

BBVA's Sustainability approach: building a greener and more inclusive future

March 2021



Disclaimer

This document is only provided for information purposes and does not constitute, nor should it be interpreted as, an offer to sell or exchange or acquire, or an invitation for offers to buy securities issued by any of the aforementioned companies. Any decision to buy or invest in securities in relation to a specific issue must be made solely and exclusively on the basis of the information set out in the pertinent prospectus filed by the company in relation to such specific issue. No one who becomes aware of the information contained in this report should regard it as definitive, because it is subject to changes and modifications.

This document contains or may contain forward looking statements (in the usual meaning and within the meaning of the US Private Securities Litigation Reform Act of 1995) regarding intentions, expectations or projections of BBVA or of its management on the date thereof, that refer to or incorporate various assumptions and projections, including projections about the future earnings of the business. The statements contained herein are based on our current projections, but the actual results may be substantially modified in the future by various risks and other factors that may cause the results or final decisions to differ from such intentions, projections or estimates. These factors include, without limitation, (1) the market situation, macroeconomic factors, regulatory, political or government guidelines, (2) domestic and international stock market movements, exchange rates and interest rates, (3) competitive pressures, (4) technological changes, (5) alterations in the financial situation, creditworthiness or solvency of our customers, debtors or counterparts. These factors could cause or result in actual events differing from the information and intentions stated, projected or forecast in this document or in other past or future documents. BBVA does not undertake to publicly revise the contents of this or any other document, either if the events are not as described herein, or if such events lead to changes in the information contained in this document.

This document may contain summarised information or information that has not been audited, and its recipients are invited to consult the documentation and public information filed by BBVA with stock market supervisory bodies, in particular, the prospectuses and periodical information filed with the Spanish Securities Exchange Commission (CNMV) and the Annual Report on Form 20-F and information on Form 6-K that are filed with the US Securities and Exchange Commission.

Distribution of this document in other jurisdictions may be prohibited, and recipients into whose possession this document comes shall be solely responsible for informing themselves about, and observing any such restrictions. By accepting this document you agree to be bound by the foregoing restrictions.

Index

- 01 A greener and more inclusive future: the challenge of the century
- 02 Sustainability, at the core of BBVA's strategy
- 03 BBVA's differential approach towards sustainability
- 04 International recognition for BBVA's sustainability focus



01.

A greener
and more inclusive future:
the challenge of
the century

Sustainability is the challenge of the century



At the top of world leaders agendas

Under clear worldwide roadmaps:

- The Paris Agreement
- The 2030 Agenda for Sustainable Development with the 17 SDGs⁽¹⁾ at heart



Sense of climate urgency

+3.0°C* Current climate trend

+1.5°C* Global warming target for 2100

*Versus pre-industrial levels



Society calling for action

72%⁽²⁾ of companies mention SDGs⁽¹⁾ in their reporting



Private and public sector on board

Sustainable finance policies are widespread and the pace is increasing

Generating an extraordinary business opportunity

Worldwide annual investment
to limit global warming to 2°C

\$5-7Tr⁽¹⁾

Extensive policy responses
geared to sustainability

€750Bn
NGEU⁽²⁾

\$2Tr
Biden's Climate Plan



**Massive electrification
of the economy**

**Cumulative
investments in the
energy system over
the period to 2050
to reach \$110Tr⁽³⁾**

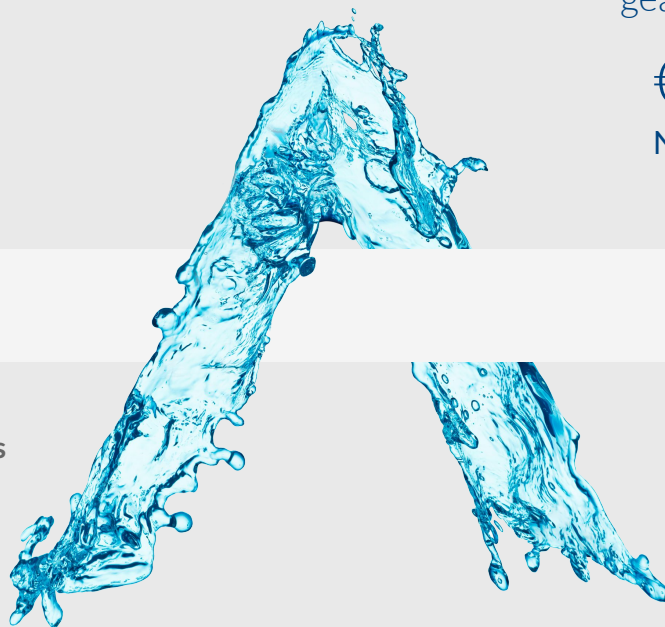
**Over 1Bn⁽⁴⁾
electric vehicles
could be on the
road by 2050**



**Technological
disruption**

**Green hydrogen to
play an increasing
role in industry
decarbonization**

**Carbon Capture and
Storage to take off as
costs of releasing carbon
into the air increase**



(1) "Financing climate futures: rethinking infrastructure", OECD Publishing; (2) Next Generation EU Plan to build a digital, sustainable and inclusive future; (3) "Transforming the Energy System", IRENA; (4) "Global Energy Transformation, a roadmap to 2050", IRENA

Banks will play a catalyst role in the transition to a more sustainable world

The future of banking is **financing the Future**, with a capital F



Mobilize capital as channeling agent for public funds while encouraging private investment

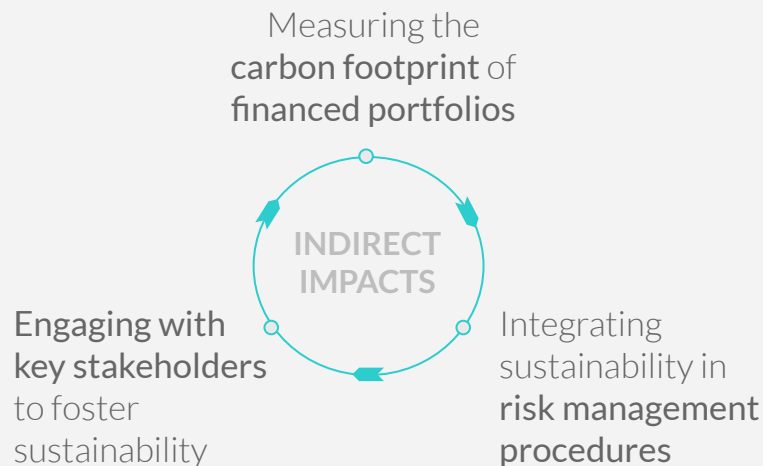


Develop **complete financial solutions** for businesses and individuals



Advise and support clients in their transition

Banks can **make the difference** through the management of **indirect emissions of their portfolios**





02.

Sustainability,
at the core
of BBVA's
strategy

Sustainability, at the core of BBVA's strategy

OUR PURPOSE

“To bring the **age of opportunity** to everyone

A STRATEGIC PRIORITY



Helping our clients transition
towards a **sustainable future**



BBVA has a long standing trajectory in sustainability

2004
Equator
Principles
Adoption



2008
BBVA's
Corporate Social
Responsibility Policy

UN PRI participant



2018
Katowice
commitment -
portfolio alignment to
the Paris Agreement

BBVA's
2025 Pledge:
€100Bn Mobilization

2020
Sustainability Policy release

Execution around 4 goals and
creation of the Global Sustainability Office

TCFD report release



Carbon neutrality in Scope 1 and 2
and travel emissions from 2020

2007
Creation of BBVA
Microfinance
Foundation



2015
The Green Bond
Principles Signature



2019
BBVA incorporates
sustainability as a strategic
priority

Principles for Responsible
Banking Signature



2021
BBVA Coal
phase-out
commitment

Renewed push to sustainability in BBVA's strategic plan

Creating opportunities for a greener and more inclusive future for all our stakeholders

Using our role to impact on our clients' behaviors inspired by selected SDGs

Incorporating climate change risks and opportunities in our strategy and business processes



CLIENTS

EMPLOYEES

SHAREHOLDERS

SOCIETY

Climate Change

ENERGY EFFICIENCY

Technologies that reduce energy use

CIRCULAR ECONOMY

Recycling, new materials, responsible use of natural resources

CO2 REDUCTION

Renewables and other clean energy sources

Inclusive and sustainable social development

DIGITAL SOLUTIONS

Provide financial services to unbanked population

INCLUSIVE INFRASTRUCTURES

Basic services and affordable and sustainable transport

SUPPORT FOR ENTREPRENEURS AND UNEMPLOYMENT

Economic growth and productive employment

BBVA's Sustainability Policy sets our guiding principles for sustainable development

Defining Principles

The Group will follow a set of **general principles** of action with regards to sustainability in order to **incorporate opportunities and risks** into the Group's strategy, processes and risk management

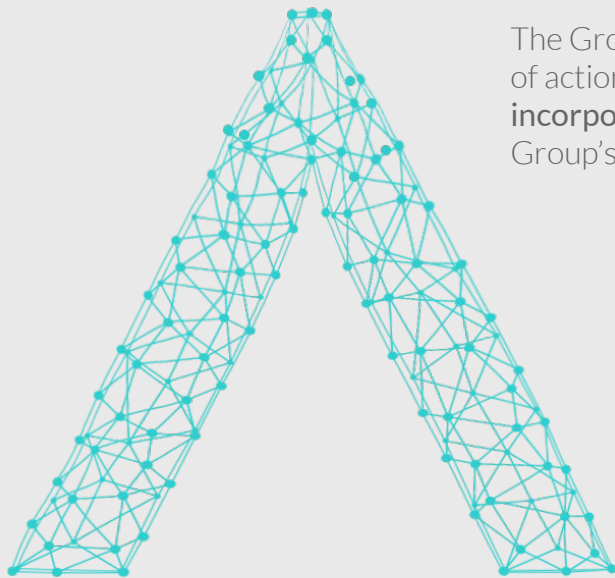
Setting Goals

To make sustainability an organization-wide effort, BBVA has set out clear **sustainability goals**

Enhancing the governance with full bank involvement

The **Board of Directors** has approved BBVA's Sustainability Policy and monitors its execution

All **business units** are working on **integrating** sustainability in their operational models and internal processes



Accelerating our execution for sustainability

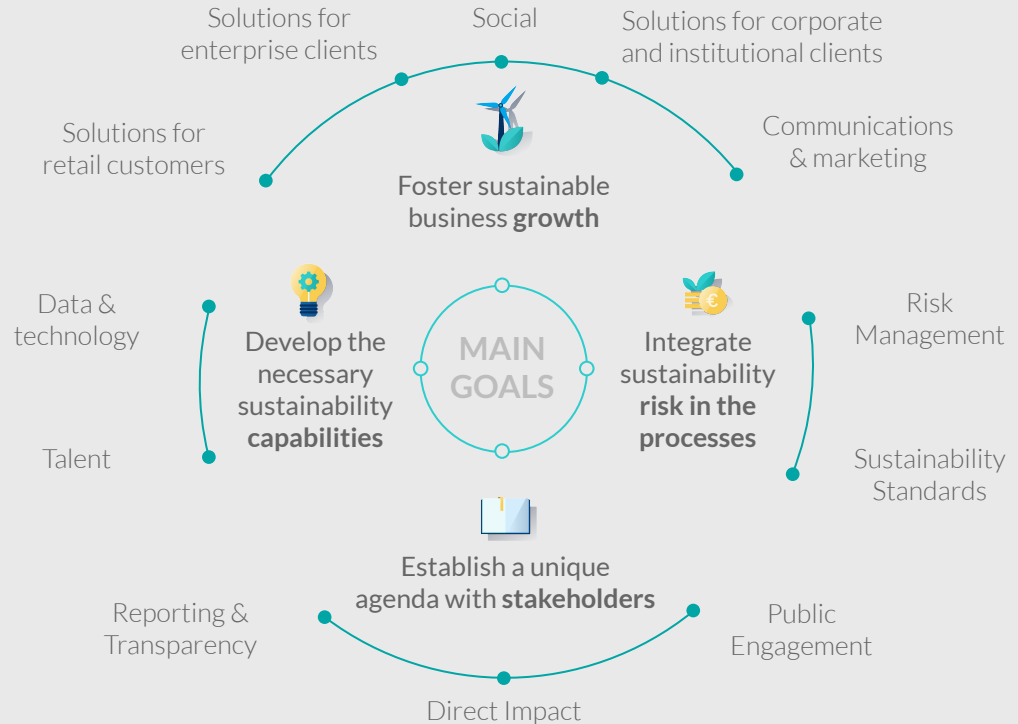
A global and transversal effort

With the support of top managers in the Group's global and local areas

Global Sustainability Office responsible for promoting and coordinating the Group's sustainability initiatives

Developing proprietary knowledge and skills to create a competitive advantage

EXECUTION ORGANIZED AROUND 4 GOALS AND DECLINED IN 12 WORKSTREAMS



Specific KPIs defined to follow **our progress**



Mobilization

Maximize sustainable finance business origination

€100 Bn
FROM 2018 TO 2025
BBVA's 2025 Pledge



Portfolio alignment

Adoption of the PACTA methodology with relevant metrics and targets to be defined in 2021



Direct impacts

Environmental footprint reduction and direct emissions offset

70% RENEWABLE ENERGY USE BY 2025

68% REDUCTION OF CO₂ EMISSIONS BY 2025 (VS 2015)



Transparency

Integration of sustainability related topics in the group's corporate reporting, according to international standards



BBVA is committed to financing sustainability initiatives

BBVA's mobilization within its 2025 Pledge

GREEN FINANCING
60%

OTHER SUSTAINABLE
MOBILIZATION
15%

FINANCIAL INCLUSION
AND ENTREPRENEURSHIP
13%

SOCIAL INFRASTRUCTURES
AND AGRIBUSINESS
12%



In 2020 achieved half of the objective foreseen for the 2018-2025 period, one year ahead of schedule

And through its foundations



SOCIAL INITIATIVES

12.2 million
children, youth, adults and SMEs benefited in 2020

€142.2 million
invested in social programs and initiatives in 2020



ENTREPRENEURSHIP

2.61 million
entrepreneurs supported as of 2020

Highly recognized initiatives
BBVA Momentum, Open Innovation and BBVA Microfinance Foundation



KNOWLEDGE AND CULTURE

Grants for cultural creators and collaboration with reference entities (museums, theaters, others)

BBVA MICROFINANCE FOUNDATION

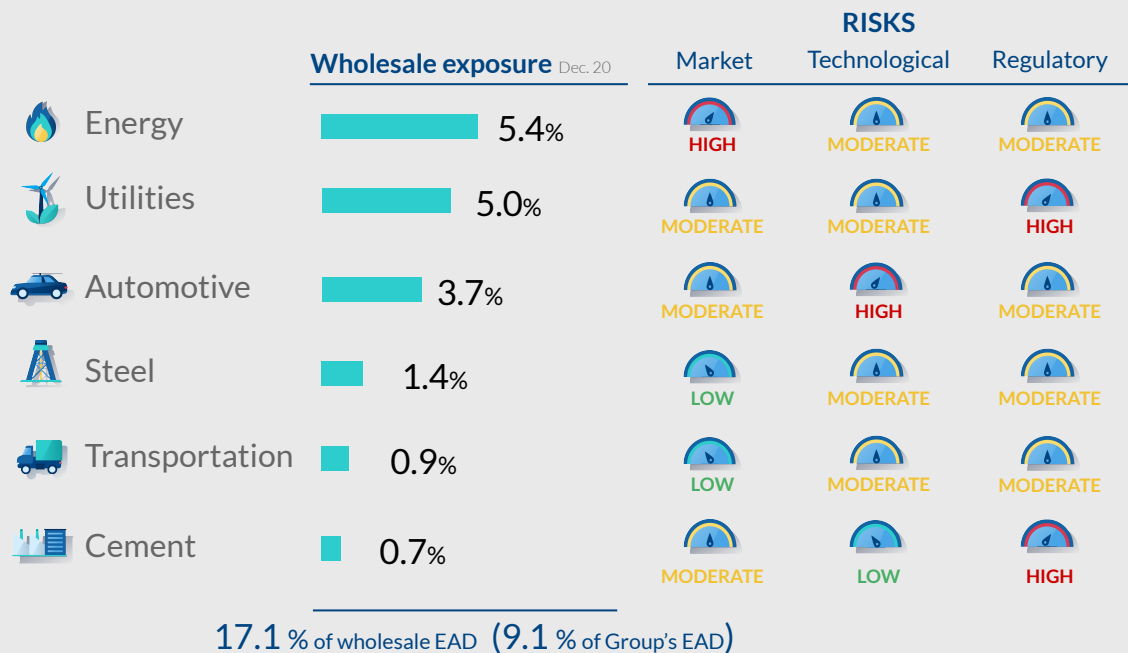


2nd largest philanthropic initiative globally and 1st in LatAm



1st private organization contributing in the development assistance for gender equality, according to OECD

Progressive alignment of our portfolio with the goals of the Paris Agreement



PACTA METHODOLOGY

Sector scope	Metric	Emission scope*
Fossil Fuels Upstream	Emission intensity	1&2&3
Power generation	Emission intensity Technology mix	1&2
Car manufacturers	Emission intensity Mix EV/PHEV/ combustion	3
Steel manufacturers	Emission intensity	1&2
Owners & Operators	Emission intensity	1&2
Cement manufacturers	Emission intensity	1&2

* Scope 1: Direct emissions from sources that are owned or controlled by the organisation | Scope 2: Indirect emissions from sources that are owned or controlled by the organisation | Scope 3: Emissions from sources not owned or directly controlled by the organisation but related to its activities

BBVA incorporates climate change risks in its: (i) Risk Appetite Framework, (ii) Internal Taxonomy on Transition Risks, (iii) Country Risk analysis (iv) wholesale credit Industry Frameworks and (v) retail Operating Frameworks

BBVA's Environmental and Social Framework updated to increase the commitment

Reflects our commitment to promote sustainable development and human rights

Based on international standards of reference

Criteria relies on potential impact of business activities on nature and communities and exposure to risks of a transition to a low carbon economy


Establishes general exclusions on activities and clients as well as sector specific limitations



**Framework updated in March '21 to reflect BBVA's coal phase-out commitment:
Zero exposure to coal clients* by 2030 in the developed countries and by 2040 globally.
BBVA will actively help its clients in this journey, supporting them with financing and advice**

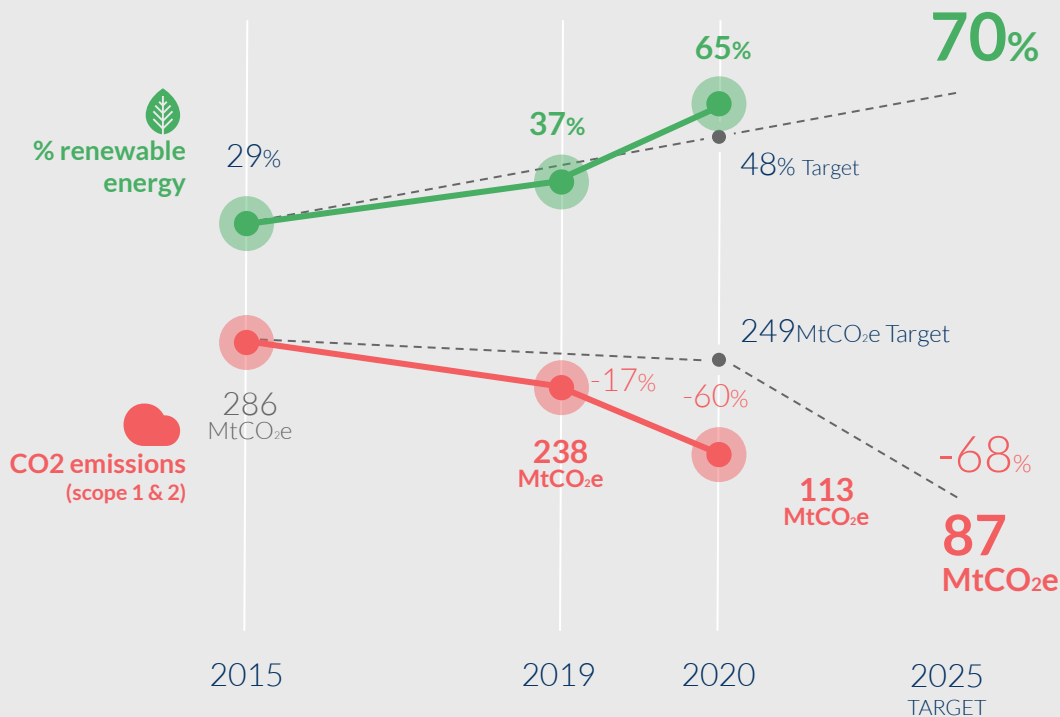
* Coal clients are defined as companies with greater than 5 percent of revenues from thermal coal mining for power generation and thermal coal-fired power generation. NPLs are excluded

Ambitious 2025 targets to reduce our environmental footprint

 BBVA **carbon neutral** in Scope 1 and 2 and travel emissions **from 2020**

Internal carbon price definition for the group's budgeting process

100% renewable energy by 2030 in line with Science Based Targets Initiative & RE 100 Initiative



BBVA promotes transparency in its sustainability reporting

BBVA Group's 2020 annual report aligned with the most advanced standards in the market



Commitment to TCFD recommendations of the FSB led to the publication of BBVA's **1st TCFD stand-alone report in November 2020**



Among first entities in the world to support the Measuring Stakeholder Capitalism initiative from WEF-IBC



Disclosure of BBVA's progress with respect to ESG disclosure according to SASB - Commercial Bank standards



Global reporting initiative standards through the publication of BBVA's Non-financial Information Report (NFIR)

And is committed to continue developing **reporting initiatives**





03.

BBVA's differential
approach towards
sustainability

BBVA's differential approach **towards sustainability**



Strong
commitment
from **governing
bodies**



Executing on **new
business opportunities**
through a transversal
action plan



Leveraging BBVA's
differential **data
and technology**
capabilities



Pioneer in
innovative
sustainable
products



Leading major
international
initiatives

Strong commitment from BBVA's top governing bodies

01 Board of Directors



- Group's Strategic Plan and Sustainability Policy **approval**
- **Oversight** of policy implementation
- Sustainability mobilization **KPI monitoring** & embedding climate risk in analysis and management
- Executive directors' **variable remuneration linked to sustainability**

02 Senior Management



- Monitoring of the Group's **Sustainability Policy** and its **implementation**
- Incorporate **sustainability challenges and opportunities** in our business
- Gearing of sustainability into the Group's **business processes**

03 Business Units



- Integration of **sustainability in day-to-day operations**, both in relation to clients and internal processes
- All BBVA Group employees' **variable remuneration** aligned with the Group's strategic objectives - including sustainability

Executing on new business opportunities through a transversal action plan

Opportunity drivers

01

Sustainability at the core of many government's **recovery plans**

02

New disruptive technologies and cost reduction of existing technologies critical for economy decarbonization

03

New sustainable **regulation** passed in many countries

Main areas of focus



Renewables



Energy efficiency
(housing and industry)



Electric
Vehicles



Green
Hydrogen

Transversal action plan

Commercial plans leveraging the opportunities and focus areas (client advisory and partnership are cornerstones of the plans)

Business' management model integration (KPI monitoring, incentives)

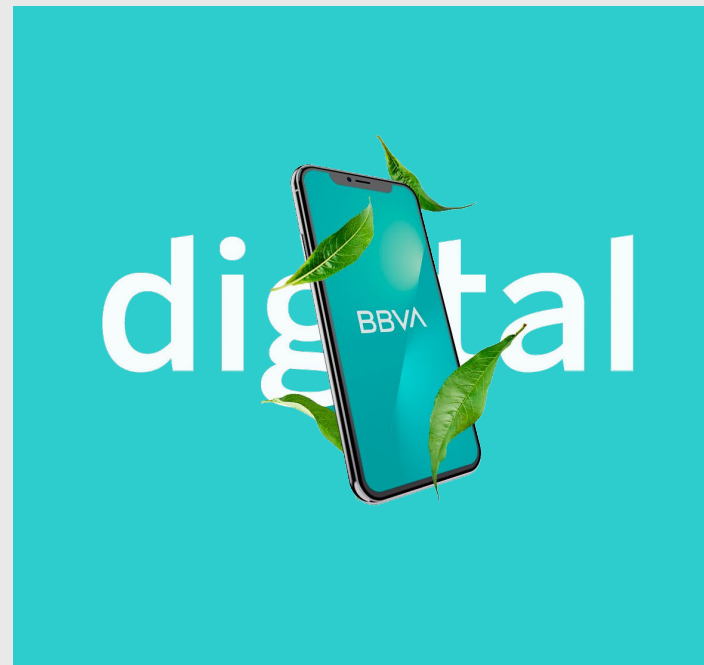
Value proposition enhancement (e.g. ESG funds in Spain and Turkey, electric vehicles financing in Colombia, green mortgage in Mexico and Peru, and agribusiness green financing in Argentina)

Short term focus on Europe and the opportunities derived from the **NGEU Plan**

Leveraging BBVA's digital edge

Sustainable finance and digital transformation are a win-win alliance

-  Digitalization boosts inclusiveness in financial services for the underbanked
-  Mobile platforms brings sustainable financial services to mass markets
-  Data analytics help identify risks and opportunities and develop customized solutions and services



A pioneer in innovative sustainable products

Wholesale clients



New sustainable solutions for all clients



Energy-efficient linked mortgages



Carbon footprint calculator for corporates & SMEs



Energy efficiency advisory for enterprise clients



Hybrid and electric vehicles loans

BBVA Spain offers a sustainable alternative for all its main products

BBVA leading major international initiatives

With an active role in the crafting of new worldwide initiatives



Co-Chair

UNEP FI Global Steering Committee



Chair

European Banking Federation Working Group for Sustainable Finance



Member

IIF Taskforce on Scaling Voluntary Carbon Markets



Member

Private Finance Hub COP26



04.

International recognition
for BBVA's sustainability
focus

BBVA rewarded internationally for its sustainability focus

SUSTAINABILITY INDICES ON WHICH BBVA IS LISTED

Dow Jones Sustainability Indices

Powered by the S&P Global CSA

1st European Bank
2nd Worldwide Bank



FTSE4Good

4.4/5
Score



AAA
rating



A-
score



Gender equality
index



Sustainability
Excellence
Global and Europe

SUSTAINABILITY AWARDS



Best Investment Bank for
Sustainable Financing Worldwide
(2021)



Best Investment Bank for Sustainable
Finance in Europe and Latin America
(2020)



Latin America's Best Bank for
Sustainable Finance
(2020 & 2019)



Best bank in Turkey in
sustainable finance
(2020)



Best Bank in Central and
Western Europe in
Sustainable Finance
(2020)



Best Sustainable Bank in
Spain
(2020)



Sustainability linked loan
Deal of the year
(2020)



Best Investment Bank for
Sustainable Financing in Latin
America and Western Europe
(2020)

The background is a solid teal color. Scattered across the entire surface are numerous small, green, oval-shaped leaves. Each leaf has a slight shadow, giving it a three-dimensional appearance as if it is floating or lying on the teal surface. The leaves are distributed randomly, with some appearing in small clusters and others in isolation.

thank you