Medina Fernández | 7,079 | 51,787 |
| Susana Rodríguez Vidarte | 4,274 | 24,724 |
| Total(*) | $\underline{50,896}$ | 286,525 |

(*) Additionally, were also assigned to Don Roman Knorr Borras, who resigned as director as of March 23, 2010, 5,198 theoretical shares equivalent to $20 \%$ of the remuneration received by him in 2009 .

## - Pension commitments

The provisions registered as of December 31, 2010 for pension commitments to the President and COO are $€ 14,551$ thousand, of which $€ 941$ thousand were charged against 2010 earnings. As of this date, there are no other pension obligations to executive directors.

In addition, insurance premiums amounting to $€ 95$ thousand were paid on behalf of the non-executive members on the Board of Directors.

The provisions registered as of December 31, 2010 for pension commitments for the Management Committee members, excluding executive directors, amounted to $€ 51,986$ thousand. Of these, $€ 6,756$ thousand were charged against 2010 earnings.

## - Termination of the contractual relationship.

There were no commitments as of December 31, 2010 for the payment of compensation to executive directors.
In the case of the COO , the provisions of his contract stipulate that in the event that he loses this position for any reason other than of his own will, retirement, invalidity or serious dereliction of duty, he will take early retirement with a pension that may be received as a life annuity or a capital sum equal to $75 \%$ of his pensionable salary if this should occur before he reaches 55 years of age, or $85 \%$ after this age.

## 57. DETAIL OF THE DIRECTORS' HOLDINGS IN COMPANIES WITH SIMILAR BUSINESS ACTIVITIES

Pursuant to Article 229.2 of the Spanish Corporations Act, approved by Legislative Royal Decree 1/2010 of 2 July 2010, as of December 31, 2010, no members of the Board of Directors have a direct or indirect holding in the common stock of companies engaging in an activity that is identical, similar or complementary to that which constitutes the corporate purpose of BBVA. None of the directors hold executive or administrative positions or functions at these companies.

Furthermore, it indicates that individuals associated to the members of the Board of Directors, as of December 31, 2010 were holders of 6,594 shares of Banco Santander, S.A. and of 414 shares of Banco Español de Crédito, S.A. (Banesto).

## 58. OTHER INFORMATION

### 58.1. ENVIRONMENTAL IMPACT

Given the activities in which the Group companies engage, the Group has no environmental liabilities, expenses, assets, provisions or contingencies that could have a significant effect on its consolidated equity, financial situation and profits. Consequently, as of December 31, 2010, there is no item in the Group's consolidated financial statements that requires disclosure in an environmental information report pursuant to the Ministry of Economy Order of October 8, 2001, and no specific disclosure of information on environmental matters is included in these statements.

### 58.2. OTHER INFORMATION

The Group is party to certain legal actions in a number of jurisdictions, including, among others, Spain, Mexico and the United States, arising out of its ordinary business operations. BBVA considers that none of those actions is material and none is expected to result in a significant adverse effect on BBVA's financial position at either the individual or consolidated level. Management believes that adequate provisions have been made in respect of the litigation arising out of its ordinary business operations. BBVA has not disclosed to the markets any contingent liability that could arise from said legal actions as it does not consider them material.

## 59. SUBSEQUENT EVENTS

The Directors of the entities Finanzia Banco de Crédito, S.A.U. and Banco Bilbao Vizcaya Argentaria, S.A., in meetings of their respective boards of directors held on January 28, 2011 and February 1, 2011, respectively, have approved a project for the takeover of Finanzia Banco de Crédito, S.A.U. by Banco Bilbao Vizcaya Argentaria, S.A. and the subsequent transfer of all its equity interest to Banco Bilbao Vizcaya Argentaria, S.A., which will acquire all the rights and obligations of the companies it had purchased through universal succession.

The merger agreement will be submitted to shareholders for approval at the AGM during the first quarter of the year. Given that the merged company is fully owned by Banco Bilbao Vizcaya Argentaria, S.A. in accordance with Article 49.1 of Act 3/2009 of 3 April 2009 on the structural modifications of trading corporations, it will not be necessary to carry out any share capital increase of Banco Bilbao Vizcaya Argentaria, S.A. or prepare reports by the managers of the companies involved in the merger, or by independent experts on the merger proposal.

As of January 17, 2011, Banco Bilbao Vizcaya Argentaria, S.A. acquired its condition as sole shareholder as a result of the acquisition of shares in possession of the Corporación General Financiera, S.A. and Cidessa Uno, S.L. as of December 31, 2010.

Since January 1, 2011 until the preparation of these annual consolidated financial statements, no other events, not mentioned above, have taken place that have significantly affected the Group's results or its equity position.

As of March 22, 2011 after having obtained the necessary authorizations, BBVA has completed the acquisition of $24.89 \%$ of the total issued capital of the turkish bank garanti (see Note 3).

## 60. DIFFERENCES BETWEEN EU-IFRS REQUIRED TO BE APPLIED UNDER THE BANK OF SPAIN'S CIRCULAR 4/2004 AND UNITED STATES GENERALLY ACCEPTED ACCOUNTING PRINCIPLES AND OTHER REQUIRED DISCLOSURES.

As described in Note 1, the accompanying Consolidated Financial Statements of the BBVA Group are presented in the formats stipulated by the Bank of Spain's Circular and were prepared by applying the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. Such formats and accounting principles vary in certain respects from those generally accepted in the United States ("U.S. GAAP").

Following is a summary of components of the main differences between EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP:

- Net income attributed to parent company and Shareholders' equity reconciliation between A EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP(*)
- Consolidated Financial Statements

B

- Main disclosures required by U.S. accounting regulations for banks and additional disclosures C required under U.S. GAAP
(*) BBVA is availing itself of the accommodation in Item 17(c)(2)(iv) of Form 20-F with respect to the application of IAS 21 for highly inflationary economies (Venezuela). Therefore, this reconciliation has been prepared in accordance with Item 18 of Form 20-F which is different from that required by US GAAP. See Item 16 below and the discussion under Venezuela for additional information.

The preparation of these Consolidated Financial Statements requires management to make estimates and assumptions that affect the reported amounts and allocations of assets and liabilities and disclosures of contingent assets and liabilities and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimated but any difference should not be material.

IFRS 1 First-time adoption of International Financial Reporting Standards provides a number of exemptions and exceptions from full retrospective application. Net income attributed to parent company, shareholders' equity and the reconciliation to U.S. GAAP shown below would have been different if the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 had been applied fully retrospectively.

## A) NET INCOME ATTRIBUTED TO PARENT COMPANY AND SHAREHOLDERS' EQUITY RECONCILIATION BETWEEN EU-IFRS REQUIRED TO BE APPLIED UNDER THE BANK OF SPAIN'S CIRCULAR 4/2004 AND U.S. GAAP.

Accounting practices used by the Bank in preparing the Consolidated Financial Statements conform to EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, but do not conform to U.S. GAAP. A summarized reconciliation of shareholders' equity as of December 31, 2010, 2009 and 2008 and net income attributed to parent company for the years ended December 31, 2010, 2009 and 2008 to U.S. GAAP is set forth below.

The following tables set forth the adjustments to consolidated net income attributed to parent company and to consolidated shareholders' equity which would be required if U.S. GAAP had been applied to the accompanying Consolidated Financial Statements:


NET INCOME

| Net income for the year under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 |  | 4,995 | 4,595 | 5,385 |
| :---: | :---: | :---: | :---: | :---: |
| Net income attributed to non-controlling interests under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. |  | (389) | (385) | (365) |
| Net income attributed to parent company under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 |  | 4,606 | 4,210 | 5,020 |
| Adjustments to conform to U.S. GAAP: |  |  |  |  |
| Business combination with Argentaria | 1 | (22) | (22) | (36) |
| Valuation of assets | 2 | (276) | (910) | (32) |
| Valuation of financial instruments | 3 | - | - |  |
| Accounting of goodwill | 4 | (2) | 713 | (2) |
| Accounting of derivatives | 6 | (34) | (34) | (128) |
| Loans adjustments | 7 | - | - | $(1,152)$ |
| Pension plan cost | 8 | (64) | (221) |  |
| Tax effect of U.S. GAAP adjustments and deferred taxation | 9 | 91 | 89 | 402 |
| Net income attributed to parent company in accordance with U.S. $\operatorname{GAAP}(*)$ |  | 4,299 | 3,825 | 4,070 |
| Other comprehensive income, (loss) net of tax: |  |  |  |  |
| Foreign currency translation adjustments and others |  | 1,784 | (76) | $(1,001)$ |
| Unrealized gains on securities: |  |  |  |  |
| Unrealized holding gains (losses) arising during period, net of tax |  | $(1,680)$ | 943 | $(2,657)$ |
| Derivative instruments and hedging activities |  | (531) | (4) | 175 |
| Comprehensive income (losses) in accordance with U.S. GAAP (*) | 10 | 3,872 | 4,688 | 587 |
| Earning per share (Euros) (see note 60. A.11) (**) |  | 1.14 | 1.03 | 1.10 |

(*) In accordance with Item 18 of Form 20-F.
(**) At the date of the issuance of these financial statements, the scrip dividend ("Dividendo Option") mentioned in Note 4 is not distributed. Therefore, the conditions to restate the Earning Per Share under IAS 33 and ASC 260 are not met.

|  | Item | Increase (Decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | As of December 31, |  |  |
|  |  | 2010 | 2009 | 2008 |
|  |  | Millions of euros |  |  |
| TOTAL EQUITY |  |  |  |  |
| Total equity under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 |  | 37,475 | 30,763 | 26,705 |
| Non-controlling interests under EU-IFRS |  | $(1,556)$ | $(1,463)$ | $(1,049)$ |
| Total equity without non-controlling interests under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 $\qquad$ $\mathbf{3 5 , 9 1 9} \mathbf{2 9 , 3 0 0} \mathbf{2 5 , 6 5 6}$ |  |  |  |  |
| Adjustments to conform to U.S. GAAP: |  |  |  |  |
| Business combination with Argentaria | 1 | 5,425 | 5,447 | 5,469 |
| Valuation of assets | 2 | $(1,260)$ | (984) | (74) |
| Valuation of financial instruments | 3 | - | 18 | 36 |
| Accounting of goodwill | 4 | 3,657 | 3,332 | 2,573 |
| Adjustments related to inflation-due to IFRS-1 | 5 | (229) | (199) | (192) |
| Accounting of derivatives . | 6 | (48) | 7 | 35 |
| Loans adjustments | 7 | - | - | 36 |
| Tax effect of U.S. GAAP adjustments and deferred taxation | 9 | (651) | (749) | (795) |
| Total shareholders' equity in accordance with U.S. GAAP(*) ${ }^{(* *)}$ |  | 42,813 | 36,172 | 32,744 |

(*) In accordance with Item 18 of Form 20-F.
(**) Under US GAAP "Shareholders' equity" is equivalent to "Total equity" net of "Non controlling interest in subsidiaries".

The differences included in the tables above are explained in the following items:

## 1. BUSINESS COMBINATION WITH ARGENTARIA -

Banco Bilbao Vizcaya, S.A. and Argentaria, Caja Postal y Banco Hipotecario, S.A. (Argentaria) merged, being January 28, 2000 the date from which such merger was legally effective. According to Spanish GAAP at that date, this business combination was accounted for using the method of pooling of interest and therefore no goodwill was accounted. IFRS 1 First-time adoption of International Financial Reporting Standards grants an exemption to apply IFRS 3 Business Combinations prospectively and thus not to restate business combinations that occurred before the date of transition to IFRS, which is January 1, 2004. Therefore, this merger has been accounted for using the method of pooling of interest and no goodwill was accounted. Since the transaction did not comply with the U.S. GAAP requirements for pooling of interest method, under U.S. GAAP this business combination was accounted for using the purchase method. The excess of the fair value of the new shares issued in exchange for the Argentaria shares over the net worth of Argentaria under U.S. GAAP as of the date of the merger, was
approximately $€ 6,316$ million and was calculated considering the necessary adjustments to the net worth of Argentaria as of January 28, 2000 under Spanish GAAP, as described below:Millions of euros
Approximate Argentaria net worth as of January 28, 2000 under Spanish GAAP ..... 3,454
(i) Reversal of the net effect of the restatement of fixed assets and equity securities ..... (129)
(ii) Reduction for employees and third party loans issued to purchase shares of capital stock ..... (123)
(iii) Goodwill amortization adjustments ..... 101
(iv) Up-front premium reversal ..... 108
(v) Valuation of investment securities ..... 1,926
(vi) Effect of adjustments to conform to U.S. GAAP for investments in affiliated Companies ..... (87)
(vii) Tax effect of above mentioned adjustments ..... (608)
(viii) Other adjustments ..... 35
Subtotal ..... $\xlongequal{1,223}$
Approximate Argentaria net worth as of January 28, 2000 under U.S. GAAP ..... 4,677

## i. Revaluation of property and equity securities

Certain of the Spanish and foreign consolidated companies had stepped up (increased) the cost and accumulated depreciation of property and equipment and, where appropriate, the carrying values of their equity investment securities pursuant to the relevant local legislation. Also, the buildings and equity securities owned by certain of the companies in the Group, whose shareholders' meetings adopted merger resolutions in 1991, were stepped up. Under U.S. GAAP these step ups are not permitted to be reflected in the financial statements.

## ii. - Employee and other third party loans

Certain Group banks granted loans to shareholders, employees and customers for the acquisition of Argentaria, Caja Postal y Banco Hipotecario, S.A. shares. Under Spanish GAAP, these loans were recorded in the Consolidated Financial Statements under the caption "Credit, Loans and Discounts". Under U.S. GAAP, these loans should be recorded as a reduction of total shareholders' equity because the only recourse for collection is the shares themselves.

## iii. - Goodwill

Under Spanish GAAP, the general policy of the Group was to amortize goodwill over a maximum period of 10 years. However, a different period was used to amortize goodwill in some of the subsidiaries acquired. Until 2001, for purposes of calculating the effect of applying U.S. GAAP, goodwill arising on acquisitions was amortized in 10 years. Since July 2001, as required by ASC 350, goodwill is no longer amortized.

Additionally, in 1998 and as a result of the merger, goodwill from Banco Exterior de España, S.A. was fully written off for Spanish GAAP purposes. Until June 2001, under U.S. GAAP this goodwill was amortized over the estimated economic life as there was no economic or fair value basis for the impairment made under Spanish GAAP. Since July 2001, as required by ASC 350, goodwill is no longer amortized.

## iv. - Up-front premium reversal

In 1998 the Bank arranged hedging transactions for which it paid a premium, which was recorded under the "Extraordinary Losses" caption in the income statement for 1998, to mitigate the adverse effect of the negative spread that arise between the average return on the mortgage loans financed by certain mortgage bonds and the fixed interest rates of such mortgage bonds. Under U.S. GAAP, the premium was recognized at inception as an
asset, amortized over the life of the hedging transaction and that upon adoption of ASC 815, the derivative has been recorded at fair value through income, as it does not qualify for hedge accounting under U.S. GAAP.

## v. - Valuation of investment securities

Under ASC 320-10-35-1b, available-for-sale securities shall be measured at fair value and the unrealized holding gains and losses shall be reported in "Other comprehensive income".

## vi. - Investments in affiliated companies

Under Spanish GAAP, investments in non-consolidated listed affiliated companies owned over 3\% and in nonconsolidated unlisted affiliated companies owned over $20 \%$ were recorded by the equity method. Under U.S. GAAP investments in affiliated companies over $20 \%$ but less than $50 \%$ are accounted for by the equity method and those exceeding $50 \%$ by the consolidation method. Listed investments of less than $20 \%$ are accounted for at market value.

The excess of the fair value of the new shares issued in exchange for the Argentaria shares over the net worth of Argentaria, was allocated to the following specific items:

| $\underline{2000}$ | Millions of euros |
| :---: | :---: |
| Net lending | 611 |
| Investment securities-held to maturity | 306 |
| Premises and equipment | 129 |
| Other assets and liabilities | (113) |
| Long term debt | (173) |
| Tax effect. | (220) |
| Goodwill | 5,776 |
|  | $\underline{\underline{6,316}}$ |

For U.S. GAAP purposes, BBVA amortizes the excess of the fair value assigned to the specific items over their remaining economic life. The amortization of the excess allocated to specific assets and liabilities was $€ 22$ million (net of tax), €22 million (net of tax) and €36 million (net of tax) for the years ended December 31, 2010, 2009 and 2008, respectively.

Until December 31, 2001 BBVA amortized the goodwill on a straight line basis over a period of 25 years. Since January, 2002 BBVA stopped the amortization of the remaining goodwill pursuant to ASC 350, and it has been assigned to different reporting units and tested for impairment as described in Note 2.2.8. As of December 31, 2010 goodwill was $€ 5,333$ million.

The adjustment to total shareholders' equity, that reflects both effects, was $€ 5,425$ million, $€ 5,447$ million and $€ 5,469$ million as of December 31, 2010, 2009 and 2008, respectively.

## 2. VALUATION OF ASSETS -

This adjustment basically relates to the following:

## - Revaluation of property

As described in Note 29.3. of the Consolidated Financial Statements, certain of the Spanish and foreign consolidated companies restated the cost and accumulated depreciation of property and equipment pursuant to the relevant legislation.

Fixed asset depreciation is computed on that restated value and the total amount charged to income is deductible for corporate income tax purposes. In addition, results on sales or dispositions of fixed assets are determined as the difference between the selling price and the net restated value.

Under U.S. GAAP these revaluations are not permitted to be reflected in the financial statements.

The amounts of the adjustments indicated below have been calculated to reflect the reversal of the additional depreciation on the revalued property and equipment ( $€ 4$ million, $€ 4$ million and $€ 4$ million as of December 31, 2010, 2009 and 2008, respectively) and the additional income that would have resulted if the Group had not restated the fixed assets that have been sold ( $€ 8$ million, $€ 9$ million and $€ 6$ million for the years ended December 31, 2010, 2009 and 2008, respectively). The adjustment to total shareholders' equity reflects the reversal of the unamortized revaluation surplus (a decrease of $€ 123$ million, $€ 135$ million and $€ 148$ million as of December 31, 2010, 2009 and 2008, respectively).

## - Valuation of property

In accordance with the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, certain property and equipment items were revalued and, therefore, this value was used as deemed cost on January 1, 2004 taking into consideration that, at the date of the revaluation, this deemed cost was comparable to fair value.

Under U.S. GAAP, these adjustments to the deemed cost are not permitted due to the fact that they do not reflect an actual impairment.

Consequently, there is an adjustment in the reconciliation to U.S. GAAP to reflect in the income statement the additional depreciation on the revalued property and equipment ( $€ 3$ million, $€ 3$ million and $€ 3$ million for the years ended December 31, 2010, 2009 and 2008, respectively). The adjustment to total shareholders' equity reflects the reversal of the adjustments to the attributed cost (an increase of $€ 61$ million, $€ 64$ million and $€ 67$ million as of December 31, 2010, 2009 and 2008, respectively).

## - Sale and leaseback of fixed assets

In 2009, 1,150 properties (offices and other singular buildings) belonging to the Group in Spain were reclassified to heading "Non-current assets held for sale" at an amount of €426 million, for which a sales plan had been established.

In 2010 and 2009, the Bank sold 164 and 971 of mentioned properties, respectively, in Spain to investors not related to BBVA Group for a total sale price of $€ 404$ million and $€ 1,263$ million at market prices, respectively, without making funds available to the buyers to pay the price of these transactions.

At the same time the Bank signed long-term operating leases with these investors on the aforementioned properties for periods of $10,15,20,25$ or 30 years (according to the property) and renewable.

The sale agreements also established call options for each of the properties at the termination of each of the lease agreements so that the Bank can repurchase these properties The repurchasing price of these call options will be the market value as determined by an independent expert. Therefore, the Group made a gross profit of $€ 273$ and $€ 914$ million, recognized under the heading "Gains (losses) in non-current assets held for sale not classified as discontinued operations" in the accompanying consolidated income statements for 2010 and 2009.

Under EU-IFRS (IAS 17), we accounted for this transaction as a sale and lease-back because of:

- We considered that there is no reasonable certainty that the repurchase option will be exercised, because it is at fair value, and there are no other indicators that we expect would economically force us to exercise the repurchase option; and
- We completed an analysis of the other main factors of the transaction and concluded that the lease agreements had the characteristics of operating leases, the sale price and lease payments were at fair value so, in effect, there had been a normal sale transaction and the gain on the sale of the properties was recognized immediately in the consolidated statement of income for the year 2009 and 2010.

Under U.S. GAAP (ASC 840-40-25-13) this transaction does not qualify as a sale and lease-back because the existence of a repurchase option of the properties at fair value implies a continuing involvement of the seller-lessee and, consequently, the transaction cannot be considered as a sale.

Accordingly, in order to account for the transaction in conformity with the financing method under ASC 840-40-25-13, we have made an adjustment to:

- undo the sale, place the properties under repurchase agreement back in the accounting books ( $€ 404$ million as of December 31, 2010 and $€ 301$ million as of December 31,2009) and continue to depreciate them for the year 2010 and 2009 ( $€ 11$ million and $€ 4$ million, respectively);
- eliminate the profit on sale ( $€ 273$ million of income as of the date of the transaction in 2010 and $€ 914$ million of income as of the date of the transaction in 2010) and create a liability for the total amount of the cash received; and
- reclassify the operating leases rental payments incurred by the Group ( $€ 113$ million for the year 2010 and $€ 31$ million for year 2009) as interest expense.


## 3. VALUATION OF FINANCIAL INSTRUMENTS -

Group's criteria of accounting for such securities are described in Note 2.2.1. The recognition, measurement and disclosure criteria included in IAS 32 and 39, were applied retrospectively to January 1, 2004 (the date of transition to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004). Certain debt securities were recognized at fair value of that date under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 through total shareholders' equity. Therefore in 2009 and 2008, there is an adjustment in the reconciliation of shareholders' equity to U.S. GAAP to reflect the reversal of the adjustments to the fair value. As of December 31, 2010, such debt securities were amortizated and for that reason there is no adjustment in the reconciliation to US GAAP that affected shareholders' equity for that concept.

## 4. ACCOUNTING OF GOODWILL -

The breakdown of this adjustment is as follows:

|  | Shareholders' Equity |  |  | Net Income Attributed to Parent Company |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 |
|  | Millions of Euros |  |  |  |  |  |
| Goodwill previous to IFRS1 | 981 | 981 | 981 | - | - | - |
| Reversal of Step Acquisition | 2,704 | 2,330 | 2,310 | - | - | - |
| Step Acquisition of BBVA Bancomer. | $(1,194)$ | $(1,171)$ | $(1,170)$ | (1) | 2 | 1 |
| Adquisition and impairment of Compass | 1,182 | 1,095 | 398 | - | 711 | - |
| Others. | (16) | 97 | 54 | (1) | - | (3) |
| Adjustment 4 in reconciliation to U.S. GAAP | $\underline{\text { 3,657 }}$ | $\underline{\text { 3,332 }}$ | $\underline{\text { 2,573 }}$ | (2) | $\underline{\underline{713}}$ | (2) |

The main reasons that generate a difference between EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP in goodwill are the following:

## Adjustments related to goodwill previous to IFRS 1

The item "Goodwill previous to IFRS 1" refers to certain impairments or amortizations of goodwill accounted for under Spanish GAAP previous to the date of adoption of IFRS-1. These impairments or amortizations were not acceptable under U.S. GAAP because they did not satisfy the ASC 350 requirements. Therefore, there is an adjustment in the reconciliation of shareholders' equity to U.S. GAAP to reflect the reversal of these impairments and amortizations of goodwill recorded prior to January 1, 2004.

## Reversal of step acquisition

Investments acquired subsequent to obtaining control over a company (i.e. transactions involving the purchase of equity interests from minority shareholders) were treated as "equity transactions". The amount of goodwill recorded under prior GAAP, as of January 1, 2004, transition date to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, was recorded on the transactions performed after control was obtained. These amounts were charged to "non-controlling interests" and the surplus amount was charged to total shareholders' equity.

Under U.S. GAAP, these acquisitions are accounted for using the "purchase method" and, consequently, there is an adjustment in the reconciliation to U.S. GAAP to reflect the reversal of goodwill recorded prior to January 1 , 2004, and the increase of shareholders' equity.

## Step Acquisition of BBVA Bancomer

On March 20, 2004, BBVA completed the tender offer on $40.6 \%$ of the capital stock of Grupo Financiero BBVA Bancomer, S.A. de C.V. ("Bancomer"). The final number of shares presented in the offer and accepted by BBVA was 3,660,295,210, which represent $39.45 \%$ of the capital stock of Bancomer. Following the acquisition of these shares through the tender offer, the ownership interest held by BBVA in the capital of Bancomer was $98.88 \%$. Lastly, as of December 31, 2006, as a result of the purchase of shares subsisting in the market, BBVA's holding in Bancomer increased to $99.96 \%$.

BBVA Bancomer, S.A. de C.V. has been consolidated by Group BBVA since July 2000, when the merger of Grupo Financiero BBV-Probursa, S.A. de C.V. (a wholly-owned subsidiary of BBVA) and Grupo Financiero BBVA Bancomer, S.A. de C.V. was carried out.

Since March 20, 2004 the BBVA Group's consolidated income statement reflected a decrease in "Noncontrolling interests" caption related to the business combination described above while the rest of consolidated the income statement's captions did not change because Bancomer was already a fully consolidated company before the acquisition of non controlling interest.

The cash paid for the acquired entity was $€ 3,324$ million. In connection with this business combination there are no contingent payments, options, or commitments specified in the acquisition agreement.

Under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, the business combination is registered as equity transaction and no amounts were allocated to assets or liabilities of the company acquired.

Under U.S. GAAP, after allocating the purchase price to all acquired assets and assumed liabilities of the company acquired, the goodwill was $€ 1,060$ million. The entire amount of goodwill was allocated to the Mexico reporting unit. This unit is included in the "Mexico" segment. The reconciliation of the net worth acquired and the fair value of the assets and liabilities acquired for purposes of U.S. GAAP was as follows:

|  | Millions of euros |
| :---: | :---: |
| Net Worth Adquired. | 1,207 |
| Investment securities | (32) |
| Net loans and leases | 622 |
| Permises and equipment | (28) |
| Intangible assets . | 970 |
| Other assets | 189 |
| Time deposits. | (124) |
| Long term debt | (50) |
| Other liabilities | (490) |
| Fair value under U.S. GAAP | 2,264 |

The identified intangible assets were related to "core deposits", which were calculated according to the purchase method and were amortized over a period of 40 months. As of December 31, 2010, all core deposits are amortized. Additionally, the allocated amount of net loans and leases were amortized over a weighted-average period of 3 years.

The "Other liabilities" caption includes basically temporary differences arising from different accounting and tax values of assets and liabilities allocated in the acquisition. Because the amounts allocated to certain assets are non deductible under Spanish Tax Law, additional goodwill and the corresponding deferred tax liabilities have been considered under U.S. GAAP.

Since Bancomer was consolidated by Group BBVA as of July 1, 2000, there are no purchased research and development assets that were acquired and written off.

## Acquisition of Compass

On February 16, 2007, BBVA entered into a definitive agreement to acquire $100 \%$ of the share capital of Compass. On September 7, 2007, BBVA completed the acquisition.

Under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, the amount of goodwill was calculated at the date in which BBVA obtained the control (September 7, 2007). Under US GAAP, EITF Issue No. 99-12, Determination of the Measurement Date for the Market Price of Acquirer Securities Issued in a Purchase Business Combination provides guidance on the measurement date to be used in a business combination. EITF 99-12 specifies that the value of acquirer's marketable equity securities issued to effect a purchase business combination should be determinated, pursuant to the guidance in paragraph 22 of FASB Statement No. 141 (ACS 805-20), Business Combinations, based on the market price of the securities over a reasonable period of time before and after the terms of the acquisition are agreed to and announced. The date of measurement of the value of the acquirer's marketable equity securities should not be influenced by the need to obtain shareholder or regulatory approvals. In addition, paragraph 7 of Issue 2 of ASC 805 states that the measurement date is the earliest date, from the date the terms of the acquisition are agreed to and announced to the date of financial applications of the formula do not result in a change in the number of shares or the amount of other consideration. According to this BBVA considered the announcement date (February 16, 2007) as the measurement date under US GAAP. Consequently, there is an adjustment in the reconciliation to U.S. GAAP to reflect the different amount of goodwill.

This difference resulted in a reconciling item to shareholders’ equity (an increase of $€ 415$ million, $€ 384$ million and $€ 398$ million as of December 31, 2010, 2009 and 2008, respectively).

## Goodwill impairment test

As indicated in Note 2.2 .8 of the Consolidated Financial Statements, the Group performed the goodwill impairment test under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

In accordance with the applicable accounting guidance under U.S. GAAP, the Group performs annual tests to identify potential impairment of goodwill. The tests are required to be performed annually and more frequently if events or circumstances indicate a potential impairment may exist. In the first step ("step one") of the impairment test, the Group compares the fair value of each reporting unit with its carrying amount, including goodwill. If the carrying amount of a reporting unit exceeds its fair value, the second step of the impairment test is required to be performed to measure the amount of impairment loss, if any. The second step ("step two") of the impairment test compares the implied fair value of goodwill attributed to each reporting unit to the carrying amount of that goodwill. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination; the Group allocates the fair value determined in the step one for the Reporting Unit (RU) to all of the assets and liabilities of that unit as if the reporting unit had been acquired in business combination. If the carrying amount of the reporting unit goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to that excess.

As of December 31, 2010, there were no losses due to impairments under US GAAP.
As of December 31, 2009, the results of the goodwill impairment test under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 estimated impairment losses of $€ 1,097$ million in the United States CashGenerating Unit ("CGU") which were recognized under "Impairment losses on other assets (net) — Goodwill and other tangible assets" in the income statement for 2009. The impairment loss of this unit is attributed to the significant decline in economic and credit conditions in the states in which the Group operates in the United States. The valuations were verified by an independent expert, not the Group's statutory auditor.

Under U.S. GAAP, the Group tested its identified Reporting Units for impairment as of December 31, 2009. This test indicated a goodwill impairment of $€ 385$ million within the United States reporting unit; accordingly, the Group recorded this goodwill impairment charges in 2009. The impairment recognized in the United States

Reporting Unit is attributed to the decrease in revenues caused by the significant decline in U.S. economic conditions.

Both the step one fair values of the reporting units and the step two allocations of the fair values of the reporting units' assets and liabilities are based upon management's estimates and assumptions. Although management has used the estimates and assumptions it believes to be most appropriate in the circumstances, it should be noted that even relatively minor changes in certain valuation assumptions used in management's calculations would result in significant differences in the results of the impairment tests.

There is a difference in the impairment test of goodwill because under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 there is no step two as required by U.S. GAAP. This difference resulted in a reconciling item to the Net income for the year ended December 31, 2009. This adjustment reflects the reversal of the excess of charges in 2009 to the United States Reporting Unit's goodwill amounted to $€ 711$ million as of December 31, 2009.

Under U.S. GAAP, the BBVA Group's goodwill assigned to each Reporting Unit as of December, 31, 2010, 2009 and 2008 for impairment test purposes are the following:

|  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | Millions of euros |  |  |
| The United States | 6,975 | 6,472 | 7,098 |
| Spain and Portugal | 4,282 | 4,294 | 4,286 |
| Mexico. | 2,636 | 2,302 | 2,265 |
| Wholesale Banking \& Global Market | 1,489 | 1,489 | 1,489 |
| Pension in South América. | 294 | 252 | 208 |
| Chile | 121 | 104 | 86 |
| Colombia | 236 | 205 | 192 |
| Other Reporting Units. | 13 | 10 | 10 |
| Total | 16,047 | 15,128 | 15,634 |

## 5. ADJUSTMENTS RELATED TO INFLATION-DUE TO IFRS-1

After the transition date to the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, which is January 1, 2004, none of the functional currencies of the consolidated subsidiaries and associates and their branches located abroad relate to hyperinflationary economies, except for Venezuela which is discussed in Item 16 below. Accordingly, excluding Venezuela, as of December 31, 2010, 2009 and 2008 it was not necessary to adjust the financial statements of any of the consolidated subsidiaries or associates to correct for the effect of inflation.

In accordance to the exemption provided by IFRS 1 First-time Adoption of International Financial Reporting Standards, the cumulative effect of inflation recorded prior to January 1, 2004 (transition date to EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004) mainly relating to items of property, plant and equipment has not been removed. Therefore, the previous GAAP restated amounts have been used as deemed cost of property, plant and equipment as of the transition date.

Under U.S. GAAP, in prior years the financial statements of operating units in a highly inflationary economy were remeasured as if the functional currency of the operating unit were the same as that of the parent reporting currency. For the purposes of this requirement, a highly inflationary economy is one that has cumulative inflation of approximately 100 percent or more over a 3 year period. None of the countries where BBVA owned subsidiaries are currently highly inflationary countries, except Venezuela.

The adjustment reflects the reversal of the credits to shareholders' equity arising from inflation registered in subsidiaries established in "non highly inflationary economies" (decrease of €229 million, €199 million and $€ 192$ million as of December 31, 2010, 2009 and 2008, respectively).

## 6. ACCOUNTING OF DERIVATIVES -

As of December 31, 2010, the main differences between IAS 39 and ASC 815 that have resulted in reconciling items to net income and shareholders' equity between IFRS and U.S. GAAP were as follows:

## Fair value option

The EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 allows for the designation of a financial asset or a financial liability as held at fair value through the profit or loss if one of the criteria described in IAS 39 is met.

ASC 320 allows for the designation of a financial asset or a financial liability as held for trading only if these are acquired and held primarily for resale in the near term to make a profit from short-term movements in market prices.

As of December 31, 2010, 2009 and 2008, we maintained certain financial assets and financial liabilities registered at fair value through the profit or loss under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 which did not meet the conditions to be designated as financial asset or financial liability held for trading under ASC 320. With the adoption of ASC 815-15-25 those financial assets and financial liabilities meet the conditions to be designated as financial asset or financial liability held for trading. However, ASC 815-15-25 not allow retrospective application and for that reason we maintain an adjustment in the reconciliation to U.S. GAAP to reflect in the net income attributable to parent company (an increase of $€ 10$ million, a decrease of $€ 6$ million and a decrease of $€ 116$ million for the years ended December 31, 2010, 2009 and 2008, respectively) and shareholders' equity (a decrease of $€ 67$ million, a decrease of $€ 76$ million and a decrease of $€ 70$ million as of December 31, 2010,2009 and 2008, respectively).

## Retrospective application

As of December 31, 2003, in accordance with Spanish GAAP, certain fair value hedges of fixed income securities and cash flow hedges of exchange rate risk were considered to be speculative in our U.S. GAAP reconciliation adjustment, since the required documentation was not available at the date on which the aforementioned hedges were designated as such.

As of January 1, 2004, the transition date to the EU-IFRS required to be applied under the Bank of Spain's Circular $4 / 2004$, these transactions continued to be designated as hedges, since they met all the requirements for hedge accounting.

As of December 31, 2004, in accordance with U.S. GAAP the Group maintained the criteria established in prior years and considered these transactions to be speculative, which accounted for a portion of the reconciliation adjustment for derivatives and hedges.

Consequently, there is an adjustment in the reconciliation to U.S. GAAP to reflect in the net income (an increase of $€ 15$ million, a decrease of $€ 34$ million and a decrease of $€ 10$ million for the years ended December 31, 2010, 2009 and 2008, respectively) and in shareholders' equity (an increase of $€ 62$ million, an increase of $€ 69$ million and an increase of $€ 96$ million as of December 31, 2010, 2009 and 2008, respectively) the speculative nature of these transactions under U.S. GAAP.

## Methods used to assess hedge effectiveness

Even though the methodology to assess the hedge effectiveness is the same under both GAAPs, there are certain adjustments made in order to validate the hedge effectiveness that is permitted under the EU-IFRS required to be applied under the Bank of Spain's Circul ar 4/2004 and not under U.S. GAAP.

The EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 allows to designate a hedging instrument as hedging only a portion of the time period to maturity, and therefore adjust the effectiveness test to comply with the hedging objective. Under U.S. GAAP such hedges are not allowed.

Consequently, there is an adjustment to reverse these partial hedging transactions under U.S. GAAP. This difference resulted in a reconciling item to net income (a decrease of $€ 15$ million, an increase of $€ 6$ million and a decrease of $€ 2$ million for the years ended December 31, 2010, 2009 and 2008) and shareholders' equity (no impact as of December 31, 2010, an increase of $€ 14$ million as of December 31, 2009 and an increase of $€ 9$ million as of December 31, 2008) in the reconciliation to U.S. GAAP.

## Macro hedges

The EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 allows for the designation of a fixed-interest deposit portfolio as a hedged item in a macro-hedge under IAS 39 (see note 15 of the Consolidated Financial Statements). Under US GAAP those macro hedges are not allowed.

Consequently, there is an adjustment to reverse these macro hedges under U.S. GAAP. This difference resulted in a reconciling item to net income (a decrease of $€ 44$ million) and shareholders' equity (a decrease of $€ 44$ million) in the reconciliation to U.S. GAAP as of December 31, 2010.

## Other disclosures

The fair value of derivatives that afforded hedge accounting treatment under the EU-IFRS required to be applied under the Bank of Spain's Circular $4 / 2004$ but did not qualify as hedges under U.S. GAAP as of December 31, 2010, 2009 and 2008 amounted positive to $€ 281$ million, negative to $€ 4$ million, and negative to €8 million, respectively.

The fair value of derivatives that afforded hedge accounting treatment under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and qualify as hedges under U.S. GAAP as of December 31, 2010, 2009 and 2008 amounted to $€ 1,618$ million, $€ 2,290$ million and $€ 2,615$ million, respectively.

## 7. LOANS ADJUSTMENTS -

We described in Note 2.2.1.b of the Consolidated Financial Statements, our methodology to estimate the "Allowance for loan losses" under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. The "Allowance for loan losses" under U.S. GAAP is calculated by using our internal risk models based on our historical experience.

Given the increase in past-due loans beginning in mid-2007 as a result of the economic crisis, during 2008 our best estimate for the impairment of the loan portfolio required a provision for loan losses under U.S. GAAP of $€ 3,956$ million, which was $€ 1,152$ million higher than the provision required to be recorded under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

For this reason, we included an adjustment in the reconciliation of net income attributed to parent company in 2008 which resulted in a decrease of $€ 1,152$ million in net income attributed to parent company in accordance with U.S. GAAP.

As a result of the foregoing, as of December 31, 2008, the "Allowance for loan losses" under U.S. GAAP was very similar to the "Allowance for loan losses" under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004: €7,412 million under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 versus $€ 7,384$ million under U.S. GAAP.

As of December 31, 2010 and 2009, there is no significant difference in the balance of "Allowance for loan losses" under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and U.S. GAAP; for that reason there is no adjustment in the reconciliation to US GAAP that affected net income attributed to parent company statement and shareholders' equity for that concept.

## 8. PENSION PLAN COST -

Under U.S. GAAP, the Group recognized the actuarial gains or losses in the income statement for the year when these losses have been incurred instead of using the corridor approach.
F-176

Under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004, as we mentioned in Note 2.2.12 in the accompanying Consolidated Financial Statements, the Group recognizes the actuarial gains or losses arising on certain defined benefit post-employment commitments directly under the heading "Reserves"

For this reason, we have included an adjustment in the reconciliation of net income attributed to parent company for the year ended December 31, 2010 and 2009 which resulted in a decrease of $€ 64$ million and $€ 221$ million, respectively, in net income attributed to parent company in accordance with U.S. GAAP and no effect in in shareholders' equity as of December 31, 2010 and 2009.

## 9. TAX EFFECT OF U.S. GAAP ADJUSTMENTS AND DEFERRED TAXATION -

The previous adjustments to net income attributed to parent company and shareholders' equity do not include their related effects on corporate tax (except for the adjustments mentioned in Item 1, part of Item 4 and Item 5), which are disclosed under "Tax effect of U.S. GAAP adjustments and deferred taxation" item in the respective reconciliation statements.

As described in Note 2.2 .10 of the Consolidated Financial Statements deferred tax assets and liabilities include temporary differences measured at the amount expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities and their tax bases, and tax loss and tax credit carryforwards. These amounts are measured at the tax rates that are expected to apply in the year when the asset will be realized or the liability settled.

As a result of the application of ASC 740-10, Accounting for Income Taxes, the timing differences originated by the revaluation of property and equity securities and by certain provision for coverage of loan losses have been reversed.

On July 13, 2006, the FASB issued ASC 740-10. This statement was issued to provide additional guidance and clarification on accounting for uncertainty in income tax positions. The interpretation prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of tax positions, as well as increased disclosure requirements with regards to uncertain tax positions.

This interpretation of ASC 740-10 uses a two-step approach wherein a tax benefit is recognized if a position is more likely than not to be sustained. The amount of the benefit is then measured to be the highest tax benefit which is greater than fifty percent likely to be realized. ASC 740 also sets out disclosure requirements to enhance transparency of an entity's tax reserves.

As a result of the application of ASC 740-10, the Group recorded a decrease of $€ 2$ million, a decrease of $€ 19$ million and an increase of $€ 7$ million in net income attributed to parent company as of December 31, 2010, 2009 and 2008 respectively. Consequently, ASC $740-10$ provokes a decrease of $€ 80$ million, $€ 78$ million and $€ 59$ million in shareholders' equity as of as of December 31, 2010, 2009 and 2008, respectively.

The Group is currently under audit by taxing authorities in major taxing jurisdictions around the world. It is thus reasonably possible that changes in the gross balance of unrecognized tax benefits may occur within the next 12 months (an estimate of the range of such gross changes cannot be made), but the Group does not expect such audits to result in amounts that would cause a significant change to its effective tax rate.

ASC 740-10 requires providing a valuation allowance when it is more likely than not that some portion of the deferred tax asset will not be realized. As of December 31, 2010, 2009 and 2008 the valuation allowance was $€ 19$ million, €20 million and €22 million, respectively.

As required by ASC 740-10, the effects of the change in Spanish tax laws were included in income (see Note 21.3 of theConsolidated Financial Statements).

The following is a reconciliation of the income tax provision under IFRS to that under U.S. GAAP:

| 10 | 2009 | 200 |
| :---: | :---: | :---: |
| ons of euros |  |  |
| 1,427 | 1,1 | 1 |
| (103) | (103) | (416) |
| 1,324 | 1,038 | 1,12 |

The following is a reconciliation of the deferred tax assets and liabilities recorded under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and those that should be recorded under ASC 740-10:

|  | $\begin{gathered} \text { As of December 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { As of December 31, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { As of December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Deferred } \\ \text { Tax } \\ \text { Assets } \end{gathered}$ | $\begin{gathered} \text { Deferred } \\ \text { Tax } \\ \text { Liabilities } \end{gathered}$ | Deferred Tax Assets | Deferred Tax <br> Liabilities | Deferred Tax Assets | $\begin{gathered} \text { Deferred } \\ \text { Tax } \\ \text { Liabilities } \\ \hline \end{gathered}$ |
|  |  |  | Millions of euros |  |  |  |
| As reported under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 | 5,442 | $(1,591)$ | 4,993 | $(1,669)$ | 5,055 | $(1,282)$ |
| Less - |  |  |  |  |  |  |
| Timing differences recorded under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 and reversed in the reconciliation to U.S. GAAP | (467) | (434) | (504) | (417) | (548) | (171) |
| Tax effect of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 to U.S. GAAP reconciliation adjustments | - | - | - | - | (1) |  |
| Plus - |  |  |  |  |  |  |
| Tax effect of the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 to U.S. GAAP reconciliation adjustments | 377 | (49) | 302 | (66) | 119 | (106) |
| As reported under ASC 740 (gross) | 5,352 | $(2,074)$ | 4,791 | (2,152) | 4,625 | $(1,559)$ |
| Valuation reserve | (19) | - | (20) | - | (22) | - |
| As reported under ASC 740 (net) | 5,333 | $\underline{(2,074)}$ | $\underline{\text { 4,771 }}$ | $\underline{(2,152)}$ | $\underline{\text { 4,603 }}$ | $\underline{(1,559)}$ |

The following is an analysis of deferred tax assets and liabilities as of December 31, 2010, 2009 and 2008 estimated in accordance with U.S. GAAP:

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |
| Deferred Tax assets |  |  |  |
| Investments, derivatives and other | 1,889 | 1,360 | 862 |
| Loan loss reserves. | 1,648 | 1,632 | 1,440 |
| Unrealized losses on securities pension liability | 1,405 | 1,485 | 1,684 |
| Fixed assets | 392 | 286 | 44 |
| Net operating loss carryforward. | 17 | 26 | 38 |
| Goodwill | 2 | 2 | 557 |
| Total deferred tax assets | 5,352 | 4,791 | 4,625 |
| Valuation reserve | (19) | (20) | (22) |
| Net tax asset | 5,333 | 4,771 | 4,603 |
| Deferred tax liabilities |  |  |  |
| Unrealized gains on securities pension liability | (67) | (22) | (1) |
| Investments and derivatives . | $(1,195)$ | (951) | (335) |
| Fixed assets | (179) | (91) | (11) |
| Goodwill | (434) | (465) | (238) |
| Other | (199) | (622) | (974) |
| Total deferred tax liabilities | $\underline{\underline{(2,074)}}$ | $\underline{(2,152)}$ | $\underline{(1,559)}$ |

Reconciliation between the federal statutory tax rate and the effective income tax rate is as follows:

|  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  |  | Percentages |  |
| Corporate income tax at the standard rate | 30.00 | 30.00 | 30.00 |
| Decrease arising from permanent differences | (8.70) | (11.04) | (9.96) |
| Adjustments to the provision for prior years' corporate income tax and other taxes | 0.92 | 0.92 | 2.21 |
| Income tax provision under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 | 22.22 | 19.89 | 22.25 |
| Tax effect of U.S. GAAP adjustments and deferred taxation under ASC 740. | (0.24) | (0.11) | (2.03) |
| Income tax provision under U.S. GAAP | 21.98 | 19.78 | 20.22 |

## 10. OTHER COMPREHENSIVE INCOME -

ASC 220-10, Reporting Comprehensive Income establishes standards for disclosing information related to comprehensive income and its components in a full set of general-purpose financial statements.

Comprehensive income is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. It includes all changes in equity during a period except those resulting from investments by owners and distributions to owners.

The accumulated balances of other comprehensive income as of December 31, 2010, 2009 and 2008 were as follows:

|  | Foreign Currency Translation Adjustments and Others | Unrealized Gains on Securities | Derivative Instruments and Hedging Activities | Total Other Comprehensive Income |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | ons of euros |  |
| Balance as of December 31, 2008 | $(6,166)$ | 1,070 | 477 | $(4,619)$ |
| Changes in 2009. | (76) | 943 | (4) | 863 |
| Balance as of December 31, 2009 | $(6,242)$ | 2,013 | 473 | (3,756) |
| Changes in 2010. | 1,784 | (1,680) | (531) | (427) |
| Balance as of December 31, 2010 | $(4,458)$ | 333 | (58) | $(4,183)$ |

Taxes allocated to each component of other comprehensive income as of December 31, 2010, 2009 and 2008 were as follows:

|  | 2010 |  |  | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Before } \\ \text { Tax } \\ \text { Amount } \end{gathered}$ | Tax <br> Expense <br> Benefit | Net of Tax Amount | Before Tax Amount Mi | $\begin{gathered} \hline \text { Tax } \\ \text { Expense } \\ \text { or } \\ \text { Benefit } \\ \text { lions of eerr } \end{gathered}$ | Net of Tax Amount | Before Tax Amount | Tax <br> Expense <br> Benefit | $\begin{aligned} & \text { Net of } \\ & \text { Tax } \\ & \text { Amount } \end{aligned}$ |
| Foreign Currency Translation Adjustments and Others. | 1,784 | - | 1,784 | (76) | - | (76) | $(1,001)$ |  | $(1,001)$ |
| Unrealized Gains on Securities | $(2,184)$ | 504 | $(1,680)$ | 1,221 | (278) | 943 | $(3,454)$ | 797 | $(2,657)$ |
| Derivative Instruments and Hedging Activities. | (691) | 159 | (531) | (5) | 1 | (4) | 228 | (53) | 175 |
| Total Other Comprehensive Income | $\underline{(1,091)}$ | 663 | (427) | 1,140 | (277) | 863 | $(4,227)$ | 744 | $(3,483)$ |

## 11. EARNINGS PER SHARE -

ASC 260, Earnings per Share, specifies the computation, presentation and disclosure requirements for earnings per share (EPS).

Basic earnings per share is computed by dividing income available to common shareholders (the numerator) by the weighted-average number of common shares outstanding (the denominator), which may include contingently issuable shares where all necessary conditions for issuance have been satisfied. Diluted earnings per share include the determinants of basic earnings per share and, in addition, give effect to dilutive potential common shares that were outstanding during the period.

The computation of basic and diluted earnings per share for the year ended December 31, 2010, 2009 and 2008 is presented in the following table:

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | Millions of euros, except per share data |  |  |
| Numerator for basic earnings per share: |  |  |  |
| Income available to common shareholders $(\mathrm{IFRS})(*)$ | 4,676 | 4,228 | 5,020 |
| Income available to common shareholders <br> (U.S. GAAP) | 4,299 | 3,825 | 4,070 |
| Numerator for diluted earnings per share: |  |  |  |
| Income available to common shareholders $(\mathrm{IFRS})(*)$ | 4,676 | 4,228 | 5,020 |
| Income available to common shareholders <br> (U.S. GAAP) | 4,369 | 3,843 | 4,070 |


|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | Millions of euros, except per share data |  |  |
| Denominator for basic earnings per share |  |  |  |
| IFRS(*) | 3,982,754,198 | 3,899,289,696 | 3,846,156,552 |
| U.S. GAAP | 3,761,698,126 | 3,719,162,366 | 3,706,204,569 |
| Denominator for diluted earnings per share |  |  |  |
| IFRS(*) | 3,982,754,198 | 3,899,289,696 | 3,846,156,552 |
| U.S. GAAP | 3,982,754,198 | 3,758,316,634 | 3,706,204,569 |
| IFRS(*)(**) |  |  |  |
| Basic earnings per share (Euros) | 1.17 | 1.08 | 1.31 |
| Diluted earnings per share (Euros) | 1.17 | 1.08 | 1.31 |
| U.S. GAAP(**) |  |  |  |
| Basic earnings per share (Euros). | 1.14 | 1.03 | 1.10 |
| Diluted earnings per share (Euros) | 1.10 | 1.02 | 1.10 |

(*) EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. The presentation and disclosure requirements for earnings per share (EPS) under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 is presented in Note 5 of the Consolidated Financial Statements.
$\left({ }^{* *)}\right.$ At the date of the issuance of these financial statements, the scrip dividend ("Dividendo Opción") mentioned in Note 4 to the Consolidated Financial Statements is not distributed. Therefore, the conditions to restate the Earning per share under IAS 33 and ASC 260 are not met.

## 12. ASC 810- CONSOLIDATION OF SPECIAL PURPOSE ENTITIES -

We arranged the issuance of preferred shares using special purpose vehicles (See Note 23.4.3.2 of the Consolidated Financial Statements). Our preferred security transactions are based on the following model:

- We are the sponsor in the issuance of certain debentures by special purpose vehicles (SPEs) (the issuer of preference shares) that we incorporated and for which we hold $100 \%$ of the common stock and voting rights.

The SPEs issue preferred securities to 3rd party investors. The terms of the preferred securities are issued in perpetuity with fixed dividend coupon and can be called by the SPEs.

- The SPEs lend both the proceeds raised from the preferred securities and the common stock back to us through intercompany loans with fixed maturities and fixed interest rate similar to that the dividend coupon on the preferred securities issued by the SPEs. Consequently, the SPEs use the cash received from interest payments on BBVA loans to pay dividends to the preferred securities holders.
- We guarantee the dividend payments on the preferred securities.

We consolidated the SPEs under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 according to SIC 12 as we controlled them. However, under U.S. GAAP, BBVA does not consolidate the special purpose vehicle (issuer) as we have concluded that we are not the primary beneficiary as considered by ASC 810 for the reasons described below.

We as sponsor of the issuer of the preference shares neither have a significant residual interest held since our common shares are not viewed as equity at risk as our investment is returned back to us through the intercompany loan, nor the loan payable to the special purpose vehicle would be considered variable interests since they assume variability. Additionally, the fact that BBVA unconditionally guarantees the trust preferred securities is not relevant, since BBVA is guaranteeing its own obligations.

Under U.S. GAAP we consider the investments in the common stock of this class of special purpose vehicles as equity-method investees.

As a result of the deconsolidation of the SPEs, the loans received from the SPEs are presented as financial liabilities under U.S. GAAP.

Consequently, the deconsolidation of the entities described in Note 23.4.3.2 of the Consolidated Financial Statements, has no impact on shareholders' equity or net income attributed to parent company under U.S. GAAP. These financial instruments that are presented under EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004 in the caption "Subordinated liabilities - preferences shares" are presented under U.S. GAAP under the caption "Time deposits" ( $€ 5,233$ million).

## 13. OTHER ACCOUNTING STANDARDS EFFECTIVE IN 2010 -

## ASC 860 - Transfers and Servicing 166 - Accounting for Transfers of Financial Assets — an amendment of FASB Statement No. 140

The Board's objective in issuing this Statement is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets.

On and after the effective date of this SFAS, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities (as defined under previous accounting standards) should be evaluated for consolidation by reporting entities in accordance with the applicable consolidation guidance. If the evaluation on the effective date results in consolidation, the reporting entity should apply the transition guidance provided in the pronouncement that requires consolidation.

This Statement is applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. This Statement must be applied to transfers occurring on or after the effective date. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASC 810 - Consolidation - Amendments to FASB Interpretation No. 46(R)

This Statement amends Interpretation 46(R) (ASC 810) to require an enterprise to perform an analysis to determine whether the enterprise's variable interest or interests give a controlling financial interest in a variable interest entity. This analysis identifies the primary beneficiary of a variable interest entity as the enterprise that has both of the following characteristics:
a. The power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance.
b. The obligation to absorb losses of the entity that could potentially be significant to the variable interest entity or the right to receive benefits from the entity that could potentially be significant to the variable interest entity.

This Statement is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Earlier application is prohibited. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASU No. 2009-5 Fair Value Measurements and Disclosures (ASC 820-10) - Measuring Liabilities at Fair Value

This ASU amends Subtopic 820-10, Fair Value Measurements and Disclosures - Overall, to clarify that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more of the following techniques:

1. A valuation technique that uses:

- The quoted prices of the identical liability when traded as an asset
- Quoted prices for similar liabilities or similar liabilities when traded as assets.

2. Another valuation technique that is consistent with the principles of ASC 820 , for example a present value technique, or a technique that is based on the amount at the measurement date that the reporting entity would pay to transfer the identical liability or would receive to enter into the identical liability.

The Update is effective for the first reporting period (including interim periods) beginning after August 2009. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASU No. 2009-15 - Accounting for Own-Share Lending Agreements in Contemplation of Convertible Debt Issuance

This ASU modifies Subtopic 470-20 Debt — Debt with Conversion and Other options. ASC 470-20 addresses the issues arisen when an entity for which the cost to an investment banking firm or third- party investors of borrowing its shares is prohibitive enters into share-lending arrangements that are executed separately but in connection with a convertible debt offering.

The amendments establish that at the date of issuance, the share lending arrangement shall be measured at fair value and recognised as an issuance cost, with an offset to additional paid-in capital in the financial statements of the entity. The loaned shares will be excluded from basic and diluted earnings per share unless default of the sharelending arrangement occurs, at which time the loaned shares would be included in the basic and diluted earnings-per- share calculation. Additionally, if it becomes probable that the counterparty to a share- lending arrangement will default, the issuer of the share- lending arrangement shall recognize an expense equal to the fair value of the unreturned shares, net of the fair value of probable recoveries, with an offset to additional paid- in capital and subsequent changes in the amount of the probable recoveries should also be recognized in earnings.

The Update is effective for fiscal years beginning on or after December 15, 2009, and interim periods within those fiscal years for arrangement outstanding as of the beginning of those fiscal years. Additionally the amendments are to be applied retrospectively for all arrangements outstanding as of the beginning of fiscal years beginning on or after December 15, 2009. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASU 2010-06 Fair Value Measurements and Disclosures (ASC 820): Improving Disclosures about Fair Value Measurements

This ASU provides amendments to Subtopic 820-10 that require new disclosures and clarify existing disclosures related to Fair Value Measurements. Entities will be required to present new disclosures about transfers in and out Levels 1 and 2 and about purchases, sales, issuances and settlements in the reconciliation for fair value measurements using significant unobservable inputs (Level 3). The amendments also clarify existing disclosures to require disclosures about fair value measurement for each class of assets and liabilities and about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements that fall in either Level 2 or Level 3.

The Update is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in Level 3 that will be effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASU 2010-09 Subsequent Events (ASC 855)- Amendments to Certain Recognition and Disclosure Requirements

This ASU modifies as follows Subtopic 855-10, in order to alleviate potential conflicts with current SEC requirements:

- An entity that is a SEC filer is required to evaluate subsequent events through the date that the financial statements are issued, but is not required to disclose the date through which subsequent events have been evaluated.
- An entity that is a conduit bond obligor for conduit debt securities that are traded in a public market is required to evaluate subsequent events through the date that the financial statements are issued and must disclose such date.
- All other entities will continue to be required to evaluate subsequent events through the date the financial statements are available to be issued, and must disclose such date

The scope of the reissuance disclosure requirements have been refined to apply only to "revised" financial statements. Revised financial statements include financial statements revised either as a result of (a) correction of an error or (b) retrospective application of U.S. generally accepted accounting principles. If the financial statements of an entity, other than an SEC filer, are revised, as defined, the entity should retain the initial date, but also disclose the date through which subsequent events have been evaluated in the revised financial statements.

For entities, other than conduit bond obligors, the provisions of ASU 2010-09, Amendments to Certain Recognition and Disclosure Requirements, are effective upon issuance. Conduit bond obligors are required to apply the ASU's requirements in fiscal periods ending after June 15, 2010. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASU 2010-10 Consolidation (ASC 810): Amendments for Certain Investment Funds

This ASU amends ASC 810 to defer the application of the consolidation requirements resulting from the issuance of Statement 167 for a reporting entity's interest in an entity (1) that has all the attributes of an investment company or (2) for which it is industry practice to apply measurement principles for financial reporting purposes that are consistent with those followed by investment companies.

An entity that qualifies for the deferral will continue to be assessed under the overall guidance on the consolidation of variable interest entities in Subtopic 810-10 (before the Statement 167 amendments) or other applicable consolidation guidance, such as the guidance for the consolidation of partnerships in Subtopic 810-20.

The amendments in this Update are effective as of the beginning of a reporting entity's first annual period that begins after November 15, 2009, and for interim periods within that first annual reporting period. The effective date coincides with the effective date for the Statement 167 amendments to ASC 810. Early application is not permitted. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASU 2010-19 Foreign Currency (Topic 830) — Foreign Currency Issues: Multiple Foreign Currency Exchange Rates

This ASU amends Section S99 -SEC Materials of Subtopic 830-30 - Foreign Currency Matters - Translation of Financial Statements to establish that, for any SEC registrants, in cases where reported balances for financial reporting purposes differ from the actual U.S. dollar denominated balances, the registrant should make disclosures that inform users of the financial statements as to the nature of these differences.

Venezuela has met the thresholds for being considered highly inflationary and accordingly, calendar year entities that have not previously accounted for their Venezuelan investment as highly inflationary will begin applying highly inflationary accounting beginning January 1, 2010. Upon the application of highly inflationary accounting requirements, a U.S. reporting currency parent and subsidiary effectively utilize the same currency (U.S. dollars) and accordingly there should no longer be any differences between the amounts reported for financial reporting purposes and the amount of any underlying U.S. dollar denominated values that are held by the subsidiary.

This ASU also amends section S 99 of Subtopic 830-30 to require that, for any SEC registrants, any differences that may have existed prior to applying highly inflationary accounting requirements between the reported balances for financial reporting and the U.S. dollar denominated balances should be recognized in the income statement at the time of adoption of highly inflationary accounting, unless the registrant can document that the difference was previously recognized as a cumulative translation adjustment (in which case the difference should be recognized as an adjustment to the cumulative translation adjustment).

The provisions of this ASU are effective upon issuance (May 11, 2010). The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## ASU 2010-20 Receivables (Topic 310) — Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses and ASU 2011-01 Receivables (Topic 310 ) Deferral of the Effective date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20

ASU 2010-20 amends Topic 605 to enhance disclosures about the credit quality of financing receivables and the allowance for credit losses.

Existing disclosures are amended to require an entity to provide the following disclosures about its financing receivables on a disaggregated basis:

- A rollforward schedule of the allowance for credit losses from the beginning of the reporting period to the end of the reporting period on a portfolio segment basis, with the ending balance further disaggregated on the basis of the impairment method
- For each disaggregated ending balance in item (1) above, the related recorded investment in financing receivables
- The nonaccrual status of financing receivables by class of financing receivables
- Impaired financing receivables by class of financing receivables.

The ASU also requires an entity to provide the following additional disclosures about its financing receivables:

- Credit quality indicators of financing receivables at the end of the reporting period by class of financing receivables
- The aging of past due financing receivables at the end of the reporting period by class of financing receivables
- The nature and extent of troubled debt restructurings that occurred during the period by class of financing receivables and their effect on the allowance for credit losses
- The nature and extent of financing receivables modified as troubled debt restructurings within the previous 12 months that defaulted during the reporting period by class of financing receivables and their effect on the allowance for credit losses
- Significant purchases and sales of financing receivables during the reporting period disaggregated by portfolio segment.

For public entities the amendments in this update are effective for interim and annual reporting periods ending on or after December 15, 2010.

ASU 2011-01 defers the effective date of ASU 2010-20 for the new disclosures about troubled debt restructurings for public entities so that it will be the same as the effective date for the guidance for determining what constitutes a troubled debt restructuring. Currently, that guidance is anticipated to be effective for interim and annual periods ending after June 15,2011 . The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-25 Plan Accounting — Defined Contribution Pension Plans (Topic 962)

This ASU amends Topic 962 to clarify how loans to participants should be classified and measured by defined contribution pension benefit plans.

Participant loans are currently classified as investments and are usually measured at fair value. The amendments in this Update require that participant loans be classified as notes receivable from participants, which are segregated from plan investments and measured at their unpaid principal balance plus any accrued but unpaid interest.

The amendments in this Update should be applied retrospectively to all prior periods presented, effective for fiscal years ending after December 15, 2010. Early adoption is permitted. The adoption of this new statement did not have a significant effect in our results of operations, financial position or cash flows.

## 14. NEW ACCOUNTING STANDARDS ISSUED BUT NOT YET EFFECTIVE AS OF DECEMBER 31, 2010

## ASU No. 2009-13 Revenue Recognition (ASC 605-25) — Multiple-Deliverable Revenue Arrangements

This ASU provides amendments to the criteria in Subtopic 605-25 for separating consideration in multiplederivable arrangements to establish a selling price hierarchy for determining the selling price of a deliverable. The selling price used for each deliverable will be based on vendor- specific objective evidence if available, third-party evidence if vendor- specific objective evidence is not available, or estimated selling price if neither vendor- specific objective evidence nor third- party evidence is available.

The amendments eliminate the residual method of allocation and require that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method. The ASU also requires that a vendor determine its best estimate of selling price in a manner that is consistent with that used to determine the price to sell the deliverable on a standalone basis.

The Update will be effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU No. 2009-14 Software (ASC 985-605) — Certain Revenue Arrangements That Include Software Elements

This ASU changes the accounting model for revenue arrangements that include both tangible products and software elements. Tangible products containing software components and nonsoftware components those functions together to deliver the tangible product's essential functionality are no longer within the scope of the software revenue guidance in subtopic 958-605. Additionally, the amendments establish that if an undelivered element relates to a deliverable within the scope of Subtopic 985-605 and a deliverable excluded from the scope of Subtopic 985-605, the undelivered element shall be bifurcated into a software deliverable and a nonsoftware deliverable.

The Update will be effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. A vendor is required to adopt the amendments in the same period using the same transition method that it uses to adopt the amendments in Update 2009-13 Revenue Recognition (ASC 605-25) - Multiple-Deliverable Revenue Arrangements. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-13 Compensation — Stock Compensation (Topic 718) - Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades

This ASU amends Topic 718 to clarify that an employee share-based payment award with an exercise price denominated in the currency of a market in which a substantial portion of the entity's equity securities trades should not be considered to contain a condition that is not a market, performance, or service condition. Therefore, an entity would not classify such an award as a liability if it otherwise qualifies as equity.

The amendments in this Update are effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2010. The amendments in this Update should be applied by recording a cumulative-effect adjustment to the opening balance of retained earnings. Earlier application is permitted. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-15 Financial Services — Insurance (Topic 944) — How Investments Held through Separate Accounts Affect an Insurer's Consolidation Analysis of Those Investments

This ASU amendmends Subtopic 944-80 Financial Services - Insurance - Separate Accounts to clarify that:

- An insurance entity should not consider any separate account interests held for the benefit of policy holders in an investment to be the insurer's interests and should not combine those interests with its general account interest in the same investment when assessing the investment for consolidation, unless the separate account interests are held for the benefit of a related party policy holder as defined in the Variable Interest Subsections of Subtopic 810-10 Consolidation-Overall and those subsections require the consideration of related parties.
- For the purpose of evaluating whether the retention of specialized accounting for investments in consolidation is appropriate, a separate account arrangement should be considered a subsidiary.
- An insurer is not required to consolidate an investment in which a separate account holds a controlling financial interest if the investment is not or would not be consolidated in the standalone financial statements of the separate account.

This ASU also provides guidance on how an insurer should consolidate an investment fund in situations in which the insurer concludes that consolidation is required.

The amendments in this Update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2010. Early adoption is permitted. The amendments in this Update should be applied retrospectively to all prior periods upon the date of adoption. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-17 Revenue Recognition — Milestone Method (Topic 605) — Milestone Method of Revenue Recognition

This ASU amends Topic 605 to determine when it may be appropriate to apply the milestone method of revenue recognition for research or development transactions. The amendments establish that a vendor can recognize consideration that is contingent upon achievement of a milestone in its entirety as revenue in the period in which the milestone is achieved only if the milestone meets all criteria to be considered substantive.

A milestone should be considered substantive in its entirety and may not be bifurcated. Whether a milestone is substantive has to be determined at the inception of the arrangement and the following criteria should be met for a milestone to be considered substantive:

- Be commensurate with either a)The vendor's performance to achieve the milestone, or b)The enhancement of the value of the item delivered as a result of a specific outcome resulting from the vendor's performance to achieve the milestone
- Relate solely to past performance
- Be reasonable relative to all deliverables and payment terms in the arrangement.

An arrangement may include more than one milestone, and each milestone should be evaluated separately to determine whether the milestone is substantive. Accordingly, an arrangement may contain both substantive and nonsubstantive milestones.

A vendor's decision to use the milestone method of revenue recognition for transactions within the scope of the amendments in this Update is a policy election. Other proportional revenue recognition methods also may be applied as long as the application of those other methods does not result in the recognition of consideration in its entirety in the period the milestone is achieved.

The amendments in this Update are effective on a prospective basis for milestones achieved in fiscal years, and interim periods within those years, beginning on or after June 15, 2010. Early adoption is permitted. A vendor may
elect, but is not required, to adopt the amendments in this Update retrospectively for all prior periods. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-18 Receivables (Topic 310) - Effect of a Loan Modification When the Loan Is Part of a Pool That Is Accounted for as a Single Asset

As a result of the amendments in this Update, modifications of loans that are accounted for within a pool under Subtopic 310-30 Receivables-Loans and Debt Securities acquired with Deteriorated Credit Quality do not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. Accounting for troubled debt restructuring would not apply to individual loans within a pool, and modified loans should remain within the pool. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change.

The amendments in this Update are effective for modifications of loans accounted for within pools under Subtopic 310-30 occurring in the first interim or annual period ending on or after July 15, 2010. The amendments are to be applied prospectively. Early application is permitted. Upon initial adoption of the guidance in this Update, an entity may make a onetime election to terminate accounting for loans as a pool under Subtopic 310-30. This election may be applied on a pool-by-pool basis. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-26 Financial Services — Insurance (Topic 944) Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts

This ASU amends Topic 944 to clarify which costs relating to the acquisition of new or renewal insurance contracts qualify for deferral, and specify that the following costs incurred in the acquisition of new and renewal contracts should be capitalized:

1. Incremental direct costs of contract acquisition. Incremental direct costs are those costs that result directly from and are essential to the contract transaction(s) and would not have been incurred by the insurance entity had the contract transaction(s) not occurred.
2. Certain costs related directly to the following acquisition activities performed by the insurer for the contract:
a. Underwriting
b. Policy issuance and processing
c. Medical and inspection
d. Sales force contract selling.

The costs related directly to those activities include only the portion of an employee's total compensation (excluding any compensation that is capitalized as incremental direct costs of contract acquisition) and payroll-related fringe benefits related directly to time spent performing those activities for actual acquired contracts and other costs related directly to those activities that would not have been incurred if the contract had not been acquired.
3. Advertising costs should be included in deferred acquisition costs only if the capitalization criteria in the direct-response advertising guidance in Subtopic 340-20, Other Assets and Deferred Costs - Capitalized Advertising Costs, are met.

The amendments in this Update should be applied prospectively for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2011. Retrospective application to all prior periods presented upon the date of adoption also is permitted, but not required. Early adoption is permitted, but only at the beginning of an entity's annual reporting period. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-2 8 Intangibles — Goodwill and Other (Topic 350) When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts

Under Topic 350 on goodwill and other intangible assets, testing for goodwill impairment is a two-step test. When a goodwill impairment test is performed (either on an annual or interim basis), an entity must assess whether the carrying amount of a reporting unit exceeds its fair value (Step 1). If it does, an entity must perform an additional test to determine whether goodwill has been impaired and to calculate the amount of that impairment (Step 2).

The amendments in this Update modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that an impairment may exist.

For public entities, the amendments in this Update are effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. Early adoption is not permitted. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## ASU 2010-29 Business Combinations (Topic 805) Disclosure of Supplementary Pro Forma Information for Business Combinations

This ASU amends Topic 805 to clarify that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only.

The amendments also expand the supplemental pro forma disclosures under Topic 805 to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings.

The amendments in this Update are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. Early adoption is permitted. The Bank does not anticipate that the adoption of this new statement at the required effective date will have a significant effect in its results of operations, financial position or cash flows.

## 15. OTHER INFORMATION - VENEZUELA

As indicated in Note 2.2 .23 of the Consolidated Financial Statements, the Venezuelan economy was considered to be hyperinflationary as defined by the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004. Accordingly, as of December 31, 2010 and 2009, it was necessary to adjust the financial statements of the Group's subsidiaries established in Venezuela to correct them for the effect of inflation.

However, until 2010 the Venezuelan economy has not met the requirements to be considered highly inflationary economy under U.S. GAAP.

This difference, along with differences in accounting for the effects of hyperinflation, would result in a reconciling item to the Consolidated Financial Statements as of and for the year ended December 31, 2010 and 2009. However, as BBVA accounts for hyperinflationary economies in accordance with IAS 21 "The Effects of Changes in Foreign Exchange Rates", it is availing itself of the accommodation in Item 17(c)(2)(iv) of Form 20-F to exclude from the reconciliation to US GAAP the effects of differences in accounting for Venezuela as a highly inflationary economy. Therefore, the reconciliation complies with Item 18 of Form 20-F, which is different from the requirements of US GAAP in this regard.

## B) CONSOLIDATED FINANCIAL STATEMENTS

## 1. DIFFERENCES RELATING TO THE FINANCIAL STATEMENTS PRESENTATION -

In addition to differences described in Note 60.A affecting net income and/or shareholders' equity, there are differences relating to the financial statements presentation between the EU-IFRS required to be applied under the Bank of Spain's Circular $4 / 2004$ and U.S. GAAP presentation following the formatting guidelines in Regulation S-X of the Securities and Exchange Commission of the United States. Although these differences do not cause differences between both GAAP reported net income and/or shareholders' equity.

## 2. CONSOLIDATED FINANCIAL STATEMENTS UNDER REGULATION S-X -

Following are the consolidated balance sheets of the BBVA Group as of December 31, 2010, 2009 and 2008 and the consolidated statement of income for each of the years ended December 31, 2010, 2009 and 2008, in the format for banks and bank holding companies required by Regulation S-X of the Securities and Exchange Commission of the United States of America, and, accordingly, prepared under U.S. GAAP (after reconciliation adjustments described above in Note 60.A)

## BANCO BILBAO VIZCAYA ARGENTARIA GROUP

## CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2010, 2009 AND 2008

 (U.S. GAAP)|  |  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | illions of euro |  |
| ASSETS |  |  |  |  |
| Cash and due from banks |  | 7,435 | 7,568 | 11,862 |
| Interest-bearing deposits in other banks. |  | 34,714 | 28,350 | 31,831 |
| Securities purchased under agreements to re |  | 2,331 | 3,652 | 6,480 |
| Trading securities. |  | 66,057 | 72,070 | 75,063 |
| Investment securities |  | 66,401 | 68,978 | 53,416 |
| Net Loans \& Leases: |  |  |  |  |
| Loans and leases net of unearned income |  | 349,642 | 331,693 | 340,958 |
| Less: Allowance for loan losses |  | $(9,801)$ | $(9,004)$ | $(7,404)$ |
| Hedging Derivatives. |  | 3,665 | 3,663 | 3,929 |
| Premises and equipment, net. |  | 6,605 | 6,353 | 6,462 |
| Investments in affiliated companies. |  | 4,547 | 2,922 | 1,467 |
| Intangible assets. . |  | 1,058 | 852 | 780 |
| Due from customers on acceptances |  | - | - | - |
| Goodwill in consolidation. |  | 16,047 | 15,128 | 15,634 |
| Accrual Accounts. |  | 538 | 581 | 383 |
| Other assets |  | 12,528 | 10,788 | 8,176 |
| Total assets. |  | 561,767 | $\underline{\mathbf{5 4 3 , 5 9 4}}$ | $\underline{\mathbf{5 4 9 , 0 3 7}}$ |
| LIABILITIES AND EQUITY |  |  |  |  |
| Liabilities |  |  |  |  |
| Bank acceptances outstanding. |  | - | - |  |
| Demand Deposits |  | 74,763 | 68,655 | 69,009 |
| Saving deposits |  | 51,141 | 50,639 | 46,732 |
| Time deposits. |  | 148,884 | 152,933 | 166,322 |
| Due to Bank of Spain. |  | 2 | 10,930 | 37 |
| Trading account liabilities |  | 37,212 | 32,830 | 43,009 |
| Hedging derivatives |  | 1,704 | 1,306 | 1,226 |
| Short term borrowings |  | 63,844 | 68,985 | 61,832 |
| Long-term debt |  | 111,251 | 92,843 | 100,147 |
| Taxes payable |  | 2,678 | 2,690 | 1,835 |
| Accounts payable |  | 6,596 | 5,624 | 7,420 |
| Accrual accounts |  | 2,162 | 2,079 | 1,918 |
| Pension allowance |  | 5,981 | 6,246 | 6,359 |
| Other provisions. |  | 2,341 | 2,313 | 2,319 |
| Others liabilities. |  | 9,032 | 8,054 | 7,242 |
| Total liabilities |  | 517,591 | $\underline{\mathbf{5 0 6 , 1 2 7}}$ | 515,407 |
| Shareholder's equity |  |  |  |  |
| Common stocks |  | 2,201 | 1,836 | 1,836 |
| Additional paid-in capital |  | 17,104 | 12,453 | 12,770 |
| Dividends |  | $(1,067)$ | $(1,000)$ | $(1,820)$ |
| Other capital instruments |  | (553) | (224) | (720) |
| Retained earnings. |  | 25,128 | 23,107 | 20,678 |
| Total shareholder's equity |  | 42,813 | 36,172 | 32,744 |
| Non-controlling interest |  | 1,363 | 1,295 | 886 |
| Total Equity |  | 44,176 | 37,467 | 33,630 |
| Total liabilities and equity |  | 561,767 | 543,594 | 549,037 |

## BANCO BILBAO VIZCAYA ARGENTARIA GROUP <br> CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2010, 2009 AND 2008 <br> (U.S. GAAP)

|  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  |  | lions of eur |  |
| Interest Income |  |  |  |
| Interest and fees on loans and leases.. | 16,448 | 18,670 | 24,141 |
| Interest on deposits in other banks | 1,326 | 1,489 | 1,722 |
| Interest on securities purchased under agreements to resell | 123 | 201 | 517 |
| Interest on investment securities | 3,652 | 3,829 | 4,479 |
| Total interest income | 21,549 | 24,188 | 30,859 |
| Interest Expense |  |  |  |
| Interest on deposits. | $(4,838)$ | $(6,139)$ | $(12,982)$ |
| Interest on Bank of Spain \& Deposit Guarantee Fund | (120) | (79) | (368) |
| Interest on short-term borrowings | $(1,283)$ | $(1,504)$ | $(2,168)$ |
| Interest on long term debt. | $(1,102)$ | $(1,749)$ | $(3,199)$ |
| Total interest expense | $(7,343)$ | $(9,471)$ | $(18,717)$ |
| Net Interest Income | 14,206 | 14,718 | 12,142 |
| Provision for loan losses | $(4,563)$ | $(5,199)$ | $(3,956)$ |
| Net Interest Income after provison for loan losses. | 9,643 | 9,519 | 8,186 |
| Non-interest income |  |  |  |
| Contingent liabilities (collected) | 282 | 260 | 243 |
| Collection and payments services (collected) | 2,500 | 2,573 | 2,656 |
| Securities services (collected) | 1,651 | 1,636 | 1,895 |
| Other transactions (collected) | 949 | 835 | 746 |
| Ceded to other entities and correspondents (paid) | (545) | (572) | (662) |
| Other transactions (paid) | (254) | (263) | (326) |
| Gains (losses) from: |  |  |  |
| Affiliated companies' securities. | 364 | 122 | 306 |
| Investment securities . . . . . . . | 497 | 231 | 1,578 |
| Foreign exchange, derivatives and other, net | 1,174 | 970 | 382 |
| Other gains (losses) | 3,415 | 3,474 | 3,657 |
| Total non-interest income | 10,033 | 9,267 | 10,473 |
| Non-interest expense |  |  |  |
| Salaries and employee benefits | $(4,814)$ | $(4,651)$ | $(4,716)$ |
| Occupancy expense of premises, depreciation and maintenance | $(1,400)$ | $(1,306)$ | $(1,348)$ |
| General and administrative expenses. | $(2,642)$ | $(2,368)$ | $(2,423)$ |
| Impairment of goodwill | (14) | (388) | ( |
| Net provision for specific allowances | (547) | (680) | $(1,431)$ |
| Other expenses | $(4,247)$ | $(4,145)$ | $(3,182)$ |
| Total non-interest expense | $(13,664)$ | $(13,539)$ | (13,100) |
| Income Before Taxes | 6,012 | 5,248 | 5,559 |
| Income Tax expense. | $(1,324)$ | $(1,038)$ | $(1,124)$ |
| Net Income. | 4,688 | 4,210 | 4,435 |
| Less: net income attributed to the non-controlling interests | (389) | (385) | (365) |
| Net income attributed to parent company | 4,299 | 3,825 | 4,070 |

## 3. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY -

Composition of shareholders' equity (considering the final dividend) as of December 31, 2010, 2009 and 2008, is presented in Note 27, 28, 29 and 30. The variation in shareholders' equity under U.S. GAAP as of December 31, 2010, 2009 and 2008 is as follows:

|  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  |  | lions of eu |  |
| Balance at the begining of the year | 36,172 | 32,744 | 35,384 |
| Capital increase | 5,015 | - | - |
| Net income of the year | 4,299 | 3,825 | 4,070 |
| Interim Dividends | $(1,067)$ | $(1,000)$ | $(1,820)$ |
| Other Comprehensive income | (427) | 863 | $(3,481)$ |
| Foreign currency translation adjust. | 1,784 | (76) | $(1,001)$ |
| Unrelaized Gains on Securities | $(1,680)$ | 943 | $(2,656)$ |
| Derivatives Instruments and Hedging activities (SFAS 133) | (531) | (4) | 176 |
| Other variation(*) | $\underline{(1,179)}$ | (260) | $\underline{(1,409)}$ |
| Balance at the end of the year | $\underline{\underline{42,813}}$ | $\underline{\underline{36,172}}$ | $\underline{\underline{32,744}}$ |

(*) Includes $€ 558$ million and $€ 1,002$ million in 2010 and 2008, respectively, corresponding to the final dividend of 2009 and 2007, respectively.

## C) MAIN DISCLOSURES REQUIRED BY U.S. ACCOUNTING REGULATIONS FOR BANKS AND ADDITIONAL DISCLOSURES REQUIRED UNDER U.S. GAAP

1. Investment Securities - The breakdown of the Group's investment securities portfolio by issuer is as follows:

|  |  | As of December 31, 2010 |  |  |  | As of December 31, 2009 |  |  |  | As of December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amortized Cost | $\begin{aligned} & \hline \text { Fair } \\ & \text { Value } \end{aligned}$ | $\begin{gathered} \hline \begin{array}{c} \text { Unrealized } \\ \text { Gains } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { Unrealized } \\ \text { Losses } \end{array} \\ \hline \end{gathered}$ | Amortized Cost | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ | $\begin{gathered} \hline \begin{array}{c} \text { Unrealized } \\ \text { Gains } \end{array} \\ \hline \end{gathered}$ | Unrealized Losses | Amortized Cost | $\begin{aligned} & \hline \text { Fair } \\ & \text { Value } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Unrealized } \\ \text { Gains } \end{gathered}$ | $\begin{gathered} \text { Unrealized } \\ \text { Losses } \end{gathered}$ |
|  |  | Millions of euros |  |  |  | Millions of euros |  |  |  | Millions of euros |  |  |  |
|  | DEBT SECURITIES - |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Domestic - | 21,929 | 20,566 | 107 | $(1,470)$ | 24,577 | 24,869 | 487 | (195) | 11,743 | 11,910 | 229 | (62) |
|  | Spanish Government | 16,543 | 15,337 | 58 | $(1,264)$ | 18,312 | 18,551 | 309 | (70) | 6,233 | 6,371 | 138 |  |
|  | Other debt securities | 5,386 | 5,229 | 50 | (206) | 6,265 | 6,318 | 178 | (125) | 5,510 | 5,539 | 91 | (62) |
|  | Central Banks |  |  |  |  |  |  |  |  |  | 9 |  |  |
|  | Credit institutions. | 4,221 | 4,090 | 24 | (156) | 5,097 | 5,202 | 134 | (29) | 4,330 | 4,338 | 44 | (36) |
|  | Other issuers. | 1,165 | 1,139 | 25 | (50) | 1,168 | 1,116 | 44 | (96) | 1,171 | 1,192 | 47 | (26) |
|  | International - | 30,108 | 30,309 | 1,081 | (880) | 31,868 | 32,202 | 1,067 | (733) | 28,108 | 27,920 | 586 | (774) |
|  | United States -. | 6,850 | 6,832 | 216 | (234) | 6,804 | 6,805 | 174 | (173) | 10,573 | 10,442 | 155 | (286) |
|  | U.S. Treasury and other U.S. Government agen | 579 | 578 | 6 | (8) | 414 | 416 | 4 | (2) | 444 | 444 |  |  |
|  | States and political subdivisions. | 187 | 193 | 7 | (1) | 214 | 221 | 7 |  | 382 | 396 | 15 | (1) |
|  | Other debt securities | 6,084 | 6,061 | 203 | (225) | 6,176 | 6,168 | 163 | (171) | 9,747 | 9,602 | 140 | (285) |
|  | Central Banks |  |  |  |  |  |  |  |  | 240 | 242 | 13 | (12) |
|  | Credit institutions | 2,982 | 2,873 | 83 | (191) | 2,597 | 2,610 | 50 | (37) | 4,341 | 4,327 | 55 | (70) |
|  | Other issuers | 3,102 | 3,188 | 120 | (34) | 3,579 | 3,558 | 113 | (134) | 5,166 | 5,033 | 71 | (204) |
|  | Other countries - (*). | 23,258 | 23,477 | 865 | (646) | 25,064 | 25,397 | 893 | (560) | 17,535 | 17,478 | 431 | (488) |
|  | Securities of other foreign Governments(**) | 15,733 | 15,958 | 610 | (386) | 17,058 | 17,363 | 697 | (392) | 9,624 | 9,653 | 261 | (232) |
|  | Other debt securities | 7,525 | 7,519 | 254 | (261) | 8,006 | 8,034 | 196 | (168) | 7,911 | 7,825 | 170 | (256) |
|  | Central Banks . | 945 | 945 | 1 | (0) | 1,296 | 1,297 | 1 |  | 1,045 | 1,045 |  |  |
|  | Credit institutions | 4,983 | 4,998 | 205 | (190) | 4,795 | 4,893 | 185 | (87) | 5,934 | 5,958 | 167 | (143) |
|  | Other institutions. | 1,597 | 1,576 | 49 | (70) | 1,915 | 1,844 | 10 | (81) | 932 | 823 | 3 | (113) |
|  | TOTAL AVAILABLE FOR SALE PORTFOLIO | $\underline{\underline{52,037}}$ | $\underline{\underline{50,875}}$ | $\underline{\underline{1,188}}$ | $\stackrel{(2,350)}{ }$ | $\underline{\underline{56,445}}$ | $\underline{\underline{57,071}}$ | $\underline{\underline{1,554}}$ | $\stackrel{(928)}{\underline{(1)}}$ | $\underline{\underline{39,851}}$ | $\underline{\underline{39,830}}$ | $\underline{\underline{815}}$ | $\stackrel{(836)}{ }$ |
|  | HELD TO MATURITY PORTFOLIO |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Domestic -. | 7,503 | 6,771 | 2 | (734) | 2,626 | 2,624 | 29 | (31) | 2,392 | 2,339 | 7 | (60) |
|  | Spanish Government | 6,611 | 5,942 | 2 | (671) | 1,674 | 1,682 | 21 | (13) | 1,412 | 1,412 | 7 | (7) |
|  | Other debt securities | 892 | 829 | 0 | (63) | 952 | 942 | 8 | (18) | 980 | 927 |  | (53) |
|  | Central Banks |  |  | - | - |  |  |  |  |  |  | - |  |
|  | Credit institutions. | 290 | 277 | - | (13) | 342 | 344 | 6 | (4) | 342 | 344 | - | (10) |
|  | Other institutions | 602 | 552 |  | (50) | 610 | 598 | 71 | (14) | 638 | 583 |  | (43) |
|  | International - | 2,443 | 2,418 | 16 | (41) | 2,811 | 2,869 | 71 | (13) | 2,890 | 2,882 | 25 | (33) |
|  | Securities of other foreign Governments. | 2,181 | 2,171 | 10 | (20) | 2,399 | 2,456 | 64 | (7) | 2,432 | 2,437 | 22 | (17) |
|  | Other debt securities. Credit Institutions. | 262 | 247 |  | (21) | 412 | 413 | 7 | (6) | 458 | 445 | 3 | (16) |
|  | TOTAL HELD TO MATURITY PORTFOLIO | $\underline{9,946}$ | $\underline{9,189}$ | 18 | (775) | 5,437 | 5,493 | 100 | (44) | 5,282 | 5,221 | 32 | (93) |
|  | TOTAL DEBT SECURITIES. | $\underline{\underline{61,983}}$ | $\underline{\underline{60,064}}$ | $\underline{\underline{1,206}}$ | $\stackrel{(3,125)}{ }$ | $\underline{\underline{61,882}}$ | $\underline{\underline{62,564}}$ | $\underline{\underline{1,654}}$ | $\underline{\underline{(972)}}$ | $\overline{45,133}$ | 45,051 | 847 | $\underline{(929)}$ |

(*) Includes Mexico. As of December 31, 2010 the total fair value of Mexican debt securities amounted to $€ 10,547$ million of which Mexican Government and other government agency debt securities amounted to $€ 9,858$ million and credit institutions amounted to $€ 579$ million.
(**) Consists mainly of securities held by our subsidiaries issued by the Governments of the countries where they operate. As of December 31, 2010 the fair value of Securities of other foreign Governments included $€ 9,858$ million of Mexican Government and other government agency debt securities.

For credit quality information related with the rating of the debt securities see Note 12 and 14 of the Consolidated Financial Statements.


The total amount of losses amounted to $€ 3,776$ million, $€ 1,461$ million and $€ 1,368$ million as of December 31, 2010, 2009 and 2008, respectively.

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | Millions of euros |  |  |
| Equity securities | (429) | (226) | (26) |
| Debt securities | (190) | (223) | (176) |
| (1) Total impairments other-than-temporary (charged to income under both GAAP) | (619) | (449) | (202) |
| Equity securities | (32) | (40) | (237) |
| Debt securities | $(3,125)$ | (972) | (929) |
| (2) Total temporary unrealized losses . | $(3,157)$ | $(\mathbf{1 , 0 1 2 )}$ | $(1,166)$ |
| (1)+(2) Total unrecognized losses | $\underline{\underline{(3,776)}}$ | $\underline{(1,461)}$ | $\underline{(1,368)}$ |

As of December 31, 2010, the fair value of the debt securities is below its amortized cost.
As of December 31, 2010 most of our unrealized losses correspond to Spanish Government debt securities (both Available-for-sale and Held-to-maturity securities).

As of December 31, 2010 the total unrealized losses generated 12 months prior to such date were $10.2 \%$ of total unrealized losses of debt securities (both Available-for-sale and Held-to-maturity securities). However, we can concluded that they are temporary and no impairment has been estimated following an analysis of these unrealized losses, because: the payment deadlines for interests have been met for all debt securities, there is no evidence that the issuer will not continue meeting the payment terms, the future payments of principal and interest are sufficient to recover the cost of the debt securities and, for Held-to-maturity securities, we have the intent to hold the security until maturity or at least until the fair value of the security recovers to a level that exceeds the security's amortized cost.

As of December 31, 2010, the unrealized losses that correspond to equity securities have been considered temporary and we have not recognized any other-than-temporary impairment for those investments because the unrealized losses related to them have mainly arisen due to the negative evolution of the markets affected by the economic situation.

An analysis of the carrying amount of investments, exclusive of valuation reserves, by contractual maturity and fair value of the debt securities portfolio is shown below:

|  | December 31, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  |  |  |  |
|  | Due in One Year or Less | Due After One Year to Five Years | Due After Five Years to Ten Years | Due After Ten Years | Total |
|  | Millions of euros |  |  |  |  |
| AVAILABLE-FOR-SALE PORTFOLIO ${ }^{*}$ ) |  |  |  |  |  |
| Domestic |  |  |  |  |  |
| Spanish government | 982 | 8,650 | 3,197 | 2,507 | 15,337 |
| Other debt securities. | 1,303 | 2,613 | 438 | 876 | 5,229 |
| Total Domestic | 2,285 | 11,263 | 3,635 | 3,383 | $\underline{\mathbf{2 0 , 5 6 6}}$ |
| International |  |  |  |  |  |
| United States | 525 | 2,971 | 2,340 | 995 | 6,832 |
| U.S. Treasury and other U.S. government agencies | 108 | 195 | 65 | 210 | 578 |
| States and political subdivisions | 29 | 93 | 59 | 12 | 193 |
| Other U.S. securities | 389 | 2,683 | 2,216 | 773 | 6,061 |
| Other countries. | 3,075 | 11,436 | 3,571 | 5,395 | 23,477 |
| Securities of other foreign governments . . | 690 | 9,156 | 2,547 | 3,565 | 15,958 |
| Other debt securities of other countries . . | 2,385 | 2,280 | 1,024 | 1,830 | 7,519 |
| Total International | 3,601 | 14,407 | 5,911 | 6,390 | 30,309 |
| TOTAL AVAILABLE-FOR-SALE | $\underline{\underline{5,886}}$ | $\underline{\underline{25,670}}$ | 9,546 | 9,773 | $\underline{\underline{50,875}}$ |
| HELD-TO-MATURITY PORTFOLIO |  |  |  |  |  |
| Domestic |  |  |  |  |  |
| Spanish government. | 75 | 98 | 3,107 | 3,330 | 6,610 |
| Other debt securities | 38 | 645 | 210 | - | 893 |
| Total Domestic | 113 | 743 | 3,317 | 3,330 | 7,503 |
| Total International | 616 | 1,392 | 209 | 226 | 2,443 |
| TOTAL HELD-TO-MATURITY | 729 | 2,135 | 3,526 | 3,556 | 9,946 |
| TOTAL DEBT SECURITIES. | 6,615 | $\underline{\underline{27,805}}$ | $\underline{13,072}$ | 13,329 | 60,821 |
|  | December 31, 2010 |  |  |  |  |
|  | Market Value |  |  |  |  |
|  | Due in One Year or Less | Due After One Year to Five Years | Due After Five Years to Ten Years | Due After Ten Years | Total |
|  |  |  | lions of euros |  |  |
| HELD-TO-MATURITY PORTFOLIO |  |  |  |  |  |
| Domestic |  |  |  |  |  |
| Spanish government. | 76 | 98 | 2.859 | 2.909 | 5.942 |
| Other debt securities | 37 | 612 | 180 | - | 829 |
| Total Domestic | 113 | 710 | 3.039 | 2.909 | 6.771 |
| Total International . | 617 | 1.372 | 202 | 227 | 2.418 |
| TOTAL HELD-TO-MATURITY | 730 | 2.082 | 3.241 | 3.136 | 9.189 |



|  | December 31, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  |  |  |  |
|  | Due in One Year or Less | Due After One Year to Five Years | Due After Five Years to Ten Years | Due After Ten Years | Total |
|  | Millions of euros |  |  |  |  |
| AVAILABLE-FOR-SALE PORTFOLIO ${ }^{*}$ ) |  |  |  |  |  |
| Domestic |  |  |  |  |  |
| Spanish government | 119 | 6,694 | 4,003 | 3,829 | 14,645 |
| Other debt securities. | 1,067 | 3,732 | 278 | 835 | 5,912 |
| Total Domestic | 1,186 | 10,426 | 4,281 | 4,664 | 20,557 |
| International |  |  |  |  |  |
| United States | 985 | 3,083 | 1,784 | 1,410 | 7,262 |
| U.S. Treasury and other U.S. government agencies | 160 | 18 | - | 245 | 423 |
| States and political subdivisions | 70 | 145 | 159 | 52 | 426 |
| Other U.S. securities | 755 | 2,920 | 1,625 | 1,113 | 6,413 |
| Other countries. | 2,603 | 9,799 | 5,438 | 3,960 | 21,800 |
| Securities of other foreign governments . . | 666 | 7,483 | 4,018 | 2,088 | 14,255 |
| Other debt securities of other countries . . | 1,937 | 2,316 | 1,420 | 1,872 | 7,545 |
| Total International | 3,588 | 12,882 | 7,222 | 5,370 | 29,062 |
| TOTAL AVAILABLE-FOR-SALE | $\underline{\underline{4,774}}$ | $\underline{\underline{23,308}}$ | $\underline{\underline{11,503}}$ | $\underline{\underline{10,034}}$ | $\underline{\underline{49,619}}$ |
| HELD-TO-MATURITY PORTFOLIO |  |  |  |  |  |
| Domestic |  |  |  |  |  |
| Spanish government | 110 | 118 | 1,053 | 54 | 1,335 |
| Other debt securities. | 54 | 212 | 550 | 128 | 944 |
| Total Domestic | 164 | 330 | 1,603 | 182 | 2,279 |
| Total International | 85 | 918 | 1,594 | 223 | 2,820 |
| TOTAL HELD-TO-MATURITY | 249 | 1,248 | 3,197 | 405 | 5,099 |
| TOTAL DEBT SECURITIES. | 5,023 | 24,556 | 14,700 | 10,439 | 54,718 |
|  | December 31, 2008 |  |  |  |  |
|  | Market Value |  |  |  |  |
|  | Due in One Year or Less | Due After One Year to Five Years | Due After Five Years to Ten Years | Due After <br> Ten Years | Total |
|  |  |  | lions of euros |  |  |
| HELD-TO-MATURITY PORTFOLIO |  |  |  |  |  |
| Domestic |  |  |  |  |  |
| Spanish government | 110 | 119 | 1,055 | 54 | 1,338 |
| Other debt securities | 52 | 203 | 525 | $\underline{122}$ | 902 |
| Total Domestic | 162 | 322 | 1,580 | 176 | 2,240 |
| Total International | 83 | 924 | 1,607 | 226 | 2,840 |
| TOTAL HELD-TO-MATURITY | 245 | 1,246 | 3,187 | 402 | 5,080 |

(*) As we describe in Note 2.2.1 carrying amount and market value are the same for "Trading portfolio" and "Available for sale portfolio"

Under both EU-IFRS and U.S. GAAP, the methodology used to estimate the fair value of non-traded or unlisted securities is as follows (see Note 2.2.1.b):

- Debt securities: fair value is considered to be the present value of the cash flows, using market interest rates (discounted cash flows).
- Equity securities: in the cases of equity instruments whose fair value cannot be determined in a sufficiently objective manner are measured at acquisition cost. In some cases in which trigger events indicate that a specific investment could be impaired, a specific valuation of fair value is used and all available factors are considered by management to determine the fair value under both GAAP.

These methodologies include an evaluation of credit risk, market conditions (volatility, interest rate evolution, macroeconomic variables, etc...) or future expectations.

As of December 31, 2010, 2009 and 2008 the net gains from sales of available-for-sale securities amounted to $€ 653$ million $€ 504$ million and $€ 1,723$ million, respectively (see Note 44 and 52). As of December 31, 2010, 2009 and 2008 the gross realized gains on those sales amounted to $€ 814$ million, $€ 672$ million and $€ 1,150$ million, respectively. As of December 31, 2010, 2009 and 2008 the gross realized losses on those sales amounted to $€ 161$ million (of which $€ 122$ million corresponds to debt securities and $€ 39$ million corresponds to other equity instruments), €167 million (of which $€ 70$ million corresponds to debt securities and $€ 97$ million corresponds to other equity instruments) and $€ 154$ million (of which $€ 58$ million corresponds to debt securities and $€ 96$ million corresponds to other equity instruments), respectively.

## 2. LOANS AND ACCOUNTING BY CREDITORS FOR IMPAIRMENT OF A LOAN -

The balance of the recorded investment in impaired loans (substandard loans) and of the related valuation allowance as of December 31, 2010 is as follows:

|  | As of December 31, |
| :---: | :---: |
|  | Millions of euros |
| Impaired loans requiring no reserve | 281 |
| Impaired loans requiring valuation allowance. | 15,080 |
| Total impaired loans | 15,361 |
| Valuation allowance on impaired loans | 5,482 |

The roll-forward allowance is shown in Note 7.1 of the Consolidated Financial Statements.
The related amount of interest income recognized during the time within that period that the loans were impaired was:

|  | As December 31, <br> $\mathbf{2 0 1 0}$ |
| :--- | :--- |
| Interest revenue that would have been recorded if accruing . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 203 |

## 3. INVESTMENTS IN AND INDEBTEDNESS OF AND TO AFFILIATES -

For aggregated summarized financial information with respect to significant affiliated companies for the year ended December 31, 2010 see Note 17 and Appendix IV for detailed information of investments in associates.

## 4. DEPOSITS -

The breakdowns of deposits from credit entities and customers by domicile and type are included in Note 23 of the accompanying consolidated financial statements.

As of December 31, 2010, 2009 and 2008, the time deposits, both domestic and international, (other than interbank deposits) in denominations of $€ 75,364$ (approximately US $\$ 100,000$ ) or more were $€ 83,516$ million, $€ 96,164$ million and $€ 97,923$ million, respectively.

## 5. SHORT-TERM BORROWINGS -

The information about "Short-Term borrowings" required under S-X Regulations is as follows:

| As of December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 |  | 2009 |  | 2008 |  |
| Amount | Average Rate | Amount | Average Rate | Amount | Average Rate |

## Securities sold under agreements to repurchase (principally Spanish Treasury bills):

| As of December 31, | 39,587 | 2.03\% | 26,171 | 2.43\% | 28,206 | 4.66\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average during year | 31,056 | 2.17\% | 30,811 | 2.71\% | 34,729 | 5.62\% |
| Maximum quarter-end balance. | 39,587 | - | 28,849 | - | 34,202 | - |
| Bank promissory notes: |  |  |  |  |  |  |
| As of December 31, | 13,215 | 0.91\% | 29,578 | 0.50\% | 20,061 | 3.70\% |
| Average during year | 24,405 | 0.55\% | 27,434 | 1.28\% | 15,661 | 4.57\% |
| Maximum quarter-end balance | 28,937 | - | 30,919 | - | 20,061 | - |
| Bonds and Subordinated debt : |  |  |  |  |  |  |
| As of December 31 | 11,041 | 2.57\% | 13,236 | 2.54\% | 13,565 | 4.66\% |
| Average during year | 10,825 | 3.20\% | 14,820 | 3.20\% | 12,447 | 5.18\% |
| Maximum quarter-end balance | 13,184 | - | 15,609 | - | 15,822 | - |
| Total short-term borrowings at December 31 | $\underline{\underline{63,844}}$ | 1.89\% | $\underline{\underline{68,985}}$ | 1.62\% | $\underline{\underline{61,832}}$ | 4.35\% |

As of December 31, 2010, 2009 and 2008, short-term borrowings include $€ 16,396$ million. $€ 17,419$ million, and $€ 13,018$ million, respectively, of securities sold under agreements to repurchase from Bank of Spain and other Spanish and foreign financial institutions.

## 6. LONG TERM DEBT -

See Note 23 of the Consolidated Financial Statements.

## 7. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES -

The breakdown of the Derivative Financial Instruments is shown in Notes 10 and 15 of the Consolidated Financial Statements.

### 7.1. Objectives for the holding of positions in derivatives and strategies for the achievement of these objectives

See Note 15 of the Consolidated Financial Statements.

### 7.1.1. Risk Management Policies

See Note 7 of the Consolidated Financial Statements.

### 7.1.2. Transactions whose risks are hedged for U.S. GAAP purposes

U.S. GAAPASC 815 is more restrictive than IAS 39, Financial Instruments: recognition and measurement, on the types of risks that may be hedged and therefore certain hedging relationships have been discontinued under U.S. GAAP.

Paragraph 21.f. of ASC 815 defines the risks that may be hedged as only one of (or a combination of) the following:
(a) the risk of changes in the overall fair value of the entire hedged item,
(b) the risk of changes in its fair value attributed to changes in the designated benchmark interest rate (referred to as interest rate risk),
(c) the risk of changes in its fair value attributed to changes in the related foreign currency exchange rates (referred to as foreign exchange risk) and
(d) the risk of changes in its fair value attributed to both changes in the obligor's creditworthiness and changes in the spread over the benchmark interest rate with respect to the hedged item's credit sector at inception of the hedge (referred to as credit risk).

The same paragraph states that an entity may not simply designate prepayment risk as the risk being hedged for a financial asset unless it is represented by an embedded option in the hedged instrument.

Transactions whose risks are hedged for U.S. GAAP purposes are:

1. Available for sale fixed rate debt securities: this risk is hedged using interest-rate derivatives (interestrate swaps through which the fixed-coupon of the bond is exchanged for a variable return).
2. Long term fixed rate debt issued: this risk is hedged using interest-rate derivatives (interest-rate swaps which replicate, on the collection leg, the payment resulting from the issue and transform it into a variable cost for the Bank).
3. Foreign currency of a net investment in a foreign subsidiary: the risk of a net investment in a foreign operation is exchanged for the currency in which the investment is denominated.
4. Available for sale equity securities: this risk is hedged using equity swaps through which the risk of variation in the price per books of the portfolio is transferred to the counterparty.
5. Fixed rate loans: this risk is hedged using interest-rate derivatives (interest-rate swaps through which the fixed-coupon of the loans is exchanged for a variable return).
6. Floating interest rate loans in foreign currencies: this risk is hedged using currency swaps.

### 7.2. Accounting for Derivative Instruments and Hedging Activities

Under ASC 815 the accounting for changes in fair value of a derivative instrument depends on its intended use and the resulting designation.

If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the hedged item attributed to the hedged risk are recognized in earnings.

If the derivative is designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are recorded in Other Comprehensive Income and are recognized in the income statement when the hedged item affects earnings. Ineffective portions of changes in the fair value of cash flow hedges are recognized in earnings.

The gain or loss on a hedging derivative instrument that is designated as, and is effective as, an economic hedge of the net investment in a foreign operation is reported in the same way as a translation adjustment to the extent it is effective as a hedge. The ineffective portion of net investment hedges is reported in earnings.

Hedging transactions must be formally documented, designated and the company must describe the way the effectiveness is going to be assessed.

On the other hand when the derivative is designated as a trading transaction the changes in the fair value must be recognized in earnings.

### 7.3. Additional disclosures required by U.S. GAAP: Fair Value Methods

The methods used by the Group in estimating the fair value of its derivative instruments are as follows:

## Forward purchases/sales of foreign currency

Estimated fair value of these financial instruments is based on active market prices.

## Forward purchases/sales of government debt securities

Estimated fair value of these financial instruments is based on active market prices, since they are mostly traded in organised markets.

## Options and financial futures

Derivatives traded in organised markets are valued based on quoted market prices.
For options and futures traded in OTC markets, the fair value is estimated based on theoretical year-end closing prices. These year-end closing prices are calculated according to generally accepted models estimating the amounts the Group would receive or pay based upon the yield curve/ volatilities prevailing at year-end or prices.

## Forward rate agreements and interest rate swaps

Fair values of these contracts are estimated based on the discounted future cash flows related to the interest rates to be collected or paid, using for this purpose the yield curve prevailing at year-end.

## 8. PENSION LIABILITIES -

See Notes 2.2.12 and 26 of the Consolidated Financial Statements for a detail of the pension commitments under the EU-IFRS required to be applied under the Bank of Spain's Circular 4/2004.

## 9. EMPLOYERS' DISCLOSURES ABOUT POSTRETIREMENT BENEFIT PLAN ASSETS (ASC 715-20)

Employee benefits corporate policies are defined by BBVA Group as part of the coordination framework established between the headquarters and each of the countries in which it operates.

In order to manage the assets related to defined benefit plans, BBVA Group has set the corresponding corporate investment policy. The investment policy currently in force is designed according to the criteria of prudence and aimed to minimize the financial risks in plan assets.

The main principles of this policy are summarized below:

- Fixed income as the only category of allowed assets. Preference for government bonds.
- No currency risk allowed in asset allocation
- Requirement of specific levels of liquidity in order to meet the expected cash flow liabilities.
- Systematized controls in duration, limiting the asset-liabilities duration gaps.
- Standardized limitation in inflation risk.

Local adaptation of the corporate investment policy is taking place gradually along the countries in which the Group operates, taking into account the particularities of each market. This implies the need for unifying the
diversity of the local investment policies previously in force, considering the specific local legislations and regulations -especially with regards to investment decision making processes - .

On average, as of December 31, 2010 the degree of local implementation of the current investment policy for plan assets is, in its most significant aspects, well advanced with nearly $91 \%$ of assets invested in fixed income (mostly government bonds) and around $7 \%$ in equity and $2 \%$ in other assets.

Measurement of plan assets is set using market quoted prices as the underlying assets are market quoted and priced instruments. In addition, no significant concentrations of risks within plan assets have been identified as of December 31, 2010 and investments of the plans are deemed to be sufficiently diversified.

## 10. DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (ASC 825-10) -

See Note 8 of the Consolidated Financial Statements for disclosures about Fair Value of Financial Instruments, as required by ASC 825-10.

## 11. SEGMENT INFORMATION -

See Note 6 of the Consolidated Financial Statements, for a detail of the segment information under the EUIFRS required to be applied under the Bank of Spain's Circular 4/2004.

## 12. BUSINESS COMBINATION IN 2010 -

See Note 3 of the Consolidated Financial Statements for information of Business combinations.

## 13. "UNRECOGNIZED TAX BENEFITS" (ASC 605-15) -

As of December 31, 2010 and December 31, 2009, the Group's unrecognized tax benefits, including related interest expense and penalties was $€ 1,091$ million and $€ 1,052$ million, respectively, of which $€ 701$ million, if recognized, would reduce the annual effective tax rate. As the Group is presently under audit by number of tax authorities, it is reasonably possible that unrecognized tax benefits could change significantly over the next 12 months. The Group does not expect that any such changes would have a material impact on its annual effective tax rate.

Due to the inherent complexities arising from the nature of the Group's businesses, and from conducting business are being taxed in a substantial number of jurisdictions, significant judgements and estimates are required to be made. Agreement of tax liabilities between BBVA and the many tax jurisdictions in which Group files tax returns may not be finalized for several years. Thus, the Group's final tax-related assets and liabilities may ultimately be different than those currently reported.

The following is a roll-forward of the Bank's ASC 605-15 unrecognized tax benefits from December 31, 2008 to December 31, 2010.
Millions of euros
Total unrecognized tax benefits as of December 31, 2008 ..... 1,136
Net amount of increases for current year's tax positions ..... 3
Gross amount of increases for prior years' tax positions ..... 113
Gross amount of decreases for prior years' tax positions ..... (9)Foreign exchange, acquisitions and others(191)
Total unrecognized tax benefits as of December 31, 2009 ..... 1,052
Net amount of increases for current year's tax positions ..... 7
Gross amount of increases for prior years' tax positions ..... 77
Gross amount of decreases for prior years' tax positions ..... (7)Foreign exchange, acquisitions and others(38)
Total unrecognized tax benefits as of December 31, 2010 ..... 1,091

The Group classifies interest as interest expense but penalties are classified as tax expense. During the year 2010, the Group recognized approximately €34 million in interest and penalties. The Group had approximately $€ 333$ million for the payment of interest and penalties accrued as of December 31, 2010.

The following are the major tax jurisdictions in which the Company and its affiliates operate and the earliest tax year subject to examination:

| Jurisdiction | Tax Year |
| :---: | :---: |
| Spain | 2004-2010 |
| United States | 2005-2010 |
| Puerto Rico | 2006-2010 |
| Peru | 2006-2010 |
| Colombia | 2005-2010 |
| Argentina | 2005-2010 |
| Venezuela | 2004-2010 |
| Mexico | 2005-2010 |

## 14. DISCLOSURES ABOUT DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES (ASC 815-10-50 — DERIVATIVES AND HEDGING) -

In March 2008 the FASB issued FASB Statement No. 161 (ASC 815-10-50), Disclosures about Derivative Instruments and Hedging Activities. The new standard is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. This Statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008.

See Note 10, 15, 39 and 44 of the Consolidated Financial Statements for disclosures about derivative instruments and hedging activities, as required by ASC 815-10-5.

## 15. DISCLOSURES ABOUT THE CREDIT QUALITY OF FINANCING RECEIVABLES AND THE ALLOWANCE FOR CREDIT LOSSES (ASC 310) -

In 2010 the FASB issued ASU 2010-20, which amends ASC 310 to enhance disclosures about the credit quality of financing receivables and the allowance for credit losses.

See Note 7 and 13 of the Consolidated Financial Statements for the significant disclosures about credit quality of financing receivables and the allowance for credit losses.

## 16. FINANCIAL STATEMENTS OF GUARANTORS AND ISSUERS OF GUARANTEED SECURITIES REGISTERED -

In accordance with Reg. S-X Rule 3-10, Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered, BBVA International Preferred, S.A. (Unipersonal) - issuer of registered preferred securities guaranteed by Banco Bilbao Vizcaya Argentaria, S.A. - do not file the financial statements required for a registrant by Regulation S-X as BBVA International Preferred, S.A. (Unipersonal) is $100 \%$ owned finance subsidiary of Banco Bilbao Vizcaya Argentaria, S.A. who fully and unconditionally guarantees the preferred securities (Serie "C" is listed in the United States). No other subsidiary of the Bank guarantees such securities. We are not aware of any legal or economic restrictions on the ability of this subsidiary to transfer funds to our parent company in the form of cash dividends, loans or advances, capital repatriation or otherwise. There is no assurance that in the future such restrictions will not be adopted.

# APPENDIX I. FINANCIAL STATEMENTS OF BANCO BILBAO VIZCAYA ARGENTARIA, S.A. <br> BALANCE SHEETS AS OF DECEMBER 31, 2010 AND 2009 



## APPENDIX I (Continued). FINANCIAL STATEMENTS OF BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

## BALANCE SHEETS AS OF DECEMBER 31, 2010 AND 2009



# APPENDIX I (Continued). FINANCIAL STATEMENTS OF BANCO BILBAO VIZCAYA ARGENTARIA, S.A. 

## INCOME STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009


APPENDIX I. (Continued). FINANCIAL STATEMENTS OF BANCO BILBAO VIZCAYA ARGENTARIA, S.A.
STATEMENTS OF RECOGNIZED INCOME AND EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009
$\frac{2010}{\text { Millions of euros }} \frac{2009}{}$
NET INCOME RECOGNIZED IN INCOME STATEMENT ..... 2,904 ..... 2,981
OTHER RECOGNIZED INCOME (EXPENSES) ..... $(1,669)$ ..... 492
Available-for-sale financial assets ..... $(2,038)$ ..... 1,028
Valuation gains/(losses) ..... $(1,756)$ ..... 1,045
Amounts removed to income statement ..... (282) ..... (17)
Reclassifications ..... (190) (85)
Valuation gains/(losses) ..... (159)
Amounts removed to income statement ..... (31) ..... (80)
Amounts removed to the initial carrying amount of the hedged items
edging of net investment in foreign transactions ..... -
-
-
-
Valuation gains/(losses) ..... -
Amounts removed to income statement ..... -
Exchange differences ..... (79)
Valuation gains/(losses) ..... (4) ..... (6)
Amounts removed to income statement ..... 4
Reclassifications ..... - $\quad 二$
$\square$
Valuation gains/(losses) ..... -
Amounts removed to income statement ..... -
Reclassifications
Actuarial gains and losses in post-employment plans ..... -
Rest of recognized income and expenses ..... 559 ..... (372)
TOTAL RECOGNIZED INCOME/EXPENSES ..... 1,235 ..... 3,473

## APPENDIX I. (Continued). FINANCIAL STATEMENTS OF BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

|  | Total Equity Attributed to the Parent Company |  |  |  |  |  |  |  |  | $\begin{gathered} \text { Total } \\ \text { Equity } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stockholders' Funds |  |  |  |  |  |  |  | ValuationAdjustments |  |
|  | $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ | Share Premium | $\begin{gathered} \text { Reserves } \\ \text { (Accumulated } \\ \text { Losses) } \end{gathered}$ | $\begin{gathered} \text { Other } \\ \text { Equity } \\ \text { Instruments } \end{gathered}$ | $\begin{aligned} & \text { Less: } \\ & \text { Treasury } \\ & \text { Stock } \end{aligned}$ | Profit for the Year | Less: Dividends and Remunerations | $\begin{aligned} & \text { Total } \\ & \text { Stockholders' } \\ & \text { Funds } \end{aligned}$ |  |  |
|  |  |  |  |  |  | as of euros |  |  |  |  |
| Balances as of January 1, 2010 | 1,837 | 12,453 | 3,893 | 10 | (128) | 2,981 | $(1,012)$ | 20,034 | 1,643 | 21,677 |
| Effect of changes in accounting policies | - | - | - | - | - | - | - | - | - | - |
| Effect of correction of errors |  |  |  |  |  |  |  |  |  |  |
| Adjusted initial balance. | 1,837 | 12,453 | 3,893 | 10 | (128) | 2,981 | $(1,012)$ | 20,034 | 1,643 | 21,677 |
| Total income/expense recognized | - | - | - | - | - | 2,904 | - | 2,904 | $(1,669)$ | 1,235 |
| Other changes in equity | 364 | 4,651 | 1,221 | 13 | 44 | $(2,981)$ | (67) | 3,245 | - | 3,245 |
| Common stock increase. . . . . . . . . . | 364 | 4,651 | - | - | - | - | - | 5,015 | - | 5,015 |
| Common stock reduction . . . . . . . . | - | - | - | - | - | - | - | - | - | - |
| Conversion of financial liabilities into capital | - | - | - | - | - | - | - | - | - | - |
| Increase of other equity instruments | - | - | - | 13 | - | - | - | 13 | - | 13 |
| Reclassification of financial liabilities to other equity instruments . . . . . . | - | - | - | - | - | - | - | - | - | - |
| Reclassification of other equity instruments to financial liabilities. | - | - | - | - | - | - | - | - | - | - |
| Dividend distribution . | - | - | - | - | - | (562) | $(1,079)$ | $(1,641)$ | - | $(1,641)$ |
| Transactions including treasury stock and other equity instruments (net) . . | - | - | (88) | - | 44 | - | - | (44) | - | (44) |
| Transfers between total equity entries . . . . | - | - | 1,407 | - | - | $(2,419)$ | 1,012 | - | - | - |
| Increase/Reduction due to business combinations | - | - | - | - | - | - | - | - | - | - |
| Payments with equity instruments | - | - | - | - | - | - | - | - | - | - |
| Rest of increases/reductions in total equity . . . . . . . | - | 二 | (98) | 二 | - | - | - | (98) | - | (98) |
| Balances as of December 31, 2010 | $\underline{2,201}$ | $\underline{\underline{17,104}}$ | $\underline{\underline{5,114}}$ | $\underline{23}$ | (84) | $\underline{2,904}$ | $\stackrel{(1,079)}{ }$ | $\underline{\underline{26,183}}$ | (26) | $\underline{\underline{26,157}}$ |

## APPENDIX I. (Continued). FINANCIAL STATEMENTS OF BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009


## APPENDIX I. (Continued). FINANCIAL STATEMENTS OF BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

CASH FLOW STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

|  | 2010 | 2009 |
| :---: | :---: | :---: |
|  | Millions of euros |  |
| CASH FLOW FROM OPERATING ACTIVITIES(1) | 5,867 | 2,372 |
| Net income for the year. | 2,904 | 2,981 |
| Adjustments to obtain the cash flow from operating activities: | (1,141) | 934 |
| Depreciation and amortization Other adjustments | 276 $(177)$ | 243 691 |
| Net increase/decrease in operating assets | $(7,251)$ | $(2,022)$ |
| Financial assets held for trading | $(6,184)$ | $(2,455)$ |
| Other financial assets designated at fair value through profit or loss. |  |  |
| Available-for-sale financial assets . . . . . . . . . . . . . . . . . . . . | $(9,252)$ | 17,238 |
| Loans and receivables | 7,963 | $(15,759)$ |
| Other operating assets | 222 | $(1,046)$ |
| Net increase/decrease in operating liabilities | (3,656) | $(\mathbf{4 , 0 3 2})$ |
| Financial liabilities held for trading | 3,737 | $(8,594)$ |
| Other financial liabilities designated at fair value through profit or loss. |  |  |
| Financial liabilities at amortized cost | $(6,821)$ | 5,668 |
| Other operating liabilities | (572) | $(1,106)$ |
| Collection/Payments for income tax | 509 | 467 |
| CASH FLOWS FROM INVESTING ACTIVITIES(2). | (7,108) | (656) |
| Investment | 8,329 | 2,306 |
| Tangible assets | 222 | 268 |
| Intangible assets | 260 | 138 |
| Investments . | 1,864 | 1,039 |
| Other business units |  |  |
| Non-current assets held for sale and associated liabilities. | 1,014 | 436 |
| Held-to-maturity investments ...... Other settlements related to investing | 4,969 | 425 |
| Divestments. | 1,221 | 1,650 |
| Tangible assets | - | 6 |
| Intangible assets |  |  |
| Investments . . . | 12 | 21 |
| Subsidiaries and other business units. |  |  |
| Non-current assets held for sale and associated liabilities. | 749 | 1,350 |
| Held-to-maturity investments | 232 | 257 |
| Other collections related to investing activities | 228 | 16 |
| CASH FLOWS FROM FINANCING ACTIVITIES(3) | 2,121 | $(1,118)$ |
| Investment | 7,622 | 7,785 |
| Dividends | 1,237 | 1,638 |
| Subordinated liabilities | 1,524 | 1,682 |
| Common stock amortization |  |  |
| Treasury stock acquisition. . | 4,828 | 4,232 |
| Other items relating to financing activities | 33 | 233 |
| Divestments | 9,743 | 6,667 |
| Subordinated liabilities |  | 2,927 |
| Common stock increase | 4,914 |  |
| Treasury stock disposal | 4,829 | 3,740 |
| Other items relating to financing activities |  |  |
| EFFECT OF EXCHANGE RATE CHANGES(4). | (1) | 1 |
| NET INCREASE/DECREASE IN CASH OR CASH EQUIVALENTS (1+2+3+4) | 879 | 599 |
| CASH OR CASH EQUIVALENTS AT BEGINNING OF THE YEAR | 3,286 | 2,687 |
| CASH OR CASH EQUIVALENTS AT END OF THE YEAR | 4,165 | 3,286 |
|  |  | ons of ros |
| COMPONENTS OF CASH AND EQUIVALENT AT END OF THE YEAR | $\underline{2010}$ | $\underline{2009}$ |
| Cash | 616 | 650 |
| Balance of cash equivalent in central banks | 3,549 | 2,636 |
| Other financial assets . . . . . . . . . . . |  |  |
| Less: Bank overdraft refundable on demand | - | - |
| TOTAL CASH OR CASH EQUIVALENTS AT END OF THE YEAR | 4,165 | 3,286 |

APPENDIX II. Additional Information On Consolidated Subsidiaries Composing The BBVA Group

| Company | Location | Activity | \% of Voting Rights Controlled by the Bank |  |  | Net Carrying Amount | Affiliate Entity Data |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Direct | Indirect | Total |  | $\begin{gathered} \hline \text { Assets } \\ \text { as of } \\ \mathbf{1 2 . 3 1 . 1 0} \end{gathered}$ | $\begin{gathered} \hline \text { Liabilities } \\ \text { as of } \\ 12.31 .10 \end{gathered}$ | $\begin{aligned} & \text { Equity } \\ & \text { 12.31.10 } \end{aligned}$ | $\begin{aligned} & \text { Profit } \\ & \text { (Loss) } \\ & \text { 12.31.10 } \end{aligned}$ |
|  |  |  |  |  |  | Thousands of euros(*) |  |  |  |  |
| ADMINISTRADORA DE FONDOS DE PENSIONES (AFP) PROVIDA, S.A. | CHILE | PENSION FUNDS MANAGEMENT | 12.7 | 51.6 | 64.3 | 299,781 | 604,814 | 133,974 | 336,179 | 134,661 |
| ADMINISTRADORA DE FONDOS PARA EL RETIRO-BANCOMER, S.A DE . ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |
| C.V. | MEXICO | PENSION FUNDS MANAGEMENT | 17.5 | 82.5 | 100.0 | 378,280 | 253,580 | 57,106 | 121,296 | 75,178 |
| AFP GENESIS ADMINISTRADORA DE FONDOS Y FIDEICOMISOS, S.A. | ECUADOR | PENSION FUNDS MANAGEMENT | - | 100.0 | 100.0 | 5,705 | 9,911 | 4,191 | 1,251 | 4,469 |
| AFP HORIZONTE, S.A. | PERU | PENSION FUNDS MANAGEMENT | 24.9 | 75.2 | 100.0 | 57,956 | 93,038 | 23,097 | 53,875 | 16,066 |
| AFP PREVISION BBV-ADM.DE FONDOS DE PENSIONES S.A. | BOLIVIA | PENSION FUNDS MANAGEMENT | 75.0 | 5.0 | 80.0 | 2,063 | 9,634 | 4,263 | 3,942 | 1,429 |
| AMERICAN FINANCE GROUP, INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 15,599 | 16,529 | 930 | 14,370 | 1,229 |
| ANIDA DESARROLLOS INMOBILIARIOS, S.L. | SPAIN | REAL ESTATE | - | 100.0 | 100.0 | 264,143 | 570,278 | 350,002 | 244,826 | $(24,550)$ |
| ANIDA DESARROLLOS SINGULARES, S.L. | SPAIN | REAL ESTATE | - | 100.0 | 100.0 | $(485,076)$ | 1,613,790 | 2,134,176 | $(293,829)$ | $(226,557)$ |
| ANIDA GERMANIA IMMOBILIEN ONE, GMBH | GERMANY | REAL ESTATE | - | 100.0 | 100.0 | 4,358 | 20,130 | 15,566 | 4,289 | 275 |
| ANIDA GRUPO INMOBILIARIO, S.L | SPAIN | INVESTMENT COMPANY | 100.0 | - | 100.0 | - | 186,112 | 596,399 | $(42,568)$ | $(367,719)$ |
| ANIDA INMOBILIARIA, S.A. DE C.V. | MEXICO | INVESTMENT COMPANY | - | 100.0 | 100.0 | 106,704 | 98,004 | 9 | 97,847 | 148 |
| ANIDA INMUEBLES ESPAÑA Y PORTUGAL, S.L. | SPAIN | REAL ESTATE | - | 100.0 | 100.0 | $(11,543)$ | 333,936 | 385,249 | $(7,631)$ | $(43,682)$ |
| ANIDA OPERACIONES SINGULARES, S.L | SPAIN | REAL ESTATE | - | 100.0 | 100.0 | $(436,849)$ | 2,152,664 | 2,644,200 | $(293,202)$ | $(198,334)$ |
| ANIDA PROYECTOS INMOBILIARIOS, S.A. DE C.V. | MEXICO | REAL ESTATE | - | 100.0 | 100.0 | 97,027 | 143,976 | 46,949 | 97,016 | 11 |
| ANIDA SERVICIOS INMOBILIARIOS, S.A. DE C.V. | MEXICO | REAL ESTATE | - | 100.0 | 100.0 | 499 | 919 | 420 | 349 | 150 |
| ANIDAPORT INVESTIMENTOS IMOBILIARIOS, UNIPESSOAL, LTDA | PORTUGAL | REAL ESTATE | - | 100.0 | 100.0 |  | 21,948 | 24,040 | $(1,207)$ | (885) |
| APLICA SOLUCIONES ARGENTINAS, S.A. | ARGENTINA | SERVICES | - | 100.0 | 100.0 | 1,399 | 1,604 | 122 | 1,546 | (64) |
| APLICA SOLUCIONES TECNOLOGICAS CHILE LIMITADA | CHILE | SERVICES | - | 100.0 | 100.0 | (76) | 431 | 506 | 3 | (78) |
| APLICA TECNOLOGIA AVANZADA OPERADORA, S.A. DE C.V. | MEXICO | SERVICES | - | 100.0 | 100.0 | 3 | 3 | - | 3 | - |
| APLICA TECNOLOGIA AVANZADA SERVICIOS, S.A. DE C.V. | MEXICO | SERVICES | - | 100.0 | 100.0 | 3 | 3 | - | 3 | - |
| APLICA TECNOLOGIA AVANZADA, S.A. DE C.V.- ATA . | MEXICO | SERVICES | 100.0 | - | 100.0 | 4 | 60,114 | 46,651 | 7,129 | 6,334 |
| APOYO MERCANTIL S.A. DE C.V. | MEXICO | SERVICES | - | 100.0 | 100.0 | 2,115 | 268,134 | 267,388 | 1,122 | (376) |
| ARIZONA FINANCIAL PRODUCTS, INC | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 718,853 | 721,440 | 2,586 | 705,529 | 13,325 |
| AUTOMERCANTIL-COMERCIO E ALUGER DE VEICULOS AUTOM.,LDA. | PORTUGAL | FINANCIAL SERVICES | - | 100.0 | 100.0 | 4,720 | 45,950 | 37,434 | 8,795 | (279) |
| BAHIA SUR RESORT, S.C | SPAIN | INACTIVE | 100.0 | - | 100.0 | 1,436 | 1,438 | 15 | 1,423 | - |
| BANCO BILBAO VIZCAYA ARGENTARIA (PANAMA), S.A. | PANAMA | BANKING | 54.1 | 44.8 | 98.9 | 19,464 | 1,585,516 | 1,379,245 | 174,908 | 31,363 |
| BANCO BILBAO VIZCAYA ARGENTARIA (PORTUGAL), S.A. | PORTUGAL | BANKING | 9.5 | 90.5 | 100.0 | 338,916 | 8,094,054 | 7,801,158 | 301,751 | $(8,855)$ |
| BANCO BILBAO VIZCAYA ARGENTARIA CHILE, S.A. | CHILE | BANKING | - | 68.2 | 68.2 | 543,201 | 11,637,734 | 10,840,980 | 725,374 | 71,380 |
| BANCO BILBAO VIZCAYA ARGENTARIA PUERTO RICO, S.A. | PUERTO RICO | BANKING | - | 100.0 | 100.0 | 178,673 | 3,614,532 | 3,205,830 | 403,714 | 4,988 |
| BANCO BILBAO VIZCAYA ARGENTARIA URUGUAY, S.A. | URUGUAY | BANKING | 100.0 |  | 100.0 | 17,049 | 754,090 | 697,780 | 58,543 | $(2,233)$ |
| BANCO CONTINENTAL, S.A.(1) | PERU | BANKING | - | 92.2 | 92.2 | 835,381 | 10,077,559 | 9,175,857 | 632,731 | 268,971 |
| BANCO DE PROMOCION DE NEGOCIOS, S.A. | SPAIN | BANKING | - | 99.8 | 99.8 | 15,165 | 32,901 | 172 | 32,561 | 168 |
| BANCO DEPOSITARIO BBVA, S.A. | SPAIN | BANKING | - | 100.0 | 100.0 | 1,595 | 986,755 | 906,042 | 56,174 | 24,539 |
| BANCO INDUSTRIAL DE BILBAO, S.A. | SPAIN | BANKING | - | 99.9 | 99.9 | 97,220 | 212,691 | 1,120 | 191,414 | 20,157 |
| BANCO OCCIDENTAL, S.A. | SPAIN | BANKING | 49.4 | 50.6 | 100.0 | 16,464 | 18,014 | 272 | 17,576 | 166 |
| BANCO PROVINCIAL OVERSEAS N.V.(2) | NETHERLANDS ANTILLES | BANKING | - | 100.0 | 100.0 | 35,236 | 424,812 | 388,592 | 25,019 | 11,201 |
| BANCO PROVINCIAL S.A. - BANCO UNIVERSAL | VENEZUELA | BANKING | 1.9 | 53.8 | 55.6 | 159,952 | 8,492,775 | 7,587,925 | 792,625 | 112,225 |
| BANCOMER FINANCIAL SERVICES INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 1,930 | 778 | $(1,152)$ | 1,922 | 8 |
| BANCOMER FOREIGN EXCHANGE INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 7,412 | 8,593 | 1,181 | 5,945 | 1,467 |
| BANCOMER PAYMENT SERVICES INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 34 | 22 | (11) | 37 | (4) |

(*) Information on foreign companies at exchange rate on December 31, 2010
(1) The percentage of voting rights is the result of the agreements entered into with shareholders that enable the control of the entity. The ownership percentage is $46.1 \%$.
(2) The percentage of voting rights is the result of the agreements entered into with shareholders that enable the control of the entity. The ownership percentage is $48.0 \%$.


[^0]

[^1]
(*) Information on foreign companies at exchange rate on December 31, 2010
(1) The percentage of voting rights is the result of the agreements entered into with shareholders that enable the control of the entity. The ownership percentage is $50.0 \%$.
(2) The percentage of voting rights is the result of the agreements entered into with shareholders that enable the control of the entity. The ownership percentage is $46.1 \%$.

|  | Company | $\underline{\text { Location }}$ | Activity | \% of Voting Rights Controlled by the Bank |  |  | Net <br> Carrying Amount | Affiliate Entity Data |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Direct | Indirect | Total |  | $\begin{gathered} \hline \text { Assets } \\ \text { as of } \\ \mathbf{1 2 . 3 1 . 1 0} \end{gathered}$ | $\begin{gathered} \hline \text { Liabilities } \\ \text { as of } \\ 12.31 .10 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Equity } \\ \text { 12.31.10 } \end{gathered}$ | $\begin{gathered} \hline \text { Profit } \\ \text { (Loss) } \\ 12.31 .10 \end{gathered}$ |
|  |  |  |  |  |  |  |  | Thousands of euros(*) |  |  |  |
|  | CONTINENTAL DPR FINANCE COMPANY(1). | CAYMAN ISLANDS | FINANCIAL SERVICES | - | 100.0 | 100.0 | - | 350,885 | 350,885 | - | - |
|  | CONTINENTAL S.A. SOCIEDAD ADMINISTRADORA DE FONDOS(1) | PERU | FINANCIAL SERVICES | - | 100.0 | 100.0 | 9,013 | 10,700 | 1,686 | 6,587 | 2,427 |
|  | CONTINENTAL SOCIEDAD TITULIZADORA, S.A.(1) | PERU | FINANCIAL SERVICES | - | 100.0 | 100.0 | 440 | 467 | 27 | 437 | 3 |
|  | CONTRATACION DE PERSONAL, S.A. DE C.V. | MEXICO | SERVICES | - | 100.0 | 100.0 | 2,633 | 11,486 | 8,853 | 2,221 | 412 |
|  | CORPORACION DE ALIMENTACION Y BEBIDAS, S.A. | SPAIN | INVESTMENT COMPANY | - | 100.0 | 100.0 | 138,508 | 164,685 | 1,282 | 162,956 | 447 |
|  | CORPORACION GENERAL FINANCIERA, S.A. | SPAIN | INVESTMENT COMPANY | 100.0 | - | 100.0 | 509,716 | 1,704,190 | 44,359 | 1,604,045 | 55,786 |
|  | DESARROLLADORA Y VENDEDORA DE CASAS, S.A | MEXICO | Real estate | - | 100.0 | 100.0 | 13 | 15 | 2 | 16 | (3) |
|  | DESARROLLO URBANISTICO DE CHAMARTIN, S.A. | SPAIN | REAL estate | - | 72.5 | 72.5 | 52,210 | 91,653 | 19,698 | 72,086 | (131) |
|  | DESITEL TECNOLOGIA Y SISTEMAS, S.A. DE C.V. | MEXICO | SERVICES | - | 100.0 | 100.0 | 1,616 | 1,616 | - | 1,569 | 47 |
|  | DINERO EXPRESS SERVICIOS GLOBALES, S.A. | SPAIN | FINANCIAL SERVICES | 100.0 | - | 100.0 | 2,042 | 1,771 | 229 | 2,005 | (463) |
|  | ECONTA GESTION INTEGRAL, S.L. | SPAIN | SERVICES | - | 100.0 | 100.0 | 372 | 1,829 | 1,639 | 1,305 | $(1,115)$ |
|  | EL ENCINAR METROPOLITANO, S.A. | SPAIN | REAL EState | - | 99.0 | 99.0 | 6,253 | 7,240 | 1,056 | 5,378 | 806 |
|  | EL OASIS DE LAS RAMBLAS, S.L. | SPAIN | Real estate | - | 70.0 | 70.0 | 167 | 473 | 191 | 257 | 25 |
|  | ENTRE2 SERVICIOS FINANCIEROS, E.F.C., S.A. | SPAIN | FINANCIAL SERVICES | - | 100.0 | 100.0 | 9,139 | 9,515 | 12 | 9,570 | (67) |
|  | ESPANHOLA COMERCIAL E SERVIÇOS, LTDA | BRASIL | FINANCIAL SERVICES | 100.0 | - | 100.0 | - | 985 | 313 | 6,945 | $(6,273)$ |
|  | ESTACION DE AUTOBUSES CHAMARTIN, S.A. | SPAIN | SERVICES |  | 51.0 | 51.0 | 31 | 30 | - | 30 |  |
|  | EUROPEA DE TITULIZACION, S.A., S.G.F.T. | SPAIN | FINANCIAL SERVICES | 87.5 | - | 87.5 | 1,974 | 23,916 | 1,328 | 16,407 | 6,181 |
|  | FIDEICOMISO 28991-8 TRADING EN LOS MCADOS FINANCIEROS | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 2,259 | 2,259 | - | 2,150 | 109 |
|  | FIDEICOMISO BBVA BANCOMER SERVICIOS ${ }^{\circ} \mathrm{F} / 47433-8$, S.A. | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 41,490 | 48,139 | 6,648 | 39,573 | 1,918 |
|  | FIDEICOMISO F/29763-0 SOCIO LIQUIDADOR DE OPERACIONES FINANCIERAS DERIVADAS CUENTA PROPIA | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 24,506 | 24,947 | 440 | 23,083 | 1,424 |
|  | FIDEICOMISO F/29764-8 SOCIO LIQUIDADOR DE OPERACIONES FINANCIERAS DERIVADAS CUENTA TERCEROS | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 39,772 | 40,540 | 767 | 36,556 | 3,217 |
| $\stackrel{\text { जै }}{\prime}$ | FIDEICOMISO HARES BBVA BANCOMER F/ 47997-2 | MEXICO | REAL EState | - | 80.3 | 80.3 | 28,371 | 35,433 | 2,275 | 28,979 | 4,179 |
|  | FIDEICOMISO N. 847 EN BANCO INVEX, S.A.,INSTITUCION DE BANCA MULTIPLE, INVEX GRUPO FINANCIERO, FIDUCIARIO (FIDEIC. 4 EMISION) | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 29 | 270,963 | 273,221 | (355) | $(1,903)$ |
|  | FIDEICOMISO ${ }^{\mathrm{o}}$. $402900-5$ ADMINISTRACION DE INMUEBLES | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 2,522 | 2,734 | 201 | 2,533 | - |
|  | FIDEICOMISO No ${ }^{\circ}$.711, EN BANCO INVEX, S.A. INSTITUCION DE BANCA MÚLTIPLE, INVEX GRUPO FINANCIERO, FIDUCIARIO (FIDEICOMISO INVEX $1^{a}$ EMISION) | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | - | 111,196 | 107,748 | 5,365 | $(1,917)$ |
|  | FIDEICOMISO No 752 EN BANCO INVEX, S.A.INSTITUCION DE BANCA MULTIPLE, INVEX GRUPO FINANCIERO, FIDUCIARIO(FIDEIC.INVEX $2^{a}$ EMISION) | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | - | 51,183 | 49,731 | 2,185 | (733) |
|  | FIDEICOMISO N ${ }^{\circ} .781 E N$ BANCO INVEX, S.A.,INSTITUCION DE BANCA MULTIPLE, INVEX |  |  |  |  |  |  |  |  |  |  |
|  | GRUPO FINANCIERO, FIDUCIARIO (FIDEIC. 3ra EMISION) . . . . . . . . . . . . | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | - | 295,754 | 275,519 | 5,549 | 14,686 |
|  | FINANCEIRA DO COMERCIO EXTERIOR S.A.R. | PORTUGAL | INACTIVE | 100.0 | - | 100.0 | 51 | 35 | - | 36 | (1) |
|  | FINANCIERA AYUDAMOS S.A. DE C.V., SOFOMER | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 3,405 | 7,428 | 4,023 | 4,811 | $(1,406)$ |
|  | FINANZIA AUTORENTING, S.A. | SPAIN | SERVICES | 27.1 | 72.9 | 100.0 | 49,879 | 540,085 | 528,174 | 13,250 | $(1,339)$ |
|  | FINANZIA, BANCO DE CREDITO, S.A. | SPAIN | BANKING | - | 100.0 | 100.0 | 174,207 | 7,778,930 | 7,689,540 | 197,799 | $(108,409)$ |
|  | FRANCES ADMINISTRADORA DE INVERSIONES, S.A. | ARGENTINA | FINANCIAL SERVICES | - | 100.0 | 100.0 | 7,118 | 10,436 | 3,318 | 6,091 | 1,027 |
|  | FRANCES VALORES SOCIEDAD DE BOLSA, S.A. | ARGENTINA | FINANCIAL SERVICES | - | 100.0 | 100.0 | 2,255 | 3,686 | 1,431 | 1,482 | 773 |
|  | FUTURO FAMILIAR, S.A. DE C.V. | MExICO | SERVICES | - | 100.0 | 100.0 | 439 | 1,176 | 736 | 340 | 100 |
|  | GESTION DE PREVISION Y PENSIONES, S.A. | SPAIN | PENSION FUNDS MANAGEMENT | 60.0 | - | 60.0 | 8,830 | 27,725 | 2,587 | 20,873 | 4,265 |
|  | GESTION Y ADMINISTRACION DE RECIBOS, S.A. | SPAIN | SERVICES | - | 100.0 | 100.0 | 150 | 2,780 | 405 | 1,887 | 488 |
|  | GOBERNALIA GLOBAL NET, S.A. | SPAIN | SERVICES | - | 100.0 | 100.0 | 947 | 2,977 | 1,408 | 1,553 | 16 |
|  | GRAN JORGE JUAN, S.A. | SPAIN | REAL estate | 100.0 | - | 100.0 | 110,115 | 515,862 | 457,176 | 60,453 | $(1,767)$ |
|  | GRANFIDUCIARIA | COLOMBIA | IN LIQUIDATION | - | 90.0 | 90.0 |  | 218 | 128 | 136 | (46) |
|  | GRUPO FINANCIERO BBVA BANCOMER, S.A. DE C.V. . . . . . . . . . . . . . . . . . . | MEXICO | FINANCIAL SERVICES | 100.0 | - | 100.0 | 6,677,124 | 7,562,447 | 1,002 | 5,984,850 | 1,576,595 |

(*) Information on foreign companies at exchange rate on December 31, 2010
(1) The percentage of voting rights is the result of the agreements entered into with shareholders that enable the control of the entity. The ownership percentage is $46.1 \%$.

(*) Information on foreign companies at exchange rate on December 31, 2010
(1) The percentage of voting rights is the result of the agreements entered into with shareholders that enable the control of the entity. The ownership percentage is $46.1 \%$.

|  | $\underline{\text { Company }}$ | $\underline{\text { Location }}$ | $\underline{\text { Activity }}$ | \% of Voting Rights Controlled by the Bank |  |  | NetCarryingAmount | Affiliate Entity Data |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Direct | Indirect | Total |  | $\begin{gathered} \text { Assets } \\ \text { as of } \\ \text { 12.31.10 } \end{gathered}$ | $\begin{gathered} \text { Liabilities } \\ \text { as of } \\ 12.31 .10 \\ \hline \end{gathered}$ | $\begin{array}{r} \text { Equity } \\ \mathbf{1 2 . 3 1 . 1 0} \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Profit } \\ \text { (Loss) } \\ 12.31 .10 \end{gathered}$ |
|  |  |  |  |  |  |  |  | Thousands of euros(*) |  |  |  |
|  | PARTICIPACIONES ARENAL, S.L. | SPAIN | INACTIVE | - | 100.0 | 100.0 | 7,574 | 7,582 | 4 | 7,553 | 25 |
|  | PECRI INVERSION S.A | SPAIN | OTHER INVESTMENT COMPANIES | 100.0 | - | 100.0 | 78,500 | 95,512 | 17,013 | 97,355 | $(18,856)$ |
|  | PENSIONES BANCOMER, S.A. DE C.V. | MEXICO | INSURANCES SERVICES | - | 100.0 | 100.0 | 156,591 | 2,529,143 | 2,372,547 | 89,097 | 67,499 |
|  | PHOENIX LOAN HOLDINGS, INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 319,718 | 338,561 | 18,844 | 331,675 | $(11,958)$ |
|  | PI HOLDINGS NO. 1, INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 57,372 | 57,768 | 397 | 58,917 | $(1,546)$ |
|  | PI HOLDINGS NO. 3, INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 21,423 | 21,650 | 228 | 21,055 | 367 |
|  | PI HOLDINGS NO. 4, INC. | UNITED STATES | INACTIVE | - | 100.0 | 100.0 | 1 | 1 | - | 1 | - |
|  | PORT ARTHUR ABSTRACT \& TITLE COMPANY | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 1,839 | 2,176 | 336 | 1,878 | (38) |
|  | PREMEXSA, S.A. DE C.V. | MEXICO | FINANCIAL SERVICES | - | 100.0 | 100.0 | 375 | 1,282 | 571 | 463 | 248 |
|  | PREVENTIS, S.A. | MEXICO | INSURANCES SERVICES | - | 90.3 | 90.3 | 11,130 | 28,533 | 16,379 | 8,316 | 3,838 |
|  | PRO-SALUD, C.A | VENEZUELA | SERVICES | - | 58.9 | 58.9 | - | - | - | - | - |
|  | PROMOCION EMPRESARIAL XX, S.A. | SPAIN | INVESTMENT COMPANY | 100.0 | - | 100.0 | 1,039 | 12,641 | 11,112 | 1,120 | 409 |
|  | PROMOTORA DE RECURSOS AGRARIOS, S.A. | SPAIN | SERVICES | 100.0 | - | 100.0 | 139 | 122 | - | 125 | (3) |
|  | PROMOTORA RESIDENCIAL GRAN EUROPA, S.L. | SPAIN | REAL ESTATE | - | 58.5 | 58.5 | 184 | 339 | 26 | 384 | (71) |
|  | PROVIDA INTERNACIONAL, S.A. | CHILE | PENSION FUNDS MANAGEMENT | - | 100.0 | 100.0 | 44,125 | 48,133 | 4,010 | 32,246 | 11,877 |
|  | PROVINCIAL DE VALORES CASA DE BOLSA, C.A | VENEZUELA | FINANCIAL SERVICES | - | 90.0 | 90.0 | 2,344 | 11,277 | 7,966 | 1,362 | 1,949 |
|  | PROVINCIAL SDAD.ADMIN.DE ENTIDADES DE INV.COLECTIVA, C.A . | VENEZUELA | FINANCIAL SERVICES | - | 100.0 | 100.0 | 1,489 | 1,488 | 143 | 1,105 | 240 |
| $\underset{\sim}{7}$ | PROVIVIENDA ENTIDAD RECAUDADORA Y ADMIN.DE |  |  |  |  |  |  |  |  |  |  |
|  | APORTES, S.A. | BOLIVIA | PENSION FUNDS MANAGEMENT | - | 100.0 | 100.0 | 776 | 2,913 | 2,066 | 707 | 140 |
|  | PROXIMA ALFA INVESTMENTS (UK) LLP | UNITED KINGDOM | IN LIQUIDATION | - | 51.0 | 51.0 | - | 85 | 2,298 | (617) | $(1,596)$ |
|  | PROXIMA ALFA INVESTMENTS (USA) LLC | UNITED STATES | IN LIQUIDATION | - | 100.0 | 100.0 | 7,212 | 1,293 | 201 | 1,163 | (71) |
|  | PROXIMA ALFA INVESTMENTS HOLDINGS (USA) II INC. | UNITED STATES | IN LIQUIDATION | - | 100.0 | 100.0 | 72 | 68 | 42 | 25 | 1 |
|  | PROXIMA ALFA INVESTMENTS HOLDINGS (USA) INC. | UNITED STATES | IN LIQUIDATION | 100.0 | - | 100.0 | 72 | 7,216 | 3,349 | 3,718 | 149 |
|  | PROXIMA ALFA SERVICES LTD. | UNITED KINGDOM | FINANCIAL SERVICES | 100.0 | - | 100.0 | 105 | 2,342 | 1 | 2,364 | (23) |
|  | RESIDENCIAL CUMBRES DE SANTA FE, S.A. DE C.V. | MEXICO | REAL ESTATE | - | 100.0 | 100.0 | 8,938 | 9,456 | 1,145 | 8,433 | (122) |
|  | RIVER OAKS BANK BUILDING, INC. | UNITED STATES | REAL ESTATE | - | 100.0 | 100.0 | 24,530 | 29,231 | 4,701 | 16,014 | 8,516 |
|  | RIVER OAKS TRUST CORPORATION . | UNITED STATES | INACTIVE | - | 100.0 | 100.0 | 1 | 1 | - | 1 | - |
|  | RIVERWAY HOLDINGS CAPITAL TRUST I | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 233 | 7,765 | 7,531 | 210 | 24 |
|  | RWHC, INC. | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 542,101 | 542,734 | 634 | 539,968 | 2,132 |
|  | S.GESTORA FONDO PUBL.REGUL.MERCADO HIPOT | SPAIN | INACTIVE | 77.2 | - | 77.2 | 138 | 213 | 67 | 146 | - |
|  | SCALDIS FINANCE, S.A. | BELGIUM | INVESTMENT COMPANY | - | 100.0 | 100.0 | 3,416 | 3,652 | 145 | 3,514 | (7) |
|  | SEGUROS BANCOMER, S.A. DE C.V. | MEXICO | INSURANCES SERVICES | 25.0 | 75.0 | 100.0 | 412,330 | 2,432,075 | 2,083,508 | 191,517 | 157,050 |
|  | SEGUROS PROVINCIAL, C.A. | VENEZUELA | INSURANCES SERVICES | - | 100.0 | 100.0 | 31,340 | 53,778 | 22,546 | 16,946 | 14,286 |
|  | SERVICIOS CORPORATIVOS BANCOMER, S.A. DE C.V. | MEXICO | SERVICES | - | 100.0 | 100.0 | 317 | 2,501 | 2,182 | 401 | (82) |
|  | SERVICIOS CORPORATIVOS DE SEGUROS, S.A. DE C.V. | MEXICO | SERVICES | - | 100.0 | 100.0 | 1,099 | 6,000 | 4,899 | 858 | 243 |
|  | SERVICIOS EXTERNOS DE APOYO EMPRESARIAL, S.A DEC.V. . . . . . . . . . . . . . . . . . . . . . . . . . . . . MEXICO |  | SERVICES | - | 100.0 | 100.0 | 3,603 | 5,266 | 1,663 | 3,304 | 299 |
|  | SERVICIOS TECNOLOGICOS SINGULARES, S.A. | SPAIN | SERVICES | - | 100.0 | 100.0 | - | 20,216 | 24,042 | (297) | $(3,529)$ |
|  | SMARTSPREAD LIMITED (UK). | UNITED KINGDOM | SERVICES | 100.0 | - | 100.0 | 1 | 137 | - | (188) | 325 |
|  | SOCIEDAD DE ESTUDIOS Y ANALISIS FINANCIERO.,S.A. | SPAIN | COMERCIAL | 100.0 | - | 100.0 | 114,518 | 193,810 | 116 | 194,130 | (436) |
|  | SOCIETE INMOBILIERE BBV D'ILBARRIZ | FRANCE | REAL ESTATE | - | 100.0 | 100.0 | 1,637 | 1,537 | 30 | 1,682 | (175) |
|  | SOUTHEAST TEXAS TITLE COMPANY | UNITED STATES | FINANCIAL SERVICES | - | 100.0 | 100.0 | 529 | 727 | 198 | 529 | - |

[^2]
(*) Information on foreign companies at exchange rate on December 31, 2010

APPENDIX III. Additional information on the jointly controlled companies accounted for using the proportionate consolidating method in BBVA Group

| $\underline{\text { Company }}$ | Location | Activity | \% of Voting RightsControlled by theBank |  |  | $\begin{aligned} & \text { Net } \\ & \text { Carrying } \\ & \text { Amount } \end{aligned}$ | Affiliate Entity Data |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Direct | Indirect | Total |  | $\begin{gathered} \text { Assets } \\ \text { as ofs } \\ \text { as of.10 } \end{gathered}$ | $\begin{gathered} \text { Liabilitites } \\ \text { Las of } \\ \hline \\ \hline \end{gathered}$ | Equity 12.31.10 | Profit (Loss) 12.31.10 |
|  |  |  |  |  |  |  | Thousands of euros (*) |  |  |  |
| ALTURA MARKETS, SOCIEDAD DE VALORES, S.A. | SPAIN | SECURITIES DEALER | 50.0 | - | 50.0 | 12,600 | 1,038,431 | 998,424 | 30,381 | 9,626 |
| ECASA, S.A. | CHILE | FINANCIAL SERVICES | - | 51.0 | 51.0 | 5,515 | 7,102 | 7,018 | $(4,943)$ | 5,027 |
| FORUM DISTRIBUIDORA, S,A, | CHILE | FINANCIAL SERVICES | - | 51.0 | 51.0 | 7,480 | 107,008 | 97,848 | 6,995 | 2,165 |
| FORUM SERVICIOS FINANCIEROS, S.A. | CHILE | FINANCIAL SERVICES | - | 51.0 | 51.0 | 56,493 | 719,366 | 643,861 | 29,489 | 46,016 |
| INVERSIONES PLATCO, C.A | VENEZUELA | FINANCIAL SERVICES | - | 50.0 | 50.0 | 11,832 | 26,803 | 3,137 | 24,972 | $(1,306)$ |
| PSA FINANCE ARGENTINA COMPAÑIA FINANCIERA, S.A. | ARGENTINA | FINANCIAL SERVICES | - | 50.0 | 50.0 | 12,451 | 137,358 | 112,456 | 18,707 | 6,195 |
| RENTRUCKS, ALQUILER Y SERVICIOS DE TRANSPORTE, S.A. | SPAIN | FINANCIAL SERVICES | - | 50.0 | 50.0 | 3,959 | 42,281 | 34,364 | 11,358 | $(3,441)$ |

Information on foreign companies at exchange rate on December 31, 2010
(*) Jointly controlled companies accounted for using the equity method

APPENDIX IV. Additional information on investments and jointly controlled companies consolidated using the equity method in BBVA Group
(Including the most significant entities, jointly representing $98 \%$ of all investment in this collective)

|  | $\underline{\text { Company }}$ | Location | Activity | $\begin{gathered} \text { \% of Voting Rights } \\ \text { Controlled by the Bank } \end{gathered}$ |  |  | Net Carrying Amount | Affiliate Entity Data |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Direct | Indirect | Total |  | Assets of | $\begin{gathered} \hline \text { Liabilities } \\ \text { as of } \\ 12 / 31 / 10 \end{gathered}$ | $\begin{aligned} & \text { Equity } \\ & 12 / 31 / 10 \end{aligned}$ | $\begin{gathered} \text { Profit (Loss) } \\ 12 / 31 / 10 \\ \hline \end{gathered}$ |
|  |  |  |  |  |  |  |  | Thousands of euros (*) |  |  |  |
|  | ADQUIRA ESPAÑA, S.A. | SPAIN | SERVICES | - | 40.0 | 40.0 | 2,037 | 17,162 | 9,357 | 6,872 | 934(2) |
|  | ALMAGRARIO, S.A. | COLOMBIA | SERVICES | - | 35.4 | 35.4 | 3,956 | 31,858 | 15,261 | 20,406 | $(3,809)(2)$ |
|  | ALTITUDE SOFTWARE SGPS, S.A. ${ }^{*}$ ) | PORTUGAL | SERVICES | - | 30.5 | 30.5 | 9,842 | 18,619 | 9,994 | 6,144 | 2,481(2) |
|  | AUREA, S.A. (CUBA). | CUBA | REAL ESTATE | - | 49.0 | 49.0 | 3,922 | 8,421 | 811 | 7,485 | 125(2) |
|  | BBVA ELCANO EMPRESARIAL II, S.C.R., S.A. | SPAIN | VENTURE CAPITAL | 45.0 | - | 45.0 | 37,491 | 104,885 | 15,355 | 89,454 | 77(2) |
|  | BBVA ELCANO EMPRESARIAL, S.C.R., S.A. | SPAIN | VENTURE CAPITAL | 45.0 | - | 45.0 | 37,487 | 104,958 | 15,355 | 89,457 | 146(2) |
|  | CAMARATE GOLF, S.A.(*) | SPAIN | REAL ESTATE | - | 26.0 | 26.0 | 4,091 | 39,396 | 18,764 | 17,798 | 2,835(3) |
|  | CHINA CITIC BANK LIMITED CNCB | CHINA | BANKING | 15.0 | - | 15.0 | 3,557,759 | 180,608,192 | 169,601,243 | 9,478,880 | 1,528,069(2) |
|  | CITIC INTERNATIONAL FINANCIAL HOLDINGS LIMITED CIFH. | HONG-KONG | FINANCIAL SERVICES | 29.7 | - | 29.7 | 464,339 | 11,063,029 | 9,619,672 | 1,357,742 | 85,616(1)(2) |
|  | COMPAÑIA ESPAÑOLA DE FINANCIACION DEL DESARROLLO S.A. | SPAIN | FINANCIAL SERVICES | 21.8 | - | 21.8 | 14,413 | 61,967 | 7,126 | 53,086 | 1,755(2) |
|  | COMPAÑIA MEXICANA DE PROCESAMIENTO, S.A. DE C.V. | MEXICO | SERVICES | - | 50.0 | 50.0 | 4,706 | 8,854 | 1,558 | 6,564 | 732 (2) |
|  | CORPORACION IBV PARTICIPACIONES EMPRESARIALES, S.A. ${ }^{*}$ ) | SPAIN | INVESTMENT COMPANY | - | 50.0 | 50.0 | 71,027 | 808,482 | 371,929 | 402,838 | 33,715(1)(2) |
|  | FERROMOVIL 3000, S.L.(*) . . . . . . . . . . . . . . . . . . . . . . | SPAIN | SERVICES | - | 20.0 | 20.0 | 6,275 | 649,334 | 619,575 | 27,470 | 2,289(2) |
|  | FERROMOVIL 9000, S.L. ${ }^{*}$ ) | SPAIN | SERVICES | - | 20.0 | 20.0 | 4,614 | 413,798 | 391,994 | 19,410 | 2,394(2) |
|  | FIDEICOMISO F/70191-2 PUEBLA(*). | MEXICO | REAL ESTATE | - | 25.0 | 25.0 | 5,017 | 44,360 | 11,668 | 28,189 | 4,503(3) |
|  | I+D MEXICO, S.A. DE C.V. ${ }^{*}$ ) . . . | MEXICO | SERVICES | - | 50.0 | 50.0 | 22,127 | 70,158 | 34,068 | 29,080 | 7,010(1)(2) |
| $\underset{\sim}{2}$ | IMOBILIARIA DUQUE D'AVILA, S.A.(*) | PORTUGAL | REAL ESTATE | - | 50.0 | 50.0 | 5,346 | 24,149 | 13,713 | 10,058 | 377(2) |
|  | LAS PEDRAZAS GOLF, S.L. ${ }^{*}$ ) . . . . . | SPAIN | REAL ESTATE | - | 50.0 | 50.0 | 9,647 | 66,286 | 49,189 | 27,279 | $(10,183)(2)$ |
|  | OCCIDENTAL HOTELES MANAGEMENT, S.L. ${ }^{*}$ () | SPAIN | SERVICES | - | 41.7 | 41.7 | 87,579 | 756,194 | 493,789 | 336,310 | $(73,906)(1)(2)$ |
|  | PARQUE REFORMA SANTA FE, S.A. DE C.V. | MEXICO | REAL ESTATE | - | 30.0 | 30.0 | 3,544 | 66,363 | 55,103 | 9,923 | 1,337(3) |
|  | PROMOTORA METROVACESA, S.L(*) . | SPAIN | REAL ESTATE | - | 50.0 | 50.0 | 4,412 | 76,919 | 64,518 | 14,491 | $(2,089)(3)$ |
|  | ROMBO COMPAÑIA FINANCIERA, S.A. | ARGENTINA | FINANCIAL SERVICES | - | 40.0 | 40.0 | 9,849 | 86,232 | 65,463 | 13,868 | 6,901(2) |
|  | SERVICIOS DE ADMINISTRACION PREVISIONAL, S.A. | CHILE | PENSION FUNDS MANAGEMENT | - | 37.9 | 37.9 | 5,460 | 15,263 | 4,506 | 6,387 | 4,370(2) |
|  | SERVICIOS ELECTRONICOS GLOBALES, S.A. DE C.V. | MEXICO | SERVICES | - | 46.1 | 46.1 | 4,992 | 14,226 | 5,297 | 8,811 | 118(2) |
|  | SERVICIOS ON LINE PARA USUARIOS MULTIPLES, S.A. (SOLIUM)(*) | SPAIN | SERVICES | - | 66.7 | 66.7 | 4,056 | 7,710 | 4,488 | 2,902 | $320(2)$ |
|  | SERVIRED SOCIEDAD ESPAÑOLA DE MEDIOS DE PAGO, S.A. | SPAIN | FINANCIAL SERVICES | 20.4 | 0.9 | 21.4 | 15,489 | 206,836 | 78,920 | 119,659 | 8,257(1)(2) |
|  | TELEFONICA FACTORING, S.A. | SPAIN | FINANCIAL SERVICES | 30.0 | - | 30.0 | 3,694 | 101,408 | 90,408 | 6,849 | 4,151(2) |
|  | TUBOS REUNIDOS, S.A. | SPAIN | INDUSTRIAL | - | 23.0 | 23.0 | 50,726 | 664,368 | 436,637 | 226,672 | 1,059(1)(2) |
|  | VITAMEDICA S.A DE C.V.(*) | MEXICO | INSURANCES SERVICES | - | 51.0 | 51.0 | 2,586 | 9,833 | 4,407 | 4,964 | 462(2) |
|  | OTHER COMPANIES . |  |  |  |  |  | 90,554 |  |  |  |  |
|  |  |  |  |  |  | TOTAL 4,547,037 |  | 196,149,259 | 182,110,166 | 12,429,047 | 1,610,047 |

(*) Jointly controlled companies accounted for using the equity method
(**) Data relating to the latest financial statements approved at the date of preparation of these notes to the consolidated statements
Information on foreign companies at exchange rate on reference date
(1) Consolidated Data
(2) Financial statetement as of December 31, 2009
(3) Financial statetement as of December 31, 2008

## Appendix V. Changes and notification of investments in the BBVA Group in 2010

## BUSINESS COMBINATIONS AND OTHER ACQUISITIONS OR INCREASE OF INTEREST OWNERSHIP IN CONSOLIDATED SUBSIDIARIES AND JOINTLY CONTROLLED COMPANIES ACCOUNTED FOR USING THE PROPORCIONATE METHOD



[^3]
# DISPOSALS OR REDUCTION OF INTEREST OWNERSHIP IN CONSOLIDATED SUBSIDIARIES AND JOINTLY CONTROLLED 

 COMPANIES ACCOUNTED FOR USING THE PROPORTIONATE METHOD|  |  |  |  |  | \% of Voting Rights |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company | Type of Transaction | Activity | Profit (Loss) in the Transaction | $\begin{aligned} & \text { \% Participation } \\ & \text { Soldd } \\ & \text { in the Period } \end{aligned}$ | Total Voting Rights Controlled after the Disposal | Effective Date for the Transaction (or Notification Date) Date) |
|  |  |  |  | Thousands | of euros |  |  |
|  | BBVA LEASING S.A.COMPAÑIA DE FINANCIAMIENTO COMERCIAL | MERGER | FINANCIAL SERVICES | - | 100.00\% | - | 04-01-10 |
|  | GFIS HOLDINGS INC. | MERGER | FINANCIAL SERVICES | - | 100.00\% | - | 01-02-10 |
|  | GUARANTY FINANCIAL INSURANCE SOLUTIONS, INC. | MERGER | FINANCIAL SERVICES | - | 100.00\% | - | 01-02-10 |
|  | BBVA E-COMMERCE, S.A. | MERGER | SERVICES | - | 100.00\% | - | 15-03-10 |
|  | UNIVERSALIDAD- BANDO GRANAHORRAR | LIQUIDATION | FINANCIAL SERVICES | 557 | 100.00\% | - | 30-04-10 |
|  | PROXIMA ALFA MANAGING MEMBER LLC. | LIQUIDATION | FINANCIAL SERVICES | (1) | 100.00\% | - | 30-04-10 |
|  | BIBJ MANAGEMENT, LTD. | LIQUIDATION | SERVICES | - | 100.00\% | - | 31-05-10 |
|  | BIBJ NOMINEES, LTD. | LIQUIDATION | SERVICES | - | 100.00\% | - | 31-05-10 |
|  | CANAL COMPANY, LTD. | LIQUIDATION | FINANCIAL SERVICES | (191) | 100.00\% | - | 31-05-10 |
|  | COMPASS TRUST IV. | LIQUIDATION | FINANCIAL SERVICES | (1) | 100.00\% | - | 31-05-10 |
|  | APLICA SOLUCIONES GLOBALES, S.L. | LIQUIDATION | SERVICES | (14) | 100.00\% | - | 31-07-10 |
|  | BBVA PRIVANZA (JERSEY), LTD. | LIQUIDATION | FINANCIAL SERVICES | $(1,272)$ | 100.00\% | - | 31-08-10 |
|  | BBVA CAPITAL FUNDING, LTD. | LIQUIDATION | FINANCIAL SERVICES | 1,723 | 100.00\% | - | 31-08-10 |
|  | ADPROTEL STRAND, S.L. | DISPOSAL | REAL ESTATE | 27,139 | 100.00\% | - | 29-09-10 |
|  | PRESTACIONES ADMINISTRATIVAS LIMITADA-PROEX LIMITADA | MERGER | FINANCIAL SERVICES | - | 100.00\% | - | 01-09-10 |
|  | ALTITUDE INVESTMENTS LIMITED. | LIQUIDATION | FINANCIAL SERVICES | (86) | 51.00\% | - | 05-10-10 |
|  | ATUEL FIDEICOMISOS, S.A. | MERGER | SERVICES | - | 100.00\% | - | 26-10-10 |
| N | EMPRESA INSTANT CREDIT, C.A. | LIQUIDATION | REAL ESTATE | - | 100.00\% | - | 18-11-10 |
|  | INVERSIONES T, C.A. | LIQUIDATION | REAL ESTATE | - | 100.00\% | - | 18-11-10 |
|  | PROXIMA ALFA INVESTMENTS, SGIIC, S.A. | LIQUIDATION | FINANCIAL SERVICES | - | 100.00\% | - | 12-11-10 |
|  | ST. JOHNS INVESTMENTS MANAGMENT CO | MERGER | FINANCIAL SERVICES | - | 100.00\% | - | 30-11-10 |
|  | DEUSTO, S.A. DE INVERSION MOBILIARIA | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 10-12-10 |
|  | ELANCHOVE, S.A. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 10-12-10 |
|  | FINANCIERA ESPAÑOLA, S.A. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 10-12-10 |
|  | OCCIVAL, S.A. . . . . . . . . | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 10-12-10 |
|  | BBVA SECURITIES HOLDINGS, S.A. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 21-12-10 |
|  | ALMACENES GENERALES DE DEPOSITO, S.A.E. DE | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 21-12-10 |
|  | MULTIVAL, S.A. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 21-12-10 |
|  | S.A. DE PROYECTOS INDUSTRIALES CONJUNTOS | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 21-12-10 |
|  | HOLDING DE PARTICIPACIONES INDUSTRIALES 2000, S.A. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 21-12-10 |
|  | MIRADOR DE LA CARRASCOSA, S.L. | MERGER | REAL ESTATE | - | 100.00\% | - | 28-12-10 |
|  | MONTEALMENARA GOLF, S.L. | MERGER | REAL ESTATE | - | 100.00\% | - | 28-12-10 |
|  | BBVA GLOBAL MARKETS RESEARCH, S.A. | LIQUIDATION | FINANCIAL SERVICES | 46 | 100.00\% | - | 15-12-10 |
|  | ANIDA CARTERA SINGULAR, S.L, . | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 28-12-10 |
|  | BBVA PARTICIPACIONES INTERNACIONAL, S.L. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 22-12-10 |
|  | BROOKLINE INVESTMENTS,S.L. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 22-12-10 |
|  | ARAGON CAPITAL, S.L. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 22-12-10 |
|  | Grelar galicia, S.A. | MERGER | INVESTMENT COMPANY | - | 100.00\% | - | 21-12-10 |
|  | MARQUES DE CUBAS 21, S.L, | MERGER | REAL ESTATE | - | 100.00\% | - | 28-12-10 |

## BUSINESS COMBINATIONS AND OTHER ACQUISITIONS OR INCREASES OF INTEREST OWNERSHIP IN CONSOLIDATED SUBSIDIARIES AND JOINTLY CONTROLLED COMPANIES ACCOUNTED FOR USING THE PROPORTIONATE METHOD



DISPOSAL OR REDUCTION OF INTEREST OWNERSHIP IN CONSOLIDATED SUBSIDIARIES AND JOINTLY CONTROLLED COMPANIES ACCOUNTED FOR USING THE PROPORTIONATE METHOD

| Company | $\underline{\text { Type of Transaction }}$ | Activity | Profit (Loss) <br> in the Transaction | \% of Voting Rights |  | $\begin{gathered} \text { Effective Date for } \\ \text { the Transaction } \\ \text { (or Notification } \\ \text { Date) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \text { \% Participation } \\ \text { Sold } \\ \text { in the Period } \\ \hline \end{gathered}$ | Total Voting Rights Controlled after the Disposal |  |
|  |  |  | Thousands of euros |  |  |  |
| SERVICIO MERCANTIL DE OCCIDENTE, S.A. | LIQUIDATION | SERVICES | - | 25.00\% | - | 31-05-10 |
| INMUEBLES MADARIAGA PROMOCIONES, S.L. | LIQUIDATION | REAL ESTATE | (34) | 50.0\% | - | 31-05-10 |
| SDAD PARA LA PRESTACION $S^{\circ}$ S ADMINISTRATIVOS, S.L. | DISPOSAL | SERVICES | 485 | 30.0\% | - | 30-06-10 |
| INMOBILIARIA RESIDENCIAL LOS ARROYOS, S.A. | CHARGE-OFF | REAL ESTATE | - | 33.3\% | - | 30-06-10 |
| PRUBI, S.A. | CHARGE-OFF | REAL ESTATE | - | 24.0\% | - | 30-06-10 |
| FIDEICOMISO F/401555-8 CUATRO BOSQUES | DISPOSAL | REAL ESTATE | 85 | 50.0\% | - | 31-08-10 |
| MOBIPAY INTERNATIONAL, S.A. | LIQUIDATION | SERVICES | 1 | 50.0\% | - | 06-08-10 |
| TUBOS REUNIDOS, S.A. | DISPOSAL | INDUSTRIAL | 141 | 0.1\% | 23.25\% | 30-09-10 |
| TUBOS REUNIDOS, S.A. | DISPOSAL | INDUSTRIAL | 278 | 0.2\% | 23.03\% | 31-10-10 |
| FIDEICOMISOS DE ADMINISTRACION (COLOMBIA) | DISPOSAL | SERVICES | 30 | 20.5\% | - | 30-11-10 |
| TUBOS REUNIDOS, S.A. | DISPOSAL | INDUSTRIAL | 28 | 0.0\% | 23.00\% | 30-11-10 |
| MICROMEDIOS DIGITALES, S.A. | DISPOSAL | SERVICES | (129) | 49.0\% | - | 31-12-10 |
| TUBOS REUNIDOS, S.A. | DISPOSAL | INDUSTRIAL | 53 | 0.0\% | 22.95\% | 31-12-10 |

## CHANGES IN OTHER COMPANIES QUOTED RECOGNIZE AS AVAILABLE-FOR-SALE

| Company | $\begin{gathered} \text { Type of } \\ \text { Transaction } \end{gathered}$ | Activity | \% Voting right |  | Effective Date <br> for the Transaction <br> (or Notification <br> Date) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% Participation <br> Acquired (Sold) <br> in the Period | Totally Controlled after Transaction |  |
| INMOBILIARIA COLONIAL, S.A.(*)(1) | ACQUISITION | REAL ESTATE | 3.302\% | 3.302\% | 18-3-2010 |
| INMOBILIARIA COLONIAL, S.A.(*)(2) | dilucion partic. | REAL ESTATE | 2.519\% | 0.783\% | 24-3-2010 |
| ACS, ACTIVIDADES DE CONSTRUCCIÓN Y SERVICIOS, S.A.(*) | ACQUISITION | SERVICES | 0.888\% | 3.560\% | 13-5-2010 |
| TECNICAS REUNIDAS, S.A. ${ }^{*}$ ) | DISPOSAL | SERVICES | 0.434\% | 2.685\% | 29-6-2010 |
| ACS, ACTIVIDADES DE CONSTRUCCIÓN Y SERVICIOS, S.A.(*) | DISPOSAL | SERVICES | 0.010\% | 2.998\% | 27-10-2010 |
| ACS, ACTIVIDADES DE CONSTRUCCIÓN Y SERVICIOS, S.A.(*) | ACQUISITION | SERVICES | 0.150\% | 3.022\% | 10-11-2010 |
| REPSOL YPF, S.A. ${ }^{(*)}$. | ACQUISITION | SERVICES | 0.803\% | 3.284\% | 28-12-2010 |

(*) Notifications realized
(1) Operation of change of ownership in favor of BBVA by enforcement actions of 58,012,836 shares.
(2) Dilution of our percentage of investment for increase of the issuer resulting from the conversion into shares of convertifbles obligations.

## APPENDIX VI. Fully consolidated subsidiaries with more than $10 \%$ owned by non-Group shareholders as of 31 December, 2010

| Company | Activity | \% of Voting Rights Controlled by the Bank |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Direct | Indirect | Total |
| BANCO BILBAO VIZCAYA ARGENTARIA CHILE, S.A. | BANKING | - | 68.2 | 68.2 |
| BANCO PROVINCIAL S.A. - BANCO UNIVERSAL | BANKING | 1.9 | 53.8 | 55.6 |
| BBVA \& PARTNERS ALTERNATIVE INVESTMENT A.V., S.A. | SECURITIES DEALER | 70.0 | - | 70.0 |
| BBVA INMOBILIARIA E INVERSIONES, S.A. | REAL EState | - | 68.1 | 68.1 |
| DESARROLLO URBANISTICO DE CHAMARTİN, S.A. | REAL EState | - | 72.5 | 72.5 |
| EL OASIS DE LAS RAMBLAS, S.L. | REAL ESTATE | - | 70.0 | 70.0 |
| ESTACIÓN DE AUTOBUSES CHAMARTÍN, S.A. | SERVICES | - | 51.0 | 51.0 |
| FIDEICOMISO HARES BBVA BANCOMER F/ 47997-2 | REAL ESTATE | - | 80.3 | 80.3 |
| GESTIÓN DE PREVISIÓN Y PENSIONES, S.A. | PENSION FUND MANAGEMENT | 60.0 | - | 60.0 |
| GRUPO PROFESIONAL PLANEACION Y PROYECTOS, S.A. DE C.V. | SERVICES | - | 58.4 | 58.4 |
| HOLDING CONTINENTAL, S.A. | INVESTMENT COMPANY | 50.0 | - | 50.0 |
| INVERSIONES BANPRO INTERNATIONAL INC. N.V. | IN LIQUIDATION | 48.0 | - | 48.0 |
| INVERSIONES P.H.R.4, C.A. | IN LIQUIDATION | - | 60.5 | 60.5 |
| JARDINES DE SARRIENA, S.L. | REAL ESTATE | - | 85.0 | 85.0 |
| PROMOTORA RESIDENCIAL GRAN EUROPA, S.L. | REAL ESTATE | - | 58.5 | 58.5 |
| PRO-SALUD, C.A. | SERVICES | - | 58.9 | 58.9 |
| VIRTUAL DOC, S.L. . . . | IN LIQUIDATION | - | 70.0 | 70.0 |

## APPENDIX VII. BBVA Group's securitization fund

| $\underline{\text { Securitization Fund }}$ | Company | Origination Date | Total Securitized Exposures at the Origination Date | Total Securitized Exposures as of December 31, 2010 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Thousands of euros |  |
| BBVA AUTOS I FTA | BBVA, S.A. | 10/2004 | 1,000,000 | 92,588 |
| BBVA-3 FTPYME FTA | BBVA, S.A. | 11/2004 | 1,000,023 | 106,617 |
| BBVA AUTOS 2 FTA | BBVA, S.A. | 12/2005 | 1,000,000 | 294,326 |
| BBVA HIPOTECARIO 3 FTA. | BBVA, S.A. | 06/2005 | 1,450,013 | 346,643 |
| BBVA-4 PYME FTA | BBVA, S.A. | 09/2005 | 1,250,025 | 141,447 |
| BBVA CONSUMO 1 FTA | BBVA, S.A. | 05/2006 | 1,499,999 | 415,721 |
| BBVA-5 FTPYME FTA | BBVA, S.A. | 10/2006 | 1,900,022 | 402,815 |
| BCL MUNICIPIOS I FTA | BBVA, S.A. | 06/2000 | 1,205,059 | 154,217 |
| 2 PS RBS (ex ABN) | BBVA SDAD DE LEASING | 09/2001 |  |  |
|  | INMOBILIARIO, S.A. |  | 8,982 | 6,393 |
| 2 PS INTERAMERICANA | BBVA CHILE, S.A. | 09/2004 | 14,149 | 6,830 |
| 2 PS INTERAMERICANA | BBVA SDAD DE LEASING | 09/2004 |  |  |
|  | INMOBILIARIO, S.A. |  | 20,211 | 10,175 |
| BBVA-2 FTPYME ICO FTA. | BBVA, S.A. | 12/2000 | 899,393 | 13,848 |
| BBVA CONSUMO 2 FTA | BBVA, S.A. | 11/2006 | 1,500,000 | 582,053 |
| BBVA CONSUMO 3 FTA | FINANZIA BANCO DE CRÉDITO, S.A. | 04/2008 | 651,788 | 354,982 |
| BBVA CONSUMO 3 FTA | BBVA, S.A. | 04/2008 | 323,212 | 153,544 |
| BBVA CONSUMO 4 FTA | FINANZIA BANCO DE CRÉDITO, S.A. | 12/2009 | 684,530 | 687,429 |
| BBVA CONSUMO 4 FTA | BBVA, S.A. | 12/2009 | 415,470 | 390,774 |
| BBVA CONSUMO 5 FTA | FINANZIA BANCO DE CRÉDITO, S.A. | 12/2010 | 827,819 | 821,700 |
| BBVA CONSUMO 5 FTA | BBVA, S.A. | 12/2010 | 72,180 | 72,185 |
| BBVA UNIVERSALIDAD E10 | BBVA COLOMBIA, S.A. | 03/2009 | 29,033 | 15,838 |
| BBVA UNIVERSALIDAD E11 | BBVA COLOMBIA, S.A. | 05/2009 | 19,166 | 11,175 |
| BBVA UNIVERSALIDAD E12 | BBVA COLOMBIA, S.A. | 08/2009 | 30,789 | 17,566 |
| BBVA UNIVERSALIDAD E9. | BBVA COLOMBIA, S.A. | 12/2008 | 55,052 | 28,747 |
| BBVA EMPRESAS 1 FTA | BBVA, S.A. | 11/2007 | 1,450,002 | 436,485 |
| BBVA EMPRESAS 2 FTA | BBVA, S.A. | 03/2009 | 2,850,062 | 1,654,301 |
| BBVA EMPRESAS 3 FTA | BBVA, S.A. | 12/2009 | 2,600,011 | 1,921,757 |
| BBVA EMPRESAS 4 FTA | BBVA, S.A. | 07/2010 | 1,700,025 | 1,513,222 |
| BACOMCB 07 | BBVA BANCOMER, S.A. | 12/2007 | 159,755 | 107,803 |
| BACOMCB 08. | BBVA BANCOMER, S.A. | 03/2008 | 69,783 | 50,165 |
| BACOMCB 08U | BBVA BANCOMER, S.A. | 08/2008 | 344,198 | 291,279 |
| BACOMCB 08-2 | BBVA BANCOMER, S.A. | 12/2008 | 351,925 | 269,905 |
| BACOMCB 09. | BBVA BANCOMER, S.A. | 08/2009 | 395,526 | 344,219 |
| FannieMae- Lender <br> No. 227300000 . | COMPASS BANK | 12/2001 | 184,116 | 22,763 |
| FANNIE MAE - LENDER No. 227300027 | COMPASS BANK | 12/2003 | 279,356 | 86,990 |
| BBVA-FINANZIA AUTOS 1 FTA | FINANZIA BANCO DE CRÉDITO, S.A. | 04/2007 | 800,000 | 309,971 |
| GAT FTGENCAT 2005 FTA | BBVA, S.A. | 12/2005 | 249,943 | 46,081 |
| GC GENCAT II FTA. | BBVA, S.A. | 03/2003 | 224,967 | 10,517 |
| BBVA RMBS 1 FTA | BBVA, S.A. | 02/2007 | 2,500,000 | 1,787,623 |
| BBVA RMBS 2 FTA | BBVA, S.A. | 03/2007 | 5,000,000 | 3,536,270 |
| BBVA RMBS 3 FTA | BBVA, S.A. | 07/2007 | 3,000,000 | 2,366,245 |
| BBVA RMBS 4 FTA | BBVA, S.A. | 11/2007 | 4,900,001 | 3,508,024 |
| BBVA RMBS 5 FTA | BBVA, S.A. | 05/2008 | 5,000,001 | 4,053,846 |
| BBVA RMBS 6 FTA | BBVA, S.A. | 11/2008 | 4,995,005 | 4,113,627 |
| BBVA RMBS 7 FTA | BBVA, S.A. | 11/2008 | 8,500,005 | 6,530,597 |
| BBVA RMBS 9 FTA | BBVA, S.A. | 04/2010 | 1,295,101 | 1,258,406 |
| BBVA LEASING 1 FTA | BBVA, S.A. | 06/2007 | 2,500,000 | 921,962 |
| BBVA-6 FTPYME FTA | BBVA, S.A. | 06/2007 | 1,500,101 | 452,240 |
| BBVA-7 FTGENCAT FTA | BBVA, S.A. | 02/2008 | 250,010 | 98,519 |
| BBVA-8 FTPYME FTA | BBVA, S.A. | 07/2008 | 1,100,127 | 539,816 |
| BBVA RMBS 8 FTA . . . . . . . . | BBVA, S.A. | 07/2009 | 1,220,000 | 1,089,584 |

## APPENDIX VIII. Details of the outstanding subordinated debt and preferred securities issued by the Bank or entities in the Group consolidated as of December 31, 2010.

Outsanding as of December 31, 2010 of subordinated issues

| Issuer Entity and Issued Date | Currency | $\begin{aligned} & \text { December } \\ & 2010 \end{aligned}$ | $\begin{gathered} \text { December } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December } \\ 2008 \\ \hline \end{gathered}$ | Prevailing Interest Rate at 2010 | $\begin{gathered} \text { Maturity } \\ \text { Date } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Milli | of euros |  |  |
| Issues in Euros |  |  |  |  |  |  |
| BBVA |  |  |  |  |  |  |
| July-96 | EUR | 27 | 27 | 27 | 9.37\% | 22-12-16 |
| November-03. | EUR | - | 750 | 750 | - | 12-11-15 |
| October-04 | EUR | 992 | 992 | 992 | 4.37\% | 20-10-19 |
| February-07. | EUR | 297 | 297 | 297 | 4.50\% | 16-02-22 |
| March-08 | EUR | 125 | 125 | 125 | 6.03\% | 03-03-33 |
| July-08 | EUR | 100 | 100 | 100 | 6.20\% | 04-07-23 |
| September-09 | EUR | 2,000 | 2,000 | - | 5.00\% | 15-10-14 |
| Subtotal. | EUR | 3,541 | 4,291 | 2,291 |  |  |
| BBVA GLOBAL FINANCE, LTD. (*) |  |  |  |  |  |  |
| July-99 | EUR | 73 | 73 | 73 | 6.35\% | 16-10-15 |
| February-00 | EUR | - | 442 | 442 | - | 25-02-10 |
| October-01 | EUR | 60 | 60 | 60 | 5.73\% | 10-10-11 |
| October-01 | EUR | 40 | 40 | 40 | 6.08\% | 10-10-16 |
| October-01 | EUR | 50 | 50 | 50 | 1.58\% | 15-10-16 |
| November-01. | EUR | 55 | 55 | 55 | 1.75\% | 02-11-16 |
| December-01 | EUR | 56 | 56 | 56 | 1.72\% | 20-12-16 |
| Subtotal. | EUR | 334 | 776 | 776 |  |  |
| BBVA SUBORDINATED |  |  |  |  |  |  |
| CAPITAL, S.A.U.(*) |  |  |  |  |  |  |
| May-05 | EUR | 423 | 456 | 484 | 1.34\% | 23-05-17 |
| October-05 | EUR | 126 | 130 | 150 | 1.28\% | 13-10-20 |
| October-05 | EUR | 205 | 231 | 250 | 1.25\% | 20-10-17 |
| October-06 | EUR | 822 | 900 | 1,000 | 1.33\% | 24-10-16 |
| April-07 | EUR | 623 | 700 | 750 | 1.11\% | 03-04-17 |
| April-07 | EUR | 100 | 100 | 100 | 3.32\% | 04-05-22 |
| May-08 . | EUR | 50 | 50 | 50 | 0.00\% | 19-05-23 |
| July-08 | EUR | 20 | 20 | 20 | 6.11\% | 22-07-18 |
| Subtotal. | EUR | 2,369 | 2,587 | 2,804 |  |  |
| BBVA BANCOMER, S.A. de C.V. |  |  |  |  |  |  |
| May-07. | EUR | 601 | 560 | 610 | 5.00\% | 17-07-17 |
| Subtotal. | EUR | 601 | 560 | 610 |  |  |
| ALTURA MARKETS A.V., S.A. |  |  |  |  |  |  |
| November-07. | EUR | 2 | 2 | 3 | 3.03\% | 29-11-17 |
| Subtotal. | EUR | 2 | 2 | 3 |  |  |
| Total issued in Euros |  | $\underline{\underline{6,847}}$ | $\underline{\underline{8,216}}$ | $\underline{\underline{6,484}}$ | - |  |

(*) As of March 23, 2010 issues of BBVA Capital Funding, Ltd. have been assumed by BBVA Global Finance Ltd.
The issues of BBVA Subordinated Capital, S.A.U. and BBVA Global Finance, LTD. are guaranteed (secondary liability) by the Bank.

Outsanding as of December 31, 2010 of subordinated issues

| Issuer Entity and Issued Date | Currency | $\begin{gathered} \text { December } \\ \mathbf{2 0 1 0} \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } \\ 2009 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { December } \\ & 2008 \\ & \hline \end{aligned}$ | Prevailing Interest Rate at 2010 | Maturity <br> Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Millions of euros |  |  |  |
| Issues in foreign currency |  |  |  |  |  |  |
| BBVA PUERTO RICO, S.A. |  |  |  |  |  |  |
| September-04 | USD | 38 | 35 | 36 | 1.74\% | 23-09-14 |
| September-06 | USD | 28 | 26 | 27 | 5.76\% | 29-09-16 |
| September-06 | USD | 22 | 21 | 22 | 0.86\% | 29-09-16 |
| Subtotal | USD | 88 | 82 | 85 |  |  |
| BBVA GLOBAL FINANCE, LTD.(*) |  |  |  |  |  |  |
| December-95 | USD | 96 | 139 | 144 | 7.00\% | 01-12-25 |
| October-95 | JPY | 92 | 75 | 79 | 6.00\% | 26-10-15 |
| BANCO BILBAO VIZCAYA ARGENTARIA, CHILE |  |  |  |  |  |  |
| Various issues. | CLP | 624 | 336 | $\underline{287}$ | Various | Various |
| Subtotal | CLP | 624 | 336 | $\underline{287}$ |  |  |
| BBVA BANCOMER, S.A. de C.V. |  |  |  |  |  |  |
| July-05 | USD | - | 241 | - | - | 22-07-15 |
| May-07 | USD | 373 | 345 | - | 6.00\% | 17-05-22 |
| April-10. | USD | 670 | - | - | 7.00\% | 22-04-20 |
| Subtotal. | USD | 1,043 | 586 | - |  |  |
| September-06 | MXN | 151 | 132 | - | 5.00\% | 18-09-14 |
| July-08 | MXN | 73 | 63 | - | 5.00\% | 16-07-18 |
| October-08 | MXN | 181 | 156 | - | 6.00\% | 24-09-18 |
| December-08 | MXN | 166 | 146 | - | 6.00\% | 26-11-20 |
| January-09 | MXN | 2 | 2 | - | 6.00\% | 26-11-20 |
| February-09 | MXN | 2 | 2 | - | 6.00\% | 26-11-20 |
| March-09 | MXN | 1 | 1 | - | 6.00\% | 26-11-20 |
| April-09. | MXN | 1 | 1 | - | 6.00\% | 26-11-20 |
| June-09 | MXN | 158 | 138 | - | 6.00\% | 07-06-19 |
| July-09 | MXN | 5 | 5 | - | 6.00\% | 07-06-19 |
| September-09 | $\underline{M X N}$ | 1 | 1 | - | 6.00\% | 07-06-19 |
| Subtotal. | MXN | 741 | 647 | - |  |  |
| BBVA SUBORDINATED CAPITAL, S.A.U. |  |  |  |  |  |  |
| October-05 | JPY | 184 | 150 | 159 | 2.75\% | 22-10-35 |
| Subtotal | JPY | 184 | $\underline{150}$ | $\underline{159}$ |  |  |
| October-05 | GBP | - | 277 | 315 | - | 21-10-15 |
| March-06 | GBP | 326 | 325 | 315 | 5.00\% | 31-03-16 |
| March-07 | GBP | 284 | $\underline{282}$ | $\underline{262}$ | 5.75\% | 11-03-18 |
| Subtotal | GBP | 610 | 884 | 892 |  |  |
| RIVERWAY HOLDING CAPITAL TRUST I |  |  |  |  |  |  |
| March-01 | USD | 7 | 7 | 7 | 10.18\% | 08-06-31 |
| Subtotal | USD | 7 | 7 | 7 |  |  |
| TEXAS REGIONAL STATUTORY TRUST I |  |  |  |  |  |  |
| February-04 . . . . . . . . . . . . . . . . . . . . . | USD | 37 | 35 | 36 | 3.15\% | 17-03-34 |
| Subtotal | USD | 37 | 35 | 36 |  |  |

(*) As of March 23, 2010 issues of BBVA Capital Funding, Ltd. have been assumed by BBVA Global Finance Ltd.
The issues of BBVA Subordinated Capital, S.A.U. and BBVA Global Finance, LTD. are guaranteed (secondary liability) by the Bank.

Outsanding as of December 31, 2010 of subordinated issues

| Issuer Entity and Issued Date | Currency | $\begin{gathered} \text { December } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } \\ 2009 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } \\ 2008 \\ \hline \end{gathered}$ | Prevailing Interest Rate at 2010 | $\begin{gathered} \text { Maturity } \\ \text { Date } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Millio | of euros |  |  |
| STATE NATIONAL CAPITAL TRUST I |  |  |  |  |  |  |
| July-03. | USD | 11 | 10 | 11 | 3.35\% | 30-09-33 |
| Subtotal | USD | 11 | 10 | 11 |  |  |
| STATE NATIONAL STATUTORY TRUST II |  |  |  |  |  |  |
| March-04 | USD | 7 | 7 | 7 | 3.09\% | 17-03-34 |
| Subtotal | USD | 7 | 7 | 7 |  |  |
| TEXASBANC CAPITAL TRUST I |  |  |  |  |  |  |
| July-04. | USD | 19 | 17 | 18 | 2.89\% | 23-07-34 |
| Subtotal | USD | 19 | 17 | 18 |  |  |
| COMPASS BANK |  |  |  |  |  |  |
| March-05 | USD | 212 | 195 | 201 | 5.50\% | 01-04-20 |
| March-06 | USD | 195 | 180 | 186 | 5.90\% | 01-04-26 |
| September-07 | USD | 261 | 242 | 250 | 6.40\% | 01-10-17 |
| Subtotal | USD | 668 | 617 | 637 |  |  |
| BBVA COLOMBIA, S.A. |  |  |  |  |  |  |
| August-06 | COP | 156 | 136 | 128 | 7.92\% | 28-08-11 |
| Subtotal | COP | 156 | 136 | 128 |  |  |
| BBVA PARAGUAY, S.A. |  |  |  |  |  |  |
| Various | PYG | 2 | 2 | 2 | Various | Various |
| Various | USD | 6 | 6 | 6 | Various | Various |
| BANCO CONTINENTAL, S.A. |  |  |  |  |  |  |
| December-06 | USD | 22 | 21 | 22 | 1.84\% | 15-02-17 |
| May-07 | USD | 15 | 14 | 9 | 6.00\% | 14-05-27 |
| September-07 | USD | 15 | 14 | 14 | 1.59\% | 24-09-17 |
| February-08 | USD | 15 | 14 | 14 | 6.47\% | 28-02-28 |
| June-08 | USD | 22 | 21 | 14 | 3.11\% | 15-06-18 |
| November-08 | USD | 15 | 14 | 14 | 2.89\% | 15-02-19 |
| Subtotal |  | 104 | 98 | 87 |  |  |
| May-07 | PEN | 11 | 10 | 9 | 5.85\% | 07-05-22 |
| June-07 | PEN | 16 | 14 | 14 | 3.88\% | 18-06-32 |
| November-07 | PEN | 15 | 13 | 12 | 3.91\% | 19-11-32 |
| July-08. . | PEN | 13 | 11 | 11 | 3.22\% | 08-07-23 |
| September-08 | PEN | 14 | 12 | 12 | 3.23\% | 09-09-23 |
| December-08 | PEN | 8 | 7 | 7 | 4.30\% | 15-12-33 |
| October-10 | PEN | 150 | - | - | 7.38\% | 15-12-33 |
| Subtotal | PEN | 227 | 67 | 65 |  |  |
| Total issues in foreign c Euros) |  | 4,722 | 3,901 | 2,650 |  |  |

Outsanding as of December 31, 2010 of Preferred Issues

| Issuer Entity and Issued Date | December 2010 |  | December 2009 |  | December 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Currency | Amount Issued (Millions) | Currency | Amount Issued (Millions) | Currency | Amount Issued (Millions) |
| BBVA International, Ltd. | - | - | - | - | - | - |
| December-02 | EUR | 500 | EUR | 500 | EUR | 500 |
| BBVA Capital Finance, S.A.U. | - | - | - | - | - | - |
| December-03 | EUR | 350 | EUR | 350 | EUR | 350 |
| July-04 | EUR | 500 | EUR | 500 | EUR | 500 |
| December-04 | EUR | 1,125 | EUR | 1,125 | EUR | 1,125 |
| December-08 | EUR | 1,000 | EUR | 1,000 | EUR | 1,000 |
| BBVA International Preferred, S.A.U | - | - | - | - | - | - |
| September-05 | EUR | 85 | EUR | 85 | EUR | 85 |
| September-06 | EUR | 164 | EUR | 164 | EUR | 164 |
| April-07. | USD | 600 | USD | 600 | USD | 600 |
| July-07 | GBP | 31 | GBP | 31 | GBP | 31 |
| October-09. | EUR | 645 | EUR | 645 | EUR | - |
| October-09. | GBP | 251 | GBP | 251 | GBP | - |
| Banco Provincial, S.A. - Banco Universal | - | - | - | - | - | - |
| October-07. | VEF | 150 | VEF | 150 | VEF | 150 |
| November-07 | VEF | 58 | VEF | 58 | VEF | 58 |
| Phoenix Loan Holdings Inc. | - | - | - | - | - | - |
| November-00 . | USD | 25 | USD | 25 | USD | 25 | currency


| 2010 | USD | Mexican Pesos | Other Foreign Currencies | Total Foreign Currencies |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of euros |  |  |
| Assets - |  |  |  |  |
| Cash and balances with Central Banks | 4,358 | 6,002 | 5,333 | 15,693 |
| Financial assets held for trading | 2,347 | 11,142 | 4,031 | 17,520 |
| Available-for-sale financial assets | 8,547 | 10,150 | 5,102 | 23,799 |
| Loans and receivables. | 61,994 | 35,465 | 31,288 | 128,747 |
| Investments in entities accounted for using the equity method | 5 | 112 | 3,658 | 3,775 |
| Tangible assets | 804 | 916 | 655 | 2,375 |
| Other assets | 3,972 | 2,768 | 1,830 | 8,570 |
| Total | $\underline{\underline{82,027}}$ | $\underline{\underline{66,555}}$ | $\underline{\underline{51,897}}$ | $\underline{\text { 200,479 }}$ |
| Liabilities- |  |  |  |  |
| Financial liabilities held for trading. | 1,420 | 3,349 | 1,073 | 5,842 |
| Financial liabilities at amortised cost. | 90,444 | 50,708 | 42,645 | 183,797 |
| Other liabilities | 928 | 5,976 | 2,889 | 9,793 |
| Total | $\underline{\underline{92,792}}$ | $\underline{\underline{60,033}}$ | $\underline{\underline{46,607}}$ | 199,432 |
| $\underline{2009}$ | USD | Mexican Pesos | Other Foreign Currencies | Total Foreign Currencies |
|  |  |  | ons of euros |  |
| Assets - |  |  |  |  |
| Cash and balances with Central Banks | 3,198 | 5,469 | 4,278 | 12,945 |
| Financial assets held for trading | 2,607 | 12,121 | 2,459 | 17,187 |
| Available-for-sale financial assets | 8,451 | 7,277 | 5,227 | 20,955 |
| Loans and receivables | 59,400 | 27,618 | 27,953 | 114,971 |
| Investments in entities accounted for using the equity method | 5 | 112 | 2,328 | 2,445 |
| Tangible assets | 753 | 777 | 653 | 2,183 |
| Other assets | 3,699 | 2,123 | 1,763 | 7,585 |
| Total | $\underline{ }$ | $\underline{\underline{55,497}}$ | $\underline{\underline{44,661}}$ | 178,271 |
| Liabilities- |  |  |  |  |
| Financial liabilities held for trading. | 893 | 2,507 | 968 | 4,368 |
| Financial liabilities at amortised cost. | 121,735 | 43,300 | 42,502 | 207,537 |
| Other liabilities. | 1,050 | 4,316 | 2,835 | 8,201 |
| Total | $\underline{\underline{123,678}}$ | $\underline{\underline{50,123}}$ | $\underline{\underline{46,305}}$ | $\underline{\underline{220,106}}$ |


| Assets - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and balances with Central Banks | 2,788 | 5,179 | 3,612 | 11,579 |
| Financial assets held for trading | 4,137 | 13,184 | 3,003 | 20,324 |
| Available-for-sale financial assets | 10,321 | 5,613 | 4,846 | 20,780 |
| Loans and receivables. | 65,928 | 26,168 | 28,072 | 120,168 |
| Investments in entities accounted for using the equity method | 5 | 103 | 481 | 589 |
| Tangible assets | 802 | 729 | 485 | 2,016 |
| Other assets | 2,093 | 1,843 | 1,716 | 5,652 |
| Total | $\underline{86,074}$ | $\underline{\underline{52,819}}$ | $\underline{\underline{42,215}}$ | $\underline{\underline{181,108}}$ |
| Liabilities- |  |  |  |  |
| Financial liabilities held for trading | 1,192 | 3,919 | 1,057 | 6,168 |
| Financial liabilities at amortised cost. | 116,910 | 42,288 | 42,097 | 201,295 |
| Other liabilities. | 1,005 | 3,896 | 2,565 | 7,466 |
| Total | 119,107 | 50,103 | 45,719 | 214,929 |

## APPENDIX X. Consolidated income statements for the first and second half of 2010 and 2009



## APPENDIX XI. GLOSSARY

Adjusted acquisition cost

Amortized cost

Assets leased out under operating lease
Associates

Available-for-sale financial assets

Basic earnings per share

Business combination
Cash flow hedges

## Commissions and fees

## Contingencies

## Contingent commitments

The acquisition cost of the securities less accumulated amortizations, plus interest accrued, but not net of any other valuation adjustments.
The amortized cost of a financial asset is the amount at which it was measured at initial recognition minus principal repayments, plus or minus, as warranted, the cumulative amount taken to profit or loss using the effective interest rate method of any difference between the initial amount and the maturity amount, and minus any reduction for impairment or change in measured value.
Lease arrangements that are not finance leases are designated operating leases.
Companies in which the Group is able to exercise significant influence, without having control. Significant influence is deemed to exist when the Group owns $20 \%$ or more of the voting rights of an investee directly or indirectly.
Available-for-sale (AFS) financial assets are debt securities that are not classified as held-to-maturity investments or as financial assets designated at fair value through profit or loss (FVTPL) and equity instruments that are not subsidiaries, associates or jointly controlled entities and have not been designated as at FVTPL.
Calculated by dividing profit or loss attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the period
The merger of two or more entities or independent businesses into a single entity or group of entities.
Derivatives that hedge the exposure to variability in cash flows attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction and could effect profit or loss.
Income and expenses relating to commissions and similar fees are recognized in the consolidated income statement using criteria that vary according to their nature. The most significant income and expense items in this connection are:

- Feed and commissions relating linked to financial assets and liabilities measured at fair value through profit or loss, which are recognized when collected.
- Fees and commissions arising from transactions or services that are provided over a period of time, which are recognized over the life of these transactions or services.
- Fees and commissions generated by a single act are accrued upon execution of that act.
Current obligations arising as a result of past events, certain in terms of nature at the balance sheet date but uncertain in terms of amount and/or cancellation date, settlement of which is deemed likely to entail an outflow of resources embodying economic benefits.
Possible obligations that arise from past events and whose existence will be confirmed only by the occurrence or nonoccurrence of one or more uncertain future events not wholly within the control of the entity.


## Contingent risks

Current tax assets
Current tax liabilities

## Debt obligations/certificates

Deferred tax assets<br>Deferred tax liabilities Defined benefit commitments

Defined contribution commitments

Deposits from central banks

Deposits from credit institutions
Deposits from customers

Transactions through which the entity guarantees commitments assumed by third parties in respect of financial guarantees granted or other types of contracts.
Taxes recoverable over the next twelve months.
Corporate income tax payable on taxable profit for the year and other taxes payable in the next twelve months.
Obligations and other interest-bearing securities that create or evidence a debt on the part of their issuer, including debt securities issued for trading among an open group of investors, that accrue interest, implied or explicit, whose rate, fixed or benchmarked to other rates, is established contractually, and take the form of securities or book-entries, irrespective of the issuer.
Taxes recoverable in future years, including loss carryforwards or tax credits for deductions and tax rebates pending application.
Income taxes payable in subsequent years.
Post-employment obligation under which the entity, directly or indirectly via the plan, retains the contractual or implicit obligation to pay remuneration directly to employees when required or to pay additional amounts if the insurer, or other entity required to pay, does not cover all the benefits relating to the services rendered by the employees when insurance policies do not cover all of the corresponding post-employees benefits.
Defined contribution plans are retirement benefit plans under which amounts to be paid as retirement benefits are determined by contributions to a fund together with investment earnings thereon. The employer's obligations in respect of its employees current and prior years' employment service are discharged by contributions to the fund.
Deposits of all classes, including loans and money market operations, received from the Bank of Spain and other central banks.
Deposits of all classes, including loans and money market operations received, from credit entities.
Redeemable cash balances received by the entity, with the exception of debt certificates, money market operations through counterparties and subordinated liabilities, that are not received from either central banks or credit entities. This category also includes cash deposits and consignments received that can be readily withdrawn.

## Diluted earnings per share

## Early retirements

## Economic capital <br> Effective interest rate

## Equity

## Equity instruments

## Equity method

## Exchange/translation differences

Fair value

## Fair value hedges

Fees

This calculation is similar to that used to measure basic earnings per share, except that the weighted average number of shares outstanding is adjusted to reflect the potential dilutive effect of any stock options, warrants and convertible debt instruments outstanding the year. For the purpose of calculating diluted earnings per share, an entity shall assume the exercise of dilutive warrants of the entity. The assumed proceeds from these instruments shall be regarded as having been received from the issue of ordinary shares at the average market price of ordinary shares during the period. The difference between the number of ordinary shares issued and the number of ordinary shares that would have been issued at the average market price of ordinary shares during the period shall be treated as an issue of ordinary shares for no consideration. Such shares are dilutive and are added to the number of ordinary shares outstanding in the calculation of diluted earnings per share.
Employees that no longer render their services to the entity but which, without being legally retired, remain entitled to make economic claims on the entity until they formally retire.
Eligible capital for regulatory capital adequacy calculations.
Discount rate that exactly equals the value of a financial instrument with the cash flows estimated over the expected life of the instrument based on its contractual period as well as its anticipated amortization, but without taking the future losses of credit risk into consideration.
The residual interest in an entity's assets after deducting its liabilities. It includes owner or venturer contributions to the entity, at incorporation and subsequently, unless they meet the definition of liabilities, and accumulated net profits or losses, fair value adjustments affecting equity and, if warranted, minority interests.
An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.
The equity method is a method of accounting whereby the investment is initially recognized at cost and adjusted thereafter for the post-acquisition change in the Group's share of net assets of the investee, adjusted for dividends received and other equity eliminations.
Gains and losses generated by currency trading and the differences arising on translating monetary items denominated in foreign currency to the functional currency, exchange differences on foreign currency non-monetary assets accumulated in equity and taken to profit or loss when the assets are sold and gains and losses realized on the disposal of assets at entities with a functional currency other than the euro.
The amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.
Derivatives that hedge the exposure of the fair value of assets and liabilities to movements in interest rates and/or exchange rates designated as a hedged risk.
See Commissions, fees and similar items

## Financial guarantees <br> Financial instrument <br> Financial liabilities at amortized cost

## Full consolidation

Gains or losses on financial assets and liabilities, net

## Goodwill

## Hedges of net investments in foreign operations <br> Held-to-maturity investments

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument, irrespective of its instrumentation. These guarantees may take the form of deposits, technical or financial guarantees, irrevocable letters of credit issued or confirmed by the entity, insurance contracts or credit derivatives in which the entity sells credit protection, among others.
A financial instrument is any contract that gives rise to a financial asset of one entity and to a financial liability or equity instrument of another entity.
Financial liabilities that do not meet the definition of financial liabilities designated at fair value through profit or loss and arise from the financial entities' ordinary activities to capture funds, regardless of their instrumentation or maturity.

- preparing consolidated financial statements, an entity combines the balance sheets of the parent and its subsidiaries line by line by adding together like items of assets, liabilities and equity. Intragroup balances and transactions, including amounts payable and receivable, are eliminated in full.
- Group entity income statement income and expense headings are similarly combined line by line into the consolidated income statement, having made the following consolidation eliminations: a) income and expenses in respect of intragroup transactions are eliminated in full. b) profits and losses resulting from intragroup transactions are similarly eliminated.
- The carrying amount of the parent's investment and the parent's share of equity in each subsidiary are eliminated.
This heading reflects fair value changes in financial instruments - except for changes attributable to accrued interest upon application of the interest rate method and asset impairment losses (net) recognized in the income statement - as well as gains or losses generated by their sale - except for gains or losses generated by the disposal of investments in subsidiaries, jointly controlled entities and associates an of securities classified as held to maturity.
Goodwill acquired in a business combination represents a payment made by the acquirer in anticipation of future economic benefits from assets that are not able to be individually identified and separately recognized.
Foreign currency hedge of a net investment in a foreign operation.
Held-to-maturity investments are financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity.


## Held for trading (assets and liabilities)

## Impaired/doubtful/non-performing portfolio

## Impaired financial assets

## Income from equity instruments

## Insurance contracts linked to pensions

## Inventories

## Investment properties

## Jointly controlled entities

## Leases

Financial assets and liabilities acquired or incurred principally for the purpose of selling or repurchasing them in the near term with a view to profiting from variations in their prices or by exploiting existing differences between their bid and ask prices.
This category also includes financial derivatives not qualifying for hedge accounting, and in the case of borrowed securities, financial liabilities originated by the firm sale of financial assets acquired under repurchase agreements or received on loan ("short positions").
Financial assets whose carrying amount is higher than their recoverable value, prompting the entity to recognize the corresponding impairment loss
A financial asset is deemed impaired, and accordingly restated to fair value, when there is objective evidence of impairment as a result of one or more events that give rise to:

1. A measurable decrease in the estimated future cash flows since the initial recognition of those assets in the case of debt instruments (loans and receivables and debt securities).
2. A significant or prolonged drop in fair value below cost in the case of equity instruments.
Dividends and income on equity instruments collected or announced during the year corresponding to profits generated by investees after the ownership interest is acquired. Income is recognized gross, i.e., without deducting any withholdings made, if any.
The fair value of insurance contracts written to cover pension commitments.

Assets, other than financial instruments, under production, construction or development, held for sale during the normal course of business, or to be consumed in the production process or during the rendering of services. Inventories include land and other properties held for sale at the real estate development business.
Investment property is property (land or a building - or part of a building - or both) held (by the owner or by the lessee under a finance lease) to earn rentals or for capital appreciation or both, rather than for own use or sale in the ordinary course of business.
Companies over which the entity exercises control but are not subsidiaries are designated "jointly controlled entities". Joint control is the contractually agreed sharing of control over an economic activity or undertaking by two or more entities, or controlling parties. The controlling parties agree to share the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. It exists only when the strategic financial and operating decisions require unanimous consent of the controlling parties.
A lease is an agreement whereby the lessor conveys to the lessee in return for a payment or series of payments the right to use an asset for an agreed period of time, a stream of cash flows that is essentially equivalent to the combination of principal and interest payments under a loan agreement.

## Liabilities associated with non-current assets held for sale

Liabilities under insurance contracts

Loans and advances to customers

## Loans and receivables

## Minority interests

## Mortgage-backed bonds

## Non-current assets held for sale

## Other equity instruments

## Other financial assets/liabilities at fair value through profit or loss

The balance of liabilities directly associated with assets classified as non-current assets held for sale, including those recognized under liabilities in the entity's balance sheet at the balance sheet date corresponding to discontinued operations.
The technical reserves of direct insurance and inward reinsurance recorded by the consolidated entities to cover claims arising from insurance contracts in force at period-end.
Loans and receivables, irrespective of their type, granted to third parties that are not credit entities and that are not classified as money market operations through counterparties.
Financing extended to third parties, classified according to their nature, irrespective of the borrower type and the instrumentation of the financing extended, including finance lease arrangements where the consolidated subsidiaries act as lessors.
Minority interest is that portion of the profit or loss and net assets of a subsidiary attributable to equity interests that are not owned, directly or indirectly through subsidiaries, by the parent, including minority interests in the profit or loss of consolidated subsidiaries for the reporting period.
Fixed-income securities guaranteed with the mortgage loans for the issuing entity, which, in accordance with current legislation to that effect, are not subject to the issuance of mortgage bonds.
A non-current asset or disposal group, whose carrying amount is expected to be realized through a sale transaction, rather than through continuing use, and which meets the following requirements:
a) it is immediately available for sale in its present condition at the balance sheet date, i.e. only normal procedures are required for the sale of the asset.
b) the sale is considered highly probable.

This heading reflects the increase in equity resulting from various forms of owner contributions, retained earnings, restatements of the financial statements and valuation adjustments.

- Assets and liabilities that are deemed hybrid financial assets and liabilities and for which the fair value of the embedded derivatives cannot be reliably determined.
- These are financial assets managed jointly with "Liabilities under insurance contracts" valued at fair value, in combination with derivatives written with a view to significantly mitigating exposure to changes in these contracts' fair value, or in combination with financial liabilities and derivatives designed to significantly reduce global exposure to interest rate risk.
These headings include customer loans and deposits effected via so-called unit-linked life insurance contracts, in which the policyholder assumes the investment risk.
The amount of own equity instruments held by the entity.


## Personnel expenses

## Post-employment benefits <br> Property, plant and equipment/tangible assets

## Proportionate consolidation method

## Provisions

## Provision expenses

## Provisions for contingent exposures and commitments

## Provisions for pensions and similar obligation

## Reserves

## Securitization fund

## Share premium

All compensation accrued during the year in respect of personnel on the payroll, under permanent or temporary contracts, irrespective of their jobs or functions, irrespective of the concept, including the current costs of servicing pension plans, own share based compensation schemes and capitalized personnel expenses. Amounts reimbursed by the state Social Security or other welfare entities in respect of employee illness are deducted from personnel expenses.
Retirement benefit plans are arrangements whereby an enterprise provides benefits for its employees on or after termination of service.
Buildings, land, fixtures, vehicles, computer equipment and other facilities owned by the entity or acquired under finance leases.
The venturer combines and subsequently eliminates its interests in jointly controlled entities' balances and transactions in proportion to its ownership stake in these entities.
The venturer combines its interest in the assets and liabilities assigned to the jointly controlled operations and the assets that are jointly controlled together with other joint venturers line by line in the consolidated balance sheet. Similarly, it combines its interest in the income and expenses originating in jointly controlled businesses line by line in the consolidated income statement.
Provisions include amounts recognized to cover the Group's current obligations arising as a result of past events, certain in terms of nature but uncertain in terms of amount and/or cancellation date.
Provisions recognized during the year, net of recoveries on amounts provisioned in prior years, with the exception of provisions for pensions and contributions to pension funds which constitute current or interest expense.
Provisions recorded to cover exposures arising as a result of transactions through which the entity guarantees commitments assumed by third parties in respect of financial guarantees granted or other types of contracts, and provisions for contingent commitments, i.e., irrevocable commitments which may arise upon recognition of financial assets.
Constitutes all provisions recognized to cover retirement benefits, including commitments assumed vis-à-vis beneficiaries of early retirement and analogous schemes.
Accumulated net profits or losses recognized in the income statement in prior years and retained in equity upon distribution. Reserves also include the cumulative effect of adjustments recognized directly in equity as a result of the retroactive restatement of the financial statements due to changes in accounting policy and the correction of errors.
A fund that is configured as a separate equity and administered by a management company. An entity that would like funding sells certain assets to the securitization fund, which, in turn, issues securities backed by said assets.
The amount paid in by owners for issued equity at a premium to the shares' nominal value.

## Short positions

## Subordinated liabilities

## Subsidiaries

## Substandard risk

## Tax liabilities <br> Trading derivatives

Value at Risk (VaR)

Financial liabilities arising as a result of the final sale of financial assets acquired under repurchase agreements or received on loan.
Financing received, regardless of its instrumentation, which ranks after the common creditors in the event of a liquidation. Companies which the Group has the power to control. Control is presumed to exist when the parent owns, directly or indirectly through subsidiaries, more than one half of an entity's voting power, unless, exceptionally, it can be clearly demonstrated that ownership of more than one half of an entity's voting rights does not constitute control of it. Control also exists when the parent owns half or less of the voting power of an entity when there is:

- an agreement that gives the parent the right to control the votes of other shareholders;
- power to govern the financial and operating policies of the entity under a statute or an agreement; power to appoint or remove the majority of the members of the board of directors or equivalent governing body and control of the entity is by that board or body;
- power to cast the majority of votes at meetings of the board of directors or equivalent governing body and control of the entity is by that board or body.
All debt instruments and contingent risks which do not meet the criteria to be classified individually as non-performing or written-off, but show weaknesses that may entail for the entity the need to assume losses greater than the hedges for impairment of risks subject to special monitoring.
All tax related liabilities except for provisions for taxes.
The fair value in favor of the entity of derivatives not designated as accounting hedges.
Value at Risk (VaR) is the basic variable for measuring and controlling the Group's market risk. This risk metric estimates the maximum loss that may occur in a portfolio's market positions for a particular time horizon and given confidence level
VaR figures are estimated following two methodologies:
- VaR without smoothing, which awards equal weight to the daily information for the immediately preceding last two years. This is currently the official methodology for measuring market risks vis-à-vis limits compliance of the risk.
- VaR with smoothing, which weights more recent market information more heavily.
This is a metric which supplements the previous one.
VaR with smoothing adapts itself more swiftly to the changes in financial market conditions, whereas VaR without smoothing is, in general, a more stable metric that will tend to exceed VaR with smoothing when the markets show less volatile trends, while it will tend to be lower when they present upturns in uncertainty.


## Exhibit 1.1

## Bylaws of

Banco Bilbao Vizcaya Argentaria, S.A.

## TITLE I

## GENERAL CHARACTERISTICS

## Corporate name, registered office,

 corporate purpose and duration of the CompanyArticle 1.
Name.
The Company is called BANCO BILBAO VIZCAYA ARGENTARIA, S.A. (the "Bank" or the "Company") and will be governed by law, by these Bylaws and by other applicable legal provisions.

Article 2.
Registered office
The Bank has its registered office at Villa de Bilbao (Vizcaya), Plaza de San Nicolás no. 4, and may establish Branches, Agencies, Delegations and Representative Offices anywhere in Spain and abroad, in accordance with the legal provisions in force.

The registered office may be changed within the same municipal district by resolution of the Board of Directors.

## Article 3.

## Corporate purpose

The purpose of the Bank is to carry on all manner of activities, transactions, acts, agreements and services pertaining to the Banking business or directly or indirectly related thereto, which are permitted or not prohibited by the legal provisions in force from time to time and ancillary activities.

The corporate purpose shall also include the acquisition, holding, enjoyment and disposal of securities, public offers for the acquisition and sale of securities, and all manner of interests in any Company or undertaking.

## Article 4.

Duration and commencement of operations.
The Company is organized for an unlimited duration, and it may commence operations on the date of execution of its articles of association.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

# II 

## SHARE CAPITAL. SHARES. SHAREHOLDERS

## Chapter One

Share Capital

Article 5.
Share capital

The Bank's share capital is TWO BILLION, TWO HUNDRED MILLION, FIVE HUNDRED AND FORTYFIVE THOUSAND, AND FIFTY-NINE EUROS SIXTY-FIVE EUROCENTS (€2,200,545,059.65), represented by FOUR BILLION, FOUR HUNDRED AND NINETY MILLION, NINE HUNDRED AND EIGHT THOUSAND, TWO HUNDRED AND EIGHTY-FIVE (4.490.908.285) shares each with a nominal value of FORTYNINE EUROCENTS (€0.49), all of the same class and series, fully subscribed and paid up.

## Article 6.

Increase or reduction in capital
The Bank's capital may be increased or reduced by a resolution of the General Meeting of Shareholders, without prejudice the provisions of Article 30 , section c) and d) of these Bylaws.

The increase in the share capital may be made by issuing new shares or by increasing the nominal value of existing ones. In both cases, the exchange value of the increase in capital may consist both of new contributions, pecuniary or otherwise, to the company assets, including the set-off of credits against the Company, or a charge against earnings or reserves or earnings that already appeared on the latest balance sheet approved.

In increases of share capital with the issue of new shares, whether ordinary or preference, payable by pecuniary contribution, shareholders will have the right to subscribe a number of shares proportional to the nominal value of the shares they own, within the term granted to them for this purpose by the Company Board of Directors, which shall be not less than fifteen days from the publication of the announcement of the offering for subscription of the new issue in the Official Gazette of the Companies Registry (Boletín Oficial del Registro Mercantil).

The preferential subscription right will be transferable on the same conditions as the shares from which it derives. In increases of capital charged to reserves, the same rule shall apply to the rights of free allocation of the new shares.

The preferential subscription right will not apply when the increase of capital is due to the take-over of another company or of all or part of the split-off assets of another company or the conversion of debentures into shares.

In cases in which the interests of the Company so require, the General Meeting, when deciding on an increase of capita, may resolve, subject to the legally established requirements, to totally or partially eliminate the preferential subscription right.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Chapter Two

## Shares

## Article 7.

## Representation of the shares

The shares shall be represented by annotations in account, subject to the provisions of the Securities Market Act and other applicable provisions.

## Article 8.

## Registration of the shares

The shares, and also their transfer and the constitution of real rights or any other type of encumbrances on these will be subject to registration on the corresponding Accounting Register, in accordance with the Securities Market Act and concordant provisions.

Nevertheless, based on the principle of registered form which applies to the Bank's shares, the company will keep its own register of shareholders for the purposes and with the effectiveness attributed to it in each case by the regulations in force. For this purpose, if the formal status of shareholder should correspond to persons or entities who, under their own legislation, hold the said status by means of a fiduciary relationship, trust or any other equivalent title, the company may require the aforesaid persons or entities to notify to it the real holders of the said shares and any acts of transfer and encumbrance of these.

## Article 9.

## Pending disbursements

Where any shares are not paid up in full, shareholders must pay the undisbursed part at the time that the Board of Directors may determine, within a maximum period of five years as of the date of the resolution to increase the capital. The form and other circumstances regarding the disbursement will be subject to the provisions in the resolution to increase the capital.

The requirement to pay the pending disbursements will be notified to the shareholders affected or will be announced in the Official Gazette of the Companies Registry. There must be at least one month between the date of sending the communication or the announcement and the payment date.

Shareholders in default of payment on the pending disbursements may not vote. The amount of the shares of such shareholder shall be deducted from the share capital for the computation of the quorum.

Shareholders in default will not be entitled to collect dividends or to preference subscription of new shares or convertible bonds.

Should the term established for payment elapse, without payment having been made, the Bank. depending on the cases and the nature of the disbursement not made, may either demand compliance with the obligation with payment of the legal interest and the loss and damage caused by the delay or proceed to dispose of the shares without liability on behalf of the defaulting shareholder. In such case, the sale of the shares will be verified by an

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Bylaws of

Banco Bilbao Vizcaya Argentaria, S.A.
official member of the secondary market on which the shares are listed, or otherwise through a commissioner for oaths, and, where applicable, it shall entail the replacement of the original share certificate by a duplicate.

The proceeds from the sale, as may be the case, after deducting expenses, shall be in the possession of the Bank and they shall be allocate to cover the overdraft of the cancelled shares and should any balance arise, it shall be delivered to the holder.

Should it not be possible to make the sale, the share will be redeemed, with the subsequent reduction in capital, the amounts already paid up remaining in the Company earnings.

Should partially paid-up shares be transferred, the acquiring shareholder, together with all the preceding transferors, at the choice of the Board of Directors, shall be jointly and severally liable for payment of the outstanding amount. The transferors shall be liable for a term of 3 years reckoned after the date of the respective transfer.

The provisions of this article shall not impede the Bank from using any of the means contemplated in applicable legislation against the defaulting shareholders.

Article 10.
Multiple ownership

All the shares shall be indivisible. Where, as result of inheritance, legacy or any other title, the ownership of a share is vested in two or more persons, they must appoint one person to exercise the rights attached to the share and shall be jointly and severally liable to the Company with respect to all such obligations as attach to their status of shareholders. If they do not agree as to such appointment, or give notice to the Company, the right of representation shall be deemed to be vested in the person with the largest interest and if all the interests should be the same, the appointment shall be made by the Bank by means of the drawing of lots.

The same shall be applicable to other events of joint ownership of rights on the shares.

Article 11.
Transfers of shares

Transfers of shares in the Company, which shall be free, shall be performed by book transfers. The recording of the transfer in the Accounting Register in favor of the acquirer shall have the same effects as the transfer of share certificates.

Authorities for the transfer and for the exercise of the rights arising from the shares may be evidenced by showing the relevant Certificate issued by the Entity or Agency responsible for the Accounting Register on which the shares are registered.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Article 12.

Theft, misappropriation, misplacement or destruction of shares or Certificates from the Register.
In the event of theft, misappropriation, misplacement or destruction of the certificates evidencing the status of shareholder, for the issuance of new Certificates to replace the original Certificates, the legislation applicable to the system of representation of securities by annotation in account shall apply.

## Article 13.

## Non-voting shares

The company may issue non-voting shares within the limits determined by law. Their holders will be entitled to receive a minimum annual dividend, fixed or variable, resolved by the General Meeting and/or the Board of Directors at the time of deciding to issue the shares. Once the minimum dividend has been agreed, holders of nonvoting shares will be entitled to the same dividend as corresponds to ordinary shares. Where there are distributable profits, the company is required to resolve the distribution of the minimum dividend mentioned above. If there should be no distributable profits or insufficient distributable profits, the part of the minimum dividend not paid will or will not be accumulated on the terms resolved by the General Meeting at the time the issue of the shares is decided.

Holders of non-voting shares may exercise the preferential subscription right in the event that it should be resolved by the General Meeting of Shareholders and/or the Board of Directors at the time of issuing shares or debentures convertible to shares, and it must be decided at the same time in the recovery of the voting right.

## Article 13 bis

## Redeemable shares

The company may issue shares which are redeemable at the request of the issuing company, the holders of the said shares or both, for a nominal amount not greater than one-quarter of the share capital. In the resolution of issue the conditions will be fixed for the exercise of the right of redemption. If the aforesaid right should be attributed exclusively to the issuing company, it may not be exercised until three years have passed since the issue.

Shares which are redeemable must be fully paid up at the time of subscription.
The redemption of the redeemable shares must be made charged to profits or free reserves or with the proceeds of a new issue of shares resolved by the General Meeting or, where appropriate, the Board of Directors, for the purpose of financing the redemption operation. If these shares should be redeemed from profits or free reserves, the company must constitute a reserve for the amount of the par value of the redeemed shares. If the redemption is not made from profits or free reserves or with the issue of new shares, it may only be carried out with the requirements established for the reduction of share capital by the refund of contributions.

Article 13 ter.

## Preference shares

The Company may issue shares which grant a privilege over ordinary shares under the legally established terms and conditions, complying with the formalities prescribed for the amendment of the Company Bylaws.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Bylaws of

Banco Bilbao Vizcaya Argentaria, S.A.

## Chapter Three

## Shareholders

## Article 14.

General principles
The rights and obligations of the shareholders and the nature, extent, limits and conditions thereof shall be governed by these Bylaws and by the legislation in force from time to time.

The holding of one or more shares shall imply that the shareholder is in agreement with these Bylaws and with the resolutions of the General Meeting of Shareholders and of the Board of Directors, without prejudice to the right of challenge established by law.

The shareholders, like the company, waiving any other jurisdiction to which they may be entitled, expressly submit to the jurisdiction of the registered office of the company for any dispute that may arise between the shareholders and the Company.

Article 15.

## Rights of shareholders

The following are the rights of the Bank's shareholders and may be exercised within the conditions and terms and subject to the limitations set out in these Bylaws:
a) To participate, in proportion to the paid up capital, in the distribution of the company's earnings and in the assets resulting from liquidation.
b) Preemptive subscription right in the issue of new shares or debentures convertible into shares.
c) To attend General Meetings, in accordance with article 23 hereof, and to vote at these, except in the case of nonvoting shares, and also to challenge corporate resolutions.
d) To call for ordinary or extraordinary General Meetings, under the terms and conditions set out in the law and these Bylaws.
e) To examine the Annual Accounts, the Management Report, the proposed allocation of results and the Report of the Auditors, and also, if appropriate, the Consolidated Accounts and Management Report, in the manner and within the time limit provided in article 29 hereof.
f) The right to information, pursuant to applicable legislation and these Bylaws.
g) For the member and persons who, where appropriate, have attended the General Meeting of Shareholders as proxies for non-attending members, to obtain at any time certified copies of the resolutions and of the Minutes of General Meetings.
h) In general, all rights that may be recognized by a statutory provision or by these Bylaws.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Article 16.

Obligations of the shareholders
Shareholders have the following obligations:
a) To abide by the Bylaws and by the resolutions of General Meetings, of the Board of Directors and other bodies of government and administration.
b) To pay the portion of capital that may have been pending disbursement, when so required.
c) To accept that the Courts of competent jurisdiction shall be determined on the basis of the location of the registered office of the Bank for the resolution of any differences that the shareholder, as such may have with the Company, and for that purpose the shareholder shall be deemed to have waived the right to have recourse to the Courts of his/hers own locality.
d) All other obligations deriving from legal provisions or from these Bylaws.

TITLE III

## THE COMPANY'S BODIES OF GOVERNMENT

Article 17.
Enumeration
The supreme bodies of government responsible for decision making, representation, administration, supervision and management of the company are the General Meeting of Shareholders and the Board of Directors and, within the terms of reference of the latter, the Permanent Executive Committee and other committees and groups of the Board.

## Chapter One

## The General Meeting of Shareholders

Article 18.
The General Meeting as the sovereign authority
The lawfully constituted General Meeting of Shareholders shall be the sovereign authority of the Company and its validly adopted resolutions shall be binding on all the shareholders, including those who were absent or dissented or abstained from voting.

Article 19.

## Classes of Meetings

General Meetings of Shareholders may be Ordinary or Extraordinary. The Ordinary General Meeting, convened as such, will necessarily meet within the first six months of each year. It will give approval, where forthcoming, of the corporate management, the accounts for the previous year and resolve as to the allocation of results, without prejudice to such resolutions as it may adopt, within the scope of its powers, concerning any other

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

Bylaws of
Banco Bilbao Vizcaya Argentaria, S.A.
item on the agenda or that are allowed by law provided that the General Meeting is attended by the number of shareholders and the portion of capital required by law or the Bylaws in each case.

Every Meeting other than that provided for in the previous paragraph will be considered an Extraordinary General Meeting.

Article 20.

## Convening Meetings

General Meetings shall be convened at the initiative of the Board of Directors whenever it deems this necessary or advisable for the Company's interests, and in any case on the dates or in the periods determined by law and these Bylaws.

If requested by one or several shareholders representing at least five per cent of the share capital, the Board of Directors must also convene a General Meeting. The request must expressly state the business to be dealt with. In such event, the Board of Directors must convene the Meeting so that it is held within the legally established period as of the date on which the Board of Directors is served duly attested notice to convene it. The agenda must without fail include the matters to which the request for a meeting referred.

Article 21.
Form and content of the convening notice
General Meetings, whether Ordinary or Extraordinary, must be convened by means of announcements published in the Official Gazette of the Companies Registry and on the Company website, within the notice period required by law, except when legal provisions establish other media for disseminating the notice.

The notice shall indicate the date, time and place of the Meeting on a first convening and its agenda, which will give all the business that the Meeting will deal with, and any other references that may be required by law. The date on which the meeting should be held on a second convening may also be placed on record in the announcement.

At least twenty-four hours should be allowed to elapse between the first and second summons.
The Board of Directors may consider technical media and the legal bases that enable and guarantee remote attendance at the General Meeting and will evaluate the possibility of organising attendance over remote media.

## Article 22.

Place of Meeting
Except in events established by law for Universal General Meetings, General Meetings shall be held at the municipal area where the Company has its registered office, on the date indicated in the convening notice, and sessions may be extended for one or more consecutive days at the request of the Board of Directors or of a number of shareholders representing at least one quarter of the capital present at the meeting, and also may be transferred to a place other than that indicated in the convening notice, within the same municipal area, with the knowledge of those present, in the event of force majeure.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

Bylaws of
Banco Bilbao Vizcaya Argentaria, S.A.

## Article 23.

## Right of attendance

The owners of five hundred or more shares entered in the respective Accounting Register of the company at least five days before the date on which the Meeting is to be held may attend General Meetings, under the Securities Market Act and other applicable provisions, and who are in possession of such number of shares until the Meeting is held.

The holders of a lower number of shares may form groups representing at least that number of shares, and may appoint one of their number as their representative.

Each shareholder who makes application and is entitled to attend shall be issued with a card in his name indicating the number of shares owned by him.

The Directors, General Managers and Technical Staff of the Company and the Companies in which the Company holds an interest may attend Meetings. The Chairman of the General meeting may authorize the attendance of any other person he deems advisable, although the Meeting may revoke such authorization.

Article 24.

## Proxies

Any shareholder entitled to attend may attend meetings represented by another person, who need not necessarily be a shareholder.

The proxy must be conferred specifically for each General Meeting, using the proxy form established by the Company, which shall be recorded on the attendance card. A single shareholder may not be represented at the General Meeting by more than one proxy.

Likewise, authorisation may be conferred by means of remote communications that comply with the requirements established by law.

The appointment of a proxy by a fiduciary or merely apparent shareholder may be rejected.

Article 25.

## Quorum

General Meetings, both Ordinary and Extraordinary, will be validly constituted if there is present the minimum quorum required by the legislation in force from time to time for the various cases or items included on the Agenda.

The contents of the above paragraph notwithstanding, to adopt resolutions for the amendment of the corporate purpose, transformation, total spin off, dissolution of the company and for the amendment of this paragraph of this article, at least two thirds of the subscribed voting capital should be present at the Meeting held on first convening and 60 per cent of such capital should be present on second convening.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

Bylaws of
Banco Bilbao Vizcaya Argentaria, S.A.

Article 26.

## Chairman and Secretary of the Meeting

The Chairman of the General Meeting of Shareholders shall be the Chairman of the Board of Directors or, if there is no Chairman or if he is absent, by the Vice-Chairman. If there should be several Vice-Chairmen, in accordance with the order laid down by the Board when appointing them, failing which, by the oldest viceChairman. If no persons hold the said offices or if they are absent, the Meeting shall be chaired by the Director appointed for that purpose by the Board of Directors. Likewise, the Secretary of the Board shall act as the Secretary of the Meeting, and if no person holds that office or if he is absent, there person appointed by the Board to replace him shall act as Secretary of the Meeting.

## Article 27.

## Attendance list

Once the Chairman and Secretary of the Meeting have been appointed, the attendance list shall be prepared, in which the number of voting shareholders shall appear, stating those who are present in person and those who attend by proxy, and the percentage of share capital held by them. To prepare the attendance list, the Chairman and Secretary may use two scrutineers appointed from among the shareholders by the Board of Directors before the Meeting is held. The attendance list shall be placed on record at the beginning of the Minutes or attached to the Minutes as an appendix signed by the secretary and countersigned by the Chairman, and it may also be prepared by file or included in a computer support, in which events the appropriate formality of identification signed by the Secretary and countersigned by the Chairman shall be issued on the precinct cover.

The Chairman of the Meeting shall be responsible for declaring whether or not the requirements for the meeting to be validly constituted have been satisfied, to resolve doubts, clarifications and objections which may arise related to the attendance list, delegations of authorities or proxies: to examine, accept or reject new proposals with regard to the matters included in the Agenda, all the foregoing in accordance with the legal provisions in force, and to lead the debates, systematizing, ordering, limiting and ending the taking of floor by those present and, in general, all the authorities that may be necessary for a better organization and operation of the Meeting.

Article 28.
Matters to be considered by the Meetings
At Ordinary and Extraordinary General Meetings, only matters which are specifically indicated in the convening notice may be dealt with, except as provided for by law.

Article 29.
Shareholders' entitlement to information
Until the seventh day before the GSM is to be held, shareholders may ask the Board of Directors about matters covered by the Agenda, requesting any information or clarification from it that they deem necessary, or formulate in writing any questions they deem pertinent. Shareholders may also request information or clarification or formulate questions in writing regarding information accessible to the public that the Company may have furnished to the CNMV since the last GSM was held.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Bylaws of

Banco Bilbao Vizcaya Argentaria, S.A.

The Directors are obliged to facilitate the information requested according to the provisions of the previous paragraph, in writing, until the day on which the GSM is held.

During the GSM, Company shareholders may verbally request any information or clarification they deem advisable regarding matters covered on the Agenda. Should it not be possible to satisfy the shareholders request there and then, the Directors are obliged to facilitate the information in writing, within seven days after the end of the GSM.

The Directors are obliged to provide the information requested under this Article, except when the Chairman deems that making the information public is detrimental to the Company's best interests, in accordance with the Regulations on the GSM.

Information may not be denied when the request is supported by shareholders representing at least one fourth of the share capital."

Article 30.

## Powers of the Meeting

The General Meeting of Shareholders has the following powers:
a) Modify the Company Bylaws, and also confirm or rectify the interpretation of these made by the Board of Directors.
b) Determine the number of Directors to form the Board of Directors, appoint, re-elect and dismiss Board members, and ratify or revoke the provisional appointments of such members made by the Board of Directors.
c) Increase or reduce the share capital delegating, where appropriate, to the Board of Directors the power to indicate, within a maximum time, pursuant to law, the date or dates of its execution, who may use all or part of that power or even refrain from doing so in consideration of the conditions in the market, in the Company itself or of any fact or event of social or economic importance which makes this decision advisable, reporting on this at the first General Meeting held when the term set for its execution has elapsed.
d) Authorise the Board of Directors to increase share capital as established by law. When the General Meeting delegates such power, it may also confer powers to exclude the preferential subscription right over the share issues referred to in the authority, under the terms and conditions and with the requirements established by law.
e) Delegate to the Board of Directors the amendment of the nominal value of the shares representing the share capital, re-wording article 5 of the Company Bylaws.
f) Issue debentures, bonds or other securities recognising or creating debt, whether senior, mortgage, exchangeable or convertible, with fixed or variable interest, which may be subscribed in cash or in kind, or under any other condition of profitability or entailment, modality or characteristic. The General Meeting may also authorise the Board of Directors to make said issues. It may also confer authority on the Board of Directors to exclude or limit the preferential subscription right over the convertible debenture issues under the terms and conditions and with the requirements established by law. In the event of convertible debenture issues, the General Meeting will approve the conditions and modalities of the conversion and the increase of the share capital by the amount necessary for the purposes of the said conversion, as established by law.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.
g) Examine and approve the annual accounts, the proposal on the application of result and the Company management for each financial year and also, where appropriate, the consolidated accounts.
h) Appoint, re-elect and dismiss the auditors.
i) Approve the transformation, merger, split, global assignment of assets and liabilities, dissolution and offshoring of the registered offices.
j) Make a statement on any other matter reserved to the Meeting by legal provision or by these Bylaws.
k) To approve its Regulations and any later amendments, pursuant to the Board of Director's proposal regarding these.

## Article 31.

## Adoption of resolutions

At ordinary and/or extraordinary General Meetings, resolutions shall be adopted with the majorities required by law and by these Bylaws.

Every share with the right to vote, either present o represented at the Meeting, shall have the right to one vote, however much has been paid up for it."

Shareholders who are not up to date in the payment of calls for pending disbursements shall not have the right to vote, but only with regard to the shares whose call disbursements has not been paid. Nor shall holders of shares without voting rights.

Shareholders may delegate or exercise their vote on proposals regarding matters in the agenda items at any kind of General Meeting by postal correspondence, electronic correspondence or any other remote means of communication, provided that the identity of the person exercising their voting right is duly guaranteed.

The Board of Directors may draw up the suitable rules, means and procedures to instrument the voting process and the granting of proxy over remote media, complying with the requirements established by law.

## Article 32.

## Minutes of Meetings

The Secretary of the Meeting shall prepare minutes thereof which shall be entered in the minute book; the minutes may be approved by the Meeting itself at the end of the session, and failing that, within a period of fifteen days, by the Chairman of the General Meeting and two shareholders examiners, one representing the majority and the other the minority.

The corporate resolutions may be implemented as of the date of approval of the minutes in which they appear.
The minutes of the Meeting will be signed by the Secretary and countersigned by the Chairman.
Any certificates that are issued in connection with the minutes once approved, will be signed by the Secretary and, failing that, by the Secretary of the Board of Directors, and countersigned by the Chairman or, as the case may be, by the Chairman of the Board of Directors.

The Board of Directors may request the presence of a notary public to take minutes of the proceedings.

[^4]
## Bylaws of <br> Banco Bilbao Vizcaya Argentaria, S.A.

## Chapter Two

## The Board of Directors

Article 33.
Nature
The Board of Directors shall be the natural body of representation, administration, management and supervision of the Company.

Article 34.

## Number and Election

The Board of Directors shall be made up of a minimum of five members, and a maximum of fifteen, elected by the shareholders at their General Meeting, with the exception contained in article 37 of these Bylaws.

The AGM shall determine the exact number of directorships within the stipulated limits.

Article 35.
Requirements for Director status
To sit on the Board of Directors requires members not to be affected by circumstances of incompatibility or prohibition as defined by law.

Article 36.
Term of office and renewal
The term of office of members of the Board of Directors shall be three years. They may be re-elected one or more times for terms of the same maximum duration.

Article 37.
Vacancies
If during the term for which they were appointed, seats fall vacant, the Board of Directors may coopt people to fill them from amongst shareholders. Their appointment shall be submitted to the first GSM held after the cooption.

Article 38.
Chairman and Secretary of the Board
The Board of Directors shall designate, from amongst its members, a Chairman to chair the Board, and one or several Deputy Chairs. It shall also designate, from amongst its members, the Chair and Deputy Chair for the Committees referred to in section four below.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Bylaws of <br> Banco Bilbao Vizcaya Argentaria, S.A.

In the event of the Chairman's absence or impossibility to chair, the chair duties shall be taken over by the deputy Chair. If there is more than one deputy Chair, the order of priority shall be that fixed by the Board of Directors when they were appointed and if this order was not established, by the oldest.

In the absence of a Deputy Chairman, the governing body shall be chaired by the Director designated for such purpose by the Board of Directors.

The Board of Directors shall designate a Secretary from amongst its members, unless it resolves to commend these duties to a non-Board-member. It may also designate a Deputy Secretary, who will stand in for the Secretary in the case of the Secretary's absence or impossibility. Otherwise, the Board of Directors shall determine the substitute in each case."

## Article 39.

Powers of the Chairman.
The Chairman will be the highest representative of the Company and, in the performance of his office, besides those he is entitled to by Law or by these By-laws, he will have the following powers:
a) Call, after agreement by the Board of Directors, the General Shareholders' Meetings, and preside over those meetings.
b) Conduct the discussions and deliberations of the General Meeting, ordering the interventions of the shareholders, and even setting the duration of each intervention so as to enable and speed up their interventions.
c) Call and preside over the meetings of the Board of Directors, the Permanent Delegate Commission, and any other Board of Director Commissions and Committees that he is a member of.
d) Prepare the agendas of the meetings of the Board of Directors, the Permanent Delegate Commission and the Board of Director Commissions and Committees and make the proposals of the resolutions submitted to these.
e) Conduct the discussions and deliberations of the meetings of the Board of Directors, the Permanent Delegate Commission and other Commissions and Committees.
f) Execute the resolutions of the Board of Directors, the Permanent Delegate Commission and the other Commissions and Committees, to which effect he will have the highest powers of attorney, without prejudice to any powers of attorney which for such purpose may be granted to other Directors by the appropriate body.

Article 40.
Meetings of the Board and convening notices
The Board of Directors shall meet whenever the Chairman or the Permanent Executive Committee consider fit, or at the request of at least one quarter of the Directors.

The Board of Directors shall be convened by the Chairman, failing whom by the Vice-Chairman acting for him. If the latter are absent or unable to attend, the Board shall be convened by the most senior Director.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

Bylaws of
Banco Bilbao Vizcaya Argentaria, S.A.

## Article 41.

## Quorum and adoption of resolutions

The Board of Directors shall be validly constituted when a Meeting is attended by one half plus one of its members in person or by proxy.

Resolutions shall be adopted by an absolute majority of votes, cast in person or by proxy, without prejudice to Articles 45 and 49 hereof.

## Article 42.

## Proxies

A Director not present in person may appoint another Director as his proxy, without any limitation whatsoever.

## Article 43.

## Powers of the Board

The Board of Directors shall have the widest powers of representation, administration, management and supervision, and shall be empowered to perform all manner of acts and contracts relating to ownership and management, and in particular, but without prejudice to the wider scope of the powers mentioned above:

1) To undertake all such operations as, pursuant to Article 3 hereof, make up the object of the Company or are conducive to the attainment thereof.
2) To resolve that the General meeting of Shareholders should be convened, without prejudice to Articles 20 and 39 a) hereof.
3) To draft the terms of and propose to the General Meeting approval of the Annual Accounts, the Management Report and the proposal for the allocation of results for and, if appropriate, of the consolidated Accounts and Management Report for each financial year.
4) To implement the resolutions of the General Meeting and, where appropriate, in accordance with the legal provisions, to designate the persons who are to execute the public or private documents required for that purpose.
5) To interpret the Bylaws and supply lacunae therein, in particular as regards the article concerning the objects of the Company, reporting where appropriate to the General Meeting as to the resolutions adopted.
6) To resolve the creation, cancellation, change, transfer and other acts related to the offices, Delegations and Representative Offices of the Company, both in Spain and abroad.
7) To approve the internal Regulations of the Company and to amend the same.
8) To determine the administrative expenses, and to establish or agree upon such additional benefits as it considers necessary or appropriate.
9) To resolve as to the distribution of interim dividends to the shareholders before the end of the financial year in question or before approval of the annual accounts provided that the applicable legislation is complied with.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.
10) To appoint and dismiss employees of the Bank, determining their salary and benefits.
11) To determine the general conditions for discounting, loans, and guarantee deposits and to approve all such risk operations as it considers appropriate and to resolve matters arising from the activities of the Bank.
12) To represent the Bank before the Authorities and Agencies of the State, Autonomous Communities, Provinces, Municipalities, quasi-State Authorities, Trade Unions, Public Corporations, Companies and private persons and before Courts and Tribunals, whether Ordinary or Extraordinary, exercising rights of action, lodging objections, enforcing rights and claims and lodging appeals of all kinds available to the Bank and abandoning any such proceedings when it considers fit.
13) To acquire, hold, dispose of, mortgage and charge all manner of real property, rights in rem of any kind and, in relation to the said property and rights, to do and perform any civil, mercantile or administrative acts or contracts, without any exception whatsoever, including those creating, amending and discharging mortgages and other rights in rem and the transfer, purchase and sale and assignment of assets and/or liabilities of the Company.
14) To acquire, alienate, exchange, transfer, charge, subscribe for and offer all manner of movable property, securities, shares and bonds, to issue public offers of sale or purchase of securities and interests in all manner of companies and undertakings.
15) To constitute Companies, Associations and Foundations, subscribing for shares or holdings therein, contributing all manner of property and to enter into contracts concentrating the activities of and governing cooperation by undertakings or businesses.
16) To give and receive money on credit or loan, without security or with security of any kind, including mortgages.
17) To guarantee or secure all manner of obligations of the Company itself or of third parties.
18) To compound in respect of property and rights of any kind.
19) To delegate all or any of its powers, provided that the delegation of such powers is permitted by the applicable legislation, and to grant all manner of general and special powers of attorney with or without power of substitution.

## Article 44.

## Minutes of Board meetings

Once the minutes of the Board meeting are approved, they shall be signed by the Secretary and countersigned by the person who acted as chairman at the meeting.

Certified copies of extracts from or entire Minutes already approved shall be signed by the Secretary of the Board of Directors and, when not available, by the Deputy Secretary, and countersigned by the Chairman or, where applicable, by the Deputy Chairman.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

Bylaws of
Banco Bilbao Vizcaya Argentaria, S.A.

## Chapter Three

## The Permanent Executive Committee

Article 45.
Creation and Composition.

The Board of Directors, following a favourable vote of two-thirds of its members and the corresponding entry in the Mercantile Registry, can appoint an Executive Committee consisting of the directors it designates thereto. The Board shall decide on the timing, manner and number of its members to be renewed.

The Executive Committee shall be chaired by the Chairman, who shall be automatically be a member of the Committee, and in his/her defect or absence, by the Deputy Chair(s) of the Board of Directors sitting on the Committee, following the order established under Article 38 of these Bylaws, and otherwise by the member of the Executive Committee that the Committee determines. The Board of Directors shall designate a Secretary, who may be a non-Board member. In his/her absence or defect, he/she shall be substituted by the person designated by those attending the session."

Article 46.

## Meetings and powers

The Permanent Executive Committee shall meet as often as its Chairman or the person acting in his stead considers appropriate or at the request of a majority of the members thereof, and it shall consider those matters falling within the responsibility of the Board which the latter, in accordance with the applicable legislation or these Bylaws, resolves to entrust to it, including, by way of illustration only, the following powers:

To formulate and propose lines of general policy, the criteria to be adopted in preparing programmes and setting objectives, having regard to any proposals made to it in that connection, examining and auditing the procedure for and results of all activities in which the Bank engages directly or indirectly, to determine the extent of investment in each of them; to grant or withhold consent for operations, determining the arrangements and conditions for them; to arrange for inspections and internal or external audits in each and every area of activity of the bank; and, in general, to exercise all such powers as are delegated to it by the Board of Directors.

## Article 47.

Quorum and adoption of resolutions

The Provisions of Article 41 hereof, concerning the constitution of the Board and the adoption of its resolutions shall apply to the Permanent Executive Committee.

Minutes and certified copes of the resolutions adopted shall be prepared in accordance with Article 44 hereof.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Bylaws of

Banco Bilbao Vizcaya Argentaria, S.A.

## Chapter Four

## On Board Committees

To assist in the performance of its duties, the Board of Directors may set up the committees it deems necessary to help it on questions within the scope of its powers.

Article 48.
Audit Committe

For the supervision both of the financial statements and of the exercise of the control and oversight function, the Board of Directors shall have an Audit Committee, which will have the powers and means it needs to perform its duties.

The Audit Committee shall comprise of a minimum of four non-executive directors appointed by the Board of Directors, who have due dedication, capacity and expertise necessary to pursue their duties. The Board shall appoint one of them to Chair the Committee, who must be replaced every four years, and may be re-elected to the post when one year has elapsed since he/she stood down. At least one of the Audit Committee members must be an independent director and be appointed taking into account his/her knowledge and expertise in accounting, auditing or in both.

The maximum number of members on the Committee shall be the number established in article 34 of these Bylaws, and there will always be a majority of non-executive directors.

The Committee shall have its own set of specific regulations, approved by the Board of Directors. These will determine its duties, and establish the procedures to enable it to meet its commitments. In all cases, the arrangements for calling meetings, the quorum for proper constitution and adoption and documentation of resolutions will be governed by the provisions of these Company Bylaws with respect to the Board of Directors.

The Audit Committee will have the powers established by law, by the Board Regulations and by its own regulations.

## Chapter Five

## Managing Director and General Management

Article 49.
The Managing Director.
The Board of Directors may, by the favorable vote of two-thirds of its members, appoint from amongst its number one or more Managing Directors, having such powers as it considers appropriate and as may be delegated in accordance with the legal provisions and these Bylaws.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Bylaws of

Banco Bilbao Vizcaya Argentaria, S.A.

## Article 50.

## General Management

The Board of Directors may set up one or more General Managements, appointing to head each of them a General Manager, having the functions and powers assigned thereto by the Board.

Article 50 bis.
Administrators who have executed functions in the Company attributed to them, whatever the nature of their legal relation with it, will be entitled to receive remuneration for the provision of these functions, which will consist of: a fixed sum, adequate to the services and responsibilities assumed, a variable complementary sum and the incentive schemes established with a general nature for the Bank's Senior Management, which may comprise the delivery of shares, or option rights to these or remuneration referenced to the value of the shares subject to the requirements laid down in the legislation in force from time to time. And also a welfare part, which will include the relevant retirement and insurance schemes and social security. In the event of cessation not due to non-fulfilment of their functions, they will be entitled to compensation.

## TITLE IV

FINANCIAL YEAR AND ALLOCATION OF RESULTS
Article 51.
Financial year
The accounting periods of the Company shall be one year, coinciding with the calendar year, ending on 31st December each year.

Article 52.
Annual Accounts
The annual accounts and other accounting documents that must be submitted to the ordinary General Meeting for approval must be prepared in accordance with the chart established by prevailing provisions applicable to banking institutions.

The annual accounts, the management report, the proposal for allocation of results and the auditors' report and, where applicable, the consolidated financial statements and management report, will be given the publicity that is determined at any time by prevailing provisions and these Bylaws.

## Article 53.

Allocation of results
The General Meeting shall resolve on the allocation of results from the year, in accordance with the balance sheet approved.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

Bylaws of
Banco Bilbao Vizcaya Argentaria, S.A.

The Company's net earnings will be distributed in the following order:
a) Endowment to insurance-benefit reserves and funds, required by prevailing legislation and, where applicable, to the minimum dividend mentioned under article 13 of these bylaws.
b) A minimum of four percent of the paid-up capital, as shareholder dividend.
c) Four percent of the same to remunerate the services of the board of directors and the executive committee, unless the board itself resolves to reduce this percentage in years when it deems this to be appropriate. The resulting figure shall be made available to the board of directors to distribute amongst its members at the time and in the form and proportion that it determines. The resulting amount may be paid in cash or, if the General Meeting so resolves pursuant to the law, by delivery of shares, share options or remuneration indexed to the share price.

This amount may only be taken out after the shareholders' right to the minimum four per cent dividend mentioned above has been duly recognised.

Article 53 bis.
The AGM may resolve the distribution of dividends (either charged against the year's earnings or against unrestricted reserves) and/or of the share premium, in kind, provided that the goods or securities being distributed are standardised and sufficiently liquid or susceptible to liquidation. Such condition will be presumed met when securities are listed or are going to be listed for trading on a regulated market.

The regulation in the previous paragraph will also be applicable to the return of contributions in the event of a reduction in share capital.

## TITLE V

## DISSOLUTION AND LIQUIDATION OF THE COMPANY

Article 54.
Grounds of dissolution
The Company will be dissolved under the circumstances laid down in that respect by prevailing legislation.

Article 55.
Appointment of liquidators
Once it has been resolved to dissolve the Company, the General Meeting shall appoint the liquidators thereof, and, in addition to the powers expressly vested in them by law, they shall have such other powers as the General Meeting may resolve to confer upon them, determining the rules with which the liquidators must comply in apportioning the assets of the company and approving the accounts of the liquidation until final settlement.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## Bylaws of

Banco Bilbao Vizcaya Argentaria, S.A.

Article 56.

## Liquidation phase

Once the dissolution has been resolved, the liquidation phase shall commence and although the Company shall retain its legal status, the representative capacity of the directors and other authorised agents to enter into new contracts and contract new obligations shall cease, and the liquidators shall assume the functions attributed to them by law.

The liquidation of the Company will be done in compliance with the prevailing legal provisions at any time.

## Article 57.

Distribution of the assets of the Company
Until all the obligations are discharged, the assets of the Company may not be delivered to the shareholders unless a sum equivalent to the amount of the outstanding obligations has been reserved and placed at escrow at the disposal of the creditors.

WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

## CERTIFICATION

I, Francisco González Rodríguez, certify that:

1. I have reviewed this annual report on Form 20-F of Banco Bilbao Vizcaya Argentaria, S.A.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

## /s/ Francisco González Rodríguez

Chairman and Chief Executive Officer
Date: April 1, 2011

## CERTIFICATION

I, Ángel Cano Fernández, certify that:

1. I have reviewed this annual report on Form 20-F of Banco Bilbao Vizcaya Argentaria, S.A.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

/s/ Ángel Cano Fernández<br>President and Chief Operating Officer

Date: April 1, 2011

## CERTIFICATION

I, Javier Malagón Navas, certify that:

1. I have reviewed this annual report on Form 20-F of Banco Bilbao Vizcaya Argentaria, S.A.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.
/s/ Javier Malagón Navas
Chief Accounting Officer

Date: April 1, 2011

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES OXLEY ACT OF 2002

The certification set forth below is being submitted in connection with the Annual Report on Form 20-F for the year ended December 31, 2010 (the "Annual Report") for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code.

Francisco González Rodríguez, the Chairman and Chief Executive Officer, Ángel Cano Fernández, the President and Chief Operating Officer, and Javier Malagón Navas, Chief Accounting Officer, of Banco Bilbao Vizcaya Argentaria, S.A., each certifies that, to the best of his knowledge:

1. the Annual Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and
2. the information contained in the Annual Report fairly presents, in all material respects, the financial condition and results of operations of Banco Bilbao Vizcaya Argentaria, S.A.

Date: April 1, 2011
/s/ Francisco González Rodríguez
Francisco González Rodríguez
Chairman and Chief Executive Officer
/s/ Ángel Cano Fernández
Ángel Cano Fernández
President and Chief Operating Officer
/s/ Javier Malagón Navas
Javier Malagón Navas
Chief Accounting Officer

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement No. 333-167820 on Form F-3 and Registration Statement Nos. 333-167389, 333-163816 and 333-149157, respectively, on Form S-8 of our report dated April 1, 2011, relating to the consolidated financial statements of Banco Bilbao Vizcaya Argentaria, S.A. and subsidiaries composing the Banco Bilbao Vizcaya Argentaria Group (the "Group") (which report expresses an unqualified opinion and includes an explanatory paragraph stating that the International Financial Reporting Standards adopted by the European Union ("EU-IFRS") required to be applied under the Bank of Spain's Circular 4/2004 vary in certain significant respects from accounting principles generally accepted in the United States of America ("U.S. GAAP") and that the information relating to the nature and effect of such differences is presented in Note 60 to the consolidated financial statements of the Group) and of our report dated April 1, 2011 relating to the effectiveness of the Group's internal control over financial reporting, appearing in the Annual Report on Form 20-F of Banco Bilbao Vizcaya Argentaria, S.A. for the year ended December 31, 2010.
/s/ DELOITTE, S.L
Madrid- Spain
April 1, 2011


[^0]:    (*) Information on foreign companies at exchange rate on December 31, 2010

[^1]:    (*) Information on foreign companies at exchange rate on December 31, 2010

[^2]:    (*) Information on foreign companies at exchange rate on December 31, 2010

[^3]:    (*) Notification realized

[^4]:    WARNING: The English version is only a translation of the original in Spanish for information purposes. In case of a discrepancy, the Spanish original prevails.

